



# KINERJA BISNIS

## REGION ALL OFFICE & AREA SELINDO

PER 4 Dec 2025



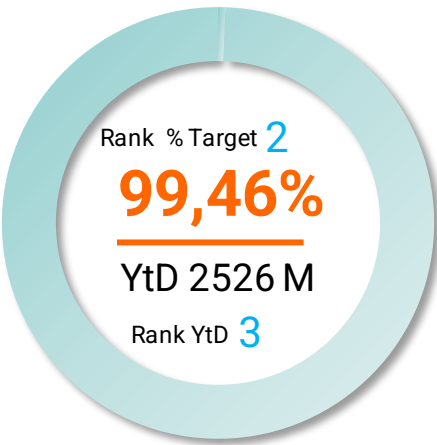
# HIGHLIGHT KINERJA RO 2 MEDAN



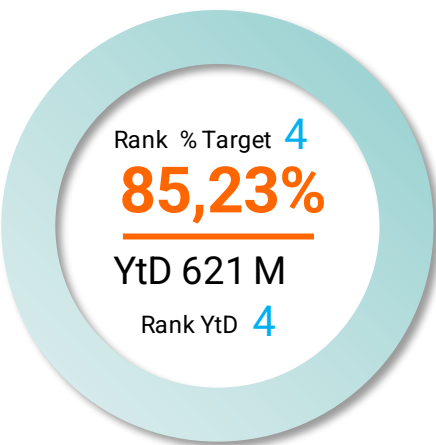
# HIGHLIGHT KINERJA RO 2 MEDAN

## DPK

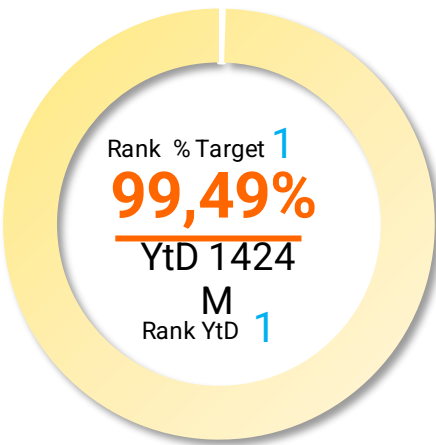
### DPK



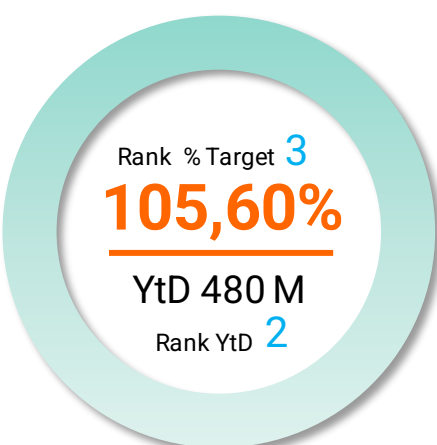
### GIRO



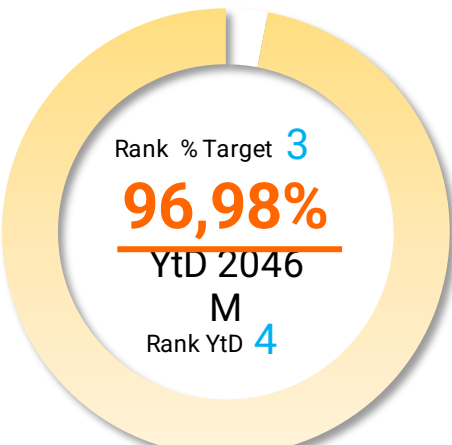
### TABUNGAN



### DEPOSITO

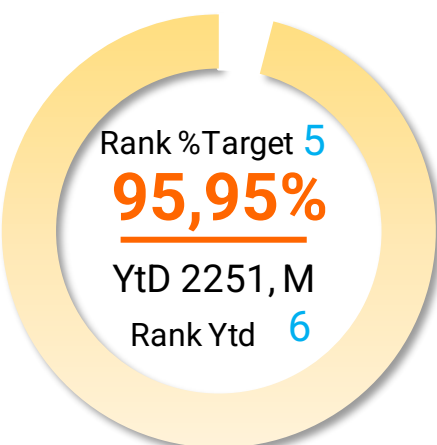


### CASA



## PEMBIAYAAN

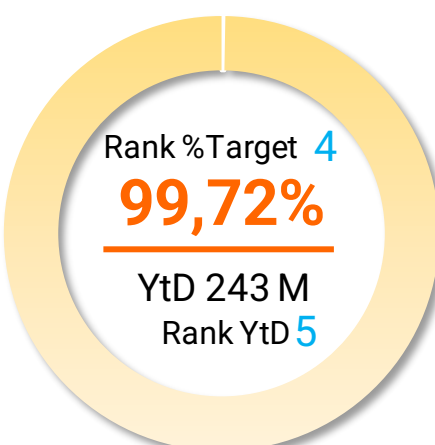
### PEMBIAYAAN RETAIL



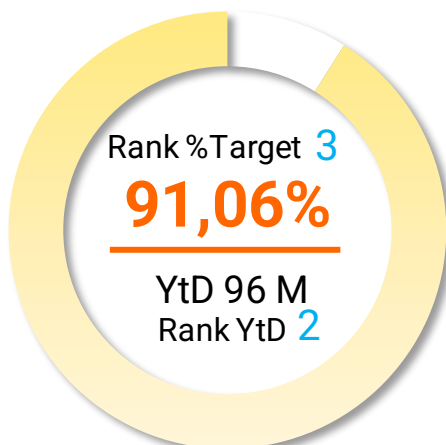
### PEMBIAYAAN CFG



### PEMBIAYAAN SME



### PEMBIAYAAN MBG



### PEMBIAYAAN PWG



### PEMBIAYAAN CILEM



### PEMBIAYAAN GADAI



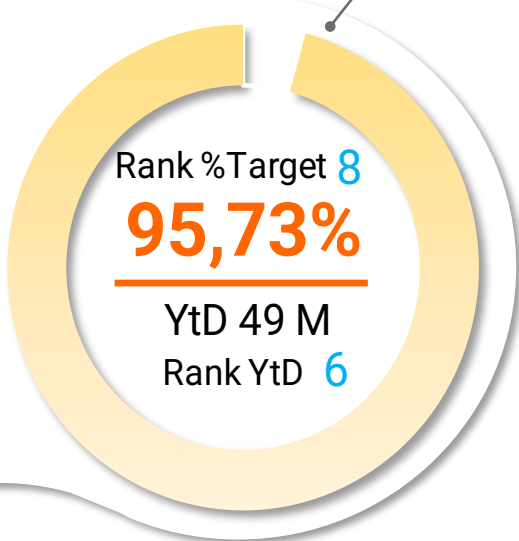
# HIGHLIGHT KINERJA RO 2 MEDAN

## PEMBIAYAAN CONSUMER (CFG)

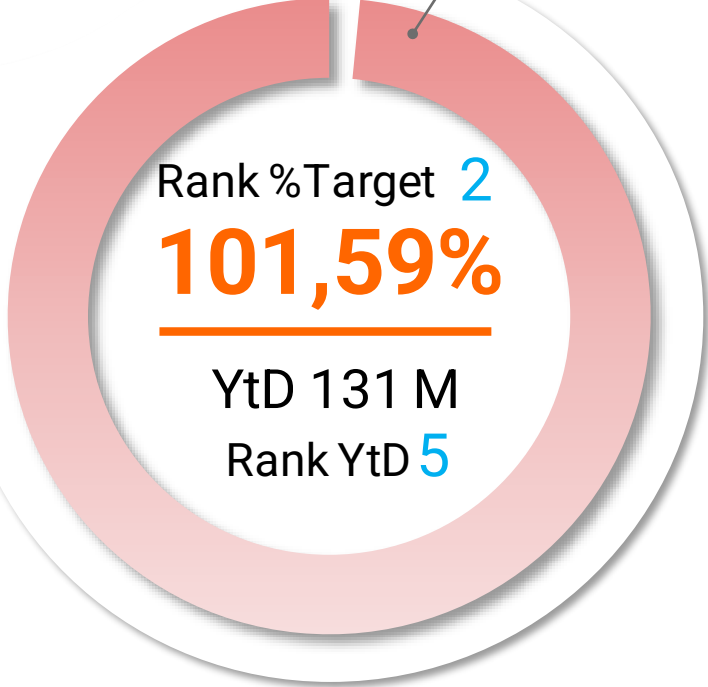
CFG - MITRAGUNA



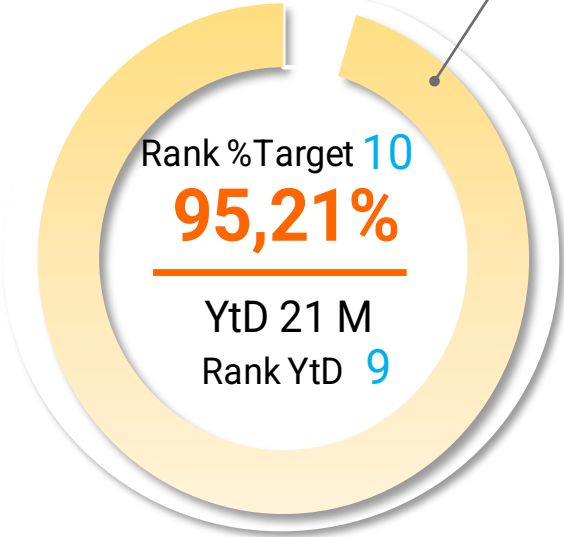
CFG - PENSIUN



CFG - OTO



CFG - GRIYA



# KINERJA REGION



KINERJA DPK RO PER 04-Dec-2025

| No | RO                |           |           |          |          | Growth |      |        | Growth (%) | Target  |         |        | Rank | Rank | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|----------|--------|------|--------|------------|---------|---------|--------|------|------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD  | DtD    | YtD        | Posisi  | % Achv. | GAP    |      |      | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 19.038    | 19.621    | 19.921   | 19.951   | 914    | 331  | 31     | 4,80%      | 21.428  | 93,11%  | -1.477 | 7    | 6    | 21.428           | -1.477 |
| 2  | RO II/ Medan      | 20.912    | 23.519    | 23.418   | 23.438   | 2.526  | -81  | 20     | 12,08%     | 23.565  | 99,46%  | -127   | 3    | 2    | 23.565           | -127   |
| 3  | RO III/ Palembang | 20.017    | 21.849    | 22.017   | 22.272   | 2.255  | 423  | 256    | 11,27%     | 23.017  | 96,76%  | -745   | 4    | 4    | 23.017           | -745   |
| 4  | RO IV/ Jakarta 1  | 110.022   | 134.028   | 134.246  | 133.050  | 23.028 | -977 | -1.195 | 20,93%     | 115.245 | 115,45% | 17.805 | 1    | 1    | 115.245          | 17.805 |
| 5  | RO V/ Jakarta 2   | 49.486    | 54.090    | 52.895   | 53.508   | 4.022  | -582 | 613    | 8,13%      | 54.244  | 98,64%  | -736   | 2    | 3    | 54.244           | -736   |
| 6  | RO VI/ Bandung    | 20.494    | 21.907    | 21.135   | 21.103   | 608    | -805 | -32    | 2,97%      | 23.960  | 88,07%  | -2.857 | 9    | 10   | 23.960           | -2.857 |
| 7  | RO VII/ Semarang  | 25.381    | 26.479    | 26.189   | 26.154   | 773    | -326 | -35    | 3,04%      | 28.582  | 91,50%  | -2.428 | 8    | 7    | 28.582           | -2.428 |
| 8  | RO VIII/ Surabaya | 30.784    | 32.237    | 31.999   | 31.801   | 1.018  | -435 | -197   | 3,31%      | 35.319  | 90,04%  | -3.517 | 6    | 8    | 35.319           | -3.517 |
| 9  | RO IX/ Kalimantan | 19.302    | 19.885    | 19.797   | 19.763   | 461    | -123 | -34    | 2,39%      | 22.154  | 89,21%  | -2.391 | 10   | 9    | 22.154           | -2.391 |
| 10 | RO X/ Makassar    | 12.017    | 13.875    | 13.902   | 13.668   | 1.651  | -208 | -234   | 13,74%     | 14.167  | 96,47%  | -500   | 5    | 5    | 14.167           | -500   |

KINERJA GIRO RO PER 04-Dec-2025

| No | RO                |           |           |          |          | Growth |       |      | Growth | Target |         |        | Rank | Rank | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|----------|--------|-------|------|--------|--------|---------|--------|------|------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD   | DtD  | YtD    | Posisi | % Achv. | GAP    |      |      | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 2.040     | 2.088     | 2.176    | 2.182    | 142    | 94    | 6    | 6,94%  | 2.914  | 74,89%  | -732   | 7    | 6    | 2.914            | -732   |
| 2  | RO II/ Medan      | 1.894     | 2.448     | 2.495    | 2.516    | 621    | 68    | 21   | 32,80% | 2.952  | 85,23%  | -436   | 4    | 4    | 2.952            | -436   |
| 3  | RO III/ Palembang | 1.759     | 3.054     | 3.175    | 3.155    | 1.396  | 101   | -20  | 79,41% | 2.916  | 108,20% | 239    | 3    | 3    | 2.916            | 239    |
| 4  | RO IV/ Jakarta 1  | 32.959    | 37.026    | 40.146   | 39.655   | 6.696  | 2.628 | -491 | 20,31% | 35.010 | 113,26% | 4.644  | 1    | 2    | 35.010           | 4.644  |
| 5  | RO V/ Jakarta 2   | 8.042     | 13.196    | 11.870   | 12.576   | 4.534  | -619  | 707  | 56,38% | 10.182 | 123,51% | 2.394  | 2    | 1    | 10.182           | 2.394  |
| 6  | RO VI/ Bandung    | 2.464     | 3.390     | 2.774    | 2.794    | 329    | -597  | 20   | 13,37% | 4.219  | 66,22%  | -1.425 | 5    | 8    | 4.219            | -1.425 |
| 7  | RO VII/ Semarang  | 1.674     | 1.497     | 1.591    | 1.561    | -114   | 64    | -30  | -6,80% | 2.924  | 53,37%  | -1.364 | 10   | 10   | 2.924            | -1.364 |
| 8  | RO VIII/ Surabaya | 2.806     | 2.866     | 2.860    | 2.943    | 137    | 77    | 83   | 4,88%  | 4.255  | 69,18%  | -1.311 | 8    | 7    | 4.255            | -1.311 |
| 9  | RO IX/ Kalimantan | 1.559     | 1.795     | 1.672    | 1.650    | 91     | -145  | -23  | 5,82%  | 2.712  | 60,82%  | -1.063 | 9    | 9    | 2.712            | -1.063 |
| 10 | RO X/ Makassar    | 1.137     | 1.502     | 1.375    | 1.362    | 225    | -139  | -13  | 19,83% | 1.806  | 75,43%  | -444   | 6    | 5    | 1.806            | -444   |

KINERJA TABUNGAN RO PER 04-Dec-2025

| No | RO                |           |           |          |          | Growth |        |      | Growth | Target |         |        | Rank | Rank | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|----------|--------|--------|------|--------|--------|---------|--------|------|------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD    | DtD  | YtD    | Posisi | % Achv. | GAP    |      |      | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 13.828    | 14.813    | 15.010   | 15.034   | 1.206  | 221    | 24   | 8,72%  | 15.284 | 98,37%  | -250   | 4    | 2    | 15.284           | -250   |
| 2  | RO II/ Medan      | 12.343    | 13.809    | 13.766   | 13.768   | 1.424  | -41    | 2    | 11,54% | 13.838 | 99,49%  | -70    | 1    | 1    | 13.838           | -70    |
| 3  | RO III/ Palembang | 12.611    | 13.645    | 13.515   | 13.580   | 970    | -65    | 65   | 7,69%  | 14.391 | 94,36%  | -811   | 7    | 5    | 14.391           | -811   |
| 4  | RO IV/ Jakarta 1  | 20.440    | 22.690    | 21.723   | 21.665   | 1.225  | -1.024 | -58  | 5,99%  | 23.371 | 92,70%  | -1.706 | 3    | 7    | 23.371           | -1.706 |
| 5  | RO V/ Jakarta 2   | 16.473    | 17.204    | 17.206   | 17.198   | 726    | -6     | -8   | 4,41%  | 18.885 | 91,07%  | -1.687 | 9    | 10   | 18.885           | -1.687 |
| 6  | RO VI/ Bandung    | 10.950    | 11.892    | 11.741   | 11.691   | 740    | -201   | -50  | 6,76%  | 12.494 | 93,57%  | -803   | 8    | 6    | 12.494           | -803   |
| 7  | RO VII/ Semarang  | 15.386    | 17.124    | 16.678   | 16.643   | 1.258  | -480   | -34  | 8,17%  | 17.160 | 96,99%  | -517   | 2    | 3    | 17.160           | -517   |
| 8  | RO VIII/ Surabaya | 18.627    | 20.327    | 19.988   | 19.736   | 1.108  | -591   | -252 | 5,95%  | 21.492 | 91,83%  | -1.757 | 5    | 9    | 21.492           | -1.757 |
| 9  | RO IX/ Kalimantan | 11.487    | 12.035    | 12.056   | 12.061   | 574    | 25     | 5    | 5,00%  | 13.073 | 92,26%  | -1.012 | 10   | 8    | 13.073           | -1.012 |
| 10 | RO X/ Makassar    | 8.388     | 9.294     | 9.468    | 9.485    | 1.098  | 191    | 17   | 13,09% | 9.786  | 96,93%  | -301   | 6    | 4    | 9.786            | -301   |



KINERJA DEPOSITO RO PER 04-Dec-2025

| No | RO                |           |           |          |          | Growth |        |      | Growth  | Target |         |        | Rank | Rank    | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|----------|--------|--------|------|---------|--------|---------|--------|------|---------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD    | DtD  | YtD     | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 3.169     | 2.719     | 2.734    | 2.735    | -434   | 16     | 1    | -13,69% | 3.231  | 84,67%  | -495   | 8    | 10      | 3.231            | -495   |
| 2  | RO II/ Medan      | 6.675     | 7.262     | 7.157    | 7.155    | 480    | -107   | -2   | 7,19%   | 6.775  | 105,60% | 379    | 2    | 3       | 6.775            | 379    |
| 3  | RO III/ Palembang | 5.648     | 5.150     | 5.326    | 5.537    | -111   | 387    | 211  | -1,96%  | 5.710  | 96,97%  | -173   | 4    | 4       | 5.710            | -173   |
| 4  | RO IV/ Jakarta 1  | 56.623    | 74.312    | 72.376   | 71.730   | 15.107 | -2.581 | -646 | 26,68%  | 56.864 | 126,14% | 14.867 | 1    | 1       | 56.864           | 14.867 |
| 5  | RO V/ Jakarta 2   | 24.971    | 23.690    | 23.819   | 23.733   | -1.238 | 43     | -85  | -4,96%  | 25.177 | 94,27%  | -1.444 | 10   | 7       | 25.177           | -1.444 |
| 6  | RO VI/ Bandung    | 7.080     | 6.625     | 6.619    | 6.618    | -461   | -7     | -1   | -6,52%  | 7.248  | 91,31%  | -630   | 9    | 9       | 7.248            | -630   |
| 7  | RO VII/ Semarang  | 8.321     | 7.859     | 7.921    | 7.950    | -371   | 91     | 29   | -4,46%  | 8.497  | 93,55%  | -548   | 7    | 8       | 8.497            | -548   |
| 8  | RO VIII/ Surabaya | 9.350     | 9.044     | 9.151    | 9.122    | -227   | 79     | -28  | -2,43%  | 9.572  | 95,30%  | -449   | 6    | 5       | 9.572            | -449   |
| 9  | RO IX/ Kalimantan | 6.256     | 6.055     | 6.068    | 6.052    | -204   | -3     | -16  | -3,26%  | 6.368  | 95,03%  | -316   | 5    | 6       | 6.368            | -316   |
| 10 | RO X/ Makassar    | 2.492     | 3.079     | 3.059    | 2.820    | 328    | -259   | -239 | 13,16%  | 2.575  | 109,50% | 245    | 3    | 2       | 2.575            | 245    |

KINERJA CASA PER 04-Dec-2025

| No | RO                |           |           |          |          | Growth |       |      | Growth | Target |         |        | Rank | Rank    | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|----------|--------|-------|------|--------|--------|---------|--------|------|---------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD   | DtD  | YtD    | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 15.869    | 16.901    | 17.186   | 17.216   | 1.347  | 315   | 30   | 8,49%  | 18.197 | 94,61%  | -981   | 5    | 5       | 18.197           | -981   |
| 2  | RO II/ Medan      | 14.238    | 16.257    | 16.261   | 16.283   | 2.046  | 27    | 22   | 14,37% | 16.790 | 96,98%  | -506   | 4    | 3       | 16.790           | -506   |
| 3  | RO III/ Palembang | 14.369    | 16.699    | 16.690   | 16.735   | 2.366  | 36    | 45   | 16,47% | 17.307 | 96,69%  | -572   | 3    | 4       | 17.307           | -572   |
| 4  | RO IV/ Jakarta 1  | 53.399    | 59.716    | 61.869   | 61.320   | 7.921  | 1.604 | -550 | 14,83% | 58.381 | 105,03% | 2.938  | 1    | 1       | 58.381           | 2.938  |
| 5  | RO V/ Jakarta 2   | 24.515    | 30.400    | 29.076   | 29.775   | 5.260  | -625  | 698  | 21,45% | 29.067 | 102,43% | 707    | 2    | 2       | 29.067           | 707    |
| 6  | RO VI/ Bandung    | 13.415    | 15.282    | 14.515   | 14.484   | 1.070  | -798  | -31  | 7,97%  | 16.712 | 86,67%  | -2.228 | 9    | 10      | 16.712           | -2.228 |
| 7  | RO VII/ Semarang  | 17.060    | 18.621    | 18.268   | 18.204   | 1.144  | -417  | -64  | 6,70%  | 20.085 | 90,64%  | -1.881 | 8    | 7       | 20.085           | -1.881 |
| 8  | RO VIII/ Surabaya | 21.434    | 23.193    | 22.848   | 22.679   | 1.245  | -514  | -169 | 5,81%  | 25.747 | 88,08%  | -3.068 | 7    | 8       | 25.747           | -3.068 |
| 9  | RO IX/ Kalimantan | 13.046    | 13.830    | 13.729   | 13.711   | 665    | -120  | -18  | 5,09%  | 15.785 | 86,86%  | -2.075 | 10   | 9       | 15.785           | -2.075 |
| 10 | RO X/ Makassar    | 9.524     | 10.796    | 10.843   | 10.848   | 1.323  | 51    | 4    | 13,89% | 11.592 | 93,58%  | -744   | 6    | 6       | 11.592           | -744   |

KINERJA PEMBIAYAN RETAIL RO PER 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |      | Growth (%) | Target |         |        | Rank<br>YtD | Rank<br>%Targ | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|--------|------|------------|--------|---------|--------|-------------|---------------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD  | YtD        | Posisi | % Achv. | GAP    |             |               | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 21.991    | 23.626    | 23.498   | 1.508  | -128 | 6,86%      | 24.944 | 94,21%  | -1.445 | 9           | 8             | 24.944           | -1.445 |
| 2  | RO II/ Medan      | 16.720    | 18.994    | 18.971   | 2.251  | -23  | 13,46%     | 19.772 | 95,95%  | -801   | 6           | 5             | 19.772           | -801   |
| 3  | RO III/ Palembang | 23.276    | 25.584    | 25.553   | 2.277  | -31  | 9,78%      | 26.652 | 95,87%  | -1.100 | 5           | 6             | 26.652           | -1.100 |
| 4  | RO IV/ Jakarta 1  | 26.533    | 29.889    | 29.833   | 3.300  | -56  | 12,44%     | 30.928 | 96,46%  | -1.094 | 1           | 3             | 30.928           | -1.094 |
| 5  | RO V/ Jakarta 2   | 22.100    | 24.525    | 24.542   | 2.442  | 17   | 11,05%     | 26.170 | 93,78%  | -1.628 | 4           | 9             | 26.170           | -1.628 |
| 6  | RO VI/ Bandung    | 15.442    | 17.473    | 17.465   | 2.024  | -8   | 13,11%     | 18.080 | 96,60%  | -615   | 7           | 2             | 18.080           | -615   |
| 7  | RO VII/ Semarang  | 14.637    | 16.121    | 16.088   | 1.450  | -33  | 9,91%      | 17.293 | 93,03%  | -1.206 | 10          | 10            | 17.293           | -1.206 |
| 8  | RO VIII/ Surabaya | 25.055    | 27.753    | 27.688   | 2.633  | -64  | 10,51%     | 29.100 | 95,15%  | -1.412 | 3           | 7             | 29.100           | -1.412 |
| 9  | RO IX/ Kalimantan | 16.731    | 18.488    | 18.474   | 1.743  | -14  | 10,42%     | 19.254 | 95,95%  | -780   | 8           | 4             | 19.254           | -780   |
| 10 | RO X/ Makassar    | 17.143    | 20.176    | 20.144   | 3.001  | -32  | 17,50%     | 20.344 | 99,02%  | -200   | 2           | 1             | 20.344           | -200   |

KINERJA CFG RO PER 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |        | Rank<br>YtD | Rank<br>%Targ | Target Full Year |        |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|--------|-------------|---------------|------------------|--------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP    |             |               | Posisi           | GAP    |
| 1  | RO I/ Aceh        | 12.099    | 13.336    | 13.266   | 1.167  | -70 | 9,64%      | 13.620 | 97,40%  | -355   | 5           | 4             | 13.620           | -355   |
| 2  | RO II/ Medan      | 11.848    | 12.865    | 12.828   | 980    | -37 | 8,27%      | 13.259 | 96,75%  | -431   | 8           | 6             | 13.259           | -431   |
| 3  | RO III/ Palembang | 15.275    | 16.512    | 16.469   | 1.194  | -44 | 7,81%      | 16.886 | 97,53%  | -418   | 4           | 3             | 16.886           | -418   |
| 4  | RO IV/ Jakarta 1  | 21.183    | 23.341    | 23.313   | 2.130  | -28 | 10,06%     | 23.667 | 98,50%  | -354   | 1           | 2             | 23.667           | -354   |
| 5  | RO V/ Jakarta 2   | 18.317    | 19.877    | 19.872   | 1.555  | -5  | 8,49%      | 20.885 | 95,15%  | -1.013 | 3           | 10            | 20.885           | -1.013 |
| 6  | RO VI/ Bandung    | 10.525    | 11.523    | 11.506   | 981    | -18 | 9,32%      | 11.879 | 96,86%  | -373   | 7           | 5             | 11.879           | -373   |
| 7  | RO VII/ Semarang  | 8.860     | 9.510     | 9.486    | 626    | -24 | 7,07%      | 9.959  | 95,25%  | -473   | 9           | 9             | 9.959            | -473   |
| 8  | RO VIII/ Surabaya | 17.072    | 18.229    | 18.187   | 1.115  | -42 | 6,53%      | 18.876 | 96,35%  | -689   | 6           | 7             | 18.876           | -689   |
| 9  | RO IX/ Kalimantan | 9.056     | 9.633     | 9.609    | 553    | -24 | 6,10%      | 10.047 | 95,64%  | -438   | 10          | 8             | 10.047           | -438   |
| 10 | RO X/ Makassar    | 13.189    | 14.975    | 14.928   | 1.739  | -48 | 13,19%     | 14.980 | 99,65%  | -52    | 2           | 1             | 14.980           | -52    |

KINERJA CFG - MITRAGUNA 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank<br>YtD | Rank<br>%Targ | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|-------------|---------------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  |             |               | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 8.770     | 9.655     | 9.598    | 828    | -57 | 9,44%      | 9.826  | 97,68%  | -228 | 3           | 3             | 9.826            | -228 |
| 2  | RO II/ Medan      | 7.892     | 8.699     | 8.670    | 779    | -28 | 9,87%      | 8.940  | 96,98%  | -270 | 5           | 4             | 8.940            | -270 |
| 3  | RO III/ Palembang | 8.300     | 9.201     | 9.171    | 871    | -30 | 10,49%     | 9.358  | 98,00%  | -187 | 2           | 2             | 9.358            | -187 |
| 4  | RO IV/ Jakarta 1  | 5.937     | 6.767     | 6.750    | 813    | -17 | 13,69%     | 7.007  | 96,34%  | -257 | 4           | 7             | 7.007            | -257 |
| 5  | RO V/ Jakarta 2   | 2.381     | 2.758     | 2.756    | 375    | -3  | 15,73%     | 3.244  | 84,94%  | -488 | 10          | 10            | 3.244            | -488 |
| 6  | RO VI/ Bandung    | 4.002     | 4.477     | 4.467    | 465    | -10 | 11,61%     | 4.758  | 93,89%  | -291 | 8           | 9             | 4.758            | -291 |
| 7  | RO VII/ Semarang  | 4.035     | 4.452     | 4.437    | 402    | -15 | 9,96%      | 4.683  | 94,74%  | -246 | 9           | 8             | 4.683            | -246 |
| 8  | RO VIII/ Surabaya | 6.353     | 7.126     | 7.101    | 747    | -25 | 11,76%     | 7.361  | 96,46%  | -260 | 6           | 5             | 7.361            | -260 |
| 9  | RO IX/ Kalimantan | 4.687     | 5.299     | 5.287    | 600    | -11 | 12,80%     | 5.484  | 96,42%  | -196 | 7           | 6             | 5.484            | -196 |
| 10 | RO X/ Makassar    | 7.625     | 8.922     | 8.893    | 1.268  | -29 | 16,62%     | 8.864  | 100,32% | 29   | 1           | 1             | 8.864            | 29   |



KINERJA CFG - PENSIUN 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank<br>YtD | Rank<br>%Targ | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|-------------|---------------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  |             |               | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 1.933     | 2.104     | 2.092    | 159    | -12 | 8,24%      | 2.164  | 96,65%  | -73  | 2           | 4             | 2.164            | -73  |
| 2  | RO II/ Medan      | 1.545     | 1.605     | 1.594    | 49     | -11 | 3,14%      | 1.665  | 95,73%  | -71  | 6           | 8             | 1.665            | -71  |
| 3  | RO III/ Palembang | 1.907     | 1.986     | 1.973    | 66     | -13 | 3,45%      | 2.056  | 95,96%  | -83  | 4           | 6             | 2.056            | -83  |
| 4  | RO IV/ Jakarta 1  | 440       | 462       | 458      | 18     | -4  | 4,18%      | 486    | 94,27%  | -28  | 9           | 9             | 486              | -28  |
| 5  | RO V/ Jakarta 2   | 329       | 369       | 367      | 38     | -2  | 11,55%     | 377    | 97,30%  | -10  | 8           | 2             | 377              | -10  |
| 6  | RO VI/ Bandung    | 782       | 847       | 842      | 61     | -5  | 7,76%      | 876    | 96,20%  | -33  | 5           | 5             | 876              | -33  |
| 7  | RO VII/ Semarang  | 667       | 718       | 712      | 46     | -5  | 6,86%      | 743    | 95,87%  | -31  | 7           | 7             | 743              | -31  |
| 8  | RO VIII/ Surabaya | 3.688     | 3.793     | 3.771    | 82     | -22 | 2,23%      | 3.894  | 96,82%  | -124 | 3           | 3             | 3.894            | -124 |
| 9  | RO IX/ Kalimantan | 1.703     | 1.690     | 1.679    | -24    | -12 | -1,43%     | 1.807  | 92,90%  | -128 | 10          | 10            | 1.807            | -128 |
| 10 | RO X/ Makassar    | 3.057     | 3.245     | 3.225    | 168    | -20 | 5,49%      | 3.279  | 98,36%  | -54  | 1           | 1             | 3.279            | -54  |

KINERJA CFG - GRIYA 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank<br>YtD | Rank<br>%Targ | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|-------------|---------------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  |             |               | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 1.103     | 1.183     | 1.182    | 79     | -1  | 7,17%      | 1.233  | 95,89%  | -51  | 8           | 9             | 1.233            | -51  |
| 2  | RO II/ Medan      | 1.954     | 1.973     | 1.975    | 21     | 2   | 1,09%      | 2.075  | 95,21%  | -99  | 9           | 10            | 2.075            | -99  |
| 3  | RO III/ Palembang | 4.680     | 4.790     | 4.787    | 107    | -3  | 2,29%      | 4.905  | 97,61%  | -117 | 7           | 4             | 4.905            | -117 |
| 4  | RO IV/ Jakarta 1  | 14.108    | 15.226    | 15.219   | 1.111  | -7  | 7,88%      | 15.212 | 100,05% | 7    | 1           | 1             | 15.212           | 7    |
| 5  | RO V/ Jakarta 2   | 14.915    | 15.862    | 15.864   | 949    | 1   | 6,36%      | 16.299 | 97,33%  | -436 | 2           | 6             | 16.299           | -436 |
| 6  | RO VI/ Bandung    | 5.339     | 5.746     | 5.742    | 403    | -3  | 7,56%      | 5.767  | 99,57%  | -25  | 3           | 2             | 5.767            | -25  |
| 7  | RO VII/ Semarang  | 3.744     | 3.877     | 3.874    | 130    | -3  | 3,47%      | 3.975  | 97,46%  | -101 | 5           | 5             | 3.975            | -101 |
| 8  | RO VIII/ Surabaya | 6.450     | 6.574     | 6.578    | 128    | 4   | 1,99%      | 6.781  | 97,00%  | -203 | 6           | 7             | 6.781            | -203 |
| 9  | RO IX/ Kalimantan | 2.300     | 2.178     | 2.177    | -122   | -0  | -5,31%     | 2.249  | 96,81%  | -72  | 10          | 8             | 2.249            | -72  |
| 10 | RO X/ Makassar    | 2.241     | 2.447     | 2.447    | 206    | -0  | 9,18%      | 2.487  | 98,39%  | -40  | 4           | 3             | 2.487            | -40  |

KINERJA CFG - OTO 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank<br>YtD | Rank<br>%Targ | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|-------------|---------------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  |             |               | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 293       | 394       | 394      | 101    | -0  | 34,34%     | 397    | 99,07%  | -4   | 6           | 3             | 397              | -4   |
| 2  | RO II/ Medan      | 457       | 588       | 588      | 131    | 0   | 28,69%     | 579    | 101,59% | 9    | 5           | 2             | 579              | 9    |
| 3  | RO III/ Palembang | 387       | 535       | 537      | 150    | 2   | 38,83%     | 567    | 94,72%  | -30  | 4           | 5             | 567              | -30  |
| 4  | RO IV/ Jakarta 1  | 698       | 885       | 886      | 188    | 1   | 26,95%     | 963    | 91,97%  | -77  | 2           | 6             | 963              | -77  |
| 5  | RO V/ Jakarta 2   | 692       | 888       | 886      | 194    | -1  | 28,05%     | 964    | 91,89%  | -78  | 1           | 7             | 964              | -78  |
| 6  | RO VI/ Bandung    | 401       | 453       | 454      | 52     | 1   | 13,03%     | 478    | 94,93%  | -24  | 9           | 4             | 478              | -24  |
| 7  | RO VII/ Semarang  | 414       | 463       | 463      | 48     | -1  | 11,69%     | 558    | 82,90%  | -95  | 10          | 10            | 558              | -95  |
| 8  | RO VIII/ Surabaya | 580       | 737       | 737      | 157    | 1   | 27,04%     | 839    | 87,89%  | -102 | 3           | 9             | 839              | -102 |
| 9  | RO IX/ Kalimantan | 366       | 465       | 466      | 99     | 0   | 27,10%     | 508    | 91,78%  | -42  | 7           | 8             | 508              | -42  |
| 10 | RO X/ Makassar    | 265       | 361       | 363      | 98     | 2   | 36,84%     | 350    | 103,83% | 13   | 8           | 1             | 350              | 13   |

KINERJA PWG 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank | Rank  | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|------|-------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 741       | 1.498     | 1.496    | 755    | -2  | 101,86%    | 1.581  | 94,61%  | -85  | 7    | 3     | 1.581            | -85  |
| 2  | RO II/ Medan      | 1.161     | 2.076     | 2.093    | 932    | 17  | 80,26%     | 2.222  | 94,21%  | -129 | 4    | 4     | 2.222            | -129 |
| 3  | RO III/ Palembang | 1.184     | 2.002     | 2.019    | 835    | 17  | 70,52%     | 2.270  | 88,95%  | -251 | 6    | 6     | 2.270            | -251 |
| 4  | RO IV/ Jakarta 1  | 1.292     | 2.159     | 2.174    | 882    | 15  | 68,22%     | 2.692  | 80,75%  | -518 | 5    | 9     | 2.692            | -518 |
| 5  | RO V/ Jakarta 2   | 923       | 1.586     | 1.594    | 671    | 9   | 72,65%     | 2.019  | 78,96%  | -425 | 9    | 10    | 2.019            | -425 |
| 6  | RO VI/ Bandung    | 1.332     | 2.246     | 2.268    | 936    | 22  | 70,31%     | 2.320  | 97,74%  | -52  | 3    | 2     | 2.320            | -52  |
| 7  | RO VII/ Semarang  | 978       | 1.686     | 1.694    | 716    | 8   | 73,22%     | 2.012  | 84,21%  | -318 | 8    | 8     | 2.012            | -318 |
| 8  | RO VIII/ Surabaya | 2.120     | 3.436     | 3.466    | 1.346  | 30  | 63,48%     | 3.693  | 93,84%  | -228 | 1    | 5     | 3.693            | -228 |
| 9  | RO IX/ Kalimantan | 1.142     | 1.729     | 1.738    | 595    | 8   | 52,12%     | 1.988  | 87,39%  | -251 | 10   | 7     | 1.988            | -251 |
| 10 | RO X/ Makassar    | 1.952     | 3.167     | 3.196    | 1.245  | 30  | 63,78%     | 2.977  | 107,36% | 219  | 2    | 1     | 2.977            | 219  |

KINERJA PWG - GADAI 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |     | Rank | Rank  | Target Full Year |     |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|-----|------|-------|------------------|-----|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP | YtD  | %Targ | Posisi           | GAP |
| 1  | RO I/ Aceh        | 243       | 483       | 485      | 241    | 1   | 99,27%     | 392    | 123,53% | 92  | 6    | 1     | 392              | 92  |
| 2  | RO II/ Medan      | 557       | 834       | 839      | 282    | 5   | 50,73%     | 752    | 111,54% | 87  | 4    | 3     | 752              | 87  |
| 3  | RO III/ Palembang | 497       | 726       | 732      | 235    | 6   | 47,31%     | 718    | 102,08% | 15  | 8    | 9     | 718              | 15  |
| 4  | RO IV/ Jakarta 1  | 477       | 679       | 686      | 209    | 7   | 43,86%     | 685    | 100,18% | 1   | 9    | 10    | 685              | 1   |
| 5  | RO V/ Jakarta 2   | 381       | 564       | 572      | 191    | 8   | 50,28%     | 517    | 110,68% | 55  | 10   | 4     | 517              | 55  |
| 6  | RO VI/ Bandung    | 648       | 954       | 964      | 316    | 10  | 48,84%     | 912    | 105,78% | 53  | 3    | 6     | 912              | 53  |
| 7  | RO VII/ Semarang  | 398       | 634       | 634      | 236    | 0   | 59,39%     | 596    | 106,47% | 39  | 7    | 5     | 596              | 39  |
| 8  | RO VIII/ Surabaya | 1.149     | 1.713     | 1.724    | 576    | 11  | 50,11%     | 1.654  | 104,27% | 71  | 2    | 8     | 1.654            | 71  |
| 9  | RO IX/ Kalimantan | 593       | 836       | 836      | 243    | -0  | 40,96%     | 796    | 104,97% | 40  | 5    | 7     | 796              | 40  |
| 10 | RO X/ Makassar    | 1.480     | 2.122     | 2.135    | 655    | 13  | 44,26%     | 1.908  | 111,89% | 227 | 1    | 2     | 1.908            | 227 |

KINERJA PWG CILEM 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank | Rank  | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|------|-------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 498       | 1.014     | 1.011    | 513    | -3  | 103,12%    | 1.189  | 85,06%  | -178 | 7    | 5     | 1.189            | -178 |
| 2  | RO II/ Medan      | 605       | 1.243     | 1.254    | 650    | 11  | 107,44%    | 1.469  | 85,34%  | -215 | 3    | 4     | 1.469            | -215 |
| 3  | RO III/ Palembang | 687       | 1.276     | 1.287    | 600    | 11  | 87,31%     | 1.553  | 82,89%  | -266 | 5    | 6     | 1.553            | -266 |
| 4  | RO IV/ Jakarta 1  | 815       | 1.480     | 1.488    | 672    | 8   | 82,47%     | 2.007  | 74,13%  | -519 | 2    | 9     | 2.007            | -519 |
| 5  | RO V/ Jakarta 2   | 543       | 1.021     | 1.022    | 479    | 1   | 88,35%     | 1.502  | 68,05%  | -480 | 9    | 10    | 1.502            | -480 |
| 6  | RO VI/ Bandung    | 684       | 1.292     | 1.304    | 620    | 11  | 90,65%     | 1.409  | 92,54%  | -105 | 4    | 2     | 1.409            | -105 |
| 7  | RO VII/ Semarang  | 580       | 1.052     | 1.059    | 480    | 7   | 82,71%     | 1.416  | 74,84%  | -356 | 8    | 8     | 1.416            | -356 |
| 8  | RO VIII/ Surabaya | 971       | 1.723     | 1.741    | 770    | 19  | 79,28%     | 2.040  | 85,38%  | -298 | 1    | 3     | 2.040            | -298 |
| 9  | RO IX/ Kalimantan | 549       | 893       | 902      | 352    | 9   | 64,17%     | 1.192  | 75,65%  | -290 | 10   | 7     | 1.192            | -290 |
| 10 | RO X/ Makassar    | 472       | 1.045     | 1.062    | 590    | 17  | 125,02%    | 1.069  | 99,30%  | -8   | 6    | 1     | 1.069            | -8   |

KINERJA SME RO 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank | Rank  | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|------|-------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 2.585     | 2.384     | 2.331    | -255   | -54 | -9,86%     | 2.712  | 85,93%  | -381 | 10   | 9     | 2.712            | -381 |
| 2  | RO II/ Medan      | 1.401     | 1.647     | 1.644    | 243    | -2  | 17,37%     | 1.649  | 99,72%  | -5   | 5    | 4     | 1.649            | -5   |
| 3  | RO III/ Palembang | 2.436     | 2.496     | 2.490    | 54     | -6  | 2,21%      | 2.726  | 91,34%  | -236 | 8    | 8     | 2.726            | -236 |
| 4  | RO IV/ Jakarta 1  | 2.158     | 2.553     | 2.513    | 356    | -40 | 16,48%     | 2.472  | 101,67% | 41   | 2    | 3     | 2.472            | 41   |
| 5  | RO V/ Jakarta 2   | 1.590     | 1.819     | 1.832    | 242    | 13  | 15,21%     | 1.877  | 97,60%  | -45  | 6    | 7     | 1.877            | -45  |
| 6  | RO VI/ Bandung    | 1.687     | 1.953     | 1.942    | 255    | -11 | 15,11%     | 1.858  | 104,51% | 84   | 4    | 1     | 1.858            | 84   |
| 7  | RO VII/ Semarang  | 1.820     | 2.041     | 2.025    | 206    | -16 | 11,30%     | 2.050  | 98,81%  | -24  | 7    | 5     | 2.050            | -24  |
| 8  | RO VIII/ Surabaya | 2.055     | 2.368     | 2.313    | 257    | -55 | 12,52%     | 2.344  | 98,68%  | -31  | 3    | 6     | 2.344            | -31  |
| 9  | RO IX/ Kalimantan | 5.131     | 5.704     | 5.705    | 574    | 1   | 11,18%     | 5.597  | 101,93% | 108  | 1    | 2     | 5.597            | 108  |
| 10 | RO X/ Makassar    | 769       | 787       | 774      | 4      | -13 | 0,55%      | 947    | 81,66%  | -174 | 9    | 10    | 947              | -174 |

KINERJA MBG 04-Dec-2025

| No | RO                | Posisi    |           |          | Growth |     | Growth (%) | Target |         |      | Rank | Rank  | Target Full Year |      |
|----|-------------------|-----------|-----------|----------|--------|-----|------------|--------|---------|------|------|-------|------------------|------|
|    |                   | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi           | GAP  |
| 1  | RO I/ Aceh        | 6.566     | 6.408     | 6.407    | -159   | -2  | -2,42%     | 7.031  | 91,12%  | -624 | 10   | 2     | 7.031            | -624 |
| 2  | RO II/ Medan      | 2.310     | 2.406     | 2.406    | 96     | 0   | 4,15%      | 2.643  | 91,06%  | -236 | 2    | 3     | 2.643            | -236 |
| 3  | RO III/ Palembang | 4.380     | 4.573     | 4.574    | 194    | 1   | 4,43%      | 4.769  | 95,91%  | -195 | 1    | 1     | 4.769            | -195 |
| 4  | RO IV/ Jakarta 1  | 1.900     | 1.837     | 1.833    | -67    | -3  | -3,54%     | 2.096  | 87,45%  | -263 | 6    | 8     | 2.096            | -263 |
| 5  | RO V/ Jakarta 2   | 1.269     | 1.244     | 1.244    | -26    | -0  | -2,04%     | 1.389  | 89,51%  | -146 | 5    | 4     | 1.389            | -146 |
| 6  | RO VI/ Bandung    | 1.898     | 1.751     | 1.750    | -149   | -1  | -7,83%     | 2.022  | 86,52%  | -273 | 9    | 10    | 2.022            | -273 |
| 7  | RO VII/ Semarang  | 2.980     | 2.883     | 2.882    | -98    | -1  | -3,27%     | 3.273  | 88,07%  | -390 | 8    | 6     | 3.273            | -390 |
| 8  | RO VIII/ Surabaya | 3.807     | 3.720     | 3.723    | -85    | 3   | -2,22%     | 4.187  | 88,91%  | -464 | 7    | 5     | 4.187            | -464 |
| 9  | RO IX/ Kalimantan | 1.401     | 1.422     | 1.423    | 22     | 0   | 1,54%      | 1.621  | 87,76%  | -198 | 3    | 7     | 1.621            | -198 |
| 10 | RO X/ Makassar    | 1.233     | 1.248     | 1.246    | 13     | -1  | 1,04%      | 1.439  | 86,57%  | -193 | 4    | 9     | 1.439            | -193 |

# KINERJA AREA





KINERJA DPK AREA PER 04-Dec-2025

| No | AREA                      |           |           |          |          | Growth |        |        | Growth (%) | Target |         |     | Rank | Rank    |
|----|---------------------------|-----------|-----------|----------|----------|--------|--------|--------|------------|--------|---------|-----|------|---------|
|    |                           | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD    | DtD    | YtD        | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh           | 7.470     | 7.672     | 7.794    | 7.843    | 373    | 171    | 49     | 4,99%      |        |         |     | 17   |         |
| 2  | Area Lhokseumawe          | 8.074     | 8.067     | 8.222    | 8.203    | 129    | 136    | -19    | 1,60%      |        |         |     | 33   |         |
| 3  | Area Meulaboh             | 3.494     | 3.882     | 3.905    | 3.906    | 412    | 24     | 0      | 11,78%     |        |         |     | 15   |         |
| 4  | Area Batam                | 2.849     | 3.274     | 3.260    | 3.299    | 450    | 25     | 39     | 15,80%     |        |         |     | 13   |         |
| 5  | Area Medan Kota           | 5.356     | 6.158     | 6.057    | 6.048    | 692    | -111   | -10    | 12,92%     |        |         |     | 11   |         |
| 6  | Area Medan Raya           | 2.641     | 2.872     | 2.887    | 2.891    | 251    | 19     | 5      | 9,49%      |        |         |     | 27   |         |
| 7  | Area Pekanbaru            | 7.557     | 8.546     | 8.561    | 8.543    | 986    | -4     | -18    | 13,05%     |        |         |     | 8    |         |
| 8  | Area Pematangsiantar      | 2.510     | 2.668     | 2.653    | 2.657    | 147    | -11    | 4      | 5,86%      |        |         |     | 32   |         |
| 9  | Area Bandar Lampung       | 3.931     | 4.259     | 4.246    | 4.218    | 287    | -41    | -28    | 7,30%      |        |         |     | 25   |         |
| 10 | Area Bengkulu             | 2.130     | 2.493     | 2.596    | 2.616    | 485    | 123    | 20     | 22,79%     |        |         |     | 12   |         |
| 11 | Area Jambi                | 2.705     | 3.237     | 3.141    | 3.400    | 695    | 163    | 259    | 25,71%     |        |         |     | 10   |         |
| 12 | Area Padang               | 3.909     | 4.248     | 4.244    | 4.276    | 367    | 28     | 32     | 9,39%      |        |         |     | 19   |         |
| 13 | Area Palembang            | 7.341     | 7.612     | 7.790    | 7.762    | 421    | 150    | -28    | 5,73%      |        |         |     | 14   |         |
| 14 | Area Banten               | 10.556    | 12.172    | 12.216   | 12.257   | 1.701  | 85     | 41     | 16,11%     |        |         |     | 5    |         |
| 15 | Area Bekasi               | 8.947     | 9.796     | 9.138    | 9.122    | 174    | -674   | -16    | 1,95%      |        |         |     | 30   |         |
| 16 | Area Jakarta Kebon Jeruk  | 7.374     | 9.499     | 9.536    | 9.475    | 2.101  | -25    | -61    | 28,50%     |        |         |     | 4    |         |
| 17 | Area Jakarta Kelapa Gadin | 11.820    | 15.894    | 13.974   | 13.929   | 2.109  | -1.965 | -45    | 17,84%     |        |         |     | 3    |         |
| 18 | Area Jakarta Rawamangun   | 10.100    | 10.103    | 10.032   | 10.135   | 35     | 32     | 103    | 0,35%      |        |         |     | 35   |         |
| 19 | Area Jakarta Thamrin      | 61.226    | 76.564    | 79.350   | 78.134   | 16.908 | 1.570  | -1.217 | 27,62%     |        |         |     | 1    |         |
| 20 | Area Bogor                | 8.049     | 7.662     | 7.628    | 7.643    | -406   | -19    | 15     | -5,05%     |        |         |     | 43   |         |
| 21 | Area Depok                | 7.500     | 6.872     | 6.897    | 6.943    | -556   | 72     | 46     | -7,42%     |        |         |     | 44   |         |
| 22 | Area Jakarta Fatmawati    | 11.619    | 13.960    | 13.279   | 13.160   | 1.541  | -800   | -119   | 13,26%     |        |         |     | 6    |         |
| 23 | Area Jakarta Pondok Indah | 8.481     | 8.793     | 8.797    | 8.689    | 207    | -104   | -108   | 2,45%      |        |         |     | 29   |         |
| 24 | Area Jakarta Saharjo      | 7.675     | 11.230    | 11.064   | 11.831   | 4.156  | 602    | 767    | 54,16%     |        |         |     | 2    |         |
| 25 | Area Tangerang Selatan    | 6.162     | 5.574     | 5.230    | 5.242    | -920   | -332   | 12     | -14,94%    |        |         |     | 45   |         |
| 26 | Area Bandung Kota         | 9.788     | 10.510    | 9.735    | 9.716    | -72    | -793   | -19    | -0,73%     |        |         |     | 40   |         |
| 27 | Area Bandung Raya         | 5.837     | 6.275     | 6.247    | 6.236    | 399    | -39    | -12    | 6,84%      |        |         |     | 16   |         |
| 28 | Area Cirebon              | 4.870     | 5.123     | 5.152    | 5.151    | 281    | 28     | -2     | 5,77%      |        |         |     | 26   |         |
| 29 | Area Purwokerto           | 3.175     | 3.446     | 3.482    | 3.467    | 292    | 20     | -15    | 9,19%      |        |         |     | 24   |         |
| 30 | Area Semarang Kota        | 7.056     | 7.135     | 7.053    | 7.053    | -3     | -82    | -0     | -0,05%     |        |         |     | 38   |         |
| 31 | Area Pekalongan           | 3.560     | 3.638     | 3.345    | 3.334    | -225   | -303   | -11    | -6,32%     |        |         |     | 42   |         |
| 32 | Area Solo                 | 4.925     | 5.259     | 5.283    | 5.293    | 368    | 34     | 10     | 7,47%      |        |         |     | 18   |         |
| 33 | Area Yogyakarta           | 6.665     | 7.001     | 7.025    | 7.007    | 341    | 5      | -19    | 5,12%      |        |         |     | 21   |         |
| 34 | Area Denpasar             | 3.788     | 4.181     | 4.121    | 4.136    | 348    | -45    | 16     | 9,19%      |        |         |     | 20   |         |
| 35 | Area Jember               | 2.822     | 2.836     | 2.871    | 2.845    | 23     | 9      | -26    | 0,82%      |        |         |     | 36   |         |
| 36 | Area Kediri               | 4.155     | 4.089     | 4.153    | 4.158    | 3      | 69     | 5      | 0,07%      |        |         |     | 37   |         |
| 37 | Area Malang               | 4.575     | 5.295     | 5.268    | 5.272    | 696    | -23    | 3      | 15,22%     |        |         |     | 9    |         |
| 38 | Area Surabaya Kota        | 7.814     | 7.742     | 7.664    | 7.681    | -133   | -61    | 17     | -1,70%     |        |         |     | 41   |         |
| 39 | Area Surabaya Raya        | 7.629     | 8.094     | 7.922    | 7.709    | 80     | -385   | -213   | 1,05%      |        |         |     | 34   |         |
| 40 | Area Balikpapan           | 8.442     | 8.723     | 8.751    | 8.750    | 308    | 27     | -1     | 3,64%      |        |         |     | 23   |         |
| 41 | Area Banjarmasin          | 7.270     | 7.461     | 7.450    | 7.439    | 169    | -22    | -11    | 2,32%      |        |         |     | 31   |         |
| 42 | Area Pontianak            | 3.590     | 3.702     | 3.596    | 3.574    | -16    | -128   | -22    | -0,44%     |        |         |     | 39   |         |
| 43 | Area Makassar             | 6.449     | 7.518     | 7.597    | 7.552    | 1.104  | 35     | -44    | 17,11%     |        |         |     | 7    |         |
| 44 | Area Manado               | 2.345     | 2.927     | 2.860    | 2.663    | 319    | -263   | -196   | 13,59%     |        |         |     | 22   |         |
| 45 | Area Palu                 | 3.223     | 3.431     | 3.446    | 3.452    | 229    | 21     | 6      | 7,10%      |        |         |     | 28   |         |



KINERJA GIRO AREA PER 04-Dec-2025

| No | AREA                      |           |           |          |          | Growth |       |      | Growth  | Target |         |     | Rank | Rank    |
|----|---------------------------|-----------|-----------|----------|----------|--------|-------|------|---------|--------|---------|-----|------|---------|
|    |                           | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD   | DtD  | YtD     | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh           | 1.186     | 1.129     | 1.145    | 1.166    | -20    | 37    | 22   | -1,64%  |        |         |     | 36   |         |
| 2  | Area Lhokseumawe          | 528       | 575       | 627      | 590      | 62     | 15    | -37  | 11,64%  |        |         |     | 22   |         |
| 3  | Area Meulaboh             | 326       | 384       | 404      | 426      | 100    | 42    | 22   | 30,54%  |        |         |     | 17   |         |
| 4  | Area Batam                | 238       | 419       | 428      | 461      | 223    | 43    | 33   | 93,61%  |        |         |     | 11   |         |
| 5  | Area Medan Kota           | 315       | 437       | 450      | 446      | 131    | 9     | -4   | 41,61%  |        |         |     | 15   |         |
| 6  | Area Medan Raya           | 156       | 129       | 128      | 132      | -24    | 3     | 4    | -15,41% |        |         |     | 37   |         |
| 7  | Area Pekanbaru            | 1.111     | 1.414     | 1.440    | 1.427    | 316    | 13    | -14  | 28,43%  |        |         |     | 8    |         |
| 8  | Area Pematangsiantar      | 74        | 49        | 49       | 50       | -25    | 1     | 1    | -33,10% |        |         |     | 38   |         |
| 9  | Area Bandar Lampung       | 474       | 458       | 491      | 465      | -8     | 7     | -26  | -1,78%  |        |         |     | 31   |         |
| 10 | Area Bengkulu             | 144       | 93        | 210      | 205      | 61     | 113   | -4   | 42,63%  |        |         |     | 23   |         |
| 11 | Area Jambi                | 173       | 181       | 154      | 160      | -13    | -21   | 5    | -7,41%  |        |         |     | 34   |         |
| 12 | Area Padang               | 270       | 313       | 298      | 305      | 35     | -9    | 7    | 12,96%  |        |         |     | 27   |         |
| 13 | Area Palembang            | 698       | 2.010     | 2.022    | 2.020    | 1.321  | 10    | -3   | 189,22% |        |         |     | 5    |         |
| 14 | Area Banten               | 2.097     | 3.722     | 3.821    | 3.905    | 1.808  | 183   | 83   | 86,24%  |        |         |     | 3    |         |
| 15 | Area Bekasi               | 834       | 871       | 854      | 854      | 19     | -18   | -0   | 2,33%   |        |         |     | 29   |         |
| 16 | Area Jakarta Kebon Jeruk  | 636       | 1.900     | 2.025    | 2.069    | 1.433  | 169   | 44   | 225,11% |        |         |     | 4    |         |
| 17 | Area Jakarta Kelapa Gadin | 576       | 781       | 758      | 656      | 79     | -125  | -102 | 13,77%  |        |         |     | 19   |         |
| 18 | Area Jakarta Rawamangun   | 2.444     | 2.574     | 2.631    | 2.679    | 234    | 105   | 48   | 9,59%   |        |         |     | 10   |         |
| 19 | Area Jakarta Thamrin      | 26.371    | 27.178    | 30.056   | 29.493   | 3.122  | 2.314 | -563 | 11,84%  |        |         |     | 2    |         |
| 20 | Area Bogor                | 684       | 784       | 785      | 804      | 119    | 20    | 19   | 17,46%  |        |         |     | 16   |         |
| 21 | Area Depok                | 721       | 994       | 1.020    | 1.024    | 304    | 31    | 5    | 42,18%  |        |         |     | 9    |         |
| 22 | Area Jakarta Fatmawati    | 2.301     | 3.158     | 2.764    | 2.635    | 335    | -523  | -128 | 14,55%  |        |         |     | 7    |         |
| 23 | Area Jakarta Pondok Indah | 957       | 1.238     | 959      | 893      | -64    | -345  | -66  | -6,71%  |        |         |     | 42   |         |
| 24 | Area Jakarta Saharjo      | 2.794     | 6.112     | 5.736    | 6.596    | 3.802  | 484   | 860  | 136,08% |        |         |     | 1    |         |
| 25 | Area Tangerang Selatan    | 586       | 910       | 607      | 624      | 38     | -286  | 18   | 6,52%   |        |         |     | 26   |         |
| 26 | Area Bandung Kota         | 1.112     | 2.126     | 1.486    | 1.506    | 394    | -620  | 20   | 35,46%  |        |         |     | 6    |         |
| 27 | Area Bandung Raya         | 810       | 783       | 794      | 793      | -17    | 10    | -1   | -2,12%  |        |         |     | 35   |         |
| 28 | Area Cirebon              | 543       | 481       | 494      | 495      | -48    | 14    | 1    | -8,77%  |        |         |     | 41   |         |
| 29 | Area Purwokerto           | 215       | 155       | 204      | 205      | -11    | 49    | 1    | -4,96%  |        |         |     | 32   |         |
| 30 | Area Semarang Kota        | 684       | 498       | 505      | 475      | -208   | -23   | -30  | -30,49% |        |         |     | 45   |         |
| 31 | Area Pekalongan           | 200       | 174       | 197      | 193      | -7     | 19    | -5   | -3,48%  |        |         |     | 30   |         |
| 32 | Area Solo                 | 221       | 228       | 253      | 266      | 45     | 39    | 13   | 20,31%  |        |         |     | 25   |         |
| 33 | Area Yogyakarta           | 355       | 442       | 431      | 422      | 67     | -20   | -9   | 18,99%  |        |         |     | 21   |         |
| 34 | Area Denpasar             | 281       | 237       | 227      | 251      | -30    | 15    | 24   | -10,72% |        |         |     | 40   |         |
| 35 | Area Jember               | 67        | 111       | 115      | 116      | 49     | 6     | 1    | 72,89%  |        |         |     | 24   |         |
| 36 | Area Kediri               | 248       | 132       | 163      | 159      | -89    | 27    | -4   | -35,86% |        |         |     | 43   |         |
| 37 | Area Malang               | 232       | 371       | 378      | 382      | 150    | 11    | 4    | 64,88%  |        |         |     | 14   |         |
| 38 | Area Surabaya Kota        | 947       | 1.030     | 968      | 1.030    | 83     | 0     | 62   | 8,74%   |        |         |     | 18   |         |
| 39 | Area Surabaya Raya        | 1.031     | 986       | 1.008    | 1.005    | -26    | 19    | -4   | -2,55%  |        |         |     | 39   |         |
| 40 | Area Balikpapan           | 580       | 682       | 657      | 659      | 79     | -23   | 2    | 13,58%  |        |         |     | 20   |         |
| 41 | Area Banjarmasin          | 548       | 639       | 577      | 572      | 24     | -66   | -5   | 4,45%   |        |         |     | 28   |         |
| 42 | Area Pontianak            | 431       | 475       | 439      | 418      | -13    | -56   | -20  | -2,90%  |        |         |     | 33   |         |
| 43 | Area Makassar             | 474       | 648       | 648      | 639      | 165    | -9    | -8   | 34,77%  |        |         |     | 13   |         |
| 44 | Area Manado               | 244       | 540       | 414      | 411      | 166    | -129  | -4   | 68,15%  |        |         |     | 12   |         |
| 45 | Area Palu                 | 418       | 314       | 314      | 313      | -106   | -2    | -1   | -25,31% |        |         |     | 44   |         |

KINERJA TABUNGAN AREA PER 04-Dec-2025

| No | AREA                       |           |           |          |          | Growth |      |      | Growth | Target |         |     | Rank | Rank    |
|----|----------------------------|-----------|-----------|----------|----------|--------|------|------|--------|--------|---------|-----|------|---------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD  | DtD  | YtD    | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh            | 5.097     | 5.431     | 5.535    | 5.562    | 465    | 131  | 28   | 9,13%  |        |         |     | 3    |         |
| 2  | Area Lhokseumawe           | 5.942     | 6.260     | 6.352    | 6.369    | 427    | 110  | 18   | 7,18%  |        |         |     | 5    |         |
| 3  | Area Meulaboh              | 2.789     | 3.123     | 3.124    | 3.103    | 314    | -20  | -21  | 11,25% |        |         |     | 9    |         |
| 4  | Area Batam                 | 1.733     | 1.904     | 1.881    | 1.887    | 154    | -17  | 6    | 8,90%  |        |         |     | 33   |         |
| 5  | Area Medan Kota            | 2.242     | 2.410     | 2.377    | 2.374    | 132    | -37  | -3   | 5,87%  |        |         |     | 37   |         |
| 6  | Area Medan Raya            | 1.804     | 1.981     | 1.993    | 1.993    | 190    | 13   | 1    | 10,52% |        |         |     | 28   |         |
| 7  | Area Pekanbaru             | 4.778     | 5.505     | 5.512    | 5.506    | 728    | 1    | -6   | 15,23% |        |         |     | 2    |         |
| 8  | Area Pematangsiantar       | 1.787     | 2.009     | 2.004    | 2.007    | 221    | -1   | 3    | 12,36% |        |         |     | 21   |         |
| 9  | Area Bandar Lampung        | 2.833     | 3.073     | 3.023    | 3.039    | 206    | -34  | 16   | 7,29%  |        |         |     | 25   |         |
| 10 | Area Bengkulu              | 1.512     | 1.615     | 1.580    | 1.604    | 92     | -11  | 24   | 6,11%  |        |         |     | 42   |         |
| 11 | Area Jambi                 | 1.922     | 2.212     | 2.142    | 2.146    | 224    | -66  | 4    | 11,68% |        |         |     | 19   |         |
| 12 | Area Padang                | 2.662     | 2.851     | 2.863    | 2.887    | 225    | 36   | 24   | 8,47%  |        |         |     | 17   |         |
| 13 | Area Palembang             | 3.683     | 3.894     | 3.908    | 3.904    | 221    | 10   | -4   | 6,01%  |        |         |     | 20   |         |
| 14 | Area Banten                | 4.051     | 4.150     | 4.105    | 4.079    | 28     | -70  | -26  | 0,70%  |        |         |     | 43   |         |
| 15 | Area Bekasi                | 4.951     | 5.551     | 5.173    | 5.168    | 218    | -382 | -4   | 4,40%  |        |         |     | 22   |         |
| 16 | Area Jakarta Kebon Jeruk   | 2.340     | 2.641     | 2.579    | 2.573    | 233    | -68  | -6   | 9,97%  |        |         |     | 14   |         |
| 17 | Area Jakarta Kelapa Gading | 1.993     | 2.339     | 2.293    | 2.352    | 358    | 12   | 59   | 17,97% |        |         |     | 7    |         |
| 18 | Area Jakarta Rawamangun    | 3.266     | 3.716     | 3.435    | 3.415    | 149    | -300 | -20  | 4,57%  |        |         |     | 34   |         |
| 19 | Area Jakarta Thamrin       | 3.839     | 4.293     | 4.139    | 4.078    | 238    | -215 | -61  | 6,21%  |        |         |     | 13   |         |
| 20 | Area Bogor                 | 4.124     | 4.361     | 4.327    | 4.318    | 195    | -43  | -8   | 4,72%  |        |         |     | 26   |         |
| 21 | Area Depok                 | 3.364     | 3.471     | 3.470    | 3.468    | 105    | -2   | -1   | 3,12%  |        |         |     | 39   |         |
| 22 | Area Jakarta Fatmawati     | 2.449     | 2.443     | 2.415    | 2.425    | -25    | -19  | 10   | -1,01% |        |         |     | 44   |         |
| 23 | Area Jakarta Pondok Indah  | 2.483     | 2.688     | 2.672    | 2.671    | 188    | -17  | -0   | 7,56%  |        |         |     | 29   |         |
| 24 | Area Jakarta Saharjo       | 1.724     | 1.818     | 1.894    | 1.889    | 165    | 72   | -5   | 9,57%  |        |         |     | 32   |         |
| 25 | Area Tangerang Selatan     | 2.328     | 2.423     | 2.429    | 2.427    | 98     | 3    | -3   | 4,22%  |        |         |     | 41   |         |
| 26 | Area Bandung Kota          | 4.312     | 4.850     | 4.780    | 4.742    | 430    | -108 | -38  | 9,98%  |        |         |     | 4    |         |
| 27 | Area Bandung Raya          | 3.375     | 3.596     | 3.556    | 3.550    | 175    | -46  | -6   | 5,19%  |        |         |     | 30   |         |
| 28 | Area Cirebon               | 3.264     | 3.446     | 3.405    | 3.399    | 135    | -48  | -6   | 4,13%  |        |         |     | 36   |         |
| 29 | Area Purwokerto            | 2.153     | 2.510     | 2.509    | 2.493    | 340    | -16  | -16  | 15,80% |        |         |     | 8    |         |
| 30 | Area Semarang Kota         | 3.815     | 4.197     | 4.051    | 4.044    | 229    | -153 | -7   | 6,00%  |        |         |     | 15   |         |
| 31 | Area Pekalongan            | 2.059     | 2.564     | 2.256    | 2.250    | 191    | -314 | -6   | 9,26%  |        |         |     | 27   |         |
| 32 | Area Solo                  | 3.209     | 3.493     | 3.482    | 3.479    | 270    | -14  | -2   | 8,42%  |        |         |     | 10   |         |
| 33 | Area Yogyakarta            | 4.150     | 4.361     | 4.379    | 4.377    | 228    | 16   | -2   | 5,49%  |        |         |     | 16   |         |
| 34 | Area Denpasar              | 2.751     | 3.056     | 3.011    | 3.005    | 254    | -51  | -6   | 9,24%  |        |         |     | 12   |         |
| 35 | Area Jember                | 1.982     | 2.196     | 2.235    | 2.206    | 224    | 10   | -28  | 11,33% |        |         |     | 18   |         |
| 36 | Area Kediri                | 2.848     | 2.986     | 3.014    | 3.022    | 174    | 36   | 8    | 6,10%  |        |         |     | 31   |         |
| 37 | Area Malang                | 2.849     | 3.247     | 3.208    | 3.208    | 359    | -39  | 0    | 12,61% |        |         |     | 6    |         |
| 38 | Area Surabaya Kota         | 3.584     | 3.685     | 3.581    | 3.557    | -27    | -128 | -24  | -0,75% |        |         |     | 45   |         |
| 39 | Area Surabaya Raya         | 4.613     | 5.157     | 4.939    | 4.737    | 123    | -420 | -202 | 2,67%  |        |         |     | 38   |         |
| 40 | Area Balikpapan            | 4.745     | 4.974     | 5.009    | 5.007    | 262    | 33   | -2   | 5,52%  |        |         |     | 11   |         |
| 41 | Area Banjarmasin           | 4.620     | 4.844     | 4.819    | 4.828    | 208    | -16  | 9    | 4,50%  |        |         |     | 24   |         |
| 42 | Area Pontianak             | 2.122     | 2.218     | 2.229    | 2.226    | 104    | 8    | -3   | 4,89%  |        |         |     | 40   |         |
| 43 | Area Makassar              | 4.397     | 5.044     | 5.131    | 5.132    | 736    | 88   | 2    | 16,73% |        |         |     | 1    |         |
| 44 | Area Manado                | 1.697     | 1.767     | 1.835    | 1.842    | 145    | 76   | 8    | 8,54%  |        |         |     | 35   |         |
| 45 | Area Palu                  | 2.293     | 2.484     | 2.503    | 2.511    | 217    | 27   | 8    | 9,47%  |        |         |     | 23   |         |

KINERJA DEPOSITO AREA PER 04-Dec-2025

| No | RO                         |           |           |          |          | Growth |        |      | Growth  | Target |         |     | Rank | Rank    |
|----|----------------------------|-----------|-----------|----------|----------|--------|--------|------|---------|--------|---------|-----|------|---------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD    | DtD  | YtD     | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh            | 1.187     | 1.112     | 1.114    | 1.114    | -73    | 2      | -0   | -6,12%  |        |         |     | 32   |         |
| 2  | Area Lhokseumawe           | 1.604     | 1.232     | 1.243    | 1.244    | -359   | 12     | 1    | -22,41% |        |         |     | 39   |         |
| 3  | Area Meulaboh              | 379       | 375       | 377      | 377      | -2     | 2      | -0   | -0,46%  |        |         |     | 23   |         |
| 4  | Area Batam                 | 878       | 951       | 951      | 951      | 73     | -0     | -0   | 8,31%   |        |         |     | 19   |         |
| 5  | Area Medan Kota            | 2.799     | 3.311     | 3.231    | 3.228    | 429    | -83    | -3   | 15,33%  |        |         |     | 6    |         |
| 6  | Area Medan Raya            | 681       | 762       | 767      | 766      | 85     | 4      | -1   | 12,47%  |        |         |     | 17   |         |
| 7  | Area Pekanbaru             | 1.668     | 1.627     | 1.609    | 1.610    | -58    | -17    | 1    | -3,46%  |        |         |     | 29   |         |
| 8  | Area Pematangsiantar       | 649       | 610       | 600      | 600      | -49    | -11    | 0    | -7,57%  |        |         |     | 28   |         |
| 9  | Area Bandar Lampung        | 625       | 728       | 732      | 714      | 89     | -14    | -18  | 14,26%  |        |         |     | 16   |         |
| 10 | Area Bengkulu              | 475       | 785       | 806      | 806      | 332    | 21     | -0   | 69,86%  |        |         |     | 7    |         |
| 11 | Area Jambi                 | 610       | 845       | 844      | 1.094    | 484    | 249    | 250  | 79,25%  |        |         |     | 4    |         |
| 12 | Area Padang                | 978       | 1.083     | 1.084    | 1.085    | 107    | 1      | 1    | 10,91%  |        |         |     | 15   |         |
| 13 | Area Palembang             | 2.960     | 1.708     | 1.859    | 1.838    | -1.122 | 130    | -21  | -37,90% |        |         |     | 45   |         |
| 14 | Area Banten                | 4.408     | 4.301     | 4.289    | 4.273    | -136   | -28    | -16  | -3,08%  |        |         |     | 35   |         |
| 15 | Area Bekasi                | 3.162     | 3.373     | 3.111    | 3.100    | -63    | -274   | -12  | -1,98%  |        |         |     | 30   |         |
| 16 | Area Jakarta Kebon Jeruk   | 4.398     | 4.958     | 4.932    | 4.833    | 435    | -125   | -99  | 9,90%   |        |         |     | 5    |         |
| 17 | Area Jakarta Kelapa Gading | 9.250     | 12.774    | 10.923   | 10.922   | 1.671  | -1.853 | -1   | 18,07%  |        |         |     | 2    |         |
| 18 | Area Jakarta Rawamangun    | 4.389     | 3.813     | 3.966    | 4.041    | -349   | 227    | 75   | -7,95%  |        |         |     | 38   |         |
| 19 | Area Jakarta Thamrin       | 31.015    | 45.092    | 45.156   | 44.563   | 13.548 | -529   | -592 | 43,68%  |        |         |     | 1    |         |
| 20 | Area Bogor                 | 3.241     | 2.517     | 2.516    | 2.521    | -720   | 4      | 5    | -22,22% |        |         |     | 41   |         |
| 21 | Area Depok                 | 3.415     | 2.407     | 2.408    | 2.450    | -965   | 43     | 43   | -28,25% |        |         |     | 43   |         |
| 22 | Area Jakarta Fatmawati     | 6.870     | 8.359     | 8.100    | 8.100    | 1.231  | -258   | 0    | 17,92%  |        |         |     | 3    |         |
| 23 | Area Jakarta Pondok Indah  | 5.041     | 4.866     | 5.166    | 5.125    | 84     | 259    | -42  | 1,67%   |        |         |     | 18   |         |
| 24 | Area Jakarta Saharjo       | 3.157     | 3.300     | 3.434    | 3.347    | 190    | 46     | -88  | 6,01%   |        |         |     | 11   |         |
| 25 | Area Tangerang Selatan     | 3.248     | 2.240     | 2.194    | 2.191    | -1.057 | -50    | -3   | -32,54% |        |         |     | 44   |         |
| 26 | Area Bandung Kota          | 4.364     | 3.534     | 3.468    | 3.468    | -896   | -65    | -0   | -20,53% |        |         |     | 42   |         |
| 27 | Area Bandung Raya          | 1.652     | 1.896     | 1.898    | 1.894    | 241    | -2     | -4   | 14,59%  |        |         |     | 8    |         |
| 28 | Area Cirebon               | 1.063     | 1.195     | 1.253    | 1.257    | 194    | 61     | 3    | 18,23%  |        |         |     | 10   |         |
| 29 | Area Purwokerto            | 807       | 781       | 768      | 769      | -38    | -13    | 0    | -4,70%  |        |         |     | 27   |         |
| 30 | Area Semarang Kota         | 2.557     | 2.440     | 2.496    | 2.534    | -24    | 93     | 37   | -0,93%  |        |         |     | 25   |         |
| 31 | Area Pekalongan            | 1.301     | 900       | 892      | 892      | -409   | -8     | 0    | -31,43% |        |         |     | 40   |         |
| 32 | Area Solo                  | 1.495     | 1.538     | 1.548    | 1.548    | 53     | 9      | -1   | 3,52%   |        |         |     | 20   |         |
| 33 | Area Yogyakarta            | 2.161     | 2.199     | 2.215    | 2.208    | 47     | 9      | -8   | 2,15%   |        |         |     | 21   |         |
| 34 | Area Denpasar              | 756       | 888       | 882      | 880      | 124    | -8     | -2   | 16,40%  |        |         |     | 13   |         |
| 35 | Area Jember                | 773       | 529       | 521      | 522      | -251   | -7     | 2    | -32,41% |        |         |     | 37   |         |
| 36 | Area Kediri                | 1.059     | 971       | 976      | 977      | -82    | 6      | 1    | -7,75%  |        |         |     | 33   |         |
| 37 | Area Malang                | 1.495     | 1.677     | 1.682    | 1.682    | 187    | 5      | -0   | 12,48%  |        |         |     | 12   |         |
| 38 | Area Surabaya Kota         | 3.282     | 3.027     | 3.115    | 3.093    | -189   | 66     | -21  | -5,75%  |        |         |     | 36   |         |
| 39 | Area Surabaya Raya         | 1.985     | 1.951     | 1.975    | 1.968    | -17    | 16     | -7   | -0,84%  |        |         |     | 24   |         |
| 40 | Area Balikpapan            | 3.117     | 3.068     | 3.086    | 3.084    | -33    | 16     | -2   | -1,07%  |        |         |     | 26   |         |
| 41 | Area Banjarmasin           | 2.102     | 1.978     | 2.055    | 2.039    | -63    | 60     | -16  | -3,01%  |        |         |     | 31   |         |
| 42 | Area Pontianak             | 1.037     | 1.009     | 928      | 929      | -107   | -79    | 2    | -10,34% |        |         |     | 34   |         |
| 43 | Area Makassar              | 1.578     | 1.826     | 1.818    | 1.781    | 203    | -45    | -38  | 12,87%  |        |         |     | 9    |         |
| 44 | Area Manado                | 403       | 621       | 611      | 410      | 7      | -210   | -200 | 1,81%   |        |         |     | 22   |         |
| 45 | Area Palu                  | 511       | 633       | 630      | 629      | 118    | -4     | -1   | 23,01%  |        |         |     | 14   |         |



KINERJA CASA PER 04-Dec-2025

| No | RO                         |           |           |          |          | Growth |       |      | Growth | Target |         |     | Rank<br>YtD | Rank<br>%Target |
|----|----------------------------|-----------|-----------|----------|----------|--------|-------|------|--------|--------|---------|-----|-------------|-----------------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 3-Dec-25 | 4-Dec-25 | YtD    | MtD   | DtD  | YtD    | Posisi | % Achv. | GAP |             |                 |
| 1  | Area Banda Aceh            | 6.283     | 6.559     | 6.679    | 6.728    | 446    | 169   | 49   | 7,09%  |        |         |     | 11          |                 |
| 2  | Area Lhokseumawe           | 6.471     | 6.835     | 6.979    | 6.959    | 488    | 124   | -20  | 7,55%  |        |         |     | 10          |                 |
| 3  | Area Meulaboh              | 3.115     | 3.507     | 3.528    | 3.529    | 413    | 22    | 0    | 13,27% |        |         |     | 13          |                 |
| 4  | Area Batam                 | 1.971     | 2.323     | 2.309    | 2.348    | 377    | 26    | 39   | 19,14% |        |         |     | 16          |                 |
| 5  | Area Medan Kota            | 2.557     | 2.848     | 2.827    | 2.820    | 263    | -28   | -7   | 10,27% |        |         |     | 25          |                 |
| 6  | Area Medan Raya            | 1.959     | 2.110     | 2.120    | 2.125    | 166    | 16    | 5    | 8,46%  |        |         |     | 34          |                 |
| 7  | Area Pekanbaru             | 5.889     | 6.919     | 6.952    | 6.933    | 1.044  | 14    | -20  | 17,72% |        |         |     | 6           |                 |
| 8  | Area Pematangsiantar       | 1.861     | 2.058     | 2.053    | 2.057    | 196    | -1    | 4    | 10,54% |        |         |     | 32          |                 |
| 9  | Area Bandar Lampung        | 3.306     | 3.531     | 3.514    | 3.504    | 198    | -27   | -10  | 5,99%  |        |         |     | 31          |                 |
| 10 | Area Bengkulu              | 1.656     | 1.708     | 1.790    | 1.810    | 154    | 102   | 20   | 9,29%  |        |         |     | 36          |                 |
| 11 | Area Jambi                 | 2.094     | 2.392     | 2.296    | 2.306    | 212    | -87   | 10   | 10,10% |        |         |     | 30          |                 |
| 12 | Area Padang                | 2.931     | 3.164     | 3.161    | 3.192    | 260    | 27    | 31   | 8,88%  |        |         |     | 26          |                 |
| 13 | Area Palembang             | 4.381     | 5.904     | 5.930    | 5.924    | 1.543  | 20    | -6   | 35,21% |        |         |     | 5           |                 |
| 14 | Area Banten                | 6.148     | 7.871     | 7.927    | 7.984    | 1.836  | 113   | 57   | 29,87% |        |         |     | 3           |                 |
| 15 | Area Bekasi                | 5.785     | 6.422     | 6.027    | 6.022    | 237    | -400  | -5   | 4,10%  |        |         |     | 27          |                 |
| 16 | Area Jakarta Kebon Jeruk   | 2.976     | 4.541     | 4.604    | 4.642    | 1.666  | 100   | 38   | 55,98% |        |         |     | 4           |                 |
| 17 | Area Jakarta Kelapa Gading | 2.570     | 3.120     | 3.051    | 3.007    | 438    | -113  | -44  | 17,03% |        |         |     | 12          |                 |
| 18 | Area Jakarta Rawamangun    | 5.710     | 6.290     | 6.066    | 6.094    | 384    | -196  | 28   | 6,72%  |        |         |     | 15          |                 |
| 19 | Area Jakarta Thamrin       | 30.210    | 31.471    | 34.195   | 33.570   | 3.360  | 2.099 | -624 | 11,12% |        |         |     | 2           |                 |
| 20 | Area Bogor                 | 4.808     | 5.145     | 5.111    | 5.122    | 314    | -23   | 11   | 6,53%  |        |         |     | 20          |                 |
| 21 | Area Depok                 | 4.084     | 4.464     | 4.489    | 4.493    | 409    | 29    | 4    | 10,01% |        |         |     | 14          |                 |
| 22 | Area Jakarta Fatmawati     | 4.750     | 5.601     | 5.179    | 5.060    | 310    | -541  | -119 | 6,53%  |        |         |     | 22          |                 |
| 23 | Area Jakarta Pondok Indah  | 3.441     | 3.927     | 3.631    | 3.564    | 123    | -363  | -67  | 3,59%  |        |         |     | 38          |                 |
| 24 | Area Jakarta Saharjo       | 4.518     | 7.929     | 7.630    | 8.485    | 3.967  | 556   | 855  | 87,80% |        |         |     | 1           |                 |
| 25 | Area Tangerang Selatan     | 2.914     | 3.334     | 3.036    | 3.051    | 137    | -283  | 15   | 4,69%  |        |         |     | 37          |                 |
| 26 | Area Bandung Kota          | 5.424     | 6.976     | 6.266    | 6.248    | 825    | -728  | -18  | 15,20% |        |         |     | 8           |                 |
| 27 | Area Bandung Raya          | 4.184     | 4.379     | 4.350    | 4.342    | 158    | -36   | -7   | 3,77%  |        |         |     | 35          |                 |
| 28 | Area Cirebon               | 3.807     | 3.928     | 3.899    | 3.894    | 87     | -34   | -5   | 2,29%  |        |         |     | 42          |                 |
| 29 | Area Purwokerto            | 2.368     | 2.665     | 2.713    | 2.698    | 330    | 33    | -15  | 13,92% |        |         |     | 18          |                 |
| 30 | Area Semarang Kota         | 4.499     | 4.695     | 4.557    | 4.519    | 20     | -176  | -37  | 0,45%  |        |         |     | 45          |                 |
| 31 | Area Pekalongan            | 2.259     | 2.738     | 2.453    | 2.442    | 184    | -296  | -11  | 8,14%  |        |         |     | 33          |                 |
| 32 | Area Solo                  | 3.430     | 3.720     | 3.735    | 3.745    | 315    | 25    | 11   | 9,19%  |        |         |     | 19          |                 |
| 33 | Area Yogyakarta            | 4.504     | 4.803     | 4.810    | 4.799    | 295    | -3    | -11  | 6,55%  |        |         |     | 23          |                 |
| 34 | Area Denpasar              | 3.032     | 3.293     | 3.238    | 3.256    | 224    | -37   | 18   | 7,39%  |        |         |     | 29          |                 |
| 35 | Area Jember                | 2.049     | 2.307     | 2.350    | 2.323    | 274    | 16    | -27  | 13,35% |        |         |     | 24          |                 |
| 36 | Area Kediri                | 3.096     | 3.118     | 3.177    | 3.181    | 85     | 63    | 4    | 2,75%  |        |         |     | 43          |                 |
| 37 | Area Malang                | 3.080     | 3.618     | 3.586    | 3.590    | 510    | -28   | 4    | 16,55% |        |         |     | 9           |                 |
| 38 | Area Surabaya Kota         | 4.532     | 4.715     | 4.549    | 4.588    | 56     | -127  | 38   | 1,23%  |        |         |     | 44          |                 |
| 39 | Area Surabaya Raya         | 5.644     | 6.142     | 5.947    | 5.741    | 97     | -401  | -206 | 1,72%  |        |         |     | 40          |                 |
| 40 | Area Balikpapan            | 5.325     | 5.656     | 5.665    | 5.666    | 341    | 10    | 1    | 6,40%  |        |         |     | 17          |                 |
| 41 | Area Banjarmasin           | 5.168     | 5.482     | 5.396    | 5.400    | 232    | -82   | 5    | 4,50%  |        |         |     | 28          |                 |
| 42 | Area Pontianak             | 2.553     | 2.693     | 2.668    | 2.644    | 91     | -48   | -23  | 3,58%  |        |         |     | 41          |                 |
| 43 | Area Makassar              | 4.871     | 5.692     | 5.778    | 5.771    | 901    | 80    | -7   | 18,49% |        |         |     | 7           |                 |
| 44 | Area Manado                | 1.942     | 2.306     | 2.249    | 2.253    | 311    | -53   | 4    | 16,04% |        |         |     | 21          |                 |
| 45 | Area Palu                  | 2.712     | 2.798     | 2.816    | 2.823    | 111    | 25    | 7    | 4,10%  |        |         |     | 39          |                 |

KINERJA PEMBIAYAN RETAIL AREA PER 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank<br>YtD | Rank<br>%Target |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|-------------|-----------------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  |             |                 |
| 1  | Area Banda Aceh         | 7.212     | 7.762     | 7.693    | 481    | -69 | 6,67%     | 8.217  | 93,63%  | -523 | 23          | 33              |
| 2  | Area Lhokseumawe        | 8.448     | 8.964     | 8.940    | 491    | -25 | 5,81%     | 9.774  | 91,47%  | -834 | 21          | 41              |
| 3  | Area Meulaboh           | 6.330     | 6.900     | 6.865    | 535    | -35 | 8,46%     | 7.109  | 96,58%  | -243 | 16          | 15              |
| 4  | Area Batam              | 2.397     | 2.732     | 2.724    | 327    | -8  | 13,63%    | 2.901  | 93,88%  | -178 | 39          | 31              |
| 5  | Area Medan Kota         | 2.545     | 2.985     | 2.985    | 440    | -0  | 17,28%    | 3.115  | 95,80%  | -131 | 25          | 22              |
| 6  | Area Medan Raya         | 2.640     | 3.002     | 2.997    | 357    | -5  | 13,51%    | 3.143  | 95,36%  | -146 | 35          | 25              |
| 7  | Area Pekanbaru          | 5.991     | 6.772     | 6.768    | 777    | -3  | 12,97%    | 6.974  | 97,06%  | -205 | 4           | 12              |
| 8  | Area Pematangsiantar    | 3.146     | 3.503     | 3.497    | 351    | -6  | 11,15%    | 3.677  | 95,12%  | -179 | 37          | 26              |
| 9  | Area Bandar Lampung     | 4.153     | 4.576     | 4.567    | 414    | -9  | 9,96%     | 4.866  | 93,85%  | -300 | 29          | 32              |
| 10 | Area Bengkulu           | 3.643     | 4.148     | 4.143    | 500    | -6  | 13,73%    | 4.183  | 99,05%  | -40  | 19          | 4               |
| 11 | Area Jambi              | 4.260     | 4.605     | 4.594    | 334    | -12 | 7,83%     | 4.802  | 95,66%  | -209 | 38          | 23              |
| 12 | Area Padang             | 4.496     | 4.936     | 4.930    | 434    | -6  | 9,66%     | 5.146  | 95,82%  | -215 | 26          | 21              |
| 13 | Area Palembang          | 6.724     | 7.318     | 7.319    | 595    | 1   | 8,85%     | 7.656  | 95,60%  | -337 | 11          | 24              |
| 14 | Area Banten             | 5.229     | 5.961     | 5.987    | 759    | 26  | 14,51%    | 6.046  | 99,03%  | -59  | 5           | 5               |
| 15 | Area Bekasi             | 5.457     | 6.086     | 6.062    | 605    | -25 | 11,10%    | 6.258  | 96,86%  | -197 | 10          | 13              |
| 16 | Area Jakarta Kebon Jeru | 3.887     | 4.407     | 4.394    | 506    | -13 | 13,03%    | 4.565  | 96,26%  | -171 | 18          | 17              |
| 17 | Area Jakarta Kelapa Gac | 3.487     | 3.981     | 3.978    | 491    | -3  | 14,07%    | 4.095  | 97,13%  | -117 | 22          | 11              |
| 18 | Area Jakarta Rawamang   | 4.093     | 4.482     | 4.482    | 389    | 0   | 9,50%     | 4.797  | 93,43%  | -315 | 32          | 34              |
| 19 | Area Jakarta Thamrin    | 4.380     | 4.972     | 4.930    | 550    | -42 | 12,56%    | 5.133  | 96,04%  | -203 | 13          | 20              |
| 20 | Area Bogor              | 4.856     | 5.365     | 5.364    | 509    | -0  | 10,48%    | 5.744  | 93,39%  | -379 | 17          | 35              |
| 21 | Area Depok              | 4.779     | 5.320     | 5.322    | 543    | 2   | 11,37%    | 5.531  | 96,23%  | -208 | 14          | 18              |
| 22 | Area Jakarta Fatmawati  | 3.666     | 4.099     | 4.097    | 431    | -2  | 11,75%    | 4.325  | 94,72%  | -228 | 27          | 28              |
| 23 | Area Jakarta Pondok Inc | 3.011     | 3.417     | 3.420    | 409    | 3   | 13,59%    | 3.689  | 92,72%  | -269 | 30          | 38              |
| 24 | Area Jakarta Saharjo    | 2.222     | 2.420     | 2.419    | 197    | -0  | 8,87%     | 2.694  | 89,79%  | -275 | 44          | 45              |
| 25 | Area Tangerang Selatan  | 3.565     | 3.904     | 3.919    | 353    | 14  | 9,90%     | 4.263  | 91,93%  | -344 | 36          | 40              |
| 26 | Area Bandung Kota       | 5.826     | 6.834     | 6.834    | 1.007  | -0  | 17,29%    | 6.833  | 100,01% | 1    | 2           | 2               |
| 27 | Area Bandung Raya       | 5.409     | 5.976     | 5.967    | 557    | -10 | 10,30%    | 6.282  | 94,98%  | -315 | 12          | 27              |
| 28 | Area Cirebon            | 4.206     | 4.662     | 4.665    | 459    | 3   | 10,92%    | 4.963  | 94,00%  | -298 | 24          | 29              |
| 29 | Area Purwokerto         | 2.362     | 2.554     | 2.547    | 185    | -7  | 7,83%     | 2.806  | 90,77%  | -259 | 45          | 42              |
| 30 | Area Semarang Kota      | 3.801     | 4.192     | 4.193    | 393    | 1   | 10,33%    | 4.029  | 104,08% | 164  | 31          | 1               |
| 31 | Area Pekalongan         | 2.273     | 2.553     | 2.539    | 267    | -14 | 11,73%    | 2.726  | 93,14%  | -187 | 40          | 36              |
| 32 | Area Solo               | 3.186     | 3.433     | 3.426    | 240    | -7  | 7,53%     | 3.706  | 92,46%  | -280 | 42          | 39              |
| 33 | Area Yogyakarta         | 3.016     | 3.388     | 3.382    | 366    | -6  | 12,14%    | 3.634  | 93,07%  | -252 | 34          | 37              |
| 34 | Area Denpasar           | 6.985     | 7.780     | 7.728    | 743    | -51 | 10,64%    | 7.855  | 98,39%  | -126 | 6           | 8               |
| 35 | Area Jember             | 2.789     | 3.004     | 3.000    | 211    | -4  | 7,58%     | 3.319  | 90,39%  | -319 | 43          | 43              |
| 36 | Area Kediri             | 3.187     | 3.458     | 3.451    | 264    | -7  | 8,29%     | 3.831  | 90,10%  | -379 | 41          | 44              |
| 37 | Area Malang             | 3.372     | 3.748     | 3.753    | 382    | 5   | 11,32%    | 3.997  | 93,90%  | -244 | 33          | 30              |
| 38 | Area Surabaya Kota      | 4.447     | 4.988     | 4.983    | 536    | -6  | 12,05%    | 5.176  | 96,27%  | -193 | 15          | 16              |
| 39 | Area Surabaya Raya      | 4.275     | 4.773     | 4.772    | 497    | -1  | 11,62%    | 4.962  | 96,17%  | -190 | 20          | 19              |
| 40 | Area Balikpapan         | 4.911     | 5.600     | 5.599    | 687    | -2  | 13,99%    | 5.676  | 98,64%  | -77  | 7           | 7               |
| 41 | Area Banjarmasin        | 5.586     | 6.226     | 6.220    | 634    | -6  | 11,34%    | 6.391  | 97,33%  | -170 | 8           | 10              |
| 42 | Area Pontianak          | 6.233     | 6.662     | 6.655    | 422    | -6  | 6,78%     | 6.882  | 96,71%  | -226 | 28          | 14              |
| 43 | Area Makassar           | 7.265     | 8.778     | 8.776    | 1.511  | -2  | 20,80%    | 8.796  | 99,77%  | -20  | 1           | 3               |
| 44 | Area Manado             | 4.255     | 4.891     | 4.882    | 626    | -9  | 14,72%    | 4.990  | 97,83%  | -108 | 9           | 9               |
| 45 | Area Palu               | 5.623     | 6.507     | 6.486    | 864    | -21 | 15,36%    | 6.551  | 99,02%  | -64  | 3           | 6               |



# KINERJA CFG AREA PER 04-Dec-2025

| No | Area                       | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank<br>YtD | Rank<br>%Target |
|----|----------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|-------------|-----------------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  |             |                 |
| 1  | Area Banda Aceh            | 4.580     | 5.007     | 4.982    | 402    | -25 | 8,78%     | 5.143  | 96,88%  | -161 | 8           | 19              |
| 2  | Area Lhokseumawe           | 4.236     | 4.555     | 4.533    | 297    | -22 | 7,00%     | 4.798  | 94,48%  | -265 | 18          | 39              |
| 3  | Area Meulaboh              | 3.283     | 3.774     | 3.751    | 468    | -23 | 14,25%    | 3.680  | 101,92% | 71   | 4           | 1               |
| 4  | Area Batam                 | 1.770     | 1.955     | 1.949    | 179    | -7  | 10,11%    | 2.003  | 97,30%  | -54  | 29          | 16              |
| 5  | Area Medan Kota            | 1.945     | 2.149     | 2.144    | 199    | -5  | 10,25%    | 2.206  | 97,17%  | -62  | 26          | 17              |
| 6  | Area Medan Raya            | 1.991     | 2.156     | 2.149    | 158    | -7  | 7,93%     | 2.212  | 97,16%  | -63  | 35          | 18              |
| 7  | Area Pekanbaru             | 3.886     | 4.212     | 4.202    | 316    | -10 | 8,14%     | 4.354  | 96,51%  | -152 | 14          | 22              |
| 8  | Area Pematangsiantar       | 2.256     | 2.392     | 2.384    | 127    | -9  | 5,65%     | 2.483  | 95,98%  | -100 | 40          | 25              |
| 9  | Area Bandar Lampung        | 2.629     | 2.775     | 2.765    | 136    | -10 | 5,17%     | 2.948  | 93,80%  | -183 | 37          | 41              |
| 10 | Area Bengkulu              | 2.332     | 2.632     | 2.623    | 291    | -8  | 12,47%    | 2.585  | 101,47% | 38   | 19          | 2               |
| 11 | Area Jambi                 | 2.759     | 2.947     | 2.934    | 175    | -13 | 6,35%     | 2.987  | 98,21%  | -53  | 30          | 12              |
| 12 | Area Padang                | 3.150     | 3.331     | 3.320    | 169    | -12 | 5,38%     | 3.433  | 96,69%  | -114 | 32          | 21              |
| 13 | Area Palembang             | 4.405     | 4.828     | 4.827    | 422    | -1  | 9,58%     | 4.933  | 97,86%  | -106 | 6           | 15              |
| 14 | Area Banten                | 3.990     | 4.454     | 4.447    | 457    | -7  | 11,44%    | 4.443  | 100,08% | 3    | 5           | 4               |
| 15 | Area Bekasi                | 4.262     | 4.659     | 4.662    | 400    | 3   | 9,38%     | 4.747  | 98,19%  | -86  | 10          | 13              |
| 16 | Area Jakarta Kebon Jeru    | 3.121     | 3.534     | 3.521    | 400    | -13 | 12,82%    | 3.519  | 100,06% | 2    | 9           | 5               |
| 17 | Area Jakarta Kelapa Gading | 2.887     | 3.186     | 3.184    | 297    | -1  | 10,30%    | 3.218  | 98,96%  | -33  | 17          | 8               |
| 18 | Area Jakarta Rawamangun    | 3.247     | 3.470     | 3.467    | 220    | -3  | 6,79%     | 3.621  | 95,74%  | -154 | 23          | 28              |
| 19 | Area Jakarta Thamrin       | 3.676     | 4.039     | 4.032    | 356    | -6  | 9,69%     | 4.119  | 97,90%  | -86  | 13          | 14              |
| 20 | Area Bogor                 | 3.846     | 4.215     | 4.218    | 372    | 2   | 9,68%     | 4.420  | 95,43%  | -202 | 11          | 31              |
| 21 | Area Depok                 | 4.134     | 4.440     | 4.441    | 307    | 1   | 7,42%     | 4.623  | 96,06%  | -182 | 15          | 24              |
| 22 | Area Jakarta Fatmawati     | 3.130     | 3.399     | 3.398    | 268    | -1  | 8,56%     | 3.565  | 95,33%  | -166 | 21          | 32              |
| 23 | Area Jakarta Pondok Indah  | 2.588     | 2.877     | 2.874    | 286    | -3  | 11,03%    | 3.033  | 94,75%  | -159 | 20          | 37              |
| 24 | Area Jakarta Saharjo       | 1.774     | 1.910     | 1.908    | 134    | -2  | 7,57%     | 2.040  | 93,54%  | -132 | 38          | 43              |
| 25 | Area Tangerang Selatan     | 2.845     | 3.035     | 3.033    | 189    | -2  | 6,63%     | 3.205  | 94,66%  | -171 | 28          | 38              |
| 26 | Area Bandung Kota          | 4.040     | 4.520     | 4.516    | 476    | -4  | 11,79%    | 4.577  | 98,67%  | -61  | 3           | 10              |
| 27 | Area Bandung Raya          | 3.720     | 4.025     | 4.017    | 297    | -8  | 8,00%     | 4.153  | 96,73%  | -136 | 16          | 20              |
| 28 | Area Cirebon               | 2.765     | 2.978     | 2.972    | 207    | -6  | 7,50%     | 3.149  | 94,39%  | -177 | 24          | 40              |
| 29 | Area Purwokerto            | 1.391     | 1.498     | 1.493    | 102    | -5  | 7,36%     | 1.574  | 94,88%  | -81  | 43          | 36              |
| 30 | Area Semarang Kota         | 2.188     | 2.353     | 2.349    | 161    | -4  | 7,35%     | 2.440  | 96,27%  | -91  | 34          | 23              |
| 31 | Area Pekalongan            | 1.372     | 1.476     | 1.472    | 100    | -4  | 7,32%     | 1.572  | 93,67%  | -100 | 44          | 42              |
| 32 | Area Solo                  | 1.987     | 2.106     | 2.098    | 111    | -8  | 5,59%     | 2.211  | 94,89%  | -113 | 41          | 35              |
| 33 | Area Yogyakarta            | 1.922     | 2.076     | 2.073    | 152    | -3  | 7,88%     | 2.162  | 95,87%  | -89  | 36          | 26              |
| 34 | Area Denpasar              | 4.931     | 5.308     | 5.290    | 360    | -18 | 7,29%     | 5.292  | 99,97%  | -2   | 12          | 6               |
| 35 | Area Jember                | 1.963     | 2.063     | 2.057    | 94     | -7  | 4,77%     | 2.228  | 92,31%  | -171 | 45          | 44              |
| 36 | Area Kediri                | 2.053     | 2.190     | 2.183    | 130    | -8  | 6,33%     | 2.293  | 95,18%  | -110 | 39          | 33              |
| 37 | Area Malang                | 2.417     | 2.589     | 2.589    | 172    | -0  | 7,14%     | 2.725  | 95,03%  | -135 | 31          | 34              |
| 38 | Area Surabaya Kota         | 3.249     | 3.442     | 3.440    | 192    | -2  | 5,90%     | 3.589  | 95,84%  | -149 | 27          | 27              |
| 39 | Area Surabaya Raya         | 2.461     | 2.635     | 2.628    | 168    | -7  | 6,81%     | 2.749  | 95,61%  | -121 | 33          | 29              |
| 40 | Area Balikpapan            | 2.662     | 2.777     | 2.772    | 110    | -5  | 4,15%     | 3.007  | 92,18%  | -235 | 42          | 45              |
| 41 | Area Banjarmasin           | 3.058     | 3.276     | 3.264    | 206    | -11 | 6,75%     | 3.415  | 95,59%  | -151 | 25          | 30              |
| 42 | Area Pontianak             | 3.337     | 3.580     | 3.573    | 236    | -8  | 7,07%     | 3.625  | 98,55%  | -53  | 22          | 11              |
| 43 | Area Makassar              | 5.254     | 6.086     | 6.067    | 813    | -19 | 15,47%    | 6.040  | 100,46% | 28   | 1           | 3               |
| 44 | Area Manado                | 3.431     | 3.858     | 3.846    | 415    | -12 | 12,09%    | 3.889  | 98,90%  | -43  | 7           | 9               |
| 45 | Area Palu                  | 4.503     | 5.032     | 5.015    | 511    | -17 | 11,35%    | 5.051  | 99,27%  | -37  | 2           | 7               |

KINERJA CFG - MITRAGUNA 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh         | 3.179     | 3.503     | 3.483    | 303    | -20 | 9,54%     | 3.569  | 97,57%  | -87  | 6    | 14      |
| 2  | Area Lhokseumawe        | 3.065     | 3.287     | 3.269    | 205    | -18 | 6,69%     | 3.454  | 94,65%  | -185 | 12   | 28      |
| 3  | Area Meulaboh           | 2.526     | 2.865     | 2.846    | 320    | -19 | 12,65%    | 2.802  | 101,56% | 44   | 4    | 6       |
| 4  | Area Batam              | 1.212     | 1.336     | 1.330    | 118    | -6  | 9,76%     | 1.384  | 96,08%  | -54  | 24   | 22      |
| 5  | Area Medan Kota         | 1.384     | 1.570     | 1.566    | 182    | -4  | 13,17%    | 1.578  | 99,26%  | -12  | 14   | 9       |
| 6  | Area Medan Raya         | 1.475     | 1.606     | 1.600    | 125    | -6  | 8,47%     | 1.638  | 97,63%  | -39  | 21   | 13      |
| 7  | Area Pekanbaru          | 2.498     | 2.751     | 2.742    | 244    | -9  | 9,78%     | 2.846  | 96,36%  | -104 | 10   | 21      |
| 8  | Area Pematangsiantar    | 1.324     | 1.437     | 1.433    | 109    | -4  | 8,24%     | 1.494  | 95,88%  | -62  | 27   | 23      |
| 9  | Area Bandar Lampung     | 1.178     | 1.294     | 1.289    | 111    | -5  | 9,44%     | 1.424  | 90,52%  | -135 | 26   | 33      |
| 10 | Area Bengkulu           | 1.452     | 1.722     | 1.716    | 263    | -7  | 18,14%    | 1.640  | 104,63% | 76   | 9    | 2       |
| 11 | Area Jambi              | 1.779     | 1.933     | 1.922    | 143    | -11 | 8,03%     | 1.926  | 99,82%  | -3   | 18   | 8       |
| 12 | Area Padang             | 1.730     | 1.856     | 1.850    | 120    | -6  | 6,91%     | 1.910  | 96,83%  | -61  | 23   | 17      |
| 13 | Area Palembang          | 2.161     | 2.396     | 2.394    | 233    | -2  | 10,80%    | 2.458  | 97,38%  | -64  | 11   | 15      |
| 14 | Area Banten             | 1.324     | 1.493     | 1.490    | 165    | -4  | 12,48%    | 1.523  | 97,79%  | -34  | 16   | 12      |
| 15 | Area Bekasi             | 456       | 537       | 539      | 83     | 2   | 18,22%    | 657    | 81,99%  | -118 | 33   | 44      |
| 16 | Area Jakarta Kebon Jeru | 1.087     | 1.219     | 1.209    | 122    | -10 | 11,25%    | 1.264  | 95,63%  | -55  | 22   | 24      |
| 17 | Area Jakarta Kelapa Gac | 795       | 908       | 907      | 112    | -1  | 14,06%    | 936    | 96,90%  | -29  | 25   | 16      |
| 18 | Area Jakarta Rawamang   | 564       | 619       | 618      | 54     | -1  | 9,62%     | 726    | 85,21%  | -107 | 42   | 39      |
| 19 | Area Jakarta Thamrin    | 1.711     | 1.990     | 1.987    | 276    | -3  | 16,15%    | 1.900  | 104,58% | 87   | 8    | 3       |
| 20 | Area Bogor              | 482       | 549       | 546      | 64     | -2  | 13,35%    | 632    | 86,42%  | -86  | 40   | 38      |
| 21 | Area Depok              | 292       | 376       | 375      | 84     | -0  | 28,66%    | 415    | 90,40%  | -40  | 32   | 34      |
| 22 | Area Jakarta Fatmawati  | 672       | 772       | 772      | 100    | 0   | 14,84%    | 923    | 83,70%  | -150 | 30   | 42      |
| 23 | Area Jakarta Pondok Inc | 383       | 459       | 460      | 77     | 1   | 20,24%    | 541    | 85,00%  | -81  | 36   | 40      |
| 24 | Area Jakarta Saharjo    | 266       | 292       | 291      | 25     | -1  | 9,40%     | 365    | 79,85%  | -74  | 44   | 45      |
| 25 | Area Tangerang Selatan  | 286       | 311       | 310      | 24     | -1  | 8,50%     | 368    | 84,34%  | -58  | 45   | 41      |
| 26 | Area Bandung Kota       | 1.235     | 1.378     | 1.374    | 140    | -3  | 11,30%    | 1.483  | 92,68%  | -108 | 19   | 31      |
| 27 | Area Bandung Raya       | 1.214     | 1.397     | 1.393    | 179    | -5  | 14,73%    | 1.445  | 96,38%  | -52  | 15   | 20      |
| 28 | Area Cirebon            | 1.554     | 1.702     | 1.700    | 146    | -2  | 9,41%     | 1.830  | 92,90%  | -130 | 17   | 29      |
| 29 | Area Purwokerto         | 750       | 819       | 816      | 66     | -3  | 8,85%     | 858    | 95,17%  | -41  | 39   | 26      |
| 30 | Area Semarang Kota      | 1.035     | 1.147     | 1.144    | 109    | -3  | 10,54%    | 1.183  | 96,68%  | -39  | 28   | 19      |
| 31 | Area Pekalongan         | 570       | 623       | 620      | 51     | -2  | 8,90%     | 688    | 90,23%  | -67  | 43   | 35      |
| 32 | Area Solo               | 763       | 837       | 830      | 68     | -6  | 8,89%     | 895    | 92,82%  | -64  | 38   | 30      |
| 33 | Area Yogyakarta         | 918       | 1.027     | 1.026    | 108    | -1  | 11,77%    | 1.060  | 96,80%  | -34  | 29   | 18      |
| 34 | Area Denpasar           | 2.026     | 2.357     | 2.349    | 324    | -8  | 15,98%    | 2.217  | 105,98% | 133  | 3    | 1       |
| 35 | Area Jember             | 865       | 950       | 945      | 80     | -5  | 9,27%     | 1.026  | 92,09%  | -81  | 34   | 32      |
| 36 | Area Kediri             | 927       | 1.011     | 1.006    | 79     | -5  | 8,52%     | 1.062  | 94,73%  | -56  | 35   | 27      |
| 37 | Area Malang             | 492       | 551       | 551      | 59     | -0  | 11,94%    | 664    | 82,89%  | -114 | 41   | 43      |
| 38 | Area Surabaya Kota      | 989       | 1.064     | 1.060    | 71     | -3  | 7,21%     | 1.176  | 90,12%  | -116 | 37   | 36      |
| 39 | Area Surabaya Raya      | 1.055     | 1.193     | 1.189    | 134    | -4  | 12,73%    | 1.215  | 97,86%  | -26  | 20   | 10      |
| 40 | Area Balikpapan         | 1.543     | 1.640     | 1.638    | 95     | -2  | 6,13%     | 1.821  | 89,94%  | -183 | 31   | 37      |
| 41 | Area Banjarmasin        | 1.547     | 1.757     | 1.750    | 203    | -7  | 13,14%    | 1.833  | 95,45%  | -84  | 13   | 25      |
| 42 | Area Pontianak          | 1.598     | 1.902     | 1.900    | 302    | -2  | 18,91%    | 1.829  | 103,84% | 70   | 7    | 4       |
| 43 | Area Makassar           | 2.899     | 3.527     | 3.515    | 616    | -12 | 21,24%    | 3.447  | 101,97% | 68   | 1    | 5       |
| 44 | Area Manado             | 2.452     | 2.779     | 2.771    | 319    | -8  | 13,02%    | 2.833  | 97,82%  | -62  | 5    | 11      |
| 45 | Area Palu               | 2.274     | 2.616     | 2.607    | 333    | -9  | 14,63%    | 2.585  | 100,86% | 22   | 2    | 7       |



KINERJA CFG - Pensiun 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |     | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|-----|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh         | 591       | 630       | 626      | 35     | -4  | 5,94%     | 674    | 92,88%  | -48 | 6    | 33      |
| 2  | Area Lhokseumawe        | 816       | 856       | 852      | 36     | -5  | 4,35%     | 897    | 94,92%  | -46 | 5    | 23      |
| 3  | Area Meulaboh           | 525       | 618       | 614      | 89     | -4  | 16,87%    | 593    | 103,55% | 21  | 1    | 3       |
| 4  | Area Batam              | 95        | 99        | 98       | 3      | -1  | 2,83%     | 115    | 85,17%  | -17 | 32   | 41      |
| 5  | Area Medan Kota         | 184       | 197       | 195      | 11     | -1  | 6,15%     | 206    | 94,77%  | -11 | 18   | 24      |
| 6  | Area Medan Raya         | 245       | 268       | 266      | 21     | -1  | 8,55%     | 264    | 100,86% | 2   | 11   | 6       |
| 7  | Area Pekanbaru          | 550       | 560       | 557      | 8      | -3  | 1,37%     | 589    | 94,55%  | -32 | 24   | 27      |
| 8  | Area Pematangsiantar    | 471       | 481       | 477      | 6      | -4  | 1,28%     | 490    | 97,27%  | -13 | 28   | 16      |
| 9  | Area Bandar Lampung     | 200       | 212       | 210      | 10     | -2  | 5,00%     | 228    | 92,08%  | -18 | 19   | 35      |
| 10 | Area Bengkulu           | 383       | 396       | 394      | 11     | -2  | 2,96%     | 416    | 94,66%  | -22 | 17   | 26      |
| 11 | Area Jambi              | 352       | 369       | 367      | 15     | -3  | 4,26%     | 381    | 96,26%  | -14 | 15   | 20      |
| 12 | Area Padang             | 646       | 660       | 655      | 9      | -4  | 1,38%     | 677    | 96,80%  | -22 | 20   | 18      |
| 13 | Area Palembang          | 326       | 349       | 347      | 21     | -2  | 6,31%     | 354    | 98,10%  | -7  | 12   | 14      |
| 14 | Area Banten             | 167       | 170       | 169      | 1      | -1  | 0,70%     | 176    | 95,94%  | -7  | 36   | 21      |
| 15 | Area Bekasi             | 75        | 72        | 71       | -5     | -1  | -6,02%    | 85     | 83,68%  | -14 | 41   | 43      |
| 16 | Area Jakarta Kebon Jeru | 42        | 45        | 44       | 3      | -0  | 6,31%     | 49     | 90,63%  | -5  | 33   | 38      |
| 17 | Area Jakarta Kelapa Gac | 49        | 53        | 52       | 3      | -0  | 5,87%     | 56     | 94,04%  | -3  | 31   | 30      |
| 18 | Area Jakarta Rawamang   | 52        | 61        | 61       | 9      | -1  | 17,10%    | 59     | 103,23% | 2   | 21   | 4       |
| 19 | Area Jakarta Thamrin    | 54        | 62        | 62       | 7      | -1  | 13,50%    | 63     | 98,54%  | -1  | 25   | 11      |
| 20 | Area Bogor              | 166       | 185       | 183      | 18     | -1  | 10,69%    | 183    | 100,04% | 0   | 13   | 7       |
| 21 | Area Depok              | 43        | 46        | 46       | 3      | -0  | 7,63%     | 47     | 98,20%  | -1  | 30   | 13      |
| 22 | Area Jakarta Fatmawati  | 21        | 27        | 27       | 6      | -0  | 29,28%    | 24     | 113,14% | 3   | 27   | 1       |
| 23 | Area Jakarta Pondok Inc | 15        | 18        | 18       | 3      | -0  | 16,52%    | 18     | 98,45%  | -0  | 34   | 12      |
| 24 | Area Jakarta Saharjo    | 60        | 68        | 67       | 7      | -0  | 11,92%    | 74     | 91,43%  | -6  | 26   | 37      |
| 25 | Area Tangerang Selatan  | 23        | 25        | 25       | 1      | -0  | 4,64%     | 31     | 80,42%  | -6  | 38   | 45      |
| 26 | Area Bandung Kota       | 186       | 200       | 199      | 13     | -1  | 7,23%     | 211    | 94,26%  | -12 | 16   | 29      |
| 27 | Area Bandung Raya       | 284       | 316       | 314      | 31     | -2  | 10,76%    | 317    | 99,12%  | -3  | 8    | 10      |
| 28 | Area Cirebon            | 312       | 331       | 329      | 17     | -2  | 5,35%     | 347    | 94,71%  | -18 | 14   | 25      |
| 29 | Area Purwokerto         | 189       | 219       | 217      | 28     | -2  | 14,79%    | 202    | 107,56% | 15  | 9    | 2       |
| 30 | Area Semarang Kota      | 99        | 97        | 96       | -3     | -1  | -2,91%    | 117    | 82,53%  | -20 | 40   | 44      |
| 31 | Area Pekalongan         | 147       | 157       | 156      | 9      | -1  | 5,78%     | 161    | 96,64%  | -5  | 22   | 19      |
| 32 | Area Solo               | 86        | 90        | 90       | 4      | -1  | 5,01%     | 101    | 88,83%  | -11 | 29   | 40      |
| 33 | Area Yogyakarta         | 146       | 154       | 154      | 8      | -1  | 5,38%     | 162    | 94,52%  | -9  | 23   | 28      |
| 34 | Area Denpasar           | 1.757     | 1.850     | 1.840    | 83     | -10 | 4,74%     | 1.843  | 99,86%  | -3  | 2    | 8       |
| 35 | Area Jember             | 460       | 463       | 461      | 1      | -2  | 0,24%     | 484    | 95,36%  | -22 | 37   | 22      |
| 36 | Area Kediri             | 614       | 643       | 640      | 26     | -3  | 4,24%     | 643    | 99,58%  | -3  | 10   | 9       |
| 37 | Area Malang             | 265       | 268       | 266      | 2      | -2  | 0,59%     | 289    | 92,27%  | -22 | 35   | 34      |
| 38 | Area Surabaya Kota      | 165       | 159       | 158      | -8     | -2  | -4,67%    | 188    | 84,05%  | -30 | 42   | 42      |
| 39 | Area Surabaya Raya      | 427       | 409       | 405      | -22    | -4  | -5,11%    | 449    | 90,23%  | -44 | 45   | 39      |
| 40 | Area Balikpapan         | 406       | 410       | 406      | 0      | -3  | 0,06%     | 442    | 91,86%  | -36 | 39   | 36      |
| 41 | Area Banjarmasin        | 607       | 603       | 599      | -8     | -4  | -1,38%    | 644    | 92,89%  | -46 | 43   | 32      |
| 42 | Area Pontianak          | 690       | 678       | 674      | -16    | -5  | -2,36%    | 720    | 93,53%  | -47 | 44   | 31      |
| 43 | Area Makassar           | 1.048     | 1.110     | 1.103    | 55     | -7  | 5,23%     | 1.132  | 97,46%  | -29 | 4    | 15      |
| 44 | Area Manado             | 674       | 759       | 755      | 81     | -4  | 11,95%    | 741    | 101,87% | 14  | 3    | 5       |
| 45 | Area Palu               | 1.335     | 1.376     | 1.367    | 32     | -9  | 2,42%     | 1.406  | 97,23%  | -39 | 7    | 17      |

KINERJA CFG - GRIYA 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh         | 722       | 770       | 770      | 48     | -0  | 6,58%     | 776    | 99,12%  | -7   | 19   | 15      |
| 2  | Area Lhokseumawe        | 235       | 255       | 255      | 20     | 0   | 8,57%     | 284    | 89,68%  | -29  | 28   | 44      |
| 3  | Area Meulaboh           | 146       | 158       | 158      | 11     | -0  | 7,82%     | 172    | 91,53%  | -15  | 32   | 41      |
| 4  | Area Batam              | 392       | 436       | 436      | 44     | 0   | 11,26%    | 413    | 105,73% | 24   | 20   | 1       |
| 5  | Area Medan Kota         | 312       | 313       | 313      | 1      | 0   | 0,26%     | 335    | 93,35%  | -22  | 35   | 37      |
| 6  | Area Medan Raya         | 237       | 233       | 233      | -4     | 0   | -1,80%    | 256    | 90,90%  | -23  | 37   | 42      |
| 7  | Area Pekanbaru          | 596       | 601       | 603      | 7      | 2   | 1,17%     | 637    | 94,71%  | -34  | 33   | 34      |
| 8  | Area Pematangsiantar    | 417       | 391       | 391      | -26    | -0  | -6,32%    | 434    | 89,95%  | -44  | 42   | 43      |
| 9  | Area Bandar Lampung     | 1.159     | 1.140     | 1.137    | -21    | -3  | -1,85%    | 1.158  | 98,24%  | -20  | 41   | 19      |
| 10 | Area Bengkulu           | 450       | 436       | 435      | -16    | -1  | -3,47%    | 473    | 92,00%  | -38  | 40   | 39      |
| 11 | Area Jambi              | 564       | 552       | 553      | -11    | 0   | -2,03%    | 587    | 94,21%  | -34  | 39   | 35      |
| 12 | Area Padang             | 702       | 727       | 726      | 24     | -1  | 3,38%     | 740    | 98,02%  | -15  | 27   | 20      |
| 13 | Area Palembang          | 1.805     | 1.935     | 1.937    | 132    | 2   | 7,30%     | 1.948  | 99,46%  | -11  | 9    | 12      |
| 14 | Area Banten             | 2.325     | 2.580     | 2.578    | 253    | -3  | 10,88%    | 2.523  | 102,17% | 55   | 3    | 5       |
| 15 | Area Bekasi             | 3.620     | 3.908     | 3.910    | 290    | 1   | 8,02%     | 3.841  | 101,79% | 69   | 2    | 6       |
| 16 | Area Jakarta Kebon Jeru | 1.820     | 2.052     | 2.050    | 230    | -2  | 12,64%    | 1.992  | 102,91% | 58   | 5    | 3       |
| 17 | Area Jakarta Kelapa Gac | 1.988     | 2.162     | 2.162    | 174    | 0   | 8,77%     | 2.136  | 101,22% | 26   | 7    | 8       |
| 18 | Area Jakarta Rawamang   | 2.552     | 2.681     | 2.680    | 129    | -1  | 5,04%     | 2.718  | 98,62%  | -38  | 11   | 16      |
| 19 | Area Jakarta Thamrin    | 1.804     | 1.842     | 1.839    | 35     | -3  | 1,94%     | 2.002  | 91,88%  | -163 | 25   | 40      |
| 20 | Area Bogor              | 2.998     | 3.238     | 3.245    | 247    | 7   | 8,22%     | 3.360  | 96,58%  | -115 | 4    | 26      |
| 21 | Area Depok              | 3.661     | 3.838     | 3.840    | 178    | 1   | 4,87%     | 3.976  | 96,56%  | -137 | 6    | 27      |
| 22 | Area Jakarta Fatmawati  | 2.374     | 2.504     | 2.503    | 128    | -1  | 5,41%     | 2.511  | 99,67%  | -8   | 12   | 10      |
| 23 | Area Jakarta Pondok Inc | 2.034     | 2.211     | 2.207    | 173    | -4  | 8,50%     | 2.265  | 97,42%  | -58  | 8    | 22      |
| 24 | Area Jakarta Saharjo    | 1.377     | 1.469     | 1.469    | 92     | -0  | 6,70%     | 1.499  | 98,01%  | -30  | 15   | 21      |
| 25 | Area Tangerang Selatan  | 2.471     | 2.601     | 2.601    | 130    | -0  | 5,26%     | 2.688  | 96,74%  | -88  | 10   | 25      |
| 26 | Area Bandung Kota       | 2.459     | 2.774     | 2.775    | 316    | 1   | 12,85%    | 2.674  | 103,79% | 101  | 1    | 2       |
| 27 | Area Bandung Raya       | 2.072     | 2.133     | 2.131    | 60     | -2  | 2,88%     | 2.225  | 95,79%  | -94  | 17   | 29      |
| 28 | Area Cirebon            | 808       | 839       | 836      | 28     | -3  | 3,43%     | 868    | 96,26%  | -33  | 26   | 28      |
| 29 | Area Purwokerto         | 411       | 415       | 415      | 4      | -0  | 0,89%     | 449    | 92,27%  | -35  | 34   | 38      |
| 30 | Area Semarang Kota      | 966       | 1.002     | 1.001    | 36     | -1  | 3,71%     | 1.019  | 98,33%  | -17  | 24   | 18      |
| 31 | Area Pekalongan         | 508       | 547       | 546      | 38     | -1  | 7,41%     | 550    | 99,21%  | -4   | 22   | 13      |
| 32 | Area Solo               | 1.080     | 1.118     | 1.118    | 38     | -1  | 3,48%     | 1.127  | 99,16%  | -9   | 23   | 14      |
| 33 | Area Yogyakarta         | 779       | 795       | 794      | 15     | -1  | 1,95%     | 829    | 95,74%  | -35  | 29   | 30      |
| 34 | Area Denpasar           | 1.062     | 990       | 989      | -74    | -1  | -6,92%    | 1.105  | 89,50%  | -116 | 45   | 45      |
| 35 | Area Jember             | 585       | 583       | 584      | -1     | 0   | -0,21%    | 622    | 93,85%  | -38  | 36   | 36      |
| 36 | Area Kediri             | 429       | 441       | 441      | 13     | 0   | 2,95%     | 463    | 95,29%  | -22  | 31   | 32      |
| 37 | Area Malang             | 1.556     | 1.612     | 1.614    | 58     | 2   | 3,74%     | 1.622  | 99,51%  | -8   | 18   | 11      |
| 38 | Area Surabaya Kota      | 1.967     | 2.058     | 2.060    | 94     | 3   | 4,76%     | 2.056  | 100,23% | 5    | 14   | 9       |
| 39 | Area Surabaya Raya      | 852       | 890       | 890      | 38     | -0  | 4,52%     | 914    | 97,41%  | -24  | 21   | 23      |
| 40 | Area Balikpapan         | 580       | 571       | 572      | -9     | 1   | -1,49%    | 563    | 101,59% | 9    | 38   | 7       |
| 41 | Area Banjarmasin        | 706       | 652       | 652      | -54    | -1  | -7,72%    | 688    | 94,72%  | -36  | 43   | 33      |
| 42 | Area Pontianak          | 1.013     | 955       | 954      | -59    | -1  | -5,83%    | 999    | 95,56%  | -44  | 44   | 31      |
| 43 | Area Makassar           | 1.155     | 1.244     | 1.244    | 89     | -0  | 7,67%     | 1.265  | 98,37%  | -21  | 16   | 17      |
| 44 | Area Manado             | 282       | 295       | 295      | 13     | -0  | 4,65%     | 288    | 102,28% | 7    | 30   | 4       |
| 45 | Area Palu               | 804       | 908       | 908      | 104    | -0  | 12,95%    | 934    | 97,21%  | -26  | 13   | 24      |

KINERJA CFG - OTO 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |     | Rank<br>YtD | Rank<br>%Target |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|-----|-------------|-----------------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP |             |                 |
| 1  | Area Banda Aceh         | 87        | 104       | 103      | 16     | -0  | 18,62%    | 123    | 84,38%  | -19 | 32          | 33              |
| 2  | Area Lhokseumawe        | 121       | 157       | 157      | 36     | -0  | 29,83%    | 162    | 96,87%  | -5  | 15          | 15              |
| 3  | Area Meulaboh           | 85        | 133       | 133      | 48     | -0  | 56,94%    | 113    | 118,24% | 21  | 5           | 3               |
| 4  | Area Batam              | 71        | 85        | 85       | 14     | -0  | 19,45%    | 91     | 93,00%  | -6  | 34          | 22              |
| 5  | Area Medan Kota         | 65        | 70        | 70       | 5      | 0   | 7,51%     | 88     | 79,83%  | -18 | 41          | 38              |
| 6  | Area Medan Raya         | 34        | 50        | 50       | 16     | -0  | 47,19%    | 53     | 94,52%  | -3  | 33          | 18              |
| 7  | Area Pekanbaru          | 243       | 300       | 300      | 58     | -0  | 23,71%    | 283    | 106,12% | 17  | 2           | 5               |
| 8  | Area Pematangsiantar    | 44        | 83        | 83       | 39     | 0   | 87,69%    | 64     | 129,32% | 19  | 10          | 2               |
| 9  | Area Bandar Lampung     | 92        | 129       | 128      | 36     | -0  | 39,36%    | 137    | 93,23%  | -9  | 14          | 21              |
| 10 | Area Bengkulu           | 47        | 77        | 79       | 32     | 2   | 67,25%    | 57     | 138,69% | 22  | 20          | 1               |
| 11 | Area Jambi              | 64        | 92        | 93       | 29     | 0   | 45,12%    | 94     | 98,14%  | -2  | 22          | 13              |
| 12 | Area Padang             | 72        | 89        | 89       | 17     | -0  | 24,04%    | 106    | 84,10%  | -17 | 29          | 35              |
| 13 | Area Palembang          | 112       | 148       | 149      | 36     | 0   | 32,30%    | 173    | 86,04%  | -24 | 13          | 32              |
| 14 | Area Banten             | 174       | 210       | 211      | 37     | 1   | 21,35%    | 221    | 95,25%  | -11 | 12          | 17              |
| 15 | Area Bekasi             | 111       | 142       | 142      | 31     | 1   | 27,98%    | 164    | 86,50%  | -22 | 21          | 30              |
| 16 | Area Jakarta Kebon Jeru | 173       | 218       | 218      | 45     | -1  | 26,18%    | 214    | 101,79% | 4   | 6           | 11              |
| 17 | Area Jakarta Kelapa Gac | 54        | 63        | 63       | 8      | 0   | 15,42%    | 90     | 69,74%  | -27 | 39          | 41              |
| 18 | Area Jakarta Rawamang   | 79        | 108       | 108      | 29     | -0  | 36,26%    | 119    | 90,58%  | -11 | 23          | 24              |
| 19 | Area Jakarta Thamrin    | 107       | 144       | 144      | 38     | 0   | 35,22%    | 154    | 93,55%  | -10 | 11          | 20              |
| 20 | Area Bogor              | 199       | 244       | 243      | 44     | -1  | 21,90%    | 244    | 99,47%  | -1  | 7           | 12              |
| 21 | Area Depok              | 139       | 180       | 180      | 41     | 0   | 29,85%    | 185    | 97,53%  | -5  | 9           | 14              |
| 22 | Area Jakarta Fatmawati  | 63        | 96        | 96       | 33     | -0  | 53,40%    | 107    | 89,74%  | -11 | 17          | 26              |
| 23 | Area Jakarta Pondok Inc | 156       | 189       | 188      | 33     | -0  | 20,98%    | 208    | 90,73%  | -19 | 19          | 23              |
| 24 | Area Jakarta Saharjo    | 71        | 81        | 81       | 10     | -0  | 13,84%    | 103    | 78,51%  | -22 | 37          | 39              |
| 25 | Area Tangerang Selatan  | 65        | 98        | 98       | 33     | -0  | 51,20%    | 118    | 83,01%  | -20 | 18          | 36              |
| 26 | Area Bandung Kota       | 160       | 168       | 168      | 7      | -0  | 4,52%     | 209    | 80,15%  | -42 | 40          | 37              |
| 27 | Area Bandung Raya       | 150       | 178       | 179      | 28     | 0   | 18,90%    | 166    | 107,87% | 13  | 24          | 4               |
| 28 | Area Cirebon            | 91        | 107       | 107      | 17     | 1   | 18,37%    | 103    | 104,18% | 4   | 30          | 10              |
| 29 | Area Purwokerto         | 41        | 45        | 45       | 4      | -0  | 10,56%    | 65     | 69,57%  | -20 | 42          | 42              |
| 30 | Area Semarang Kota      | 88        | 107       | 107      | 19     | 0   | 21,31%    | 121    | 88,36%  | -14 | 28          | 27              |
| 31 | Area Pekalongan         | 147       | 150       | 150      | 4      | -0  | 2,42%     | 173    | 86,92%  | -23 | 43          | 29              |
| 32 | Area Solo               | 59        | 61        | 60       | 1      | -0  | 2,26%     | 88     | 68,38%  | -28 | 45          | 44              |
| 33 | Area Yogyakarta         | 79        | 100       | 100      | 20     | -1  | 25,70%    | 111    | 90,01%  | -11 | 27          | 25              |
| 34 | Area Denpasar           | 86        | 111       | 112      | 26     | 1   | 30,48%    | 128    | 87,67%  | -16 | 25          | 28              |
| 35 | Area Jember             | 53        | 67        | 67       | 14     | -0  | 25,61%    | 96     | 69,35%  | -29 | 35          | 43              |
| 36 | Area Kediri             | 83        | 95        | 95       | 12     | -0  | 14,85%    | 125    | 76,06%  | -30 | 36          | 40              |
| 37 | Area Malang             | 104       | 158       | 158      | 54     | -0  | 51,79%    | 150    | 105,67% | 8   | 3           | 7               |
| 38 | Area Surabaya Kota      | 128       | 162       | 162      | 34     | 0   | 26,98%    | 170    | 95,39%  | -8  | 16          | 16              |
| 39 | Area Surabaya Raya      | 127       | 143       | 143      | 17     | 1   | 13,02%    | 170    | 84,13%  | -27 | 31          | 34              |
| 40 | Area Balikpapan         | 132       | 156       | 156      | 24     | 0   | 18,37%    | 181    | 86,24%  | -25 | 26          | 31              |
| 41 | Area Banjarmasin        | 199       | 264       | 264      | 66     | 0   | 33,20%    | 249    | 106,07% | 15  | 1           | 6               |
| 42 | Area Pontianak          | 36        | 45        | 45       | 9      | -0  | 25,48%    | 77     | 58,57%  | -32 | 38          | 45              |
| 43 | Area Makassar           | 152       | 204       | 205      | 54     | 1   | 35,39%    | 196    | 104,59% | 9   | 4           | 9               |
| 44 | Area Manado             | 23        | 25        | 25       | 2      | 0   | 8,79%     | 27     | 93,76%  | -2  | 44          | 19              |
| 45 | Area Palu               | 91        | 132       | 133      | 42     | 1   | 46,37%    | 127    | 104,76% | 6   | 8           | 8               |



KINERJA PWG - AREA 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh         | 233       | 455       | 454      | 221    | -1  | 94,90%    | 524    | 86,70%  | -70  | 14   | 26      |
| 2  | Area Lhokseumawe        | 317       | 668       | 668      | 351    | -0  | 110,68%   | 667    | 100,17% | 1    | 4    | 5       |
| 3  | Area Meulaboh           | 191       | 375       | 374      | 183    | -1  | 95,69%    | 390    | 95,73%  | -17  | 19   | 14      |
| 4  | Area Batam              | 193       | 324       | 325      | 131    | 1   | 68,05%    | 363    | 89,49%  | -38  | 34   | 22      |
| 5  | Area Medan Kota         | 252       | 434       | 439      | 186    | 5   | 73,84%    | 453    | 96,82%  | -14  | 16   | 11      |
| 6  | Area Medan Raya         | 201       | 357       | 359      | 158    | 2   | 78,66%    | 371    | 96,63%  | -13  | 26   | 12      |
| 7  | Area Pekanbaru          | 256       | 539       | 545      | 289    | 6   | 112,98%   | 601    | 90,64%  | -56  | 8    | 19      |
| 8  | Area Pematangsiantar    | 259       | 423       | 426      | 167    | 3   | 64,52%    | 433    | 98,30%  | -7   | 22   | 9       |
| 9  | Area Bandar Lampung     | 257       | 452       | 456      | 199    | 4   | 77,46%    | 512    | 89,06%  | -56  | 15   | 23      |
| 10 | Area Bengkulu           | 148       | 274       | 276      | 128    | 2   | 86,59%    | 313    | 88,36%  | -36  | 36   | 24      |
| 11 | Area Jambi              | 214       | 360       | 364      | 149    | 4   | 69,63%    | 401    | 90,61%  | -38  | 30   | 20      |
| 12 | Area Padang             | 305       | 483       | 487      | 181    | 4   | 59,32%    | 529    | 92,03%  | -42  | 20   | 17      |
| 13 | Area Palembang          | 259       | 433       | 437      | 177    | 3   | 68,38%    | 515    | 84,75%  | -79  | 21   | 30      |
| 14 | Area Banten             | 231       | 462       | 470      | 238    | 7   | 102,95%   | 489    | 96,09%  | -19  | 12   | 13      |
| 15 | Area Bekasi             | 237       | 401       | 403      | 165    | 2   | 69,71%    | 475    | 84,83%  | -72  | 23   | 29      |
| 16 | Area Jakarta Kebon Jeru | 224       | 334       | 335      | 112    | 1   | 49,99%    | 437    | 76,80%  | -101 | 39   | 40      |
| 17 | Area Jakarta Kelapa Gac | 185       | 295       | 296      | 110    | 1   | 59,58%    | 386    | 76,66%  | -90  | 40   | 41      |
| 18 | Area Jakarta Rawamang   | 198       | 324       | 325      | 127    | 0   | 64,27%    | 440    | 73,68%  | -116 | 37   | 44      |
| 19 | Area Jakarta Thamrin    | 217       | 342       | 346      | 129    | 4   | 59,33%    | 465    | 74,29%  | -120 | 35   | 42      |
| 20 | Area Bogor              | 168       | 306       | 308      | 140    | 2   | 83,62%    | 392    | 78,56%  | -84  | 32   | 38      |
| 21 | Area Depok              | 198       | 351       | 352      | 154    | 1   | 78,05%    | 401    | 87,70%  | -49  | 29   | 25      |
| 22 | Area Jakarta Fatmawati  | 144       | 249       | 250      | 106    | 1   | 73,87%    | 313    | 79,90%  | -63  | 41   | 35      |
| 23 | Area Jakarta Pondok In  | 145       | 233       | 235      | 90     | 2   | 62,53%    | 328    | 71,71%  | -93  | 44   | 45      |
| 24 | Area Jakarta Saharjo    | 134       | 217       | 219      | 85     | 2   | 63,47%    | 296    | 73,87%  | -77  | 45   | 43      |
| 25 | Area Tangerang Selatan  | 136       | 230       | 231      | 95     | 0   | 69,77%    | 289    | 79,79%  | -58  | 43   | 36      |
| 26 | Area Bandung Kota       | 461       | 823       | 832      | 372    | 9   | 80,66%    | 807    | 103,18% | 26   | 2    | 3       |
| 27 | Area Bandung Raya       | 408       | 672       | 675      | 267    | 3   | 65,46%    | 749    | 90,12%  | -74  | 9    | 21      |
| 28 | Area Cirebon            | 463       | 751       | 760      | 297    | 9   | 64,27%    | 764    | 99,47%  | -4   | 6    | 7       |
| 29 | Area Purwokerto         | 116       | 211       | 213      | 96     | 1   | 82,84%    | 255    | 83,48%  | -42  | 42   | 32      |
| 30 | Area Semarang Kota      | 276       | 455       | 459      | 183    | 4   | 66,50%    | 545    | 84,19%  | -86  | 17   | 31      |
| 31 | Area Pekalongan         | 154       | 286       | 288      | 134    | 2   | 87,40%    | 294    | 97,93%  | -6   | 33   | 10      |
| 32 | Area Solo               | 180       | 297       | 299      | 119    | 2   | 65,77%    | 383    | 77,95%  | -84  | 38   | 39      |
| 33 | Area Yogyakarta         | 252       | 437       | 435      | 183    | -1  | 72,79%    | 534    | 81,49%  | -99  | 18   | 33      |
| 34 | Area Denpasar           | 712       | 1.067     | 1.074    | 362    | 7   | 50,78%    | 1.073  | 100,08% | 1    | 3    | 6       |
| 35 | Area Jember             | 189       | 351       | 354      | 165    | 3   | 87,02%    | 388    | 91,31%  | -34  | 24   | 18      |
| 36 | Area Kediri             | 176       | 327       | 331      | 155    | 3   | 88,31%    | 387    | 85,38%  | -57  | 28   | 28      |
| 37 | Area Malang             | 238       | 390       | 396      | 158    | 6   | 66,15%    | 461    | 85,96%  | -65  | 27   | 27      |
| 38 | Area Surabaya Kota      | 361       | 623       | 628      | 266    | 5   | 73,72%    | 666    | 94,29%  | -38  | 10   | 16      |
| 39 | Area Surabaya Raya      | 443       | 678       | 683      | 240    | 5   | 54,21%    | 719    | 95,07%  | -35  | 11   | 15      |
| 40 | Area Balikpapan         | 493       | 783       | 787      | 294    | 4   | 59,63%    | 796    | 98,84%  | -9   | 7    | 8       |
| 41 | Area Banjarmasin        | 370       | 525       | 530      | 161    | 5   | 43,47%    | 675    | 78,58%  | -145 | 25   | 37      |
| 42 | Area Pontianak          | 280       | 421       | 421      | 141    | -0  | 50,33%    | 518    | 81,28%  | -97  | 31   | 34      |
| 43 | Area Makassar           | 1.042     | 1.723     | 1.739    | 697    | 16  | 66,86%    | 1.611  | 107,95% | 128  | 1    | 2       |
| 44 | Area Manado             | 418       | 635       | 639      | 221    | 4   | 52,97%    | 621    | 102,88% | 18   | 13   | 4       |
| 45 | Area Palu               | 491       | 808       | 818      | 327    | 9   | 66,45%    | 745    | 109,83% | 73   | 5    | 1       |

KINERJA PWG -GADAI AREA 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |     | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|-----|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP | YtD  | %Target |
| 1  | Area Banda Aceh         | 77        | 155       | 156      | 79     | 1   | 103,45%   | 126    | 123,42% | 30  | 12   | 4       |
| 2  | Area Lhokseumawe        | 112       | 224       | 225      | 113    | 1   | 100,82%   | 177    | 127,15% | 48  | 7    | 2       |
| 3  | Area Meulaboh           | 55        | 104       | 104      | 49     | -0  | 90,20%    | 89     | 116,53% | 15  | 24   | 9       |
| 4  | Area Batam              | 70        | 105       | 105      | 34     | -0  | 48,68%    | 100    | 104,55% | 5   | 34   | 27      |
| 5  | Area Medan Kota         | 141       | 200       | 203      | 62     | 3   | 44,25%    | 177    | 114,57% | 26  | 18   | 13      |
| 6  | Area Medan Raya         | 108       | 162       | 163      | 55     | 1   | 50,62%    | 140    | 116,18% | 23  | 22   | 10      |
| 7  | Area Pekanbaru          | 106       | 172       | 173      | 67     | 1   | 63,63%    | 168    | 102,93% | 5   | 16   | 30      |
| 8  | Area Pematangsiantar    | 131       | 195       | 195      | 64     | 0   | 48,46%    | 166    | 117,33% | 29  | 17   | 7       |
| 9  | Area Bandar Lampung     | 116       | 182       | 184      | 69     | 3   | 59,11%    | 167    | 110,66% | 18  | 15   | 19      |
| 10 | Area Bengkulu           | 50        | 86        | 87       | 37     | 1   | 74,69%    | 82     | 105,80% | 5   | 29   | 26      |
| 11 | Area Jambi              | 102       | 159       | 160      | 58     | 1   | 56,22%    | 144    | 111,15% | 16  | 21   | 17      |
| 12 | Area Padang             | 135       | 159       | 159      | 24     | 0   | 18,16%    | 184    | 86,42%  | -25 | 43   | 40      |
| 13 | Area Palembang          | 94        | 140       | 142      | 47     | 2   | 50,35%    | 140    | 100,97% | 1   | 25   | 32      |
| 14 | Area Banten             | 90        | 148       | 151      | 61     | 3   | 68,35%    | 119    | 126,94% | 32  | 20   | 3       |
| 15 | Area Bekasi             | 114       | 150       | 150      | 36     | -0  | 31,28%    | 150    | 100,01% | 0   | 33   | 33      |
| 16 | Area Jakarta Kebon Jeru | 91        | 118       | 117      | 26     | -0  | 28,62%    | 121    | 96,64%  | -4  | 41   | 35      |
| 17 | Area Jakarta Kelapa Gac | 52        | 69        | 70       | 18     | 0   | 33,60%    | 84     | 83,19%  | -14 | 45   | 43      |
| 18 | Area Jakarta Rawamang   | 68        | 105       | 107      | 39     | 1   | 57,73%    | 97     | 110,26% | 10  | 28   | 20      |
| 19 | Area Jakarta Thamrin    | 62        | 89        | 91       | 29     | 3   | 47,34%    | 114    | 80,05%  | -23 | 39   | 45      |
| 20 | Area Bogor              | 60        | 91        | 93       | 33     | 2   | 56,26%    | 78     | 119,95% | 15  | 36   | 5       |
| 21 | Area Depok              | 93        | 145       | 146      | 53     | 1   | 56,57%    | 125    | 117,09% | 21  | 23   | 8       |
| 22 | Area Jakarta Fatmawati  | 52        | 78        | 79       | 26     | 1   | 50,52%    | 71     | 110,74% | 8   | 40   | 18      |
| 23 | Area Jakarta Pondok Inc | 48        | 69        | 71       | 22     | 2   | 46,09%    | 73     | 96,44%  | -3  | 44   | 36      |
| 24 | Area Jakarta Saharjo    | 69        | 93        | 94       | 25     | 1   | 36,26%    | 100    | 94,28%  | -6  | 42   | 38      |
| 25 | Area Tangerang Selatan  | 58        | 88        | 90       | 31     | 1   | 54,04%    | 70     | 127,17% | 19  | 37   | 1       |
| 26 | Area Bandung Kota       | 204       | 320       | 324      | 120    | 5   | 58,74%    | 296    | 109,69% | 29  | 5    | 21      |
| 27 | Area Bandung Raya       | 190       | 275       | 277      | 86     | 1   | 45,24%    | 281    | 98,58%  | -4  | 11   | 34      |
| 28 | Area Cirebon            | 253       | 359       | 363      | 110    | 4   | 43,55%    | 335    | 108,34% | 28  | 8    | 22      |
| 29 | Area Purwokerto         | 36        | 66        | 66       | 31     | 0   | 86,43%    | 58     | 115,05% | 9   | 38   | 12      |
| 30 | Area Semarang Kota      | 123       | 192       | 193      | 70     | 1   | 57,22%    | 173    | 112,12% | 21  | 14   | 15      |
| 31 | Area Pekalongan         | 79        | 115       | 115      | 36     | -0  | 46,38%    | 111    | 103,95% | 4   | 32   | 28      |
| 32 | Area Solo               | 69        | 105       | 105      | 37     | 1   | 53,41%    | 111    | 95,06%  | -5  | 31   | 37      |
| 33 | Area Yogyakarta         | 92        | 156       | 154      | 62     | -2  | 67,39%    | 144    | 106,97% | 10  | 19   | 24      |
| 34 | Area Denpasar           | 454       | 650       | 652      | 199    | 2   | 43,85%    | 577    | 113,18% | 76  | 2    | 14      |
| 35 | Area Jember             | 71        | 117       | 116      | 45     | -1  | 63,23%    | 134    | 86,34%  | -18 | 26   | 41      |
| 36 | Area Kediri             | 66        | 104       | 105      | 40     | 1   | 60,45%    | 129    | 81,71%  | -24 | 27   | 44      |
| 37 | Area Malang             | 116       | 184       | 189      | 73     | 5   | 63,00%    | 184    | 102,58% | 5   | 13   | 31      |
| 38 | Area Surabaya Kota      | 183       | 288       | 289      | 106    | 1   | 57,62%    | 279    | 103,43% | 10  | 10   | 29      |
| 39 | Area Surabaya Raya      | 259       | 370       | 373      | 113    | 3   | 43,79%    | 350    | 106,34% | 22  | 6    | 25      |
| 40 | Area Balikpapan         | 348       | 520       | 520      | 172    | -1  | 49,44%    | 435    | 119,43% | 85  | 4    | 6       |
| 41 | Area Banjarmasin        | 161       | 197       | 198      | 37     | 1   | 22,95%    | 232    | 85,05%  | -35 | 30   | 42      |
| 42 | Area Pontianak          | 85        | 119       | 119      | 34     | -0  | 40,32%    | 129    | 92,09%  | -10 | 35   | 39      |
| 43 | Area Makassar           | 782       | 1.129     | 1.136    | 355    | 7   | 45,37%    | 1.016  | 111,85% | 120 | 1    | 16      |
| 44 | Area Manado             | 318       | 424       | 425      | 108    | 1   | 33,94%    | 398    | 106,99% | 28  | 9    | 23      |
| 45 | Area Palu               | 380       | 568       | 573      | 192    | 4   | 50,57%    | 494    | 115,90% | 79  | 3    | 11      |



KINERJA PWG CILEM- AREA 04-Dec-2025

| No | Area                       | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank<br>YtD | Rank<br>%Target |
|----|----------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|-------------|-----------------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  |             |                 |
| 1  | Area Banda Aceh            | 156       | 300       | 298      | 142    | -2  | 90,70%    | 397    | 75,01%  | -99  | 11          | 29              |
| 2  | Area Lhokseumawe           | 205       | 444       | 443      | 238    | -1  | 116,07%   | 490    | 90,43%  | -47  | 3           | 9               |
| 3  | Area Meulaboh              | 136       | 271       | 270      | 134    | -1  | 97,89%    | 301    | 89,59%  | -31  | 13          | 10              |
| 4  | Area Batam                 | 123       | 219       | 220      | 97     | 1   | 79,16%    | 263    | 83,75%  | -43  | 33          | 21              |
| 5  | Area Medan Kota            | 112       | 234       | 236      | 124    | 2   | 111,07%   | 276    | 85,44%  | -40  | 18          | 16              |
| 6  | Area Medan Raya            | 93        | 195       | 196      | 103    | 1   | 111,45%   | 231    | 84,75%  | -35  | 29          | 19              |
| 7  | Area Pekanbaru             | 150       | 366       | 371      | 222    | 5   | 147,88%   | 433    | 85,86%  | -61  | 4           | 15              |
| 8  | Area Pematangsiantar       | 128       | 228       | 231      | 103    | 3   | 81,06%    | 267    | 86,46%  | -36  | 28          | 13              |
| 9  | Area Bandar Lampung        | 141       | 270       | 271      | 130    | 2   | 92,54%    | 345    | 78,63%  | -74  | 14          | 25              |
| 10 | Area Bengkulu              | 98        | 188       | 189      | 91     | 2   | 92,62%    | 231    | 82,14%  | -41  | 36          | 22              |
| 11 | Area Jambi                 | 112       | 201       | 204      | 92     | 3   | 81,87%    | 258    | 79,14%  | -54  | 35          | 23              |
| 12 | Area Padang                | 171       | 324       | 327      | 157    | 3   | 91,86%    | 344    | 95,03%  | -17  | 10          | 5               |
| 13 | Area Palembang             | 165       | 293       | 295      | 130    | 2   | 78,67%    | 375    | 78,68%  | -80  | 15          | 24              |
| 14 | Area Banten                | 141       | 314       | 318      | 177    | 4   | 124,96%   | 369    | 86,13%  | -51  | 7           | 14              |
| 15 | Area Bekasi                | 123       | 251       | 253      | 130    | 2   | 105,23%   | 325    | 77,84%  | -72  | 16          | 26              |
| 16 | Area Jakarta Kebon Jeru    | 132       | 216       | 218      | 86     | 2   | 64,72%    | 315    | 69,16%  | -97  | 38          | 40              |
| 17 | Area Jakarta Kelapa Gading | 133       | 226       | 226      | 93     | 0   | 69,75%    | 302    | 74,85%  | -76  | 34          | 31              |
| 18 | Area Jakarta Rawamangun    | 130       | 219       | 218      | 88     | -1  | 67,67%    | 344    | 63,39%  | -126 | 37          | 45              |
| 19 | Area Jakarta Thamrin       | 155       | 254       | 255      | 100    | 1   | 64,12%    | 352    | 72,43%  | -97  | 31          | 35              |
| 20 | Area Bogor                 | 108       | 215       | 215      | 107    | 0   | 98,67%    | 315    | 68,36%  | -100 | 27          | 41              |
| 21 | Area Depok                 | 104       | 206       | 206      | 102    | -0  | 97,24%    | 277    | 74,45%  | -71  | 30          | 32              |
| 22 | Area Jakarta Fatmawati     | 92        | 171       | 171      | 80     | 1   | 87,19%    | 242    | 70,85%  | -71  | 41          | 39              |
| 23 | Area Jakarta Pondok Indah  | 96        | 164       | 164      | 68     | 1   | 70,80%    | 254    | 64,58%  | -90  | 42          | 42              |
| 24 | Area Jakarta Saharjo       | 64        | 124       | 124      | 60     | 1   | 92,68%    | 196    | 63,44%  | -72  | 45          | 44              |
| 25 | Area Tangerang Selatan     | 78        | 142       | 141      | 63     | -1  | 81,53%    | 219    | 64,53%  | -78  | 44          | 43              |
| 26 | Area Bandung Kota          | 256       | 504       | 508      | 252    | 4   | 98,13%    | 511    | 99,42%  | -3   | 2           | 2               |
| 27 | Area Bandung Raya          | 218       | 397       | 399      | 181    | 2   | 83,13%    | 469    | 85,05%  | -70  | 6           | 17              |
| 28 | Area Cirebon               | 209       | 392       | 397      | 187    | 5   | 89,31%    | 429    | 92,52%  | -32  | 5           | 8               |
| 29 | Area Purwokerto            | 81        | 146       | 146      | 66     | 1   | 81,26%    | 197    | 74,24%  | -51  | 43          | 33              |
| 30 | Area Semarang Kota         | 153       | 262       | 266      | 113    | 3   | 73,98%    | 373    | 71,26%  | -107 | 25          | 37              |
| 31 | Area Pekalongan            | 75        | 171       | 173      | 98     | 2   | 130,25%   | 184    | 94,31%  | -10  | 32          | 6               |
| 32 | Area Solo                  | 112       | 193       | 194      | 82     | 1   | 73,37%    | 273    | 71,01%  | -79  | 40          | 38              |
| 33 | Area Yogyakarta            | 160       | 281       | 281      | 121    | 0   | 75,90%    | 390    | 72,05%  | -109 | 21          | 36              |
| 34 | Area Denpasar              | 259       | 417       | 421      | 163    | 5   | 62,92%    | 497    | 84,87%  | -75  | 8           | 18              |
| 35 | Area Jember                | 118       | 234       | 238      | 120    | 4   | 101,33%   | 253    | 93,95%  | -15  | 22          | 7               |
| 36 | Area Kediri                | 110       | 223       | 225      | 115    | 2   | 104,97%   | 258    | 87,21%  | -33  | 23          | 12              |
| 37 | Area Malang                | 123       | 206       | 208      | 85     | 2   | 69,12%    | 277    | 74,91%  | -69  | 39          | 30              |
| 38 | Area Surabaya Kota         | 178       | 335       | 339      | 161    | 3   | 90,30%    | 386    | 87,68%  | -48  | 9           | 11              |
| 39 | Area Surabaya Raya         | 184       | 308       | 310      | 127    | 2   | 68,90%    | 368    | 84,34%  | -58  | 17          | 20              |
| 40 | Area Balikpapan            | 145       | 263       | 267      | 122    | 4   | 84,03%    | 361    | 74,01%  | -94  | 20          | 34              |
| 41 | Area Banjarmasin           | 209       | 328       | 333      | 124    | 4   | 59,26%    | 442    | 75,19%  | -110 | 19          | 28              |
| 42 | Area Pontianak             | 195       | 302       | 302      | 107    | 0   | 54,66%    | 389    | 77,70%  | -87  | 26          | 27              |
| 43 | Area Makassar              | 261       | 594       | 603      | 342    | 9   | 131,31%   | 595    | 101,30% | 8    | 1           | 1               |
| 44 | Area Manado                | 100       | 211       | 214      | 114    | 3   | 113,16%   | 224    | 95,58%  | -10  | 24          | 4               |
| 45 | Area Palu                  | 111       | 240       | 245      | 134    | 5   | 120,95%   | 250    | 97,85%  | -5   | 12          | 3               |

KINERJA SME - AREA 04-Dec-2025

| No | Area                    | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank | Rank    |
|----|-------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|------|---------|
|    |                         | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh         | 802       | 837       | 795      | -7     | -42 | -0,93%    | 842    | 94,45%  | -47  | 39   | 27      |
| 2  | Area Lhokseumawe        | 1.021     | 844       | 844      | -178   | -1  | -17,40%   | 1.213  | 69,53%  | -370 | 45   | 44      |
| 3  | Area Meulaboh           | 762       | 702       | 692      | -70    | -10 | -9,16%    | 812    | 85,21%  | -120 | 44   | 33      |
| 4  | Area Batam              | 123       | 127       | 125      | 2      | -1  | 1,98%     | 173    | 72,46%  | -48  | 36   | 43      |
| 5  | Area Medan Kota         | 188       | 207       | 207      | 19     | -0  | 10,03%    | 245    | 84,56%  | -38  | 33   | 34      |
| 6  | Area Medan Raya         | 80        | 100       | 100      | 20     | 0   | 24,63%    | 138    | 72,79%  | -37  | 32   | 42      |
| 7  | Area Pekanbaru          | 825       | 969       | 968      | 144    | -1  | 17,41%    | 879    | 110,16% | 89   | 4    | 8       |
| 8  | Area Pematangsiantar    | 185       | 243       | 243      | 59     | -0  | 31,79%    | 252    | 96,43%  | -9   | 15   | 22      |
| 9  | Area Bandar Lampung     | 332       | 394       | 391      | 60     | -3  | 18,00%    | 381    | 102,68% | 10   | 14   | 13      |
| 10 | Area Bengkulu           | 254       | 292       | 292      | 38     | 0   | 15,07%    | 313    | 93,41%  | -21  | 23   | 29      |
| 11 | Area Jambi              | 435       | 370       | 368      | -66    | -2  | -15,29%   | 494    | 74,53%  | -126 | 43   | 41      |
| 12 | Area Padang             | 355       | 389       | 390      | 35     | 1   | 9,98%     | 429    | 91,04%  | -38  | 25   | 30      |
| 13 | Area Palembang          | 1.061     | 1.051     | 1.048    | -13    | -3  | -1,23%    | 1.110  | 94,44%  | -62  | 41   | 28      |
| 14 | Area Banten             | 453       | 501       | 527      | 73     | 26  | 16,19%    | 509    | 103,43% | 17   | 9    | 11      |
| 15 | Area Bekasi             | 581       | 661       | 632      | 51     | -29 | 8,78%     | 622    | 101,60% | 10   | 17   | 15      |
| 16 | Area Jakarta Kebon Jeru | 222       | 245       | 243      | 22     | -1  | 9,71%     | 255    | 95,34%  | -12  | 31   | 24      |
| 17 | Area Jakarta Kelapa Gac | 213       | 315       | 314      | 101    | -1  | 47,26%    | 268    | 117,18% | 46   | 5    | 1       |
| 18 | Area Jakarta Rawamang   | 285       | 322       | 326      | 41     | 4   | 14,28%    | 334    | 97,67%  | -8   | 20   | 21      |
| 19 | Area Jakarta Thamrin    | 403       | 510       | 472      | 68     | -39 | 16,92%    | 452    | 104,43% | 20   | 11   | 10      |
| 20 | Area Bogor              | 340       | 380       | 375      | 36     | -5  | 10,47%    | 391    | 95,95%  | -16  | 24   | 23      |
| 21 | Area Depok              | 273       | 346       | 347      | 74     | 1   | 27,01%    | 311    | 111,57% | 36   | 8    | 5       |
| 22 | Area Jakarta Fatmawati  | 284       | 335       | 333      | 49     | -2  | 17,26%    | 325    | 102,49% | 8    | 19   | 14      |
| 23 | Area Jakarta Pondok Inc | 182       | 218       | 222      | 40     | 4   | 21,98%    | 220    | 101,29% | 3    | 21   | 17      |
| 24 | Area Jakarta Saharjo    | 233       | 215       | 215      | -18    | -0  | -7,74%    | 267    | 80,42%  | -52  | 42   | 38      |
| 25 | Area Tangerang Selatan  | 278       | 324       | 340      | 61     | 15  | 22,10%    | 440    | 77,29%  | -100 | 13   | 40      |
| 26 | Area Bandung Kota       | 600       | 775       | 768      | 168    | -6  | 28,07%    | 677    | 113,44% | 91   | 3    | 3       |
| 27 | Area Bandung Raya       | 716       | 775       | 771      | 55     | -4  | 7,74%     | 769    | 100,22% | 2    | 16   | 18      |
| 28 | Area Cirebon            | 371       | 403       | 403      | 31     | -0  | 8,40%     | 410    | 98,33%  | -7   | 26   | 20      |
| 29 | Area Purwokerto         | 300       | 326       | 322      | 23     | -3  | 7,52%     | 368    | 87,46%  | -46  | 30   | 31      |
| 30 | Area Semarang Kota      | 460       | 484       | 485      | 25     | 1   | 5,51%     | 510    | 95,13%  | -25  | 29   | 25      |
| 31 | Area Pekalongan         | 256       | 294       | 283      | 27     | -11 | 10,44%    | 326    | 86,73%  | -43  | 28   | 32      |
| 32 | Area Solo               | 427       | 508       | 507      | 81     | -0  | 18,87%    | 462    | 109,77% | 45   | 7    | 9       |
| 33 | Area Yogyakarta         | 377       | 430       | 428      | 50     | -2  | 13,36%    | 422    | 101,45% | 6    | 18   | 16      |
| 34 | Area Denpasar           | 346       | 413       | 373      | 27     | -40 | 7,82%     | 392    | 95,01%  | -20  | 27   | 26      |
| 35 | Area Jember             | 209       | 202       | 201      | -8     | -1  | -3,67%    | 251    | 80,12%  | -50  | 40   | 39      |
| 36 | Area Kediri             | 179       | 196       | 190      | 11     | -5  | 6,39%     | 291    | 65,24%  | -101 | 34   | 45      |
| 37 | Area Malang             | 233       | 307       | 305      | 72     | -2  | 30,77%    | 276    | 110,56% | 29   | 10   | 6       |
| 38 | Area Surabaya Kota      | 429       | 524       | 516      | 87     | -8  | 20,35%    | 468    | 110,24% | 48   | 6    | 7       |
| 39 | Area Surabaya Raya      | 660       | 728       | 728      | 68     | 0   | 10,25%    | 704    | 103,38% | 24   | 12   | 12      |
| 40 | Area Balikpapan         | 1.337     | 1.594     | 1.594    | 257    | -0  | 19,19%    | 1.378  | 115,64% | 216  | 2    | 2       |
| 41 | Area Banjarmasin        | 1.618     | 1.896     | 1.897    | 278    | 1   | 17,21%    | 1.673  | 113,39% | 224  | 1    | 4       |
| 42 | Area Pontianak          | 2.176     | 2.214     | 2.214    | 39     | 0   | 1,78%     | 2.240  | 98,84%  | -26  | 22   | 19      |
| 43 | Area Makassar           | 326       | 329       | 330      | 4      | 1   | 1,29%     | 405    | 81,41%  | -75  | 35   | 37      |
| 44 | Area Manado             | 210       | 213       | 212      | 2      | -1  | 0,90%     | 253    | 83,88%  | -41  | 37   | 35      |
| 45 | Area Palu               | 234       | 244       | 232      | -2     | -13 | -0,78%    | 283    | 81,90%  | -51  | 38   | 36      |

KINERJA MBG - AREA 04-Dec-2025

| No | Area                       | Posisi    |           |          | Growth |     | Growth(%) | Target |         |      | Rank | Rank    |
|----|----------------------------|-----------|-----------|----------|--------|-----|-----------|--------|---------|------|------|---------|
|    |                            | 31-Dec-24 | 30-Nov-25 | 4-Dec-25 | YtD    | MtD | YtD       | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh            | 1.597     | 1.463     | 1.462    | -135   | -1  | -8,44%    | 1.708  | 85,60%  | -246 | 45   | 34      |
| 2  | Area Lhokseumawe           | 2.874     | 2.897     | 2.895    | 21     | -1  | 0,75%     | 3.096  | 93,52%  | -201 | 8    | 7       |
| 3  | Area Meulaboh              | 2.094     | 2.049     | 2.049    | -46    | -0  | -2,18%    | 2.226  | 92,03%  | -177 | 41   | 16      |
| 4  | Area Batam                 | 311       | 326       | 325      | 14     | -1  | 4,46%     | 362    | 89,62%  | -38  | 12   | 23      |
| 5  | Area Medan Kota            | 159       | 195       | 195      | 35     | -0  | 22,07%    | 211    | 92,30%  | -16  | 4    | 14      |
| 6  | Area Medan Raya            | 368       | 389       | 389      | 21     | 0   | 5,73%     | 422    | 92,15%  | -33  | 10   | 15      |
| 7  | Area Pekanbaru             | 1.025     | 1.052     | 1.053    | 28     | 1   | 2,74%     | 1.139  | 92,43%  | -86  | 5    | 13      |
| 8  | Area Pematangsiantar       | 447       | 445       | 445      | -2     | -0  | -0,51%    | 508    | 87,57%  | -63  | 21   | 27      |
| 9  | Area Bandar Lampung        | 936       | 955       | 954      | 19     | -1  | 2,02%     | 1.025  | 93,08%  | -71  | 11   | 9       |
| 10 | Area Bengkulu              | 908       | 951       | 951      | 43     | 0   | 4,70%     | 972    | 97,86%  | -21  | 3    | 3       |
| 11 | Area Jambi                 | 852       | 928       | 928      | 75     | -0  | 8,85%     | 919    | 100,92% | 8    | 1    | 2       |
| 12 | Area Padang                | 686       | 733       | 734      | 48     | 1   | 7,02%     | 755    | 97,22%  | -21  | 2    | 4       |
| 13 | Area Palembang             | 998       | 1.006     | 1.007    | 9      | 1   | 0,88%     | 1.098  | 91,74%  | -91  | 13   | 17      |
| 14 | Area Banten                | 554       | 545       | 544      | -9     | -0  | -1,70%    | 605    | 89,99%  | -61  | 29   | 21      |
| 15 | Area Bekasi                | 377       | 366       | 366      | -11    | -1  | -2,84%    | 414    | 88,26%  | -49  | 30   | 25      |
| 16 | Area Jakarta Kebon Jeru    | 321       | 294       | 294      | -27    | -0  | -8,43%    | 354    | 83,11%  | -60  | 36   | 38      |
| 17 | Area Jakarta Kelapa Gading | 202       | 185       | 184      | -18    | -1  | -8,80%    | 224    | 82,23%  | -40  | 33   | 42      |
| 18 | Area Jakarta Rawamangun    | 364       | 366       | 365      | 1      | -1  | 0,24%     | 402    | 90,72%  | -37  | 20   | 18      |
| 19 | Area Jakarta Thamrin       | 83        | 81        | 80       | -3     | -0  | -3,75%    | 97     | 82,53%  | -17  | 22   | 40      |
| 20 | Area Bogor                 | 503       | 464       | 464      | -39    | -0  | -7,84%    | 541    | 85,64%  | -78  | 40   | 33      |
| 21 | Area Depok                 | 174       | 182       | 182      | 8      | 0   | 4,84%     | 195    | 93,39%  | -13  | 14   | 8       |
| 22 | Area Jakarta Fatmawati     | 109       | 116       | 116      | 8      | -0  | 6,98%     | 123    | 94,23%  | -7   | 16   | 6       |
| 23 | Area Jakarta Pondok Indah  | 96        | 89        | 89       | -7     | 0   | -6,98%    | 109    | 81,95%  | -20  | 26   | 43      |
| 24 | Area Jakarta Saharjo       | 82        | 78        | 78       | -4     | -0  | -4,82%    | 91     | 84,95%  | -14  | 24   | 36      |
| 25 | Area Tangerang Selatan     | 306       | 315       | 315      | 8      | -0  | 2,68%     | 329    | 95,58%  | -15  | 15   | 5       |
| 26 | Area Bandung Kota          | 726       | 716       | 717      | -9     | 0   | -1,26%    | 772    | 92,84%  | -55  | 27   | 11      |
| 27 | Area Bandung Raya          | 566       | 504       | 503      | -63    | -1  | -11,11%   | 610    | 82,45%  | -107 | 42   | 41      |
| 28 | Area Cirebon               | 607       | 531       | 530      | -77    | -0  | -12,62%   | 641    | 82,77%  | -110 | 44   | 39      |
| 29 | Area Purwokerto            | 556       | 519       | 519      | -36    | 0   | -6,53%    | 610    | 85,20%  | -90  | 38   | 35      |
| 30 | Area Semarang Kota         | 877       | 901       | 900      | 5      | -1  | 0,57%     | 534    | 168,57% | 366  | 19   | 1       |
| 31 | Area Pekalongan            | 491       | 496       | 496      | 5      | -0  | 1,03%     | 534    | 92,86%  | -38  | 19   | 10      |
| 32 | Area Solo                  | 592       | 522       | 521      | -70    | -0  | -11,88%   | 649    | 80,38%  | -127 | 43   | 45      |
| 33 | Area Yogyakarta            | 464       | 445       | 445      | -19    | 0   | -4,10%    | 515    | 86,43%  | -70  | 34   | 30      |
| 34 | Area Denpasar              | 996       | 992       | 991      | -5     | -1  | -0,48%    | 1.097  | 90,34%  | -106 | 25   | 19      |
| 35 | Area Jember                | 428       | 388       | 388      | -39    | 0   | -9,18%    | 452    | 85,87%  | -64  | 39   | 32      |
| 36 | Area Kediri                | 780       | 745       | 748      | -32    | 2   | -4,15%    | 859    | 87,10%  | -111 | 37   | 28      |
| 37 | Area Malang                | 483       | 462       | 463      | -20    | 1   | -4,21%    | 536    | 86,46%  | -73  | 35   | 29      |
| 38 | Area Surabaya Kota         | 408       | 400       | 399      | -9     | -1  | -2,26%    | 453    | 88,17%  | -54  | 28   | 26      |
| 39 | Area Surabaya Raya         | 712       | 733       | 733      | 21     | 0   | 3,01%     | 791    | 92,71%  | -58  | 9    | 12      |
| 40 | Area Balikpapan            | 420       | 446       | 446      | 26     | -0  | 6,28%     | 495    | 90,23%  | -48  | 7    | 20      |
| 41 | Area Banjarmasin           | 540       | 530       | 529      | -12    | -1  | -2,17%    | 628    | 84,17%  | -99  | 32   | 37      |
| 42 | Area Pontianak             | 441       | 446       | 447      | 7      | 1   | 1,57%     | 498    | 89,85%  | -51  | 17   | 22      |
| 43 | Area Makassar              | 643       | 640       | 640      | -3     | -1  | -0,49%    | 740    | 86,38%  | -101 | 23   | 31      |
| 44 | Area Manado                | 196       | 185       | 184      | -12    | -0  | -5,97%    | 227    | 81,20%  | -43  | 31   | 44      |
| 45 | Area Palu                  | 394       | 422       | 422      | 28     | -0  | 7,01%     | 472    | 89,47%  | -50  | 6    | 24      |



