

## Kinerja DPK Area per Produk

Posisi 10-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 10-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30-Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.343.779</b>	<b>2.431.303</b>	<b>11,63%</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>	<b>170.774</b>
	GIRO	1.894.366	2.544.286	2.646.255	751.889	39,69%	101.969	2.739.265	96,60%	(93.010)
	TABUNGAN	12.343.531	13.296.434	13.432.200	1.088.669	8,82%	135.766	13.678.155	98,20%	(245.955)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.078.455</b>	<b>1.840.558</b>	<b>12,93%</b>	<b>237.735</b>	<b>16.417.420</b>	<b>97,94%</b>	<b>(338.965)</b>
	DEPOSITO	6.674.579	6.906.038	7.265.324	590.746	8,85%	359.286	6.755.585	107,55%	509.739
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.290.980</b>	<b>442.050</b>	<b>15,52%</b>	<b>183.632</b>	<b>3.249.137</b>	<b>101,29%</b>	<b>41.843</b>
	GIRO	238.297	241.473	447.751	209.454	87,90%	206.278	384.203	116,54%	63.549
	TABUNGAN	1.732.891	1.859.030	1.862.415	129.524	7,47%	3.385	1.972.158	94,44%	(109.743)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.310.166</b>	<b>338.978</b>	<b>17,20%</b>	<b>209.663</b>	<b>2.356.360</b>	<b>98,04%</b>	<b>(46.194)</b>
	DEPOSITO	877.742	1.006.845	980.814	103.072	11,74%	(26.031)	892.777	109,86%	88.037
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.201.900</b>	<b>846.121</b>	<b>15,80%</b>	<b>389.248</b>	<b>5.791.284</b>	<b>107,09%</b>	<b>410.616</b>
	GIRO	314.972	599.559	595.223	280.251	88,98%	(4.336)	475.089	125,29%	120.134
	TABUNGAN	2.242.130	2.422.180	2.405.303	163.172	7,28%	(16.877)	2.502.873	96,10%	(97.570)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.000.526</b>	<b>443.424</b>	<b>17,34%</b>	<b>(21.214)</b>	<b>2.977.962</b>	<b>100,76%</b>	<b>22.564</b>
	DEPOSITO	2.798.677	2.790.913	3.201.374	402.698	14,39%	410.462	2.813.322	113,79%	388.052
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.843.948</b>	<b>203.267</b>	<b>7,70%</b>	<b>(13.156)</b>	<b>3.056.908</b>	<b>93,03%</b>	<b>(212.961)</b>
	GIRO	155.866	132.926	130.306	(25.560)	-16,40%	(2.620)	307.972	42,31%	(177.666)
	TABUNGAN	1.803.617	1.929.405	1.928.897	125.281	6,95%	(507)	2.053.217	93,95%	(124.320)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.059.203</b>	<b>99.720</b>	<b>5,09%</b>	<b>(3.127)</b>	<b>2.361.189</b>	<b>87,21%</b>	<b>(301.986)</b>
	DEPOSITO	681.198	794.773	784.744	103.546	15,20%	(10.029)	695.719	112,80%	89.025
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.374.008</b>	<b>816.876</b>	<b>10,81%</b>	<b>47.469</b>	<b>8.188.511</b>	<b>102,27%</b>	<b>185.498</b>
	GIRO	1.111.061	1.511.279	1.410.844	299.782	26,98%	(100.435)	1.359.521	103,78%	51.323
	TABUNGAN	4.778.169	5.117.615	5.293.300	515.131	10,78%	175.685	5.138.860	103,01%	154.440
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.704.144</b>	<b>814.913</b>	<b>13,84%</b>	<b>75.250</b>	<b>6.498.380</b>	<b>103,17%</b>	<b>205.763</b>
	DEPOSITO	1.667.902	1.697.645	1.669.865	1.963	0,12%	(27.781)	1.690.130	98,80%	(20.266)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.632.943</b>	<b>122.989</b>	<b>4,90%</b>	<b>(10.172)</b>	<b>2.887.165</b>	<b>91,19%</b>	<b>(254.222)</b>
	GIRO	74.169	59.049	62.131	(12.038)	-16,23%	3.082	212.481	29,24%	(150.350)
	TABUNGAN	1.786.724	1.968.204	1.942.285	155.561	8,71%	(25.919)	2.011.047	96,58%	(68.762)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>2.004.416</b>	<b>143.523</b>	<b>7,71%</b>	<b>(22.837)</b>	<b>2.223.528</b>	<b>90,15%</b>	<b>(219.112)</b>
	DEPOSITO	649.060	615.862	628.527	(20.533)	-3,16%	12.665	663.637	94,71%	(35.110)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 10-Nov-25				Growth MtD 10-Nov-25				Target Posisi 10-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>751.889</b>	<b>1.088.669</b>	<b>590.746</b>	<b>2.431.303</b>	<b>101.969</b>	<b>135.766</b>	<b>359.286</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>209.454</b>	<b>129.524</b>	<b>103.072</b>	<b>442.050</b>	<b>206.278</b>	<b>3.385</b>	<b>(26.031)</b>	<b>183.632</b>	<b>3.249.137</b>	<b>101,29%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	29.510	48.870	(19.113)	59.267	(2.975)	(3.637)	(5.056)	(11.669)	379.011	106,43%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	80	1.279	28.740	30.098	(1.137)	(286)	31	(1.392)	87.852	108,57%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-	-	-	-	0,00%
4	KCP BATAMINDO	14.957	151.079	138.301	304.336	(2.646)	19.112	17.235	33.701	(4.807)	1.697	(90)	(3.200)	301.204	99,98%
5	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	811	4.995	6.931	12.737	(1.409)	161	(0)	(1.249)	131.482	92,39%
6	KCP ANAMBAS	430	39.166	12.547	52.143	(1.609)	1.674	1.809	1.873	47	(374)	1	(326)	56.019	92,50%
7	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	716	(3.047)	(1.082)	(3.413)	(91)	302	(70)	141	43.281	79,93%
8	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	138	(3.135)	(7.763)	(10.760)	260	4.091	(840)	3.511	212.099	85,54%
9	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(2.185)	(6.521)	2.809	(5.897)	(666)	307	(4.998)	(5.356)	137.759	78,31%
10	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.275)	16.239	(5.551)	9.414	1.013	7.588	231	8.832	131.798	89,87%
11	KCP NATUNA	942	62.562	7.427	70.931	(67)	897	1.586	2.416	(137)	1.860	(118)	1.605	78.019	92,97%
12	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(1.730)	(3.762)	(2.900)	(8.391)	988	(1.014)	282	256	279.251	85,23%
13	KCP BATU AJI	64.855	146.373	124.306	335.534	32.122	22.279	55.420	109.821	6.450	(570)	(23)	5.857	262.278	130,16%
14	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(4.442)	15.982	(24.082)	(12.542)	(301)	(1.212)	(304)	(1.817)	304.699	84,92%
15	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	2.322	(21.788)	22.202	2.736	19.505	(2.271)	(14.822)	2.412	294.368	90,16%
16	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	151.451	6.985	3.034	161.471	184.421	(569)	331	184.183	210.427	165,64%
17	KCP BATAM CENTER	9.360	116.467	45.950	171.777	1.366	19.703	(4.637)	16.432	(312)	(566)	114	(765)	179.091	95,49%
18	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	4.893	9.761	28.434	43.087	5.428	(2.122)	(698)	2.608	160.500	112,01%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 10-Nov-25				Growth Mtd 10-Nov-25				Target Posisi 10-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>751.889</b>	<b>1.088.669</b>	<b>590.746</b>	<b>2.431.303</b>	<b>101.969</b>	<b>135.766</b>	<b>359.286</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>280.251</b>	<b>163.172</b>	<b>402.698</b>	<b>846.121</b>	<b>(4.336)</b>	<b>(16.877)</b>	<b>410.462</b>	<b>389.248</b>	<b>5.791.284</b>	<b>107,09%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	258.183	15.819	530.451	804.453	16.477	1.826	399.772	418.075	1.472.501	151,80%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	(2.420)	18.860	14.614	31.054	(384)	(5.117)	1.160	(4.341)	308.909	101,66%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	17.483	9.325	3.173	29.982	89	(2.397)	985	(1.323)	119.034	113,24%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(5.525)	(3.143)	(6.848)	(15.516)	(369)	(2.360)	(140)	(2.869)	251.482	85,93%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	10.196	52	10.248	-	1.731	(314)	1.417	21.226	61,77%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	1.876	7.948	(980)	8.844	280	(906)	(471)	(1.097)	126.075	95,24%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(10.135)	(2.469)	21.522	8.918	1.933	(587)	38	1.384	147.320	96,32%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(275)	(98)	(15.521)	(15.893)	(126)	(973)	(859)	(1.957)	255.167	84,58%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	13.244	(872)	(18.519)	(6.148)	(9.128)	(3.434)	(75)	(12.636)	296.698	88,74%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(607)	24.300	(2.771)	20.923	316	(5.585)	(617)	(5.886)	285.836	98,13%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	13.159	(1.546)	(1.604)	10.009	2.898	(310)	250	2.838	188.033	96,13%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	(2.523)	20.123	(2.478)	15.122	109	(1.687)	(68)	(1.646)	190.622	98,74%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.652	2.120	9.566	14.337	855	(1.069)	2.889	2.675	155.759	100,01%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(7.053)	8.827	(38.358)	(36.584)	587	3.617	(2.134)	2.070	490.444	83,99%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(6.732)	37.370	15.402	46.041	(5.272)	(1.988)	6.131	(1.128)	282.239	107,70%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(1.705)	(4.933)	(27.215)	(33.853)	(667)	(566)	(2.269)	(3.503)	156.578	69,19%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	21.057	21.465	(45.764)	(3.242)	(1.906)	2.932	600	1.626	283.286	89,66%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(10.429)	(485)	(32.573)	(43.487)	(10.031)	(39)	5.584	(4.487)	759.540	87,25%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 10-Nov-25				Growth Mtd 10-Nov-25				Target Posisi 10-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>751.889</b>	<b>1.088.669</b>	<b>590.746</b>	<b>2.431.303</b>	<b>101.969</b>	<b>135.766</b>	<b>359.286</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(25.560)</b>	<b>125.281</b>	<b>103.546</b>	<b>203.267</b>	<b>(2.620)</b>	<b>(507)</b>	<b>(10.029)</b>	<b>(13.156)</b>	<b>3.056.908</b>	<b>93,03%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	8.796	18.705	97.749	125.250	(1.700)	(2.153)	1.097	(2.756)	136.357	178,90%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	(1.030)	(857)	1.449	(438)	3.012	3.984	(4.996)	2.000	372.059	90,28%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(2.039)	22.846	24.296	45.104	(857)	6.834	(4.180)	1.798	404.913	102,58%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(517)	3.565	30.119	33.167	1.981	(692)	(125)	1.164	98.268	110,55%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	468	8.169	219	8.857	(1.943)	(4.527)	(501)	(6.972)	110.995	88,20%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	(41)	6.034	(2.393)	3.600	53	(1.720)	(1.760)	(3.427)	210.129	85,30%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(1.946)	10.162	(2.565)	5.651	(156)	(1.798)	281	(1.673)	191.795	86,80%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.734)	(1.068)	(3.164)	(7.967)	170	(522)	10	(343)	89.374	67,25%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(706)	7.653	(2.367)	4.579	880	2.196	(162)	2.914	196.180	85,75%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	591	5.162	(2.440)	3.313	301	(7.655)	439	(6.914)	198.093	85,47%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	(10.578)	17.103	3.106	9.631	98	1.204	305	1.607	220.156	94,14%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	571	4.995	(5.649)	(83)	(939)	(675)	(100)	(1.714)	173.738	87,70%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(248)	5.828	(22.630)	(17.050)	(44)	(1.634)	(25)	(1.703)	94.623	60,14%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.557	3.263	(24.433)	(16.613)	(371)	(1.415)	2	(1.784)	265.027	80,91%
15	KC BINJAI	21.981	173.709	67.591	263.281	(19.703)	13.720	12.250	6.267	(3.106)	8.067	(314)	4.647	295.201	90,76%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 10-Nov-25				Growth Mtd 10-Nov-25				Target Posisi 10-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>751.889</b>	<b>1.088.669</b>	<b>590.746</b>	<b>2.431.303</b>	<b>101.969</b>	<b>135.766</b>	<b>359.286</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>299.782</b>	<b>515.131</b>	<b>1.963</b>	<b>816.876</b>	<b>(100.435)</b>	<b>175.685</b>	<b>(27.781)</b>	<b>47.469</b>	<b>8.188.511</b>	<b>102,27%</b>
1	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-	-	-	-	0,00%
2	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(51.782)	1.880	(27.388)	(77.290)	(114.586)	(10.300)	(6.948)	(131.834)	1.509.524	88,63%
3	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	32.263	24.684	509	57.456	3.397	908	1.463	5.768	415.661	106,54%
4	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	214	12.847	(13.483)	(422)	258	3.441	(9.262)	(5.564)	365.457	92,33%
5	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.790)	10.549	58.847	(6.394)	(1.391)	202	1.089	(100)	147.924	85,04%
6	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(921)	11.215	2.656	12.950	(2.259)	(689)	290	(2.658)	97.046	100,81%
7	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(828)	15.666	5.142	19.980	311	(628)	(4)	(322)	94.253	113,44%
8	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(2.305)	20.760	(18.229)	225	(12.072)	(2.144)	(126)	(14.343)	458.220	93,63%
9	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	25.103	12.992	(7.331)	30.764	21.787	(3.127)	(3.017)	15.643	294.543	98,89%
10	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(5.907)	233.600	15.117	242.810	(1.548)	183.898	(1.178)	181.173	252.514	187,30%
11	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(1.488)	18.434	(2.198)	14.748	(422)	(1.087)	0	(1.510)	187.773	99,42%
12	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(211)	13.239	(3.740)	9.288	709	(1.213)	48	(457)	124.155	98,85%
13	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	2.020	9.898	(13.874)	(1.956)	26	1.215	0	1.241	155.822	89,54%
14	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.244	4.288	5.948	11.480	(154)	(5.894)	0	(6.048)	67.834	102,47%
15	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	357.227	18.117	(43.469)	331.875	921	1.109	(855)	1.174	519.351	159,15%
16	KCP PANAM RAYA	24.406	211.820	19.000	255.226	1.462	15.426	1.264	18.152	947	1.170	(1.444)	672	260.756	98,14%
17	KCP RENGAT	2.291	138.652	82.610	223.553	(10.696)	(5.325)	25.772	9.751	199	3.945	(1.918)	2.227	233.023	96,89%
18	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(150)	17.403	9.373	26.627	20	(1.025)	149	(856)	171.085	106,34%
19	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(66)	20.555	8.850	29.338	(1.689)	2.661	(967)	5	244.707	103,69%
20	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.445)	4.343	3.170	6.068	(1.125)	(1.514)	1	(2.639)	150.636	93,15%
21	KC DURI	2.599	242.522	78.066	323.187	1.535	23.290	(12.636)	12.189	422	11.977	292	12.691	346.121	97,04%
22	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(205)	(1.000)	209	(996)	126	(2.605)	255	(2.225)	143.287	89,50%
23	KCP SELAT PANJANG	37	68.177	13.658	81.873	(26)	(6.221)	557	(5.690)	3	(1.033)	72	(958)	95.557	84,68%
24	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	224	2.332	(517)	2.039	(14)	(1.295)	(49)	(1.358)	136.140	89,98%
25	KCP BANGKINANG	45.153	145.614	26.205	216.972	26.247	9.949	(2.344)	33.851	1.267	(564)	50	753	200.728	108,47%
26	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(5.970)	(3.799)	(1.247)	(11.015)	3.123	(2.155)	320	1.288	214.497	84,08%
27	KC DUMAI	14.367	346.534	107.552	468.453	5.571	24.183	3.438	33.192	181	(3.789)	880	(2.728)	462.917	100,61%
28	KCP SIAK	22.598	107.804	24.716	155.118	11.713	(7.834)	825	4.705	130	(564)	(112)	(545)	163.952	94,28%
29	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(6.626)	9.889	(1.254)	2.008	49	223	(6.056)	(5.783)	313.587	94,45%
30	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(624)	3.771	7.995	11.142	950	4.564	(752)	4.763	361.440	96,11%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 10-Nov-25				Growth Mtd 10-Nov-25				Target Posisi 10-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>751.889</b>	<b>1.088.669</b>	<b>590.746</b>	<b>2.431.303</b>	<b>101.969</b>	<b>135.766</b>	<b>359.286</b>	<b>597.021</b>	<b>23.173.005</b>	<b>100,74%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(12.038)</b>	<b>155.561</b>	<b>(20.533)</b>	<b>122.989</b>	<b>3.082</b>	<b>(25.919)</b>	<b>12.665</b>	<b>(10.172)</b>	<b>2.887.165</b>	<b>91,19%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	5.299	64.870	(3.885)	66.284	(2.258)	(5.285)	986	(6.558)	476.614	105,74%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.130)	4.060	17.308	19.238	(4)	(3.399)	(501)	(3.905)	127.600	97,01%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.973	31.263	(42.561)	675	(676)	840	9.936	10.100	401.907	91,49%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(458)	18.520	78	18.141	(63)	(1.055)	187	(932)	108.115	99,32%
5	KCP KISARAN	6.351	174.962	37.313	218.626	(89)	23.670	8.412	31.992	1.073	(3.118)	692	(1.354)	212.208	102,39%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(71)	(5.351)	5.569	147	(14)	3.685	1.047	4.718	141.418	84,96%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.658)	1.753	4.846	4.942	32	(1.790)	(35)	(1.794)	114.824	83,60%
8	KCP SIPIROK	670	48.535	6.815	56.019	659	685	(21.729)	(20.384)	146	(2.266)	4	(2.115)	91.834	58,70%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.566)	1.665	(6.402)	(11.303)	138	(973)	(100)	(934)	167.573	80,85%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.963)	8.476	4.724	10.237	(18)	(938)	(341)	(1.297)	116.696	90,98%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	414	15.556	13.212	29.182	245	161	(160)	246	195.169	103,36%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(5.923)	3.823	10.626	8.525	(182)	(1.617)	367	(1.432)	132.253	89,87%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(6.171)	(6.871)	(4.470)	(17.512)	3.387	(3.044)	233	576	227.605	81,14%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(4.355)	(7.055)	(8.709)	(20.119)	1.276	(7.546)	350	(5.920)	318.836	81,59%





















## Kinerja Pembiayaan Area

Posisi 10-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 10-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.685.481</b>	<b>1.965.368</b>	<b>11,75%</b>	<b>40.373</b>	<b>19.505.935</b>	<b>95,79%</b>	<b>(820.454)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.744.514	896.560	7,57%	(61.924)	13.192.499	96,60%	(447.985)
	PWG (Pawning)	1.161.081	1.975.702	1.991.871	830.790	71,55%	16.169	2.106.569	94,56%	(114.698)
	SME (Small)	1.400.748	1.465.739	1.561.325	160.578	11,46%	95.587	1.598.900	97,65%	(37.574)
	MBG (Micro)	2.310.331	2.397.229	2.387.771	77.440	3,35%	(9.458)	2.607.967	91,56%	(220.197)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.688.032</b>	<b>291.087</b>	<b>12,14%</b>	<b>(17.629)</b>	<b>2.847.472</b>	<b>94,40%</b>	<b>(159.440)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.931.383	161.357	9,12%	(12.710)	1.992.000	96,96%	(60.617)
	PWG (Pawning)	193.140	311.736	310.444	117.303	60,73%	(1.293)	344.208	90,19%	(33.764)
	SME (Small)	122.962	125.291	123.079	117	0,10%	(2.212)	154.342	79,74%	(31.263)
	MBG (Micro)	310.816	324.540	323.126	12.310	3,96%	(1.414)	356.921	90,53%	(33.796)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.946.235</b>	<b>401.399</b>	<b>15,77%</b>	<b>(4.029)</b>	<b>3.064.479</b>	<b>96,14%</b>	<b>(118.245)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.131.407	186.615	9,60%	(7.889)	2.194.090	97,14%	(62.684)
	PWG (Pawning)	252.400	412.261	418.241	165.841	65,71%	5.980	431.397	96,95%	(13.156)
	SME (Small)	188.209	206.868	205.202	16.993	9,03%	(1.666)	233.500	87,88%	(28.298)
	MBG (Micro)	159.435	191.840	191.385	31.950	20,04%	(455)	205.492	93,13%	(14.107)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.961.806</b>	<b>321.396</b>	<b>12,17%</b>	<b>(5.545)</b>	<b>3.079.533</b>	<b>96,18%</b>	<b>(117.727)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.141.156	150.091	7,54%	(6.500)	2.201.267	97,27%	(60.111)
	PWG (Pawning)	200.888	337.104	338.950	138.062	68,73%	1.846	352.958	96,03%	(14.008)
	SME (Small)	80.398	96.289	97.145	16.747	20,83%	856	108.670	89,39%	(11.524)
	MBG (Micro)	368.059	386.301	384.554	16.496	4,48%	(1.746)	416.638	92,30%	(32.084)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.621.235</b>	<b>629.763</b>	<b>10,51%</b>	<b>74.882</b>	<b>6.909.817</b>	<b>95,82%</b>	<b>(288.582)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.168.802	282.901	7,28%	(24.375)	4.332.277	96,23%	(163.474)
	PWG (Pawning)	255.819	508.340	511.090	255.271	99,79%	2.749	563.574	90,69%	(52.484)
	SME (Small)	824.608	794.625	894.305	69.698	8,45%	99.680	886.402	100,89%	7.903
	MBG (Micro)	1.025.144	1.050.210	1.047.038	21.894	2,14%	(3.172)	1.127.564	92,86%	(80.527)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.468.173</b>	<b>321.723</b>	<b>10,22%</b>	<b>(7.306)</b>	<b>3.604.634</b>	<b>96,21%</b>	<b>(136.461)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.371.765	115.595	5,12%	(10.450)	2.472.864	95,91%	(101.099)
	PWG (Pawning)	258.833	406.261	413.147	154.314	59,62%	6.886	414.433	99,69%	(1.285)
	SME (Small)	184.570	242.665	241.593	57.023	30,90%	(1.071)	215.986	111,86%	25.607
	MBG (Micro)	446.877	444.339	441.668	(5.209)	-1,17%	(2.671)	501.352	88,10%	(59.684)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 10-Nov-25					YtD 10-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
<b>AREA BATAM</b>	<b>1.931.383</b>	<b>310.444</b>	<b>123.079</b>	<b>323.126</b>	<b>2.688.032</b>	<b>161.357</b>	<b>117.303</b>	<b>117</b>	<b>12.310</b>	<b>291.087</b>	<b>2.847.472</b>	<b>94,40%</b>		
1 KCP TANJUNG BALAI KARIMUN 1	243.943	47.511	47	6.544	298.045	6.340	23.176	(9)	1.463	30.969	296.519	100,51%		
2 KCP NATUNA	58.888	4.883	-	-	63.771	9.772	2.300	-	-	12.072	63.694	100,12%		
3 KCP BATAM BENGKONG	105.811	8.944	-	35.042	149.796	14.229	2.743	-	3.283	20.255	152.251	98,39%		
4 KC BATAM WINDSOR CENTRAL	207.228	42.766	86.063	43.499	379.558	27.597	16.303	3.079	318	47.297	382.934	99,12%		
5 KCP BATU AJI	91.105	10.223	-	-	101.328	17.686	3.373	-	-	21.059	109.969	92,14%		
6 KCP BATAMINDO	131.181	13.097	-	38.642	182.919	17.073	7.058	-	(2.011)	22.120	181.671	100,69%		
7 KCP BATAM BATU AJI	131.733	32.015	3.243	49.636	216.627	4.622	11.139	(58)	3.538	19.242	230.580	93,95%		
8 KCP BINTAN CENTER	162.461	22.615	-	11.529	196.605	20.269	8.124	-	(3.971)	24.421	200.528	98,04%		
9 KCP BATAM GRAND NIAGA MAS	114.161	14.308	14.663	59.991	203.123	5.684	3.790	4.772	(5.418)	8.827	237.739	85,44%		
10 KCP ANAMBAS	59.438	2.910	-	-	62.347	(11.784)	1.675	-	-	(10.109)	67.087	92,93%		
11 KCP BATAM CENTER	136.268	30.268	-	35.660	202.197	(889)	12.438	-	1.241	12.789	216.628	93,34%		
12 KC TANJUNG PINANG	156.876	34.187	434	9.003	200.499	12.585	10.943	(6.553)	8.297	25.272	214.357	93,54%		
13 KCP BATAM BOTANIA GARDEN	78.183	18.612	-	3.847	100.643	10.034	5.091	(695)	779	15.209	122.179	82,37%		
14 KCP BATAM SEKUPANG	36.705	11.382	634	13.607	62.328	11.328	2.119	634	4.103	18.185	76.836	81,12%		
15 KCP TANJUNG UBAN	75.004	6.159	-	16.125	97.288	6.036	2.948	-	688	9.672	103.108	94,36%		
16 KCP BATAM RADEN PATAH	142.311	9.688	17.995	-	169.994	10.768	3.850	(1.054)	-	13.565	189.488	89,71%		
17 KCP ANAMBAS JEMAJA	87	877	-	-	964	8	233	-	-	241	1.903	50,64%		
						-	-	-	-	-				

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 10-Nov-25					YtD 10-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.131.407</b>	<b>418.241</b>	<b>205.202</b>	<b>191.385</b>	<b>2.946.235</b>	<b>186.615</b>	<b>165.841</b>	<b>16.993</b>	<b>31.950</b>	<b>401.399</b>	<b>3.064.479</b>	<b>96,14%</b>	
1	KCP MEDAN USU	45.738	10.703	-	-	56.441	23.451	5.959	-	-	29.410	36.708	153,76%	
2	KCP MEDAN SUTOMO	5.382	11.266	-	-	16.648	5.302	10.065	-	-	15.367	18.355	90,70%	
3	KCP MEDAN PANCA BUDI	17.802	5.398	-	-	23.200	9.060	2.326	-	-	11.386	20.791	111,59%	
4	KCP MEDAN ISKANDAR MUDA 1	76.305	35.910	5.842	-	118.057	372	12.181	5.842	(40)	18.355	116.894	101,00%	
5	KCP MEDAN IMAM BONJOL	75.707	5.980	-	4.139	85.826	12.221	3.630	-	4.139	19.990	84.429	101,65%	
6	KC MEDAN KEJAKSAAN	359.242	36.756	88.298	41.342	525.638	32.749	11.540	(5.427)	(3.420)	35.443	544.113	96,60%	
7	KCP MEDAN SIMPANG LIMUN	122.238	25.711	1.724	59	149.732	(870)	7.068	1.724	(17)	7.906	165.365	90,55%	
8	KCP MEDAN MUCHTAR BASRI	148.605	26.014	8.409	74	183.102	11.643	9.004	8.409	(243)	28.813	174.693	104,81%	
9	KCP MEDAN KAMPUNG BARU	115.953	20.073	306	4.986	141.318	6.987	9.755	(1.108)	4.986	20.620	153.716	91,93%	
10	KCP MEDAN PULO BRAYAN	206.743	23.946	4.117	12.043	246.849	16.646	10.055	(392)	2.131	28.440	252.063	97,93%	
11	KCP MEDAN JUANDA	72.168	5.523	593	8.732	87.016	7.205	2.085	(171)	8.538	17.658	90.976	95,65%	
12	KCP MEDAN SUKARAMAI	103.038	30.935	20.120	6.885	160.979	(4.663)	10.537	19.705	6.644	32.223	154.593	104,13%	
13	KC MEDAN GAJAH MADA	130.522	40.673	39.448	2.861	213.504	21.819	17.336	(5.787)	(2.057)	31.311	219.540	97,25%	
14	KCP MEDAN TOMANG ELOK	46.238	18.684	2	4.912	69.836	8.145	6.457	-	4.809	19.411	77.535	90,07%	
15	KCP MEDAN KRAKATAU	116.348	22.367	-	-	138.715	(2.973)	8.817	(4.436)	-	1.408	158.103	87,74%	
16	KC MEDAN S PARMAN	158.136	25.666	21.184	56.212	261.198	29.084	7.884	1.054	3.110	41.132	286.846	91,06%	
17	KCP MEDAN GATOT SUBROTO	157.801	38.265	-	10.638	206.703	10.599	12.628	-	3.138	26.364	208.789	99,00%	
18	KCP MEDAN ADAM MALIK	173.439	34.372	15.159	38.502	261.471	(163)	18.513	(2.420)	232	16.162	300.970	86,88%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 10-Nov-25					YtD 10-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.141.156</b>	<b>338.950</b>	<b>97.145</b>	<b>384.554</b>	<b>2.961.806</b>	<b>150.091</b>	<b>138.062</b>	<b>16.747</b>	<b>16.496</b>	<b>321.396</b>	<b>3.079.533</b>	<b>96,18%</b>	
1	KCP CEMARA ASRI	69.359	6.630	2.604	17.715	96.308	19.272	4.459	(625)	(107)	23.000	96.728	99,57%	
2	KCP PANGKALAN BRANDAN	93.052	9.699	-	34.302	137.054	12.351	5.173	-	4.532	22.056	137.665	99,56%	
3	KCP MEDAN RING ROAD	105.294	32.926	1.472	9.555	149.248	13.267	10.456	1.099	1.221	26.044	149.339	99,94%	
4	KC LUBUK PAKAM	260.252	26.401	4.245	19.542	310.441	12.807	10.036	4.174	4.897	31.913	313.822	98,92%	
5	KCP MEDAN SETIA BUDI	208.432	31.159	13.172	12.049	264.812	20.207	11.769	13.144	4.232	49.352	255.396	103,69%	
6	KCP MEDAN A.H NASUTION	100.212	36.269	2.851	40.776	180.108	7.566	15.932	2.636	5.874	32.009	174.205	103,39%	
7	KC BINJAI	110.553	36.802	25.222	24.202	196.780	11.861	12.858	448	2.262	27.429	206.839	95,14%	
8	KCP KABANJAHE	91.249	26.419	-	40.769	158.436	6.799	14.083	-	1.115	21.996	159.605	99,27%	
9	KCP MEDAN AKSARA	330.427	27.009	13.598	40.991	412.025	36.135	6.104	(3.957)	(7.465)	30.816	422.096	97,61%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.623	34.826	14.401	33.371	320.221	(11.280)	12.395	(277)	(902)	(64)	362.719	88,28%	
11	KCP STABAT KH ZAINUL ARIFIN	145.395	24.716	4.240	37.425	211.776	2.168	12.165	(327)	1.500	15.506	228.928	92,51%	
12	KCP MEDAN MARELAN RAYA	95.994	28.802	-	26.797	151.593	(5.114)	11.889	(21)	3.249	10.003	170.846	88,73%	
13	KCP MEDAN BELAWAN	132.008	4.388	-	-	136.396	10.568	1.885	-	(14)	12.439	142.391	95,79%	
14	KCP PERBAUNGAN	81.643	8.064	739	19.424	109.870	8.386	5.468	739	(348)	14.244	115.565	95,07%	
15	KCP BINJAI JAMIN GINTING	79.662	4.838	14.601	27.636	126.737	5.099	3.389	(284)	(3.550)	4.653	143.389	88,39%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 10-Nov-25					YtD 10-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.168.802</b>	<b>511.090</b>	<b>894.305</b>	<b>1.047.038</b>	<b>6.621.235</b>	<b>282.901</b>	<b>255.271</b>	<b>69.698</b>	<b>21.894</b>	<b>629.763</b>	<b>6.909.817</b>	<b>95,82%</b>
1	KCP PEKANBARU RUMBIAI	96.150	12.113	-	14.890	123.153	7.713	6.935	(37)	(4.359)	10.252	153.239	80,37%
2	KC DURI	84.392	19.419	-	29.254	133.065	6.220	9.353	(76)	(7.111)	8.387	160.140	83,09%
3	KCP PEKANBARU SUDIRMAN	154.451	16.450	-	41.632	212.533	2.350	7.747	-	929	11.026	250.861	84,72%
4	KCP PANAM RAYA	108.687	13.513	850	45.162	168.213	2.222	7.707	(125)	(5.020)	4.784	192.455	87,40%
5	KCP DUMAI SUKAJADI	136.653	12.240	-	61.064	209.957	1.613	4.267	-	2.645	8.526	235.692	89,08%
6	KCP TELUK KUANTAN	138.627	21.224	2.484	97.166	259.501	4.285	10.503	889	(567)	15.110	289.938	89,50%
7	KCP PEKANBARU NANGKA	144.021	30.244	-	19.314	193.580	8.678	15.007	-	3.165	26.850	210.701	91,87%
8	KCP BAGAN SIAPIAPI	55.904	6.288	-	26.060	88.253	5.179	4.232	-	(2.530)	6.881	96.101	91,83%
9	KCP PANGKALAN KERINCI MAHARAJA	160.850	24.926	1.700	71.689	259.165	8.473	12.099	(1.542)	(785)	18.246	280.176	92,50%
10	KCP TEMBILAHAN	104.607	7.060	-	19.739	131.406	(7.267)	5.365	-	794	(1.108)	142.397	92,28%
11	KCP GUNUNG RAYA KANDIS	40.413	8.434	-	48.807	97.654	2.542	5.212	-	3.769	11.524	104.874	93,11%
12	KC PEKANBARU HARAPAN RAYA	238.196	30.914	172.993	19.858	461.962	12.177	11.012	(11.401)	4.051	15.839	494.449	93,43%
13	KCP SELAT PANJANG	83.732	6.370	18	-	90.120	366	4.659	-	(11)	5.013	95.983	93,89%
14	KCP PEKANBARU SUDIRMAN ATAS	290.483	19.591	53.767	30.386	394.226	27.906	10.116	(4.202)	(3.616)	30.203	419.076	94,07%
15	KCP PEKANBARU PANAM	286.985	34.271	25.893	26.157	373.306	2.587	15.958	(7.514)	2.312	13.343	392.871	95,02%
16	KCP UJUNG BATU 1	192.608	8.466	70	70.637	271.781	11.762	5.767	(85)	(5.624)	11.821	285.662	95,14%
17	KC PEKANBARU SUDIRMAN 1	249.609	65.635	595.926	16.396	927.566	9.617	23.332	102.789	5.217	140.955	861.595	107,66%
18	KCP DURI HANG TUAH 1	156.626	7.155	-	22.503	186.284	19.075	5.422	-	(391)	24.106	193.734	96,15%
19	KCP RENGAT	168.912	6.849	-	49.101	224.862	2.721	4.689	-	3.367	10.776	232.426	96,75%
20	KCP BAGAN BATU SUDIRMAN 1	157.251	7.728	1.872	59.854	226.706	7.253	5.665	(386)	4.940	17.472	233.567	97,06%
21	KCP PEKANBARU UIN SUSKA	27.126	2.915	-	-	30.042	11.119	2.187	-	-	13.306	30.669	97,95%
22	KCP PEKANBARU ARIFIN AHMAD	306.943	32.325	16.085	50.909	406.263	41.414	13.807	(5.602)	(5.382)	44.236	413.157	98,33%
23	KCP SIAK	148.343	8.426	1.504	20.519	178.792	7.469	6.339	773	6.065	20.645	181.558	98,48%
24	KCP FLAMBOYAN PETAPAHAN	79.236	9.512	-	60.053	148.800	13.293	7.129	(55)	1.864	22.231	149.899	99,27%
25	KC DUMAI	274.012	47.820	19.933	33.406	375.171	17.201	14.034	(3.243)	1.295	29.287	376.500	99,65%
26	KCP DURI HANG TUAH 2	95.753	19.868	1.210	59.202	176.032	14.891	15.308	(446)	1.393	31.146	174.138	101,09%
27	KCP ROKAN HULU PASIR PANGARAIAN	25.412	6.250	-	17.255	48.916	10.739	5.051	-	9.345	25.136	47.670	102,61%
28	KCP BANGKINANG	141.946	17.646	-	36.028	195.620	20.510	11.859	(38)	6.138	38.469	186.445	104,92%
29	KCP PEKANBARU UIR	20.871	7.437	-	-	28.308	10.793	4.509	-	-	15.302	23.843	118,73%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 10-Nov-25

NO	UNIT KERJA	Posisi 10-Nov-25					YtD 10-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.371.765</b>	<b>413.147</b>	<b>241.593</b>	<b>441.668</b>	<b>3.468.173</b>	<b>115.595</b>	<b>154.314</b>	<b>57.023</b>	<b>(5.209)</b>	<b>321.723</b>	<b>3.604.634</b>	<b>96,21%</b>	
1	KCP KOTA PINANG	117.610	6.649	-	23.372	147.632	21.824	4.358	(97)	3.967	30.052	134.397	109,85%	
2	KCP GUNUNG TUA	82.676	41.983	116	56.003	180.777	8.825	14.214	(151)	2.190	25.077	185.270	97,57%	
3	KCP SIPIROK	92.871	5.730	-	30.130	128.731	4.549	2.979	-	5.983	13.511	130.504	98,64%	
4	KC PADANGSIDEMPUAN	211.987	67.248	47.730	33.491	360.456	24.243	25.191	16.822	(1.553)	64.703	347.042	103,87%	
5	KCP TANJUNG BALAI	116.770	43.768	75	17.541	178.154	1	15.076	(19)	(1.165)	13.894	191.147	93,20%	
6	KCP AEK KANOPAN	136.855	8.856	8	19.809	165.528	(1.478)	4.774	(44)	3.281	6.533	178.841	92,56%	
7	KC SIBOLGA	186.803	28.352	-	19.522	234.677	12.329	13.102	-	464	25.895	239.487	97,99%	
8	KC RANTAU PRAPAT	372.710	53.108	83.822	36.302	545.942	(6.732)	18.067	25.706	(6.409)	30.631	574.911	94,96%	
9	KC PEMATANGSIANTAR PERINTIS	247.981	46.844	101.657	30.156	426.637	8.496	12.999	15.623	503	37.621	447.429	95,35%	
10	KCP PEMATANGSIANTAR SUTOMO	188.958	10.153	8.005	30.598	237.714	20.950	4.362	(689)	(3.978)	20.646	246.378	96,48%	
11	KCP PANYABUNGAN	116.132	17.489	52	15.571	149.244	1.945	7.120	(16)	(2.940)	6.109	166.490	89,64%	
12	KCP SIBUHUAN	104.501	25.880	-	36.626	167.007	10.485	11.252	-	(1.024)	20.712	173.460	96,28%	
13	KCP KISARAN	185.833	47.601	-	47.037	280.471	18.805	21.693	-	647	41.145	277.021	101,25%	
14	KCP INDRAPURA	210.077	9.488	130	22.034	241.730	(8.646)	(873)	(111)	(5.455)	(15.085)	283.811	85,17%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 10-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 10-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>46.920</b>	<b>98.046</b>	<b>103.892</b>	<b>9.335</b>	<b>258.193</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	4.970	10.401	500	1.035	16.906
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	10.234	21.905	640	1.305	34.085
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	9.123	19.356	900	1.015	30.393
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	15.538	19.594	101.852	4.980	141.965
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	7.055	26.790	-	1.000	34.845
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>4.970</b>	<b>10.401</b>	<b>500</b>	<b>1.035</b>	<b>16.906</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	-	1.032	-	400	1.432
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	-	2.106	-	100	2.206
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	331	2.257	-	225	2.813
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	109	251	-	-	360
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	630	932	-	-	1.562
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	561	2.435	-	-	2.996
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	150	616	-	-	766
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	289	193	-	-	482
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	325	22	-	-	347
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	120	185	-	150	455
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	410	28	500	-	938
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	915	94	-	160	1.169
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	310	126	-	-	436
15	KCP BATUAJI	3.116	651	-	-	3.766	-	42	-	-	42
16	KCP ANAMBAS	950	323	-	-	1.273	-	82	-	-	82
17	KCP NATUNA	2.935	439	-	-	3.374	820	-	-	-	820
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	-	-	-	-	-
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>10.234</b>	<b>21.905</b>	<b>640</b>	<b>1.305</b>	<b>34.085</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	1.150	858	-	300	2.308
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	3.448	1.975	-	255	5.678
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	352	1.201	-	-	1.553
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	-	222	-	-	222
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	-	1.678	-	-	1.678
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	1.481	814	-	-	2.295
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	-	2.104	-	-	2.104
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	12	2.919	-	200	3.131
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	2.215	2.687	640	-	5.542
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	1.715	-	-	1.815
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	-	1.588	-	-	1.588
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	385	1.128	-	-	1.513
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	-	997	-	150	1.147
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	128	78	-	400	606
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	648	1.314	-	-	1.962
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	476	-	-	476
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	-	38	-	-	38
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	315	111	-	-	426
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>9.123</b>	<b>19.356</b>	<b>900</b>	<b>1.015</b>	<b>30.393</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	1.950	861	-	-	2.811
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	796	922	-	15	1.733
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.334	3.433	-	-	4.766
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	808	1.581	-	-	2.389
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	42	2.035	-	670	2.747
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	90	2.426	700	-	3.216
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	194	1.595	-	-	1.789
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	1.058	2.314	200	-	3.572
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	100	1.255	-	-	1.355
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	760	2.078	-	-	2.838
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	260	181	-	-	441
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	588	116	-	330	1.034
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	831	195	-	-	1.026
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	312	292	-	-	604
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	-	71	-	-	71

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 10-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 10-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>15.538</b>	<b>19.594</b>	<b>101.852</b>	<b>4.980</b>	<b>141.965</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	1.380	3.132	101.752	250	<b>106.515</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	138	1.415	-	600	<b>2.152</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	250	1.192	-	-	<b>1.442</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.005	1.925	-	260	<b>3.190</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	1.833	2.526	-	100	<b>4.459</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	651	2.151	-	-	<b>2.802</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	1.104	36	-	130	<b>1.269</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	898	1.502	-	50	<b>2.450</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	30	11	-	200	<b>241</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	86	369	-	250	<b>705</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	249	113	-	-	<b>362</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	528	54	-	460	<b>1.043</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	470	591	-	-	<b>1.061</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	578	311	-	800	<b>1.689</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	-	376	-	-	<b>376</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	550	66	100	-	<b>716</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	814	66	-	930	<b>1.810</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	509	20	-	450	<b>979</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	2	-	200	<b>455</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	620	147	-	-	<b>767</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	296	1.119	-	-	<b>1.416</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	395	340	-	300	<b>1.035</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	340	-	-	-	<b>340</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	300	97	-	-	<b>397</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	1.429	1.399	-	-	<b>2.828</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	315	567	-	-	<b>882</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	-	-	-	-	-
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	517	31	-	-	<b>549</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	-	34	-	-	<b>34</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>7.055</b>	<b>26.790</b>	-	<b>1.000</b>	<b>34.845</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	1.189	6.869	-	-	<b>8.058</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	380	3.956	-	-	<b>4.336</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	532	2.482	-	250	<b>3.264</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	627	2.924	-	-	<b>3.551</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	176	1.767	-	300	<b>2.243</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	1.248	2.456	-	-	<b>3.704</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	186	2.917	-	100	<b>3.203</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	200	14	-	-	<b>214</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	602	36	-	-	<b>638</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	714	831	-	-	<b>1.545</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	-	2.245	-	250	<b>2.495</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	287	135	-	-	<b>422</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	200	-	-	-	<b>200</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	715	156	-	-	<b>871</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	-	-

## Kinerja Produk Consumer (CFG)

Posisi 10-Nov-2025

NO	UNIT KERJA	Posisi 10-Nov-2025					Growth YtD					Growth Mtd 10-Nov-25	Target Posisi 30- Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.600.967	1.589.955	577.118	1.976.474	12.744.514	709.404	44.519	120.281	22.357	896.560	(61.924)	13.192.499	96,60%
	AREA BATAM	1.317.449	98.202	82.435	433.297	1.931.383	105.692	2.935	11.642	41.089	161.357	(12.710)	1.992.000	96,96%
1	KCP ANAMBAS	54.570	4.456	139	272	59.438	(11.970)	238	(23)	(29)	(11.784)	(1.015)	64.465	92,20%
2	KCP BATAM CENTER	70.545	25.748	5.813	34.162	136.268	(765)	(1.935)	657	1.154	(889)	(985)	146.832	92,81%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	-	0,00%
4	KCP TANJUNG UBAN	60.742	2.797	1.001	10.464	75.004	(4.020)	663	446	8.948	6.036	(123)	77.223	97,13%
5	KCP ANAMBAS JEMAJA	87	-	-	-	87	8	-	-	-	8	(1)	78	110,51%
6	KCP BATAM GRAND NIAGA MAS	52.287	271	2.776	58.827	114.161	2.588	(10)	1.091	2.015	5.684	(1.582)	133.187	85,72%
7	KCP BATAM BATU AJI	79.810	2.055	10.775	39.093	131.733	3.998	265	1.164	(805)	4.622	(175)	140.053	94,06%
8	KCP BATAM SEKUPANG	18.381	734	8.916	8.673	36.705	7.699	495	(1.636)	4.770	11.328	(161)	46.807	78,42%
9	KCP NATUNA	54.508	4.379	-	-	58.888	9.442	330	-	9.772	237	58.362	100,90%	
10	KCP BATAMINDO	103.047	608	6.253	21.273	131.181	13.604	524	1.536	1.410	17.073	(238)	123.218	106,46%
11	KCP BATAM BENGKONG	72.321	3.771	9.768	19.950	105.811	8.049	(64)	3.557	2.688	14.229	(404)	102.219	103,51%
12	KCP BATAM BOTANIA GARDEN	41.257	3.342	7.420	26.164	78.183	8.771	(291)	945	609	10.034	(494)	87.246	89,61%
13	KCP TANJUNG BALAI KARIMUN 1	209.516	25.568	1.948	6.912	243.943	78.286	1.069	331	5.636	85.322	(2.346)	246.697	98,88%
14	KC TANJUNG PINANG	131.926	13.371	1.029	10.550	156.876	6.915	2.680	141	2.849	12.585	(1.868)	165.073	95,03%
15	KCP BATU AJI	19.193	12	8.493	63.408	91.105	4.890	12	883	11.900	17.686	(668)	96.758	94,16%
16	KCP BINTAN CENTER	145.017	8.729	3.508	5.208	162.461	19.132	(832)	225	1.743	20.269	(909)	153.159	106,07%
17	KCP BATAM RADEN PATAH	66.205	962	6.059	69.085	142.311	16.292	478	(866)	(5.135)	10.768	(764)	151.764	93,77%
18	KC BATAM WINDSOR CENTRAL	138.037	1.399	8.536	59.256	207.228	15.379	77	3.276	8.864	27.597	(1.214)	198.860	104,21%
	AREA MEDAN KOTA	1.552.926	193.828	71.211	313.441	2.131.407	169.145	9.660	6.222	1.590	186.615	(7.889)	2.194.090	97,14%
1	KCP MEDAN ADAM MALIK	98.312	5.068	3.903	66.156	173.439	8.008	3.153	(383)	(10.940)	(163)	(970)	191.714	90,47%
2	KCP MEDAN GATOT SUBROTO	135.223	3.603	5.783	13.191	157.801	7.085	646	(1.872)	4.740	10.599	(1.507)	161.418	97,76%
3	KC MEDAN GAJAH MADA	78.680	24.358	6.095	21.388	130.522	16.352	2.853	1.098	1.516	21.819	989	121.184	107,71%
4	KCP MEDAN SUKARAMAI	83.357	6.154	3.428	10.099	103.038	(5.814)	786	490	(124)	(4.663)	(875)	119.299	86,37%
5	KCP MEDAN KRAKATAU	88.226	10.300	2.089	15.733	116.348	(5.971)	801	367	1.830	(2.973)	(403)	131.690	88,35%
6	KCP MEDAN TOMANG ELOK	32.852	2.175	4.620	6.592	46.238	7.918	295	(813)	746	8.145	(1.338)	46.389	99,68%
7	KCP MEDAN JUANDA	47.198	5.866	2.436	16.667	72.168	6.801	368	1.014	(979)	7.205	(14)	77.036	93,69%
8	KCP MEDAN SUTOMO	2.567	270	1.515	1.031	5.382	2.487	270	1.515	1.031	5.302	(20)	9.385	57,35%
9	KC MEDAN S PARMAN	122.390	18.354	4.508	12.884	158.136	31.466	(16)	(679)	(1.688)	29.084	(707)	158.758	99,61%
10	KCP MEDAN KAMPUNG BARU	63.598	30.631	4.691	17.033	115.953	10.323	(2.484)	625	(1.477)	6.987	(822)	126.793	91,45%
11	KCP MEDAN SIMPANG LIMUN	75.886	32.620	3.383	10.349	122.238	3.861	(1.159)	(715)	(2.857)	(870)	(817)	137.225	89,08%
12	KCP MEDAN PULO BRAYAN	159.824	18.879	3.916	24.123	206.743	13.899	604	(146)	2.290	16.646	(1.038)	205.092	100,80%
13	KCP MEDAN IMAM BONJOL	47.381	202	3.713	24.412	75.707	10.555	10	2.313	(657)	12.221	88	74.615	101,46%
14	KCP MEDAN ISKANDAR MUDA 1	53.241	7.030	2.077	13.958	76.305	1.946	(629)	404	(1.349)	372	(632)	85.579	89,16%
15	KCP MEDAN PANCA BUDI	15.852	92	992	867	17.802	8.897	(2)	(304)	469	9.060	(17)	17.590	101,21%
16	KCP MEDAN MUCHTAR BASRI	121.706	10.478	2.698	13.722	148.605	10.929	842	1.167	(1.295)	11.643	(430)	151.758	97,92%
17	KC MEDAN KEJAKSAAN	289.600	16.944	10.618	42.080	359.242	21.355	3.225	(194)	8.363	32.749	833	347.257	103,45%
18	KC MEDAN USU	37.032	803	4.745	3.158	45.738	19.049	97	2.333	1.972	23.451	(208)	31.309	146,08%
	AREA MEDAN RAYA	1.592.504	265.266	49.478	233.908	2.141.156	117.847	20.016	15.259	(3.031)	150.091	(6.500)	2.201.267	97,27%
1	KCP PERBAUNGAN	60.464	17.549	2.030	1.600	81.643	8.417	(1.367)	447	888	8.386	(388)	83.932	97,27%
2	KCP MEDAN MARELAN RAYA	74.042	7.766	2.187	11.999	95.994	(5.067)	(602)	622	(67)	(5.114)	(424)	114.649	83,73%
3	KCP TEBING TINGGI SUDIRMAN 1	142.619	33.312	3.858	57.835	237.623	(3.123)	(3.543)	1.321	(5.936)	(11.280)	(1.587)	271.752	87,44%
4	KCP STABAT KH ZAINUL ARIFIN	96.398	22.515	2.844	23.638	145.395	2.375	2.899	(580)	(2.527)	2.168	(1.134)	159.883	90,94%
5	KCP MEDAN SETIA BUDI	189.187	5.668	4.997	8.580	208.432	20.022	74	446	(335)	20.207	(62)	202.408	102,98%
6	KCP MEDAN BELAWAN	118.393	7.616	1.248	4.752	132.008	7.896	1.467	1.002	202	10.568	(322)	133.806	98,66%
7	KCP MEDAN A.H NASUTION	76.323	3.588	4.793	15.508	100.212	8.805	(113)	923	(2.048)	7.566	(718)	103.398	96,92%
8	KCP KABANJAHE	65.595	18.425	870	6.358	91.249	1.840	2.515	622	1.821	6.799	131	95.541	95,51%
9	KCP BINJAI JAMIN GINTING	46.413	8.453	3.120	21.675	79.662	4.876	2.198	2.827	(4.802)	5.099	(385)	87.647	90,89%
10	KCP MEDAN RING ROAD	55.554	13.164	3.598	32.979	105.294	7.955	5.041	761	(489)	13.267	(117)	103.661	101,58%
11	KC LUBUK PAKAM	220.031	29.656	2.716	7.849	260.252	13.965	523	(468)	(1.213)	12.807	(1.394)	263.405	98,80%
12	KCP PANGKALAN BRANDAN	65.315	19.279	4.710	3.748	93.052	4.515	764	3.728	3.344	12.351	(85)	93.313	99,72%
13	KC BINJAI	55.449	34.615	6.463	14.027	110.553	3.540	1.407	2.366	4.549	11.861	698	114.514	96,54%
14	KCP MEDAN AKSARA	278.038	38.712	3.796	9.881	330.427	25.134	8.761	(16)	2.256	36.135	(412)	309.858	106,64%
15	KCP CEMARA ASRI	48.683	4.949	2.247	13.479	69.359	16.696	(8)	1.258	1.327	19.272	(302)	63.498	109,23%
	AREA PEKANBARU	2.713.778	557.124	294.977	602.923	4.168.802	216.106	7.430	52.354	7.011	282.901	(24.375)	4.332.277	96,23%
1	KCP DUMAI SUKAJADI	95.571	10.504	14.449	16.129	136.653	(2.682)	(288)	1.732	2.852	1.613	(1.192)	161.244	84,75%
2	KCP PANAM RAYA	55.128	3.342	12.225	37.993	108.687	1.914	1.183	250	(1.125)	2.222	25	117.355	92,61%
3	KCP PEKANBARU SUDIRMAN	120.127	13.321	8.371	12.632	154.451	5.127	1.042	155	(3.975)	2.350	(256)	177.569	86,98%
4	KCP PEKANBARU PANAM	233.804	17.902	5.844	29.435	286.985	7.700	(1.722)	102	(3.493)	2.587	(2.276)	293.503	97,78%
5	KCP TEMBILAHAN	41.542	60.229	1.954	882	104.607	6.677	(13.726)	(158)	(60)	(7.267)	(650)	115.242	90,77%
6	KCP SELAT PANJANG	37.983	45.296	200	253	83.732	(288)	470	200	(16)	366	(1.266)	91.314	91,70%
7	KC DURI	55.790	7.489	17.178	3.934	84.392	826	(44)	5.108	331	6.220	(276)	93.182	90,57%
8	KCP UJUNG BATU 1	147.012	14.007	26.258	5.332	192.608	6.270	(1.736)	6.054	1.174	11.762	(678)	198.675	96,95%
9	KCP BAGAN SIAPIAPI	39.673	9.823	6.053	356	55.904	1.654	800	3.065	(339)	5.179	(145)	59.421	94,08%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	20.034	5.292	40.413	2.080	1.524	(1.023)	(39)	2.542	6	44.221	91,39%
11	KCP SIAK	99.803	43.118	4.255	1.167	148.343	3.954	1.814	957	744	7.469	(1.478)	153.271	96,79%
12	KCP PANGKALAN KERINCIA MAHARA.	100.378	14.137	5.544	40.791	160.850	9.682	1.889	1.556	(4.653)	8.473	(1.779)	174.288	92,29%
13	KCP TELUK KUANTAN	72.213	41.100	8.749	16.565	138.627	5.749	785	7</					

## Kinerja Produk Consumer (CFG)

Posisi 10-Nov-2025

NO	UNIT KERJA	Posisi 10-Nov-2025					Growth YtD					Growth MtD 10-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
9	KCP INDRAPURA	171.777	30.883	3.331	4.086	<b>210.077</b>	(4.970)	(3.878)	73	129	<b>(8.646)</b>	(1.249)	234.495	<b>89,59%</b>
10	KC SIBOLGA	118.286	64.199	2.314	2.005	<b>186.803</b>	6.422	4.314	1.566	27	<b>12.329</b>	(350)	189.005	<b>98,83%</b>
11	KCP SIBUHUAN	62.342	39.339	2.556	265	<b>104.501</b>	7.713	1.601	1.253	(83)	<b>10.485</b>	(968)	107.669	<b>97,06%</b>
12	KCP KOTA PINANG	76.704	18.142	6.573	16.191	<b>117.610</b>	18.691	(1.095)	5.282	(1.054)	<b>21.824</b>	(25)	105.810	<b>111,15%</b>
13	KCP PEMATANGSIANTAR SUTOMO	72.527	11.309	8.203	96.920	<b>188.958</b>	20.467	6.465	2.479	(8.461)	<b>20.950</b>	100	185.426	<b>101,91%</b>
14	KC PADANGSIDEMPUAN	153.125	37.724	9.406	11.733	<b>211.987</b>	16.749	1.870	6.299	(6.74)	<b>24.243</b>	(887)	209.436	<b>101,22%</b>

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 10-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 10-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>33.906</b>	<b>1.080</b>	<b>6.179</b>	<b>5.755</b>	<b>46.920</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	3.844	430	620	76	4.970
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	8.507	-	19	1.708	10.234
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	7.105	-	1.306	712	9.123
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	10.182	450	2.551	2.355	15.538
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	4.268	200	1.683	904	7.055
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>3.844</b>	<b>430</b>	<b>620</b>	<b>76</b>	<b>4.970</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	-	-	-	-	-
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	-	-	-	-	-
3	KCP BATAMINDO	3.401	622	203	205	4.431	915	-	-	-	915
4	KCP BATAM CENTER	760	446	-	230	1.436	485	-	-	76	561
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	-	-	331	-	331
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	109	-	-	-	109
7	KCP NATUNA	2.545	-	-	390	2.935	820	-	-	-	820
8	KCP ANAMBAS	950	-	-	-	950	-	-	-	-	-
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	150	-	-	-	150
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	630	-	-	-	630
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	-	-	289	-	289
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	-	310	-	-	310
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	325	-	-	-	325
14	KCP BATU AJI	630	1.889	597	-	3.116	-	-	-	-	-
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	-	120	-	-	120
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	410	-	-	-	410
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	-	-	-	-	-
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>8.507</b>	<b>-</b>	<b>19</b>	<b>1.708</b>	<b>10.234</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	3.310	-	-	138	3.448
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	-	-	-	-	-
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	385	-	-	-	385
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	1.088	-	-	62	1.150
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	315	-	-	-	315
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	-	-	-	128	128
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	70	-	-	578	648
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	1.481	-	-	-	1.481
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	320	-	-	32	352
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	-	-	-	-	-
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	-	-	-	-	-
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	1.426	-	19	770	2.215
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	12	-	-	-	12
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	-	-	-	-	-
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	-	-	-	-	-
17	KCP MEDAN USU	2.559	591	998	87	4.235	-	-	-	-	-
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>7.105</b>	<b>-</b>	<b>1.306</b>	<b>712</b>	<b>9.123</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	1.950	-	-	-	1.950
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	796	-	-	-	796
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	260	-	-	-	260
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	90	-	-	-	90
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	150	-	-	162	312
6	KC BINJAI	980	350	428	812	2.570	427	-	607	300	1.334
7	KCP KABANJAHE	1.438	-	158	613	2.208	760	-	-	-	760
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	-	-	-	-	-
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	720	-	111	-	831
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	100	100
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	1.058	-	-	-	1.058
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	808	-	-	-	808
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	-	-	588	-	588
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	42	-	-	-	42
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	44	-	-	150	194
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>10.182</b>	<b>450</b>	<b>2.551</b>	<b>2.355</b>	<b>15.538</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	825	450	105	-	1.380
2	KC DUMAI	12.111	-	247	578	12.936	1.005	-	-	-	1.005
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	250	-	-	-	250
4	KC DURI	1.540	300	1.218	272	3.330	30	-	266	-	296
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	-	-	284	367	651
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	578	-	-	-	578
7	KCP BANGKINANG	3.815	-	640	570	5.025	-	-	-	86	86
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	-	-	138	-	138
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	-	300
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	1.039	-	-	390	1.429
11	KCP SIAK	3.459	-	215	557	4.231	250	-	-	300	550
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	917	-	187	-	1.104
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	340	-	-	-	340
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	715	-	99	-	814
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	-	-	-	-	-
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	509	509
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	10	-	318	200	528
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	-	-	30	-	30
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	620	-	-	-	620
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	470	-	-	-	470
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	898	-	-	-	898
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	10	-	152	233	395
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	200	-	115	-	315

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

Pencairan (tanggal 1 s/d tanggal 10-Nov-25)