



# Majd Al Okeh

## NLP team lead

Machine learning engineer with five years experience. Involved in producing applications related to AI domain (NLP, chat bots, search engine, recommender engines, semantic representation).

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Osnabrück, Germany

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## WORK EXPERIENCE

### Senior Machine learning engineer

HubSpot

10/2023 - Present

Berlin, HubSpot

HubSpot is a CRM platform with all the software, integrations, resources and services.

Achievements/Tasks

- Personalization projects.
- NLP models.

### NLP team lead

oxolo

10/2020 - 10/2023

Hamburg, Germany

Oxolo leverages state-of-the-art artificial intelligence and machine learning technology.

Achievements/Tasks

- Chatbot for kids. www.tipy.com.
- Various NLP models.
- Content generation for marketing video. Oxolo.ai.

Contact : Oliver Borchers - o.borchers@oxolo.com

### Machine learning engineer

CDF Technologies

03/2020 - 05/2020

Gauting, Bayern

Achievements/Tasks

- NLP parser for pitch decks: Classification, summarizations, and analysis.

Contact : Simon Scholz - simon.scholz@cdf.one

### Machine learning engineer

Budapest - Black sheep intelligence

10/2018 - 03/2020

Budapest, Hungary

AI applications

Achievements/Tasks

- Chat bot - Semantic search engine -Email topic generation.
- OMR system for final state exam.

Contact : Laszlo Grad - laszlo.grad-gyenge@creo.hu

### Software Engineer

Turkey - Ugarit company

09/2017 - 08/2018

Software solutions

Achievements/Tasks

- Indoor navigation, and advertisement management.
- Tracking the shortest paths on SVG image map.
- Back end java developer for vehicles' tracking system.

Contact : Bakr Sarakbi - bakr.sarakbi@ugarit.tech

## EDUCATION

### MSc. Data science and Machine learning

Eötvös Loránd University

02/2018 - 06/2020

Courses

- Thesis: Semantic text representation

Budapest, Hungary

## SKILLS

- NLP
- Machine learning
- Data science
- Python
- Deep learning
- Recommender systems
- Search engine
- Linear algebra

## HONOR AWARDS

ACM competition, silver medal (09/2014)

SCPC, Syria

◦ Silver medal with a Judge Award Certificate and qualified to the regional level in Egypt

## LANGUAGES

English

*Full Professional Proficiency*

Arabic

*Native or Bilingual Proficiency*

German

*Limited Working Proficiency*

## INTERESTS

- Football
- Biking
- Driving
- swimming
- travelling