

# Kinerja DPK Area per Produk

Posisi 17-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 17-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30-Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.407.271</b>	<b>2.494.795</b>	<b>11,93%</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>	<b>234.266</b>
	GIRO	1.894.366	2.544.286	2.795.933	901.567	47,59%	251.647	2.739.265	102,07%	56.668
	TABUNGAN	12.343.531	13.296.434	13.415.195	1.071.664	8,68%	118.761	13.678.155	98,08%	(262.960)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.211.128</b>	<b>1.973.231</b>	<b>13,86%</b>	<b>370.408</b>	<b>16.417.420</b>	<b>98,74%</b>	<b>(206.292)</b>
	DEPOSITO	6.674.579	6.906.038	7.196.143	521.564	7,81%	290.105	6.755.585	106,52%	440.558
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.236.321</b>	<b>387.391</b>	<b>13,60%</b>	<b>128.973</b>	<b>3.249.137</b>	<b>99,61%</b>	<b>(12.816)</b>
	GIRO	238.297	241.473	438.678	200.381	84,09%	197.205	384.203	114,18%	54.476
	TABUNGAN	1.732.891	1.859.030	1.835.655	102.764	5,93%	(23.375)	1.972.158	93,08%	(136.503)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.274.333</b>	<b>303.145</b>	<b>15,38%</b>	<b>173.830</b>	<b>2.356.360</b>	<b>96,52%</b>	<b>(82.027)</b>
	DEPOSITO	877.742	1.006.845	961.988	84.246	9,60%	(44.857)	892.777	107,75%	69.211
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.292.947</b>	<b>937.168</b>	<b>17,50%</b>	<b>480.295</b>	<b>5.791.284</b>	<b>108,66%</b>	<b>501.663</b>
	GIRO	314.972	599.559	719.949	404.978	128,58%	120.390	475.089	151,54%	244.861
	TABUNGAN	2.242.130	2.422.180	2.394.967	152.836	6,82%	(27.213)	2.502.873	95,69%	(107.906)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.114.916</b>	<b>557.814</b>	<b>21,81%</b>	<b>93.177</b>	<b>2.977.962</b>	<b>104,60%</b>	<b>136.955</b>
	DEPOSITO	2.798.677	2.790.913	3.178.031	379.354	13,55%	<b>387.118</b>	2.813.322	112,96%	364.709
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.861.060</b>	<b>220.380</b>	<b>8,35%</b>	<b>3.957</b>	<b>3.056.908</b>	<b>93,59%</b>	<b>(195.848)</b>
	GIRO	155.866	132.926	132.307	(23.559)	-15,11%	(619)	307.972	42,96%	(175.665)
	TABUNGAN	1.803.617	1.929.405	1.948.846	145.230	8,05%	19.442	2.053.217	94,92%	(104.371)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.081.154</b>	<b>121.671</b>	<b>6,21%</b>	<b>18.823</b>	<b>2.361.189</b>	<b>88,14%</b>	<b>(280.035)</b>
	DEPOSITO	681.198	794.773	779.907	98.709	14,49%	(14.866)	695.719	112,10%	84.188
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.390.748</b>	<b>833.615</b>	<b>11,03%</b>	<b>64.209</b>	<b>8.188.511</b>	<b>102,47%</b>	<b>202.237</b>
	GIRO	1.111.061	1.511.279	1.444.426	333.364	30,00%	(66.853)	1.359.521	106,25%	84.905
	TABUNGAN	4.778.169	5.117.615	5.297.909	519.740	10,88%	180.294	5.138.860	103,10%	159.049
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.742.335</b>	<b>853.104</b>	<b>14,49%</b>	<b>113.441</b>	<b>6.498.380</b>	<b>103,75%</b>	<b>243.954</b>
	DEPOSITO	1.667.902	1.697.645	1.648.413	(19.489)	-1,17%	(49.232)	1.690.130	97,53%	(41.717)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.626.195</b>	<b>116.241</b>	<b>4,63%</b>	<b>(16.920)</b>	<b>2.887.165</b>	<b>90,96%</b>	<b>(260.970)</b>
	GIRO	74.169	59.049	60.573	(13.597)	-18,33%	1.523	212.481	28,51%	(151.908)
	TABUNGAN	1.786.724	1.968.204	1.937.818	151.094	8,46%	(30.387)	2.011.047	96,36%	(73.230)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>1.998.390</b>	<b>137.497</b>	<b>7,39%</b>	<b>(28.863)</b>	<b>2.223.528</b>	<b>89,87%</b>	<b>(225.138)</b>
	DEPOSITO	649.060	615.862	627.805	(21.256)	-3,27%	11.943	663.637	94,60%	(35.832)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 17-Nov-25				Growth Mtd 17-Nov-25				Target Posisi 17-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>901.567</b>	<b>1.071.664</b>	<b>521.564</b>	<b>2.494.795</b>	<b>251.647</b>	<b>118.761</b>	<b>290.105</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>200.381</b>	<b>102.764</b>	<b>84.246</b>	<b>387.391</b>	<b>197.205</b>	<b>(23.375)</b>	<b>(44.857)</b>	<b>128.973</b>	<b>3.249.137</b>	<b>99,61%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	29.511	50.852	(18.977)	61.386	(2.974)	(1.656)	(4.920)	(9.549)	379.011	106,99%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	185	638	28.740	29.562	(1.031)	(927)	31	(1.928)	87.852	107,96%
3	KCP BATAMINDO	14.957	151.079	138.301	304.336	(2.419)	14.481	17.294	29.356	(4.580)	(2.934)	(32)	(7.545)	301.204	98,54%
4	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	1.163	1.385	7.911	10.459	(1.057)	(3.449)	980	(3.527)	131.482	90,66%
5	KCP ANAMBAS	430	39.166	12.547	52.143	(1.650)	796	1.809	956	7	(1.252)	2	(1.243)	56.019	90,86%
6	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	666	(1.077)	(1.082)	(1.493)	(141)	2.273	(70)	2.062	43.281	84,37%
7	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	255	(4.535)	(7.582)	(11.862)	378	2.690	(660)	2.408	212.099	85,02%
8	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(1.983)	(9.780)	2.853	(8.910)	(464)	(2.952)	(4.954)	(8.370)	137.759	76,12%
9	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.405)	4.046	(5.165)	(2.524)	883	(4.605)	617	(3.105)	131.798	80,82%
10	KCP NATUNA	942	62.562	7.427	70.931	48	1.750	1.667	3.464	(22)	2.713	(37)	2.653	78.019	94,32%
11	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(1.123)	(4.689)	(2.948)	(8.760)	1.595	(1.942)	234	(113)	279.251	85,10%
12	KCP BATU AJI	64.855	146.373	124.306	335.534	26.736	21.772	55.296	103.804	1.064	(1.076)	(147)	(160)	262.278	127,87%
13	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(2.128)	13.909	(34.158)	(22.377)	2.014	(3.285)	(10.380)	(11.651)	304.699	81,70%
14	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	22.387	(26.258)	12.128	8.257	39.570	(6.741)	(24.896)	7.933	294.368	92,04%
15	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	126.420	8.307	3.536	138.263	159.390	754	832	160.976	210.427	154,61%
16	KCP BATAM CENTER	9.360	116.467	45.950	171.777	1.556	21.191	(5.510)	17.237	(123)	921	(759)	40	179.091	95,94%
17	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	2.161	9.977	28.434	40.572	2.697	(1.906)	(698)	93	160.500	110,44%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 17-Nov-25				Growth Mtd 17-Nov-25				Target Posisi 17-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>901.567</b>	<b>1.071.664</b>	<b>521.564</b>	<b>2.494.795</b>	<b>251.647</b>	<b>118.761</b>	<b>290.105</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>404.978</b>	<b>152.836</b>	<b>379.354</b>	<b>937.168</b>	<b>120.390</b>	<b>(27.213)</b>	<b>387.118</b>	<b>480.295</b>	<b>5.791.284</b>	<b>108,66%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	375.481	18.316	529.958	923.754	133.774	4.323	399.279	537.376	1.472.501	159,90%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	2.065	17.878	13.842	33.784	4.101	(6.099)	387	(1.611)	308.909	102,54%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	18.033	10.115	3.169	31.317	639	(1.608)	981	12	119.034	114,37%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(5.554)	(3.101)	(6.778)	(15.432)	(398)	(2.318)	(70)	(2.785)	251.482	85,97%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	10.308	52	10.360	-	1.843	(314)	1.529	21.226	62,29%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	2.103	8.972	(980)	10.095	507	117	(470)	154	126.075	96,23%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.478)	(7.564)	21.418	4.376	2.590	(5.682)	(66)	(3.158)	147.320	93,23%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(440)	4.920	(14.114)	(9.634)	(291)	4.045	548	4.303	255.167	87,03%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	14.071	888	(18.619)	(3.660)	(8.301)	(1.674)	(174)	(10.149)	296.698	89,57%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(590)	25.461	(2.771)	22.100	333	(4.424)	(617)	(4.708)	285.836	98,54%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	11.699	(3.355)	(1.967)	6.377	1.438	(2.119)	(113)	(794)	188.033	94,20%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	(995)	23.705	(2.560)	20.150	1.637	1.896	(150)	3.382	190.622	101,38%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.490	941	8.568	11.999	694	(2.247)	1.891	338	155.759	98,51%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(11.443)	8.028	(38.287)	(41.702)	(3.802)	2.817	(2.063)	(3.047)	490.444	82,94%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(5.376)	35.173	(3.997)	25.800	(3.916)	(4.185)	(13.268)	(21.369)	282.239	100,53%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(2.182)	(6.534)	(27.074)	(35.791)	(1.144)	(2.168)	(2.129)	(5.441)	156.578	67,95%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	29.052	15.926	(47.291)	(2.313)	6.089	(2.606)	(927)	2.555	283.286	89,99%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(13.958)	(7.515)	(33.764)	(55.237)	(13.560)	(7.069)	4.393	(16.237)	759.540	85,71%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 17-Nov-25				Growth Mtd 17-Nov-25				Target Posisi 17-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>901.567</b>	<b>1.071.664</b>	<b>521.564</b>	<b>2.494.795</b>	<b>251.647</b>	<b>118.761</b>	<b>290.105</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(23.559)</b>	<b>145.230</b>	<b>98.709</b>	<b>220.380</b>	<b>(619)</b>	<b>19.442</b>	<b>(14.866)</b>	<b>3.957</b>	<b>3.056.908</b>	<b>93,59%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	6.143	28.763	98.308	133.214	(4.353)	7.906	1.656	5.208	136.357	184,74%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	(274)	21	8.340	8.087	3.768	4.862	1.895	10.525	372.059	92,57%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.005)	30.720	13.811	43.527	178	14.707	(14.664)	220	404.913	102,19%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.382)	2.490	30.119	31.227	1.117	(1.768)	(125)	(776)	98.268	108,58%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	984	10.913	221	12.118	(1.427)	(1.784)	(500)	(3.711)	110.995	91,14%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	(37)	5.064	(2.493)	2.533	57	(2.691)	(1.859)	(4.493)	210.129	84,79%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(1.189)	14.902	(572)	13.140	601	2.942	2.273	5.816	191.795	90,71%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.811)	(1.913)	(3.164)	(8.888)	93	(1.367)	10	(1.264)	89.374	66,22%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(776)	6.523	(2.263)	3.484	810	1.067	(58)	1.819	196.180	85,20%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	324	6.834	(2.739)	4.418	34	(5.984)	140	(5.809)	198.093	86,02%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	(7.722)	16.746	96	9.120	2.953	847	(2.705)	1.096	220.156	93,90%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	(58)	3.585	(6.022)	(2.496)	(1.568)	(2.086)	(473)	(4.126)	173.738	86,32%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(246)	7.462	(22.551)	(15.334)	(41)	(0)	54	13	94.623	61,95%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.653	1.161	(24.484)	(18.670)	(275)	(3.517)	(49)	(3.842)	265.027	80,13%
15	KC BINJAI	21.981	173.709	67.591	263.281	(19.163)	11.959	12.103	4.900	(2.565)	6.306	(461)	3.280	295.201	90,30%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 17-Nov-25				Growth Mtd 17-Nov-25				Target Posisi 17-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>901.567</b>	<b>1.071.664</b>	<b>521.564</b>	<b>2.494.795</b>	<b>251.647</b>	<b>118.761</b>	<b>290.105</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>333.364</b>	<b>519.740</b>	<b>(19.489)</b>	<b>833.615</b>	<b>(66.853)</b>	<b>180.294</b>	<b>(49.232)</b>	<b>64.209</b>	<b>8.188.511</b>	<b>102,47%</b>
1	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(27.902)	(685)	(26.396)	(54.982)	(90.706)	(12.865)	(5.956)	(109.527)	1.509.524	90,10%
2	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	26.628	19.172	1.523	47.322	(2.238)	(4.604)	2.477	(4.366)	415.661	104,10%
3	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	5.638	10.489	(13.903)	2.224	5.682	1.083	(9.682)	(2.917)	365.457	93,05%
4	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.754)	11.115	58.787	(5.852)	(1.355)	768	1.029	442	147.924	85,40%
5	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(875)	12.130	2.306	13.562	(2.212)	226	(60)	(2.046)	97.046	101,44%
6	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(665)	17.444	5.148	21.926	473	1.149	2	1.624	94.253	115,50%
7	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(4.990)	19.048	(19.563)	(5.505)	(14.757)	(3.856)	(1.460)	(20.073)	458.220	92,38%
8	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	39.409	15.285	(7.226)	47.469	36.093	(834)	(2.912)	32.347	294.543	104,56%
9	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(5.910)	247.106	(2.673)	238.523	(1.551)	197.404	(18.967)	176.886	252.514	185,61%
10	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(1.224)	20.780	(2.161)	17.394	(159)	1.258	37	1.136	187.773	100,82%
11	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(886)	14.838	(3.715)	10.237	34	386	72	493	124.155	99,61%
12	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	1.969	12.829	(13.874)	924	(25)	4.146	0	4.121	155.822	91,39%
13	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.375	7.193	5.748	14.316	(24)	(2.989)	(200)	(3.213)	67.834	106,65%
14	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	356.351	18.038	(44.528)	329.861	44	1.030	(1.914)	(840)	519.351	158,77%
15	KCP PANAM RAYA	24.406	211.820	19.000	255.226	1.861	17.634	1.849	21.345	1.346	3.379	(859)	3.866	260.756	99,36%
16	KCP RENGAT	2.291	138.652	82.610	223.553	(10.805)	(5.847)	26.025	9.372	90	3.423	(1.665)	1.848	233.023	96,73%
17	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(144)	20.233	9.373	29.463	27	1.805	149	1.981	171.085	108,00%
18	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(244)	22.116	9.034	30.906	(1.867)	4.222	(783)	1.572	244.707	104,33%
19	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.341)	6.279	3.092	8.031	(1.021)	422	(77)	(676)	150.636	94,46%
20	KC DURI	2.599	242.522	78.066	323.187	1.110	16.727	(12.940)	4.897	(2)	5.413	(12)	5.399	346.121	94,93%
21	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(146)	624	155	633	185	(981)	201	(595)	143.287	90,63%
22	KCP SELAT PANJANG	37	68.177	13.658	81.873	30	(6.593)	1.072	(5.491)	59	(1.404)	586	(759)	95.557	84,88%
23	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	271	(953)	(1.007)	(1.689)	33	(4.580)	(539)	(5.086)	136.140	87,24%
24	KCP BANGKINANG	45.153	145.614	26.205	216.972	25.399	11.953	(2.249)	35.103	419	1.440	145	2.004	200.728	109,09%
25	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(4.917)	(6.262)	(1.144)	(12.324)	4.175	(4.618)	422	(21)	214.497	83,47%
26	KC DUMAI	14.367	346.534	107.552	468.453	5.555	15.370	2.373	23.298	165	(12.602)	(184)	(12.622)	462.917	98,47%
27	KCP SIAK	22.598	107.804	24.716	155.118	11.851	(6.900)	816	5.767	268	370	(121)	517	163.952	94,93%
28	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(7.657)	9.777	(1.424)	696	(981)	112	(6.226)	(7.095)	313.587	94,03%
29	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(622)	798	6.012	6.189	953	1.592	(2.735)	(191)	361.440	94,73%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 17-Nov-25				Growth MtD 17-Nov-25				Target Posisi 17-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>901.567</b>	<b>1.071.664</b>	<b>521.564</b>	<b>2.494.795</b>	<b>251.647</b>	<b>118.761</b>	<b>290.105</b>	<b>660.513</b>	<b>23.173.005</b>	<b>101,01%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(13.597)</b>	<b>151.094</b>	<b>(21.256)</b>	<b>116.241</b>	<b>1.523</b>	<b>(30.387)</b>	<b>11.943</b>	<b>(16.920)</b>	<b>2.887.165</b>	<b>90,96%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	1.021	63.187	(3.449)	60.759	(6.536)	(6.969)	1.422	(12.083)	476.614	104,58%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.103)	2.350	16.826	17.073	23	(5.109)	(983)	(6.070)	127.600	95,31%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.510	29.452	(42.474)	(1.512)	(1.139)	(971)	10.023	7.913	401.907	90,94%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(461)	18.686	315	18.540	(67)	(890)	424	(532)	108.115	99,69%
5	KCP KISARAN	6.351	174.962	37.313	218.626	747	24.722	8.803	34.272	1.909	(2.066)	1.083	926	212.208	103,46%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(8.037)	5.569	(2.540)	(16)	1.000	1.047	2.031	141.418	83,06%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.548)	2.403	4.247	5.102	142	(1.140)	(635)	(1.633)	114.824	83,74%
8	KCP SIPIROK	670	48.535	6.815	56.019	720	674	(21.727)	(20.333)	207	(2.278)	6	(2.064)	91.834	58,75%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.714)	1.691	(6.401)	(11.424)	(10)	(947)	(99)	(1.056)	167.573	80,78%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.935)	8.560	3.554	9.179	10	(854)	(1.511)	(2.355)	116.696	90,07%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	260	14.431	13.215	27.906	90	(963)	(157)	(1.030)	195.169	102,70%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(3.451)	6.747	10.526	13.822	2.290	1.306	268	3.864	132.253	93,88%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(7.996)	(6.199)	(4.390)	(18.585)	1.562	(2.372)	313	(496)	227.605	80,67%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(2.575)	(8.251)	(8.573)	(19.399)	3.056	(8.743)	487	(5.200)	318.836	81,81%





















## Kinerja Pembiayaan Area

Posisi 17-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 17-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.764.052</b>	<b>2.043.939</b>	<b>12,22%</b>	<b>118.944</b>	<b>19.505.935</b>	<b>96,20%</b>	<b>(741.883)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.786.911	938.957	7,93%	(19.527)	13.192.499	96,93%	(405.588)
	PWG (Pawning)	1.161.081	1.975.702	2.027.858	866.777	74,65%	52.156	2.106.569	96,26%	(78.711)
	SME (Small)	1.400.748	1.465.739	1.564.050	163.303	11,66%	98.312	1.598.900	97,82%	(34.849)
	MBG (Micro)	2.310.331	2.397.229	2.385.233	74.902	3,24%	(11.996)	2.607.967	91,46%	(222.735)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.696.039</b>	<b>299.094</b>	<b>12,48%</b>	<b>(9.622)</b>	<b>2.847.472</b>	<b>94,68%</b>	<b>(151.433)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.934.674	164.648	9,30%	(9.419)	1.992.000	97,12%	(57.327)
	PWG (Pawning)	193.140	311.736	317.228	124.087	64,25%	5.492	344.208	92,16%	(26.980)
	SME (Small)	122.962	125.291	120.641	(2.321)	-1,89%	(4.650)	154.342	78,16%	(33.701)
	MBG (Micro)	310.816	324.540	323.496	12.680	4,08%	(1.044)	356.921	90,64%	(33.426)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.964.822</b>	<b>419.987</b>	<b>16,50%</b>	<b>14.559</b>	<b>3.064.479</b>	<b>96,75%</b>	<b>(99.657)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.144.081	199.290	10,25%	4.786	2.194.090	97,72%	(50.009)
	PWG (Pawning)	252.400	412.261	422.653	170.253	67,45%	10.392	431.397	97,97%	(8.744)
	SME (Small)	188.209	206.868	207.017	18.807	9,99%	148	233.500	88,66%	(26.483)
	MBG (Micro)	159.435	191.840	191.072	31.637	19,84%	(768)	205.492	92,98%	(14.420)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.981.340</b>	<b>340.930</b>	<b>12,91%</b>	<b>13.989</b>	<b>3.079.533</b>	<b>96,81%</b>	<b>(98.193)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.148.376	157.310	7,90%	719	2.201.267	97,60%	(52.892)
	PWG (Pawning)	200.888	337.104	346.133	145.245	72,30%	9.029	352.958	98,07%	(6.824)
	SME (Small)	80.398	96.289	102.105	21.707	27,00%	5.816	108.670	93,96%	(6.565)
	MBG (Micro)	368.059	386.301	384.726	16.667	4,53%	(1.575)	416.638	92,34%	(31.912)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.641.594</b>	<b>650.122</b>	<b>10,85%</b>	<b>95.241</b>	<b>6.909.817</b>	<b>96,12%</b>	<b>(268.223)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.179.543	293.641	7,56%	(13.635)	4.332.277	96,47%	(152.734)
	PWG (Pawning)	255.819	508.340	524.370	268.551	104,98%	16.029	563.574	93,04%	(39.204)
	SME (Small)	824.608	794.625	892.736	68.128	8,26%	98.111	886.402	100,71%	6.334
	MBG (Micro)	1.025.144	1.050.210	1.044.946	19.802	1,93%	(5.264)	1.127.564	92,67%	(82.618)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.480.256</b>	<b>333.806</b>	<b>10,61%</b>	<b>4.777</b>	<b>3.604.634</b>	<b>96,55%</b>	<b>(124.378)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.380.237	124.067	5,50%	(1.978)	2.472.864	96,25%	(92.627)
	PWG (Pawning)	258.833	406.261	417.475	158.641	61,29%	11.214	414.433	100,73%	3.042
	SME (Small)	184.570	242.665	241.552	56.981	30,87%	(1.113)	215.986	111,84%	25.566
	MBG (Micro)	446.877	444.339	440.993	(5.884)	-1,32%	(3.346)	501.352	87,96%	(60.358)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 17-Nov-25					YtD 17-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.934.674</b>	<b>317.228</b>	<b>120.641</b>	<b>323.496</b>	<b>2.696.039</b>	<b>164.648</b>	<b>124.087</b>	<b>(2.321)</b>	<b>12.680</b>	<b>299.094</b>	<b>2.847.472</b>	<b>94,68%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	244.515	48.253	47	6.523	299.338	6.912	23.918	(9)	1.442	32.262	296.519	100,95%	
2	KCP NATUNA	58.988	5.033	-	-	64.021	9.872	2.450	-	-	12.322	63.694	100,51%	
3	KCP BATAM BENGKONG	106.307	9.049	-	34.958	150.314	14.726	2.848	-	3.199	20.773	152.251	98,73%	
4	KC BATAM WINDSOR CENTRAL	207.739	43.885	84.111	43.675	379.411	28.108	17.422	1.126	494	47.150	382.934	99,08%	
5	KCP BATU AJI	91.195	10.355	-	-	101.550	17.776	3.505	-	-	21.281	109.969	92,34%	
6	KCP BATAMINDO	130.617	13.764	-	38.391	182.772	16.509	7.726	-	(2.262)	21.973	181.671	100,61%	
7	KCP BATAM BATU AJI	132.168	32.911	2.758	49.698	217.534	5.056	12.036	(543)	3.600	20.150	230.580	94,34%	
8	KCP BINTAN CENTER	161.146	22.953	-	11.467	195.566	18.953	8.462	-	(4.033)	23.382	200.528	97,53%	
9	KCP BATAM GRAND NIAGA MAS	114.761	14.410	14.663	60.021	203.854	6.283	3.891	4.772	(5.388)	9.558	237.739	85,75%	
10	KCP ANAMBAS	59.398	3.128	-	-	62.526	(11.824)	1.893	-	-	(9.931)	67.087	93,20%	
11	KCP BATAM CENTER	136.290	31.008	-	35.877	203.176	(867)	13.178	-	1.458	13.768	216.628	93,79%	
12	KC TANJUNG PINANG	156.932	34.763	434	9.054	201.182	12.641	11.519	(6.553)	8.348	25.955	214.357	93,85%	
13	KCP BATAM BOTANIA GARDEN	78.853	18.487	-	4.178	101.518	10.703	4.966	(695)	1.110	16.084	122.179	83,09%	
14	KCP BATAM SEKUPANG	36.672	11.360	634	13.554	62.220	11.296	2.097	634	4.049	18.077	76.836	80,98%	
15	KCP TANJUNG UBAN	75.139	6.698	-	16.100	97.937	6.170	3.487	-	663	10.321	103.108	94,98%	
16	KCP BATAM RADEN PATAH	143.727	10.251	17.995	-	171.973	12.184	4.414	(1.054)	-	15.544	189.488	90,76%	
17	KCP ANAMBAS JEMAJA	227	920	-	-	1.147	148	276	-	-	425	1.903	60,27%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 17-Nov-25					YtD 17-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.144.081</b>	<b>422.653</b>	<b>207.017</b>	<b>191.072</b>	<b>2.964.822</b>	<b>199.290</b>	<b>170.253</b>	<b>18.807</b>	<b>31.637</b>	<b>419.987</b>	<b>3.064.479</b>	<b>96,75%</b>	
1	KCP MEDAN USU	46.106	10.714	2.000	-	58.820	23.819	5.970	2.000	-	31.789	36.708	160,24%	
2	KCP MEDAN SUTOMO	5.379	11.966	-	-	17.345	5.299	10.765	-	-	16.063	18.355	94,49%	
3	KCP MEDAN PANCA BUDI	18.033	5.368	-	-	23.401	9.290	2.296	-	-	11.586	20.791	112,55%	
4	KCP MEDAN ISKANDAR MUDA 1	76.242	35.394	5.842	-	117.478	309	11.665	5.842	(40)	17.776	116.894	100,50%	
5	KCP MEDAN IMAM BONJOL	75.988	6.302	-	4.428	86.718	12.502	3.953	-	4.428	20.883	84.429	102,71%	
6	KC MEDAN KEJAKSAAN	362.800	36.665	88.469	41.087	529.021	36.307	11.449	(5.256)	(3.675)	38.825	544.113	97,23%	
7	KCP MEDAN SIMPANG LIMUN	122.107	25.722	1.724	59	149.613	(1.000)	7.079	1.724	(17)	7.786	165.365	90,47%	
8	KCP MEDAN MUCHTAR BASRI	149.221	26.546	8.409	74	184.249	12.259	9.536	8.409	(243)	29.961	174.693	105,47%	
9	KCP MEDAN KAMPUNG BARU	116.210	20.416	306	4.977	141.909	7.244	10.098	(1.108)	4.977	21.211	153.716	92,32%	
10	KCP MEDAN PULO BRAYAN	210.228	24.131	4.117	12.094	250.569	20.131	10.241	(392)	2.181	32.160	252.063	99,41%	
11	KCP MEDAN JUANDA	72.454	5.525	593	8.798	87.370	7.492	2.087	(171)	8.604	18.012	90.976	96,04%	
12	KCP MEDAN SUKARAMAI	103.298	31.062	20.120	6.860	161.340	(4.403)	10.664	19.705	6.619	32.585	154.593	104,36%	
13	KC MEDAN GAJAH MADA	130.906	40.851	39.164	2.850	213.771	22.203	17.514	(6.071)	(2.068)	31.578	219.540	97,37%	
14	KCP MEDAN TOMANG ELOK	46.366	18.624	2	4.907	69.899	8.272	6.398	-	4.805	19.475	77.535	90,15%	
15	KCP MEDAN KRAKATAU	116.241	22.940	-	-	139.181	(3.080)	9.391	(4.436)	-	1.874	158.103	88,03%	
16	KC MEDAN S PARMAN	159.666	26.432	21.173	55.975	263.247	30.613	8.650	1.043	2.874	43.181	286.846	91,77%	
17	KCP MEDAN GATOT SUBROTO	157.333	38.847	-	10.587	206.768	10.131	13.210	-	3.087	26.428	208.789	99,03%	
18	KCP MEDAN ADAM MALIK	175.506	35.146	15.097	38.375	264.124	1.904	19.287	(2.482)	105	18.815	300.970	87,76%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 17-Nov-25					YtD 17-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.148.376</b>	<b>346.133</b>	<b>102.105</b>	<b>384.726</b>	<b>2.981.340</b>	<b>157.310</b>	<b>145.245</b>	<b>21.707</b>	<b>16.667</b>	<b>340.930</b>	<b>3.079.533</b>	<b>96,81%</b>
1	KCP CEMARA ASRI	69.974	7.177	2.604	17.852	97.606	19.887	5.006	(625)	30	24.298	96.728	100,91%
2	KCP PANGKALAN BRANDAN	92.978	9.996	-	35.138	138.112	12.277	5.469	-	5.368	23.114	137.665	100,32%
3	KCP MEDAN RING ROAD	105.607	33.545	1.472	9.497	150.121	13.580	11.075	1.099	1.163	26.917	149.339	100,52%
4	KC LUBUK PAKAM	261.125	26.829	4.245	19.456	311.655	13.679	10.464	4.174	4.810	33.127	313.822	99,31%
5	KCP MEDAN SETIA BUDI	209.045	32.108	13.154	12.020	266.326	20.820	12.718	13.125	4.203	50.866	255.396	104,28%
6	KCP MEDAN A.H NASUTION	100.763	36.415	2.851	40.518	180.547	8.117	16.078	2.636	5.616	32.448	174.205	103,64%
7	KC BINJAI	110.721	37.451	25.244	24.252	197.668	12.029	13.506	470	2.312	28.317	206.839	95,57%
8	KCP KABANJAHE	91.858	26.948	-	40.806	159.612	7.407	14.612	-	1.153	23.172	159.605	100,00%
9	KCP MEDAN AKSARA	331.722	26.904	18.598	40.814	418.038	37.430	6.000	1.043	(7.642)	36.829	422.096	99,04%
10	KCP TEBING TINGGI SUDIRMAN 1	238.267	35.470	14.357	33.129	321.224	(10.636)	13.040	(321)	(1.144)	938	362.719	88,56%
11	KCP STABAT KH ZAINUL ARIFIN	145.770	25.058	4.240	37.693	212.761	2.542	12.507	(327)	1.769	16.491	228.928	92,94%
12	KCP MEDAN MARELAN RAYA	96.041	30.179	-	26.618	152.838	(5.068)	13.266	(21)	3.070	11.247	170.846	89,46%
13	KCP MEDAN BELAWAN	132.072	4.787	-	-	136.859	10.631	2.284	-	(14)	12.902	142.391	96,11%
14	KCP PERBAUNGAN	82.891	8.132	739	19.299	111.060	9.633	5.535	739	(473)	15.434	115.565	96,10%
15	KCP BINJAI JAMIN GINTING	79.544	5.135	14.601	27.634	126.914	4.981	3.686	(284)	(3.553)	4.830	143.389	88,51%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 17-Nov-25					YtD 17-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.179.543</b>	<b>524.370</b>	<b>892.736</b>	<b>1.044.946</b>	<b>6.641.594</b>	<b>293.641</b>	<b>268.551</b>	<b>68.128</b>	<b>19.802</b>	<b>650.122</b>	<b>6.909.817</b>	<b>96,12%</b>	
1	KCP PEKANBARU RUMBIAI	96.059	12.441	-	14.820	123.321	7.623	7.263	(37)	(4.428)	10.420	153.239	80,48%	
2	KC DURI	84.375	20.402	-	29.055	133.833	6.203	10.337	(76)	(7.310)	9.154	160.140	83,57%	
3	KCP PEKANBARU SUDIRMAN	154.699	16.959	-	41.662	213.319	2.598	8.256	-	959	11.812	250.861	85,03%	
4	KCP PANAM RAYA	109.292	13.774	850	44.806	168.722	2.827	7.968	(125)	(5.376)	5.293	192.455	87,67%	
5	KCP DUMAI SUKAJADI	136.601	12.516	-	61.620	210.737	1.561	4.543	-	3.202	9.306	235.692	89,41%	
6	KCP TELUK KUANTAN	139.926	21.592	2.484	96.848	260.849	5.583	10.870	889	(885)	16.458	289.938	89,97%	
7	KCP PEKANBARU NANGKA	144.173	31.172	-	19.234	194.578	8.830	15.934	-	3.084	27.848	210.701	92,35%	
8	KCP BAGAN SIAPIAPI	56.398	6.376	-	26.219	88.993	5.673	4.320	-	(2.371)	7.621	96.101	92,60%	
9	KCP PANGKALAN KERINCI MAHARAJA	161.127	25.710	1.697	71.256	259.790	8.750	12.883	(1.545)	(1.218)	18.871	280.176	92,72%	
10	KCP TEMBILAHAN	104.571	7.321	-	19.389	131.281	(7.303)	5.626	-	444	(1.234)	142.397	92,19%	
11	KCP GUNUNG RAYA KANDIS	40.298	8.760	-	48.534	97.593	2.427	5.539	-	3.497	11.463	104.874	93,06%	
12	KC PEKANBARU HARAPAN RAYA	239.817	31.882	171.608	20.114	463.421	13.797	11.979	(12.786)	4.307	17.297	494.449	93,72%	
13	KCP SELAT PANJANG	84.032	6.790	18	-	90.840	665	5.079	-	(11)	5.733	95.983	94,64%	
14	KCP PEKANBARU SUDIRMAN ATAS	290.507	20.485	53.767	30.130	394.888	27.930	11.010	(4.202)	(3.872)	30.866	419.076	94,23%	
15	KCP PEKANBARU PANAM	287.773	35.343	25.892	26.028	375.035	3.374	17.030	(7.515)	2.184	15.073	392.871	95,46%	
16	KCP UJUNG BATU 1	192.999	8.617	61	70.481	272.158	12.152	5.919	(93)	(5.780)	12.198	285.662	95,27%	
17	KC PEKANBARU SUDIRMAN 1	250.337	67.269	595.782	16.311	929.699	10.345	24.966	102.645	5.132	143.088	861.595	107,90%	
18	KCP DURI HANG TUAH 1	159.107	7.119	-	22.438	188.663	21.556	5.386	-	(457)	26.485	193.734	97,38%	
19	KCP RENGAT	169.071	6.834	-	49.230	225.135	2.880	4.674	-	3.495	11.049	232.426	96,86%	
20	KCP BAGAN BATU SUDIRMAN 1	157.831	7.863	1.871	59.699	227.263	7.834	5.799	(388)	4.785	18.030	233.567	97,30%	
21	KCP PEKANBARU UIN SUSKA	27.907	3.082	-	-	30.988	11.899	2.354	-	-	14.253	30.669	101,04%	
22	KCP PEKANBARU ARIFIN AHMAD	309.144	33.020	16.085	50.704	408.953	43.614	14.502	(5.602)	(5.587)	46.926	413.157	98,98%	
23	KCP SIAK	149.105	8.538	1.504	20.613	179.761	8.232	6.451	773	6.159	21.614	181.558	99,01%	
24	KCP FLAMBOYAN PETAPAHAN	79.283	9.882	-	60.250	149.414	13.339	7.499	(55)	2.062	22.845	149.899	99,68%	
25	KC DUMAI	269.523	48.530	19.933	33.276	371.262	12.711	14.744	(3.243)	1.165	25.378	376.500	98,61%	
26	KCP DURI HANG TUAH 2	95.668	20.014	1.184	58.767	175.633	14.806	15.454	(472)	958	30.747	174.138	100,86%	
27	KCP ROKAN HULU PASIR PANGARAIAN	25.776	6.293	-	17.419	49.489	11.104	5.094	-	9.510	25.708	47.670	103,81%	
28	KCP BANGKINANG	143.196	18.171	-	36.043	197.409	21.760	12.383	(38)	6.154	40.259	186.445	105,88%	
29	KCP PEKANBARU UIR	20.950	7.617	-	-	28.567	10.872	4.689	-	-	15.561	23.843	119,81%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 17-Nov-25

NO	UNIT KERJA	Posisi 17-Nov-25					YtD 17-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.380.237</b>	<b>417.475</b>	<b>241.552</b>	<b>440.993</b>	<b>3.480.256</b>	<b>124.067</b>	<b>158.641</b>	<b>56.981</b>	<b>(5.884)</b>	<b>333.806</b>	<b>3.604.634</b>	<b>96,55%</b>	
1	KCP KOTA PINANG	118.378	6.413	-	23.246	148.037	22.592	4.121	(97)	3.840	30.457	134.397	110,15%	
2	KCP GUNUNG TUA	83.617	42.448	116	55.901	182.082	9.765	14.679	(151)	2.088	26.381	185.270	98,28%	
3	KCP SIPIROK	93.069	5.804	-	30.121	128.994	4.747	3.052	-	5.974	13.774	130.504	98,84%	
4	KC PADANGSIDEMPUAN	213.331	65.129	47.688	33.018	359.165	25.587	23.072	16.780	(2.026)	63.413	347.042	103,49%	
5	KCP TANJUNG BALAI	117.062	44.444	75	17.470	179.052	293	15.753	(19)	(1.235)	14.792	191.147	93,67%	
6	KCP AEK KANOPAN	137.976	8.762	8	19.945	166.691	(357)	4.680	(44)	3.417	7.696	178.841	93,21%	
7	KC SIBOLGA	187.367	29.085	-	19.639	236.091	12.893	13.835	-	581	27.309	239.487	98,58%	
8	KC RANTAU PRAPAT	372.092	54.785	83.822	36.631	547.329	(7.351)	19.744	25.706	(6.080)	32.019	574.911	95,20%	
9	KC PEMATANGSIANTAR PERINTIS	248.777	47.415	101.657	29.996	427.844	9.292	13.570	15.623	342	38.827	447.429	95,62%	
10	KCP PEMATANGSIANTAR SUTOMO	189.970	10.081	8.005	30.453	238.509	21.961	4.290	(689)	(4.122)	21.441	246.378	96,81%	
11	KCP PANYABUNGAN	116.132	17.833	52	15.599	149.616	1.945	7.464	(16)	(2.912)	6.481	166.490	89,86%	
12	KCP SIBUHUAN	105.256	26.461	-	36.587	168.304	11.240	11.833	-	(1.064)	22.008	173.460	97,03%	
13	KCP KISARAN	186.206	49.153	-	47.075	282.434	19.177	23.246	-	684	43.108	277.021	101,95%	
14	KCP INDRAPURA	211.005	9.663	130	21.903	242.700	(7.719)	(698)	(111)	(5.587)	(14.114)	283.811	85,51%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 17-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 17-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>122.885</b>	<b>196.799</b>	<b>111.082</b>	<b>21.396</b>	<b>452.162</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	15.551	25.619	500	3.515	45.185
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	27.694	39.790	2.830	1.855	72.168
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	21.398	38.372	5.900	3.305	68.976
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	38.346	43.210	101.852	9.666	193.074
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	19.896	49.808	-	3.055	72.759
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>15.551</b>	<b>25.619</b>	<b>500</b>	<b>3.515</b>	<b>45.185</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	895	3.147	-	800	4.842
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	124	4.250	-	180	4.554
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	939	4.878	-	575	6.392
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	819	1.482	-	-	2.301
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	1.090	2.140	-	-	3.230
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	1.015	4.334	-	680	6.029
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	900	1.489	-	350	2.739
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	1.132	360	-	100	1.592
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	2.458	627	-	-	3.085
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	1.667	478	-	610	2.755
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	49	500	-	1.009
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	2.105	841	-	160	3.106
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	480	741	-	60	1.281
15	KCP BATUAJI	3.116	651	-	-	3.766	275	268	-	-	543
16	KCP ANAMBAS	950	323	-	-	1.273	132	324	-	-	456
17	KCP NATUNA	2.935	439	-	-	3.374	920	163	-	-	1.083
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	140	48	-	-	188
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>27.694</b>	<b>39.790</b>	<b>2.830</b>	<b>1.855</b>	<b>72.168</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	3.127	2.822	-	300	6.249
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	7.876	3.090	190	255	11.411
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	4.412	2.290	-	150	6.852
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	1.478	305	2.000	-	3.783
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	389	2.656	-	-	3.045
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	2.191	1.993	-	-	4.184
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	2.150	4.167	-	-	6.317
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	197	5.004	-	200	5.401
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	2.665	4.247	640	-	7.552
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	2.599	-	-	2.699
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	-	2.350	-	-	2.350
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	685	2.031	-	-	2.716
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	210	2.083	-	150	2.443
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	442	130	-	500	1.072
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	913	2.236	-	-	3.149
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.305	-	-	1.305
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	235	38	-	-	273
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	624	443	-	300	1.367
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>21.398</b>	<b>38.372</b>	<b>5.900</b>	<b>3.305</b>	<b>68.976</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	3.265	2.314	5.000	-	10.579
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	2.446	2.110	-	15	4.571
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.599	5.415	-	200	7.213
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	3.388	3.872	-	-	7.260
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	612	3.383	-	1.170	5.165
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	669	4.208	700	-	5.577
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	1.093	3.291	-	-	4.384
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	1.456	4.199	200	-	5.856
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	175	3.122	-	-	3.297
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.370	3.680	-	250	5.300
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	1.171	755	-	200	2.126
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	868	483	-	1.370	2.721
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	1.251	702	-	-	1.953
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.576	452	-	-	2.028
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	460	385	-	100	945

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 17-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 17-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>38.346</b>	<b>43.210</b>	<b>101.852</b>	<b>9.666</b>	<b>193.074</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	2.320	6.991	101.752	250	<b>111.314</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	358	2.751	-	600	<b>3.709</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	2.133	3.076	-	400	<b>5.609</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.229	3.671	-	360	<b>5.260</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	4.680	4.143	-	200	<b>9.023</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	2.160	4.359	-	-	<b>6.519</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	3.834	36	-	190	<b>4.059</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	1.503	2.814	-	50	<b>4.367</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	780	151	-	500	<b>1.431</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	1.396	947	-	450	<b>2.793</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	649	157	-	250	<b>1.057</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	538	399	-	1.261	<b>2.199</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	1.673	2.080	-	-	<b>3.754</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	1.168	1.035	-	1.100	<b>3.303</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	49	623	-	100	<b>772</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	2.110	209	100	200	<b>2.619</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	1.396	240	-	1.230	<b>2.866</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	754	42	-	900	<b>1.696</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	372	-	200	<b>824</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	920	551	-	575	<b>2.046</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	464	2.520	-	-	<b>2.984</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	1.614	986	-	300	<b>2.900</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	870	103	-	400	<b>1.373</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	300	368	-	-	<b>668</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	3.168	2.226	-	150	<b>5.544</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	315	1.472	-	-	<b>1.787</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	300	420	-	-	<b>720</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	617	258	-	-	<b>875</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	795	210	-	-	<b>1.005</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>19.896</b>	<b>49.808</b>	-	<b>3.055</b>	<b>72.759</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	3.027	11.794	-	-	<b>14.820</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	825	7.828	-	300	<b>8.953</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	1.507	4.549	-	445	<b>6.501</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	789	6.443	-	550	<b>7.782</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	1.530	3.762	-	300	<b>5.592</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	1.903	4.156	-	200	<b>6.259</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	511	5.491	-	200	<b>6.202</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	1.140	249	-	-	<b>1.389</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	2.683	86	-	-	<b>2.769</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	844	1.554	-	100	<b>2.498</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	770	3.412	-	410	<b>4.592</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	1.945	228	-	200	<b>2.373</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	620	87	-	150	<b>857</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	1.802	171	-	-	<b>1.973</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	100	<b>100</b>

## Kinerja Produk Consumer (CFG)

Posisi 17-Nov-2025

NO	UNIT KERJA	Posisi 17-Nov-2025					Growth YTD					Growth Mtd 17-Nov-25	Target Posisi 30- Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.640.726	1.593.255	576.176	1.976.753	12.786.911	749.162	47.819	119.339	22.636	938.957	(19.527)	13.192.499	96,93%
	AREA BATAM	1.319.922	98.223	82.300	434.229	1.934.674	108.166	2.955	11.507	42.020	164.648	(9.419)	1.992.000	97,12%
1	KCP ANAMBAS	54.534	4.455	137	272	59.398	(12.006)	237	(26)	(29)	(11.824)	(1.055)	64.465	92,14%
2	KCP BATAM CENTER	70.685	25.772	5.716	34.118	136.290	(626)	(1.912)	560	1.110	(867)	(963)	146.832	92,82%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	60.888	2.797	995	10.458	75.139	(3.874)	663	440	8.942	6.170	12	77.223	97,30%
5	KCP ANAMBAS JEMAJA	227	-	-	-	227	148	-	-	-	148	139	78	289,20%
6	KCP BATAM GRAND NIAGA MAS	52.810	271	2.755	58.925	114.761	3.111	(10)	1.069	2.113	6.283	(983)	133.187	86,17%
7	KCP BATAM BATU AJI	79.985	2.055	11.048	39.080	132.168	4.173	265	1.437	(819)	5.056	260	140.053	94,37%
8	KCP BATAM SEKUPANG	18.419	734	8.856	8.664	36.672	7.736	495	(1.696)	4.761	11.296	(194)	46.807	78,35%
9	KCP NATUNA	54.608	4.379	-	-	58.988	9.542	330	-	-	9.872	337	58.362	101,07%
10	KCP BATAMINDO	102.077	608	6.179	21.754	130.617	12.634	524	1.461	1.891	16.509	(802)	123.218	106,01%
11	KCP BATAM BENGKONG	72.686	3.771	9.906	19.944	106.307	8.415	(64)	3.695	2.681	14.726	93	102.219	104,00%
12	KCP BATAM BOTANIA GARDEN	42.004	3.342	7.380	26.126	78.853	9.518	(291)	905	571	10.703	176	87.246	90,38%
13	KCP TANJUNG BALAI KARIMUN 1	210.115	25.567	1.923	6.911	244.515	78.885	1.068	306	5.635	85.894	(1.774)	246.697	99,12%
14	KC TANJUNG PINANG	131.988	13.371	1.025	10.548	156.932	6.977	2.680	138	2.847	12.641	(1.812)	165.073	95,07%
15	KCP BATU AJI	19.421	12	8.899	63.373	91.195	5.119	12	779	11.866	17.776	(578)	96.758	94,25%
16	KCP BINTAN CENTER	143.725	8.729	3.484	5.208	161.146	17.841	(832)	201	1.743	18.953	(2.224)	153.159	105,21%
17	KCP BATAM RADEN PATAH	67.189	962	6.018	69.558	143.727	17.276	478	(907)	(4.663)	12.184	652	151.764	94,70%
18	KC BATAM WINDSOR CENTRAL	138.560	1.399	8.491	59.290	207.739	15.902	77	3.231	8.898	28.108	(703)	198.860	104,47%
	AREA MEDAN KOTA	1.565.245	194.891	70.572	313.373	2.144.081	181.464	10.723	5.582	1.521	199.290	4.786	2.194.090	97,72%
1	KCP MEDAN ADAM MALIK	100.206	5.318	3.884	66.098	175.506	9.902	3.403	(402)	(10.998)	1.904	1.097	191.714	91,55%
2	KCP MEDAN GATOT SUBROTO	134.620	3.638	5.738	13.337	157.333	6.481	681	(1.917)	4.886	10.131	(1.974)	161.418	97,47%
3	KC MEDAN GAJAH MADA	79.106	24.358	6.064	21.377	130.906	16.778	2.853	1.067	1.504	22.203	1.373	121.184	108,02%
4	KCP MEDAN SUKARAMAI	83.424	6.246	3.531	10.096	103.298	(5.747)	878	593	(127)	(4.403)	(615)	119.299	86,59%
5	KCP MEDAN KRAKATAU	88.357	10.076	2.076	15.733	116.241	(5.840)	576	353	1.830	(3.080)	(510)	131.690	88,27%
6	KCP MEDAN TOMANG ELOK	32.981	2.215	4.578	6.592	46.366	8.048	335	(855)	745	8.272	(1.211)	46.389	99,95%
7	KCP MEDAN JUANDA	47.498	5.880	2.409	16.667	72.454	7.101	382	987	(979)	7.492	272	77.036	94,05%
8	KCP MEDAN SUTOMO	2.567	270	1.512	1.031	5.379	2.487	270	1.512	1.031	5.299	(24)	9.385	57,31%
9	KC MEDAN S PARMAN	123.872	18.444	4.500	12.850	159.666	32.948	74	(687)	(1.722)	30.613	823	158.758	100,57%
10	KCP MEDAN KAMPUNG BARU	63.896	30.630	4.665	17.018	116.210	10.620	(2.484)	600	(1.492)	7.244	(565)	126.793	91,65%
11	KCP MEDAN SIMPANG LIMUN	75.884	32.520	3.363	10.341	122.107	3.859	(1.260)	(735)	(2.865)	(1.000)	(948)	137.225	88,98%
12	KCP MEDAN PULO BRAYAN	163.735	18.879	3.492	24.121	210.228	17.810	604	(570)	2.287	20.131	2.446	205.092	102,50%
13	KCP MEDAN IMAM BONJOL	47.622	202	3.752	24.412	75.988	10.797	10	2.353	(657)	12.502	368	74.615	101,84%
14	KCP MEDAN ISKANDAR MUDA 1	53.203	7.030	2.068	13.941	76.242	1.908	(629)	395	(1.365)	309	(695)	85.579	89,09%
15	KCP MEDAN PANCA BUDI	16.087	92	988	867	18.033	9.132	(2)	(309)	469	9.290	213	17.590	102,51%
16	KCP MEDAN MUCHTAR BASRI	122.356	10.478	2.664	13.722	149.221	11.579	842	1.133	(1.295)	12.259	186	151.758	98,33%
17	KC MEDAN KEJAKSAAN	292.387	17.812	10.560	42.040	362.800	24.142	4.093	(251)	8.323	36.307	4.391	347.257	104,49%
18	KC MEDAN USU	37.445	803	4.729	3.130	46.106	19.461	97	2.316	1.944	23.819	160	31.309	147,26%
	AREA MEDAN RAYA	1.599.063	265.186	50.270	233.857	2.148.376	124.405	19.935	16.051	(3.082)	157.310	719	2.201.267	97,60%
1	KCP PERBAUNGAN	61.063	17.549	2.678	1.600	82.891	9.016	(1.367)	1.096	888	9.633	859	89.332	98,76%
2	KCP MEDAN MARELAN RAYA	74.017	7.841	2.185	11.997	96.041	(5.091)	(527)	620	(69)	(5.068)	(378)	114.649	83,77%
3	KCP TEBING TINGGI SUDIRMAN 1	143.366	33.328	3.847	57.727	238.267	(2.376)	(3.527)	1.311	(6.044)	(10.636)	(943)	271.752	87,68%
4	KCP STABAT KH ZAINUL ARIFIN	96.819	22.515	2.843	23.593	145.770	2.796	2.899	(580)	(2.573)	2.542	(759)	159.883	91,17%
5	KCP MEDAN SETIA BUDI	189.829	5.668	4.970	8.578	209.045	20.665	74	419	(337)	20.820	551	202.408	103,28%
6	KCP MEDAN BELAWAN	118.474	7.616	1.232	4.750	132.072	7.977	1.467	986	201	10.631	(258)	133.806	98,70%
7	KCP MEDAN A.H NASUTION	76.783	3.588	4.884	15.507	100.763	9.266	(113)	1.015	(2.050)	8.117	(167)	103.398	97,45%
8	KCP KABANJAHE	66.205	18.425	870	6.358	91.858	2.450	2.515	622	1.820	7.407	740	95.541	96,15%
9	KCP BINJAI JAMIN GINTING	46.307	8.453	3.120	21.663	79.544	4.770	2.198	2.827	(4.814)	4.981	(503)	87.647	90,75%
10	KCP MEDAN RING ROAD	55.738	13.164	3.581	33.125	105.607	8.139	5.041	744	(344)	13.580	196	103.661	101,88%
11	KC LUBUK PAKAM	220.925	29.656	2.698	7.846	261.125	14.858	523	(486)	(1.217)	13.679	(522)	263.405	99,13%
12	KCP PANGKALAN BRANDAN	65.423	19.108	4.702	3.745	92.978	4.623	593	3.720	3.341	12.277	(159)	93.313	99,64%
13	KC BINJAI	55.643	34.614	6.440	14.023	110.721	3.734	1.406	2.343	4.546	12.029	866	114.514	96,69%
14	KCP MEDAN AKSARA	279.346	38.712	3.783	9.881	331.722	26.442	8.761	(30)	2.256	37.430	883	309.858	107,06%
15	KCP CEMARA ASRI	49.124	4.949	2.436	13.465	69.974	17.136	(8)	1.446	1.312	19.887	312	63.498	110,20%
	AREA PEKANBARU	2.724.823	558.283	293.956	602.481	4.179.543	227.151	8.589	51.333	6.569	293.641	(13.635)	4.332.277	96,47%
1	KCP DUMAI SUKADADI	95.577	10.504	14.391	16.129	136.601	(2.676)	(288)	1.674	2.852	1.561	(1.244)	161.244	84,72%
2	KCP PANAM RAYA	55.814	3.342	12.340	37.796	109.292	2.600	1.183	365	(1.322)	2.827	629	117.355	93,13%
3	KCP PEKANBARU SUDIRMAN	120.061	13.741	8.280	12.617	154.699	5.061	1.462	64	(3.990)	2.598	(8)	177.569	87,12%
4	KCP PEKANBARU PANAM	234.507	17.902	5.757	29.607	287.773	8.403	(1.722)	15	(3.321)	3.374	(1.488)	293.503	98,05%
5	KCP TEMBILAHAN	41.517	60.227	1.945	882	104.571	6.651	(13.727)	(167)	(60)	(7.303)	(686)	115.242	90,74%
6	KCP SELAT PANJANG	38.283	45.296	200	253	84.032	12	470	200	(16)	665	(966)	91.314	92,02%
7	KC DURI	55.695	7.539	17.211	3.930	84.375	731	6	5.140	326	6.203	(293)	93.182	90,55%
8	KCP UJUNG BATU 1	147.478	14.007	26.182	5.332	192.999	6.736	5.979	1.174	12.152	(287)	198.675	97,14%	
9	KCP BAGAN SIAPIAPI	40.188	9.823	6.030	356	56.398	2.169	800	3.042	(339)	5.673	348	59.421	94,91%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	19.919	5.291	40.298	2.080	1.524	(1.137)	(39)	2.427	(109)	44.221	91,13%
11	KCP SIAK	100.362	43.339	4.237	1.167	149.105	4.513	2.035	939	744	8.232	(715)	153.271	97,28%
12	KCP PANGKALAN KERINCIA MAHARA.	100.738	14.137	5.519	40.733	161.127	10.041	1.889	1.530	(4.710)	8.750	(1.502)	174.288	92,45%
13	KCP TELUK KUANTAN	73.473	41.197	8.712	16.542	139.926	7.009	882	(30)</					

## Kinerja Produk Consumer (CFG)

Posisi 17-Nov-2025

NO	UNIT KERJA	Posisi 17-Nov-2025					Growth YtD					Growth MtD 17-Nov-25	Target Posisi 30- Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.716	30.883	3.322	4.085	211.005	(4.031)	(3.878)	64	127	(7.719)	(322)	234.495	89,98%
10	KC SIBOLGA	118.860	64.199	2.303	2.005	187.367	6.996	4.314	1.556	27	12.893	214	189.005	99,13%
11	KCP SIBUHUAN	63.110	39.339	2.543	265	105.256	8.481	1.601	1.240	(83)	11.240	(213)	107.669	97,76%
12	KCP KOTA PINANG	77.527	18.142	6.528	16.180	118.378	19.514	(1.095)	5.237	(1.064)	22.592	743	105.810	111,88%
13	KCP PEMATANGSIANTAR SUTOMO	73.492	11.563	8.099	96.817	189.970	21.433	6.718	2.374	(8.564)	21.961	1.111	185.426	102,45%
14	KC PADANGSIDEMPUAN	153.984	38.110	9.504	11.733	213.331	17.608	2.256	6.397	(674)	25.587	457	209.436	101,86%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 17-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 17-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>98.551</b>	<b>3.712</b>	<b>9.338</b>	<b>11.284</b>	<b>122.885</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	12.399	1.871	1.180	100	15.551
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	24.157	150	187	3.200	27.694
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	18.157	160	2.275	806	21.398
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	29.738	1.052	3.494	4.062	38.346
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	14.100	478	2.202	3.116	19.896
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>12.399</b>	<b>1.871</b>	<b>1.180</b>	<b>100</b>	<b>15.551</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	795	100	-	-	895
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	124	-	-	-	124
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.605	500	-	-	2.105
4	KCP BATAM CENTER	760	446	-	230	1.436	915	-	-	100	1.015
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	225	-	714	-	939
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	819	-	-	-	819
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	132	-	-	-	132
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	900	-	-	-	900
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	1.090	-	-	-	1.090
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	665	-	467	-	1.132
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	-	-	480
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	1.824	634	-	-	2.458
14	KCP BATU AJI	630	1.889	597	-	3.116	275	-	-	-	275
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.340	327	-	-	1.667
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	140	-	-	-	140
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>24.157</b>	<b>150</b>	<b>187</b>	<b>3.200</b>	<b>27.694</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	6.870	-	-	1.006	7.876
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.900	-	-	250	2.150
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	685	-	-	-	685
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	2.970	-	-	157	3.127
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	575	-	49	-	624
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	300	-	-	142	442
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	335	-	-	578	913
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	2.191	-	-	-	2.191
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	4.380	-	-	32	4.412
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	-	-	-	-	-
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	80	-	119	190	389
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	1.876	-	19	770	2.665
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	12	150	-	35	197
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	170	-	-	40	210
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	235	-	-	-	235
17	KCP MEDAN USU	2.559	591	998	87	4.235	1.478	-	-	-	1.478
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>18.157</b>	<b>160</b>	<b>2.275</b>	<b>806</b>	<b>21.398</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	3.265	-	-	-	3.265
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	2.446	-	-	-	2.446
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	970	-	201	-	1.171
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	560	-	109	-	669
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	754	-	660	162	1.576
6	KC BINJAI	980	350	428	812	2.570	692	-	607	300	1.599
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.370	-	-	-	1.370
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	460	-	-	-	460
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.140	-	111	-	1.251
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	175	175
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	1.296	160	-	-	1.456
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	3.388	-	-	-	3.388
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	280	-	588	-	868
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	612	-	-	-	612
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	924	-	-	169	1.093
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>29.738</b>	<b>1.052</b>	<b>3.494</b>	<b>4.062</b>	<b>38.346</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	1.605	610	105	-	2.320
2	KC DUMAI	12.111	-	247	578	12.936	1.130	-	-	99	1.229
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	2.120	-	-	13	2.133
4	KC DURI	1.540	300	1.218	272	3.330	50	-	364	50	464
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	1.067	442	284	-	2.160
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	748	-	-	420	1.168
7	KCP BANGKINANG	3.815	-	640	570	5.025	1.310	-	-	86	1.396
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	220	-	138	-	358
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	-	300
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	2.678	-	-	490	3.168
11	KCP SIAK	3.459	-	215	557	4.231	1.360	-	-	750	2.110
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	3.547	-	187	100	3.834
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	870	-	-	-	870
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	1.199	-	197	-	1.396
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	300	-	-	-	300
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	754	754
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	20	-	318	200	538
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	750	-	30	-	780
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	920	-	-	-	920
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	1.614	-	59	-	1.673
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	1.503	-	-	-	1.503
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	1.020	-	361	233	1.614
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	200	-	115	-	315

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 17-Nov-25)**