

[UC-MAIN]: Dreamhouse Agent Use Cases

[UC-INT] Internal User (Dreamhouse Employees) - Slack Agent

[UC-INT-001]: Property Management and Information

- [UC-INT-001-01]: Comprehensive Property Lifecycle Management
 - Retrieve and manage new listings
 - Track price changes
 - Manage property summaries
 - Monitor and schedule open houses
- [UC-INT-001-02]: Access and Interpret Listing Guidelines
 - Retrieve listing requirements using Data Cloud RAG
 - Ensure compliance with internal rules and regulations

[UC-INT-002]: Client Relationship Management

- [UC-INT-002-01]: Holistic Client Information Tracking
 - Retrieve and consolidate client inquiries
 - Manage contact details
 - Track offer statuses
 - Automate personalized follow-up reminders
- [UC-INT-002-02]: Client Financial and Preference Analysis
 - Retrieve and analyze client requirements
 - Assess financial information
 - Generate client interaction insights

[UC-INT-003]: Salesforce Data Intelligence

- [UC-INT-003-01]: Comprehensive Salesforce Data Integration
 - Cross-object query capabilities
 - Retrieve and correlate data from opportunities, contacts, tasks, cases
 - Advanced property and broker information retrieval
- [UC-INT-003-02]: Advanced Reporting and Analytics
 - Generate property permit and tax reports
 - Create detailed broker performance insights

[UC-INT-004]: Intelligent Notifications and Communication

- [UC-INT-004-01]: Proactive Communication System
 - Send contextual meeting reminders
 - Generate and distribute offer notifications
 - Provide daily and weekly listing summaries
- [UC-INT-004-02]: Advanced Client Interaction Monitoring

- Track and analyze client interaction sentiment
- Generate performance analytics for management
- Develop machine learning-driven communication strategies

[UC-INT-005]: Data Governance and Compliance

- [UC-INT-005-01]: Data Privacy and Security Management
 - Implement data masking
 - Ensure regulatory compliance (GDPR, CCPA)
 - Manage audit logging and access controls

[UC-EXT] External User (Dreamhouse Customers) - Chat/Portal Agent

[UC-EXT-001]: Intelligent Property Discovery

- [UC-EXT-001-01]: Advanced Property Search and Matching
 - Multi-criteria property search (price, location, features)
 - AI-powered personalized property recommendations
 - Retrieve comprehensive property details and history
- [UC-EXT-001-02]: Contextual Property Insights
 - Retrieve neighborhood information
 - Access commute and location analytics
 - Provide walkability and amenity scores

[UC-EXT-002]: Seamless Tour and Interaction Management

- [UC-EXT-002-01]: Intelligent Tour Scheduling
 - Flexible tour booking and rescheduling
 - Real-time availability tracking
 - Adaptive scheduling based on user preferences
- [UC-EXT-002-02]: Interactive Property Exploration
 - Virtual tour capabilities
 - Integrated communication with agents
 - Personalized property recommendation follow-ups

[UC-EXT-003]: Comprehensive Document Management

- [UC-EXT-003-01]: Secure Document Access and Verification
 - Access and download contracts, lease agreements
 - Verify document authenticity
 - Provide clarification and interpretation support
- [UC-EXT-003-02]: Transparent Transaction Documentation
 - Track and manage closing documents

- Facilitate seamless document upload and verification

[UC-EXT-004]: Financial and Transaction Tracking

- [UC-EXT-004-01]: End-to-End Transaction Monitoring
 - Real-time offer and closing status tracking
 - Mortgage and loan status updates
 - Integrated financial eligibility assessments

[UC-EXT-005]: Comprehensive Neighborhood and Financial Intelligence

- [UC-EXT-005-01]: Neighborhood and Lifestyle Analytics
 - Retrieve detailed school and community ratings
 - Compare neighborhood amenities
 - Provide contextual location insights
- [UC-EXT-005-02]: Financial Planning Support
 - Mortgage rate and eligibility calculations
 - Predictive financial modeling
 - Address validation and preliminary assessment