EMANUEL TOLEDO

Fullstack Developer | Mexico

www.emanueltoledo.me

Dev Skills

Ruby & RoR   **HTML5**   **React.js**   **Web Development**   **Web Design**   **MVC**   **jQuery**

CSS/SCSS   **PostgreSQL**   **JS ES6**   **APIs**   **AJAX**   **Deployment**   **Git/Github**   **DBs**

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About me

Junior Software Engineer adept in all stages of **OPP**. Innovation enthusiast knowledgeable in **project management, business model design, negotiation, team management and startup creation.** Able to effectively handle **independent projects**, as well as in **collaboration** in a **collective setting**.

Renewable energy professional working towards global social, economic and environmental equilibrium. Skilled in solar energy generation and technology.

Recently graduated from Le Wagon's Ruby on Rails coding bootcamp in Mexico City. Now **I can build functional user-friendly websites and web applications.** Always seeking for improvement, whether in programming, personal skills and overall knowledge.

Latest Professional Experience

GIRARD (SALES LEAD) | CALIZA | MEXICO | JUL 2018 – MAR 2019

- Planned and deployed business development strategies. Educational/Residential markets in Mexico.
- Sales closer for main clients.
- Customer relationship and client follow up.
- Business model structuring and A/B testing for business models.

COMPLIANCE SPECIALIST | TESLA INC. | MEXICO | JAN 2018 - JUL 2018

- Evaluated and learned new standards, technologies, and trends in solar energy and its industry.
- Followed all standard operating procedures to ensure internal and external compliance rules were met.
- Developed and maintained a strong professional relationship with the Sales and Operations teams.
- Evaluated 30+ accounts per day with +95% quality.
- Account handling for the US energy market.

ACADEMIC WRITER | LIVINGSTON RESEARCH | NOV 2017 - JUL 2019

- Writing undergraduate and graduate essays; mainly related to the energy industry, environment, business and universal history.
- Essay proofreading and edition.
- Document translation.
- Deep research.

Latest Web Development Projects

EATSY | A platform that makes eating simple | www.eatsy.recipes

- Full working app that provides a recipe based on your dietary preferences and allows you to buy the ingredients if you are missing them.
- **Designed, implemented and deployed with Ruby on Rails, Javascript, Heroku, API calls, backend MVC.**
- **Lead Dev and Project Manager.**

ToolBox | Airbnb style platform for renting tools | Herokuapp

- **Implemented elastic search and geocoding in Rails.**
- Can be found at https://morning-ocean-74455.herokuapp.com/
- **Lead Dev for a team of 3.**

Personal skills

Adaptability

Problem Solving

Leadership

Analytical

Teamwork

Languages

Spanish (Native)

English (C1 - CAE)

French (A1)

Business Experience

SINTAX | Co-Founder | NOV 2019 - MAR 2020

- Ops and business development for a legal tech startup.
- Legal name : SINTAX SAPI de CV
- Product Owner

DOCK | Co-Founder | JAN 2017 - DEC 2017

- Strategic planning and management of health tech solutions
- Legal name: ERR Health Tech SAPI de CV.
- Incubation and seed money by Carrier company (Telcel) and Startup Mexico. (Incubator and accelerator.)

TOLAR | Founder | SEP 2014 - DEC 2016

- Commerce of products for renewable energy generation, water treatment and waste disposal.
- Advised foreign and local energy companies regarding the mexican energy reform and energy market ecosystem.
- Aid in developing large scale solar project proposals. (80 mW)

Education & Qualifications

Le Wagon | MEXICO CITY | 2020

Attended Le Wagon Mexico City (Batch #416).

Intensive fullstack coding bootcamp learning HTML, CSS, Bootstrap, JavaScript ES6,
SQL, git, GitHub, Heroku and Ruby on Rails.

Escuela Bancaria y Comercial | MEXICO CITY

Business administration as a second carreer. (Paused)

Universidad del Valle de Mexico | MEXICO CITY

Renewable energy engineering. Specialized in sustainable development and solar energy generation.

Personal Interest and Activities

Learning different personal skills that can consolidate the best version of myself. Love beign sorrounded by nature, and traveling the world when I have the chance. Nothing like some good cultural and profesional exchange, to really adapt to our evergrowing society. Also appreciate a good book; Sci-Fi and history novels are my favorites. Ocassional poet. Like rock climbing, camping, good food, specially seafood beside the beach.