# EMİR CAN DAĞLI

# **CANDIDATE ENGINEER**

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# **ABOUT ME**

An Industrial Engineering student with strong communication skills developed through pre-sales experience, possessing analytical thinking abilities and experience in business development and analysis.

# **WORK EXPERIENCE**

#### **BUSINESS ANALYST REPRESANTATIVE**

#### **BeamSec**

London, UK, July 2024 - Current, Remote

- Participating in presentations where the technical aspects of the product are explained during the sales process and introducing the product to potential customers.
- Product development and analysis of future product features could be added.
- Meeting the demands of end-users after the product's sale.
- Working from the BeamTeknoloji AŞ office in Ankara ODTÜ Teknokent.

### **PROJECT INTERN**

# Analytica & Aeronautica Advisory Group

Ankara, Turkey, June - August 2022, January - February 2024

- Developing a data warehouse using Snowflake.
- Expanded my BigQuery, Dataform, and SQL skills via Google's API.
- Participated in international events organized by ICAO, the UN, and Turkish DGCA.

# **EDUCATION**

# Middle East Technical University

2020-2026, Ankara, Turkey B.S Industrial Engineering

# REFERENCES

### Ramazan ERKOYUNCU

Chairman of the Board PANKOBİRLİK & TORKU AŞ

# Batın ŞİMŞEK

Aeropolitical Affairs Manager, MNG Airlines

# **ACTIVITIES**

# METU Management Consulting Community

 Consulted for the Turkish Cancer Association on website design, merchandise sales, and event diversification.

#### **ACHIEVEMENTS**

- Case Contest Winner, Yıldırım Beyazıt University
- Sales Certificate given by BeamSec
- EthGlobal Brussels 2024 Hacker