

JD: Local Partnerships Manager – for one or more the following territories: Brazil, Mexico, India

Job Description:

We're looking for a Partnerships & Operations Manager for our Global Expansion Team, to work either from our headquarter in Shenzhen, China, or remotely from your home country.

You are a self-starter and independent thinker with exceptional analytical skills, capable of handling highly sensitive and confidential information while supporting a rapidly changing organization. You do not shy away from rolling up your sleeves and building creative solutions to problems that have not been tackled yet. You recognize where processes can be improved, and take the initiative to improve them, end-to-end. As the forefront eyes and ears in the market, you also think strategically and understand the mobile internet ecosystem to provide timely feedbacks and insight to the headquarter. You will play a critical role in helping to ensure the success of Mobiuspace's operation in your covering region by initiating and cultivating local partnerships.

If the above description sounds like you and relates well with what you would be enjoy doing, please read on.

Basic Responsibilities May Include But Not Limit To:

- Understanding the needs of our local users, track and manage the impact of our localization initiatives to increase userbase and improve engagement.
- Identify, analyze, evaluate opportunities in the local markets and execute on initiating and maintaining local partnerships for user growth, market influence, and monetization.
- Partner with headquarter teams on improvements required to better position Mobiuspace's app in the regional market, assist in shaping the local market strategy.
- Effectively help in recruit and manage team members to scale operations in the covering region.

Basic Requirements:

- Native-level fluency of your local language, professional fluency of English.
- Time management skills, ability to multitask and stay highly organized.
- Strong knowledge of the local culture and keen to work with colleagues and partners from different cultural background.
- Excellent analytical and communication skills.
- Proactive, capable to deliver with minimal supervision.

- Comfortable in navigating and excelling in challenging environments with no playbook for success, and able to simplify complex concepts and bring clarity to ambiguous situations.
- Minimum 2-3 years of working experience including 1 year of working experience in mobile internet.

Even Better If You Have:

- Involved in being a project leader or directly managed a team.

Company Intro:

Mobiuspace is a fast growing mobile internet start-up headquartered in Shenzhen, China which has received series B financing from some of the top venture capitalists in China. Mobiuspace designs and develops several popular mobile applications including Snaptube and Lark Player. There are currently over 15 million people using our apps daily, with majority of users from Latin America, Middle East & North Africa, and Southeast Asia.

For more information about our products:

You could download our flagship app Snaptube here: <https://www.snaptubeapp.com>

More than 10 million followers on facebook: <https://www.facebook.com/snaptubeapp/>

You could download Larkplayer app from Google Play:

<https://play.google.com/store/apps/details?id=com.dywx.larkplayer&hl=en>