# TOUGH CHOICES: EXCEPTED SERVICE APPOINTMENTS AND THE PRESIDENTIAL ALLOCATION OF ATTENTION

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# Introduction



Elizabeth Warren and Antonio Weiss

# WHAT DO WE KNOW ABOUT APPOINTMENTS?

- Scholars have been particularly concerned with politicization of the bureaucracy (e.g. Hart 1995; Heclo 1975; Lewis 2005, 2008).
- Tradeoff between political loyalists and experts (e.g. Hollibaugh forthcoming; Moe 1985; Parsneau 2013).
  - While experts cannot be trusted to advance the president's political interests (Moe 1985)...
  - ...loyalists lack the skill to execute policy well or efficiently (e.g.Lewis 2005; Gilmour and Lewis 2006; Heclo 1975, 1977).
- Presidents may decide based on patronage considerations (e.g. Hollibaugh et al. forthcoming; Patterson 2008; Tolchin and Tolchin 2010).
- Low-level appointees largely slip under the radar of media and congressional oversight (Lewis and Waterman 2013).

# WHAT DON'T WE KNOW ABOUT APPOINTMENTS?

- Presidents have many options in their toolkits for advancing policy (e.g. Rudalevige 2002). Staffing is one of those tools.
- While influence is largely studied, attention is not.
  - We do not know how presidents allocate finite administrative resources.
- Agenda Setting and issue agenda literature largely focused on how the media or public opinion shapes the agenda the president pursues with Congress (e.g. Cohen 1995; Edwards and Wood 1999; Hill 1998).

# WHY WOULD ATTENTION VARY ACROSS AGENCIES

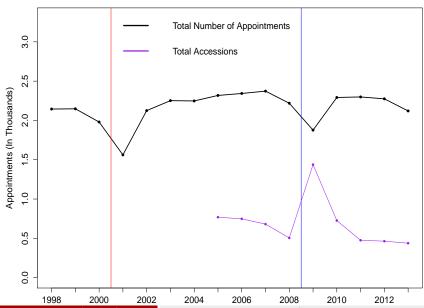
- Agencies may differ in their willingness to follow the president's directives based on the ideological leaning of the agency (Aberbach and Rockman 1976, 1995, 2000; Bertelli and Grose 2009; Clinton and Lewis 2008; Clinton et al. 2012; Hollibaugh et al. forthcoming)
- It is not obvious which way this relationship would go.
  - Presidents could support agencies which are ideologically similar.
  - But an argument could just as easily be made that presidents support ideologically dissimilar agencies.
- No clear theory for how bureaucratic agencies are operated internally.
- Appointments present an opportunity cost. An appointment in one area is not available for an appointment elsewhere.

## EXCEPTED SERVICE AND ATTENTION

- There are many different types of Excepted Service Appointments.
- Excepted Service Appointments are flexible.
- Excepted Service
   Appointments do not undergo advice and consent.



#### **Excepted Service Executive and Schedule C Appointments Over Time**



#### **EXPECTATIONS**

- We expect that president will use these flexible appointments especially in urgent situations.
- We expect that agencies tasked with communicating the president's message to Congress or the public to be staffed using Excepted Service.

- We expect that agency ideology will be connected with staffing by Excepted Service.
- We expect changes in attention between presidents to reflect their relative agendas.

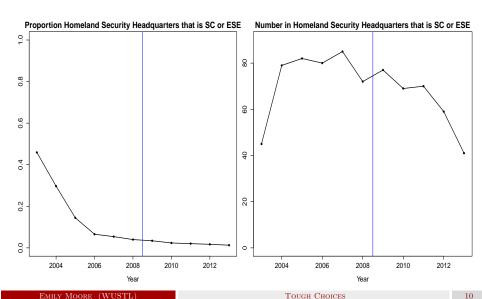
#### DATA

 OPM produces an online "statistical datamart," which includes information about most federal employees and most agencies from 1998-2013.

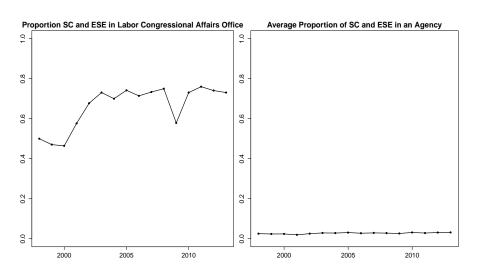
• Few studies utilize this data.

- 692 agencies exist over the period with varying levels of agency aggregation.
- Within the agency, we can determine total employment broken down by appointment type.

# URGENCY



# LIAISON AGENCIES



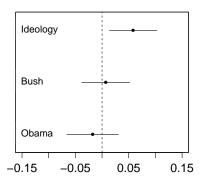
#### ATTENTION AND IDEOLOGY

- The result is meant to serve as a validation of using Schedule C and ESE appointments to study attention.
- Ideology is measured as the absolute distance between the agency ideal point and the president's ideal point.
- Negative Binomial Regression Model.
  - Outcome Variable: Counts of Schedule C and ESE appointments in each agency 1998-2013.
  - Model includes ideology measure, presidential dummies, and agency fixed effects.

### **IDEOLOGY**

	Dependent variable:  SC and ESE Apts		
Ideology	0.218	0.058	
	(0.06)	(0.023)	
Bush	0.048	0.007	
	(0.110)	(0.023)	
Obama	0.018	-0.018	
	(0.118)	(0.025)	
Constant	3.08	-0.011	
	(0.108)	(0.506)	
Agency Fixed Effects	No	Yes	
Observations	1,213	1,213	
Log Likelihood	-5,047.143	-3,140.066	
$\theta$	0.513(0.019)	51.100 (6.226)	
Akaike Inf. Crit.	10,102.290	6,442.132	

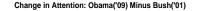
# **Regression Results**

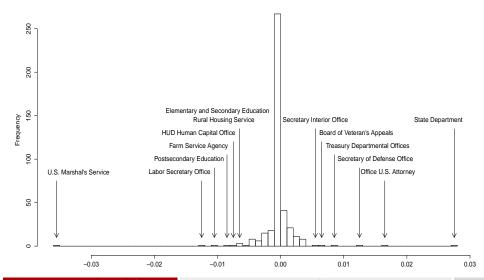


# SHARE OF ATTENTION

- Looking at which agencies receive the largest share of the total Schedule C and ESE appointments is another way to look at attention.
- Of the total Schedule C and ESE appointments, which agencies are getting more or less?
- The changes in the share of attention should be suggestive of differences in the president's agenda at different time periods.
- This analysis seeks to capture policy dimensions, not the ideological dimension.

# Appointments and Presidential Priorities

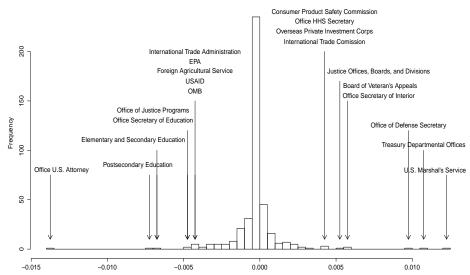




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#### Appointments and Presidential Priorities

#### Change in Attention: Obama('10) Minus Bush ('02)



# Conclusion

- Attention is important but understudied
- We know little about how presidents apportion their more flexible personnel.
- Schedule C and Excepted Service Executive Appointments appear to be good for measuring attention.
  - As we would expect, there are high proportions of these appointments in a new agency, which then declines over time.
  - Also as expected, liaison agencies have consistently high proportions of these appointments for all presidents.
  - Ideology is correlated with counts of these appointments. The negative relationship might be suggestive for future theory-building.
  - Changes in shares of attention do appear suggestive of elements of the Bush and Obama agendas.

# BUSH AND OBAMA UNIFIED AND DIVIDED

	More Attention in 2006			More Attention in 2007	
DJ09	Office U.S. Attorney	-0.00641	DN00	Department of Energy	0.00414
DJ01	Just. Ofs, Boards, and Divs.	-0.00465	DD01	Ofc. Secretary Defense	0.00374
HSDA	Nuclear Detection Office	-0.00434	NF00	Natl Science Found.	0.00371
DD34	Defense Commissary Agency	-0.00257	TC00	U.S. Intl Trade Comm.	0.00286
DJ07	Ofc. of Justice Programs	-0.00219	TR91	Treas. Departmental Ofcs.	0.00261
CM54	NOAA	-0.00217	AH03	Inst. Museum and Library Serv.	0.00244
NV18	Naval Medical Command	-0.00173	SB00	Small Business Admin.	0.00234
IB00	Broadcasting Board of Govs.	-0.00172	VAAD	Board Veteran's Appeals	0.0021
CM51	Office Sec. Commerce	-0.00153	AH01	Natl Endowment Arts	0.00202
EP00	EPA	-0.00153	AG07	Rural Housing	0.00186

	More Attention in 2010			More Attention in 2011	
DN00	Department of Energy	-0.00752	DJ08	U.S. Marshal's Service	0.00907
TR91	Treasury Departmental Offices	-0.00619	AF13	USAF HQ and Support	0.00478
EDEA	Secretary of Education	-0.00527	EDEE	Undersec. of Education	0.0039
AF0N	HQ USAF	-0.00349	DJ09	Office U.S. Attorney	0.00381
CM51	Secretary Commerce	-0.00267	VAAD	Board Veteran's Appeals	0.00346
IN01	Secretary Interior	-0.00267	AM00	USAID	0.0026
HSDA	Nuclear Detection Office	-0.00262	SB00	Small Business Admin.	0.00256
DJ01	Justice Offices, Boards, and Divs	-0.00228	AG01	Office Secretary Agriculture	0.00213
DD60	DOD Tricare Management	-0.00218	SZ00	Social Security Admin.	0.00174
ST00	State Department	-0.00192	FW00	Office of Special Counsel	0.00174

# ZERO INFLATED NEGATIVE BINOMIAL

	Dependent variable:	
	AllCount	
abs(Ideo)	0.059***	
	(0.023)	
Bush	0.008	
	(0.023)	
Obama	-0.014	
	(0.025)	
Constant	-0.015	
	(0.505)	