



# Majd Al Okeh

## NLP team lead

Machine learning engineer with five years experience. Involved in producing applications related to AI domain (NLP, chat bots, search engine, recommender engines, semantic representation).

✉ majd.okeh@gmail.com

☎ +4915734892260

📍 Osnabrück, Germany

🌐 [linkedin.com/in/majd-al-okeh-637ab7158](https://www.linkedin.com/in/majd-al-okeh-637ab7158)

## WORK EXPERIENCE

### Senior Machine learning engineer

#### HubSpot

10/2023 - Present

Berlin, HubSpot

HubSpot is a CRM platform with all the software, integrations, resources and services.

##### Achievements/Tasks

- Personalization projects.
- NLP models.

### NLP team lead

#### oxolo

10/2020 - 10/2023

Hamburg, Germany

Oxolo leverages state-of-the-art artificial intelligence and machine learning technology.

##### Achievements/Tasks

- Chatbot for kids. [www.tipy.com](http://www.tipy.com).
- Various NLP models.
- Content generation for marketing video. Oxolo.ai.

Contact : Oliver Borchers - [o.borchers@oxolo.com](mailto:o.borchers@oxolo.com)

### Machine learning engineer

#### CDF Technologies

03/2020 - 05/2020

Gauting, Bayern

##### Achievements/Tasks

- NLP parser for pitch decks: Classification, summarizations, and analysis.

Contact : Simon Scholz - [simon.scholz@cdf.one](mailto:simon.scholz@cdf.one)

### Machine learning engineer

#### Budapest - Black sheep intelligence

10/2018 - 03/2020

Budapest, Hungary

AI applications

##### Achievements/Tasks

- Chat bot - Semantic search engine -Email topic generation.
- OMR system for final state exam.

Contact : Laszlo Grad - [laszlo.grad-gyenge@creo.hu](mailto:laszlo.grad-gyenge@creo.hu)

### Software Engineer

#### Turkey - Ugarit company

09/2017 - 08/2018

Turkey

Software solutions

##### Achievements/Tasks

- Indoor navigation, and advertisement management.
- Tracking the shortest paths on SVG image map.
- Back end java developer for vehicles' tracking system.

Contact : Bakr Sarakbi - [bakr.sarakbi@ugarit.tech](mailto:bakr.sarakbi@ugarit.tech)

## EDUCATION

### MSc. Data science and Machine learning

#### Eötvös Loránd University

02/2018 - 06/2020

Budapest, Hungary

##### Courses

- Thesis: Semantic text representation

## SKILLS

NLP

Machine learning

Data science

Python

Deep learning

Recommender systems

Search engine

Linear algebra

## HONOR AWARDS

### ACM competition, silver medal (09/2014)

SCPC, Syria

- Silver medal with a Judge Award Certificate and qualified to the regional level in Egypt

## LANGUAGES

English

Full Professional Proficiency

Arabic

Native or Bilingual Proficiency

German

Limited Working Proficiency

## INTERESTS

Football

Biking

Driving

swimming

travelling