

# Kinerja DPK Area per Produk

Posisi 18-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Nov-25	Posisi 18-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target Posisi 31-Dec-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>23.518.654</b>	<b>23.503.925</b>	<b>2.591.449</b>	<b>12,39%</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>	<b>(61.160)</b>
	GIRO	1.894.366	2.447.773	2.595.615	701.249	37,02%	147.843	2.951.802	87,93%	(356.186)
	TABUNGAN	12.343.531	13.809.131	13.826.310	1.482.779	12,01%	17.179	13.838.012	99,92%	(11.701)
	CASA	<b>14.237.897</b>	<b>16.256.904</b>	<b>16.421.926</b>	<b>2.184.029</b>	<b>15,34%</b>	<b>165.021</b>	<b>16.789.813</b>	<b>97,81%</b>	<b>(367.887)</b>
	DEPOSITO	6.674.579	7.261.750	7.081.999	407.420	6,10%	(179.751)	6.775.272	104,53%	306.727
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.273.702</b>	<b>3.215.293</b>	<b>366.363</b>	<b>12,86%</b>	<b>(58.408)</b>	<b>3.318.152</b>	<b>96,90%</b>	<b>(102.859)</b>
	GIRO	238.297	418.828	402.829	164.532	69,04%	(15.999)	420.906	95,71%	(18.077)
	TABUNGAN	1.732.891	1.903.991	1.903.534	170.644	9,85%	(457)	2.000.816	95,14%	(97.282)
	CASA	<b>1.971.188</b>	<b>2.322.819</b>	<b>2.306.363</b>	<b>335.176</b>	<b>17,00%</b>	<b>(16.456)</b>	<b>2.421.722</b>	<b>95,24%</b>	<b>(115.358)</b>
	DEPOSITO	877.742	950.883	908.930	31.188	3,55%	(41.953)	896.431	101,39%	12.499
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>6.158.366</b>	<b>6.286.958</b>	<b>931.180</b>	<b>17,39%</b>	<b>128.593</b>	<b>5.866.352</b>	<b>107,17%</b>	<b>420.607</b>
	GIRO	314.972	437.227	607.235	292.263	92,79%	170.008	515.367	117,83%	91.868
	TABUNGAN	2.242.130	2.410.328	2.449.721	207.590	9,26%	39.393	2.534.104	96,67%	(84.383)
	CASA	<b>2.557.102</b>	<b>2.847.555</b>	<b>3.056.956</b>	<b>499.854</b>	<b>19,55%</b>	<b>209.401</b>	<b>3.049.471</b>	<b>100,25%</b>	<b>7.486</b>
	DEPOSITO	2.798.677	3.310.810	3.230.002	431.326	15,41%	(80.808)	2.816.881	114,67%	413.121
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.871.948</b>	<b>2.900.271</b>	<b>259.590</b>	<b>9,83%</b>	<b>28.323</b>	<b>3.128.596</b>	<b>92,70%</b>	<b>(228.325)</b>
	GIRO	155.866	128.866	160.801	4.935	3,17%	31.936	346.235	46,44%	(185.433)
	TABUNGAN	1.803.617	1.980.739	1.995.983	192.366	10,67%	15.244	2.083.113	95,82%	(87.131)
	CASA	<b>1.959.483</b>	<b>2.109.605</b>	<b>2.156.784</b>	<b>197.301</b>	<b>10,07%</b>	<b>47.179</b>	<b>2.429.348</b>	<b>88,78%</b>	<b>(272.564)</b>
	DEPOSITO	681.198	762.342	743.486	62.288	9,14%	(18.856)	699.248	106,33%	44.238
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.546.444</b>	<b>8.437.010</b>	<b>879.878</b>	<b>11,64%</b>	<b>(109.434)</b>	<b>8.299.616</b>	<b>101,66%</b>	<b>137.394</b>
	GIRO	1.111.061	1.414.109	1.373.409	262.348	23,61%	(40.700)	1.422.021	96,58%	(48.612)
	TABUNGAN	4.778.169	5.505.119	5.456.631	678.462	14,20%	(48.487)	5.182.062	105,30%	274.569
	CASA	<b>5.889.231</b>	<b>6.919.228</b>	<b>6.830.040</b>	<b>940.810</b>	<b>15,98%</b>	<b>(89.187)</b>	<b>6.604.083</b>	<b>103,42%</b>	<b>225.957</b>
	DEPOSITO	1.667.902	1.627.216	1.606.970	(60.932)	-3,65%	(20.247)	1.695.532	94,78%	(88.563)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.668.196</b>	<b>2.664.392</b>	<b>154.439</b>	<b>6,15%</b>	<b>(3.803)</b>	<b>2.952.369</b>	<b>90,25%</b>	<b>(287.977)</b>
	GIRO	74.169	48.743	51.341	(22.828)	-30,78%	2.598	247.274	20,76%	(195.933)
	TABUNGAN	1.786.724	2.008.954	2.020.441	233.717	13,08%	11.486	2.037.916	99,14%	(17.475)
	CASA	<b>1.860.893</b>	<b>2.057.697</b>	<b>2.071.782</b>	<b>210.888</b>	<b>11,33%</b>	<b>14.084</b>	<b>2.285.190</b>	<b>90,66%</b>	<b>(213.408)</b>
	DEPOSITO	649.060	610.498	592.611	(56.450)	-8,70%	(17.887)	667.179	88,82%	(74.569)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 18-Dec-25				Growth Mtd 18-Dec-25				Target Posisi 18-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>701.249</b>	<b>1.482.779</b>	<b>407.420</b>	<b>2.591.449</b>	<b>147.843</b>	<b>17.179</b>	<b>(179.751)</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>
	<b>AREA BATAM</b>	<b>418.828</b>	<b>1.903.991</b>	<b>950.883</b>	<b>3.273.702</b>	<b>164.532</b>	<b>170.644</b>	<b>31.188</b>	<b>366.363</b>	<b>(15.999)</b>	<b>(457)</b>	<b>(41.953)</b>	<b>(58.408)</b>	<b>3.318.152</b>	<b>96,90%</b>
1	KC BATAM WINDSOR CENTRAL	55.031	265.449	96.974	417.454	35.801	49.235	(48.566)	36.470	(456)	(9.312)	(27.098)	(36.865)	385.222	98,80%
2	KCP TANJUNG UBAR	616	47.818	57.067	105.501	(353)	1.882	25.336	26.865	(374)	449	(13.429)	(13.354)	91.856	100,32%
3	KCP BATAMINDO	12.409	151.983	138.437	302.828	633	20.334	17.259	38.226	1.020	2.015	(202)	2.833	307.123	99,52%
4	KCP BATAM BOTANIA GARDEN	6.350	90.823	27.815	124.988	654	2.567	8.059	11.281	(1.390)	(3.722)	147	(4.966)	135.482	88,59%
5	KCP ANAMBAS	502	38.758	12.549	51.809	(1.672)	1.984	1.860	2.172	(87)	343	51	307	56.871	91,64%
6	KCP ANAMBAS JEMAJA	646	32.850	2.455	35.951	860	(147)	(1.062)	(349)	217	1.490	0	1.708	43.921	85,74%
7	KCP TANJUNG BALAI KARIMUN 1	2.160	153.184	27.914	183.258	680	6.056	(8.140)	(1.403)	604	6.773	142	7.520	215.125	88,68%
8	KCP BINTAN CENTER	8.432	75.662	24.150	108.245	(515)	(3.924)	(575)	(5.014)	(114)	4.062	(3.429)	519	142.031	76,58%
9	KCP BATAM SEKUPANG	5.948	101.671	13.402	121.021	(984)	4.921	(5.147)	(1.210)	(1.056)	(12.773)	636	(13.193)	135.754	79,43%
10	KCP NATUNA	1.575	67.931	7.221	76.727	3.254	3.414	1.327	7.995	2.552	(992)	(171)	1.389	79.084	98,78%
11	KCP BATAM RADEN PATAH	20.652	139.420	77.952	238.023	(4.457)	5.424	(3.792)	(2.825)	(348)	5.679	210	5.541	285.060	85,44%
12	KCP BATUAJI	62.801	150.051	124.121	336.973	63.456	27.408	55.050	145.914	39.837	882	(209)	40.511	267.615	141,06%
13	KCP BATAM GRAND NIAGA MAS	24.484	90.912	116.868	232.264	(8.284)	18.852	(41.468)	(30.901)	(3.232)	3.227	8.145	8.139	310.634	77,39%
14	KC TANJUNG PINANG	43.281	172.953	66.101	282.334	(16.791)	(19.088)	3.375	(32.504)	(40.253)	(3.718)	(8.191)	(52.162)	299.881	76,75%
15	KCP BATAM BATU AJI	163.181	121.777	20.185	305.142	88.177	15.994	2.950	107.121	(15.841)	5.466	(568)	(10.944)	214.620	137,08%
16	KCP BATAM CENTER	7.427	119.337	45.104	171.868	3.014	24.516	(6.697)	20.833	3.269	1.376	(1.100)	3.545	183.263	95,72%
17	KCP BATAM BENGKONG	3.334	83.412	92.567	179.313	1.059	11.215	31.418	43.692	(347)	(1.702)	3.115	1.065	164.612	109,58%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 18-Dec-25				Growth Mtd 18-Dec-25				Target Posisi 18-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>701.249</b>	<b>1.482.779</b>	<b>407.420</b>	<b>2.591.449</b>	<b>147.843</b>	<b>17.179</b>	<b>(179.751)</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>
	<b>AREA MEDAN KOTA</b>	<b>437.227</b>	<b>2.410.328</b>	<b>3.310.810</b>	<b>6.158.366</b>	<b>292.263</b>	<b>207.590</b>	<b>431.326</b>	<b>931.180</b>	<b>170.008</b>	<b>39.393</b>	<b>(80.808)</b>	<b>128.593</b>	<b>5.866.352</b>	<b>107,17%</b>
1	KC MEDAN S PARMAN	188.554	204.302	1.779.384	2.172.240	263.872	21.884	532.994	818.749	148.299	14.444	(85.451)	77.292	1.479.683	152,03%
2	KCP MEDAN PULO BRAYAN	4.950	143.468	167.447	315.865	362	15.639	4.302	20.303	3.991	(12.112)	(4.462)	(12.583)	313.517	96,74%
3	KCP MEDAN USU	36.771	51.742	45.108	133.621	14.717	15.148	590	30.454	(3.029)	5.859	(1.180)	1.650	121.533	111,30%
4	KCP MEDAN SIMPANG LIMUN	4.590	99.445	111.707	215.742	(1.617)	(1.812)	17.858	14.429	2.347	3.301	24.665	30.313	254.858	96,55%
5	KCP MEDAN SUTOMO	-	12.096	802	12.898	-	9.891	2	9.893	-	(93)	(50)	(142)	24.391	52,30%
6	KCP MEDAN TOMANG ELOK	14.521	82.083	21.010	117.615	1.693	6.425	(154)	7.964	121	847	606	1.574	128.565	92,71%
7	KCP MEDAN PANCA BUDI	5.624	82.380	49.623	137.627	(8.383)	(1.912)	21.831	11.536	3.428	3.785	(330)	6.883	149.745	96,50%
8	KCP MEDAN KAMPUNG BARU	1.121	143.955	76.900	221.976	(414)	1.793	(14.518)	(13.139)	(176)	(3.143)	(86)	(3.404)	259.210	84,32%
9	KCP MEDAN GATOT SUBROTO	23.510	78.794	188.557	290.861	(73)	11.358	10.921	22.206	(5.879)	6.611	40	772	301.398	96,76%
10	KCP MEDAN JUANDA	4.646	167.749	108.727	281.122	682	26.866	(3.525)	24.022	312	2.451	(300)	2.463	290.365	97,66%
11	KCP MEDAN KRAKATAU	15.381	114.592	46.365	176.338	10.101	(238)	(3.726)	6.137	(1.463)	2.255	(248)	545	191.013	92,60%
12	KCP MEDAN ISKANDAR MUDA 1	8.171	126.187	41.870	176.228	(789)	24.123	(22.531)	804	536	(2.653)	(209)	(2.327)	193.643	89,81%
13	KCP MEDAN SUKARAMAI	3.452	104.536	46.765	154.753	3.360	11.034	5.271	19.665	1.523	7.547	(2.720)	6.350	158.228	101,82%
14	KCP MEDAN ADAM MALIK	6.462	248.764	164.502	419.728	(9.814)	19.582	(31.010)	(21.242)	1.850	8.809	(3.129)	7.530	497.684	85,85%
15	KCP MEDAN MUCHTAR BASRI	2.813	155.162	129.816	287.790	(8.131)	37.184	7.983	37.036	2.987	694	3.496	7.177	286.405	102,99%
16	KCP MEDAN IMAM BONJOL	2.380	80.904	22.786	106.070	(2.046)	143	(27.471)	(29.374)	(917)	7.736	(81)	6.738	159.059	70,92%
17	KC MEDAN GAJAH MADA	38.326	115.421	108.795	262.542	17.828	18.149	(25.670)	10.307	954	6.209	(2.163)	5.000	287.777	92,97%
18	KC MEDAN KEJAKSAAN	75.955	398.058	200.095	674.108	10.916	(7.991)	(42.537)	(39.612)	15.124	(13.263)	(9.372)	(7.510)	768.735	86,71%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 18-Dec-25				Growth Mtd 18-Dec-25				Target Posisi 18-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>701.249</b>	<b>1.482.779</b>	<b>407.420</b>	<b>2.591.449</b>	<b>147.843</b>	<b>17.179</b>	<b>(179.751)</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>
	<b>AREA MEDAN RAYA</b>	<b>128.866</b>	<b>1.980.739</b>	<b>762.342</b>	<b>2.871.948</b>	<b>4.935</b>	<b>192.366</b>	<b>62.288</b>	<b>259.590</b>	<b>31.936</b>	<b>15.244</b>	<b>(18.856)</b>	<b>28.323</b>	<b>3.128.596</b>	<b>92,70%</b>
1	KCP PANGKALAN BRANDAN	4.654	116.881	122.898	244.434	4.088	26.267	96.865	127.220	(421)	2.534	(637)	1.476	139.082	176,81%
2	KCP MEDAN AKSARA	24.180	211.403	78.216	313.799	667	12.256	(37.038)	(24.116)	2.491	12.572	(16.641)	(1.577)	378.247	82,54%
3	KCP MEDAN SETIA BUDI	4.938	240.640	175.577	421.155	(1.217)	19.060	30.067	47.909	574	(1.278)	(2.300)	(3.004)	410.919	101,76%
4	KCP MEDAN BELAWAN	2.826	51.826	50.082	104.733	(2.999)	5.021	33.053	35.074	94	2.762	2.954	5.810	102.209	108,15%
5	KCP CEMARA ASRI	28.877	64.217	6.210	99.304	1.785	11.335	122	13.241	326	2.654	(0)	2.979	114.790	89,10%
6	KCP TEBING TINGGI SUDIRMAN 1	1.212	136.380	43.473	181.065	452	8.423	(6.537)	2.338	(220)	(1.966)	(910)	(3.096)	216.109	82,35%
7	KCP MEDAN RING ROAD	3.954	132.994	38.307	175.254	(3.748)	14.050	671	10.973	(1.640)	(3.527)	1.715	(3.452)	197.156	87,14%
8	KCP KABANJAHE	823	52.710	8.232	61.765	(3.788)	1.846	(3.082)	(5.024)	(4)	1.205	83	1.283	93.052	67,76%
9	KCP STABAT KH ZAINUL ARIFIN	2.734	157.293	12.473	172.500	(1.535)	20.262	(2.639)	16.089	(813)	8.354	(301)	7.241	201.817	89,06%
10	KCP MEDAN MARTELAN RAYA	2.661	124.352	44.209	171.222	287	14.136	(5.511)	8.912	(774)	7.012	(2.558)	3.680	203.651	85,88%
11	KCP MEDAN A.H NASUTION	17.228	140.636	49.561	207.425	35.686	19.832	599	56.117	44.176	1.596	536	46.307	224.051	113,25%
12	KCP BINJAI JAMIN GINTING	4.017	138.582	21.172	163.772	606	12.445	(5.623)	7.427	969	(4.899)	44	(3.886)	177.417	90,12%
13	KCP PERBAUNGAN	182	53.465	5.996	59.643	(230)	7.219	(22.538)	(15.549)	8	(1.450)	203	(1.238)	98.196	59,48%
14	KC LUBUK PAKAM	9.557	165.013	39.292	213.861	(2.313)	7.789	(27.301)	(21.825)	(7.583)	3.541	(609)	(4.650)	270.912	77,22%
15	KC BINJAI	21.023	194.347	66.644	282.015	(22.805)	12.427	11.181	803	(5.249)	(13.865)	(436)	(19.550)	300.987	87,20%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 18-Dec-25				Growth Mtd 18-Dec-25				Target Posisi 18-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>701.249</b>	<b>1.482.779</b>	<b>407.420</b>	<b>2.591.449</b>	<b>147.843</b>	<b>17.179</b>	<b>(179.751)</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>
	<b>AREA PEKANBARU</b>	<b>1.414.109</b>	<b>5.505.119</b>	<b>1.627.216</b>	<b>8.546.444</b>	<b>262.348</b>	<b>678.462</b>	<b>(60.932)</b>	<b>879.878</b>	<b>(40.700)</b>	<b>(48.487)</b>	<b>(20.247)</b>	<b>(109.434)</b>	<b>8.299.616</b>	<b>101,66%</b>
1	KC PEKANBARU SUDIRMAN 1	502.282	612.606	230.344	1.345.232	(174.551)	97.107	(33.645)	(11.089)	(47.862)	6.624	24	(41.214)	1.529.459	85,26%
2	KC PEKANBARU HARAPAN RAYA	51.545	261.490	128.999	442.035	33.983	35.547	(27.459)	42.070	(952)	10.116	(23.735)	(14.572)	420.687	101,61%
3	KCP PEKANBARU PANAM	9.285	256.666	62.391	328.342	1.248	11.797	(13.366)	(321)	649	7.552	970	9.171	370.263	91,15%
4	KCP PEKANBARU UIN SUSKA	5.430	44.566	77.656	127.652	(62.814)	12.481	58.473	8.140	11.796	1.195	(316)	12.674	151.319	92,74%
5	KCP PEKANBARU UIR	372	67.696	32.660	100.728	(273)	14.059	1.424	15.210	1.103	(1.000)	(735)	(632)	99.334	100,77%
6	KCP ROKAN HULU PASIR PANGARAIAN	1.026	95.902	13.467	110.395	95	22.538	5.265	27.898	577	3.733	131	4.441	95.461	120,30%
7	KCP PEKANBARU SUDIRMAN ATAS	28.462	335.697	68.089	432.249	5.902	32.476	(16.862)	21.516	5.583	8.999	3.489	18.070	462.990	97,26%
8	KCP PEKANBARU ARIFIN AHMAD	36.633	209.712	45.633	291.977	(1.436)	18.681	(8.600)	8.645	(15.941)	(6.864)	(26)	(22.832)	300.358	89,61%
9	KCP PEKANBARU RUMBIAI	8.443	420.167	66.097	494.707	(5.998)	178.265	(4.883)	167.384	(97)	(96.276)	(791)	(97.164)	256.252	155,14%
10	KCP TEMBILAHAN	2.833	154.882	33.332	191.046	(889)	20.057	(1.300)	17.868	(85)	(1.506)	338	(1.252)	190.428	99,67%
11	KCP FLAMBOYAN PETAPAHAN	528	107.649	16.970	125.146	(938)	17.744	(3.910)	12.896	(290)	1.473	5	1.188	125.918	100,33%
12	KCP BAGAN SIAPIAPI	2.223	97.428	41.842	141.493	1.818	18.518	(14.023)	6.313	(168)	6.570	(99)	6.303	158.204	93,42%
13	KCP GUNUNG RAYA KANDIS	3.539	62.403	13.430	79.373	2.715	11.587	5.828	20.130	1.053	(2.266)	0	(1.213)	69.382	112,65%
14	KCP DURI HANG TUAH 2	600.371	219.924	88.384	908.679	439.359	19.229	(44.449)	414.139	469	(766)	452	155	523.448	173,62%
15	KCP PANAM RAYA	25.896	215.010	17.393	258.299	3.965	16.564	1.004	21.533	1.959	(881)	(97)	980	264.824	97,91%
16	KCP RENGAT	2.563	149.529	80.181	232.273	(10.410)	(1.709)	25.015	12.896	213	(3.315)	(247)	(3.349)	235.903	97,04%
17	KCP BAGAN BATU SUDIRMAN 1	69	164.349	21.051	185.469	(123)	24.574	11.028	35.480	26	4.394	895	5.315	173.634	109,88%
18	KCP TELUK KUANTAN	6.505	198.253	50.886	255.644	(516)	30.002	8.596	38.081	(231)	7.516	(448)	6.836	247.999	105,84%
19	KCP UJUNG BATU 1	2.314	130.042	15.544	147.901	(933)	12.097	3.038	14.203	(409)	952	16	559	153.169	96,93%
20	KC DURI	3.598	252.124	77.625	333.347	819	14.509	(14.031)	1.297	(1.292)	(6.407)	(661)	(8.361)	349.650	92,95%
21	KCP DURI HANG TUAH 1	137	106.823	24.802	131.762	(337)	1.235	(74)	824	(13)	(1.519)	(173)	(1.706)	145.612	89,32%
22	KCP SELAT PANJANG	30	68.269	14.189	82.488	(13)	(5.211)	1.109	(4.115)	23	(114)	92	1	97.024	85,02%
23	KCP DUMAI SUKAJADI	335	94.353	24.085	118.773	394	(2.729)	(1.050)	(3.385)	91	(1.852)	65	(1.696)	138.918	84,28%
24	KCP BANGKINANG	47.125	153.880	26.589	227.593	25.158	25.271	(2.170)	48.260	(1.793)	6.492	(160)	4.539	203.553	114,04%
25	KCP PEKANBARU NANGKA	7.239	155.279	27.653	190.171	(7.132)	26.297	(547)	18.619	1.182	17.664	976	19.822	218.690	96,02%
26	KC DUMAI	13.785	344.246	106.389	464.421	6.752	(2.201)	1.269	5.819	1.944	(27.887)	(125)	(26.068)	468.057	93,65%
27	KCP SIAK	22.624	111.762	24.785	159.171	12.475	3.365	916	16.757	867	6.678	(90)	7.454	166.371	100,15%
28	KCP PANGKALAN KERINCI MAHARAJA	22.217	248.416	33.262	303.894	(5.322)	24.302	(1.177)	17.803	648	7.110	313	8.071	316.753	98,49%
29	KCP PEKANBARU SUDIRMAN	6.701	165.994	163.489	336.184	(650)	2.011	3.647	5.009	253	5.100	(307)	5.046	365.957	93,24%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 18-Dec-25				Growth Mtd 18-Dec-25				Target Posisi 18-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>701.249</b>	<b>1.482.779</b>	<b>407.420</b>	<b>2.591.449</b>	<b>147.843</b>	<b>17.179</b>	<b>(179.751)</b>	<b>(14.729)</b>	<b>23.565.085</b>	<b>99,74%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>48.743</b>	<b>2.008.954</b>	<b>610.498</b>	<b>2.668.196</b>	<b>(22.828)</b>	<b>233.717</b>	<b>(56.450)</b>	<b>154.439</b>	<b>2.598</b>	<b>11.486</b>	<b>(17.887)</b>	<b>(3.803)</b>	<b>2.952.369</b>	<b>90,25%</b>
1	KC PEMATANGSIANTAR PERINTIS	14.800	313.726	182.362	510.888	(3.956)	65.622	(7.221)	54.445	(7.286)	(7.596)	(3.863)	(18.746)	483.598	101,77%
2	KCP PEMATANGSIANTAR SUTOMO	857	64.168	60.141	125.166	(1.809)	7.595	14.516	20.302	340	(257)	(404)	(321)	131.623	94,85%
3	KC RANTAU PRAPAT	5.992	282.568	71.107	359.666	2.020	35.199	(41.155)	(3.936)	(456)	1.663	2.203	3.410	408.310	88,92%
4	KCP KOTA PINANG	870	101.306	10.260	112.436	(409)	25.175	(1.461)	23.305	84	1.813	(1.786)	111	111.321	101,10%
5	KCP KISARAN	5.809	173.709	37.696	217.214	(2.416)	25.563	(2.699)	20.448	(712)	28	(10.802)	(11.485)	217.103	94,76%
6	KCP PANYABUNGAN	89	105.488	11.503	117.080	(66)	(1.951)	(1.416)	(3.433)	7	4.667	(5.185)	(511)	145.022	80,38%
7	KC SIBOLGA	59	76.850	22.158	99.068	(1.731)	12.011	4.702	14.983	15	6.754	200	6.970	118.897	89,18%
8	KCP SIPIROK	332	50.262	6.821	57.415	425	4.601	(21.874)	(16.847)	250	(77)	(147)	25	94.953	60,49%
9	KCP TANJUNG BALAI	1.397	121.095	17.298	139.790	(6.427)	9.387	(7.721)	(4.760)	233	2.520	(514)	2.240	171.099	83,01%
10	KCP GUNUNG TUA	480	94.233	14.848	109.561	(2.904)	16.332	2.566	15.994	21	2.330	12	2.363	120.233	93,09%
11	KCP AEK KANOPAN	81	145.807	51.246	197.134	51	13.938	4.848	18.838	15	(5.763)	(7)	(5.755)	199.033	96,15%
12	KCP SIBUHUAN	1.308	97.023	30.747	129.078	(3.093)	15.669	10.533	23.109	2.680	1.396	287	4.363	135.994	98,12%
13	KCP INDRAPURA	10.826	123.445	54.876	189.147	2.334	(5.329)	(4.993)	(7.988)	6.188	(2.136)	995	5.047	232.232	83,62%
14	KC PADANGSIDEMPUAN	5.842	228.193	34.668	268.703	(4.849)	7.760	(8.283)	(5.372)	1.220	4.336	623	6.179	325.749	84,38%





















## Kinerja Pembiayaan Area

Posisi 18-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 30-Nov-25	Posisi 18-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target 31-12-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.993.599</b>	<b>19.164.326</b>	<b>2.444.213</b>	<b>14,62%</b>	<b>170.728</b>	<b>19.771.931</b>	<b>96,93%</b>	<b>(607.605)</b>
	CFG (Consumer)	11.847.954	12.864.571	12.938.159	1.090.205	9,20%	73.588	13.258.958	97,58%	(320.799)
	PWG (Pawning)	1.161.081	2.076.332	2.167.348	1.006.266	86,67%	91.015	2.221.617	97,56%	(54.269)
	SME (Small)	1.400.748	1.646.608	1.638.165	237.417	16,95%	(8.443)	1.648.748	99,36%	(10.583)
	MBG (Micro)	2.310.331	2.406.087	2.420.655	110.324	4,78%	14.568	2.642.609	91,60%	(221.954)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.731.682</b>	<b>2.755.388</b>	<b>358.443</b>	<b>14,95%</b>	<b>23.706</b>	<b>2.890.216</b>	<b>95,34%</b>	<b>(134.829)</b>
	CFG (Consumer)	1.770.026	1.955.435	1.969.442	199.416	11,27%	14.006	2.003.011	98,32%	(33.570)
	PWG (Pawning)	193.140	323.731	335.236	142.096	73,57%	11.505	362.681	92,43%	(27.445)
	SME (Small)	122.962	126.748	123.070	108	0,09%	(3.678)	162.236	75,86%	(39.166)
	MBG (Micro)	310.816	325.767	327.640	16.824	5,41%	1.873	362.288	90,44%	(34.647)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.984.924</b>	<b>3.014.037</b>	<b>469.202</b>	<b>18,44%</b>	<b>29.113</b>	<b>3.115.406</b>	<b>96,75%</b>	<b>(101.369)</b>
	CFG (Consumer)	1.944.791	2.148.603	2.158.747	213.956	11,00%	10.145	2.206.447	97,84%	(47.700)
	PWG (Pawning)	252.400	434.205	452.315	199.915	79,21%	18.111	453.213	99,80%	(897)
	SME (Small)	188.209	207.382	208.833	20.623	10,96%	1.451	244.894	85,27%	(36.061)
	MBG (Micro)	159.435	194.735	194.142	34.707	21,77%	(593)	210.853	92,07%	(16.711)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>3.002.055</b>	<b>3.031.715</b>	<b>391.305</b>	<b>14,82%</b>	<b>29.660</b>	<b>3.121.164</b>	<b>97,13%</b>	<b>(89.449)</b>
	CFG (Consumer)	1.991.066	2.156.369	2.166.684	175.618	8,82%	10.315	2.211.667	97,97%	(44.983)
	PWG (Pawning)	200.888	356.932	374.845	173.957	86,59%	17.913	371.423	100,92%	3.422
	SME (Small)	80.398	99.911	100.189	19.791	24,62%	278	115.782	86,53%	(15.593)
	MBG (Micro)	368.059	388.843	389.998	21.939	5,96%	1.155	422.292	92,35%	(32.294)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.771.638</b>	<b>6.830.376</b>	<b>838.903</b>	<b>14,00%</b>	<b>58.738</b>	<b>6.996.885</b>	<b>97,62%</b>	<b>(166.509)</b>
	CFG (Consumer)	3.885.901	4.211.869	4.239.206	353.304	9,09%	27.337	4.354.361	97,36%	(115.155)
	PWG (Pawning)	255.819	538.581	569.399	313.580	122,58%	30.818	601.092	94,73%	(31.693)
	SME (Small)	824.608	969.288	960.146	135.538	16,44%	(9.142)	901.947	106,45%	58.199
	MBG (Micro)	1.025.144	1.051.900	1.061.625	36.481	3,56%	9.725	1.139.485	93,17%	(77.860)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.503.301</b>	<b>3.532.811</b>	<b>386.360</b>	<b>12,28%</b>	<b>29.510</b>	<b>3.648.260</b>	<b>96,84%</b>	<b>(115.449)</b>
	CFG (Consumer)	2.256.170	2.392.296	2.404.080	147.911	6,56%	11.784	2.483.471	96,80%	(79.391)
	PWG (Pawning)	258.833	422.883	435.552	176.719	68,28%	12.669	433.208	100,54%	2.344
	SME (Small)	184.570	243.280	245.928	61.358	33,24%	2.648	223.889	109,84%	22.039
	MBG (Micro)	446.877	444.841	447.250	373	0,08%	2.409	507.692	88,09%	(60.441)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 18-Dec-25					YtD 18-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.969.442</b>	<b>335.236</b>	<b>123.070</b>	<b>327.640</b>	<b>2.755.388</b>	<b>199.416</b>	<b>142.096</b>	<b>108</b>	<b>16.824</b>	<b>358.443</b>	<b>2.890.216</b>	<b>95,34%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	245.626	50.079	46	6.562	302.313	8.022	25.744	(10)	1.481	35.237	300.041	100,76%	
2	KCP NATUNA	60.054	6.168	-	-	66.222	10.938	3.584	-	-	14.523	64.740	102,29%	
3	KCP BATAM BENGKONG	109.337	10.338	-	34.595	154.270	17.755	4.137	-	2.837	24.728	154.293	99,99%	
4	KC BATAM WINDSOR CENTRAL	217.869	44.841	87.192	44.149	394.051	38.238	18.378	4.207	968	61.791	389.727	101,11%	
5	KCP BATU AJI	96.275	10.567	-	-	106.842	22.856	3.717	-	-	26.573	112.128	95,29%	
6	KCP BATAMINDO	130.010	14.537	-	39.169	183.716	15.902	8.499	-	(1.484)	22.917	183.735	99,99%	
7	KCP BATAM BATU AJI	135.995	35.690	2.536	50.641	224.863	8.884	14.815	(764)	4.544	27.479	233.409	96,34%	
8	KCP BINTAN CENTER	165.357	24.451	-	11.050	200.859	23.165	9.961	-	(4.450)	28.675	203.079	98,91%	
9	KCP BATAM GRAND NIAGA MAS	116.622	15.625	14.533	58.521	205.301	8.144	5.106	4.642	(6.888)	11.005	242.044	84,82%	
10	KCP ANAMBAS	59.789	3.506	-	-	63.295	(11.433)	2.271	-	-	(9.161)	67.386	93,93%	
11	KCP BATAM CENTER	138.614	32.240	-	35.813	206.667	1.456	14.410	-	1.394	17.260	218.761	94,47%	
12	KC TANJUNG PINANG	157.846	36.905	12	9.764	204.526	13.555	13.661	(6.974)	9.057	29.299	217.555	94,01%	
13	KCP BATAM BOTANIA GARDEN	78.237	19.437	-	5.852	103.526	10.087	5.916	(695)	2.783	18.092	124.931	82,87%	
14	KCP BATAM SEKUPANG	37.843	11.199	619	14.682	64.342	12.466	1.936	619	5.178	20.199	79.115	81,33%	
15	KCP TANJUNG UBAN	74.398	7.251	-	16.843	98.491	5.429	4.040	-	1.405	10.874	104.622	94,14%	
16	KCP BATAM RADEN PATAH	145.328	11.432	18.132	-	174.891	13.785	5.594	(917)	-	18.462	192.588	90,81%	
17	KCP ANAMBAS JEMAJA	243	970	-	-	1.213	165	326	-	-	491	2.061	58,86%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 18-Dec-25					YtD 18-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.158.747</b>	<b>452.315</b>	<b>208.833</b>	<b>194.142</b>	<b>3.014.037</b>	<b>213.956</b>	<b>199.915</b>	<b>20.623</b>	<b>34.707</b>	<b>469.202</b>	<b>3.115.406</b>	<b>96,75%</b>	
1	KCP MEDAN USU	45.816	10.470	2.008	-	58.293	23.529	5.726	2.008	-	31.262	37.223	156,60%	
2	KCP MEDAN SUTOMO	5.331	12.874	-	519	18.724	5.251	11.673	-	519	17.443	19.661	95,24%	
3	KCP MEDAN PANCA BUDI	20.953	5.476	-	-	26.429	12.211	2.404	-	-	14.615	21.204	124,64%	
4	KCP MEDAN ISKANDAR MUDA 1	75.765	35.261	5.711	-	116.737	(168)	11.532	5.711	(40)	17.035	118.223	98,74%	
5	KCP MEDAN IMAM BONJOL	77.322	6.772	-	4.552	88.647	13.836	4.423	-	4.552	22.811	85.895	103,20%	
6	KC MEDAN KEJAKSAAN	358.543	39.656	87.964	40.525	526.688	32.050	14.440	(5.761)	(4.237)	36.492	550.769	95,63%	
7	KCP MEDAN SIMPANG LIMUN	122.764	26.651	1.683	57	151.155	(344)	8.008	1.683	(19)	9.329	167.059	90,48%	
8	KCP MEDAN MUCHTAR BASRI	150.488	28.526	8.372	43	187.429	13.526	11.516	8.372	(274)	33.141	176.035	106,47%	
9	KCP MEDAN KAMPUNG BARU	117.510	23.405	293	5.478	146.687	8.545	13.087	(1.122)	5.478	25.989	156.540	93,71%	
10	KCP MEDAN PULO BRAYAN	211.539	24.901	4.192	12.357	252.990	21.442	11.011	(317)	2.445	34.581	255.475	99,03%	
11	KCP MEDAN JUANDA	73.736	5.413	590	9.592	89.330	8.773	1.975	(175)	9.398	19.972	92.766	96,30%	
12	KCP MEDAN SUKARAMAI	103.549	36.101	20.118	7.614	167.382	(4.152)	15.703	19.703	7.373	38.627	156.875	106,70%	
13	KC MEDAN GAJAH MADA	133.709	44.250	39.013	2.725	219.696	25.006	20.913	(6.222)	(2.194)	37.503	224.323	97,94%	
14	KCP MEDAN TOMANG ELOK	48.143	20.287	2	6.192	74.623	10.050	8.060	-	6.089	24.199	80.177	93,07%	
15	KCP MEDAN KRAKATAU	118.095	24.313	-	-	142.408	(1.227)	10.764	(4.436)	-	5.101	159.663	89,19%	
16	KC MEDAN S PARMAN	164.744	28.754	20.632	55.634	269.763	35.691	10.972	501	2.533	49.697	294.742	91,53%	
17	KCP MEDAN GATOT SUBROTO	159.003	40.895	-	11.334	211.232	11.801	15.258	-	3.834	30.893	211.274	99,98%	
18	KCP MEDAN ADAM MALIK	171.738	38.310	18.255	37.519	265.823	(1.863)	22.452	676	(751)	20.514	307.502	86,45%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 18-Dec-25					YtD 18-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.166.684</b>	<b>374.845</b>	<b>100.189</b>	<b>389.998</b>	<b>3.031.715</b>	<b>175.618</b>	<b>173.957</b>	<b>19.791</b>	<b>21.939</b>	<b>391.305</b>	<b>3.121.164</b>	<b>97,13%</b>	
1	KCP CEMARA ASRI	71.440	8.207	2.132	17.959	99.739	21.353	6.036	(1.097)	138	26.431	98.660	101,09%	
2	KCP PANGKALAN BRANDAN	93.053	10.247	-	35.121	138.421	12.352	5.720	-	5.351	23.423	139.538	99,20%	
3	KCP MEDAN RING ROAD	106.817	34.867	1.449	9.119	152.252	14.791	12.397	1.076	785	29.048	151.631	100,41%	
4	KC LUBUK PAKAM	263.280	27.982	4.499	19.789	315.550	15.834	11.617	4.428	5.144	37.022	317.333	99,44%	
5	KCP MEDAN SETIA BUDI	212.139	39.304	12.125	12.875	276.442	23.914	19.913	12.097	5.058	60.982	260.269	106,21%	
6	KCP MEDAN A.H NASUTION	101.825	39.190	2.836	40.872	184.723	9.180	18.853	2.621	5.971	36.624	176.516	104,65%	
7	KC BINJAI	112.409	39.700	25.066	25.651	202.826	13.717	15.755	292	3.710	33.475	210.951	96,15%	
8	KCP KABANJAHE	92.214	27.409	-	40.330	159.953	7.763	15.072	-	676	23.512	161.415	99,09%	
9	KCP MEDAN AKSARA	338.665	29.406	18.483	40.582	427.136	44.373	8.502	927	(7.875)	45.927	426.801	100,08%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.692	36.437	14.064	34.097	322.290	(11.211)	14.007	(614)	(177)	2.005	366.886	87,84%	
11	KCP STABAT KH ZAINUL ARIFIN	145.847	28.459	4.223	38.064	216.594	2.620	15.909	(344)	2.140	20.324	231.787	93,45%	
12	KCP MEDAN MARELAN RAYA	94.418	33.418	-	26.955	154.791	(6.691)	16.505	(21)	3.407	13.200	173.366	89,29%	
13	KCP MEDAN BELAWAN	133.633	5.091	-	-	138.724	12.192	2.588	-	(14)	14.766	143.781	96,48%	
14	KCP PERBAUNGAN	83.242	9.683	733	19.564	113.222	9.984	7.086	733	(208)	17.596	117.158	96,64%	
15	KCP BINJAI JAMIN GINTING	80.009	5.446	14.579	29.019	129.054	5.447	3.997	(307)	(2.167)	6.970	145.072	88,96%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 18-Dec-25					YtD 18-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.239.206</b>	<b>569.399</b>	<b>960.146</b>	<b>1.061.625</b>	<b>6.830.376</b>	<b>353.304</b>	<b>313.580</b>	<b>135.538</b>	<b>36.481</b>	<b>838.903</b>	<b>6.996.885</b>	<b>97,62%</b>	
1	KCP PEKANBARU RUMBIAI	98.749	15.197	-	14.311	128.257	10.312	10.019	(37)	(4.937)	15.356	156.258	82,08%	
2	KC DURI	85.161	23.689	-	29.500	138.350	6.989	13.623	(76)	(6.865)	13.671	163.174	84,79%	
3	KCP PEKANBARU SUDIRMAN	157.127	17.628	-	43.252	218.007	5.026	8.925	-	2.548	16.500	254.742	85,58%	
4	KCP PANAM RAYA	111.951	14.768	787	44.807	172.314	5.486	8.962	(188)	(5.375)	8.885	195.035	88,35%	
5	KCP DUMAI SUKAJADI	136.257	13.058	-	60.674	209.988	1.216	5.085	-	2.256	8.557	237.987	88,24%	
6	KCP TELUK KUANTAN	140.462	23.418	2.418	97.365	263.663	6.119	12.697	823	(368)	19.272	293.820	89,74%	
7	KCP PEKANBARU NANGKA	151.242	33.036	-	19.581	203.859	15.899	17.799	-	3.431	37.129	214.227	95,16%	
8	KCP BAGAN SIAPIAPI	57.754	7.376	-	26.306	91.437	7.029	5.320	-	(2.284)	10.065	97.307	93,97%	
9	KCP PANGKALAN KERINCI MAHARAJA	163.806	27.762	1.645	73.229	266.441	11.428	14.936	(1.598)	755	25.522	283.427	94,01%	
10	KCP TEMBILAHAN	101.614	8.195	-	18.919	128.727	(10.261)	6.500	-	(27)	(3.787)	143.386	89,78%	
11	KCP GUNUNG RAYA KANDIS	41.264	9.927	-	50.032	101.223	3.393	6.706	-	4.995	15.094	106.706	94,86%	
12	KC PEKANBARU HARAPAN RAYA	245.394	32.919	257.349	20.519	556.181	19.375	13.016	72.954	4.712	110.057	499.175	111,42%	
13	KCP SELAT PANJANG	84.634	7.610	18	-	92.262	1.268	5.899	-	(11)	7.156	96.747	95,36%	
14	KCP PEKANBARU SUDIRMAN ATAS	295.766	22.356	52.876	30.367	401.365	33.189	12.881	(5.093)	(3.636)	37.342	425.574	94,31%	
15	KCP PEKANBARU PANAM	290.041	38.457	27.092	27.419	383.009	5.643	20.144	(6.315)	3.574	23.046	396.935	96,49%	
16	KCP UJUNG BATU 1	197.049	9.386	53	72.446	278.933	16.203	6.687	(102)	(3.816)	18.973	287.544	97,01%	
17	KC PEKANBARU SUDIRMAN 1	251.111	72.072	577.811	17.379	918.373	11.119	29.770	84.674	6.200	131.762	872.079	105,31%	
18	KCP DURI HANG TUAH 1	160.345	7.478	-	22.408	190.231	22.794	5.745	-	(486)	28.053	196.085	97,01%	
19	KCP RENGAT	169.525	7.987	-	49.838	227.350	3.334	5.827	-	4.104	13.264	234.182	97,08%	
20	KCP BAGAN BATU SUDIRMAN 1	160.434	8.465	1.856	59.403	230.158	10.436	6.402	(403)	4.490	20.925	235.787	97,61%	
21	KCP PEKANBARU UIN SUSKA	29.138	3.695	-	-	32.833	13.130	2.967	-	-	16.097	31.556	104,05%	
22	KCP PEKANBARU ARIFIN AHMAD	314.434	34.879	15.825	49.498	414.635	48.904	16.361	(5.863)	(6.794)	52.608	418.985	98,96%	
23	KCP SIAK	149.873	10.078	1.455	21.361	182.767	9.000	7.991	724	6.906	24.620	183.542	99,58%	
24	KCP FLAMBOYAN PETAPAHAN	81.260	11.265	-	62.848	155.373	15.317	8.882	(55)	4.659	28.804	152.201	102,08%	
25	KC DUMAI	271.242	50.615	19.794	34.183	375.833	14.431	16.829	(3.382)	2.071	29.949	379.846	98,94%	
26	KCP DURI HANG TUAH 2	98.749	21.723	1.169	60.428	182.069	17.887	17.163	(487)	2.619	37.182	176.970	102,88%	
27	KCP ROKAN HULU PASIR PANGARAIAN	26.300	7.732	-	18.419	52.451	11.627	6.533	-	10.510	28.671	49.891	105,13%	
28	KCP BANGKINANG	146.410	20.509	-	37.137	204.055	24.974	14.722	(38)	7.248	46.905	189.158	107,88%	
29	KCP PEKANBARU UIR	22.114	8.119	-	-	30.233	12.035	5.191	-	-	17.226	24.560	123,10%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 18-Dec-25

NO	UNIT KERJA	Posisi 18-Dec-25					YtD 18-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.404.080</b>	<b>435.552</b>	<b>245.928</b>	<b>447.250</b>	<b>3.532.811</b>	<b>147.911</b>	<b>176.719</b>	<b>61.358</b>	<b>373</b>	<b>386.360</b>	<b>3.648.260</b>	<b>96,84%</b>	
1	KCP KOTA PINANG	122.290	6.895	-	24.216	153.401	26.505	4.603	(97)	4.810	35.821	135.743	113,01%	
2	KCP GUNUNG TUA	83.959	44.989	101	57.584	186.634	10.108	17.220	(165)	3.771	30.933	187.856	99,35%	
3	KCP SIPIROK	93.608	6.132	-	31.651	131.391	5.286	3.381	-	7.504	16.170	131.762	99,72%	
4	KC PADANGSIDEMPUAN	219.179	64.784	48.018	33.243	365.224	31.435	22.727	17.110	(1.801)	69.472	352.523	103,60%	
5	KCP TANJUNG BALAI	117.464	47.911	75	18.077	183.526	694	19.219	(19)	(628)	19.266	193.623	94,79%	
6	KCP AEK KANOPAN	138.872	8.775	6	20.237	167.889	539	4.693	(46)	3.709	8.894	180.352	93,09%	
7	KC SIBOLGA	187.168	29.607	-	19.924	236.699	12.694	14.356	-	866	27.917	242.096	97,77%	
8	KC RANTAU PRAPAT	373.965	56.840	84.920	36.261	551.987	(5.477)	21.799	26.804	(6.450)	36.676	582.263	94,80%	
9	KC PEMATANGSIANTAR PERINTIS	252.536	49.667	104.716	30.512	437.431	13.051	15.822	18.682	859	48.414	453.816	96,39%	
10	KCP PEMATANGSIANTAR SUTOMO	194.174	10.304	7.933	30.131	242.542	26.165	4.513	(761)	(4.444)	25.474	248.892	97,45%	
11	KCP PANYABUNGAN	115.560	18.319	50	15.672	149.601	1.374	7.949	(18)	(2.839)	6.466	168.458	88,81%	
12	KCP SIBUHUAN	108.059	28.253	-	37.567	173.880	14.043	13.626	-	(83)	27.585	175.601	99,02%	
13	KCP KISARAN	188.869	53.304	-	48.030	290.203	21.841	27.397	-	1.639	50.876	280.234	103,56%	
14	KCP INDRAPURA	208.377	9.773	108	21.021	239.279	(10.347)	(587)	(133)	(6.468)	(17.535)	285.983	83,67%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 18-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 18-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>334.460</b>	<b>405.949</b>	<b>199.692</b>	<b>98.037</b>	<b>1.038.138</b>	<b>214.566</b>	<b>244.914</b>	<b>9.257</b>	<b>51.596</b>	<b>520.333</b>
1	AREA BATAM	53.125	54.390	4.410	13.920	<b>125.845</b>	35.118	33.552	140	7.510	<b>76.320</b>
2	AREA MEDAN KOTA	61.413	87.135	5.680	9.695	<b>163.923</b>	33.301	49.502	3.500	1.450	<b>87.753</b>
3	AREA MEDAN RAYA	49.085	80.571	5.900	17.020	<b>152.576</b>	33.947	42.134	907	6.485	<b>83.473</b>
4	AREA PEKANBARU	116.001	90.693	179.502	40.097	<b>426.293</b>	78.196	64.555	1.210	27.640	<b>171.601</b>
5	AREA PEMATANGSIANTAR	54.835	93.160	4.200	17.305	<b>169.500</b>	34.004	55.171	3.500	8.511	<b>101.186</b>
	<b>AREA BATAM</b>	<b>53.125</b>	<b>54.390</b>	<b>4.410</b>	<b>13.920</b>	<b>125.845</b>	<b>35.118</b>	<b>33.552</b>	<b>140</b>	<b>7.510</b>	<b>76.320</b>
1	KC BATAM WINDSOR CENTRAL	5.321	7.586	3.910	2.455	<b>19.272</b>	9.720	3.561	140	750	<b>14.170</b>
2	KC TANJUNG PINANG	3.301	7.572	-	750	<b>11.623</b>	757	5.415	-	340	<b>6.512</b>
3	KCP BATAM BATU AJI	5.077	9.307	-	2.220	<b>16.604</b>	1.491	5.000	-	1.210	<b>7.701</b>
4	KCP TANJUNG BALAI KARIMUN	4.515	3.088	-	115	<b>7.718</b>	2.332	3.403	-	150	<b>5.885</b>
5	KCP BINTAN CENTER	6.498	4.838	-	110	<b>11.446</b>	1.941	2.785	-	25	<b>4.751</b>
6	KCP BATAM CENTER	2.035	9.093	-	1.300	<b>12.428</b>	3.221	3.507	-	750	<b>7.478</b>
7	KCP BATAM BOTANIA GARDEN	2.306	3.816	-	1.370	<b>7.492</b>	150	2.287	-	930	<b>3.367</b>
8	KCP BATAM BENGKONG	3.232	820	-	935	<b>4.987</b>	2.832	1.484	-	500	<b>4.816</b>
9	KCP BATAM RADEN PATAH	3.560	1.300	-	-	<b>4.860</b>	2.946	1.145	-	-	<b>4.091</b>
10	KCP BATAM GRAND NIAGA MAS	4.213	1.686	-	1.310	<b>7.209</b>	2.562	1.026	-	375	<b>3.963</b>
11	KCP BATAM SEKUPANG	1.025	541	500	825	<b>2.891</b>	1.360	596	-	650	<b>2.606</b>
12	KCP BATAMINDO	2.671	1.453	-	1.910	<b>6.034</b>	2.166	863	-	1.030	<b>4.059</b>
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	1.040	1.166	-	620	<b>2.826</b>	387	539	-	800	<b>1.726</b>
15	KCP BATUAJI	4.756	681	-	-	<b>5.437</b>	1.576	662	-	-	<b>2.238</b>
16	KCP ANAMBAS	1.326	495	-	-	<b>1.821</b>	883	413	-	-	<b>1.296</b>
17	KCP NATUNA	2.100	858	-	-	<b>2.958</b>	785	786	-	-	<b>1.571</b>
18	KCP ANAMBAS JEMAJA	150	88	-	-	<b>238</b>	10	80	-	-	<b>90</b>
	<b>AREA MEDAN KOTA</b>	<b>61.413</b>	<b>87.135</b>	<b>5.680</b>	<b>9.695</b>	<b>163.923</b>	<b>33.301</b>	<b>49.502</b>	<b>3.500</b>	<b>1.450</b>	<b>87.753</b>
1	KC MEDAN S PARMAN	7.703	5.706	-	1.440	<b>14.849</b>	3.308	3.177	1.000	150	<b>7.635</b>
2	KC MEDAN KEJAKSAAN	11.996	8.159	190	1.055	<b>21.400</b>	3.830	4.293	2.300	-	<b>10.422</b>
3	KCP MEDAN PULO BRAYAN	9.063	3.667	-	695	<b>13.426</b>	3.539	2.591	200	100	<b>6.429</b>
4	KCP MEDAN USU	1.478	416	2.000	-	<b>3.894</b>	400	368	-	-	<b>768</b>
5	KCP MEDAN SUKARAMAI	1.074	8.287	-	590	<b>9.951</b>	725	5.884	-	300	<b>6.909</b>
6	KCP MEDAN MUCHTAR BASRI	4.298	4.979	-	-	<b>9.277</b>	1.783	2.773	-	-	<b>4.556</b>
7	KCP MEDAN ADAM MALIK	2.150	7.907	2.850	850	<b>13.757</b>	3.560	4.327	-	-	<b>7.887</b>
8	KCP MEDAN GATOT SUBROTO	4.057	9.228	-	1.200	<b>14.485</b>	1.419	4.552	-	100	<b>6.071</b>
9	KC MEDAN GAJAH MADA	5.145	10.234	640	-	<b>16.019</b>	2.485	4.788	-	-	<b>7.273</b>
10	KCP MEDAN ISKANDAR MUDA 1	325	6.719	-	-	<b>7.044</b>	515	3.309	-	-	<b>3.824</b>
11	KCP MEDAN SIMPANG LIMUN	1.704	4.781	-	-	<b>6.485</b>	1.875	2.661	-	-	<b>4.537</b>
12	KCP MEDAN KAMPUNG BARU	2.415	4.725	-	510	<b>7.650</b>	1.476	2.877	-	100	<b>4.453</b>
13	KCP MEDAN TOMANG ELOK	1.430	4.132	-	1.000	<b>6.562</b>	1.241	2.561	-	500	<b>4.302</b>
14	KCP MEDAN JUANDA	3.222	206	-	1.355	<b>4.783</b>	100	171	-	200	<b>471</b>
15	KCP MEDAN KRAKATAU	2.033	4.713	-	-	<b>6.746</b>	2.693	3.205	-	-	<b>5.898</b>
16	KCP MEDAN SUTOMO	-	2.173	-	500	<b>2.673</b>	28	1.224	-	-	<b>1.251</b>
17	KCP MEDAN PANCA BUDI	2.605	318	-	-	<b>2.923</b>	1.245	284	-	-	<b>1.529</b>
18	KCP MEDAN IMAM BONJOL	714	785	-	500	<b>1.999</b>	3.080	456	-	-	<b>3.536</b>
	<b>AREA MEDAN RAYA</b>	<b>49.085</b>	<b>80.571</b>	<b>5.900</b>	<b>17.020</b>	<b>152.576</b>	<b>33.947</b>	<b>42.134</b>	<b>907</b>	<b>6.485</b>	<b>83.473</b>
1	KCP MEDAN AKSARA	7.365	5.525	5.000	1.050	<b>18.939</b>	12.152	3.507	-	570	<b>16.229</b>
2	KC LUBUK PAKAM	6.789	5.085	-	815	<b>12.689</b>	3.198	2.335	907	100	<b>6.540</b>
3	KC BINJAI	2.649	9.436	-	1.510	<b>13.595</b>	2.000	5.628	-	1.000	<b>8.628</b>
4	KCP MEDAN SETIA BUDI	7.418	11.201	-	1.170	<b>19.789</b>	4.402	4.849	-	-	<b>9.251</b>
5	KCP STABAT KH ZAINUL ARIFIN	2.638	7.008	-	2.280	<b>11.926</b>	180	3.932	-	860	<b>4.972</b>
6	KCP MEDAN A.H NASUTION	2.207	7.241	700	930	<b>11.078</b>	995	4.382	-	600	<b>5.977</b>
7	KCP TEBING TINGGI SUDIRMAN	2.638	7.708	-	1.710	<b>12.056</b>	960	3.761	-	985	<b>5.706</b>
8	KCP MEDAN RING ROAD	3.976	7.272	200	-	<b>11.448</b>	1.025	3.314	-	-	<b>4.339</b>
9	KCP MEDAN MARELAN RAYA	1.431	7.529	-	740	<b>9.700</b>	606	3.774	-	630	<b>5.010</b>
10	KCP KABANJAHE	3.036	7.518	-	960	<b>11.514</b>	817	2.907	-	220	<b>3.944</b>
11	KCP CEMARA ASRI	1.821	1.594	-	560	<b>3.975</b>	2.048	752	-	620	<b>3.420</b>
12	KCP PANGKALAN BRANDAN	1.828	885	-	2.445	<b>5.158</b>	1.659	389	-	300	<b>2.348</b>
13	KCP MEDAN BELAWAN	2.076	930	-	-	<b>3.007</b>	1.897	284	-	-	<b>2.181</b>
14	KCP PERBAUNGAN	2.086	949	-	500	<b>3.535</b>	775	1.947	-	500	<b>3.222</b>
15	KCP BINJAI JAMIN GINTING	1.128	690	-	2.350	<b>4.168</b>	1.234	373	-	100	<b>1.707</b>

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 18-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 18-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>116.001</b>	<b>90.693</b>	<b>179.502</b>	<b>40.097</b>	<b>426.293</b>	<b>78.196</b>	<b>64.555</b>	<b>1.210</b>	<b>27.640</b>	<b>171.601</b>
1	KC PEKANBARU SUDIRMAN 1	5.498	15.861	89.952	1.250	<b>112.560</b>	5.401	7.990	-	600	<b>13.991</b>
2	KCP PEKANBARU NANGKA	6.794	7.193	-	1.000	<b>14.988</b>	3.451	4.335	-	475	<b>8.260</b>
3	KC PEKANBARU HARAPAN RAYA	9.346	5.267	89.000	1.100	<b>104.713</b>	4.492	3.305	-	435	<b>8.232</b>
4	KC DUMAI	7.590	7.337	-	1.110	<b>16.037</b>	2.891	4.786	-	1.400	<b>9.077</b>
5	KCP PEKANBARU ARIFIN AHMAI	11.336	6.962	-	875	<b>19.173</b>	4.711	5.343	-	350	<b>10.404</b>
6	KCP PEKANBARU PANAM	5.150	7.648	450	1.450	<b>14.698</b>	5.621	6.653	1.210	1.300	<b>14.784</b>
7	KCP DURI HANG TUAH 1	6.327	482	-	765	<b>7.574</b>	3.464	318	-	505	<b>4.287</b>
8	KCP PANGKALAN KERINCI MAH.	5.175	5.163	-	2.601	<b>12.938</b>	5.403	3.452	-	2.330	<b>11.185</b>
9	KCP BAGAN BATU SUDIRMAN 1	4.663	473	-	1.700	<b>6.836</b>	1.937	678	-	850	<b>3.465</b>
10	KCP BANGKINANG	5.468	3.092	-	1.450	<b>10.010</b>	1.282	1.971	-	1.475	<b>4.728</b>
11	KCP ROKAN HULU PASIR PANGA	1.477	1.180	-	1.220	<b>3.878</b>	100	647	-	860	<b>1.607</b>
12	KCP DUMAI SUKAJADI	850	961	-	1.821	<b>3.632</b>	2.054	944	-	620	<b>3.617</b>
13	KCP PEKANBARU SUDIRMAN AT	4.998	3.944	-	700	<b>9.642</b>	7.347	2.660	-	800	<b>10.807</b>
14	KCP PEKANBARU SUDIRMAN	3.338	2.116	-	2.380	<b>7.834</b>	3.537	1.489	-	1.665	<b>6.691</b>
15	KCP DURI HANG TUAH 2	3.079	2.441	-	2.890	<b>8.409</b>	1.435	1.188	-	1.300	<b>3.923</b>
16	KCP SIAK	3.410	566	100	980	<b>5.056</b>	2.767	1.653	-	575	<b>4.995</b>
17	KCP UJUNG BATU 1	4.189	734	-	3.580	<b>8.503</b>	3.851	840	-	2.325	<b>7.015</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	4.341	624	-	2.250	<b>7.215</b>	2.911	980	-	1.000	<b>4.891</b>
20	KCP GUNUNG RAYA KANDIS	1.502	1.024	-	2.330	<b>4.856</b>	921	827	-	1.070	<b>2.818</b>
21	KCP FLAMBOYAN PETAPAHAN	2.755	1.330	-	2.875	<b>6.960</b>	1.142	1.036	-	2.600	<b>4.778</b>
22	KC DURI	1.408	4.302	-	1.300	<b>7.010</b>	1.490	3.435	-	250	<b>5.174</b>
23	KCP PANAM RAYA	2.937	1.809	-	650	<b>5.396</b>	2.953	1.809	-	1.355	<b>6.116</b>
24	KCP BAGAN SIAPIAPI	1.568	534	-	1.050	<b>3.152</b>	1.548	888	-	770	<b>3.206</b>
25	KCP TEMBILAHAN	386	732	-	100	<b>1.218</b>	1.295	934	-	645	<b>2.874</b>
26	KCP TELUK KUANTAN	5.054	4.161	-	2.670	<b>11.885</b>	2.222	1.929	-	2.085	<b>6.236</b>
27	KCP PEKANBARU RUMBIA	2.780	3.101	-	-	<b>5.881</b>	1.538	2.355	-	-	<b>3.894</b>
28	KCP SELAT PANJANG	1.720	717	-	-	<b>2.437</b>	862	872	-	-	<b>1.734</b>
29	KCP PEKANBARU UIR	1.426	590	-	-	<b>2.016</b>	712	594	-	-	<b>1.306</b>
30	KCP PEKANBARU UIN SUSKA	1.437	349	-	-	<b>1.786</b>	860	645	-	-	<b>1.505</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>54.835</b>	<b>93.160</b>	<b>4.200</b>	<b>17.305</b>	<b>169.500</b>	<b>34.004</b>	<b>55.171</b>	<b>3.500</b>	<b>8.511</b>	<b>101.186</b>
1	KC PADANGSIDEMPUAN	7.904	23.090	-	830	<b>31.824</b>	5.443	10.148	2.000	665	<b>18.256</b>
2	KCP KISARAN	3.170	12.906	-	2.665	<b>18.740</b>	2.022	8.812	-	650	<b>11.485</b>
3	KCP GUNUNG TUA	3.385	10.096	-	2.435	<b>15.916</b>	1.436	6.268	-	1.710	<b>9.414</b>
4	KC RANTAU PRAPAT	4.382	10.899	200	700	<b>16.181</b>	2.169	7.496	1.500	1.050	<b>12.215</b>
5	KC PEMATANGSIANTAR PERINT	6.437	9.583	4.000	750	<b>20.770</b>	4.139	5.179	-	935	<b>10.253</b>
6	KC SIBOLGA	3.623	6.368	-	650	<b>10.641</b>	1.876	2.322	-	400	<b>4.598</b>
7	KCP TANJUNG BALAI	1.709	9.723	-	1.300	<b>12.732</b>	1.338	6.386	-	200	<b>7.924</b>
8	KCP INDRAPURA	3.406	513	-	-	<b>3.919</b>	2.118	366	-	-	<b>2.484</b>
9	KCP PEMATANGSIANTAR SUTOI	5.848	385	-	570	<b>6.803</b>	3.663	635	-	250	<b>4.548</b>
10	KCP PANYABUNGAN	2.460	2.176	-	510	<b>5.146</b>	1.036	2.032	-	301	<b>3.368</b>
11	KCP SIBUHUAN	2.286	6.236	-	2.160	<b>10.682</b>	3.113	4.460	-	1.050	<b>8.623</b>
12	KCP AEK KANOPAN	3.177	380	-	1.035	<b>4.592</b>	2.080	350	-	-	<b>2.430</b>
13	KCP SIPIROK	1.320	417	-	1.750	<b>3.487</b>	1.737	198	-	800	<b>2.735</b>
14	KCP KOTA PINANG	5.728	387	-	1.350	<b>7.466</b>	1.834	519	-	400	<b>2.753</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	100	<b>100</b>	-	-	-	-	-
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	500	<b>500</b>	-	-	-	100	<b>100</b>

## Kinerja Produk Consumer (CFG)

Posisi 18-Dec-2025

NO	UNIT KERJA	Posisi 18-Dec-2025					Growth YtD					Growth Mtd 18-Dec-25	Target Posisi 31- Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.752.636	1.601.869	591.788	1.991.865	12.938.159	861.073	56.433	134.951	37.748	#####	73.588	13.258.958	97,58%
	AREA BATAM	1.340.876	97.806	85.222	445.537	1.969.442	129.120	2.538	14.429	53.329	199.416	14.006	2.003.011	98,32%
1	KCP ANAMBAS	54.840	4.131	549	269	59.789	(11.700)	(87)	386	(32)	(11.433)	(596)	64.578	92,58%
2	KCP BATAM CENTER	73.018	25.621	5.645	34.329	138.614	1.707	(2.062)	489	1.321	1.456	2.160	147.002	94,29%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	59.718	2.621	1.253	10.806	74.398	(5.045)	486	698	9.290	5.429	(958)	77.811	95,61%
5	KCP ANAMBAS JEMAJA	243	-	-	-	243	165	-	-	-	165	7	78	310,59%
6	KCP BATAM GRAND NIAGA MAS	54.222	264	3.017	59.118	116.622	4.522	(16)	1.332	2.306	8.144	1.161	134.112	86,96%
7	KCP BATAM BATU AJI	83.615	2.034	11.061	39.286	135.995	7.803	244	1.449	(612)	8.884	517	140.604	96,72%
8	KCP BATAM SEKUPANG	19.211	783	9.017	8.832	37.843	8.528	544	(1.535)	4.929	12.466	776	47.656	79,41%
9	KCP NATUNA	55.344	4.710	-	-	60.054	10.278	660	-	-	10.938	(19)	59.041	101,72%
10	KCP BATAMINDO	101.932	603	5.991	21.484	130.010	12.489	519	1.273	1.622	15.902	716	123.765	105,05%
11	KCP BATAM BENGKONG	74.139	3.743	10.848	20.606	109.337	9.867	(92)	4.637	3.343	17.755	1.517	102.726	106,44%
12	KCP BATAM BOTANIA GARDEN	42.108	3.307	7.068	25.754	78.237	9.622	(326)	593	199	10.087	(483)	87.921	88,99%
13	KCP TANJUNG BALAI KARIMUN 1	211.429	25.547	1.848	6.802	245.626	80.199	1.048	231	5.527	87.004	(255)	247.553	99,22%
14	KC TANJUNG PINANG	132.465	13.242	1.002	11.136	157.846	7.454	2.551	114	3.435	13.555	(1.423)	166.155	95,00%
15	KCP BATU AJI	20.422	132	9.736	65.985	96.275	6.120	132	2.126	14.478	22.856	1.046	98.064	98,18%
16	KCP BINTAN CENTER	147.952	8.688	3.551	5.166	165.357	22.068	(873)	269	1.701	23.165	810	153.708	107,58%
17	KCP BATAM RADEN PATAH	69.550	988	5.772	69.018	145.328	19.637	504	(1.153)	(5.203)	13.785	2.280	152.446	95,33%
18	KC BATAM WINDSOR CENTRAL	140.668	1.392	8.864	66.945	217.869	18.010	70	3.605	16.553	38.238	6.751	199.790	109,05%
	AREA MEDAN KOTA	1.577.596	198.351	69.281	313.518	2.158.747	193.815	14.183	4.291	1.667	213.956	10.145	2.206.447	97,84%
1	KCP MEDAN ADAM MALIK	99.089	5.286	3.654	63.710	171.738	8.785	3.370	(632)	(13.386)	(1.863)	3.156	192.550	89,19%
2	KCP MEDAN GATOT SUBROTO	133.841	4.487	5.358	15.317	159.003	5.703	1.529	(2.298)	6.866	11.801	(464)	162.134	98,07%
3	KC MEDAN GAJAH MADA	81.578	25.131	5.825	21.175	133.709	19.249	3.626	828	1.303	25.006	1.454	121.776	109,80%
4	KCP MEDAN SUKARAMAI	83.589	6.396	3.596	9.968	103.549	(5.583)	1.027	658	(255)	(4.152)	396	119.851	86,40%
5	KCP MEDAN KRAKATAU	89.741	10.498	2.237	15.619	118.095	(4.456)	999	514	1.717	(1.227)	2.063	132.306	89,26%
6	KCP MEDAN TOMANG ELOK	34.468	2.601	4.397	6.677	48.143	9.535	721	(1.036)	830	10.050	834	46.784	102,91%
7	KCP MEDAN JUANDA	48.390	6.056	2.341	16.950	73.736	7.993	557	919	(697)	8.773	(71)	77.611	95,01%
8	KCP MEDAN SUTOMO	2.539	267	1.504	1.021	5.331	2.459	267	1.504	1.021	5.251	(0)	9.810	54,34%
9	KC MEDAN'S PARMAN	128.134	18.754	4.428	13.429	164.744	37.209	383	(759)	(1.143)	35.691	1.583	160.708	102,51%
10	KCP MEDAN KAMPUNG BARU	65.709	30.535	5.456	16.721	117.510	12.433	(2.579)	481	(1.789)	8.545	600	127.699	92,02%
11	KCP MEDAN SIMPANG LIMUN	76.928	32.243	3.250	10.342	122.764	4.904	(1.536)	(847)	(2.864)	(344)	(206)	137.895	89,03%
12	KCP MEDAN PULO BRAYAN	164.053	19.003	3.660	24.823	211.539	18.128	727	(402)	2.989	21.442	(372)	205.803	102,79%
13	KCP MEDAN IMAM BONJOL	49.490	197	3.637	23.998	77.322	12.665	5	2.238	(1.071)	13.836	1.812	75.145	102,90%
14	KCP MEDAN ISKANDAR MUDA 1	52.641	7.017	1.976	14.130	75.765	1.346	(641)	303	(1.176)	(168)	135	86.043	88,05%
15	KCP MEDAN PANCA BUDI	19.036	91	963	863	20.953	12.081	(2)	(334)	465	12.211	696	17.986	116,50%
16	KCP MEDAN MUCHTAR BASRI	122.842	11.265	2.773	13.607	150.488	12.065	1.629	1.241	(1.409)	13.526	(293)	152.429	98,73%
17	KC MEDAN KEJAKSAAN	288.215	17.727	10.524	42.077	358.543	19.970	4.008	(288)	8.360	32.050	(1.064)	348.181	102,98%
18	KC MEDAN USU	37.313	797	4.614	3.091	45.816	19.330	92	2.202	1.905	23.529	(114)	31.737	144,36%
	AREA MEDAN RAYA	1.615.118	267.266	50.467	233.833	2.166.684	140.461	22.015	16.248	(3.106)	175.618	10.315	2.211.667	97,97%
1	KCP PERBAUNGAN	61.479	17.569	2.617	1.577	83.242	9.432	(1.347)	1.034	865	9.984	149	84.432	98,59%
2	KCP MEDAN MARELAN RAYA	71.885	7.966	2.765	11.802	94.418	(7.223)	(402)	1.199	(265)	(6.691)	(808)	115.283	81,90%
3	KCP TEBING TINGGI SUDIRMAN 1	143.506	33.283	3.727	57.175	237.692	(2.235)	(3.571)	1.191	(6.596)	(11.211)	(648)	273.169	87,01%
4	KCP STABAT KH ZAINUL ARIFIN	96.653	23.166	2.698	23.331	145.847	2.630	3.550	(726)	(2.834)	2.620	(1.110)	160.820	90,69%
5	KCP MEDAN SETIA BUDI	192.265	5.902	4.837	9.135	212.139	23.101	308	286	219	23.914	1.974	203.074	104,46%
6	KCP MEDAN BELAWAN	120.193	7.545	1.189	4.707	133.633	9.696	1.396	943	157	12.192	1.173	134.385	99,44%
7	KCP MEDAN A.H NASUTION	77.914	3.543	5.110	15.258	101.825	10.397	(159)	1.240	(2.298)	9.180	423	103.901	98,00%
8	KCP KABANJAHE	66.249	18.638	862	6.466	92.214	2.493	2.728	614	1.928	7.763	(59)	96.059	96,00%
9	KCP BINJAI JAMIN GINTING	47.087	8.553	3.021	21.348	80.009	5.550	2.297	2.728	(5.129)	5.447	410	88.282	90,63%
10	KCP MEDAN RING ROAD	56.322	13.462	3.696	33.338	106.817	8.723	5.339	859	(130)	14.791	(118)	104.206	102,51%
11	KC LUBUK PAKAM	223.793	29.399	2.601	7.486	263.280	17.727	267	(584)	(1.576)	15.834	417	264.150	99,67%
12	KCP PANGKALAN BRANDAN	65.680	18.756	4.883	3.735	93.053	4.880	241	3.901	3.331	12.352	12	93.904	99,09%
13	KC BINJAI	57.483	34.217	6.278	14.430	112.409	5.574	1.009	2.181	4.953	13.717	1.286	115.254	97,53%
14	KCP MEDAN AKSARA	284.264	40.295	3.820	10.286	338.665	31.360	10.344	7	2.662	44.373	5.945	310.587	109,04%
15	KCP CEMARA ASRI	50.344	4.973	2.364	13.759	71.440	18.356	16	1.375	1.607	21.353	1.269	64.162	111,34%
	AREA PEKANBARU	2.770.008	559.200	301.628	608.370	4.239.206	272.335	9.506	59.006	12.458	353.304	27.337	4.354.361	97,36%
1	KCP DUMAI SUKAJADI	95.441	10.547	14.173	16.095	136.257	(2.812)	(245)	1.456	2.817	1.216	1.488	162.470	83,87%
2	KCP PANAM RAYA	57.038	3.511	13.029	38.372	111.951	3.824	1.352	1.054	(745)	5.486	2.290	117.867	94,98%
3	KCP PEKANBARU SUDIRMAN	122.774	13.871	7.990	12.492	157.127	7.774	1.592	(225)	(4.114)	5.026	2.536	178.761	87,90%
4	KCP PEKANBARU PANAM	236.515	18.429	5.728	29.369	290.041	10.410	(1.195)	(14)	(3.559)	5.643	3.069	293.929	98,68%
5	KCP TEMBILAHAN	41.163	57.687	1.888	876	101.614	6.298	(16.268)	(225)	(66)	(10.261)	(659)	115.400	88,05%
6	KCP SELAT PANJANG	37.896	46.290	197	251	84.634	(375)	1.464	197	(18)	1.268	(117)	91.686	92,31%
7	KC DURI	56.137	7.479	17.660	3.885	85.161	1.173	(54)	5.590	281	6.989	564	93.884	90,71%
8	KCP UJUNG BATU 1	150.308	13.758	27.691	5.292	197.049	9.566	(1.985)	7.487	1.135	16.203	2.774	199.512	98,77%
9	KCP BAGAN SIAPIAPI	41.782	9.748	5.874	351	57.754	3.763	725	2.886	(344)	7.029	868	59.828	96,53%
10	KCP GUNUNG RAYA KANDIS	10.955	4.864	20.214	5.231	41.264	2.486	1.850	(843)	(99)	3.393	227	44.519	92,69%
11	KCP SIAK	100.268	44.219	4.225	1.162	149.873	4.418	2.916	927	739	9.000	621	153.851	97,41%
12	KCP PANGKALAN KERINCIA MAHARA.	104.465	14.700	5.659	38.982	163.806	13.768	2.452	1.670	(6.462)	11.428	1.709	175.490	93,34%
13	KCP TELUK KUANTAN	7												

## Kinerja Produk Consumer (CFG)

Posisi 18-Dec-2025

NO	UNIT KERJA	Posisi 18-Dec-2025					Growth YtD					Growth MtD 18-Dec-25	Target Posisi 31- Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
9	KCP INDRAPURA	170.148	30.540	3.197	4.492	208.377	(6.599)	(4.221)	(61)	534	(10.347)	562	235.220	88,59%
10	KC SIBOLGA	118.397	64.532	2.271	1.967	187.168	6.534	4.648	1.524	(11)	12.694	(302)	189.674	98,68%
11	KCP SIBUHUAN	65.908	39.387	2.508	256	108.059	11.280	1.649	1.205	(92)	14.043	1.746	108.286	99,79%
12	KCP KOTA PINANG	81.927	18.030	6.629	15.704	122.290	23.914	(1.207)	5.338	(1.541)	26.505	816	106.301	115,04%
13	KCP PEMATANGSIANTAR SUTOMO	77.244	11.893	8.859	96.178	194.174	25.185	7.049	3.134	(9.202)	26.165	2.003	186.413	104,16%
14	KC PADANGSIDEMPUAN	158.602	38.873	10.006	11.698	219.179	22.226	3.019	6.899	(709)	31.435	2.852	210.406	104,17%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 18-Dec-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 30-Nov-25)					Sampai dengan ( tanggal 1 s/d tanggal 18-Dec-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>253.418</b>	<b>20.508</b>	<b>29.302</b>	<b>31.231</b>	<b>334.460</b>	<b>159.305</b>	<b>26.795</b>	<b>15.152</b>	<b>13.315</b>	<b>214.566</b>
1	AREA BATAM	38.451	8.985	4.658	1.032	53.125	21.563	10.689	2.124	741	35.118
2	AREA MEDAN KOTA	51.357	3.880	744	5.432	61.413	25.977	3.033	864	3.427	33.301
3	AREA MEDAN RAYA	40.015	821	3.296	4.953	49.085	28.989	2.108	627	2.224	33.947
4	AREA PEKANBARU	85.626	6.034	13.741	10.600	116.001	55.550	10.443	7.955	4.249	78.196
5	AREA PEMATANGSIANTAR	37.970	788	6.863	9.214	54.835	27.226	523	3.582	2.674	34.004
	<b>AREA BATAM</b>	<b>38.451</b>	<b>8.985</b>	<b>4.658</b>	<b>1.032</b>	<b>53.125</b>	<b>21.563</b>	<b>10.689</b>	<b>2.124</b>	<b>741</b>	<b>35.118</b>
1	KC BATAM WINDSOR CENTRAL	4.495	400	426	-	5.321	1.654	7.900	166	-	9.720
2	KC TANJUNG PINANG	2.539	670	-	92	3.301	702	-	-	55	757
3	KCP BATAMINDO	1.815	856	-	-	2.671	2.027	-	139	-	2.166
4	KCP BATAM CENTER	1.485	450	-	100	2.035	2.570	400	135	116	3.221
5	KCP BATAM BATU AJI	3.898	304	875	-	5.077	960	340	191	-	1.491
6	KCP TANJUNG BALAI KARIMUN 1	4.371	-	-	144	4.515	2.168	-	-	164	2.332
7	KCP NATUNA	1.780	-	-	320	2.100	625	-	-	160	785
8	KCP ANAMBAS	910	-	416	-	1.326	883	-	-	-	883
9	KCP BATAM BOTANIA GARDEN	2.306	-	-	-	2.306	150	-	-	-	150
10	KCP BINTAN CENTER	6.036	-	188	274	6.498	1.941	-	-	-	1.941
11	KCP BATAM BENGKONG	1.450	599	1.184	-	3.232	2.128	250	454	-	2.832
12	KCP TANJUNG UBAN	240	626	173	-	1.040	220	60	107	-	387
13	KCP BATAM RADEN PATAH	2.824	634	-	102	3.560	2.326	620	-	-	2.946
14	KCP BATU AJI	1.185	2.539	1.032	-	4.756	340	572	544	120	1.576
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.942	1.907	364	-	4.213	2.264	298	-	-	2.562
17	KCP BATAM SEKUPANG	1.025	-	-	-	1.025	595	250	389	126	1.360
18	KCP ANAMBAS JEMAJA	150	-	-	-	150	10	-	-	-	10
	<b>AREA MEDAN KOTA</b>	<b>51.357</b>	<b>3.880</b>	<b>744</b>	<b>5.432</b>	<b>61.413</b>	<b>25.977</b>	<b>3.033</b>	<b>864</b>	<b>3.427</b>	<b>33.301</b>
1	KC MEDAN KEJAKSAAN	10.205	500	-	1.291	11.996	3.081	300	449	-	3.830
2	KCP MEDAN ADAM MALIK	1.900	-	-	250	2.150	3.560	-	-	-	3.560
3	KCP MEDAN KAMPUNG BARU	2.415	-	-	-	2.415	920	400	-	156	1.476
4	KC MEDAN S PARMAN	6.678	775	93	157	7.703	2.878	-	-	430	3.308
5	KCP MEDAN ISKANDAR MUDA 1	325	-	-	-	325	65	400	-	50	515
6	KCP MEDAN IMAM BONJOL	665	-	49	-	714	2.215	865	-	-	3.080
7	KCP MEDAN JUANDA	2.630	250	-	342	3.222	100	-	-	-	100
8	KCP MEDAN KRAKATAU	1.455	-	-	578	2.033	1.950	-	225	518	2.693
9	KCP MEDAN MUCHTAR BASRI	3.631	-	187	480	4.298	1.227	-	18	538	1.783
10	KCP MEDAN PULO BRAYAN	8.522	-	276	265	9.063	2.381	908	-	250	3.539
11	KCP MEDAN SIMPANG LIMUN	1.704	-	-	-	1.704	1.715	160	-	-	1.875
12	KCP MEDAN SUKARAMAI	521	-	119	434	1.074	580	-	145	-	725
13	KC MEDAN GAJAH MADA	3.906	-	19	1.220	5.145	1.950	-	-	535	2.485
14	KCP MEDAN GATOT SUBROTO	1.647	2.195	-	215	4.057	719	-	-	700	1.419
15	KCP MEDAN TOMANG ELOK	1.070	160	-	200	1.430	991	-	-	250	1.241
16	KCP MEDAN PANCA BUDI	2.605	-	-	-	2.605	1.245	-	-	-	1.245
17	KCP MEDAN USU	1.478	-	-	-	1.478	400	-	-	-	400
18	KCP MEDAN SUTOMO	-	-	-	-	-	-	-	28	-	28
	<b>AREA MEDAN RAYA</b>	<b>40.015</b>	<b>821</b>	<b>3.296</b>	<b>4.953</b>	<b>49.085</b>	<b>28.989</b>	<b>2.108</b>	<b>627</b>	<b>2.224</b>	<b>33.947</b>
1	KC MEDAN AKSARA	6.628	-	150	587	7.365	10.357	500	-	1.295	12.152
2	KC LUBUK PAKAM	5.979	-	-	810	6.789	3.198	-	-	-	3.198
3	KCP CEMARA ASRI	1.620	-	201	-	1.821	1.520	450	-	78	2.048
4	KCP MEDAN A.H NASUTION	2.098	-	109	-	2.207	645	-	350	-	995
5	KCP PERBAUNGAN	1.264	-	660	162	2.086	485	-	-	290	775
6	KC BINJAI	1.492	250	607	300	2.649	1.750	250	-	-	2.000
7	KCP KABANJAHE	2.536	-	-	500	3.036	659	158	-	-	817
8	KCP BINJAI JAMIN GINTING	1.033	-	-	95	1.128	1.174	-	-	60	1.234
9	KCP MEDAN BELAWAN	1.965	-	111	-	2.076	1.897	-	-	-	1.897
10	KCP MEDAN MARELAN RAYA	650	-	368	413	1.431	329	-	277	-	606
11	KCP MEDAN RING ROAD	2.671	571	224	510	3.976	1.025	-	-	-	1.025
12	KCP MEDAN SETIA BUDI	7.418	-	-	-	7.418	3.376	750	-	276	4.402
13	KCP PANGKALAN BRANDAN	961	-	867	-	1.828	1.659	-	-	-	1.659
14	KCP STABAT KH ZAINUL ARIFIN	1.579	-	-	1.059	2.638	180	-	-	-	180
15	KCP TEBING TINGGI SUDIRMAN 1	2.121	-	-	517	2.638	735	-	-	225	960
	<b>AREA PEKANBARU</b>	<b>85.626</b>	<b>6.034</b>	<b>13.741</b>	<b>10.600</b>	<b>116.001</b>	<b>55.550</b>	<b>10.443</b>	<b>7.955</b>	<b>4.249</b>	<b>78.196</b>
1	KC PEKANBARU SUDIRMAN 1	3.474	1.291	219	513	5.498	3.603	1.450	-	348	5.401
2	KC DUMAI	6.417	158	501	514	7.590	2.617	158	117	-	2.891
3	KC PEKANBARU HARAPAN RAYA	7.181	1.500	652	13	9.346	2.742	1.600	-	150	4.492
4	KC DURI	410	-	948	50	1.408	829	-	431	230	1.490
5	KCP PEKANBARU PANAM	3.402	442	310	996	5.150	5.221	-	114	286	5.621
6	KCP PEKANBARU SUDIRMAN	2.386	-	-	952	3.338	3.300	-	237	-	3.537
7	KCP BANGKINANG	4.558	-	-	910	5.468	690	500	-	92	1.282
8	KCP PEKANBARU NANGKA	4.763	1.258	573	200	6.794	2.540	450	461	-	3.451
9	KCP TEMBILAHAN	300	-	-	86	386	1.265	-	-	30	1.295
10	KCP TELUK KUANTAN	4.386	-	-	668	5.054	2.192	-	-	30	2.222
11	KCP SIAK	1.660	-	97	1.653	3.410	1.725	-	-	1.042	2.767
12	KCP DURI HANG TUAH 1	5.613	-	559	155	6.327	2.987	-	-	477	3.464
13	KCP BAGAN SIAPIAPI	1.568	-	-	-	1.568	1.548	-	-	-	1.548
14	KCP UJUNG BATU 1	3.424	-	764	-	4.189	2.167	-	1.684	-	3.851
15	KCP SELAT PANJANG	890	-	-	830	1.720	370	-	-	492	862
16	KCP RENGAT	2.480	-	848	1.013	4.341	2.485	-	426	-	2.911
17	KCP DUMAI SUKAJADI	265	-	385	200	850	1.750	115	99	90	2.054
18	KCP BAGAN BATU SUDIRMAN 1	3.305	-	1.358	-	4.663	1.380	-	557	-	1.937
19	KCP FLAMBOYAN PETAPAHAN	2.570	185	-	-	2.755	891	-	91	160	1.142
20	KCP PEKANBARU SUDIRMAN ATAS	4.388	-	580	30	4.998	2.286	4.813	199	50	7.347
21	KCP PANGKALAN KERINCI MAHARAJA	5.073	-	102	-	5.175	4.236	321	194	652	5.403
22	KCP PANAM RAYA	1.340	550	614	433	2.937	1.800	379	774	-	2.953
23	KCP PEKANBARU RUMBIAI	1.515	370	662	233	2.780	1.302	-	236	-	1.538

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 18-Dec-25)**