



# The unequal effects of the health–economy trade-off during the COVID-19 pandemic

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Despite the global impact of the coronavirus disease 2019 pandemic, the question of whether mandated interventions have similar economic and public health effects as spontaneous behavioural change remains unresolved. Addressing this question, and understanding differential effects across socioeconomic groups, requires building quantitative and fine-grained mechanistic models. Here we introduce a data-driven, granular, agent-based model that simulates epidemic and economic outcomes across industries, occupations and income levels. We validate the model by reproducing key outcomes of the first wave of coronavirus disease 2019 in the New York metropolitan area. The key mechanism coupling the epidemic and economic modules is the reduction in consumption due to fear of infection. In counterfactual experiments, we show that a similar trade-off between epidemic and economic outcomes exists both when individuals change their behaviour due to fear of infection and when non-pharmaceutical interventions are imposed. Low-income workers, who perform in-person occupations in customer-facing industries, face the strongest trade-off.

From the inception of the coronavirus disease 2019 (COVID-19) pandemic, global efforts have focused mostly on curbing the spread of severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2) through the implementation of mandated non-pharmaceutical interventions (NPIs)<sup>1</sup>. These strategies, encompassing the partial or complete closure of non-essential, customer-facing economic activities such as entertainment and dining, and the enforcement of remote work policies, have impacted people differently across socioeconomic groups. In particular, employees in non-essential industries or able to work remotely were less likely to be exposed to the virus, while workers engaged in essential, in-person tasks experienced a higher risk of exposure. Similarly, the

economic effects of mandated NPIs were industry and occupation specific; for instance, lower-income workers who are primarily engaged in customer-facing industries and in-person occupations were more at risk of layoffs during industry shutdowns<sup>2,3</sup>.

In parallel with NPIs, the COVID-19 pandemic also triggered behavioural adaptations, with individuals voluntarily minimizing their contacts and reducing their use of customer-facing services due to fear of the disease. However, the effect of these self-imposed behavioural changes, as opposed to NPIs, remains contentious<sup>4–6</sup>. Moreover, it is an open question whether these behavioural changes result in uneven consequences across socioeconomic groups, similarly to NPIs.

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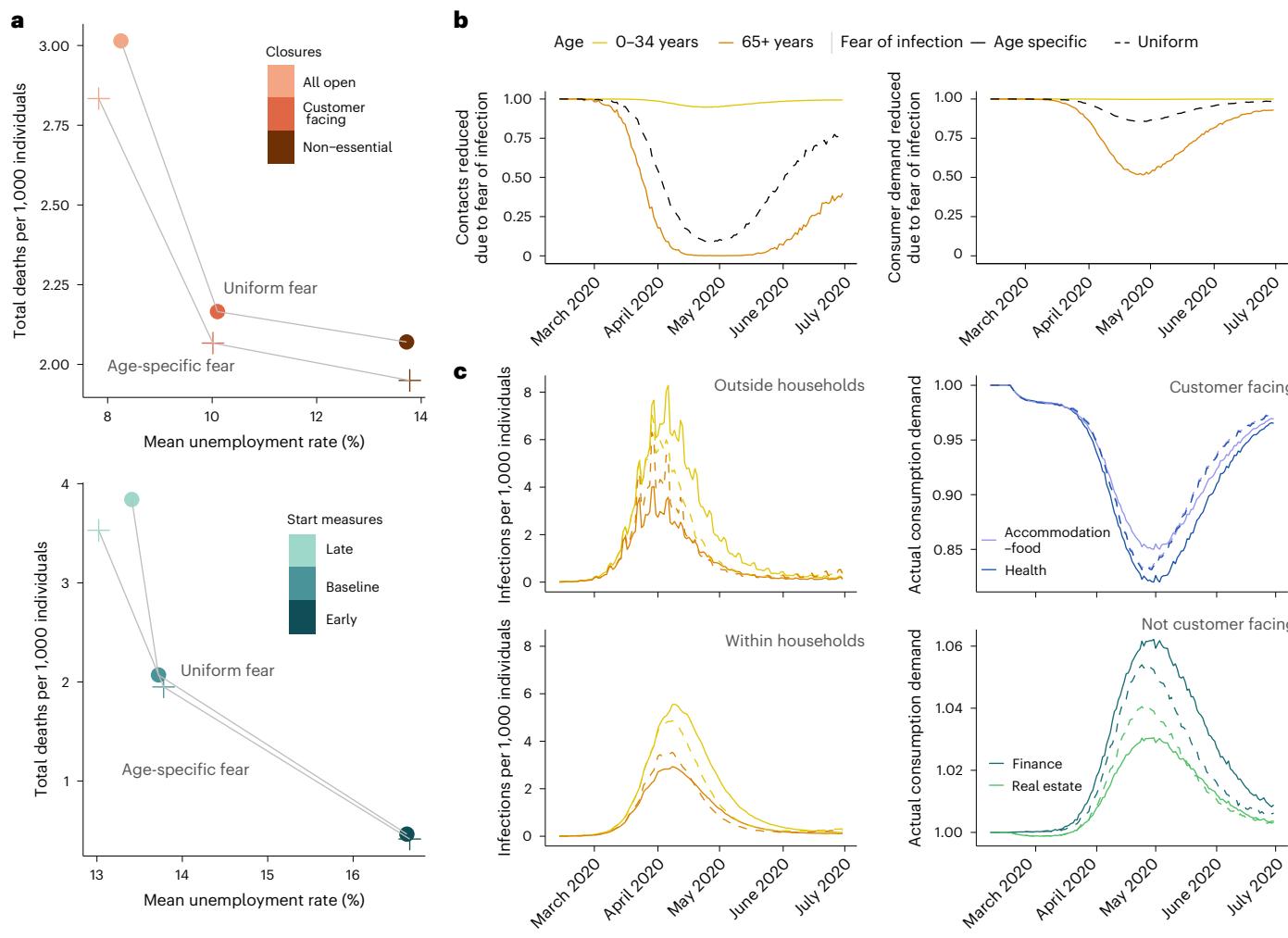
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**Fig. 5 | Results on age-specific fear of infection.** **a**, Aggregate deaths and unemployment across scenarios. The general interpretation is the same as Fig. 3; here, uniform fear is represented by circles and age-specific fear is represented by plus symbols. **b**, For the scenario 'all open–early start', time series of the level of workplace and community contacts and consumption demand of customer-facing industries, disaggregated by type of fear (solid lines, age-specific fear and dashed lines, uniform fear) and by age groups with heterogeneous fear.

These time series show how fear of infection reduces contacts and consumption demand. **c**, For the same scenario as **b**, the time series of infections per 1,000 individuals disaggregated by age groups and by whether they occurred outside or within households, and actual consumption demand (relative to the pre-pandemic level) disaggregated by industry and by whether industries are customer facing or not.

age-specific fear. Adjusting for age-specific fear, while keeping other factors constant, marginally reduces both unemployment and deaths compared with uniform fear. In the 'all open' scenario, where the effect is most pronounced, age-specific fear reduces deaths by 6% and unemployment by 5%. For comparison, closing customer-facing industries cuts deaths by 28% but increases unemployment by 22%.

In Fig. 5b,c, we examine industry- and age-specific effects, focusing on ages 0–34 years and 65+ years. First, in Fig. 5b, we show how fear of infection reduces contacts and consumption demand. As expected, uniform fear leads to equal reductions across all ages by construction, while age-specific fear instead leads to the least reduction in young agents and the most in older agents. Total consumption decreases less than contacts as it may not require direct contact, such as ordering takeaway food (Methods).

In Fig. 5c, we first consider infections (left plots). We distinguish infections occurring inside households from those happening outside (community or workplace contacts). Outside the household, infections among older agents decrease with age-specific fear compared with uniform fear, especially around the epidemic peak where they are 30% lower. However, in the waning phase of the epidemic, infections are

comparable in both scenarios. In contrast, we see an opposite trend among young households, where a large number of infections happen later due to their very low fear of infection. Within households, the differences between age-specific and uniform scenarios are less pronounced.

The relatively small decrease in deaths with age-specific fear can be explained in two ways. On the one hand, the time series of reductions in contacts and infections show that older individuals drastically reduce their contacts only after the epidemic peak. This delay results from the lag between infection and death reporting; behaviour change intensifies when individuals become aware of the number of COVID-19 deaths. On the other hand, older individuals cannot avoid infections within their own households.

As we can also see in Fig. 5c (right plots), age-dependent fear of infection alters consumption demand across industries. Consumption demand decreases more in health, a customer-facing industry on which old agents spend a disproportionate amount of income, and less in accommodation–food, on which young agents spend a higher share of their income. At the same time, consumption demand increases towards industries that are not customer facing because households

reallocate part of their consumption budget to those industries. As individuals in older age groups decrease consumption more and thus have more budget to reallocate because of higher fear of infection, this results in higher consumption demand towards industries that have high consumption share among old individuals, such as finance. By contrast, because younger individuals spend a large fraction of their income on real estate and, with low fear, they do not reallocate much, the increase in demand for real estate services is lower than if fear of infection was uniform across ages.

In summary, these findings show that even when individuals adjust their behaviours in response to their personal risk levels during a pandemic, it only modestly affects health and economic outcomes. Moreover, our results quantify the complex ripple effects across various sociodemographic groups.

## Discussion

Addressing the health impacts of the COVID-19 pandemic required important societal and economic disruptions, sparking intense debates. On the one hand, stringent restrictions and government-enforced measures were critical to suppress the virus spread. On the other hand, some contend that individual behavioural adaptations could have served as a more effective tool in managing the epidemic's trajectory. They suggest that allowing individuals to spontaneously lower their exposure risk according to the epidemic trajectory would lead to the most favourable balance of health and economic outcomes.

Determining whether behavioural change or NPIs are more effective in minimizing the pandemic's health and economic impacts is complex. Each operates differently; NPIs function by curtailing labour supply, creating a supply shock, while behavioural changes act as a demand shock with time-varying effects. Additionally, behavioural changes typically occur only when reported deaths rise considerably, which usually lags about 3 weeks behind infection transmission. The effectiveness of behavioural changes versus NPIs depends on quantitative details such as how long they take to reduce virus circulation to very low levels, enabling a prompt rebound in consumption.

Our findings indicate a parallel between behavioural responses and economic activity shutdowns: both substantial behavioural changes and stringent closures lead to similar patterns of rising unemployment and fewer infections. This impact is particularly heightened among low-income workers compared with high-income workers. Furthermore, this trend persists even when older individuals demonstrate stronger behavioural responses than younger individuals. Indeed, even if individuals change their behaviour proportionally to their own age-specific death risk, it only slightly enhances epidemic and economic outcomes compared with a situation where behavioural change is uniformly distributed across the population. Our results also show that the trade-off between health and the economy strongly depends on which economic activities are closed. The closure of non-customer-facing industries, such as manufacturing and construction, results in a substantial spike in unemployment with only a marginal decrease in fatalities. Additionally, implementing protective measures late in high fear-of-infection scenarios leads to a dual blow of increased deaths and unemployment. In other cases, a delayed start of protective measures substantially escalates fatalities while only slightly reducing unemployment. These results underscore a crucial distinction between behavioural changes and NPIs: while behavioural changes are a result of self-organization, NPIs can be implemented as soon as needed for highest effectiveness.

Our results have the usual limitations pertaining to modelling studies (for more details on the model, see Methods and Fig. 6). In this paper, we exclusively focus on the first wave of COVID-19 in one specific metropolitan area. It could also be important to consider other aspects of the COVID-19 pandemic that became relevant after the first wave of infections such as masks, test, trace and quarantining, variants, vaccination and waning of immunity. However, we expect

our key results to hold, and we view our model as mostly applicable to the short-term management of emerging/re-emerging infectious diseases. Another important limitation is that the matching between synthetic individuals and mobility traces is probabilistic, as we do not have socioeconomic information about specific Cuebiq users. Nonetheless, our privacy-preserving matching algorithm based on census tracts is likely to be accurate given the strong socioeconomic disparities in different parts of the New York metro area. From the epidemiological standpoint, we assume the same per-contact risk of infection in different occupational settings. If empirical epidemiological data were collected about the contribution of these settings to SARS-CoV-2 transmission, our estimates could be further refined. Moreover, we did not consider differential risk of severe disease and death for individuals with different socioeconomic status. The inclusion of this factor into the model could further exacerbate the highlighted heterogeneity in the health and economic impact of the pandemic and adopted policies on different segments of the population. From the economic standpoint, we consider industries located over the entire metro area, rather than heterogeneous firms at specific geographical locations. Although this is a limitation of our analysis, we believe that this is the right level of aggregation for the questions considered here, but we acknowledge that a more detailed representation of the production sector may be needed to address questions such as the effectiveness of spatially targeted lockdowns. Finally, the infection transmission and economic models are combined through a 'fear' mechanism that was modelled in a simple manner (that is, as a function of the number of reported deaths on the previous day). For example, individuals may not retrieve information on a daily basis and media may amplify some information (for example, a spike in the number of deaths) at certain times, thus altering the perception of the population<sup>21</sup>; different segments of the population may have a different risk perception<sup>20</sup>. This highlights the importance of conducting future studies to better characterize the relation between risk perception and human behaviour during epidemic outbreaks.

From a policy standpoint, we focus on strategies actually implemented in the real world. We also performed preliminary explorations of more sophisticated policy options, including the activation of protective measures when infections go past a certain threshold, and the deactivation when they go below another threshold (Supplementary Section 6.6). Exploring these strategies, we find interesting results, such as the possibility of quasi-steady states with intermittent closures, but these results do not change our main conclusions. While our model can support policymakers in exploring these scenarios, assessing their practical feasibility is essential and requires case-by-case examination, based on resources, logistics and the objective functions to optimize, which is beyond this paper's scope. Our findings, however, underscore the importance of some targeted policies. For instance, closing customer-facing industries, particularly if done early, effectively reduces viral transmission. This allows income-support schemes to specifically aid certain occupations such as food preparation, serving or personal care services, rather than a broader worker base such as those in construction or manufacturing. Enhanced surveillance and contact tracing in industries employing these low-income workers could yield both health and economic benefits. Importantly, these policies are crucial not only during government-mandated closures but also when spontaneous behaviour changes reduce consumption in these industries. Our findings can thus guide the development of policies to mitigate the health and economic impacts of pandemics, while also safeguarding low-income populations to reduce inequalities.

The model presented in this paper has potential impact on both epidemiological and economic impact analysis. From an epidemiological perspective, we have incorporated industries, occupations and the feasibility of remote work into a granular transmission model, demonstrating the value of integrating economic, social and behavioural dimensions into epidemic spreading models<sup>22,23</sup>. Economic impact











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### Software and code

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## Data collection

The data for both the economic and epidemic modules have been collected using standard software packages (Python and R). Census data have been obtained through the ACS API: <https://cran.r-project.org/web/packages/acs/index.html>. We used Python 3.8.0, and the following versions of the Python packages: numpy==1.20.3; pandas==1.3.5; openpyxl==3.1.2. We used R 4.3.1, and the following versions of the R packages: data.table\_1.14.8, cowplot\_1.1.1, tidycensus\_1.4.4, latex2exp\_0.9.6, gridExtra\_2.3, zoo\_1.8-12, stringr\_1.4.0, ggrepel\_0.9.1, ggplot2\_3.3.5, reshape2\_1.4.4, readxl\_1.3.1, dplyr\_1.0.7, sf\_1.0-14

## Data analysis

The data for both the economic and epidemic modules have been analyzed using standard software packages (Python and R) We used Python 3.8.0, and the following versions of the Python packages: numpy==1.20.3; pandas==1.3.5; openpyxl==3.1.2. We used R 4.3.1, and the following versions of the R packages: data.table\_1.14.8, cowplot\_1.1.1, tidycensus\_1.4.4, latex2exp\_0.9.6, gridExtra\_2.3, zoo\_1.8-12, stringr\_1.4.0, ggrepel\_0.9.1, ggplot2\_3.3.5, reshape2\_1.4.4, readxl\_1.3.1, dplyr\_1.0.7, sf\_1.0-14

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