Subject: Interest for Prime Financing Distribution Team from Emily

Hi Paul,

The experience in your desk was invaluable, and I learned so much from the supportive and knowledgeable team members.

Here are the reasons why I am interested in this desk:

* **I am interested in client facing business and would like to help client solve different problems.** I believe that helping clients solve problems and meet their new needs is a way for me to continuously learn and also provides me with a sense of achievement.
* **I was deeply attracted and inspired by the team's dynamics and supportiveness, which fosters an environment of creativity and innovation.** Additionally, I appreciate how the team values diversity and allows each person to contribute their unique strengths to the group. During my internship, I observed how individuals with different personalities and strengths were taking different responsibilities.
* **I am deeply intrigued by this desk's critical role in connecting products, markets, and clients in the financing platform.** If I had the opportunity to join, it will become an essential starting point for my career, providing a unique opportunity to gain comprehensive insights into the financing business. Working on this desk will equip me with a deep understanding of the industry and its dynamics, which will be invaluable as I progress. The team's focus on delivering customized financing solutions to clients, which aligns with my passion for providing tailored financial advice and solutions to clients.

Here are the reasons why I think I am suitable for this desk:

* **Reliability and ability to stay calm under pressure**: I understand that transactional sales can be a high-pressure and fast-paced environment. I have demonstrated my ability to remain calm under challenging circumstances, and I am confident that I can handle the demands of the role.
* **Both communication skills and technical skills**: Apart from communication skills, I have foundation in automation using Python and VBA, which I believe would add value to this desk. I am also comfortable working with a range of software and tools, which would enable me to streamline processes and improve efficiency.
* **Adaptability and improvement**: My diverse experience studying and living in different countries has taught me how to adapt to different people and working environments. I believe that this skill would be valuable in working with clients from diverse backgrounds and navigating the complexities of the financing industry. I am open to any critical feedback and constantly seeking ways to improve my work.
* **Quick learner and willingness to step out of comfort zone**: I have always been eager to learn and take on new challenges. Additionally, I am willing to step out of my comfort zone and take on new responsibilities to contribute to the team's success.

Thanks for providing me a lot of opportunities to learn in this desk and I am interested in joining in and believe myself will be a good fit for this team.

Thanks for your!

Best regards,

Emily