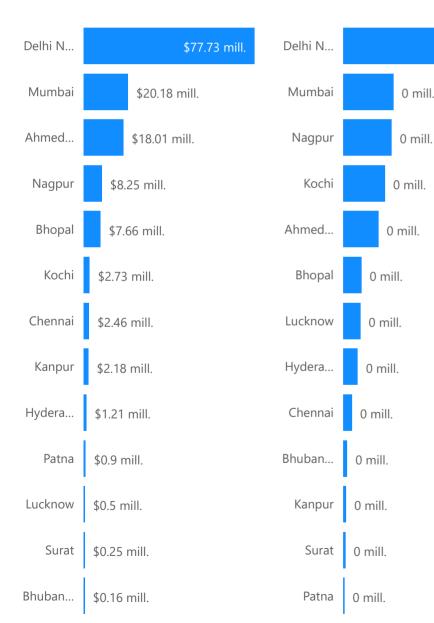
\$142.22 mill.

350 mil

Sales Qty

Sales Qty by Markets





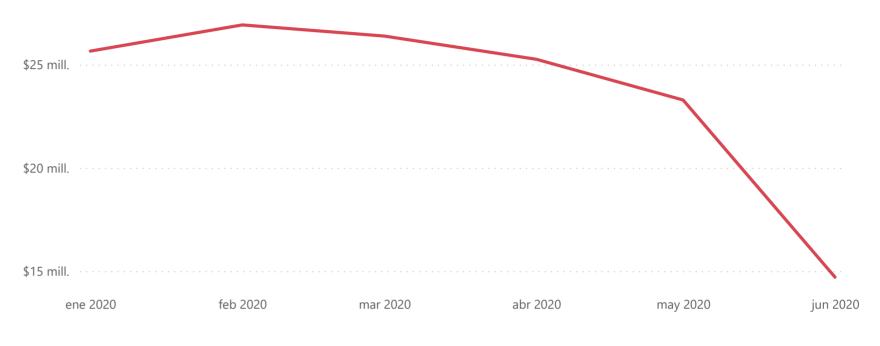
# Revenue Trend

2017

2018

2019

2020



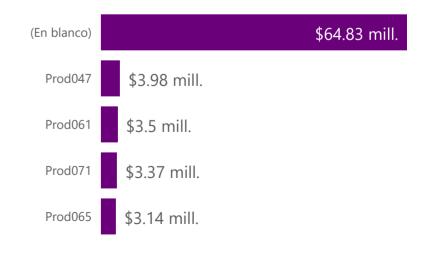
feb 20

ene 20

## Top 5 Customers



#### Top 5 Products



abr 20

mar 20

may 20

jun 20

2017 2018 jun 20 2019 2020 ene 20 feb 20 mar 20 abr 20 may 20 \$2.06 mill. \$142 350 mil mill. Revenue Trend Sales Qty Total Profit Margin Revenue Profit % by market Revenue Contribution % by Profit Contribution % by \$25 mill. Market Market Luckn... 2020

Delhi	54.7 %	Mum	23.9 %	LUCKII	
Mum	14.2 %	Delhi	22.1 %	Kanpur	0.4 %
Ahme	12.7 %	Ahm	19.0 %	Delhi	0.6 %
Nagpur	5.8 %	Nagp	9.4 %	Surat	0.9 %
Bhopal	5.4 %	Chen	7.6 %	Bhopal	1.4 %
Kochi	1.9 %	Kochi	6.2 %	Ahme	2.2 %
Chen	1.7 %	Bhopal	5.2 %	Nagpur	2.3 %
Kanpur	1.5 %	Hyde	3.9 %	Mumbai	2.4 %
Hyder	0.8 %	Patna	2.0 %	Patna	4.5 %
Patna	0.6 %	Bhub	0.8 %	Kochi	4.7 %
Luckn	0.3 %	Kanpur	0.5 %	Chennai	6.3 %
Surat	0.2 %	Surat	0.1 %	Hyder	6.7 %
Bhuba	0.1 %	Luckn		Bhuba	10.5 %

ene 2020	feb 2020	mar 2020	abr 2020	may 2020	jur
custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %	
Electricalsquipo Stores	\$86,908	0.1 %	-0.5 %	-11.5 %	
Epic Stores	\$3,002,834	2.1 %	-6.8 %	-4.7 %	
Expression	\$82,845	0.1 %	-0.2 %	-4.2 %	
Insight	\$571,430	0.4 %	-0.5 %	-1.9 %	
Synthetic	\$916,267	0.6 %	-0.4 %	-1.0 %	
Integration Stores	\$1,909,611	1.3 %	-0.2 %	-0.2 %	
Relief	\$773,301	0.5 %	0.1 %	0.3 %	
Electricalsara Stores	\$65,641,977	46.2 %	11.9 %	0.4 %	
Logic Stores	\$3,319,243	2.3 %	0.6 %	0.4 %	
Electricalslytical	\$5,537,904	3.9 %	1.3 %	0.5 %	
Premium Stores	\$5,899,748	4.1 %	1.4 %	0.5 %	
Zone	\$927,154	0.7 %	0.2 %	0.5 %	
Path	\$1,723,307	1.2 %	1.0 %	1.1 %	
Control	\$4,182,662	2.9 %	2.5 %	1.2 %	
Sound	\$740,856	0.5 %	0.5 %	1.3 %	
Novus	\$258,543	0.2 %	0.2 %	1.6 %	
Atlas Stores	\$2,189,613	1.5 %	2.1 %	2.0 %	
Total	\$142,224,545	100.0 %	100.0 %	1.4 %	

\$142 mill.

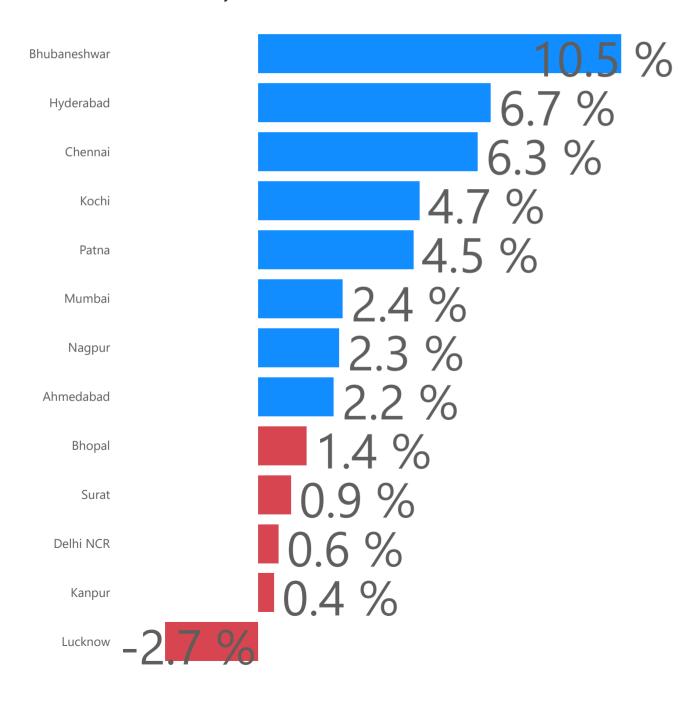
Revenue

350 mil

\$2.06 mill.

**Total Profit Margin** 

### Revenue Contribution % by Market

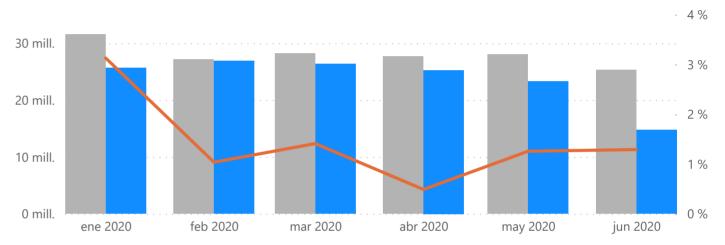






#### Revenue Trend

■ Revenue LY ■ Revenue ■ Profit Margin %



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	\$65,641,977	46.2 %	11.9 %	0.4 %
Excel Stores	\$7,928,385	5.6 %	12.5 %	3.3 %
Premium Stores	\$5,899,748	4.1 %	1.4 %	0.5 %
Electricalslytical	\$5,537,904	3.9 %	1.3 %	0.5 %
Info Stores	\$5,064,374	3.6 %	7.8 %	3.2 %
Control	\$4,182,662	2.9 %	2.5 %	1.2 %
Surge Stores	\$3,953,600	2.8 %	11.9 %	6.2 %
Logic Stores	\$3,319,243	2.3 %	0.6 %	0.4 %
Acclaimed Stores	\$3,116,384	2.2 %	6.1 %	4.0 %
Nixon	\$3,028,345	2.1 %	4.7 %	3.2 %
Epic Stores	\$3,002,834	2.1 %	-6.8 %	-4.7 %
Forward Stores	\$2,560,961	1.8 %	5.4 %	4.3 %
Electricalsocity	\$2,520,938	1.8 %	3.3 %	2.7 %
Modular	\$2,453,519	1.7 %	5.0 %	4.2 %
Surface Stores	\$2,420,004	1.7 %	3.2 %	2.7 %
Atlas Stores	\$2,189,613	1.5 %	2.1 %	2.0 %
Nomad Stores	\$1,978,550	1.4 %	4.0 %	4.1 %
Total	\$142,224,545	100.0 %	100.0 %	1.4 %