# Airbnb Listings Analysis in Beijing & Boston

Team 4, Cohort B, MSBA'20 Questrom School of Business

## Dataset Description & Handling Variables / Missing Values

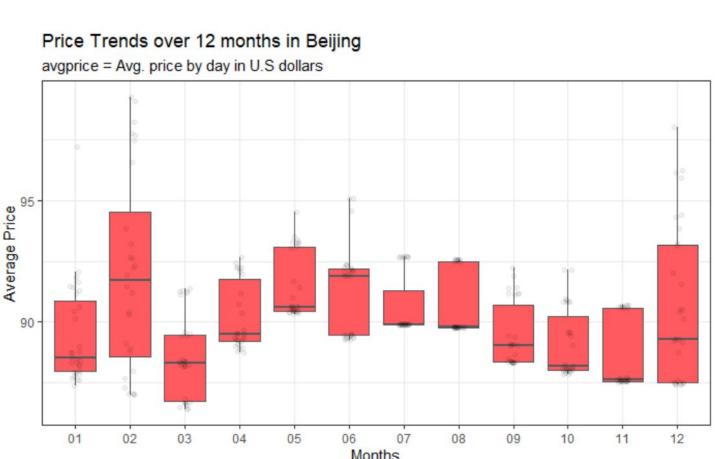
- ☐ Three sub-datasets
- ☐ listings, reviews and calendars
- ☐ Beijing & Boston Listings:
- ☐ 18 predictors and 1 output "price"
- ☐ Beijing & Boston Reviews : 9 variables
- ☐ Beijing & Boston Calendar: 9 variables
- ☐ Transfer text and categorical variables into dummies
- Use Median and Mean to replace missing values
- Perform Boruta to select variables according to importance scores

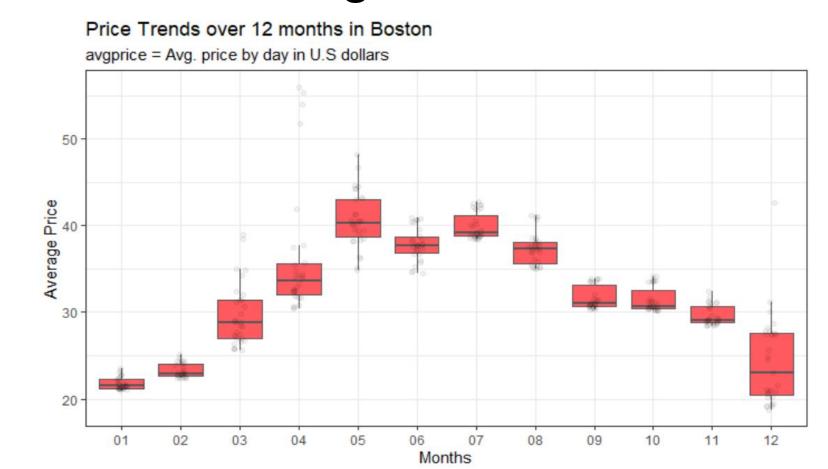
#### Abstract

- ☐ Comparing demand and supply between Airbnb homestays in Beijing and Boston
- ☐ Establishing supervised machine learning models and use house info to predict the housing price
- ☐ Implementing text and sentiment analysis to analyze Airbnb homeowners (hosts) and customers (visitors) preferences and tastes

### Methodology

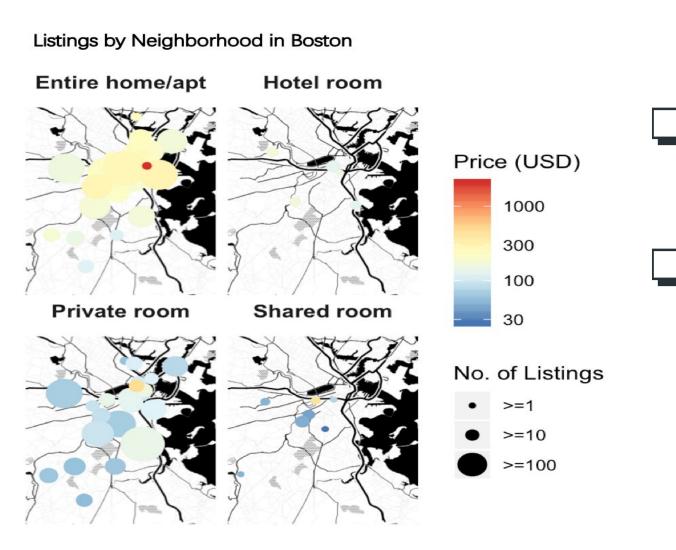
- ☐ Exploratory Data Analysis
  - ☐ Price Trends by Season for Beijing (left) & Boston (right)





- ☐ Pricing Modeling: Supervised Machine Learning
- ☐ Text Analysis: Sentiment Analysis for Comments

- **□** Exploratory Data Analysis
- ☐ Price & Number of Listings in Beijing and Boston by Neighborhoods



- The price in Beijing is distributed by its intrinsic "Ring-shape" cityscape.
- The price in Boston goes higher as the location gets closer to downtown

## Results

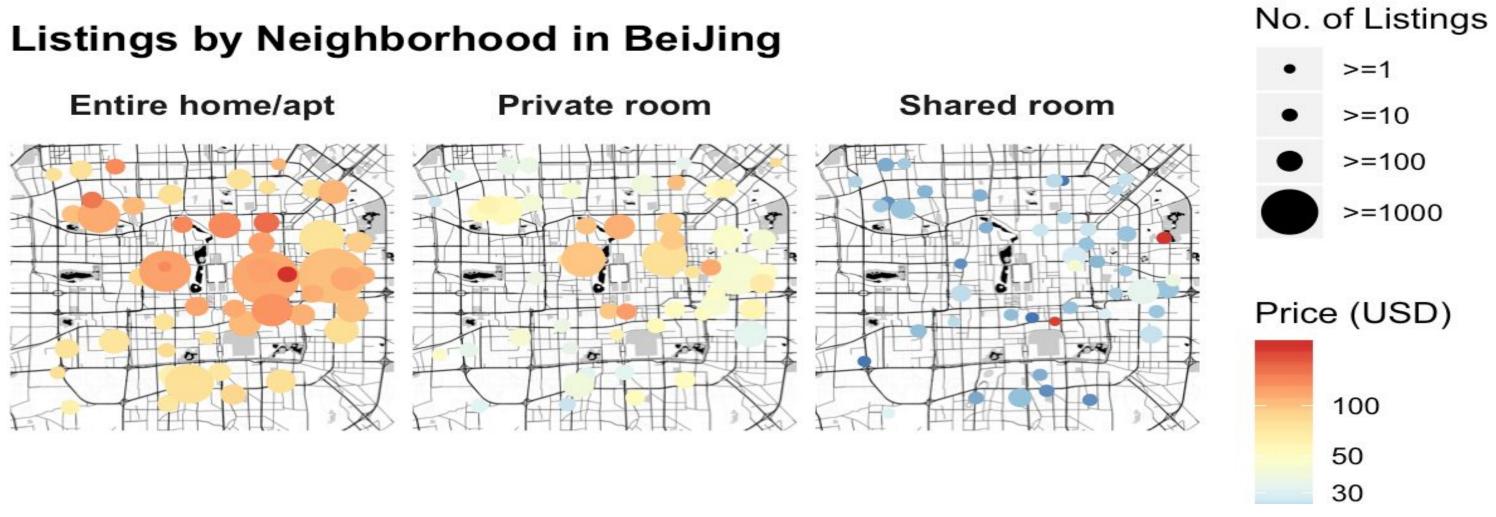
- Linear Regression Highest Interpretability
- ☐ Positively Related to Prices For Beijing:
- Bedrooms, Bathrooms, TV
- ☐ Positively Related to Prices For Boston:
  - ☐ Accommodates, Neighborhoods in Beacon Hill, South Boston & West End
- ☐ Random Forest High Predictability
- ☐ Important Variables For Beijing Listing
  - ☐ Availability of house in 90/365 days☐ The number of listings that host has
  - The number of accommodates
- ☐ Important Variables For Boston Listing
  - ☐ The number of accommodates
- ☐ The number of listings that host has
- ☐ The number of reviews
- ☐ Gradient Boosting High Predictability
  - Locations are important in Boston's

    Airbnb Marketplace but not in Beijing's

- ☐ XGBoost Highest Predictability with Low Interpretability
  - ☐ R-squared For Beijing Listing: **55.71**%
  - ☐ R-squared For Boston Listing: 64.80%
  - ☐ Test MSE For Beijing Listing: 6,518
- ☐ Test MSE For Boston Listing: 3,367
- ☐ Text Analysis top positive words for Beijing (left) & Boston (right)









- EDA: obtain differences in price trends and geographic distributions of the homestays
- ☐ SML: predict the prices of listings to assist Airbnb hosts in posting suitable prices
- Sentiment analysis: gain insights into the different customers' tastes in Beijing and Boston
- ☐ Suggestions for Hosts in Beijing
- Have friendly and helpful attitudes
- ☐ Set proper renting length and available periods
- ☐ Suggestions for Hosts in Boston
- ☐ Focus on the quality of the house
- Have a shorter response time
- ☐ Consider an appropriate housing price
- natural competitive disadvantages for suburban areas