



भारत हेवी इलेक्ट्रिकल्स लिमिटेड / BHARAT HEAVY ELECTRICALS LIMITED  
रामचंद्रपुरम :: हैदराबाद / RAMACHANDRAPURAM :: HYDERABAD  
(Hospital Administration)

HY:HA:Apollo Hospitals:2021/01

Date: 25.02.2021

To  
The CEO,  
Apollo Hospitals,  
HYDERABAD

Dear Sir,

**Sub: Renewal of Empanelment of M/s Apollo Hospitals by another 3 years – Reg.**

With reference to the above, we are pleased to inform you that competent authority has approved for renewal of the existing empanelment contract up to 24/02/2024 with the following tariff, terms and conditions as agreed with M/s Apollo Hospitals as per MOM dated: 15/02/2021.

Tariff & Rates are as follows as agreed in MOM and once again are reiterated here for ease.

1. CGHS 2010 tariff as per the present agreement will continue.  
The applicability of above rates will continue to be as under:
  - a) Apollo Hospital Jubilee Hills- Super Speciality 2010 tariff
  - b) Apollo Hospital, Secunderabad and Hyderguda- 2010 NABH tariff
  - c) Apollo Hospital, DRDO-2010 Non NABH tariff
2. Room Rents: It is decided to increase:
  - a) General Ward- Existing Rs. 980 (AV/BV & Below)- Revised to: Rs 1000
  - b) Sharing Room-Double bedded - Existing Rs. 1725 (AVI/BVI to E4)- Revised to: Rs 2000
  - c) Single Room - Existing Rs. 2100 (E5-E8) -Revised to: Rs 2700
  - d) Deluxe Room - Existing Rs. 3500 (GGM & Above) -Revised to: Rs 4000
  - e) ICU/ICCU/NICU/PICU - Existing Rs. 2475 per day -Revised to: Rs 3200
3. Consultant Charges: It is decided to increase:
  - i. Outpatient Consultation:
    - a) MBBS - Existing Rs.192 -Revised to: Rs 250
    - b) PG Diploma - Existing Rs.308 -Revised to: Rs 350
    - c) PG Degree - Existing Rs.385-Revised to: Rs 450
    - d) Super Specialist - Existing Rs.616 -Revised to: Rs 750
  - ii. Inpatient Consultation - Existing Rs. 550 per visit for all categories: No change

4. For Cardiac procedure related investigations, rate will be applicable as per the rates below:
  - i. CAG charges:
    - a) Rs 12550/- for General ward/Semi-paying categories. (Previous agreement rate was 12650/-. Circular is attached.)
    - b) Rs. 13225/- for Single room / Deluxe Room Categories
  - ii. PTCA charges shall be as under:
    - a) Rs.80850/- for General ward/Semi-paying categories
    - b) Rs. 88440/- for Single room / Deluxe Room Categories
    - c) Maximum 2 stents are permissible, rates will be as per CGHS
    - d) If Restenosis occurs at same vessel and same place within six months, then the procedure charges would be 50% plus stent charges. If CABG is required then 20% discount will be allowed on the package.
  - iii. Cost of Cardiac Pace Maker Charges shall be as per CGHS rates. (CGHS Circular 2018 is attached.)
  - iv. CABG charges will be Rs. 143000/-
5. The PET Scan (whole), the rate will be Rs. 15000/-
6. Charges for other implants as below will be as per the present rates as per CGHS rates.
  - a. Hip Replacement implant (CGHS Circular is attached)
  - b. Total Knee Replacement implant
7. Charges for Rapid Arc- Rs 188000, IGRT Rs 188000 & IMRT Rs 129000
8. For procedures not listed in CGHS 2010 super specialty tariff shall be at NABH tariff. If not listed in NABH tariff, then Non-NABH tariff will be followed. The procedures not listed in any of these tariffs i.e. CGHS 2010 super specialty, NABH or Non NABH shall be charged at Apollo Hospital 2016 tariff with 30% discount.
9. Only I V Albumin and TPN is allowed in critically ill patients. No nutritional powders/ liquids are permissible.
10. Transplants: Permission from BHEL to be obtained in advance.
11. In emergencies, treatment may be started and post facto approval can be obtained. Information for post facto approvals shall be sent to BHEL within 2 days of starting the treatment.
12. A standard format containing details of patient, diagnosis, Management plan and approximate estimated cost of treatment shall be used for sending information to seek approval for treatment.
13. Charges for Medical procedures, diagnostics and treatments other than mentioned above remain the same.



14. BHEL sought discount in pharmacy/ medicines. Apollo representatives declined.
15. Reasonable consumables/ disposables will be allowed.
16. Apollo representatives were briefed about patient related issues while consulting super specialist departments in some areas with cash payment of their higher fee charges and Apollo representatives assured to ensure that BHEL medical beneficiary will be ensured due care with cashless treatment.
17. Prior approvals are required to be obtained from BHEL in respect of high cost procedures.
18. The agreement will be for a period of 3 years and is valid up to 24.02.2024.

We look forward for your excellent patient care services to our employees.

Kindly acknowledge the receipt as a token of acceptance of above.

Thanking you,

Yours sincerely,  
For Bharat Heavy Electricals Limited

(G.Raja Sekhar)

AGM/HA

G. Raja Sekhar

अपर महाप्रबंधक/ अस्पताल प्रशासन  
Addl. General Manager / Hospital Administration  
बी.एच.ई.एल. इलेक्ट्रॉनिक्स, हैदराबाद 32, BHEL - HPEP, HYD-32

CC to  
Billing Section  
AGM/ Finance  
Medical Superintendent