

ARAB REPUBLIC OF EGYPT  
SUEZ CANAL AUTHORITY  
[www.suezcanal.gov.eg](http://www.suezcanal.gov.eg)



عَمَّا مَكَانٍ قَرِيبٍ

مجلس الشورى، ١٤٠٧ هـ، ١٩٨٦ م، ص ١٠٠.

2022/11/23

Dept  
No  
Ref

إدارة التصويت

رغم الفوائد

والله اعلم

Telephone: 002 / 064 / 3396272 / 3396333 / 3397252 / email:  
Fax: 002 / 064 / 3392650 / 3493266 / 3342649 / 3363245  
Email: Procurement@suizcanal.gov.eg

$\frac{1}{x^2} = x^{-2}$ ,  $\frac{d}{dx} x^{-2} = -2x^{-3} = -\frac{2}{x^3}$

[illegible]

## إشارة كتابية

李 黎 朱

من إدارة التمويل إلى إدارة التحركات

إدارة الإتصالات ونظم المعلومات

بالإحالة إلى أمر التوريد رقم ١٠٨-١٥٧٣/٩٤ في ٢٦/٠٧/٢٠٢٢ الصادر لشركة NETSYNC والخاص بتوريد وتركيب وتشغيل منظومة مراقبة بالكاميرات لمركز شوقي خلاف، وإيماءاً إلى طلب شركة NETSYNC تعديل بعض البنود بأمر التوريد بعاليه.

برجاء التكرم بدراسة طلب الشركة المرفق والإفادة بالرأي نحو تعديل البنود أرقام (1.1-2.1) فيما يخص بنود الكاميرات، وكذلك البند رقم (9) الخاص بالـ **Passive Components** حتى تتمكن الشركة بالبدا في أعمال التوريد والتركيب لمشمول أمر التوريد بعاليه. مع إعتبار الموضوع هام وعاجل جداً...

وشكراً.....

مدير إدارة التموين

## مہندس

(محمد حسن عبد المنعم)

<b>قسم المراقبة الإلكترونية</b>	
<b>وارد رقم:</b> 1686	<b>بتاريخ:</b> 2022-11-27
المراكز والكاميرات الملاحية بالوسمعيانية <input type="checkbox"/>	المراكز والكاميرات الملاحية ببورسعيد <input checked="" type="checkbox"/>
الرادارات - مراقبة إلكترونية <input type="checkbox"/>	المراكز والكاميرات الملاحية ببورتوفيق <input type="checkbox"/>
التوقيعات والطرادات مراقبة إلكترونية <input type="checkbox"/>	المكتب الفني - مراقبة إلكترونية <input type="checkbox"/>
تطوير البرامج - مراقبة إلكترونية <input type="checkbox"/>	الأمن الصناعي - مراقبة إلكترونية <input type="checkbox"/>
صيانة الحاسبات - مراقبة إلكترونية <input type="checkbox"/>	السكربتات - مراقبة إلكترونية <input type="checkbox"/>
القوي - مراقبة إلكترونية <input type="checkbox"/>	الأفراد - مراقبة إلكترونية <input type="checkbox"/>
المتابعة - مراقبة إلكترونية <input checked="" type="checkbox"/>	التأمين الأرضي - مراقبة إلكترونية <input checked="" type="checkbox"/>

**procurement Department**

**From:** Hazem Hassen  
**Sent:** Tuesday, November 1, 2022 9:25 AM  
**To:** procurement Department  
**Subject:** FW: Suez Canal Authority order  
**Attachments:** DOC009.PDF; Passive change.xlsx; Copy of Cameras Technical Comaprison- Suez Canal project.xlsx

**From:** Moustafa Ibrahim Ahmed Edris <MEdris@netsync.com>  
**Sent:** Monday, October 31, 2022 2:49 PM  
**To:** Hazem Hassen <hazem.hassan@suezcanal.gov.eg>  
**Subject:** FW: Suez Canal Authority order

Dear Eng. Hazem

Hope you are doing fine .

As per the attached order , we your kind Support and approval to change the passive items for Shlinder as the attached BOQ , and the Cameras as the attached models .

The reason for this changes because our country regulation and the delays form the hole vendor , and to speed up the implementation plane .

Your support and approval is highly appreciated .

Mustafa Edris  
 Senior Client executive - AM3

Email: MEdris@netsync.com  
 Egypt Cell: +2010-22472231

**NETSYNC**

**From:** Moustafa Ibrahim Ahmed Edris  
**Sent:** Tuesday, July 19, 2022 8:52 AM  
**To:** Hazem Hassen <hazem.hassan@suezcanal.gov.eg>  
**Subject:** RE: Suez Canal Authority order

Dear Eng. Hazem .

Hope you are doing fine .

according to our offer and your attached Letter of Acceptance we are commit to change the Camera part Number ( DS-2CD2626G2-I2S 2.8 -12MM) to be ( DS-2CD2623G2-I2S 2.8 -12MM)

thanks

Mustafa Edris  
 Senior Client executive - AM3

Email: MEdris@netsync.com  
 Egypt Cell: +2010-22472231

**NETSYNC**

إدارة التموين	
وارد رقم: 26034	بتاريخ: 2022-11-01
<input type="checkbox"/> قسم المشتريات العامة	<input type="checkbox"/> وحدة الأفراد
<input type="checkbox"/> المشتريات	<input type="checkbox"/> تشييدات الأشجار
<input checked="" type="checkbox"/> المشتريات	<input type="checkbox"/> قسم المرافق
<input type="checkbox"/> المشتريات العامة - موردين	<input checked="" type="checkbox"/> القسم الفني
<input type="checkbox"/> هذين فريقا	<input type="checkbox"/> هذين فريقا
<input type="checkbox"/> المشتريات العامة - موردين	<input type="checkbox"/> المشتريات العامة - موردين
<input type="checkbox"/> المشتريات العامة - موردين	<input type="checkbox"/> المشتريات العامة - موردين
<input type="checkbox"/> المشتريات العامة - موردين	<input type="checkbox"/> المشتريات العامة - موردين

From: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>  
Sent: Monday, June 27, 2022 3:00 PM  
To: Hazem Hassen <[hazem.hassan@suezcanal.gov.eg](mailto:hazem.hassan@suezcanal.gov.eg)>  
Subject: Fwd: Suez Canal Authority

FYI

Sent from my iPhone

Begin forwarded message:

From: Nayera Badr <[NBadr@netsync.com](mailto:NBadr@netsync.com)>  
Date: 27 June 2022 at 2:50:59 PM GMT+2  
To: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>  
Cc: Tamer Hedayet <[thedayet@netsync.com](mailto:thedayet@netsync.com)>, Mazen Sayed <[MSayed@netsync.com](mailto:MSayed@netsync.com)>, Beau Devillier <[bdevillier@netsync.com](mailto:bdevillier@netsync.com)>, Ahmed Mahdy <[amahdy@netsync.com](mailto:amahdy@netsync.com)>  
Subject: RE: Suez Canal Authority

Hi Mostafa,

I changed the numbers as requested

Kind Regards,

Nayera Badr  
Senior Inside Sales Specialist  
Email: [nbadr@netsync.com](mailto:nbadr@netsync.com)  
Egypt Cell: +20 100 923 3474  
Website: [www.netsync.com](http://www.netsync.com)

Netsync Headquarters - USA  
2500 West Loop South, Suite 410  
Houston, TX 77027  
DUBAI, UAE  
GOLD AND DIAMOND PARK DUBAI, UAE  
Netsync Egypt Office  
Trivium Business Complex, North 90<sup>th</sup> Street,  
New Cairo, Cairo, Egypt, 11835  
Netsync Jordan Office  
Arar St. Wadi Saqra Dist.  
City Plaza Complex Bldg. No.106  
5TH Floor, Office # 153

From: Nayera Badr  
Sent: Monday, June 27, 2022 2:14 PM  
To: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>  
Cc: Tamer Hedayet <[THedayet@netsync.com](mailto:THedayet@netsync.com)>, Mazen Sayed <[MSayed@netsync.com](mailto:MSayed@netsync.com)>, Beau Devillier <[bdevillier@netsync.com](mailto:bdevillier@netsync.com)>, Ahmed Mahdy <[amahdy@netsync.com](mailto:amahdy@netsync.com)>  
Subject: RE: Suez Canal Authority

Dear Mostafa,

Kindly find the attached quotes for options 3&4



Give it a quick look and let me know if you need to change anything

Kind Regards,

Nayera Badr  
Senior Inside Sales Specialist  
Email: [nbadr@netsync.com](mailto:nbadr@netsync.com)  
Egypt Cell: +20 100 923 3474  
Website: [www.netsync.com](http://www.netsync.com)

**Netsync Headquarters - USA**

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New Cairo, Cairo, Egypt, 11835

**Netsync Jordan Office**

Arar St. Wadi Sagra Dist.  
City Plaza Complex Bldg. No.106  
5TH Floor, Office # 153

From: Ahmed Mahdy <[amahdy@netsync.com](mailto:amahdy@netsync.com)>  
Sent: Monday, June 27, 2022 12:02 PM  
To: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>; Nayera Badr <[NBadr@netsync.com](mailto:NBadr@netsync.com)>  
Cc: Tamer Hedayet <[thedayet@netsync.com](mailto:thedayet@netsync.com)>; Mazen Sayed <[MSayed@netsync.com](mailto:MSayed@netsync.com)>; Beau  
Devillier <[bdevillier@netsync.com](mailto:bdevillier@netsync.com)>  
Subject: RE: Suez Canal Authority

Hi Moustafa,

I have copied @Nayera Badr to help with this request.

Thanks,  
Mahdy

From: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>  
Sent: Monday, June 27, 2022 10:40 AM  
To: Ahmed Mahdy <[amahdy@netsync.com](mailto:amahdy@netsync.com)>  
Cc: Tamer Hedayet <[thedayet@netsync.com](mailto:thedayet@netsync.com)>; Mazen Sayed <[MSayed@netsync.com](mailto:MSayed@netsync.com)>; Beau  
Devillier <[bdevillier@netsync.com](mailto:bdevillier@netsync.com)>  
Subject: RE: Suez Canal Authority

Dear Ahmed

Hope you doing fine , and thanks for your effort .

As per our call please find the attached excel sheet with the total option 3 & 4 that we need to submit to the customer very early today .

I work on 15% percentage for the whole deal but I want to decrease the Margin for Cisco part to 10% and I try to get more discount to cover it for Cisco .

Thanks

Mustafa Edris  
Senior Client executive - AM3  
Email: [MEdris@netsync.com](mailto:MEdris@netsync.com)  
Egypt Cell: +2010-22472231

From: Ahmed Mahdy <[amahdy@netsync.com](mailto:amahdy@netsync.com)>  
Sent: Sunday, June 26, 2022 2:18 PM  
To: Moustafa Ibrahim Ahmed Edris <[MEdris@netsync.com](mailto:MEdris@netsync.com)>  
Cc: Tamer Hedayet <[thedayet@netsync.com](mailto:thedayet@netsync.com)>; Mazen Sayed <[MSayed@netsync.com](mailto:MSayed@netsync.com)>  
Subject: Suez Canal Authority

HYG,

Please add terms and conditions.

Thanks,

**Ahmed Mahdy | Inside Sales Operations Senior Specialist**  
E-mail : [AMahdy@Netsync.com](mailto:AMahdy@Netsync.com)  
Mobile : +201091333200  
Mobile : +201111243481

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City Plaza Complex Bldg. No.106  
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Prince Turki Al Awwal Rd,  
Riyadh, Saudi Arabia

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	DS-2CD3656G2T-IZS(2.7-13.5mm)④	DS-2CD2765G0-IZS(2.8-12mm)
Image Sensor	1/2.7" Progressive Scan CMOS	1/2.4" Progressive Scan CMOS
Max. Resolution	2592 × 1944	3072 × 2048
Min. Illumination	Color: 0.003 Lux @ (F1.4, AGC ON), B/W: 0 Lux with IR	Color: 0.008 Lux @ (F1.2, AGC ON), 0.011 Lux @ (F1.4, AGC ON)
Wide Dynamic Range	120 dB	120 dB
Day & Night	IR cut filter	IR cut filter
Lens Type	Varifocal lens, motor-driven lens, 2.7 to 13.5 mm	Varifocal lens, motorized lens, 2.8 to 12 mm
Iris Type	Auto-iris	
IR Range	up to 60 m	Up to 30 m
Video Compression	Main stream: H.265/H.264/H.264+/H.265+ Sub-stream: H.265/H.264/MJPEG Third stream: H.265/H.264 Fourth stream: H.265/H.264/MJPEG *Third stream and fourth stream are supported under certain settings.	Main stream: H.265/H.264 Sub stream: H.265/H.264/MJPEG Third stream: H.265/H.264
Region of Interest (ROI)	5 fixed regions for main stream and sub-stream	Support 1 fixed region for main stream and sub stream separately
Image Enhancement	BLC, HLC, 3D DNR	BLC/3D DNR/HLC
Image Settings	Rotate mode, saturation, brightness, contrast, sharpness, gain, white balance adjustable by client software or web browser	Rotate mode, saturation, brightness, contrast, sharpness, AGC, and white balance adjustable by client software or web browser
Audio	1 input (line in), two-core terminal block, max. input amplitude: 3.3 Vpp, input impedance: 4.7 KΩ, interface type: non-equilibrium; 1 output (line out), two-core terminal block, max. output amplitude: 3.3 Vpp, output impedance: 100 Ω, interface type: non-equilibrium	1 input (line in, 3.5 mm), 1 output (3.5 mm), mono sound
Alarm	2 inputs, 2 outputs (max. 24 VDC/24 VAC, 1 A)	1 input, 1 output (max. 12 VDC, 30 mA)
On-board Storage	Built-in micro SD/SDHC/SDXC slot, up to 256 GB	Built-in micro SD/SDHC/SDXC slot, up to 128 GB
Communication Interface	1 RJ45 10 M/100 M self-adaptive Ethernet port	1 RJ45 10M/100M self-adaptive Ethernet port
Basic Event	Motion detection (human and vehicle targets classification), video tampering alarm, exception	Motion detection, video tampering alarm, exception (network disconnected, IP address conflict, illegal login, HDD full, HDD error)
Smart Event	Unattended baggage detection, object removal detection, scene change detection, audio exception detection	Line crossing detection, intrusion detection, unattended baggage detection, object removal detection, face detection, scene change detection
Face Learning Function	Yes	
Perimeter Protection	Line crossing detection, intrusion detection, region entrance detection, region exiting detection	Line crossing detection, intrusion detection, unattended baggage detection, object removal detection, face detection, scene change detection
Power	12 VDC, 1.08 A, max. 13 W PoE (802.3at, 42.5 V to 57 V), 0.36 A to 0.27 A, max. 15 W	12 VDC, 0.9 A, max. 10.5W PoE: (802.3af, 36V to 57V), 0.4A to 0.2A, max. 12.5W
Start-Up and Operating Conditions	(-30 °C to 60 °C (-22 °F to 140 °F), Humidity 95% or less (non-condensing)	(-30 °C to +60 °C (-22 °F to +140 °F), humidity 95% or less (non-condensing)
Material	Aluminum alloy body	Front cover: metal, bottom base: metal, bubble: plastic
Camera Weight	Approx. 1330 g (2.9 lb.)	1300 g (2.9 lb.)
Protection	IP67, IK10	IP66, IK10



Model	Descraption		Qty
backbox+faceplate+Cat6A moudel			
MGU22.302.18	Unica Basic/Colors - surface mounting box w. cover frame - 2 m - 5 holes - white		
MGU9.865.18	Unica - blind cover plate for - 1 m - white		30
MGU9.461.18	Unica - RJ45 data connector cover for AT&T - 1 m - white		30
VDIB1777XB24	Actassi - Modular S-110 Jack RJ45 connector Shielded Cat6A		30
patch panel 24 port +24* keystone RJ45 jack module			
VDIG017241B	Actassi - PANEL BASIC 19" 1U FOR 24 RJ45 MODULAR JACK SHIELDED		
VDIB1777XB24	Actassi - Modular S-110 Jack RJ45 connector Shielded Cat6A		1
ACTRJ1UCMPM	Actassi - cable management panel - 1U - for horizontal patch cord guiding		24
Patch cords			
VDIP185X46010	Actassi CL-MNC6A Patch cord S/FTP 4P Cat6A		
VDIP185X46030	Actassi CL-MNC6A Patchcord S/FTP 4P Cat6A 550MHz LSZH 3m Grey		30
CAT 6A ftp			
VDICD62X218	Actassi Cable LAN U/FTP 4P Cat6A Euroclass D 550MHz LSZH 500m		5