

# Kinerja DPK Area per Produk

Posisi 31-Oct-2025

| NO                | UNIT KERJA           | Posisi<br>Dec-24 | Posisi<br>Sep-25 | Posisi<br>31-Oct-25 | Growth YtD<br>Oct-25 | % Growth<br>YtD Oct-25 | Growth MtD<br>Oct-25 | Target Posisi<br>31-Oct-25 | % Pencp. | Gap Target |
|-------------------|----------------------|------------------|------------------|---------------------|----------------------|------------------------|----------------------|----------------------------|----------|------------|
| REGION II / MEDAN |                      | 20.912.476       | 21.844.127       | 22.746.758          | 1.834.282            | 8,77%                  | 902.631              | 22.887.570                 | 99,38%   | (140.812)  |
|                   | GIRO                 | 1.894.366        | 2.328.695        | 2.544.286           | 649.920              | 34,31%                 | 215.592              | 2.611.857                  | 97,41%   | (67.571)   |
|                   | TABUNGAN             | 12.343.531       | 13.042.959       | 13.296.434          | 952.903              | 7,72%                  | 253.475              | 13.533.489                 | 98,25%   | (237.055)  |
|                   | CASA                 | 14.237.897       | 15.371.654       | 15.840.720          | 1.602.823            | 11,26%                 | 469.066              | 16.145.346                 | 98,11%   | (304.626)  |
|                   | DEPOSITO             | 6.674.579        | 6.472.474        | 6.906.038           | 231.459              | 3,47%                  | 433.564              | 6.742.224                  | 102,43%  | 163.814    |
| 1                 | Area Batam           | 2.848.930        | 3.026.046        | 3.107.348           | 258.418              | 9,07%                  | 81.302               | 3.198.720                  | 97,14%   | (91.372)   |
|                   | GIRO                 | 238.297          | 244.340          | 241.473             | 3.176                | 1,33%                  | (2.867)              | 362.201                    | 66,67%   | (120.728)  |
|                   | TABUNGAN             | 1.732.891        | 1.802.856        | 1.859.030           | 126.139              | 7,28%                  | 56.174               | 1.946.222                  | 95,52%   | (87.192)   |
|                   | CASA                 | 1.971.188        | 2.047.196        | 2.100.503           | 129.315              | 6,56%                  | 53.307               | 2.308.423                  | 90,99%   | (207.920)  |
|                   | DEPOSITO             | 877.742          | 978.850          | 1.006.845           | 129.103              | 14,71%                 | 27.995               | 890.297                    | 113,09%  | 116.548    |
| 2                 | Area Medan Kota      | 5.355.779        | 5.067.317        | 5.812.652           | 456.873              | 8,53%                  | 745.335              | 5.736.460                  | 101,33%  | 76.192     |
|                   | GIRO                 | 314.972          | 354.485          | 599.559             | 284.588              | 90,35%                 | 245.075              | 450.944                    | 132,96%  | 148.615    |
|                   | TABUNGAN             | 2.242.130        | 2.382.025        | 2.422.180           | 180.049              | 8,03%                  | 40.155               | 2.474.610                  | 97,88%   | (52.430)   |
|                   | CASA                 | 2.557.102        | 2.736.509        | 3.021.739           | 464.637              | 18,17%                 | 285.230              | 2.925.554                  | 103,29%  | 96.186     |
|                   | DEPOSITO             | 2.798.677        | 2.330.807        | 2.790.913           | (7.764)              | -0,28%                 | 460.105              | 2.810.906                  | 99,29%   | (19.994)   |
| 3                 | Area Medan Raya      | 2.640.681        | 2.855.231        | 2.857.104           | 216.423              | 8,20%                  | 1.872                | 3.004.521                  | 95,09%   | (147.417)  |
|                   | GIRO                 | 155.866          | 153.160          | 132.926             | (22.940)             | -14,72%                | (20.234)             | 285.035                    | 46,64%   | (152.109)  |
|                   | TABUNGAN             | 1.803.617        | 1.920.425        | 1.929.405           | 125.788              | 6,97%                  | 8.980                | 2.026.162                  | 95,22%   | (96.757)   |
|                   | CASA                 | 1.959.483        | 2.073.585        | 2.062.331           | 102.848              | 5,25%                  | (11.254)             | 2.311.197                  | 89,23%   | (248.866)  |
|                   | DEPOSITO             | 681.198          | 781.647          | 794.773             | 113.575              | 16,67%                 | 13.126               | 693.324                    | 114,63%  | 101.449    |
| 4                 | Area Pekanbaru       | 7.557.133        | 8.166.133        | 8.326.539           | 769.406              | 10,18%                 | 160.406              | 8.108.281                  | 102,69%  | 218.258    |
|                   | GIRO                 | 1.111.061        | 1.431.423        | 1.511.279           | 400.217              | 36,02%                 | 79.856               | 1.322.054                  | 114,31%  | 189.225    |
|                   | TABUNGAN             | 4.778.169        | 5.005.887        | 5.117.615           | 339.446              | 7,10%                  | 111.728              | 5.099.763                  | 100,35%  | 17.852     |
|                   | CASA                 | 5.889.231        | 6.437.309        | 6.628.894           | 739.663              | 12,56%                 | 191.584              | 6.421.817                  | 103,22%  | 207.077    |
|                   | DEPOSITO             | 1.667.902        | 1.728.824        | 1.697.645           | 29.743               | 1,78%                  | (31.178)             | 1.686.464                  | 100,66%  | 11.182     |
| 5                 | Area Pematangsiantar | 2.509.954        | 2.729.400        | 2.643.115           | 133.162              | 5,31%                  | (86.285)             | 2.839.589                  | 93,08%   | (196.473)  |
|                   | GIRO                 | 74.169           | 145.287          | 59.049              | (15.120)             | -20,39%                | (86.238)             | 191.624                    | 30,82%   | (132.575)  |
|                   | TABUNGAN             | 1.786.724        | 1.931.767        | 1.968.204           | 181.480              | 10,16%                 | 36.437               | 1.986.732                  | 99,07%   | (18.527)   |
|                   | CASA                 | 1.860.893        | 2.077.054        | 2.027.253           | 166.360              | 8,94%                  | (49.801)             | 2.178.356                  | 93,06%   | (151.102)  |
|                   | DEPOSITO             | 649.060          | 652.346          | 615.862             | (33.198)             | -5,11%                 | (36.484)             | 661.233                    | 93,14%   | (45.371)   |

KINERJA DPK Outlet per Produk

Kinerja per tanggal 31-Oct-25

| NO         | UNIT KERJA                  | Posisi 30-Sep-25 |            |           |            | Growth Ytd 31-Oct-25 |          |          |           | Growth Mtd 31-Oct-25 |          |          |         | Target Posisi<br>31-Oct-25 | % Penc. |
|------------|-----------------------------|------------------|------------|-----------|------------|----------------------|----------|----------|-----------|----------------------|----------|----------|---------|----------------------------|---------|
|            |                             | GIRO             | TABUNGAN   | DEPOSITO  | DPK        | GIRO                 | TABUNGAN | DEPOSITO | TOTAL     | GIRO                 | TABUNGAN | DEPOSITO | TOTAL   | TOTAL                      | TOTAL   |
| RO 2 MEDAN |                             | 2.328.695        | 13.042.959 | 6.472.474 | 21.844.127 | 649.920              | 952.903  | 231.459  | 1.834.282 | 215.592              | 253.475  | 433.564  | 902.631 | 22.887.570                 | 99,38%  |
| AREA BATAM |                             | 244.340          | 1.802.856  | 978.850   | 3.026.046  | 3.176                | 126.139  | 129.103  | 258.418   | (2.867)              | 56.174   | 27.995   | 81.302  | 3.198.720                  | 97,14%  |
| 1          | KC BATAM WINDSOR CENTRAL    | 53.233           | 250.796    | 99.808    | 403.836    | 32.485               | 52.507   | (14.057) | 70.936    | (1.973)              | 8.614    | 4.578    | 11.219  | 374.547                    | 110,82% |
| 2          | KCP TANJUNG UBAN            | 1.704            | 45.400     | 22.298    | 69.401     | 1.216                | 1.565    | 28.709   | 31.490    | 108                  | 2.551    | 24.713   | 27.371  | 84.976                     | 113,88% |
| 3          | KCP TANJUNG BALAI KARIMUN 2 | -                | -          | -         | -          | -                    | -        | -        | -         | -                    | -        | -        | -       | -                          | 0,00%   |
| 4          | KCP BATAMINDO               | 13.161           | 148.730    | 139.871   | 301.762    | 2.161                | 17.415   | 17.326   | 36.901    | 1.795                | 2.349    | (1.570)  | 2.574   | 296.912                    | 102,50% |
| 5          | KCP BATAM BOTANIA GARDEN    | 6.318            | 86.328     | 28.614    | 121.259    | 2.220                | 4.835    | 6.931    | 13.986    | 208                  | 3.040    | (1.780)  | 1.468   | 128.595                    | 95,44%  |
| 6          | KCP ANAMBAS                 | 581              | 37.936     | 12.543    | 51.061     | (1.657)              | 2.048    | 1.808    | 2.199     | (151)                | 1.229    | 4        | 1.082   | 55.319                     | 94,26%  |
| 7          | KCP ANAMBAS JEMAJA          | 1.252            | 30.560     | 2.505     | 34.317     | 807                  | (3.350)  | (1.012)  | (3.554)   | (442)                | 578      | -        | 137     | 42.706                     | 80,68%  |
| 8          | KCP TANJUNG BALAI KARIMUN 1 | 2.533            | 142.288    | 30.886    | 175.707    | (123)                | (7.226)  | (6.922)  | (14.270)  | (571)                | 4.387    | (1.612)  | 2.204   | 209.719                    | 84,83%  |
| 9          | KCP BINTAN CENTER           | 8.782            | 72.195     | 29.110    | 110.087    | (1.519)              | (6.828)  | 7.806    | (541)     | (1.468)              | 4.625    | (7)      | 3.150   | 134.703                    | 84,06%  |
| 10         | KCP BATAM SEKUPANG          | 3.336            | 87.989     | 13.176    | 104.501    | (2.288)              | 8.651    | (5.782)  | 581       | 252                  | 4.640    | 227      | 5.119   | 128.924                    | 85,03%  |
| 11         | KCP NATUNA                  | 877              | 59.825     | 7.461     | 68.163     | 70                   | (963)    | 1.704    | 811       | 65                   | 2.737    | (34)     | 2.768   | 77.121                     | 91,97%  |
| 12         | KCP BATAM RADEN PATAH       | 26.918           | 133.158    | 80.237    | 240.312    | (2.718)              | (2.748)  | (3.182)  | (8.647)   | (4.874)              | 3.770    | (1.465)  | (2.570) | 275.065                    | 86,43%  |
| 13         | KCP BATUAJI                 | 49.404           | 144.042    | 130.786   | 324.232    | 25.672               | 22.849   | 55.443   | 103.964   | 15.451               | 2.331    | (6.480)  | 11.302  | 258.394                    | 129,85% |
| 14         | KCP BATAM GRAND NIAGA MAS   | 29.658           | 89.835     | 132.830   | 252.324    | (4.141)              | 17.194   | (23.778) | (10.725)  | (4.264)              | 2.646    | 9.873    | 8.255   | 300.431                    | 86,73%  |
| 15         | KC TANJUNG PINANG           | 2.847            | 159.348    | 90.709    | 252.904    | (17.183)             | (19.517) | 37.024   | 324       | (211)                | 9.458    | 849      | 10.096  | 290.360                    | 90,58%  |
| 16         | KCP BATAM BATU AJI          | 29.931           | 116.480    | 19.273    | 165.684    | (32.970)             | 7.554    | 2.704    | (22.713)  | (3.738)              | 2.322    | 97       | (1.320) | 207.427                    | 79,24%  |
| 17         | KCP BATAM CENTER            | 9.449            | 117.846    | 45.337    | 172.632    | 1.679                | 20.270   | (4.751)  | 17.198    | (89)                 | (1.379)  | 614      | (855)   | 176.021                    | 97,59%  |
| 18         | KCP BATAM BENGKONG          | 4.356            | 80.102     | 93.406    | 177.864    | (536)                | 11.883   | 29.132   | 40.479    | (2.965)              | 2.277    | (11)     | (699)   | 157.499                    | 112,49% |

KINERJA DPK Outlet per Produk

Kinerja per tanggal 31-Oct-25

| NO              | UNIT KERJA                | Posisi 30-Sep-25 |            |           |            | Growth YtD 31-Oct-25 |          |          |           | Growth Mtd 31-Oct-25 |          |          |          | Target Posisi<br>31-Oct-25 | % Penc. |
|-----------------|---------------------------|------------------|------------|-----------|------------|----------------------|----------|----------|-----------|----------------------|----------|----------|----------|----------------------------|---------|
|                 |                           | GIRO             | TABUNGAN   | DEPOSITO  | DPK        | GIRO                 | TABUNGAN | DEPOSITO | TOTAL     | GIRO                 | TABUNGAN | DEPOSITO | TOTAL    | TOTAL                      | TOTAL   |
| RO 2 MEDAN      |                           | 2.328.695        | 13.042.959 | 6.472.474 | 21.844.127 | 649.920              | 952.903  | 231.459  | 1.834.282 | 215.592              | 253.475  | 433.564  | 902.631  | 22.887.570                 | 99,38%  |
| AREA MEDAN KOTA |                           | 354.485          | 2.382.025  | 2.330.807 | 5.067.317  | 284.588              | 180.049  | (7.764)  | 456.873   | 245.075              | 40.155   | 460.105  | 745.335  | 5.736.460                  | 101,33% |
| 1               | KC MEDAN S PARMAN         | 76.922           | 211.461    | 721.302   | 1.009.685  | 241.706              | 13.993   | 130.678  | 386.378   | 237.766              | (607)    | 570.316  | 807.475  | 1.467.252                  | 123,85% |
| 2               | KCP MEDAN PULO BRAYAN     | 13.564           | 129.668    | 177.958   | 321.190    | (2.036)              | 23.977   | 13.454   | 35.395    | (7.020)              | 10.026   | (5.821)  | (2.815)  | 305.600                    | 104,18% |
| 3               | KCP MEDAN USU             | 41.405           | 51.777     | 44.102    | 137.283    | 17.394               | 11.722   | 2.188    | 31.305    | (4.985)              | 2.399    | 1.425    | (1.161)  | 117.227                    | 116,12% |
| 4               | KCP MEDAN SIMPANG LIMUN   | 8.190            | 99.302     | 117.131   | 224.623    | (5.156)              | (783)    | (6.708)  | (12.647)  | (4.792)              | 4.473    | (5.325)  | (5.644)  | 248.999                    | 87,94%  |
| 5               | KCP MEDAN SUTOMO          | -                | 12.286     | 1.115     | 13.401     | -                    | 8.465    | 366      | 8.831     | -                    | (1.709)  | 1        | (1.708)  | 18.914                     | 61,82%  |
| 6               | KCP MEDAN TOMANG ELOK     | 15.159           | 79.046     | 21.189    | 115.395    | 1.596                | 8.855    | (510)    | 9.941     | (614)                | 6.313    | 72       | 5.771    | 124.229                    | 97,53%  |
| 7               | KCP MEDAN PANCA BUDI      | 5.167            | 93.855     | 38.954    | 137.975    | (12.068)             | (1.882)  | 21.484   | 7.534     | 199                  | (7.659)  | 9.993    | 2.533    | 145.530                    | 96,55%  |
| 8               | KCP MEDAN KAMPUNG BARU    | 1.520            | 140.237    | 79.357    | 221.114    | (149)                | 875      | (14.662) | (13.936)  | (310)                | (343)    | (2.687)  | (3.339)  | 252.214                    | 86,35%  |
| 9               | KCP MEDAN GATOT SUBROTO   | 23.730           | 75.403     | 161.424   | 260.557    | 22.372               | 2.562    | (18.445) | 6.489     | 16.346               | 1.205    | (2.193)  | 15.359   | 293.265                    | 94,08%  |
| 10              | KCP MEDAN JUANDA          | 4.729            | 167.049    | 125.321   | 297.099    | (923)                | 29.886   | (2.154)  | 26.809    | (1.376)              | 6.171    | (15.522) | (10.728) | 282.529                    | 101,36% |
| 11              | KCP MEDAN KRAKATAU        | 15.043           | 112.217    | 48.537    | 175.797    | 10.261               | (1.236)  | (1.854)  | 7.171     | (964)                | 3.632    | (547)    | 2.121    | 185.857                    | 95,73%  |
| 12              | KCP MEDAN ISKANDAR MUDA 1 | 7.747            | 116.831    | 61.368    | 185.945    | (2.632)              | 21.809   | (2.409)  | 16.768    | (884)                | 4.389    | 415      | 3.920    | 188.416                    | 100,77% |
| 13              | KCP MEDAN SUKARAMAI       | 4.641            | 105.844    | 45.970    | 156.455    | 1.796                | 3.189    | 6.676    | 11.662    | (1.230)              | (1.606)  | (520)    | (3.355)  | 153.956                    | 99,44%  |
| 14              | KCP MEDAN ADAM MALIK      | 14.040           | 245.090    | 207.446   | 466.575    | (7.641)              | 5.211    | (36.225) | (38.654)  | (3.555)              | (1.888)  | (51.287) | (56.729) | 485.161                    | 84,48%  |
| 15              | KCP MEDAN MUCHTAR BASRI   | 20.380           | 149.789    | 123.645   | 293.814    | (1.460)              | 39.358   | 9.271    | 47.169    | (7.910)              | 8.241    | 10.955   | 11.286   | 279.187                    | 109,28% |
| 16              | KCP MEDAN IMAM BONJOL     | 5.554            | 84.028     | 26.346    | 115.928    | (1.038)              | (4.367)  | (24.946) | (30.350)  | (3.083)              | 103      | (1.116)  | (4.096)  | 154.766                    | 72,26%  |
| 17              | KC MEDAN GAJAH MADA       | 38.712           | 114.782    | 92.587    | 246.081    | 22.963               | 18.533   | (46.364) | (4.869)   | 5.703                | 7.231    | (6.648)  | 6.286    | 280.006                    | 90,13%  |
| 18              | KC MEDAN KEJAKSAAN        | 57.982           | 392.618    | 236.507   | 687.106    | (398)                | (445)    | (38.157) | (39.000)  | 21.784               | (277)    | (41.404) | (19.897) | 752.825                    | 88,63%  |

KINERJA DPK Outlet per Produk

Kinerja per tanggal 31-Oct-25

| NO              | UNIT KERJA                   | Posisi 30-Sep-25 |            |           |            | Growth Ytd 31-Oct-25 |          |          |           | Growth Mtd 31-Oct-25 |          |          |          | Target Posisi<br>31-Oct-25 | % Penc. |
|-----------------|------------------------------|------------------|------------|-----------|------------|----------------------|----------|----------|-----------|----------------------|----------|----------|----------|----------------------------|---------|
|                 |                              | GIRO             | TABUNGAN   | DEPOSITO  | DPK        | GIRO                 | TABUNGAN | DEPOSITO | TOTAL     | GIRO                 | TABUNGAN | DEPOSITO | TOTAL    | TOTAL                      |         |
| RO 2 MEDAN      |                              | 2.328.695        | 13.042.959 | 6.472.474 | 21.844.127 | 649.920              | 952.903  | 231.459  | 1.834.282 | 215.592              | 253.475  | 433.564  | 902.631  | 22.887.570                 | 99,38%  |
| AREA MEDAN RAYA |                              | 153.160          | 1.920.425  | 781.647   | 2.855.231  | (22.940)             | 125.788  | 113.575  | 216.423   | (20.234)             | 8.980    | 13.126   | 1.872    | 3.004.521                  | 95,09%  |
| 1               | KCP PANGKALAN BRANDAN        | 5.561            | 111.895    | 122.242   | 239.698    | 10.496               | 20.857   | 96.653   | 128.006   | 5.080                | 2.110    | (192)    | 6.998    | 134.233                    | 183,78% |
| 2               | KCP MEDAN AKSARA             | 23.724           | 220.477    | 75.556    | 319.757    | (4.042)              | (4.841)  | 6.445    | (2.438)   | (1.762)              | (13.599) | 29.502   | 14.141   | 367.551                    | 90,84%  |
| 3               | KCP MEDAN SETIA BUDI         | 4.930            | 241.391    | 182.461   | 428.782    | (1.182)              | 16.013   | 28.476   | 43.306    | 617                  | (5.076)  | (10.775) | (15.234) | 400.538                    | 103,25% |
| 4               | KCP MEDAN BELAWAN            | 4.704            | 54.352     | 50.886    | 109.942    | (2.499)              | 4.258    | 30.244   | 32.003    | (1.283)              | (527)    | (658)    | (2.469)  | 95.394                     | 112,66% |
| 5               | KCP CEMARA ASRI              | 28.589           | 58.291     | 7.144     | 94.024     | 2.411                | 12.697   | 721      | 15.828    | 1.239                | 9.942    | (335)    | 10.846   | 108.228                    | 96,90%  |
| 6               | KCP TEBING TINGGI SUDIRMAN 1 | 877              | 133.743    | 47.338    | 181.958    | (94)                 | 7.754    | (634)    | 7.027     | (431)                | 3        | 1.128    | 701      | 205.775                    | 88,77%  |
| 7               | KCP MEDAN RING ROAD          | 4.246            | 124.702    | 36.019    | 164.968    | (1.790)              | 11.959   | (2.845)  | 7.324     | 26                   | 2.673    | 486      | 3.185    | 187.889                    | 89,50%  |
| 8               | KCP KABANJAHE                | 734              | 49.816     | 8.717     | 59.267     | (3.904)              | (545)    | (3.174)  | (7.624)   | (31)                 | 1.708    | (495)    | 1.182    | 86.691                     | 69,73%  |
| 9               | KCP STABAT KH ZAINUL ARIFIN  | 1.484            | 149.015    | 12.747    | 163.245    | (1.586)              | 5.456    | (2.205)  | 1.665     | 386                  | 1.827    | (141)    | 2.072    | 192.074                    | 86,07%  |
| 10              | KCP MEDAN MARELAN RAYA       | 1.830            | 130.202    | 44.016    | 176.048    | 289                  | 12.817   | (2.879)  | 10.227    | 60                   | (157)    | 267      | 170      | 194.044                    | 90,81%  |
| 11              | KCP MEDAN A.H NASUTION       | 38.471           | 135.786    | 53.923    | 228.180    | (10.676)             | 15.899   | 2.801    | 8.024     | (23.428)             | 2.513    | (1.625)  | (22.540) | 217.314                    | 94,63%  |
| 12              | KCP BINJAI JAMIN GINTING     | 6.385            | 128.771    | 21.410    | 156.566    | 1.510                | 5.670    | (5.549)  | 1.631     | (495)                | (1.862)  | (120)    | (2.477)  | 171.055                    | 90,08%  |
| 13              | KCP PERBAUNGAN               | 97               | 49.863     | 6.332     | 56.293     | (205)                | 7.463    | (22.605) | (15.347)  | 118                  | 2.396    | (200)    | 2.313    | 92.019                     | 63,69%  |
| 14              | KC LUBUK PAKAM               | 8.884            | 158.011    | 41.273    | 208.168    | 4.928                | 4.678    | (24.435) | (14.828)  | 332                  | 7.432    | 276      | 8.040    | 260.740                    | 82,92%  |
| 15              | KC BINJAI                    | 22.643           | 174.110    | 71.583    | 268.337    | (16.597)             | 5.653    | 12.564   | 1.619     | (662)                | (401)    | (3.993)  | (5.056)  | 290.976                    | 90,48%  |

KINERJA DPK Outlet per Produk

Kinerja per tanggal 31-Oct-25

| NO             | UNIT KERJA                      | Posisi 30-Sep-25 |            |           |            | Growth YtD 31-Oct-25 |          |          |           | Growth MtD 31-Oct-25 |          |          |         | Target Posisi<br>31-Oct-25 | % Penc. |
|----------------|---------------------------------|------------------|------------|-----------|------------|----------------------|----------|----------|-----------|----------------------|----------|----------|---------|----------------------------|---------|
|                |                                 | GIRO             | TABUNGAN   | DEPOSITO  | DPK        | GIRO                 | TABUNGAN | DEPOSITO | TOTAL     | GIRO                 | TABUNGAN | DEPOSITO | TOTAL   | TOTAL                      | TOTAL   |
| RO 2 MEDAN     |                                 | 2.328.695        | 13.042.959 | 6.472.474 | 21.844.127 | 649.920              | 952.903  | 231.459  | 1.834.282 | 215.592              | 253.475  | 433.564  | 902.631 | 22.887.570                 | 99,38%  |
| AREA PEKANBARU |                                 | 1.431.423        | 5.005.887  | 1.728.824 | 8.166.133  | 400.217              | 339.446  | 29.743   | 769.406   | 79.856               | 111.728  | (31.178) | 160.406 | 8.108.281                  | 102,69% |
| 1              | KCP BENGKALIS DURI CPI          | -                | -          | -         | -          | -                    | -        | -        | -         | -                    | -        | -        | -       | -                          | 0,00%   |
| 2              | KC PEKANBARU SUDIRMAN 1         | 628.539          | 530.517    | 291.731   | 1.450.787  | 62.804               | 12.180   | (20.440) | 54.544    | 63.236               | 3.787    | (48.159) | 18.864  | 1.496.506                  | 98,21%  |
| 3              | KC PEKANBARU HARAPAN RAYA       | 47.608           | 258.839    | 131.676   | 438.123    | 28.866               | 23.776   | (954)    | 51.688    | (2.132)              | 997      | 92       | (1.042) | 411.915                    | 106,11% |
| 4              | KCP PEKANBARU PANAM             | 8.390            | 258.244    | 73.577    | 340.212    | (44)                 | 9.406    | (4.221)  | 5.141     | 253                  | 3.583    | (1.073)  | 2.763   | 361.963                    | 94,75%  |
| 5              | KCP PEKANBARU UIN SUSKA         | 3.586            | 40.077     | 76.321    | 119.984    | (74.399)             | 10.347   | 57.758   | (6.294)   | 2.054                | 3.551    | 304      | 5.908   | 145.719                    | 86,39%  |
| 6              | KCP PEKANBARU UIR               | 4.947            | 63.992     | 32.363    | 101.303    | 1.337                | 11.905   | 2.366    | 15.608    | (1.862)              | 549      | 504      | (809)   | 95.446                     | 105,29% |
| 7              | KCP ROKAN HULU PASIR PANGARAIAN | 1.554            | 88.884     | 12.653    | 103.091    | (1.138)              | 16.294   | 5.146    | 20.302    | (1.185)              | 4.507    | 826      | 4.148   | 93.343                     | 114,89% |
| 8              | KCP PEKANBARU SUDIRMAN ATAS     | 26.918           | 335.311    | 73.380    | 435.609    | 9.767                | 22.904   | (18.103) | 14.568    | 10.992               | (188)    | (3.043)  | 7.762   | 454.617                    | 97,53%  |
| 9              | KCP PEKANBARU ARIFIN AHMAD      | 24.647           | 192.540    | 50.932    | 268.120    | 3.316                | 16.120   | (4.314)  | 15.122    | 796                  | 7.746    | (1.040)  | 7.503   | 290.286                    | 94,95%  |
| 10             | KCP PEKANBARU RUMBAI            | 10.362           | 143.324    | 89.110    | 242.796    | (4.359)              | 49.702   | 16.294   | 61.637    | (376)                | 52.003   | (2.627)  | 49.000  | 249.737                    | 116,84% |
| 11             | KCP TEMBILAHAN                  | 2.026            | 149.982    | 33.336    | 185.344    | (1.066)              | 19.521   | (2.198)  | 16.258    | 546                  | 2.858    | (564)    | 2.840   | 185.795                    | 101,29% |
| 12             | KCP FLAMBOYAN PETAPAHAN         | 150              | 103.309    | 16.971    | 120.430    | (920)                | 14.452   | (3.788)  | 9.744     | 105                  | 2.521    | 127      | 2.753   | 122.829                    | 100,29% |
| 13             | KCP BAGAN SIAPIAPI              | 2.292            | 92.325     | 42.238    | 136.856    | 1.994                | 8.684    | (13.874) | (3.196)   | (61)                 | 1.838    | (347)    | 1.430   | 154.042                    | 89,77%  |
| 14             | KCP GUNUNG RAYA KANDIS          | 3.071            | 58.141     | 11.118    | 72.330     | 1.399                | 10.182   | 5.948    | 17.529    | 206                  | 591      | 2.432    | 3.229   | 66.639                     | 113,39% |
| 15             | KCP DURI HANG TUAH 2            | 517.590          | 217.425    | 91.635    | 826.651    | 356.307              | 17.008   | (42.614) | 330.701   | 197                  | (488)    | (964)    | (1.255) | 516.280                    | 159,87% |
| 16             | KCP PANAM RAYA                  | 25.010           | 209.818    | 19.666    | 254.494    | 515                  | 14.256   | 2.708    | 17.479    | (604)                | 2.002    | (667)    | 731     | 257.828                    | 98,99%  |
| 17             | KCP RENGAT                      | 1.992            | 159.919    | 58.676    | 220.587    | (10.895)             | (9.271)  | 27.690   | 7.525     | 299                  | (21.267) | 23.934   | 2.966   | 230.893                    | 96,82%  |
| 18             | KCP BAGAN BATU SUDIRMAN 1       | 36               | 157.059    | 22.690    | 179.785    | (170)                | 18.428   | 9.224    | 27.482    | 11                   | 5.538    | (2.548)  | 3.001   | 169.153                    | 108,06% |
| 19             | KCP TELUK KUANTAN               | 7.562            | 184.279    | 53.385    | 245.226    | 1.623                | 17.894   | 9.817    | 29.334    | 851                  | 9.382    | (1.726)  | 8.507   | 242.221                    | 104,75% |
| 20             | KCP UJUNG BATU 1                | 2.064            | 117.569    | 16.789    | 136.422    | (320)                | 5.857    | 3.169    | 8.706     | 455                  | 7.185    | (1.098)  | 6.542   | 148.666                    | 96,16%  |
| 21             | KC DURI                         | 2.405            | 244.208    | 80.405    | 327.017    | 1.112                | 11.314   | (12.928) | (502)     | 194                  | (1.686)  | (2.338)  | (3.830) | 343.406                    | 94,11%  |
| 22             | KCP DURI HANG TUAH 1            | 372              | 105.577    | 24.980    | 130.929    | (331)                | 1.605    | (46)     | 1.229     | (243)                | 97       | (322)    | (467)   | 141.546                    | 92,17%  |
| 23             | KCP SELAT PANJANG               | 42               | 74.201     | 13.563    | 87.806     | (29)                 | (5.189)  | 486      | (4.732)   | (4)                  | (6.024)  | 95       | (5.933) | 94.444                     | 86,69%  |
| 24             | KCP DUMAI SUKAJADI              | 203              | 93.477     | 24.172    | 117.852    | 238                  | 3.627    | (467)    | 3.398     | 68                   | 5.380    | 561      | 6.009   | 134.139                    | 92,34%  |
| 25             | KCP BANGKINANG                  | 37.658           | 144.598    | 25.975    | 208.231    | 24.980               | 10.513   | (2.395)  | 33.098    | 7.495                | 1.016    | 229      | 8.741   | 198.633                    | 109,23% |
| 26             | KCP PEKANBARU NANGKA            | 5.745            | 146.599    | 27.115    | 179.459    | (9.092)              | (1.644)  | (1.566)  | (12.303)  | 714                  | (1.597)  | 495      | (388)   | 211.516                    | 84,66%  |
| 27             | KC DUMAI                        | 15.566           | 336.067    | 105.558   | 457.190    | 5.390                | 27.973   | 2.557    | 35.920    | (1.199)              | 10.467   | 1.995    | 11.262  | 459.130                    | 102,03% |
| 28             | KCP SIAK                        | 23.231           | 107.386    | 23.707    | 154.324    | 11.583               | (7.270)  | 937      | 5.250     | (633)                | 419      | 1.009    | 794     | 162.178                    | 95,65%  |
| 29             | KCP PANGKALAN KERINCI MAHARAJA  | 21.341           | 226.599    | 39.313    | 287.254    | (6.676)              | 9.665    | 4.802    | 7.791     | 170                  | 14.289   | 241      | 14.700  | 311.210                    | 97,03%  |
| 30             | KCP PEKANBARU SUDIRMAN          | 6.516            | 165.619    | 165.786   | 337.922    | (1.575)              | (793)    | 8.748    | 6.380     | (487)                | 2.671    | 2.495    | 4.679   | 358.201                    | 95,64%  |

KINERJA DPK Outlet per Produk

Kinerja per tanggal 31-Oct-25

| NO                   | UNIT KERJA                  | Posisi 30-Sep-25 |            |           |            | Growth YtD 31-Oct-25 |          |          |           | Growth MtD 31-Oct-25 |          |          |          | Target Posisi<br>31-Oct-25 | % Penc. |
|----------------------|-----------------------------|------------------|------------|-----------|------------|----------------------|----------|----------|-----------|----------------------|----------|----------|----------|----------------------------|---------|
|                      |                             | GIRO             | TABUNGAN   | DEPOSITO  | DPK        | GIRO                 | TABUNGAN | DEPOSITO | TOTAL     | GIRO                 | TABUNGAN | DEPOSITO | TOTAL    | TOTAL                      | TOTAL   |
| RO 2 MEDAN           |                             | 2.328.695        | 13.042.959 | 6.472.474 | 21.844.127 | 649.920              | 952.903  | 231.459  | 1.834.282 | 215.592              | 253.475  | 433.564  | 902.631  | 22.887.570                 | 99,38%  |
| AREA PEMATANGSIANTAR |                             | 145.287          | 1.931.767  | 652.346   | 2.729.400  | (15.120)             | 181.480  | (33.198) | 133.162   | (86.238)             | 36.437   | (36.484) | (86.285) | 2.839.589                  | 93,08%  |
| 1                    | KC PEMATANGSIANTAR PERINTIS | 12.013           | 296.519    | 177.155   | 485.688    | 7.557                | 70.155   | (4.870)  | 72.842    | 7.013                | 14.144   | 3.694    | 24.852   | 471.628                    | 108,25% |
| 2                    | KCP PEMATANGSIANTAR SUTOMO  | 931              | 70.443     | 61.834    | 133.208    | (2.126)              | 7.459    | 17.810   | 23.143    | (52)                 | (6.667)  | 1.196    | (5.523)  | 124.675                    | 102,41% |
| 3                    | KC RANTAU PRAPAT            | 98.977           | 273.760    | 65.117    | 437.855    | 12.649               | 30.423   | (52.497) | (9.425)   | (82.812)             | 5.695    | (3.150)  | (80.267) | 397.389                    | 89,98%  |
| 4                    | KCP KOTA PINANG             | 1.177            | 91.604     | 9.827     | 102.608    | (394)                | 19.575   | (108)    | 19.073    | (208)                | 5.916    | 0        | 5.707    | 105.755                    | 102,42% |
| 5                    | KCP KISARAN                 | 12.825           | 167.404    | 39.679    | 219.908    | (1.162)              | 26.788   | 7.720    | 33.346    | (6.474)              | 7.558    | (2.366)  | (1.281)  | 208.734                    | 104,74% |
| 6                    | KCP PANYABUNGAN             | 134              | 106.939    | 12.435    | 119.508    | (57)                 | (9.036)  | 4.522    | (4.571)   | (29)                 | (3.868)  | (179)    | (4.076)  | 138.746                    | 83,20%  |
| 7                    | KC SIBOLGA                  | 54               | 75.885     | 22.333    | 98.272     | (1.690)              | 3.543    | 4.882    | 6.735     | 61                   | (749)    | 205      | (482)    | 111.834                    | 87,44%  |
| 8                    | KCP SIPIROK                 | 265              | 47.589     | 7.547     | 55.400     | 513                  | 2.951    | (21.733) | (18.269)  | 405                  | 946      | (732)    | 619      | 89.588                     | 62,53%  |
| 9                    | KCP TANJUNG BALAI           | 930              | 114.395    | 18.999    | 134.323    | (6.704)              | 2.638    | (6.302)  | (10.368)  | 424                  | 2.472    | (795)    | 2.100    | 164.970                    | 82,70%  |
| 10                   | KCP GUNUNG TUA              | 394              | 84.737     | 17.582    | 102.713    | (2.945)              | 9.415    | 5.065    | 11.534    | 66                   | 4.908    | (224)    | 4.751    | 114.095                    | 94,19%  |
| 11                   | KCP AEK KANOPAN             | 69               | 134.843    | 59.463    | 194.375    | 169                  | 15.395   | 13.372   | 28.936    | 145                  | 6.657    | 300      | 7.102    | 192.329                    | 104,76% |
| 12                   | KCP SIBUHUAN                | 1.243            | 90.284     | 28.858    | 120.384    | (5.741)              | 5.441    | 10.258   | 9.958     | 97                   | (2.093)  | 1.900    | (95)     | 129.507                    | 92,88%  |
| 13                   | KCP INDRAPURA               | 9.584            | 122.094    | 90.424    | 222.101    | (9.558)              | (3.827)  | (4.704)  | (18.088)  | (4.461)              | 717      | (34.263) | (38.007) | 224.319                    | 82,07%  |
| 14                   | KC PADANGSIDEMPUAN          | 6.693            | 224.948    | 35.028    | 266.669    | (5.631)              | 491      | (9.059)  | (14.199)  | (414)                | 313      | (513)    | (614)    | 313.897                    | 84,76%  |

























Kinerja Pembiayaan Area

Posisi 31-Oct-2025

| NO                | UNIT KERJA           | Posisi<br>Dec-24 | Posisi<br>30-Sep-25 | Posisi<br>31-Oct-25 | Growth YtD<br>Oct-25 | % Growth<br>YtD Oct-25 | Growth MtD<br>Oct-25 | Target<br>31-10-25 | % Pencp. | Gap Target |
|-------------------|----------------------|------------------|---------------------|---------------------|----------------------|------------------------|----------------------|--------------------|----------|------------|
| RETAIL RO 2 MEDAN |                      | 16.720.113       | 18.427.549          | 18.645.108          | 1.924.994            | 11,51%                 | 217.558              | 19.183.190         | 97,20%   | (538.082)  |
|                   | CFG (Consumer)       | 11.847.954       | 12.681.951          | 12.806.437          | 958.484              | 8,09%                  | 124.487              | 13.046.039         | 98,16%   | (239.601)  |
|                   | PWG (Pawning)        | 1.161.081        | 1.866.245           | 1.975.702           | 814.621              | 70,16%                 | 109.457              | 1.989.358          | 99,31%   | (13.655)   |
|                   | SME (Small)          | 1.400.748        | 1.493.922           | 1.465.739           | 64.991               | 4,64%                  | (28.183)             | 1.574.348          | 93,10%   | (108.609)  |
|                   | MBG (Micro)          | 2.310.331        | 2.385.432           | 2.397.229           | 86.898               | 3,76%                  | 11.797               | 2.573.446          | 93,15%   | (176.216)  |
| 1                 | Area Batam           | 2.396.945        | 2.675.232           | 2.705.661           | 308.716              | 12,88%                 | 30.428               | 2.795.258          | 96,79%   | (89.598)   |
|                   | CFG (Consumer)       | 1.770.026        | 1.923.386           | 1.944.093           | 174.067              | 9,83%                  | 20.707               | 1.967.825          | 98,79%   | (23.731)   |
|                   | PWG (Pawning)        | 193.140          | 299.908             | 311.736             | 118.596              | 61,40%                 | 11.829               | 325.406            | 95,80%   | (13.670)   |
|                   | SME (Small)          | 122.962          | 131.303             | 125.291             | 2.329                | 1,89%                  | (6.011)              | 150.454            | 83,28%   | (25.162)   |
|                   | MBG (Micro)          | 310.816          | 320.636             | 324.540             | 13.724               | 4,42%                  | 3.904                | 351.574            | 92,31%   | (27.034)   |
| 2                 | Area Medan Kota      | 2.544.835        | 2.905.802           | 2.950.264           | 405.428              | 15,93%                 | 44.462               | 3.004.159          | 98,21%   | (53.895)   |
|                   | CFG (Consumer)       | 1.944.791        | 2.123.646           | 2.139.295           | 194.504              | 10,00%                 | 15.649               | 2.166.943          | 98,72%   | (27.648)   |
|                   | PWG (Pawning)        | 252.400          | 388.637             | 412.261             | 159.861              | 63,34%                 | 23.624               | 409.178            | 100,75%  | 3.083      |
|                   | SME (Small)          | 188.209          | 203.028             | 206.868             | 18.659               | 9,91%                  | 3.840                | 227.888            | 90,78%   | (21.020)   |
|                   | MBG (Micro)          | 159.435          | 190.490             | 191.840             | 32.405               | 20,33%                 | 1.349                | 200.150            | 95,85%   | (8.310)    |
| 3                 | Area Medan Raya      | 2.640.411        | 2.924.197           | 2.967.351           | 326.940              | 12,38%                 | 43.154               | 3.028.679          | 97,98%   | (61.329)   |
|                   | CFG (Consumer)       | 1.991.066        | 2.124.255           | 2.147.657           | 156.591              | 7,86%                  | 23.401               | 2.178.372          | 98,59%   | (30.715)   |
|                   | PWG (Pawning)        | 200.888          | 321.425             | 337.104             | 136.216              | 67,81%                 | 15.679               | 334.137            | 100,89%  | 2.967      |
|                   | SME (Small)          | 80.398           | 94.643              | 96.289              | 15.891               | 19,77%                 | 1.646                | 105.167            | 91,56%   | (8.878)    |
|                   | MBG (Micro)          | 368.059          | 383.874             | 386.301             | 18.242               | 4,96%                  | 2.427                | 411.003            | 93,99%   | (24.703)   |
| 4                 | Area Pekanbaru       | 5.991.472        | 6.490.949           | 6.546.353           | 554.880              | 9,26%                  | 55.404               | 6.803.457          | 96,22%   | (257.104)  |
|                   | CFG (Consumer)       | 3.885.901        | 4.151.068           | 4.193.178           | 307.276              | 7,91%                  | 42.110               | 4.283.662          | 97,89%   | (90.484)   |
|                   | PWG (Pawning)        | 255.819          | 477.283             | 508.340             | 252.521              | 98,71%                 | 31.058               | 525.365            | 96,76%   | (17.025)   |
|                   | SME (Small)          | 824.608          | 816.665             | 794.625             | (29.983)             | -3,64%                 | (22.040)             | 878.745            | 90,43%   | (84.120)   |
|                   | MBG (Micro)          | 1.025.144        | 1.045.933           | 1.050.210           | 25.066               | 2,45%                  | 4.277                | 1.115.685          | 94,13%   | (65.475)   |
| 5                 | Area Pematangsiantar | 3.146.451        | 3.431.370           | 3.475.480           | 329.029              | 10,46%                 | 44.110               | 3.551.637          | 97,86%   | (76.157)   |
|                   | CFG (Consumer)       | 2.256.170        | 2.359.595           | 2.382.215           | 126.045              | 5,59%                  | 22.620               | 2.449.238          | 97,26%   | (67.023)   |
|                   | PWG (Pawning)        | 258.833          | 378.993             | 406.261             | 147.427              | 56,96%                 | 27.268               | 395.272            | 102,78%  | 10.989     |
|                   | SME (Small)          | 184.570          | 248.282             | 242.665             | 58.095               | 31,48%                 | (5.617)              | 212.093            | 114,41%  | 30.572     |
|                   | MBG (Micro)          | 446.877          | 444.499             | 444.339             | (2.538)              | -0,57%                 | (160)                | 495.033            | 89,76%   | (50.694)   |

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 31-Oct-25

| NO         | UNIT KERJA                  | Posisi 31-Oct-25 |         |         |         |           | YtD 31-Oct-25 |         |         |         |         | Target Posisi<br>31-Oct-25 | % Penc. |
|------------|-----------------------------|------------------|---------|---------|---------|-----------|---------------|---------|---------|---------|---------|----------------------------|---------|
|            |                             | CFG              | PWG     | SME     | MBG     | TOTAL     | CFG           | PWG     | SME     | MBG     | TOTAL   | TOTAL                      | TOTAL   |
| AREA BATAM |                             | 1.944.093        | 311.736 | 125.291 | 324.540 | 2.705.661 | 174.067       | 118.596 | 2.329   | 13.724  | 308.716 | 2.795.258                  | 96,79%  |
| 1          | KCP TANJUNG BALAI KARIMUN 2 | -                | -       | -       | -       | -         | -             | -       | -       | -       | -       | -                          | 0,00%   |
| 2          | KCP TANJUNG BALAI KARIMUN 1 | 246.289          | 48.034  | 47      | 6.563   | 300.933   | 8.686         | 23.699  | (9)     | 1.482   | 33.857  | 292.673                    | 102,82% |
| 3          | KCP NATUNA                  | 58.651           | 4.934   | -       | -       | 63.584    | 9.535         | 2.351   | -       | -       | 11.885  | 62.174                     | 102,27% |
| 4          | KCP BATAM BENGKONG          | 106.214          | 8.941   | -       | 35.311  | 150.466   | 14.633        | 2.740   | -       | 3.552   | 20.925  | 149.594                    | 100,58% |
| 5          | KC BATAM WINDSOR CENTRAL    | 208.442          | 43.181  | 87.575  | 43.262  | 382.460   | 28.811        | 16.717  | 4.590   | 81      | 50.199  | 377.171                    | 101,40% |
| 6          | KCP BATUAJI                 | 91.773           | 10.591  | -       | -       | 102.364   | 18.354        | 3.741   | -       | -       | 22.095  | 106.705                    | 95,93%  |
| 7          | KCP BATAMINDO               | 131.419          | 13.363  | -       | 38.794  | 183.577   | 17.311        | 7.324   | -       | (1.858) | 22.778  | 179.168                    | 102,46% |
| 8          | KCP BATAM BATU AJI          | 131.908          | 31.646  | 3.243   | 49.790  | 216.587   | 4.797         | 10.770  | (58)    | 3.693   | 19.202  | 226.859                    | 95,47%  |
| 9          | KCP BINTAN CENTER           | 163.370          | 22.837  | -       | 11.605  | 197.812   | 21.177        | 8.346   | -       | (3.895) | 25.628  | 197.287                    | 100,27% |
| 10         | KCP BATAM GRAND NIAGA MAS   | 115.743          | 14.446  | 14.664  | 60.423  | 205.276   | 7.266         | 3.927   | 4.773   | (4.986) | 10.980  | 232.747                    | 88,20%  |
| 11         | KCP ANAMBAS                 | 60.453           | 2.874   | -       | -       | 63.328    | (10.769)      | 1.640   | -       | -       | (9.129) | 67.462                     | 93,87%  |
| 12         | KCP BATAM CENTER            | 137.253          | 30.105  | -       | 35.888  | 203.246   | 95            | 12.275  | -       | 1.468   | 13.838  | 213.665                    | 95,12%  |
| 13         | KC TANJUNG PINANG           | 158.744          | 33.746  | 434     | 9.059   | 201.982   | 14.454        | 10.502  | (6.553) | 8.352   | 26.755  | 209.912                    | 96,22%  |
| 14         | KCP BATAM BOTANIA GARDEN    | 78.677           | 18.803  | -       | 3.873   | 101.353   | 10.527        | 5.282   | (695)   | 804     | 15.919  | 118.049                    | 85,86%  |
| 15         | KCP BATAM SEKUPANG          | 36.866           | 11.461  | 134     | 13.642  | 62.104    | 11.489        | 2.199   | 134     | 4.138   | 17.960  | 73.132                     | 84,92%  |
| 16         | KCP TANJUNG UBAN            | 75.127           | 6.101   | -       | 16.330  | 97.557    | 6.158         | 2.890   | -       | 892     | 9.940   | 101.269                    | 96,33%  |
| 17         | KCP BATAM RADEN PATAH       | 143.075          | 9.785   | 19.195  | -       | 172.055   | 11.533        | 3.947   | 146     | -       | 15.626  | 185.646                    | 92,68%  |
| 18         | KCP ANAMBAS JEMAJA          | 88               | 889     | -       | -       | 977       | 9             | 246     | -       | -       | 255     | 1.744                      | 56,01%  |
|            |                             |                  |         |         |         |           | -             | -       | -       | -       |         |                            |         |

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 31-Oct-25

| NO              | UNIT KERJA                | Posisi 31-Oct-25 |         |         |         |           | YtD 31-Oct-25 |         |         |         |         | Target Posisi<br>31-Oct-25 | % Penc. |
|-----------------|---------------------------|------------------|---------|---------|---------|-----------|---------------|---------|---------|---------|---------|----------------------------|---------|
|                 |                           | CFG              | PWG     | SME     | MBG     | TOTAL     | CFG           | PWG     | SME     | MBG     | TOTAL   | TOTAL                      | TOTAL   |
| AREA MEDAN KOTA |                           | 2.139.295        | 412.261 | 206.868 | 191.840 | 2.950.264 | 194.504       | 159.861 | 18.659  | 32.405  | 405.428 | 3.004.159                  | 98,21%  |
| 1               | KCP MEDAN USU             | 45.946           | 10.868  | -       | -       | 56.814    | 23.659        | 6.124   | -       | -       | 29.783  | 35.631                     | 159,45% |
| 2               | KCP MEDAN SUTOMO          | 5.403            | 11.296  | -       | -       | 16.698    | 5.323         | 10.095  | -       | -       | 15.417  | 16.430                     | 101,64% |
| 3               | KCP MEDAN PANCA BUDI      | 17.820           | 5.385   | -       | -       | 23.204    | 9.077         | 2.312   | -       | -       | 11.389  | 19.813                     | 117,11% |
| 4               | KCP MEDAN ISKANDAR MUDA 1 | 76.937           | 35.658  | 5.842   | -       | 118.437   | 1.004         | 11.929  | 5.842   | (40)    | 18.735  | 114.946                    | 103,04% |
| 5               | KCP MEDAN IMAM BONJOL     | 75.620           | 5.988   | -       | 4.142   | 85.750    | 12.133        | 3.639   | -       | 4.142   | 19.915  | 82.274                     | 104,22% |
| 6               | KC MEDAN KEJAKSAAN        | 358.409          | 36.316  | 89.596  | 41.512  | 525.832   | 31.916        | 11.100  | (4.128) | (3.251) | 35.637  | 537.723                    | 97,79%  |
| 7               | KCP MEDAN SIMPANG LIMUN   | 123.055          | 25.017  | 1.724   | 59      | 149.855   | (53)          | 6.374   | 1.724   | (17)    | 8.028   | 162.749                    | 92,08%  |
| 8               | KCP MEDAN MUCHTAR BASRI   | 149.035          | 25.951  | 8.409   | 74      | 183.469   | 12.073        | 8.941   | 8.409   | (243)   | 29.181  | 172.392                    | 106,43% |
| 9               | KCP MEDAN KAMPUNG BARU    | 116.775          | 19.674  | 306     | 4.993   | 141.748   | 7.809         | 9.357   | (1.108) | 4.993   | 21.050  | 149.849                    | 94,59%  |
| 10              | KCP MEDAN PULO BRAYAN     | 207.781          | 23.684  | 4.117   | 12.255  | 247.836   | 17.684        | 9.793   | (392)   | 2.342   | 29.427  | 248.132                    | 99,88%  |
| 11              | KCP MEDAN JUANDA          | 72.182           | 5.534   | 593     | 8.342   | 86.651    | 7.219         | 2.096   | (171)   | 8.148   | 17.293  | 88.438                     | 97,98%  |
| 12              | KCP MEDAN SUKARAMAI       | 103.913          | 30.373  | 20.120  | 6.899   | 161.305   | (3.788)       | 9.975   | 19.705  | 6.657   | 32.550  | 151.573                    | 106,42% |
| 13              | KC MEDAN GAJAH MADA       | 129.533          | 39.533  | 38.775  | 2.874   | 210.715   | 20.830        | 16.196  | (6.459) | (2.045) | 28.522  | 215.072                    | 97,97%  |
| 14              | KCP MEDAN TOMANG ELOK     | 47.576           | 18.330  | 2       | 4.767   | 70.675    | 9.483         | 6.103   | -       | 4.665   | 20.251  | 74.340                     | 95,07%  |
| 15              | KCP MEDAN KRAKATAU        | 116.751          | 21.994  | -       | -       | 138.745   | (2.570)       | 8.444   | (4.436) | -       | 1.438   | 155.759                    | 89,08%  |
| 16              | KC MEDAN S PARMAN         | 158.843          | 25.816  | 21.495  | 56.338  | 262.492   | 29.791        | 8.034   | 1.365   | 3.236   | 42.426  | 279.155                    | 94,03%  |
| 17              | KCP MEDAN GATOT SUBROTO   | 159.308          | 37.586  | -       | 10.464  | 207.358   | 12.106        | 11.949  | -       | 2.964   | 27.019  | 205.431                    | 100,94% |
| 18              | KCP MEDAN ADAM MALIK      | 174.409          | 33.260  | 15.887  | 39.122  | 262.678   | 807           | 17.401  | (1.692) | 852     | 17.369  | 294.452                    | 89,21%  |
|                 |                           |                  |         |         |         |           | -             | -       | -       | -       |         | -                          |         |

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 31-Oct-25

| NO              | UNIT KERJA                   | Posisi 31-Oct-25 |         |        |         |           | YtD 31-Oct-25 |         |         |         |         | Target Posisi<br>31-Oct-25 | % Penc. |
|-----------------|------------------------------|------------------|---------|--------|---------|-----------|---------------|---------|---------|---------|---------|----------------------------|---------|
|                 |                              | CFG              | PWG     | SME    | MBG     | TOTAL     | CFG           | PWG     | SME     | MBG     | TOTAL   | TOTAL                      | TOTAL   |
| AREA MEDAN RAYA |                              | 2.147.657        | 337.104 | 96.289 | 386.301 | 2.967.351 | 156.591       | 136.216 | 15.891  | 18.242  | 326.940 | 3.028.679                  | 97,98%  |
| 1               | KCP CEMARA ASRI              | 69.662           | 6.495   | 2.604  | 17.786  | 96.546    | 19.575        | 4.323   | (625)   | (35)    | 23.238  | 93.999                     | 102,71% |
| 2               | KCP PANGKALAN BRANDAN        | 93.137           | 9.694   | -      | 34.624  | 137.454   | 12.436        | 5.167   | -       | 4.854   | 22.457  | 135.003                    | 101,82% |
| 3               | KCP MEDAN RING ROAD          | 105.411          | 32.445  | 1.272  | 9.573   | 148.701   | 13.384        | 9.975   | 899     | 1.239   | 25.497  | 146.289                    | 101,65% |
| 4               | KC LUBUK PAKAM               | 261.646          | 26.307  | 4.245  | 19.565  | 311.763   | 14.201        | 9.941   | 4.174   | 4.920   | 33.235  | 309.708                    | 100,66% |
| 5               | KCP MEDAN SETIA BUDI         | 208.494          | 31.868  | 13.192 | 12.075  | 265.630   | 20.269        | 12.478  | 13.164  | 4.258   | 50.169  | 250.720                    | 105,95% |
| 6               | KCP MEDAN A.H NASUTION       | 100.930          | 35.928  | 2.167  | 40.887  | 179.913   | 8.285         | 15.591  | 1.952   | 5.986   | 31.814  | 171.186                    | 105,10% |
| 7               | KC BINJAI                    | 109.855          | 36.403  | 25.227 | 24.298  | 195.783   | 11.163        | 12.458  | 453     | 2.357   | 26.432  | 202.451                    | 96,71%  |
| 8               | KCP KABANJAHE                | 91.118           | 26.611  | -      | 41.111  | 158.840   | 6.667         | 14.275  | -       | 1.458   | 22.400  | 157.048                    | 101,14% |
| 9               | KCP MEDAN AKSARA             | 330.838          | 26.807  | 13.598 | 41.201  | 412.444   | 36.546        | 5.903   | (3.957) | (7.256) | 31.236  | 417.288                    | 98,84%  |
| 10              | KCP TEBING TINGGI SUDIRMAN 1 | 239.210          | 34.472  | 14.401 | 33.724  | 321.806   | (9.694)       | 12.041  | (277)   | (550)   | 1.521   | 357.926                    | 89,91%  |
| 11              | KCP STABAT KH ZAINUL ARIFIN  | 146.529          | 23.986  | 4.240  | 37.212  | 211.968   | 3.302         | 11.436  | (327)   | 1.288   | 15.698  | 225.192                    | 94,13%  |
| 12              | KCP MEDAN MARELAN RAYA       | 96.418           | 28.940  | -      | 26.904  | 152.262   | (4.690)       | 12.027  | (21)    | 3.355   | 10.671  | 167.445                    | 90,93%  |
| 13              | KCP MEDAN BELAWAN            | 132.330          | 4.324   | -      | -       | 136.654   | 10.890        | 1.821   | -       | (14)    | 12.697  | 140.224                    | 97,45%  |
| 14              | KCP PERBAUNGAN               | 82.031           | 7.836   | 739    | 19.596  | 110.202   | 8.774         | 5.240   | 739     | (176)   | 14.576  | 113.286                    | 97,28%  |
| 15              | KCP BINJAI JAMIN GINTING     | 80.047           | 4.989   | 14.604 | 27.744  | 127.384   | 5.484         | 3.539   | (282)   | (3.442) | 5.300   | 140.914                    | 90,40%  |
|                 |                              |                  |         |        |         |           | -             | -       | -       | -       |         | -                          |         |

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 31-Oct-25

| NO             | UNIT KERJA                      | Posisi 31-Oct-25 |         |         |           |           | YtD 31-Oct-25 |         |          |         |         | Target Posisi<br>31-Oct-25 | % Penc. |
|----------------|---------------------------------|------------------|---------|---------|-----------|-----------|---------------|---------|----------|---------|---------|----------------------------|---------|
|                |                                 | CFG              | PWG     | SME     | MBG       | TOTAL     | CFG           | PWG     | SME      | MBG     | TOTAL   | TOTAL                      | TOTAL   |
| AREA PEKANBARU |                                 | 4.193.178        | 508.340 | 794.625 | 1.050.210 | 6.546.353 | 307.276       | 252.521 | (29.983) | 25.066  | 554.880 | 6.803.457                  | 96,22%  |
| 1              | KCP PEKANBARU UIR               | 20.605           | 7.447   | -       | -         | 28.051    | 10.526        | 4.518   | -        | -       | 15.045  | 22.597                     | 124,13% |
| 2              | KCP ROKAN HULU PASIR PANGARAIAN | 25.311           | 6.189   | -       | 17.315    | 48.815    | 10.639        | 4.991   | -        | 9.406   | 25.035  | 44.857                     | 108,82% |
| 3              | KCP DURI HANG TUAH 2            | 96.309           | 19.634  | 1.210   | 59.982    | 177.135   | 15.447        | 15.074  | (446)    | 2.173   | 32.249  | 170.619                    | 103,82% |
| 4              | KCP BENGKALIS DURI CPI          | -                | -       | -       | -         | -         | -             | -       | -        | -       | -       | -                          | 0,00%   |
| 5              | KC PEKANBARU SUDIRMAN 1         | 251.812          | 64.433  | 495.806 | 16.236    | 828.287   | 11.820        | 22.130  | 2.669    | 5.057   | 41.677  | 852.594                    | 97,15%  |
| 6              | KCP BAGAN BATU SUDIRMAN 1       | 157.466          | 7.765   | 1.872   | 60.007    | 227.110   | 7.468         | 5.702   | (386)    | 5.093   | 17.877  | 230.674                    | 98,45%  |
| 7              | KCP PEKANBARU UIN SUSKA         | 27.302           | 2.951   | -       | -         | 30.252    | 11.294        | 2.223   | -        | -       | 13.517  | 29.077                     | 104,04% |
| 8              | KC DUMAI                        | 275.303          | 47.138  | 19.933  | 33.287    | 375.661   | 18.491        | 13.352  | (3.243)  | 1.176   | 29.777  | 373.059                    | 100,70% |
| 9              | KCP PEKANBARU ARIFIN AHMAD      | 307.027          | 31.863  | 16.085  | 51.195    | 406.170   | 41.497        | 13.344  | (5.602)  | (5.096) | 44.143  | 407.451                    | 99,69%  |
| 10             | KCP BANGKINANG                  | 142.740          | 17.774  | -       | 35.950    | 196.464   | 21.304        | 11.986  | (38)     | 6.061   | 39.313  | 183.047                    | 107,33% |
| 11             | KCP GUNUNG RAYA KANDIS          | 40.407           | 8.523   | -       | 49.029    | 97.959    | 2.536         | 5.302   | -        | 3.992   | 11.829  | 102.647                    | 95,43%  |
| 12             | KCP RENGAT                      | 170.589          | 6.868   | -       | 49.169    | 226.626   | 4.397         | 4.708   | -        | 3.435   | 12.541  | 230.227                    | 98,44%  |
| 13             | KCP PANGKALAN KERINCI MAHARAJA  | 162.630          | 24.750  | 1.700   | 72.161    | 261.240   | 10.252        | 11.923  | (1.542)  | (313)   | 20.321  | 275.724                    | 94,75%  |
| 14             | KCP PEKANBARU PANAM             | 289.261          | 34.800  | 26.331  | 26.425    | 376.817   | 4.863         | 16.487  | (7.076)  | 2.580   | 16.854  | 388.984                    | 96,87%  |
| 15             | KCP FLAMBOYAN PETAPAHAN         | 78.700           | 9.408   | -       | 60.441    | 148.548   | 12.757        | 7.025   | (55)     | 2.252   | 21.979  | 147.108                    | 100,98% |
| 16             | KC PEKANBARU HARAPAN RAYA       | 242.142          | 31.366  | 173.047 | 19.999    | 466.553   | 16.122        | 11.463  | (11.348) | 4.192   | 20.429  | 488.909                    | 95,43%  |
| 17             | KCP BAGAN SIAPIAPI              | 56.049           | 6.337   | -       | 26.219    | 88.606    | 5.324         | 4.281   | -        | (2.371) | 7.234   | 94.350                     | 93,91%  |
| 18             | KCP TEMBILAHAN                  | 105.257          | 7.053   | -       | 19.854    | 132.164   | (6.617)       | 5.359   | -        | 909     | (350)   | 141.198                    | 93,60%  |
| 19             | KCP UJUNG BATU 1                | 193.286          | 8.440   | 70      | 70.663    | 272.459   | 12.440        | 5.742   | (85)     | (5.598) | 12.499  | 282.664                    | 96,39%  |
| 20             | KCP SIAK                        | 149.821          | 8.454   | 1.407   | 20.637    | 180.319   | 8.947         | 6.366   | 676      | 6.183   | 22.172  | 178.797                    | 100,85% |
| 21             | KCP DURI HANG TUAH 1            | 158.244          | 7.288   | -       | 22.522    | 188.054   | 20.693        | 5.555   | -        | (373)   | 25.876  | 190.056                    | 98,95%  |
| 22             | KCP TELUK KUANTAN               | 139.416          | 20.877  | 2.529   | 97.843    | 260.664   | 5.074         | 10.156  | 934      | 110     | 16.273  | 284.771                    | 91,53%  |
| 23             | KCP PEKANBARU SUDIRMAN ATAS     | 291.842          | 19.384  | 53.767  | 30.679    | 395.671   | 29.265        | 9.908   | (4.202)  | (3.323) | 31.648  | 412.680                    | 95,88%  |
| 24             | KCP DUMAI SUKAJADI              | 137.846          | 12.362  | -       | 61.137    | 211.344   | 2.806         | 4.389   | -        | 2.719   | 9.913   | 231.752                    | 91,19%  |
| 25             | KC DURI                         | 84.669           | 19.137  | -       | 29.456    | 133.262   | 6.497         | 9.072   | (76)     | (6.909) | 8.583   | 156.109                    | 85,36%  |
| 26             | KCP PEKANBARU RUMBAI            | 96.089           | 11.964  | -       | 14.960    | 123.013   | 7.652         | 6.785   | (37)     | (4.288) | 10.113  | 148.700                    | 82,73%  |
| 27             | KCP PANAM RAYA                  | 108.663          | 13.609  | 850     | 45.076    | 168.198   | 2.198         | 7.803   | (125)    | (5.106) | 4.769   | 189.133                    | 88,93%  |
| 28             | KCP SELAT PANJANG               | 84.998           | 6.408   | 18      | -         | 91.424    | 1.631         | 4.697   | -        | (11)    | 6.318   | 94.720                     | 96,52%  |
| 29             | KCP PEKANBARU NANGKA            | 144.690          | 29.524  | -       | 18.771    | 192.985   | 9.347         | 14.286  | -        | 2.621   | 26.254  | 205.644                    | 93,84%  |
| 30             | KCP PEKANBARU SUDIRMAN          | 154.707          | 16.596  | -       | 41.198    | 212.500   | 2.606         | 7.893   | -        | 495     | 10.993  | 245.309                    | 86,63%  |
|                |                                 |                  |         |         |           |           | -             | -       | -        | -       | -       | -                          |         |

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 31-Oct-25

| NO                   | UNIT KERJA                  | Posisi 31-Oct-25 |         |         |         |           | YtD 31-Oct-25 |         |        |         |          | Target Posisi<br>31-Oct-25 | % Penc. |
|----------------------|-----------------------------|------------------|---------|---------|---------|-----------|---------------|---------|--------|---------|----------|----------------------------|---------|
|                      |                             | CFG              | PWG     | SME     | MBG     | TOTAL     | CFG           | PWG     | SME    | MBG     | TOTAL    | TOTAL                      | TOTAL   |
| AREA PEMATANGSIANTAR |                             | 2.382.215        | 406.261 | 242.665 | 444.339 | 3.475.480 | 126.045       | 147.427 | 58.095 | (2.538) | 329.029  | 3.551.637                  | 97,86%  |
| 1                    | KCP KOTA PINANG             | 117.635          | 6.594   | -       | 23.477  | 147.707   | 21.849        | 4.303   | (97)   | 4.072   | 30.127   | 132.450                    | 111,52% |
| 2                    | KCP GUNUNG TUA              | 83.213           | 42.250  | 116     | 56.364  | 181.942   | 9.362         | 14.481  | (151)  | 2.551   | 26.242   | 181.863                    | 100,04% |
| 3                    | KCP SIPIROK                 | 93.289           | 5.831   | -       | 30.484  | 129.604   | 4.967         | 3.080   | -      | 6.337   | 14.383   | 128.706                    | 100,70% |
| 4                    | KC PADANGSIDEMPUAN          | 212.874          | 65.239  | 47.775  | 33.769  | 359.658   | 25.130        | 23.183  | 16.867 | (1.274) | 63.906   | 341.122                    | 105,43% |
| 5                    | KCP TANJUNG BALAI           | 117.948          | 42.364  | 75      | 17.561  | 177.949   | 1.179         | 13.673  | (19)   | (1.144) | 13.689   | 187.982                    | 94,66%  |
| 6                    | KCP AEK KANOPAN             | 137.572          | 8.809   | 8       | 19.881  | 166.269   | (761)         | 4.727   | (44)   | 3.353   | 7.274    | 176.541                    | 94,18%  |
| 7                    | KC SIBOLGA                  | 187.153          | 27.102  | -       | 19.614  | 233.869   | 12.679        | 11.852  | -      | 555     | 25.087   | 235.912                    | 99,13%  |
| 8                    | KC RANTAU PRAPAT            | 374.521          | 52.873  | 83.846  | 36.650  | 547.891   | (4.922)       | 17.832  | 25.730 | (6.061) | 32.580   | 568.078                    | 96,45%  |
| 9                    | KC PEMATANGSIANTAR PERINTIS | 249.114          | 46.733  | 102.657 | 30.019  | 428.523   | 9.630         | 12.889  | 16.623 | 366     | 39.507   | 440.639                    | 97,25%  |
| 10                   | KCP PEMATANGSIANTAR SUTOMO  | 188.859          | 10.204  | 8.005   | 30.814  | 237.882   | 20.850        | 4.413   | (689)  | (3.761) | 20.813   | 242.975                    | 97,90%  |
| 11                   | KCP PANYABUNGAN             | 116.613          | 17.014  | 52      | 15.683  | 149.363   | 2.427         | 6.645   | (16)   | (2.828) | 6.228    | 163.797                    | 91,19%  |
| 12                   | KCP SIBUHUAN                | 105.470          | 24.979  | -       | 36.691  | 167.140   | 11.453        | 10.351  | -      | (960)   | 20.845   | 170.394                    | 98,09%  |
| 13                   | KCP KISARAN                 | 186.627          | 46.459  | -       | 47.549  | 280.635   | 19.599        | 20.551  | -      | 1.158   | 41.308   | 272.702                    | 102,91% |
| 14                   | KCP INDRAPURA               | 211.327          | 9.808   | 131     | 22.182  | 243.448   | (7.397)       | (552)   | (109)  | (5.308) | (13.366) | 280.637                    | 86,75%  |

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Oct-25 ( tanggal 1 s/d tanggal 31-Oct-25)

| NO                | UNIT KERJA                  | Posisi 30-Sep-25 |         |        |        |         | Sampai dengan tanggal 31-Oct-25 |         |        |         |           |
|-------------------|-----------------------------|------------------|---------|--------|--------|---------|---------------------------------|---------|--------|---------|-----------|
|                   |                             | CFG              | PWG     | SME    | MBG    | TOTAL   | CFG                             | PWG     | SME    | MBG     | TOTAL     |
| REGION II / MEDAN |                             | 375.027          | 469.418 | 21.676 | 95.203 | 961.324 | 373.798                         | 501.895 | 29.724 | 100.618 | 1.006.035 |
| 1                 | AREA BATAM                  | 54.420           | 62.859  | 2.126  | 12.203 | 131.607 | 59.402                          | 67.816  | 5.719  | 16.230  | 149.168   |
| 2                 | AREA MEDAN KOTA             | 73.656           | 101.726 | 1.500  | 10.175 | 187.057 | 61.377                          | 106.903 | 11.650 | 7.385   | 187.315   |
| 3                 | AREA MEDAN RAYA             | 60.109           | 86.935  | 8.960  | 16.568 | 172.572 | 62.808                          | 88.186  | 3.115  | 17.901  | 172.010   |
| 4                 | AREA PEKANBARU              | 127.281          | 120.462 | 4.500  | 40.612 | 292.855 | 127.471                         | 122.634 | 8.740  | 42.232  | 301.077   |
| 5                 | AREA PEMATANGSIANTAR        | 59.561           | 97.437  | 4.590  | 15.645 | 177.233 | 62.740                          | 116.355 | 500    | 16.870  | 196.466   |
|                   |                             |                  |         |        |        |         |                                 |         |        |         |           |
| AREA BATAM        |                             | 54.420           | 62.859  | 2.126  | 12.203 | 131.607 | 59.402                          | 67.816  | 5.719  | 16.230  | 149.168   |
| 1                 | KC BATAM WINDSOR CENTRAL    | 6.624            | 12.379  | 2.126  | 1.105  | 22.234  | 7.292                           | 10.343  | 2.269  | 1.895   | 21.799    |
| 2                 | KC TANJUNG PINANG           | 3.448            | 10.128  | -      | 695    | 14.270  | 3.762                           | 12.069  | -      | 1.315   | 17.146    |
| 3                 | KCP BATAM BATU AJI          | 2.785            | 9.021   | -      | 1.975  | 13.782  | 5.468                           | 10.111  | -      | 2.020   | 17.599    |
| 4                 | KCP TANJUNG BALAI KARIMUN   | 7.479            | 6.073   | -      | 350    | 13.902  | 5.060                           | 4.701   | -      | 370     | 10.131    |
| 5                 | KCP BINTAN CENTER           | 5.664            | 5.708   | -      | 55     | 11.427  | 7.216                           | 5.991   | -      | 190     | 13.397    |
| 6                 | KCP BATAM CENTER            | 1.944            | 7.057   | -      | 1.408  | 10.409  | 1.436                           | 12.230  | -      | 1.800   | 15.467    |
| 7                 | KCP BATAM BOTANIA GARDEN    | 3.022            | 4.658   | -      | -      | 7.680   | 2.379                           | 5.189   | -      | 300     | 7.868     |
| 8                 | KCP BATAM BENGKONG          | 3.719            | 886     | -      | 1.600  | 6.205   | 2.895                           | 700     | -      | 1.730   | 5.325     |
| 9                 | KCP BATAM RADEN PATAH       | 4.781            | 1.236   | -      | -      | 6.017   | 4.346                           | 1.229   | 350    | -       | 5.925     |
| 10                | KCP BATAM GRAND NIAGA MAS   | 1.761            | 976     | -      | 2.020  | 4.758   | 4.307                           | 1.460   | 3.100  | 3.225   | 12.092    |
| 11                | KCP BATAM SEKUPANG          | 1.418            | 498     | -      | 1.200  | 3.116   | 1.484                           | 565     | -      | 990     | 3.039     |
| 12                | KCP BATAMINDO               | 2.895            | 1.325   | -      | 1.350  | 5.570   | 4.431                           | 1.279   | -      | 1.060   | 6.770     |
| 13                | KCP TANJUNG BALAI KARIMUN   | -                | -       | -      | -      | -       | -                               | -       | -      | -       | -         |
| 14                | KCP TANJUNG UBAN            | 1.716            | 860     | -      | 445    | 3.021   | 2.256                           | 533     | -      | 1.335   | 4.124     |
| 15                | KCP BATUAJI                 | 3.809            | 1.209   | -      | -      | 5.018   | 3.116                           | 651     | -      | -       | 3.766     |
| 16                | KCP ANAMBAS                 | 1.486            | 518     | -      | -      | 2.004   | 950                             | 323     | -      | -       | 1.273     |
| 17                | KCP NATUNA                  | 1.870            | 273     | -      | -      | 2.143   | 2.935                           | 439     | -      | -       | 3.374     |
| 18                | KCP ANAMBAS JEMAJA          | -                | 54      | -      | -      | 54      | 70                              | 4       | -      | -       | 74        |
|                   |                             |                  |         |        |        |         |                                 |         |        |         |           |
| AREA MEDAN KOTA   |                             | 73.656           | 101.726 | 1.500  | 10.175 | 187.057 | 61.377                          | 106.903 | 11.650 | 7.385   | 187.315   |
| 1                 | KC MEDAN S PARMAN           | 7.544            | 6.559   | -      | 2.630  | 16.733  | 6.908                           | 7.575   | -      | 2.560   | 17.043    |
| 2                 | KC MEDAN KEJAKSAAN          | 15.850           | 7.160   | 1.500  | 1.400  | 25.910  | 12.092                          | 9.835   | 3.000  | 600     | 25.527    |
| 3                 | KCP MEDAN PULO BRAYAN       | 13.280           | 7.114   | -      | 675    | 21.068  | 4.871                           | 4.356   | -      | 675     | 9.902     |
| 4                 | KCP MEDAN USU               | 2.753            | 1.028   | -      | -      | 3.781   | 4.235                           | 1.349   | -      | -       | 5.584     |
| 5                 | KCP MEDAN SUKARAMAI         | 575              | 10.748  | -      | 800    | 12.123  | 2.604                           | 9.377   | 150    | 450     | 12.581    |
| 6                 | KCP MEDAN MUCHTAR BASRI     | 5.382            | 7.806   | -      | -      | 13.188  | 3.599                           | 8.091   | 8.400  | -       | 20.090    |
| 7                 | KCP MEDAN ADAM MALIK        | 3.901            | 12.063  | -      | 1.220  | 17.184  | 3.238                           | 9.622   | 100    | 1.270   | 14.230    |
| 8                 | KCP MEDAN GATOT SUBROTO     | 4.061            | 9.684   | -      | 675    | 14.420  | 3.608                           | 9.042   | -      | 560     | 13.210    |
| 9                 | KC MEDAN GAJAH MADA         | 5.145            | 7.737   | -      | -      | 12.882  | 3.657                           | 13.306  | -      | -       | 16.963    |
| 10                | KCP MEDAN ISKANDAR MUDA 1   | 135              | 9.684   | -      | -      | 9.819   | 1.605                           | 10.248  | -      | -       | 11.853    |
| 11                | KCP MEDAN SIMPANG LIMUN     | 2.201            | 4.422   | -      | -      | 6.623   | 1.940                           | 4.836   | -      | -       | 6.776     |
| 12                | KCP MEDAN KAMPUNG BARU      | 3.099            | 4.689   | -      | 200    | 7.988   | 4.286                           | 5.799   | -      | 650     | 10.736    |
| 13                | KCP MEDAN TOMANG ELOK       | 2.449            | 4.104   | -      | 700    | 7.253   | 2.134                           | 4.198   | -      | 320     | 6.652     |
| 14                | KCP MEDAN JUANDA            | 2.272            | 472     | -      | 1.525  | 4.269   | 2.380                           | 195     | -      | 300     | 2.875     |
| 15                | KCP MEDAN KRAKATAU          | 2.431            | 4.341   | -      | -      | 6.772   | 1.424                           | 5.925   | -      | -       | 7.349     |
| 16                | KCP MEDAN SUTOMO            | -                | 2.546   | -      | -      | 2.546   | 50                              | 2.323   | -      | -       | 2.373     |
| 17                | KCP MEDAN PANCA BUDI        | 280              | 794     | -      | -      | 1.074   | 1.230                           | 305     | -      | -       | 1.535     |
| 18                | KCP MEDAN IMAM BONJOL       | 2.298            | 776     | -      | 350    | 3.424   | 1.516                           | 520     | -      | -       | 2.036     |
|                   |                             |                  |         |        |        |         |                                 |         |        |         |           |
| AREA MEDAN RAYA   |                             | 60.109           | 86.935  | 8.960  | 16.568 | 172.572 | 62.808                          | 88.186  | 3.115  | 17.901  | 172.010   |
| 1                 | KCP MEDAN AKSARA            | 9.331            | 6.219   | -      | 75     | 15.625  | 10.841                          | 8.391   | 3.115  | 800     | 23.147    |
| 2                 | KC LUBUK PAKAM              | 7.107            | 6.232   | -      | 775    | 14.115  | 7.095                           | 6.522   | -      | 815     | 14.433    |
| 3                 | KC BINJAI                   | 3.571            | 9.485   | 3.500  | 1.190  | 17.746  | 2.570                           | 10.066  | -      | 1.150   | 13.786    |
| 4                 | KCP MEDAN SETIA BUDI        | 8.569            | 6.633   | 5.460  | 500    | 21.162  | 7.392                           | 8.862   | -      | 500     | 16.754    |
| 5                 | KCP STABAT KH ZAINUL ARIFIN | 4.453            | 6.207   | -      | 1.055  | 11.715  | 3.775                           | 5.413   | -      | 2.841   | 12.028    |
| 6                 | KCP MEDAN A.H NASUTION      | 3.023            | 11.946  | -      | 1.933  | 16.902  | 4.577                           | 11.019  | -      | 3.080   | 18.676    |
| 7                 | KCP TEBING TINGGI SUDIRMAN  | 2.906            | 10.141  | -      | 1.550  | 14.597  | 2.554                           | 10.772  | -      | 1.620   | 14.946    |
| 8                 | KCP MEDAN RING ROAD         | 2.901            | 10.196  | -      | 815    | 13.911  | 4.204                           | 7.847   | -      | -       | 12.052    |
| 9                 | KCP MEDAN MARELAN RAYA      | 1.055            | 6.713   | -      | 1.430  | 9.198   | 927                             | 6.401   | -      | 1.475   | 8.802     |
| 10                | KCP KABANJAHE               | 1.350            | 7.941   | -      | 1.800  | 11.091  | 2.208                           | 8.696   | -      | 1.950   | 12.854    |
| 11                | KCP CEMARA ASRI             | 2.232            | 648     | -      | 450    | 3.330   | 3.025                           | 1.485   | -      | 625     | 5.134     |
| 12                | KCP PANGKALAN BRANDAN       | 3.211            | 1.489   | -      | 2.250  | 6.949   | 3.528                           | 442     | -      | 1.235   | 5.205     |
| 13                | KCP MEDAN BELAWAN           | 4.837            | 558     | -      | -      | 5.395   | 3.728                           | 338     | -      | -       | 4.066     |
| 14                | KCP PERBAUNGAN              | 3.643            | 1.562   | -      | 1.630  | 6.835   | 3.600                           | 1.243   | -      | 500     | 5.343     |
| 15                | KCP BINJAI JAMIN GINTING    | 1.921            | 963     | -      | 1.115  | 3.999   | 2.783                           | 692     | -      | 1.310   | 4.785     |



# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Oct-25 ( tanggal 1 s/d tanggal 31-Oct-25)

| NO                   | UNIT KERJA                  | Posisi 30-Sep-25 |         |       |        |         | Sampai dengan tanggal 31-Oct-25 |         |       |        |         |
|----------------------|-----------------------------|------------------|---------|-------|--------|---------|---------------------------------|---------|-------|--------|---------|
|                      |                             | CFG              | PWG     | SME   | MBG    | TOTAL   | CFG                             | PWG     | SME   | MBG    | TOTAL   |
| AREA PEKANBARU       |                             | 127.281          | 120.462 | 4.500 | 40.612 | 292.855 | 127.471                         | 122.634 | 8.740 | 42.232 | 301.077 |
| 1                    | KC PEKANBARU SUDIRMAN 1     | 8.238            | 17.223  | -     | 1.425  | 26.886  | 8.309                           | 19.036  | 4.350 | 945    | 32.640  |
| 2                    | KCP PEKANBARU NANGKA        | 6.670            | 11.921  | -     | 925    | 19.516  | 2.388                           | 16.523  | -     | 2.110  | 21.021  |
| 3                    | KC PEKANBARU HARAPAN RAY/   | 5.083            | 9.510   | 3.000 | 1.090  | 18.682  | 6.716                           | 10.046  | 500   | 840    | 18.102  |
| 4                    | KC DUMAI                    | 9.638            | 9.923   | 1.150 | 1.490  | 22.201  | 12.936                          | 11.257  | 990   | 300    | 25.483  |
| 5                    | KCP PEKANBARU ARIFIN AHMAI  | 10.398           | 8.879   | -     | 1.120  | 20.397  | 10.267                          | 9.054   | -     | 925    | 20.246  |
| 6                    | KCP PEKANBARU PANAM         | 5.110            | 9.258   | -     | 1.356  | 15.724  | 9.143                           | 8.788   | 500   | 1.850  | 20.282  |
| 7                    | KCP DURI HANG TUAH 1        | 9.961            | 1.484   | -     | 830    | 12.275  | 5.023                           | 1.484   | -     | 1.075  | 7.583   |
| 8                    | KCP PANGKALAN KERINCI MAH.  | 5.653            | 4.403   | -     | 3.385  | 13.442  | 5.061                           | 6.966   | -     | 3.110  | 15.137  |
| 9                    | KCP BAGAN BATU SUDIRMAN 1   | 2.587            | 970     | -     | 2.425  | 5.982   | 2.768                           | 701     | -     | 2.850  | 6.319   |
| 10                   | KCP BANGKINANG              | 3.948            | 4.251   | -     | 1.955  | 10.154  | 5.025                           | 4.034   | -     | 1.040  | 10.099  |
| 11                   | KCP ROKAN HULU PASIR PANGA/ | 1.284            | 1.140   | -     | 1.171  | 3.596   | 945                             | 805     | -     | 1.250  | 3.000   |
| 12                   | KCP DUMAI SUKAJADI          | 1.494            | 1.299   | -     | 1.265  | 4.058   | 3.548                           | 1.238   | -     | 2.500  | 7.286   |
| 13                   | KCP PEKANBARU SUDIRMAN AT   | 9.139            | 4.413   | 350   | 300    | 14.203  | 7.247                           | 3.484   | 2.000 | 810    | 13.541  |
| 14                   | KCP PEKANBARU SUDIRMAN      | 5.522            | 2.725   | -     | 2.045  | 10.292  | 3.583                           | 3.402   | -     | 1.280  | 8.265   |
| 15                   | KCP DURI HANG TUAH 2        | 1.950            | 4.103   | -     | 2.400  | 8.453   | 4.065                           | 1.889   | -     | 1.100  | 7.055   |
| 16                   | KCP SIAK                    | 4.195            | 1.684   | -     | 850    | 6.729   | 4.231                           | 1.818   | -     | 1.360  | 7.409   |
| 17                   | KCP UJUNG BATU 1            | 5.587            | 1.785   | -     | 2.710  | 10.082  | 6.645                           | 1.121   | -     | 2.447  | 10.214  |
| 18                   | KCP BENGKALIS DURI CPI      | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 19                   | KCP RENGAT                  | 5.877            | 1.416   | -     | 2.050  | 9.344   | 3.106                           | 803     | -     | 2.770  | 6.679   |
| 20                   | KCP GUNUNG RAYA KANDIS      | 1.881            | 1.279   | -     | 1.825  | 4.985   | 1.263                           | 587     | -     | 1.700  | 3.550   |
| 21                   | KCP FLAMBOYAN PETAPAHAN     | 2.365            | 2.133   | -     | 2.620  | 7.118   | 3.155                           | 1.863   | -     | 3.150  | 8.169   |
| 22                   | KC DURI                     | 2.971            | 5.072   | -     | -      | 8.043   | 3.330                           | 3.753   | -     | 450    | 7.533   |
| 23                   | KCP PANAM RAYA              | 3.737            | 2.952   | -     | 1.000  | 7.689   | 3.886                           | 3.026   | -     | 1.000  | 7.911   |
| 24                   | KCP BAGAN SIAPIAPI          | 1.542            | 974     | -     | 1.170  | 3.686   | 1.211                           | 634     | -     | 1.400  | 3.245   |
| 25                   | KCP TEMBILAHAN              | 1.939            | 1.358   | -     | 1.410  | 4.707   | 1.965                           | 988     | -     | 1.080  | 4.033   |
| 26                   | KCP TELUK KUANTAN           | 3.143            | 5.112   | -     | 3.795  | 12.050  | 4.191                           | 5.283   | 400   | 4.890  | 14.764  |
| 27                   | KCP PEKANBARU RUMBAI        | 1.904            | 2.448   | -     | -      | 4.352   | 1.054                           | 2.489   | -     | -      | 3.543   |
| 28                   | KCP SELAT PANJANG           | 2.010            | 1.264   | -     | -      | 3.274   | 2.213                           | 812     | -     | -      | 3.025   |
| 29                   | KCP PEKANBARU UIR           | 1.562            | 880     | -     | -      | 2.441   | 1.025                           | 476     | -     | -      | 1.501   |
| 30                   | KCP PEKANBARU UIN SUSKA     | 1.891            | 603     | -     | -      | 2.494   | 3.172                           | 271     | -     | -      | 3.443   |
| AREA PEMATANGSIANTAR |                             | 59.561           | 97.437  | 4.590 | 15.645 | 177.233 | 62.740                          | 116.355 | 500   | 16.870 | 196.466 |
| 1                    | KC PADANGSIDEMPUAN          | 9.519            | 20.979  | -     | 890    | 31.388  | 8.723                           | 31.773  | -     | 1.185  | 41.682  |
| 2                    | KCP KISARAN                 | 4.904            | 15.043  | -     | 2.495  | 22.442  | 7.726                           | 14.037  | -     | 2.135  | 23.897  |
| 3                    | KCP GUNUNG TUA              | 4.269            | 8.504   | -     | 1.670  | 14.443  | 4.072                           | 11.107  | -     | 2.375  | 17.554  |
| 4                    | KC RANTAU PRAPAT            | 2.677            | 14.881  | 3.740 | 1.020  | 22.318  | 3.354                           | 14.320  | -     | 1.250  | 18.924  |
| 5                    | KC PEMATANGSIANTAR PERINT   | 4.034            | 8.220   | 850   | 1.030  | 14.134  | 7.428                           | 9.625   | 500   | 910    | 18.463  |
| 6                    | KC SIBOLGA                  | 5.065            | 5.499   | -     | 910    | 11.474  | 5.309                           | 8.983   | -     | 1.250  | 15.543  |
| 7                    | KCP TANJUNG BALAI           | 3.370            | 9.534   | -     | 450    | 13.354  | 1.842                           | 9.871   | -     | 320    | 12.034  |
| 8                    | KCP INDRAPURA               | 3.467            | 390     | -     | -      | 3.857   | 3.058                           | 310     | -     | -      | 3.368   |
| 9                    | KCP PEMATANGSIANTAR SUTOI   | 5.425            | 1.214   | -     | 500    | 7.139   | 4.590                           | 1.747   | -     | 550    | 6.888   |
| 10                   | KCP PANYABUNGAN             | 3.083            | 3.608   | -     | 790    | 7.481   | 1.657                           | 3.444   | -     | 630    | 5.731   |
| 11                   | KCP SIBUHUAN                | 3.887            | 7.281   | -     | 1.450  | 12.618  | 2.405                           | 8.257   | -     | 1.250  | 11.912  |
| 12                   | KCP AEK KANOPAN             | 2.844            | 721     | -     | 1.190  | 4.755   | 3.129                           | 966     | -     | 850    | 4.945   |
| 13                   | KCP SIPIROK                 | 2.243            | 827     | -     | 1.185  | 4.255   | 3.971                           | 1.102   | -     | 1.630  | 6.703   |
| 14                   | KCP KOTA PINANG             | 4.773            | 737     | -     | 770    | 6.280   | 5.474                           | 814     | -     | 1.705  | 7.993   |
| KFO                  |                             |                  |         |       |        |         | -                               | -       | -     | -      |         |
| 1                    | KFO MIKRO PANDAN KOTA       | -                | -       | -     | 740    | 740     | -                               | -       | -     | 280    | 280     |
| 2                    | KFF MEDAN UNIV. ISLAM SUMA  | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 3                    | KFF SIMALUNGUN BRIDGESTON   | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 4                    | KFF TAPANULI UNIVERSITAS ML | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 5                    | KFF PADANGSIDEMPUAN UIN SY  | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 6                    | KFF MEDAN KEMENTERIAN AGAN  | -                | -       | -     | -      | -       | -                               | -       | -     | -      | -       |
| 7                    | KF MIKRO BALIGE             | -                | -       | -     | 555    | 555     | -                               | -       | -     | 550    | 550     |



Kinerja Produk Consumer (CFG)

Posisi 31-Oct-2025

| NO                | UNIT KERJA                   | Posisi 31-Oct-2025 |           |         |           |            | Growth Ytd |          |         |          |          | Growth MtD<br>31-Oct-25 | Target<br>Posisi 31-<br>Oct-25 | % Penc. |
|-------------------|------------------------------|--------------------|-----------|---------|-----------|------------|------------|----------|---------|----------|----------|-------------------------|--------------------------------|---------|
|                   |                              | Mitraguna          | Pensiun   | Oto     | Griya     | TOTAL      | Mitraguna  | Pensiun  | Oto     | Griya    | TOTAL    |                         |                                |         |
| REGION II / MEDAN |                              | 8.644.861          | 1.600.441 | 577.194 | 1.983.941 | 12.806.437 | 753.298    | 55.005   | 120.357 | 29.823   | 958.484  | 124.487                 | 13.046.039                     | 98,16%  |
| AREA BATAM        |                              | 1.326.190          | 99.344    | 82.860  | 435.699   | 1.944.093  | 114.433    | 4.076    | 12.067  | 43.490   | 174.067  | 20.707                  | 1.967.825                      | 98,79%  |
| 1                 | KCP ANAMBAS                  | 55.435             | 4.607     | 139     | 272       | 60.453     | (11.105)   | 389      | (23)    | (29)     | (10.769) | 45                      | 65.025                         | 92,97%  |
| 2                 | KCP BATAM CENTER             | 70.983             | 25.978    | 6.064   | 34.228    | 137.253    | (328)      | (1.705)  | 908     | 1.220    | 95       | (372)                   | 145.889                        | 94,08%  |
| 3                 | KCP TANJUNG BALAI KARIMUN 2  | -                  | -         | -       | -         | -          | (72.606)   | (763)    | (84)    | (5.529)  | (78.982) | (81.398)                | -                              | 0,00%   |
| 4                 | KCP TANJUNG UBAN             | 61.118             | 2.824     | 1.007   | 10.178    | 75.127     | (3.644)    | 689      | 452     | 8.662    | 6.158    | 1.576                   | 76.308                         | 98,45%  |
| 5                 | KCP ANAMBAS JEMAJA           | 88                 | -         | -       | -         | 88         | 9          | -        | -       | -        | 9        | 62                      | 78                             | 112,00% |
| 6                 | KCP BATAM GRAND NIAGA MAS    | 53.170             | 272       | 2.813   | 59.489    | 115.743    | 3.470      | (8)      | 1.127   | 2.677    | 7.266    | 2.286                   | 130.550                        | 88,66%  |
| 7                 | KCP BATAM BATU AJI           | 80.105             | 2.076     | 10.549  | 39.179    | 131.908    | 4.293      | 286      | 937     | (720)    | 4.797    | (794)                   | 138.671                        | 95,12%  |
| 8                 | KCP BATAM SEKUPANG           | 18.429             | 737       | 9.000   | 8.700     | 36.866     | 7.746      | 498      | (1.552) | 4.797    | 11.489   | 342                     | 44.532                         | 82,79%  |
| 9                 | KCP NATUNA                   | 54.231             | 4.420     | -       | -         | 58.651     | 9.165      | 370      | -       | -        | 9.535    | 1.830                   | 57.211                         | 102,52% |
| 10                | KCP BATAMINDO                | 103.126            | 612       | 6.344   | 21.337    | 131.419    | 13.683     | 528      | 1.626   | 1.474    | 17.311   | 1.690                   | 122.231                        | 107,52% |
| 11                | KCP BATAM BENGKONG           | 72.869             | 3.799     | 9.550   | 19.997    | 106.214    | 8.598      | (37)     | 3.338   | 2.734    | 14.633   | 1.643                   | 101.093                        | 105,07% |
| 12                | KCP BATAM BOTANIA GARDEN     | 41.386             | 3.375     | 7.496   | 26.419    | 78.677     | 8.900      | (258)    | 1.021   | 864      | 10.527   | 439                     | 85.232                         | 92,31%  |
| 13                | KCP TANJUNG BALAI KARIMUN 1  | 211.430            | 25.932    | 1.973   | 6.954     | 246.289    | 80.200     | 1.433    | 356     | 5.678    | 87.667   | 83.468                  | 245.515                        | 100,32% |
| 14                | KCP TANJUNG PINANG           | 133.617            | 13.503    | 1.045   | 10.580    | 158.744    | 8.606      | 2.812    | 157     | 2.879    | 14.454   | 1.099                   | 162.791                        | 97,51%  |
| 15                | KCP BATUAJI                  | 19.326             | 12        | 8.592   | 63.844    | 91.773     | 5.023      | 12       | 983     | 12.336   | 18.354   | 2.036                   | 94.346                         | 97,27%  |
| 16                | KCP BINTAN CENTER            | 145.797            | 8.820     | 3.527   | 5.226     | 163.370    | 19.913     | (741)    | 245     | 1.761    | 21.177   | 5.056                   | 151.972                        | 107,50% |
| 17                | KCP BATAM RADEN PATAH        | 66.240             | 971       | 6.150   | 69.714    | 143.075    | 16.327     | 487      | (775)   | (4.506)  | 11.533   | 1.211                   | 149.582                        | 95,65%  |
| 18                | KC BATAM WINDSOR CENTRAL     | 138.841            | 1.406     | 8.611   | 59.584    | 208.442    | 16.183     | 84       | 3.352   | 9.192    | 28.811   | 488                     | 196.796                        | 105,92% |
| AREA MEDAN KOTA   |                              | 1.559.560          | 193.778   | 71.834  | 314.123   | 2.139.295  | 175.778    | 9.610    | 6.844   | 2.272    | 194.504  | 15.649                  | 2.166.943                      | 98,72%  |
| 1                 | KCP MEDAN ADAM MALIK         | 99.165             | 5.095     | 3.949   | 66.200    | 174.409    | 8.861      | 3.179    | (337)   | (10.896) | 807      | (1.461)                 | 189.734                        | 91,92%  |
| 2                 | KCP MEDAN GATOT SUBROTO      | 136.656            | 3.631     | 5.807   | 13.214    | 159.308    | 8.518      | 673      | (1.848) | 4.763    | 12.106   | 2.040                   | 159.845                        | 99,66%  |
| 3                 | KCP MEDAN GAJAH MADA         | 78.196             | 23.782    | 6.124   | 21.431    | 129.533    | 15.868     | 2.277    | 1.127   | 1.558    | 20.830   | 2.223                   | 119.815                        | 108,11% |
| 4                 | KCP MEDAN SUKARAMAI          | 84.140             | 6.211     | 3.442   | 10.121    | 103.913    | (5.032)    | 842      | 503     | (102)    | (3.788)  | 457                     | 118.027                        | 88,04%  |
| 5                 | KCP MEDAN KRAKATAU           | 89.050             | 9.812     | 2.121   | 15.769    | 116.751    | (5.147)    | 312      | 398     | 1.866    | (2.570)  | (244)                   | 130.324                        | 89,59%  |
| 6                 | KCP MEDAN TOMANG ELOK        | 33.989             | 2.195     | 4.688   | 6.704     | 47.576     | 9.055      | 315      | (745)   | 858      | 9.483    | 696                     | 45.479                         | 104,61% |
| 7                 | KCP MEDAN JUANDA             | 47.281             | 5.761     | 2.462   | 16.678    | 72.182     | 6.884      | 263      | 1.041   | (968)    | 7.219    | 1.230                   | 75.712                         | 95,34%  |
| 8                 | KCP MEDAN SUTOMO             | 2.577              | 272       | 1.522   | 1.031     | 5.403      | 2.497      | 272      | 1.522   | 1.031    | 5.323    | (19)                    | 8.370                          | 64,54%  |
| 9                 | KCP MEDAN S PARMAN           | 122.975            | 18.384    | 4.575   | 12.909    | 158.843    | 32.050     | 14       | (612)   | (1.662)  | 29.791   | 3.187                   | 155.649                        | 102,05% |
| 10                | KCP MEDAN KAMPUNG BARU       | 64.119             | 30.834    | 4.736   | 17.085    | 116.775    | 10.844     | (2.281)  | 671     | (1.425)  | 7.809    | 1.884                   | 124.853                        | 93,53%  |
| 11                | KCP MEDAN SIMPANG LIMUN      | 76.346             | 32.886    | 3.429   | 10.394    | 123.055    | 4.321      | (893)    | (668)   | (2.812)  | (53)     | (703)                   | 135.676                        | 90,70%  |
| 12                | KCP MEDAN PULO BRAYAN        | 160.670            | 19.010    | 3.936   | 24.165    | 207.781    | 14.744     | 734      | (126)   | 2.332    | 17.684   | (505)                   | 203.447                        | 102,13% |
| 13                | KCP MEDAN IMAM BONJOL        | 47.238             | 206       | 3.735   | 24.440    | 75.620     | 10.412     | 14       | 2.336   | (629)    | 12.133   | 632                     | 73.395                         | 103,03% |
| 14                | KCP MEDAN ISKANDAR MUDA 1    | 53.770             | 7.085     | 2.101   | 13.981    | 76.937     | 2.475      | (574)    | 428     | (1.325)  | 1.004    | 538                     | 84.523                         | 91,03%  |
| 15                | KCP MEDAN PANCA BUDI         | 15.863             | 92        | 998     | 867       | 17.820     | 8.908      | (2)      | (298)   | 469      | 9.077    | 970                     | 16.629                         | 107,16% |
| 16                | KCP MEDAN MUCHTAR BASRI      | 121.822            | 10.759    | 2.717   | 13.737    | 149.035    | 11.045     | 1.123    | 1.185   | (1.280)  | 12.073   | 741                     | 150.143                        | 99,26%  |
| 17                | KCP MEDAN KEJAKSAAN          | 288.489            | 16.957    | 10.733  | 42.230    | 358.409    | 20.244     | 3.238    | (79)    | 8.513    | 31.916   | 1.743                   | 345.001                        | 103,89% |
| 17                | KCP MEDAN USU                | 37.214             | 807       | 4.758   | 3.167     | 45.946     | 19.231     | 102      | 2.345   | 1.982    | 23.659   | 2.240                   | 30.319                         | 151,54% |
| AREA MEDAN RAYA   |                              | 1.597.603          | 266.598   | 48.540  | 234.916   | 2.147.657  | 122.946    | 21.347   | 14.321  | (2.023)  | 156.591  | 23.401                  | 2.178.372                      | 98,59%  |
| 1                 | KCP PERBAUNGAN               | 60.807             | 17.577    | 2.036   | 1.611     | 82.031     | 8.760      | (1.339)  | 453     | 900      | 8.774    | 2.370                   | 82.762                         | 99,12%  |
| 2                 | KCP MEDAN MARELAN RAYA       | 74.436             | 7.726     | 2.214   | 12.042    | 96.418     | (4.672)    | (642)    | 648     | (24)     | (4.690)  | (1.581)                 | 113.166                        | 85,20%  |
| 3                 | KCP TEBING TINGGI SUDIRMAN 1 | 143.741            | 33.557    | 3.887   | 58.025    | 239.210    | (2.001)    | (3.297)  | 1.351   | (5.746)  | (9.694)  | (906)                   | 269.335                        | 88,82%  |
| 4                 | KCP STABAT KH ZAINUL ARIFIN  | 97.309             | 22.682    | 2.865   | 23.673    | 146.529    | 3.286      | 3.066    | (558)   | (2.492)  | 3.302    | (151)                   | 158.096                        | 92,68%  |
| 5                 | KCP MEDAN SETIA BUDI         | 188.986            | 5.703     | 5.032   | 8.773     | 208.494    | 19.822     | 109      | 481     | (142)    | 20.269   | 3.504                   | 200.854                        | 103,80% |
| 6                 | KCP MEDAN BELAWAN            | 118.744            | 7.685     | 1.137   | 4.764     | 132.330    | 8.248      | 1.537    | 891     | 214      | 10.890   | 2.647                   | 132.451                        | 99,91%  |
| 7                 | KCP MEDAN A.H NASUTION       | 76.973             | 3.623     | 4.818   | 15.516    | 100.930    | 9.455      | (78)     | 948     | (2.041)  | 8.285    | 3.647                   | 102.220                        | 98,74%  |
| 8                 | KCP KABANJAHE                | 65.327             | 18.542    | 875     | 6.373     | 91.118     | 1.572      | 2.632    | 628     | 1.835    | 6.667    | 1.205                   | 94.326                         | 96,60%  |
| 9                 | KCP BINJAI JAMIN GINTING     | 46.694             | 8.506     | 3.141   | 21.706    | 80.047     | 5.157      | 2.250    | 2.848   | (4.771)  | 5.484    | 1.398                   | 86.219                         | 92,84%  |
| 10                | KCP MEDAN RING ROAD          | 55.350             | 13.242    | 3.643   | 33.176    | 105.411    | 7.751      | 5.119    | 807     | (292)    | 13.384   | 1.059                   | 102.386                        | 102,95% |
| 11                | KC LUBUK PAKAM               | 221.171            | 29.890    | 2.734   | 7.852     | 261.646    | 15.104     | 758      | (451)   | (1.210)  | 14.201   | 3.752                   | 261.656                        | 100,00% |
| 12                | KCP PANGKALAN BRANDAN        | 65.858             | 19.378    | 4.148   | 3.752     | 93.137     | 5.058      | 863      | 3.166   | 3.348    | 12.436   | 924                     | 91.931                         | 101,31% |
| 13                | KC BINJAI                    | 55.390             | 34.527    | 5.908   | 14.029    | 109.855    | 3.481      | 1.319    | 1.811   | 4.552    | 11.163   | 1.085                   | 112.781                        | 97,41%  |
| 14                | KCP MEDAN AKSARA             | 277.936            | 38.974    | 3.830   | 10.098    | 330.838    | 25.032     | 9.023    | 17      | 2.474    | 36.546   | 2.549                   | 308.152                        | 107,36% |
| 15                | KCP CEMARA ASRI              | 48.880             | 4.985     | 2.271   | 13.526    | 69.662     | 16.892     | 27       | 1.282   | 1.373    | 19.575   | 1.900                   | 62.037                         | 112,29% |
| AREA PEKANBARU    |                              | 2.730.485          | 561.123   | 295.625 | 605.944   | 4.193.178  | 232.813    | 11.429   | 53.003  | 10.032   | 307.276  | 42.110                  | 4.283.662                      | 97,89%  |
| 1                 | KCP DUMAI SUKAJADI           | 97.006             | 10.366    | 14.319  | 16.154    | 137.846    | (1.247)    | (426)    | 1.602   | 2.877    | 2.806    | 959                     | 158.372                        | 87,04%  |
| 2                 | KCP PANAM RAYA               | 55.280             | 3.134     | 12.184  | 38.064    | 108.663    | 2.066      | 976      | 209     | (1.054)  | 2.198    | 970                     | 116.162                        | 93,54%  |
| 3                 | KCP PEKANBARU SUDIRMAN       | 120.148            | 13.443    | 8.452   | 12.664    | 154.707    | 5.148      | 1.165    | 237     | (3.943)  | 2.606    | 17                      | 174.779                        | 88,52%  |
| 4                 | KCP PEKANBARU PANAM          | 235.833            | 17.685    | 5.602   | 30.140    | 289.261    | 9.729      | (1.939)  | (140)   | (2.788)  | 4.863    | 2.891                   | 292.505                        | 98,89%  |
| 5                 | KCP TEMBILAHAN               | 41.533             | 60.867    | 1.975   | 882       | 105.257    | 6.668      | (13.088) | (137)   | (60)     | (6.617)  | 122                     | 114.873                        | 91,63%  |
| 6                 | KCP SELAT PANJANG            | 38.877             | 45.668    | 200     | 253       | 84.998     | 606        | 842      | 200     | (16)     | 1.631    | 647                     | 90.444                         | 93,98%  |
| 7                 | KC DURI                      | 56.015             | 7.559     | 17.151  | 3.943     | 84.669     | 1.051      | 26       | 5.081   | 339      | 6.497    |                         |                                |         |

## Posisi 31-Oct-2025

[illegible]





PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

Pencairan (tanggal 1 s/d tanggal 31-Oct-25)

| NO                | UNIT KERJA                     | Sampai dengan ( tanggal 1 s/d tanggal 30-Sep-25) |        |        |         |         | Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25) |        |        |         |         |
|-------------------|--------------------------------|--|--------|--------|---------|---------|--|--------|--------|---------|---------|
|                   |                                | Mitraguna  | Griya  | Oto    | Pensiun | TOTAL   | Mitraguna  | Griya  | Oto    | Pensiun | TOTAL   |
| REGION II / MEDAN |                                | 295.002  | 24.919 | 21.574 | 33.531  | 375.027 | 275.808  | 34.506 | 28.043 | 35.440  | 373.798 |
| 1                 | AREA BATAM                     | 37.314   | 10.581 | 4.109  | 2.416   | 54.420  | 37.664   | 16.630 | 2.454  | 2.655   | 59.402  |
| 2                 | AREA MEDAN KOTA                | 63.220   | 4.336  | 1.373  | 4.728   | 73.656  | 52.905   | 2.009  | 2.996  | 3.467   | 61.377  |
| 3                 | AREA MEDAN RAYA                | 49.829   | 2.376  | 612    | 7.292   | 60.109  | 48.547   | 2.024  | 3.041  | 9.197   | 62.808  |
| 4                 | AREA PEKANBARU                 | 97.988   | 6.526  | 10.595 | 12.172  | 127.281 | 95.229   | 10.517 | 11.810 | 9.915   | 127.471 |
| 5                 | AREA PEMATANGSIANTAR           | 46.652   | 1.101  | 4.885  | 6.923   | 59.561  | 41.464   | 3.326  | 7.742  | 10.207  | 62.740  |
| AREA BATAM        |                                | 37.314   | 10.581 | 4.109  | 2.416   | 54.420  | 37.664   | 16.630 | 2.454  | 2.655   | 59.402  |
| 1                 | KC BATAM WINDSOR CENTRAL       | 3.084  | 3.160  | 380    | -       | 6.624   | 3.960  | 2.760  | 503    | 69      | 7.292   |
| 2                 | KC TANJUNG PINANG              | 2.813  | -      | -      | 635     | 3.448   | 2.340  | 688    | -      | 734     | 3.762   |
| 3                 | KCP BATAMINDO                  | 2.132  | 634    | 129    | -       | 2.895   | 3.401  | 622    | 203    | 205     | 4.431   |
| 4                 | KCP BATAM CENTER               | 965  | 530    | 135    | 314     | 1.944   | 760  | 446    | -      | 230     | 1.436   |
| 5                 | KCP BATAM BATU AJI             | 1.540  | 150    | 1.095  | -       | 2.785   | 2.425  | 2.358  | 385    | 300     | 5.468   |
| 6                 | KCP TANJUNG BALAI KARIMUN 1    | 6.075  | 324    | -      | 1.080   | 7.479   | 4.480  | 420    | -      | 160     | 5.060   |
| 7                 | KCP NATUNA                     | 1.735  | -      | -      | 135     | 1.870   | 2.545  | -      | -      | 390     | 2.935   |
| 8                 | KCP ANAMBAS                    | 1.370  | -      | -      | 116     | 1.486   | 950  | -      | -      | -       | 950     |
| 9                 | KCP BATAM BOTANIA GARDEN       | 2.662  | -      | 360    | -       | 3.022   | 2.069  | 150    | -      | 160     | 2.379   |
| 10                | KCP BINTAN CENTER              | 5.664  | -      | -      | -       | 5.664   | 7.116  | -      | -      | 100     | 7.216   |
| 11                | KCP BATAM BENGKONG             | 3.098  | 126    | 495    | -       | 3.719   | 2.545  | 350    | -      | -       | 2.895   |
| 12                | KCP TANJUNG UBAN               | 890  | 669    | 21     | 136     | 1.716   | 625  | 1.631  | -      | -       | 2.256   |
| 13                | KCP BATAM RADEN PATAH          | 3.846  | 847    | 88     | -       | 4.781   | 2.027  | 1.806  | 413    | 100     | 4.346   |
| 14                | KCP BATUAJI                    | 450  | 2.352  | 1.007  | -       | 3.809   | 630  | 1.889  | 597    | -       | 3.116   |
| 15                | KCP TANJUNG BALAI KARIMUN 2    | -  | -      | -      | -       | -       | -  | -      | -      | -       | -       |
| 16                | KCP BATAM GRAND NIAGA MAS      | 710  | 785    | 266    | -       | 1.761   | 1.360  | 2.781  | 166    | -       | 4.307   |
| 17                | KCP BATAM SEKUPANG             | 280  | 1.004  | 134    | -       | 1.418   | 361  | 729    | 187    | 207     | 1.484   |
| 18                | KCP ANAMBAS JEMAJA             | -  | -      | -      | -       | -       | 70   | -      | -      | -       | 70      |
| AREA MEDAN KOTA   |                                | 63.220   | 4.336  | 1.373  | 4.728   | 73.656  | 52.905   | 2.009  | 2.996  | 3.467   | 61.377  |
| 1                 | KC MEDAN KEJAKSAAN             | 14.647   | 796    | -      | 407     | 15.850  | 10.616   | -      | 1.476  | -       | 12.092  |
| 2                 | KCP MEDAN ADAM MALIK           | 3.615  | -      | 286    | -       | 3.901   | 3.105  | -      | -      | 133     | 3.238   |
| 3                 | KCP MEDAN KAMPUNG BARU         | 3.099  | -      | -      | -       | 3.099   | 4.105  | -      | 181    | -       | 4.286   |
| 4                 | KC MEDAN S PARMAN              | 6.927  | -      | -      | 617     | 7.544   | 6.788  | -      | -      | 120     | 6.908   |
| 5                 | KCP MEDAN ISKANDAR MUDA 1      | 135  | -      | -      | -       | 135     | 1.301  | -      | -      | 304     | 1.605   |
| 6                 | KCP MEDAN IMAM BONJOL          | 2.298  | -      | -      | -       | 2.298   | 955  | 540    | 21     | -       | 1.516   |
| 7                 | KCP MEDAN JUANDA               | 1.270  | -      | 552    | 450     | 2.272   | 2.380  | -      | -      | -       | 2.380   |
| 8                 | KCP MEDAN KRAKATAU             | 2.165  | -      | -      | 266     | 2.431   | 433  | 461    | -      | 530     | 1.424   |
| 9                 | KCP MEDAN MUCHTAR BASRI        | 4.303  | -      | 240    | 840     | 5.382   | 2.877  | -      | 257    | 465     | 3.599   |
| 10                | KCP MEDAN PULO BRAYAN          | 11.155   | 1.975  | -      | 150     | 13.280  | 4.568  | -      | -      | 303     | 4.871   |
| 11                | KCP MEDAN SIMPANG LIMUN        | 2.125  | -      | -      | 76      | 2.201   | 1.940  | -      | -      | -       | 1.940   |
| 12                | KCP MEDAN SUKARAMAI            | 430  | -      | 25     | 120     | 575     | 1.830  | -      | -      | 774     | 2.604   |
| 13                | KC MEDAN GAJAH MADA            | 3.640  | -      | -      | 1.505   | 5.145   | 3.230  | -      | 27     | 400     | 3.657   |
| 14                | KCP MEDAN GATOT SUBROTO        | 1.929  | 1.565  | 270    | 297     | 4.061   | 3.095  | 257    | 21     | 235     | 3.608   |
| 15                | KCP MEDAN TOMANG ELOK          | 2.449  | -      | -      | -       | 2.449   | 1.893  | 160    | 15     | 66      | 2.134   |
| 16                | KCP MEDAN PANCA BUDI           | 280  | -      | -      | -       | 280     | 1.230  | -      | -      | -       | 1.230   |
| 17                | KCP MEDAN USU                  | 2.753  | -      | -      | -       | 2.753   | 2.559  | 591    | 998    | 87      | 4.235   |
| 18                | KCP MEDAN SUTOMO               | -  | -      | -      | -       | -       | -  | -      | -      | 50      | 50      |
| AREA MEDAN RAYA   |                                | 49.829   | 2.376  | 612    | 7.292   | 60.109  | 48.547   | 2.024  | 3.041  | 9.197   | 62.808  |
| 1                 | KCP MEDAN AKSARA               | 7.550  | 940    | -      | 841     | 9.331   | 8.635  | -      | -      | 2.206   | 10.841  |
| 2                 | KC LUBUK PAKAM                 | 6.247  | -      | 17     | 843     | 7.107   | 6.978  | -      | 17     | 100     | 7.095   |
| 3                 | KCP CEMARA ASRI                | 1.989  | 243    | -      | -       | 2.232   | 2.895  | -      | -      | 130     | 3.025   |
| 4                 | KCP MEDAN A.H NASUTION         | 2.801  | -      | 122    | 100     | 3.023   | 4.220  | -      | 357    | -       | 4.577   |
| 5                 | KCP PERBAUNGAN                 | 3.643  | -      | -      | -       | 3.643   | 2.930  | -      | 328    | 342     | 3.600   |
| 6                 | KC BINJAI                      | 2.271  | 200    | 100    | 1.000   | 3.571   | 980  | 350    | 428    | 812     | 2.570   |
| 7                 | KCP KABANJAHE                  | 877  | 473    | -      | -       | 1.350   | 1.438  | -      | 158    | 613     | 2.208   |
| 8                 | KCP BINJAI JAMIN GINTING       | 1.179  | -      | -      | 742     | 1.921   | 963  | 650    | -      | 1.170   | 2.783   |
| 9                 | KCP MEDAN BELAWAN              | 4.487  | -      | -      | 350     | 4.837   | 2.710  | -      | 177    | 841     | 3.728   |
| 10                | KCP MEDAN MARELAN RAYA         | 905  | -      | -      | 150     | 1.055   | 860  | -      | 17     | 50      | 927     |
| 11                | KCP MEDAN RING ROAD            | 1.580  | 321    | -      | 1.000   | 2.901   | 970  | 424    | 251    | 2.559   | 4.204   |
| 12                | KCP MEDAN SETIA BUDI           | 8.201  | 200    | 168    | -       | 8.569   | 6.371  | 600    | 420    | -       | 7.392   |
| 13                | KCP PANGKALAN BRANDAN          | 2.364  | -      | 171    | 676     | 3.211   | 2.850  | -      | 608    | 70      | 3.528   |
| 14                | KCP STABAT KH ZAINUL ARIFIN    | 3.582  | -      | -      | 871     | 4.453   | 3.548  | -      | 129    | 98      | 3.775   |
| 15                | KCP TEBING TINGGI SUDIRMAN 1   | 2.153  | -      | 34     | 719     | 2.906   | 2.198  | -      | 149    | 206     | 2.554   |
| AREA PEKANBARU    |                                | 97.988   | 6.526  | 10.595 | 12.172  | 127.281 | 95.229   | 10.517 | 11.810 | 9.915   | 127.471 |
| 1                 | KC PEKANBARU SUDIRMAN 1        | 5.308  | 1.624  | 767    | 540     | 8.238   | 6.726  | 758    | 759    | 66      | 8.309   |
| 2                 | KC DUMAI                       | 8.123  | 379    | 410    | 726     | 9.638   | 12.111   | -      | 247    | 578     | 12.936  |
| 3                 | KC PEKANBARU HARAPAN RAYA      | 3.401  | 749    | 359    | 574     | 5.083   | 4.587  | 1.000  | 448    | 681     | 6.716   |
| 4                 | KC DURI                        | 1.350  | 402    | 1.029  | 190     | 2.971   | 1.540  | 300    | 1.218  | 272     | 3.330   |
| 5                 | KCP PEKANBARU PANAM            | 5.110  | -      | -      | -       | 5.110   | 8.639  | -      | 429    | 75      | 9.143   |
| 6                 | KCP PEKANBARU SUDIRMAN         | 4.290  | -      | 436    | 796     | 5.522   | 3.319  | -      | -      | 264     | 3.583   |
| 7                 | KCP BANGKINANG                 | 3.475  | -      | 243    | 230     | 3.948   | 3.815  | -      | 640    | 570     | 5.025   |
| 8                 | KCP PEKANBARU NANGKA           | 4.738  | 500    | 842    | 590     | 6.670   | 1.551  | 510    | 257    | 70      | 2.388   |
| 9                 | KCP TEMBILAHAN                 | 1.635  | -      | -      | 304     | 1.939   | 1.615  | -      | 96     | 254     | 1.965   |
| 10                | KCP TELUK KUANTAN              | 2.712  | -      | -      | 431     | 3.143   | 3.338  | -      | 329    | 525     | 4.191   |
| 11                | KCP SIAK                       | 3.444  | -      | 86     | 665     | 4.195   | 3.459  | -      | 215    | 557     | 4.231   |
| 12                | KCP DURI HANG TUAH 1           | 8.026  | -      | 216    | 1.719   | 9.961   | 3.036  | -      | 254    | 1.733   | 5.023   |
| 13                | KCP BAGAN SIAPIAPI             | 1.140  | -      | -      | 402     | 1.542   | 1.026  | -      | 185    | -       | 1.211   |
| 14                | KCP UJUNG BATU 1               | 4.865  | -      | 722    | -       | 5.587   | 5.610  | -      | 1.035  | -       | 6.645   |
| 15                | KCP SELAT PANJANG              | 845  | -      | -      | 1.165   | 2.010   | 620  | -      | -      | 1.593   | 2.213   |
| 16                | KCP RENGAT                     | 4.379  | -      | 498    | 1.000   | 5.877   | 2.130  | -      | 580    | 396     | 3.106   |
| 17                | KCP DUMAI SUKAJADI             | 775  | -      | 719    | -       | 1.494   | 2.920  | 125    | 277    | 226     | 3.548   |
| 18                | KCP BAGAN BATU SUDIRMAN 1      | 2.115  | -      | 472    | -       | 2.587   | 2.430  | -      | 338    | -       | 2.768   |
| 19                | KCP FLAMBOYAN PETAPAHAN        | 1.985  | -      | -      | 380     | 2.365   | 3.020  | -      | 100    | 35      | 3.155   |
| 20                | KCP PEKANBARU SUDIRMAN ATAS    | 6.246  | 2.013  | 880    | -       | 9.139   | 3.613  | 2.936  | 348    | 350     | 7.247   |
| 21                | KCP PANGKALAN KERINCI MAHARAJA | 4.094  | 150    | 103    | 1.306   | 5.653   | 3.956  | 210    | 533    | 362     | 5.061   |
| 22                | KCP PANAM RAYA                 | 3.196  | 380    | 111    | 50      | 3.737   | 1.934  | 1.320  | 632    | -       | 3.886   |
| 23                | KCP PEKANBARU RUMBAI           | 1.370  | 170    | 364    | -       | 1.904   | 280  | -      | 774    | -       | 1.054   |

**Pencairan (tanggal 1 s/d tanggal 31-Oct-25)**[illegible]