

# Kinerja DPK Area per Produk

Posisi 16-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Nov-25	Posisi 16-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target Posisi 31-Dec-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>23.518.654</b>	<b>23.356.857</b>	<b>2.444.381</b>	<b>11,69%</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>	<b>(208.228)</b>
	GIRO	1.894.366	2.447.773	2.530.161	635.794	33,56%	82.388	2.951.802	85,72%	(421.641)
	TABUNGAN	12.343.531	13.809.131	13.775.065	1.431.534	11,60%	(34.066)	13.838.012	99,55%	(62.947)
	CASA	<b>14.237.897</b>	<b>16.256.904</b>	<b>16.305.225</b>	<b>2.067.328</b>	<b>14,52%</b>	<b>48.321</b>	<b>16.789.813</b>	<b>97,11%</b>	<b>(484.588)</b>
	DEPOSITO	6.674.579	7.261.750	7.051.631	377.053	5,65%	(210.119)	6.775.272	104,08%	276.360
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.273.702</b>	<b>3.257.777</b>	<b>408.847</b>	<b>14,35%</b>	<b>(15.924)</b>	<b>3.318.152</b>	<b>98,18%</b>	<b>(60.375)</b>
	GIRO	238.297	418.828	442.590	204.293	85,73%	23.762	420.906	105,15%	21.684
	TABUNGAN	1.732.891	1.903.991	1.896.084	163.194	9,42%	(7.907)	2.000.816	94,77%	(104.732)
	CASA	<b>1.971.188</b>	<b>2.322.819</b>	<b>2.338.674</b>	<b>367.487</b>	<b>18,64%</b>	<b>15.855</b>	<b>2.421.722</b>	<b>96,57%</b>	<b>(83.047)</b>
	DEPOSITO	877.742	950.883	919.103	41.361	4,71%	(31.780)	896.431	102,53%	22.672
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>6.158.366</b>	<b>6.131.036</b>	<b>775.257</b>	<b>14,48%</b>	<b>(27.330)</b>	<b>5.866.352</b>	<b>104,51%</b>	<b>264.684</b>
	GIRO	314.972	437.227	517.216	202.244	64,21%	79.989	515.367	100,36%	1.849
	TABUNGAN	2.242.130	2.410.328	2.434.843	192.713	8,60%	24.515	2.534.104	96,08%	(99.260)
	CASA	<b>2.557.102</b>	<b>2.847.555</b>	<b>2.952.059</b>	<b>394.957</b>	<b>15,45%</b>	<b>104.504</b>	<b>3.049.471</b>	<b>96,81%</b>	<b>(97.411)</b>
	DEPOSITO	2.798.677	3.310.810	3.178.977	380.300	13,59%	(131.834)	2.816.881	112,85%	362.095
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.871.948</b>	<b>2.889.947</b>	<b>249.266</b>	<b>9,44%</b>	<b>17.999</b>	<b>3.128.596</b>	<b>92,37%</b>	<b>(238.649)</b>
	GIRO	155.866	128.866	163.830	7.963	5,11%	34.964	346.235	47,32%	(182.405)
	TABUNGAN	1.803.617	1.980.739	1.980.488	176.871	9,81%	(252)	2.083.113	95,07%	(102.626)
	CASA	<b>1.959.483</b>	<b>2.109.605</b>	<b>2.144.317</b>	<b>184.834</b>	<b>9,43%</b>	<b>34.712</b>	<b>2.429.348</b>	<b>88,27%</b>	<b>(285.031)</b>
	DEPOSITO	681.198	762.342	745.629	64.432	9,46%	(16.713)	699.248	106,63%	46.381
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.546.444</b>	<b>8.414.974</b>	<b>857.841</b>	<b>11,35%</b>	<b>(131.470)</b>	<b>8.299.616</b>	<b>101,39%</b>	<b>115.358</b>
	GIRO	1.111.061	1.414.109	1.370.116	259.054	23,32%	(43.993)	1.422.021	96,35%	(51.905)
	TABUNGAN	4.778.169	5.505.119	5.438.838	660.669	13,83%	(66.280)	5.182.062	104,96%	256.776
	CASA	<b>5.889.231</b>	<b>6.919.228</b>	<b>6.808.954</b>	<b>919.723</b>	<b>15,62%</b>	<b>(110.274)</b>	<b>6.604.083</b>	<b>103,10%</b>	<b>204.871</b>
	DEPOSITO	1.667.902	1.627.216	1.606.020	(61.882)	-3,71%	(21.197)	1.695.532	94,72%	(89.513)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.668.196</b>	<b>2.663.123</b>	<b>153.170</b>	<b>6,10%</b>	<b>(5.072)</b>	<b>2.952.369</b>	<b>90,20%</b>	<b>(289.246)</b>
	GIRO	74.169	48.743	36.409	(37.760)	-50,91%	(12.334)	247.274	14,72%	(210.864)
	TABUNGAN	1.786.724	2.008.954	2.024.811	238.087	13,33%	15.857	2.037.916	99,36%	(13.105)
	CASA	<b>1.860.893</b>	<b>2.057.697</b>	<b>2.061.221</b>	<b>200.327</b>	<b>10,77%</b>	<b>3.523</b>	<b>2.285.190</b>	<b>90,20%</b>	<b>(223.969)</b>
	DEPOSITO	649.060	610.498	601.903	(47.157)	-7,27%	(8.595)	667.179	90,22%	(65.277)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 16-Dec-25				Growth Mtd 16-Dec-25				Target Posisi 16-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>635.794</b>	<b>1.431.534</b>	<b>377.053</b>	<b>2.444.381</b>	<b>82.388</b>	<b>(34.066)</b>	<b>(210.119)</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>
	<b>AREA BATAM</b>	<b>418.828</b>	<b>1.903.991</b>	<b>950.883</b>	<b>3.273.702</b>	<b>204.293</b>	<b>163.194</b>	<b>41.361</b>	<b>408.847</b>	<b>23.762</b>	<b>(7.907)</b>	<b>(31.780)</b>	<b>(15.924)</b>	<b>3.318.152</b>	<b>98,18%</b>
1	KC BATAM WINDSOR CENTRAL	55.031	265.449	96.974	417.454	36.184	51.873	(48.569)	39.488	(73)	(6.674)	(27.101)	(33.848)	385.222	99,58%
2	KCP TANJUNG UBAR	616	47.818	57.067	105.501	(388)	2.545	28.336	30.493	(409)	1.113	(10.429)	(9.725)	91.856	104,27%
3	KCP BATAMINDO	12.409	151.983	138.437	302.828	2.176	16.892	17.258	36.326	2.563	(1.427)	(203)	933	307.123	98,91%
4	KCP BATAM BOTANIA GARDEN	6.350	90.823	27.815	124.988	1.988	2.207	8.064	12.259	(57)	(4.083)	152	(3.988)	135.482	89,31%
5	KCP ANAMBAS	502	38.758	12.549	51.809	(1.681)	2.022	1.860	2.201	(96)	381	51	335	56.871	91,69%
6	KCP ANAMBAS JEMAJA	646	32.850	2.455	35.951	556	79	(1.062)	(427)	(87)	1.717	0	1.630	43.921	85,56%
7	KCP TANJUNG BALAI KARIMUN 1	2.160	153.184	27.914	183.258	82	(1.658)	(8.138)	(9.714)	6	(941)	144	(791)	215.125	84,82%
8	KCP BINTAN CENTER	8.432	75.662	24.150	108.245	(482)	(5.094)	2.624	(2.953)	(81)	2.892	(230)	2.581	142.031	78,03%
9	KCP BATAM SEKUPANG	5.948	101.671	13.402	121.021	(1.100)	5.491	(5.160)	(769)	(1.172)	(12.203)	622	(12.752)	135.754	79,75%
10	KCP NATUNA	1.575	67.931	7.221	76.727	3.569	3.772	1.307	8.648	2.866	(634)	(191)	2.041	79.084	99,60%
11	KCP BATAM RADEN PATAH	20.652	139.420	77.952	238.023	(4.471)	2.971	(3.784)	(5.284)	(361)	3.226	217	3.081	285.060	84,58%
12	KCP BATU AJI	62.801	150.051	124.121	336.973	60.191	26.662	55.050	141.902	36.572	135	(209)	36.499	267.615	139,56%
13	KCP BATAM GRAND NIAGA MAS	24.484	90.912	116.868	232.264	(8.039)	27.274	(41.468)	(22.233)	(2.987)	11.649	8.145	16.807	310.634	80,18%
14	KC TANJUNG PINANG	43.281	172.953	66.101	282.334	(16.940)	(18.687)	6.373	(29.254)	(40.402)	(3.316)	(5.194)	(48.912)	299.881	77,84%
15	KCP BATAM BATU AJI	163.181	121.777	20.185	305.142	125.191	14.427	2.950	142.568	21.173	3.898	(569)	24.502	214.620	153,59%
16	KCP BATAM CENTER	7.427	119.337	45.104	171.868	6.272	21.301	(5.697)	21.876	6.527	(1.839)	(100)	4.587	183.263	96,28%
17	KCP BATAM BENGKONG	3.334	83.412	92.567	179.313	1.185	11.119	31.418	43.722	(221)	(1.798)	3.115	1.095	164.612	109,60%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25			Growth YtD 16-Dec-25			Growth Mtd 16-Dec-25			Target Posisi 16-Dec-25	% Penc.			
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>635.794</b>	<b>1.431.534</b>	<b>377.053</b>	<b>2.444.381</b>	<b>82.388</b>	<b>(34.066)</b>	<b>(210.119)</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>
	<b>AREA MEDAN KOTA</b>	<b>437.227</b>	<b>2.410.328</b>	<b>3.310.810</b>	<b>6.158.366</b>	<b>202.244</b>	<b>192.713</b>	<b>380.300</b>	<b>775.257</b>	<b>79.989</b>	<b>24.515</b>	<b>(131.834)</b>	<b>(27.330)</b>	<b>5.866.352</b>	<b>104,51%</b>
1	KC MEDAN S PARMAN	188.554	204.302	1.779.384	2.172.240	143.552	23.861	532.761	700.173	27.979	16.421	(85.684)	(41.284)	1.479.683	144,01%
2	KCP MEDAN PULO BRAYAN	4.950	143.468	167.447	315.865	2.709	17.632	4.301	24.642	6.339	(10.119)	(4.463)	(8.243)	313.517	98,12%
3	KCP MEDAN USU	36.771	51.742	45.108	133.621	14.711	13.732	590	29.033	(3.034)	4.443	(1.180)	229	121.533	110,13%
4	KCP MEDAN SIMPANG LIMUN	4.590	99.445	111.707	215.742	28.236	(3.359)	(12.683)	12.194	32.200	1.754	(5.876)	28.078	254.858	95,67%
5	KCP MEDAN SUTOMO	-	12.096	802	12.898	-	9.991	2	9.993	-	7	(50)	(42)	24.391	52,71%
6	KCP MEDAN TOMANG ELOK	14.521	82.083	21.010	117.615	1.475	5.564	(204)	6.835	(97)	(15)	556	444	128.565	91,83%
7	KCP MEDAN PANCA BUDI	5.624	82.380	49.623	137.627	(8.635)	(981)	21.820	12.204	3.176	4.716	(341)	7.550	149.745	96,95%
8	KCP MEDAN KAMPUNG BARU	1.121	143.955	76.900	221.976	(508)	4.078	(14.508)	(10.938)	(270)	(858)	(75)	(1.204)	259.210	85,17%
9	KCP MEDAN GATOT SUBROTO	23.510	78.794	188.557	290.861	115	10.587	10.921	21.623	(5.692)	5.840	40	189	301.398	96,57%
10	KCP MEDAN JUANDA	4.646	167.749	108.727	281.122	679	24.706	(3.518)	21.866	309	291	(293)	307	290.365	96,92%
11	KCP MEDAN KRAKATAU	15.381	114.592	46.365	176.338	10.946	(1.715)	(3.803)	5.428	(618)	779	(325)	(164)	191.013	92,23%
12	KCP MEDAN ISKANDAR MUDA 1	8.171	126.187	41.870	176.228	(1.275)	23.314	(22.531)	(492)	50	(3.463)	(210)	(3.623)	193.643	89,14%
13	KCP MEDAN SUKARAMAI	3.452	104.536	46.765	154.753	3.458	11.354	5.358	20.170	1.621	7.868	(2.633)	6.856	158.228	102,14%
14	KCP MEDAN ADAM MALIK	6.462	248.764	164.502	419.728	(10.923)	12.340	(31.041)	(29.625)	741	1.567	(3.160)	(853)	497.684	84,16%
15	KCP MEDAN MUCHTAR BASRI	2.813	155.162	129.816	287.790	(5.701)	37.007	(13.517)	17.788	5.416	516	(18.004)	(12.071)	286.405	96,27%
16	KCP MEDAN IMAM BONJOL	2.380	80.904	22.786	106.070	(1.727)	(5.918)	(27.484)	(35.129)	(598)	1.676	(94)	983	159.059	67,30%
17	KC MEDAN GAJAH MADA	38.326	115.421	108.795	262.542	16.832	16.171	(25.670)	7.332	(43)	4.231	(2.163)	2.026	287.777	91,93%
18	KC MEDAN KEJAKSAAN	75.955	398.058	200.095	674.108	8.302	(5.997)	(41.209)	(38.904)	12.510	(11.269)	(8.044)	(6.803)	768.735	86,81%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 16-Dec-25				Growth Mtd 16-Dec-25				Target Posisi 16-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>635.794</b>	<b>1.431.534</b>	<b>377.053</b>	<b>2.444.381</b>	<b>82.388</b>	<b>(34.066)</b>	<b>(210.119)</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>
	<b>AREA MEDAN RAYA</b>	<b>128.866</b>	<b>1.980.739</b>	<b>762.342</b>	<b>2.871.948</b>	<b>7.963</b>	<b>176.871</b>	<b>64.432</b>	<b>249.266</b>	<b>34.964</b>	<b>(252)</b>	<b>(16.713)</b>	<b>17.999</b>	<b>3.128.596</b>	<b>92,37%</b>
1	KCP PANGKALAN BRANDAN	4.654	116.881	122.898	244.434	4.083	25.270	97.145	126.498	(426)	1.537	(357)	754	139.082	176,29%
2	KCP MEDAN AKSARA	24.180	211.403	78.216	313.799	(396)	6.529	(37.135)	(31.001)	1.429	6.845	(16.737)	(8.463)	378.247	80,72%
3	KCP MEDAN SETIA BUDI	4.938	240.640	175.577	421.155	(1.255)	18.784	30.462	47.991	537	(1.554)	(1.904)	(2.922)	410.919	101,78%
4	KCP MEDAN BELAWAN	2.826	51.826	50.082	104.733	(2.646)	4.178	32.893	34.426	448	1.919	2.794	5.161	102.209	107,52%
5	KCP CEMARA ASRI	28.877	64.217	6.210	99.304	1.758	11.535	122	13.414	298	2.854	(0)	3.152	114.790	89,26%
6	KCP TEBING TINGGI SUDIRMAN 1	1.212	136.380	43.473	181.065	459	6.841	(6.500)	800	(213)	(3.548)	(873)	(4.634)	216.109	81,64%
7	KCP MEDAN RING ROAD	3.954	132.994	38.307	175.254	(1.759)	16.205	598	15.044	349	(1.372)	1.642	618	197.156	89,20%
8	KCP KABANJAHE	823	52.710	8.232	61.765	(3.557)	2.417	(3.082)	(4.222)	227	1.776	83	2.085	93.052	68,62%
9	KCP STABAT KH ZAINUL ARIFIN	2.734	157.293	12.473	172.500	(1.659)	9.311	(2.396)	5.257	(937)	(2.596)	(58)	(3.591)	201.817	83,69%
10	KCP MEDAN MARTELAN RAYA	2.661	124.352	44.209	171.222	468	13.279	(5.186)	8.561	(592)	6.155	(2.233)	3.330	203.651	85,71%
11	KCP MEDAN A.H NASUTION	17.228	140.636	49.561	207.425	35.728	19.611	692	56.032	44.218	1.375	629	46.222	224.051	113,21%
12	KCP BINJAI JAMIN GINTING	4.017	138.582	21.172	163.772	485	13.582	(5.323)	8.744	849	(3.762)	344	(2.569)	177.417	90,86%
13	KCP PERBAUNGAN	182	53.465	5.996	59.643	(230)	6.411	(22.538)	(16.357)	8	(2.258)	203	(2.047)	98.196	58,65%
14	KC LUBUK PAKAM	9.557	165.013	39.292	213.861	(2.098)	8.045	(27.301)	(21.354)	(7.367)	3.797	(609)	(4.179)	270.912	77,40%
15	KC BINJAI	21.023	194.347	66.644	282.015	(21.419)	14.873	11.981	5.435	(3.863)	(11.419)	364	(14.918)	300.987	88,74%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Dec-25

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		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>635.794</b>	<b>1.431.534</b>	<b>377.053</b>	<b>2.444.381</b>	<b>82.388</b>	<b>(34.066)</b>	<b>(210.119)</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>
	<b>AREA PEKANBARU</b>	<b>1.414.109</b>	<b>5.505.119</b>	<b>1.627.216</b>	<b>8.546.444</b>	<b>259.054</b>	<b>660.669</b>	<b>(61.882)</b>	<b>857.841</b>	<b>(43.993)</b>	<b>(66.280)</b>	<b>(21.197)</b>	<b>(131.470)</b>	<b>8.299.616</b>	<b>101,39%</b>
1	KC PEKANBARU SUDIRMAN 1	502.282	612.606	230.344	1.345.232	(183.533)	79.757	(34.951)	(138.727)	(56.845)	(10.726)	(1.282)	(68.853)	1.529.459	83,45%
2	KC PEKANBARU HARAPAN RAYA	51.545	261.490	128.999	442.035	40.075	39.291	(27.386)	51.980	5.140	13.861	(23.663)	(4.662)	420.687	103,97%
3	KCP PEKANBARU PANAM	9.285	256.666	62.391	328.342	1.509	11.207	(13.428)	(712)	910	6.961	908	8.779	370.263	91,05%
4	KCP PEKANBARU UIN SUSKA	5.430	44.566	77.656	127.652	(62.820)	11.243	58.473	6.896	11.790	(43)	(316)	11.430	151.319	91,91%
5	KCP PEKANBARU UIR	372	67.696	32.660	100.728	(285)	13.535	1.423	14.674	1.091	(1.524)	(735)	(1.168)	99.334	100,23%
6	KCP ROKAN HULU PASIR PANGARAIAN	1.026	95.902	13.467	110.395	69	20.020	5.175	25.264	551	1.215	40	1.807	95.461	117,54%
7	KCP PEKANBARU SUDIRMAN ATAS	28.462	335.697	68.089	432.249	(369)	31.908	(16.984)	14.556	(688)	8.431	3.367	11.110	462.990	95,76%
8	KCP PEKANBARU ARIFIN AHMAD	36.633	209.712	45.633	291.977	5.024	19.724	(8.497)	16.251	(9.481)	(5.822)	77	(15.226)	300.358	92,14%
9	KCP PEKANBARU RUMBIAI	8.443	420.167	66.097	494.707	(5.937)	177.493	(4.901)	166.655	(36)	(97.048)	(809)	(97.893)	256.252	154,85%
10	KCP TEMBILAHAN	2.833	154.882	33.332	191.046	(656)	19.744	(1.303)	17.785	148	(1.819)	335	(1.335)	190.428	99,62%
11	KCP FLAMBOYAN PETAPAHAN	528	107.649	16.970	125.146	(951)	17.649	(3.910)	12.788	(303)	1.378	5	1.080	125.918	100,25%
12	KCP BAGAN SIAPIAPI	2.223	97.428	41.842	141.493	1.836	15.985	(14.023)	3.798	(150)	4.037	(99)	3.787	158.204	91,83%
13	KCP GUNUNG RAYA KANDIS	3.539	62.403	13.430	79.373	2.691	11.627	5.828	20.147	1.029	(2.226)	0	(1.196)	69.382	112,68%
14	KCP DURI HANG TUAH 2	600.371	219.924	88.384	908.679	439.320	19.358	(44.773)	413.905	430	(637)	129	(78)	523.448	173,58%
15	KCP PANAM RAYA	25.896	215.010	17.393	258.299	4.068	21.810	1.004	26.882	2.062	4.365	(97)	6.329	264.824	99,93%
16	KCP RENGAT	2.563	149.529	80.181	232.273	(10.382)	(281)	25.012	14.349	241	(1.887)	(250)	(1.896)	235.903	97,66%
17	KCP BAGAN BATU SUDIRMAN 1	69	164.349	21.051	185.469	(123)	24.971	10.928	35.777	26	4.791	795	5.612	173.634	110,05%
18	KCP TELUK KUANTAN	6.505	198.253	50.886	255.644	(640)	28.459	8.638	36.457	(354)	5.973	(406)	5.212	247.999	105,18%
19	KCP UJUNG BATU 1	2.314	130.042	15.544	147.901	(989)	12.072	3.038	14.121	(465)	926	16	477	153.169	96,87%
20	KC DURI	3.598	252.124	77.625	333.347	883	13.796	(13.858)	821	(1.229)	(7.120)	(488)	(8.836)	349.650	92,81%
21	KCP DURI HANG TUAH 1	137	106.823	24.802	131.762	(322)	1.128	161	966	1	(1.626)	62	(1.563)	145.612	89,41%
22	KCP SELAT PANJANG	30	68.269	14.189	82.488	(1)	(3.897)	1.208	(2.689)	36	1.200	191	1.427	97.024	86,49%
23	KCP DUMAI SUKAJADI	335	94.353	24.085	118.773	224	(3.021)	(1.040)	(3.838)	(79)	(2.145)	75	(2.148)	138.918	83,95%
24	KCP BANGKINANG	47.125	153.880	26.589	227.593	25.944	24.733	(2.370)	48.307	(1.008)	5.955	(360)	4.587	203.553	114,06%
25	KCP PEKANBARU NANGKA	7.239	155.279	27.653	190.171	(7.312)	26.492	(548)	18.633	1.002	17.859	975	19.836	218.690	96,03%
26	KC DUMAI	13.785	344.246	106.389	464.421	5.771	(1.812)	2.018	5.978	964	(27.497)	624	(25.910)	468.057	93,69%
27	KCP SIAK	22.624	111.762	24.785	159.171	12.331	3.244	816	16.391	722	6.556	(190)	7.088	166.371	99,93%
28	KCP PANGKALAN KERINCI MAHARAJA	22.217	248.416	33.262	303.894	(6.201)	22.249	(1.177)	14.871	(231)	5.057	313	5.139	316.753	97,56%
29	KCP PEKANBARU SUDIRMAN	6.701	165.994	163.489	336.184	(171)	2.185	3.542	5.557	732	5.275	(413)	5.594	365.957	93,39%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 16-Dec-25				Growth Mtd 16-Dec-25				Target Posisi 16-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>635.794</b>	<b>1.431.534</b>	<b>377.053</b>	<b>2.444.381</b>	<b>82.388</b>	<b>(34.066)</b>	<b>(210.119)</b>	<b>(161.797)</b>	<b>23.565.085</b>	<b>99,12%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>48.743</b>	<b>2.008.954</b>	<b>610.498</b>	<b>2.668.196</b>	<b>(37.760)</b>	<b>238.087</b>	<b>(47.157)</b>	<b>153.170</b>	<b>(12.334)</b>	<b>15.857</b>	<b>(8.595)</b>	<b>(5.072)</b>	<b>2.952.369</b>	<b>90,20%</b>
1	KC PEMATANGSIANTAR PERINTIS	14.800	313.726	182.362	510.888	(3.951)	67.479	(2.586)	60.943	(7.281)	(5.739)	772	(12.248)	483.598	103,11%
2	KCP PEMATANGSIANTAR SUTOMO	857	64.168	60.141	125.166	(1.817)	7.829	14.516	20.528	332	(22)	(404)	(95)	131.623	95,02%
3	KC RANTAU PRAPAT	5.992	282.568	71.107	359.666	1.338	35.783	(42.506)	(5.385)	(1.138)	2.247	852	1.961	408.310	88,57%
4	KCP KOTA PINANG	870	101.306	10.260	112.436	(539)	24.375	(1.509)	22.326	(47)	1.013	(1.834)	(868)	111.321	100,22%
5	KCP KISARAN	5.809	173.709	37.696	217.214	(1.158)	26.163	(2.699)	22.306	546	628	(10.802)	(9.628)	217.103	95,62%
6	KCP PANYABUNGAN	89	105.488	11.503	117.080	(66)	(1.475)	3.773	2.232	7	5.144	3	5.154	145.022	84,29%
7	KC SIBOLGA	59	76.850	22.158	99.068	(1.736)	12.651	4.652	15.567	10	7.394	150	7.554	118.897	89,68%
8	KCP SIPIROK	332	50.262	6.821	57.415	431	3.649	(21.874)	(17.795)	255	(1.030)	(148)	(922)	94.953	59,50%
9	KCP TANJUNG BALAI	1.397	121.095	17.298	139.790	(6.278)	9.302	(7.322)	(4.298)	382	2.435	(115)	2.703	171.099	83,28%
10	KCP GUNUNG TUA	480	94.233	14.848	109.561	(2.865)	15.664	2.566	15.365	60	1.661	12	1.733	120.233	92,57%
11	KCP AEK KANOPAN	81	145.807	51.246	197.134	51	13.915	4.808	18.775	15	(5.787)	(47)	(5.819)	199.033	96,12%
12	KCP SIBUHUAN	1.308	97.023	30.747	129.078	(4.305)	16.865	10.893	23.454	1.468	2.592	647	4.707	135.994	98,38%
13	KCP INDRAPURA	10.826	123.445	54.876	189.147	(11.788)	(4.788)	(4.793)	(21.369)	(7.933)	(1.595)	1.195	(8.333)	232.232	77,86%
14	KC PADANGSIDEMPUAN	5.842	228.193	34.668	268.703	(5.078)	8.211	(8.284)	(5.151)	991	4.787	622	6.400	325.749	84,45%





















## Kinerja Pembiayaan Area

Posisi 16-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 30-Nov-25	Posisi 16-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target 31-12-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.993.599</b>	<b>19.115.032</b>	<b>2.394.918</b>	<b>14,32%</b>	<b>121.433</b>	<b>19.771.931</b>	<b>96,68%</b>	<b>(656.900)</b>
	CFG (Consumer)	11.847.954	12.864.571	12.908.601	1.060.647	8,95%	44.030	13.258.958	97,36%	(350.357)
	PWG (Pawning)	1.161.081	2.076.332	2.151.273	990.192	85,28%	74.941	2.221.617	96,83%	(70.344)
	SME (Small)	1.400.748	1.646.608	1.640.622	239.874	17,12%	(5.987)	1.648.748	99,51%	(8.126)
	MBG (Micro)	2.310.331	2.406.087	2.414.536	104.205	4,51%	8.449	2.642.609	91,37%	(228.073)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.731.682</b>	<b>2.752.635</b>	<b>355.690</b>	<b>14,84%</b>	<b>20.953</b>	<b>2.890.216</b>	<b>95,24%</b>	<b>(137.582)</b>
	CFG (Consumer)	1.770.026	1.955.435	1.965.475	195.449	11,04%	10.040	2.003.011	98,13%	(37.536)
	PWG (Pawning)	193.140	323.731	333.167	140.026	72,50%	9.436	362.681	91,86%	(29.515)
	SME (Small)	122.962	126.748	125.797	2.835	2,31%	(951)	162.236	77,54%	(36.439)
	MBG (Micro)	310.816	325.767	328.196	17.380	5,59%	2.428	362.288	90,59%	(34.092)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.984.924</b>	<b>3.005.782</b>	<b>460.947</b>	<b>18,11%</b>	<b>20.858</b>	<b>3.115.406</b>	<b>96,48%</b>	<b>(109.625)</b>
	CFG (Consumer)	1.944.791	2.148.603	2.154.746	209.955	10,80%	6.144	2.206.447	97,66%	(51.701)
	PWG (Pawning)	252.400	434.205	449.453	197.053	78,07%	15.249	453.213	99,17%	(3.759)
	SME (Small)	188.209	207.382	207.278	19.068	10,13%	(104)	244.894	84,64%	(37.616)
	MBG (Micro)	159.435	194.735	194.304	34.870	21,87%	(431)	210.853	92,15%	(16.548)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>3.002.055</b>	<b>3.024.631</b>	<b>384.221</b>	<b>14,55%</b>	<b>22.576</b>	<b>3.121.164</b>	<b>96,91%</b>	<b>(96.533)</b>
	CFG (Consumer)	1.991.066	2.156.369	2.162.966	171.901	8,63%	6.598	2.211.667	97,80%	(48.701)
	PWG (Pawning)	200.888	356.932	371.550	170.662	84,95%	14.618	371.423	100,03%	127
	SME (Small)	80.398	99.911	100.199	19.801	24,63%	289	115.782	86,54%	(15.582)
	MBG (Micro)	368.059	388.843	389.915	21.857	5,94%	1.072	422.292	92,33%	(32.377)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.771.638</b>	<b>6.809.728</b>	<b>818.256</b>	<b>13,66%</b>	<b>38.091</b>	<b>6.996.885</b>	<b>97,33%</b>	<b>(187.156)</b>
	CFG (Consumer)	3.885.901	4.211.869	4.227.933	342.032	8,80%	16.065	4.354.361	97,10%	(126.427)
	PWG (Pawning)	255.819	538.581	563.020	307.201	120,09%	24.439	601.092	93,67%	(38.072)
	SME (Small)	824.608	969.288	961.420	136.812	16,59%	(7.868)	901.947	106,59%	59.473
	MBG (Micro)	1.025.144	1.051.900	1.057.355	32.211	3,14%	5.455	1.139.485	92,79%	(82.129)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.503.301</b>	<b>3.522.256</b>	<b>375.805</b>	<b>11,94%</b>	<b>18.955</b>	<b>3.648.260</b>	<b>96,55%</b>	<b>(126.004)</b>
	CFG (Consumer)	2.256.170	2.392.296	2.397.480	141.310	6,26%	5.184	2.483.471	96,54%	(85.991)
	PWG (Pawning)	258.833	422.883	434.083	175.250	67,71%	11.200	433.208	100,20%	875
	SME (Small)	184.570	243.280	245.928	61.358	33,24%	2.648	223.889	109,84%	22.039
	MBG (Micro)	446.877	444.841	444.765	(2.112)	-0,47%	(76)	507.692	87,61%	(62.927)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 16-Dec-25					YtD 16-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.965.475</b>	<b>333.167</b>	<b>125.797</b>	<b>328.196</b>	<b>2.752.635</b>	<b>195.449</b>	<b>140.026</b>	<b>2.835</b>	<b>17.380</b>	<b>355.690</b>	<b>2.890.216</b>	<b>95,24%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	244.880	49.732	46	6.562	301.219	7.276	25.397	(10)	1.482	34.144	300.041	100,39%	
2	KCP NATUNA	60.054	5.901	-	-	65.955	10.938	3.318	-	-	14.256	64.740	101,88%	
3	KCP BATAM BENGKONG	108.621	10.293	-	34.665	153.579	17.039	4.092	-	2.907	24.038	154.293	99,54%	
4	KC BATAM WINDSOR CENTRAL	217.574	44.817	89.169	44.231	395.791	37.943	18.354	6.184	1.049	63.530	389.727	101,56%	
5	KCP BATU AJI	96.093	10.490	-	-	106.583	22.674	3.640	-	-	26.314	112.128	95,05%	
6	KCP BATAMINDO	129.949	14.464	-	39.261	183.673	15.841	8.425	-	(1.392)	22.874	183.735	99,97%	
7	KCP BATAM BATU AJI	135.348	35.461	2.536	50.698	224.044	8.237	14.586	(764)	4.601	26.659	233.409	95,99%	
8	KCP BINTAN CENTER	165.152	24.237	-	11.079	200.467	22.959	9.746	-	(4.421)	28.283	203.079	98,71%	
9	KCP BATAM GRAND NIAGA MAS	116.157	15.558	14.533	58.656	204.903	7.679	5.039	4.642	(6.753)	10.608	242.044	84,66%	
10	KCP ANAMBAS	60.090	3.410	-	-	63.500	(11.132)	2.176	-	-	(8.957)	67.386	94,23%	
11	KCP BATAM CENTER	138.040	32.076	-	35.900	206.016	882	14.246	-	1.481	16.609	218.761	94,17%	
12	KC TANJUNG PINANG	157.698	36.477	12	9.756	203.944	13.408	13.233	(6.974)	9.049	28.716	217.555	93,74%	
13	KCP BATAM BOTANIA GARDEN	78.267	19.298	-	5.856	103.420	10.117	5.777	(695)	2.787	17.986	124.931	82,78%	
14	KCP BATAM SEKUPANG	37.534	11.494	619	14.716	64.363	12.157	2.231	619	5.212	20.220	79.115	81,35%	
15	KCP TANJUNG UBAN	74.439	7.270	-	16.816	98.525	5.471	4.059	-	1.378	10.908	104.622	94,17%	
16	KCP BATAM RADEN PATAH	145.339	11.238	18.882	-	175.459	13.797	5.400	(167)	-	19.030	192.588	91,11%	
17	KCP ANAMBAS JEMAJA	243	950	-	-	1.194	165	307	-	-	472	2.061	57,92%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 16-Dec-25					YtD 16-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.154.746</b>	<b>449.453</b>	<b>207.278</b>	<b>194.304</b>	<b>3.005.782</b>	<b>209.955</b>	<b>197.053</b>	<b>19.068</b>	<b>34.870</b>	<b>460.947</b>	<b>3.115.406</b>	<b>96,48%</b>	
1	KCP MEDAN USU	45.822	10.477	2.008	-	58.307	23.535	5.733	2.008	-	31.276	37.223	156,64%	
2	KCP MEDAN SUTOMO	5.331	12.848	-	519	18.698	5.251	11.647	-	519	17.417	19.661	95,10%	
3	KCP MEDAN PANCA BUDI	20.953	5.477	-	-	26.431	12.211	2.405	-	-	14.616	21.204	124,65%	
4	KCP MEDAN ISKANDAR MUDA 1	75.726	35.126	5.711	-	116.562	(207)	11.396	5.711	(40)	16.860	118.223	98,60%	
5	KCP MEDAN IMAM BONJOL	76.658	6.636	-	4.552	87.846	13.172	4.286	-	4.552	22.011	85.895	102,27%	
6	KC MEDAN KEJAKSAAN	359.891	39.714	87.964	40.599	528.168	33.398	14.497	(5.761)	(4.163)	37.972	550.769	95,90%	
7	KCP MEDAN SIMPANG LIMUN	121.972	26.321	1.683	57	150.033	(1.136)	7.678	1.683	(19)	8.206	167.059	89,81%	
8	KCP MEDAN MUCHTAR BASRI	150.210	28.157	8.372	43	186.782	13.248	11.147	8.372	(274)	32.494	176.035	106,11%	
9	KCP MEDAN KAMPUNG BARU	117.238	23.362	293	5.491	146.384	8.273	13.044	(1.122)	5.491	25.686	156.540	93,51%	
10	KCP MEDAN PULO BRAYAN	211.444	24.424	4.192	12.366	252.427	21.347	10.534	(317)	2.454	34.018	255.475	98,81%	
11	KCP MEDAN JUANDA	73.737	5.388	590	9.520	89.234	8.774	1.950	(175)	9.326	19.876	92.766	96,19%	
12	KCP MEDAN SUKARAMAI	103.409	35.686	20.118	7.622	166.835	(4.292)	15.288	19.703	7.380	38.079	156.875	106,35%	
13	KC MEDAN GAJAH MADA	132.839	44.252	39.098	2.731	218.920	24.136	20.915	(6.137)	(2.188)	36.727	224.323	97,59%	
14	KCP MEDAN TOMANG ELOK	47.908	20.117	2	6.195	74.221	9.814	7.890	-	6.092	23.797	80.177	92,57%	
15	KCP MEDAN KRAKATAU	117.848	23.874	-	-	141.722	(1.474)	10.325	(4.436)	-	4.415	159.663	88,76%	
16	KC MEDAN S PARMAN	163.676	28.413	19.632	55.704	267.424	34.623	10.631	(499)	2.603	47.358	294.742	90,73%	
17	KCP MEDAN GATOT SUBROTO	158.326	41.084	-	11.357	210.768	11.124	15.447	-	3.857	30.428	211.274	99,76%	
18	KCP MEDAN ADAM MALIK	171.759	38.097	17.615	37.549	265.019	(1.843)	22.238	36	(721)	19.710	307.502	86,18%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 16-Dec-25					YtD 16-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.162.966</b>	<b>371.550</b>	<b>100.199</b>	<b>389.915</b>	<b>3.024.631</b>	<b>171.901</b>	<b>170.662</b>	<b>19.801</b>	<b>21.857</b>	<b>384.221</b>	<b>3.121.164</b>	<b>96,91%</b>	
1	KCP CEMARA ASRI	71.492	8.207	2.132	18.018	99.849	21.405	6.036	(1.097)	197	26.541	98.660	101,20%	
2	KCP PANGKALAN BRANDAN	92.824	10.131	-	35.294	138.249	12.123	5.604	-	5.524	23.251	139.538	99,08%	
3	KCP MEDAN RING ROAD	106.915	34.678	1.449	9.141	152.183	14.888	12.208	1.076	807	28.979	151.631	100,36%	
4	KC LUBUK PAKAM	263.143	27.899	4.501	19.822	315.366	15.697	11.534	4.430	5.176	36.837	317.333	99,38%	
5	KCP MEDAN SETIA BUDI	211.042	39.224	12.125	12.886	275.277	22.817	19.833	12.097	5.070	59.817	260.269	105,77%	
6	KCP MEDAN A.H NASUTION	101.339	38.524	2.836	40.907	183.607	8.694	18.187	2.621	6.006	35.508	176.516	104,02%	
7	KC BINJAI	112.411	38.950	25.075	25.710	202.146	13.719	15.005	301	3.770	32.795	210.951	95,83%	
8	KCP KABANJAHE	91.956	27.583	-	40.374	159.913	7.506	15.247	-	720	23.473	161.415	99,07%	
9	KCP MEDAN AKSARA	337.493	28.584	18.483	40.379	424.939	43.201	7.680	927	(8.077)	43.731	426.801	99,56%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.731	36.507	14.064	33.745	322.047	(11.172)	14.077	(614)	(529)	1.762	366.886	87,78%	
11	KCP STABAT KH ZAINUL ARIFIN	145.805	28.079	4.223	37.954	216.061	2.577	15.528	(344)	2.030	19.791	231.787	93,22%	
12	KCP MEDAN MARELAN RAYA	94.698	33.174	-	27.011	154.883	(6.411)	16.261	(21)	3.463	13.292	173.366	89,34%	
13	KCP MEDAN BELAWAN	133.056	5.079	-	-	138.134	11.615	2.576	-	(14)	14.177	143.781	96,07%	
14	KCP PERBAUNGAN	83.102	9.482	733	19.607	112.924	9.844	6.886	733	(165)	17.298	117.158	96,39%	
15	KCP BINJAI JAMIN GINTING	79.959	5.449	14.579	29.066	129.053	5.396	4.000	(307)	(2.120)	6.969	145.072	88,96%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 16-Dec-25					YtD 16-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.227.933</b>	<b>563.020</b>	<b>961.420</b>	<b>1.057.355</b>	<b>6.809.728</b>	<b>342.032</b>	<b>307.201</b>	<b>136.812</b>	<b>32.211</b>	<b>818.256</b>	<b>6.996.885</b>	<b>97,33%</b>	
1	KCP PEKANBARU RUMBIAI	98.678	14.824	-	14.353	127.855	10.241	9.646	(37)	(4.896)	14.954	156.258	81,82%	
2	KC DURI	84.737	23.301	-	29.413	137.451	6.565	13.236	(76)	(6.952)	12.773	163.174	84,24%	
3	KCP PEKANBARU SUDIRMAN	156.146	17.441	-	43.116	216.703	4.045	8.738	-	2.413	15.196	254.742	85,07%	
4	KCP PANAM RAYA	110.137	14.657	787	44.894	170.476	3.672	8.851	(188)	(5.288)	7.047	195.035	87,41%	
5	KCP DUMAI SUKAJADI	136.277	12.921	-	60.753	209.951	1.237	4.948	-	2.334	8.520	237.987	88,22%	
6	KCP TELUK KUANTAN	140.384	23.093	2.418	97.062	262.957	6.041	12.372	823	(671)	18.566	293.820	89,50%	
7	KCP PEKANBARU NANGKA	150.791	32.541	-	19.342	202.674	15.448	17.303	-	3.193	35.944	214.227	94,61%	
8	KCP BAGAN SIAPIAPI	57.412	7.294	-	25.929	90.636	6.687	5.238	-	(2.661)	9.264	97.307	93,14%	
9	KCP PANGKALAN KERINCI MAHARAJA	162.978	27.413	1.645	72.761	264.797	10.600	14.587	(1.598)	288	23.877	283.427	93,43%	
10	KCP TEMBILAHAN	101.044	7.912	-	18.829	127.784	(10.831)	6.217	-	(117)	(4.730)	143.386	89,12%	
11	KCP GUNUNG RAYA KANDIS	41.263	9.833	-	49.902	100.998	3.392	6.612	-	4.865	14.868	106.706	94,65%	
12	KC PEKANBARU HARAPAN RAYA	245.502	32.574	258.064	20.322	556.462	19.482	12.672	73.669	4.515	110.339	499.175	111,48%	
13	KCP SELAT PANJANG	84.634	7.574	18	-	92.227	1.268	5.864	-	(11)	7.121	96.747	95,33%	
14	KCP PEKANBARU SUDIRMAN ATAS	293.854	22.028	52.950	29.929	398.760	31.277	12.552	(5.019)	(4.074)	34.737	425.574	93,70%	
15	KCP PEKANBARU PANAM	289.603	37.539	26.790	26.579	380.511	5.205	19.226	(6.617)	2.735	20.549	396.935	95,86%	
16	KCP UJUNG BATU 1	196.174	9.248	53	72.061	277.535	15.328	6.550	(102)	(4.201)	17.575	287.544	96,52%	
17	KC PEKANBARU SUDIRMAN 1	250.519	71.938	578.592	17.414	918.462	10.527	29.635	85.455	6.235	131.851	872.079	105,32%	
18	KCP DURI HANG TUAH 1	159.692	7.400	-	22.477	189.569	22.141	5.667	-	(418)	27.391	196.085	96,68%	
19	KCP RENGAT	169.779	7.790	-	49.866	227.435	3.587	5.630	-	4.131	13.349	234.182	97,12%	
20	KCP BAGAN BATU SUDIRMAN 1	160.511	8.383	1.856	59.027	229.777	10.513	6.320	(403)	4.113	20.544	235.787	97,45%	
21	KCP PEKANBARU UIN SUSKA	29.138	3.651	-	-	32.789	13.130	2.923	-	-	16.054	31.556	103,91%	
22	KCP PEKANBARU ARIFIN AHMAD	313.659	34.893	15.830	49.620	414.002	48.129	16.375	(5.858)	(6.671)	51.975	418.985	98,81%	
23	KCP SIAK	149.948	9.705	1.455	21.212	182.320	9.074	7.617	724	6.758	24.174	183.542	99,33%	
24	KCP FLAMBOYAN PETAPAHAN	81.263	11.071	-	62.764	155.099	15.320	8.689	(55)	4.576	28.530	152.201	101,90%	
25	KC DUMAI	270.875	50.469	19.794	34.146	375.284	14.064	16.683	(3.382)	2.035	29.399	379.846	98,80%	
26	KCP DURI HANG TUAH 2	98.390	21.572	1.169	60.451	181.582	17.528	17.012	(487)	2.643	36.695	176.970	102,61%	
27	KCP ROKAN HULU PASIR PANGARAIAN	26.261	7.691	-	18.463	52.415	11.588	6.492	-	10.554	28.634	49.891	105,06%	
28	KCP BANGKINANG	146.240	20.368	-	36.670	203.278	24.804	14.581	(38)	6.781	46.128	189.158	107,46%	
29	KCP PEKANBARU UIR	22.046	7.893	-	-	29.939	11.968	4.965	-	-	16.932	24.560	121,90%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Dec-25

NO	UNIT KERJA	Posisi 16-Dec-25					YtD 16-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.397.480</b>	<b>434.083</b>	<b>245.928</b>	<b>444.765</b>	<b>3.522.256</b>	<b>141.310</b>	<b>175.250</b>	<b>61.358</b>	<b>(2.112)</b>	<b>375.805</b>	<b>3.648.260</b>	<b>96,55%</b>	
1	KCP KOTA PINANG	121.680	6.840	-	23.937	152.457	25.894	4.548	(97)	4.531	34.877	135.743	112,31%	
2	KCP GUNUNG TUA	83.459	44.374	101	57.400	185.334	9.608	16.605	(165)	3.586	29.634	187.856	98,66%	
3	KCP SIPIROK	93.476	6.069	-	30.893	130.438	5.154	3.318	-	6.746	15.218	131.762	99,00%	
4	KC PADANGSIDEMPUAN	217.803	66.020	48.018	33.202	365.043	30.059	23.963	17.110	(1.841)	69.291	352.523	103,55%	
5	KCP TANJUNG BALAI	117.473	47.534	75	18.036	183.118	703	18.843	(19)	(669)	18.858	193.623	94,57%	
6	KCP AEK KANOPAN	138.663	8.702	6	20.279	167.650	329	4.620	(46)	3.752	8.655	180.352	92,96%	
7	KC SIBOLGA	186.600	29.363	-	19.951	235.914	12.126	14.113	-	892	27.132	242.096	97,45%	
8	KC RANTAU PRAPAT	373.775	56.458	84.920	36.380	551.533	(5.667)	21.417	26.804	(6.331)	36.222	582.263	94,72%	
9	KC PEMATANGSIANTAR PERINTIS	251.405	49.784	104.716	29.772	435.677	11.920	15.940	18.682	119	46.661	453.816	96,00%	
10	KCP PEMATANGSIANTAR SUTOMO	194.219	10.208	7.933	29.922	242.282	26.210	4.417	(761)	(4.653)	25.213	248.892	97,34%	
11	KCP PANYABUNGAN	115.457	18.092	50	15.624	149.223	1.271	7.723	(18)	(2.887)	6.088	168.458	88,58%	
12	KCP SIBUHUAN	107.644	28.000	-	37.245	172.890	13.628	13.373	-	(405)	26.595	175.601	98,46%	
13	KCP KISARAN	188.405	52.967	-	47.916	289.288	21.377	27.060	-	1.526	49.962	280.234	103,23%	
14	KCP INDRAPURA	207.422	9.671	108	21.054	238.254	(11.301)	(690)	(133)	(6.436)	(18.560)	285.983	83,31%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 16-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 16-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>334.460</b>	<b>405.949</b>	<b>199.692</b>	<b>98.037</b>	<b>1.038.138</b>	<b>174.882</b>	<b>205.109</b>	<b>8.257</b>	<b>39.886</b>	<b>428.134</b>
1	AREA BATAM	53.125	54.390	4.410	13.920	<b>125.845</b>	30.102	28.485	140	7.210	<b>65.937</b>
2	AREA MEDAN KOTA	61.413	87.135	5.680	9.695	<b>163.923</b>	26.138	41.072	2.500	1.350	<b>71.060</b>
3	AREA MEDAN RAYA	49.085	80.571	5.900	17.020	<b>152.576</b>	28.236	34.600	907	5.445	<b>69.188</b>
4	AREA PEKANBARU	116.001	90.693	179.502	40.097	<b>426.293</b>	64.420	54.312	1.210	20.760	<b>140.702</b>
5	AREA PEMATANGSIANTAR	54.835	93.160	4.200	17.305	<b>169.500</b>	25.987	46.639	3.500	5.121	<b>81.247</b>
	<b>AREA BATAM</b>	<b>53.125</b>	<b>54.390</b>	<b>4.410</b>	<b>13.920</b>	<b>125.845</b>	<b>30.102</b>	<b>28.485</b>	<b>140</b>	<b>7.210</b>	<b>65.937</b>
1	KC BATAM WINDSOR CENTRAL	5.321	7.586	3.910	2.455	<b>19.272</b>	9.084	2.991	140	530	<b>12.745</b>
2	KC TANJUNG PINANG	3.301	7.572	-	750	<b>11.623</b>	607	4.421	-	310	<b>5.338</b>
3	KCP BATAM BATU AJI	5.077	9.307	-	2.220	<b>16.604</b>	831	4.346	-	1.210	<b>6.387</b>
4	KCP TANJUNG BALAI KARIMUN	4.515	3.088	-	115	<b>7.718</b>	1.574	2.743	-	150	<b>4.467</b>
5	KCP BINTAN CENTER	6.498	4.838	-	110	<b>11.446</b>	1.721	2.428	-	25	<b>4.174</b>
6	KCP BATAM CENTER	2.035	9.093	-	1.300	<b>12.428</b>	2.601	3.028	-	750	<b>6.379</b>
7	KCP BATAM BOTANIA GARDEN	2.306	3.816	-	1.370	<b>7.492</b>	150	1.940	-	930	<b>3.020</b>
8	KCP BATAM BENGKONG	3.232	820	-	935	<b>4.987</b>	2.107	1.424	-	500	<b>4.031</b>
9	KCP BATAM RADEN PATAH	3.560	1.300	-	-	<b>4.860</b>	2.946	938	-	-	<b>3.884</b>
10	KCP BATAM GRAND NIAGA MAS	4.213	1.686	-	1.310	<b>7.209</b>	2.062	944	-	375	<b>3.381</b>
11	KCP BATAM SEKUPANG	1.025	541	500	825	<b>2.891</b>	910	538	-	650	<b>2.098</b>
12	KCP BATAMINDO	2.671	1.453	-	1.910	<b>6.034</b>	2.069	780	-	1.030	<b>3.878</b>
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	1.040	1.166	-	620	<b>2.826</b>	387	516	-	750	<b>1.653</b>
15	KCP BATUAJI	4.756	681	-	-	<b>5.437</b>	1.376	570	-	-	<b>1.946</b>
16	KCP ANAMBAS	1.326	495	-	-	<b>1.821</b>	883	317	-	-	<b>1.200</b>
17	KCP NATUNA	2.100	858	-	-	<b>2.958</b>	785	505	-	-	<b>1.290</b>
18	KCP ANAMBAS JEMAJA	150	88	-	-	<b>238</b>	10	57	-	-	<b>67</b>
	<b>AREA MEDAN KOTA</b>	<b>61.413</b>	<b>87.135</b>	<b>5.680</b>	<b>9.695</b>	<b>163.923</b>	<b>26.138</b>	<b>41.072</b>	<b>2.500</b>	<b>1.350</b>	<b>71.060</b>
1	KC MEDAN S PARMAN	7.703	5.706	-	1.440	<b>14.849</b>	2.223	2.532	-	150	<b>4.905</b>
2	KC MEDAN KEJAKSAAN	11.996	8.159	190	1.055	<b>21.400</b>	3.415	3.968	2.300	-	<b>9.683</b>
3	KCP MEDAN PULO BRAYAN	9.063	3.667	-	695	<b>13.426</b>	2.631	1.561	200	100	<b>4.492</b>
4	KCP MEDAN USU	1.478	416	2.000	-	<b>3.894</b>	400	345	-	-	<b>745</b>
5	KCP MEDAN SUKARAMAI	1.074	8.287	-	590	<b>9.951</b>	580	5.297	-	300	<b>6.177</b>
6	KCP MEDAN MUCHTAR BASRI	4.298	4.979	-	-	<b>9.277</b>	1.398	2.182	-	-	<b>3.580</b>
7	KCP MEDAN ADAM MALIK	2.150	7.907	2.850	850	<b>13.757</b>	3.560	3.575	-	-	<b>7.135</b>
8	KCP MEDAN GATOT SUBROTO	4.057	9.228	-	1.200	<b>14.485</b>	719	3.838	-	100	<b>4.657</b>
9	KC MEDAN GAJAH MADA	5.145	10.234	640	-	<b>16.019</b>	1.585	3.998	-	-	<b>5.583</b>
10	KCP MEDAN ISKANDAR MUDA 1	325	6.719	-	-	<b>7.044</b>	465	2.553	-	-	<b>3.018</b>
11	KCP MEDAN SIMPANG LIMUN	1.704	4.781	-	-	<b>6.485</b>	1.065	1.944	-	-	<b>3.009</b>
12	KCP MEDAN KAMPUNG BARU	2.415	4.725	-	510	<b>7.650</b>	926	2.537	-	100	<b>3.563</b>
13	KCP MEDAN TOMANG ELOK	1.430	4.132	-	1.000	<b>6.562</b>	941	2.162	-	500	<b>3.603</b>
14	KCP MEDAN JUANDA	3.222	206	-	1.355	<b>4.783</b>	100	145	-	100	<b>345</b>
15	KCP MEDAN KRAKATAU	2.033	4.713	-	-	<b>6.746</b>	2.443	2.670	-	-	<b>5.113</b>
16	KCP MEDAN SUTOMO	-	2.173	-	500	<b>2.673</b>	28	1.161	-	-	<b>1.189</b>
17	KCP MEDAN PANCA BUDI	2.605	318	-	-	<b>2.923</b>	1.245	284	-	-	<b>1.529</b>
18	KCP MEDAN IMAM BONJOL	714	785	-	500	<b>1.999</b>	2.415	319	-	-	<b>2.734</b>
	<b>AREA MEDAN RAYA</b>	<b>49.085</b>	<b>80.571</b>	<b>5.900</b>	<b>17.020</b>	<b>152.576</b>	<b>28.236</b>	<b>34.600</b>	<b>907</b>	<b>5.445</b>	<b>69.188</b>
1	KCP MEDAN AKSARA	7.365	5.525	5.000	1.050	<b>18.939</b>	10.282	2.568	-	300	<b>13.150</b>
2	KC LUBUK PAKAM	6.789	5.085	-	815	<b>12.689</b>	2.828	1.847	907	100	<b>5.682</b>
3	KC BINJAI	2.649	9.436	-	1.510	<b>13.595</b>	2.000	3.968	-	1.000	<b>6.968</b>
4	KCP MEDAN SETIA BUDI	7.418	11.201	-	1.170	<b>19.789</b>	3.144	4.179	-	-	<b>7.323</b>
5	KCP STABAT KH ZAINUL ARIFIN	2.638	7.008	-	2.280	<b>11.926</b>	130	3.381	-	660	<b>4.171</b>
6	KCP MEDAN A.H NASUTION	2.207	7.241	700	930	<b>11.078</b>	478	3.451	-	600	<b>4.529</b>
7	KCP TEBING TINGGI SUDIRMAN	2.638	7.708	-	1.710	<b>12.056</b>	960	3.154	-	485	<b>4.599</b>
8	KCP MEDAN RING ROAD	3.976	7.272	200	-	<b>11.448</b>	995	2.887	-	-	<b>3.882</b>
9	KCP MEDAN MARELAN RAYA	1.431	7.529	-	740	<b>9.700</b>	412	3.333	-	630	<b>4.375</b>
10	KCP KABANJAHE	3.036	7.518	-	960	<b>11.514</b>	559	2.484	-	150	<b>3.193</b>
11	KCP CEMARA ASRI	1.821	1.594	-	560	<b>3.975</b>	2.048	749	-	620	<b>3.417</b>
12	KCP PANGKALAN BRANDAN	1.828	885	-	2.445	<b>5.158</b>	1.279	236	-	300	<b>1.815</b>
13	KCP MEDAN BELAWAN	2.076	930	-	-	<b>3.007</b>	1.312	272	-	-	<b>1.584</b>
14	KCP PERBAUNGAN	2.086	949	-	500	<b>3.535</b>	635	1.730	-	500	<b>2.865</b>
15	KCP BINJAI JAMIN GINTING	1.128	690	-	2.350	<b>4.168</b>	1.174	361	-	100	<b>1.635</b>

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 16-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 16-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>116.001</b>	<b>90.693</b>	<b>179.502</b>	<b>40.097</b>	<b>426.293</b>	<b>64.420</b>	<b>54.312</b>	<b>1.210</b>	<b>20.760</b>	<b>140.702</b>
1	KC PEKANBARU SUDIRMAN 1	5.498	15.861	89.952	1.250	<b>112.560</b>	4.556	6.483	-	600	<b>11.639</b>
2	KCP PEKANBARU NANGKA	6.794	7.193	-	1.000	<b>14.988</b>	2.990	3.803	-	200	<b>6.993</b>
3	KC PEKANBARU HARAPAN RAYA	9.346	5.267	89.000	1.100	<b>104.713</b>	4.492	2.706	-	200	<b>7.398</b>
4	KC DUMAI	7.590	7.337	-	1.110	<b>16.037</b>	2.420	4.477	-	1.300	<b>8.197</b>
5	KCP PEKANBARU ARIFIN AHMAI	11.336	6.962	-	875	<b>19.173</b>	3.832	4.467	-	350	<b>8.650</b>
6	KCP PEKANBARU PANAM	5.150	7.648	450	1.450	<b>14.698</b>	5.170	5.509	1.210	350	<b>12.238</b>
7	KCP DURI HANG TUAH 1	6.327	482	-	765	<b>7.574</b>	2.798	235	-	505	<b>3.538</b>
8	KCP PANGKALAN KERINCI MAH.	5.175	5.163	-	2.601	<b>12.938</b>	4.371	3.007	-	1.700	<b>9.078</b>
9	KCP BAGAN BATU SUDIRMAN 1	4.663	473	-	1.700	<b>6.836</b>	1.937	595	-	350	<b>2.882</b>
10	KCP BANGKINANG	5.468	3.092	-	1.450	<b>10.010</b>	1.092	1.825	-	875	<b>3.792</b>
11	KCP ROKAN HULU PASIR PANGA	1.477	1.180	-	1.220	<b>3.878</b>	50	601	-	860	<b>1.511</b>
12	KCP DUMAI SUKAJADI	850	961	-	1.821	<b>3.632</b>	2.054	782	-	620	<b>3.456</b>
13	KCP PEKANBARU SUDIRMAN AT	4.998	3.944	-	700	<b>9.642</b>	5.245	2.009	-	300	<b>7.554</b>
14	KCP PEKANBARU SUDIRMAN	3.338	2.116	-	2.380	<b>7.834</b>	2.545	1.181	-	1.415	<b>5.141</b>
15	KCP DURI HANG TUAH 2	3.079	2.441	-	2.890	<b>8.409</b>	1.053	1.030	-	1.200	<b>3.283</b>
16	KCP SIAK	3.410	566	100	980	<b>5.056</b>	2.767	1.264	-	400	<b>4.431</b>
17	KCP UJUNG BATU 1	4.189	734	-	3.580	<b>8.503</b>	2.950	702	-	1.750	<b>5.402</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	4.341	624	-	2.250	<b>7.215</b>	2.361	781	-	900	<b>4.042</b>
20	KCP GUNUNG RAYA KANDIS	1.502	1.024	-	2.330	<b>4.856</b>	901	723	-	770	<b>2.395</b>
21	KCP FLAMBOYAN PETAPAHAN	2.755	1.330	-	2.875	<b>6.960</b>	1.142	841	-	2.400	<b>4.383</b>
22	KC DURI	1.408	4.302	-	1.300	<b>7.010</b>	943	2.973	-	100	<b>4.015</b>
23	KCP PANAM RAYA	2.937	1.809	-	650	<b>5.396</b>	1.074	1.533	-	1.355	<b>3.962</b>
24	KCP BAGAN SIAPIAPI	1.568	534	-	1.050	<b>3.152</b>	1.200	778	-	300	<b>2.278</b>
25	KCP TEMBILAHAN	386	732	-	100	<b>1.218</b>	720	648	-	525	<b>1.893</b>
26	KCP TELUK KUANTAN	5.054	4.161	-	2.670	<b>11.885</b>	2.052	1.594	-	1.435	<b>5.081</b>
27	KCP PEKANBARU RUMBIA	2.780	3.101	-	-	<b>5.881</b>	1.345	1.960	-	-	<b>3.306</b>
28	KCP SELAT PANJANG	1.720	717	-	-	<b>2.437</b>	862	837	-	-	<b>1.699</b>
29	KCP PEKANBARU UIR	1.426	590	-	-	<b>2.016</b>	640	364	-	-	<b>1.004</b>
30	KCP PEKANBARU UIN SUSKA	1.437	349	-	-	<b>1.786</b>	860	602	-	-	<b>1.462</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>54.835</b>	<b>93.160</b>	<b>4.200</b>	<b>17.305</b>	<b>169.500</b>	<b>25.987</b>	<b>46.639</b>	<b>3.500</b>	<b>5.121</b>	<b>81.247</b>
1	KC PADANGSIDEMPUAN	7.904	23.090	-	830	<b>31.824</b>	3.493	8.737	2.000	565	<b>14.795</b>
2	KCP KISARAN	3.170	12.906	-	2.665	<b>18.740</b>	1.546	8.356	-	450	<b>10.353</b>
3	KCP GUNUNG TUA	3.385	10.096	-	2.435	<b>15.916</b>	936	5.232	-	1.450	<b>7.618</b>
4	KC RANTAU PRAPAT	4.382	10.899	200	700	<b>16.181</b>	1.899	5.839	1.500	1.050	<b>10.288</b>
5	KC PEMATANGSIANTAR PERINT	6.437	9.583	4.000	750	<b>20.770</b>	2.911	4.469	-	135	<b>7.515</b>
6	KC SIBOLGA	3.623	6.368	-	650	<b>10.641</b>	1.308	1.846	-	400	<b>3.554</b>
7	KCP TANJUNG BALAI	1.709	9.723	-	1.300	<b>12.732</b>	1.328	5.509	-	120	<b>6.956</b>
8	KCP INDRAPURA	3.406	513	-	-	<b>3.919</b>	1.158	234	-	-	<b>1.392</b>
9	KCP PEMATANGSIANTAR SUTOI	5.848	385	-	570	<b>6.803</b>	3.547	534	-	-	<b>4.082</b>
10	KCP PANYABUNGAN	2.460	2.176	-	510	<b>5.146</b>	932	1.300	-	201	<b>2.432</b>
11	KCP SIBUHUAN	2.286	6.236	-	2.160	<b>10.682</b>	2.484	3.720	-	550	<b>6.754</b>
12	KCP AEK KANOPAN	3.177	380	-	1.035	<b>4.592</b>	1.630	274	-	-	<b>1.904</b>
13	KCP SIPIROK	1.320	417	-	1.750	<b>3.487</b>	1.601	129	-	-	<b>1.730</b>
14	KCP KOTA PINANG	5.728	387	-	1.350	<b>7.466</b>	1.214	462	-	100	<b>1.776</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	100	<b>100</b>	-	-	-	-	-
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	500	<b>500</b>	-	-	-	100	<b>100</b>

# Kinerja Produk Consumer (CFG)

Posisi 16-Dec-2025

NO	UNIT KERJA	Posisi 16-Dec-2025					Growth YtD					Growth Mtd 16-Dec-25	Target Posisi 31-Dec-25	% Penc.	
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL	
	REGION II / MEDAN	8.733.210	1.599.768	590.266	1.985.358	12.908.601	841.646	54.332	133.429	31.241	#####	44.030	13.258.958	97,36%	
	AREA BATAM	1.337.053	97.932	85.357	445.134	1.965.475	125.297	2.664	14.564	52.925	195.449	10.040	2.003.011	98,13%	
1	KCP ANAMBAS	54.967	4.304	549	269	60.090	(11.573)	87	386	(32)	(11.132)	(296)	64.578	93,05%	
2	KCP BATAM CENTER	72.454	25.573	5.655	34.357	138.040	1.144	(2.110)	499	1.349	882	1.586	147.002	93,90%	
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%	
4	KCP TANJUNG UBAN	59.758	2.621	1.253	10.807	74.439	(5.004)	486	698	9.291	5.471	(917)	77.811	95,67%	
5	KCP ANAMBAS JEMAJA	243	-	-	-	243	165	-	-	-	165	7	78	310,59%	
6	KCP BATAM GRAND NIAGA MAS	53.723	264	3.026	59.144	116.157	4.024	(16)	1.340	2.332	7.679	696	134.112	86,61%	
7	KCP BATAM BATU AJI	82.955	2.034	11.074	39.286	135.348	7.143	244	1.462	(612)	8.237	(130)	140.604	96,26%	
8	KCP BATAM SEKUPANG	19.137	783	9.031	8.582	37.534	8.455	544	(1.521)	4.679	12.157	467	47.656	78,76%	
9	KCP NATUNA	55.344	4.710	-	-	60.054	10.278	660	-	-	10.938	(19)	59.041	101,72%	
10	KCP BATAMINDO	101.838	603	6.016	21.492	129.949	12.394	519	1.299	1.629	15.841	655	123.765	105,00%	
11	KCP BATAM BENGKONG	73.671	3.743	10.851	20.356	108.621	9.399	(92)	4.639	3.093	17.039	801	102.726	105,74%	
12	KCP BATAM BOTANIA GARDEN	42.108	3.307	7.096	25.756	78.267	9.622	(326)	621	200	10.117	(454)	87.921	89,02%	
13	KCP TANJUNG BALAI KARIMUN 1	210.681	25.547	1.848	6.804	244.880	79.451	1.048	231	5.528	86.258	(1.002)	247.553	98,92%	
14	KC TANJUNG PINANG	132.317	13.243	1.002	11.136	157.698	7.306	2.552	114	3.435	13.408	(1.570)	166.155	94,91%	
15	KCP BATU AJI	20.222	132	9.745	65.995	96.093	5.920	132	2.135	14.488	22.674	864	98.064	97,99%	
16	KCP BINTAN CENTER	147.738	8.688	3.560	5.166	165.152	21.854	(873)	278	1.701	22.959	604	153.708	107,44%	
17	KCP BATAM RADEN PATAH	69.550	988	5.779	69.022	145.339	19.637	504	(1.146)	(5.198)	13.797	2.292	152.446	95,34%	
18	KC BATAM WINDSOR CENTRAL	140.347	1.392	8.872	66.963	217.574	17.689	70	3.612	16.572	37.943	6.456	199.790	108,90%	
	AREA MEDAN KOTA	1.575.925	197.742	69.250	311.830	2.154.746	192.143	13.574	4.260	(21)	209.955	6.144	2.206.447	97,66%	
1	KCP MEDAN ADAM MALIK	99.090	5.286	3.671	63.712	171.759	8.786	3.370	(615)	(13.384)	(1.843)	3.177	192.550	89,20%	
2	KCP MEDAN GATOT SUBROTO	133.841	3.787	5.379	15.319	158.326	5.703	829	(2.276)	6.868	11.124	(1.411)	162.134	97,65%	
3	KC MEDAN GAJAH MADA	80.695	25.131	5.838	21.175	132.839	18.366	3.626	842	1.303	24.136	584	121.776	109,09%	
4	KCP MEDAN SUKARAMAI	83.592	6.396	3.452	9.970	103.409	(5.579)	1.027	513	(253)	(4.292)	256	119.851	86,28%	
5	KCP MEDAN KRAKATAU	89.491	10.498	2.240	15.619	117.848	(4.706)	999	517	1.717	(1.474)	1.817	132.306	89,07%	
6	KCP MEDAN TOMANG ELOK	34.228	2.601	4.401	6.677	47.908	9.294	721	(1.031)	830	9.814	599	46.784	102,40%	
7	KCP MEDAN JUANDA	48.390	6.056	2.341	16.950	73.737	7.993	557	920	(697)	8.774	(70)	77.611	95,01%	
8	KCP MEDAN SUTOMO	2.539	267	1.504	1.021	5.331	2.459	267	1.504	1.021	5.251	(0)	9.810	54,34%	
9	KC MEDAN'S PARMAN	127.053	18.754	4.434	13.435	163.676	36.128	384	(752)	(1.137)	34.623	515	160.708	101,85%	
10	KCP MEDAN KAMPUNG BARU	65.559	30.536	4.548	16.596	117.238	12.283	(2.578)	483	(1.914)	8.273	328	127.699	91,81%	
11	KCP MEDAN SIMPANG LIMUN	76.278	32.243	3.268	10.181	121.972	4.254	(1.536)	(829)	(3.024)	(1.136)	(999)	137.895	88,45%	
12	KCP MEDAN PULO BRAYAN	164.681	19.186	3.662	23.915	211.444	18.756	910	(400)	2.082	21.347	(467)	205.803	102,74%	
13	KCP MEDAN IMAM BONJOL	49.340	197	3.638	23.483	76.658	12.515	5	2.239	(1.586)	13.172	1.148	75.145	102,01%	
14	KCP MEDAN ISKANDAR MUDA 1	52.646	6.967	1.982	14.130	75.726	1.351	(691)	309	(1.176)	(207)	96	86.043	88,01%	
15	KCP MEDAN PANCA BUDI	19.036	91	963	863	20.953	12.081	(2)	(334)	465	12.211	696	17.986	116,50%	
16	KCP MEDAN MUCHARTAR BASRI	122.607	11.221	2.774	13.607	150.210	11.830	1.585	1.243	(1.409)	13.248	(571)	152.429	98,54%	
17	KC MEDAN KEJAKSAAN	289.545	17.727	10.534	42.085	359.891	21.300	4.008	(278)	8.368	33.398	284	348.181	103,36%	
18	KC MEDAN USU	37.313	797	4.621	3.091	45.822	19.330	92	2.208	1.905	23.535	(108)	31.737	144,38%	
	AREA MEDAN RAYA	1.613.170	267.128	50.195	232.473	2.162.966	138.513	21.877	15.977	(4.466)	171.901	6.598	2.211.667	97,80%	
1	KCP PERBAUNGAN	61.479	17.429	2.617	1.577	83.102	9.432	(1.487)	1.034	865	9.844	9	84.432	98,43%	
2	KCP MEDAN MARELAN RAYA	72.159	7.966	2.769	11.804	94.698	(6.949)	(402)	1.204	(263)	(6.411)	(528)	115.283	82,14%	
3	KCP TEBING TINGGI SUDIRMAN 1	143.520	33.284	3.729	57.199	237.731	(2.222)	(3.570)	1.192	(6.572)	(11.172)	(609)	273.169	87,03%	
4	KCP STABAT KH ZAINUL ARIFIN	96.603	23.166	2.698	23.338	145.805	2.580	3.550	(726)	(2.827)	2.577	(1.522)	160.820	90,66%	
5	KCP MEDAN SETIA BUDI	191.912	5.902	4.842	8.387	211.042	22.748	308	291	(529)	22.817	877	203.074	103,92%	
6	KCP MEDAN BELAWAN	119.608	7.545	1.196	4.707	133.056	9.112	1.396	950	157	11.615	596	134.385	99,01%	
7	KCP MEDAN A.H NASUTION	77.752	3.543	4.783	15.262	101.339	10.234	(159)	913	(2.295)	8.694	(62)	103.901	97,53%	
8	KCP KABANJAHE	66.149	18.638	862	6.308	91.956	2.393	2.728	614	1.771	7.506	(317)	96.059	95,73%	
9	KCP BINJAI JAMIN GINTING	47.033	8.553	3.021	21.352	79.959	5.496	2.297	2.728	(5.126)	5.396	360	88.282	90,57%	
10	KCP MEDAN RING ROAD	56.413	13.462	3.701	33.339	106.915	8.814	5.339	865	(129)	14.888	(20)	104.206	102,60%	
11	KC LUBUK PAKAM	223.639	29.399	2.618	7.486	263.143	17.573	267	(566)	(1.576)	15.697	280	264.150	99,62%	
12	KCP PANGKALAN BRANDAN	65.447	18.756	4.885	3.736	92.824	4.647	241	3.903	3.332	12.123	(217)	93.904	98,85%	
13	KC BINJAI	57.484	34.217	6.279	14.430	112.411	5.575	1.009	2.182	4.953	13.719	1.288	115.254	97,53%	
14	KCP MEDAN AKSARA	283.585	40.295	3.827	9.786	337.493	30.681	10.344	14	2.162	43.201	4.773	310.587	108,66%	
15	KCP CEMARA ASRI	50.386	4.975	2.368	13.763	71.492	18.399	17	1.378	1.611	21.405	1.321	64.162	111,42%	
	AREA PEKANBARU	2.763.676	558.508	300.544	605.205	4.227.933	266.004	8.814	57.922	9.293	342.032	16.065	4.354.361	97,10%	
1	KCP DUMAI SUKAJADI	95.441	10.547	14.194	16.095	136.277	(2.812)	(245)	1.476	2.817	1.237	1.509	162.470	83,88%	
2	KCP PANAM RAYA	55.538	3.511	13.091	37.997	110.137	2.324	1.352	1.116	(1.121)	3.672	476	117.867	93,44%	
3	KCP PEKANBARU SUDIRMAN	122.020	13.871	7.758	12.498	156.146	7.020	1.592	(458)	(4.109)	4.045	1.555	178.761	87,35%	
4	KCP PEKANBARU PANAM	236.069	18.429	5.736	29.369	289.603	9.965	(1.195)	(6)	(3.559)	5.205	2.632	293.929	98,53%	
5	KCP TEMBILAHAN	40.590	57.687	1.891	876	101.044	5.724	(16.268)	(221)	(66)	(10.831)	(1.229)	115.400	87,56%	
6	KCP SELAT PANJANG	37.896	46.290	197	251	84.634	(375)	1.464	197	(18)	1.268	(117)	91.686	92,31%	
7	KC DURI	55.789	7.379	17.685	3.885	84.737	824	(154)	5.614	281	6.565	140	93.884	90,26%	
8	KCP UJUNG BATU 1	149.618	13.758	27.505	5.292	196.174	8.876	(1.985)	7.301	1.135	15.328	1.899	199.512	98,33%	
9	KCP BAGAN SIAPIAPI	41.434	9.748	5.879	351	57.412	3.415	725	2.891	(344)	6.687	525	59.828	95,96%	
10	KCP GUNUNG RAYA KANDIS	10.935	4.864	5.196	15.674	146.240	19.499	5.360	2.466	266	(321)	24.804	116	44.519	92,69%
11	KCP SIAK	100.342	44.219	4.225	1.162	149.948	4.493	2.916	927	739	9.074	696	153.851	97,46%	
12	KCP PANGKALAN KERINCIA MAHARA.	104.272	14.250	5.465	38.991	162.978	13.575	2.002	1.476	(6.453)	10.600	881	175.490	92,87%	
13	KCP TELUK KUANTAN	74.816	40.761	8.442	16.364	140.384	8.352	446							

## Kinerja Produk Consumer (CFG)

Posisi 16-Dec-2025

NO	UNIT KERJA	Posisi 16-Dec-2025					Growth YtD					Growth Mtd 16-Dec-25	Target Posisi 31-Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	169.188	30.540	3.202	4.492	207.422	(7.559)	(4.221)	(56)	535	(11.301)	(392)	235.220	88,18%
10	KC SIBOLGA	117.829	64.532	2.271	1.967	186.600	5.966	4.648	1.524	(11)	12.126	(870)	189.674	98,38%
11	KCP SIBUHUAN	65.719	39.157	2.511	256	107.644	11.091	1.419	1.209	(92)	13.628	1.330	108.286	99,41%
12	KCP KOTA PINANG	81.307	18.030	6.638	15.704	121.680	23.294	(1.207)	5.348	(1.541)	25.894	206	106.301	114,47%
13	KCP PEMATANGSIANTAR SUTOMO	77.263	11.893	8.856	96.207	194.219	25.203	7.049	3.131	(9.173)	26.210	2.047	186.413	104,52%
14	KC PADANGSIDEMPUAN	157.458	38.640	10.007	11.698	217.803	21.082	2.786	6.900	(709)	30.059	1.475	210.406	103,52%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 16-Dec-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 30-Nov-25)					Sampai dengan ( tanggal 1 s/d tanggal 16-Dec-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>253.418</b>	<b>20.508</b>	<b>29.302</b>	<b>31.231</b>	<b>334.460</b>	<b>131.986</b>	<b>19.473</b>	<b>12.777</b>	<b>10.647</b>	<b>174.882</b>
1	AREA BATAM	38.451	8.985	4.658	1.032	53.125	17.097	10.189	2.124	691	30.102
2	AREA MEDAN KOTA	51.357	3.880	744	5.432	61.413	21.837	1.050	719	2.532	26.138
3	AREA MEDAN RAYA	40.015	821	3.296	4.953	49.085	25.155	700	297	2.084	28.236
4	AREA PEKANBARU	85.626	6.034	13.741	10.600	116.001	47.485	7.011	6.424	3.499	64.420
5	AREA PEMATANGSIANTAR	37.970	788	6.863	9.214	54.835	20.412	523	3.212	1.841	25.987
	<b>AREA BATAM</b>	<b>38.451</b>	<b>8.985</b>	<b>4.658</b>	<b>1.032</b>	<b>53.125</b>	<b>17.097</b>	<b>10.189</b>	<b>2.124</b>	<b>691</b>	<b>30.102</b>
1	KC BATAM WINDSOR CENTRAL	4.495	400	426	-	5.321	1.018	7.900	166	-	9.084
2	KC TANJUNG PINANG	2.539	670	-	92	3.301	552	-	-	55	607
3	KCP BATAMINDO	1.815	856	-	-	2.671	1.930	-	139	-	2.069
4	KCP BATAM CENTER	1.485	450	-	100	2.035	2.000	400	135	66	2.601
5	KCP BATAM BATU AJI	3.898	304	875	-	5.077	300	340	191	-	831
6	KCP TANJUNG BALAI KARIMUN 1	4.371	-	-	144	4.515	1.410	-	-	164	1.574
7	KCP NATUNA	1.780	-	-	320	2.100	625	-	-	160	785
8	KCP ANAMBAS	910	-	416	-	1.326	883	-	-	-	883
9	KCP BATAM BOTANIA GARDEN	2.306	-	-	-	2.306	150	-	-	-	150
10	KCP BINTAN CENTER	6.036	-	188	274	6.498	1.721	-	-	-	1.721
11	KCP BATAM BENGKONG	1.450	599	1.184	-	3.232	1.653	-	454	-	2.107
12	KCP TANJUNG UBAN	240	626	173	-	1.040	220	60	107	-	387
13	KCP BATAM RADEN PATAH	2.824	634	-	102	3.560	2.326	620	-	-	2.946
14	KCP BATU AJI	1.185	2.539	1.032	-	4.756	140	572	544	120	1.376
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.942	1.907	364	-	4.213	1.764	298	-	-	2.062
17	KCP BATAM SEKUPANG	1.025	-	-	-	1.025	395	-	389	126	910
18	KCP ANAMBAS JEMAJA	150	-	-	-	150	10	-	-	-	10
	<b>AREA MEDAN KOTA</b>	<b>51.357</b>	<b>3.880</b>	<b>744</b>	<b>5.432</b>	<b>61.413</b>	<b>21.837</b>	<b>1.050</b>	<b>719</b>	<b>2.532</b>	<b>26.138</b>
1	KC MEDAN KEJAKSAAN	10.205	500	-	1.291	11.996	2.666	300	449	-	3.415
2	KCP MEDAN ADAM MALIK	1.900	-	-	250	2.150	3.560	-	-	-	3.560
3	KCP MEDAN KAMPUNG BARU	2.415	-	-	-	2.415	770	-	-	156	926
4	KC MEDAN S PARMAN	6.678	775	93	157	7.703	1.793	-	-	430	2.223
5	KCP MEDAN ISKANDAR MUDA 1	325	-	-	-	325	65	400	-	-	465
6	KCP MEDAN IMAM BONJOL	665	-	49	-	714	2.065	350	-	-	2.415
7	KCP MEDAN JUANDA	2.630	250	-	342	3.222	100	-	-	-	100
8	KCP MEDAN KRAKATAU	1.455	-	-	578	2.033	1.700	-	225	518	2.443
9	KCP MEDAN MUCHTAR BASRI	3.631	-	187	480	4.298	987	-	18	393	1.398
10	KCP MEDAN PULO BRAYAN	8.522	-	276	265	9.063	2.381	-	-	250	2.631
11	KCP MEDAN SIMPANG LIMUN	1.704	-	-	-	1.704	1.065	-	-	-	1.065
12	KCP MEDAN SUKARAMAI	521	-	119	434	1.074	580	-	-	-	580
13	KC MEDAN GAJAH MADA	3.906	-	19	1.220	5.145	1.050	-	-	535	1.585
14	KCP MEDAN GATOT SUBROTO	1.647	2.195	-	215	4.057	719	-	-	-	719
15	KCP MEDAN TOMANG ELOK	1.070	160	-	200	1.430	691	-	-	250	941
16	KCP MEDAN PANCA BUDI	2.605	-	-	-	2.605	1.245	-	-	-	1.245
17	KCP MEDAN USU	1.478	-	-	-	1.478	400	-	-	-	400
18	KCP MEDAN SUTOMO	-	-	-	-	-	-	-	28	-	28
	<b>AREA MEDAN RAYA</b>	<b>40.015</b>	<b>821</b>	<b>3.296</b>	<b>4.953</b>	<b>49.085</b>	<b>25.155</b>	<b>700</b>	<b>297</b>	<b>2.084</b>	<b>28.236</b>
1	KC MEDAN AKSARA	6.628	-	150	587	7.365	8.987	-	-	1.295	10.282
2	KC LUBUK PAKAM	5.979	-	-	810	6.789	2.828	-	-	-	2.828
3	KCP CEMARA ASRI	1.620	-	201	-	1.821	1.520	450	-	78	2.048
4	KCP MEDAN A.H NASUTION	2.098	-	109	-	2.207	458	-	20	-	478
5	KCP PERBAUNGAN	1.264	-	660	162	2.086	485	-	-	150	635
6	KC BINJAI	1.492	250	607	300	2.649	1.750	250	-	-	2.000
7	KCP KABANJAHE	2.536	-	-	500	3.036	559	-	-	-	559
8	KCP BINJAI JAMIN GINTING	1.033	-	-	95	1.128	1.114	-	-	60	1.174
9	KCP MEDAN BELAWAN	1.965	-	111	-	2.076	1.312	-	-	-	1.312
10	KCP MEDAN MARELAN RAYA	650	-	368	413	1.431	135	-	277	-	412
11	KCP MEDAN RING ROAD	2.671	571	224	510	3.976	995	-	-	-	995
12	KCP MEDAN SETIA BUDI	7.418	-	-	-	7.418	2.868	-	-	276	3.144
13	KCP PANGKALAN BRANDAN	961	-	867	-	1.828	1.279	-	-	-	1.279
14	KCP STABAT KH ZAINUL ARIFIN	1.579	-	-	1.059	2.638	130	-	-	-	130
15	KCP TEBING TINGGI SUDIRMAN 1	2.121	-	-	517	2.638	735	-	-	225	960
	<b>AREA PEKANBARU</b>	<b>85.626</b>	<b>6.034</b>	<b>13.741</b>	<b>10.600</b>	<b>116.001</b>	<b>47.485</b>	<b>7.011</b>	<b>6.424</b>	<b>3.499</b>	<b>64.420</b>
1	KC PEKANBARU SUDIRMAN 1	3.474	1.291	219	513	5.498	3.558	800	-	198	4.556
2	KC DUMAI	6.417	158	501	514	7.590	2.262	158	-	-	2.420
3	KC PEKANBARU HARAPAN RAYA	7.181	1.500	652	13	9.346	2.742	1.600	-	150	4.492
4	KC DURI	410	-	948	50	1.408	382	-	431	130	943
5	KCP PEKANBARU PANAM	3.402	442	310	996	5.150	4.770	-	114	286	5.170
6	KCP PEKANBARU SUDIRMAN	2.386	-	-	952	3.338	2.545	-	-	-	2.545
7	KCP BANGKINANG	4.558	-	-	910	5.468	500	500	-	92	1.092
8	KCP PEKANBARU NANGKA	4.763	1.258	573	200	6.794	2.340	450	200	-	2.990
9	KCP TEMBILAHAN	300	-	-	86	386	690	-	-	30	720
10	KCP TELUK KUANTAN	4.386	-	-	668	5.054	2.022	-	-	30	2.052
11	KCP SIAK	1.660	-	97	1.653	3.410	1.725	-	-	1.042	2.767
12	KCP DURI HANG TUAH 1	5.613	-	559	155	6.327	2.321	-	-	477	2.798
13	KCP BAGAN SIAPIAPI	1.568	-	-	-	1.568	1.200	-	-	-	1.200
14	KCP UJUNG BATU 1	3.424	-	764	-	4.189	1.477	-	1.473	-	2.950
15	KCP SELAT PANJANG	890	-	-	830	1.720	370	-	-	492	862
16	KCP RENGAT	2.480	-	848	1.013	4.341	1.935	-	426	-	2.361
17	KCP DUMAI SUKAJADI	265	-	385	200	850	1.750	115	99	90	2.054
18	KCP BAGAN BATU SUDIRMAN 1	3.305	-	1.358	-	4.663	1.380	-	557	-	1.937
19	KCP FLAMBOYAN PETAPAHAN	2.570	185	-	-	2.755	891	-	91	160	1.142
20	KCP PEKANBARU SUDIRMAN ATAS	4.388	-	580	30	4.998	2.136	2.910	199	-	5.245
21	KCP PANGKALAN KERINCI MAHARAJA	5.073	-	102	-	5.175	3.848	321	-	202	4.371
22	KCP PANAM RAYA	1.340	550	614	433	2.937	300	-	774	-	1.074
23	KCP PEKANBARU RUMBIAI	1.515	370	662	233	2.780	1.109	-	236	-	1.345

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 16-Dec-25)**