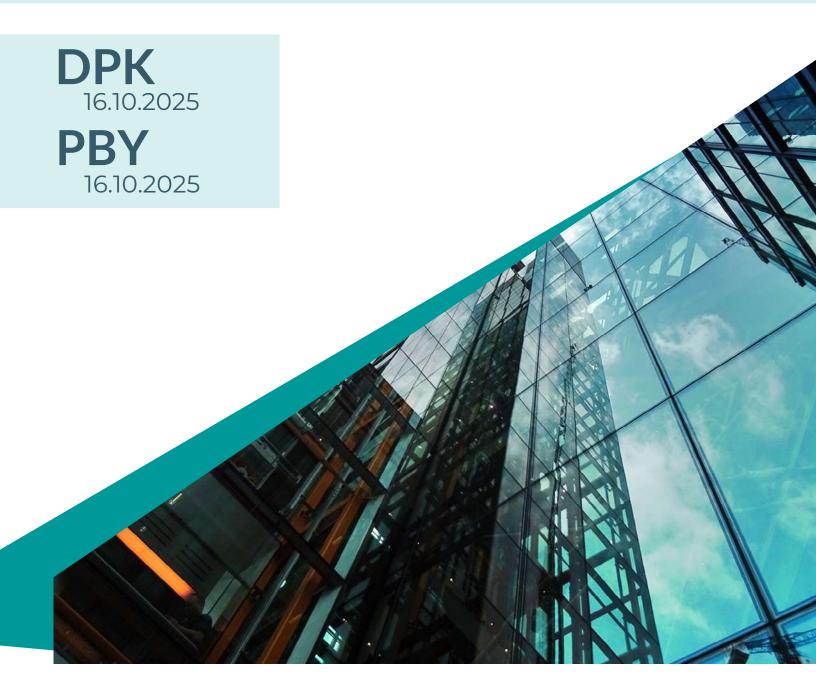


# LEADING - LAGGING INDICATOR RO II Medan





### LEADING & LAGGING INDICATOR RO II MEDAN





#### LEADING INDICATOR

|                      | ТАВ   | HAJI          | ТАВ  | BISNIS        | TAB PER | ENCANAAN      | N    | IAXI          |     | RB                   | ED                | С                | QI                | RIS              | PRUDE            | NTIAL                   | BSI                  | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                       |      | NCAIRAN<br>NSUMER |
|----------------------|-------|---------------|------|---------------|---------|---------------|------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|------------------|-------------------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|------|-------------------|
| AREA                 | 1-16- | Oct 25        | 1-16 | -Oct 25       | 1-16    | -Oct 25       | 1-07 | -Oct 25       | 1-1 | 17-Oct 25            | 1-15-0            | oct 25           | 1-15-0            | Oct 25           | 1-16-0           | Oct 25                  | 1-13-                | Oct 25             | 1-16-0 | Oct 25        | 1-16-0              | ct 25                 | 1-16 | .6-Oct 25         |
|                      | Noa   | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa     | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued<br>(Case) | Issued<br>(ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)     |
| AREA BATAM           | 1,617 | 2,268         | 53   | 3,900         | 51      | 820           | 30   | 541           | 21  | 4,315                | 105               | 59.3%            | 1,497             | 21.6%            | 11               | 180                     | 69                   | 38.3%              | 441    | 16,589        | 3,675               | 47.1%                 | 79   | 22,756            |
| AREA MEDAN KOTA      | 1,289 | 3,660         | 34   | 1,238         | 33      | 895           | 17   | 303           | 18  | 10,000               | 202               | 65.6%            | 1,421             | 19.8%            | 18               | 436                     | 20                   | 11.1%              | 412    | 20,318        | 4,718               | 53.0%                 | 86   | 24,443            |
| AREA MEDAN RAYA      | 1,344 | 3,644         | 26   | 797           | 7       | 101           | 42   | 502           | 7   | 1,250                | 395               | 76.1%            | 4,104             | 53.6%            | 12               | 304                     | 72                   | 48.0%              | 330    | 12,567        | 3,453               | 49.3%                 | 122  | 25,192            |
| AREA PEKANBARU       | 3,524 | 2,206         | 68   | 3,804         | 28      | 559           | 49   | 757           | 31  | 13,350               | 291               | 70.6%            | 2,068             | 15.1%            | 26               | 850                     | 118                  | 39.3%              | 807    | 30,479        | 6,995               | 48.2%                 | 187  | 47,648            |
| AREA PEMATANGSIANTAR | 985   | 3,131         | 33   | 2,623         | 21      | 1,413         | 38   | 605           | 23  | 6,450                | 26                | 44.8%            | 402               | 6.6%             | 6                | 106                     | 94                   | 67.1%              | 439    | 19,855        | 4,249               | 55.9%                 | 148  | 26,811            |
| RO II MEDAN          | 8,759 | 14,909        | 214  | 12,361        | 140     | 3,788         | 176  | 2,708         | 100 | 35,365               | 1,019             | 69.1%            | 9,492             | 22.9%            | 73               | 1,875                   | 373                  | 39.3%              | 2,429  | 99,807        | 23,091              | 50.4%                 | 622  | 146,851           |

#### RERATA PEROLEHAN AREA TERHADAP JUMLAH OUTLET

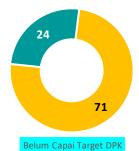
|                      |        | ТАВ    | HAJI          | TAB E | BISNIS        | T/<br>PERENC | AB<br>CANAAN  | М     | AXI           | F     | ₹В            | EDC I             | MtD              | QR                | ıs               | PRUDI            | NTIAL                   | BSI                     | AGEN                | CICIL | EMAS          | BULL<br>(Emas D     |                       |       | CAIRAN<br>SUMER |
|----------------------|--------|--------|---------------|-------|---------------|--------------|---------------|-------|---------------|-------|---------------|-------------------|------------------|-------------------|------------------|------------------|-------------------------|-------------------------|---------------------|-------|---------------|---------------------|-----------------------|-------|-----------------|
| AREA                 | JUMLAH | 1-16-0 | Oct 25        | 1-16- | Oct 25        | 1-16-0       | Oct 25        | 1-07- | Oct 25        | 1-17- | Oct 25        | 1-15-0            | Oct 25           | 1-15-C            | ct 25            | 1-16-0           | Oct 25                  | 1-13-                   | Oct 25              | 1-16- | Oct 25        | 1-16-0              | ct 25                 | 1-16- | -Oct 25         |
| ANLA                 | OUTLET | Noa    | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa          | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Merchant<br>(MtD) | % Rasio<br>Aktif | Merchant<br>(MtD) | % Rasio<br>Aktif | Issued<br>(Case) | Issued<br>(ACE)<br>Juta | Jumlah<br>Agen<br>(MtD) | % Agen<br>Produktif | Noa   | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa   | Nom<br>(Juta)   |
| AREA BATAM           | 18     | 90     | 126           | 2.9   | 217           | 2.8          | 46            | 2     | 30            | 1     | 240           | 6                 | 59.3%            | 83                | 21.6%            | 0.6              | 10.0                    | 3.8                     | 38.3%               | 25    | 922           | 204                 | 47%                   | 4     | 1,264           |
| AREA MEDAN KOTA      | 18     | 72     | 203           | 1.9   | 69            | 1.8          | 50            | 1     | 17            | 1     | 556           | 11                | 65.6%            | 79                | 19.8%            | 1.0              | 24.2                    | 1.1                     | 11.1%               | 23    | 1,129         | 262                 | 53%                   | 5     | 1,358           |
| AREA MEDAN RAYA      | 15     | 90     | 243           | 1.7   | 53            | 0.5          | 7             | 3     | 33            | 0     | 83            | 26                | 76.1%            | 274               | 53.6%            | 0.8              | 20.2                    | 4.8                     | 48.0%               | 22    | 838           | 230                 | 49%                   | 8     | 1,679           |
| AREA PEKANBARU       | 30     | 117    | 74            | 2.3   | 127           | 0.9          | 19            | 2     | 25            | 1     | 445           | 10                | 70.6%            | 69                | 15.1%            | 0.9              | 28.3                    | 3.9                     | 39.3%               | 27    | 1,016         | 233                 | 48%                   | 6     | 1,588           |
| AREA PEMATANGSIANTAR | 14     | 70     | 224           | 2.4   | 187           | 1.5          | 101           | 3     | 43            | 2     | 461           | 2                 | 44.8%            | 29                | 6.6%             | 0.4              | 7.6                     | 6.7                     | 67.1%               | 31    | 1,418         | 304                 | 56%                   | 11    | 1,915           |
| RO II MEDAN          | 95     | 92     | 157           | 2.3   | 130           | 1.5          | 40            | 2     | 29            | 1     | 372           | 11                | 69.1%            | 100               | 22.9%            | 0.8              | 19.7                    | 3.9                     | 39.3%               | 26    | 1,051         | 243                 | 50%                   | 7     | 1,546           |
| TICKET SIZE          |        | 1      | .7            | 57    | 7.8           | 27           | 7.1           | 1     | 5.4           | 35    | 3.7           |                   |                  |                   |                  |                  |                         |                         |                     | 41    | l.1           |                     |                       | 23    | 36.1            |

#### LAGGING INDICATOR

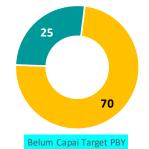
|                      | DPK<br>(*Juta) |           | Tabun<br>(*Jut | •       | Tab Bi        | isnis   | Tab<br>(*Ju |         | Tab Pere<br>(*Ju |        | Pembi<br>(*Ju |           | Consi<br>(*Ju |         | Mil<br>(*Ju |        | SM<br>(*Ju |         | Cicil E<br>(*Jut |         | Gadai<br>(*Ju | 1.1    | Kol     | 12    |
|----------------------|----------------|-----------|----------------|---------|---------------|---------|-------------|---------|------------------|--------|---------------|-----------|---------------|---------|-------------|--------|------------|---------|------------------|---------|---------------|--------|---------|-------|
| AREA                 | 16-Oct-25      |           | 16-Oc          |         | (*Ju<br>16-Oc |         | 16-0        |         | 16-0             |        | 16-0          |           | 16-0          |         | 16-0        |        | 16-00      |         | 16-00            |         | 16-00         |        | 16-00   | ct-25 |
|                      | MtD            | YtD       | MtD            | YtD     | MtD           | YtD     | MtD         | YtD     | MtD              | YtD    | MtD           | YtD       | MtD           | YtD     | MtD         | YtD    | MtD        | YtD     | MtD              | YtD     | MtD           | YtD    | Abs     | %     |
| AREA BATAM           | 4,052          | 181,168   | -1,733         | 68,232  | 1,693         | 99,172  | 3,147       | 40,175  | 894              | 1,282  | 11,488        | 289,776   | 3,657         | 157,017 | -226        | 9,593  | -3,069     | 5,271   | 8,783            | 91,834  | 26,060        | 2,343  | 102,838 | 3.83% |
| AREA MEDAN KOTA      | 622,709        | 334,247   | -52,258        | 87,636  | -13,326       | 73,025  | 2,599       | 23,304  | 1,741            | 9,659  | 15,214        | 376, 181  | -183          | 178,672 | -1,363      | 29,693 | -2,158     | 12,661  | 12,024           | 115,050 | 40,105        | 6,894  | 81,299  | 2.78% |
| AREA MEDAN RAYA      | 14,677         | 229,228   | -23,097        | 93,711  | -20,952       | 31,265  | 4,744       | 28,567  | 114              | -253   | 15,889        | 299,675   | 4,374         | 137,563 | 1,075       | 16,890 | -237       | 14,008  | 6,677            | 88,523  | 42,691        | 4,000  | 90,782  | 3.09% |
| AREA PEKANBARU       | -62,310        | 546,690   | -71,151        | 156,567 | -20,212       | 76,197  | 2,988       | 44,505  | 436              | -1,489 | 15,516        | 514,993   | -2,390        | 262,777 | -2,488      | 18,301 | -8,444     | -16,386 | 22,176           | 202,739 | 47,563        | 6,662  | 200,038 | 3.07% |
| AREA PEMATANGSIANTAR | -141,991       | 77,456    | -15,141        | 129,902 | -6,870        | 33,209  | 3,954       | 44,855  | 1,806            | 4,334  | 18,314        | 303,233   | 2,988         | 106,413 | -718        | -3,096 | -3,150     | 60,562  | 11,307           | 94,122  | 45,231        | 7,887  | 150,475 | 4.36% |
| PO II MEDAN          | /127 127       | 1 368 780 | -163 380       | 536 048 | -50 667       | 312 868 | 17 /122     | 181 406 | 4 992            | 13 53/ | 76 /22        | 1 792 959 | 8 447         | 842 443 | -3 720      | 71 391 | -17.058    | 76 116  | 60 967           | 502 268 | 201 6/10      | 27 786 | 625 /32 | 3 38% |

KC/KCP Sudah Capai Target DPK 25%
KC/KCP Belum Capai Target DPK 75%

KC/KCP Sudah Capai Target PBY 26%
KC/KCP Belum Capai Target PBY 74%



**62%** 



KC/KCP Negatif MtD DPK 58%

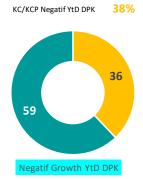
40

55

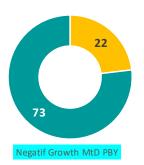
Negatif Growth MtD DPK

KC/KCP Positif MtD DPK

42%



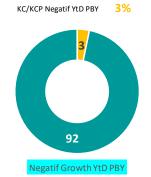
KC/KCP Positif YtD DPK



77%

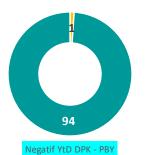
KC/KCP Positif MtD PBY

KC/KCP Negatif MtD PBY 23%



KC/KCP Positif YtD PBY

97%



KC/KCP Positif YtD DPK & PBY

KC/KCP Negatif YtD DPK & PBY

99%

1%



## LEADING & LAGGING INDICATOR AREA BATAM





#### LEADING INDICATOR (\*Sort By Tab Haji)

|                             | ТАВ   | HAJI          | TAB  | BISNIS        | TAB PER | RENCANAAN     | N    | MAXI          |     | RB                   | ED                | с                | QI                | RIS              | PRUDEN  | ITIAL                  | BSI                  | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                       |      | CAIRAN<br>ISUMER |
|-----------------------------|-------|---------------|------|---------------|---------|---------------|------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|---------|------------------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|------|------------------|
| OUTLET                      | 1-16- | Oct 25        | 1-16 | -Oct 25       | 1-1     | 6-Oct 25      | 1-07 | -Oct 25       | 1-1 | 17-Oct 25            | 1-15-0            | ct 25            | 1-15-             | Oct 25           | 1-16-Oc | t 25                   | 1-13-                | Oct 25             | 1-16-0 | Oct 25        | 1-16-0              | ct 25                 | 1-16 | 5-Oct 25         |
| OUTE                        | Noa   | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa     | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | (Case)  | ssued<br>(ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)    |
| AREA BATAM                  | 1,617 | 2,268         | 53   | 3,900         | 51      | 820           | 30   | 541           | 21  | 4,315                | 105               | 59.3%            | 1,497             | 21.6%            | 11      | 180                    | 69                   | 38.3%              | 441    | 16,589        | 3,675               | 47.1%                 | 79   | 22,756           |
| KCP ANAMBAS JEMAJA          | 2     | 0             | 0    | 0             | 0       | 0             | С    | 0             | 0   | 0                    | 0                 | 0.0%             | 36                | 35.0%            | 0       | 0                      | 0                    | 0.0%               | 1      | 4             | 25                  | 8.3%                  | 1    | 10               |
| KCP NATUNA                  | 75    | 3             | 1    | 249           | 1       | 0             | 1    | 40            | 0   | ) 0                  | 1                 | 50.0%            | 112               | 24.6%            | 0       | 0                      | 0                    | 0.0%               | 7      | 272           | 243                 | 81.0%                 | 5    | 560              |
| KCP BATAM SEKUPANG          | 50    | 11            | 1    | 2,010         | 0       | 0             | 1    | . 3           | 1   | . 200                | 6                 | 66.7%            | 42                | 14.9%            | 0       | 0                      | 1                    | 10.0%              | 10     | 449           | 89                  | 22.2%                 | 2    | 521              |
| KCP TANJUNG UBAN            | 90    | 12            | 2    | 0             | 13      | 1             | 1    | . 7           | 0   | ) C                  | 4                 | 80.0%            | 54                | 20.1%            | 0       | 0                      | 1                    | 10.0%              | 16     | 512           | 142                 | 47.4%                 | 4    | 470              |
| KCP TANJUNG BALAI KARIMUN 2 | 71    | 16            | 0    | 0             | 0       | 0             | 1    | . 5           | 0   | ) (                  | 1                 | 16.7%            | 38                | 13.8%            | 0       | 0                      | 5                    | 50.0%              | 29     | 1,338         | 100                 | 25.0%                 | 1    | 100              |
| KCP BATUAJI                 | 93    | 19            | 1    | 0             | 7       | 12            | 4    | 20            | 1   | 1,000                | 12                | 60.0%            | 158               | 35.0%            | 0       | 0                      | 9                    | 90.0%              | 23     | 576           | 104                 | 20.7%                 | 3    | 528              |
| KCP BINTAN CENTER           | 59    | 22            | 3    | 62            | 2       | 300           | C    | 0             | 4   | 435                  | 5                 | 55.6%            | 96                | 16.5%            | 0       | 0                      | 2                    | 20.0%              | 34     | 784           | 699                 | 139.8%                | 15   | 2,349            |
| KC BATAM WINDSOR CENTRAL    | 124   | 52            | 11   | 1,043         | 2       | 0             | 6    | 117           | 2   | 600                  | 10                | 55.6%            | 137               | 19.0%            | 2       | 94                     | 26                   | 260.0%             | 44     | 2,847         | 968                 | 161.3%                | 4    | 1,486            |
| KCP BATAM RADEN PATAH       | 157   | 69            | 2    | 0             | 4       | 0             | C    | 0             | 1   | 100                  | 3                 | 50.0%            | 81                | 22.7%            | 1       | 30                     | 0                    | 0.0%               | 31     | 1,079         | 35                  | 7.0%                  | 6    | 1,988            |
| KCP BATAM BENGKONG          | 66    | 128           | 4    | 1             | 1       | 0             | 4    | 27            | 1   | . 200                | 12                | 80.0%            | 48                | 13.7%            | 0       | 0                      | 2                    | 20.0%              | 22     | 586           | 41                  | 10.4%                 | 4    | 1,110            |
| KCP BATAMINDO               | 103   | 150           | 2    | 51            | 3       | 5             | 1    | . 10          | 0   | ) (                  | 5                 | 45.5%            | 77                | 16.4%            | 0       | 0                      | 1                    | 10.0%              | 27     | 806           | 167                 | 33.4%                 | 7    | 2,567            |
| KCP ANAMBAS                 | 32    | 181           | 0    | 0             | 0       | 0             | 5    | 168           | 2   | 350                  | 0                 |                  | 56                |                  | 0       | 0                      | 0                    | 0.0%               | 8      | 206           | 119                 | 39.8%                 | 2    | 320              |
| KCP TANJUNG BALAI KARIMUN 1 | 86    | 189           | 3    | 0             | 15      | 0             | C    | 0             | 0   | ) (                  | 4                 | 80.0%            | 102               | 61.4%            | 0       | 0                      | 1                    | 10.0%              | 62     | 2,394         | 242                 | 60.5%                 | 5    | 1,825            |
| KCP BATAM BATU AJI          | 135   | 211           | 4    | 254           | 1       | 0             | 2    | 30            | 2   | 230                  | 8                 | 53.3%            | 76                | 17.3%            | 0       | 0                      | 3                    | 30.0%              | 32     | 992           | 89                  | 17.9%                 | 4    | 3,637            |
| KCP BATAM CENTER            | 120   | 212           | 5    | 82            | 0       | 0             | C    | 0             | 2   | 200                  |                   | 57.9%            | 53                |                  |         | 47                     | 12                   | 120.0%             | 26     | 1,181         | 166                 | 33.2%                 | 2    | 522              |
| KCP BATAM GRAND NIAGA MAS   | 142   | 223           | 7    | 143           | 1       | 501           | C    | 0             | 1   | . 500                | 8                 | 72.7%            | 105               | 20.3%            | 0       | 0                      | 2                    | 20.0%              | 24     | 1,176         | 54                  | 10.8%                 | 6    | 2,686            |
| KC TANJUNG PINANG           | 95    | 276           | 4    | 2             | 1       | 1             | 2    | 5             | 3   | 400                  | 11                | 57.9%            | 119               | 17.9%            | 2       | 10                     | 1                    | 10.0%              | 31     | 943           | 117                 | 23.4%                 | 3    | 572              |
| KCP BATAM BOTANIA GARDEN    | 117   | 493           | 3    | 2             | 0       | 0             | 2    | 110           | 1   | . 100                | 4                 | 57.1%            | 107               | 36.3%            | 0       | 0                      | 3                    | 30.0%              | 14     | 443           | 275                 | 68.7%                 | 5    | 1,505            |

| 0117157                     | DPK<br>(*Juta) |         | Tabun<br>(*Jut | ~             | Tab Bi: |        | Tab F<br>(*Jut |        | Tab Perei<br>(*Ju |       | Pembia<br>(*Jut |         | Consu<br>(*Ju |         | Miki<br>(*Jut |        | SMI<br>(*Jut |        | Cicil E | 1.1    | Gadai I<br>(*Jut |       | Kol     | 12    |
|-----------------------------|----------------|---------|----------------|---------------|---------|--------|----------------|--------|-------------------|-------|-----------------|---------|---------------|---------|---------------|--------|--------------|--------|---------|--------|------------------|-------|---------|-------|
| OUTLET                      | 16-Oct-25      |         | 16-Oct         | t- <b>2</b> 5 | 16-Oct  | -25    | 16-Oc          | t-25   | 16-00             | ct-25 | 16-Oct          | -25     | 16-00         | t-25    | 16-Oct        | -25    | 16-Oct       | -25    | 16-Oc   | t-25   | 16-Oc            | t-25  | 16-00   | ct-25 |
|                             | MtD            | YtD     | MtD            | YtD           | MtD     | YtD    | MtD            | YtD    | MtD               | YtD   | MtD             | YtD     | MtD           | YtD     | MtD           | YtD    | MtD          | YtD    | MtD     | YtD    | MtD              | YtD   | Abs     | %     |
| AREA BATAM                  | 4,052          | 181,168 | -1,733         | 68,232        | 1,693   | 99,172 | 3,147          | 40,175 | 894               | 1,282 | 11,488          | 289,776 | 3,657         | 157,017 | -226          | 9,593  | -3,069       | 5,271  | 8,783   | 91,834 | 26,060           | 2,343 | 102,838 | 3.83% |
| KCP BATAM CENTER            | -7,476         | 10,577  | -8,293         | 13,356        | -1,468  | 3,949  | 405            | 6,924  | -15               | -52   | 838             | 12,483  | -485          | -17     | -305          | 1,091  | 0            | 0      | 826     | 5,234  | 6,175            | 801   | 8,144   | 4.03% |
| KCP BATAM RADEN PATAH       | -4,903         | -10,980 | -2,555         | -9,073        | 584     | 1,119  | 134            | 286    | -11               | -225  | 704             | 14,747  | 778           | 11,100  | 0             | 0      | -885         | -571   | 811     | 4,218  | 0                | 0     | 2,582   | 1.51% |
| KCP BATAMINDO               | -5,333         | 28,994  | -1,528         | 13,538        | -235    | 560    | 155            | 3,845  | 9                 | 3     | 1,679           | 22,480  | 1,320         | 16,941  | -141          | -1,711 | 0            | 0      | 501     | 7,250  | 0                | 0     | 7,381   | 4.03% |
| KCP TANJUNG UBAN            | 22,676         | 26,795  | -1,228         | -2,214        | 495     | 732    | 64             | 946    | 0                 | -80   | 117             | 7,923   | 53            | 4,635   | -299          | 37     | 0            | 0      | 363     | 3,251  | 0                | 0     | 7,664   | 8.02% |
| KCP TANJUNG BALAI KARIMUN 1 | -988           | -9,634  | -1,154         | -7,699        | 66      | 185    | 208            | 2,274  | -10               | -122  | 1,863           | 21,721  | 702           | 4,901   | 10            | 1,286  | 0            | -8     | 1,150   | 15,541 | 0                | 0     | 4,117   | 2.02% |
| KCP BATAM BENGKONG          | -753           | 40,424  | -873           | 8,733         | -2,059  | 1,565  | -75            | 2,930  | -58               | -20   | 725             | 19,363  | 277           | 13,266  | 198           | 3,077  | 0            | 0      | 250     | 3,020  | 0                | 0     | 6,086   | 4.09% |
| KCP BATUAJI                 | -3,474         | 89,188  | -749           | 19,769        | 123     | 24,529 | 146            | 2,226  | 136               | 211   | 30              | 20,330  | 25            | 16,343  | 0             | 0      | 0            | 0      | 5       | 3,987  | 0                | 0     | 2,326   | 2.31% |
| KCP BATAM GRAND NIAGA MAS   | 1,904          | -17,077 | -613           | 13,935        | -1,352  | 8,400  | 207            | 2,788  | 509               | 1,064 | 2,232           | 7,368   | 1,577         | 6,557   | 178           | -5,752 | -8           | 2,303  | 486     | 4,262  | 0                | 0     | 10,158  | 5.04% |
| KCP BATAM BOTANIA GARDEN    | -3,096         | 9,421   | -562           | 1,233         | -13     | -373   | -64            | 3,955  | -11               | -12   | 827             | 15,955  | 262           | 10,351  | -31           | 577    | 0            | -695   | -9      | 3,253  | 2,469            | 605   | 2,878   | 2.84% |
| KCP BINTAN CENTER           | -2,234         | -5,925  | -192           | -11,645       | -550    | 1,105  | -2             | 973    | 303               | 229   | 1,300           | 21,276  | 1,072         | 17,193  | -241          | -3,669 | 0            | 0      | 355     | 4,239  | 3,513            | 114   | 6,663   | 3.44% |
| KCP ANAMBAS                 | 281            | 1,398   | 367            | 1,186         | -148    | -819   | 179            | 1,162  | 1                 | -0    | -366            | -9,628  | -519          | -11,333 | 0             | 0      | 0            | 0      | 153     | 1,705  | 0                | 0     | 3,053   | 4.86% |
| KCP BATAM BATU AJI          | -9,573         | -30,965 | 708            | 5,940         | 248     | 1,007  | 348            | 2,838  | 8                 | 46    | 3,033           | 20,646  | 1,059         | 6,650   | -43           | 3,812  | 793          | 2      | 616     | 5,323  | 4,860            | 608   | 8,385   | 3.85% |
| KCP TANJUNG BALAI KARIMUN 2 | 471            | -7,357  | 769            | -4,298        | 262     | 358    | -27            | 1,134  | 18                | 271   | 66              | 10,895  | -723          | 1,693   | 0             | 0      | 0            | 0      | 789     | 9,202  | 0                | 0     | 2,044   | 2.12% |
| KCP ANAMBAS JEMAJA          | 1,196          | -2,495  | 1,253          | -2,675        | 13      | 305    | 324            | 649    | 0                 | 0     | -4              | 249     | 9             | -43     | 0             | 0      | 0            | 0      | -13     | 292    | 0                | 0     | 0       | 0.00% |
| KCP NATUNA                  | 1,355          | -602    | 1,466          | -2,234        | 112     | 106    | 37             | 1,135  | 5                 | -70   | 217             | 10,215  | 36            | 7,741   | 0             | 0      | 0            | 0      | 181     | 2,474  | 0                | 0     | 140     | 0.23% |
| KC TANJUNG PINANG           | 1,878          | -7,894  | 2,437          | -26,538       | -618    | 2,368  | 252            | 1,132  | 5                 | 8     | -39             | 21,807  | -1,014        | 12,341  | 191           | 7,350  | 0            | -6,551 | 259     | 3,896  | 4,771            | 525   | 11,675  | 5.93% |
| KCP BATAM SEKUPANG          | 5,345          | 808     | 4,267          | 8,278         | 2,865   | 1,515  | 857            | 3,133  | 3                 | -4    | -179            | 17,112  | -272          | 10,875  | 189           | 3,612  | 0            | 145    | -95     | 2,479  | 0                | 0     | 3,094   | 5.05% |
| KC BATAM WINDSOR CENTRAL    | 6,776          | 66,493  | 4,747          | 48,640        | 3,367   | 52,562 | 1              | 1,844  | 2                 | 34    | -1,557          | 54,835  | -499          | 27,823  | 67            | -116   | -2,969       | 10,647 | 2,155   | 12,208 | 4,273            | -310  | 16,448  | 4.25% |
|                             |                |         |                |               |         |        |                |        |                   |       |                 |         |               |         |               |        |              |        |         |        |                  |       |         |       |



## LEADING & LAGGING INDICATOR AREA MEDAN KOTA



LEADING INDICATOR (\*Sort By Tab Haji)

|                                      | TAB    |               |     | B BISNIS      |      | RENCANAAN     |       | AXI           |     | RB                   | ED                |                  |                   | RIS              | PRUDE            |               |                      | AGEN               | CICILE |               | BULLI<br>(Emas Di   | igital)               | KONS | CAIRAN<br>SUMER |
|--------------------------------------|--------|---------------|-----|---------------|------|---------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|------------------|---------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|------|-----------------|
| OUTLET                               | 1-16-0 | Oct 25        | 1-1 | 6-Oct 25      | 1-16 | 6-Oct 25      | 1-07- | Oct 25        | 1-1 | 17-Oct 25            | 1-15-0            | ct 25            | 1-15-             | Oct 25           | 1-16-0           |               | 1-13                 | Oct 25             | 1-16-C | ct 25         | 1-16-0              |                       | 1-16 | -Oct 25         |
|                                      | Noa    | Nom<br>(Juta) | Noa | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued<br>(Case) | (ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)   |
| AREA MEDAN KOTA                      | 1,289  | 3,660         | 34  | 1,238         | 33   | 895           | 17    | 303           | 18  | 10,000               | 202               | 65.6%            | 1,421             | 19.8%            | 18               | 436           | 20                   | 11.1%              | 412    | 20,318        | 4,718               | 53.0%                 | 86   | 24,443          |
| KCP MEDAN PULO BRAYAN                | 102    | 27            | 3   | 0             | 4    | 0             | 1     | 20            | C   | 0                    | 12                | 50.0%            | 45                | 10.9%            | 1                | 26            | 1                    | 10.0%              | 11     | 525           | 356                 | 71.3%                 | 7    | 1,691           |
| KCP MEDAN PANCA BUDI                 | 123    | 39            | 1   | 27            | 0    | 0             | 0     | 0             | 1   | 100                  | 6                 | 50.0%            | 26                | 8.2%             | 0                | 0             | 0                    | 0.0%               | 6      | 291           | 26                  | 6.6%                  | 2    | 220             |
| KC MEDAN GAJAH MADA                  | 98     | 95            | 1   | 0             | 9    | 683           | 5     | 40            | 2   | 350                  | 38                | 82.6%            | 35                | 9.8%             | 6                | 77            | 2                    | 20.0%              | 38     | 2,217         | 385                 | 77.0%                 | 5    | 1,877           |
| KCP MEDAN IMAM BONJOL                | 44     | 103           | 1   | 1             | 1    | 0             | 0     | 0             | 2   | 400                  | 25                |                  | 146               | 49.5%            | 2                | 131           | 3                    | 30.0%              | 13     | 479           | 60                  | 15.0%                 | 5    | 468             |
| KCP MEDAN SIMPANG LIMUN              | 85     | 103           | 1   | 0             | 3    | 0             | 0     | 0             | C   | 0                    | 1                 | 100.0%           | 55                |                  |                  | 0             | 2                    | 20.0%              | 16     | 550           | 102                 | 20.4%                 | 3    | 265             |
| KCP MEDAN GATOT SUBROTO              | 70     | 124           | 1   | 216           | 2    | 1             | 0     | 0             | C   | 0                    | 10                | 45.5%            | 119               | 36.7%            | 3                | 20            | 3                    | 30.0%              | 33     | 1,693         | 210                 | 41.9%                 | 2    | 433             |
| KCP MEDAN KRAKATAU                   | 109    | 129           | 0   | 0             | 0    | 0             | 2     | 50            | 3   | 2,000                | 3                 | 30.0%            | 53                | 15.7%            | 1                | 54            | 0                    | 0.0%               | 26     | 1,183         | 290                 | 57.9%                 | 3    | 631             |
| KCP MEDAN JUANDA                     | 37     | 132           |     | 565           | 6    | 1             | 2     | 75            | C   | 0                    | 5                 | 50.0%            | 202               |                  | 0                | 0             | 8                    | 80.0%              | 8      | 171           | 151                 | 37.8%                 | 2    | 500             |
| KCP MEDAN SUTOMO                     | 65     | 133           | 0   | 0             | 0    | 0             | 0     | 0             | C   | 0                    | 1                 | 100.0%           | 33                | 68.8%            | 0                | 0             | 0                    | 0.0%               | 17     | 830           | 12                  | 3.9%                  | 1    | 50              |
| KCP MEDAN ISKANDAR MUDA 1            | 23     | 161           |     | 0             | 0    | 0             | 1     | 10            | C   | 0                    | 17                |                  | 216               | 71.3%            | 0                | 0             | 0                    | 0.0%               | 20     | 1,625         | 508                 | 127.1%                | 3    | 1,151           |
| KCP MEDAN TOMANG ELOK                | 31     | 195           | 0   | 0             | 1    | 0             | 1     | 10            | 3   | 2,100                |                   | 66.7%            | 42                | 13.7%            | 0                | 0             | 0                    | 0.0%               | 18     | 577           | 96                  | 24.1%                 | 5    | 723             |
| KCP MEDAN KAMPUNG BARU               | 60     | 204           |     | 20            | 1    | 10            | 2     | 35            | 2   | 1,250                |                   | 33.3%            | 45                | 11.7%            | 0                | 0             | 0                    | 0.0%               | 27     | 1,154         | 207                 | 41.3%                 | 4    | 1,451           |
| KCP MEDAN USU                        | 11     | 211           |     | 0             | 2    | 0             | 0     | 0             | C   | 0                    | 20                |                  | 47                | 6.9%             | 0                | 0             | 1                    | 10.0%              | 16     | 1,105         | 117                 | 29.2%                 | 3    | 2,693           |
| KCP MEDAN MUCHTAR BASRI              | 111    | 229           |     | 150           | 0    | 0             | 1     | 10            | C   | 0                    | 0                 |                  | 28                | 3.8%             | 0                | 0             | 0                    | 0.0%               | 23     | 707           | 119                 | 23.8%                 | 7    | 1,512           |
| KCP MEDAN ADAM MALIK                 | 75     | 284           |     | 4             | 2    | 201           | 0     | 0             | 1   | 1,000                |                   |                  | 84                | 11.9%            |                  | 6             | 0                    | 0.0%               | 54     | 2,852         | 175                 | 29.2%                 | 4    | 1,655           |
| KCP MEDAN SUKARAMAI                  | 105    | 355           |     | 0             | 0    | 0             | 2     | 53            | 1   | 400                  |                   | 57.1%            | 95                |                  | 0                | 0             | 0                    | 0.0%               | 29     | 1,579         | 50                  | 12.6%                 | 2    | 170             |
| KC MEDAN KEJAKSAAN                   | 72     | 546           | 7   | 245           |      | 0             | 0     | 0             | 1   | 300                  |                   |                  | 78                | 14.2%            | 2                | 110           | 0                    | 0.0%               | 33     | 1,536         | 1,355               | 193.6%                | 18   | 4,925           |
| KC MEDAN S PARMAN                    | 68     | 591           | 3   | 10            | 1    | 0             | 0     | 0             | 2   | 2,100                | 27                | 84.4%            | 72                | 22.6%            | 2                | 12            | 0                    | 0.0%               | 24     | 1,244         | 498                 | 83.0%                 | 10   | 4,028           |
| KFF                                  |        |               |     |               |      |               |       |               |     |                      |                   |                  |                   |                  |                  |               |                      |                    |        |               |                     |                       |      |                 |
| KFF MEDAN UNIV. ISLAM SUMATERA UTARA | 0      | 0             | 0   | 0             | 0    | 0             | 0     | 0             |     |                      |                   |                  |                   |                  |                  |               |                      |                    |        |               |                     |                       |      |                 |
| KFF MEDAN KEMENTRIAN AGAMA           | 0      | 0             | 0   | 0             | 0    | 0             | 0     | 0             |     |                      |                   |                  |                   |                  |                  |               |                      |                    |        |               |                     |                       |      |                 |

|                                | DPK<br>(*Juta) |         | Tabun<br>(*Jut | · ·     | Tab Bis       |        | Tab F<br>(*Ju                           |        | Tab Pere | ncanaan      | Pembia<br>(*Jut |               | Consu         |             | Mil<br>(*Ju  |             | SMI<br>(*Jut |               | Cicil Er<br>(*Jut | 1.0     | Gadai I<br>(*Jut |       | Kol           | 12    |
|--------------------------------|----------------|---------|----------------|---------|---------------|--------|---|--------|----------|--------------|-----------------|---------------|---------------|-------------|--------------|-------------|--------------|---------------|-------------------|---------|------------------|-------|---------------|-------|
| OUTLET                         | 16-Oct-25      |         | 16-Oct         |         |               |        | • | ,      | 16-0     |              | 16-Oc           | <del>''</del> | (*Ju<br>16-Oc |             | • • • •      |             | 16-Oct       | -             | 16-Oct            |         | 16-Od            |       | 45.0          |       |
|                                | MtD 16-Oct-25  | YtD     | MtD 16-Uct     | YtD     | 16-Oct<br>MtD | _      | 16-Oc                                   | YtD    | MtD      | Ct-25<br>YtD | MtD 16-Uc       | YtD           | MtD           | t-25<br>YtD | 16-Oc<br>MtD | t-25<br>YtD | MtD          |               | MtD 16-Uct        | YtD     | MtD 16-00        | YtD   | 16-00         | .t-25 |
| AREA MEDAN KOTA                | 622,709        | 334,247 | -52.258        | 87.636  | -13,326       | 71.025 | 2,599                                   | 23,304 | 1,741    | 9,659        | 15,214          | 376.181       | -183          | 178,672     | -1.363       | 29.693      | -2.158       | YtD<br>12,661 | 12.024            | 115.050 | 40.105           | 6.894 | Abs<br>81,299 | 2.78% |
| KC MEDAN KEJAKSAAN             | -19.932        | -39,035 | -13.076        | -13.244 | -5,213        | 22.880 | 856                                     | 3,175  | 1,741    | -266         | 511             | 34,240        | -343          | 29.830      | -422         | -2.908      | -2,138       | -4,180        | 799               | 7,589   | 3,909            | 1,346 | 14.578        |       |
|                                |                |         | -13,076        |         | -8,980        | ,      |   | _      | 420      | -200         |                 |               | 1.591         | -,          |              |             |              |               |                   |         |                  | 956   | -             |       |
| KC MEDAN S PARMAN              | 733,805        | 312,708 |                | 2,074   |               | 1,638  | -195                                    | 1,948  | -129     |              | 1,304           | 38,003        |               | 28,195      | -262         | 2,034       | -1,520       | 207           | 539               | 9,278   | -1,710           |       | 9,105         |       |
| KCP MEDAN PANCA BUDI           | 701            | 5,702   | -12,408        | -6,631  | -301          | 2,309  | 51                                      | 595    | 0        | -40          | 287             | 10,738        | 87            | 8,194       | 0            | 0           | 0            | 0             | 200               | 2,544   | 0                | 0     | 221           |       |
| KCP MEDAN KAMPUNG BARU         | -6,029         | -16,626 | -5,267         | -4,050  | -2,132        | -2,016 | 371                                     | 1,771  | 13       | 106          | 1,402           | 19,379        | 183           | 6,109       | -16          | 4,406       | 0            | -1,095        | 625               | 7,555   | 2,405            | 610   | 4,212         |       |
| KCP MEDAN IMAM BONJOL          | -9,154         | -35,408 | -5,065         | -9,534  | 283           | -1,987 | -21                                     | 823    | -6       | -44          | 521             | 19,750        |               | 11,665      | -18          | 4,215       | 0            | 0             | 375               | 3,870   | 0                | 0     | 2,679         |       |
| KCP MEDAN ADAM MALIK           | -35,243        | -17,168 | -4,927         | 2,172   | -110          | 4,681  | 141                                     | -708   | 1,206    | 9,291        | 54              | 18,977        | -1,068        | 1,201       | -427         | 680         | -839         | 311           | 2,003             | 11,037  | 5,749            | 384   | 7,690         |       |
| KCP MEDAN SUTOMO               | -2,588         | 7,951   | -2,589         | 7,585   | -256          | -333   | 112                                     | 378    | 1        | 11           | 804             | 15,332        | 24            | 5,366       | 0            | 0           | 0            | 0             | 656               | 7,490   | 2,476            | 124   | 209           | 1.26% |
| KCP MEDAN ISKANDAR MUDA 1      | -459           | 12,389  | -1,642         | 15,778  | -59           | 22,584 | 255                                     | 646    | 2        | -38          | 2,295           | 19,707        | 741           | 1,206       | 0            | -40         | 0            | 5,973         | 1,170             | 8,782   | 3,785            | 384   | 2,388         | 2.00% |
| KCP MEDAN SUKARAMAI            | -4,287         | 10,730  | -1,589         | 3,205   | -1,171        | 389    | 455                                     | 782    | 3        | -21          | 162             | 29,534        | -696          | -4,940      | -45          | 6,281       | 150          | 19,707        | 751               | 5,519   | 2,967            | 1     | 3,601         | 2.27% |
| KCP MEDAN TOMANG ELOK          | -1,066         | 3,104   | -1,544         | 997     | 271           | 1,030  | 105                                     | 1,368  | 3        | 22           | 730             | 18,998        | -277          | 8,510       | -10          | 4,423       | 0            | 0             | 428               | 5,304   | 760              | 588   | 2,737         | 3.94% |
| KCP MEDAN KRAKATAU             | -1,430         | 3,620   | -1,257         | -6,126  | -1,801        | 1,350  | 31                                      | 1,471  | -29      | -62          | 1,083           | 1,303         | 74            | -2,253      | 0            | 0           | 0            | -4,436        | 717               | 4,004   | 3,988            | 292   | 4,416         | 3.19% |
| KCP MEDAN GATOT SUBROTO        | -10,234        | -19,104 | -875           | 481     | -6            | 3,334  | 197                                     | 2,809  | 8        | 35           | 1,402           | 24,152        | -126          | 9,940       | -96          | 2,654       | 0            | 0             | 1,315             | 8,115   | 3,443            | 309   | 6,420         | 3.14% |
| KCP MEDAN USU                  | -3,159         | 29,306  | -739           | 8,585   | -1,238        | -1,154 | 181                                     | 2,368  | -5       | -14          | 2,181           | 29,366        | 1,350         | 22,769      | 0            | 0           | 0            | 0             | 831               | 6,597   | 0                | 0     | 446           | 0.79% |
| KCP MEDAN SIMPANG LIMUN        | -8,381         | -15,384 | -53            | -5,309  | 342           | 1,643  | -306                                    | 830    | -6       | -79          | -843            | 6,627         | -1,599        | -948        | 0            | -15         | 0            | 1,765         | 5                 | 1,448   | 4,377            | 751   | 2,800         | 1.89% |
| KCP MEDAN JUANDA               | -16,463        | 21,073  | 302            | 24,017  | 407           | -851   | 111                                     | 992    | -14      | -66          | 309             | 16.837        | 335           | 6,324       | 59           | 8,091       | 0            | -171          | -84               | 2,594   | 0                | 0     | 1.912         | 2.22% |
| KCP MEDAN PULO BRAYAN          | -11,802        | 26,408  | 869            | 14,819  | 1,614         | 7,454  | 73                                      | 1,150  | 4        | -62          | -1,766          | 27,550        | -1,798        | 16,391      | -83          | 2,009       | 0            | -269          | 79                | 9,051   | 368              | 37    | 8,260         | 3.36% |
| KCP MEDAN MUCHTAR BASRI        | 15,992         | 51,875  | 3,382          | 34,500  | 1,443         | 34     | 37                                      | 1,058  | -4       | -14          | 1,006           | 18,175        | -150          | 11,182      | 0            | -267        | 1,000        | 1,000         | 359               | 4,169   | 2,091            | -203  | 3,052         | 1.77% |
| KC MEDAN GAJAH MADA            | 2,301          | -8.854  | 6,606          | 17.908  | 3,582         | 10,039 | 144                                     | 1,828  | 690      | 898          | 3,772           | 27.512        | 1,324         | 19,931      | -44          | -1.870      | -79          | -6.150        | 1,256             | 10,105  | 5,496            | 1,316 | 6,574         | 3.13% |
| KFF                            | ,,,,           | .,      | .,             | ,,,,,   |               | .,     |   | ,,,,   |          |              |                 |               |               | .,          |              | ,           |              |               |                   |         | -,               |       |               |       |
| KFF MEDAN UNIV. ISLAM SUMATER. | -22            | 68      | -22            | 68      | 0             | 0      | 0                                       | 12     | 0        | 0            |                 |               |               |             |              |             |              |               |                   |         |                  |       |               |       |
| KFF MEDAN KEMENTRIAN AGAMA     | 161            | 890     | 161            | 340     | 0             | 0      | 1                                       | 10     | 0        | 0            |                 |               |               |             |              |             |              |               |                   |         |                  |       |               |       |



## LEADING & LAGGING INDICATOR AREA MEDAN RAYA





#### LEADING INDICATOR (\*Sort By Tab Haji)

|                              | TAB    | ILAF          | TAE | BISNIS        | TAB PE | RENCANAAN     | M     | IAXI          |     | RB                   | ED                | С                | QR                | tis              | PRUDE  | NTIAL                   | BSI                  | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                       |       | CAIRAN<br>SUMER |
|------------------------------|--------|---------------|-----|---------------|--------|---------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|--------|-------------------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|-------|-----------------|
| OUTLET                       | 1-16-0 | oct 25        | 1-1 | 6-Oct 25      | 1-1    | 6-Oct 25      | 1-07- | -Oct 25       | 1-1 | .7-Oct 25            | 1-15-0            | ct 25            | 1-15-0            | Oct 25           | 1-16-0 | ct 25                   | 1-13-                | Oct 25             | 1-16-0 | Oct 25        | 1-16-0              | ct 25                 | 1-16- | -Oct 25         |
| OUTE                         | Noa    | Nom<br>(Juta) | Noa | Nom<br>(Juta) | Noa    | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued | Issued<br>(ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa   | Nom<br>(Juta)   |
| AREA MEDAN RAYA              | 1,344  | 3,644         | 26  | 797           | 7      | 101           | 42    | 502           | 7   | 1,250                | 395               | 76.1%            | 4,104             | 53.6%            | 12     | 304                     | 72                   | 48.0%              | 330    | 12,567        | 3,453               | 49.3%                 | 122   | 25,192          |
| KCP STABAT KH ZAINUL ARIFIN  | 73     | 73            | 2   | 63            | 0      | 0             | 9     | 65            | 2   | 650                  | 3                 | 27.3%            | 29                | 5.5%             | 1      | 4                       | 13                   | 130.0%             | 42     | 1,272         | 101                 | 20.2%                 | 7     | 999             |
| KCP MEDAN SETIA BUDI         | 117    | 95            | 3   | C             | 0      | 0             | 4     | 35            | 0   | 0                    | 42                | 85.7%            | 425               | 77.1%            | 3      | 158                     | 3                    | 30.0%              | 14     | 496           | 605                 | 100.8%                | 12    | 3,472           |
| KCP MEDAN AKSARA             | 76     | 108           | 3   | 146           | 3      | 100           | 2     | 58            | 0   | 0                    | 30                | 66.7%            | 520               | 82.9%            | 0      | 0                       | 2                    | 20.0%              | 14     | 895           | 401                 | 66.9%                 | 21    | 4,780           |
| KCP KABANJAHE                | 59     | 143           | 3   | 471           | 0      | 0             | 0     | 0             | 0   | 0                    | 7                 | 36.8%            | 997               | 98.9%            | 0      | 0                       | 1                    | 10.0%              | 14     | 430           | 240                 | 60.0%                 | 8     | 753             |
| KCP CEMARA ASRI              | 67     | 166           | 2   | 1             | 0      | 0             | 1     | 15            | 0   | 0                    | 32                | 88.9%            | 27                | 7.4%             | 0      | 0                       | 1                    | 10.0%              | 13     | 514           | 174                 | 58.1%                 | 6     | 787             |
| KCP TEBING TINGGI SUDIRMAN 1 | 119    | 186           | 2   | 1             | . 0    | 0             | 0     | 0             | 1   | 100                  | 21                | 72.4%            | 24                | 3.5%             | 1      | 4                       | 2                    | 20.0%              | 21     | 880           | 110                 | 18.4%                 | 7     | 614             |
| KCP MEDAN MARELAN RAYA       | 103    | 218           | 3   | 1             | 0      | 0             | 4     | 55            | 0   | 0                    | 55                | 83.3%            | 737               | 97.2%            | 0      | 0                       | 4                    | 40.0%              | 31     | 1,491         | 66                  | 13.1%                 | 2     | 137             |
| KCP BINJAI JAMIN GINTING     | 121    | 228           | 0   | C             | 0      | 0             | 1     | 50            | 1   | 100                  | 3                 | 42.9%            | 50                | 20.2%            | 0      | 0                       | 3                    | 30.0%              | 14     | 548           | 68                  | 13.6%                 | 2     | 760             |
| KCP PERBAUNGAN               | 69     | 247           | 0   | C             | 0      | 0             | 2     | 11            | 1   | 100                  | 22                | 91.7%            | 13                | 5.1%             | 0      | 0                       | 0                    | 0.0%               | 15     | 316           | 62                  | 20.6%                 | 10    | 1,743           |
| KC LUBUK PAKAM               | 119    | 273           | 0   | C             | 1      | 0             | 4     | 20            | 0   | 0                    | 25                | 78.1%            | 685               | 93.7%            | 1      | 6                       | 6                    | 60.0%              | 32     | 1,186         | 302                 | 60.3%                 | 21    | 3,367           |
| KCP MEDAN RING ROAD          | 79     | 288           | 2   | 91            | . 0    | 0             | 1     | 6             | 2   | 300                  | 21                | 87.5%            | 70                | 20.2%            | 0      | 0                       | 1                    | 10.0%              | 21     | 946           | 245                 | 61.3%                 | 5     | 756             |
| KCP PANGKALAN BRANDAN        | 76     | 294           | 1   | 1             | 0      | 0             | 1     | 20            | 0   | 0                    | 10                | 58.8%            | 19                | 5.2%             | 3      | 47                      | 23                   | 230.0%             | 13     | 420           | 286                 | 71.6%                 | 3     | 843             |
| KCP MEDAN BELAWAN            | 55     | 306           | 0   | C             | 3      | 0             | 4     | 33            | 0   | 0                    | 91                | 87.5%            | 9                 | 9.1%             | 0      | 0                       | 4                    | 40.0%              | 9      | 158           | 32                  | 8.1%                  | 5     | 1,850           |
| KC BINJAI                    | 98     | 507           | 2   | 1             | . 0    | 0             | 7     | 120           | 0   | 0                    | 12                | 60.0%            | 50                | 8.0%             | 2      | 7                       | 9                    | 90.0%              | 45     | 1,381         | 505                 | 101.0%                | 7     | 1,620           |
| KCP MEDAN A.H NASUTION       | 113    | 512           | 3   | 20            | 0      | 0             | 2     | 15            | 0   | 0                    | 20                | 62.5%            | 449               | 93.2%            | 1      | 77                      | 0                    | 0.0%               | 32     | 1,636         | 256                 | 51.2%                 | 6     | 2,712           |

|                              | DPK<br>(*Juta) |         | Tabun<br>(*Jut |        | Tab Bis |        | Tab F<br>(*Jut |        | Tab Perer<br>(*Jut |      | Pembia<br>(*Jut | ***     | Consu<br>(*Ju |         | Mik<br>(*Jut |        | SMI<br>(*Jut |        | Cicil E<br>(*Jul | 1.1    | Gadai I<br>(*Jut | 1.1   | Kol    | 12    |
|------------------------------|----------------|---------|----------------|--------|---------|--------|----------------|--------|--------------------|------|-----------------|---------|---------------|---------|--------------|--------|--------------|--------|------------------|--------|------------------|-------|--------|-------|
| OUTLET                       | 16-Oct-25      |         | 16-Oct         | -      | 16-Oct  | _      | 16-Oc          |        | 16-Oc              |      | 16-Oc           | -       | 16-00         |         | 16-Oc        |        | 16-Oct       |        | 16-Oc            |        | 16-Oc            |       | 16-00  | ct-25 |
|                              | MtD            | YtD     | MtD            | YtD    | MtD     | YtD    | MtD            | YtD    | MtD                | YtD  | MtD             | YtD     | MtD           | YtD     | MtD          | YtD    | MtD          | YtD    | MtD              | YtD    | MtD              | YtD   | Abs    | %     |
| AREA MEDAN RAYA              | 14,677         | 229,228 | -23,097        | 93,711 | -20,952 | 31,265 | 4,744          | 28,567 | 114                | -253 | 15,889          | 299,675 | 4,374         | 137,563 | 1,075        | 16,890 | -237         | 14,008 | 6,677            | 88,523 | 42,691           | 4,000 | 90,782 | 3.09% |
| KCP MEDAN AKSARA             | 13,994         | -2,586  | -9,867         | -1,109 | -8,900  | 1,726  | 100            | 586    | 101                | -21  | 1,446           | 27,048  | 804           | 34,801  | -417         | -6,401 | -2           | -6,741 | 214              | 5,424  | -35              | 847   | 9,456  | 2.32% |
| KCP MEDAN SETIA BUDI         | 3,592          | 62,132  | -9,155         | 11,934 | -1,720  | -3,502 | 78             | 1,957  | 8                  | 16   | 827             | 47,616  | 1,494         | 18,259  | -144         | 3,988  | -38          | 13,426 | -16              | 6,625  | 5,318            | -468  | 2,109  | 0.80% |
| KC BINJAI                    | -5,424         | 1,251   | -8,800         | -2,745 | -10,634 | 5,402  | 697            | 4,093  | 1                  | 22   | 2,746           | 25,605  | 669           | 10,747  | 346          | 2,464  | -123         | 621    | 701              | 7,062  | 4,711            | 1,153 | 5,078  | 2.60% |
| KCP MEDAN MARELAN RAYA       | -4,892         | 5,166   | -5,359         | 7,615  | -4,331  | 4,044  | 326            | 2,843  | 1                  | -8   | 385             | 11,128  | -1,174        | -4,284  | 618          | 3,677  | 0            | -21    | 601              | 8,656  | 3,100            | 339   | 7,657  | 5.01% |
| KCP BINJAI JAMIN GINTING     | -5,989         | -1,882  | -4,423         | 3,110  | -423    | 310    | 384            | -28    | 2                  | -22  | 170             | 3,642   | -110          | 3,977   | -207         | -3,896 | -8           | -243   | 494              | 3,805  | 0                | 0     | 4,062  | 3.23% |
| KCP TEBING TINGGI SUDIRMAN 1 | -2,404         | 3,922   | -3,777         | 3,975  | 124     | 3,159  | 472            | 1,510  | 1                  | -3   | -995            | 231     | -1,325        | -10,112 | -424         | -1,064 | -51          | -11    | 511              | 5,636  | 5,783            | 294   | 20,324 | 6.34% |
| KCP MEDAN RING ROAD          | -1,545         | 2,594   | -1,852         | 7,433  | 151     | -2,228 | 422            | 1,695  | -13                | -45  | -1,390          | 23,121  | -1,084        | 11,241  | -113         | 1,428  | 0            | 915    | 367              | 6,699  | 2,838            | -559  | 1,868  | 1.28% |
| KCP MEDAN BELAWAN            | -905           | 33,568  | -346           | 4,439  | 131     | -397   | 75             | 1,090  | 1                  | -18  | 1,023           | 11,112  | 982           | 9,225   | 0            | -14    | 0            | 0      | 41               | 1,901  | 0                | 0     | 3,391  | 2.51% |
| KCP KABANJAHE                | -505           | -9,311  | -105           | -2,358 | -290    | 605    | 147            | 1,517  | 0                  | 0    | 1,858           | 20,299  | 196           | 5,658   | 173          | 1,166  | 0            | 0      | 301              | 4,577  | 8,899            | 1,189 | 7,348  | 4.69% |
| KCP PERBAUNGAN               | 37             | -17,623 | 90             | 5,157  | -186    | 706    | 80             | 1,597  | 7                  | -45  | 1,389           | 13,315  | 1,142         | 7,546   | -24          | 249    | 0            | 744    | 193              | 3,803  | 973              | 78    | 4,415  | 4.05% |
| KCP MEDAN A.H NASUTION       | 1,236          | 31,801  | 519            | 13,905 | 214     | 7,141  | 674            | 2,373  | -0                 | -35  | 4,390           | 28,264  | 2,202         | 6,839   | 501          | 4,738  | -15          | 1,952  | 1,161            | 10,772 | 3,963            | 541   | 6,816  | 3.87% |
| KCP STABAT KH ZAINUL ARIFIN  | 487            | 80      | 737            | 4,366  | 711     | 2,970  | 181            | 940    | 1                  | -56  | 433             | 14,096  | -1,053        | 2,399   | 562          | 626    | 0            | -311   | 797              | 6,959  | 4,422            | 126   | 7,744  | 3.68% |
| KC LUBUK PAKAM               | 5,819          | -17,049 | 5,680          | 2,927  | -198    | -46    | 349            | 2,844  | 3                  | -12  | 2,593           | 30,803  | 1,269         | 11,718  | 4            | 4,660  | 0            | 4,247  | 860              | 7,460  | 2,718            | 460   | 3,304  | 1.07% |
| KCP PANGKALAN BRANDAN        | 5,147          | 126,155 | 6,559          | 25,307 | -846    | 494    | 563            | 4,746  | 1                  | -25  | 892             | 22,689  | 254           | 11,766  | 511          | 5,401  | 0            | 0      | 128              | 5,521  | 0                | 0     | 4,423  | 3.21% |
| KCP CEMARA ASRI              | 6,029          | 11,011  | 7,002          | 9,757  | 5,245   | 10,881 | 196            | 804    | 1                  | -0   | 123             | 20,708  | 108           | 17,783  | -309         | -129   | 0            | -570   | 324              | 3,624  | 0                | 0     | 2,788  | 2.97% |
|                              |                |         |                |        | ,       |        |                |        |                    |      |                 |         |               | ,       |              |        |              |        |                  |        |                  |       |        |       |



## LEADING & LAGGING INDICATOR AREA PEKANBARU





#### LEADING INDICATOR (\*Sort By Tab Haji)

|                                 |        |               |     |               |         |               |      |               |     |                      |                   |                  |                   |                  |              |              |                    |        |               | BULLI               | ON             | PFN  | CAIRAN        |
|---------------------------------|--------|---------------|-----|---------------|---------|---------------|------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|--------------|--------------|--------------------|--------|---------------|---------------------|----------------|------|---------------|
|                                 | TAB    | HAJI          | TA  | B BISNIS      | TAB PER | RENCANAAN     | M    | IAXI          |     | RB                   | EDO               | 2                | QI                | RIS              | PRUDENTIAL   | BSI          | AGEN               | CICIL  | EMAS          | (Emas D             |                |      | SUMER         |
| OUTLET                          | 1-16-0 | Oct 25        | 1-1 | 6-Oct 25      | 1-1     | .6-Oct 25     | 1-07 | Oct 25        | 1-: | 17-Oct 25            | 1-15-0            | ct 25            | 1-15-             | Oct 25           | 1-16-Oct 25  | 1-13         | -Oct 25            | 1-16-0 | Oct 25        | 1-16-0              | ct 25          | 1-16 | 6-Oct 25      |
| OUTET                           | Noa    | Nom<br>(Juta) | Noa | Nom<br>(Juta) | Noa     | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued (ACE) | New<br>Aktif | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target | Noa  | Nom<br>(Juta) |
|                                 |        |               |     | 100           |         | (Jula)        |      | 100           |     | (Juta)               | Aktii             |                  |                   |                  | Juta         | Agen         |                    |        |               | 11.1                | (%)            |      |               |
| AREA PEKANBARU                  | 3,524  |               | 68  |               |         | 559           | 49   |               | 31  | 13,350               | 291               | 70.6%            | 2,068             | 15.1%            | 26 85        | 0 11         |                    | 807    | 30,479        | 6,995               | 48.2%          | 187  | 47,648        |
| KCP PEKANBARU NANGKA            | 184    |               | 5   | 139           | 0       | 0             | 2    | 25            | C   | 0                    | 9                 | 90.0%            | 85                | 19.6%            | 0            | 0 :          | 10.0%              | 34     | 1,198         | 359                 | 71.7%          | 4    | 1,292         |
| KCP PANAM RAYA                  | 114    |               | 1   | 1             | . 0     | 0             | 0    | _             | C   | 0                    | 3                 | 33.3%            | 133               | 18.8%            | 0            | 0            | 30.0%              | 44     | 1,196         | 174                 | 34.9%          | 5    | 1,472         |
| KCP BENGKALIS DURI CPI          | 48     |               | 0   |               | 1       | 0             | 0    |               | 0   | 0                    | 4                 | 80.0%            | 42                | 14.2%            | 0            | 0            | 30.0%              | 10     | 435           | 220                 | 55.0%          | 1    | 203           |
| KCP PEKANBARU RUMBAI            | 56     |               | 4   | 884           | 0       | 0             | 0    | 0             | 4   | 1,500                | 5                 | 55.6%            | 91                | 17.8%            | 1 2          | _            | 0.0%               | 21     | 585           | 46                  | 9.2%           | 3    | 403           |
| KCP UJUNG BATU 1                | 109    | 5             | 0   | C             | 2       | 0             | 1    | 5             | 2   | 1,100                | 3                 | 75.0%            | 24                | 9.9%             | 0            | 0 1          | 100.0%             | 20     | 896           | 85                  | 17.0%          | 11   | 3,592         |
| KC DUMAI                        | 112    | 7             | 4   | 2             | 0       | 0             | 0    | 0             | 1   | 200                  | 9                 | 69.2%            | 71                | 12.1%            | 2 3          | 4            | 30.0%              | 36     | 1,585         | 1,403               | 233.9%         | 22   | 5,014         |
| KCP DUMAI SUKAJADI              | 98     | 15            | 2   | 68            | 3       | 1             | 0    | 0             | C   | 0                    | 6                 | 66.7%            | 43                | 9.1%             | 0            | 0            | 0.0%               | 19     | 817           | 178                 | 35.6%          | 5    | 1,462         |
| KCP BAGAN BATU SUDIRMAN 1       | 62     | 19            | 0   | 0             | 0       | 0             | 1    | 5             | 1   | 250                  | 2                 | 66.7%            | 19                | 5.5%             | 0            | 0 1          | 2 120.0%           | 13     | 534           | 179                 | 35.7%          | 3    | 670           |
| KC PEKANBARU HARAPAN RAYA       | 127    | 26            | 3   | 3             | 1       | 1             | 2    | 20            | 1   | 250                  | 28                | 90.3%            | 114               | 21.3%            | 5 7          | 0 1          | 5 150.0%           | 38     | 1,590         | 198                 | 33.0%          | 5    | 2,062         |
| KCP DURI HANG TUAH 1            | 55     | 26            | 1   | C             | 2       | 0             | 0    | 0             | C   | 0                    | 11                | 84.6%            | 49                | 11.6%            | 0            | 0            | 30.0%              | 44     | 1,343         | 50                  | 10.1%          | 11   | 1,104         |
| KCP PEKANBARU PANAM             | 325    | 27            | 5   | C             | 3       | 0             | 1    | 10            | 1   | 180                  | 13                | 54.2%            | 110               | 21.7%            | 4 11         | 9 :          | 10.0%              | 38     | 1,331         | 363                 | 60.5%          | 5    | 1,803         |
| KCP SELAT PANJANG               | 119    | 30            | 3   | C             | 0       | 0             | 3    | 23            | 1   | 300                  | 6                 | 85.7%            | 61                | 21.1%            | 0            | 0 :          | 10.0%              | 21     | 812           | 247                 | 82.3%          | 3    | 520           |
| KCP GUNUNG RAYA KANDIS          | 111    | 37            | 1   | 66            | 0       | 0             | 0    | 0             | 1   | 300                  | 1                 | 50.0%            | 29                | 11.3%            | 0            | 0            | 7 70.0%            | 17     | 464           | 20                  | 6.7%           | 1    | 850           |
| KCP BAGAN SIAPIAPI              | 98     | 37            | 0   | C             | 1       | 0             | 0    | 0             | 1   | 300                  | 1                 | 50.0%            | 33                | 10.1%            | 0            | 0 !          | 90.0%              | 19     | 589           | 68                  | 16.9%          | 3    | 715           |
| KCP PEKANBARU UIN SUSKA         | 136    | 50            | 1   | 1             | . 0     | 0             | 3    | 15            | C   | 0                    | 5                 | 100.0%           | 65                | 28.0%            | 0            | 0            | 20.0%              | 11     | 226           | 40                  | 9.9%           | 6    | 1,278         |
| KCP PEKANBARU SUDIRMAN ATAS     | 56     | 58            | 2   | C             | 0       | 0             | 4    | 65            | C   | 0                    | 23                | 71.9%            | 112               | 18.9%            | 1            | 6            | 10.0%              | 18     | 547           | 200                 | 33.3%          | 12   | 3,180         |
| KCP PEKANBARU ARIFIN AHMAD      | 107    | 70            | 3   | 344           | 1       | 0             | 7    | 105           | 4   | 660                  | 20                | 76.9%            | 187               | 20.7%            | 7 30.        | 5            | 20.0%              | 32     | 1,464         | 564                 | 94.0%          | 10   | 3,392         |
| KC DURI                         | 246    | 71            | 1   | 15            | 0       | 0             | 0    | 0             | 1   | 600                  | 5                 | 83.3%            | 57                | 10.8%            | 2 2          | 4 :          | 2 20.0%            | 17     | 702           | 318                 | 52.9%          | 5    | 2,683         |
| KCP PANGKALAN KERINCI MAHARAJA  | 119    | 73            | 0   | C             | 0       | 0             | 0    | 0             | 3   | 5,210                | 1                 | 100.0%           | 81                | 18.0%            | 0            | 0 (          | 0.0%               | 66     | 2,523         | 119                 | 23.9%          | 6    | 1,502         |
| KCP FLAMBOYAN PETAPAHAN         | 120    | 76            | 2   | 1,000         | 0       | 0             | 0    | 0             | C   | 0                    | 1                 | 33.3%            | 12                | 3.1%             | 0            | 0            | 7 70.0%            | 41     | 1,541         | 18                  | 4.5%           | 10   | 1,860         |
| KCP TELUK KUANTAN               | 117    | 81            | 6   | 719           | 3       | 4             | 0    | 0             | 1   | 500                  | 2                 | 40.0%            | 49                | 8.9%             | 4 26         | 7 (          | 60.0%              | 27     | 1,176         | 122                 | 24.5%          | 12   | 2,212         |
| KCP SIAK                        | 91     | 85            | 0   | C             | 4       | 1             | 0    | 0             | 2   | 200                  | 0                 | 0.0%             | 27                | 10.9%            | 0            | 0 4          | 40.0%              | 21     | 901           | 27                  | 5.5%           | 8    | 1,820         |
| KCP BANGKINANG                  | 112    | 89            | 0   | C             | 1       | 0             | 8    | 100           | C   | 0                    | 6                 | 100.0%           | 59                | 17.5%            | 0            | 0 :          | 30.0%              | 24     | 1,392         | 49                  | 9.8%           | 5    | 1,372         |
| KCP ROKAN HULU PASIR PANGARAIAN | 114    | 108           | 3   | 351           | . 2     | 0             | 2    | 35            | C   | 0                    | 2                 | 40.0%            | 40                | 15.0%            | 0            | 0 (          | 60.0%              | 19     | 534           | 48                  | 15.9%          | 2    | 272           |
| KCP PEKANBARU UIR               | 120    | 120           | 1   | C             | 0       | 0             | 0    | 0             | 1   | 200                  | 4                 | 66.7%            | 49                | 30.4%            | 0            | 0 (          | 0.0%               | 13     | 429           | 94                  | 31.3%          | 3    | 235           |
| KCP PEKANBARU SUDIRMAN          | 118    |               |     | 1             | 2       | 0             | 2    | 90            | 1   | 100                  |                   | 80.9%            | 87                | 16.6%            | 0            | 0 !          | 50.0%              | 30     | 817           | 68                  | 11.3%          | 8    | 1,609         |
| KCP DURI HANG TUAH 2            | 138    | 142           | 1   | 50            | 0       | 0             | 2    | 8             | 1   | 500                  | 13                | 76.5%            | 69                | 13.8%            | 0            | 0            | 30.0%              | 19     | 756           | 570                 | 142.4%         | 1    | 829           |
| KCP RENGAT                      | 95     |               | 1   | 9             | 1       | 550           | 0    | 0             | C   | 0                    | 8                 | 80.0%            | 39                | 12.9%            | 0            | 0 .          | 40.0%              | 22     | 803           | 59                  | 11.8%          | 1    | 240           |
| KC PEKANBARU SUDIRMAN 1         | 138    | 284           | 16  | 150           | 1       | 2             | 5    | 120           | 1   | 100                  | 62                | 64.6%            | 196               | 14.4%            | 0            | 0 4          | 40.0%              | 51     | 2,327         | 1,041               | 148.7%         | 12   | 3,518         |
| KCP TEMBILAHAN                  | 79     |               |     | C             | 0       | 0             | 6    | 132           | 3   | 900                  |                   | 0.0%             | 35                | 7.9%             | 0            | 0 :          | 10.0%              | 22     | 966           | 69                  | 17.2%          | 4    | 485           |
|                                 |        |               |     |               |         |               |      |               |     |                      |                   |                  |                   |                  |              | "            |                    |        |               |                     |                |      |               |

|                               | DPK       |         | Tabun   | gan     | Tab Bis | inis   | Tab H | laji   | Tab Perer | ncanaan | Pembia | yaan    | Consu  | mer     | Mik    | iro    | SM     | E       | Cicil Er | nas     | Gadai E | imas  | Kol     | ,     |
|-------------------------------|-----------|---------|---------|---------|---------|--------|-------|--------|-----------|---------|--------|---------|--------|---------|--------|--------|--------|---------|----------|---------|---------|-------|---------|-------|
| OUTLET                        | (*Juta)   |         | (*Jut   | :a)     | (*Jut   | a)     | (*Jut | ta)    | (*Ju      | ta)     | (*Jut  | a)      | (*Jut  | ta)     | (*Ju   | ta)    | (*Ju   | ta)     | (*Jut    | a)      | (*Jut   | a)    | KUI     | 2     |
| COILEI                        | 16-Oct-25 |         | 16-Oct  | t-25    | 16-Oct  | -25    | 16-Oc | t-25   | 16-Oc     | t-25    | 16-Oc  | -25     | 16-Oc  | t-25    | 16-00  | t-25   | 16-Oc  | t-25    | 16-Oct   | -25     | 16-Oct  | -25   | 16-Oct  | t-25  |
|                               | MtD       | YtD     | MtD     | YtD     | MtD     | YtD    | MtD   | YtD    | MtD       | YtD     | MtD    | YtD     | MtD    | YtD     | MtD    | YtD    | MtD    | YtD     | MtD      | YtD     | MtD     | YtD   | Abs     | %     |
| AREA PEKANBARU                | -62,310   | 546,690 | -71,151 | 156,567 | -20,212 | 76,197 | 2,988 | 44,505 | 436       | -1,489  | 15,516 | 514,993 | -2,390 | 262,777 | -2,488 | 18,301 | -8,444 | -16,386 | 22,176   | 202,739 | 47,563  | 6,662 | 200,038 | 3.07% |
| KCP RENGAT                    | 1,185     | 5,744   | -23,188 | -11,192 | -32     | 5,990  | 217   | 1,349  | 551       | 499     | -342   | 10,014  | -1,507 | 2,336   | 436    | 2,772  | 0      | 0       | 729      | 4,906   | 0       | 0     | 5,929   | 2.65% |
| KC DUMAI                      | -20,884   | 3,773   | -22,213 | -4,707  | -1,397  | 2,279  | -38   | 1,237  | -88       | -39     | 142    | 23,054  | -912   | 12,530  | -304   | 1,779  | 0      | -4,120  | 738      | 10,880  | 1,985   | 620   | 4,728   | 1.28% |
| KC DURI                       | -10,120   | -6,792  | -8,459  | 4,540   | -6,647  | 3,833  | 317   | 1,171  | 4         | 40      | 1,202  | 8,567   | 1,672  | 6,586   | -442   | -6,667 | 0      | -76     | 410      | 6,966   | 1,759   | -438  | 6,771   | 5.08% |
| KCP SELAT PANJANG             | -7,160    | -5,959  | -7,400  | -6,565  | -7,577  | -36    | 86    | 189    | 4         | -130    | 199    | 5,330   | -569   | 416     | 0      | -11    | 0      | 0       | 768      | 4,925   | 0       | 0     | 1,658   | 1.83% |
| KCP PEKANBARU NANGKA          | -2,867    | -14,782 | -4,972  | -5,019  | -600    | -6,975 | -393  | -42    | 11        | 97      | 3,389  | 25,146  | 250    | 10,303  | 313    | 1,344  | 0      | 0       | 854      | 7,902   | 5,596   | 1,972 | 2,348   | 1.22% |
| KCP GUNUNG RAYA KANDIS        | -2,678    | 11,622  | -4,972  | 4,619   | -4,759  | 3,349  | 214   | 857    | 2         | -3      | 371    | 11,486  | 363    | 2,546   | -251   | 3,526  | 0      | 0       | 260      | 5,413   | 0       | 0     | 3,905   | 4.00% |
| KCP PEKANBARU PANAM           | -5,258    | -2,880  | -4,798  | 1,026   | -29     | 1,349  | 152   | 953    | 2         | -42     | -629   | 10,394  | -1,356 | 615     | -66    | 1,394  | -816   | -7,810  | 783      | 9,441   | 6,754   | 826   | 12,071  | 3.26% |
| KCP SIAK                      | -3,620    | 836     | -4,654  | -12,343 | -2,050  | -9,510 | 133   | 2,339  | -3        | -5      | 1,743  | 20,116  | 468    | 7,657   | 529    | 5,942  | -3     | 717     | 748      | 5,799   | 1       | 0     | 2,133   | 1.20% |
| KC PEKANBARU SUDIRMAN 1       | -12,970   | 22,711  | -4,058  | 4,336   | 245     | 12,259 | 559   | 2,216  | -12       | -480    | -4,263 | 53,774  | 546    | 9,401   | 350    | 4,996  | -7,476 | 16,797  | 1,570    | 14,007  | 8,573   | 747   | 9,649   | 1.15% |
| KCP DURI HANG TUAH 1          | -4,291    | -2,595  | -4,018  | -2,510  | 202     | 162    | 88    | 1,643  | -14       | 42      | -1,665 | 22,683  | -2,798 | 17,443  | 43     | -474   | 0      | 0       | 1,090    | 5,714   | 0       | 0     | 4,365   | 2.36% |
| KCP PEKANBARU SUDIRMAN ATAS   | 3,774     | 10,580  | -3,936  | 19,156  | -1,019  | 5,737  | 7     | -569   | 3         | -216    | 645    | 28,104  | 943    | 27,299  | -477   | -3,522 | 0      | -5,405  | 124      | 7,306   | 2,427   | 56    | 12,252  | 3.12% |
| KCP DURI HANG TUAH 2          | 1,298     | 1,565   | -3,161  | 5,141   | 317     | 2,917  | 168   | 2,116  | -11       | -34     | -32    | 15,196  | 300    | 6,334   | -964   | -1,442 | 0      | -405    | 632      | 10,709  | 0       | 0     | 3,993   | 3.16% |
| KCP BENGKALIS DURI CPI        | -3,429    | 328,259 | -1,604  | 7,589   | -114    | 1,245  | -695  | 51     | -8        | -283    | 382    | 16,542  | 49     | 8,178   | 12     | 4,102  | 0      | 0       | 321      | 4,262   | 0       | 0     | 3,064   | 6.09% |
| KCP PEKANBARU UIR             | -5,809    | 10,608  | -1,585  | 9,771   | -162    | 3,251  | 138   | 1,142  | 3         | 3       | 430    | 14,659  | 115    | 9,864   | 0      | 0      | 0      | 0       | 314      | 4,795   | 0       | 0     | 213     | 0.77% |
| KCP PANAM RAYA                | -706      | 16,042  | -1,391  | 10,862  | -248    | 20,469 | -87   | 1,365  | 6         | -67     | 1,204  | 4,752   | 475    | 1,703   | -88    | -4,721 | 0      | -113    | 757      | 6,562   | 1,322   | 62    | 11,015  | 6.55% |
| KCP TEMBILAHAN                | -943      | 12,474  | -1,071  | 15,592  | -503    | -37    | 763   | 6,506  | 0         | 3       | -122   | -1,153  | -697   | -7,436  | -301   | 593    | 0      | 0       | 876      | 5,690   | 0       | 0     | 5,847   | 4.45% |
| KCP PEKANBARU SUDIRMAN        | -1,322    | 379     | -797    | -4,261  | 267     | 190    | -334  | 1,153  | 6         | 16      | -390   | 10,481  | -699   | 1,890   | -390   | 644    | 0      | 0       | 472      | 5,954   | 1,993   | 228   | 8,799   | 4.15% |
| KC PEKANBARU HARAPAN RAYA     | -9,820    | 42,910  | -524    | 22,255  | -2,366  | 7,590  | -250  | 942    | 2         | -343    | -171   | 19,071  | -2,453 | 13,396  | 76     | 3,996  | 458    | -9,057  | 965      | 7,039   | 3,698   | 783   | 7,074   | 1.52% |
| KCP DUMAI SUKAJADI            | 305       | -2,306  | 593     | -1,160  | -576    | -3,012 | -39   | 676    | 2         | -6      | 1,192  | 9,522   | 787    | 2,633   | -215   | 2,451  | 0      | 0       | 620      | 4,438   | 0       | 0     | 7,863   | 3.73% |
| KCP FLAMBOYAN PETAPAHAN       | 1,304     | 8,296   | 991     | 12,922  | 1,357   | 1,512  | -50   | 1,086  | 1         | -1      | 3,590  | 20,789  | 1,775  | 12,062  | 429    | 1,734  | 0      | -55     | 1,386    | 7,049   | 0       | 0     | 4,366   | 2.96% |
| KCP ROKAN HULU PASIR PANGARAI | 1,652     | 17,806  | 1,369   | 13,156  | 404     | 2,984  | 36    | 2,553  | 1         | 6       | 656    | 23,823  | 73     | 10,246  | 164    | 8,689  | 0      | 0       | 419      | 4,887   | 0       | 0     | 1,515   | 3.18% |
| KCP UJUNG BATU 1              | 659       | 2,824   | 1,926   | 599     | 13      | -286   | -165  | 9      | 0         | -3      | 2,629  | 11,252  | 2,009  | 11,015  | -216   | -5,490 | -9     | -85     | 844      | 5,813   | 0       | 0     | 5,647   | 2.08% |
| KCP PEKANBARU UIN SUSKA       | 1,864     | -10,339 | 2,101   | 8,898   | -76     | 1,915  | 17    | 687    | 0         | -2      | 1,259  | 11,733  | 1,093  | 9,484   | 0      | 0      | 0      | 0       | 165      | 2,249   | 0       | 0     | 309     | 1.08% |
| KCP PEKANBARU RUMBAI          | 213       | 12,850  | 2,129   | -172    | 2,613   | 7,205  | -20   | 837    | -42       | -144    | -747   | 10,762  | -1,013 | 7,821   | -152   | -3,901 | 0      | -37     | 422      | 5,182   | 1,697   | -4    | 3,398   | 2.75% |
| KCP PEKANBARU ARIFIN AHMAD    | 3,803     | 11,422  | 2,370   | 10,744  | 1,853   | 8,206  | -18   | 1,247  | 5         | 16      | 1,211  | 39,530  | 395    | 36,992  | -710   | -4,651 | -574   | -5,424  | 1,041    | 8,673   | 3,939   | 1,059 | 27,223  | 6.78% |
| KCP BANGKINANG                | 845       | 25,203  | 2,548   | 12,045  | 198     | 1,480  | 781   | 1,849  | 2         | -4      | 1,223  | 36,209  | 371    | 18,324  | -181   | 6,050  | 0      | -38     | 1,043    | 10,038  | 1,836   | -10   | 10,076  | 5.21% |
| KCP BAGAN BATU SUDIRMAN 1     | 2,516     | 26,997  | 3,017   | 15,907  | 1,030   | 453    | 231   | 1,538  | 3         | -53     | -97    | 16,195  | -275   | 6,894   | -295   | 3,843  | -2     | -373    | 475      | 5,831   | 0       | 0     | 7,171   | 3.18% |
| KCP TELUK KUANTAN             | 338       | 21,165  | 3,237   | 11,748  | 681     | 3,548  | 543   | 4,099  | 12        | -39     | 1,155  | 13,183  | 57     | 3,698   | -376   | -1,360 | -22    | 586     | 732      | 6,754   | 3,505   | 764   | 8,662   | 3.36% |
| KCP BAGAN SIAPIAPI            | 3,600     | -1,026  | 3,869   | 10,714  | -1,152  | 332    | 191   | 2,577  | -2        | -279    | 287    | 6,955   | -263   | 5,074   | 87     | -2,595 | 0      | 0       | 463      | 4,476   | 0       | 0     | 8,022   | 9.08% |
| KCP PANGKALAN KERINCI MAHARA  | 6,212     | -697    | 7,501   | 2,877   | -84     | -2,203 | 436   | 2,728  | -5        | -38     | 1,065  | 16,823  | -1,590 | 7,474   | 502    | -718   | 0      | -1,488  | 2,154    | 9,077   | 2,477   | -2    | 9,972   | 3.87% |



## LEADING & LAGGING INDICATOR AREA PEMATANGSIANTAR





LEADING INDICATOR (\*Sort By Tab Haji)

|                                       | TAB    | HAJI          | TAB  | BISNIS        | TAB PER | RENCANAAN     | М     | AXI           |     | RB                   | EC                | ж                | QI                | RIS              | PRUDENTIAL        | BSI                  | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                       |      | CAIRAN<br>ISUMER |
|---------------------------------------|--------|---------------|------|---------------|---------|---------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|-------------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|------|------------------|
| OUTLET                                | 1-16-0 | Oct 25        | 1-16 | -Oct 25       | 1-1     | 6-Oct 25      | 1-07- | Oct 25        | 1-1 | 7-Oct 25             | 1-15-0            | Oct 25           | 1-15-             | Oct 25           | 1-16-Oct 25       | 1-13                 | -Oct 25            | 1-16-0 | Oct 25        | 1-16-0              | ct 25                 | 1-16 | 5-Oct 25         |
| OOILLI                                | Noa    | Nom<br>(Juta) | Noa  | Nom<br>(Juta) | Noa     | Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued (ACE) Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)    |
| AREA PEMATANGSIANTAR                  | 985    | 3,131         | 33   | 2,623         | 21      | 1,413         | 38    | 605           | 23  | 6,450                | 26                | 44.8%            | 402               | 6.6%             | 6 106             | 94                   | 67.1%              | 439    | 19,855        | 4,249               | 55.9%                 | 148  | 26,811           |
| KCP GUNUNG TUA                        | 51     | 37            | 0    | 0             | 0       | 0             | 0     | 0             | 1   | 180                  | (                 | 0.0%             | 6                 | 2.5%             | 0 0               | 6                    | 60.0%              | 27     | 1,085         | 9                   | 1.8%                  | 16   | 2,007            |
| KCP SIPIROK                           | 40     | 139           | 2    | 2             | 0       | 0             | 1     | 10            | 2   | 200                  | 2                 | 100.0%           | 20                | 5.3%             | 0 0               | 8                    | 80.0%              | 17     | 747           | 62                  | 15.6%                 | 12   | 3,104            |
| KCP PEMATANGSIANTAR SUTOMO            | 77     | 150           | 4    | 958           | 3       | 1             | 4     | 25            | 4   | 1,250                | 2                 | 28.6%            | 51                | 7.3%             | 0 0               | 8                    | 80.0%              | 35     | 1,650         | 110                 | 27.6%                 | 6    | 1,517            |
| KCP SIBUHUAN                          | 68     | 162           | 0    | 0             | 0       | 0             | 3     | 40            | 1   | 100                  | (                 | 0.0%             | 7                 | 5.1%             | 0 0               | 11                   | 110.0%             | 28     | 1,362         | 198                 | 49.5%                 | 8    | 1,036            |
| KCP AEK KANOPAN                       | 65     | 165           | 0    | 0             | 0       | 0             | 1     | 10            | 0   | C                    | 1                 | 20.0%            | 25                | 6.7%             | 0 0               | 4                    | 40.0%              | 30     | 727           | 98                  | 19.7%                 | 8    | 2,270            |
| KC PADANGSIDEMPUAN                    | 65     | 169           | 1    | 50            | 0       | 0             | 0     | 0             | 1   | 150                  | 1                 | 33.3%            | 22                | 2.7%             | 0 0               | 2                    | 20.0%              | 36     | 2,333         | 182                 | 36.3%                 | 27   | 6,021            |
| KC PEMATANGSIANTAR PERINTIS           | 64     | 174           | 9    | 253           | 1       | 0             | 2     | 123           | 2   | 400                  | 8                 | 72.7%            | 77                | 11.0%            | 3 47              | 18                   | 180.0%             | 41     | 1,496         | 534                 | 89.0%                 | 20   | 2,727            |
| KC SIBOLGA                            | 33     | 202           | 1    | 1             | 4       | 600           | 9     | 200           | 2   | 200                  | 3                 | 75.0%            | 29                | 8.0%             | 0 0               | 1                    | 10.0%              | 60     | 2,001         | 60                  | 12.0%                 | 12   | 1,975            |
| KCP INDRAPURA                         | 63     | 209           | 0    | 0             | 2       | 1             | 2     | 20            | 0   | C                    | 6                 | 66.7%            | 40                | 10.8%            | 0 0               | 9                    | 90.0%              | 13     | 229           | 259                 | 51.8%                 | 5    | 843              |
| KCP PANYABUNGAN                       | 63     | 218           | 1    | 1             | 2       | 0             | 5     | 35            | 0   | C                    | (                 | 0.0%             | 13                | 8.0%             | 0 0               | (                    | 0.0%               | 17     | 802           | 903                 | 225.8%                | 3    | 485              |
| KCP KOTA PINANG                       | 91     | 231           | 1    | 1,126         | 1       | 200           | 0     | 0             | 0   | C                    | (                 | 0.0%             | 12                | 6.1%             | 0 0               | 1                    | 10.0%              | 18     | 584           | 109                 | 27.3%                 | 7    | 1,837            |
| KCP TANJUNG BALAI                     | 68     | 336           | 1    | 1             | 1       | 210           | 2     | 15            | 0   | C                    | 1                 | 50.0%            | 4                 | 1.6%             | 0 0               | 1                    | 10.0%              | 23     | 732           | 104                 | 20.8%                 | 7    | 567              |
| KC RANTAU PRAPAT                      | 97     | 468           | 7    | 113           | 4       | 400           | 4     | 95            | 5   | 2,350                | (                 | 0.0%             | 33                | 6.3%             | 2 8               | 17                   | 7 170.0%           | 60     | 2,836         | 393                 | 78.6%                 | 8    | 951              |
| KCP KISARAN                           | 129    | 470           | 5    | 97            | 3       | 0             | 5     | 33            | 5   | 1,620                | 2                 | 33.3%            | 28                | 6.5%             | 1 50              | 8                    | 80.0%              | 34     | 3,269         | 1,052               | 210.3%                | 9    | 1,472            |
| KFO                                   |        |               |      |               |         |               |       |               |     |                      | ļ                 |                  |                   |                  |                   |                      |                    |        |               |                     |                       |      |                  |
| KF MIKRO BALIGE                       | 3      | 0             | 1    | 22            | 0       | 0             | 0     | 0             | 0   | С                    | (                 | 0.0%             | 11                | 14.7%            | 0 0               | (                    | 0.0%               | 0      | -             | 3                   | 1.6%                  | 0    | -                |
| KFO MIKRO PANDAN KOTA                 | 8      | 1             | 0    | 0             | 0       | 0             | 0     | 0             | 0   | C                    | (                 | 0.0%             | 24                | 7.3%             | 0 0               | (                    | 0.0%               | 0      | -             | 172                 | 86.2%                 | 0    | -                |
| KFF                                   |        |               |      |               |         |               |       |               |     |                      |                   |                  |                   |                  |                   |                      |                    |        |               |                     |                       |      |                  |
| KFF SIMALUNGUN BRIDGESTONE            | 0      |               | 0    | 0             | 0       | 0             | 0     | 0             |     |                      |                   |                  |                   |                  |                   |                      |                    |        |               |                     |                       |      |                  |
| KFF TAPANULI UNIVERSITAS MUHAMMADIYAH | 0      |               | 0    | 0             | 0       | 0             | 0     | 0             |     |                      |                   |                  |                   |                  |                   |                      |                    |        |               |                     |                       |      |                  |
| KFF PADANGSIDEMPUAN UIN SYUHADA       | 0      | 0             | 0    | 0             | 0       | 0             | 0     | 0             |     |                      |                   |                  |                   |                  |                   |                      |                    |        |               |                     |                       |      |                  |

|                                | DPK       |         | Tabur   | •       | Tab Bi |        | Tab I |        | Tab Pere |       | Pembia |         | Consu  |         | Mil   |        | SM     |        | Cicil E | 1.1    | Gadai E |       | Kol     | 2     |
|--------------------------------|-----------|---------|---------|---------|--------|--------|-------|--------|----------|-------|--------|---------|--------|---------|-------|--------|--------|--------|---------|--------|---------|-------|---------|-------|
| OUTLET                         | (*Juta)   |         | (*Ju    |         | (*Jut  |        | (*Ju  |        | (*Ju     |       | (*Ju   |         | (*Ju   |         | (*Ju  |        | (*Ju   |        | (*Ju    |        | (*Jut   |       |         |       |
|                                | 16-Oct-25 |         | 16-00   | t-25    | 16-Oct | t-25   | 16-00 | t-25   | 16-0     | t-25  | 16-Oc  | t-25    | 16-00  | t-25    | 16-00 | t-25   | 16-Oc  | t-25   | 16-Oc   | t-25   | 16-Oct  | t-25  | 16-Oc   | t-25  |
|                                | MtD       | YtD     | MtD     | YtD     | MtD    | YtD    | MtD   | YtD    | MtD      | YtD   | MtD    | YtD     | MtD    | YtD     | MtD   | YtD    | MtD    | YtD    | MtD     | YtD    | MtD     | YtD   | Abs     | %     |
| AREA PEMATANGSIANTAR           | -141,991  | 77,456  | -15,141 | 129,902 | -6,870 | 33,209 | 3,954 | 44,855 | 1,806    | 4,334 | 18,314 | 303,233 | 2,988  | 106,413 | -718  | -3,096 | -3,150 | 60,562 | 11,307  | 94,122 | 45,231  | 7,887 | 150,475 | 4.36% |
| KCP PEMATANGSIANTAR SUTOMO     | -2,946    | 25,720  | -4,078  | 10,048  | -2,012 | 4,858  | 367   | 2,997  | 3        | -49   | 1,920  | 19,389  | 623    | 18,313  | -8    | -2,982 | 0      | -618   | 1,305   | 4,675  | 0       | 0     | 20,431  | 8.64% |
| KC SIBOLGA                     | -3,913    | 3,305   | -3,795  | 497     | -699   | -701   | 250   | 2,414  | 602      | 574   | 2,377  | 20,959  | 227    | 10,211  | -10   | 117    | 0      | 0      | 1,265   | 6,128  | 4,503   | 894   | 6,602   | 2.87% |
| KCP SIBUHUAN                   | -1,784    | 8,269   | -3,117  | 4,417   | -422   | -1,667 | -195  | 2,937  | -1       | 14    | 638    | 18,800  | -326   | 10,081  | -230  | -959   | 0      | 0      | 780     | 7,386  | 2,293   | 414   | 4,883   | 2.96% |
| KC PEMATANGSIANTAR PERINTIS    | 7,130     | 55,120  | -2,887  | 53,124  | 236    | 1,977  | 447   | 4,791  | -13      | 39    | 2,232  | 39,037  | 454    | 8,477   | 291   | 638    | 500    | 17,535 | 662     | 9,190  | 3,197   | 325   | 9,693   | 2.26% |
| KC PADANGSIDEMPUAN             | -1,194    | -14,779 | -2,615  | -2,437  | -1,269 | 19,235 | -538  | 2,267  | -11      | -37   | 3,302  | 57,726  | 2,411  | 23,841  | 100   | -1,279 | -3,617 | 17,687 | 1,399   | 5,735  | 11,742  | 3,010 | 10,407  | 2.94% |
| KCP SIPIROK                    | -2,151    | -21,039 | -1,607  | 398     | -90    | 1,400  | -166  | 1,743  | -6       | 129   | 2,822  | 14,014  | 1,946  | 5,342   | 222   | 5,826  | 0      | 0      | 654     | 2,846  | 0       | 0     | 4,455   | 3.45% |
| KCP TANJUNG BALAI              | -1,431    | -13,899 | -1,322  | -1,155  | -116   | 32     | 287   | 2,900  | 210      | 104   | 6      | 14,023  | -723   | 577     | -269  | -988   | 0      | -20    | 347     | 8,672  | 5,782   | 651   | 4,668   | 2.62% |
| KCP PANYABUNGAN                | -1,237    | -1,731  | -960    | -6,128  | -724   | -517   | 168   | 2,098  | 3        | 8     | -774   | 5,217   | -1,460 | 1,532   | -129  | -2,699 | 0      | -14    | 469     | 4,202  | 2,198   | 346   | 4,323   | 2.91% |
| KCP KISARAN                    | -6,684    | 27,943  | -434    | 18,796  | -644   | 1,633  | 812   | 4,092  | 2        | -7    | 2,607  | 36,190  | 26     | 14,909  | 121   | 1,280  | 0      | 0      | 1,244   | 15,352 | 4,649   | 1,217 | 9,213   | 3.34% |
| KCP GUNUNG TUA                 | 84        | 6,867   | 235     | 4,742   | 431    | 581    | 104   | 2,482  | -19      | 715   | 2,464  | 24,297  | 861    | 8,406   | 281   | 2,314  | 0      | -137   | 515     | 8,575  | 5,140   | 806   | 7,666   | 4.26% |
| KCP INDRAPURA                  | -38,664   | -18,745 | 710     | -3,834  | -370   | 1,000  | 64    | 1,501  | 6        | 35    | -1,151 | -12,609 | -560   | -7,487  | -374  | -4,691 | -1     | -88    | -216    | -344   | 0       | 0     | 14,197  | 5.81% |
| KC RANTAU PRAPAT               | -91,565   | -20,723 | 1,188   | 25,917  | -1,304 | 3,565  | 1,059 | 4,811  | 931      | 1,665 | -438   | 32,570  | -1,753 | -5,917  | -667  | -6,185 | -30    | 26,281 | 1,789   | 12,663 | 5,728   | 223   | 42,682  | 7.79% |
| KCP KOTA PINANG                | 1,614     | 14,979  | 1,535   | 15,195  | 931    | 1,445  | 1,047 | 6,974  | 100      | 1,201 | 1,168  | 26,230  | 678    | 19,037  | -13   | 2,956  | 0      | -20    | 502     | 4,257  | 0       | 0     | 4,365   | 3.04% |
| KCP AEK KANOPAN                | 2,556     | 24,391  | 2,264   | 11,001  | -389   | -1,126 | 364   | 2,161  | -3       | -58   | 1,041  | 6,738   | 585    | -908    | -132  | 2,906  | -1     | -44    | 590     | 4,784  | 0       | 0     | 4,827   | 2.91% |
| KFO                            |           |         |         |         |        |        |       |        |          |       |        |         |        |         |       |        |        |        |         |        |         |       |         |       |
| KF MIKRO BALIGE                | -366      | 8,577   | 834     | 5,927   | -268   | 2,028  | 12    | 124    | 0        | 0     | 223    | 2,559   | 0      | 0       | 223   | 2,559  | 0      | 0      | 0       | 0      | 0       | 0     | 0       | 0.00% |
| KFO MIKRO PANDAN KOTA          | -675      | -2,662  | -326    | -2,468  | 0      | 0      | -118  | 567    | 0        | 1     | -124   | -1,909  | 0      | 0       | -124  | -1,909 | 0      | 0      | 0       | 0      | 0       | 0     | 2,062   | 9.69% |
| KFF                            |           |         |         |         |        |        |       |        |          |       |        |         |        |         |       |        |        |        |         |        |         |       |         |       |
| KFF SIMALUNGUN BRIDGESTONE     | -17       | -471    | -17     | -471    | 0      | 0      | 0     | 4      | 0        | 0     |        |         |        |         |       |        |        |        |         |        |         |       |         |       |
| KFF TAPANULI UNIVERSITAS MUHAI | 6         | -222    | 6       | -222    | 0      | 0      | -0    | 0      | 0        | 0     |        |         |        |         |       |        |        |        |         |        |         |       |         |       |
| KFF PADANGSIDEMPUAN UIN SYUH   | -755      | -3,444  | -755    | -3,444  | -160   | -532   | -11   | -9     | 0        | 0     |        |         |        |         |       |        |        |        |         |        |         |       |         |       |



## LEADING INDICATOR BY KELAS CABANG





#### LEADING INDICATOR (\*Sort By Tab Haji)

|                         |        | TAB     | ILAH   | TA         | B BISNIS          | TAB PEI    | RENCANAAN         | м     | AXI           |     | RB                   | EC                | с                | QF                | RIS              | PRUDE            | NTIAL                   | BSI                  | AGEN               | CICIL | EMAS          | BULL<br>(Emas E     |                       |      | CAIRAN<br>ISUMER |
|-------------------------|--------|---------|--------|------------|-------------------|------------|-------------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|------------------|-------------------------|----------------------|--------------------|-------|---------------|---------------------|-----------------------|------|------------------|
| OUTLET                  | KELAS  | 1-16-   | Oct 25 | 1-1        | .6-Oct 25         | 1-1        | l6-Oct 25         | 1-07- | Oct 25        | 1-3 | 17-Oct 25            | 1-15-0            | ct 25            | 1-15-0            | Oct 25           | 1-16-0           | Oct 25                  | 1-13-                | Oct 25             | 1-16- | Oct 25        | 1-16-0              | ct 25                 | 1-16 | 5-Oct 25         |
| OUILEI                  | CABANG | MtD NoA |        | MtD<br>NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued<br>(Case) | Issued<br>(ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa   | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)    |
| Kelas Cabang B1         |        |         |        |            |                   |            |                   |       |               |     |                      |                   |                  |                   |                  |                  |                         |                      |                    |       |               |                     |                       |      |                  |
| KC PEKANBARU SUDIRMAN 1 | B1     | 138     | 284    | 16         | 150               | 1          | 2                 | 5     | 120           | 1   | 100                  | 62                | 64.6%            | 196               | 14.4%            | 0                | 0                       | 4                    | 40.0%              | 51    | 2,327         | 1,041               | 148.7%                | 12   | 3,518            |
| KC MEDAN KEJAKSAAN      | B1     | 72      | 546    | 7          | 245               | 1          | . 0               | 0     | 0             | 1   | 1 300                | 35                | 77.8%            | 151               | 25.1%            | 2                | 110                     | 0                    | 0.0%               | 33    | 1536          | 1,355               | 193.6%                | 18   | 4,925            |

|                              |        | ТАВ     | HAJI              | TA         | B BISNIS          | TAB PER    | RENCANAAN         | МА     | ХI            |     | RB                   | ED                | с                | QI                | RIS              | PRUDE            | NTIAL                   | BSI                  | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                       |      | CAIRAN<br>ISUMER |
|------------------------------|--------|---------|-------------------|------------|-------------------|------------|-------------------|--------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|------------------|-------------------------|----------------------|--------------------|--------|---------------|---------------------|-----------------------|------|------------------|
| OUTLET                       | KELAS  | 1-16-   | Oct 25            | 1-1        | 6-Oct 25          | 1-1        | 6-Oct 25          | 1-07-0 | oct 25        | 1-1 | 7-Oct 25             | 1-15-0            | ct 25            | 1-15-             | Oct 25           | 1-16-0           | ct 25                   | 1-13-                | Oct 25             | 1-16-0 | Oct 25        | 1-16-0              | ct 25                 | 1-16 | -Oct 25          |
| ooner                        | CABANG | MtD NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom<br>(Juta) | Noa    | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued<br>(Case) | Issued<br>(ACE)<br>Juta | New<br>Aktif<br>Agen | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target<br>(%) | Noa  | Nom<br>(Juta)    |
| Kelas Cabang B2              |        |         |                   |            |                   |            |                   |        |               |     |                      |                   |                  |                   |                  |                  |                         |                      |                    |        |               |                     |                       |      |                  |
| KC DUMAI                     | B2     | 112     | 7                 | 4          | 2                 | 0          | 0                 | 0      | 0             | 1   | 200                  | 7                 | 77.8%            | 134               | 49.6%            | 2                | 34                      | 3                    | 30.0%              | 36     | 1,585         | 1,403               | 233.9%                | 22   | 5,014            |
| KC PEKANBARU HARAPAN RAYA    | B2     | 127     | 26                | 3          | 3                 | 1          | 1                 | 2      | 20            | 1   | 250                  | 28                | 90.3%            | 114               | 21.3%            | 5                | 70                      | 15                   | 150.0%             | 38     | 1,590         | 198                 | 33.0%                 | 5    | 2,062            |
| KCP PEKANBARU PANAM          | B2     | 325     | 27                | 5          | 0                 | 3          | 0                 | 1      | 10            | 1   | 180                  | 13                | 54.2%            | 110               | 21.7%            | 4                | 119                     | 1                    | 10.0%              | 38     | 1,331         | 363                 | 60.5%                 | 5    | 1,803            |
| KC BATAM WINDSOR CENTRAL     | B2     | 124     | 52                | 11         | 1,043             | 2          | 0                 | 6      | 117           | 2   | 600                  | 10                | 55.6%            | 137               | 19.0%            | 2                | 94                      | 26                   | 260.0%             | 44     | 2,847         | 968                 | 161.3%                | 4    | 1,486            |
| KCP PEKANBARU SUDIRMAN ATAS  | B2     | 56      | 58                | 2          | 0                 | 0          | 0                 | 4      | 65            | 0   | 0                    | 23                | 71.9%            | 112               | 18.9%            | 1                | 6                       | 1                    | 10.0%              | 18     | 547           | 200                 | 33.3%                 | 12   | 3,180            |
| KCP PEKANBARU ARIFIN AHMAD   | B2     | 107     | 70                | 3          | 344               | 1          | 0                 | 7      | 105           | 4   | 660                  | 20                | 76.9%            | 187               | 20.7%            | 7                | 305                     | 2                    | 20.0%              | 32     | 1,464         | 564                 | 94.0%                 | 10   | 3,392            |
| KC DURI                      | B2     | 246     | 71                | 1          | 15                | 0          | 0                 | 0      | 0             | 1   | 600                  | 5                 | 83.3%            | 57                | 10.8%            | 2                | 24                      | 2                    | 20.0%              | 17     | 702           | 318                 | 52.9%                 | 5    | 2,683            |
| KCP MEDAN SETIA BUDI         | B2     | 117     | 95                | 3          | 0                 | 0          | 0                 | 4      | 35            | 0   | 0                    | 42                | 85.7%            | 425               | 77.1%            | 3                | 158                     | 3                    | 30.0%              | 14     | 496           | 605                 | 100.8%                | 12   | 3,472            |
| KCP MEDAN AKSARA             | B2     | 76      | 108               | 3          | 146               | 3          | 100               | 2      | 58            | 0   | 0                    | 1                 | 50.0%            | 64                | 43.5%            | 0                | 0                       | 2                    | 20.0%              | 14     | 895           | 401                 | 66.9%                 | 21   | 4,780            |
| KCP PEKANBARU SUDIRMAN       | B2     | 118     | 125               | 2          | 1                 | 2          | 0                 | 2      | 90            | 1   | 100                  | 38                | 80.9%            | 87                | 16.6%            | 0                | 0                       | 5                    | 50.0%              | 30     | 817           | 68                  | 11.3%                 | 8    | 1,609            |
| KC PEMATANGSIANTAR PERINTIS  | B2     | 64      | 174               | 9          | 253               | 1          | 0                 | 2      | 123           | 2   | 400                  | 8                 | 72.7%            | 77                | 11.0%            | 3                | 47                      | 18                   | 180.0%             | 41     | 1,496         | 534                 | 89.0%                 | 20   | 2,727            |
| KCP TEBING TINGGI SUDIRMAN 1 | B2     | 119     | 186               | 2          | 1                 | 0          | 0                 | 0      | 0             | 1   | 100                  | 21                | 72.4%            | 24                | 3.5%             | 1                | 4                       | 2                    | 20.0%              | 21     | 880           | 110                 | 18.4%                 | 7    | 614              |
| KCP MEDAN ADAM MALIK         | B2     | 75      | 284               | 5          | 4                 | 2          | 201               | 0      | 0             | 1   | 1,000                | 13                | 72.2%            | 84                | 11.9%            | 1                | 6                       | 0                    | 0.0%               | 54     | 2,852         | 175                 | 29.2%                 | 4    | 1,655            |
| KC MEDAN S PARMAN            | B2     | 68      | 591               | 3          | 10                | 1          | 0                 | 0      | 0             | 2   | 2,100                | 27                | 84.4%            | 72                | 22.6%            | 2                | 12                      | 0                    | 0.0%               | 24     | 1,244         | 498                 | 83.0%                 | 10   | 4,028            |

|                                  |          | ТАВ     | HAJI              | TA         | B BISNIS          | TAB PEI    | RENCANAAN         | M     | AXI           |     | RB                   | ED                | с                | QR                | RIS              | PRUDE  | NTIAL         | BSI           | AGEN               | CICIL    | EMAS          | BULLI               |                |      | ICAIRAN            |
|----------------------------------|----------|---------|-------------------|------------|-------------------|------------|-------------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|--------|---------------|---------------|--------------------|----------|---------------|---------------------|----------------|------|--------------------|
|                                  | KELAS    | 1.16    | Oct 25            | 11         | 16-Oct 25         | 1.1        | 6-Oct 25          | 1.07  | Oct 25        | -   | 17-Oct 25            | 1-15-0            | ot 25            | 1-15-0            | Oct 25           | 1-16-0 | 2et 2E        | 1 12          | Oct 25             | 1-16-0   | 2ct 2E        | (Emas D<br>1-16-0   |                |      | NSUMER<br>6-Oct 25 |
| OUTLET                           | CABANG   | 1-10-   |                   |            | 1                 |            |                   | 1-0/- |               |     | 1                    |                   |                  |                   |                  |        | Issued        | New           |                    | 1-10-0   |               | ì                   | Penc           | 1-10 |                    |
|                                  |          | MtD NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | (Case) | (ACE)<br>Juta | Aktif<br>Agen | %Penc<br>New Aktif | Noa      | Nom<br>(Juta) | Penjualan<br>(Gram) | Target<br>(%)  | Noa  | Nom<br>(Juta)      |
| Kelas Cabang B3                  | T.       |         |                   |            |                   |            |                   |       |               |     |                      |                   |                  |                   |                  |        |               |               |                    |          |               |                     |                |      |                    |
| KCP PEKANBARU NANGKA             | B3       | 184     | 1                 | 5          | 139               | 0          | 0                 | 2     | 25            | (   | ) 0                  | 9                 | 90.0%            | 85                | 19.6%            | 0      | 0             | 1             | 10.0%              | 34       | 1,198         | 359                 | 71.7%          | 4    | 1,29               |
| KCP PANAM RAYA                   | B3       | 114     | 1                 | 1          | ١ 1               | 0          | 0                 | 0     | (             | (   | ) 0                  | 3                 | 33.3%            | 133               | 18.8%            | 0      | 0             | 3             | 30.0%              | 44       | 1,196         | 174                 | 34.9%          | 5    | 1,47               |
| KCP PEKANBARU RUMBAI             | B3       | 56      | 4                 | 4          | 884               | 0          | 0                 | 0     | (             | 4   | 1,500                | 5                 | 55.6%            | 91                | 17.8%            | 1      | 26            | 0             | 0.0%               | 21       | 585           | 46                  | 9.2%           | 3    | 40                 |
| KCP UJUNG BATU 1                 | B3       | 109     | 5                 | 0          | 0                 | 2          | 0                 | 1     |               | 2   | 1,100                | 3                 | 75.0%            | 24                | 9.9%             | 0      | 0             | 10            | 100.0%             | 20       | 896           | 85                  | 17.0%          | 11   | 3,59               |
| KCP DUMAI SUKAJADI               | В3       | 98      | 15                | 2          | 2 68              | 3          | 1                 | 0     | (             | (   | ) 0                  | 6                 | 66.7%            | 43                | 9.1%             | 0      | 0             | 0             | 0.0%               | 19       | 817           | 178                 | 35.6%          | 5    | 1,46               |
| KCP BAGAN BATU SUDIRMAN 1        | В3       | 62      | 19                | 0          | 0                 | 0          | 0                 | 1     |               | 1   | 250                  | 2                 | 66.7%            | 19                | 5.5%             | 0      | 0             | 12            | 120.0%             | 13       | 534           | 179                 | 35.7%          | 3    | 670                |
| KCP BATUAJI                      | В3       | 93      |                   | 1          | . 0               | 7          | 12                | 4     | 20            | 1 1 | 1,000                |                   |                  | 158               | 35.0%            | 0      | 0             | 9             | 90.0%              | 23       | 576           | 104                 | 20.7%          | 3    | 528                |
| KCP BINTAN CENTER                | В3       | 59      |                   | 3          | 62                | 2          | 300               | 0     | (             | 4   | 435                  |                   | 55.6%            | 96                | 16.5%            | 0      | 0             | 2             | 20.0%              | 34       | 784           | 699                 | 139.8%         | 15   | 2,349              |
| KCP DURI HANG TUAH 1             | B3       | 55      |                   | 1          |                   | 2          | 0                 | 0     |               | (   |                      | 11                |                  | 49                | 11.6%            | 0      | 0             | 3             | 30.0%              | 44       | 1,343         | 50                  | 10.1%          | 11   | 1,10               |
| KCP MEDAN PULO BRAYAN            | B3       | 102     |                   | 3          | 0                 | 4          | 0                 | 1     |               |     | ) 0                  | 12                |                  | 45                | 10.9%            | 1      | 26            | 1             | 10.0%              | 11       | 525           | 356                 | 71.3%          | 7    | 1,69               |
| KCP GUNUNG TUA                   | B3       | 51      |                   | 0          | ) 0               | 0          | 0                 | 0     |               |     | 180                  |                   |                  | 6                 | 2.5%             | 0      | 0             | 6             | 60.0%              | 27       | 1,085         | 9                   | 1.8%           | 16   | 2,00               |
| KCP BATAM RADEN PATAH            | B3       | 157     |                   | 2          | 0                 | 4          | 0                 | 0     |               |     | 100                  |                   | 50.0%            | 81                | 22.7%            | 1      | 30            | 0             | 0.0%               | 31       | 1,079         | 35                  | 7.0%           | 6    | 1,98               |
| KCP PANGKALAN KERINCI MAHARAJA   | B3       | 119     |                   | _          |                   | 0          | 0                 | 0     |               |     | 5,210                | 1                 |                  | 81                | 18.0%            | 0      | 0             | 0             | 0.0%               | 66       | 2,523         | 119                 | 23.9%          | 6    | 1,50               |
| KCP STABAT KHZAINUL ARIFIN       | B3       | 73      |                   | 2          | 2 63              | 0          | 0                 | 9     | 65            |     |                      |                   |                  | 29                | 5.5%             | 1      | 4             | 13            | 130.0%             | 42       | 1,272         | 101                 | 20.2%          | 7    | 999                |
| KCP TELUK KUANTAN                | B3       | 117     |                   | 6          | -                 | 3          | 4                 | 0     |               |     | 500                  |                   |                  | 49                | 8.9%             | 4      | 267           | 6             | 60.0%              | 27       | 1,176         | 122                 | 24.5%          | 12   | 2,21               |
| KCP SIAK                         | B3       | 91      |                   | 0          |                   | 1          | 1                 | 0     |               |     |                      |                   |                  | 27                | 10.9%            | 0      | 0             | 4             | 40.0%              | 21       | 901           | 27                  | 5.5%           |      | 1,820              |
| KCP BANGKINANG                   | B3       | 112     |                   | 0          | , ,               | 1          | 0                 | 0     | 100           |     |                      | 6                 | 100.0%           | 59                | 17.5%            | 0      | 0             | 2             | 30.0%              | 24       | 1,392         | 49                  | 9.8%           | 5    | 1,37               |
| KC MEDAN GAJAH MADA              | B3       | 98      |                   | 1          | 0                 | 0          | 683               | 5     | 40            |     |                      | 38                |                  | 35                | 9.8%             | 6      | 77            | 2             | 20.0%              | 38       | 2,217         | 385                 | 77.0%          | 5    | 1.87               |
| KCP MEDAN SIMPANG LIMUN          | B3       | 85      |                   | 1          | 0                 | 2          | 0.00              | 0     |               | (   |                      | 1                 |                  | 55                | 13.3%            | 0      | - 0           | 2             | 20.0%              | 16       | 550           | 102                 | 20.4%          | 2    | 26                 |
| KCP MEDAN GATOT SUBROTO          | B3       | 70      |                   | 1          | 216               | 2          | 1                 | 0     |               |     |                      | 10                |                  | 119               | 36.7%            | 3      | 20            | 3             | 30.0%              | 33       | 1.693         | 210                 | 41.9%          | 2    | 433                |
| KCP MEDAN KRAKATAU               | B3       | 109     |                   | 0          |                   | 0          | 0                 | 2     |               |     | , ,                  | 3                 | 30.0%            | 53                | 15.7%            | 1      | 54            | 0             | 0.0%               | 26       | 1,183         | 290                 | 57.9%          | 3    | 63:                |
| KCP RENGAT                       | B3       | 95      |                   | 1          |                   | 1          | 550               |       |               |     |                      | 9                 | 80.0%            | 39                | 12.9%            | 0      | J4            | 4             | 40.0%              | 22       | 803           | 59                  | 11.8%          | 1    | 240                |
| KCP BATAMINDO                    | B3       | 103     |                   | 2          |                   | 2          | 550               | 1     | 10            |     |                      | 5                 |                  | 77                | 16.4%            | 0      | 0             | - 4           | 10.0%              | 27       | 806           | 167                 | 33.4%          | 7    | 2,56               |
| KCP AEK KANOPAN                  | B3       | 65      |                   | 0          |                   | 3          | 0                 | 1     |               |     |                      | 1                 | 20.0%            | 25                | 6.7%             | 0      | 0             | 4             | 40.0%              | 30       | 727           | 98                  | 19.7%          | 8    | 2,30               |
| KC PADANGSIDEMPUAN               | B3       | 65      |                   | 1          |                   | 0          | 0                 | 0     |               |     |                      | 1                 | 33.3%            | 22                | 2.7%             | 0      | 0             | 4             | 20.0%              | 36       | 2,333         | 182                 | 36.3%          | 27   | 6,02               |
| KC PADANGSIDEMPUAN<br>KC SIBOLGA | B3       | 33      |                   | 1          |                   | 0          | 600               | 9     |               | _   |                      |                   |                  |                   |                  | 0      | 0             |               |                    |          | 2,333         |                     | 12.0%          | _    | 1,97               |
|                                  |          |         |                   | 1          |                   | 4          |                   |       |               |     |                      | 3                 | 75.0%            | 29                | 8.0%             | 0      | U             | 0             | 10.0%              | 60       |               | 60                  |                | 12   |                    |
| KCP MEDAN KAMPUNG BARU           | B3<br>B3 | 60      |                   | 0          | 20                | 2          | 10                | 2     | 35            |     | -,                   | 1                 | 33.3%            | 45                | 11.7%<br>10.8%   | 0      | 0             | 9             | 90.0%              | 27<br>13 | 1,154<br>229  | 207<br>259          | 41.3%<br>51.8% | 4    | 1,45               |
| KCP INDRAPURA                    |          |         |                   | U          |                   | _          | 1                 | _     |               |     |                      | 6                 | 66.7%            | 40                |                  |        | U             | -             |                    |          |               |                     |                | 5    |                    |
| KCP BATAM BATU AJI               | B3       | 135     |                   | 4          | 254               |            | 0                 | 2     |               |     | 230                  |                   | 53.3%            | 76                | 17.3%            | 0      | - 0           | 3             | 30.0%              | 32       | 992           | 89                  | 17.9%          | 4    | 3,63               |
| KCP BATAM CENTER                 | B3       | 120     |                   | 5          | 82                | 0          | 0                 | 0     |               | 2   |                      |                   |                  | 53                | 21.3%            | 6      | 47            | 12            | 120.0%             | 26       | 1,181         | 166                 | 33.2%          | 2    | 52                 |
| KCP MEDAN MARELAN RAYA           | B3       | 103     |                   | 3          | 1                 | 0          | 0                 | 4     |               |     | , ,                  | 55                |                  | 737               | 97.2%            | 0      | 0             | 4             | 40.0%              | 31       | 1,491         | 66                  | 13.1%          | 2    | 13                 |
| KCP BATAM GRAND NIAGA MAS        | B3       | 142     |                   | 7          | 143               | 1          | 501               | 0     |               | _   | 500                  |                   |                  | 105               | 20.3%            | 0      | 0             | 2             | 20.0%              | 24       | 1,176         | 54                  | 10.8%          | 6    | 2,68               |
| KCP BINJAI JAMIN GINTING         | B3       | 121     |                   | 0          | , ,               | 0          | 0                 | 1     | 50            |     | . 100                |                   | 12.07.           | 50                | 20.2%            | 0      | 0             | 3             | 30.0%              | 14       | 548           | 68                  | 13.6%          | 2    | 76                 |
| KCP MEDAN MUCHTAR BASRI          | B3       | 111     |                   | 3          |                   | 0          | 0                 | 1     | 10            |     |                      | 0                 |                  | 28                | 3.8%             | 0      | 0             | 0             | 0.0%               | 23       | 707           | 119                 | 23.8%          | 7    | 1,51               |
| KC LUBUK PAKAM                   | B3       | 119     |                   | 0          |                   | 1          | 0                 | 4     | 20            |     | _                    | 25                |                  | 685               | 93.7%            | 1      | 6             | 6             | 60.0%              | 32       | 1,186         | 302                 | 60.3%          | 21   | 3,36               |
| KC TANJUNG PINANG                | В3       | 95      |                   | 4          | 2                 | 1          | 1                 | 2     |               |     | 400                  | 11                |                  | 119               | 17.9%            | 2      | 10            | 1             | 10.0%              | 31       | 943           | 117                 | 23.4%          | 3    | 572                |
| KCP TANJUNG BALAI                | B3       | 68      |                   | 1          | 1                 | 1          | 210               | 2     | 15            |     |                      | 1                 | 50.0%            | 4                 | 1.6%             | 0      | 0             | 1             | 10.0%              | 23       | 732           | 104                 | 20.8%          | 7    | 56                 |
| KC RANTAU PRAPAT                 | B3       | 97      |                   | 7          | 113               | 4          | 400               | 4     | 95            |     | 2,350                | 0                 | 0.0%             | 33                | 6.3%             | 2      | 8             | 17            | 170.0%             | 60       | 2,836         | 393                 | 78.6%          | 8    | 95                 |
| KCP KISARAN                      | B3       | 129     |                   | 5          | 97                | 3          | 0                 | 5     | 33            | 9   | 1,620                | 2                 | 33.3%            | 28                | 6.5%             | 1      | 50            | 8             | 80.0%              | 34       | 3,269         | 1,052               | 210.3%         | 9    | 1,47               |
| KC BINJAI                        | B3       | 98      |                   | 2          | 2 1               | 0          | 0                 | 7     | 120           | (   | 0                    | 12                |                  | 50                | 8.0%             | 2      | 7             | 9             | 90.0%              | 45       | 1,381         | 505                 | 101.0%         | 7    | 1,620              |
| KCP MEDAN A.H NASUTION           | B3       | 113     | 512               | 3          | 3 20              | 0          | 0                 | 2     | 15            | (   | 0                    | 20                | 62.5%            | 449               | 93.2%            | 1      | 77            | 0             | 0.0%               | 32       | 1,636         | 256                 | 51.2%          | 6    | 2,71               |



## LEADING INDICATOR BY KELAS CABANG





#### LEADING INDICATOR (\*Sort By Tab Haji)

|                                     |           | TAB F   | ILAH              | TA         | B BISNIS | ТАВ РЕ     | RENCANAAN         | M     | IAXI          |     | RB                   | ED                | С                | QF                | રાડ              | PRUD             | ENTIAL          | BSI          | AGEN               | CICIL  | EMAS          | BULLI<br>(Emas D    |                |      | ICAIRAN<br>ISUMER |
|-------------------------------------|-----------|---------|-------------------|------------|----------|------------|-------------------|-------|---------------|-----|----------------------|-------------------|------------------|-------------------|------------------|------------------|-----------------|--------------|--------------------|--------|---------------|---------------------|----------------|------|-------------------|
| OUTLET                              | KELAS     | 1-16-0  | oct 25            | 1-1        | 6-Oct 25 | 1-1        | .6-Oct 25         | 1-07- | Oct 25        | 1-1 | 17-Oct 25            | 1-15-0            | ct 25            | 1-15-0            | Oct 25           | 1-16-            | Oct 25          | 1-13         | -Oct 25            | 1-16-0 | Oct 25        | 1-16-0              | ct 25          | 1-16 | 6-Oct 25          |
| OUTE                                | CABANG    | MtD NoA | MtD Nom<br>(Juta) | MtD<br>NoA | MtD Nom  | MtD<br>NoA | MtD Nom<br>(Juta) | Noa   | Nom<br>(Juta) | Noa | Nom Blokir<br>(Juta) | Merchant<br>Aktif | % Rasio<br>Aktif | Merchant<br>Aktif | % Rasio<br>Aktif | Issued<br>(Case) | Issued<br>(ACE) | New<br>Aktif | %Penc<br>New Aktif | Noa    | Nom<br>(Juta) | Penjualan<br>(Gram) | Penc<br>Target | Noa  | Nom<br>(Juta)     |
| Kelas Cabang B4/B4 Review           |           |         | (Jula)            | NUA        | (Juta)   | NUA        | (Jula)            |       | (Jula)        |     | (Jula)               | AKUI              | AKUI             | Aktii             | AKUI             | (Case)           | Juta            | Agen         | New ARIII          |        | (Juta)        | (Grain)             | (%)            |      | (Jula)            |
| CCP ANAMBAS JEMAJA                  | B4 Review | 2       | 0                 | 0          | 0        | 0          | 0                 |       |               |     | ) 0                  | 0                 | 0.0%             | 36                | 35.0%            |                  |                 | (            | 0.0%               | 1      | 4             | 25                  | 8.3%           | 1    | 1                 |
| CCP BENGKALIS DURI CPI              | B4        | 48      | 2                 | 0          | _        | 1          | 0                 |       |               |     |                      | 4                 | 80.0%            | 42                |                  |                  | 1 0             |              |                    | 10     | 435           | 220                 | 55.0%          | 1    | 20                |
| CCP NATUNA                          | B4 Review | 75      | 3                 | 1          | _        | _          | 0                 | 1     | 40            |     |                      | 1                 | 50.0%            |                   | 24.6%            |                  | 0               | (            |                    | 7      | 272           | 243                 | 81.0%          | 5    | 56                |
| CCP BATAM SEKUPANG                  | B4        | 50      | 11                | 1          |          |            |                   | 1     | 3             |     | 200                  | 6                 | 66.7%            |                   | 14.9%            |                  | 0               |              |                    | 10     | 449           | 89                  | 22.2%          | 2    | 52                |
| CCP TANJUNG UBAN                    | B4 Review | 90      | 12                | 2          |          | 13         | 1                 | 1     | 7             |     |                      | 4                 | 80.0%            | 54                | 20.1%            | C                | 0 0             | 1            | 10.0%              | 16     | 512           | 142                 | 47.4%          | 4    | 47                |
| CP TANJUNG BALAI KARIMUN 2          | B4        | 71      | 16                | 0          | 0        | C          |                   | 1     | 5             |     | ) 0                  | 1                 | 16.7%            | 38                | 13.8%            | C                | 0 0             |              | 50.0%              | 29     | 1,338         | 100                 | 25.0%          | 1    | 10                |
| CCP SELAT PANJANG                   | B4 Review | 119     | 30                | 3          | 0        | 0          | 0                 | 9     | 23            | 1   | 300                  | 6                 | 85.7%            | 61                | 21.1%            | 0                | 0               |              | 10.0%              | 21     | 812           | 247                 | 82.3%          | 3    | 52                |
| CCP GUNUNG RAYA KANDIS              | B4 Review | 111     | 37                | 1          | 66       | C          | 0                 |       |               | 1   | 300                  |                   | 50.0%            |                   | 11.3%            | C                | 0 0             | 7            | 70.0%              | 17     | 464           | 20                  | 6.7%           | 1    | 85                |
| CCP BAGAN SIAPIAPI                  | B4        | 98      | 37                | 0          |          |            | 0                 |       | ) 0           | 1   |                      |                   | 50.0%            | 33                | 10.1%            | C                | 0 0             |              | 90.0%              | 19     | 589           | 68                  | 16.9%          | 3    | 71                |
| CP MEDAN PANCA BUDI                 | B4        | 123     | 39                | 1          | 27       | C          | 0                 |       | ) 0           | 1   |                      |                   | 50.0%            | 26                |                  | C                | 0 0             | (            |                    | 6      | 291           | 26                  | 6.6%           | 2    | 22                |
| CP PEKANBARU UIN SUSKA              | B4        | 136     | 50                | 1          | 1        | 0          | 0                 | 3     | _             |     |                      | 5                 | 100.0%           | 65                | 28.0%            |                  | 0 0             |              |                    | 11     | 226           | 40                  | 9.9%           | 6    | 1,27              |
| CP FLAMBOYAN PETAPAHAN              | B4        | 120     | 76                | 2          | 1,000    | _          | 0                 | C     |               | C   |                      | 1                 | 33.3%            | 12                |                  | C                | 0               | 7            | 7 70.0%            | 41     | 1,541         | 18                  | 4.5%           | 10   | 1,86              |
| CP MEDAN IMAM BONJOL                | B4        | 44      | 103               | 1          |          | 1          | 0                 | C     | ) 0           | 2   | 400                  | 25                |                  | 146               |                  | 2                | 131             |              |                    | 13     | 479           | 60                  | 15.0%          | 5    | 46                |
| CP ROKAN HULU PASIR PANGARAIAN      | B4 Review | 114     | 108               |            | 351      | 2          | 0                 | 2     | . 35          |     |                      | 2                 | 40.0%            | 40                |                  | 0                |                 | 6            |                    | 19     | 534           | 48                  | 15.9%          | 2    | 27                |
| CP PEKANBARU UIR                    | B4 Review | 120     | 120               | 1          | 0        | 0          | 0                 |       |               | 1   | 200                  | 4                 | 66.7%            |                   | 30.4%            |                  | 0               | (            |                    | 13     | 429           | 94                  | 31.3%          | 3    | 23                |
| CP BATAM BENGKONG                   | B4        | 66      | 128               | 4          | 1        | 1          | 0                 | 4     | 27            |     |                      |                   |                  | 48                |                  |                  | 0               | - 2          |                    | 22     | 586           | 41                  | 10.4%          | 4    | 1,11              |
| CP MEDAN JUANDA                     | B4        | 37      | 132               | 4          | 565      | 6          | 1                 | 2     |               |     |                      | 5                 | 50.0%            | 202               |                  | 0                | 0               | 5            |                    | 8      | 171           | 151                 | 37.8%          | 2    | 50                |
| CP MEDAN SUTOMO                     | B4 Review | 65      | 133               | 0          |          | 0          | 0                 |       |               |     | ) 0                  | 1                 | 100.0%           | 33                |                  |                  | 0               | (            |                    | 17     | 830           | 12                  | 3.9%           | 1    | 5                 |
| CP SIPIROK                          | B4        | 40      | 139               | 2          | 2        | C          | 0                 | 1     | . 10          | 2   | 200                  |                   | 100.0%           | 20                |                  | C                | 0 0             | 8            |                    | 17     | 747           | 62                  | 15.6%          | 12   | 3,10              |
| CP DURI HANG TUAH 2                 | B4        | 138     | 142               | 1          | 50       | C          | 0                 | 2     |               | 1   |                      |                   |                  | 69                | 13.8%            | C                | 0 0             |              |                    | 19     | 756           | 570                 | 142.4%         | 1    | 82                |
| CP KABANJAHE                        | B4        | 59      | 143               | 3          | 471      | C          | 0                 |       | ) 0           | C   |                      | 7                 | 36.8%            | 997               | 98.9%            | C                | 0 0             |              | 10.0%              | 14     | 430           | 240                 | 60.0%          | 8    | 75                |
| CCP PEMATANGSIANTAR SUTOMO          | B4        | 77      | 150               | 4          | 958      | 3          | 1                 | 4     | 25            | 4   | 1,250                | 2                 | 28.6%            | 51                |                  | C                | 0 0             | 8            |                    | 35     | 1,650         | 110                 | 27.6%          | 6    | 1,51              |
| CP MEDAN ISKANDAR MUDA 1            | B4        | 23      | 161               | 0          |          | C          | 0                 | 1     |               |     |                      | 17                |                  | 216               |                  | C                | 0               | (            |                    | 20     | 1,625         | 508                 | 127.1%         | 3    | 1,15              |
| CP SIBUHUAN                         | B4        | 68      | 162               | 0          | 0        | C          | 0                 | 3     | 40            | 1   | 100                  | 0                 | 0.0%             | 7                 | 5.1%             | C                | 0               | 11           | 110.0%             | 28     | 1,362         | 198                 | 49.5%          | 8    | 1,03              |
| CCP CEMARA ASRI                     | B4 Review | 67      | 166               | 2          | 1        | C          | 0                 | 1     | . 15          | C   | ) 0                  | 32                | 88.9%            | 27                | 7.4%             | C                | 0               | 1            | 10.0%              | 13     | 514           | 174                 | 58.1%          | 6    | 78                |
| CCP ANAMBAS                         | B4 Review | 32      | 181               | 0          | 0        | C          | 0                 | 5     | 168           | 2   | 350                  |                   |                  | 56                |                  | C                | 0               | (            |                    | 8      | 206           | 119                 | 39.8%          | 2    | 32                |
| CP TANJUNG BALAI KARIMUN 1          | B4        | 86      | 189               | 3          | 0        | 15         | 0                 | C     | ) 0           | C   | ) 0                  | 4                 | 80.0%            | 102               | 61.4%            | C                | 0               | 1            | 10.0%              | 62     | 2,394         | 242                 | 60.5%          | 5    | 1,82              |
| CP MEDAN TOMANG ELOK                | B4        | 31      | 195               | 0          | 0        | 1          | 0                 | 1     | . 10          | 3   | 2,100                | 4                 | 66.7%            | 42                | 13.7%            | C                | 0               | (            | 0.0%               | 18     | 577           | 96                  | 24.1%          | 5    | 72                |
| CP MEDAN USU                        | B4        | 11      | 211               | 1          | 0        | 2          | 0                 | C     | ) 0           | C   | ) 0                  | 20                |                  | 47                |                  | C                | 0               | 1            | 10.0%              | 16     | 1,105         | 117                 | 29.2%          | 3    | 2,69              |
| CP PANYABUNGAN                      | B4        | 63      | 218               | 1          | 1        | 2          | 0                 | 5     | 35            | C   | ) 0                  | 0                 | 0.0%             | 13                | 8.0%             | C                | 0               | (            |                    | 17     | 802           | 903                 | 225.8%         | 3    | 48                |
| CP KOTA PINANG                      | B4        | 91      | 231               | 1          | 1,126    | 1          | 200               | C     | ) 0           | C   | ) 0                  | 0                 | 0.0%             | 12                | 6.1%             | C                | 0               | 1            | 10.0%              | 18     | 584           | 109                 | 27.3%          | 7    | 1,83              |
| CP PERBAUNGAN                       | B4 Review | 69      | 247               | 0          | 0        | C          | 0                 | 2     | . 11          | 1   | 100                  | 22                | 91.7%            | 13                | 5.1%             | C                | 0               | (            | 0.0%               | 15     | 316           | 62                  | 20.6%          | 10   | 1,74              |
| CP MEDAN RING ROAD                  | B4        | 79      | 288               | 2          | 91       | C          | 0                 | 1     | 6             | 2   |                      |                   |                  | 70                |                  | C                | 0               | 1            |                    | 21     | 946           | 245                 | 61.3%          | 5    | 75                |
| CP PANGKALAN BRANDAN                | B4        | 76      | 294               | 1          | . 1      | C          | 0                 | 1     | . 20          | C   | ) 0                  | 10                | 58.8%            | 19                | 5.2%             | 3                | 47              | 23           | 230.0%             | 13     | 420           | 286                 | 71.6%          | 3    | 84                |
| CP MEDAN BELAWAN                    | B4        | 55      | 306               | 0          | 0        | 3          | 0                 | 4     | 33            | C   | ) 0                  | 91                | 87.5%            | 9                 | 9.1%             | C                | 0               | 4            | 40.0%              | 9      | 158           | 32                  | 8.1%           | 5    | 1,85              |
| CP MEDAN SUKARAMAI                  | B4        | 105     | 355               | 0          | 0        | C          | 0                 | 2     |               |     | 400                  | 4                 | 57.1%            | 95                | 24.7%            | C                | 0               | (            | 0.0%               | 29     | 1,579         | 50                  | 12.6%          | 2    | 17                |
| CP TEMBILAHAN                       | B4        | 79      | 393               | 0          | 0        | C          | 0                 | 6     | 132           | 3   | 900                  | 0                 | 0.0%             | 35                | 7.9%             | C                | 0               | 1            | 10.0%              | 22     | 966           | 69                  | 17.2%          | 4    | 48                |
| CP BATAM BOTANIA GARDEN             | B4        | 117     | 493               | 3          | 2        | С          | 0                 | 2     | 110           | 1   | 100                  | 4                 | 57.1%            | 107               | 36.3%            | С                | 0               | 3            | 30.0%              | 14     | 443           | 275                 | 68.7%          | 5    | 1,50              |
| FO                                  |           |         |                   |            |          |            |                   |       |               |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| F MIKRO BALIGE                      |           | 3       | 0                 | 1          | . 22     | С          | 0                 | C     | ) 0           |     | 0                    | 0                 | 0.0%             | 11                | 14.7%            | C                | 0               | (            | 0.0%               | 0      |               | 3                   | 1.6%           | 0    |                   |
| FO MIKRO PANDAN KOTA                |           | 8       | 1                 | 0          |          | C          | 0                 | C     | ) 0           | C   | 0                    | 0                 | 0.0%             | 24                |                  | C                | 0               | (            | 0.0%               | 0      |               | 172                 | 86.2%          | 0    |                   |
| FF                                  |           |         |                   |            |          |            |                   |       |               |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| FF SIMALUNGUN BRIDGESTONE           |           | 0       | 0                 | 0          | 0        | C          | 0                 | C     | ) 0           |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| FF TAPANULI UNIVERSITAS MUHAMMADIYA | Н         | 0       | 0                 | 0          | 0        | C          | 0                 | C     | ) 0           |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| FF PADANGSIDEMPUAN UIN SYUHADA      |           | 0       | 0                 | 0          | 0        | C          | 0                 | C     | ) 0           |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| F MEDAN UNIV. ISLAM SUMATERA UTARA  |           | 0       | 0                 | 0          | 0        | C          | 0                 | C     | ) 0           |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |
| FF MEDAN KEMENTRIAN AGAMA           |           | 0       | 0                 | 0          | 0        | C          | 0                 | C     | ) 0           |     |                      |                   |                  |                   |                  |                  |                 |              |                    |        |               |                     |                |      |                   |



## **THANK YOU**

©Performance & Business Strategy - 2025

