

K SARATH

Flat No. # B 07, Building Number 45, Manish Nagar, Andheri (West), Mumbai - 400053
Contact: +91 9666463487; Email: 10sarath.k@ibsindia.org:

Dear Sir/Madam

I am submitting herewith my resume for your perusal and kind consideration for a suitable post in your prestigious organization.

A competent **MBA (Finance & Banking)** backed by **B. Tech (Electronics and Communication)** and an experience of **4 years** in the industry across **Valuation, Management Information System, Corporate Strategy, Operations, Financial Management, Budgeting, Forecasting and Statutory Compliance**, currently serving as **Business Operations Manager** with **White Owl Brewery Pvt. Ltd.**

A hard working & talented individual with sound knowledge of **Business Strategy, Operations, General Management, Financial Analysis and Management, Valuation in Real Estate, MIS, Market Research, Business Analysis, Information Technology and Statutory Compliances**, seeking a challenging job that would synergize my skills and knowledge with the objectives of the organization.

Dedicated and focused individual, determined to add value to the organization I work for, through my exceptional knowledge and learning ability. Possess well developed communication skills with reputation of unwavering accuracy, credibility and integrity. I would appreciate an opportunity for a personal interview.

Thanking you

Yours sincerely

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MANAGEMENT / STRATEGY / FINANCIAL ANALYST / BUSINESS ANALYST

Strong track record of generating extraordinary performance in a fiercely competitive scenario, seeking challenging role with globally acclaimed company/ other progressive business organization

PROFILE

- An adroit professional with experience of **4 years** in the industry across **Business Strategy, Operations, General Management, Financial Management, Valuation, Market Research, Operations, Budgeting, Information Technology and Statutory Compliance**, currently spearhead as **Business Operations Manager** with **White Owl Brewery Pvt. Ltd.**
- Possess good knowledge of Business Strategy, Operations, Planning, Project Management and Process Management, Administration, Financial Analysis and Management, Management Information System, Budgeting, Forecasting and Statutory Compliances. Gained deep insights of **business process analysis and design, process optimization, cost control and revenue maximization**
- Ability to **plan, execute and deliver optimization, cost control and streamline the processes**. Well versed in identifying the business needs of the clients and stakeholders to help in determining the solutions of business problems
- Gained exceptional negotiation and relationship management skills along with abilities in liaising with Corporate and other External Agencies
- **Result oriented & responsible professional** with a matured approach and able to make an effective contribution to the performance of a team with good leadership and motivating capabilities

Core Competencies

- General Management • Advisory • Project Planning and Management • Financial Analysis & Modeling • Business Strategy • Market Research • Management Information System • Techno-Commercial Analysis • Budgeting & Forecasting • Process Implementation • Business Viability Study

PROFESSIONAL EXPERIENCE

WHITE OWL BREWERY PVT LTD, Mumbai Business Operations Manager (HoD)

April 2016- Present

- Project Planning for smooth operations and efficient utilization of the resources
- Strategy to expansion of the business and cost optimization
- Implementing process and system to stream line the resources and efficient utilization of the available resources
- Review the Costing of the end product and work towards the cost minimizations
- Map market requirement and market scenario with business strategy
- Interact with clients & senior management to give them detailed reports regarding the present scenario in the market

CUSHMAN & WAKEFIELD (INDIA) PVT LTD, Bangalore Senior Associate (Valuation & Advisory)

July 2014- April 2016

- Managed the valuation of different asset (commercial, residential, retail and hospitality) in different micro markets as per the standards
- Advising the client in the real estate related options like market rental, investment, land prices, etc.
- Map client's requirements while coordinating with cross-functional departments and adhering to the guidelines specified by the client
- Review the financials objectives and the drivers of profitability for the company regularly with the leadership

- Assist the leadership in working and obtaining synergies with the capital markets and hospitality team through joint pitches and cross referrals
- Interact with clients & senior management to give them detailed reports regarding the present scenario in the market
- Assist the leadership to drive for increase in market share and win rate for landmark / meaningful transactions

RAMKY ENVIRO ENGINEERS LTD, Hyderabad

June 2012-November 2013

Deputy Manager (Corporate Strategy and Planning/Commercial)

- Managed the financial activities of the company while strategically defining the financial objectives
- Instrumental in stream lining the operations and planning for consultancy division and plant operations
- Instrumental drawing the strategy for the company for new ventures, new geography and existing business
- Map client's requirements while coordinating with cross-functional departments to develop, implement and transition the process adhering to the guidelines specified by the client
- Involved in planning strategically and analyzing the basic requirements while setting up the technical infrastructure of the project while reviewing the project proposals
- Handled operational expenditure/control, strategically planned & implemented innovative business strategies to initiate and control finance projected towards organizational goals to maximize profitability
- Interacted with clients & senior management to give them detailed reports regarding the performance
- Responsible for Techno-Commercial, Corporate Strategy, Business Viability study and Financial Modeling for analysis of New Business venture
- Involved in Budgeting and Forecasting for the Business Units along with preparing Monthly Business Report for management review with financial and project performance

EDUCATIONAL CREDENTIALS

MBA (Finance & Banking), 2012; IBS, Hyderabad, IFHE, CGPA: 7.25

B. Tech (Electronics & Communication), 2010; Rajasthan Institute of Engineering & Technology, Jaipur, 69.94%

12th, 2006; DAV Public School, Ranchi, 69.4%

10th, 2004; DAV Public School, Godda, 84%

Computer Proficiency; C++, C, Java, HTML, Photoshop, Page-maker, MS-Office

Certifications

- NCFM in Financial Markets and Currency Derivatives (Beginner's Module) from National Stock Exchange of India
- Certificate Program in Nano Science & Technology from Nano Science & Technology Consortium, Noida
- Certificate from NIIT in Swift India (Basic) & C++
- Certificate in Project Management from International Institute of Projects & Program Management (PMA-India Associate). *Certificate No.: CIPM 14 8785*

Full Name: Sarath Kaveettil

Date of Birth: 19th April, 1989

Languages Known: English, Hindi and Malayalam