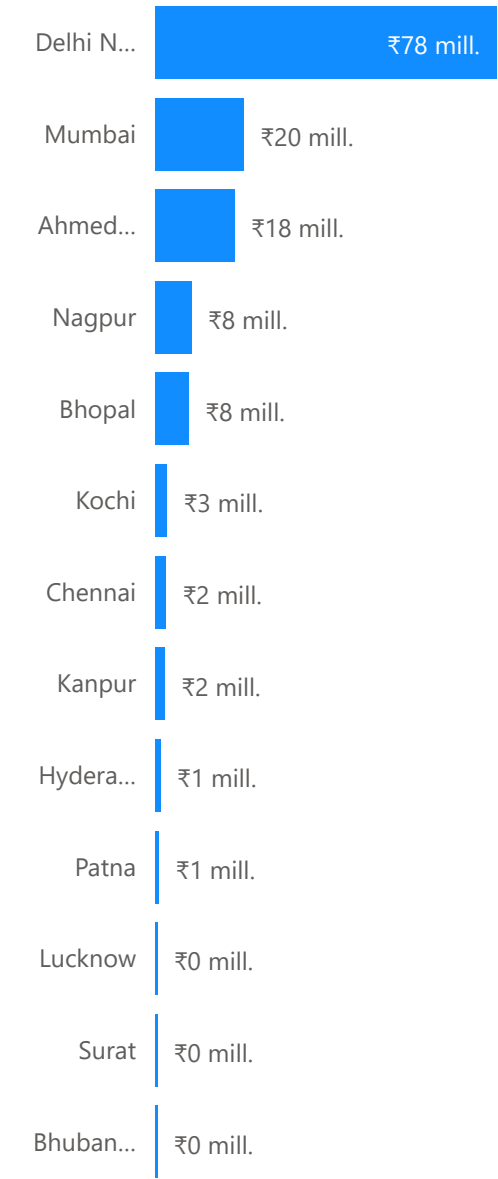
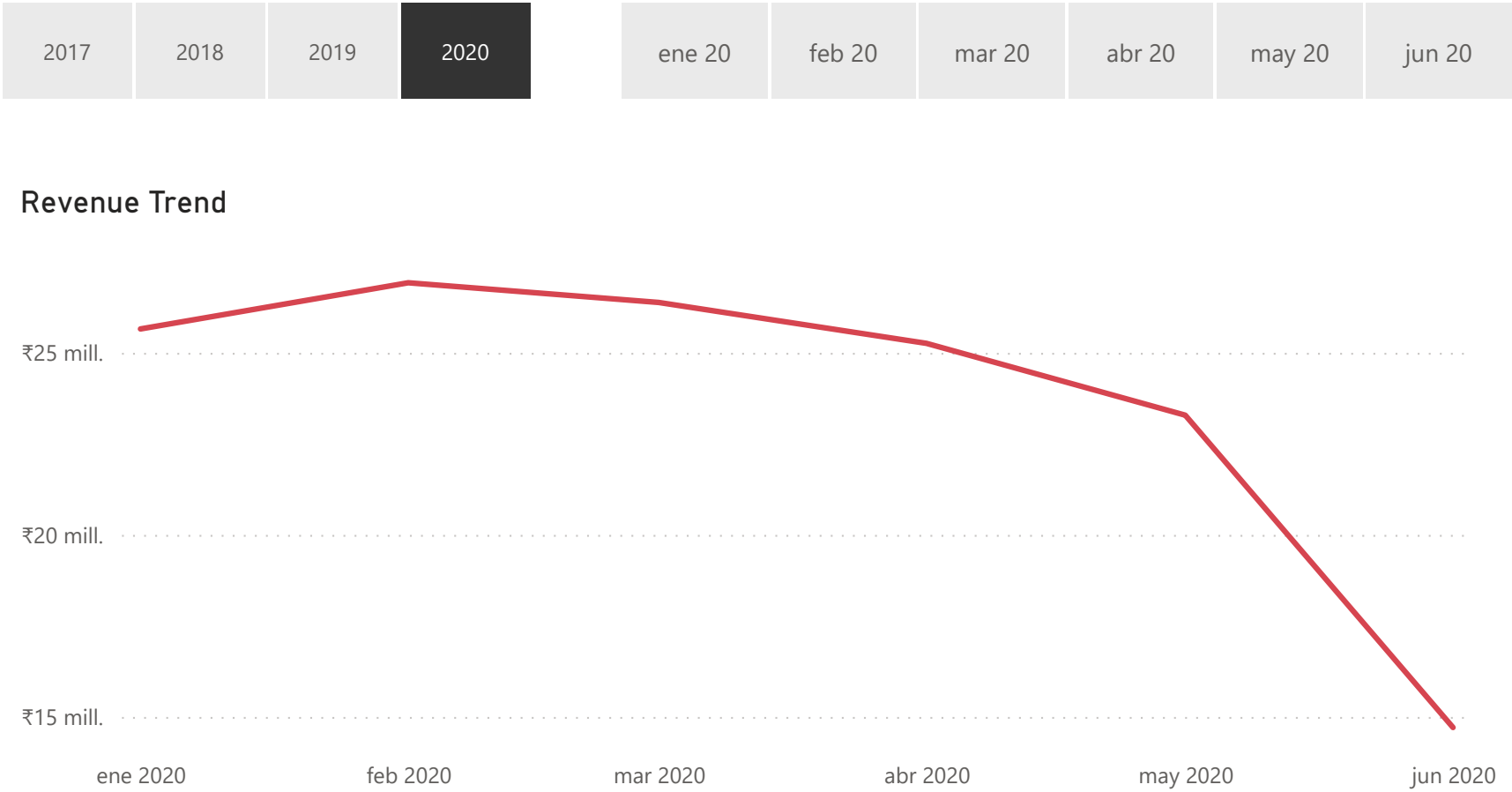
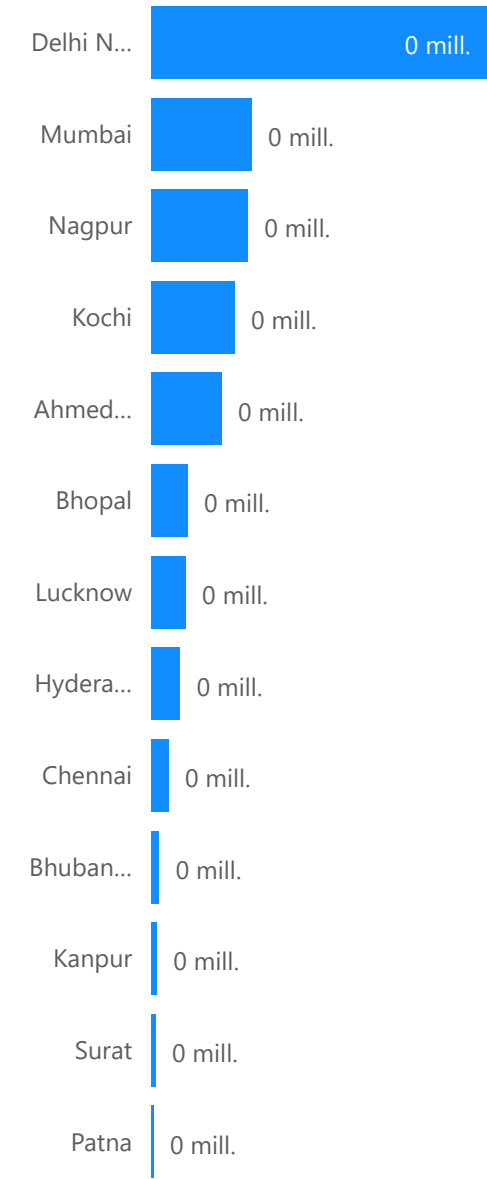




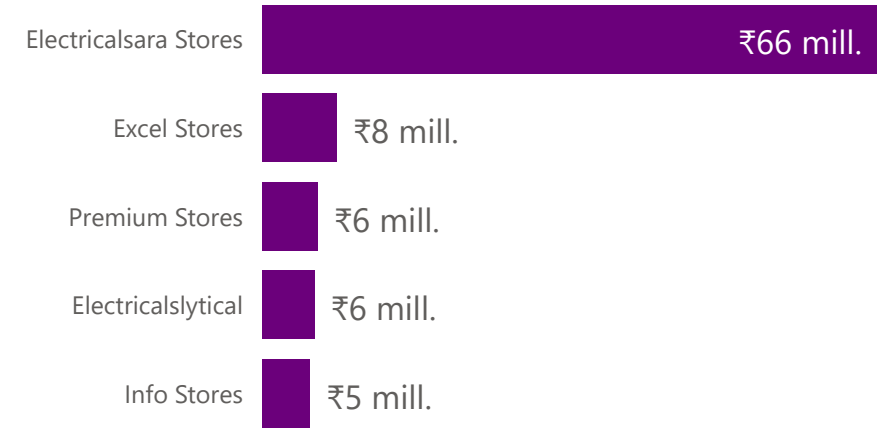
Revenue by Markets



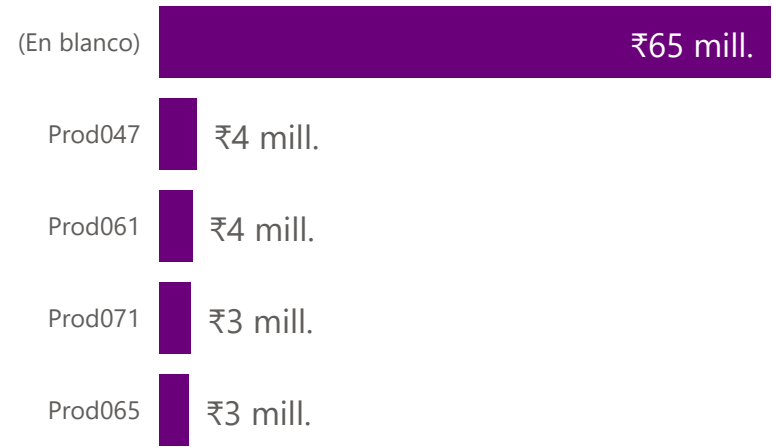
Sales Qty by Markets



Top 5 Customers



Top 5 Products



₹142
mill.

Revenue

350 mil

Sales Qty

₹2.1
mill.

Total Profit Margin

2017

2018

2019

2020

ene 20

feb 20

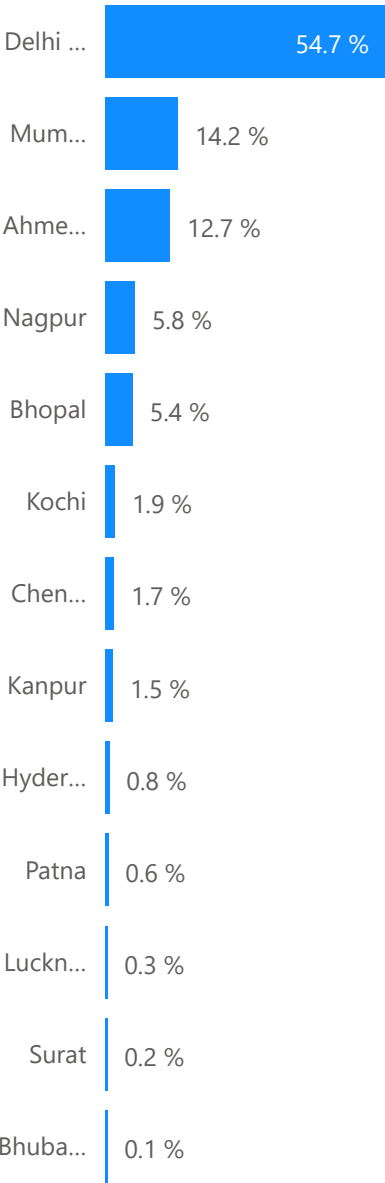
mar 20

abr 20

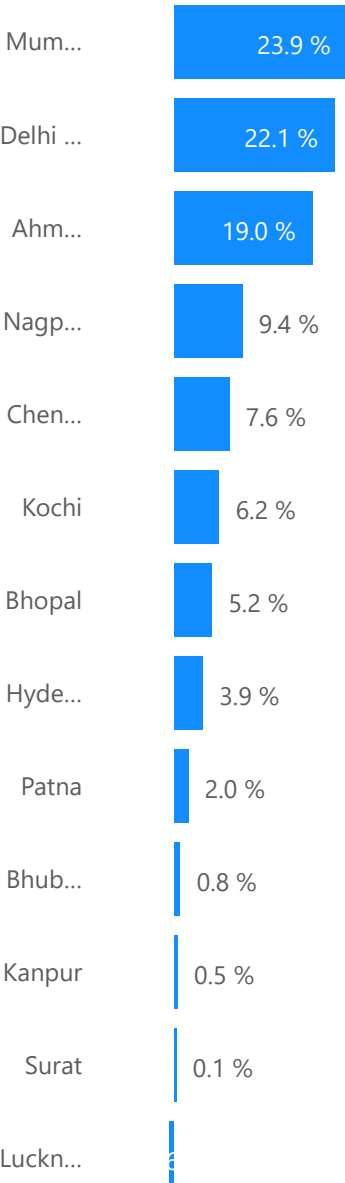
may 20

jun 20

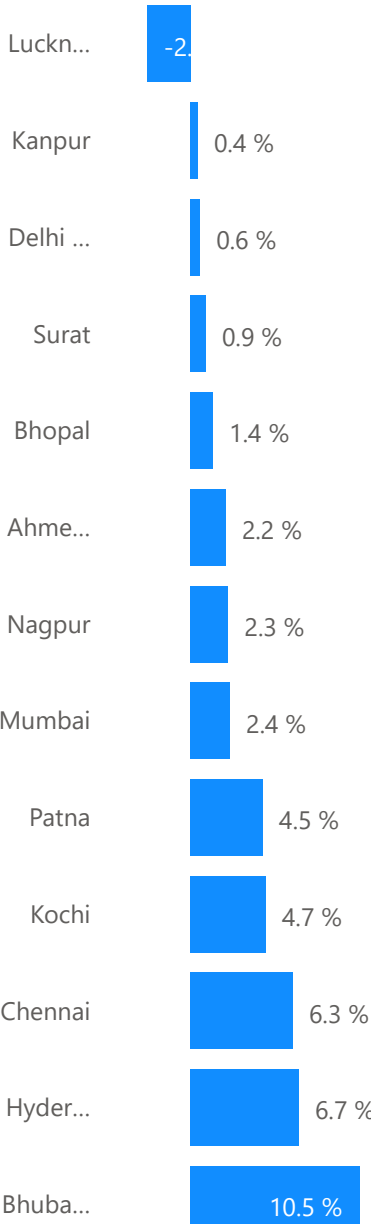
Revenue Contribution % by Market



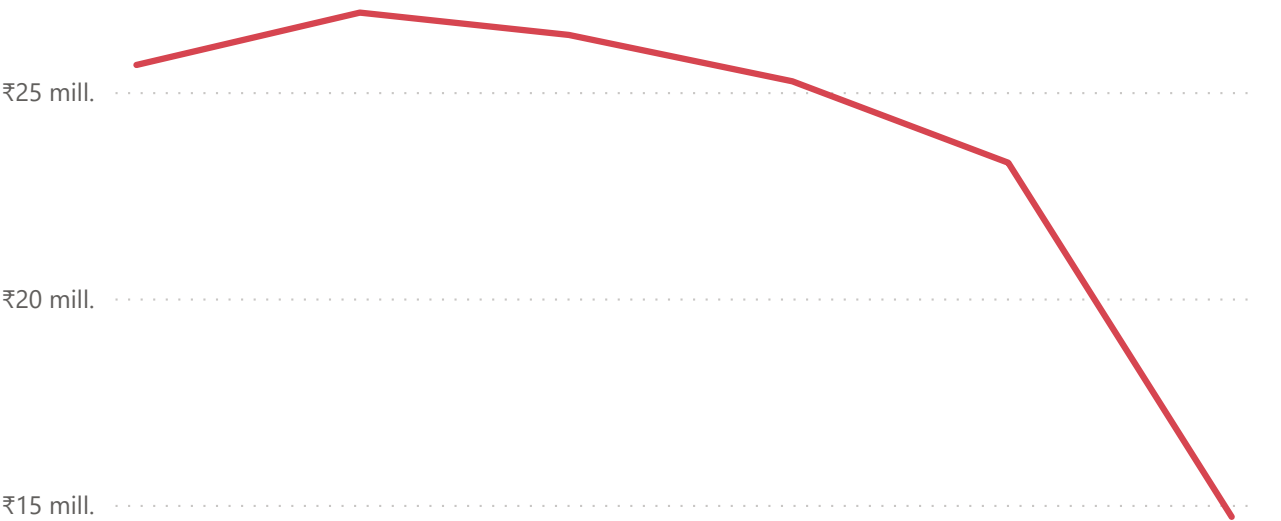
Profit Contribution % by Market



Profit % by market



Revenue Trend



ene 2020 feb 2020 mar 2020 abr 2020 may 2020 jun 2020

custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsquipo Stores	₹86,908	0.1 %	-0.5 %	-11.5 %
Epic Stores	₹3,002,834	2.1 %	-6.8 %	-4.7 %
Expression	₹82,845	0.1 %	-0.2 %	-4.2 %
Insight	₹571,430	0.4 %	-0.5 %	-1.9 %
Synthetic	₹916,267	0.6 %	-0.4 %	-1.0 %
Integration Stores	₹1,909,611	1.3 %	-0.2 %	-0.2 %
Relief	₹773,301	0.5 %	0.1 %	0.3 %
Electricalsara Stores	₹65,641,977	46.2 %	11.9 %	0.4 %
Logic Stores	₹3,319,243	2.3 %	0.6 %	0.4 %
Electricalslytical	₹5,537,904	3.9 %	1.3 %	0.5 %
Premium Stores	₹5,899,748	4.1 %	1.4 %	0.5 %
Zone	₹927,154	0.7 %	0.2 %	0.5 %
Path	₹1,723,307	1.2 %	1.0 %	1.1 %
Control	₹4,182,662	2.9 %	2.5 %	1.2 %
Sound	₹740,856	0.5 %	0.5 %	1.3 %
Novus	₹258,543	0.2 %	0.2 %	1.6 %
Atlas Stores	₹2,189,613	1.5 %	2.1 %	2.0 %
Total	₹142,224,545	100.0 %	100.0 %	1.4 %

₹142
mill.

Revenue

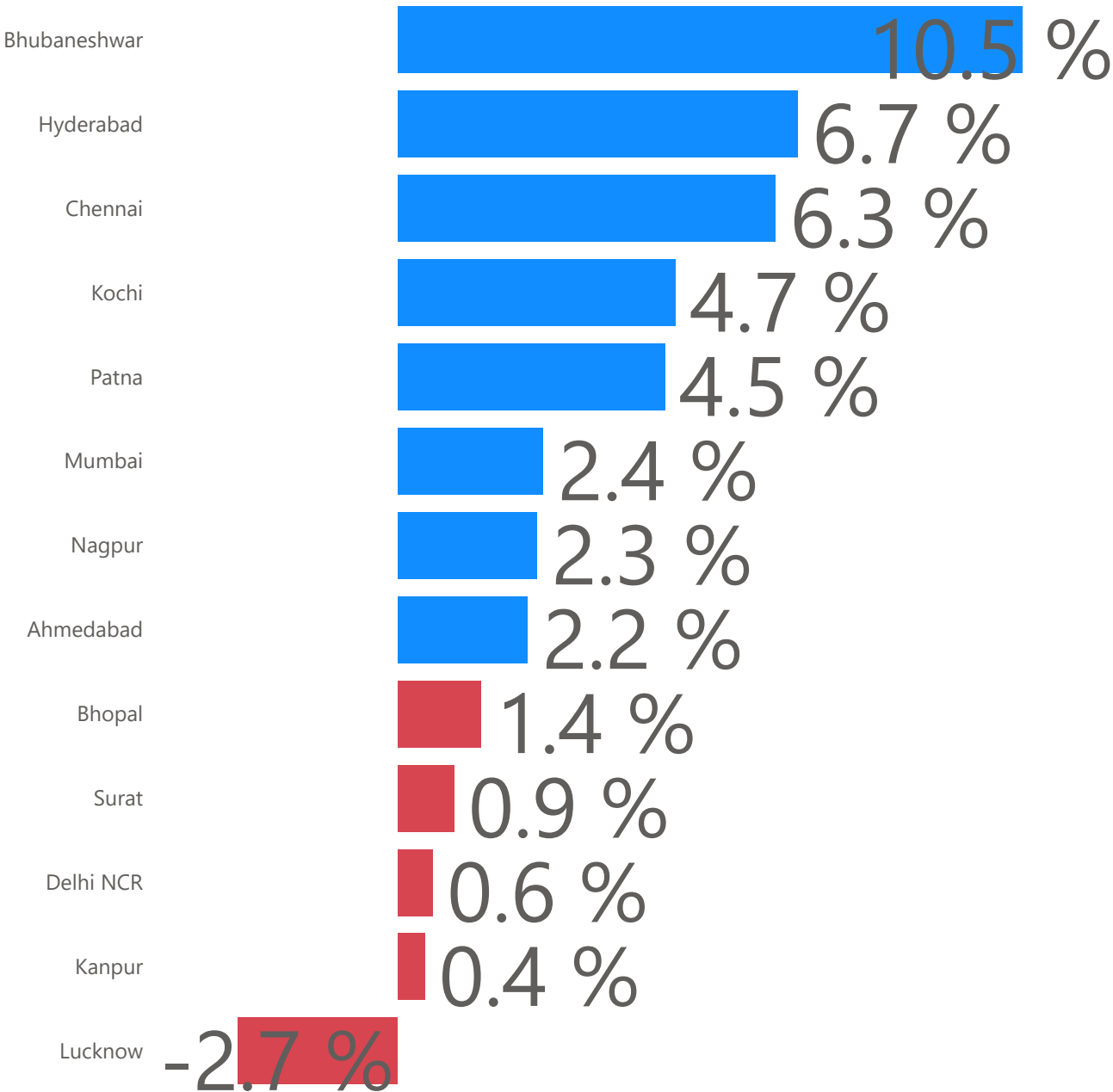
350 mil

Sales Qty

₹2.1
mill.

Total Profit Margin

Revenue Contribution % by Market



Profit Target

2 %

2017

2018

2019

2020

ene 20

feb 20

mar 20

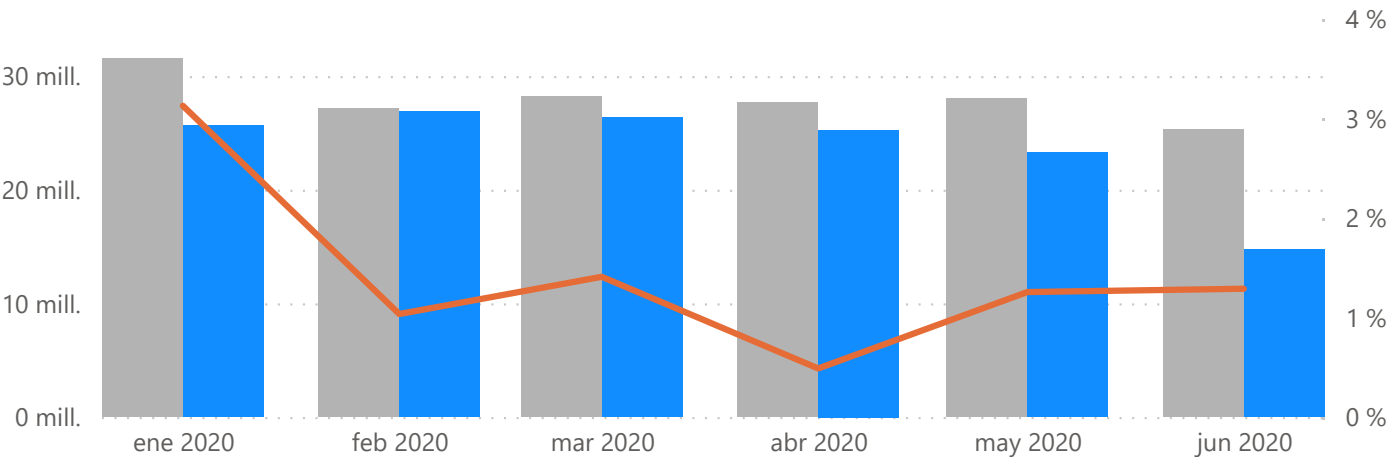
abr 20

may 20

jun 20

Revenue Trend

Revenue LY Revenue Profit Margin %



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹65,641,977	46.2 %	11.9 %	0.4 %
Excel Stores	₹7,928,385	5.6 %	12.5 %	3.3 %
Premium Stores	₹5,899,748	4.1 %	1.4 %	0.5 %
Electricalslytical	₹5,537,904	3.9 %	1.3 %	0.5 %
Info Stores	₹5,064,374	3.6 %	7.8 %	3.2 %
Control	₹4,182,662	2.9 %	2.5 %	1.2 %
Surge Stores	₹3,953,600	2.8 %	11.9 %	6.2 %
Logic Stores	₹3,319,243	2.3 %	0.6 %	0.4 %
Acclaimed Stores	₹3,116,384	2.2 %	6.1 %	4.0 %
Nixon	₹3,028,345	2.1 %	4.7 %	3.2 %
Epic Stores	₹3,002,834	2.1 %	-6.8 %	-4.7 %
Forward Stores	₹2,560,961	1.8 %	5.4 %	4.3 %
Electricalsocity	₹2,520,938	1.8 %	3.3 %	2.7 %
Modular	₹2,453,519	1.7 %	5.0 %	4.2 %
Surface Stores	₹2,420,004	1.7 %	3.2 %	2.7 %
Atlas Stores	₹2,189,613	1.5 %	2.1 %	2.0 %
Nomad Stores	₹1,978,550	1.4 %	4.0 %	4.1 %
Total	₹142,224,545	100.0 %	100.0 %	1.4 %