

SNEHA THAKUR

Email: sneha.thakur30th@gmail.com

Mob no. : 8806760333

ADDRESS: Anil Arnav Apartment Plot no 249, Hanuman nagar,Medical Sqaure, Nagpur

Career Objective:

Seeking a responsible job with an opportunity for professional challenges. Known for honesty, integrity and a genuine passion for achieving goals for self and others. Seeking for an opportunity in the areas of Operational Departments / Research & Analytics / Client servicing with a high growth oriented organization.

Use my skills in the best possible way for achieving the company's goals.

PROFESSIONAL EXPERIENCE:

Dec 2014 - Mar 2016	Indusind Bank	Customer Service Manager
Dec 2015 - Till Now	Indusind Bank	Key Account Manager

Job Description:

- Acquiring Quality Accounts for the bank.
- Responsible for directly managing key clients and developing their financial profile & Wealth Management
- Leveraging cross sales through new customer acquisition through a well driven team for diverse products like Mutual Funds, LI, GI, FD, CC.
- Handling Customer request & Complaints
- Banking Operation
- Providing Exemplary levels of Client Service
- Branch Banking

May 2014 - Aug 2014 Edelweiss Broking Limited Equity Advisor

Job Description:

- Aspiring professional with **4 months** of experience as Equity Advisor

- Was associated with **Edelweiss Broking Limited** as a **Equity Advisor**, driving initiatives in cross sales, dealing, client engagement & financial planning.
- A consistent performer with a knack for advising Clients and capable of handling stressful situations with confidence.
- Maintaining excellent relations with Clients to generate better Business & Revenue Generation

ACHIEVEMENTS:

- Got Promoted as Key Account Manager in 1 Year.
- Top Invesment Manager for FY 2014 -2015 in West3 Region .
- Received the title of “Man Of The Match” for 3 in 1 Account Contest.
- Received Certificate for providing exemplary service to customer from Zonal Head & CEG Head for Dec to March.
- Received Medals from Nagpur region for selling Bancassurance products for JFM.
- Receive many appreciations, certificates & rewards from seniors for excellent work.
- Qualified in many internal bank awards.
- Based on performance in Intership, Appointed as Equity Advisor-On-roll.

INTERNSHIP UNDERGONE:

- Summer Internship – Edelweiss Broking Limited, Bilaspur

CERTIFICATION:

- **NSE/NISM Certifications –**
 - NSE Certified Market Professional (NCMP) – Level 2 Certification.
 - NISM Series VIII - Equity Derivatives Certification Examination.
 - NISM Series X-A - Investment Advisor (Level 1) Certification Examination.
 - NISM Series V-A - Mutual Fund Distributors Certification Examination.

- NISM Series VI - Depository Operations Certification Examination.
- NISM Series VII - Securities Operations and Risk Management.
- NISM Series IX - Merchant Banking Certification Examination.
- Fundamental Analysis Module.
- Capital Market (Dealers) Module
- Wealth Management Module
- Financial Markets: A Beginners' Module.
- IRDA

SCHOLASTIC:

Academic Profile	YEAR OF PASSING	UNIVERSITY/COLLEGE/SCHOOL
MBA(Finance)	2011-2013	Orange School Of Business, Nagpur
BCA	2010	Sardar Patel Mahavidyalay, Chandrapur
XII TH	2008	Vidya Niketan College, Chandrapur
X TH	2006	Wardha Valley English High School, Chandrapur

Extra Mural Activities:

- Awarded as a “Best Student” in session of P.R.I.M.E.
- Team Leader of Maharashtra CadetCorps.
- Awarded as 1st rank for “HAND WRITING COMPETITION” in Hindi.
- Certified by GNIIT 20th BHAVISHYA JYOTI Scholarship for scoring 57 out of 60.

Personal Dossier:

Listening Songs, Playing Cricket, Adventure Sports.

Father Name: Tor Singh Thakur

D.O.B: 12 July 1990

Current Address :- Medical Sqaure,Nagpur

I hereby declare that all the information stated above is true and complete to the best of my knowledge and belief and nothing has been concealed / distorted.

Place: Nagpur

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