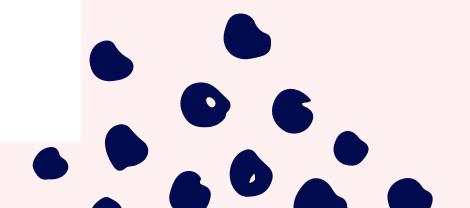
# Data Analytics Bootcamp Capstone

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# Emily Fagan

- Background in Special Education
- Works at Auburn University as an administrative assistant
- Desire to transition to tech industry



# Python Analysis

# **PROBLEM**

A production company wants to make their movie a commercial success. How?

# **APPROACH**

Analyzed given data using Python.

# OUTCOME

Recommendations for producers to predict success.

# PROBLEM

A production company wants to analyze "TMBd" data to predict whether a movie will be a commercial success.



Step 1

Pre - process data in Python

Step 2

Analysis in Python

Step 3

Provide recommendations

# **PROCESS**

#### 1 - CLEAN DATA

Null values – .isnull() Imputation – df.loc Removal – != 0

#### 2 - ANALYSIS

Movies above 220K budget
Movies above 961M revenue
Top 10 movies with highest revenue
Top 10 movies with lowest budget
Correlation between popularity and budget?
Outliers

## 2 - ANALYSIS

Top 10 movies with highest revenues:

Avatar - Action, Adventure, Fantasy, Science Fiction

**Titanic** – Drama, Romance, Thriller

The Avengers - Science Fiction, Action, Adventure

Jurassic World - Action, Adventure, Science Fiction, Thriller

Furious 7 - Action

Avengers: Age of Ultron - Action, Adventure, Science Fiction

Frozen - Animation, Adventure, Family

Iron Man 3 - Action, Adventure, Science Fiction

Minions - Family, Animation, Adventure, Comedy

Captain America: Civil War - Adventure, Action, Science Fiction

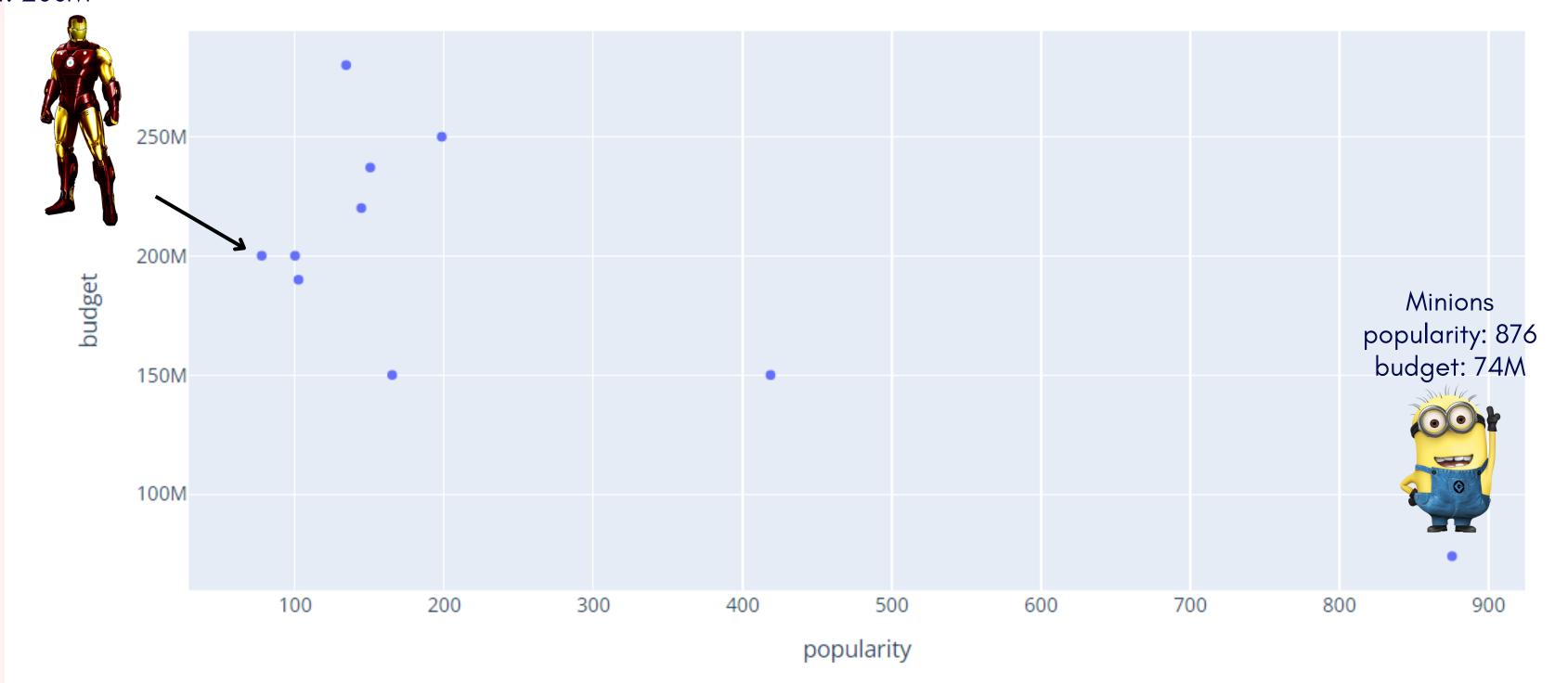
#### Top 5 genres:

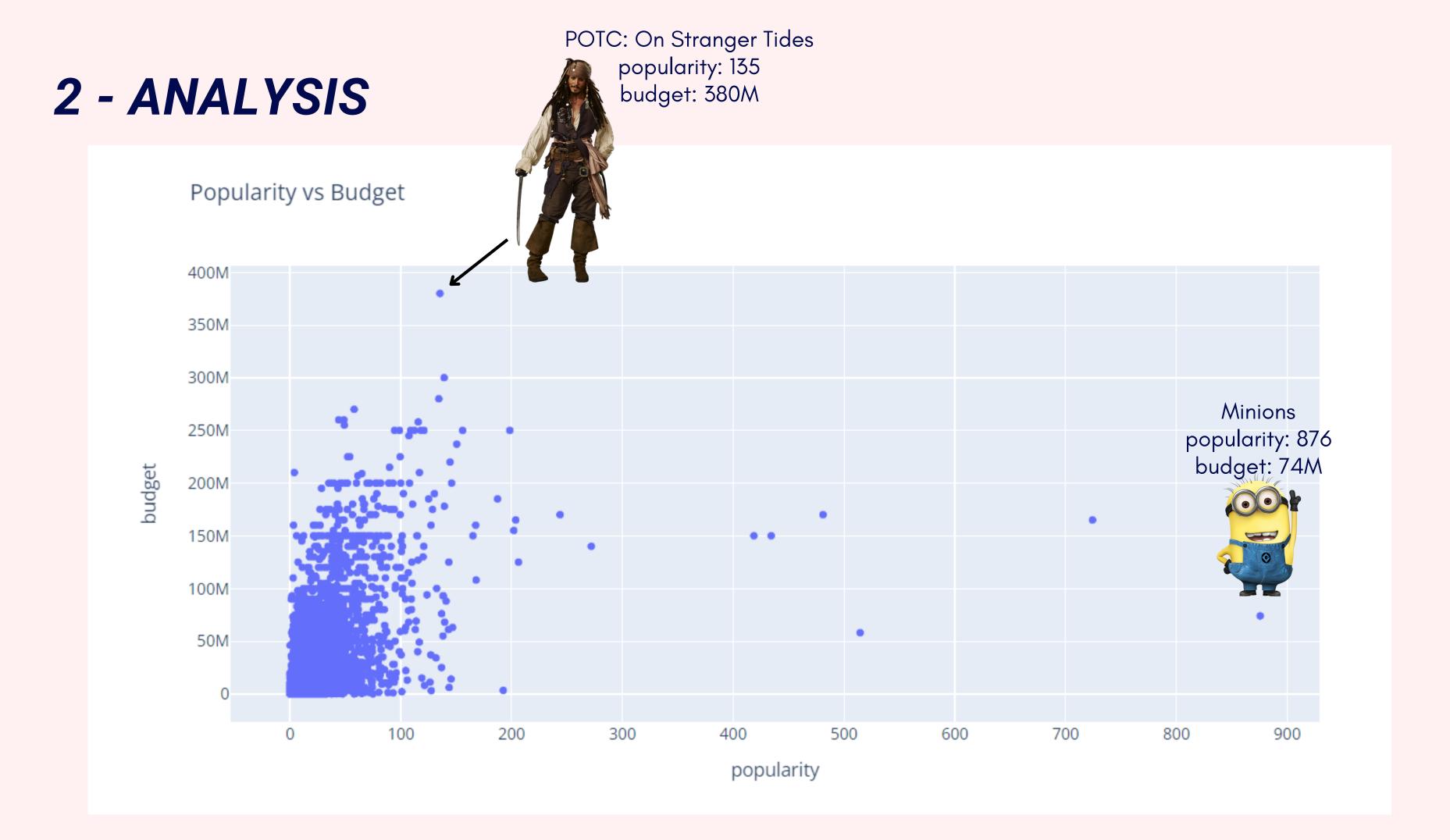
Adventure Action Fantasy Science Fiction Family

## 2 - ANALYSIS

Iron Man 3 popularity: 78 budget: 200M

Top 10: Popularity vs Budget





## 2 - ANALYSIS

Top 10 movies with highest revenues:

Avatar - Twentieth Century Fox

**Titanic** - Paramount Pictures, Twentieth Century Fox

The Avengers - Paramount Pictures, Marvel Studios

Jurassic World - Universal Studios

Furious 7 - Universal Studios

Avengers: Age of Ultron - Marvel Studios

Frozen - Walt Disney Studios

Iron Man 3 - Marvel Studios

Minions - Universal Pictures, Illumination Entertainment

Captain America: Civil War - Walt Disney Studios, Marvel Studios

### Top 5 Production Companies:

Warner Bros
Universal Pictures
Paramount Pictures
Twentieth Century Fox
Colombia Pictures

# Recommendations

#### **BIG BUDGET**

Bigger budget generally means more popularity.

#### POPULAR PRODUCTION COMPANY

Big production companies have more resources for marketing and exposure.

#### APPEAL TO ALL

Popular genres that appeal to many groups of people: Family, Adventure, Action, etc.

# Tableau Analysis

# **PROBLEM**

A bank wants to learn how to reduce their customer churn rate.

# **APPROACH**

Analyzed given data using Tableau and Python.

# **OUTCOME**

Recommendations to reduce the bank's churn rate.

# PROBLEM

A bank wants to produce a customer churn analysis to discover why the credit card company is not performing well.



Step 1

Pre - process data in Python Outlier Analysis

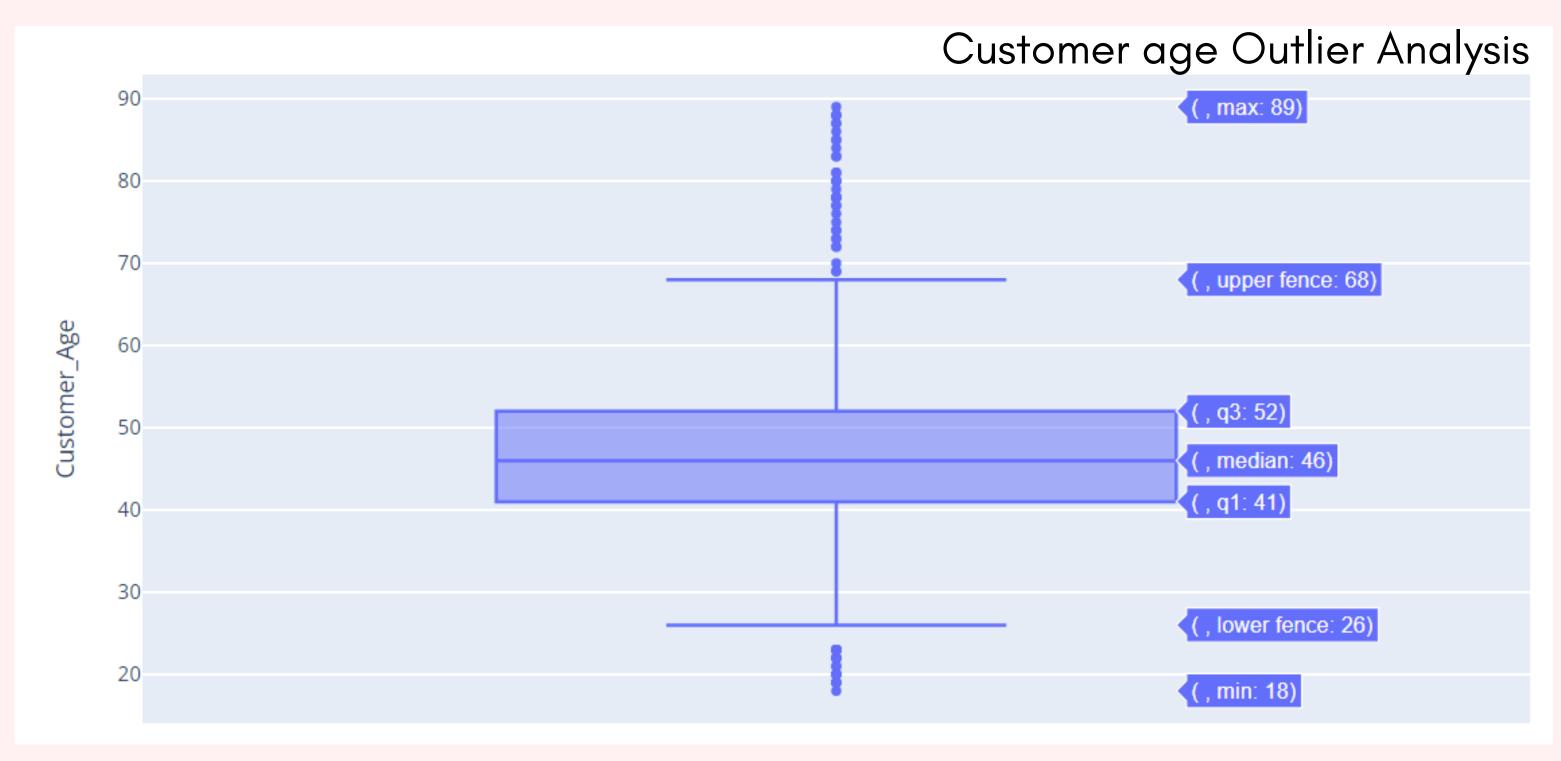
Step 2

Create visuals in Tableau

Step 3

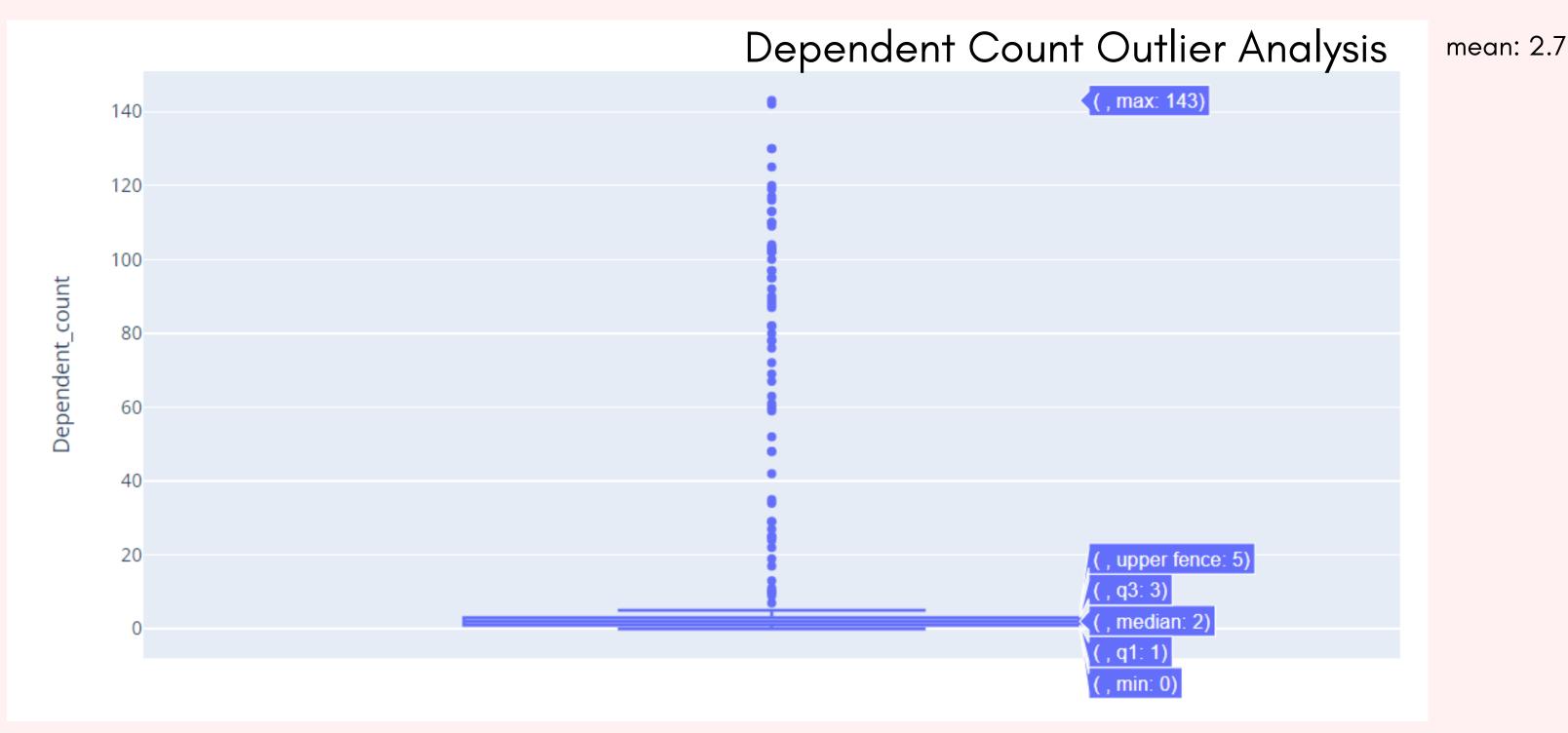
Provide recommendations

# PRE-PROCESSING

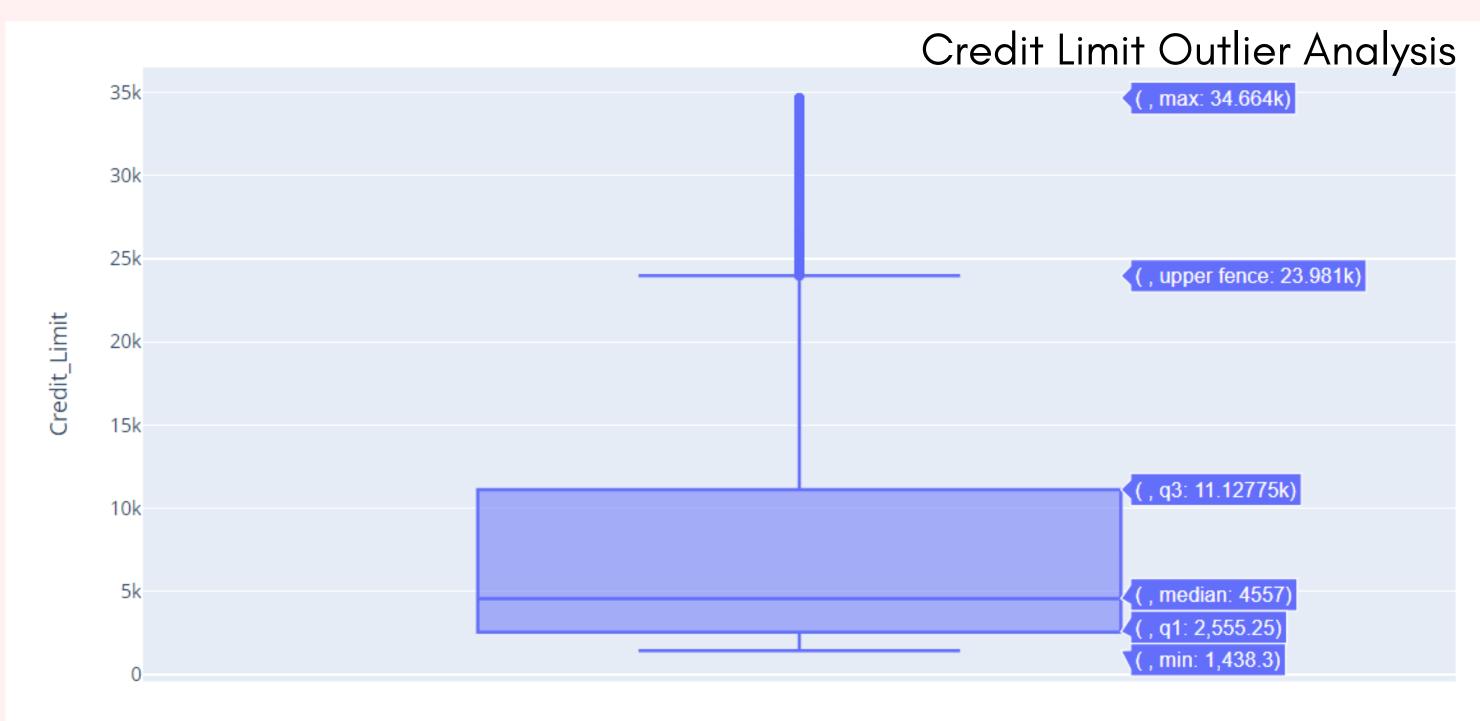


mean: 46

# PRE-PROCESSING



# PRE-PROCESSING



mean: 8,703



## **ANALYSIS**

### **High Risk of Churn**

- Female
- From England
- 40-45 years old
- Graduate degree
- Married
- <40K / year income</li>

### **Average Communication**

- Active: 4
- Attrited: 3

#### **Average Transactions**

- Active: 69
- Attrited: 45

# Recommendations

#### **CUSTOMER FEEDBACK**

Satisfaction surveys for existing and attrited customers.

#### **CUSTOMER COMMUNICATION**

Targeted communication and incentives.

#### LOYALTY PROGRAMS

Incentivize card usage and long term customer loyalty.

#### COMPETITIVE ANALYSIS

Stay informed about competitors' offerings.

# Opportunities for Improvement

### **Python**

- Actors
- Ratings
- Dataset accuracy
- Movies by decade

### Tableau

- Why customers left
- Dataset accuracy
- Bank history
- Background information

# Q8A

Thank you!