

SEPTEMBER
2025

CAAR CHARLOTTESVILLE AREA MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY
VIRGINIA REALTORS®

CAAR Market Indicators Report



Key Market Trends: September 2025

- Sales activity jumped across the CAAR market this month.** Home sales increased 16.3%, bringing the total sales count to 292 in the area, 41 more sales than the year before. There was double-digit growth in Greene County with 17 additional sales (+85.0%) and Charlottesville which had 12 more home sales (+52.2%). Louisa County was the only market where activity fell, ending the month with five fewer sales (-8.2%). Albemarle County had 7 more sales than last September (+7%).
- Pending sales grew for the fourth consecutive month in the CAAR area.** Regionwide, there were 353 pending sales this month, up 11% from the previous year, an additional 35 pending sales. In Greene County pending sales rose for the third straight month with 19 more than last year (+95.0%). Fluvanna County (-22.0%) and Louisa County (-11.4%) experienced a dip in pending sales with both having nine fewer than the year before. Both Charlottesville (+25.7) and Albemarle County (+9.3%) also had more pending sales than a year ago.
- The median home price increased this month after falling for the last two months.** At \$449,995, the regionwide median sales price was 3.4% higher than a year earlier, a \$14,995 price gain. Charlottesville experienced a \$187,300 reduction in sales price with the median cost at \$456,000 in September, down 29.1% from a year ago. Prices surged in areas such as Albemarle County with a \$102,550 jump in median price (+18.4%) and Nelson County (+13.4%).
- Supply expanded as the number of active listings surged in the CAAR footprint.** September ended with 1,128 listings on the market, up 34.0% or 286 listings from the same time a year ago. Listings were on the rise in Albemarle County with 108 more listings compared to last September (+34.3%) and Louisa County with 88 additional listings (+41.9%). Nelson County had 10 fewer listings than the year before (-9.8%).



CAAR Market Dashboard

YoY Chg	Sep-25	Indicator
▲ 16.3%	292	Sales
▲ 11.0%	353	Pending Sales
▲ 22.7%	545	New Listings
▲ 0.2%	\$449,950	Median List Price
▲ 3.4%	\$449,995	Median Sales Price
▲ 4.3%	\$268	Median Price Per Square Foot
▲ 31.6%	\$181.2	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 42.3%	19	Median Days on Market
▲ 34.0%	1,128	Active Listings
▲ 31.2%	3.7	Months of Supply
▲ 32.1%	70	New Construction Sales

INTEREST RATE
TRACKER



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Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure.

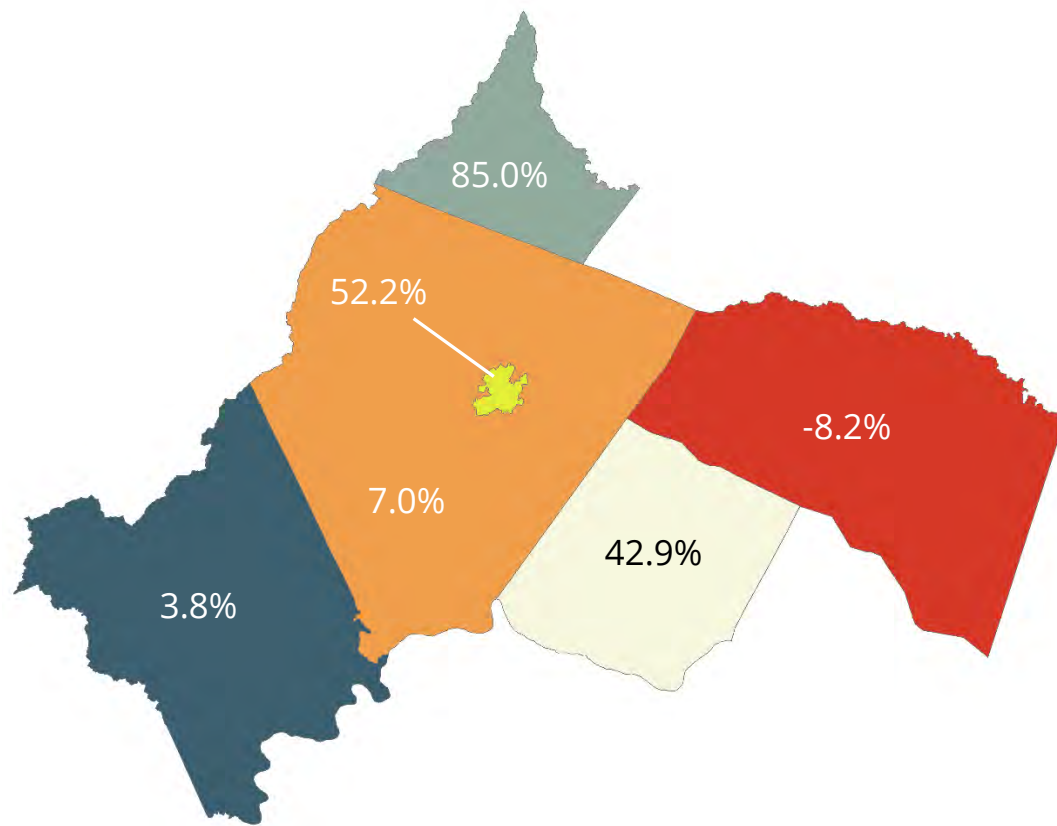
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.

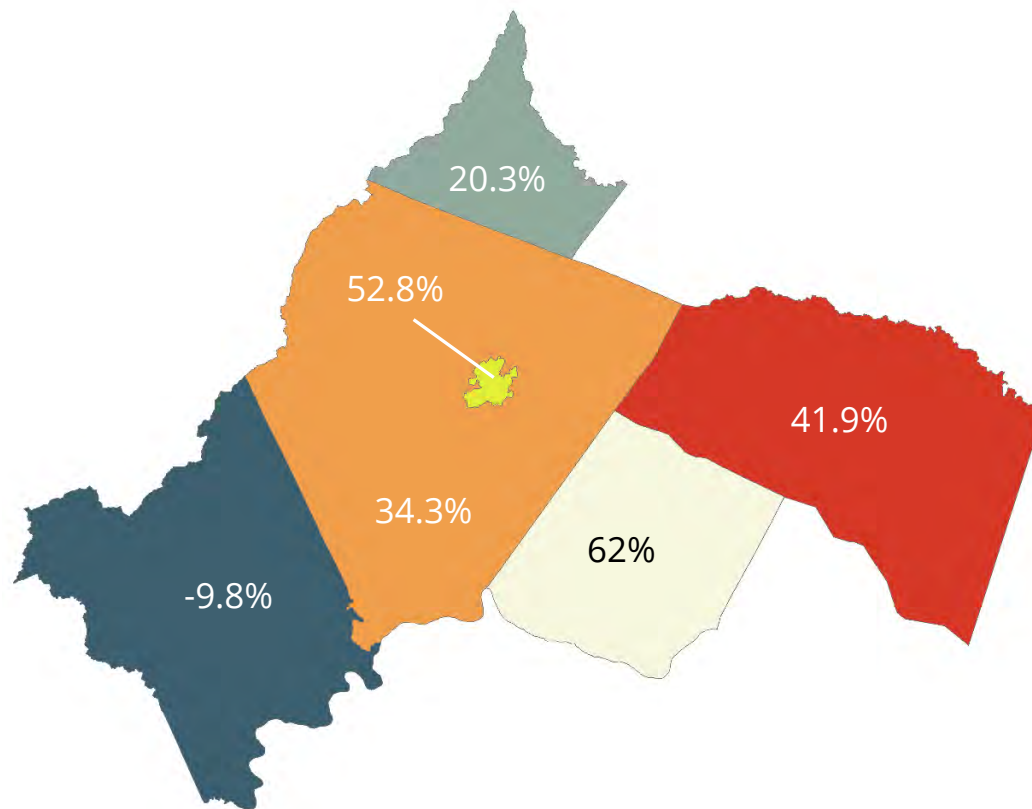


Market Activity - CAAR Footprint



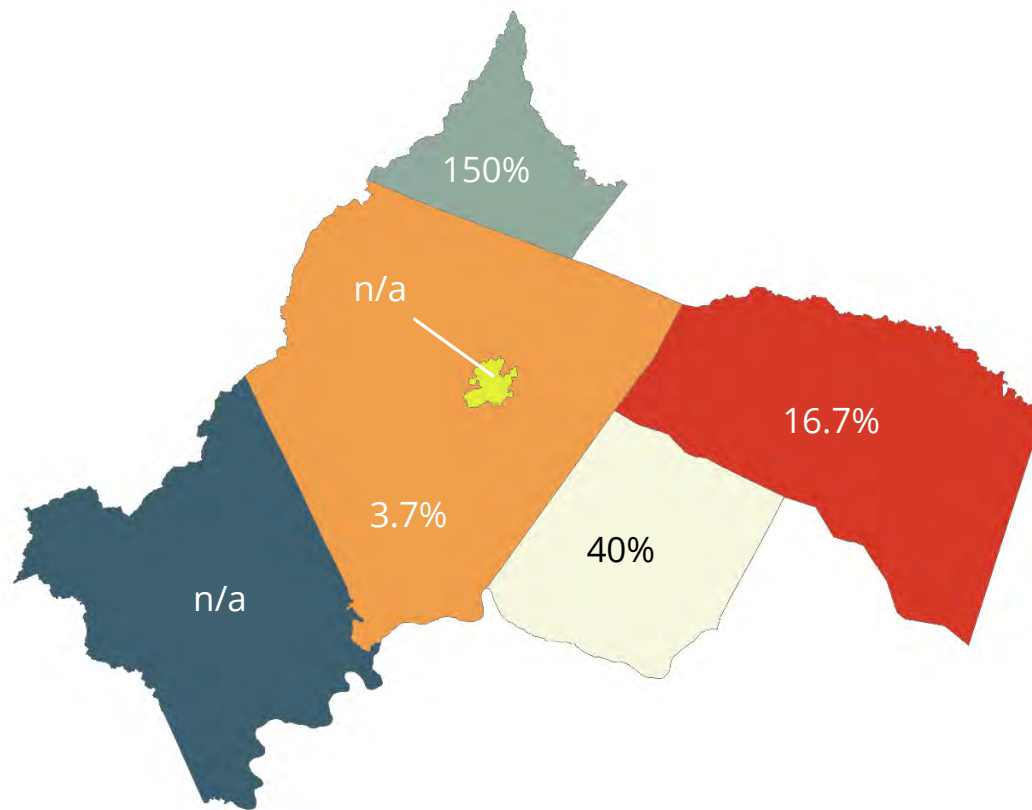
Jurisdiction	Total Sales		
	Sep-24	Sep-25	% Chg
Albemarle County	100	107	7.0%
Charlottesville	23	35	52.2%
Fluvanna County	21	30	42.9%
Greene County	20	37	85.0%
Louisa County	61	56	-8.2%
Nelson County	26	27	3.8%
CAAR	251	292	16.3%

Active Listings: Total Inventory (includes proposed listings)



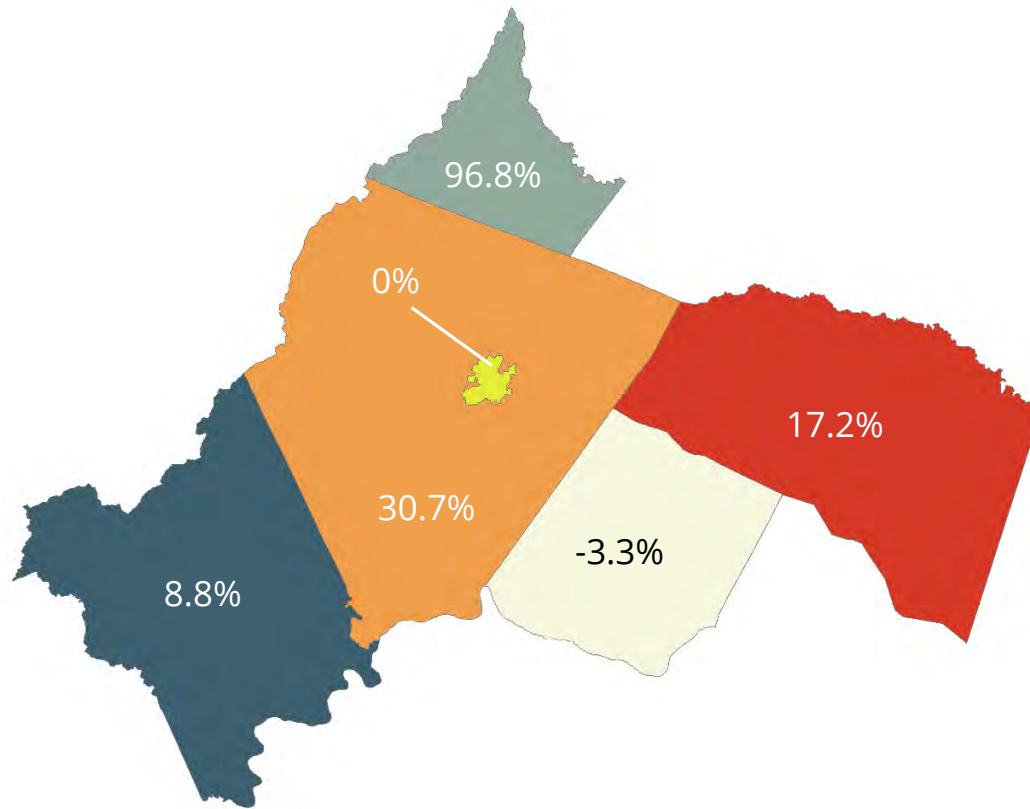
Jurisdiction	Active Listings		% Chg
	Sep-24	Sep-25	
Albemarle County	315	423	34.3%
Charlottesville	72	110	52.8%
Fluvanna County	79	128	62.0%
Greene County	64	77	20.3%
Louisa County	210	298	41.9%
Nelson County	102	92	-9.8%
CAAR	842	1,128	34.0%

Active Listings: Proposed Listings



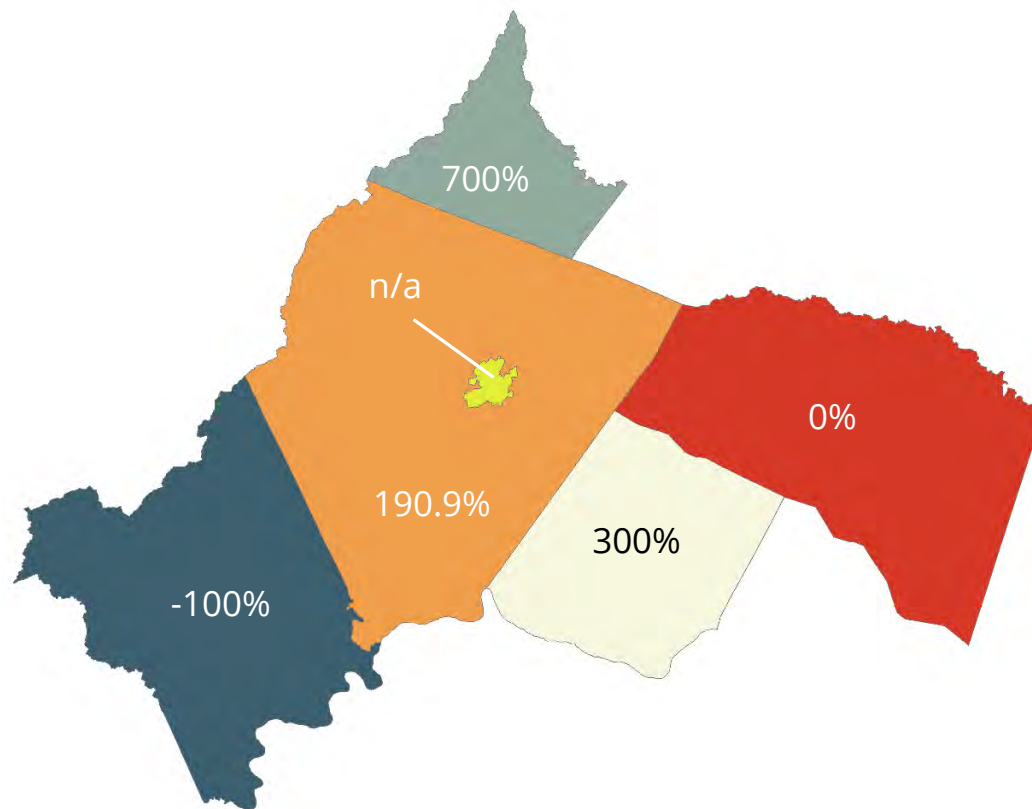
Jurisdiction	Active Listings		% Chg
	Sep-24	Sep-25	
Albemarle County	81	84	3.7%
Charlottesville	0	3	n/a
Fluvanna County	10	14	40.0%
Greene County	12	30	150.0%
Louisa County	18	21	16.7%
Nelson County	0	0	n/a
CAAR	121	152	25.6%

New Listings: Total Inventory (includes proposed listings)



Jurisdiction	New Listings		% Chg
	Sep-24	Sep-25	
Albemarle County	176	230	30.7%
Charlottesville	50	50	0.0%
Fluvanna County	60	58	-3.3%
Greene County	31	61	96.8%
Louisa County	93	109	17.2%
Nelson County	34	37	8.8%
CAAR	444	545	22.7%

New Listings: Proposed Listings



New Listings
Proposed Listings

<i>Jurisdiction</i>	Sep-24	Sep-25	% Chg
Albemarle County	11	32	190.9%
Charlottesville	0	1	n/a
Fluvanna County	1	4	300.0%
Greene County	2	16	700.0%
Louisa County	4	4	0.0%
Nelson County	3	0	-100.0%
CAAR	21	57	171.4%

Total Market Overview



Key Metrics	Sep-23	2-year Trends	Sep-25	Sep-24	Sep-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				251	292	16.3%	2,768	2,772	0.1%
Pending Sales				318	353	11.0%	3,082	3,113	1.0%
New Listings				444	545	22.7%	4,186	4,759	13.7%
Median List Price				\$449,000	\$449,950	0.2%	\$450,000	\$468,985	4.2%
Median Sales Price				\$435,000	\$449,995	3.4%	\$450,000	\$465,000	3.3%
Median Price Per Square Foot				\$257	\$268	4.3%	\$253	\$267	5.5%
Sold Dollar Volume (in millions)				\$137.7	\$181.2	31.6%	\$1,577.2	\$1,659.3	5.2%
Median Sold/Ask Price Ratio				100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
Median Days on Market				13	19	42.3%	10	13	30.0%
Active Listings				842	1,128	34.0%	n/a	n/a	n/a
Months of Supply				2.8	3.7	31.2%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed October 15, 2025

Single-Family Detached Market Overview



Key Metrics	Sep-23	2-year Trends	Sep-25	Sep-24	Sep-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				224	260	16.1%	2,546	2,534	-0.5%
Pending Sales				299	328	9.7%	2,856	2,874	0.6%
New Listings				405	503	24.2%	3,885	4,408	13.5%
Median List Price				\$453,615	\$449,950	-0.8%	\$469,000	\$475,840	1.5%
Median Sales Price				\$450,500	\$449,995	-0.1%	\$464,950	\$475,000	2.2%
Median Price Per Square Foot				\$256	\$264	3.2%	\$252	\$265	5.3%
Sold Dollar Volume (in millions)				\$126.2	\$153.8	21.9%	\$1,484.0	\$1,559.3	5.1%
Median Sold/Ask Price Ratio				100.0%	99.9%	-0.1%	100.0%	100.0%	0.0%
Median Days on Market				13	18	38.5%	10	12	20.0%
Active Listings				784	1,055	34.6%	n/a	n/a	n/a
Months of Supply				2.8	3.8	32.3%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed October 15, 2025

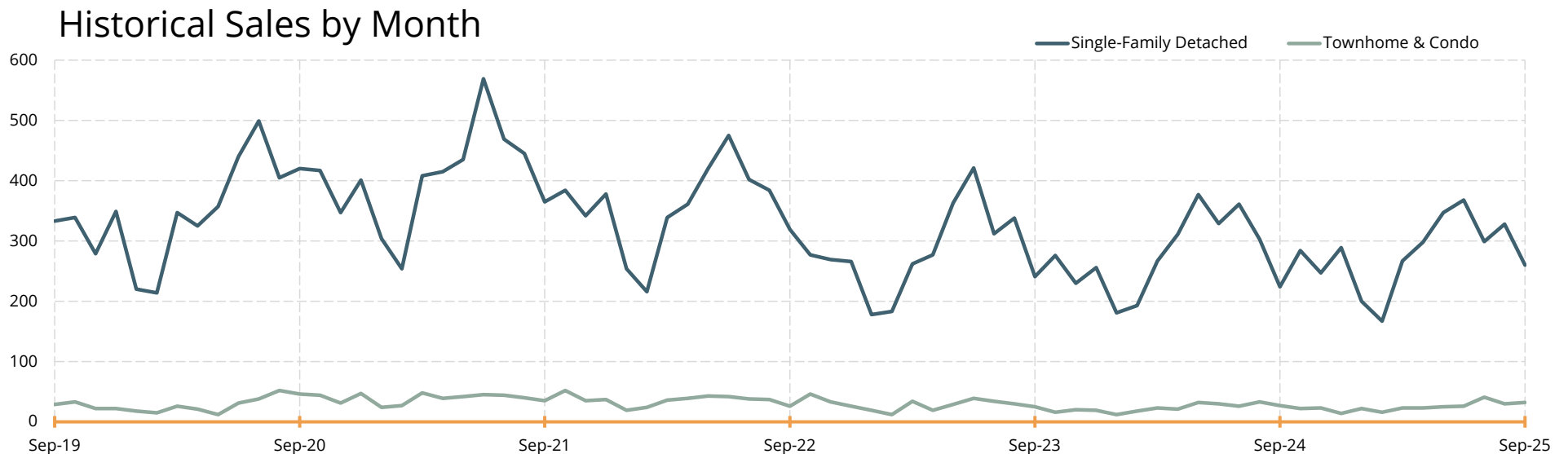
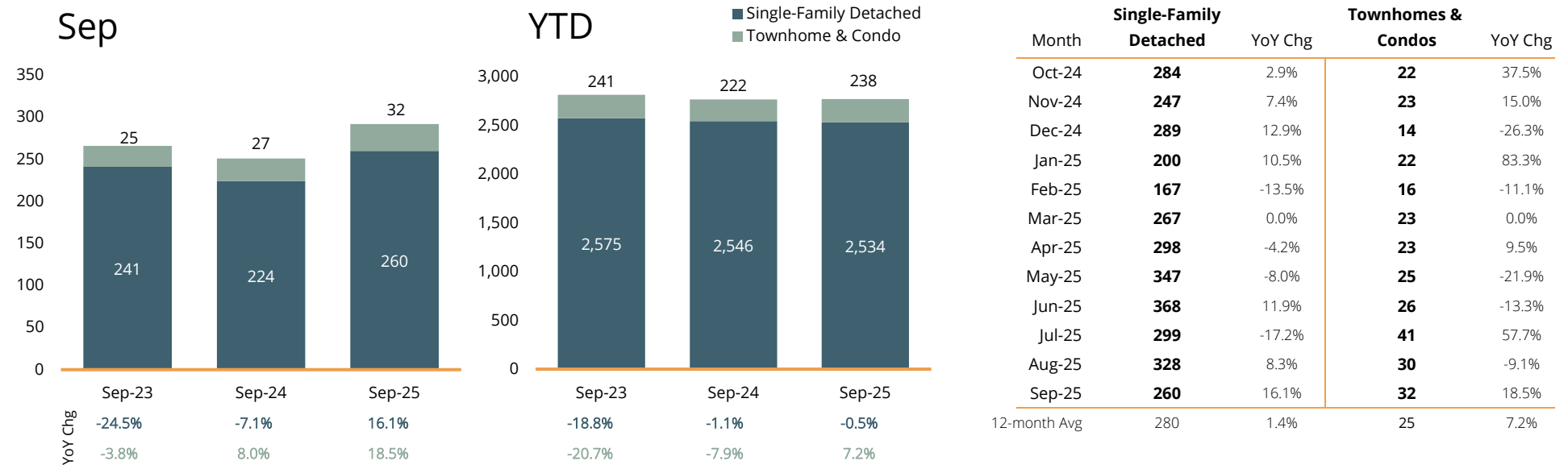
Townhome & Condo Market Overview



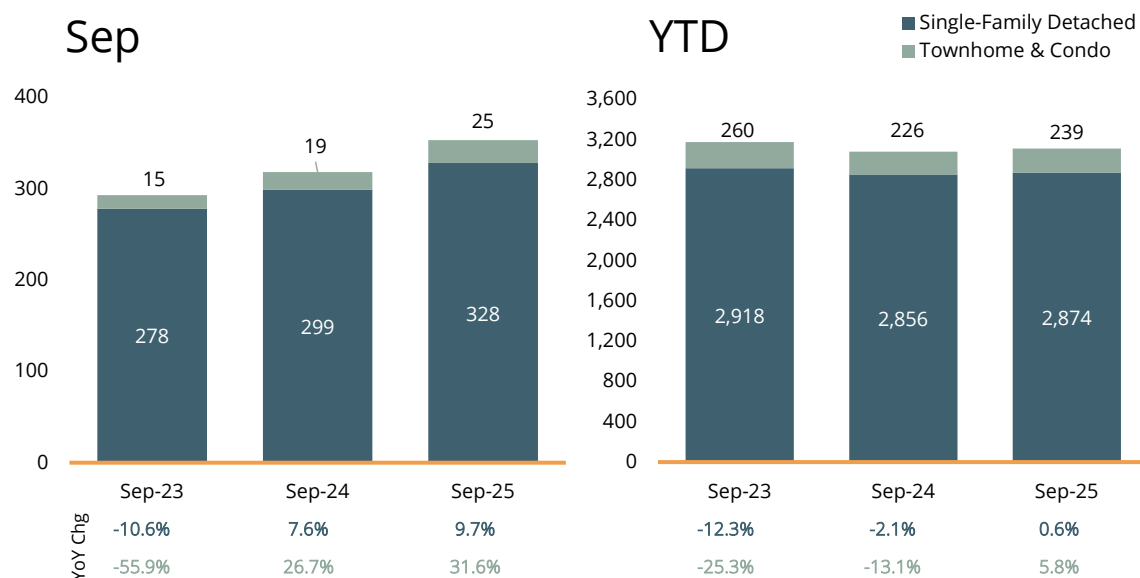
Key Metrics	Sep-23	2-year Trends	Sep-25	Sep-24	Sep-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				27	32	18.5%	222	238	7.2%
Pending Sales				19	25	31.6%	226	239	5.8%
New Listings				39	42	7.7%	301	351	16.6%
Median List Price				\$260,000	\$439,450	69.0%	\$275,000	\$299,995	9.1%
Median Sales Price				\$270,000	\$433,500	60.6%	\$275,000	\$293,144	6.6%
Median Price Per Square Foot				\$276	\$315	14.3%	\$262	\$279	6.4%
Sold Dollar Volume (in millions)				\$11.5	\$27.4	137.6%	\$93.2	\$100.0	7.3%
Median Sold/Ask Price Ratio				100.0%	100.7%	0.7%	100.0%	98.4%	-1.6%
Median Days on Market				9	24	166.7%	8	23	187.5%
Active Listings				58	73	25.9%	n/a	n/a	n/a
Months of Supply				2.5	2.9	18.3%	n/a	n/a	n/a

Source: Virginia REALTORS®, data accessed October 15, 2025

Sales

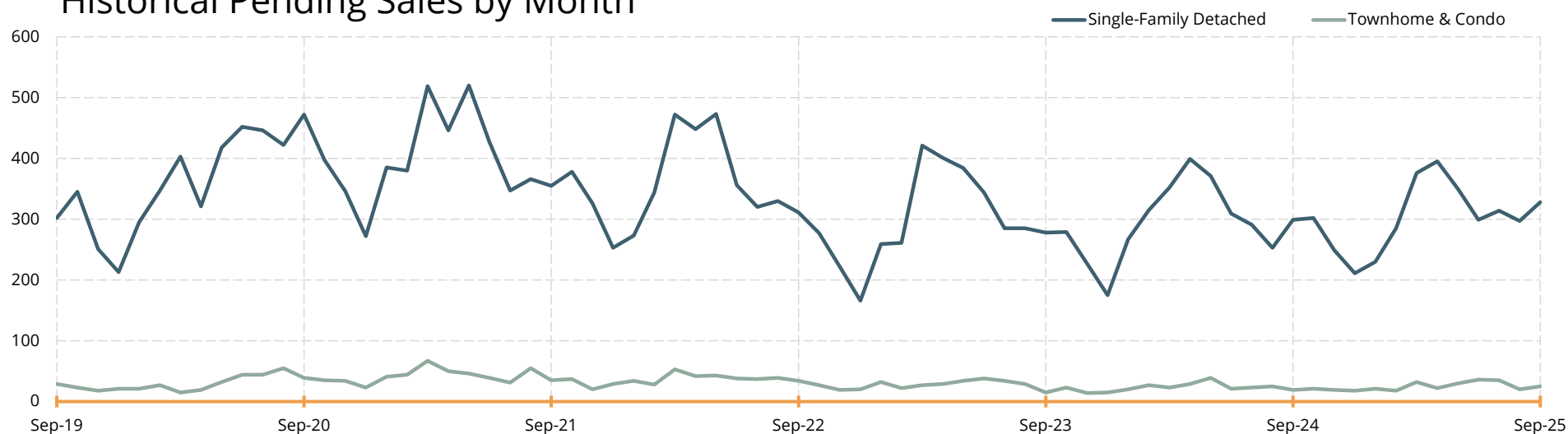


Pending Sales

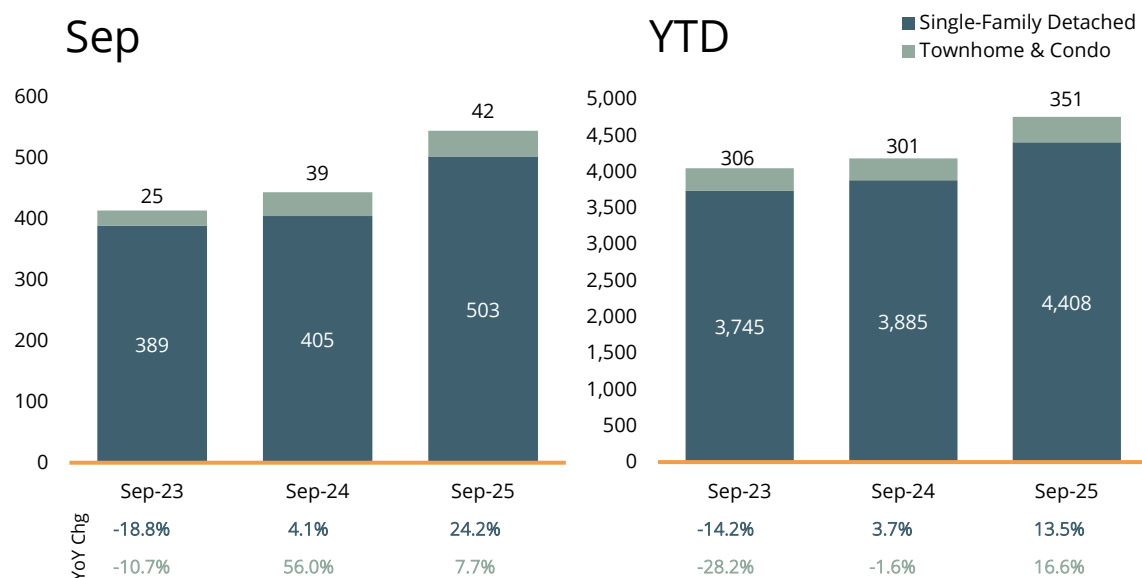


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	302	8.2%	21	-8.7%
Nov-24	249	9.7%	19	35.7%
Dec-24	211	20.6%	18	20.0%
Jan-25	230	-13.9%	21	5.0%
Feb-25	285	-9.5%	18	-33.3%
Mar-25	376	6.8%	32	39.1%
Apr-25	395	-1.0%	22	-24.1%
May-25	350	-5.7%	30	-23.1%
Jun-25	299	-3.2%	36	71.4%
Jul-25	314	7.9%	35	52.2%
Aug-25	297	17.4%	20	-20.0%
Sep-25	328	9.7%	25	31.6%
12-month Avg	303	2.8%	25	6.8%

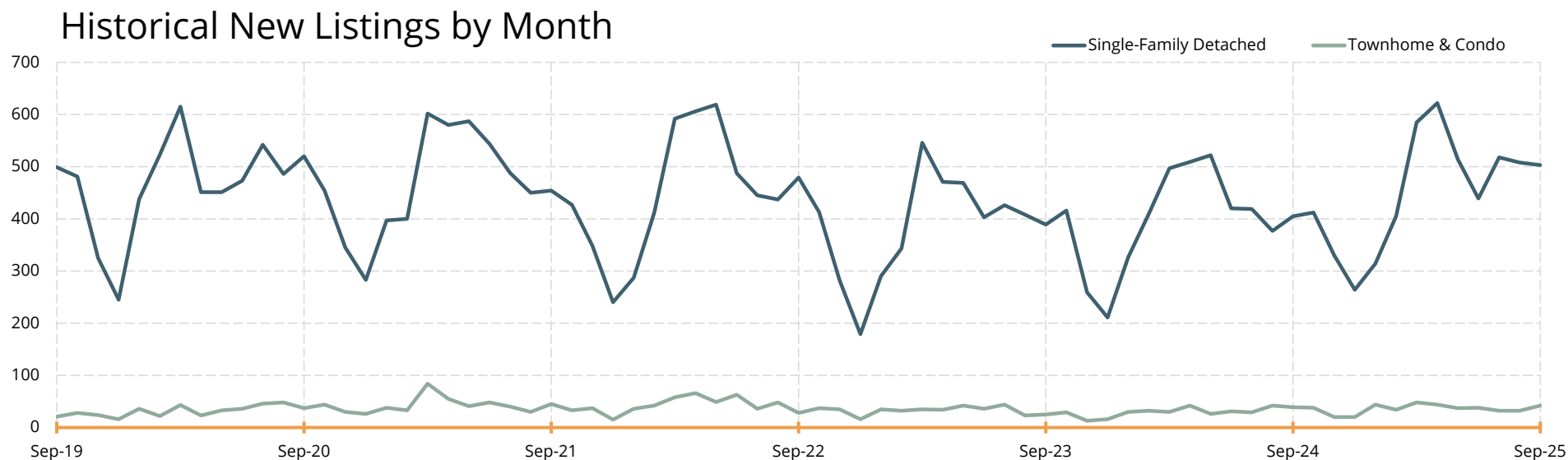
Historical Pending Sales by Month



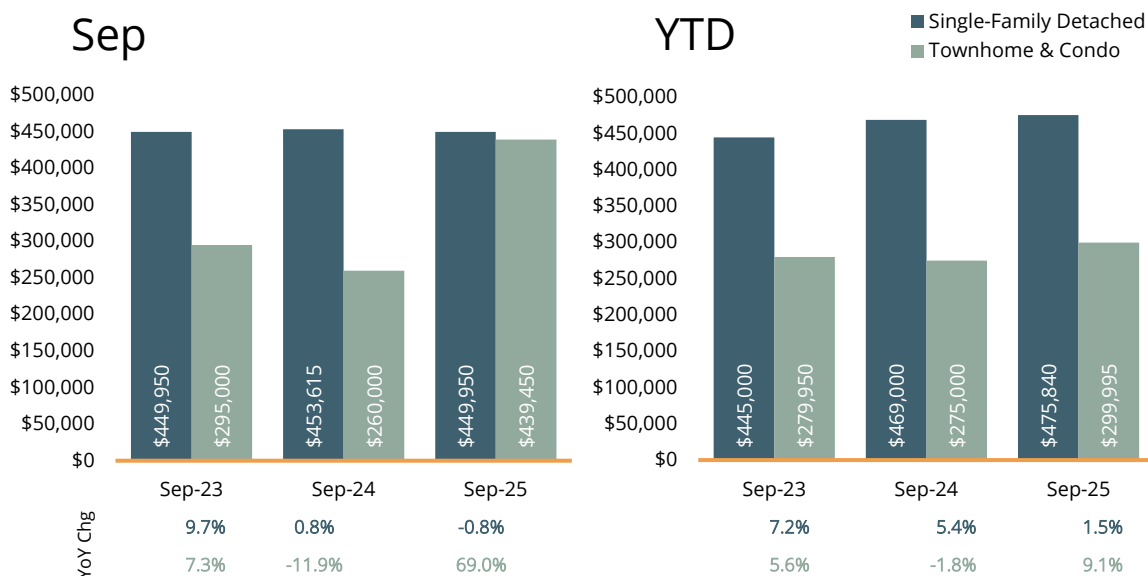
New Listings



Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	412	-1.0%	38	31.0%
Nov-24	330	27.4%	20	53.8%
Dec-24	264	25.1%	20	25.0%
Jan-25	314	-3.7%	44	46.7%
Feb-25	405	-1.2%	34	6.3%
Mar-25	585	17.7%	48	60.0%
Apr-25	622	22.2%	44	4.8%
May-25	514	-1.5%	37	42.3%
Jun-25	439	4.5%	38	22.6%
Jul-25	518	23.6%	32	10.3%
Aug-25	508	34.7%	32	-23.8%
Sep-25	503	24.2%	42	7.7%
12-month Avg	451	13.5%	36	19.5%

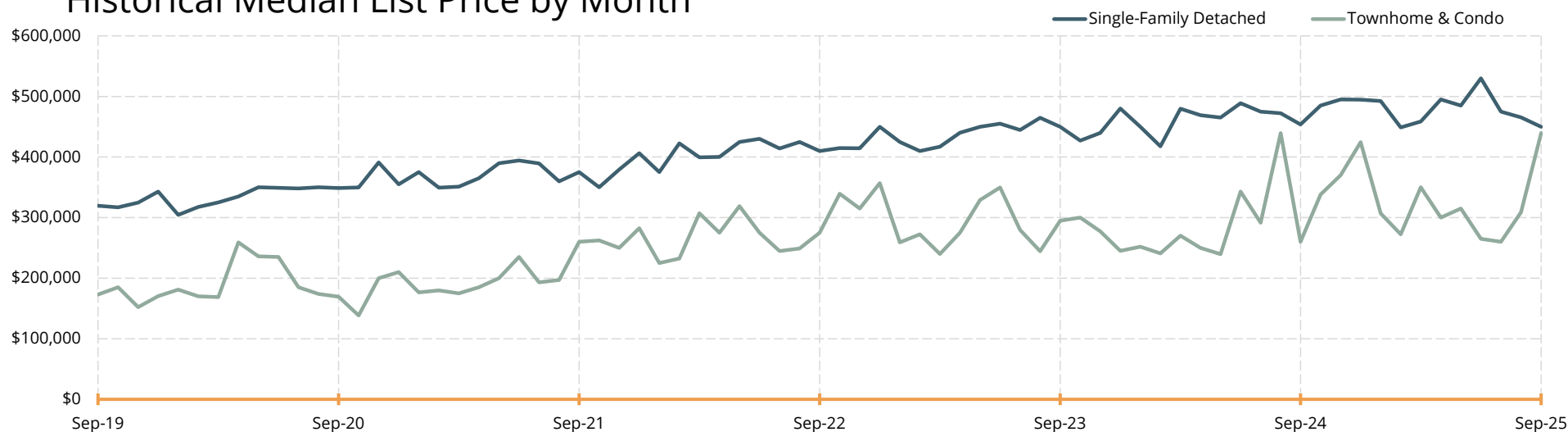


Median List Price

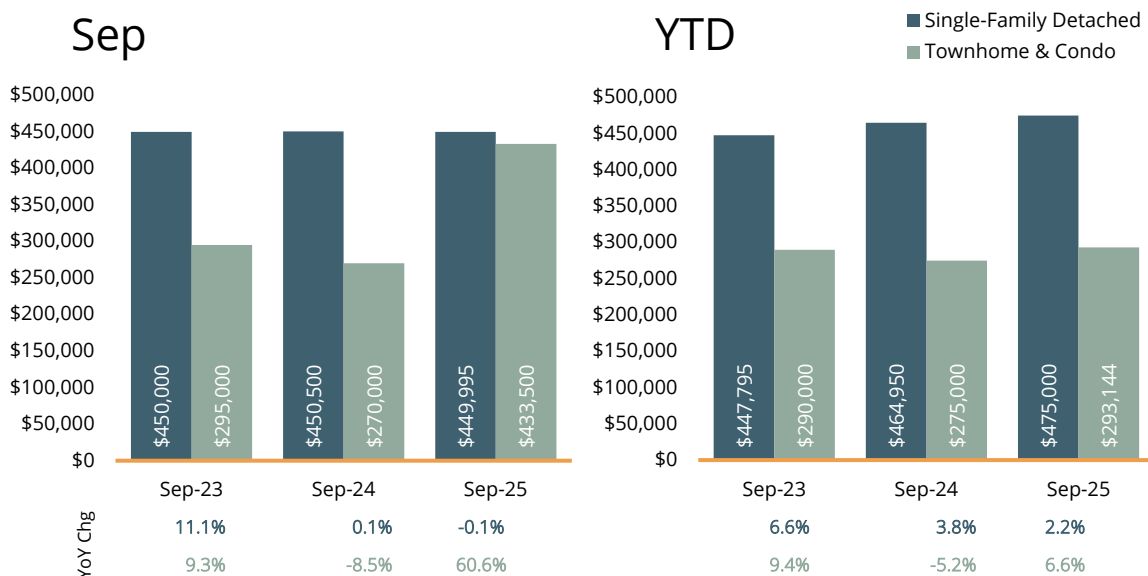


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	\$485,000	13.6%	\$337,950	12.7%
Nov-24	\$495,000	12.5%	\$370,000	33.4%
Dec-24	\$494,633	3.0%	\$424,500	73.3%
Jan-25	\$492,448	9.4%	\$306,750	21.7%
Feb-25	\$449,000	7.5%	\$272,450	13.0%
Mar-25	\$458,694	-4.4%	\$349,999	29.6%
Apr-25	\$495,000	5.5%	\$300,000	20.0%
May-25	\$485,000	4.3%	\$315,000	31.4%
Jun-25	\$529,950	8.4%	\$264,988	-22.7%
Jul-25	\$475,000	0.0%	\$260,000	-10.9%
Aug-25	\$465,369	-1.5%	\$308,950	-29.7%
Sep-25	\$449,950	-0.8%	\$439,450	69.0%
12-month Avg	\$481,254	4.6%	\$329,170	15.9%

Historical Median List Price by Month

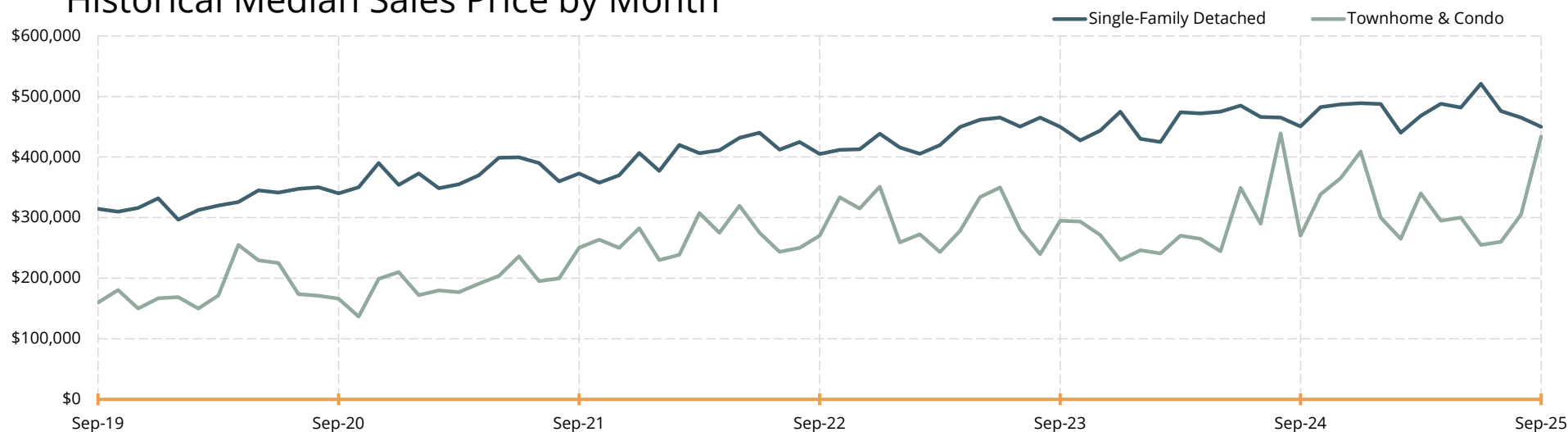


Median Sales Price

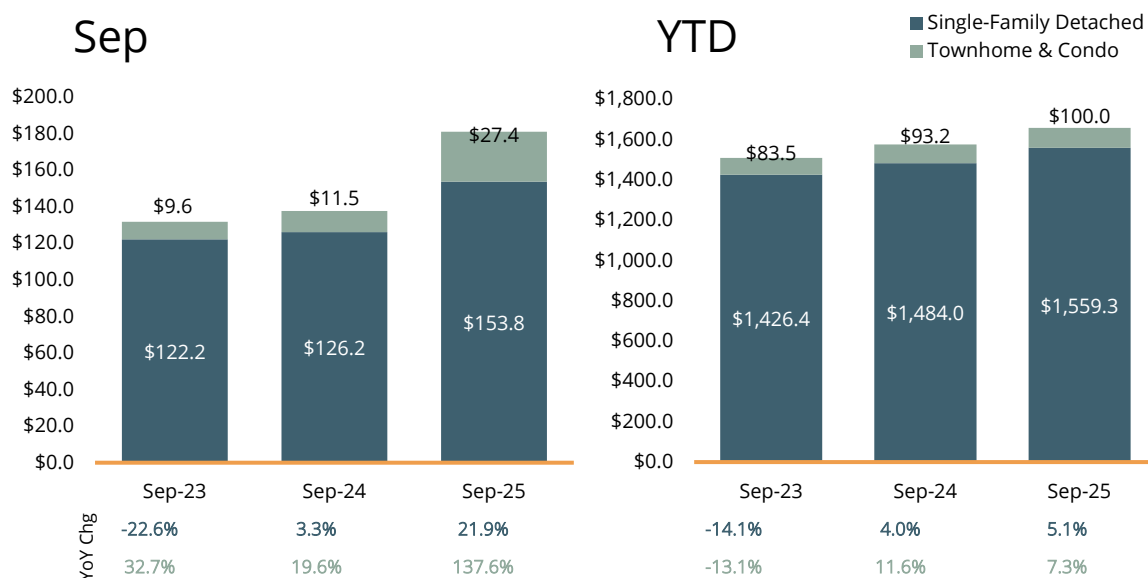


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	\$482,276	12.8%	\$338,450	15.3%
Nov-24	\$487,000	9.7%	\$365,000	34.7%
Dec-24	\$489,000	3.0%	\$409,000	77.8%
Jan-25	\$487,500	13.4%	\$300,000	21.8%
Feb-25	\$440,000	3.5%	\$265,000	10.0%
Mar-25	\$468,000	-1.3%	\$340,000	25.9%
Apr-25	\$488,000	3.4%	\$295,000	11.3%
May-25	\$481,713	1.4%	\$300,000	22.7%
Jun-25	\$521,000	7.4%	\$255,000	-26.9%
Jul-25	\$476,000	2.1%	\$260,000	-10.4%
Aug-25	\$465,000	0.0%	\$305,000	-30.5%
Sep-25	\$449,995	-0.1%	\$433,500	60.6%
12-month Avg	\$477,957	4.5%	\$322,163	13.4%

Historical Median Sales Price by Month

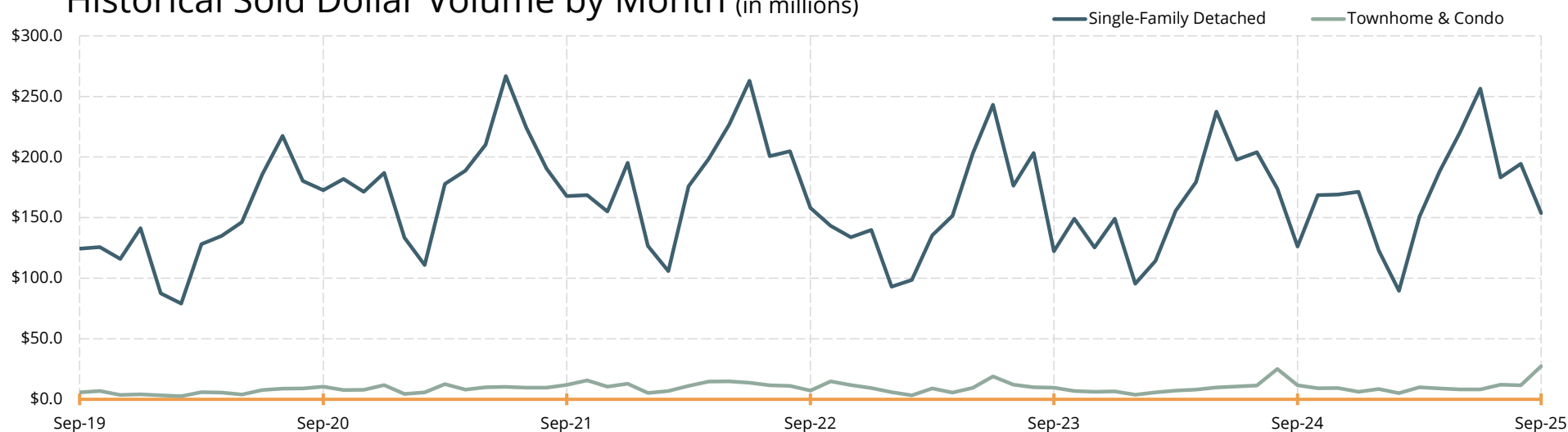


Sold Dollar Volume (in millions)

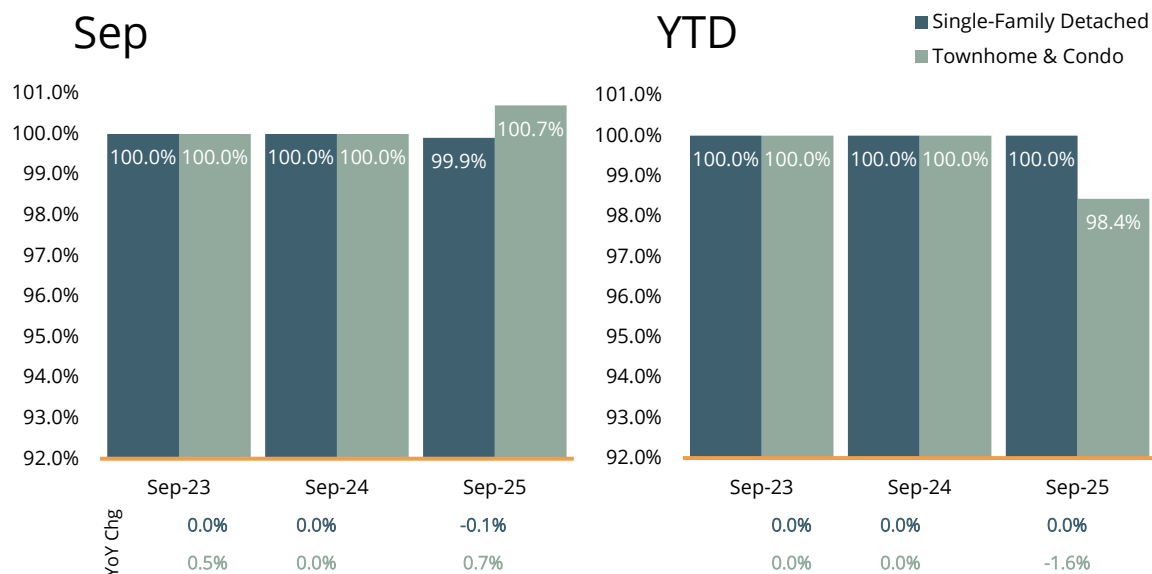


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	\$168.5	13.0%	\$9.2	32.0%
Nov-24	\$169.0	34.8%	\$9.3	48.0%
Dec-24	\$171.2	14.9%	\$6.1	-5.3%
Jan-25	\$122.9	28.8%	\$8.5	125.4%
Feb-25	\$89.6	-21.6%	\$5.2	-9.4%
Mar-25	\$150.6	-3.3%	\$9.9	38.3%
Apr-25	\$188.3	5.0%	\$9.0	12.6%
May-25	\$220.2	-7.3%	\$8.1	-16.7%
Jun-25	\$256.4	29.7%	\$8.1	-23.7%
Jul-25	\$183.2	-10.2%	\$12.1	6.0%
Aug-25	\$194.3	11.8%	\$11.6	-53.7%
Sep-25	\$153.8	21.9%	\$27.4	137.6%
12-month Avg	\$172.3	8.4%	\$10.4	10.4%

Historical Sold Dollar Volume by Month (in millions)

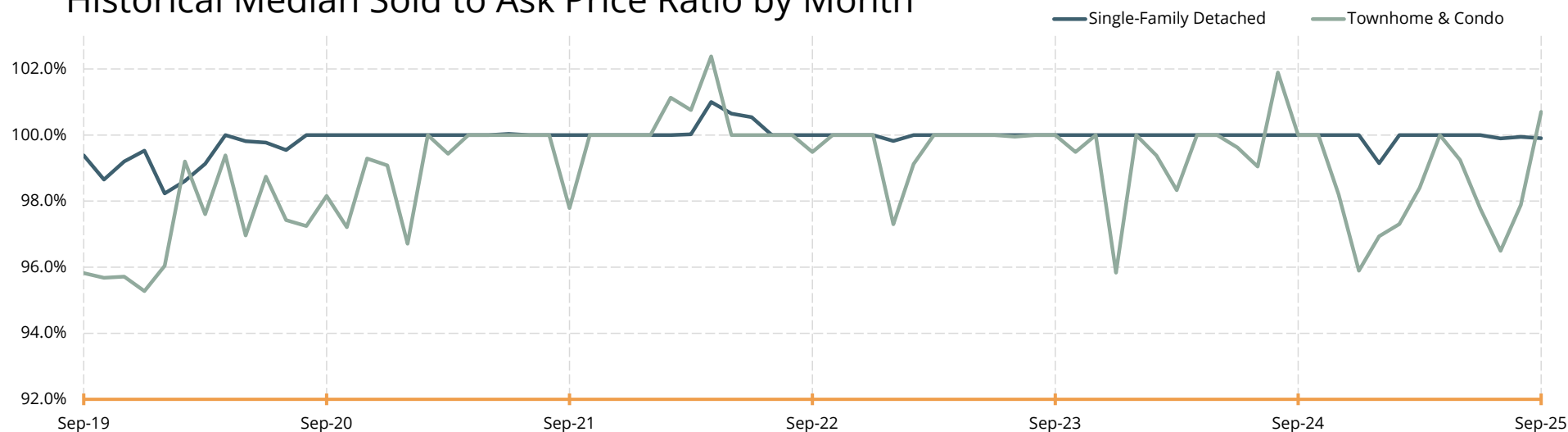


Median Sold to Ask Price Ratio

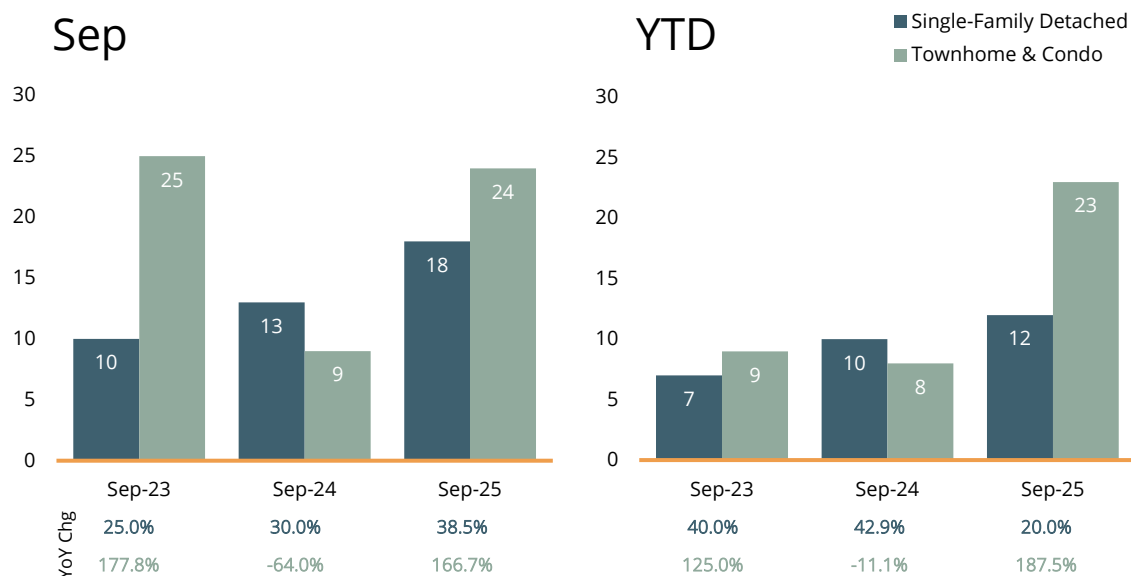


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	100.0%	0.0%	100.0%	0.5%
Nov-24	100.0%	0.0%	98.2%	-1.8%
Dec-24	100.0%	0.0%	95.9%	0.1%
Jan-25	99.1%	-0.9%	96.9%	-3.1%
Feb-25	100.0%	0.0%	97.3%	-2.1%
Mar-25	100.0%	0.0%	98.4%	0.1%
Apr-25	100.0%	0.0%	100.0%	0.0%
May-25	100.0%	0.0%	99.2%	-0.8%
Jun-25	100.0%	0.0%	97.8%	-1.9%
Jul-25	99.9%	-0.1%	96.5%	-2.6%
Aug-25	99.9%	-0.1%	97.9%	-3.9%
Sep-25	99.9%	-0.1%	100.7%	0.7%
12-month Avg	99.9%	-0.1%	98.2%	-1.2%

Historical Median Sold to Ask Price Ratio by Month

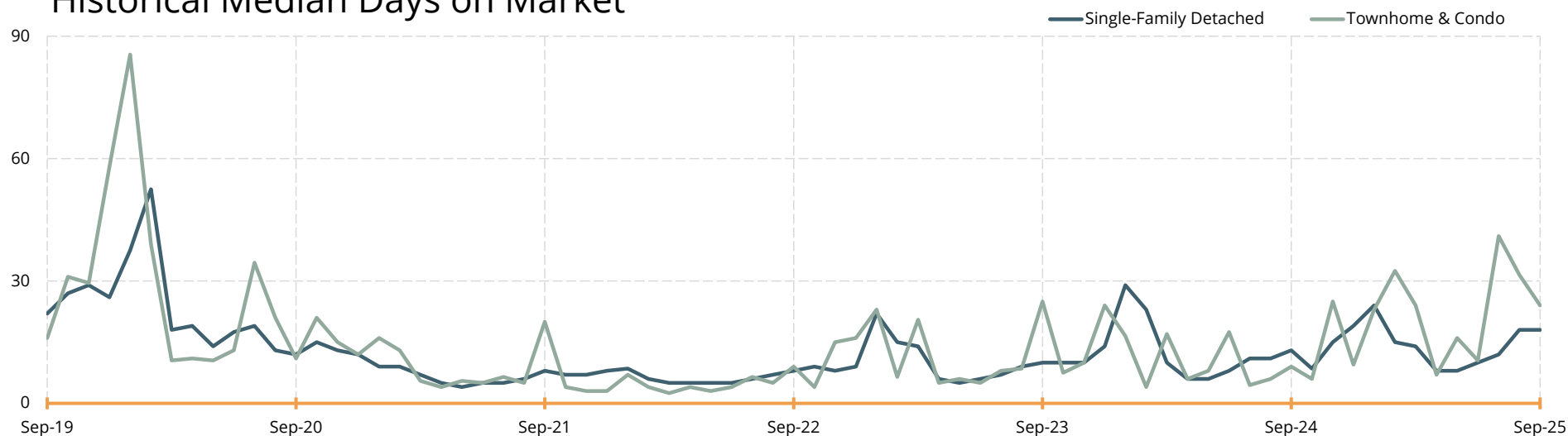


Median Days on Market

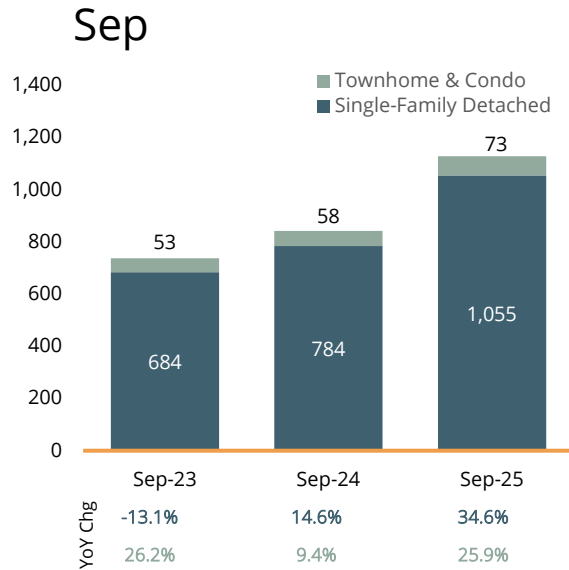


Month	Single-Family Detached	YoY Chg	Townhomes & Condos	YoY Chg
Oct-24	9	-15.0%	6	-20.0%
Nov-24	15	50.0%	25	150.0%
Dec-24	19	35.7%	10	-60.4%
Jan-25	24	-17.2%	23	39.4%
Feb-25	15	-34.8%	33	712.5%
Mar-25	14	40.0%	24	41.2%
Apr-25	8	33.3%	7	16.7%
May-25	8	33.3%	16	100.0%
Jun-25	10	25.0%	11	-40.0%
Jul-25	12	9.1%	41	811.1%
Aug-25	18	63.6%	32	425.0%
Sep-25	18	38.5%	24	166.7%
12-month Avg	14	12.3%	21	92.3%

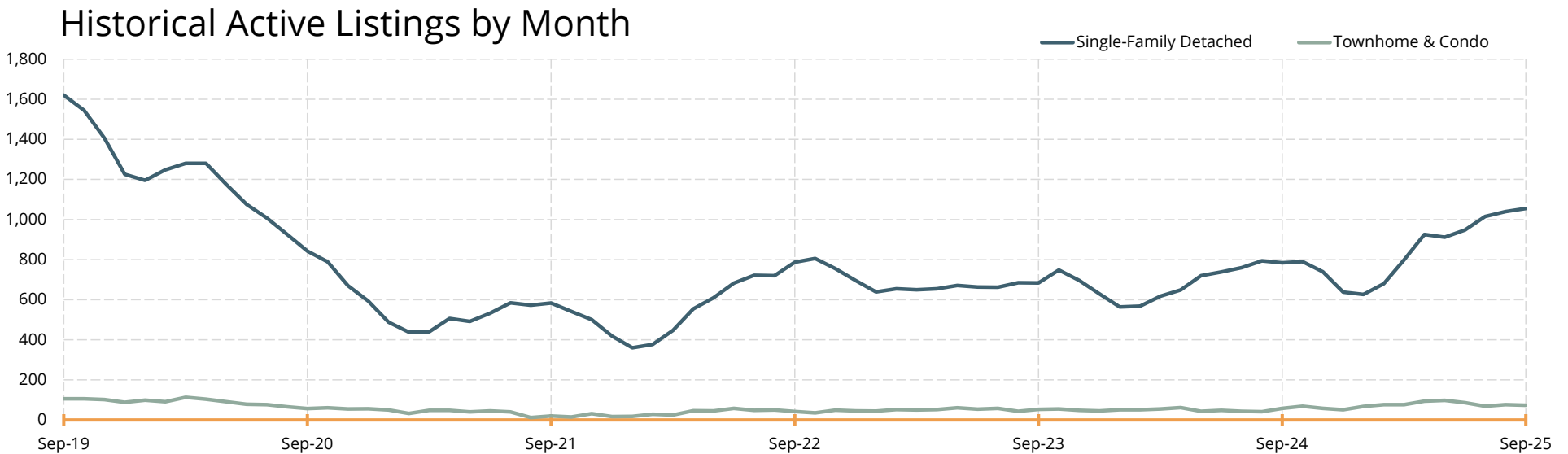
Historical Median Days on Market



Active Listings



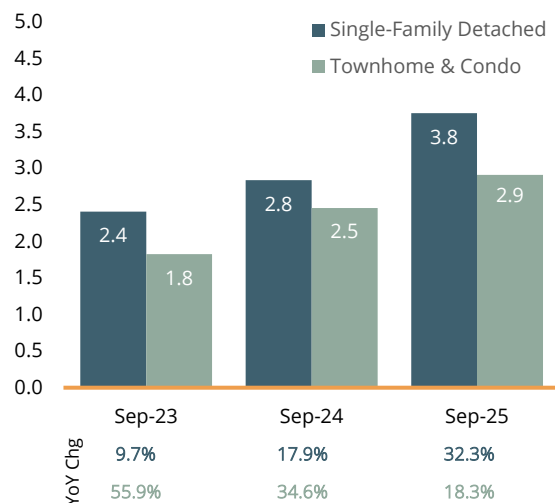
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Oct-24	790	5.6%	69	25.5%
Nov-24	739	6.2%	58	20.8%
Dec-24	638	1.4%	51	13.3%
Jan-25	626	11.0%	68	33.3%
Feb-25	680	19.7%	76	49.0%
Mar-25	799	29.5%	76	38.2%
Apr-25	926	42.7%	94	51.6%
May-25	912	26.7%	98	127.9%
Jun-25	948	28.5%	86	79.2%
Jul-25	1,015	33.6%	69	60.5%
Aug-25	1,040	31.0%	76	85.4%
Sep-25	1,055	34.6%	73	25.9%
12-month Avg	847	23.0%	75	49.0%



Months of Supply

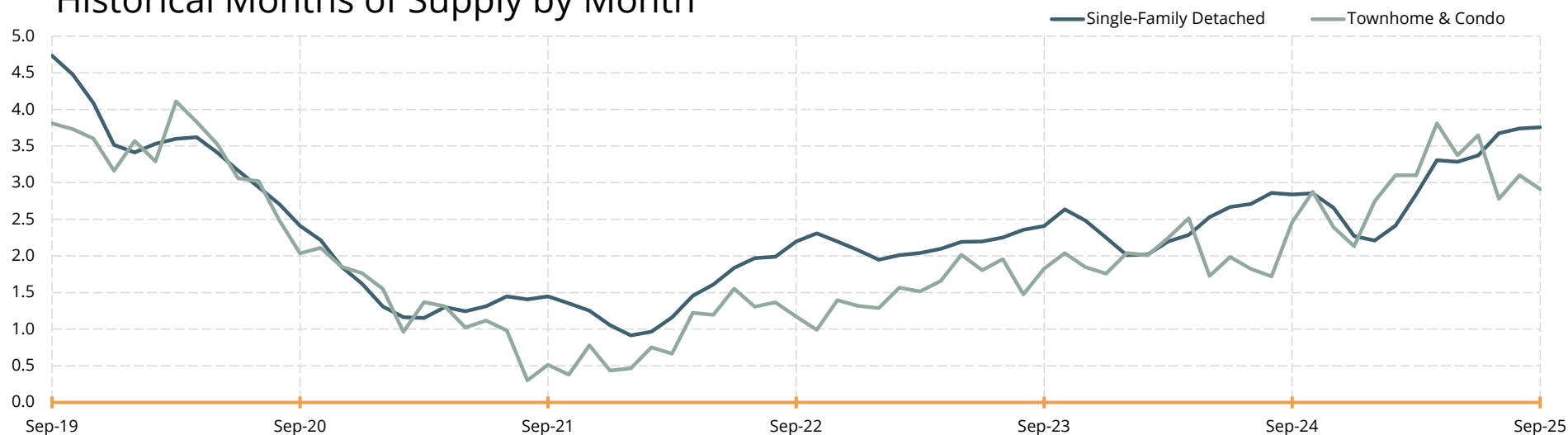


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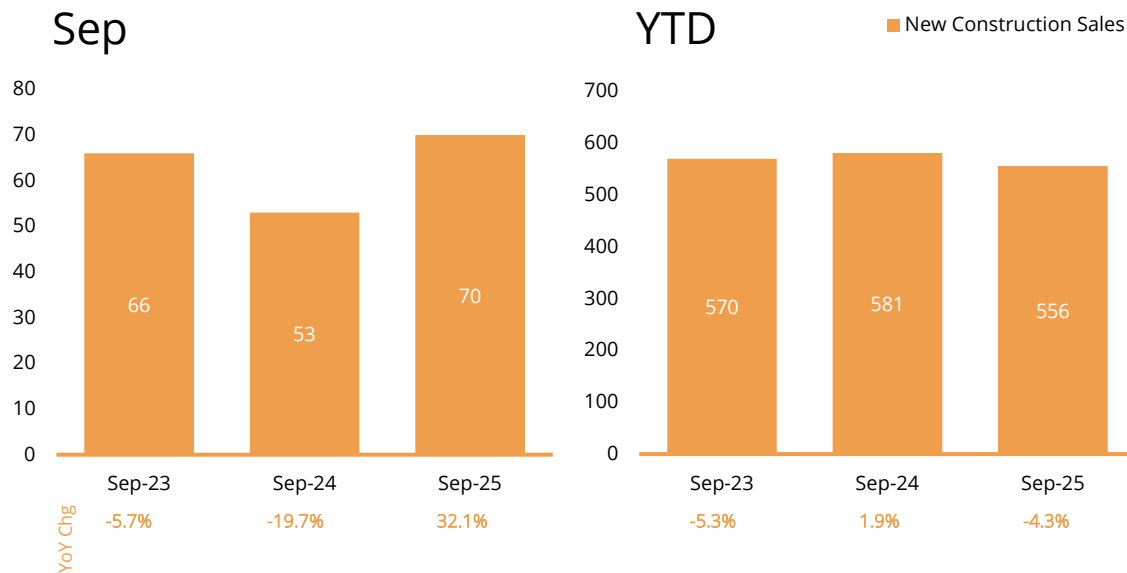


Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
Oct-24	2.9	8.3%	2.9	41.1%
Nov-24	2.7	7.1%	2.4	29.6%
Dec-24	2.3	1.0%	2.1	21.2%
Jan-25	2.2	9.9%	2.7	34.7%
Feb-25	2.4	19.5%	3.1	54.6%
Mar-25	2.8	29.3%	3.1	38.2%
Apr-25	3.3	44.7%	3.8	51.6%
May-25	3.3	29.7%	3.4	95.6%
Jun-25	3.4	26.4%	3.6	83.6%
Jul-25	3.7	35.7%	2.8	52.4%
Aug-25	3.7	30.7%	3.1	80.3%
Sep-25	3.8	32.3%	2.9	18.3%
12-month Avg	3.0	23.4%	3.0	48.9%

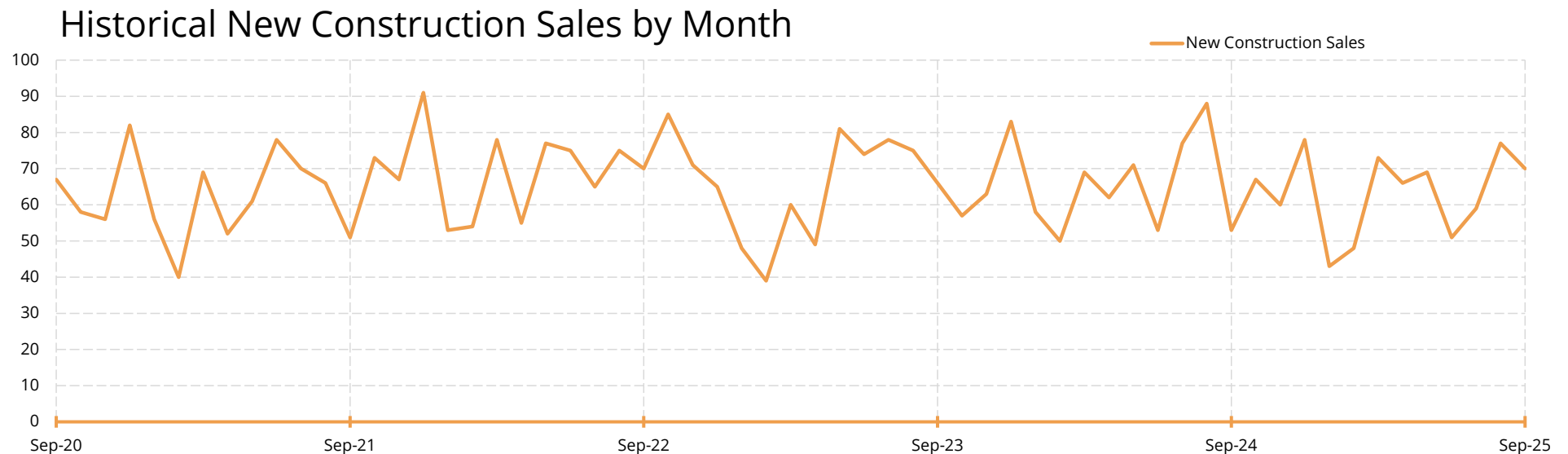
Historical Months of Supply by Month



New Construction Sales



New Construction		
Month	Sales	YoY Chg
Oct-24	67	17.5%
Nov-24	60	-4.8%
Dec-24	78	-6.0%
Jan-25	43	-25.9%
Feb-25	48	-4.0%
Mar-25	73	5.8%
Apr-25	66	6.5%
May-25	69	-2.8%
Jun-25	51	-3.8%
Jul-25	59	-23.4%
Aug-25	77	-12.5%
Sep-25	70	32.1%
12-month Avg	63	-2.9%



Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	176	230	30.7%	100	107	7.0%	\$557,450	\$660,000	18.4%	315	423	34.3%	2.5	3.4	34.9%
Charlottesville	50	50	0.0%	23	35	52.2%	\$643,300	\$456,000	-29.1%	72	110	52.8%	2.3	3.3	48.5%
Fluvanna County	60	58	-3.3%	21	30	42.9%	\$340,000	\$369,045	8.5%	79	128	62.0%	2.6	3.7	41.1%
Greene County	31	61	96.8%	20	37	85.0%	\$420,000	\$405,300	-3.5%	64	77	20.3%	3.0	3.0	-0.1%
Louisa County	93	109	17.2%	61	56	-8.2%	\$395,000	\$404,250	2.3%	210	298	41.9%	3.2	4.9	52.5%
Nelson County	34	37	8.8%	26	27	3.8%	\$343,000	\$389,000	13.4%	102	92	-9.8%	4.2	3.5	-15.3%

Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	1,804	1,807	0.2%	1,164	1,124	-3.4%	\$535,206	\$550,000	2.8%	315	423	34.3%
Charlottesville	425	518	21.9%	305	307	0.7%	\$527,500	\$494,000	-6.4%	72	110	52.8%
Fluvanna County	414	467	12.8%	289	326	12.8%	\$350,000	\$376,200	7.5%	79	128	62.0%
Greene County	293	567	93.5%	203	245	20.7%	\$405,000	\$425,475	5.1%	64	77	20.3%
Louisa County	920	1,054	14.6%	597	546	-8.5%	\$391,250	\$410,000	4.8%	210	298	41.9%
Nelson County	330	346	4.8%	210	224	6.7%	\$387,500	\$428,000	10.5%	102	92	-9.8%

Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	157	208	32.5%	88	85	-3.4%	\$585,000	\$599,000	2.4%	293	399	36.2%	2.5	3.5	39.1%
Charlottesville	42	43	2.4%	19	33	73.7%	\$649,950	\$465,000	-28.5%	62	89	43.5%	2.4	3.2	32.5%
Fluvanna County	58	58	0.0%	21	30	42.9%	\$340,000	\$369,045	8.5%	78	128	64.1%	2.6	3.7	43.5%
Greene County	31	61	96.8%	20	37	85.0%	\$420,000	\$405,300	-3.5%	64	77	20.3%	3.0	3.0	-0.5%
Louisa County	93	109	17.2%	60	55	-8.3%	\$390,000	\$399,000	2.3%	210	298	41.9%	3.3	5.0	52.6%
Nelson County	24	24	0.0%	16	20	25.0%	\$476,388	\$445,000	-6.6%	77	64	-16.9%	4.3	3.4	-20.2%

Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	1,673	1,650	-1.4%	1,066	1,006	-5.6%	\$550,750	\$570,000	3.5%	293	399	36.2%
Charlottesville	356	438	23.0%	247	258	4.5%	\$575,000	\$525,000	-8.7%	62	89	43.5%
Fluvanna County	411	466	13.4%	288	325	12.8%	\$350,000	\$377,145	7.8%	78	128	64.1%
Greene County	293	567	93.5%	203	245	20.7%	\$405,000	\$425,475	5.1%	64	77	20.3%
Louisa County	915	1,050	14.8%	591	541	-8.5%	\$389,925	\$410,000	5.1%	210	298	41.9%
Nelson County	237	237	0.0%	151	159	5.3%	\$483,750	\$487,000	0.7%	77	64	-16.9%

Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	19	22	15.8%	12	22	83.3%	\$267,999	\$1,251,333	366.9%	22	24	9%	2.2	2.0	-8%
Charlottesville	8	7	-12.5%	4	2	-50.0%	\$355,000	\$345,950	-2.5%	10	21	110.0%	1.7	4.4	165.3%
Fluvanna County	2	0	-100.0%	0	0	n/a	\$0	\$0	n/a	1	0	-100.0%	12.0	0.0	-100.0%
Greene County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	0	0	n/a	0.0	0.0	n/a
Louisa County	0	0	n/a	1	1	0%	\$645,000	\$586,000	-9%	0	0	n/a	0.0	0.0	n/a
Nelson County	10	13	30.0%	10	7	-30.0%	\$237,450	\$220,000	-7.3%	25	28	12.0%	3.8	3.8	-0.6%

Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg	Sep-24	Sep-25	% chg
Albemarle County	131	157	19.8%	98	118	20.4%	\$259,000	\$293,500	13.3%	22	24	9.1%
Charlottesville	69	80	15.9%	58	49	-15.5%	\$347,450	\$314,000	-9.6%	10	21	110.0%
Fluvanna County	3	1	-66.7%	1	1	0.0%	\$345,000	\$293,288	-15.0%	1	0	-100.0%
Greene County	0	0	n/a	0	0	n/a	\$0	\$0	n/a	0	0	n/a
Louisa County	5	4	-20.0%	6	5	-16.7%	\$650,000	\$610,000	-6.2%	0	0	n/a
Nelson County	93	109	17.2%	59	65	10.2%	\$236,250	\$250,000	5.8%	25	28	12.0%



The Virginia REALTORS® association is the largest professional trade association in Virginia, representing 35,000 REALTORS® engaged in the residential and commercial real estate business. The Virginia REALTORS® association serves as the advocate for homeownership and private property rights and represents the interests of real estate professionals and property owners in the Commonwealth of Virginia.

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Data and analysis provided by Virginia REALTORS® Chief Economist, Ryan Price

The numbers reported here are preliminary and based on current entries into multiple listing services. Over time, data may be adjusted slightly to reflect increased reporting. Information is sourced from multiple listing services across Virginia and is deemed reliable, but not guaranteed.