

APRIL  
**2025**

# CAAR CHARLOTTESVILLE AREA MARKET INDICATORS REPORT

CUSTOM REPORT PREPARED BY  
**VIRGINIA REALTORS®**

# CAAR Market Indicators Report

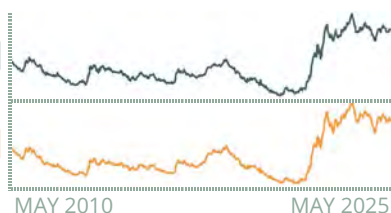


## Key Market Trends: April 2025

- Sales numbers dipped this month in the CAAR area.** There were 321 home sales in April, 11 fewer sales than the year before, decreasing by 3.3%. The markets with the biggest drop in sales were Nelson County, down eight sales (-33.3%) and Albemarle County, with six fewer home sales than at the same time last year (-4.5%). Sales grew for the third straight month in Greene County with eight additional home sales (+40.0%).
- Regionwide, pending sales fell in April compared to a year ago, signaling slower market conditions.** At 417, the total number of pending sales dipped 2.6% in the area, which is 11 fewer pending sales than a year ago. Pending sales decreased by double digits in Albemarle County (-12.6%) and Louisa County (-14.4%) this month. Charlottesville had the biggest increase in activity with 11 additional pending sales (+21.6%).
- Median prices ticked up in the region after decreasing a month earlier.** For homes sold in the CAAR market, the median price was \$475,000 in April, \$18,525 more than the previous year, a 4.1% increase in sales price. There was price growth in Albemarle County with the median price up \$20,873 more than a year ago (+4.0%) and Charlottesville with prices up \$18,250 (+3.2%). Louisa County saw a \$6,046 drop in the median price this month (-1.5%).
- There was a significant jump in active listings across the CAAR footprint this month.** April ended with 1,020 active listings in the area, 309 more listings than the year prior, a 43.5% surge in listings. All local markets experienced a rise in listings activity at the end of this month. Albemarle County (+42.1%), Louisa County (+41.4%) and Charlottesville (+101.6%) saw the largest uptick in listings compared to all other local markets.

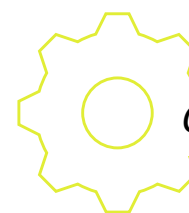
INTEREST RATE  
TRACKER

30-YR Fixed  
15-YR Fixed



6.81 %

5.92 %



## CAAR Market Dashboard

YoY Chg	Apr-25	Indicator
▼ -3.3%	321	Sales
▼ -2.6%	417	Pending Sales
▲ 20.9%	666	New Listings
▲ 5.6%	\$475,000	Median List Price
▲ 4.1%	\$475,000	Median Sales Price
▲ 7.2%	\$268	Median Price Per Square Foot
▲ 5.3%	\$197.3	Sold Dollar Volume (in millions)
— 0.0%	100.0%	Median Sold/Ask Price Ratio
▲ 33.3%	8	Median Days on Market
▲ 43.5%	1,020	Active Listings
▲ 45.3%	3.3	Months of Supply
▲ 6.5%	66	New Construction Sales

# Report Index



Market Activity: CAAR Footprint .....	4
Active Listings: Total Inventory .....	5
Active Listings: Proposed Listings .....	6
New Listings: Total Inventory .....	7
New Listings: Proposed Listings .....	8
Total Market Overview .....	9
Single-Family Detached Market Overview .....	10
Townhome & Condo Market Overview .....	11
Sales .....	12
Pending Sales .....	13
New Listings .....	14
Median List Price .....	15
Median Sales Price .....	16
Sold Dollar Volume .....	17
Median Sold to Ask Price Ratio .....	18
Median Days on Market .....	19
Active Listings .....	20
Months of Supply .....	21
New Construction Sales .....	22
Area Overview - Total Market .....	23
Area Overview - Total Market YTD .....	24
Area Overview - Single-Family Detached Market .....	25
Area Overview - Single-Family Detached Market YTD .....	26
Area Overview - Townhome & Condo Market .....	27
Area Overview - Townhome & Condo Market YTD .....	28

## Consumers Should Consult with a REALTOR®.

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

## Identify a Professional to Manage the Procedure.

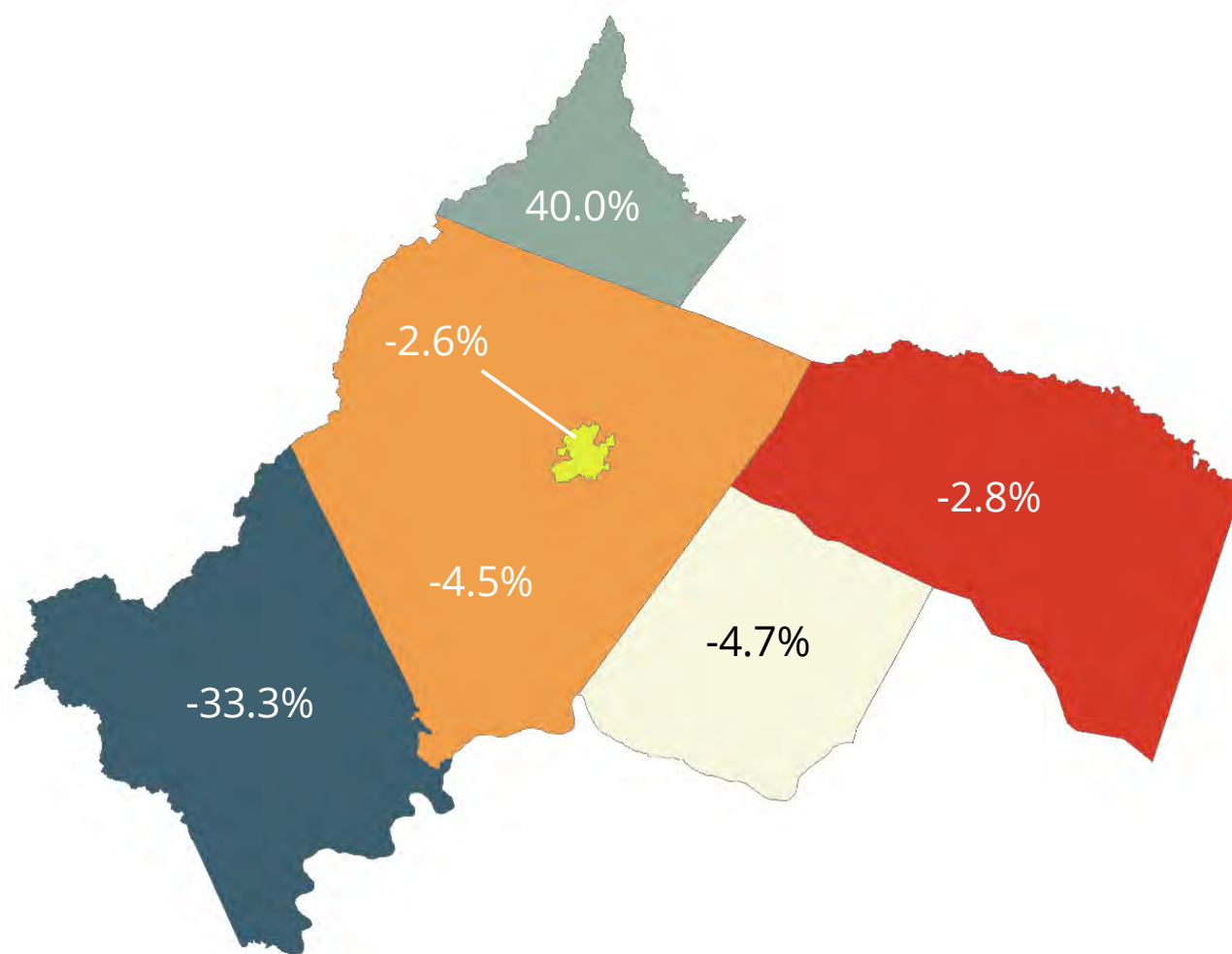
REALTORS® are well-informed about critical factors that affect your specific market area – such as changes in market conditions, consumer attitudes and interest rates.

## Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®.

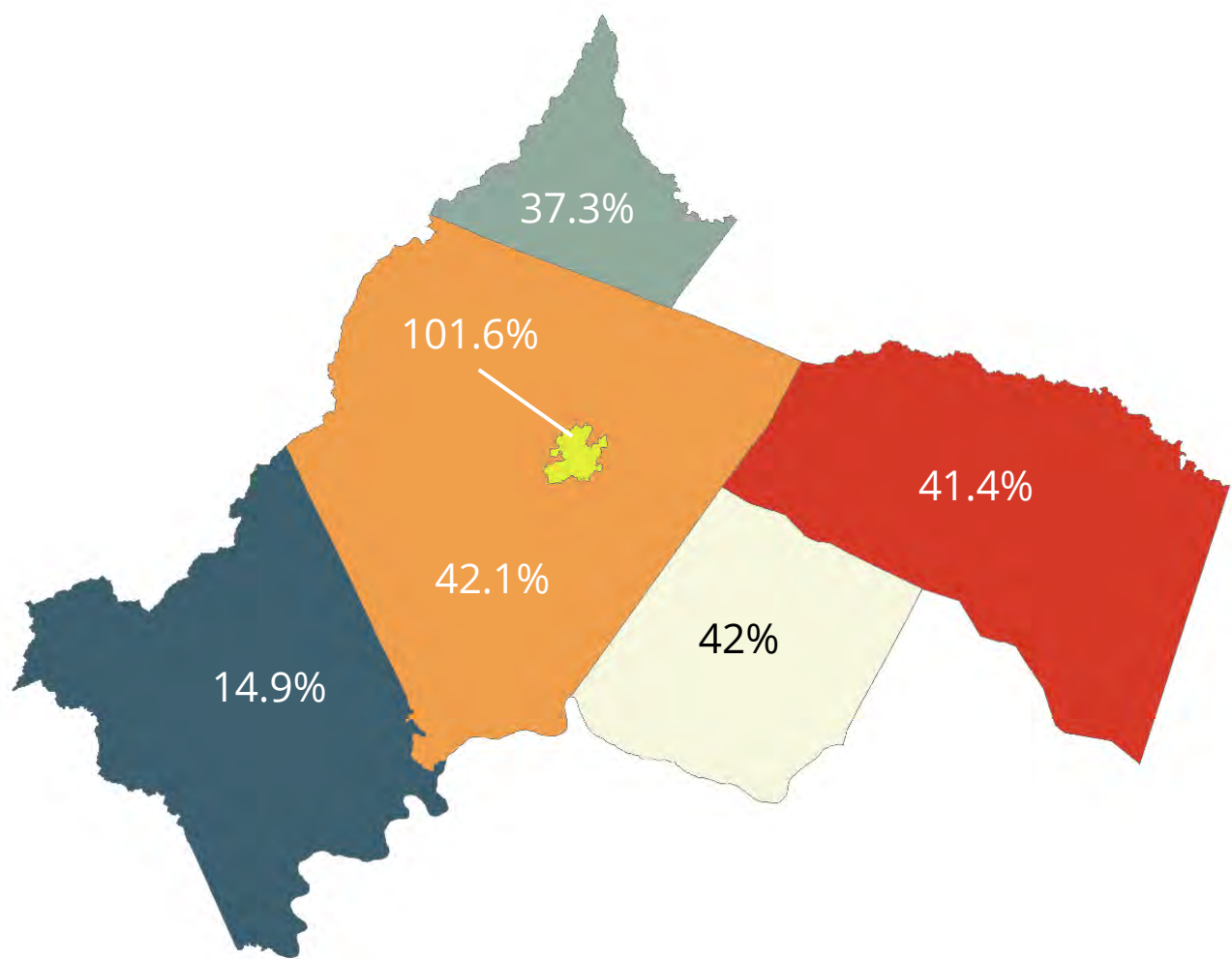


# Market Activity - CAAR Footprint



Jurisdiction	Total Sales		
	Apr-24	Apr-25	% Chg
Albemarle County	134	128	-4.5%
Charlottesville	39	38	-2.6%
Fluvanna County	43	41	-4.7%
Greene County	20	28	40.0%
Louisa County	72	70	-2.8%
Nelson County	24	16	-33.3%
<b>CAAR</b>	<b>332</b>	<b>321</b>	<b>-3.3%</b>

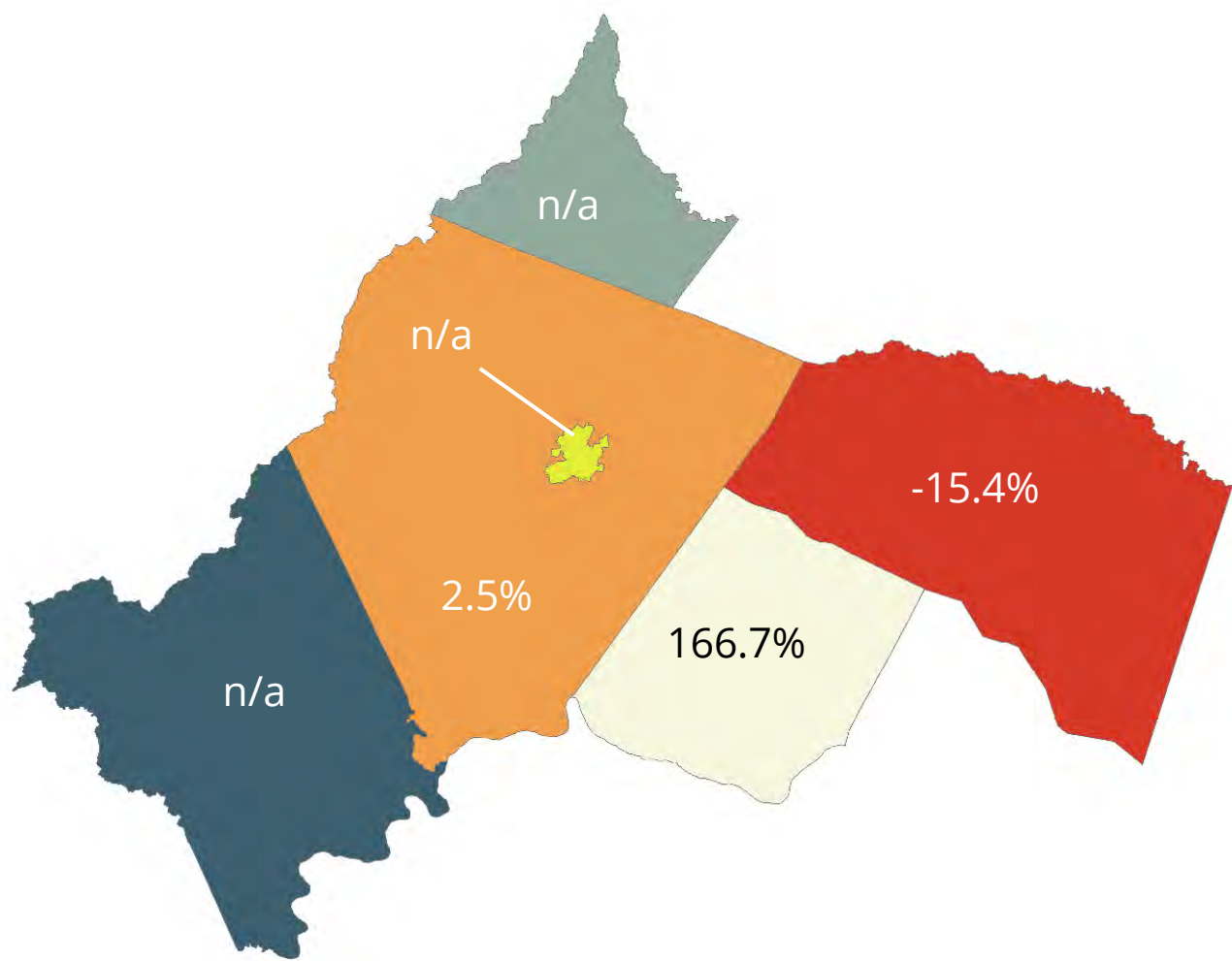
# Active Listings: Total Inventory (includes proposed listings)



Jurisdiction	Active Listings		
	Apr-24	Apr-25	% Chg
Albemarle County	280	398	42.1%
Charlottesville	62	125	101.6%
Fluvanna County	50	71	42.0%
Greene County	51	70	37.3%
Louisa County	181	256	41.4%
Nelson County	87	100	14.9%
<b>CAAR</b>	<b>711</b>	<b>1020</b>	<b>43.5%</b>

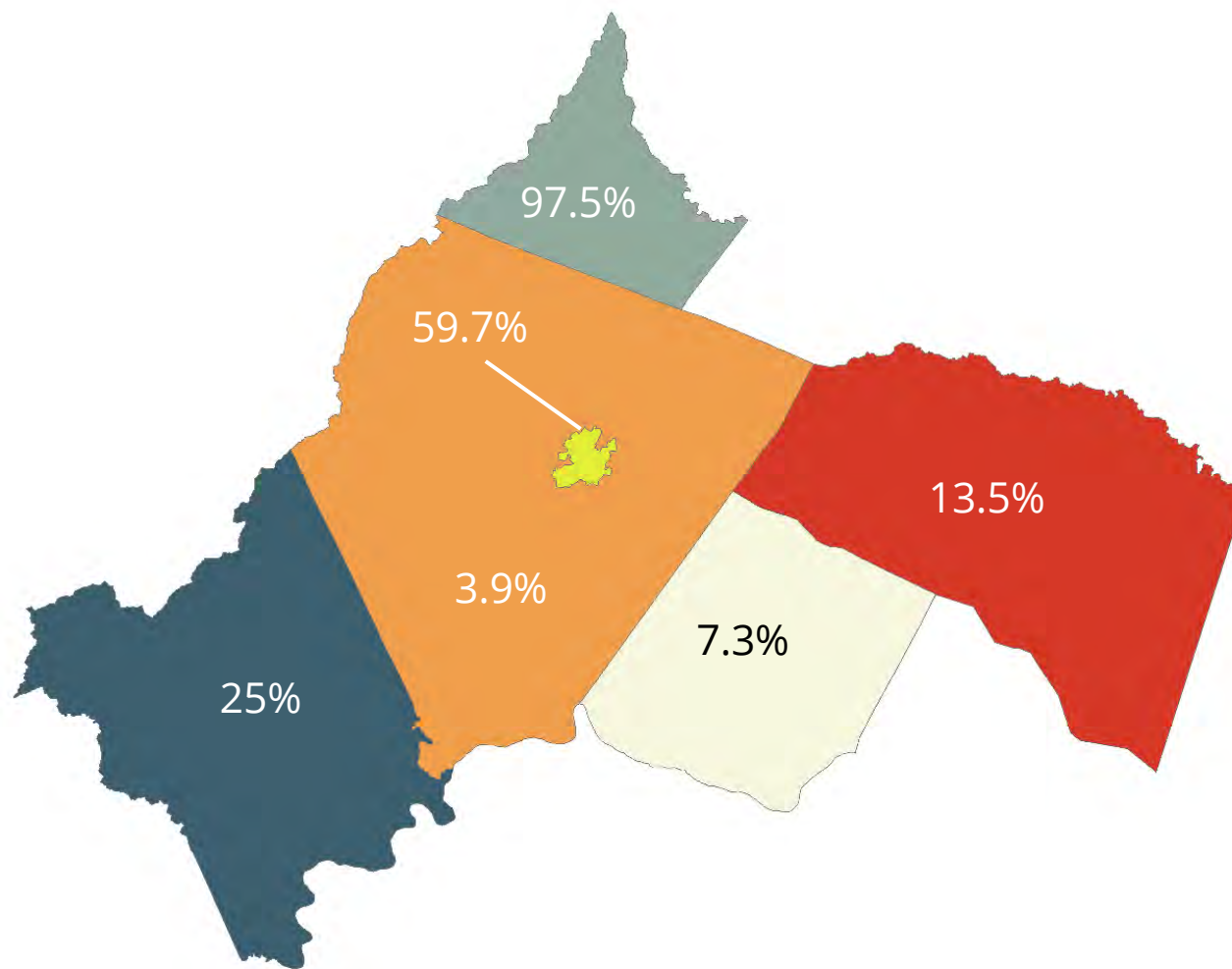


# Active Listings: Proposed Listings



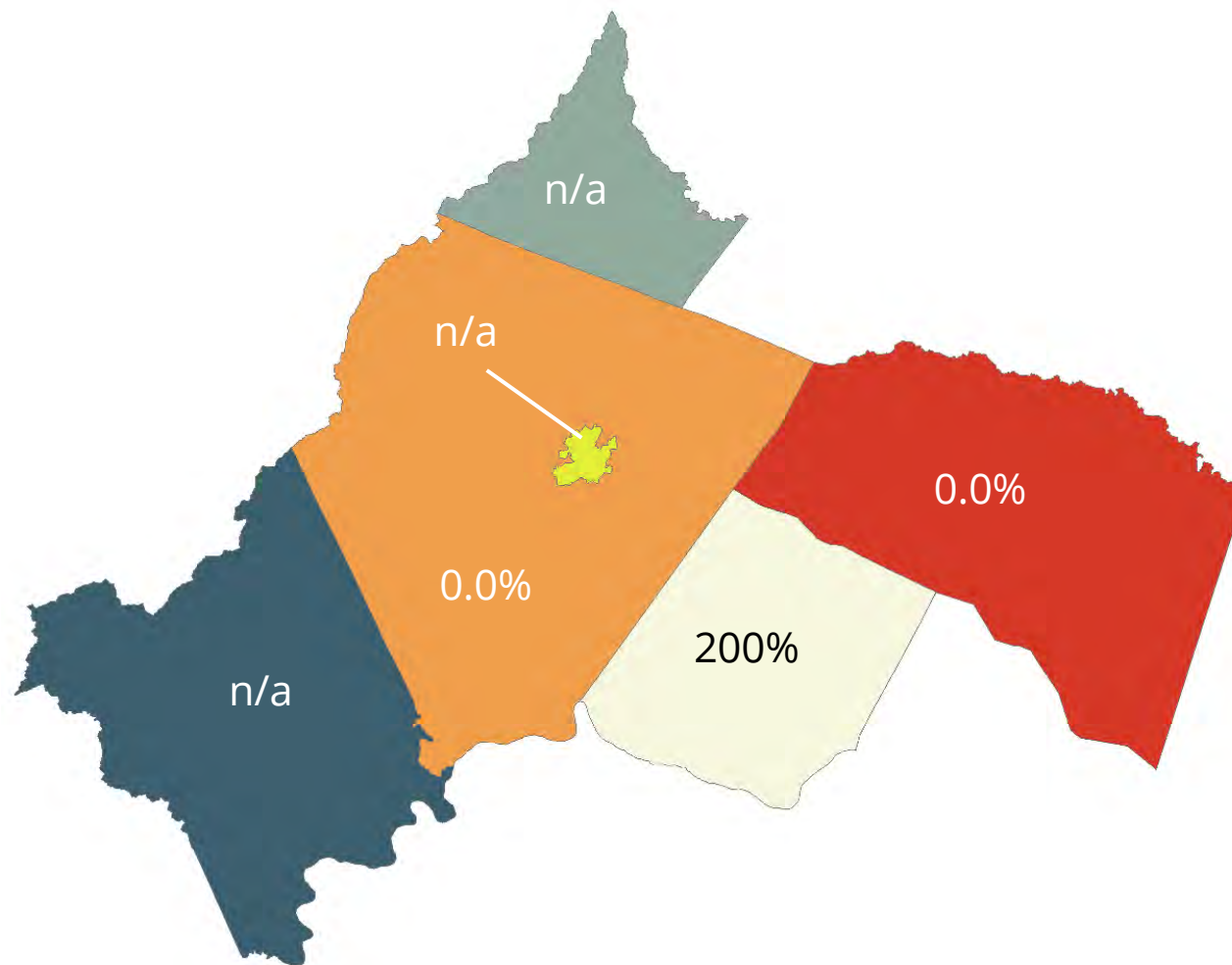
Jurisdiction	Active Listings		% Chg
	Apr-24	Apr-25	
Albemarle County	79	81	2.5%
Charlottesville	0	2	n/a
Fluvanna County	3	8	166.7%
Greene County	0	22	n/a
Louisa County	26	22	-15.4%
Nelson County	0	3	n/a
<b>CAAR</b>	<b>108</b>	<b>138</b>	<b>27.8%</b>

# New Listings: Total Inventory (includes proposed listings)



Jurisdiction	New Listings Total Inventory		
	Apr-24	Apr-25	% Chg
Albemarle County	257	267	3.9%
Charlottesville	67	107	59.7%
Fluvanna County	55	59	7.3%
Greene County	40	79	97.5%
Louisa County	96	109	13.5%
Nelson County	36	45	25.0%
<b>CAAR</b>	<b>551</b>	<b>666</b>	<b>20.9%</b>

# New Listings: Proposed Listings



New Listings			
Proposed Listings			
<i>Jurisdiction</i>	Apr-24	Apr-25	% Chg
Albemarle County	31	31	0.0%
Charlottesville	1	1	n/a
Fluvanna County	2	6	200.0%
Greene County	0	23	n/a
Louisa County	11	11	0.0%
Nelson County	0	2	n/a
<b>CAAR</b>	<b>45</b>	<b>74</b>	<b>64.4%</b>



# Total Market Overview



Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				332	<b>321</b>	-3.3%	1,026	<b>1,016</b>	-1.0%
Pending Sales				428	<b>417</b>	-2.6%	1,432	<b>1,379</b>	-3.7%
New Listings				551	<b>666</b>	20.9%	1,876	<b>2,096</b>	11.7%
Median List Price				\$450,000	<b>\$475,000</b>	5.6%	\$444,000	<b>\$461,930</b>	4.0%
Median Sales Price				\$456,475	<b>\$475,000</b>	4.1%	\$440,000	<b>\$460,500</b>	4.7%
Median Price Per Square Foot				\$250	<b>\$268</b>	7.2%	\$245	<b>\$262</b>	7.1%
Sold Dollar Volume (in millions)				\$187.3	<b>\$197.3</b>	5.3%	\$569.4	<b>\$583.9</b>	2.5%
Median Sold/Ask Price Ratio				100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Median Days on Market				6	<b>8</b>	33.3%	11	<b>14</b>	27.3%
Active Listings				711	<b>1,020</b>	43.5%	n/a	<b>n/a</b>	n/a
Months of Supply				2.3	<b>3.3</b>	45.3%	n/a	<b>n/a</b>	n/a

# Single-Family Detached Market Overview



Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				311	<b>298</b>	-4.2%	952	<b>932</b>	-2.1%
Pending Sales				399	<b>395</b>	-1.0%	1,333	<b>1,286</b>	-3.5%
New Listings				509	<b>622</b>	22.2%	1,742	<b>1,926</b>	10.6%
Median List Price				\$469,000	<b>\$495,000</b>	5.5%	\$451,550	<b>\$474,980</b>	5.2%
Median Sales Price				\$472,000	<b>\$488,000</b>	3.4%	\$450,000	<b>\$473,500</b>	5.2%
Median Price Per Square Foot				\$249	<b>\$264</b>	6.3%	\$244	<b>\$259</b>	6.2%
Sold Dollar Volume (in millions)				\$179.3	<b>\$188.3</b>	5.0%	\$544.8	<b>\$551.3</b>	1.2%
Median Sold/Ask Price Ratio				100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.0%</b>	0.0%
Median Days on Market				6	<b>8</b>	33.3%	12	<b>14</b>	16.7%
Active Listings				649	<b>926</b>	42.7%	n/a	<b>n/a</b>	n/a
Months of Supply				2.3	<b>3.3</b>	44.7%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed May 15, 2025

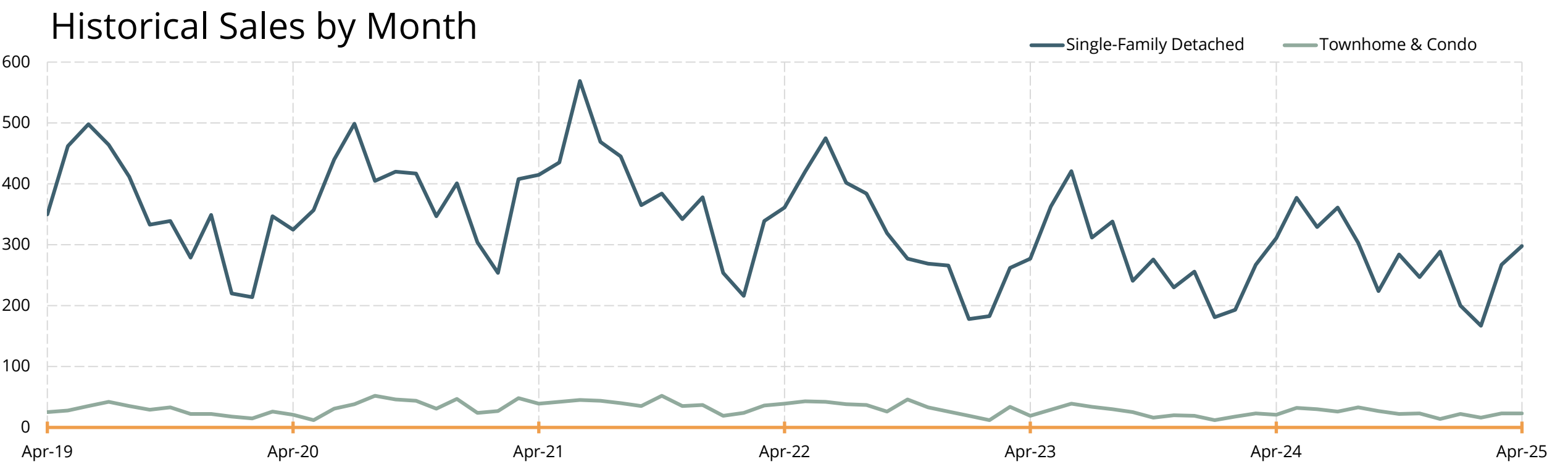
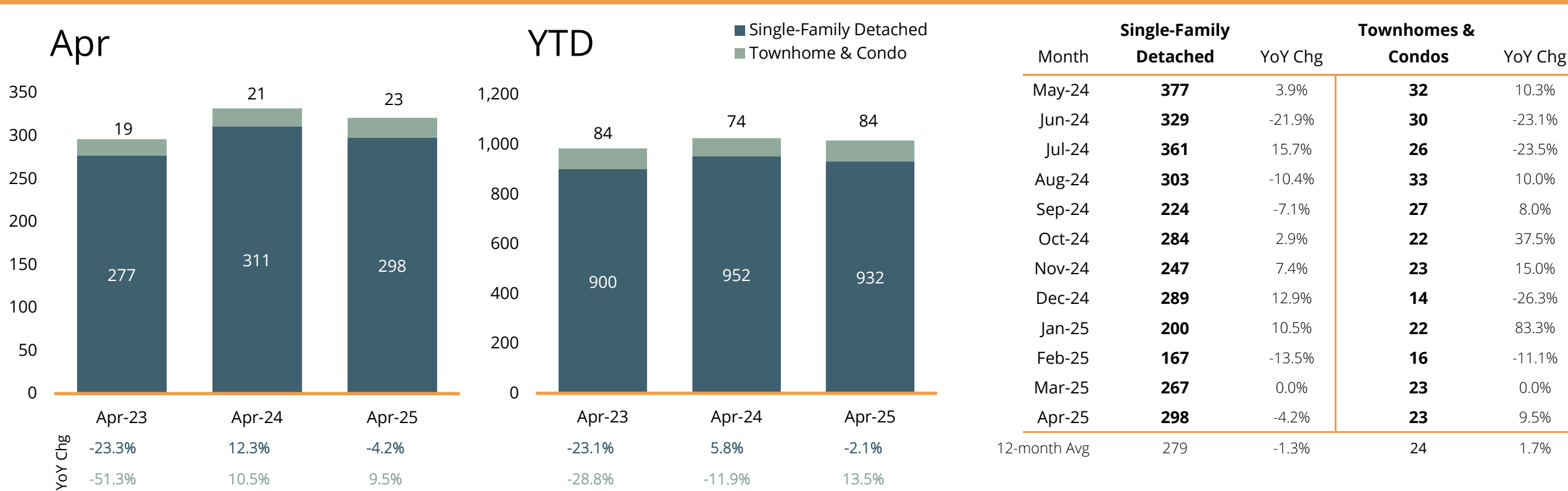
# Townhome & Condo Market Overview



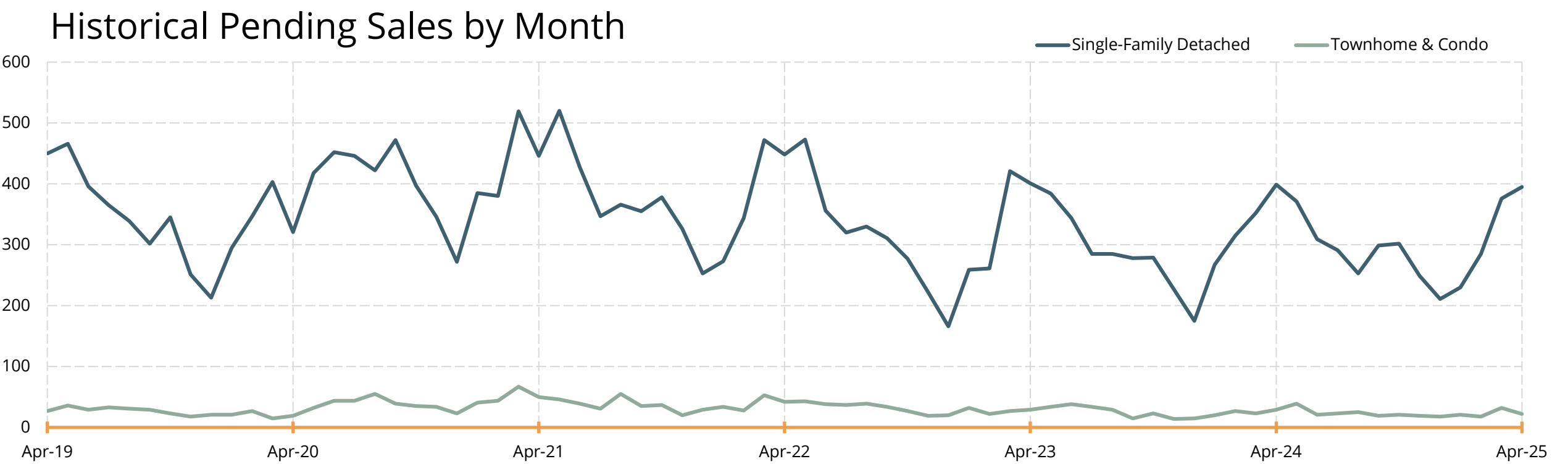
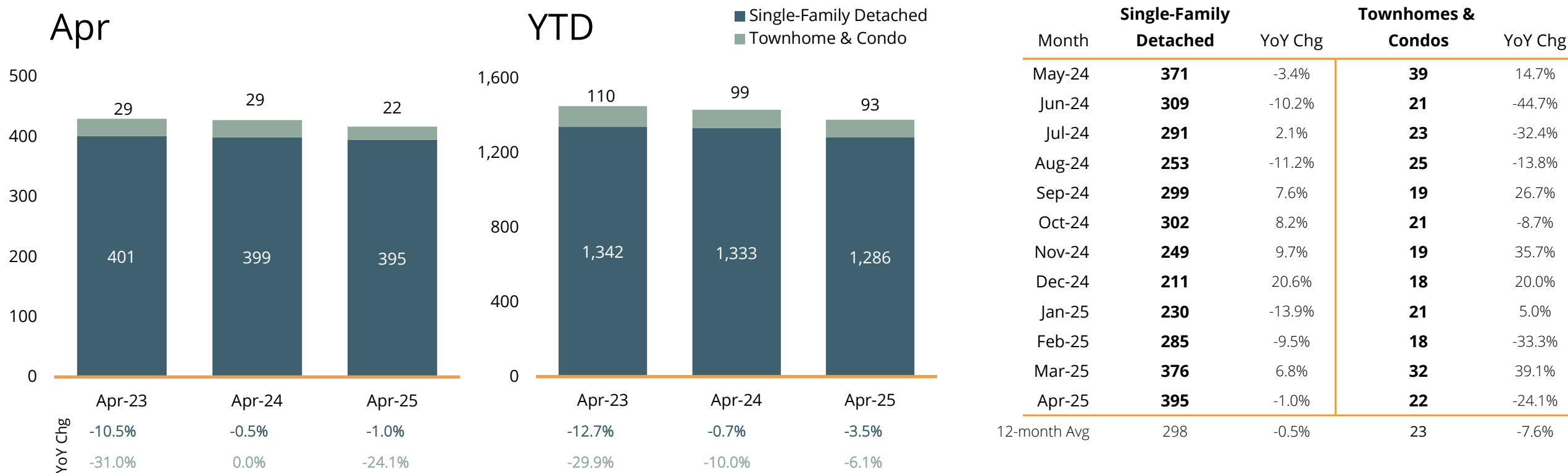
Key Metrics	Apr-23	2-year Trends	Apr-25	Apr-24	Apr-25	YoY Chg	2024 YTD	2025 YTD	YoY Chg
Sales				21	<b>23</b>	9.5%	74	<b>84</b>	13.5%
Pending Sales				29	<b>22</b>	-24.1%	99	<b>93</b>	-6.1%
New Listings				42	<b>44</b>	4.8%	134	<b>170</b>	26.9%
Median List Price				\$250,000	<b>\$300,000</b>	20.0%	\$262,450	<b>\$305,000</b>	16.2%
Median Sales Price				\$265,000	<b>\$295,000</b>	11.3%	\$260,500	<b>\$298,950</b>	14.8%
Median Price Per Square Foot				\$255	<b>\$319</b>	25.3%	\$266	<b>\$303</b>	14.2%
Sold Dollar Volume (in millions)				\$8.0	<b>\$9.0</b>	12.6%	\$24.6	<b>\$32.6</b>	32.2%
Median Sold/Ask Price Ratio				100.0%	<b>100.0%</b>	0.0%	98.8%	<b>97.9%</b>	-0.9%
Median Days on Market				6	<b>7</b>	16.7%	8	<b>15</b>	87.5%
Active Listings				62	<b>94</b>	51.6%	n/a	<b>n/a</b>	n/a
Months of Supply				2.5	<b>3.8</b>	51.6%	n/a	<b>n/a</b>	n/a

Source: Virginia REALTORS®, data accessed May 15, 2025

# Sales

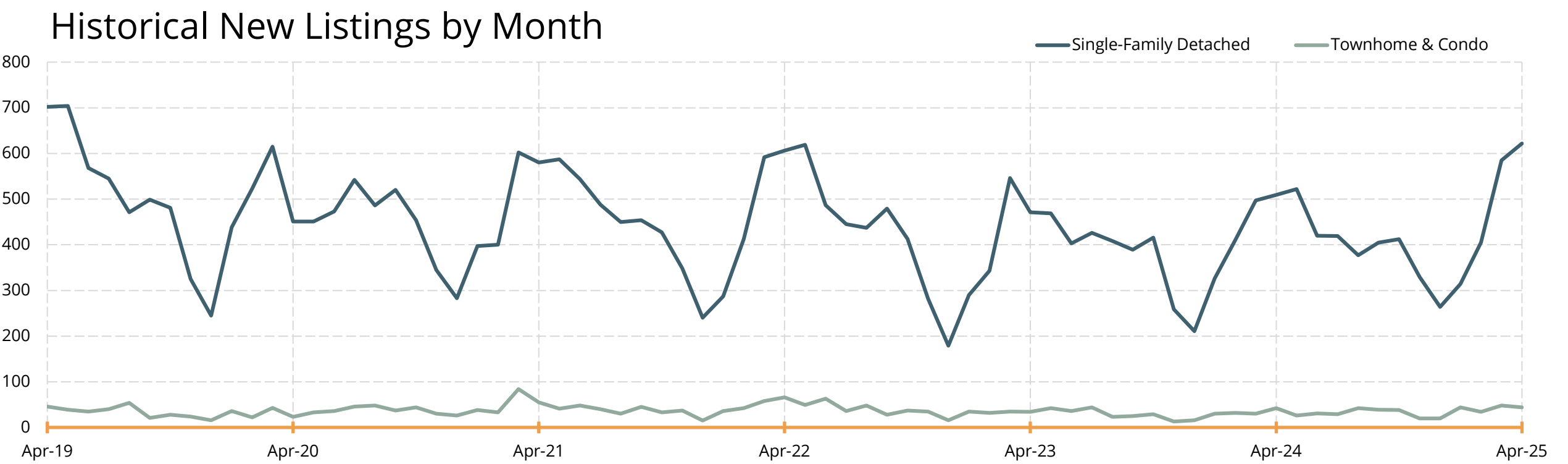
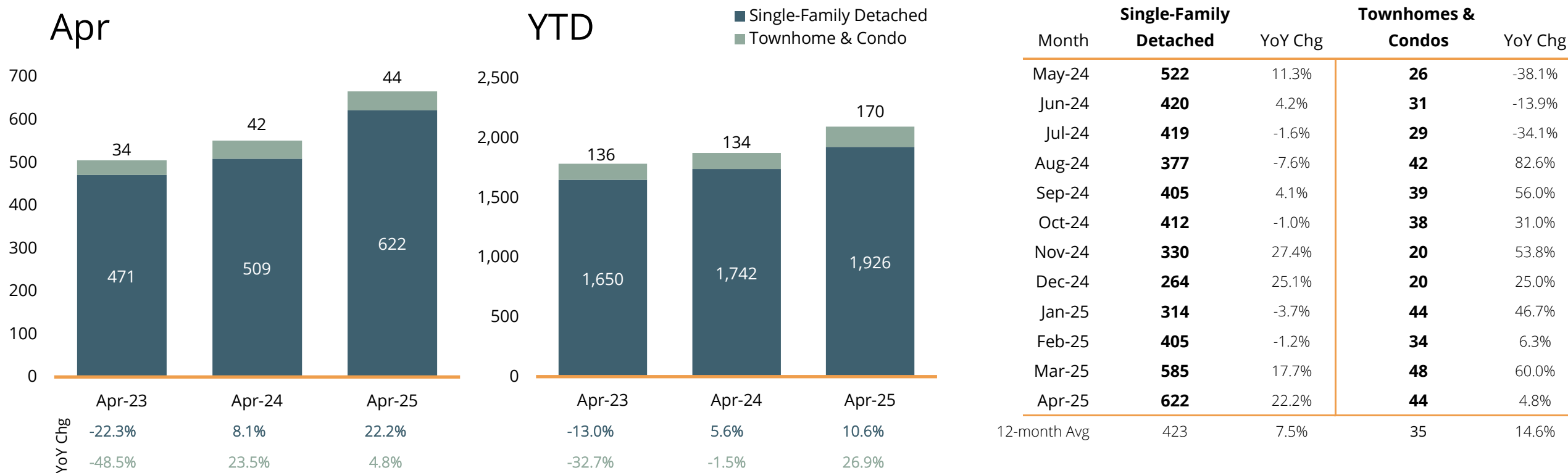


# Pending Sales

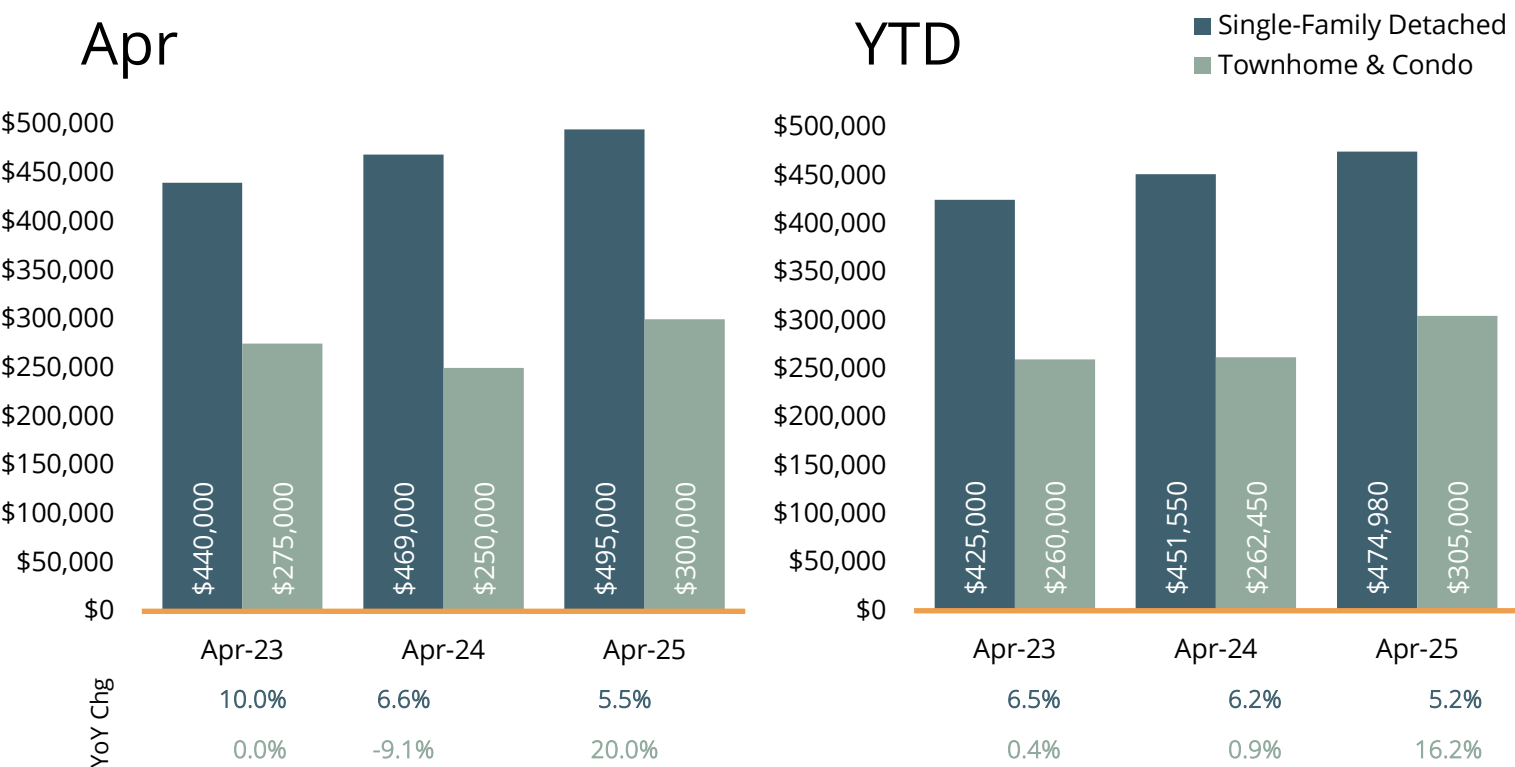




# New Listings

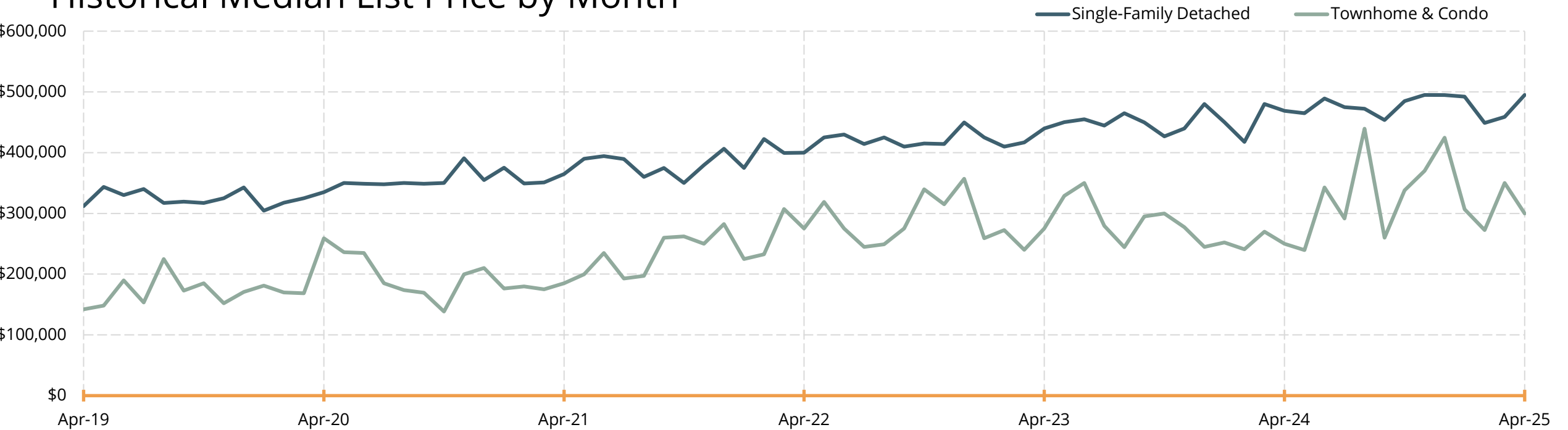


# Median List Price



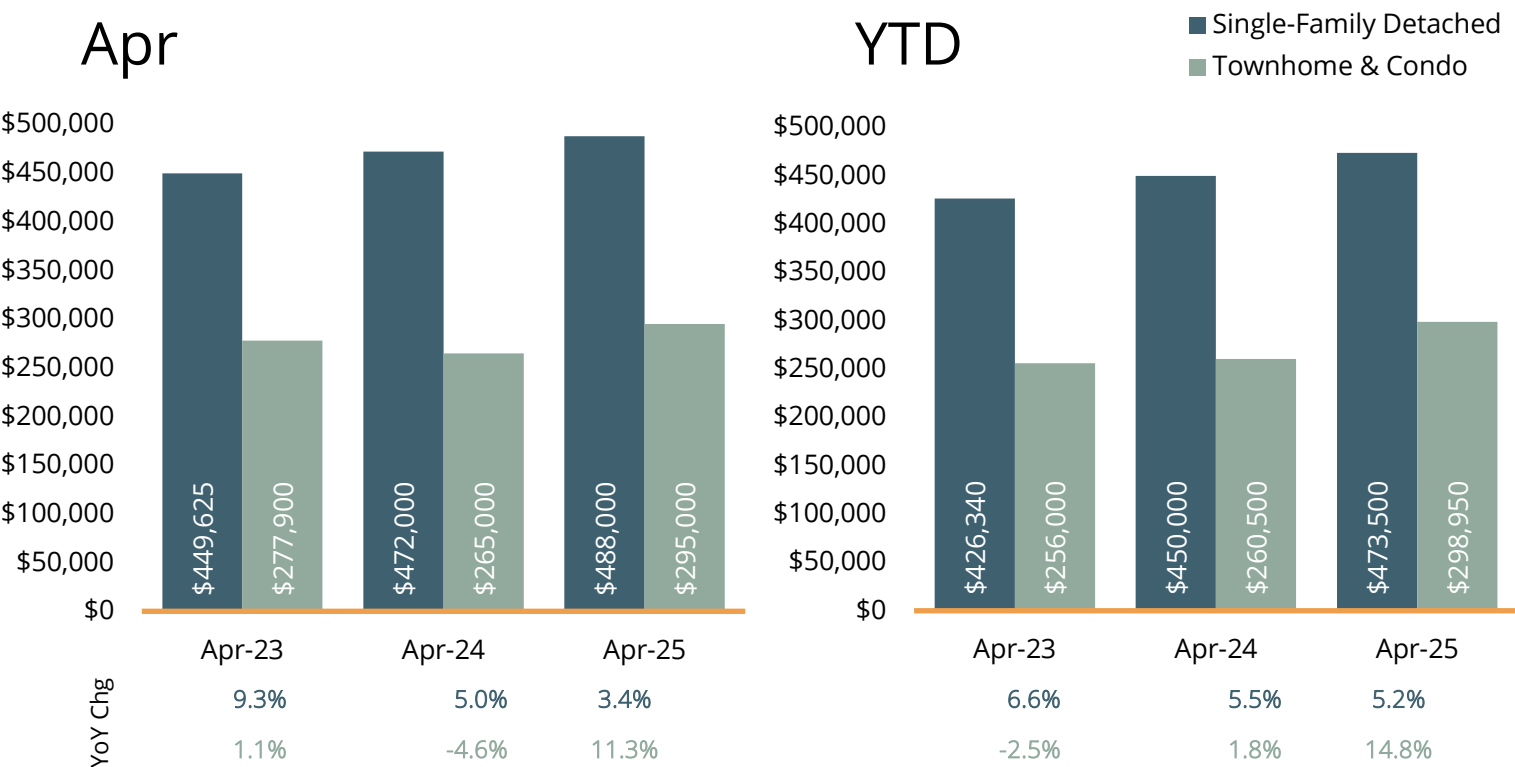
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$465,000	3.3%	\$239,750	-27.1%
Jun-24	\$489,000	7.5%	\$342,950	-2.0%
Jul-24	\$474,900	6.8%	\$291,750	4.4%
Aug-24	\$472,460	1.6%	\$439,500	79.8%
Sep-24	\$453,615	0.8%	\$260,000	-11.9%
Oct-24	\$485,000	13.6%	\$337,950	12.7%
Nov-24	\$495,000	12.5%	\$370,000	33.4%
Dec-24	\$494,633	3.0%	\$424,500	73.3%
Jan-25	\$492,448	9.4%	\$306,750	21.7%
Feb-25	\$449,000	7.5%	\$272,450	13.0%
Mar-25	\$458,694	-4.4%	\$349,999	29.6%
Apr-25	\$495,000	5.5%	\$300,000	20.0%
12-month Avg	\$477,062	5.5%	\$327,967	18.1%

## Historical Median List Price by Month

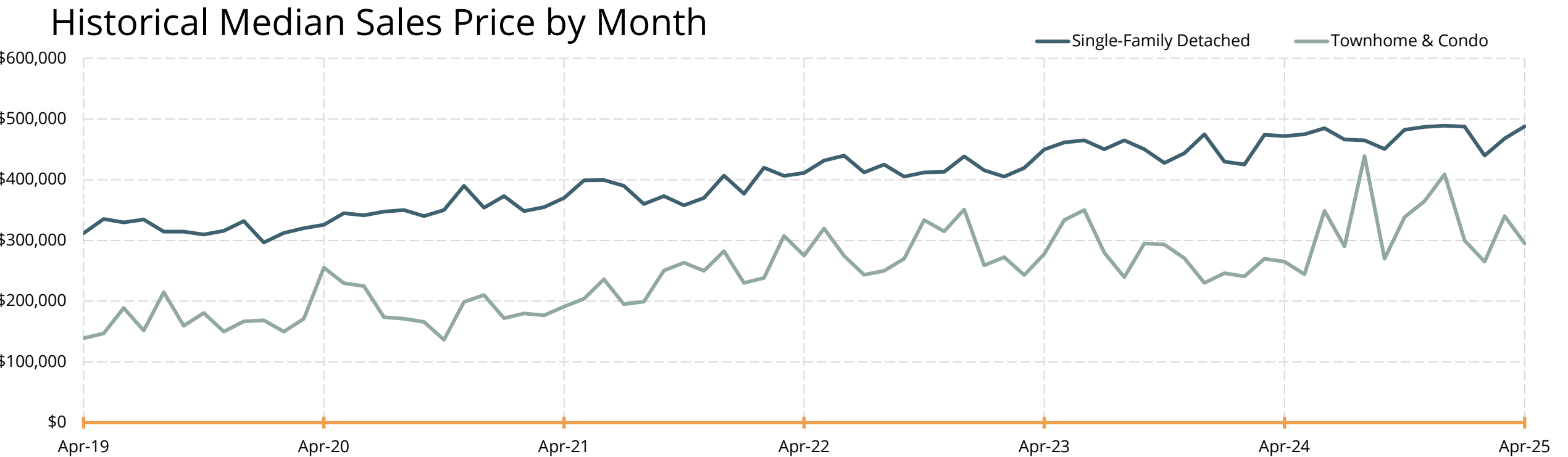


Source: Virginia REALTORS®, data accessed May 15, 2025

# Median Sales Price

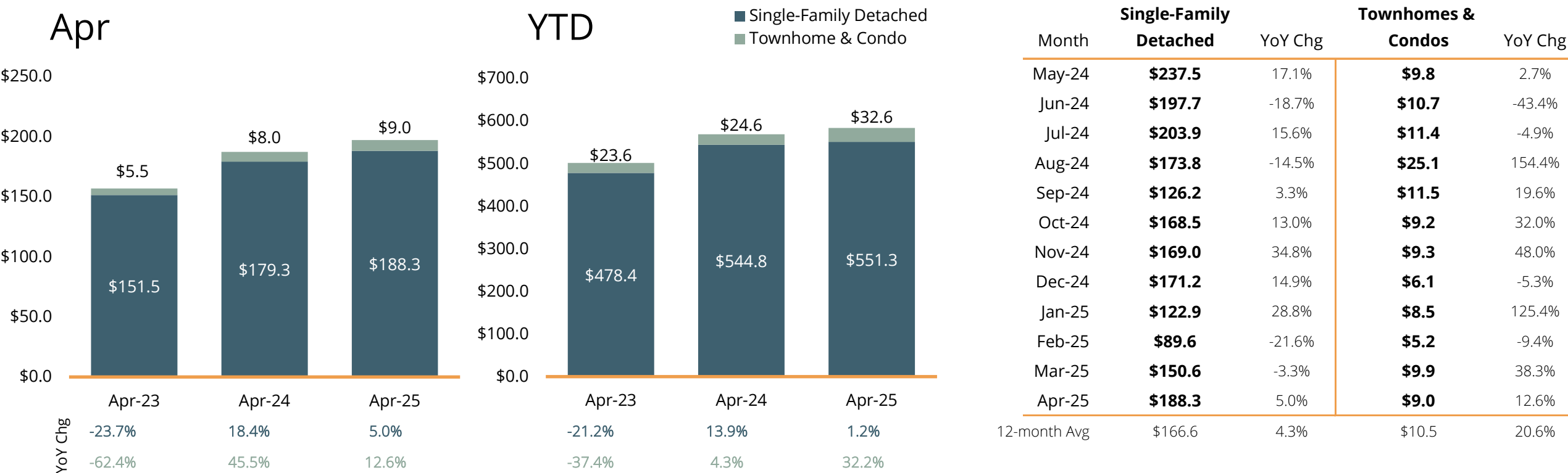


Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	\$475,000	2.9%	\$244,500	-26.7%
Jun-24	\$485,000	4.3%	\$349,000	-0.3%
Jul-24	\$466,250	3.5%	\$290,100	3.6%
Aug-24	\$465,000	0.0%	\$439,000	83.3%
Sep-24	\$450,500	0.1%	\$270,000	-8.5%
Oct-24	\$482,276	12.8%	\$338,450	15.3%
Nov-24	\$487,000	9.7%	\$365,000	34.7%
Dec-24	\$489,000	3.0%	\$409,000	77.8%
Jan-25	\$487,500	13.4%	\$300,000	21.8%
Feb-25	\$440,000	3.5%	\$265,000	10.0%
Mar-25	\$468,000	-1.3%	\$340,000	25.9%
Apr-25	\$488,000	3.4%	\$295,000	11.3%
12-month Avg	\$473,627	4.5%	\$325,421	17.8%

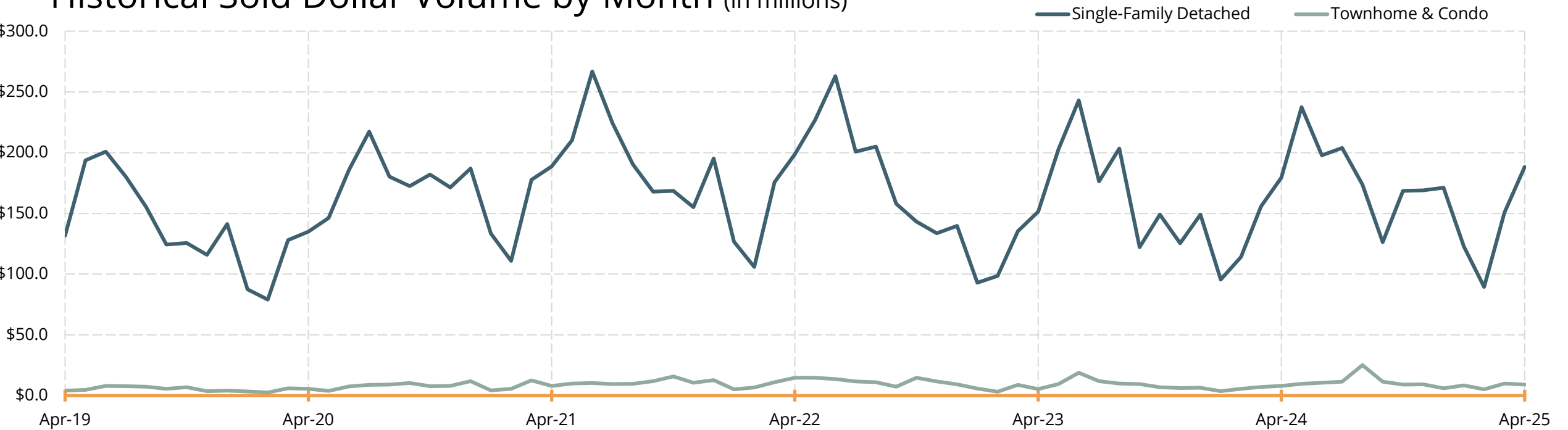


Source: Virginia REALTORS®, data accessed May 15, 2025

# Sold Dollar Volume (in millions)

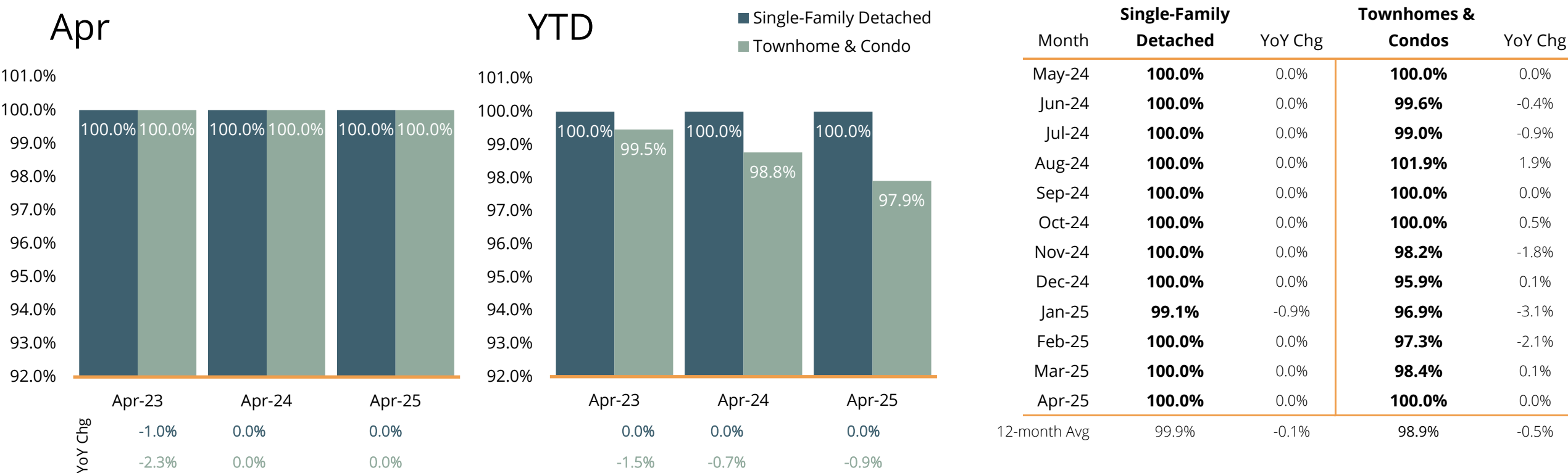


## Historical Sold Dollar Volume by Month (in millions)

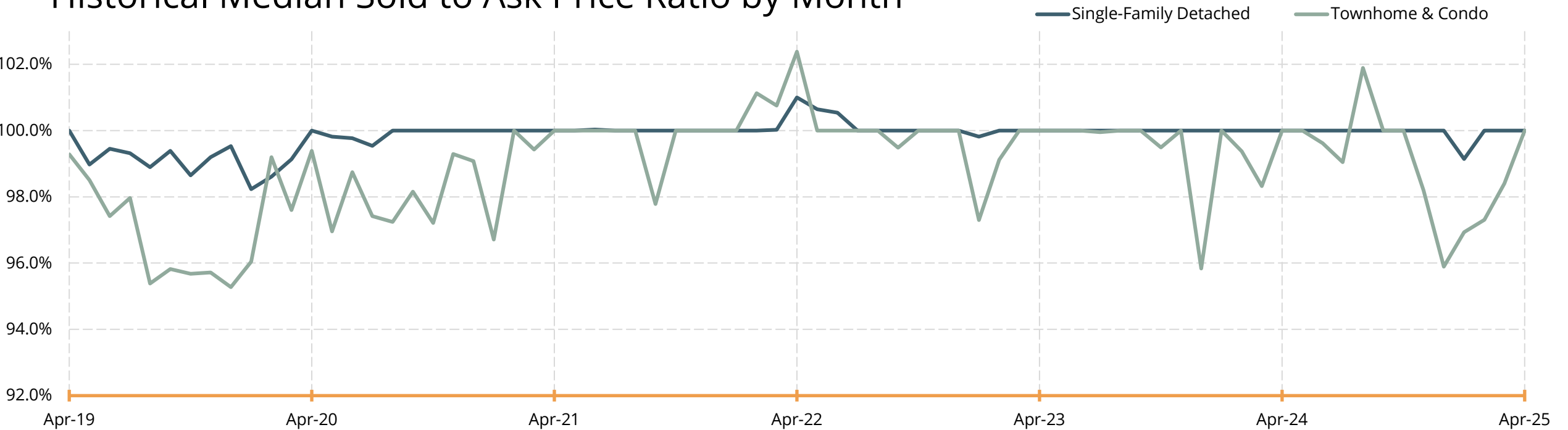


Source: Virginia REALTORS®, data accessed May 15, 2025

# Median Sold to Ask Price Ratio



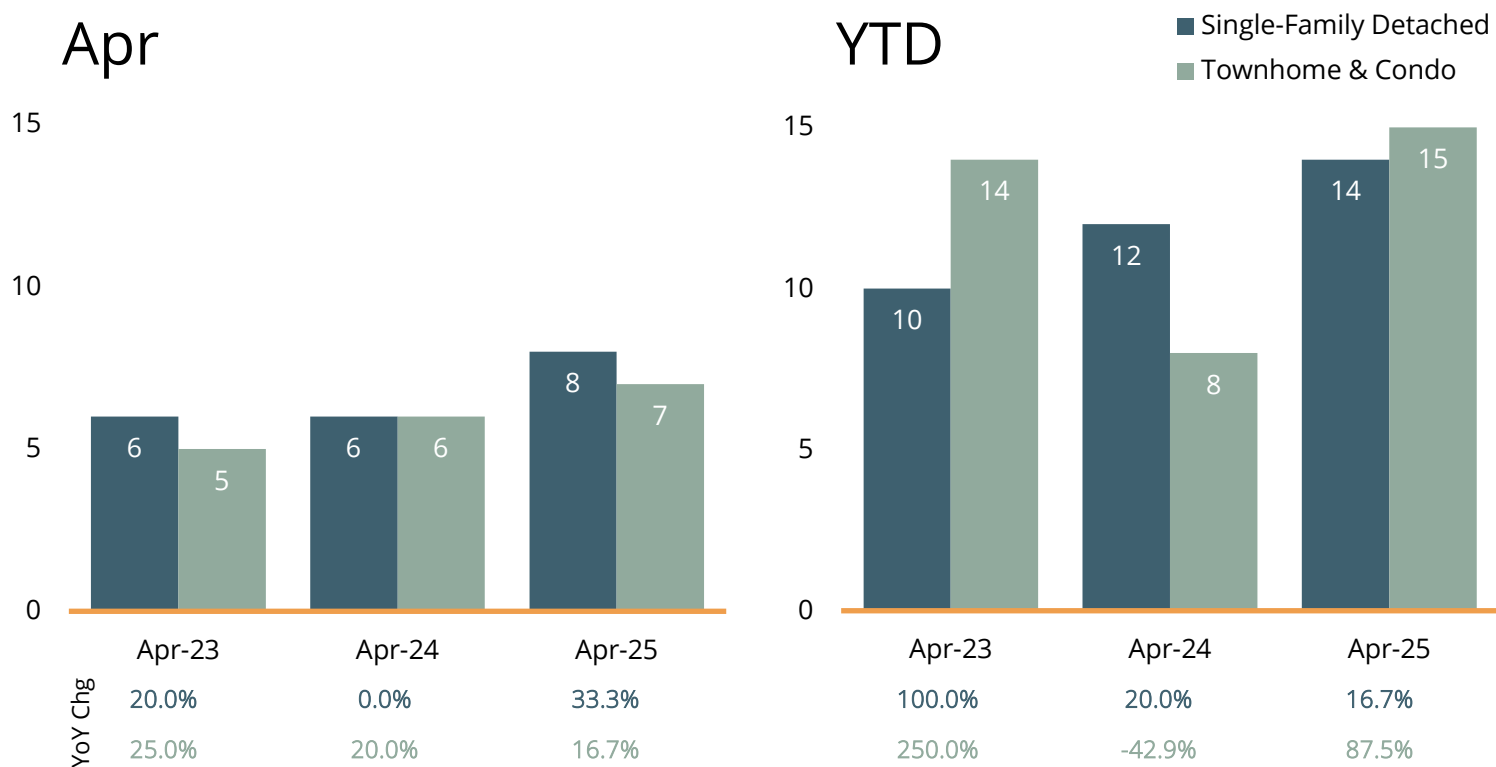
## Historical Median Sold to Ask Price Ratio by Month



Source: Virginia REALTORS®, data accessed May 15, 2025

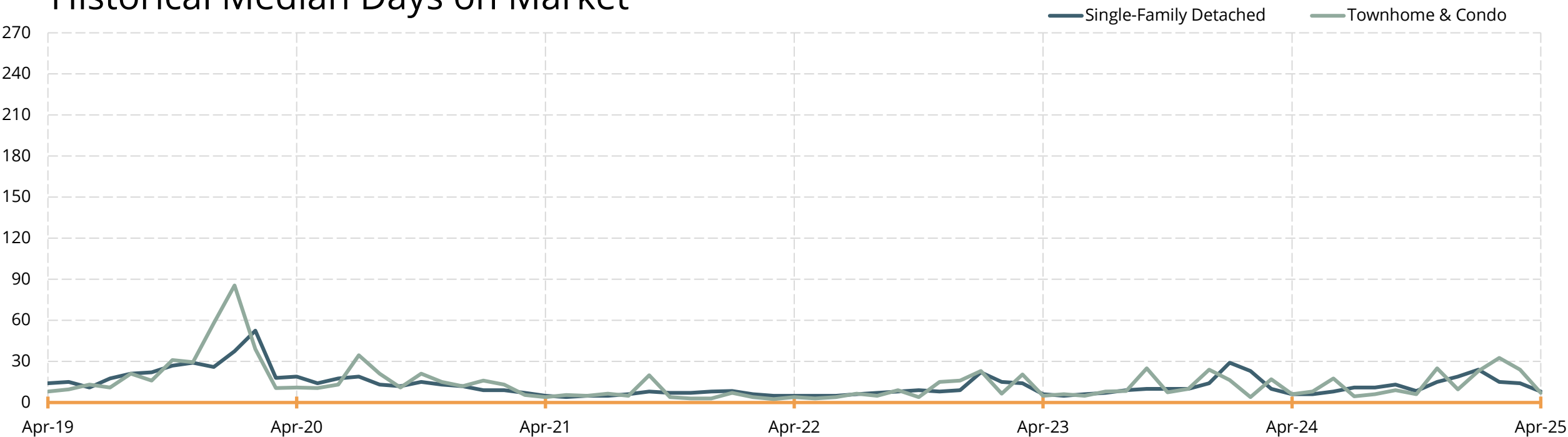


# Median Days on Market



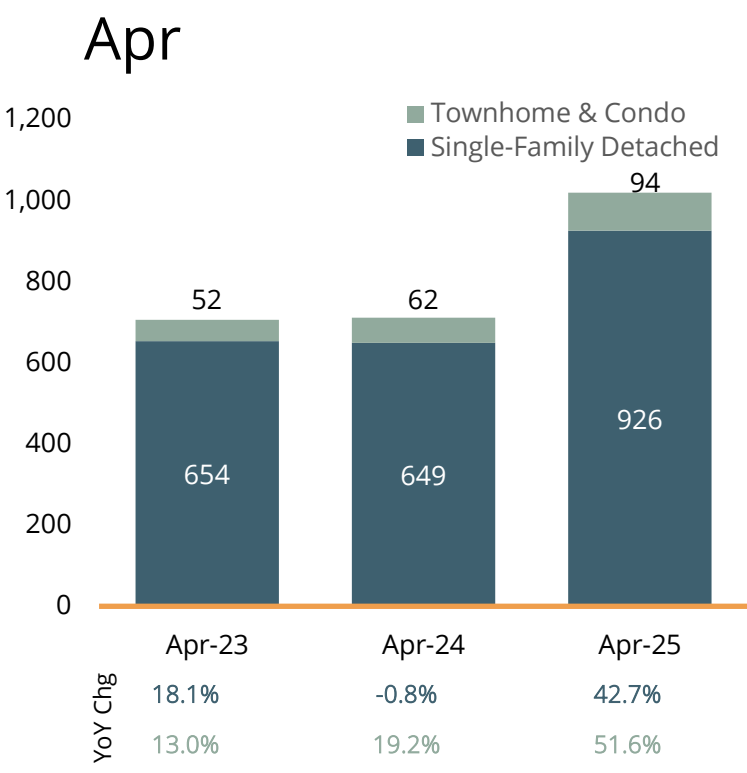
Month	Single-Family		YoY Chg	Townhomes &		YoY Chg
	Detached			Condos		
May-24	6	20.0%		8	33.3%	
Jun-24	8	33.3%		18	250.0%	
Jul-24	11	57.1%		5	-43.8%	
Aug-24	11	22.2%		6	-29.4%	
Sep-24	13	30.0%		9	-64.0%	
Oct-24	9	-15.0%		6	-20.0%	
Nov-24	15	50.0%		25	150.0%	
Dec-24	19	35.7%		10	-60.4%	
Jan-25	24	-17.2%		23	39.4%	
Feb-25	15	-34.8%		33	712.5%	
Mar-25	14	40.0%		24	41.2%	
Apr-25	8	33.3%		7	16.7%	
12-month Avg	13	9.7%		14	25.1%	

## Historical Median Days on Market

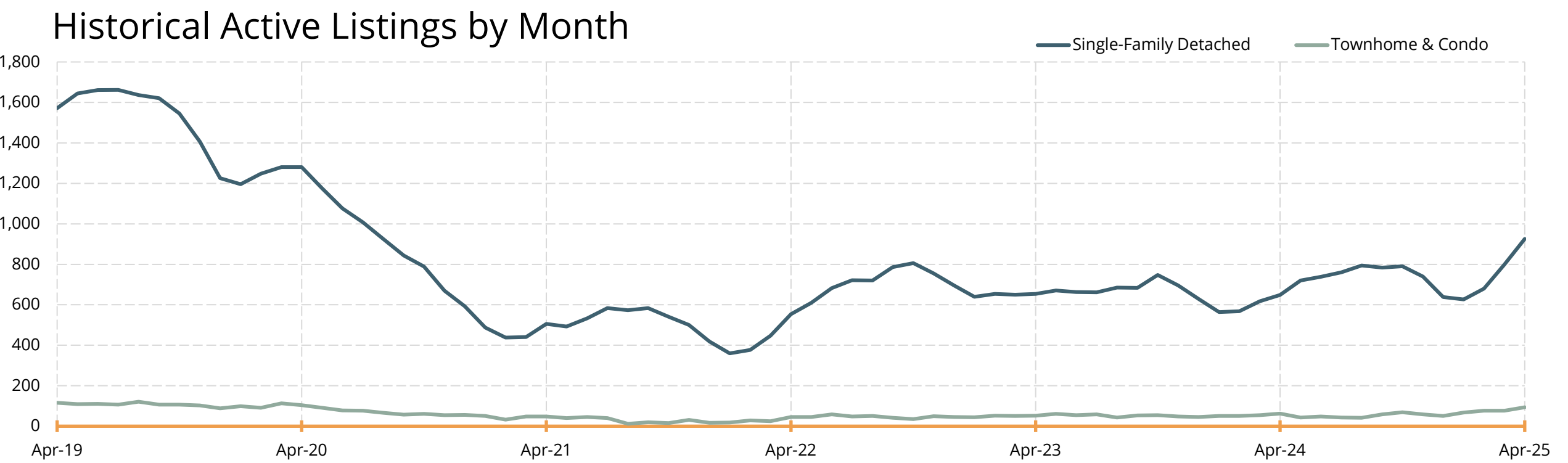


Source: Virginia REALTORS®, data accessed May 15, 2025

# Active Listings



Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	720	7.3%	43	-29.5%
Jun-24	738	11.3%	48	-11.1%
Jul-24	760	14.8%	43	-25.9%
Aug-24	794	15.9%	41	-4.7%
Sep-24	784	14.6%	58	9.4%
Oct-24	790	5.6%	69	25.5%
Nov-24	739	6.2%	58	20.8%
Dec-24	638	1.4%	51	13.3%
Jan-25	626	11.0%	68	33.3%
Feb-25	680	19.7%	76	49.0%
Mar-25	799	29.5%	76	38.2%
Apr-25	926	42.7%	94	51.6%
12-month Avg	750	14.8%	60	14.0%

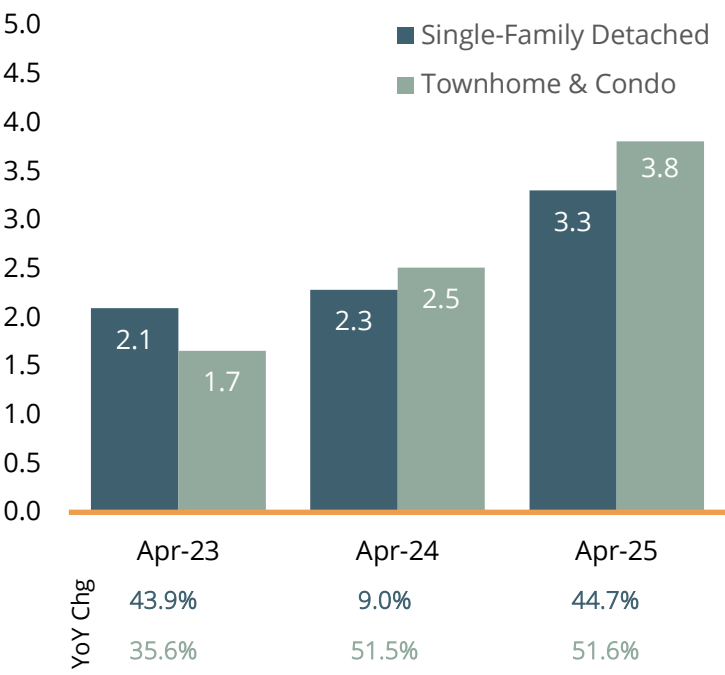


Source: Virginia REALTORS®, data accessed May 15, 2025

# Months of Supply

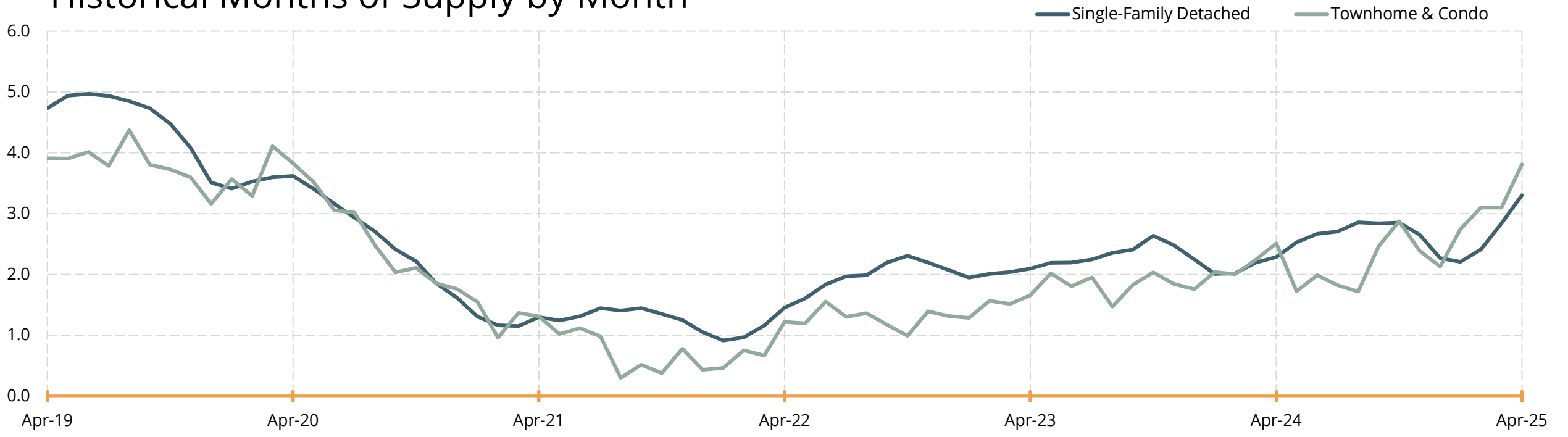


Apr



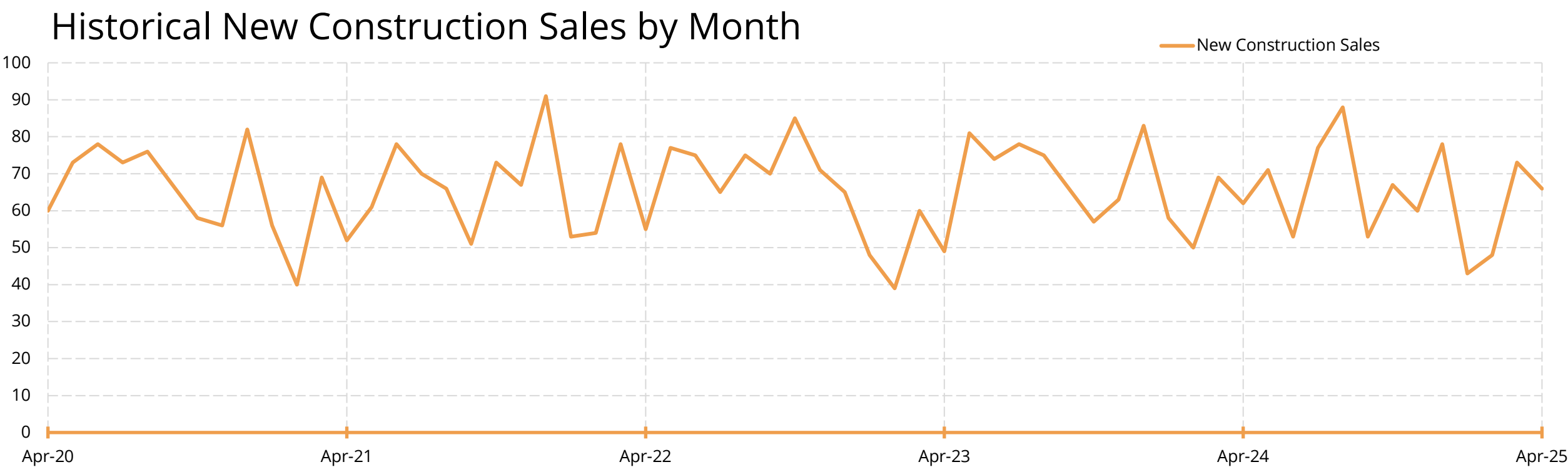
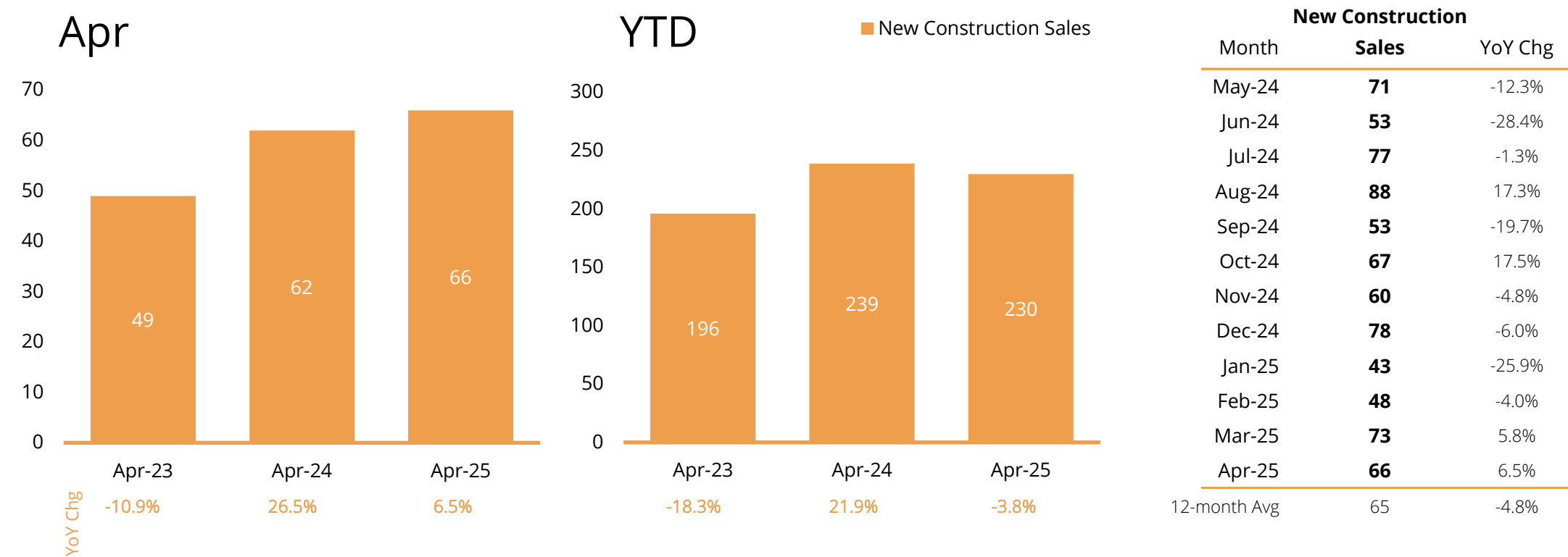
Month	Single-Family		Townhomes &	
	Detached	YoY Chg	Condos	YoY Chg
May-24	2.5	15.4%	1.7	-14.4%
Jun-24	2.7	21.4%	2.0	10.0%
Jul-24	2.7	20.4%	1.8	-6.7%
Aug-24	2.9	21.3%	1.7	16.7%
Sep-24	2.8	17.9%	2.5	34.6%
Oct-24	2.9	8.3%	2.9	41.1%
Nov-24	2.7	7.1%	2.4	29.6%
Dec-24	2.3	1.0%	2.1	21.2%
Jan-25	2.2	9.9%	2.7	34.7%
Feb-25	2.4	19.5%	3.1	54.6%
Mar-25	2.8	29.3%	3.1	38.2%
Apr-25	3.3	44.7%	3.8	51.6%
12-month Avg	2.7	17.9%	2.5	27.0%

## Historical Months of Supply by Month



Source: Virginia REALTORS®, data accessed May 15, 2025

# New Construction Sales



Source: Virginia REALTORS®, data accessed May 15, 2025

# Area Overview - Total Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	257	<b>267</b>	3.9%	134	<b>128</b>	-4.5%	\$526,928	<b>\$547,800</b>	4.0%	280	<b>398</b>	42.1%	2.1	<b>3.1</b>	45.9%
Charlottesville	67	<b>107</b>	59.7%	39	<b>38</b>	-2.6%	\$568,000	<b>\$586,250</b>	3.2%	62	<b>125</b>	101.6%	1.8	<b>4.0</b>	116.1%
Fluvanna County	55	<b>59</b>	7.3%	43	<b>41</b>	-4.7%	\$345,000	<b>\$350,000</b>	1.4%	50	<b>71</b>	42.0%	1.5	<b>2.1</b>	44.4%
Greene County	40	<b>79</b>	97.5%	20	<b>28</b>	40.0%	\$427,275	<b>\$440,338</b>	3.1%	51	<b>70</b>	37.3%	2.7	<b>3.0</b>	10.1%
Louisa County	96	<b>109</b>	13.5%	72	<b>70</b>	-2.8%	\$413,546	<b>\$407,500</b>	-1.5%	181	<b>256</b>	41.4%	2.8	<b>4.0</b>	43.7%
Nelson County	36	<b>45</b>	25.0%	24	<b>16</b>	-33.3%	\$418,750	<b>\$432,500</b>	3.3%	87	<b>100</b>	14.9%	3.3	<b>4.0</b>	20.7%



# Area Overview - Total Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	871	<b>841</b>	-3.4%	409	<b>390</b>	-4.6%	\$526,900	<b>\$541,058</b>	2.7%	280	<b>398</b>	42.1%
Charlottesville	205	<b>273</b>	33.2%	113	<b>98</b>	-13.3%	\$521,000	<b>\$495,250</b>	-4.9%	62	<b>125</b>	101.6%
Fluvanna County	172	<b>206</b>	19.8%	110	<b>134</b>	21.8%	\$345,000	<b>\$367,945</b>	6.7%	50	<b>71</b>	42.0%
Greene County	125	<b>178</b>	42.4%	69	<b>82</b>	18.8%	\$399,990	<b>\$432,495</b>	8.1%	51	<b>70</b>	37.3%
Louisa County	381	<b>438</b>	15.0%	238	<b>224</b>	-5.9%	\$393,750	<b>\$387,000</b>	-1.7%	181	<b>256</b>	41.4%
Nelson County	122	<b>160</b>	31.1%	87	<b>88</b>	1.1%	\$392,000	<b>\$432,500</b>	10.3%	87	<b>100</b>	14.9%

# Area Overview - Single Family Detached Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	239	<b>249</b>	4.2%	124	<b>119</b>	-4.0%	\$536,779	<b>\$570,000</b>	6.2%	266	<b>367</b>	38.0%	2.2	<b>3.1</b>	41.6%
Charlottesville	50	<b>93</b>	86.0%	34	<b>31</b>	-8.8%	\$574,000	<b>\$618,000</b>	7.7%	47	<b>100</b>	112.8%	1.6	<b>3.9</b>	135.4%
Fluvanna County	54	<b>59</b>	9.3%	43	<b>41</b>	-4.7%	\$345,000	<b>\$350,000</b>	1.4%	49	<b>71</b>	44.9%	1.4	<b>2.1</b>	48.9%
Greene County	40	<b>79</b>	97.5%	20	<b>28</b>	40.0%	\$427,275	<b>\$440,338</b>	3.1%	51	<b>70</b>	37.3%	2.8	<b>3.0</b>	9.6%
Louisa County	95	<b>107</b>	12.6%	71	<b>70</b>	-1.4%	\$413,000	<b>\$407,500</b>	-1.3%	177	<b>254</b>	43.5%	2.8	<b>4.0</b>	44.3%
Nelson County	31	<b>35</b>	12.9%	19	<b>9</b>	-52.6%	\$460,000	<b>\$461,000</b>	0.2%	59	<b>64</b>	8.5%	3.1	<b>3.7</b>	17.8%

# Area Overview - Single Family Detached Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	818	<b>774</b>	-5.4%	380	<b>360</b>	-5.3%	\$540,000	<b>\$551,000</b>	2.0%	266	<b>367</b>	38.0%
Charlottesville	166	<b>229</b>	38.0%	94	<b>78</b>	-17.0%	\$550,000	<b>\$532,000</b>	-3.3%	47	<b>100</b>	112.8%
Fluvanna County	171	<b>205</b>	19.9%	110	<b>133</b>	20.9%	\$345,000	<b>\$369,990</b>	7.2%	49	<b>71</b>	44.9%
Greene County	125	<b>178</b>	42.4%	69	<b>82</b>	18.8%	\$399,990	<b>\$432,495</b>	8.1%	51	<b>70</b>	37.3%
Louisa County	378	<b>435</b>	15.1%	235	<b>222</b>	-5.5%	\$390,000	<b>\$385,000</b>	-1.3%	177	<b>254</b>	43.5%
Nelson County	84	<b>105</b>	25.0%	64	<b>57</b>	-10.9%	\$500,000	<b>\$487,500</b>	-2.5%	59	<b>64</b>	8.5%

# Area Overview - Townhome & Condo Market



Geography	New Listings			Sales			Median Sales Price			Active Listings			Months Supply		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	18	<b>18</b>	0.0%	10	<b>9</b>	-10.0%	\$225,000	<b>\$295,000</b>	31.1%	14	<b>31</b>	121%	1.3	<b>3.0</b>	129%
Charlottesville	17	<b>14</b>	-17.6%	5	<b>7</b>	40.0%	\$522,000	<b>\$285,000</b>	-45.4%	15	<b>25</b>	66.7%	3.0	<b>4.5</b>	51.7%
Fluvanna County	1	<b>0</b>	-100.0%	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	1	<b>0</b>	-100.0%	0.0	<b>0.0</b>	n/a
Greene County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a	0.0	<b>0.0</b>	n/a
Louisa County	1	<b>2</b>	100.0%	1	<b>0</b>	-100%	\$615,000	<b>\$0</b>	-100%	4	<b>2</b>	-50.0%	3.0	<b>3.0</b>	0.0%
Nelson County	5	<b>10</b>	100.0%	5	<b>7</b>	40.0%	\$219,000	<b>\$330,000</b>	50.7%	28	<b>36</b>	28.6%	3.8	<b>4.7</b>	24.4%

# Area Overview - Townhome & Condo Market YTD



Geography	New Listings YTD			Sales YTD			Median Sales Price YTD			Active Listings YTD		
	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg	Apr-24	Apr-25	% chg
Albemarle County	53	<b>67</b>	26.4%	29	<b>30</b>	3.4%	\$237,000	<b>\$322,500</b>	36.1%	14	<b>31</b>	121.4%
Charlottesville	39	<b>44</b>	12.8%	19	<b>20</b>	5.3%	\$301,000	<b>\$303,000</b>	0.7%	15	<b>25</b>	66.7%
Fluvanna County	1	<b>1</b>	0.0%	0	<b>1</b>	n/a	\$0	<b>\$293,288</b>	n/a	1	<b>0</b>	-100.0%
Greene County	0	<b>0</b>	n/a	0	<b>0</b>	n/a	\$0	<b>\$0</b>	n/a	0	<b>0</b>	n/a
Louisa County	3	<b>3</b>	0.0%	3	<b>2</b>	-33.3%	\$717,350	<b>\$537,500</b>	-25.1%	4	<b>2</b>	-50.0%
Nelson County	38	<b>55</b>	44.7%	23	<b>31</b>	34.8%	\$235,000	<b>\$290,000</b>	23.4%	28	<b>36</b>	28.6%





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