

ANKIT BISHT

MALE, 24

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92-A H.L. Parwana Nagar, Pilibhit Bye Pass Road, In front of Jingle Bells School, Bareilly- 243122 (U.P.)

EDUCATION

Degree	Year	Institute	Score	Remarks
MBA	2014- 2016	IIT Delhi	9.17 CGPA	10 GPA 4 th semester
B. Tech (ECE)	2008- 2012	KNIT Sultanpur	74.40%	Among Top5 in Branch
XII (CBSE)	2008	Kendriya Vidyalaya A.F.S. Bareilly	81.80%	
X (CBSE)	2006	Air Force Sec School Bareilly	86.00%	2 nd Rank in School

PROFESSIONAL CERTIFICATIONS

- Iron & Steelmaking Technology Inhouse Training Program by N.I.S.S.T. (Estd. by Ministry of Steel, GoI) August 2016
- Supply Chain Management-SCM EXE, Confederation of Indian Industry April 2015
- Lean Six Sigma-Green Belt Certificate,KPMG August 2014
- 2D Drafting-AutoCAD, CADD Centre August 2010

INTERNSHIP & PROJECTS

Summer Internship – Akzo Nobel India Limited	Domain - Supply Chain Management	May-July 2015
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- Inventory Management & Implementation of Vendor Owned and Managed Inventory (V.O.M.I.)
- Master data correction like stock norms, lead time, lot size, obsolete inventory etc
- Responsible for analyzing gaps in the process starting from demand review and planning to consumption of Raw / Packaging Material
- Analyzed SAP data available on Current stock norms, Month End Inventory, ABC, FSN, VED, Month Projection, Weekly plan etc
- Proposed Action plan for high lead time through well-defined order cycle and reduce deviation between Physical and Book Inventory
- Documented Mutual agreement between Plant Site and Corporate Office for implementation of V.O.M.I. for desired Raw Material

WORK EXPERIENCE

JLMT: Jindal Steel & Power Limited	Leadership	July 2016 – present
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Roles and Responsibilities:

- Joined as Jindal Lead Management trainee reporting to Chief Technical Officer on progress of value adding projects.
- Leading Marketing research project to prepare Entry Stage Strategy for Steel Plates Business Segment
- Assisting on Cost Optimization project for reduction of overall Variable Cost for one of the integrated steel production unit.

Systems Engineer: TIL Limited	Domain- Sales and Marketing	September 2012 – June 2014
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Roles and Responsibilities:

- Responsible for sales of Indigenous Cranes (Allocated Territory- Defence, Delhi NCR, U.P.- Private & Institutional Customers)
- Handled multiple responsibilities as a Key Account manager including tender work for Sales to Government & Institutional Customer
- Extensively travelled to visit potential customers in North India and customer working sites for better technical knowledge of cranes
- Prepared presentations on Order Booking (OB) & Sales Budget every quarter and analyzed Competitor product & market scenario
- Authorized for Technical Negotiations & Price Negotiations on behalf of M/s TIL Ltd (under Supervision of GM- NR & WR)

Achievements:

- Promoted to Engineer Sales from Management Trainee within 12 months
- Successfully completed training on CRM through Oracle
- Successfully completed technical training on ‘PIXEF 215’ new product launched by M/s TIL Ltd. under blue ocean strategy

POSITIONS OF RESPONSIBILITY

Admissions Committee DMS,IIT Delhi	Member	- Responsible for Presentations on PowerPoint & Prezi - Managed timeline for activities to be initiated	2015
Tvaran Committee KNIT Sultanpur	Live Event Coordinator	- Managed the publicity of live events for Tvaran'11 at college premise - Responsible for Sound System arrangement at DJ night & other events	2011-2012
Effulgence Committee KNIT Sultanpur	Hospitality Team Member	- Responsible for providing accommodation to other college teams - Implemented rules pertaining to the stay of other college students	2011-2012

ACHIEVEMENTS & EXTRA CURRICULARS

- National Finalist, ‘Panacea-Live Case Study Competition’ on Operations, Powered by Crompton Greaves 2015
- College Finalists, ‘EY Quiz’, conducted by Ernst and Young 2015
- Campus Finalists, ‘Plan O Chain Season 5’ Supply Chain Case Study ‘Nthrall’ conducted by Nestle 2015
- 1st, ‘Moves of Goldman’ - Nimaya 2k15, Finance Case study Competition, Thapar University 2015
- 3rd, ‘Tatva’-Business Strategy Live Simulation Challenge, LBSIM, New Delhi 2015
- 1st, Sinergia Marketing Quiz, XQuizzite, XIM Bhubaneswar 2015
- National Finalist, ‘Kotler’s Conundrum-Marketing Conclave’ at Insight 2015, IIM Ahmedabad 2015
- Shortlisted for YES Bank Scholarship by DMS IIT Delhi for being among TOP 5 in college 2015