## **Classical Assumptions**

EC 320: Introduction to Econometrics

Emmett Saulnier Spring 2022

# Prologue

# Housekeeping

#### Analytical problem set 3 due tomorrow (4/22)

### Midterm next Thursday (4/28)

- Review session on Tuesday and in Lab, come with questions!
- Study materials...
  - 1. The lecture slides and your notes
  - 2. Homework problems
  - 3. Textbook reading:

ITE Chapters Review, 1, and 2.1-2

MM Chapters 1 and 2

• Bring a calculator if you have one (I will have extras, but not 60)

## Agenda

#### Last Week

How does OLS estimate a regression line?

Minimize RSS.

What are the direct consequences of minimizing RSS?

- Residuals sum to zero.
- ullet Residuals and the explanatory variable X are uncorrelated.
- Mean values of X and Y are on the fitted regression line.

Whatever do we mean by goodness of fit?

• What information does  $\mathbb{R}^2$  convey?

## Agenda

### Today

Under what conditions is OLS desirable?

- **Desired properties:** Unbiasedness, efficiency, and ability to conduct hypothesis tests.
- **Cost:** Six **classical assumptions** about the population relationship and the sample.

**Policy Question:** How much should the state subsidize higher education?

- Could higher education subsidies increase future tax revenue?
- Could targeted subsidies reduce income inequality and racial wealth gaps?
- Are there positive externalities associated with higher education?

**Empirical Question:** What is the monetary return to an additional year of education?

- Focuses on the private benefits of education. Not the only important question!
- Useful for learning about the econometric assumptions that allow causal interpretation.

**Step 1:** Write down the population model.

$$\log(\text{Earnings}_i) = \beta_1 + \beta_2 \text{Education}_i + u_i$$

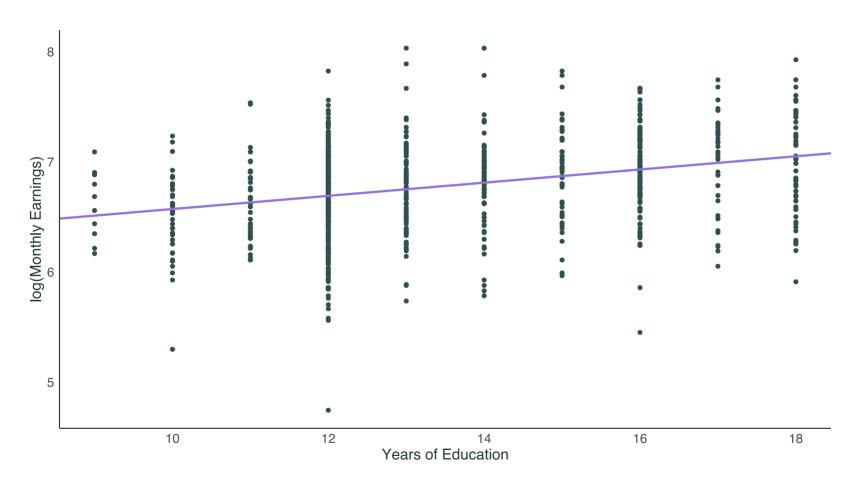
**Step 2:** Find data.

• Source: Blackburn and Neumark (1992).

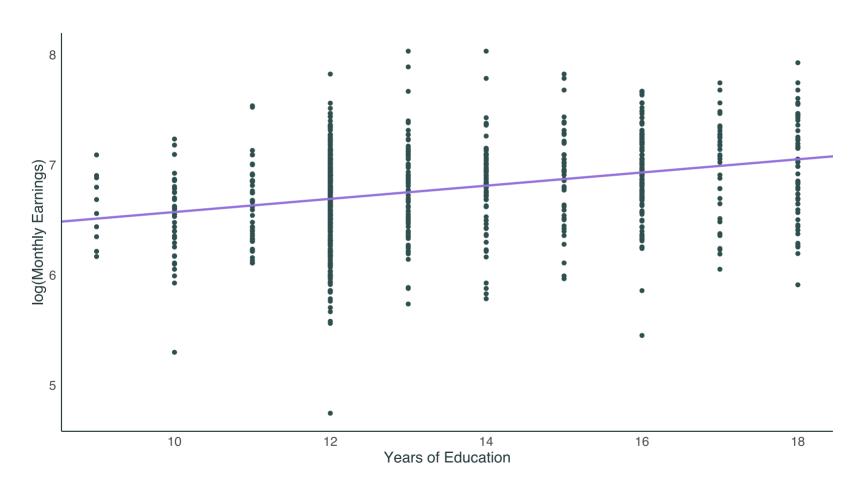
**Step 3:** Run a regression using OLS.

$$\log(\hat{\text{Earnings}}_i) = \hat{\beta}_1 + \hat{\beta}_2 \hat{\text{Education}}_i$$

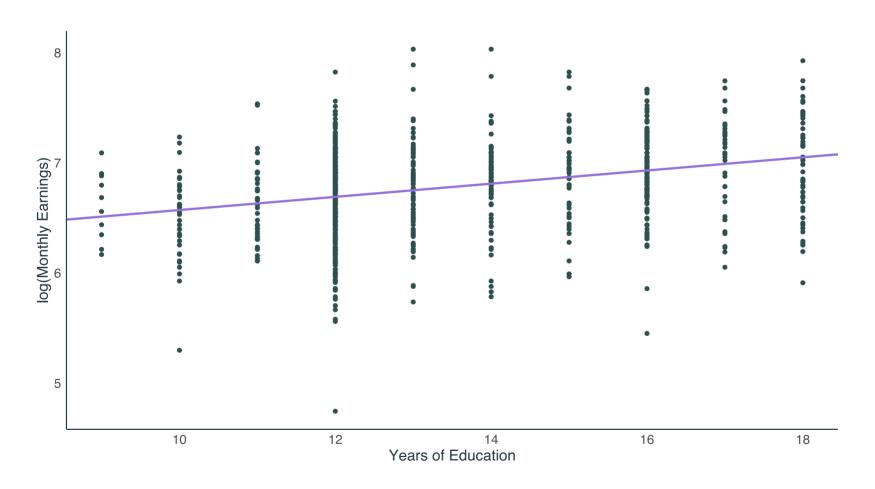
 $log(Earnings_i) = 5.97 + 0.06 \times Education_i.$ 



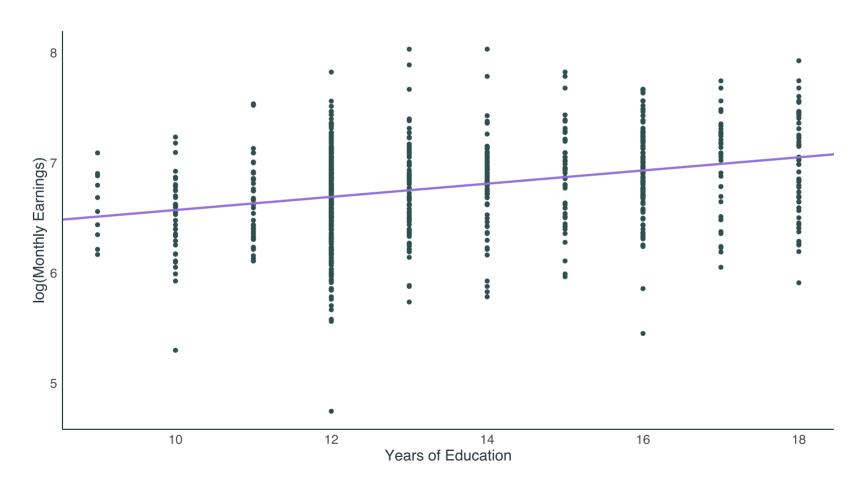
Additional year of school associated with a 6% increase in earnings.



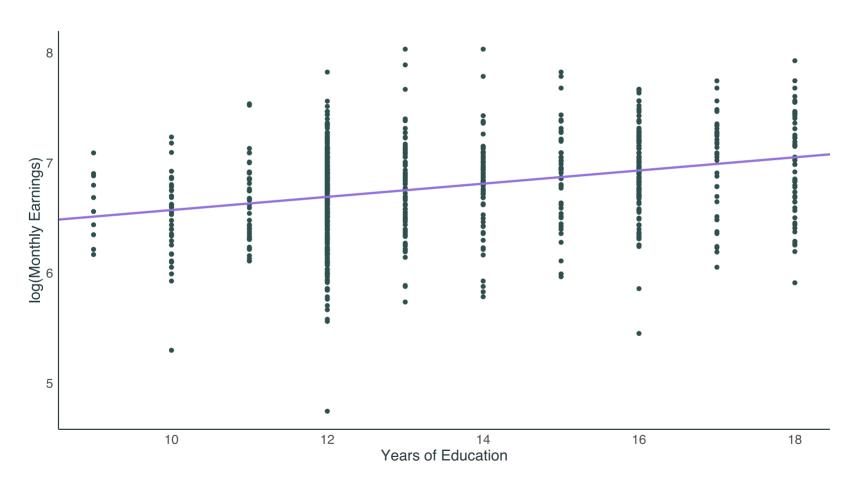
 $R^2 = 0.097.$ 



Education explains 9.7% of the variation in wages.



What must we **assume** to interpret  $\hat{\beta}_2 = 0.06$  as the return to schooling?

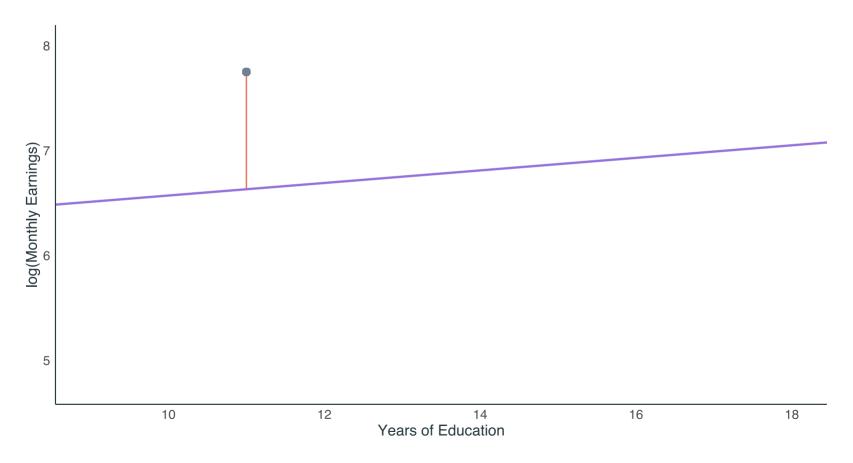


The most important assumptions concern the error term  $u_i$ .

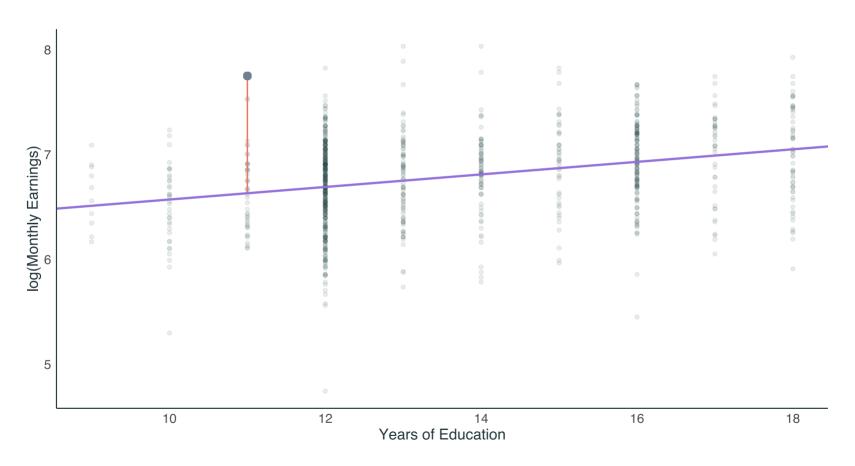
**Important:** An error  $u_i$  and a residual  $\hat{u}_i$  are related, but different.

- **Error:** Difference between the wage of a worker with 16 years of education and the **expected wage** with 16 years of education.
- **Residual:** Difference between the wage of a worker with 16 years of education and the **average wage** of workers with 16 years of education.
- Population vs. sample.

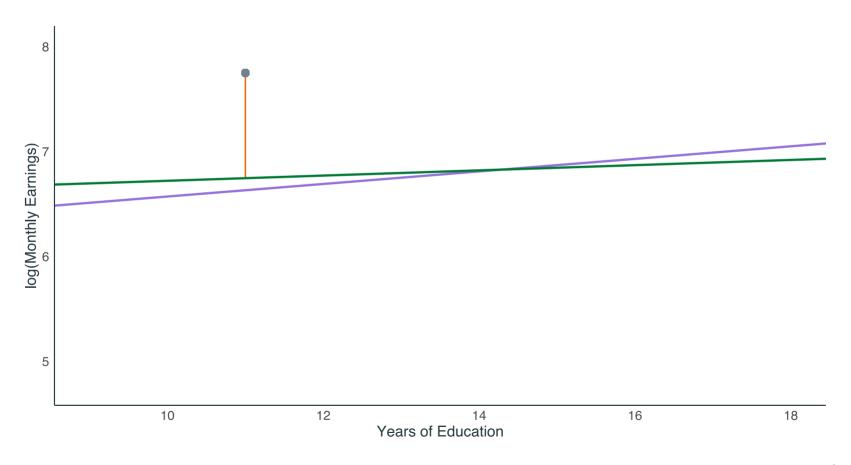
A **residual** tells us how a **worker**'s wages compare to the average wages of workers in the **sample** with the same level of education.



A **residual** tells us how a **worker**'s wages compare to the average wages of workers in the **sample** with the same level of education.



An **error** tells us how a **worker**'s wages compare to the expected wages of workers in the **population** with the same level of education.



# Classical Assumptions

# Classical Assumptions of OLS

- 1. **Linearity:** The population relationship is **linear in parameters** with an additive error term.
- 2. **Sample Variation:** There is variation in X.
- 3. **Exogeneity:** The X variable is **exogenous** (i.e.,  $\mathbb{E}(u|X) = 0$ ).
- 4. **Homoskedasticity:** The error term has the same variance for each value of the independent variable (i.e.,  $Var(u|X) = \sigma^2$ ).
- 5. **Non-autocorrelation:** The values of error terms have independent distributions (i.e.,  $E[u_iu_j] = 0, \forall i \text{ s.t. } i \neq j$ )
- 6. **Normality:** The population error term is normally distributed with mean zero and variance  $\sigma^2$  (i.e.,  $u \sim N(0, \sigma^2)$ )

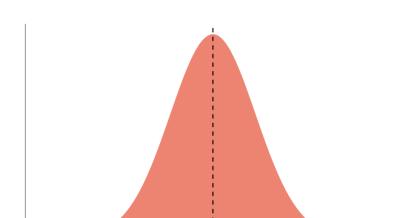
<sup>†</sup> Implies assumption of **Random Sampling:** We have a random sample from the population of interest.

## When Can We Trust OLS?

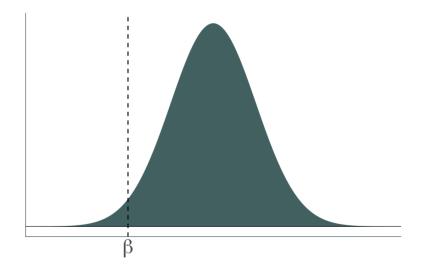
## Bias

An estimator is **biased** if its expected value is different from the true population parameter.

Unbiased estimator:  $\mathbb{E}\Big[\hat{eta}\Big]=eta$ 



Biased estimator:  $\mathbb{E}\left[\hat{eta}\right] 
eq eta$ 



### When is OLS Unbiased?

### **Required Assumptions**

- 1. **Linearity:** The population relationship is **linear in parameters** with an additive error term.
- 2. **Sample Variation:** There is variation in X.
- 3. **Exogeneity:** The X variable is **exogenous** (i.e.,  $\mathbb{E}(u|X) = 0$ ).
- **►** (3) implies **Random Sampling**. Without, the internal validity of OLS uncompromised, but our external validity becomes uncertain. †

† Internal Validity: relates to how well a study is conducted (does it satisfy OLS assumptions?). External Validity: relates to how applicable the findings are to the real world.

### Result

OLS is unbiased.

# Linearity (A1.)

### Assumption

The population relationship is **linear in parameters** with an additive error term.

### Examples

- $Wage_i = \beta_1 + \beta_2 Experience_i + u_i$
- $\log(\text{Happiness}_i) = \beta_1 + \beta_2 \log(\text{Money}_i) + u_i$
- $\sqrt{\text{Convictions}_i} = \beta_1 + \beta_2(\text{Early Childhood Lead Exposure})_i + u_i$
- $\log(\text{Earnings}_i) = \beta_1 + \beta_2 \text{Education}_i + u_i$

# Linearity (A1.)

### Assumption

The population relationship is **linear in parameters** with an additive error term.

#### **Violations**

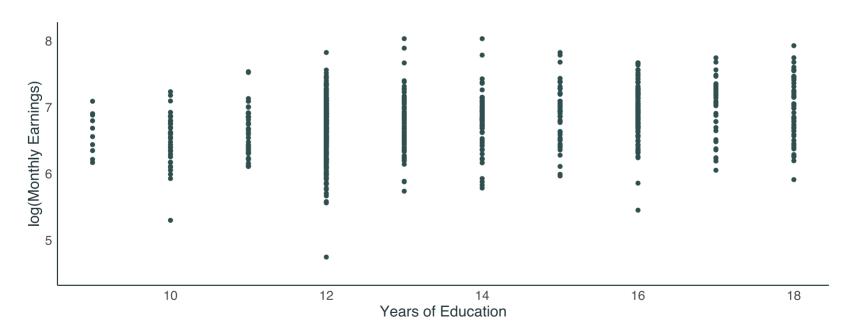
- Wage<sub>i</sub> =  $(\beta_1 + \beta_2 \text{Experience}_i)u_i$
- ullet Consumption $_i = rac{1}{eta_1 + eta_2 ext{Income}_i} + u_i$
- ullet Population $_i=rac{eta_1}{1+e^{eta_2+eta_3{
  m Food}_i}}+u_i$
- ullet Batting Average $_i=eta_1( ext{Wheaties Consumption})_i^{eta_2}+u_i$

# Sample Variation (A2.)

### **Assumption**

There is variation in X.

### Example

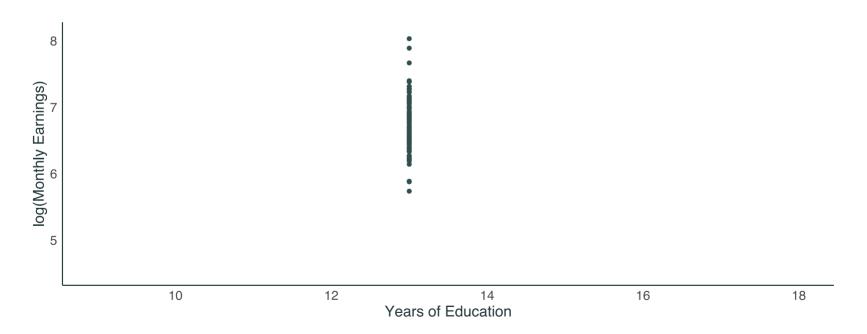


# Sample Variation (A2.)

### **Assumption**

There is variation in X.

#### **Violation**



# Exogeneity (A3.)

### **Assumption**

The X variable is **exogenous:**  $\mathbb{E}(u|X)=0$ .

• For any value of X, the mean of the error term is zero.

#### The most important assumption!

Really two assumptions bundled into one:

- 1. On average, the error term is zero:  $\mathbb{E}(u) = 0$ .
- 2. The mean of the error term is the same for each value of X:  $\mathbb{E}(u|X) = \mathbb{E}(u).$

# Exogeneity (A3.)

### Assumption

The X variable is **exogenous:**  $\mathbb{E}(u|X)=0$ .

- The assignment of *X* is effectively random.
- Implication: no selection bias and no omitted-variable bias.

### Examples

In the labor market, an important component of u is unobserved ability.

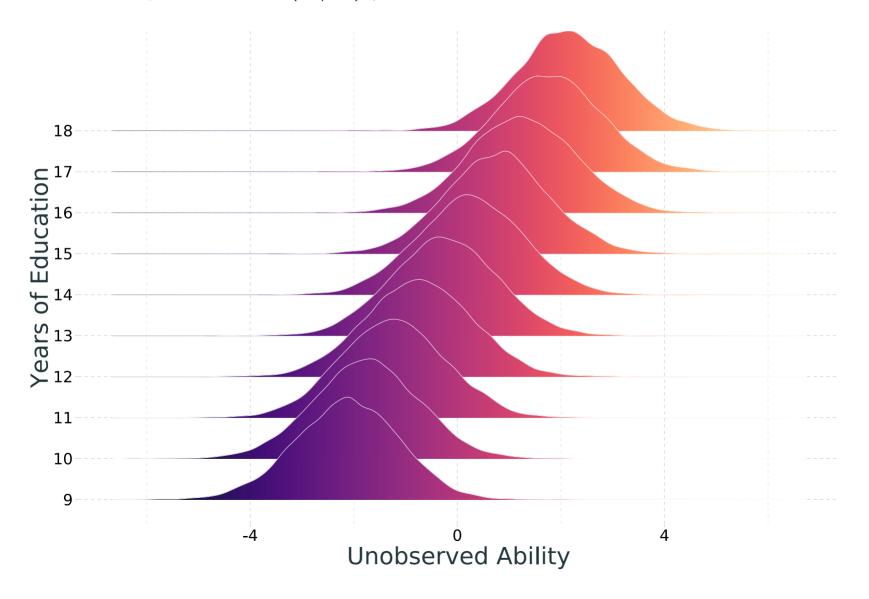
- $\mathbb{E}(u|\mathrm{Education}=12)=0$  and  $\mathbb{E}(u|\mathrm{Education}=20)=0$ .
- $\mathbb{E}(u|\text{Experience}=0)=0$  and  $\mathbb{E}(u|\text{Experience}=40)=0$ .
- Do you believe this?

Graphically...

Valid exogeneity, i.e.,  $\mathbb{E}(u \mid X) = 0$ 



Invalid exogeneity, i.e.,  $\mathbb{E}(u \mid X) 
eq 0$ 



# Variance Matters, Too

# Why Variance Matters

Unbiasedness tells us that OLS gets it right, on average.

• But we can't tell whether our sample is "typical."

**Variance** tells us how far OLS can deviate from the population mean.

- How tight is OLS centered on its expected value?
- This determines the efficiency of our estimator.

The smaller the variance, the closer OLS gets, **on average**, to the true population parameters *on any sample*.

- Given two unbiased estimators, we want the one with smaller variance.
- If (A4.) and (A5.) are satisfied as well, we are using the **most efficient** linear estimator.

## OLS Variance

To calculate the variance of OLS, we need:

- 1. The same four assumptions we made for unbiasedness.
- 2. Homoskedasticity.
- 3. Non-autocorrelation

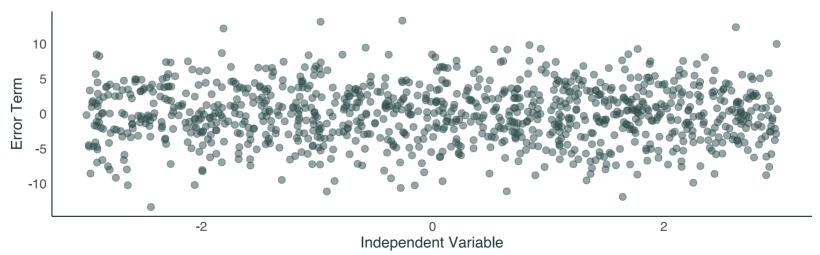
# Homoskedasticity (A4.)

### **Assumption**

The error term has the same variance for each value of the independent variable:

$$\operatorname{Var}(u|X) = \sigma^2$$
.

### Example



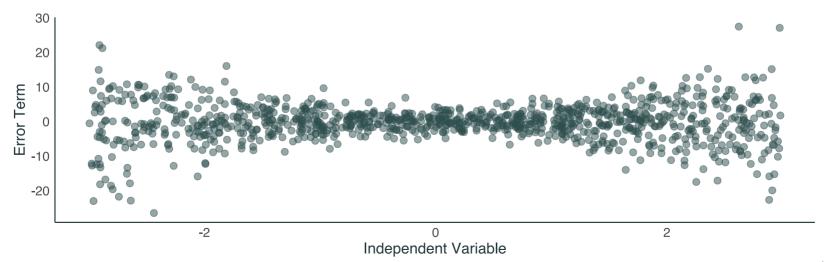
# Homoskedasticity (A4.)

### Assumption

The error term has the same variance for each value of the independent variable:

$$\mathrm{Var}(u|X) = \sigma^2$$

### Violation: Heteroskedasticity



## Non-Autocorrelation

### Assumption

Any individual's error term is drawn independently of other error terms.

$$egin{aligned} \operatorname{Cov}(u_i,u_j) &= E[(u_i-\mu_u)(u_j-\mu_u)] \ &= E[u_iu_j] = E[u_i]E[u_j] = 0, ext{where } i 
eq j \end{aligned}$$

- This implies no systematic association between error term values for any pair of individuals
- In practice, there is always some correlation in unobservables across individuals (e.g. common correlation in unobservables among individuals within a given US state)
- Referred to as clustering problem. Standard errors can be adjusted to address

## OLS Variance

Variance of the slope estimator:

$$\operatorname{Var}({\hat{eta}}_2) = rac{\sigma^2}{\sum_{i=1}^n (X_i - ar{X})^2}.$$

- As the error variance increases, the variance of the slope estimator increases.
- As the variation in X increases, the variance of the slope estimator decreases.
- Larger sample sizes exhibit more variation in  $X \Longrightarrow \mathrm{Var}(\hat{\beta}_2)$  falls as n rises.

## Gauss-Markov

### Gauss-Markov Theorem

#### OLS is the **Best Linear Unbiased Estimator (BLUE)** when:

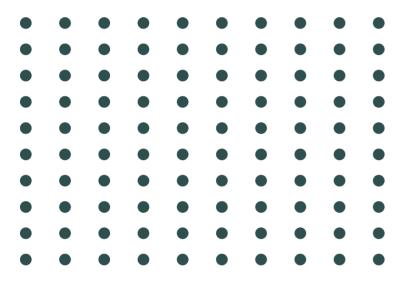
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## Gauss-Markov Theorem

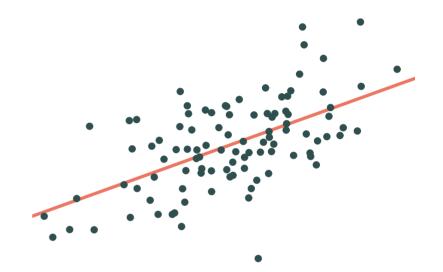
OLS is the **Best Linear Unbiased Estimator (BLUE)** 

# Population vs. Sample, Revisited

**Question:** Why do we care about population vs. sample?



**Population** 

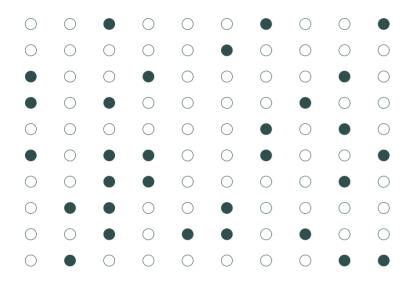


### **Population relationship**

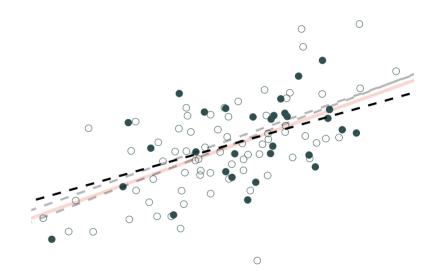
$$y_i = 2.53 + 0.57x_i + u_i$$

$$y_i = eta_1 + eta_2 x_i + u_i$$

**Question:** Why do we care about population vs. sample?



**Sample 3:** 30 random individuals



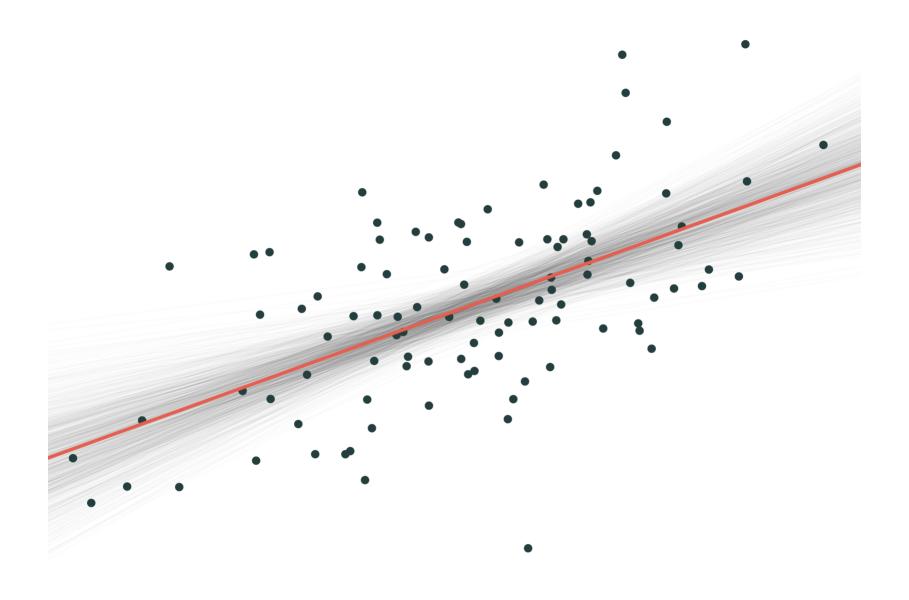
#### **Population relationship**

$$y_i = 2.53 + 0.57x_i + u_i$$

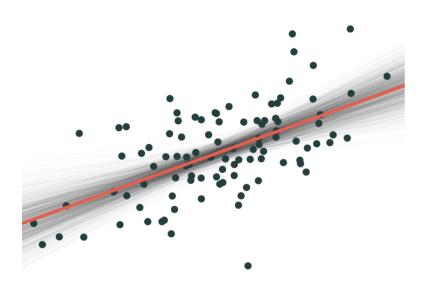
### **Sample relationship**

$$\hat{y}_i = 3.21 + 0.45x_i$$

Repeat **10,000 times** (Monte Carlo simulation).



**Question:** Why do we care about population vs. sample?



- On **average**, the regression lines match the population line nicely.
- However, individual lines
   (samples) can miss the mark.
- Differences between individual samples and the population create uncertainty.

**Question:** Why do we care about population vs. sample?

**Answer:** Uncertainty matters.

 $\hat{\beta}_1$  and  $\hat{\beta}_2$  are random variables that depend on the random sample.

We can't tell if we have a "good" sample (similar to the population) or a "bad sample" (very different than the population).

Next time, we will leverage all six classical assumptions, including **normality**, to conduct hypothesis tests.