

# EMRE ORAL

## CONTACT INFORMATION

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## RESEARCH FIELDS

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Public Economics, Applied Microeconomics, Behavioral Economics

## EDUCATION

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2021 - Present	<b>University of Mannheim</b> Ph.D. in Economics Research visit at Vrije Universiteit Amsterdam, 12/2024 - 01/2025
2019 - 2021	<b>Ludwig Maximilian University Munich</b> Master of Science in Quantitative Economics Graduate exchange student at UC Berkeley, 2021
2014 - 2019	<b>Koç University</b> Bachelor of Science in Mathematics Bachelor of Arts in Economics Exchange student at Singapore Management University, 2018

## RESEARCH

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### Working Papers

- ◇ ["The Social Multiplier of Pension Reform"](#) (with Simon Rabaté and Arthur Seibold)

**Abstract:** We study the influence of family members, neighbors and coworkers on retirement behavior. To estimate causal retirement spillovers between individuals, we exploit a pension reform in the Netherlands that creates exogenous variation in peers' retirement ages, and we use administrative data on the full Dutch population. We find large spillovers in couples, primarily due to women reacting to their husband's retirement choices. Consistent with homophily in social interactions, the influence of the average sibling, neighbor and coworker is modest, but sizable spillovers emerge between similar individuals in these groups. Additional evidence suggests both leisure complementarities and the transmission of social norms as mechanisms behind retirement spillovers. Our findings imply that pension reforms have a large social multiplier, amplifying their overall impact on retirement behavior by 40%.

## Work in Progress

- ◇ "Savings in Retirement"
- ◇ "Dynamics of Adjustment to Pension Reform" (with Arthur Seibold)
- ◇ "The Demand for Tax Privacy" (with Oytun Tükenmez)

## Other Work

- ◇ "Mass Reproducibility and Replicability: A New Hope" (large replication project with >340 co-authors)  
*Revise and Resubmit, Nature*

## PRESENTATIONS

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\*: Scheduled

2025	University of Mannheim (Public Economics Seminar); EEA Annual Congress Bordeaux; Toulouse School of Economics (BID Workshop); WZB Berlin Workshop on the economics of ageing and pensions*
2024	University of Mannheim (CDSE Seminar; Public Economics Seminar); ZEW Public Finance Conference; IIPF Annual Congress Prague; 16 <sup>th</sup> Winter Workshop in Economics at Koç University
2023	EEA Annual Congress Barcelona; University of Mannheim (CDSE Seminar)

## TEACHING

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### University of Mannheim

2025	Business Economics I (Master's), Teaching Assistant
2024 - 2025	Microeconomics III (PhD), Teaching Assistant
2024 - 2025	Microeconomics II (PhD), Teaching Assistant
2022 - 2024	Mathematics for social scientists (PhD), Instructor
2023	Microeconomics A (Undergraduate), Teaching Assistant

### Koç University

2019	Game Theory (Undergraduate), Tutor
2018 - 2019	Introduction to Statistics (Bachelors), Teaching Assistant
2018	Intermediate Macroeconomics (Bachelors), Teaching Assistant

## SCHOLARSHIPS and AWARDS

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2025	Research Data Grant (9,974€), University of Mannheim
2021 - 2023	Mannheim GESS Doctoral Fellowship
2019 - 2021	TEV / DAAD Master's Scholarship

**MISCELLANEOUS**

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<b>Other Activities</b>	Coordinator of the ENTER network for seminar visits Co-organizer of Mannheim PhD Seminar
<b>Programming</b>	Stata, R
<b>Languages</b>	English (fluent), Turkish (native), German (intermediate, B1)