



**PSYCHO
METER**

REPORT

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Date : Fri Nov 10 20:47:08 UTC 2017

General Information

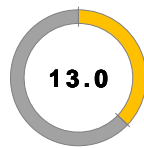
Quotient	Daughter Quotient	Description
Intrapersonal Quotient (I1Q)	Self-Esteem Quotient Body Wellbeing Quotient Locus of Control Quotient	Intrapersonal Quotient is simply about how we view, judge and therefore feel about ourselves and expect to be accepted and valued by people who we value in life. A strong sense of self is vital in determining how we approach life; relate to and work with others. This quotient is measured by our skill in tackling life events and is interpreted by us via feedback got from others.
Interpersonal Quotient (I2Q)	Aggressive-Assertive Quotient Passive-Assertive Quotient Friendliness Quotient Controlling Quotient	Interpersonal Quotient is about how we interact, deal with and manage others. It's about communicating to others what we feel or deserve – however in a manner that does not infringe upon their rights. It is also about understanding and appropriately responding to other's communication about what they feel or deserve. Being assertive, that is talking about our needs, wants, feelings, beliefs and opinions to others in a straightforward style, yet which still shows respect for them, is an important component of this quotient. However, at times we confuse assertive behavior with aggression and control, and erroneously assume that to assert ourselves is to be loud and belligerent and refuse to compromise in any way, or try to make others agree to what we want by any and all means. The use of aggressive behaviors, such as verbal or physical threats, or attempts to control others indirectly through manipulation, may sometimes get us what we desire, but at the cost of any goodwill in our relationships. Over a period of time, aggression and control are as self-defeating as being passive or submissive.
Rational Emotive Quotient (REQ)	Rationality Quotient Impulsiveness Quotient	Thousands of years ago, the Greek philosopher Epictetus said that we are not disturbed by things but the views we take of them. Many centuries later, the most famous English dramatist Shakespeare wrote a similar line: that there is nothing good or bad but our thinking makes it so. Rational emotive behavior is about understanding the importance of this idea and working to make our emotions more rational. The behavior is founded on a small number of straightforward principles having deep implications: we are accountable for our own emotions and actions; our hurtful emotions and dysfunctional behaviors are the result of our illogical thinking; we can learn to have more reasonable and realistic views and, with practice, make them a part of us; we'll experience a deeper acceptance of ourselves and greater satisfactions in life by developing a reality-based outlook.
General Well-Being Quotient (GWQ)	Stress Quotient Happiness Quotient Anxiety Quotient	General Well-being quotient is about how we feel generally in life. Our perceived level of stress is an important part of our general well-being. Stress is a condition or feeling experienced when a person perceives that demands exceed the personal and social resources the individual is able to mobilize. A little bit of stress, called positive stress, is good for us as it helps us work better in demanding situations. But if not within acceptable limits, stress can affect both our body and our mind. People under large amounts of stress can become tired, sick, and incapable of concentrating or thinking clearly. Sometimes, they even suffer mental breakdowns. Similarly our happiness and anxiety levels also affect our general well-being

Score, Interpretation

Quotient

Score

Interpretation

Intrapersonal
Quotient (I1Q)

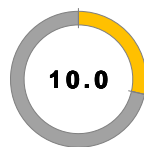
IN-ADEQUATE

A significant gap exists between the degree of IQ1 that is present and that is desirable. The individual's response suggests they lack confidence and a sense of achievement. Therefore a fair amount of attention needs to be paid to develop a stronger sense of self.

More specifically, the scores show the following...

One, self-esteem is low and the individuals seriously need to engage in activities that give them a higher sense of self-worth.

Two, the individuals are not happy with their bodies or physical appearance and this affects considerably their sense of self. They need to understand that while physical appearance is definitely important and they should work towards developing a better one, a well-rounded personality is even more important. So they shouldn't make their physical appearance the whole and soul of their self. And three, the scores show that individuals do not feel that they have control of their lives or that it is in their hands to give it a desired direction. Fate and other people, according to them, hugely influence what happens in their lives. This may lead to negative patterns of behavior like blame-gaming and victim playing, so it is advised that the individuals start believing that they are responsible for their lives far more than they seem to feel right now.

Interpersonal
Quotient (I2Q)

IN-ADEQUATE

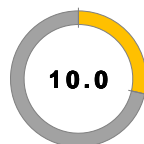
A noticeable gap exists between the degree of IQ2 that is present and that is desirable. The individuals' responses suggest that they face significant difficulty in how they interact and work with others. A fair amount of effort needs to be put in by the individuals to increase the degree of efficiency of their interactions with others.

More specifically, the scores show the following...

One, the individuals are sometimes very aggressive and this may lead to frequent conflicts with peers and later on in life, colleagues. The individuals need to understand that while it is important to stand up for your rights and for what you deserve from others, it is equally important to remember that other people have the same rights as you and best results are achieved when you are not aggressive or fight with them during conflicts but are instead assertive: mutually respectful, accepting, direct and honest but tactful, clear, decisive, responsible and spontaneous.

Two, the individuals also often display avoidable passivity in their approach characterized by traits like helplessness, indecisiveness, being needlessly apologetic, lack of responsibility and indirectness. A much more assertive approach is desired in such circumstances.

Three, the scores show that individuals seem to be quite unfriendly to the people around them which is not a good thing. It is recommended that they should take care to be more of a friend to their peers. While it is good to focus on ourselves, the interdependency of everything in life can make it difficult for us to live a happy, productive and fulfilling life if we are not friendly to people around us and don't take them into consideration. Especially, in the professional world, where we need to work in teams and develop extensive networks to have a fulfilling and successful career, a friendly nature is very important. And four, the individuals seem to be very controlling of people around them or of those who are near and dear to them. This is not a good thing as besides infringing on the rights of others to determine their own lives, such interfering behavior will also make the others angry and resentful.

Rational Emotive
Quotient (REQ)

IN-ADEQUATE

A significant gap exists between the degree of REQ that is present and that is desirable. The individual's response suggests that in many situations they lack the ability to formulate emotional responses that are rational. Therefore a fair amount of attention needs to be paid to develop this ability.

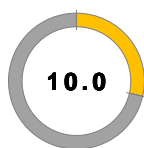
More specifically, the scores show the following...

One, the individuals are quite irrational at times and this can cause a lot of trouble in their personal and professional lives. A lot of improvement on this front is needed and the individuals need to realize that extreme reactions to situations hinder or sometimes completely damage their ability to solve complex problems.

And two, the individuals show very impulsive behavior. Mostly, this can impair their decision making ability and lead them to make poor choices and act poorly as an optimum amount of thought must go into any decision making process before choices are made and actions taken.

Quotient**Score****Interpretation**

General Well-Being
Quotient (GWQ)



IN-ADEQUATE

A significant gap exists between the degree of GWQ that is present and that is desirable. The individual's response suggests they are under a fair bit of stress and are unhappy with their lives. Therefore a fair amount of attention needs to be paid to improve the situation.

More specifically, the scores show the following...

One, responses show that the individuals are currently experiencing a high degree of stress. This is not a healthy situation. While the issues leading to so much of stress could be temporary, it is recommended that actions should be taken on priority to bring down the stress levels.

Two, the individuals seem to be feeling rather sad in their current lives.

Happiness of the mind is a very important requirement for a productive personal and professional life. An unhappy mind is a disinterested mind, so the individuals should seek ways to lift themselves out of their current states of unhappiness.

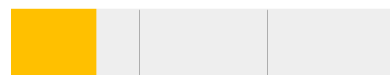
And three, the scores show that individuals are very anxious about the happenings in their current lives. A lot of anxiety leads to reduced effectiveness in personal and professional lives leading to a negative feedback loop. So the individuals should find ways to reduce their anxiety levels.

Profile Indicators



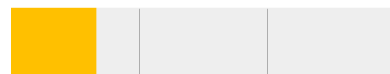
TEAM PLAY

IN-ADEQUATE



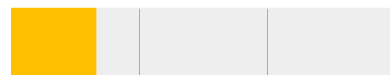
CONFLICT HANDLING

IN-ADEQUATE



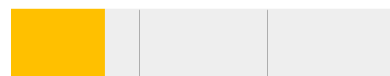
DECISION MAKING

IN-ADEQUATE



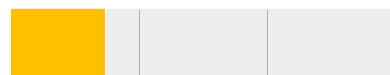
STRESS HANDLING

IN-ADEQUATE



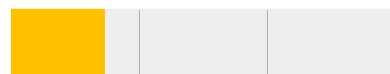
LEADERSHIP

IN-ADEQUATE



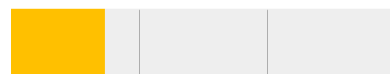
EMPLOYEE RELIABILITY

IN-ADEQUATE



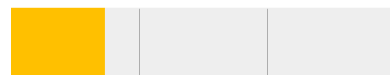
SALES ACHIEVEMENT

IN-ADEQUATE



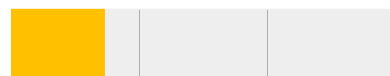
WORK ENGAGEMENT

IN-ADEQUATE



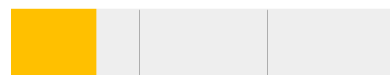
PERSUASIVENESS

IN-ADEQUATE



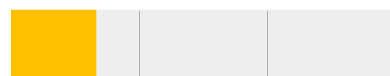
BUSINESS ACUMEN



IN-ADEQUATE



CUSTOMER SERVING ATTITUDE

IN-ADEQUATE



	CHANNEL MANAGEMENT	IN-ADEQUATE	<div><div></div><div></div><div></div><div></div></div>
	EXECUTION	IN-ADEQUATE	<div><div></div><div></div><div></div><div></div></div>

Graphical Interpretation

You have been assessed on four parameters: Intrapersonal, Interpersonal, Rational Emotive, and General well being. Following is the graphical analysis of your result. The grey area represents the Ideal map, the yellow represents the Indian average (Benchmark) and blue represents Actual Score.

