## Car Engine Displacement & Horsepower Analysis (Code)

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#### Step 1: The Cleaning of the Data!

```
Cars_Data <- read_csv("./EFleming-train-data-used-cars - train-data-used-cars (3).csv")</pre>
## Rows: 6019 Columns: 14
## -- Column specification ------
## Delimiter: ","
## chr (8): Name, Location, Fuel_Type, Transmission, Owner_Type, Mileage, Engin...
## dbl (4): Year, Kilometers_Driven, Seats, Price in $
## lgl (2): Make, Model
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
Cars_Data$Make <- word(Cars_Data$Name, 1)</pre>
Cars_Data$Model <- word(Cars_Data$Name, 2)</pre>
Cars_Data <- rename(Cars_Data, "Price" = "Price in $")</pre>
#Here, we are simply creating a new Make and Model column in the dataset to compare vehicles further. O
Cars_Data %>% summarise_all(funs(sum(is.na(.)))) #NAs in Mileage, Engine, Power, and Seats. We want to
## Warning: 'funs()' was deprecated in dplyr 0.8.0.
## Please use a list of either functions or lambdas:
##
    # Simple named list:
##
    list(mean = mean, median = median)
##
    # Auto named with 'tibble::lst()':
##
    tibble::lst(mean, median)
##
##
##
    # Using lambdas
    list(~ mean(., trim = .2), ~ median(., na.rm = TRUE))
## # A tibble: 1 x 14
     Name Make Model Location Year Kilometers_Driven Fuel_Type Transmission
```

```
<int> <int> <int>
                          <int> <int>
                                                   <int>
                                                             <int>
                                                                          <int>
## 1
        0
               0
                     0
                              0
                                    0
                                                       0
                                                                 0
## # ... with 6 more variables: Owner_Type <int>, Mileage <int>, Engine <int>,
     Power <int>, Seats <int>, Price <int>
Imputed_Data <- mice(Cars_Data, m=5, method = "rf") #Used MICE for imputed data</pre>
##
##
   iter imp variable
##
         1 Seats
##
         2 Seats
     1
##
     1
         3 Seats
         4 Seats
##
     1
##
     1
         5 Seats
     2
         1 Seats
##
##
     2
         2 Seats
##
     2
         3 Seats
##
     2
         4 Seats
     2
        5 Seats
##
        1 Seats
##
     3
        2 Seats
##
     3
##
     3
        3 Seats
        4 Seats
     3
##
##
     3
        5 Seats
##
     4
        1 Seats
##
     4
         2 Seats
##
     4
         3 Seats
##
     4
         4 Seats
##
     4
         5 Seats
         1 Seats
##
     5
##
     5
         2 Seats
##
     5
         3 Seats
##
     5
         4 Seats
     5
##
         5 Seats
## Warning: Number of logged events: 10
Cars_Data_Imputed <- complete(Imputed_Data)</pre>
Cars_Data_Imputed <- na.omit(Cars_Data_Imputed) #Omitted the few variables MICE did not create a variab
Cars_Data_Imputed$Engine = as.numeric(sub("\\ .*", "", Cars_Data_Imputed$Engine))
Cars_Data_Imputed$Mileage = as.numeric(sub("\\ .*", "", Cars_Data_Imputed$Mileage))
Cars_Data_Imputed$Power = as.numeric(sub("\\ .*", "", Cars_Data_Imputed$Power))
## Warning: NAs introduced by coercion
##Here we are taking off the the original "bhp (for "Power), kmpl (for "Mileage), and cc (for "Engine")
Cars_Data_Imputed$Make [Cars_Data_Imputed$Make == "ISUZU"] = "Isuzu"
Cars_Data_Imputed$Make [Cars_Data_Imputed$Make == "MiniCooper"] = "Mini"
unique(Cars_Data_Imputed$Make)
```

```
## [1] "Maruti"
                        "Hyundai"
                                        "Honda"
                                                         "Audi"
## [5] "Nissan"
                        "Toyota"
                                        "Volkswagen"
                                                         "Tata"
## [9] "LandRover"
                                        "Renault"
                        "Mitsubishi"
                                                         "Mercedes-Benz"
## [13] "BMW"
                        "Mahindra"
                                        "Ford"
                                                         "Porsche"
## [17] "Datsun"
                        "Jaguar"
                                        "Volvo"
                                                         "Chevrolet"
## [21] "Skoda"
                        "Mini"
                                        "Fiat"
                                                         "Jeep"
## [25] "Smart"
                        "Ambassador"
                                        "Isuzu"
                                                         "Force"
## [29] "Bentley"
                        "Lamborghini"
##Here we fix problems in the dataset. For instance, there are two occurrences of two makes which neede
sapply(Cars_Data_Imputed, function(x) sum(is.na(x))) #function to try and find NA values. We want to ma
##
                Name
                                  Make
                                                   Model
                                                                   Location
##
                                     0
                                                       0
##
                Year Kilometers_Driven
                                               Fuel_Type
                                                               Transmission
##
##
          Owner_Type
                               Mileage
                                                  Engine
                                                                      Power
##
                   0
                                     0
                                                        0
                                                                        107
##
               Seats
                                 Price
##
                   0
summary(Cars_Data_Imputed) #Here, we take a peak at the data before building a model for multivariate a
##
                                                               Location
        Name
                           Make
                                             Model
                                                             Length:5981
  Length:5981
                       Length:5981
                                          Length:5981
                                                              Class : character
##
  Class : character
                       Class : character
                                          Class :character
                                          Mode :character
                                                             Mode :character
##
  Mode : character
                       Mode :character
##
##
##
##
##
         Year
                   Kilometers_Driven Fuel_Type
                                                         Transmission
                                     Length:5981
                                                        Length:5981
##
         :1998
                   Min.
                               171
   Min.
                             33931
   1st Qu.:2011
                   1st Qu.:
                                     Class :character
                                                        Class :character
  Median:2014
                   Median : 53000
                                     Mode :character
                                                        Mode :character
##
  Mean :2013
                   Mean
                          : 58688
##
   3rd Qu.:2016
                             73000
                   3rd Qu.:
## Max. :2019
                   Max.
                          :6500000
##
##
   Owner_Type
                                           Engine
                          Mileage
## Length:5981
                             : 0.00
                                       Min. : 624
                                                             : 34.2
                       Min.
                                                      \mathtt{Min}.
   Class : character
                       1st Qu.:15.20
                                       1st Qu.:1198
##
                                                      1st Qu.: 75.0
##
  Mode :character
                       Median :18.16
                                       Median:1493
                                                      Median : 97.7
##
                       Mean
                            :18.18
                                       Mean
                                             :1622
                                                      Mean :113.3
##
                       3rd Qu.:21.10
                                       3rd Qu.:1984
                                                      3rd Qu.:138.1
##
                              :33.54
                                       Max. :5998
                                                             :560.0
                       Max.
                                                      Max.
##
                                                      NA's
                                                              :107
##
                         Price
        Seats
## Min. : 0.000
                     Min. : 0.440
```

1st Qu.: 3.500

Median : 5.650

1st Qu.: 5.000

## Median : 5.000

```
3rd Qu.: 5.000
                    3rd Qu.: 9.950
##
        :10.000
                    Max. :160.000
##
Reg <- lm(Price~Engine + Mileage + Owner_Type + Seats + as.factor(Transmission) + Make + Year, data = C
summary(Reg)
##
## Call:
## lm(formula = Price ~ Engine + Mileage + Owner_Type + Seats +
      as.factor(Transmission) + Make + Year, data = Cars_Data_Imputed)
##
##
## Residuals:
      Min
               1Q Median
                               3Q
                                      Max
  -48.709 -1.988 -0.285
                            1.561 113.079
## Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                -2.245e+03 5.391e+01 -41.641 < 2e-16 ***
## Engine
                                 7.867e-03 2.257e-04 34.860 < 2e-16 ***
## Mileage
                                -1.102e-01 2.289e-02 -4.815 1.51e-06 ***
## Owner_TypeFourth & Above
                                 2.816e-01 1.984e+00 0.142 0.887150
## Owner_TypeSecond
                                -5.164e-01 2.089e-01 -2.471 0.013484 *
                                                      1.655 0.098055 .
## Owner_TypeThird
                                 9.285e-01 5.611e-01
## Seats
                                -4.009e-01 1.328e-01 -3.019 0.002543 **
## as.factor(Transmission)Manual -6.124e-01 2.360e-01 -2.595 0.009484 **
## MakeAudi
                                 6.867e+00 5.616e+00
                                                      1.223 0.221475
## MakeBentley
                                 1.828e+01 7.965e+00
                                                       2.295 0.021791 *
## MakeBMW
                                 7.101e+00 5.615e+00 1.265 0.206021
## MakeChevrolet
                                -5.232e+00 5.618e+00 -0.931 0.351744
                                -7.362e+00 5.811e+00 -1.267 0.205234
## MakeDatsun
## MakeFiat
                                -4.458e+00 5.706e+00 -0.781 0.434643
## MakeForce
                                -7.571e+00 6.462e+00 -1.172 0.241398
## MakeFord
                                -5.093e+00 5.606e+00 -0.908 0.363730
## MakeHonda
                                -5.793e+00 5.602e+00 -1.034 0.301180
## MakeHyundai
                                -4.725e+00 5.601e+00 -0.844 0.398928
## MakeIsuzu
                                -1.092e+01 6.464e+00 -1.690 0.091124 .
## MakeJaguar
                                 1.517e+01 5.677e+00
                                                       2.672 0.007555 **
## MakeJeep
                                -9.825e-01 5.785e+00 -0.170 0.865138
## MakeLamborghini
                                7.797e+01 7.947e+00
                                                       9.810 < 2e-16 ***
## MakeLandRover
                                1.847e+01 5.655e+00
                                                       3.267 0.001093 **
## MakeMahindra
                                -8.385e+00 5.614e+00 -1.494 0.135334
## MakeMaruti
                                -3.907e+00 5.601e+00 -0.698 0.485480
## MakeMercedes-Benz
                                 7.302e+00 5.613e+00
                                                      1.301 0.193370
## MakeMini
                                 1.074e+01 5.710e+00
                                                       1.881 0.060087
## MakeMitsubishi
                                -6.459e+00 5.699e+00 -1.133 0.257102
## MakeNissan
                                -6.104e+00 5.629e+00 -1.084 0.278230
## MakePorsche
                                                       3.471 0.000522 ***
                                 2.003e+01 5.771e+00
## MakeRenault
                                -5.584e+00 5.619e+00 -0.994 0.320344
## MakeSkoda
                                -5.459e+00 5.615e+00 -0.972 0.331051
## MakeSmart
                                -2.882e-01 7.921e+00 -0.036 0.970982
## MakeTata
                                -6.478e+00 5.614e+00 -1.154 0.248554
                                -5.794e+00 5.609e+00 -1.033 0.301585
## MakeToyota
```

: 9.495

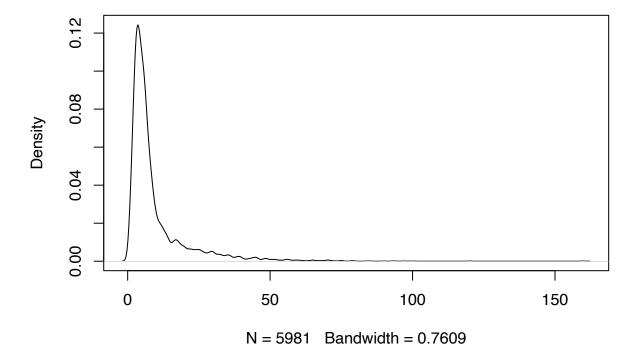
Mean

Mean : 5.279

#Here, we start to build a model to get an idea of what we would like the final model to look like and

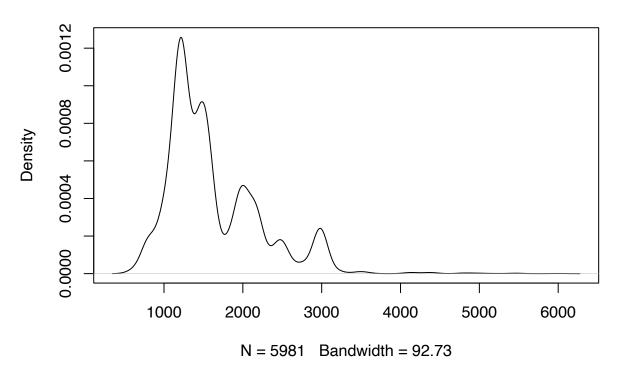
plot(density(Cars\_Data\_Imputed\$Price)) #We use a density plot in order to see if our data is misleading

## density.default(x = Cars\_Data\_Imputed\$Price)



plot(density(Cars\_Data\_Imputed\$Engine)) #This particular graph demonstrates the mass majority of the ca

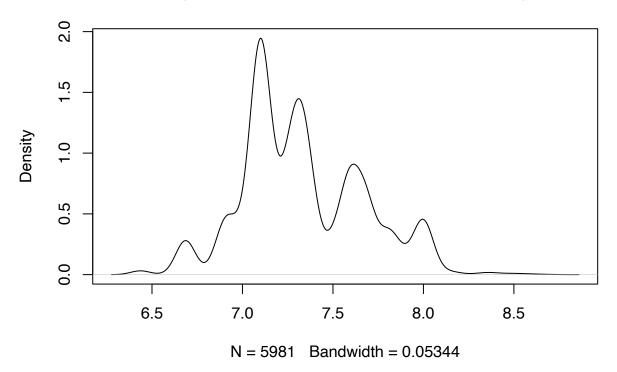
# density.default(x = Cars\_Data\_Imputed\$Engine)



Cars\_Data\_Imputed\$LPrice = log(Cars\_Data\_Imputed\$Price) #Here, we create the logs themselves.
Cars\_Data\_Imputed\$LEngine = log(Cars\_Data\_Imputed\$Engine)

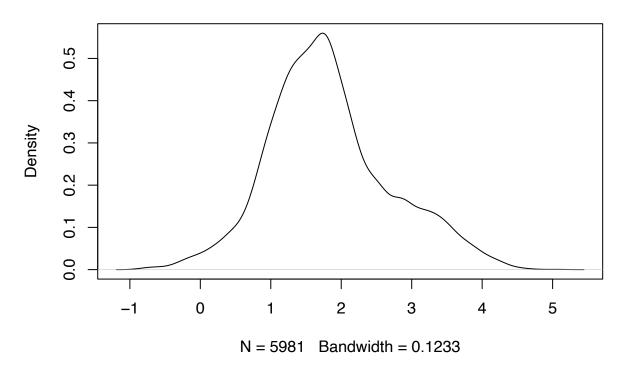
plot(density(Cars\_Data\_Imputed\$LEngine)) #Here, we can observe a much better and more balanced result f

# density.default(x = Cars\_Data\_Imputed\$LEngine)



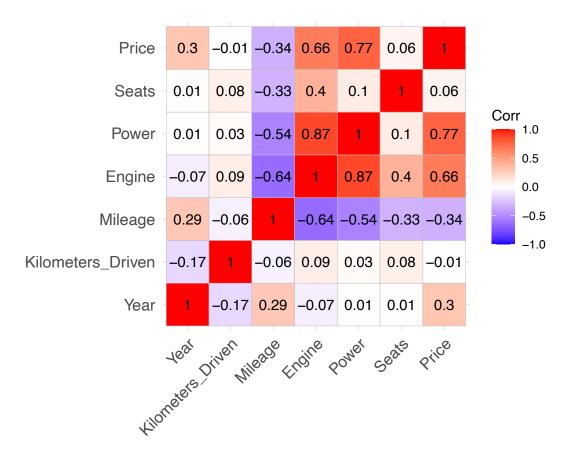
plot(density(Cars\_Data\_Imputed\$LPrice)) #Again, we can observe a much better and more balanced result f

# density.default(x = Cars\_Data\_Imputed\$LPrice)



Step 2: Exploratory Analysis

Cars\_Data\_Imputed <- Cars\_Data\_Imputed %>% drop\_na() #NAs were dropped in order to create this correlat Cars\_Data\_Imputed\_Cor <- Cars\_Data\_Imputed[, c("Year", "Kilometers\_Driven", "Mileage", "Engine", "Power Cor\_Data\_Test <- cor(Cars\_Data\_Imputed\_Cor) ggcorrplot(Cor\_Data\_Test, lab = TRUE) #The following plot visualizes upper correlation coefficients in



## Step 3: Visualizations before model

\*The seats visualization was not used as Marginal Error was used to compare models and assess results. Therefore, there was no accessible way to also fit in seats.

```
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.

## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.

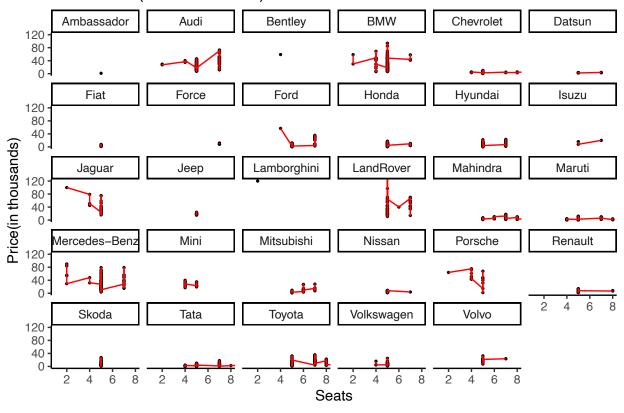
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.

## geom_path: Each group consists of only one observation. Do you need to adjust ## the group aesthetic?

## geom_path: Each group consists of only one observation. Do you need to adjust ## the group aesthetic?

## geom_path: Each group consists of only one observation. Do you need to adjust ## the group aesthetic?
```

### Used Cars (Seats vs. Price)



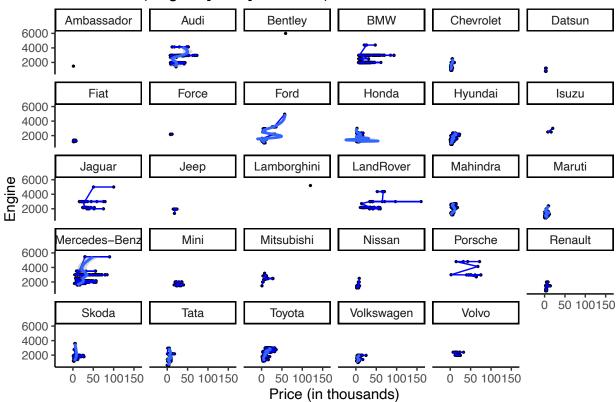
```
ggplot(Cars_Data_Imputed,
  aes(x = Engine, y = Price)) +
  coord_cartesian(xlim = c(0, 5000), ylim = c(0, 120)) +
  geom_point(size = 0.5) +
  geom_line(colour = "blue") +
  geom_smooth() +
  coord_flip() +
  facet_wrap(~Make) +
```

```
x = "Engine",
      y = "Price (in thousands)")+
  theme_classic()
## Coordinate system already present. Adding new coordinate system, which will replace the existing one
## 'geom_smooth()' using method = 'gam' and formula 'y ~ s(x, bs = "cs")'
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## Warning: Computation failed in 'stat_smooth()':
## x has insufficient unique values to support 10 knots: reduce k.
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
```

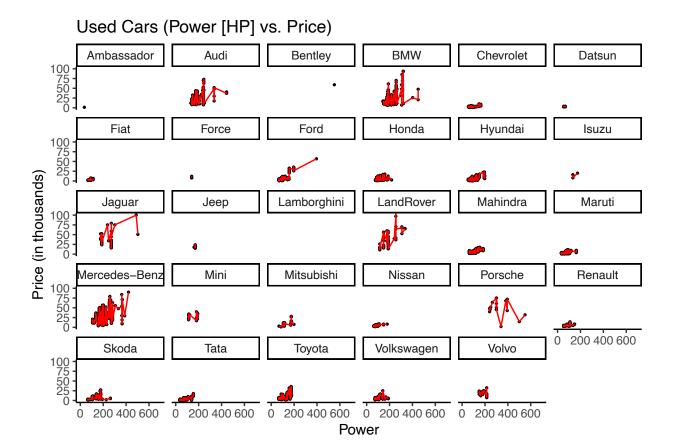
labs(title = "Used Cars (Engine [CC's] vs. Price)",

```
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
```

## Used Cars (Engine [CC's] vs. Price)



```
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
## geom_path: Each group consists of only one observation. Do you need to adjust
## the group aesthetic?
```



#### Step 4: Modeling

#### **Inclusive Cars Model**

 $lm(LPrice\ LEngine*Power+Owner_Type+Mileage+Year+Seats+Make+Kilometers_Driven, data=Cars_Data_Imputed)$ 

```
Reg_w_L <- lm(LPrice~LEngine * Power + Owner_Type + Mileage + Year + Seats + Make + Kilometers_Driven,
summary(Reg_w_L)</pre>
```

```
##
## Call:
## lm(formula = LPrice ~ LEngine * Power + Owner_Type + Mileage +
       Year + Seats + Make + Kilometers_Driven, data = Cars_Data_Imputed)
##
## Residuals:
##
      Min
                1Q
                   Median
                                ЗQ
                                       Max
  -3.8555 -0.1484 0.0091 0.1630 1.5010
##
## Coefficients:
##
                              Estimate Std. Error t value Pr(>|t|)
                                        2.546e+00 -102.843 < 2e-16 ***
## (Intercept)
                            -2.618e+02
## LEngine
                             9.846e-01
                                       2.819e-02
                                                    34.930 < 2e-16 ***
## Power
                             3.167e-02 1.504e-03
                                                    21.051 < 2e-16 ***
## Owner_TypeFourth & Above 3.465e-02 9.532e-02
                                                     0.363 0.716253
```

```
## Owner_TypeSecond
                          -5.760e-02 9.538e-03
                                                 -6.038 1.65e-09 ***
## Owner_TypeThird
                          -1.017e-01 2.639e-02 -3.854 0.000117 ***
                                                 4.477 7.72e-06 ***
## Mileage
                          4.908e-03 1.096e-03
## Year
                          1.270e-01 1.257e-03 101.039 < 2e-16 ***
## Seats
                          6.605e-02 6.240e-03
                                                10.585 < 2e-16 ***
## MakeAudi
                          1.954e-01 2.535e-01
                                                0.771 0.440889
## MakeBentley
                          1.130e+00 3.648e-01 3.098 0.001960 **
                          1.185e-01 2.537e-01
## MakeBMW
                                                0.467 0.640304
## MakeChevrolet
                          -8.184e-01 2.533e-01
                                                 -3.230 0.001243 **
## MakeDatsun
                          -9.108e-01 2.620e-01 -3.476 0.000513 ***
## MakeFiat
                          -7.120e-01 2.578e-01
                                                 -2.762 0.005767 **
                          -6.341e-01 2.913e-01
## MakeForce
                                                 -2.177 0.029538 *
                                                 -2.173 0.029795 *
## MakeFord
                          -5.492e-01 2.527e-01
## MakeHonda
                          -6.007e-01 2.527e-01
                                                 -2.377 0.017463 *
## MakeHyundai
                          -5.222e-01 2.526e-01
                                                 -2.067 0.038743 *
## MakeIsuzu
                          -6.813e-01 2.911e-01
                                                 -2.341 0.019291 *
## MakeJaguar
                          2.740e-01 2.564e-01
                                                 1.068 0.285437
## MakeJeep
                          -3.598e-01 2.612e-01
                                                -1.377 0.168475
## MakeLamborghini
                          1.302e+00 3.632e-01
                                                 3.585 0.000339 ***
## MakeLandRover
                           5.057e-01 2.550e-01
                                                 1.983 0.047378 *
                          -7.006e-01 2.530e-01 -2.769 0.005641 **
## MakeMahindra
## MakeMaruti
                          -4.728e-01 2.526e-01 -1.872 0.061273 .
## MakeMercedes-Benz
                          1.898e-01 2.533e-01
                                                 0.749 0.453672
## MakeMini
                           5.249e-01 2.576e-01
                                                 2.038 0.041635 *
## MakeMitsubishi
                          -2.733e-01 2.567e-01 -1.065 0.287076
## MakeNissan
                          -5.654e-01 2.537e-01 -2.228 0.025913 *
## MakePorsche
                          1.800e-01 2.621e-01
                                                  0.687 0.492177
## MakeRenault
                          -4.868e-01 2.533e-01
                                                -1.921 0.054739 .
## MakeSkoda
                          -4.732e-01 2.532e-01
                                                 -1.869 0.061713 .
## MakeTata
                          -8.850e-01 2.531e-01
                                                 -3.497 0.000474 ***
## MakeToyota
                          -3.404e-01 2.527e-01
                                                 -1.347 0.178114
## MakeVolkswagen
                          -5.259e-01 2.528e-01
                                                 -2.080 0.037528 *
## MakeVolvo
                          1.215e-02 2.589e-01
                                                  0.047 0.962580
## Kilometers_Driven
                          -1.194e-09 3.643e-08
                                                -0.033 0.973862
## LEngine:Power
                          -3.407e-03 1.833e-04 -18.585 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2507 on 5835 degrees of freedom
## Multiple R-squared: 0.9163, Adjusted R-squared: 0.9158
## F-statistic: 1682 on 38 and 5835 DF, p-value: < 2.2e-16
```

#Here, we can plug in our new logged "LPrice" and "LEngine" variables into our original model for a bet

#All variables are included at first and we implement backward elimination in order to create the best

#The interesting thing to note is the interaction between Power and Engine. Power and Engine have a cor

#We also will take out Transmission as this only seems to be less inclusive when added. In other words,

#Adding Fuel\_Type also seems to make the data less inclusive so no point in adding this variable either

#There does appear to be some correlation between location but not a lot and adding this variable fails

```
#Ultimately, we end up with Statistical Significance across 16 makes.

#We see the highest correlation between LPrice and Year, Lprice and Power and LPrice and Seats. Therefore

#Kilometers Driven will serve as the control variable due to its very low (if any) statistical significance.
```

#Strangely, there is no correlation between LPrice and Kilometers\_Driven so we will use Mileage (Gas Mi

#### **Expensive Cars Model**

\*This uses the same model as the inclusive model but is modified to only include a dataset with expensive models.

```
expensive = c("Audi", "BMW", "Bentley", "Jaguar", "Lamborghini", "Porsche", "Mercedes-Benz", "LandRover
Cars_expensive = subset(Cars_Data_Imputed, Make %in% expensive)
Reg_w_L_expensive <- lm(LPrice~LEngine * Power + Owner_Type + Mileage + Year + Seats + Make + Kilometer
summary(Reg_w_L_expensive)
###</pre>
```

```
##
## Call:
## lm(formula = LPrice ~ LEngine * Power + Owner_Type + Mileage +
      Year + Seats + Make + Kilometers_Driven, data = Cars_expensive)
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -3.8757 -0.1596 0.0055 0.1652 1.3643
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                    -3.051e+02 7.491e+00 -40.729 < 2e-16 ***
## (Intercept)
## LEngine
                     1.231e+00 1.560e-01
                                          7.891 8.60e-15 ***
## Power
                     2.909e-02 5.015e-03 5.800 9.12e-09 ***
## Owner_TypeSecond -4.710e-02 2.535e-02 -1.858 0.063529 .
## Owner_TypeThird
                    -1.406e-01 9.348e-02 -1.504 0.132958
## Mileage
                    -4.303e-03 3.067e-03 -1.403 0.160896
## Year
                    1.481e-01 3.684e-03 40.192 < 2e-16 ***
## Seats
                    -4.448e-03 1.562e-02 -0.285 0.775878
## MakeBentley
                     1.171e+00 3.258e-01
                                           3.595 0.000342 ***
## MakeBMW
                    -5.181e-02 2.796e-02 -1.853 0.064219 .
## MakeJaguar
                     6.191e-02 5.083e-02 1.218 0.223527
## MakeLamborghini
                     1.173e+00 3.293e-01
                                          3.562 0.000387 ***
## MakeLandRover
                     2.410e-01 4.462e-02
                                          5.401 8.44e-08 ***
## MakeMercedes-Benz -4.329e-02 2.564e-02 -1.688 0.091728 .
## MakePorsche
                    -5.885e-03 8.124e-02 -0.072 0.942275
## Kilometers_Driven 5.739e-09 4.454e-08
                                           0.129 0.897491
                    -3.269e-03 6.225e-04 -5.251 1.89e-07 ***
## LEngine:Power
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2882 on 911 degrees of freedom
## Multiple R-squared: 0.7553, Adjusted R-squared: 0.751
## F-statistic: 175.7 on 16 and 911 DF, p-value: < 2.2e-16
```

#The following model includes only 12 makes. However, what is particularly notable is that with just to #Kilometers Driven will serve as the control variable due to its very low (if any) statistical signific

#### Affordable Cars Model

\*This uses the same model as the inclusive model but is modified to only include a dataset with affordable models.

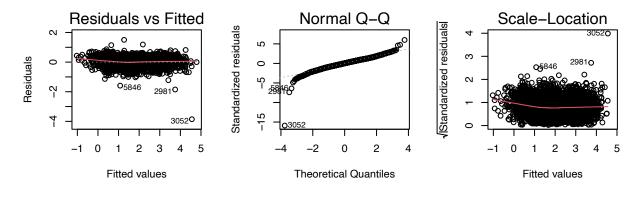
```
Cars_affordable= subset(Cars_Data_Imputed, !(Make %in% expensive))
Reg_w_L_affordable <- lm(LPrice~LEngine * Power + Owner_Type + Mileage + Year + Seats + Make + Kilomete
summary(Reg_w_L_affordable)</pre>
```

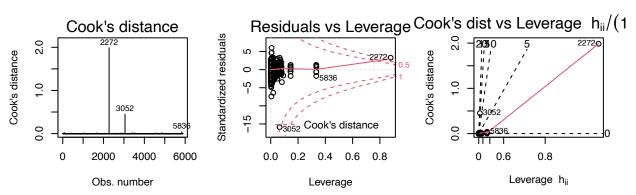
```
##
## lm(formula = LPrice ~ LEngine * Power + Owner_Type + Mileage +
##
      Year + Seats + Make + Kilometers_Driven, data = Cars_affordable)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
## -1.64637 -0.14812 0.00935 0.16268 1.53152
##
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                           -2.486e+02 2.881e+00 -86.266 < 2e-16 ***
## LEngine
                            8.283e-01 3.467e-02 23.891 < 2e-16 ***
                            2.649e-02 2.461e-03 10.765 < 2e-16 ***
## Power
## Owner_TypeFourth & Above 3.171e-02 9.123e-02
                                                  0.348 0.728141
                           -5.794e-02 1.013e-02 -5.720 1.13e-08 ***
## Owner_TypeSecond
## Owner_TypeThird
                           -1.007e-01 2.673e-02 -3.768 0.000166 ***
## Mileage
                            9.627e-03 1.190e-03
                                                  8.087 7.63e-16 ***
## Year
                            1.209e-01 1.426e-03 84.763 < 2e-16 ***
## Seats
                            8.845e-02 6.881e-03 12.854 < 2e-16 ***
## MakeChevrolet
                           -8.652e-01 2.425e-01 -3.568 0.000364 ***
                                                 -3.818 0.000136 ***
## MakeDatsun
                           -9.578e-01
                                      2.508e-01
## MakeFiat
                           -7.386e-01 2.468e-01
                                                 -2.992 0.002784 **
## MakeForce
                           -7.103e-01 2.788e-01 -2.548 0.010874 *
## MakeFord
                           -5.782e-01 2.419e-01 -2.391 0.016844 *
## MakeHonda
                           -6.376e-01 2.419e-01
                                                 -2.636 0.008426 **
                           -5.553e-01 2.418e-01 -2.297 0.021684 *
## MakeHyundai
## MakeIsuzu
                           -6.954e-01 2.786e-01 -2.497 0.012572 *
                           -4.090e-01 2.502e-01 -1.635 0.102185
## MakeJeep
## MakeMahindra
                           -7.497e-01 2.422e-01
                                                 -3.095 0.001977 **
## MakeMaruti
                           -5.184e-01 2.418e-01 -2.144 0.032105 *
## MakeMini
                           4.829e-01 2.467e-01
                                                  1.958 0.050306
## MakeMitsubishi
                           -3.133e-01 2.457e-01 -1.275 0.202275
## MakeNissan
                           -5.859e-01 2.429e-01
                                                 -2.412 0.015887 *
## MakeRenault
                           -5.184e-01 2.425e-01 -2.137 0.032635 *
## MakeSkoda
                           -5.086e-01 2.424e-01 -2.098 0.035944 *
## MakeTata
                           -9.187e-01 2.422e-01 -3.793 0.000151 ***
                           -3.829e-01 2.419e-01 -1.583 0.113515
## MakeToyota
## MakeVolkswagen
                           -5.475e-01 2.419e-01 -2.263 0.023684 *
```

#This model includes a large percentage of the affordable car brands. It does include Bentley, Lamborgh
#Kilometers Driven will serve as the control variable due to its very low (if any) statistical signific

```
par(mfrow = c(2,3))
plot(Reg_w_L, which = 1:6)
```

```
## Warning: not plotting observations with leverage one:
## 1190, 5388, 5643
## Warning: not plotting observations with leverage one:
## 1190, 5388, 5643
```





## Step 5: Diagnostic plots

#### Residuals vs. Fitted

As we can see, for the residuals vs. fitted portion, the models is doing well and things look great for the most part. Non-linearity is not violated. The residuals are for the most part, bouncing randomly around the 0 line and are primarily horizontal. However, there is an outlier (entry 3133).

#### QQ Plot

The model demonstrates homoskedacity. The QQ plot also looks solid, the points are on an upward trajectory but do no fall perfectly along this line. This is quite good. However, again, entry 3133 is at least slightly alarming.

#### Scale-Location

Heteroskedacitiy does no appearThe Scale-Location plot looks quite good. The spread across the red like does not appear to vary with regards to values. Entry 3060 is a bit troubling and entry 3133 makes an appearance yet again.

#### Cook's Distance

The Cook's Distance plot looks fine. Entry 1222 is worth investigating but it looks promising for the most part.

#### Residuals vs. Leverage

The Residuals vs. Leverage plot looks acceptable. Points are well outisde of the dashed lines.

#### Cook's Distance vs. Leverage

Overall, Cook's Distance vs. Leverage is complex and can be confusing to read. Therefore, this particular plot will not be used for comparison.

#### Investigation of Outliers (3060)

```
Cars_Data_Imputed[Cars_Data_Imputed$Name=="BMW 3 Series 320d Luxury Line",]
```

##							${\tt Name}$	Make	${\tt Model}$	Location	Year	${\tt Kilometers\_Driven}$
##	111	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Mumbai	2015	56087
##	547	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Bangalore	2014	47000
##	710	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Kochi	2015	58390
##	742	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	${\tt Coimbatore}$	2016	14351
##	1108	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Jaipur	2013	62655
##	1164	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Chennai	2012	65000
##	1286	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Kochi	2013	37613
##	1352	${\tt BMW}$	3	Series	320d	Luxury	Line	$\mathtt{BMW}$	3	Hyderabad	2013	30000
##	2446	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Mumbai	2014	18600
##	2886	${\tt BMW}$	3	Series	320d	Luxury	Line	${\tt BMW}$	3	Kochi	2017	55389
##	2981	${\tt BMW}$	3	Series	320d	Luxury	Line	BMW	3	Delhi	2019	87000

```
## 3788 BMW 3 Series 320d Luxury Line
                                                     Mumbai 2013
                                                                              38000
## 5198 BMW 3 Series 320d Luxury Line BMW
                                               3 Hyderabad 2015
                                                                              47000
## 5429 BMW 3 Series 320d Luxury Line BMW
                                               3
                                                      Kochi 2016
                                                                              62404
        Fuel_Type Transmission Owner_Type Mileage Engine Power Seats Price
##
## 111
           Diesel
                     Automatic
                                    First
                                            22.69
                                                    1995
                                                            190
                                                                    5 20.75
## 547
           Diesel
                     Automatic
                                            18.88
                                                    1995
                                                            184
                                                                    5 25.50
                                    First
## 710
           Diesel
                                            18.88
                                                                    5 19.86
                     Automatic
                                    First
                                                    1995
                                                            184
## 742
                                                                    5 35.55
           Diesel
                     Automatic
                                    First
                                            18.88
                                                    1995
                                                            184
## 1108
          Diesel
                     Automatic
                                    First
                                            18.88
                                                    1995
                                                            184
                                                                    5 14.50
## 1164
          Diesel
                    Automatic
                                    First
                                            22.69
                                                    1995
                                                            190
                                                                    5 14.00
## 1286
          Diesel
                    Automatic
                                    First
                                            22.69
                                                    1995
                                                            190
                                                                    5 13.95
## 1352
                                            18.88
                                                    1995
                                                            184
                                                                    5 22.00
          Diesel
                     Automatic
                                    First
## 2446
          Diesel
                    Automatic
                                   Second
                                            22.69
                                                    1995
                                                            190
                                                                    5 21.00
## 2886
                                            18.88
                                                                    5 28.45
          Diesel
                    Automatic
                                    First
                                                    1995
                                                            184
## 2981
          Diesel
                                            22.69
                                                    1995
                                                            190
                                                                    5 6.67
                     Automatic
                                    First
## 3788
           Diesel
                     Automatic
                                    First
                                            18.88
                                                    1995
                                                            184
                                                                    5 19.50
## 5198
                                            22.69
                                                    1995
                                                            190
                                                                    5 29.50
           Diesel
                     Automatic
                                    First
## 5429
           Diesel
                     Automatic
                                    First
                                            22.69
                                                    1995
                                                            190
                                                                    5 21.33
##
         LPrice LEngine
## 111
       3.032546 7.598399
## 547 3.238678 7.598399
## 710 2.988708 7.598399
## 742 3.570940 7.598399
## 1108 2.674149 7.598399
## 1164 2.639057 7.598399
## 1286 2.635480 7.598399
## 1352 3.091042 7.598399
## 2446 3.044522 7.598399
## 2886 3.348148 7.598399
## 2981 1.897620 7.598399
## 3788 2.970414 7.598399
## 5198 3.384390 7.598399
## 5429 3.060115 7.598399
```

#For entry 3060, it happens to be a BMW 3 Series 320d Luxury Line. Fortunately, there are other entries

#### Investigation of Outliers (3133)

Petrol

## 3052 0.7030975 8.0047

LPrice LEngine

Automatic

## 3052

##

```
Cars_Data_Imputed[Cars_Data_Imputed$Name=="Porsche Cayenne Base",]
                        Name
                                Make
                                       Model Location Year Kilometers_Driven
##
                                                 Kochi 2019
## 3052 Porsche Cayenne Base Porsche Cayenne
                                                                        14298
```

13.33

Fuel\_Type Transmission Owner\_Type Mileage Engine Power Seats Price First

#This Porsche Cayenne Base has an especially low price. Especially given that the car has an MSRP aroun

2995

340

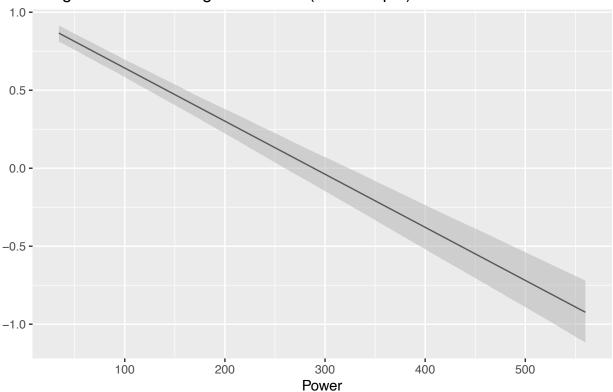
5 2.02

### Step 6: Modeling Continued

Inclusive Cars Model (Full Sample)

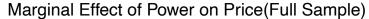
```
interplot(m = Reg_w_L, var1 = "LEngine", var2 = "Power") +
    xlab('Power') +
    ggtitle('Marginal Effect of LEngine on Price (Full Sample)')
```

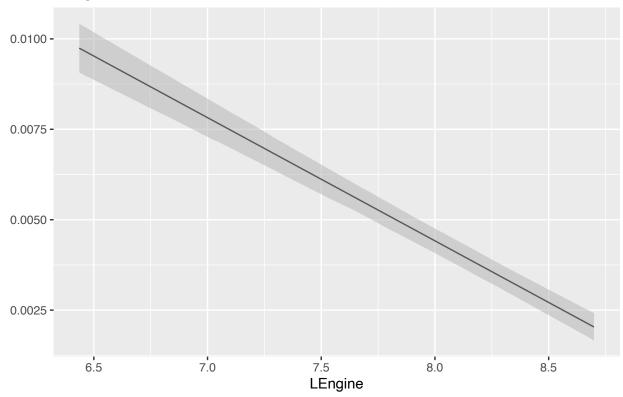
### Marginal Effect of LEngine on Price (Full Sample)



For cars with hp under 290, the marginal effect of engine size is positive. This means that for those cars, higher engine size leads to higher price. However, this effect goes down as power goes up such that for cars with power above 300 hp, the effect of engine size on car price is negative.

```
interplot(m = Reg_w_L, var1 = "Power", var2 = "LEngine") +
   xlab('LEngine') +
   ggtitle('Marginal Effect of Power on Price(Full Sample)')
```



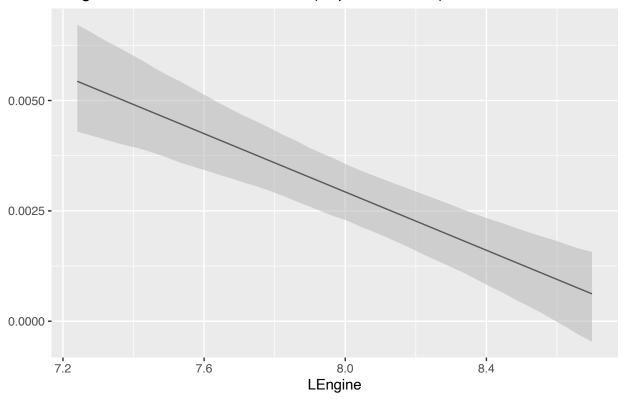


Marginal effect of power on price is decreasing as engine size of the car increases. However, this effect is always positive for the range of engine sizes in the sample (it will turn into negative only if LEngine is larger than 11 which implies engine size above 59,000 cc). Therefore, the Marginal Effect of power will always be positive regardless of engine size.

### **Expensive Car Models**

```
interplot(m = Reg_w_L_expensive, var1 = "Power", var2 = "LEngine") +
   xlab('LEngine') +
   ggtitle('Marginal Effect of Power on Price (Expensive Cars)')
```

## Marginal Effect of Power on Price (Expensive Cars)

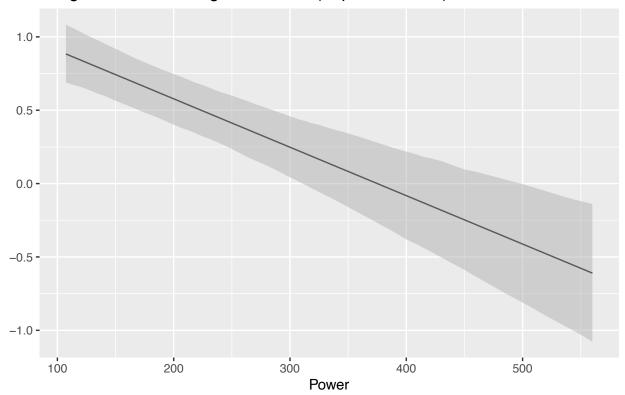


```
expensive_1 <- interplot(m = Reg_w_L_expensive, var1 = "Power", var2 = "LEngine") +
    xlab('LEngine') +
    ggtitle('Marginal Effect of Power on Price (Expensive Cars)')</pre>
```

At every engine size, the marginal effect of power on price is higher for affordable cars compared to that effect for expensive cars.

```
interplot(m = Reg_w_L_expensive, var1 = "LEngine", var2 = "Power") +
   xlab('Power') +
   ggtitle('Marginal Effect of LEngine on Price (Expensive Cars)')
```

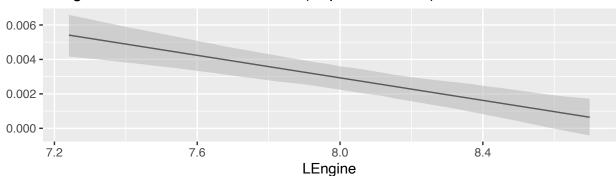
## Marginal Effect of LEngine on Price (Expensive Cars)



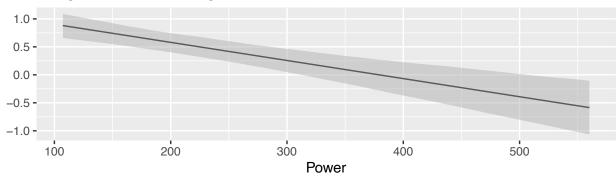
```
expensive_2 <- interplot(m = Reg_w_L_expensive, var1 = "LEngine", var2 = "Power") +
    xlab('Power') +
    ggtitle('Marginal Effect of LEngine on Price (Expensive Cars)')</pre>
```

ggarrange(expensive\_1, expensive\_2, nrow = 2)

## Marginal Effect of Power on Price (Expensive Cars)



## Marginal Effect of LEngine on Price (Expensive Cars)

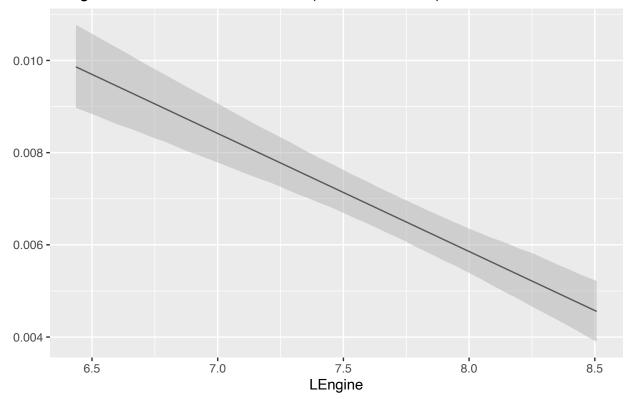


For expensive, we can observe that the Marginal Effect of LEngine is positive for cars up with horsepower up to approximately 360.

#### Affordable Car Models

```
interplot(m = Reg_w_L_affordable, var1 = "Power", var2 = "LEngine") +
    xlab('LEngine') +
    ggtitle('Marginal Effect of Power on Price (Affordable Cars)')
```

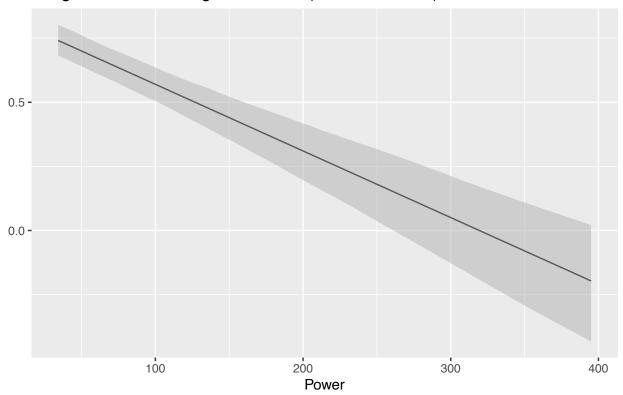
## Marginal Effect of Power on Price (Affordable Cars)



```
affordable_1 <- interplot(m = Reg_w_L_affordable, var1 = "Power", var2 = "LEngine") +
    xlab('LEngine') +
    ggtitle('Marginal Effect of Power on Price (Affordable Cars)')</pre>
```

```
interplot(m = Reg_w_L_affordable, var1 = "LEngine", var2 = "Power") +
    xlab('Power') +
    ggtitle('Marginal Effect of LEngine on Price (Affordable Cars)')
```

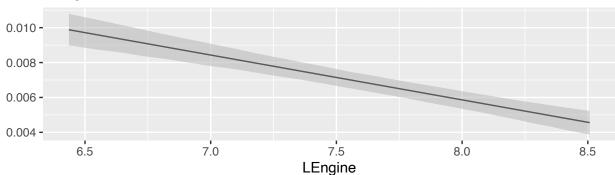
## Marginal Effect of LEngine on Price (Affordable Cars)



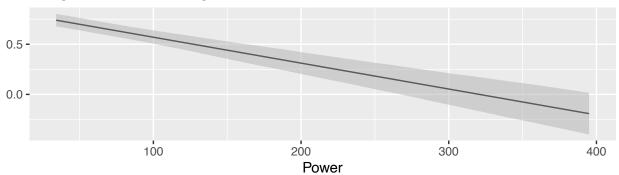
```
affordable_2 <- interplot(m = Reg_w_L_affordable, var1 = "LEngine", var2 = "Power") +
    xlab('Power') +
    ggtitle('Marginal Effect of LEngine on Price (Affordable Cars)')</pre>
```

ggarrange(affordable\_1, affordable\_2, nrow = 2)

## Marginal Effect of Power on Price (Affordable Cars)



## Marginal Effect of LEngine on Price (Affordable Cars)



For affordable cars, we can observe that the Marginal Effect of LEngine is positive for cars up with horsepower up to approximately 320.

#### Conclusion

Overall, people wish to buy cars with smaller sized engines in cc's that deliver optimal horsepower. This effect is even larger for affordable cars compared to expensive cars. This is likely because when customers go to buy affordable cars, they at least wish for power. In the case of expensive cars, they are less particular about how much power the car has due to the luxury features.