

# **CURRICULAM VITAE**

## **RAVIKANT MISHRA**

#21,7<sup>th</sup> MAIN, KRISHNA TEMPLE  
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### **JOB OBJECTIVE:**

To Contribute in Software Corporate Business by the skill and quality that I have inculcated, and use the Organization Environment to sharpen that skills by continuous learning and to broaden the vision regarding software industry so that can become value generating citizen of India.

### **LIFE OBJECTIVE :**

I would like to work in TOP Management in the Global Corporate Software Vendors preparing the marketing strategy that define trends in software industry.

### **EXTRA CURRICULAR ACTIVITIES:**

- Case Study of Amul India why the sales is decreasing in year 2010.
- Participated in Industry Interaction programmer in Year 2010.

### **HOBBIES AND INTEREST:**

- Spirituality and Meditation, Reading books and Magazines, Watching songs, Finding out reasons about any cause and activity, To work with updated technologies. Searching new way of Working.

### **VALUES:**

- Loyal to wards the organization for which I am working because I admit my career depends on how perfectly I do my Job, and the development of Organization.
- I never do wrong commitment either with Clint or with Organization.

**PROFESSIONAL QUALIFICATION:**

- Completed MBA (Management Sciences) in June 2011 from Lucknow University and secured 69%.
- Advance Diploma in Software Technology from Hilron a Registered Private Computer Institute at Varanasi from 2008 to 2009.

**EDUCATIONAL QUALIFICATION:**

<u>QUALIFICATION</u>	<u>YEAR</u>	<u>MARKS</u>	<u>COLLEGE</u>	<u>UNIVERSITY/BOARD</u>
B.Sc (P.M.C.)	2006	51.00%	Udai Pratap Autonomous College Varanasi	Veer Bahadur Singh Purvanchal University, Jaunpur
Intermediate	2003	65.00%	Udai Pratap Inter College Varanasi	Uttar Pradesh Board
High School	2001	64.00%	Udai Pratap Inter College Varanasi	Uttar Pradesh Board

**TECHNICAL KNOWLEDGE:**

- Advance Diploma in Software Technology of 12 Months (Tally, Office Package, Fox Pro, C, C++, HTML, Java etc.)
- Web site development by HTML, CSS, My SQL, PHP.

**SUMMER TRAINING:**

**Company Name--** Crompton Greaves

**Topic—**To study the Kanpur Market for Crompton Greaves Fans and Pumps.

**WORK EXPERIENCE IN BANGLORE(KARNATAKA):**

**Company Name:** LDS Infotech Pvt Ltd

- **Company Name:** LDS InfoTech Pvt. Ltd.
- **Field :** Corporate Software Marketing
- **Designation :** Business Development Executive Bangalore
- **Experience :** Six Months(Till Now From 4/01/16 )
- **Role and Responsibility:**
  - \* To Identify Prospective Clint
  - \* To Generate Lead by Cold Calling.
  - \* Take appointment for face to face meeting.
- **Product Marketed:** Auto CAD and Microsoft

**WORK EXPERIENCE IN LUCKNOW(U.P):****Company Name: Dataman Computer Systems(P) Ltd**

- **Company Name:** Dataman Computer Systems(P) Ltd
- **Field :** Corporate Software Marketing
- **Designation :** Resident Marketing Executive Lucknow
- **Role and Responsibility:**
  - \* To Identify Prospective Clint
  - \* To Generate Lead by Cold Calling.
  - \* Take appointment for face to face meeting.
  - \* Giving demo of the ERP Software.
  - \* Understanding the Clint requirement and offer best product mix.
  - \* Sent quote according requirement.
  - \* Negotiation, following and finalization.
- **Experience :** Three Years Six Month(Upto10/8/2015 From 1/3/12)

**Company Name: Micro Technology (India) Ltd**

- **Company Name:** Micro Technology (India) Ltd
- **Field :** Electronic Security
- **Designation :** Sales Officer Lucknow
- **Experience :** Six Months(Up to 19/11/11from 1/06/11)

**PERSONAL INFORMATION:**

**FATHER'S NAME :** Mr. Kaushal Kishor Mishra

**MOTHER'S NAME :** Smt. Malti Devi

**DATE OF BIRTH :** 25 JUN 1986

**NATIONALITY :** Indian

**MARITAL STATUS :** Married

**GENDER :** Male

I hereby declare that my information is true to best of my knowledge, if it is ask for proves, I will present.

DATE

RAVIKANT MISHRA