

Team 4, Cohort B, MSBA'20
Questrom School of Business

- ❑ Three **sub-datasets**
 - ❑ listings, reviews and calendars
- ❑ Beijing & Boston **Listings** :
 - ❑ **18** predictors and **1** output “price”
- ❑ Beijing & Boston **Reviews** : **9** variables
- ❑ Beijing & Boston **Calendar**: **9** variables
- ❑ **Transfer** text and categorical variables into dummies
- ❑ Use **Median** and **Mean** to replace missing values
- ❑ Perform **Boruta** to select variables according to importance scores

- ❑ Comparing **demand and supply** between Airbnb homestays in Beijing and Boston
- ❑ Establishing supervised machine learning models and use house info to predict the **housing price**
- ❑ Implementing text and sentiment analysis to analyze Airbnb homeowners (hosts) and customers (visitors) **preferences and tastes**

Price Trends over 12 months in Beijing
avgprice = Avg. price by day in U.S dollars

Price Trends over 12 months in Boston
avgprice = Avg. price by day in U.S dollars

- ❑ Pricing Modeling: Supervised Machine Learning
- ❑ Text Analysis: Sentiment Analysis for Comments

Listings by Neighborhood in Boston

Entire home/apt **Hotel room**

Private room **Shared room**

Price (USD)

1000
300
100
30

No. of Listings

• ≥ 1
• ≥ 10
• ≥ 100

- ❑ The price in Beijing is distributed by its intrinsic “Ring-shape” cityscape.
- ❑ The price in Boston goes higher as the location gets closer to downtown

- ❑ **Linear Regression** – Highest Interpretability
 - ❑ **Positively** Related to Prices For Beijing:
 - ❑ Bedrooms, Bathrooms, TV
 - ❑ **Positively** Related to Prices For Boston:
 - ❑ Accommodates, Neighborhoods in Beacon Hill, South Boston & West End
- ❑ **XGBoost** – Highest Predictability with Low Interpretability
 - ❑ R-squared For Beijing Listing: **55.71%**
 - ❑ R-squared For Boston Listing: **64.80%**
 - ❑ Test MSE For Beijing Listing: 6,518
 - ❑ Test MSE For Boston Listing: 3,367
- ❑ **Text Analysis** – top positive words for Beijing (left) & Boston (right)

- ❑ **Random Forest** – High Predictability
 - ❑ **Important Variables For Beijing Listing**
 - ❑ Availability of house in 90/365 days
 - ❑ The number of listings that host has
 - ❑ The number of accommodates
 - ❑ **Important Variables For Boston Listing**
 - ❑ The number of accommodates
 - ❑ The number of listings that host has
 - ❑ The number of reviews
- ❑ **Gradient Boosting** – High Predictability
 - ❑ **Locations** are important in **Boston's Airbnb Marketplace** but not in Beijing's

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- ❑ **EDA:** obtain differences in **price trends** and **geographic distributions** of the homestays
- ❑ **SML:** predict the **prices** of listings to assist Airbnb hosts in posting suitable prices
- ❑ **Sentiment analysis:** gain insights into the different customers' **tastes** in Beijing and Boston
- ❑ **Suggestions for Hosts in Beijing**
 - ❑ Have friendly and helpful attitudes
 - ❑ Set proper renting length and available periods
- ❑ **Suggestions for Hosts in Boston**
 - ❑ Focus on the quality of the house
 - ❑ Have a shorter response time
 - ❑ Consider an appropriate housing price
 - ❑ natural competitive disadvantages for suburban areas