



Ahmed Mostafa Elesawy

Sales Representative

Summary:

An experienced and motivated sales professional with a solid base of skills in account and relationship management gained in vendor, distributor and reseller environments and across diverse client industry sectors.

Has a proven track record of meeting KPIs and targets over 4 years period and is adept at identifying new business opportunities to significantly increase sales revenues. Additional skills include negotiation, pre-sales and competitor analysis

CONTACT

Tel: 97613570

Aelesswy384@gmail.com

Muscat-Seeb

EDUCATION

Bachelor of Arts in Education for Basic Education Kufr
Elsheikh University 2016-2020

Grade: Very Good

SKILLS

- Business Development
- Account Management
- Relationship Management
- Cross and upselling
- Presales and trade shows
- Product Marketing
- Negotiation
- Vendor Management

EXPERIENCE

Town Team Store :

Sales Representative From March 2019 To Jan 2021

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs

carrefour Egypt :

Sales Representative From Feb 2021 To Feb 2023

LANGUES

- Arabic (Native)
- English: Good