

Tengku Elzafir Habsjah

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EDUCATION

Master of Science (MSc) in Financial Markets & Risk Management (GARP FRM® Track)

[NEOMA Business School](#), France. GPA: 3.78/4.00. Program Completion: 06/2023.

Dissertation: "Assessing the Effectiveness of Piotroski's F-SCORE as a Stock Evaluation Tool in the Indonesian Stock Market"

Master of Business Administration (MBA) in Finance

[Universitas Gadjah Mada](#), Indonesia. GPA: 3.69/4.00. Program Completion: 04/2022.

Diplom-Ingenieur (Dipl.-Ing. FH) in Industrial Engineering & Project Management

[South Westphalia University of Applied Sciences \(FH-SWF\)](#), Germany.

CORE COMPETENCIES

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|-----------------------------|------------------------|---------------------------------|
| • Equity Research | • Python for Finance | • Market Risk |
| • Financial Risk Management | • Corporate Valuation | • Liquidity Risk |
| • Financial Modelling | • Fundamental Analysis | • Operational Risk & Resiliency |

EXPERIENCE

Equity Research Intern

May 2023 – Present

[Trimegah Securities](#)

- Conduct industry & corporate fundamental analysis and interpret financial and capital market data for investment recommendations.
- Develop and write research reports and publications, including financial modeling for charts and dashboards.
- Stay updated on financial services industry happenings and conduct primary research from industry sources.

Market Research & Project Manager

2019 – 2020

[Ipsos Group](#)

- Promoted from Associate Research Manager to Project Manager, involved in setting up the Consumer Satisfaction division.
- Led research projects for Traveloka, Trakindo, AXA, Pertamina, and Lexus. Recognized as Best Researcher for the Trakindo project.
- Managed end-to-end project lifecycle, including proposal, planning, research design, field execution, data analysis, and cost analysis. Successfully generated new business worth \$100k.

Digital Experience and Market Research Unit Head

2015 – 2017

[Generali Group](#)

- Started as Market Research Unit Head, appointed as interim Public Relations Unit Head, promoted to Digital Experience Unit Head. Responsible for the roll out of digital agent transformation strategy and heavily involved in omni-channel project.

Marketing Communications Supervisor (Interim Head of Marketing Department)

2012 – 2015

[Zurich Insurance Group](#)

- Direct report to CEO. Led a nationwide brand awareness campaign, raised total brand awareness from 12% to 58%.

SKILLS & INTERESTS

Language Skills

- English – *Fluent* (CEFR C1; IELTS: 8.0/9.0)
- Indonesian – *Native*; Malaysian - *Intermediate*
- German – *Professional* (CEFR Level C1)
- French – *Beginner* (CEFR Level A1)

Technical Skills

- Excel, Word, PowerPoint – *Advanced*
- Python for Finance – *Proficient*
- Bloomberg Terminal (BQL) - *Proficient*
- HTML - *Proficient*

Interests

- Computer Hardware & Games
- Football (AC Milan)
- Guitar-building & Hard Rock
- Star Wars, Mafia & War movies

CERTIFICATIONS

- Bloomberg Market Concepts – *Bloomberg*
- Bloomberg Environmental Social Governance (ESG) – *Bloomberg*
- Advanced Valuation and Strategy - M&A, Private Equity, and Venture Capital – *Erasmus University Rotterdam*