

## Kinerja DPK Area per Produk

Posisi 26-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Nov-25	Posisi 26-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target Posisi 31-Dec-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>23.518.654</b>	<b>23.369.806</b>	<b>2.457.330</b>	<b>11,75%</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>	<b>(195.279)</b>
	GIRO	1.894.366	2.447.773	2.411.635	517.269	27,31%	(36.138)	2.951.802	81,70%	(540.167)
	TABUNGAN	12.343.531	13.809.131	14.023.055	1.679.524	13,61%	213.923	13.838.012	101,34%	185.043
	CASA	<b>14.237.897</b>	<b>16.256.904</b>	<b>16.434.690</b>	<b>2.196.793</b>	<b>15,43%</b>	<b>177.786</b>	<b>16.789.813</b>	<b>97,88%</b>	<b>(355.123)</b>
	DEPOSITO	6.674.579	7.261.750	6.935.116	260.537	3,90%	(326.634)	6.775.272	102,36%	159.844
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.273.702</b>	<b>3.207.442</b>	<b>358.512</b>	<b>12,58%</b>	<b>(66.260)</b>	<b>3.318.152</b>	<b>96,66%</b>	<b>(110.711)</b>
	GIRO	238.297	418.828	427.634	189.337	79,45%	8.806	420.906	101,60%	6.729
	TABUNGAN	1.732.891	1.903.991	1.948.742	215.851	12,46%	44.751	2.000.816	97,40%	(52.074)
	CASA	<b>1.971.188</b>	<b>2.322.819</b>	<b>2.376.376</b>	<b>405.188</b>	<b>20,56%</b>	<b>53.557</b>	<b>2.421.722</b>	<b>98,13%</b>	<b>(45.345)</b>
	DEPOSITO	877.742	950.883	831.066	(46.676)	-5,32%	(119.817)	896.431	92,71%	(65.365)
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>6.158.366</b>	<b>6.369.775</b>	<b>1.013.996</b>	<b>18,93%</b>	<b>211.409</b>	<b>5.866.352</b>	<b>108,58%</b>	<b>503.423</b>
	GIRO	314.972	437.227	625.595	310.624	98,62%	188.368	515.367	121,39%	110.228
	TABUNGAN	2.242.130	2.410.328	2.525.952	283.821	12,66%	115.624	2.534.104	99,68%	(8.152)
	CASA	<b>2.557.102</b>	<b>2.847.555</b>	<b>3.151.547</b>	<b>594.445</b>	<b>23,25%</b>	<b>303.992</b>	<b>3.049.471</b>	<b>103,35%</b>	<b>102.077</b>
	DEPOSITO	2.798.677	3.310.810	3.218.228	419.551	14,99%	(92.583)	2.816.881	114,25%	401.346
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.871.948</b>	<b>2.891.578</b>	<b>250.897</b>	<b>9,50%</b>	<b>19.630</b>	<b>3.128.596</b>	<b>92,42%</b>	<b>(237.018)</b>
	GIRO	155.866	128.866	119.331	(36.536)	-23,44%	(9.535)	346.235	34,47%	(226.904)
	TABUNGAN	1.803.617	1.980.739	2.030.649	227.033	12,59%	49.910	2.083.113	97,48%	(52.464)
	CASA	<b>1.959.483</b>	<b>2.109.605</b>	<b>2.149.980</b>	<b>190.497</b>	<b>9,72%</b>	<b>40.375</b>	<b>2.429.348</b>	<b>88,50%</b>	<b>(279.368)</b>
	DEPOSITO	681.198	762.342	741.598	60.400	8,87%	(20.745)	699.248	106,06%	42.350
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.546.444</b>	<b>8.289.266</b>	<b>732.133</b>	<b>9,69%</b>	<b>(257.178)</b>	<b>8.299.616</b>	<b>99,88%</b>	<b>(10.350)</b>
	GIRO	1.111.061	1.414.109	1.204.133	93.071	8,38%	(209.976)	1.422.021	84,68%	(217.889)
	TABUNGAN	4.778.169	5.505.119	5.487.017	708.848	14,84%	(18.102)	5.182.062	105,88%	304.955
	CASA	<b>5.889.231</b>	<b>6.919.228</b>	<b>6.691.150</b>	<b>801.919</b>	<b>13,62%</b>	<b>(228.078)</b>	<b>6.604.083</b>	<b>101,32%</b>	<b>87.066</b>
	DEPOSITO	1.667.902	1.627.216	1.598.116	(69.786)	-4,18%	(29.100)	1.695.532	94,25%	(97.416)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.668.196</b>	<b>2.611.746</b>	<b>101.792</b>	<b>4,06%</b>	<b>(56.450)</b>	<b>2.952.369</b>	<b>88,46%</b>	<b>(340.623)</b>
	GIRO	74.169	48.743	34.942	(39.227)	-52,89%	(13.801)	247.274	14,13%	(212.331)
	TABUNGAN	1.786.724	2.008.954	2.030.695	243.971	13,65%	21.740	2.037.916	99,65%	(7.221)
	CASA	<b>1.860.893</b>	<b>2.057.697</b>	<b>2.065.637</b>	<b>204.744</b>	<b>11,00%</b>	<b>7.940</b>	<b>2.285.190</b>	<b>90,39%</b>	<b>(219.552)</b>
	DEPOSITO	649.060	610.498	546.109	(102.952)	-15,86%	(64.390)	667.179	81,85%	(121.071)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 26-Dec-25				Growth Mtd 26-Dec-25				Target Posisi 26-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>517.269</b>	<b>1.679.524</b>	<b>260.537</b>	<b>2.457.330</b>	<b>(36.138)</b>	<b>213.923</b>	<b>(326.634)</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>
	<b>AREA BATAM</b>	<b>418.828</b>	<b>1.903.991</b>	<b>950.883</b>	<b>3.273.702</b>	<b>189.337</b>	<b>215.851</b>	<b>(46.676)</b>	<b>358.512</b>	<b>8.806</b>	<b>44.751</b>	<b>(119.817)</b>	<b>(66.260)</b>	<b>3.318.152</b>	<b>96,66%</b>
1	KC BATAM WINDSOR CENTRAL	55.031	265.449	96.974	417.454	35.903	61.192	(68.656)	28.439	(353)	2.645	(47.188)	(44.897)	385.222	96,71%
2	KCP TANJUNG UBAN	616	47.818	57.067	105.501	(294)	1.293	10.275	11.274	(314)	(139)	(28.491)	(28.945)	91.856	83,34%
3	KCP BATAMINDO	12.409	151.983	138.437	302.828	68	21.703	17.138	38.909	455	3.384	(323)	3.515	307.123	99,75%
4	KCP BATAM BOTANIA GARDEN	6.350	90.823	27.815	124.988	(739)	3.686	8.162	11.109	(2.784)	(2.604)	249	(5.138)	135.482	88,46%
5	KCP ANAMBAS	502	38.758	12.549	51.809	(1.684)	2.783	1.860	2.959	(99)	1.142	51	1.093	56.871	93,02%
6	KCP ANAMBAS JEMAJA	646	32.850	2.455	35.951	1.129	(537)	(1.092)	(500)	486	1.101	(30)	1.557	43.921	85,40%
7	KCP TANJUNG BALAI KARIMUN 1	2.160	153.184	27.914	183.258	2.370	4.060	(7.925)	(1.495)	2.294	4.777	357	7.428	215.125	88,64%
8	KCP BINTAN CENTER	8.432	75.662	24.150	108.245	(1.334)	(1.950)	(1.176)	(4.460)	(932)	6.036	(4.029)	1.074	142.031	76,97%
9	KCP BATAM SEKUPANG	5.948	101.671	13.402	121.021	(789)	16.967	(5.115)	11.064	(860)	(726)	668	(919)	135.754	88,47%
10	KCP NATUNA	1.575	67.931	7.221	76.727	3.011	5.520	1.330	9.861	2.308	1.114	(168)	3.255	79.084	101,14%
11	KCP BATAM RADEN PATAH	20.652	139.420	77.952	238.023	(1.949)	2.567	6.233	6.851	2.160	2.822	10.234	15.217	285.060	88,84%
12	KCP BATU AJI	62.801	150.051	124.121	336.973	80.217	32.423	55.065	167.704	56.599	5.896	(194)	62.301	267.615	149,20%
13	KCP BATAM GRAND NIAGA MAS	24.484	90.912	116.868	232.264	10.063	21.052	(90.068)	(58.953)	15.115	5.427	(40.455)	(19.912)	310.634	68,36%
14	KC TANJUNG PINANG	43.281	172.953	66.101	282.334	(17.082)	(11.561)	3.370	(25.273)	(40.544)	3.810	(8.197)	(44.931)	299.881	79,17%
15	KCP BATAM BATU AJI	163.181	121.777	20.185	305.142	71.428	16.835	2.339	90.602	(32.590)	6.306	(1.180)	(27.464)	214.620	129,38%
16	KCP BATAM CENTER	7.427	119.337	45.104	171.868	3.611	22.712	(6.837)	19.486	3.865	(428)	(1.240)	2.197	183.263	94,98%
17	KCP BATAM BENGKONG	3.334	83.412	92.567	179.313	5.407	17.106	28.421	50.935	4.001	4.189	118	8.308	164.612	113,98%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 26-Dec-25				Growth Mtd 26-Dec-25				Target Posisi 26-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>517.269</b>	<b>1.679.524</b>	<b>260.537</b>	<b>2.457.330</b>	<b>(36.138)</b>	<b>213.923</b>	<b>(326.634)</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>
	<b>AREA MEDAN KOTA</b>	<b>437.227</b>	<b>2.410.328</b>	<b>3.310.810</b>	<b>6.158.366</b>	<b>310.624</b>	<b>283.821</b>	<b>419.551</b>	<b>1.013.996</b>	<b>188.368</b>	<b>115.624</b>	<b>(92.583)</b>	<b>211.409</b>	<b>5.866.352</b>	<b>108,58%</b>
1	KC MEDAN S PARMAN	188.554	204.302	1.779.384	2.172.240	267.754	50.370	533.210	851.334	152.181	42.930	(85.235)	109.876	1.479.683	154,23%
2	KCP MEDAN PULO BRAYAN	4.950	143.468	167.447	315.865	2.981	22.047	4.332	29.360	6.611	(5.704)	(4.433)	(3.525)	313.517	99,62%
3	KCP MEDAN USU	36.771	51.742	45.108	133.621	14.610	15.187	1.278	31.074	(3.135)	5.898	(492)	2.270	121.533	111,81%
4	KCP MEDAN SIMPANG LIMUN	4.590	99.445	111.707	215.742	(1.823)	(360)	17.751	15.567	2.141	4.753	24.557	31.451	254.858	96,99%
5	KCP MEDAN SUTOMO	-	12.096	802	12.898	-	10.923	3	10.926	-	940	(50)	890	24.391	56,53%
6	KCP MEDAN TOMANG ELOK	14.521	82.083	21.010	117.615	1.710	7.909	(431)	9.188	138	2.330	329	2.798	128.565	93,66%
7	KCP MEDAN PANCA BUDI	5.624	82.380	49.623	137.627	(8.175)	(5.956)	21.782	7.650	3.636	(259)	(380)	2.997	149.745	93,91%
8	KCP MEDAN KAMPUNG BARU	1.121	143.955	76.900	221.976	1.560	4.171	(14.968)	(9.237)	1.798	(765)	(535)	498	259.210	85,83%
9	KCP MEDAN GATOT SUBROTO	23.510	78.794	188.557	290.861	2.055	14.421	9.921	26.398	(3.752)	9.675	(960)	4.963	301.398	98,15%
10	KCP MEDAN JUANDA	4.646	167.749	108.727	281.122	880	36.020	(3.470)	33.429	510	11.605	(245)	11.870	290.365	100,90%
11	KCP MEDAN KRAKATAU	15.381	114.592	46.365	176.338	10.437	832	(3.727)	7.542	(1.127)	3.326	(249)	1.950	191.013	93,34%
12	KCP MEDAN ISKANDAR MUDA 1	8.171	126.187	41.870	176.228	(776)	21.981	(22.955)	(1.750)	548	(4.796)	(633)	(4.881)	193.643	88,49%
13	KCP MEDAN SUKARAMAI	3.452	104.536	46.765	154.753	1.984	11.365	8.212	21.561	147	7.879	221	8.246	158.228	103,02%
14	KCP MEDAN ADAM MALIK	6.462	248.764	164.502	419.728	(9.026)	47.491	(31.416)	7.048	2.637	36.718	(3.535)	35.820	497.684	91,53%
15	KCP MEDAN MUCHTAR BASRI	2.813	155.162	129.816	287.790	(9.493)	35.343	(6.396)	19.455	1.625	(1.147)	(10.882)	(10.405)	286.405	96,85%
16	KCP MEDAN IMAM BONJOL	2.380	80.904	22.786	106.070	(1.732)	336	(27.713)	(29.108)	(603)	7.930	(324)	7.003	159.059	71,09%
17	KC MEDAN GAJAH MADA	38.326	115.421	108.795	262.542	20.042	17.268	(25.891)	11.419	3.168	5.328	(2.384)	6.112	287.777	93,35%
18	KC MEDAN KEJAKSAAN	75.955	398.058	200.095	674.108	17.637	(5.820)	(40.684)	(28.867)	21.845	(11.092)	(7.520)	3.234	768.735	88,11%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 26-Dec-25				Growth Mtd 26-Dec-25				Target Posisi 26-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>517.269</b>	<b>1.679.524</b>	<b>260.537</b>	<b>2.457.330</b>	<b>(36.138)</b>	<b>213.923</b>	<b>(326.634)</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>
	<b>AREA MEDAN RAYA</b>	<b>128.866</b>	<b>1.980.739</b>	<b>762.342</b>	<b>2.871.948</b>	<b>(36.536)</b>	<b>227.033</b>	<b>60.400</b>	<b>250.897</b>	<b>(9.535)</b>	<b>49.910</b>	<b>(20.745)</b>	<b>19.630</b>	<b>3.128.596</b>	<b>92,42%</b>
1	KCP PANGKALAN BRANDAN	4.654	116.881	122.898	244.434	4.159	26.837	97.668	128.664	(349)	3.103	166	2.920	139.082	177,85%
2	KCP MEDAN AKSARA	24.180	211.403	78.216	313.799	(783)	11.790	(40.840)	(29.833)	1.042	12.106	(20.443)	(7.295)	378.247	81,03%
3	KCP MEDAN SETIA BUDI	4.938	240.640	175.577	421.155	(166)	28.810	30.258	58.902	1.625	8.472	(2.108)	7.989	410.919	104,44%
4	KCP MEDAN BELAWAN	2.826	51.826	50.082	104.733	(4.431)	5.535	32.969	34.073	(1.337)	3.276	2.870	4.809	102.209	107,17%
5	KCP CEMARA ASRI	28.877	64.217	6.210	99.304	2.757	6.368	(341)	8.785	1.298	(2.313)	(462)	(1.477)	114.790	85,22%
6	KCP TEBING TINGGI SUDIRMAN 1	1.212	136.380	43.473	181.065	207	9.510	(6.588)	3.129	(465)	(879)	(961)	(2.305)	216.109	82,72%
7	KCP MEDAN RING ROAD	3.954	132.994	38.307	175.254	(4.365)	13.025	1.520	10.180	(2.257)	(4.552)	2.564	(4.245)	197.156	86,74%
8	KCP KABANJAHE	823	52.710	8.232	61.765	(3.639)	1.325	(3.082)	(5.396)	145	684	83	911	93.052	67,36%
9	KCP STABAT KH ZAINUL ARIFIN	2.734	157.293	12.473	172.500	(1.542)	15.763	(2.788)	11.433	(820)	3.856	(449)	2.586	201.817	86,75%
10	KCP MEDAN MARTELAN RAYA	2.661	124.352	44.209	171.222	74	16.308	(5.343)	11.040	(986)	9.184	(2.390)	5.808	203.651	86,93%
11	KCP MEDAN A.H NASUTION	17.228	140.636	49.561	207.425	(9.748)	20.853	554	11.659	(1.258)	2.617	491	1.850	224.051	93,40%
12	KCP BINJAI JAMIN GINTING	4.017	138.582	21.172	163.772	(473)	12.326	(5.366)	6.487	(110)	(5.018)	301	(4.827)	177.417	89,59%
13	KCP PERBAUNGAN	182	53.465	5.996	59.643	(219)	8.712	(22.543)	(14.049)	20	43	198	261	98.196	61,00%
14	KC LUBUK PAKAM	9.557	165.013	39.292	213.861	(2.254)	16.525	(27.361)	(13.090)	(7.523)	12.277	(668)	4.085	270.912	80,45%
15	KC BINJAI	21.023	194.347	66.644	282.015	(16.113)	33.345	11.682	28.913	1.443	7.053	64	8.560	300.987	96,54%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 26-Dec-25				Growth Mtd 26-Dec-25				Target Posisi 26-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>517.269</b>	<b>1.679.524</b>	<b>260.537</b>	<b>2.457.330</b>	<b>(36.138)</b>	<b>213.923</b>	<b>(326.634)</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>
	<b>AREA PEKANBARU</b>	<b>1.414.109</b>	<b>5.505.119</b>	<b>1.627.216</b>	<b>8.546.444</b>	<b>93.071</b>	<b>708.848</b>	<b>(69.786)</b>	<b>732.133</b>	<b>(209.976)</b>	<b>(18.102)</b>	<b>(29.100)</b>	<b>(257.178)</b>	<b>8.299.616</b>	<b>99,88%</b>
1	KC PEKANBARU SUDIRMAN 1	502.282	612.606	230.344	1.345.232	(130.992)	86.118	(32.184)	(77.059)	(4.304)	(4.365)	1.484	(7.184)	1.529.459	87,49%
2	KC PEKANBARU HARAPAN RAYA	51.545	261.490	128.999	442.035	31.811	33.007	(24.153)	40.665	(3.124)	7.577	(20.429)	(15.977)	420.687	101,28%
3	KCP PEKANBARU PANAM	9.285	256.666	62.391	328.342	514	14.383	(13.548)	1.348	(85)	10.137	787	10.840	370.263	91,61%
4	KCP PEKANBARU UIN SUSKA	5.430	44.566	77.656	127.652	(70.918)	14.985	43.606	(12.327)	3.691	3.699	(15.183)	(7.793)	151.319	79,21%
5	KCP PEKANBARU UIR	372	67.696	32.660	100.728	(1.038)	14.780	1.864	15.606	337	(279)	(295)	(236)	99.334	101,17%
6	KCP ROKAN HULU PASIR PANGARAIAN	1.026	95.902	13.467	110.395	130	18.307	5.267	23.704	612	(498)	133	247	95.461	115,90%
7	KCP PEKANBARU SUDIRMAN ATAS	28.462	335.697	68.089	432.249	(1.540)	36.045	(16.577)	17.928	(1.859)	12.568	3.774	14.483	462.990	96,49%
8	KCP PEKANBARU ARIFIN AHMAD	36.633	209.712	45.633	291.977	15.509	20.652	(9.274)	26.888	1.004	(4.893)	(700)	(4.589)	300.358	95,68%
9	KCP PEKANBARU RUMBIAI	8.443	420.167	66.097	494.707	(5.904)	150.500	(2.254)	142.342	(2)	(124.041)	1.837	(122.206)	256.252	145,37%
10	KCP TEMBILAHAN	2.833	154.882	33.332	191.046	(1.482)	18.886	(1.370)	16.035	(677)	(2.677)	268	(3.086)	190.428	98,70%
11	KCP FLAMBOYAN PETAPAHAN	528	107.649	16.970	125.146	(1.076)	16.152	(3.904)	11.172	(428)	(119)	11	(536)	125.918	98,96%
12	KCP BAGAN SIAPIAPI	2.223	97.428	41.842	141.493	1.846	15.215	(15.072)	1.989	(139)	3.267	(1.149)	1.978	158.204	90,69%
13	KCP GUNUNG RAYA KANDIS	3.539	62.403	13.430	79.373	2.612	9.725	5.688	18.025	950	(4.128)	(140)	(3.318)	69.382	109,62%
14	KCP DURI HANG TUAH 2	600.371	219.924	88.384	908.679	237.111	25.107	(45.388)	216.830	(201.779)	5.112	(487)	(197.153)	523.448	135,93%
15	KCP PANAM RAYA	25.896	215.010	17.393	258.299	4.185	23.247	1.316	28.748	2.179	5.802	215	8.196	264.824	100,63%
16	KCP RENGAT	2.563	149.529	80.181	232.273	(11.145)	4.084	24.571	17.510	(522)	2.478	(690)	1.266	235.903	99,00%
17	KCP BAGAN BATU SUDIRMAN 1	69	164.349	21.051	185.469	(122)	21.869	11.228	32.975	27	1.689	1.095	2.811	173.634	108,43%
18	KCP TELUK KUANTAN	6.505	198.253	50.886	255.644	(2.935)	31.180	10.781	39.026	(2.650)	8.694	1.736	7.781	247.999	106,22%
19	KCP UJUNG BATU 1	2.314	130.042	15.544	147.901	(883)	13.088	2.891	15.096	(359)	1.942	(132)	1.452	153.169	97,51%
20	KC DURI	3.598	252.124	77.625	333.347	960	18.354	(14.239)	5.075	(1.152)	(2.562)	(869)	(4.583)	349.650	94,03%
21	KCP DURI HANG TUAH 1	137	106.823	24.802	131.762	(293)	2.231	(74)	1.864	31	(523)	(173)	(665)	145.612	90,03%
22	KCP SELAT PANJANG	30	68.269	14.189	82.488	(20)	(2.802)	874	(1.949)	16	2.295	(143)	2.168	97.024	87,25%
23	KCP DUMAI SUKAJADI	335	94.353	24.085	118.773	253	(541)	(1.114)	(1.402)	(49)	336	1	287	138.918	85,71%
24	KCP BANGKINANG	47.125	153.880	26.589	227.593	21.473	21.484	(2.183)	40.774	(5.479)	2.706	(173)	(2.946)	203.553	110,36%
25	KCP PEKANBARU NANGKA	7.239	155.279	27.653	190.171	(7.893)	29.800	(258)	21.648	420	21.167	1.265	22.851	218.690	97,41%
26	KC DUMAI	13.785	344.246	106.389	464.421	6.906	42.047	1.322	50.275	2.098	16.361	(73)	18.387	468.057	103,15%
27	KCP SIAK	22.624	111.762	24.785	159.171	12.465	3.071	917	16.452	856	6.383	(90)	7.150	166.371	99,97%
28	KCP PANGKALAN KERINCI MAHARAJA	22.217	248.416	33.262	303.894	(5.514)	26.175	(1.222)	19.439	456	8.983	268	9.707	316.753	99,01%
29	KCP PEKANBARU SUDIRMAN	6.701	165.994	163.489	336.184	(951)	1.699	2.705	3.453	(48)	4.789	(1.250)	3.490	365.957	92,82%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 26-Dec-25				Growth Mtd 26-Dec-25				Target Posisi 26-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>517.269</b>	<b>1.679.524</b>	<b>260.537</b>	<b>2.457.330</b>	<b>(36.138)</b>	<b>213.923</b>	<b>(326.634)</b>	<b>(148.848)</b>	<b>23.565.085</b>	<b>99,17%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>48.743</b>	<b>2.008.954</b>	<b>610.498</b>	<b>2.668.196</b>	<b>(39.227)</b>	<b>243.971</b>	<b>(102.952)</b>	<b>101.792</b>	<b>(13.801)</b>	<b>21.740</b>	<b>(64.390)</b>	<b>(56.450)</b>	<b>2.952.369</b>	<b>88,46%</b>
1	KC PEMATANGSIANTAR PERINTIS	14.800	313.726	182.362	510.888	(4.299)	71.759	(58.344)	9.117	(7.629)	(1.459)	(54.986)	(64.074)	483.598	92,39%
2	KCP PEMATANGSIANTAR SUTOMO	857	64.168	60.141	125.166	(1.782)	13.328	10.511	22.057	366	5.477	(4.409)	1.433	131.623	96,18%
3	KC RANTAU PRAPAT	5.992	282.568	71.107	359.666	1.802	32.348	(40.688)	(6.538)	(674)	(1.188)	2.670	808	408.310	88,28%
4	KCP KOTA PINANG	870	101.306	10.260	112.436	(347)	26.122	8.539	34.314	146	2.760	8.214	11.120	111.321	110,99%
5	KCP KISARAN	5.809	173.709	37.696	217.214	(2.461)	23.558	(2.799)	18.298	(757)	(1.977)	(10.902)	(13.636)	217.103	93,77%
6	KCP PANYABUNGAN	89	105.488	11.503	117.080	(53)	(3.964)	(698)	(4.715)	20	2.654	(4.467)	(1.792)	145.022	79,50%
7	KC SIBOLGA	59	76.850	22.158	99.068	(1.673)	12.889	4.552	15.768	73	7.632	50	7.756	118.897	89,85%
8	KCP SIPIROK	332	50.262	6.821	57.415	393	5.357	(21.664)	(15.915)	217	678	63	958	94.953	61,48%
9	KCP TANJUNG BALAI	1.397	121.095	17.298	139.790	(6.291)	10.021	(8.235)	(4.505)	369	3.155	(1.028)	2.495	171.099	83,16%
10	KCP GUNUNG TUA	480	94.233	14.848	109.561	(2.928)	14.467	2.386	13.925	(3)	465	(168)	294	120.233	91,37%
11	KCP AEK KANOPAN	81	145.807	51.246	197.134	51	16.134	4.721	20.907	15	(3.568)	(134)	(3.686)	199.033	97,19%
12	KCP SIBUHUAN	1.308	97.023	30.747	129.078	(5.768)	19.223	9.235	22.691	5	4.950	(1.011)	3.944	135.994	97,81%
13	KCP INDRAPURA	10.826	123.445	54.876	189.147	(12.628)	(2.162)	(5.062)	(19.853)	(8.773)	1.030	926	(6.817)	232.232	78,51%
14	KC PADANGSIDEMPUAN	5.842	228.193	34.668	268.703	(3.243)	1.347	(8.412)	(10.307)	2.825	(2.077)	495	1.243	325.749	82,87%





















## Kinerja Pembiayaan Area

Posisi 26-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 30-Nov-25	Posisi 26-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target 31-12-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.993.599</b>	<b>19.203.900</b>	<b>2.483.786</b>	<b>14,86%</b>	<b>210.301</b>	<b>19.771.931</b>	<b>97,13%</b>	<b>(568.032)</b>
	CFG (Consumer)	11.847.954	12.864.571	12.979.124	1.131.170	9,55%	114.553	13.258.958	97,89%	(279.834)
	PWG (Pawning)	1.161.081	2.076.332	2.172.887	1.011.806	87,14%	96.555	2.221.617	97,81%	(48.730)
	SME (Small)	1.400.748	1.646.608	1.623.279	222.531	15,89%	(23.330)	1.648.748	98,46%	(25.469)
	MBG (Micro)	2.310.331	2.406.087	2.428.610	118.279	5,12%	22.523	2.642.609	91,90%	(213.999)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.731.682</b>	<b>2.761.698</b>	<b>364.753</b>	<b>15,22%</b>	<b>30.016</b>	<b>2.890.216</b>	<b>95,55%</b>	<b>(128.519)</b>
	CFG (Consumer)	1.770.026	1.955.435	1.972.758	202.732	11,45%	17.323	2.003.011	98,49%	(30.253)
	PWG (Pawning)	193.140	323.731	338.586	145.446	75,31%	14.855	362.681	93,36%	(24.095)
	SME (Small)	122.962	126.748	121.262	(1.700)	-1,38%	(5.486)	162.236	74,74%	(40.974)
	MBG (Micro)	310.816	325.767	329.091	18.275	5,88%	3.324	362.288	90,84%	(33.197)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.984.924</b>	<b>3.026.024</b>	<b>481.189</b>	<b>18,91%</b>	<b>41.100</b>	<b>3.115.406</b>	<b>97,13%</b>	<b>(89.382)</b>
	CFG (Consumer)	1.944.791	2.148.603	2.165.908	221.117	11,37%	17.306	2.206.447	98,16%	(40.539)
	PWG (Pawning)	252.400	434.205	455.284	202.884	80,38%	21.079	453.213	100,46%	2.072
	SME (Small)	188.209	207.382	208.661	20.452	10,87%	1.279	244.894	85,20%	(36.232)
	MBG (Micro)	159.435	194.735	196.170	36.736	23,04%	1.435	210.853	93,04%	(14.682)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>3.002.055</b>	<b>3.044.350</b>	<b>403.939</b>	<b>15,30%</b>	<b>42.295</b>	<b>3.121.164</b>	<b>97,54%</b>	<b>(76.814)</b>
	CFG (Consumer)	1.991.066	2.156.369	2.176.509	185.443	9,31%	20.140	2.211.667	98,41%	(35.158)
	PWG (Pawning)	200.888	356.932	375.978	175.089	87,16%	19.045	371.423	101,23%	4.555
	SME (Small)	80.398	99.911	101.904	21.506	26,75%	1.993	115.782	88,01%	(13.878)
	MBG (Micro)	368.059	388.843	389.959	21.900	5,95%	1.116	422.292	92,34%	(32.333)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.771.638</b>	<b>6.837.924</b>	<b>846.452</b>	<b>14,13%</b>	<b>66.287</b>	<b>6.996.885</b>	<b>97,73%</b>	<b>(158.961)</b>
	CFG (Consumer)	3.885.901	4.211.869	4.253.472	367.570	9,46%	41.603	4.354.361	97,68%	(100.889)
	PWG (Pawning)	255.819	538.581	571.279	315.460	123,31%	32.698	601.092	95,04%	(29.813)
	SME (Small)	824.608	969.288	947.801	123.193	14,94%	(21.487)	901.947	105,08%	45.854
	MBG (Micro)	1.025.144	1.051.900	1.065.372	40.228	3,92%	13.472	1.139.485	93,50%	(74.112)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.503.301</b>	<b>3.533.904</b>	<b>387.454</b>	<b>12,31%</b>	<b>30.604</b>	<b>3.648.260</b>	<b>96,87%</b>	<b>(114.356)</b>
	CFG (Consumer)	2.256.170	2.392.296	2.410.477	154.307	6,84%	18.181	2.483.471	97,06%	(72.994)
	PWG (Pawning)	258.833	422.883	431.760	172.927	66,81%	8.877	433.208	99,67%	(1.448)
	SME (Small)	184.570	243.280	243.650	59.080	32,01%	370	223.889	108,83%	19.761
	MBG (Micro)	446.877	444.841	448.017	1.140	0,26%	3.176	507.692	88,25%	(59.675)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 26-Dec-25					YtD 26-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
<b>AREA BATAM</b>	<b>1.972.758</b>	<b>338.586</b>	<b>121.262</b>	<b>329.091</b>	<b>2.761.698</b>	<b>202.732</b>	<b>145.446</b>	<b>(1.700)</b>	<b>18.275</b>	<b>364.753</b>	<b>2.890.216</b>	<b>95,55%</b>		
1 KCP TANJUNG BALAI KARIMUN 1	246.129	50.306	45	6.684	303.164	8.525	25.971	(12)	1.603	36.088	300.041	101,04%		
2 KCP NATUNA	60.217	6.274	-	-	66.491	11.101	3.691	-	-	14.792	64.740	102,70%		
3 KCP BATAM BENGKONG	109.567	10.615	-	34.389	154.571	17.986	4.414	-	2.630	25.030	154.293	100,18%		
4 KC BATAM WINDSOR CENTRAL	217.167	45.450	86.204	44.621	393.443	37.536	18.987	3.219	1.440	61.182	389.727	100,95%		
5 KCP BATU AJI	96.610	10.684	-	-	107.294	23.191	3.834	-	-	27.025	112.128	95,69%		
6 KCP BATAMINDO	129.820	14.525	-	39.234	183.578	15.712	8.486	-	(1.419)	22.779	183.735	99,91%		
7 KCP BATAM BATU AJI	135.632	36.461	2.413	50.411	224.917	8.521	15.586	(888)	4.313	27.533	233.409	96,36%		
8 KCP BINTAN CENTER	166.422	24.951	-	10.913	202.287	24.230	10.460	-	(4.587)	30.103	203.079	99,61%		
9 KCP BATAM GRAND NIAGA MAS	116.194	15.382	14.459	58.020	204.055	7.716	4.863	4.569	(7.389)	9.759	242.044	84,30%		
10 KCP ANAMBAS	60.011	3.821	-	-	63.832	(11.211)	2.586	-	-	(8.625)	67.386	94,72%		
11 KCP BATAM CENTER	138.739	32.499	-	36.216	207.454	1.581	14.669	-	1.796	18.047	218.761	94,83%		
12 KC TANJUNG PINANG	159.415	37.440	11	10.171	207.037	15.125	14.196	(6.975)	9.464	31.810	217.555	95,17%		
13 KCP BATAM BOTANIA GARDEN	78.754	19.238	-	6.271	104.263	10.604	5.717	(695)	3.202	18.829	124.931	83,46%		
14 KCP BATAM SEKUPANG	38.009	11.262	595	15.419	65.284	12.632	2.000	595	5.914	21.141	79.115	82,52%		
15 KCP TANJUNG UBAN	74.592	7.067	-	16.743	98.403	5.624	3.856	-	1.306	10.786	104.622	94,05%		
16 KCP BATAM RADEN PATAH	145.236	11.688	17.535	-	174.459	13.694	5.850	(1.513)	-	18.031	192.588	90,59%		
17 KCP ANAMBAS JEMAJA	243	923	-	-	1.166	165	279	-	-	444	2.061	56,59%		

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 26-Dec-25					YtD 26-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.165.908</b>	<b>455.284</b>	<b>208.661</b>	<b>196.170</b>	<b>3.026.024</b>	<b>221.117</b>	<b>202.884</b>	<b>20.452</b>	<b>36.736</b>	<b>481.189</b>	<b>3.115.406</b>	<b>97,13%</b>	
1	KCP MEDAN USU	45.654	10.340	1.848	-	57.842	23.367	5.596	1.848	-	30.811	37.223	155,39%	
2	KCP MEDAN SUTOMO	5.287	12.777	-	519	18.583	5.207	11.576	-	519	17.302	19.661	94,52%	
3	KCP MEDAN PANCA BUDI	20.543	5.636	-	-	26.179	11.800	2.563	-	-	14.364	21.204	123,46%	
4	KCP MEDAN ISKANDAR MUDA 1	77.130	35.627	5.579	-	118.337	1.197	11.898	5.579	(40)	18.635	118.223	100,10%	
5	KCP MEDAN IMAM BONJOL	77.163	6.908	-	4.496	88.567	13.677	4.558	-	4.496	22.731	85.895	103,11%	
6	KC MEDAN KEJAKSAAN	358.152	39.869	87.245	40.810	526.076	31.659	14.653	(6.480)	(3.952)	35.881	550.769	95,52%	
7	KCP MEDAN SIMPANG LIMUN	122.554	27.986	1.642	57	152.239	(554)	9.343	1.642	(19)	10.413	167.059	91,13%	
8	KCP MEDAN MUCHTAR BASRI	150.786	28.579	8.321	43	187.729	13.824	11.569	8.321	(274)	33.441	176.035	106,64%	
9	KCP MEDAN KAMPUNG BARU	116.991	23.063	289	5.631	145.974	8.025	12.745	(1.125)	5.631	25.276	156.540	93,25%	
10	KCP MEDAN PULO BRAYAN	212.438	24.884	4.081	12.398	253.802	22.341	10.994	(428)	2.486	35.393	255.475	99,35%	
11	KCP MEDAN JUANDA	73.770	5.261	590	9.526	89.147	8.808	1.823	(175)	9.332	19.789	92.766	96,10%	
12	KCP MEDAN SUKARAMAI	104.161	36.816	20.116	8.043	169.137	(3.539)	16.418	19.701	7.802	40.381	156.875	107,82%	
13	KC MEDAN GAJAH MADA	134.595	45.086	39.484	2.693	221.858	25.892	21.749	(5.750)	(2.225)	39.665	224.323	98,90%	
14	KCP MEDAN TOMANG ELOK	48.298	20.205	2	6.237	74.742	10.205	7.978	-	6.134	24.317	80.177	93,22%	
15	KCP MEDAN KRAKATAU	117.957	24.309	-	-	142.267	(1.364)	10.760	(4.436)	-	4.959	159.663	89,10%	
16	KC MEDAN S PARMAN	167.367	28.543	21.340	55.872	273.121	38.314	10.761	1.209	2.770	53.055	294.742	92,66%	
17	KCP MEDAN GATOT SUBROTO	158.744	40.346	-	11.367	210.457	11.541	14.708	-	3.867	30.117	211.274	99,61%	
18	KCP MEDAN ADAM MALIK	174.318	39.050	18.124	38.477	269.968	716	23.191	545	207	24.659	307.502	87,79%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 26-Dec-25					YtD 26-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.176.509</b>	<b>375.978</b>	<b>101.904</b>	<b>389.959</b>	<b>3.044.350</b>	<b>185.443</b>	<b>175.089</b>	<b>21.506</b>	<b>21.900</b>	<b>403.939</b>	<b>3.121.164</b>	<b>97,54%</b>	
1	KCP CEMARA ASRI	72.713	8.220	2.074	17.961	100.969	22.626	6.049	(1.154)	140	27.661	98.660	102,34%	
2	KCP PANGKALAN BRANDAN	94.114	10.136	-	35.575	139.826	13.414	5.609	-	5.805	24.829	139.538	100,21%	
3	KCP MEDAN RING ROAD	108.963	34.804	1.433	9.032	154.231	16.936	12.334	1.059	698	31.027	151.631	101,72%	
4	KC LUBUK PAKAM	264.793	28.222	4.469	19.698	317.183	17.348	11.857	4.398	5.052	38.655	317.333	99,95%	
5	KCP MEDAN SETIA BUDI	212.791	39.185	14.765	12.730	279.471	24.567	19.795	14.736	4.913	64.011	260.269	107,38%	
6	KCP MEDAN A.H NASUTION	101.796	39.370	2.835	40.488	184.489	9.151	19.033	2.620	5.587	36.390	176.516	104,52%	
7	KC BINJAI	113.779	40.163	25.071	26.189	205.201	15.087	16.218	297	4.249	35.850	210.951	97,27%	
8	KCP KABANJAHE	92.103	26.981	-	40.337	159.421	7.653	14.645	-	684	22.981	161.415	98,77%	
9	KCP MEDAN AKSARA	341.275	29.210	17.994	40.153	428.633	46.983	8.306	439	(8.303)	47.425	426.801	100,43%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.186	37.373	13.733	33.596	321.888	(11.717)	14.943	(945)	(678)	1.602	366.886	87,73%	
11	KCP STABAT KH ZAINUL ARIFIN	146.135	27.943	4.223	38.616	216.917	2.907	15.393	(344)	2.691	20.647	231.787	93,58%	
12	KCP MEDAN MARELAN RAYA	93.438	33.948	-	26.712	154.097	(7.671)	17.035	(21)	3.164	12.507	173.366	88,89%	
13	KCP MEDAN BELAWAN	134.044	5.137	-	-	139.181	12.604	2.634	-	(14)	15.224	143.781	96,80%	
14	KCP PERBAUNGAN	83.226	9.955	728	19.358	113.267	9.968	7.359	728	(414)	17.641	117.158	96,68%	
15	KCP BINJAI JAMIN GINTING	80.151	5.329	14.579	29.514	129.574	5.588	3.880	(307)	(1.672)	7.490	145.072	89,32%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 26-Dec-25					YtD 26-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.253.472</b>	<b>571.279</b>	<b>947.801</b>	<b>1.065.372</b>	<b>6.837.924</b>	<b>367.570</b>	<b>315.460</b>	<b>123.193</b>	<b>40.228</b>	<b>846.452</b>	<b>6.996.885</b>	<b>97,73%</b>	
1	KCP PEKANBARU RUMBIAI	100.116	14.788	-	14.239	129.144	11.680	9.610	(37)	(5.009)	16.244	156.258	82,65%	
2	KC DURI	85.319	24.126	-	29.778	139.222	7.146	14.061	(76)	(6.587)	14.544	163.174	85,32%	
3	KCP PEKANBARU SUDIRMAN	158.251	17.689	-	43.892	219.833	6.150	8.986	-	3.189	18.326	254.742	86,30%	
4	KCP PANAM RAYA	111.476	15.286	775	44.809	172.346	5.011	9.480	(201)	(5.373)	8.917	195.035	88,37%	
5	KCP DUMAI SUKAJADI	134.747	13.036	-	60.707	208.489	(293)	5.063	-	2.289	7.058	237.987	87,61%	
6	KCP TELUK KUANTAN	141.251	23.838	2.353	98.128	265.571	6.909	13.117	759	395	21.179	293.820	90,39%	
7	KCP PEKANBARU NANGKA	151.471	32.830	-	19.995	204.296	16.128	17.592	-	3.846	37.566	214.227	95,36%	
8	KCP BAGAN SIAPIAPI	58.496	7.382	-	25.982	91.860	7.770	5.326	-	(2.608)	10.488	97.307	94,40%	
9	KCP PANGKALAN KERINCI MAHARAJA	165.611	27.573	1.600	74.275	269.059	13.233	14.746	(1.642)	1.802	28.140	283.427	94,93%	
10	KCP TEMBILAHAN	101.510	8.241	-	18.800	128.552	(10.364)	6.547	-	(145)	(3.962)	143.386	89,65%	
11	KCP GUNUNG RAYA KANDIS	40.944	9.857	-	49.548	100.350	3.073	6.636	-	4.511	14.220	106.706	94,04%	
12	KC PEKANBARU HARAPAN RAYA	249.826	34.208	254.935	20.435	559.405	23.806	14.306	70.540	4.628	113.281	499.175	112,07%	
13	KCP SELAT PANJANG	85.042	7.550	18	-	92.610	1.675	5.839	-	(11)	7.503	96.747	95,72%	
14	KCP PEKANBARU SUDIRMAN ATAS	296.947	22.747	52.105	31.074	402.872	34.370	13.272	(5.864)	(2.928)	38.849	425.574	94,67%	
15	KCP PEKANBARU PANAM	289.961	38.339	27.003	27.647	382.950	5.563	20.026	(6.404)	3.803	22.988	396.935	96,48%	
16	KCP UJUNG BATU 1	196.857	9.494	53	73.200	279.604	16.011	6.796	(102)	(3.061)	19.643	287.544	97,24%	
17	KC PEKANBARU SUDIRMAN 1	252.601	71.529	571.030	17.154	912.314	12.609	29.226	77.893	5.975	125.703	872.079	104,61%	
18	KCP DURI HANG TUAH 1	161.637	7.401	-	22.500	191.538	24.086	5.668	-	(394)	29.359	196.085	97,68%	
19	KCP RENGAT	169.162	7.920	-	50.177	227.259	2.970	5.760	-	4.443	13.173	234.182	97,04%	
20	KCP BAGAN BATU SUDIRMAN 1	160.367	8.405	1.849	60.332	230.953	10.370	6.341	(409)	5.419	21.720	235.787	97,95%	
21	KCP PEKANBARU UIN SUSKA	29.327	3.826	-	-	33.153	13.319	3.099	-	-	16.418	31.556	105,06%	
22	KCP PEKANBARU ARIFIN AHMAD	316.731	35.329	14.858	49.217	416.135	51.201	16.810	(6.829)	(7.074)	54.108	418.985	99,32%	
23	KCP SIAK	148.913	10.004	1.410	21.216	181.542	8.039	7.916	679	6.761	23.396	183.542	98,91%	
24	KCP FLAMBOYAN PETAPAHAN	80.623	11.262	-	62.470	154.355	14.680	8.879	(55)	4.282	27.786	152.201	101,41%	
25	KC DUMAI	272.194	50.680	18.657	33.896	375.427	15.383	16.894	(4.519)	1.784	29.542	379.846	98,84%	
26	KCP DURI HANG TUAH 2	99.300	21.630	1.154	60.253	182.337	18.438	17.070	(501)	2.445	37.451	176.970	103,03%	
27	KCP ROKAN HULU PASIR PANGARAIAN	26.387	7.699	-	18.509	52.595	11.714	6.501	-	10.599	28.814	49.891	105,42%	
28	KCP BANGKINANG	146.035	20.612	-	37.137	203.784	24.599	14.825	(38)	7.248	46.634	189.158	107,73%	
29	KCP PEKANBARU UIR	22.372	7.998	-	-	30.370	12.294	5.070	-	-	17.363	24.560	123,65%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 26-Dec-25

NO	UNIT KERJA	Posisi 26-Dec-25					YtD 26-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.410.477</b>	<b>431.760</b>	<b>243.650</b>	<b>448.017</b>	<b>3.533.904</b>	<b>154.307</b>	<b>172.927</b>	<b>59.080</b>	<b>1.140</b>	<b>387.454</b>	<b>3.648.260</b>	<b>96,87%</b>	
1	KCP KOTA PINANG	121.884	6.954	-	24.012	152.850	26.098	4.662	(97)	4.606	35.270	135.743	112,60%	
2	KCP GUNUNG TUA	84.196	46.425	87	57.856	188.564	10.345	18.656	(180)	4.043	32.864	187.856	100,38%	
3	KCP SIPIROK	93.475	6.107	-	31.577	131.159	5.153	3.355	-	7.431	15.939	131.762	99,54%	
4	KC PADANGSIDEMPUAN	220.038	58.841	47.438	32.950	359.266	32.294	16.784	16.530	(2.094)	63.514	352.523	101,91%	
5	KCP TANJUNG BALAI	117.499	48.632	75	18.054	184.260	730	19.941	(19)	(652)	20.000	193.623	95,16%	
6	KCP AEK KANOPAN	138.853	8.576	6	20.599	168.034	520	4.493	(46)	4.072	9.039	180.352	93,17%	
7	KC SIBOLGA	188.278	29.074	-	20.161	237.513	13.805	13.824	-	1.102	28.730	242.096	98,11%	
8	KC RANTAU PRAPAT	374.324	57.548	84.410	36.492	552.773	(5.119)	22.507	26.294	(6.220)	37.463	582.263	94,94%	
9	KC PEMATANGSIANTAR PERINTIS	252.358	49.459	103.618	30.743	436.177	12.873	15.614	17.584	1.090	47.161	453.816	96,11%	
10	KCP PEMATANGSIANTAR SUTOMO	195.514	10.101	7.861	29.757	243.233	27.506	4.310	(833)	(4.818)	26.165	248.892	97,73%	
11	KCP PANYABUNGAN	118.149	18.562	48	15.914	152.673	3.962	8.193	(20)	(2.597)	9.538	168.458	90,63%	
12	KCP SIBUHUAN	108.739	28.898	-	37.870	175.507	14.722	14.270	-	220	29.212	175.601	99,95%	
13	KCP KISARAN	189.792	52.871	-	48.266	290.929	22.764	26.964	-	1.875	51.603	280.234	103,82%	
14	KCP INDRAPURA	207.379	9.714	107	20.761	237.960	(11.345)	(647)	(134)	(6.729)	(18.855)	285.983	83,21%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 26-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 26-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>334.460</b>	<b>405.949</b>	<b>199.692</b>	<b>98.037</b>	<b>1.038.138</b>	<b>334.721</b>	<b>355.912</b>	<b>13.125</b>	<b>91.103</b>	<b>794.861</b>
1	AREA BATAM	53.125	54.390	4.410	13.920	<b>125.845</b>	53.259	51.567	140	13.730	<b>118.695</b>
2	AREA MEDAN KOTA	61.413	87.135	5.680	9.695	<b>163.923</b>	53.733	73.541	4.500	5.710	<b>137.484</b>
3	AREA MEDAN RAYA	49.085	80.571	5.900	17.020	<b>152.576</b>	56.541	62.711	3.585	11.641	<b>134.478</b>
4	AREA PEKANBARU	116.001	90.693	179.502	40.097	<b>426.293</b>	119.184	90.357	1.400	45.126	<b>256.067</b>
5	AREA PEMATANGSIANTAR	54.835	93.160	4.200	17.305	<b>169.500</b>	52.005	77.736	3.500	14.896	<b>148.136</b>
	<b>AREA BATAM</b>	<b>53.125</b>	<b>54.390</b>	<b>4.410</b>	<b>13.920</b>	<b>125.845</b>	<b>53.259</b>	<b>51.567</b>	<b>140</b>	<b>13.730</b>	<b>118.695</b>
1	KC BATAM WINDSOR CENTRAL	5.321	7.586	3.910	2.455	<b>19.272</b>	12.288	6.118	140	2.100	<b>20.646</b>
2	KC TANJUNG PINANG	3.301	7.572	-	750	<b>11.623</b>	2.541	7.796	-	840	<b>11.177</b>
3	KCP BATAM BATU AJI	5.077	9.307	-	2.220	<b>16.604</b>	1.985	8.161	-	1.860	<b>12.006</b>
4	KCP TANJUNG BALAI KARIMUN	4.515	3.088	-	115	<b>7.718</b>	4.194	5.161	-	400	<b>9.754</b>
5	KCP BINTAN CENTER	6.498	4.838	-	110	<b>11.446</b>	4.581	4.501	-	25	<b>9.107</b>
6	KCP BATAM CENTER	2.035	9.093	-	1.300	<b>12.428</b>	4.559	5.922	-	1.665	<b>12.146</b>
7	KCP BATAM BOTANIA GARDEN	2.306	3.816	-	1.370	<b>7.492</b>	1.175	3.134	-	1.430	<b>5.739</b>
8	KCP BATAM BENGKONG	3.232	820	-	935	<b>4.987</b>	3.321	2.063	-	750	<b>6.134</b>
9	KCP BATAM RADEN PATAH	3.560	1.300	-	-	<b>4.860</b>	4.484	1.785	-	-	<b>6.269</b>
10	KCP BATAM GRAND NIAGA MAS	4.213	1.686	-	1.310	<b>7.209</b>	2.947	1.220	-	675	<b>4.841</b>
11	KCP BATAM SEKUPANG	1.025	541	500	825	<b>2.891</b>	1.857	914	-	1.500	<b>4.271</b>
12	KCP BATAMINDO	2.671	1.453	-	1.910	<b>6.034</b>	3.180	1.192	-	1.540	<b>5.912</b>
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	1.040	1.166	-	620	<b>2.826</b>	713	551	-	945	<b>2.208</b>
15	KCP BATUAJI	4.756	681	-	-	<b>5.437</b>	3.092	1.001	-	-	<b>4.094</b>
16	KCP ANAMBAS	1.326	495	-	-	<b>1.821</b>	1.303	902	-	-	<b>2.205</b>
17	KCP NATUNA	2.100	858	-	-	<b>2.958</b>	1.030	1.066	-	-	<b>2.096</b>
18	KCP ANAMBAS JEMAJA	150	88	-	-	<b>238</b>	10	80	-	-	<b>90</b>
	<b>AREA MEDAN KOTA</b>	<b>61.413</b>	<b>87.135</b>	<b>5.680</b>	<b>9.695</b>	<b>163.923</b>	<b>53.733</b>	<b>73.541</b>	<b>4.500</b>	<b>5.710</b>	<b>137.484</b>
1	KC MEDAN S PARMAN	7.703	5.706	-	1.440	<b>14.849</b>	6.280	4.568	2.000	860	<b>13.708</b>
2	KC MEDAN KEJAKSAAN	11.996	8.159	190	1.055	<b>21.400</b>	5.616	5.949	2.300	800	<b>14.665</b>
3	KCP MEDAN PULO BRAYAN	9.063	3.667	-	695	<b>13.426</b>	5.850	3.948	200	300	<b>10.298</b>
4	KCP MEDAN USU	1.478	416	2.000	-	<b>3.894</b>	400	662	-	-	<b>1.062</b>
5	KCP MEDAN SUKARAMAI	1.074	8.287	-	590	<b>9.951</b>	1.823	8.947	-	850	<b>11.620</b>
6	KCP MEDAN MUCHTAR BASRI	4.298	4.979	-	-	<b>9.277</b>	2.440	3.454	-	-	<b>5.894</b>
7	KCP MEDAN ADAM MALIK	2.150	7.907	2.850	850	<b>13.757</b>	7.620	6.412	-	1.500	<b>15.532</b>
8	KCP MEDAN GATOT SUBROTO	4.057	9.228	-	1.200	<b>14.485</b>	2.455	6.955	-	300	<b>9.710</b>
9	KC MEDAN GAJAH MADA	5.145	10.234	640	-	<b>16.019</b>	3.905	7.982	-	-	<b>11.887</b>
10	KCP MEDAN ISKANDAR MUDA 1	325	6.719	-	-	<b>7.044</b>	2.673	5.351	-	-	<b>8.024</b>
11	KCP MEDAN SIMPANG LIMUN	1.704	4.781	-	-	<b>6.485</b>	1.925	4.621	-	-	<b>6.547</b>
12	KCP MEDAN KAMPUNG BARU	2.415	4.725	-	510	<b>7.650</b>	1.476	3.844	-	300	<b>5.620</b>
13	KCP MEDAN TOMANG ELOK	1.430	4.132	-	1.000	<b>6.562</b>	1.706	3.526	-	600	<b>5.832</b>
14	KCP MEDAN JUANDA	3.222	206	-	1.355	<b>4.783</b>	1.854	219	-	200	<b>2.273</b>
15	KCP MEDAN KRAKATAU	2.033	4.713	-	-	<b>6.746</b>	3.048	3.753	-	-	<b>6.801</b>
16	KCP MEDAN SUTOMO	-	2.173	-	500	<b>2.673</b>	28	1.858	-	-	<b>1.885</b>
17	KCP MEDAN PANCA BUDI	2.605	318	-	-	<b>2.923</b>	1.245	660	-	-	<b>1.905</b>
18	KCP MEDAN IMAM BONJOL	714	785	-	500	<b>1.999</b>	3.390	831	-	-	<b>4.221</b>
	<b>AREA MEDAN RAYA</b>	<b>49.085</b>	<b>80.571</b>	<b>5.900</b>	<b>17.020</b>	<b>152.576</b>	<b>56.541</b>	<b>62.711</b>	<b>3.585</b>	<b>11.641</b>	<b>134.478</b>
1	KCP MEDAN AKSARA	7.365	5.525	5.000	1.050	<b>18.939</b>	17.416	4.644	-	670	<b>22.730</b>
2	KC LUBUK PAKAM	6.789	5.085	-	815	<b>12.689</b>	6.997	3.828	907	300	<b>12.032</b>
3	KC BINJAI	2.649	9.436	-	1.510	<b>13.595</b>	3.759	7.377	-	1.930	<b>13.067</b>
4	KCP MEDAN SETIA BUDI	7.418	11.201	-	1.170	<b>19.789</b>	5.687	7.067	2.678	-	<b>15.431</b>
5	KCP STABAT KH ZAINUL ARIFIN	2.638	7.008	-	2.280	<b>11.926</b>	720	5.246	-	1.881	<b>7.847</b>
6	KCP MEDAN A.H NASUTION	2.207	7.241	700	930	<b>11.078</b>	1.319	6.284	-	630	<b>8.233</b>
7	KCP TEBING TINGGI SUDIRMAN	2.638	7.708	-	1.710	<b>12.056</b>	1.987	7.269	-	1.185	<b>10.441</b>
8	KCP MEDAN RING ROAD	3.976	7.272	200	-	<b>11.448</b>	3.435	4.659	-	-	<b>8.094</b>
9	KCP MEDAN MARELAN RAYA	1.431	7.529	-	740	<b>9.700</b>	1.126	5.786	-	730	<b>7.642</b>
10	KCP KABANJAHE	3.036	7.518	-	960	<b>11.514</b>	817	5.110	-	570	<b>6.497</b>
11	KCP CEMARA ASRI	1.821	1.594	-	560	<b>3.975</b>	3.675	1.132	-	890	<b>5.697</b>
12	KCP PANGKALAN BRANDAN	1.828	885	-	2.445	<b>5.158</b>	4.077	627	-	1.305	<b>6.009</b>
13	KCP MEDAN BELAWAN	2.076	930	-	-	<b>3.007</b>	2.507	521	-	-	<b>3.028</b>
14	KCP PERBAUNGAN	2.086	949	-	500	<b>3.535</b>	1.015	2.788	-	700	<b>4.503</b>
15	KCP BINJAI JAMIN GINTING	1.128	690	-	2.350	<b>4.168</b>	2.005	373	-	850	<b>3.228</b>

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 26-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 26-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>116.001</b>	<b>90.693</b>	<b>179.502</b>	<b>40.097</b>	<b>426.293</b>	<b>119.184</b>	<b>90.357</b>	<b>1.400</b>	<b>45.126</b>	<b>256.067</b>
1	KC PEKANBARU SUDIRMAN 1	5.498	15.861	89.952	1.250	<b>112.560</b>	7.734	11.359	190	600	<b>19.884</b>
2	KCP PEKANBARU NANGKA	6.794	7.193	-	1.000	<b>14.988</b>	4.415	6.670	-	1.075	<b>12.160</b>
3	KC PEKANBARU HARAPAN RAYA	9.346	5.267	89.000	1.100	<b>104.713</b>	9.859	6.177	-	555	<b>16.591</b>
4	KC DUMAI	7.590	7.337	-	1.110	<b>16.037</b>	5.791	6.996	-	1.500	<b>14.288</b>
5	KCP PEKANBARU ARIFIN AHMAI	11.336	6.962	-	875	<b>19.173</b>	8.447	7.367	-	800	<b>16.614</b>
6	KCP PEKANBARU PANAM	5.150	7.648	450	1.450	<b>14.698</b>	6.815	8.811	1.210	1.800	<b>18.635</b>
7	KCP DURI HANG TUAH 1	6.327	482	-	765	<b>7.574</b>	5.307	471	-	850	<b>6.628</b>
8	KCP PANGKALAN KERINCI MAH.	5.175	5.163	-	2.601	<b>12.938</b>	7.848	4.663	-	4.045	<b>16.556</b>
9	KCP BAGAN BATU SUDIRMAN 1	4.663	473	-	1.700	<b>6.836</b>	2.962	932	-	2.600	<b>6.493</b>
10	KCP BANGKINANG	5.468	3.092	-	1.450	<b>10.010</b>	2.742	2.708	-	1.975	<b>7.425</b>
11	KCP ROKAN HULU PASIR PANGA	1.477	1.180	-	1.220	<b>3.878</b>	348	824	-	1.170	<b>2.342</b>
12	KCP DUMAI SUKAJADI	850	961	-	1.821	<b>3.632</b>	2.524	1.260	-	1.440	<b>5.223</b>
13	KCP PEKANBARU SUDIRMAN AT	4.998	3.944	-	700	<b>9.642</b>	10.182	3.545	-	1.800	<b>15.527</b>
14	KCP PEKANBARU SUDIRMAN	3.338	2.116	-	2.380	<b>7.834</b>	5.425	2.205	-	2.815	<b>10.445</b>
15	KCP DURI HANG TUAH 2	3.079	2.441	-	2.890	<b>8.409</b>	2.772	1.687	-	2.151	<b>6.610</b>
16	KCP SIAK	3.410	566	100	980	<b>5.056</b>	3.263	1.791	-	675	<b>5.729</b>
17	KCP UJUNG BATU 1	4.189	734	-	3.580	<b>8.503</b>	5.333	1.234	-	3.825	<b>10.392</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	4.341	624	-	2.250	<b>7.215</b>	4.736	1.132	-	1.950	<b>7.818</b>
20	KCP GUNUNG RAYA KANDIS	1.502	1.024	-	2.330	<b>4.856</b>	921	946	-	1.270	<b>3.138</b>
21	KCP FLAMBOYAN PETAPAHAN	2.755	1.330	-	2.875	<b>6.960</b>	1.157	1.308	-	2.955	<b>5.420</b>
22	KC DURI	1.408	4.302	-	1.300	<b>7.010</b>	2.326	4.488	-	950	<b>7.764</b>
23	KCP PANAM RAYA	2.937	1.809	-	650	<b>5.396</b>	3.218	2.751	-	1.825	<b>7.794</b>
24	KCP BAGAN SIAPIAPI	1.568	534	-	1.050	<b>3.152</b>	2.400	1.090	-	870	<b>4.360</b>
25	KCP TEMBILAHAN	386	732	-	100	<b>1.218</b>	1.315	1.246	-	845	<b>3.406</b>
26	KCP TELUK KUANTAN	5.054	4.161	-	2.670	<b>11.885</b>	4.098	3.108	-	4.785	<b>11.991</b>
27	KCP PEKANBARU RUMBIA	2.780	3.101	-	-	<b>5.881</b>	3.668	2.838	-	-	<b>6.505</b>
28	KCP SELAT PANJANG	1.720	717	-	-	<b>2.437</b>	1.327	1.083	-	-	<b>2.410</b>
29	KCP PEKANBARU UIR	1.426	590	-	-	<b>2.016</b>	1.122	812	-	-	<b>1.934</b>
30	KCP PEKANBARU UIN SUSKA	1.437	349	-	-	<b>1.786</b>	1.130	855	-	-	<b>1.985</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>54.835</b>	<b>93.160</b>	<b>4.200</b>	<b>17.305</b>	<b>169.500</b>	<b>52.005</b>	<b>77.736</b>	<b>3.500</b>	<b>14.896</b>	<b>148.136</b>
1	KC PADANGSIDEMPUAN	7.904	23.090	-	830	<b>31.824</b>	6.949	14.373	2.000	895	<b>24.217</b>
2	KCP KISARAN	3.170	12.906	-	2.665	<b>18.740</b>	3.765	10.703	-	1.480	<b>15.948</b>
3	KCP GUNUNG TUA	3.385	10.096	-	2.435	<b>15.916</b>	1.696	9.455	-	2.885	<b>14.036</b>
4	KC RANTAU PRAPAT	4.382	10.899	200	700	<b>16.181</b>	3.704	11.051	1.500	1.750	<b>18.005</b>
5	KC PEMATANGSIANTAR PERINT	6.437	9.583	4.000	750	<b>20.770</b>	5.728	7.559	-	1.435	<b>14.722</b>
6	KC SIBOLGA	3.623	6.368	-	650	<b>10.641</b>	3.478	3.710	-	700	<b>7.888</b>
7	KCP TANJUNG BALAI	1.709	9.723	-	1.300	<b>12.732</b>	1.538	9.020	-	450	<b>11.008</b>
8	KCP INDRAPURA	3.406	513	-	-	<b>3.919</b>	2.678	475	-	-	<b>3.152</b>
9	KCP PEMATANGSIANTAR SUTOI	5.848	385	-	570	<b>6.803</b>	6.869	735	-	250	<b>7.855</b>
10	KCP PANYABUNGAN	2.460	2.176	-	510	<b>5.146</b>	5.371	2.844	-	701	<b>8.915</b>
11	KCP SIBUHUAN	2.286	6.236	-	2.160	<b>10.682</b>	3.970	6.366	-	2.050	<b>12.387</b>
12	KCP AEK KANOPAN	3.177	380	-	1.035	<b>4.592</b>	2.533	415	-	650	<b>3.598</b>
13	KCP SIPIROK	1.320	417	-	1.750	<b>3.487</b>	1.892	277	-	1.050	<b>3.219</b>
14	KCP KOTA PINANG	5.728	387	-	1.350	<b>7.466</b>	1.834	752	-	500	<b>3.086</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	100	<b>100</b>	-	-	-	-	-
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	500	<b>500</b>	-	-	-	100	<b>100</b>

# Kinerja Produk Consumer (CFG)

Posisi 26-Dec-2025

NO	UNIT KERJA	Posisi 26-Dec-2025					Growth YTD					Growth Mtd 26-Dec-25	Target Posisi 31- Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.782.846	1.609.803	595.614	1.990.861	12.979.124	891.282	64.367	138.777	36.744	###	114.553	13.258.958	97,89%
	AREA BATAM	1.342.776	98.574	85.598	445.810	1.972.758	131.020	3.306	14.805	53.601	202.732	17.323	2.003.011	98,49%
1	KCP ANAMBAS	55.065	4.131	549	266	60.011	(11.475)	(87)	386	(35)	(11.211)	(375)	64.578	92,93%
2	KCP BATAM CENTER	73.557	25.436	5.539	34.207	138.739	2.247	(2.247)	383	1.199	1.581	2.286	147.002	94,38%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	59.614	2.620	1.242	11.116	74.592	(5.148)	485	687	9.600	5.624	(763)	77.811	95,86%
5	KCP ANAMBAS JEMAJA	243	-	-	-	243	165	-	-	-	165	7	78	310,08%
6	KCP BATAM GRAND NIAGA MAS	54.186	260	3.006	58.742	116.194	4.486	(21)	1.320	1.930	7.716	733	134.112	86,64%
7	KCP BATAM BATU AJI	83.515	2.034	11.081	39.003	135.632	7.703	244	1.470	(896)	8.521	154	140.604	96,46%
8	KCP BATAM SEKUPANG	19.324	783	8.932	8.969	38.009	8.642	544	(1.620)	5.066	12.632	942	47.656	79,76%
9	KCP NATUNA	55.487	4.730	-	-	60.217	10.421	680	-	-	11.101	144	59.041	101,99%
10	KCP BATAMINDO	101.504	673	6.171	21.472	129.820	12.061	589	1.453	1.610	15.712	526	123.765	104,89%
11	KCP BATAM BENGKONG	74.266	3.743	10.961	20.598	109.567	9.994	(92)	4.749	3.335	17.986	1.748	102.726	106,66%
12	KCP BATAM BOTANIA GARDEN	42.785	3.307	7.035	25.627	78.754	10.299	(326)	560	72	10.604	34	87.921	89,57%
13	KCP TANJUNG BALAI KARIMUN 1	212.123	25.321	1.955	6.730	246.129	80.893	822	338	5.454	87.507	248	247.553	99,42%
14	KC TANJUNG PINANG	132.735	14.336	997	11.348	159.415	7.724	3.645	109	3.647	15.125	147	166.155	95,94%
15	KCP BATU AJI	20.387	132	10.123	65.969	96.610	6.084	132	2.513	14.462	23.191	1.381	98.064	98,52%
16	KCP BINTAN CENTER	149.094	8.688	3.495	5.145	166.422	23.210	(873)	213	1.679	24.230	1.875	153.708	108,27%
17	KCP BATAM RADEN PATAH	69.917	988	5.739	68.592	145.236	20.003	504	(1.186)	(5.628)	13.694	2.189	152.446	95,27%
18	KC BATAM WINDSOR CENTRAL	138.974	1.392	8.775	68.026	217.167	16.316	70	3.516	17.634	37.536	6.049	199.790	108,70%
	AREA MEDAN KOTA	1.582.199	199.422	68.718	315.570	2.165.908	198.418	15.254	3.728	3.718	221.117	17.306	2.206.447	98,16%
1	KCP MEDAN ADAM MALIK	102.197	5.283	3.609	63.228	174.318	11.893	3.368	(678)	(13.868)	716	5.736	192.550	90,53%
2	KCP MEDAN GATOT SUBROTO	133.660	4.487	5.326	15.271	158.744	5.522	1.529	(2.330)	6.820	11.541	(724)	162.134	97,91%
3	KC MEDAN GAJAH MADA	82.623	25.131	5.801	21.041	134.595	20.294	3.626	804	1.168	25.892	2.340	121.776	110,53%
4	KCP MEDAN SUKARAMAI	83.268	6.646	3.559	10.689	104.161	(5.904)	1.277	621	466	(3.539)	1.009	119.851	86,91%
5	KCP MEDAN KRAKATAU	89.679	10.497	2.229	15.551	117.957	(4.518)	998	507	1.649	(1.364)	1.926	132.306	89,15%
6	KCP MEDAN TOMANG ELOK	34.690	2.601	4.374	6.633	48.298	9.756	721	(1.058)	786	10.205	989	46.784	103,24%
7	KCP MEDAN JUANDA	47.962	6.140	2.326	17.342	73.770	7.566	642	904	(304)	8.808	(36)	77.611	95,05%
8	KCP MEDAN SUTOMO	2.522	267	1.487	1.011	5.287	2.442	267	1.487	1.011	5.207	(44)	9.810	53,89%
9	KC MEDAN'S PARMAN	128.905	18.744	4.374	15.344	167.367	37.980	374	(812)	772	38.314	4.207	160.708	104,14%
10	KCP MEDAN KAMPUNG BARU	65.331	30.534	4.511	16.615	116.991	12.055	(2.581)	446	(1.895)	8.025	81	127.699	91,61%
11	KCP MEDAN SIMPANG LIMUN	76.818	32.243	3.233	10.260	122.554	4.793	(1.537)	(865)	(2.946)	(554)	(417)	137.895	88,87%
12	KCP MEDAN PULO BRAYAN	165.023	19.102	3.641	24.672	212.438	19.097	827	(421)	2.839	22.341	527	205.803	103,22%
13	KCP MEDAN IMAM BONJOL	49.289	447	3.604	23.824	77.163	12.463	255	2.205	(1.245)	13.677	1.653	75.145	102,68%
14	KCP MEDAN ISKANDAR MUDA 1	53.366	7.017	1.930	14.817	77.130	2.071	(641)	257	(489)	1.197	1.501	86.043	89,64%
15	KCP MEDAN PANCA BUDI	18.638	91	954	860	20.543	11.683	(2)	(342)	462	11.800	285	17.986	114,22%
16	KCP MEDAN MUCHTAR BASRI	122.854	11.667	2.756	13.509	150.786	12.076	2.031	1.225	(1.508)	13.824	6	152.429	98,92%
17	KC MEDAN KEJAKSAAN	288.156	17.727	10.456	41.812	358.152	19.911	4.008	(356)	8.095	31.659	(1.456)	348.181	102,86%
	KC MEDAN USU	37.219	797	4.548	3.090	45.654	19.236	92	2.135	1.904	23.367	(276)	31.737	143,85%
	AREA MEDAN RAYA	1.622.981	269.954	50.631	232.943	2.176.509	148.324	24.704	16.412	(3.996)	185.443	20.140	2.211.667	98,41%
1	KCP PERBAUNGAN	61.501	17.569	2.589	1.567	83.226	9.454	(1.347)	1.006	855	9.968	133	84.432	98,57%
2	KCP MEDAN MARELAN RAYA	70.573	7.966	3.155	11.744	93.438	(8.536)	(402)	1.590	(323)	(7.671)	(1.789)	115.283	81,05%
3	KCP TEBING TINGGI SUDIRMAN 1	143.498	33.350	3.374	56.964	237.186	(2.243)	(3.504)	837	(6.807)	(11.717)	(1.154)	273.169	86,83%
4	KCP STABAT KH ZAINUL ARIFIN	97.131	23.166	2.579	23.259	146.135	3.108	3.550	(844)	(2.906)	2.907	(822)	160.820	90,87%
5	KCP MEDAN SETIA BUDI	192.825	5.902	4.990	9.075	212.791	23.660	308	439	160	24.567	2.626	203.074	104,79%
6	KCP MEDAN BELAWAN	120.636	7.545	1.183	4.680	134.044	10.140	1.396	937	131	12.604	1.585	134.385	99,75%
7	KCP MEDAN A.H NASUTION	77.945	3.543	5.183	15.125	101.796	10.427	(159)	1.313	(2.431)	9.151	394	103.901	97,97%
8	KCP KABANJAHE	66.176	18.638	855	6.434	92.103	2.421	2.728	608	1.896	7.653	(170)	96.059	95,88%
9	KCP BINJAI JAMIN GINTING	47.591	8.553	2.978	21.029	80.151	6.054	2.297	2.685	(5.448)	5.588	552	88.282	90,79%
10	KCP MEDAN RING ROAD	58.402	13.662	3.674	33.225	108.963	10.803	5.539	837	(243)	16.936	2.027	104.206	104,56%
11	KC LUBUK PAKAM	225.375	29.399	2.581	7.439	264.793	19.308	267	(604)	(1.624)	17.348	1.930	264.150	100,24%
12	KCP PANGKALAN BRANDAN	66.418	18.956	5.009	3.732	94.114	5.618	441	4.027	3.328	13.414	1.073	93.904	100,22%
13	KC BINJAI	58.262	34.396	6.390	14.730	113.779	6.353	1.188	2.293	5.253	15.087	2.656	115.254	98,72%
14	KCP MEDAN AKSARA	284.946	42.346	3.758	10.225	341.275	32.042	12.395	(55)	2.601	46.983	8.555	310.587	109,88%
15	KCP CEMARA ASRI	51.703	4.964	2.332	13.714	72.713	19.716	6	1.342	1.562	22.626	2.542	64.162	113,33%
	AREA PEKANBARU	2.780.002	561.625	304.911	606.934	4.253.472	282.329	11.931	62.288	11.021	367.570	41.603	4.354.361	97,68%
1	KCP DUMAI SUKAJADI	93.869	10.547	14.356	15.975	134.747	(4.384)	(245)	1.638	2.698	(293)	(21)	162.470	82,94%
2	KCP PANAM RAYA	56.911	3.511	12.922	38.132	111.476	3.697	1.352	947	(986)	5.011	1.814	117.867	94,58%
3	KCP PEKANBARU SUDIRMAN	123.205	14.248	8.381	12.417	158.251	8.205	1.969	165	(4.190)	6.150	3.660	178.761	88,53%
4	KCP PEKANBARU PANAM	236.170	18.479	6.038	29.273	289.961	10.066	(1.145)	296	(3.655)	5.563	2.989	293.929	98,65%
5	KCP TEMBILAHAN	41.085	57.681	1.875	869	101.510	6.219	(16.273)	(237)	(72)	(10.364)	(762)	115.400	87,96%
6	KCP SELAT PANJANG	38.216	46.383	194	249	85.042	(55)	1.556	194	(20)	1.675	291	91.686	92,75%
7	KC DURI	56.041	7.743	17.681	3.853	85.319	1.077	210	5.611	249	7.146	722	93.884	90,88%
8	KCP UJUNG BATU 1	150.007	13.758	27.828	5.264	196.857	9.265	1.985	7.624	1.106	16.011	2.582	199.512	98,67%
9	KCP BAGAN SIAPIAPI	42.312	9.748	6.088	348	58.496	4.293	725	3.101	(347)	7.770	1.609	59.828	97,77%
10	KCP GUNUNG RAYA KANDIS	10.840	4.863	20.050	5.191	40.944	2.371	1.848	(1.007)	(140)	3.073	(93)	44.519	91,97%
11	KC SIAK	99.113	44.219	4.422	1.158	148.913	3.264	2.915	1.124	736	8.039	(339)	153.851	96,79%
12	KCP PANGKALAN KERINCIA MAHARA.	106.474	14.778	5.618	38.740	165.611	15.777	2.531	1.629	(6.704)	13.233	3.514	175.490	94,37%
13	KCP TELUK KUANTAN													

## Kinerja Produk Consumer (CFG)

Posisi 26-Dec-2025

NO	UNIT KERJA	Posisi 26-Dec-2025					Growth YtD					Growth MtD 26-Dec-25	Target Posisi 31-Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	169.201	30.540	3.171	4.467	207.379	(7.546)	(4.221)	(87)	509	(11.345)	(436)	235.220	88,16%
10	KC SIBOLGA	119.312	64.749	2.256	1.961	188.278	7.448	4.864	1.509	(17)	13.805	809	189.674	99,26%
11	KCP SIBUHUAN	66.535	39.457	2.500	247	108.739	11.906	1.719	1.197	(101)	14.722	2.425	108.286	100,42%
12	KCP KOTA PINANG	81.589	18.030	6.608	15.656	121.884	23.576	(1.207)	5.317	(1.588)	26.098	410	106.301	114,66%
13	KCP PEMATANGSIANTAR SUTOMO	78.712	11.891	8.974	95.936	195.514	26.653	7.047	3.250	(9.444)	27.506	3.343	186.413	104,88%
14	KC PADANGSIDEMPUAN	159.410	39.063	9.955	11.610	220.038	23.034	3.209	6.848	(797)	32.294	3.711	210.406	104,58%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 26-Dec-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 30-Nov-25)					Sampai dengan ( tanggal 1 s/d tanggal 26-Dec-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>253.418</b>	<b>20.508</b>	<b>29.302</b>	<b>31.231</b>	<b>334.460</b>	<b>250.745</b>	<b>37.029</b>	<b>23.925</b>	<b>23.023</b>	<b>334.721</b>
1	AREA BATAM	38.451	8.985	4.658	1.032	53.125	33.824	14.182	3.130	2.123	53.259
2	AREA MEDAN KOTA	51.357	3.880	744	5.432	61.413	40.300	7.886	864	4.683	53.733
3	AREA MEDAN RAYA	40.015	821	3.296	4.953	49.085	47.363	2.488	1.728	4.962	56.541
4	AREA PEKANBARU	85.626	6.034	13.741	10.600	116.001	86.597	11.791	13.533	7.263	119.184
5	AREA PEMATANGSIANTAR	37.970	788	6.863	9.214	54.835	42.661	683	4.670	3.992	52.005
	<b>AREA BATAM</b>	<b>38.451</b>	<b>8.985</b>	<b>4.658</b>	<b>1.032</b>	<b>53.125</b>	<b>33.824</b>	<b>14.182</b>	<b>3.130</b>	<b>2.123</b>	<b>53.259</b>
1	KC BATAM WINDSOR CENTRAL	4.495	400	426	-	5.321	2.822	9.300	166	-	12.288
2	KC TANJUNG PINANG	2.539	670	-	92	3.301	1.142	250	-	1.149	2.541
3	KCP BATAMINDO	1.815	856	-	-	2.671	2.577	190	343	70	3.180
4	KCP BATAM CENTER	1.485	450	-	100	2.035	3.810	400	135	214	4.559
5	KCP BATAM BATU AJI	3.898	304	875	-	5.077	1.340	340	305	-	1.985
6	KCP TANJUNG BALAI KARIMUN 1	4.371	-	-	144	4.515	3.818	-	112	264	4.194
7	KCP NATUNA	1.780	-	-	320	2.100	850	-	-	180	1.030
8	KCP ANAMBAS	910	-	416	-	1.326	1.303	-	-	-	1.303
9	KCP BATAM BOTANIA GARDEN	2.306	-	-	-	2.306	1.175	-	-	-	1.175
10	KCP BINTAN CENTER	6.036	-	188	274	6.498	4.581	-	-	-	4.581
11	KCP BATAM BENGKONG	1.450	599	1.184	-	3.232	2.353	360	608	-	3.321
12	KCP TANJUNG UBAN	240	626	173	-	1.040	220	386	107	-	713
13	KCP BATAM RADEN PATAH	2.824	634	-	102	3.560	3.161	1.323	-	-	4.484
14	KCP BATU AJI	1.185	2.539	1.032	-	4.756	1.268	739	966	120	3.092
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.942	1.907	364	-	4.213	2.649	298	-	-	2.947
17	KCP BATAM SEKUPANG	1.025	-	-	-	1.025	745	597	389	126	1.857
18	KCP ANAMBAS JEMAJA	150	-	-	-	150	10	-	-	-	10
	<b>AREA MEDAN KOTA</b>	<b>51.357</b>	<b>3.880</b>	<b>744</b>	<b>5.432</b>	<b>61.413</b>	<b>40.300</b>	<b>7.886</b>	<b>864</b>	<b>4.683</b>	<b>53.733</b>
1	KC MEDAN KEJAKSAAN	10.205	500	-	1.291	11.996	4.492	675	449	-	5.616
2	KCP MEDAN ADAM MALIK	1.900	-	-	250	2.150	7.290	330	-	-	7.620
3	KCP MEDAN KAMPUNG BARU	2.415	-	-	-	2.415	920	400	-	156	1.476
4	KC MEDAN S PARMAN	6.678	775	93	157	7.703	3.860	1.990	-	430	6.280
5	KCP MEDAN ISKANDAR MUDA 1	325	-	-	-	325	1.365	1.258	-	50	2.673
6	KCP MEDAN IMAM BONJOL	665	-	49	-	714	2.275	865	-	250	3.390
7	KCP MEDAN JUANDA	2.630	250	-	342	3.222	1.100	500	-	254	1.854
8	KCP MEDAN KRAKATAU	1.455	-	-	578	2.033	2.305	-	225	518	3.048
9	KCP MEDAN MUCHTAR BASRI	3.631	-	187	480	4.298	1.482	-	18	940	2.440
10	KCP MEDAN PULO BRAYAN	8.522	-	276	265	9.063	4.592	908	-	350	5.850
11	KCP MEDAN SIMPANG LIMUN	1.704	-	-	-	1.704	1.765	160	-	-	1.925
12	KCP MEDAN SUKARAMAI	521	-	119	434	1.074	628	800	145	250	1.823
13	KC MEDAN GAJAH MADA	3.906	-	19	1.220	5.145	3.370	-	-	535	3.905
14	KCP MEDAN GATOT SUBROTO	1.647	2.195	-	215	4.057	1.755	-	-	700	2.455
15	KCP MEDAN TOMANG ELOK	1.070	160	-	200	1.430	1.456	-	-	250	1.706
16	KCP MEDAN PANCA BUDI	2.605	-	-	-	2.605	1.245	-	-	-	1.245
17	KCP MEDAN USU	1.478	-	-	-	1.478	400	-	-	-	400
18	KCP MEDAN SUTOMO	-	-	-	-	-	-	-	28	-	28
	<b>AREA MEDAN RAYA</b>	<b>40.015</b>	<b>821</b>	<b>3.296</b>	<b>4.953</b>	<b>49.085</b>	<b>47.363</b>	<b>2.488</b>	<b>1.728</b>	<b>4.962</b>	<b>56.541</b>
1	KC MEDAN AKSARA	6.628	-	150	587	7.365	13.567	500	-	3.349	17.416
2	KC LUBUK PAKAM	5.979	-	-	810	6.789	6.997	-	-	-	6.997
3	KCP CEMARA ASRI	1.620	-	201	-	1.821	3.147	450	-	78	3.675
4	KCP MEDAN A.H NASUTION	2.098	-	109	-	2.207	830	-	489	-	1.319
5	KCP PERBAUNGAN	1.264	-	660	162	2.086	725	-	-	290	1.015
6	KC BINJAI	1.492	250	607	300	2.649	2.790	630	159	180	3.759
7	KCP KABANJAHE	2.536	-	-	500	3.036	659	158	-	-	817
8	KCP BINJAI JAMIN GINTING	1.033	-	-	95	1.128	1.945	-	-	60	2.005
9	KCP MEDAN BELAWAN	1.965	-	111	-	2.076	2.507	-	-	-	2.507
10	KCP MEDAN MARELAN RAYA	650	-	368	413	1.431	429	-	697	-	1.126
11	KCP MEDAN RING ROAD	2.671	571	224	510	3.976	3.235	-	-	200	3.435
12	KCP MEDAN SETIA BUDI	7.418	-	-	-	7.418	4.445	750	216	276	5.687
13	KCP PANGKALAN BRANDAN	961	-	867	-	1.828	3.709	-	168	200	4.077
14	KCP STABAT KH ZAINUL ARIFIN	1.579	-	-	1.059	2.638	720	-	-	-	720
15	KCP TEBING TINGGI SUDIRMAN 1	2.121	-	-	517	2.638	1.658	-	-	329	1.987
	<b>AREA PEKANBARU</b>	<b>85.626</b>	<b>6.034</b>	<b>13.741</b>	<b>10.600</b>	<b>116.001</b>	<b>86.597</b>	<b>11.791</b>	<b>13.533</b>	<b>7.263</b>	<b>119.184</b>
1	KC PEKANBARU SUDIRMAN 1	3.474	1.291	219	513	5.498	5.598	1.450	278	408	7.734
2	KC DUMAI	6.417	158	501	514	7.590	5.226	158	408	-	5.791
3	KC PEKANBARU HARAPAN RAYA	7.181	1.500	652	13	9.346	7.531	1.600	-	728	9.859
4	KC DURI	410	-	948	50	1.408	1.150	-	678	498	2.326
5	KCP PEKANBARU PANAM	3.402	442	310	996	5.150	6.032	-	447	336	6.815
6	KCP PEKANBARU SUDIRMAN	2.386	-	-	952	3.338	4.370	-	675	380	5.425
7	KCP BANGKINANG	4.558	-	-	910	5.468	1.500	1.150	-	92	2.742
8	KCP PEKANBARU NANGKA	4.763	1.258	573	200	6.794	3.060	450	905	-	4.415
9	KCP TEMBILAHAN	300	-	-	86	386	1.285	-	-	30	1.315
10	KCP TELUK KUANTAN	4.386	-	-	668	5.054	3.358	-	-	740	4.098
11	KCP SIAK	1.660	-	97	1.653	3.410	1.975	-	246	1.042	3.263
12	KCP DURI HANG TUAH 1	5.613	-	559	155	6.327	4.182	-	-	1.125	5.307
13	KCP BAGAN SIAPIAPI	1.568	-	-	-	1.568	2.158	-	242	-	2.400
14	KCP UJUNG BATU 1	3.424	-	764	-	4.189	3.370	-	1.963	-	5.333
15	KCP SELAT PANJANG	890	-	-	830	1.720	735	-	-	592	1.327
16	KCP RENGAT	2.480	-	848	1.013	4.341	4.310	-	426	-	4.736
17	KCP DUMAI SUKAJADI	265	-	385	200	850	1.965	115	354	90	2.524
18	KCP BAGAN BATU SUDIRMAN 1	3.305	-	1.358	-	4.663	2.405	-	557	-	2.962
19	KCP FLAMBOYAN PETAPAHAN	2.570	185	-	-	2.755	906	-	91	160	1.157
20	KCP PEKANBARU SUDIRMAN ATAS	4.388	-	580	30	4.998	4.849	4.813	470	50	10.182
21	KCP PANGKALAN KERINCI MAHARAJA	5.073	-	102	-	5.175	6.511	321	194	822	7.848
22	KCP PANAM RAYA	1.340	550	614	433	2.937	2.065	379	774	-	3.218
23	KCP PEKANBARU RUMBIAI	1.515	370	662	233	2.780	1.962	-	1.706	-	3.668

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

### **Pencairan (tanggal 1 s/d tanggal 26-Dec-25)**