

Intent to Respond

Re: Network Design RFP from Full Sail Shipbuilding

from

NetXperts

November 4, 2022

To: Full Sail Shipbuilding

Thank you for giving us the opportunity to bid on your upcoming network design work. As a company in a strong growth phase, Full Sail Shipbuilding will need a robust and expandable network that not only meets your current needs, but can also easily grow with your company!



We are NetXperts, a Network Design company that has been in business for 8 years with a client base ranging from manufacturers of agricultural products to academic research organizations.

We intend to dedicate a very successful team to your account:

- 1) Vivek Kakaria - hardware specification specialist
- 2) Leonora Kirilovsky - cabling specialist
- 3) Zhen Xu - layout specialist
- 4) Paula Harrington - design specialist
- 5) Mike Mosby - design specialist

You have requested a design for your new offices which will span seven floors of a new building and serve 12 departments totalling 550 staff.

At first blush, it looks like your project will need:

- At least two core switches
- Access level switches (number to be calculated later)
- Significant lengths of both Twisted Pair and Fibre cables

Thank you again for the opportunity to respond to your RFP.

NetXperts