

# Sumit Makhe

Mo. 8888862308  
smakhe@gmail.com

A3/105 Aishwarya greens,  
Bhekrai Nagar, Fursungi,  
Pune – 412308

## Objective:

Looking for an opportunity to apply and enhance my skills as a MicroStrategy BI Developer

## Profile:

- **40+ Months of experience** in working as a MicroStrategy Developer specializing in **MicroStrategy Desktop/Developer, Architect, Web, Mobile and Administration**
- Expertise in design of **BI solutions** including mobile applications
- Extensive experience in **Oracle 9i, PL/SQL**
- Experience in **Retail, Pharmacy and Medical Product Services domains**
- **B1/B2 US Visa till 2025**
- **Experience of working with Clients in USA**

## Technical Skills:

Area	Software	Version
Business Intelligence	MicroStrategy (Desktop, Architect, Web, Mobile, Administration)	9.2.1,9.3.1,9.4.1
Business Intelligence	Qlikview	11
Database	Oracle	9i
ETL	Informatica	9.5

## Employers:

Company Name	Location	Designation	Period
Nice Software Solutions As a Contractor at ZS Associates Pvt Ltd.	Nagpur, India Pune, India	<i>MicroStrategy Consultant</i>	<i>Feb 2013 to May 2015 Sept 2013 to May 2015</i>
Avesta Computers Pvt. Ltd	Pune, India	<i>Software Engineer</i>	<i>May 2015 to August 2015</i>
Orchestro India Pvt. Ltd	Pune, India	<i>Software Engineer</i>	<i>August 2015 to till date</i>

## Qualification:

Degree	College	University
Bachelor of Engineering in Computer Engineering	MIT, Kothrud	Pune
Diploma of Computer Technology	SDMP, Nagpur	Pune

## Work Experience

Software Engineer at Avesta/Orchestro	May 2015 – Till Date
Work on Cross-Retailer Cloud Platform	

### **Tools Used: MicroStrategy 9.4.1, MSSQL Server 2013**

- Work for different retailers and supplier data
- Design Orchestro proprietary out of the box reports and dashboards
- Work on MSTR office
- Report/Query optimizations
- Face to face meetings with clients at Rogers, Arkansas, USA

MicroStrategy Projects at Orchestro in Retail Domain				May 2015 – till date
Client	Domain	Role	Year	Team size
World's leading retailer, HQ in Rogers, Arkansas	Retail	Developer	2016	5
Most popular Chocolate and Pet food manufacturer	Retail	Developer	2016	4
Popular ketchup and other food product manufacturer	Retail	Developer	2016	4
Popular ketchup and can food manufacturer	Retail	Developer	2016	5
Popular soup manufacturer	Retail	Developer	2016	5
Cereals and other breakfast food manufacturer	Retail	Developer	2016	4
World's largest beverage manufacturer	Retail	Developer	2016	4
Women's beauty products and appliances manufacturer	Retail	Developer	2016	4
German multinational chemical and pharmaceutical company	Retail	Developer	2016	4
Popular wholesaler, Supplier and Trader of hardware	Retail	Developer	2016	4
Retail, Bakeries & Food Service, Exports and Global Business Services provider	Retail	Developer	2016	4

MicroStrategy Architect and Solution Developer at ZS Associates	Sept 2013 – May 2015
Client: Global Diagnostic devices and Service provider	Jun 2014 – Feb 2015

**Tools Used: MicroStrategy 9.3.1, Oracle 9i, Toad 11**

- Design mobile apps and web based reporting suite for decision support by leading a team of 4 members
- Design data model, aggregate table and MicroStrategy schema
- Helped design data extracts for downstream systems (Xactly, SAP and Salesforce)

Client: Multinational American Medical devices, Pharmaceutical and Consumer Goods manufacturer	Mar 2014 – Jul 2014
--	---------------------

**Tools Used: MicroStrategy 9.3.1, Oracle 9i, Informatica 9.5**

- Design mobile and web dashboards for Performance Management with KPIs comparison against Established Targets and Previous Year
- Work with ETL team to optimize the data model and the creation of Informatica mappings
- Create MicroStrategy schema and application objects

Client: British multinational pharmaceutical and Biologics Company	Sept 2013 – Sept 2014
--	-----------------------

**Tools Used: MicroStrategy 9.3.1, Oracle 9i, Toad 11**

- Design mobile dashboards with built-in security for decision support on drug promotion, localized area of focus, rep management and profitability tracking by geography and organization hierarchy
- Design logical and physical database model and worked with the ETL team for data-load
- Create MicroStrategy schema and application objects
- Design Intelligent cubes for the performance improvement and Ad-hoc analysis

Other MicroStrategy Projects at ZS Associates				Sept 2013 – May 2015
Client	Domain	Role	Year	Team size
Global specialty pharmaceutical company	Pharma	Developer	2013	5
U.S.-based global pharmaceutical and medical device company	MPS	Developer	2014	8
Incentive calculation estimator for a large company in US (transaction services)	MPS	Developer	2014	4
A large American company that produces and develops insulin pump	MPS	Developer	2014	10
A large American medical device maker	MPS	Developer	2014	5
A large American company (For Nice Software Solutions)	Retail	Developer	2013	4

MicroStrategy Trainer at Nice Software Solutions	Feb 2013 – Jul 2013
--	---------------------

- Provide trainings to MicroStrategy clients remotely

#### **Trainings delivered:**

- Reporting Essentials, Project Design Essentials, Advanced Reporting, Document Essentials, Dynamic Dashboards, MicroStrategy Mobile, Visual Insight Essentials, Advanced Project Design, Engine Essentials, MicroStrategy Freeform SQL, Advanced Data warehousing, MicroStrategy Transaction Services

#### **Awards:**

- First Prize at State Level Project Presentation Competition organized by RIT, Pune
- First Prize at National Level Project Presentation Competition, organized by PVG's COET, Pune
- First Prize at College Level Paper Presentation Competition