

# KINERJA BISNIS REGION ALL OFFICE & AREA SELINDO

PER 16 Oct 2025

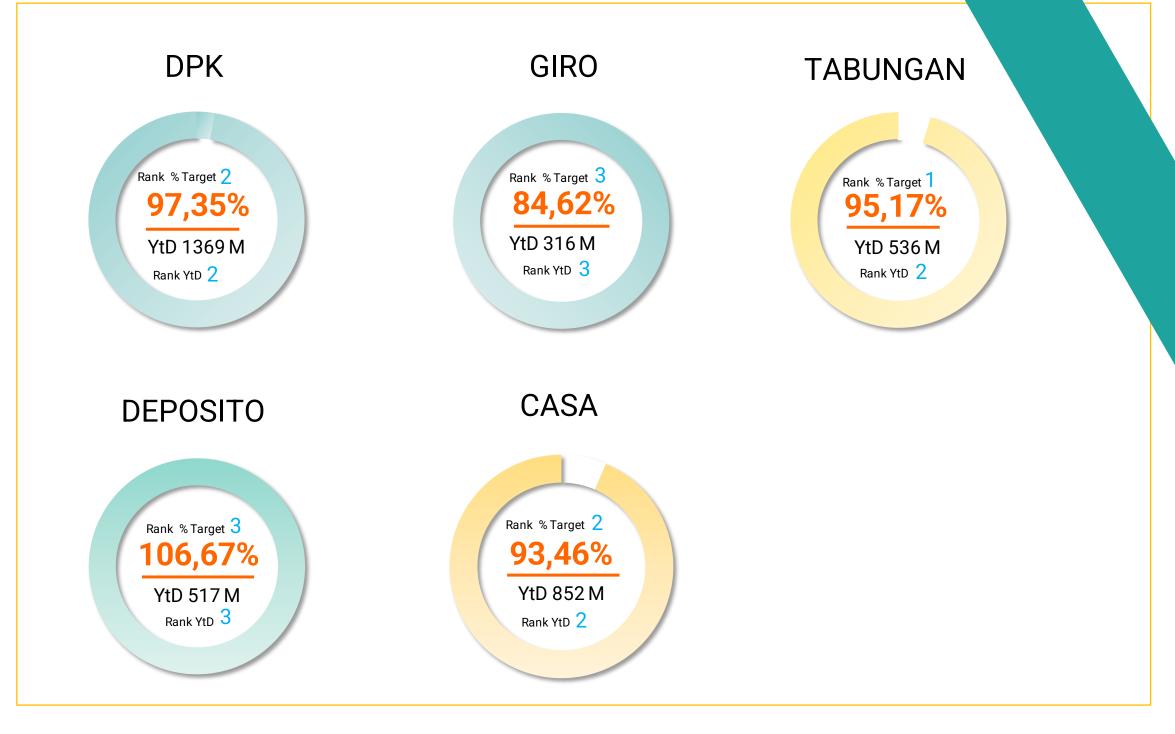


# HIGHLIGHT KINERJA RO 2 MEDAN



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#### **DPK**

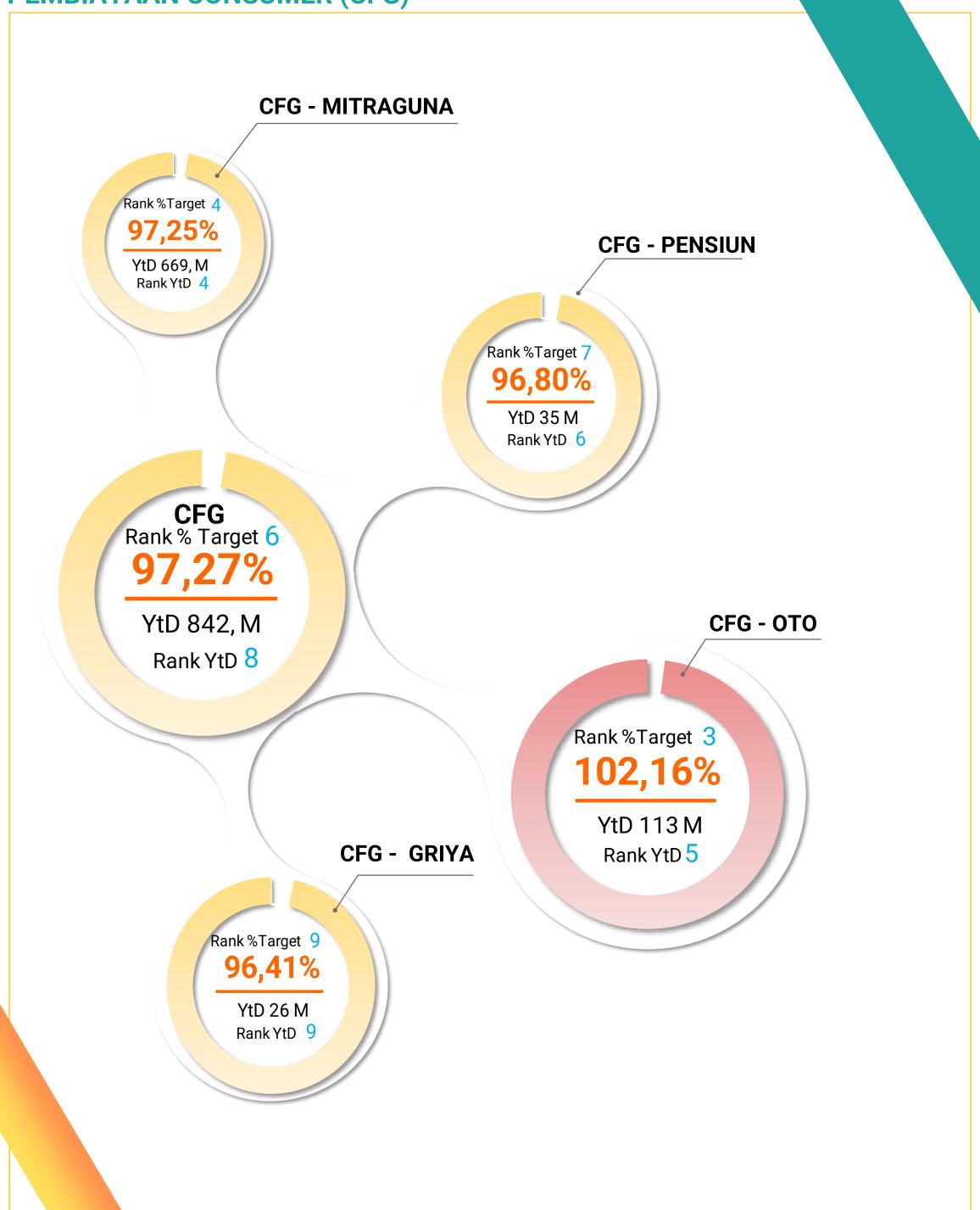


#### **PEMBIAYAAN**



# HIGHLIGHT KINERJA RO 2 MEDAN

# PEMBIAYAAN CONSUMER (CFG)



# KINERJA REGION



#### **KINERJA DPK RO PER 16-Oct-2025**

| No | RO                |           |           |           |           | Growth |       |      | Growth (% | Target  |         |        | Rank | Rank | Target F | ull Year |
|----|-------------------|-----------|-----------|-----------|-----------|--------|-------|------|-----------|---------|---------|--------|------|------|----------|----------|
|    |                   | 31-Dec-24 | 30-Sep-25 | 15-Oct-25 | 16-0ct-25 | YtD    | MtD   | DtD  | YtD       | Posisi  | % Achv. | GAP    |      |      | Posisi   | GAP      |
| 1  | RO I/ Aceh        | 19.055    | 18.659    | 18.373    | 18.395    | -660   | -264  | 23   | -3,46%    | 20.835  | 88,29%  | -2.440 | 10   | 9    | 21.428   | -3.033   |
| 2  | RO II/ Medan      | 20.912    | 21.844    | 22.286    | 22.281    | 1.369  | 437   | -5   | 6,55%     | 22.888  | 97,35%  | -606   | 2    | 2    | 23.565   | -1.284   |
| 3  | RO III/ Palembang | 20.017    | 20.463    | 20.791    | 20.762    | 745    | 299   | -29  | 3,72%     | 22.262  | 93,26%  | -1.500 | 4    | 4    | 23.017   | -2.256   |
| 4  | RO IV/ Jakarta 1  | 110.005   | 129.674   | 133.452   | 133.464   | 23.459 | 3.790 | 12   | 21,33%    | 113.905 | 117,17% | 19.559 | 1    | 1    | 115.245  | 18.219   |
| 5  | RO V/ Jakarta 2   | 49.486    | 48.780    | 49.277    | 49.069    | -417   | 289   | -208 | -0,84%    | 52.997  | 92,59%  | -3.928 | 8    | 5    | 54.244   | -5.175   |
| 6  | RO VI/ Bandung    | 20.494    | 20.461    | 20.028    | 19.996    | -498   | -465  | -31  | -2,43%    | 23.026  | 86,84%  | -3.030 | 9    | 10   | 23.960   | -3.964   |
| 7  | RO VII/ Semarang  | 25.381    | 24.916    | 24.868    | 24.982    | -399   | 66    | 114  | -1,57%    | 27.761  | 89,99%  | -2.779 | 7    | 6    | 28.582   | -3.600   |
| 8  | RO VIII/ Surabaya | 30.784    | 31.133    | 30.692    | 30.729    | -55    | -404  | 37   | -0,18%    | 34.197  | 89,86%  | -3.468 | 5    | 7    | 35.319   | -4.590   |
| 9  | RO IX/ Kalimantan | 19.302    | 19.244    | 19.088    | 19.068    | -234   | -176  | -20  | -1,21%    | 21.423  | 89,01%  | -2.355 | 6    | 8    | 22.154   | -3.086   |
| 10 | RO X/ Makassar    | 12.017    | 13.206    | 13.062    | 13.065    | 1.048  | -141  | 2    | 8,72%     | 13.640  | 95,78%  | -575   | 3    | 3    | 14.167   | -1.103   |

#### **KINERJA GIRO RO PER 16-Oct-2025**

| No  | RO                | 31-Dec-24   30-Sep-25   15-Oct-25   16-Oct-2 |           |           |           |       | Growth |      | Growth |        | Target  |        | Rank | Rank    | Target Fu | ıll Year |
|-----|-------------------|--|-----------|-----------|-----------|-------|--------|------|--------|--------|---------|--------|------|---------|-----------|----------|
| INO | RU                | 31-Dec-24                                    | 30-Sep-25 | 15-Oct-25 | 16-0ct-25 | YtD   | MtD    | DtD  | YtD    | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi    | GAP      |
| 1   | RO I/ Aceh        | 2.052  | 2.177     | 2.346     | 2.335     | 283   | 158    | -11  | 13,79% | 2.637  | 88,57%  | -301   | 4    | 2       | 2.914     | -578     |
| 2   | RO II/ Medan      | 1.894  | 2.329     | 2.219     | 2.210     | 316   | -119   | -9   | 16,67% | 2.612  | 84,62%  | -402   | 3    | 3       | 2.952     | -742     |
| 3   | RO III/ Palembang | 1.759  | 2.051     | 1.933     | 1.958     | 199   | -93    | 25   | 11,34% | 2.544  | 76,97%  | -586   | 5    | 6       | 2.916     | -958     |
| 4   | RO IV/ Jakarta 1  | 32.947                                       | 35.584    | 38.635    | 38.502    | 5.555 | 2.918  | -133 | 16,86% | 34.347 | 112,10% | 4.155  | 1    | 1       | 35.010    | 3.491    |
| 5   | RO V/ Jakarta 2   | 8.042  | 7.975     | 7.615     | 7.324     | -719  | -652   | -291 | -8,94% | 9.494  | 77,14%  | -2.171 | 10   | 5       | 10.182    | -2.859   |
| 6   | RO VI/ Bandung    | 2.464  | 3.073     | 2.908     | 2.898     | 433   | -175   | -11  | 17,59% | 3.655  | 79,29%  | -757   | 2    | 4       | 4.219     | -1.321   |
| 7   | RO VII/ Semarang  | 1.674  | 1.653     | 1.644     | 1.647     | -28   | -6     | 2    | -1,65% | 2.522  | 65,29%  | -876   | 8    | 10      | 2.924     | -1.277   |
| 8   | RO VIII/ Surabaya | 2.806  | 2.743     | 2.732     | 2.756     | -50   | 13     | 24   | -1,80% | 3.789  | 72,74%  | -1.033 | 9    | 7       | 4.255     | -1.498   |
| 9   | RO IX/ Kalimantar | 1.559  | 1.695     | 1.639     | 1.616     | 57    | -79    | -24  | 3,64%  | 2.342  | 68,99%  | -726   | 6    | 9       | 2.712     | -1.097   |
| 10  | RO X/ Makassar    | 1.137  | 1.360     | 1.106     | 1.118     | -19   | -243   | 11   | -1,70% | 1.591  | 70,25%  | -473   | 7    | 8       | 1.806     | -688     |

#### **KINERJA TABUNGAN RO PER 16-Oct-2025**

| No  | RO                |           |           |           |           |      | Growth |     | Growth |        | Target  |        | Rank | Rank    | Target Full Year            |
|-----|-------------------|-----------|-----------|-----------|-----------|------|--------|-----|--------|--------|---------|--------|------|---------|-----------------------------|
| 140 | KO                | 31-Dec-24 | 30-Sep-25 | 15-0ct-25 | 16-0ct-25 | YtD  | MtD    | DtD | YtD    | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi GAP                  |
| 1   | RO I/ Aceh        | 13.833    | 13.897    | 13.578    | 13.617    | -216 | -279   | 39  | -1,56% | 14.988 | 90,85%  | -1.371 | 10   | 7       | 15.284 -1.666               |
| 2   | RO II/ Medan      | 12.344    | 13.043    | 12.872    | 12.880    | 536  | -163   | 7   | 4,34%  | 13.533 | 95,17%  | -654   | 2    | 1       | 13.838 <b>-958</b>          |
| 3   | RO III/ Palembang | 12.611    | 13.092    | 12.831    | 12.854    | 243  | -238   | 23  | 1,93%  | 14.029 | 91,63%  | -1.175 | 7    | 5       | 14.391 -1. <del>538</del>   |
| 4   | RO IV/ Jakarta 1  | 20.435    | 21.701    | 20.835    | 20.783    | 349  | -918   | -51 | 1,71%  | 22.773 | 91,26%  | -1.989 | 4    | 6       | 23.371 -2.587               |
| 5   | RO V/ Jakarta 2   | 16.473    | 16.902    | 16.509    | 16.535    | 63   | -367   | 26  | 0,38%  | 18.393 | 89,90%  | -1.858 | 8    | 10      | 18.885 - <mark>2.350</mark> |
| 6   | RO VI/ Bandung    | 10.950    | 11.558    | 11.344    | 11.268    | 318  | -290   | -76 | 2,90%  | 12.179 | 92,52%  | -911   | 5    | 4       | 12.494 -1. <mark>225</mark> |
| 7   | RO VII/ Semarang  | 15.386    | 16.355    | 15.917    | 15.952    | 566  | -403   | 35  | 3,68%  | 16.799 | 94,96%  | -847   | 1    | 2       | 17.160 -1.209               |
| 8   | RO VIII/ Surabaya | 18.627    | 19.349    | 18.880    | 18.875    | 247  | -474   | -5  | 1,33%  | 20.909 | 90,27%  | -2.034 | 6    | 8       | 21.492 - <mark>2.618</mark> |
| 9   | RO IX/ Kalimantar | 11.487    | 11.684    | 11.522    | 11.509    | 22   | -175   | -13 | 0,19%  | 12.750 | 90,27%  | -1.241 | 9    | 9       | 13.073 -1. <mark>564</mark> |
| 10  | RO X/ Makassar    | 8.388     | 8.776     | 8.810     | 8.801     | 414  | 25     | -9  | 4,93%  | 9.501  | 92,63%  | -700   | 3    | 3       | 9.786 - <mark>985</mark>    |

#### **KINERJA DEPOSITO RO PER 16-Oct-2025**

| No | RO                |           |           |           |           |        | Growth |     | Growth  |        | Target  |        | Rank | Rank    | Target Fu | ull Year |
|----|-------------------|-----------|-----------|-----------|-----------|--------|--------|-----|---------|--------|---------|--------|------|---------|-----------|----------|
| NO | RU                | 31-Dec-24 | 30-Sep-25 | 15-0ct-25 | 16-0ct-25 | YtD    | MtD    | DtD | YtD     | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 3.169     | 2.585     | 2.449     | 2.443     | -727   | -142   | -6  | -22,93% | 3.211  | 76,08%  | -768   | 8    | 10      | 3.231     | -788     |
| 2  | RO II/ Medan      | 6.675     | 6.472     | 7.195     | 7.192     | 517    | 719    | -4  | 7,75%   | 6.742  | 106,67% | 449    | 3    | 3       | 6.775     | 416      |
| 3  | RO III/ Palembang | 5.648     | 5.320     | 6.027     | 5.950     | 302    | 630    | -77 | 5,35%   | 5.690  | 104,58% | 261    | 4    | 4       | 5.710     | 240      |
| 4  | RO IV/ Jakarta 1  | 56.623    | 72.389    | 73.982    | 74.179    | 17.556 | 1.790  | 197 | 31,00%  | 56.785 | 130,63% | 17.394 | 1    | 1       | 56.864    | 17.315   |
| 5  | RO V/ Jakarta 2   | 24.971    | 23.903    | 25.154    | 25.210    | 239    | 1.307  | 56  | 0,96%   | 25.109 | 100,40% | 101    | 5    | 5       | 25.177    | 33       |
| 6  | RO VI/ Bandung    | 7.080     | 5.829     | 5.775     | 5.830     | -1.249 | 1      | 55  | -17,65% | 7.193  | 81,06%  | -1.362 | 10   | 9       | 7.248     | -1.418   |
| 7  | RO VII/ Semarang  | 8.321     | 6.908     | 7.306     | 7.383     | -937   | 475    | 77  | -11,27% | 8.439  | 87,49%  | -1.056 | 9    | 8       | 8.497     | -1.114   |
| 8  | RO VIII/ Surabaya | 9.350     | 9.041     | 9.080     | 9.098     | -252   | 56     | 17  | -2,70%  | 9.499  | 95,78%  | -401   | 6    | 6       | 9.572     | -474     |
| 9  | RO IX/ Kalimantar | 6.256     | 5.866     | 5.927     | 5.944     | -312   | 78     | 17  | -4,99%  | 6.331  | 93,88%  | -388   | 7    | 7       | 6.368     | -425     |
| 10 | RO X/ Makassar    | 2.492     | 3.070     | 3.146     | 3.146     | 654    | 76     | 0   | 26,23%  | 2.548  | 123,46% | 598    | 2    | 2       | 2.575     | 570      |

#### **KINERJA CASA PER 16-Oct-2025**

| No  | RO                |           |           |           |           |       | Growth |      | Growth |        | Target  |        | Rank | Rank    | Target Fu | ull Year |
|-----|-------------------|-----------|-----------|-----------|-----------|-------|--------|------|--------|--------|---------|--------|------|---------|-----------|----------|
| INO | RO                | 31-Dec-24 | 30-Sep-25 | 15-Oct-25 | 16-0ct-25 | YtD   | MtD    | DtD  | YtD    | Posisi | % Achv. | GAP    | YtD  | %Target | Posisi    | GAP      |
|     |                   |           |           |           |           |       |        |      |        |        |         |        |      |         |           |          |
| 1   | RO I/ Aceh        | 15.886    | 16.074    | 15.924    | 15.953    | 67    | -121   | 28   | 0,42%  | 17.625 | 90,51%  | -1.672 | 9    | 4       | 18.197    | -2.245   |
| 2   | RO II/ Medan      | 14.238    | 15.372    | 15.091    | 15.090    | 852   | -282   | -2   | 5,98%  | 16.145 | 93,46%  | -1.056 | 2    | 2       | 16.790    | -1.700   |
| 3   | RO III/ Palembang | 14.369    | 15.143    | 14.763    | 14.812    | 442   | -331   | 48   | 3,08%  | 16.573 | 89,38%  | -1.761 | 5    | 7       | 17.307    | -2.496   |
| 4   | RO IV/ Jakarta 1  | 53.382    | 57.285    | 59.470    | 59.285    | 5.904 | 2.000  | -185 | 11,06% | 57.120 | 103,79% | 2.165  | 1    | 1       | 58.381    | 904      |
| 5   | RO V/ Jakarta 2   | 24.515    | 24.878    | 24.123    | 23.859    | -656  | -1.019 | -265 | -2,68% | 27.888 | 85,55%  | -4.029 | 10   | 10      | 29.067    | -5.209   |
| 6   | RO VI/ Bandung    | 13.415    | 14.632    | 14.252    | 14.166    | 752   | -465   | -86  | 5,60%  | 15.834 | 89,47%  | -1.668 | 3    | 5       | 16.712    | -2.546   |
| 7   | RO VII/ Semarang  | 17.060    | 18.008    | 17.561    | 17.598    | 538   | -410   | 37   | 3,16%  | 19.321 | 91,08%  | -1.723 | 4    | 3       | 20.085    | -2.486   |
| 8   | RO VIII/ Surabaya | 21.434    | 22.092    | 21.611    | 21.631    | 197   | -461   | 19   | 0,92%  | 24.698 | 87,58%  | -3.067 | 7    | 8       | 25.747    | -4.116   |
| 9   | RO IX/ Kalimantar | 13.046    | 13.379    | 13.161    | 13.124    | 78    | -254   | -36  | 0,60%  | 15.091 | 86,97%  | -1.967 | 8    | 9       | 15.785    | -2.661   |
| 10  | RO X/ Makassar    | 9.524     | 10.136    | 9.916     | 9.919     | 394   | -217   | 2    | 4,14%  | 11.092 | 89,42%  | -1.173 | 6    | 6       | 11.592    | -1.673   |

#### **KINERJA PEMBIAYAN RETAIL RO PER 16-Oct-2025**

| No  | RO                |           | Posisi    |           | Grov  | vth  | Growth (%) |        | Target  |        | Rank | Rank  | Target Fu | ıll Year |
|-----|-------------------|-----------|-----------|-----------|-------|------|------------|--------|---------|--------|------|-------|-----------|----------|
| 140 | KU                | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD   | MtD  | YtD        | Posisi | % Achv. | GAP    | YtD  | %Targ | Posisi    | GAP      |
| 1   | RO I/ Aceh        | 21.991    | 23.242    | 23.119    | 1.128 | -123 | 5,13%      | 24.324 | 95,05%  | -1.205 | 9    | 8     | 24.944    | -1.825   |
| 2   | RO II/ Medan      | 16.720    | 18.428    | 18.504    | 1.784 | 76   | 10,67%     | 19.183 | 96,46%  | -679   | 6    | 6     | 19.772    | -1.268   |
| 3   | RO III/ Palembang | 23.276    | 24.993    | 25.073    | 1.796 | 79   | 7,72%      | 25.945 | 96,64%  | -873   | 5    | 4     | 26.652    | -1.580   |
| 4   | RO IV/ Jakarta 1  | 26.533    | 28.941    | 29.042    | 2.509 | 100  | 9,46%      | 30.057 | 96,62%  | -1.016 | 1    | 5     | 30.928    | -1.886   |
| 5   | RO V/ Jakarta 2   | 22.100    | 23.884    | 24.023    | 1.923 | 140  | 8,70%      | 25.375 | 94,67%  | -1.352 | 4    | 9     | 26.170    | -2.147   |
| 6   | RO VI/ Bandung    | 15.442    | 16.978    | 17.084    | 1.643 | 106  | 10,64%     | 17.561 | 97,28%  | -477   | 7    | 2     | 18.080    | -996     |
| 7   | RO VII/ Semarang  | 14.637    | 15.682    | 15.708    | 1.071 | 26   | 7,32%      | 16.726 | 93,91%  | -1.018 | 10   | 10    | 17.293    | -1.585   |
| 8   | RO VIII/ Surabaya | 25.055    | 26.893    | 27.065    | 2.010 | 171  | 8,02%      | 28.267 | 95,75%  | -1.202 | 3    | 7     | 29.100    | -2.035   |
| 9   | RO IX/ Kalimantan | 16.731    | 17.976    | 18.080    | 1.349 | 104  | 8,06%      | 18.703 | 96,67%  | -623   | 8    | 3     | 19.254    | -1.174   |
| 10  | RO X/ Makassar    | 17.143    | 19.463    | 19.602    | 2.459 | 139  | 14,34%     | 19.735 | 99,32%  | -133   | 2    | 1     | 20.344    | -742     |
|     |                   |           |           |           |       |      |            |        |         |        |      |       |           |          |

#### **KINERJA CFG RO PER 16-Oct-2025**

| No | RO                |           | Posisi    |           | Grov  | vth | Growth (%) |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|-------|-----|------------|--------|---------|------|------|-------|-----------|----------|
| NO | KO                | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD   | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 12.099    | 13.112    | 13.118    | 1.018 | 5   | 8,42%      | 13.378 | 98,06%  | -260 | 4    | 3     | 13.620    | -503     |
| 2  | RO II/ Medan      | 11.848    | 12.682    | 12.690    | 842   | 8   | 7,11%      | 13.046 | 97,27%  | -356 | 8    | 6     | 13.259    | -569     |
| 3  | RO III/ Palembang | 15.275    | 16.249    | 16.284    | 1.009 | 35  | 6,61%      | 16.636 | 97,89%  | -352 | 5    | 4     | 16.886    | -602     |
| 4  | RO IV/ Jakarta 1  | 21.183    | 22.918    | 22.978    | 1.796 | 61  | 8,48%      | 23.274 | 98,73%  | -295 | 1    | 2     | 23.667    | -689     |
| 5  | RO V/ Jakarta 2   | 18.317    | 19.657    | 19.667    | 1.350 | 10  | 7,37%      | 20.467 | 96,09%  | -800 | 3    | 8     | 20.885    | -1.218   |
| 6  | RO VI/ Bandung    | 10.525    | 11.364    | 11.390    | 865   | 26  | 8,22%      | 11.665 | 97,64%  | -275 | 7    | 5     | 11.879    | -489     |
| 7  | RO VII/ Semarang  | 8.860     | 9.363     | 9.341     | 481   | -22 | 5,43%      | 9.788  | 95,44%  | -446 | 9    | 10    | 9.959     | -618     |
| 8  | RO VIII/ Surabaya | 17.072    | 18.011    | 18.029    | 956   | 18  | 5,60%      | 18.584 | 97,01%  | -556 | 6    | 7     | 18.876    | -847     |
| 9  | RO IX/ Kalimantan | 9.056     | 9.497     | 9.492     | 436   | -5  | 4,81%      | 9.899  | 95,89%  | -407 | 10   | 9     | 10.047    | -555     |
| 10 | RO X/ Makassar    | 13.189    | 14.617    | 14.662    | 1.473 | 45  | 11,17%     | 14.698 | 99,75%  | -37  | 2    | 1     | 14.980    | -318     |
|    |                   |           |           |           |       |     |            |        |         |      |      |       |           |          |

#### **KINERJA CFG - MITRAGUNA 16-Oct-2025**

| No | RO                |           | Posisi    |           | Grov  | vth | <b>Growth (%)</b> |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|-------|-----|-------------------|--------|---------|------|------|-------|-----------|----------|
| NO | KU                | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD   | MtD | YtD               | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 8.770     | 9.478     | 9.488     | 718   | 10  | 8,18%             | 9.686  | 97,95%  | -198 | 3    | 3     | 9.826     | -338     |
| 2  | RO II/ Medan      | 7.892     | 8.551     | 8.560     | 669   | 9   | 8,47%             | 8.802  | 97,25%  | -242 | 4    | 4     | 8.940     | -380     |
| 3  | RO III/ Palembang | 8.300     | 9.028     | 9.053     | 752   | 25  | 9,06%             | 9.219  | 98,20%  | -166 | 2    | 2     | 9.358     | -306     |
| 4  | RO IV/ Jakarta 1  | 5.937     | 6.539     | 6.593     | 655   | 53  | 11,04%            | 6.866  | 96,02%  | -273 | 5    | 7     | 7.007     | -414     |
| 5  | RO V/ Jakarta 2   | 2.381     | 2.664     | 2.676     | 295   | 12  | 12,39%            | 3.130  | 85,49%  | -454 | 10   | 10    | 3.244     | -568     |
| 6  | RO VI/ Bandung    | 4.002     | 4.379     | 4.402     | 400   | 24  | 9,99%             | 4.658  | 94,51%  | -256 | 8    | 8     | 4.758     | -355     |
| 7  | RO VII/ Semarang  | 4.035     | 4.339     | 4.331     | 296   | -8  | 7,33%             | 4.598  | 94,19%  | -267 | 9    | 9     | 4.683     | -353     |
| 8  | RO VIII/ Surabaya | 6.353     | 6.963     | 6.980     | 627   | 17  | 9,87%             | 7.228  | 96,57%  | -248 | 6    | 5     | 7.361     | -381     |
| 9  | RO IX/ Kalimantan | 4.687     | 5.170     | 5.182     | 495   | 13  | 10,56%            | 5.379  | 96,35%  | -196 | 7    | 6     | 5.484     | -301     |
| 10 | RO X/ Makassar    | 7.625     | 8.661     | 8.703     | 1.077 | 41  | 14,13%            | 8.701  | 100,02% | 2    | 1    | 1     | 8.864     | -162     |
|    |                   |           |           |           |       |     |                   |        |         |      |      |       |           |          |

#### **KINERJA CFG - PENSIUN 16-Oct-2025**

| No | RO                |           | Posisi    |           | Grov | vth | <b>Growth (%)</b> |        | Target  |     | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|-----|-------------------|--------|---------|-----|------|-------|-----------|----------|
| NO | KO .              | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD  | MtD | YtD               | Posisi | % Achv. | GAP | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 1.933     | 2.072     | 2.068     | 135  | -4  | 7,01%             | 2.102  | 98,40%  | -34 | 1    | 2     | 2.164     | -96      |
| 2  | RO II/ Medan      | 1.545     | 1.586     | 1.580     | 35   | -6  | 2,26%             | 1.633  | 96,80%  | -52 | 6    | 7     | 1.665     | -85      |
| 3  | RO III/ Palembang | 1.907     | 1.966     | 1.960     | 52   | -6  | 2,74%             | 2.016  | 97,22%  | -56 | 4    | 6     | 2.056     | -96      |
| 4  | RO IV/ Jakarta 1  | 440       | 457       | 454       | 14   | -3  | 3,10%             | 474    | 95,77%  | -20 | 9    | 9     | 486       | -33      |
| 5  | RO V/ Jakarta 2   | 329       | 356       | 355       | 27   | -1  | 8,08%             | 364    | 97,66%  | -9  | 8    | 4     | 377       | -22      |
| 6  | RO VI/ Bandung    | 782       | 827       | 828       | 46   | 1   | 5,89%             | 850    | 97,36%  | -22 | 5    | 5     | 876       | -48      |
| 7  | RO VII/ Semarang  | 667       | 701       | 699       | 33   | -2  | 4,89%             | 722    | 96,80%  | -23 | 7    | 8     | 743       | -44      |
| 8  | RO VIII/ Surabaya | 3.688     | 3.759     | 3.756     | 68   | -3  | 1,84%             | 3.838  | 97,85%  | -82 | 3    | 3     | 3.894     | -138     |
| 9  | RO IX/ Kalimantan | 1.703     | 1.692     | 1.683     | -20  | -8  | -1,16%            | 1.779  | 94,63%  | -96 | 10   | 10    | 1.807     | -124     |
| 10 | RO X/ Makassar    | 3.057     | 3.205     | 3.192     | 135  | -13 | 4,42%             | 3.219  | 99,18%  | -26 | 2    | 1     | 3.279     | -86      |
|    |                   |           |           |           |      |     |                   |        |         |     |      |       |           |          |

#### **KINERJA CFG - GRIYA 16-Oct-2025**

| No | RO Posisi         |           |           |           | Grov | vth | Growth (%) |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|-----|------------|--------|---------|------|------|-------|-----------|----------|
| NO | KO .              | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD  | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 1.103     | 1.174     | 1.172     | 69   | -1  | 6,27%      | 1.210  | 96,88%  | -38  | 8    | 8     | 1.233     | -61      |
| 2  | RO II/ Medan      | 1.954     | 1.977     | 1.980     | 26   | 3   | 1,31%      | 2.053  | 96,41%  | -74  | 9    | 9     | 2.075     | -95      |
| 3  | RO III/ Palembang | 4.680     | 4.752     | 4.761     | 81   | 9   | 1,73%      | 4.865  | 97,86%  | -104 | 7    | 6     | 4.905     | -144     |
| 4  | RO IV/ Jakarta 1  | 14.108    | 15.069    | 15.080    | 972  | 11  | 6,89%      | 15.017 | 100,42% | 63   | 1    | 1     | 15.212    | -132     |
| 5  | RO V/ Jakarta 2   | 14.915    | 15.783    | 15.781    | 866  | -2  | 5,81%      | 16.055 | 98,29%  | -274 | 2    | 4     | 16.299    | -518     |
| 6  | RO VI/ Bandung    | 5.339     | 5.702     | 5.709     | 371  | 7   | 6,94%      | 5.692  | 100,31% | 18   | 3    | 2     | 5.767     | -58      |
| 7  | RO VII/ Semarang  | 3.744     | 3.868     | 3.858     | 114  | -10 | 3,05%      | 3.934  | 98,07%  | -76  | 6    | 5     | 3.975     | -117     |
| 8  | RO VIII/ Surabaya | 6.450     | 6.574     | 6.575     | 124  | 1   | 1,93%      | 6.723  | 97,79%  | -148 | 5    | 7     | 6.781     | -207     |
| 9  | RO IX/ Kalimantan | 2.300     | 2.182     | 2.170     | -130 | -12 | -5,65%     | 2.258  | 96,09%  | -88  | 10   | 10    | 2.249     | -79      |
| 10 | RO X/ Makassar    | 2.241     | 2.409     | 2.419     | 178  | 10  | 7,95%      | 2.443  | 99,01%  | -24  | 4    | 3     | 2.487     | -68      |

## KINERJA CFG - OTO 16-Oct-2025

| No | RO                |           | Posisi    |           | Grov | vth | Growth (%) |        | Target  |     | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|-----|------------|--------|---------|-----|------|-------|-----------|----------|
| NU | KO .              | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD  | MtD | YtD        | Posisi | % Achv. | GAP | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 293       | 388       | 389       | 96   | 2   | 32,80%     | 380    | 102,51% | 10  | 6    | 2     | 397       | -8       |
| 2  | RO II/ Medan      | 457       | 568       | 570       | 113  | 2   | 24,79%     | 558    | 102,16% | 12  | 5    | 3     | 579       | -9       |
| 3  | RO III/ Palembang | 387       | 504       | 511       | 124  | 7   | 31,98%     | 537    | 95,18%  | -26 | 4    | 5     | 567       | -56      |
| 4  | RO IV/ Jakarta 1  | 698       | 853       | 853       | 155  | -0  | 22,23%     | 918    | 92,90%  | -65 | 2    | 8     | 963       | -110     |
| 5  | RO V/ Jakarta 2   | 692       | 854       | 855       | 163  | 1   | 23,50%     | 918    | 93,09%  | -63 | 1    | 7     | 964       | -110     |
| 6  | RO VI/ Bandung    | 401       | 456       | 450       | 49   | -6  | 12,16%     | 465    | 96,83%  | -15 | 9    | 4     | 478       | -28      |
| 7  | RO VII/ Semarang  | 414       | 455       | 453       | 39   | -2  | 9,38%      | 534    | 84,91%  | -81 | 10   | 10    | 558       | -105     |
| 8  | RO VIII/ Surabaya | 580       | 715       | 718       | 137  | 2   | 23,64%     | 795    | 90,26%  | -77 | 3    | 9     | 839       | -121     |
| 9  | RO IX/ Kalimantan | 366       | 454       | 457       | 91   | 3   | 24,70%     | 484    | 94,51%  | -27 | 7    | 6     | 508       | -50      |
| 10 | RO X/ Makassar    | 265       | 342       | 347       | 82   | 6   | 30,98%     | 335    | 103,62% | 12  | 8    | 1     | 350       | -2       |

# KINERJA PWG 16-Oct-2025

| No  | RO                |           | Posisi    |           | Grov  | vth | Growth (%) |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|-----|-------------------|-----------|-----------|-----------|-------|-----|------------|--------|---------|------|------|-------|-----------|----------|
| INO | RU                | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD   | MtD | YtD        | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1   | DO 1 / A = a la   | 741       | 1 205     | 1 000     | 550   | 75  | 75 510     | 1 000  | 02.129/ | 06   | 0    | 4     | 1 501     | 200      |
| I   | RO I/ Aceh        | 741       | 1.225     | 1.300     | 559   | 75  | 75,51%     | 1.396  | 93,13%  | -96  | 8    | 4     | 1.581     | -280     |
| 2   | RO II/ Medan      | 1.161     | 1.866     | 1.955     | 794   | 89  | 68,38%     | 1.989  | 98,27%  | -34  | 3    | 2     | 2.222     | -267     |
| 3   | RO III/ Palembang | 1.184     | 1.689     | 1.806     | 621   | 117 | 52,46%     | 2.034  | 88,76%  | -229 | 6    | 7     | 2.270     | -465     |
| 4   | RO IV/ Jakarta 1  | 1.292     | 1.856     | 1.980     | 688   | 124 | 53,25%     | 2.381  | 83,18%  | -400 | 5    | 9     | 2.692     | -712     |
| 5   | RO V/ Jakarta 2   | 923       | 1.353     | 1.433     | 509   | 80  | 55,18%     | 1.773  | 80,82%  | -340 | 9    | 10    | 2.019     | -586     |
| 6   | RO VI/ Bandung    | 1.332     | 1.981     | 2.061     | 730   | 80  | 54,79%     | 2.111  | 97,62%  | -50  | 4    | 3     | 2.320     | -259     |
| 7   | RO VII/ Semarang  | 978       | 1.465     | 1.550     | 572   | 85  | 58,51%     | 1.786  | 86,80%  | -236 | 7    | 8     | 2.012     | -461     |
| 8   | RO VIII/ Surabaya | 2.120     | 2.962     | 3.122     | 1.002 | 161 | 47,28%     | 3.369  | 92,68%  | -247 | 1    | 5     | 3.693     | -571     |
| 9   | RO IX/ Kalimantan | 1.142     | 1.543     | 1.612     | 470   | 69  | 41,14%     | 1.808  | 89,20%  | -195 | 10   | 6     | 1.988     | -376     |
| 10  | RO X/ Makassar    | 1.952     | 2.825     | 2.938     | 986   | 113 | 50,52%     | 2.775  | 105,86% | 163  | 2    | 1     | 2.977     | -40      |

#### **KINERJA PWG - GADAI 16-Oct-2025**

| No | RO                |           | Posisi    |           | Grov | vth | <b>Growth (%)</b> |        | Target  |     | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|-----|-------------------|--------|---------|-----|------|-------|-----------|----------|
| NO | KO .              | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD  | MtD | YtD               | Posisi | % Achv. | GAP | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 243       | 386       | 412       | 169  | 26  | 69,30%            | 371    | 110,97% | 41  | 7    | 1     | 392       | 19       |
| 2  | RO II/ Medan      | 557       | 730       | 758       | 202  | 28  | 36,23%            | 724    | 104,69% | 34  | 4    | 3     | 752       | 6        |
| 3  | RO III/ Palembang | 497       | 622       | 642       | 145  | 20  | 29,14%            | 686    | 93,58%  | -44 | 8    | 10    | 718       | -75      |
| 4  | RO IV/ Jakarta 1  | 477       | 601       | 619       | 142  | 18  | 29,84%            | 655    | 94,51%  | -36 | 9    | 9     | 685       | -66      |
| 5  | RO V/ Jakarta 2   | 381       | 486       | 503       | 123  | 17  | 32,20%            | 498    | 101,16% | 6   | 10   | 4     | 517       | -14      |
| 6  | RO VI/ Bandung    | 648       | 859       | 874       | 227  | 16  | 34,98%            | 874    | 100,06% | 0   | 3    | 6     | 912       | -37      |
| 7  | RO VII/ Semarang  | 398       | 543       | 568       | 170  | 26  | 42,79%            | 568    | 100,12% | 1   | 6    | 5     | 596       | -28      |
| 8  | RO VIII/ Surabaya | 1.149     | 1.538     | 1.569     | 421  | 32  | 36,62%            | 1.582  | 99,21%  | -12 | 2    | 8     | 1.654     | -84      |
| 9  | RO IX/ Kalimantan | 593       | 746       | 767       | 174  | 21  | 29,30%            | 767    | 99,93%  | -1  | 5    | 7     | 796       | -30      |
| 10 | RO X/ Makassar    | 1.480     | 1.937     | 1.982     | 503  | 45  | 33,97%            | 1.847  | 107,34% | 136 | 1    | 2     | 1.908     | 75       |

## **KINERJA PWG CILEM 16-Oct-2025**

| No  | RO                |           | Posisi    |           | Grov | vth | <b>Growth (%)</b> |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|-----|-------------------|-----------|-----------|-----------|------|-----|-------------------|--------|---------|------|------|-------|-----------|----------|
| 140 | KO .              | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD  | MtD | YtD               | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1   | RO I/ Aceh        | 498       | 839       | 889       | 391  | 50  | 78,54%            | 1.025  | 86,67%  | -137 | 8    | 5     | 1.189     | -300     |
| 2   | RO II/ Medan      | 605       | 1.136     | 1.197     | 592  | 61  | 97,97%            | 1.265  | 94,60%  | -68  | 1    | 3     | 1.469     | -273     |
| 3   | RO III/ Palembang | 687       | 1.067     | 1.164     | 476  | 97  | 69,33%            | 1.348  | 86,30%  | -185 | 6    | 6     | 1.553     | -389     |
| 4   | RO IV/ Jakarta 1  | 815       | 1.255     | 1.361     | 546  | 106 | 66,93%            | 1.726  | 78,88%  | -364 | 3    | 9     | 2.007     | -646     |
| 5   | RO V/ Jakarta 2   | 543       | 867       | 929       | 387  | 62  | 71,30%            | 1.275  | 72,88%  | -346 | 9    | 10    | 1.502     | -572     |
| 6   | RO VI/ Bandung    | 684       | 1.122     | 1.187     | 503  | 64  | 73,55%            | 1.237  | 95,90%  | -51  | 4    | 2     | 1.409     | -222     |
| 7   | RO VII/ Semarang  | 580       | 922       | 982       | 402  | 59  | 69,30%            | 1.218  | 80,59%  | -236 | 7    | 8     | 1.416     | -434     |
| 8   | RO VIII/ Surabaya | 971       | 1.424     | 1.553     | 582  | 129 | 59,89%            | 1.787  | 86,90%  | -234 | 2    | 4     | 2.040     | -487     |
| 9   | RO IX/ Kalimantan | 549       | 798       | 846       | 296  | 48  | 53,92%            | 1.040  | 81,29%  | -195 | 10   | 7     | 1.192     | -347     |
| 10  | RO X/ Makassar    | 472       | 888       | 955       | 483  | 67  | 102,42%           | 928    | 102,91% | 27   | 5    | 1     | 1.069     | -114     |

# KINERJA SME RO 16-Oct-2025

| No | RO                |           | Posisi    |           | Grov | vth  | <b>Growth (%)</b> |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|------|-------------------|--------|---------|------|------|-------|-----------|----------|
| NO | KU                | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD  | MtD  | YtD               | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 2.585     | 2.512     | 2.306     | -279 | -206 | -10,81%           | 2.671  | 86,33%  | -365 | 10   | 9     | 2.712     | -406     |
| 2  | RO II/ Medan      | 1.401     | 1.494     | 1.477     | 76   | -17  | 5,43%             | 1.574  | 93,81%  | -97  | 7    | 8     | 1.649     | -172     |
| 3  | RO III/ Palembang | 2.436     | 2.566     | 2.477     | 40   | -89  | 1,66%             | 2.633  | 94,07%  | -156 | 8    | 7     | 2.726     | -250     |
| 4  | RO IV/ Jakarta 1  | 2.158     | 2.344     | 2.264     | 106  | -80  | 4,93%             | 2.371  | 95,50%  | -107 | 5    | 5     | 2.472     | -208     |
| 5  | RO V/ Jakarta 2   | 1.590     | 1.645     | 1.694     | 103  | 49   | 6,49%             | 1.785  | 94,89%  | -91  | 6    | 6     | 1.877     | -184     |
| 6  | RO VI/ Bandung    | 1.687     | 1.873     | 1.877     | 190  | 5    | 11,28%            | 1.803  | 104,12% | 74   | 2    | 1     | 1.858     | 19       |
| 7  | RO VII/ Semarang  | 1.820     | 1.981     | 1.947     | 127  | -35  | 6,98%             | 1.976  | 98,54%  | -29  | 4    | 4     | 2.050     | -103     |
| 8  | RO VIII/ Surabaya | 2.055     | 2.240     | 2.226     | 171  | -14  | 8,32%             | 2.251  | 98,92%  | -24  | 3    | 3     | 2.344     | -117     |
| 9  | RO IX/ Kalimantan | 5.131     | 5.516     | 5.551     | 420  | 36   | 8,18%             | 5.447  | 101,91% | 104  | 1    | 2     | 5.597     | -46      |
| 10 | RO X/ Makassar    | 769       | 774       | 758       | -12  | -16  | -1,53%            | 890    | 85,12%  | -132 | 9    | 10    | 947       | -190     |

# KINERJA MBG 16-Oct-2025

| No | RO                |           | Posisi    |           | Grov | vth | <b>Growth (%)</b> |        | Target  |      | Rank | Rank  | Target Fu | ıll Year |
|----|-------------------|-----------|-----------|-----------|------|-----|-------------------|--------|---------|------|------|-------|-----------|----------|
| NO | KO .              | 31-Dec-24 | 30-Sep-25 | 16-0ct-25 | YtD  | MtD | YtD               | Posisi | % Achv. | GAP  | YtD  | %Targ | Posisi    | GAP      |
| 1  | RO I/ Aceh        | 6.566     | 6.393     | 6.395     | -171 | 1   | -2,60%            | 6.878  | 92,97%  | -484 | 10   | 2     | 7.031     | -636     |
| 2  | RO II/ Medan      | 2.310     | 2.385     | 2.382     | 71   | -4  | 3,09%             | 2.573  | 92,55%  | -192 | 2    | 3     | 2.643     | -261     |
| 3  | RO III/ Palembang | 4.380     | 4.489     | 4.506     | 126  | 17  | 2,87%             | 4.642  | 97,07%  | -136 | 1    | 1     | 4.769     | -263     |
| 4  | RO IV/ Jakarta 1  | 1.900     | 1.824     | 1.819     | -82  | -5  | -4,29%            | 2.032  | 89,51%  | -213 | 6    | 9     | 2.096     | -277     |
| 5  | RO V/ Jakarta 2   | 1.269     | 1.228     | 1.230     | -40  | 1   | -3,13%            | 1.350  | 91,09%  | -120 | 5    | 5     | 1.389     | -160     |
| 6  | RO VI/ Bandung    | 1.898     | 1.760     | 1.756     | -143 | -5  | -7,52%            | 1.982  | 88,59%  | -226 | 9    | 10    | 2.022     | -267     |
| 7  | RO VII/ Semarang  | 2.980     | 2.873     | 2.870     | -110 | -3  | -3,69%            | 3.177  | 90,34%  | -307 | 7    | 8     | 3.273     | -403     |
| 8  | RO VIII/ Surabaya | 3.807     | 3.681     | 3.687     | -120 | 7   | -3,15%            | 4.063  | 90,75%  | -376 | 8    | 6     | 4.187     | -500     |
| 9  | RO IX/ Kalimantan | 1.401     | 1.420     | 1.424     | 23   | 4   | 1,62%             | 1.549  | 91,92%  | -125 | 3    | 4     | 1.621     | -197     |
| 10 | RO X/ Makassar    | 1.233     | 1.247     | 1.245     | 12   | -2  | 0,95%             | 1.372  | 90,75%  | -127 | 4    | 7     | 1.439     | -194     |

# KINERJA AREA



## **KINERJA DPK AREA PER 16-Oct-2025**

|    | IERJA DPK AREA P          |           | . 2023    |           |           |        | 0      |      | 0         |   | _       |   |      |   |
|----|---------------------------|-----------|-----------|-----------|-----------|--------|--------|------|-----------|---|---------|---|------|---|
| No | AREA                      |           |           |           |           |        | Growth |      | Growth (% |   | Target  |   | Rank | Rank                                    |
|    |                           | 31-Dec-24 | 30-Sep-25 | 15-Oct-25 | 16-0ct-25 | YtD    | MtD    | DtD  | YtD       | Posisi                                  | % Achv. | GAP                                     | YtD  | %Target                                 |
| 1  | Area Banda Aceh           | #N/A      | 7.487     | 7.469     | 7.458     | #N/A   | -28    | -11  | #N/A      |   |         |   | #N/A |   |
| 2  | Area Lhokseumawe          | 8.080     |           | 7.306     | 7.339     | -741   | -182   | 32   | -9,17%    |   |         |   | #N/A |   |
| 3  | Area Meulaboh             | 3.506     |           | 3.597     | 3.598     | 93     | -53    | 2    | 2,64%     |   |         |   | #N/A |   |
| 4  | Area Batam                | 2.849     |           | 3.032     | 3.030     | 181    | 4      |      | 6,36%     |   |         |   | #N/A |   |
| 5  | Area Medan Kota           | 5.356     |           | 5.682     | 5.690     | 334    | 623    | 8    | 6,24%     |   |         | *************************************** | #N/A |   |
| 6  | Area Medan Raya           | 2.641     | 2.855     | 2.867     | 2.870     | 229    | 15     | 3    | 8,68%     |   |         |   | #N/A |   |
| 7  | Area Pekanbaru            | 7.557     | 8.166     | 8.117     | 8.104     | 547    | -62    | -13  | 7,23%     | ~~~~                                    |         |   | #N/A |   |
| 8  | Area Pematangsiantar      | 2.510     |           | 2.588     | 2.587     | 77     | -142   | -0   | 3,09%     |   |         |   | #N/A |   |
| 9  | Area Bandar Lampung       | 3.931     | 4.081     | 4.049     | 4.021     | 90     | -60    | -27  | 2,29%     | •••••                                   |         |   | #N/A |   |
| 10 | Area Bengkulu             | 2.131     | 2.332     | 2.304     | 2.349     | 218    | 16     | 45   | 10,24%    |   |         |   | #N/A |   |
| 11 | Area Jambi                | 2.705     |           | 3.241     | 3.244     | 539    | -137   | 3    | 19,93%    |   |         |   | #N/A | *************************************** |
| 12 | Area Padang               | 3.909     |           | 4.020     | 4.027     | 117    | 1      | 7    | 3,00%     |   |         |   | #N/A |   |
| 13 | Area Palembang            | 7.341     | 6.643     | 7.177     | 7.122     | -220   | 479    | -56  | -2,99%    | ************                            |         |   | #N/A | *************************************** |
| 14 | Area Banten               | 10.556    |           | 11.002    | 10.928    | 372    | -155   | -74  | 3,52%     |   |         |   | #N/A |   |
| 15 | Area Bekasi               | 8.947     | 10.620    | 10.514    | 10.492    | 1.545  | -127   | -21  | 17,27%    | •                                       |         | *************************************** | #N/A | www.                                    |
| 16 | Area Jakarta Kebon Jeruk  | 7.374     |           | 8.192     | 8.256     | 882    | -303   | 63   | 11,96%    |   |         |   | #N/A | w                                       |
| 17 | Area Jakarta Kelapa Gadin | 11.820    |           | 15.818    | 15.758    | 3.939  | 563    | -60  | 33,32%    |   |         | *************************************** | #N/A | www.                                    |
| 18 | Area Jakarta Rawamangur   |           | 10.042    | 9.833     | 9.929     | -170   | -113   | 97   | -1,69%    |   |         | *************************************** | #N/A | *************************************** |
| 19 | Area Jakarta Thamrin      | 61.208    | 74.175    | 78.092    | 78.100    | 16.892 | 3.925  | 8    | 27,60%    |   |         | *************************************** | #N/A | *************************************** |
| 20 | Area Bogor                | 8.049     | 7.733     | 7.591     | 7.594     | -455   | -138   | 3    | -5,65%    |   |         | *************************************** | #N/A | *************************************** |
| 21 | Area Depok                | 7.500     | 6.890     | 6.898     | 6.920     | -579   | 30     | 23   | -7,72%    |   |         | *************************************** | #N/A | *************************************** |
| 22 | Area Jakarta Fatmawati    | 11.619    | 12.705    | 13.367    | 13.273    | 1.654  | 568    | -94  | 14,23%    |   |         | *************************************** | #N/A | *************************************** |
| 23 | Area Jakarta Pondok Indah | 8.481     | 8.526     | 8.398     | 8.413     | -68    | -113   | 15   | -0,81%    |   |         |   | #N/A |   |
| 24 | Area Jakarta Saharjo      | 7.675     | 6.746     | 7.223     | 7.073     | -602   | 327    | -150 | -7,84%    |   |         |   | #N/A |   |
| 25 | Area Tangerang Selatan    | 6.162     | 6.180     | 5.801     | 5.795     | -367   | -385   | -6   | -5,96%    |   |         |   | #N/A |   |
| 26 | Area Bandung Kota         | 9.788     | 9.412     | 9.238     | 9.223     | -565   | -189   | -15  | -5,77%    |   |         |   | #N/A |   |
| 27 | Area Bandung Raya         | 5.837     | 5.990     | 5.860     | 5.856     | 19     | -134   | -4   | 0,33%     |   |         |   | #N/A |   |
| 28 | Area Cirebon              | 4.870     | 5.059     | 4.930     | 4.917     | 48     | -142   | -12  | 0,98%     |   |         |   | #N/A |   |
| 29 | Area Purwokerto           | 3.175     | 3.340     | 3.338     | 3.336     | 161    | -3     | -2   | 5,08%     |   |         |   | #N/A |   |
| 30 | Area Semarang Kota        | 7.056     | 6.766     | 6.847     | 6.949     | -108   | 182    | 102  | -1,53%    |   |         |   | #N/A |   |
| 31 | Area Pekalongan           | 3.560     | 3.456     | 3.368     | 3.381     | -179   | -75    | 13   | -5,02%    |   |         |   | #N/A |   |
| 32 | Area Solo                 | 4.925     | 4.805     | 4.827     | 4.823     | -102   | 19     | -4   | -2,06%    |   |         |   | #N/A |   |
| 33 | Area Yogyakarta           | 6.665     | 6.549     | 6.488     | 6.493     | -172   | -56    | 4    | -2,59%    |   |         |   | #N/A |   |
| 34 | Area Denpasar             | 3.788     |           | 3.988     | 4.012     | 223    | -88    | 24   | 5,90%     |   |         |   | #N/A |   |
| 35 | Area Jember               | 2.822     |           | 2.768     | 2.768     | -54    | -52    | 1    | -1,91%    | *************************************** |         | *************************************** | #N/A | ******************************          |
| 36 | Area Kediri               | 4.155     |           | 4.018     | 4.021     | -135   | -12    | 2    | -3,24%    |   |         |   | #N/A |   |
| 37 | Area Malang               | 4.575     |           | 5.026     | 5.037     | 462    | -81    | 11   | 10,09%    |   |         |   | #N/A |   |
| 38 | Area Surabaya Kota        | 7.814     |           | 7.305     | 7.328     | -485   | -35    | 24   | -6,21%    |   |         | emenmenemenemen                         | #N/A |   |
| 39 | Area Surabaya Raya        | 7.629     |           | 7.587     | 7.563     | -66    | -137   | -24  | -0,87%    |   |         |   | #N/A |   |
| 40 | Area Balikpapan           | 8.442     |           | 8.170     | 8.179     | -264   |        | 9    | -3,12%    |   |         | **********************                  | #N/A |   |
| 41 | Area Banjarmasin          | 7.270     |           | 7.303     | 7.285     | 15     | 102    | -18  | 0,21%     |   |         |   | #N/A |   |
| 42 | Area Pontianak            | 3.590     |           | 3.615     | 3.604     | 15     | -271   | -11  | 0,41%     |   |         |   | #N/A |   |
| 43 | Area Makassar             | 6.449     |           | 7.040     | 7.034     | 586    |        | -5   | 9,08%     |   |         |   | #N/A |   |
| 44 | Area Manado               | 2.345     |           | 2.726     | 2.716     | 371    | -124   |      | 15,82%    |   |         |   | #N/A |   |
| 45 | Area Palu                 | 3.223     | 3.406     | 3.296     | 3.314     | 91     | -92    | 18   | 2,84%     |   |         |   | #N/A |   |

# KINERJA GIRO AREA PER 16-Oct-2025

| 1111     | IERJA GIRU AREA P                                    | EK 10-U(     | JI-2U23                                 |              |              |             |              |                      |  |  |         |   |                |   |
|----------|--|--------------|---|--------------|--------------|-------------|--------------|----------------------|--|--|---------|---|----------------|---|
| No       | AREA   |              |   |              |              |             | Growth       |                      | Growth                                 |  | Target  |   | Rank           | Rank                                    |
|          |  | 31-Dec-24    | 30-Sep-25                               | 15-0ct-25    | 16-0ct-25    | YtD         | MtD          | DtD                  | YtD                                    | Posisi   | % Achv. | GAP                                     | YtD            | %Target                                 |
| 1        | Area Banda Aceh                                      | 1.186        | 1.256                                   | 1.341        | 1.319        | 134         | 63           | -22                  | 11,29%                                 |  |         | 1                                       | 9              |   |
| 2        | Area Lhokseumawe                                     | 529          | 534                                     | 607          | 620          | 91          | 86           | 14                   |  | •  |         |   | 13             |   |
| 3        | Area Meulaboh  | 338          | 387                                     | 398          | 395          | 58          | 8            | -3                   |  | •  |         |   | 17             |   |
| 4        | Area Batam   | 238          | 244                                     | 225          | 228          | -10         | -16          | 3                    |  | •  |         |   | 27             |   |
| 5        | Area Medan Kota                                      | 315          |   | 356          | 349          | 34          | -10<br>-6    | -8                   |  |  |         |   | 21             |   |
| 6        | Area Medan Raya                                      | 156          |   | 160          | 161          | 5           | 8            | 1                    | 3,18%                                  |  |         |   | 26             |   |
| 7        | Area Pekanbaru                                       | 1.111        | 1.431                                   | 1.422        | 1.418        | 307         | -13          | -4                   |  |  |         |   | 5              |   |
| 8        | Area Pematangsiantar                                 | 74           |   | 55           | 54           | -20         | -13<br>-91   | - <del>4</del><br>-1 | -27,00%                                | ·····  |         |   | 29             |   |
| 9        | Area Bandar Lampung                                  | 474          |   | 475          | 444          | -30         | 7            | -31                  | -6,36%                                 | •  |         |   | 30             |   |
| 10       | Area Bengkulu  | 144          |   | 169          | 210          | 66          | 50           | 42                   | 46,03%                                 |  |         | *************************************** | 16             | *************************************** |
| 11       | Area Jambi   | 173          | 195                                     | 181          | 185          | 12          | -10          | 42                   |  |  |         |   | 24             |   |
| 12       | Area Padang  | 270          |   | 286          | 287          | 17          | -10          | 2                    |  | ·····  |         |   | 23             |   |
| 13       | Area Palembang                                       | 698          |   | 823          | 832          | 134         | -37<br>-102  | 9                    |  | ·····  |         |   | 23<br>10       |   |
| 14       | Area Palembang Area Banten                           | 2.097        | 3.325                                   | 3.452        | 3.400        | 1.303       | 75           | -52                  | **************                         | <del>,</del> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |         |   | 2              | ·                                       |
| 15       | Area Banten<br>Area Bekasi                           | 2.097<br>834 | *************************************** | 3.452<br>953 | 3.400<br>942 | 1.303       | -185         | -52<br>-10           | ······································ |  |         |   | <u>Z</u><br>11 |   |
| 16       | Area Jakarta Kebon Jeruk                             | 636          |   | 1.558        | 1.662        | 1.025       | -185<br>-83  | 104                  |  |  |         |   | 3              |   |
|          |  |              |   | 1.558<br>540 | 479          | -97         | -83<br>54    | -61                  |  |  |         |   | 42             |   |
| 17<br>18 | Area Jakarta Kelapa Gadin<br>Area Jakarta Rawamangun | ·            |   | 2.647        | 2.743        | 299         | 54<br>79     | -61<br>97            | -16,82%<br>12,23%                      | *********  |         |   | 42<br>6        |   |
| 19       | Area Jakarta Rawamangun<br>Area Jakarta Thamrin      | 26.359       | 26.296                                  | 29.486       | 2.743        | 2.916       | 2.979        | -211                 | 12,23%                                 | •  |         |   | <u> </u>       | *************************************** |
|          |  |              |   |              |              |             | 2.979<br>-2  |                      |  | <del>.</del>                                     |         |   | 25             |   |
| 20       | Area Bogor   | 684<br>721   |   | 665          | 690<br>674   | - <b>47</b> |              | 26<br>40             |  | •  |         |   |                |   |
| 21       | Area Depok   | 721          | 616<br>2 155                            | 633          | 2 222        | -47<br>-67  | 57<br>-021   | 40<br>-101           |  | ·  |         |   | 32<br>36       |   |
| 22       | Area Jakarta Pandak Indah                            | 2.301        | 3.155                                   | 2.424        | 2.233        |             | -921<br>12   | -191<br>10           | -2,93%                                 |  |         |   |                |   |
| 23       | Area Jakarta Pondok Indah                            |              | 1 760                                   | 2 410        | 810          | -147<br>550 | -12<br>475   | 175                  | -15,33%                                | *************                                    |         |   | 43             | *************************************** |
| 24       | Area Jakarta Saharjo                                 | 2.794        |   | 2.419        | 2.243        | -550<br>96  | 475          | -175<br>1            |  | •  |         |   | 45             | waaaaaaaaaaaaaa                         |
| 25       | Area Pandung Kata                                    | 586          |   | 674          | 673          | 86<br>540   | -248         | -1<br>14             | 14,74%                                 | <del>.</del>                                     |         |   | 14             |   |
| 26       | Area Bandung Kota                                    | 1.112        |   | 1.666        | 1.652        | 540         | -121         | -14                  |  | •  |         |   | 4              |   |
| 27       | Area Circhen   | 810          |   | 741<br>F01   | 737          | -73         | -58          | -4                   |  |  |         |   | 37             |   |
| 28       | Area Cirebon   | 543          |   | 501          | 509          | -34         | 4            |                      |  | •  |         |   | 31             |   |
| 29       | Area Caragraph Vata                                  | 215          |   | 169          | 161          | -54         | 14           |                      | -25,08%                                |  |         |   | 34             | *************************************** |
| 30       | Area Semarang Kota                                   | 684          |   | 513          | 530          | -154        | -65          | 17                   |  |  |         |   | 44             | *************************************** |
| 31       | Area Pekalongan                                      | 200          |   | 220          | 228          | 29          | 74           | 9                    |  |  |         |   | 22             |   |
| 32       | Area Solo  | 221          | 212                                     | 217          | 211          | -10         | -1           | -5                   |  | ·····  |         |   | 28             |   |
| 33       | Area Pogyakarta                                      | 355          |   | 526          | 516          | 162         | -29          | -10                  |  | ·····  |         |   | 7              |   |
| 34       | Area Denpasar  | 281          | 330                                     | 299          | 320          | 38          | -10          | 20                   |  | ***************************************          |         |   | 20             | *************************************** |
| 35       | Area Jember  | 67           | 114                                     | 111          | 110          | 43          | -3           | -1                   | 63,65%                                 |  |         |   | 19             |   |
| 36       | Area Kediri  | 248          |   | 167          | 164          | -84         | -20          | -3                   | -33,94%                                |  |         |   | 38             |   |
| 37       | Area Malang  | 232          |   | 332          | 324          | 92          | -33          | -8                   | 39,74%                                 | <u> </u>   |         |   | 12             | 200000000000000000000000000000000000000 |
| 38       | Area Surabaya Kota                                   | 947          | 811                                     | 834          | 859          | -88         | 48           | 25                   | ······                                 |  |         |   | 40             | *************************************** |
| 39       | Area Surabaya Raya                                   | 1.031        | 947                                     | 988          | 980          | -51         | 33           | -9                   | -4,96%                                 | •  |         |   | 33             |   |
| 40       | Area Balikpapan                                      | 580          |   | 621          | 625          | 45          | -34          | 4                    | ······································ |  |         |   | 18             |   |
| 41       | Area Banjarmasin                                     | 548          | *************************************** | 489          | 482          | -65         | 70           | -7                   | -11,95%                                | <del>,</del> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |         |   | 35             | **************************************  |
| 42       | Area Pontianak                                       | 431          | 624                                     | 529          | 508          | 77          | -11 <u>5</u> | -21                  | 17,94%                                 |  |         |   | 15             | *************************************** |
| 43       | Area Makassar  | 474          |   | 384          | 390          | -85         | 7            | 5                    | -17,87%                                |  |         |   | 39             | 000000000000000000000000000000000000000 |
| 44       | Area Manado  | 244          |   | 413          | 403          | 159         | -134         | -10                  |  |  |         |   | 8              |   |
| 45       | Area Palu  | 418          | 440                                     | 309          | 325          | -94         | -116         | 16                   | -22,36%                                |  |         |   | 41             |   |

## **KINERJA TABUNGAN AREA PER 16-Oct-2025**

|    | IERJA I ADUNGAN A         |           | . 10 000                                |           |           |      | Cuowah.      |     | Cuoveth |  | Townst  |   | Dook | Donk                                    |
|----|---------------------------|-----------|---|-----------|-----------|------|--------------|-----|---------|--|---------|---|------|---|
| No | AREA                      | 21 Dec 04 | 20 Con 05                               | 15.0-4.05 | 16.004.05 |      | Growth       | DAD | Growth  | Desiri   | Target  | CAR                                     | Rank | Rank                                    |
|    |                           | 31-Dec-24 | 30-Sep-25                               | 15-0ct-25 | 16-Oct-25 | YtD  | MtD          | DtD | YtD     | Posisi   | % Achv. | GAP                                     | YtD  | %Target                                 |
| 1  | Area Banda Aceh           | 5.097     | 5.157                                   | 5.059     | 5.073     | -24  | -84          | 14  | -0,48%  |  |         |   | 39   |   |
| 2  | Area Lhokseumawe          | 5.947     | 5.851                                   | 5.694     | 5.716     | -231 | -135         | 21  | -3,88%  | •  |         | *************************************** | 45   | >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>  |
| 3  | Area Meulaboh             | 2.790     |   | 2.825     | 2.829     | 39   | -59          | 4   | 1,41%   | •  |         | *************************************** | 28   |   |
| 4  | Area Batam                | 1.733     | 1.803                                   | 1.806     | 1.801     | 68   | -2           | -5  | 3,94%   |  |         |   | 18   |   |
| 5  | Area Medan Kota           | 2.242     | 2.382                                   | 2.312     | 2.330     | 88   | -52          | 17  |         |  |         |   | 15   |   |
| 6  | Area Medan Raya           | 1.804     |   | 1.892     | 1.897     | 94   | -23          | 6   | 5,20%   |  |         | *************************************** | 14   |   |
| 7  | Area Pekanbaru            | 4.778     | 5.006                                   | 4.946     | 4.935     | 157  | -71          | -11 | 3,28%   |  |         |   | 5    |   |
| 8  | Area Pematangsiantar      | 1.787     | 1.932                                   | 1.916     | 1.917     | 130  | -15          | 0   | 7,27%   |  |         | *************************************** | 9    | *************************************** |
| 9  | Area Bandar Lampung       | 2.833     | 2.956                                   | 2.847     | 2.851     | 19   | -105         | 4   | 0,65%   |  |         |   | 33   |   |
| 10 | Area Bengkulu             | 1.512     | 1.559                                   | 1.511     | 1.514     | 2    | -45          | 3   | 0,15%   |  |         |   | 34   |   |
| 11 | Area Jambi                | 1.922     | 2.065                                   | 1.984     | 1.983     | 62   | -82          | -0  | 3,22%   |  |         |   | 22   |   |
| 12 | Area Padang               | 2.662     | 2.704                                   | 2.711     | 2.718     | 56   | 14           | 7   | 2,10%   |  |         |   | 24   |   |
| 13 | Area Palembang            | 3.683     | 3.808                                   | 3.779     | 3.787     | 104  | -21          | 9   | 2,83%   |  |         | *************************************** | 12   |   |
| 14 | Area Banten               | 4.051     | 4.199                                   | 3.899     | 3.889     | -162 | -310         | -9  | -3,99%  |  |         |   | 44   |   |
| 15 | Area Bekasi               | 4.951     | 5.251                                   | 5.018     | 5.015     | 64   | -235         | -3  | 1,30%   |  |         |   | 19   |   |
| 16 | Area Jakarta Kebon Jeruk  | 2.340     | 2.600                                   | 2.549     | 2.505     | 165  | -95          | -44 | 7,06%   |  |         |   | 4    |   |
| 17 | Area Jakarta Kelapa Gadin | 1.993     | 2.175                                   | 2.129     | 2.125     | 132  | -50          | -4  | 6,61%   |  |         |   | 8    |   |
| 18 | Area Jakarta Rawamangun   | 3.266     | 3.508                                   | 3.346     | 3.344     | 79   | -164         | -1  | 2,40%   |  |         |   | 16   |   |
| 19 | Area Jakarta Thamrin      | 3.834     | 3.968                                   | 3.893     | 3.904     | 71   | -64          | 11  | 1,84%   |  |         |   | 17   |   |
| 20 | Area Bogor                | 4.124     |   | 4.146     | 4.150     | 26   | -78          | 3   | 0,63%   |  |         |   | 29   |   |
| 21 | Area Depok                | 3.364     | 3.385                                   | 3.344     | 3.340     | -24  | -44          | -4  | -0,70%  |  |         |   | 38   |   |
| 22 | Area Jakarta Fatmawati    | 2.449     | 2.385                                   | 2.343     | 2.371     | -78  | -14          | 28  | -3,19%  | ***********                                      |         |   | 42   |   |
| 23 | Area Jakarta Pondok Indah |           | 2.613                                   | 2.573     | 2.579     | 96   | -34          | 6   | 3,85%   | •  |         |   | 13   |   |
| 24 | Area Jakarta Saharjo      | 1.724     |   | 1.753     | 1.745     | 21   | -136         | -8  | 1,21%   | •  |         |   | 32   |   |
| 25 | Area Tangerang Selatan    | 2.328     |   | 2.350     | 2.350     | 22   | -60          | 0   | 0,94%   |  |         |   | 30   |   |
| 26 | Area Bandung Kota         | 4.312     | *************************************** | 4.724     | 4.653     | 341  | -74          | -72 | 7,90%   |  |         |   | 2    |   |
| 27 | Area Bandung Raya         | 3.375     |   | 3.414     | 3.417     | 42   | -63          | 2   | 1,24%   |  |         | *************************************** | 27   |   |
| 28 | Area Cirebon              | 3.264     |   | 3.205     | 3.199     | -65  | -153         | -6  | -1,98%  |  |         |   | 41   |   |
| 29 | Area Purwokerto           | 2.153     |   | 2.339     | 2.351     | 198  | 2            | 12  | 9,18%   |  |         |   | 3    |   |
| 30 | Area Semarang Kota        | 3.815     | *************************************** | 3.874     | 3.878     | 63   | -143         | 5   | 1,64%   | •  |         |   | 20   |   |
| 31 | Area Pekalongan           | 2.059     |   | 2.113     | 2.118     | 59   | -143         | 5   | 2,88%   |  |         |   | 23   | *************************************** |
| 32 | Area Solo                 | 3.209     |   | 3.337     | 3.339     | 130  | -74          | 2   | 4,04%   |  |         |   | 10   |   |
| 33 | Area Yogyakarta           | 4.150     |   | 4.255     | 4.266     | 117  | -46          | 11  | 2,81%   |  |         |   | 11   | *************************************** |
| 34 | Area Denpasar             | 2.751     | 2.952                                   | 2.902     | 2.905     | 154  | -47          | 2   | 5,59%   |  |         | *************************************** | 6    | 10000000000000000000000000000000000000  |
| 35 | Area Jember               | 1.982     |   | 2.041     | 2.044     | 62   | -39          | 3   | 3,13%   |  |         |   | 21   |   |
| 36 | Area Kediri               | 2.848     |   | 2.864     | 2.870     | 22   | -14          | 6   | 0,76%   |  |         |   | 31   |   |
| 37 | Area Malang               | 2.849     | 3.058                                   | 2.983     | 2.982     | 133  | -76          | -1  | 4,69%   |  |         |   | 7    |   |
| 38 | Area Surabaya Kota        | 3.584     |   | 3.580     | 3.569     | -15  | -150         | -11 | -0,43%  | •  |         |   | 36   |   |
| 39 | Area Surabaya Raya        | 4.613     |   | 4.510     | 4.505     | -108 | -149         | -5  | -2,35%  |  |         |   | 43   |   |
| 40 | Area Balikpapan           | 4.745     |   | 4.721     | 4.727     | -18  | -39          | 6   | -0,39%  | ·····  |         | *************************************** | 37   |   |
| 41 | Area Banjarmasin          | 4.620     |   | 4.683     | 4.673     | 53   | -19          | -11 | 1,14%   | <del>,</del> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |         |   | 26   |   |
| 42 | Area Pontianak            | 2.122     |   | 2.118     | 2.110     | -12  | -11 <u>8</u> | -8  | -0,59%  |  |         |   | 35   |   |
| 43 | Area Makassar             | 4.397     | 4.790                                   | 4.807     | 4.797     | 400  | 7            | -10 | 9,10%   |  |         |   | 1    |   |
| 44 | Area Manado               | 1.697     | 1.652                                   | 1.658     | 1.657     | -40  | 6            | -]  | -2,37%  | •  |         |   | 40   |   |
| 45 | Area Palu                 | 2.293     | 2.334                                   | 2.345     | 2.347     | 53   | 13           | 2   | 2,33%   |  |         |   | 25   |   |

#### **KINERJA DEPOSITO AREA PER 16-Oct-2025**

| KIIN     | IERJA DEPOSITO AI                | KEA PEK    | 10-UCT-2  | U <b>Z</b> 3 |           |   |                  |              |                    |   |         |   |          |   |
|----------|----------------------------------|------------|-----------|--------------|-----------|---|------------------|--------------|--------------------|---|---------|---|----------|---|
| No       | RO                               |            |           |              |           |   | Growth           |              | Growth             |   | Target  |   | Rank     | Rank                                    |
| TAO      | KO                               | 31-Dec-24  | 30-Sep-25 | 15-Oct-25    | 16-0ct-25 | YtD                                     | MtD              | DtD          | YtD                | Posisi                                  | % Achv. | GAP                                     | YtD      | %Target                                 |
| 1        | Area Banda Aceh                  | 1.187      | 1.074     | 1.069        | 1.066     | -121                                    | -7               | -3           | -10,17%            |   |         | 1                                       | 30       |   |
| <u>၂</u> | Area Banda Acen Area Lhokseumawe | 1.187      | 1.074     | 1.009        | 1.000     | -121<br>-601                            | -132             | -3<br>-3     | -10,17%<br>-37,50% | *************************************** |         |   | 43       | x                                       |
| 3        | Area Meulaboh                    | 379        | 376       | 374          | 374       |   | -132<br>-2       | -3<br>0      | -37,50%<br>-1,19%  | •                                       |         |   | 23       |   |
| 4        | Area Batam                       | 379<br>878 | 979       | 1.001        | 1.001     | 123                                     | - <u>-</u><br>22 | -0           | 14,00%             |   |         |   | 23<br>14 |   |
| 5        | Area Medan Kota                  | 2.799      | 2.331     | 3.014        | 3.012     | 213                                     | 681              | -0<br>-2     |                    | •••••                                   |         |   | 9        |   |
| 5<br>6   | Area Medan Raya                  | 681        | 782       | 816          | 812       | 131                                     | 30               | - <u>-</u> 2 |                    |   |         |   | 13       |   |
| 7        | Area Pekanbaru                   | 1.668      | 1.729     | 1.749        | 1.751     | 83                                      | 22               | 2            |                    |   |         |   | 17       |   |
| 8        | Area Pematangsiantar             | 649        | 652       | 616          | 617       | -32                                     | -36              | 0            | -4,99%             |   |         |   | 26       |   |
| 9        | Area Bandar Lampung              | 625        | 688       | 727          | 726       |   | 38               | -1           | 16,23%             |   |         |   | 15       |   |
| 10       | Area Bengkulu                    | 475        | 614       | 624          | 624       |   | 11               | 0            | 31,52%             |   |         |   | 10       |   |
| 11       | Area Jambi                       | 610        | 1.121     | 1.076        | 1.076     |   | -45              | -1           | 76,20%             |   |         |   | 5        |   |
| 12       | Area Padang                      | 978        | 997       | 1.024        | 1.022     | 44                                      | 25               | -1<br>-2     | 4,50%              | ************************                |         |   | 19       |   |
| 13       | Area Palembang                   | 2.960      | 1.900     | 2.575        | 2.502     | -458                                    | 602              | -73          | -15,47%            | •                                       |         |   | 38       |   |
| 14       | Area Banten                      | 4.408      | 3.558     | 3.651        | 3.639     | - <del>4</del> 36                       | 80               | -13          | -13,47%            | *************************************** |         |   | 44       |   |
| 15       | Area Bekasi                      | 3.162      | 4.242     | 4.543        | 4.535     |   | 293              | -13          | 43,40%             |   |         |   | 44       |   |
| 16       | Area Jakarta Kebon Jeruk         | 4.398      | 4.214     | 4.085        | 4.089     | -308                                    | -125             | 4            | -7,01%             | ***********                             |         | *************************************** | 35       | *************************************** |
| 17       | Area Jakarta Kelapa Gadin        |            | 12.595    | 13.149       | 13.154    |   | 559              | 5            | 42,20%             |   |         |   | 2        |   |
| 18       | Area Jakarta Rawamangun          | ~~~~~~     | 3.870     | 3.841        | 3.842     | -548                                    | -28              | 1            | -12,48%            | ***************                         |         |   | 42       |   |
| 19       | Area Jakarta Thamrin             | 31.015     | 43.911    | 44.713       |           |   | 1.010            | 208          | 44,83%             | ***********                             |         |   | 1        |   |
| 20       | Area Bogor                       | 3.241      | 2.812     | 2.780        | 2.754     |   | -58              | -26          | -15,02%            |   |         |   | 40       |   |
| 21       | Area Depok                       | 3.415      | 2.889     | 2.920        | 2.907     | -509                                    | 18               | -13          | -14,89%            | •                                       |         |   | 41       | *************************************** |
| 22       | Area Jakarta Fatmawati           | 6.870      | 7.165     | 8.600        | 8.669     | 1.800                                   | 1.504            | 69           | 26,20%             |   |         |   | 3        | •••••                                   |
| 23       | Area Jakarta Pondok Indah        |            | 5.089     | 5.025        | 5.023     | -17                                     | -66              | -1           |                    |   |         |   | 25       |   |
| 24       | Area Jakarta Saharjo             | 3.157      | 3.097     | 3.051        | 3.085     |   | -12              | 33           | -2,29%             | <mark></mark>                           |         | *************************************** | 29       | unacenceanceanceanceanceanceancean      |
| 25       | Area Tangerang Selatan           | 3.248      | 2.850     | 2.777        | 2.772     | -476                                    | -78              | -5           | -14,64%            | •                                       |         |   | 39       |   |
| 26       | Area Bandung Kota                | 4.364      | 2.913     | 2.847        | 2.918     | *************************************** | 5                | 71           | -33,13%            | *************************************** |         |   | 45       |   |
| 27       | Area Bandung Raya                | 1.652      | 1.715     | 1.705        | 1.703     | 50                                      | -12              | -2           | 3,04%              |   |         | *************************************** | 18       |   |
| 28       | Area Cirebon                     | 1.063      | 1.201     | 1.223        | 1.209     | 146                                     | 8                | -14          | 13,75%             | ·                                       |         |   | 11       |   |
| 29       | Area Purwokerto                  | 807        | 844       | 831          | 824       | 18                                      | -19              | -7           | 2,21%              |   |         |   | 22       |   |
| 30       | Area Semarang Kota               | 2.557      | 2.151     | 2.460        | 2.541     | -17                                     | 389              | 81           | -0,65%             |   |         |   | 24       |   |
| 31       | Area Pekalongan                  | 1.301      | 1.040     | 1.035        | 1.034     |   | -6               | -1           | -20,50%            |   |         |   | 33       |   |
| 32       | Area Solo                        | 1.495      | 1.180     | 1.274        | 1.273     | -221                                    | 93               | -0           | -14,82%            |   |         |   | 32       |   |
| 33       | Area Yogyakarta                  | 2.161      | 1.693     | 1.707        | 1.711     | -450                                    | 18               | 4            | -20,84%            |   |         |   | 37       |   |
| 34       | Area Denpasar                    | 756        | 818       | 787          | 787       | 31                                      | -31              | 1            | 4,16%              | **********                              |         |   | 20       |   |
| 35       | Area Jember                      | 773        | 624       | 615          | 614       | -159                                    | -10              | -1           | -20,53%            |   |         |   | 31       |   |
| 36       | Area Kediri                      | 1.059      | 964       | 987          | 987       | -72                                     | 23               | -1           | -6,83%             |   |         |   | 28       |   |
| 37       | Area Malang                      | 1.495      | 1.704     | 1.711        | 1.731     | 236                                     | 28               | 20           | 15,80%             |   |         |   | 8        |   |
| 38       | Area Surabaya Kota               | 3.282      | 2.833     | 2.891        | 2.900     | -382                                    | 67               | 9            | -11,63%            |   |         |   | 36       |   |
| 39       | Area Surabaya Raya               | 1.985      | 2.099     | 2.089        | 2.078     | 93                                      | -21              | -11          | 4,69%              |   |         |   | 16       |   |
| 40       | Area Balikpapan                  | 3.117      | 2.762     | 2.828        | 2.827     | -290                                    | 65               | -1           | -9,31%             |   |         |   | 34       |   |
| 41       | Area Banjarmasin                 | 2.102      | 2.079     | 2.131        | 2.130     | 28                                      | 51               | -1           | 1,33%              |   |         |   | 21       |   |
| 42       | Area Pontianak                   | 1.037      | 1.024     | 969          | 987       | -50                                     | -38              | 18           | -4,83%             |   |         | 0000000                                 | 27       | M00000000                               |
| 43       | Area Makassar                    | 1.578      | 1.788     | 1.849        | 1.848     | 270                                     | 60               | -1           | 17,11%             |   |         |   | 6        | 100000000000000000000000000000000000000 |
| 44       | Area Manado                      | 403        | 651       | 655          | 655       | 252                                     | 5                | 1            | 62,58%             |   |         | 1000000000                              | 7        | *************************************** |
| 45       | Area Palu                        | 511        | 631       | 642          | 643       | 131                                     | 11               | 0            | 25,73%             |   |         |   | 12       |   |
|          |                                  |            |           |              |           |   |                  |              |                    |   |         |   |          |   |

#### KINERJA CASA PER 16-Oct-2025

| KIN      | IERJA CASA PER 16         | 5-Oct-202                        | <b>25</b>                               |                |                |            |             |              |                 |   |         |   |          |         |
|----------|---------------------------|----------------------------------|---|----------------|----------------|------------|-------------|--------------|-----------------|---|---------|---|----------|---------|
|          |                           |                                  |   |                |                | (          | Growth      |              | Growth          |   | Target  |   | Rank     | Rank    |
| No       | RO                        | 31-Dec-24                        | 30-Sep-25                               | 15-Oct-25      | 16-Oct-25      | YtD        | MtD         | DtD          | YtD             | Posisi                                  | % Achv. | GAP                                     | YtD      | %Target |
| 1        | Area Banda Aceh           | 6.283                            | 6.413                                   | 6.400          | 6.392          | 109        | -21         | -8           | 1,74%           |   |         |   | 18       |         |
| <u>၂</u> | Area Lhokseumawe          |                                  | 6.385                                   | 6.301          |                |            | -21<br>-49  | -8<br>35     |                 |   |         |   | 42       |         |
| 2        |                           | 6.476                            | *************************************** |                | 6.336          | -140<br>07 |             |              | -2,16%<br>2.11% |   |         |   |          |         |
| 3        | Area Meulaboh  Area Batam | 3.127                            | 3.276                                   | 3.223          | 3.224          | 97<br>58   | -51<br>-18  | 2<br>-2      | 3,11%           |   |         |   | 22<br>28 |         |
| 4<br>5   | Area Medan Kota           | 1.971<br>2.557                   | 2.047<br>2.737                          | 2.031<br>2.669 | 2.030<br>2.678 | 121        | -18<br>-58  | - <u>-</u> 2 | 2,96%<br>4,75%  |   |         |   | 28<br>14 |         |
|          | Area Medan Raya           | 1.959                            | 2.737                                   | 2.052          | 2.078          | 99         | -36<br>-15  | 6            |                 |   |         |   | 21       |         |
| 6<br>7   | Area Pekanbaru            | 5.889                            | 6.437                                   | 6.368          | 6.353          | 464        | -15<br>-85  | -15          | 5,04%<br>7,87%  |   |         |   | <u> </u> |         |
| 8        | Area Pematangsiantar      | 1.861                            | 2.077                                   | 1.971          | 1.971          | 110        | -106        | -13<br>-1    | 5,90%           |   |         |   | 17       |         |
| 9        | Area Bandar Lampung       | 3.306                            | 3.393                                   | 3.321          | 3.295          | -12        | -100<br>-99 | -1<br>-26    | -0,35%          | *************************************** |         |   | 32       |         |
| 10       | Area Bengkulu             | 1.656                            | 1.719                                   | 1.680          | 1.724          | 69         | -99         | - <u>-20</u> | 4,14%           |   |         |   | 32<br>26 |         |
| 11       | Area Jambi                | 2.094                            | 2.260                                   | 2.165          | 2.168          | 74         | -92         | 43           | 3,53%           | *************************************** |         |   | 24       |         |
| 12       | Area Padang               | 2.931                            | 3.028                                   | 2.103          | 3.005          | 73         | -24         | 9            | 2,51%           |   |         |   | 25       |         |
| 13       | Area Palembang            | 4.381                            | 4.742                                   | 4.602          | 4.620          | 238        | -123        | 18           | 5,44%           |   |         |   | 9        |         |
| 14       | Area Banten               | 6.148                            | 7.524                                   | 7.351          | 7.289          | 1.142      | -235        | -62          | 18,57%          |   |         |   | 3        |         |
| 15       | Area Bekasi               | 5.785                            | 6.378                                   | 5.971          | 5.958          | 173        | -421        | -13          | 2,98%           |   |         |   | 12       |         |
|          | Area Jakarta Kebon Jeruk  | 2.976                            | 4.345                                   | 4.107          | 4.167          | 1.191      | -178        | 59           | 40,01%          |   |         |   | 2        |         |
| 17       | Area Jakarta Kelapa Gadin | ******************************** | 2.601                                   | 2.669          | 2.605          | 35         | 4           | -65          | 1,35%           | *************************************** |         | ••••••                                  |          |         |
| 18       | Area Jakarta Rawamangun   |                                  | 6.172                                   | 5.992          | 6.088          | 377        | -85         | 96           | 6,61%           |   |         |   | 6        |         |
| 19       | Area Jakarta Thamrin      | 30.193                           | 30.264                                  | 33.379         | 33.179         | 2.987      | 2.915       | -200         | 9,89%           | *************************************** |         |   | 1        |         |
| 20       | Area Bogor                | 4.808                            | 4.921                                   | 4.811          | 4.840          | 32         | -80         | 29           | 0,67%           |   |         |   | 30       |         |
| 21       | Area Depok                | 4.084                            |   | 3.977          | 4.014          | -71        | 13          | 36           | -1,73%          | ~~~~~                                   |         |   | 38       |         |
| 22       | Area Jakarta Fatmawati    | 4.750                            |   | 4.767          | 4.604          | -146       | -936        | -162         | -3,07%          |   |         |   | 43       |         |
| 23       | Area Jakarta Pondok Indah |                                  | 3.436                                   | 3.373          | 3.389          | -51        | -47         | 16           | -1,49%          | ~~~~                                    |         |   | 36       |         |
| 24       | Area Jakarta Saharjo      | 4.518                            | 3.650                                   | 4.171          | 3.989          | -529       | 339         | -183         | -11,72%         |   |         |   | 45       |         |
| 25       | Area Tangerang Selatan    | 2.914                            |   | 3.024          | 3.023          | 108        | -307        | -1           | 3,72%           | *************************************** |         |   | 19       |         |
| 26       | Area Bandung Kota         | 5.424                            |   | 6.391          | 6.305          | 881        | -194        | -86          | 16,25%          |   |         |   | 4        |         |
| 27       | Area Bandung Raya         | 4.184                            |   | 4.155          | 4.153          | -31        | -122        | -2           | -0,74%          |   |         | *************************************** | 34       |         |
| 28       | Area Cirebon              | 3.807                            | 3.858                                   | 3.707          | 3.708          | -98        | -149        | 2            | -2,59%          |   |         |   | 40       |         |
| 29       | Area Purwokerto           | 2.368                            | 2.496                                   | 2.507          | 2.512          | 144        | 16          | 5            | 6,06%           | *************************************** |         |   | 13       |         |
| 30       | Area Semarang Kota        | 4.499                            | 4.615                                   | 4.387          | 4.408          | -91        | -207        | 21           | -2,02%          |   |         |   | 39       |         |
| 31       | Area Pekalongan           | 2.259                            | 2.416                                   | 2.333          | 2.347          | 88         | -69         | 14           | 3,89%           |   |         |   | 23       |         |
| 32       | Area Solo                 | 3.430                            | 3.624                                   | 3.553          | 3.550          | 120        | -75         | -3           | 3,49%           |   |         |   | 15       |         |
| 33       | Area Yogyakarta           | 4.504                            | 4.857                                   | 4.782          | 4.782          | 278        | -75         | 0            | 6,17%           |   |         |   | 8        |         |
| 34       | Area Denpasar             | 3.032                            | 3.282                                   | 3.201          | 3.224          | 192        | -58         | 23           | 6,33%           | *************************************** |         |   | 11       |         |
| 35       | Area Jember               | 2.049                            | 2.197                                   | 2.152          | 2.154          | 105        | -43         | 2            | 5,12%           |   |         |   | 20       |         |
| 36       | Area Kediri               | 3.096                            | 3.068                                   | 3.031          | 3.034          | -62        | -35         | 3            | -2,02%          |   |         | *************************************** | 37       |         |
| 37       | Area Malang               | 3.080                            | 3.415                                   | 3.315          | 3.306          | 226        | -109        | -9           | 7,32%           |   |         |   | 10       |         |
| 38       | Area Surabaya Kota        | 4.532                            | 4.530                                   | 4.414          | 4.428          | -104       | -102        | 14           | -2,28%          |   |         |   | 41       |         |
| 39       | Area Surabaya Raya        | 5.644                            | 5.600                                   | 5.498          | 5.485          | -159       | -116        | -13          | -2,82%          |   |         |   | 44       |         |
| 40       | Area Balikpapan           | 5.325                            | 5.424                                   | 5.342          | 5.352          | 27         | -72         | 10           | 0,50%           |   |         |   | 31       |         |
| 41       | Area Banjarmasin          | 5.168                            | 5.104                                   | 5.172          | 5.155          | -13        | 51          | -17          | -0,25%          |   |         |   | 33       |         |
| 42       | Area Pontianak            | 2.553                            | 2.851                                   | 2.647          | 2.618          | 65         | -233        | -29          | 2,54%           |   |         |   | 27       |         |
| 43       | Area Makassar             | 4.871                            | 5.172                                   | 5.191          | 5.186          | 316        | 14          | -5           | 6,48%           | *************************************** |         |   | 7        |         |
| 44       | Area Manado               | 1.942                            | 2.189                                   | 2.071          | 2.060          | 119        | -129        | -11          | 6,12%           |   |         |   | 16       |         |
| 45       | Area Palu                 | 2.712                            | 2.775                                   | 2.654          | 2.672          | -40        | -103        | 18           | -1,48%          |   |         |   | 35       |         |

# **KINERJA PEMBIAYAN RETAIL AREA PER 16-Oct-2025**

|   | NERJA PEMBIAYA          | IN REIAIL   | Posisi | LR 10-00       | Grov       |          | Growth(%) |   | Target     |             | Rank | Rank     |
|---|-------------------------|-------------|--------|----------------|------------|----------|-----------|---|------------|-------------|------|----------|
| No                                      | Area                    | 31-Dec-24 3 |        | 16-Oct-25      | YtD        | MtD      | YtD       | Posisi                                  | % Achv.    | GAP         | YtD  | %Target  |
| 1                                       | Area Banda Aceh         | 7.212       | 7.632  | 7.590          | 377        | -43      | 5,23%     | 8.131                                   | 93,34%     | -541        | 20   | 37       |
| 2                                       | Area Lhokseumawe        | 8,448       | 8.866  | 8.771          | 323        | -95      | 3,82%     |   | ×          | -792        |      | 42       |
| 3                                       | Area Meulaboh           | 6.330       | 6.743  | 6.757          | 427        | 14       | 6,75%     |   | ·          | -281        | 16   | 18       |
| 4                                       | Area Batam              | 2.397       | 2.675  | 2.687          | 290        | 11       | 12,09%    |   |            | -140        |      | 26       |
| 5                                       | Area Medan Kota         | 2.545       | 2.906  | 2.921          | 376        | 15       | 14,78%    |   |            | -117        |      | 15       |
| 6                                       | Area Medan Raya         | 2.640       | 2.924  | 2.940          | 300        | 16       | 11,35%    |   | 96,04%     | -121        | 33   | 17       |
| 7                                       | Area Pekanbaru          | 5.991       | 6.491  | 6.506          | 515        | 16       | 8,60%     | 6.872                                   | 94,68%     | -365        | 7    | 29       |
| 8                                       | Area Pematangsiantar    | 3.146       | 3.431  | 3.450          | 303        | 18       | 9,64%     | 3.589                                   | 96,12%     | -139        | 31   | 16       |
| 9                                       | Area Bandar Lampung     | 4.153       | 4.434  | 4.471          | 317        | 36       | 7,64%     | 4.786                                   | 93,42%     | -315        | 30   | 36       |
| 10                                      | Area Bengkulu           | 3.643       | 4.038  | 4.065          | 422        | 27       | 11,59%    | 4.106                                   | 98,99%     | -41         | 17   | 4        |
| 11                                      | Area Jambi              | 4.260       | 4.576  | 4.512          | 251        | -64      | 5,90%     | 4.727                                   | 95,44%     | -216        | 38   | 22       |
| 12                                      | Area Padang             | 4.496       | 4.785  | 4.819          | 323        | 34       | 7,18%     | 5.043                                   | 95,56%     | -224        | 29   | 21       |
| 13                                      | Area Palembang          | 6.724       | 7.160  | 7.206          | 483        | 46       | 7,18%     | 7.562                                   | 95,30%     | -356        | 9    | 24       |
| 14                                      | Area Banten             | 5.229       | 5.763  | 5.803          | 574        | 40       | 10,98%    | 5.949                                   | 97,54%     | -147        | 5    | 7        |
| 15                                      | Area Bekasi             | 5.457       | 5.949  | 5.912          | 455        | -38      | 8,34%     | 6.110                                   | 96,76%     | -198        | 11   | 12       |
| 16                                      | Area Jakarta Kebon Jeru | 3.887       | 4.309  | 4.323          | 436        | 14       | 11,21%    | 4.455                                   | 97,04%     | -132        | 14   | 10       |
| 17                                      | Area Jakarta Kelapa Gad | 3.487       | 3.834  | 3.844          | 357        | 11       | 10,24%    | 3.964                                   | 96,99%     | -119        | 22   | 11       |
| 18                                      | Area Jakarta Rawamang   | 4.093       | 4.323  | 4.340          | 247        | 17       | 6,03%     | 4.704                                   | 92,26%     | -364        | 39   | 39       |
| 19                                      | Area Jakarta Thamrin    | 4.380       | 4.764  | 4.819          | 440        | 56       | 10,04%    | 5.032                                   | 95,78%     | -212        | 13   | 19       |
| 20                                      | Area Bogor              | 4.856       | 5.236  | 5.249          | 394        | 14       | 8,11%     | 5.603                                   | 93,69%     | -354        | 19   | 33       |
| 21                                      | Area Depok              | 4.779       | 5.181  | 5.213          | 434        | 32       | 9,09%     | 5.412                                   | 96,33%     | -199        | 15   | 14       |
| 22                                      | Area Jakarta Fatmawati  | 3.666       | 3.972  | 4.020          | 354        | 48       | 9,65%     | 4.237                                   | 94,88%     | -217        | 23   | 28       |
| 23                                      | Area Jakarta Pondok Ind | 3.011       | 3.348  | 3.357          | 346        | 10       | 11,51%    | 3.571                                   | 94,03%     | -213        | 26   | 30       |
| 24                                      | Area Jakarta Saharjo    | 2.222       | 2.318  | 2.336          | 114        | 18       | 5,11%     | 2.630                                   | 88,81%     | -294        | 45   | 45       |
| 25                                      | Area Tangerang Selatan  | 3.565       | 3.829  | 3.846          | 281        | 17       | 7,88%     | 4.051                                   | 94,94%     | -205        | 36   | 27       |
| 26                                      | Area Bandung Kota       | 5.826       | 6.582  | 6.646          | 820        | 64       | 14,08%    | 6.669                                   | 99,66%     | -23         | 2    | 2        |
| 27                                      | Area Bandung Raya       | 5.409       | 5.855  | 5.878          | 469        | 23       | 8,67%     | 6.150                                   | 95,58%     | -272        | 10   | 20       |
| 28                                      | Area Cirebon            | 4.206       | 4.541  | 4.559          | 354        | 19       | 8,41%     | 4.865                                   | ^ <u> </u> | -306        | 24   | 32       |
| 29                                      | Area Purwokerto         | 2.362       | 2.484  | 2.485          | 122        | 1        | 5,18%     | *************************************** | 91,65%     | -226        |      | 43       |
|   | Area Semarang Kota      | 3.801       | 4.095  | 4.101          | 300        | 6        | 7,90%     |   |            | 164         |      | 1        |
| *************************************** | Area Pekalongan         | 2.273       | 2.464  | 2.467          | 195        | 4        | 8,57%     | *************************************** | ^ <u> </u> | -172        |      | 35       |
|   | Area Solo               | 3.186       | 3.355  | 3.361          | 175        | 6        | 5,48%     | *************************************** |            | -287        |      | 40       |
| 33                                      | Area Yogyakarta         | 3.016       | 3.285  | 3.294          | 279        | 9        | 9,24%     | *************************************** |            | -250        |      | 38       |
|   | Area Denpasar           | 6.985       | 7.519  | 7.558          | 573        | 39       | 8,21%     |   |            | -167        |      | 6        |
|   |                         | 2.789       | 2.910  | 2.929          | 140        | 18       | 5,02%     | *************************************** |            | -301        | 43   | 44       |
|   | Area Kediri             | 3.187       | 3.372  | 3.389          | 202        | 18       | 6,35%     | *************************************** |            | -290        |      | 41       |
|   | Area Malang             | 3.372       | 3.645  | 3.669          | 297        | 23       | 8,82%     | *************************************** |            | -238        |      | 31       |
|   | Area Surabaya Kota      | 4.447       | 4.856  | 4.891          | 444        | 35       | 9,98%     |   |            | -235        |      | 23       |
|   | Area Balikaanan         | 4.275       | 4.591  | 4.629          | 353        | 37       | 8,26%     |   |            | -239        |      | 25       |
|   | Area Balikpapan         | 4.911       | 5.455  | 5.506          | 595        | 51       | 12,11%    | *************************************** |            | -166        |      | 9        |
| 41                                      | Area Banjarmasin        | 5.586       | 5.965  | 5.995          | 408        | 30       | 7,31%     |   |            | -404        |      | 34       |
|   |                         | 6.233       | 6.556  | 6.578<br>9.510 | 345        | 23       | 5,54%     |   |            | -250        |      | 13       |
| 43                                      | Area Manada             | 7.265       | 8.422  | 8.519<br>4.750 | 1.253      | 96<br>10 | 17,25%    |   |            | -58         |      | 3        |
| 44                                      | Area Manado             | 4.255       | 4.733  | 4.750          | 495<br>710 | 18<br>24 | 11,64%    | *************************************** | •          | -131<br>-05 |      | <u>8</u> |
| 45                                      | Area Palu               | 5.623       | 6.308  | 6.333          | 710        | 24       | 12,63%    | 6.427                                   | 98,53%     | -95         | 3    | 5        |

# **KINERJA CFG AREA PER 16-Oct-2025**

|    | NERJA CFG AREA                        | I LIK 10 C     | Posisi         |                | Grow                | th                  | Growth(%)      |                | Target               |              | Rank     | Rank     |
|----|---------------------------------------|----------------|----------------|----------------|---------------------|---------------------|----------------|----------------|----------------------|--------------|----------|----------|
| No | Area                                  | 31-Dec-24      |                | 16-0ct-25      | YtD                 | MtD                 | YtD            | Posisi         | % Achv.              | GAP          | YtD      | %Target  |
| 1  | Area Banda Aceh                       | 4.580          | 4.934          | 4.929          | 349                 | -5                  | 7,63%          | 5.053          | 97,55%               | -124         | 7        | 19       |
| I  | Area Lhokseumawe                      | 4.236          | 4.500          | 4.505          | 269                 | - <u>5</u>          | 6,35%          | 4.709          | 95,69%               | -203         | 14       | 33       |
| 3  | Area Meulaboh                         | 3.283          | 3.678          | 3.683          | 400                 | 5                   | 12,18%         | 3.616          | <u> </u>             | 67           | 4        | 1        |
| 4  | Area Batam                            | 1.770          | 1.923          | 1.927          | 157                 | 4                   | 8,87%          | 1.968          |                      | -41          | 29       | 17       |
| 5  | Area Medan Kota                       | 1.945          | 2.124          | 2.123          | 179                 | -0                  | 9,19%          |                | 97,99%               | -43          | 24       | 15       |
| 6  | Area Medan Raya                       | 1.991          | 2.124          | 2.129          | 138                 | 4                   | 6,91%          | 2.178          | <u> </u>             | -50          | 34       | 18       |
| 7  | Area Pekanbaru                        | 3.886          | 4.151          | 4.149          | 263                 | -2                  | 6,76%          | 4.284          | <u> </u>             | -135         | 16       | 23       |
| 8  | Area Pematangsiantar                  | 2.256          | 2.360          | 2.363          | 106                 | 3                   | 4,72%          | 2.449          | 96,46%               | -87          | 39       | 25       |
| 9  | Area Bandar Lampung                   | 2.629          | 2.724          | 2.733          | 104                 | 9                   | 3,96%          |                | 94,24%               | -167         | 40       | 42       |
| 10 | Area Bengkulu                         | 2.332          | 2.581          | 2.586          | 254                 | 5                   | 10,88%         | 2.546          | 101,58%              | 40           | 19       | 2        |
| 11 | Area Jambi                            | 2.759          | 2.899          | 2.905          | 147                 | 7                   | 5,32%          | 2.951          | 98,45%               | -46          | 31       | 13       |
| 12 | Area Padang                           | 3.150          | 3.296          | 3.290          | 140                 | -6                  | 4,44%          | 3.389          | 97,09%               | -99          | 33       | 21       |
| 13 | Area Palembang                        | 4.405          | 4.749          | 4.769          | 365                 | 20                  | 8,28%          | 4.850          | 98,33%               | -81          | 6        | 14       |
| 14 | Area Banten                           | 3.990          | 4.367          | 4.379          | 389                 | 12                  | 9,74%          | 4.399          | 99,54%               | -20          | 5        | 7        |
| 15 | Area Bekasi                           | 4.262          | 4.597          | 4.603          | 341                 | 6                   | 8,01%          | 4.622          | 99,60%               | -19          | 10       | 6        |
| 16 | Area Jakarta Kebon Jeru               | 3.121          | 3.457          | 3.464          | 344                 | 8                   | 11,01%         | 3.454          | 100,31%              | 11           | 9        | 4        |
| 17 | Area Jakarta Kelapa Gad               | 2.887          | 3.132          | 3.130          | 243                 | -2                  | 8,40%          | 3.151          | 99,32%               | -22          | 20       | 10       |
| 18 | Area Jakarta Rawamang                 | 3.247          | 3.414          | 3.419          | 172                 | 5                   | 5,29%          | 3.580          | 95,49%               | -162         | 26       | 39       |
| 19 | Area Jakarta Thamrin                  | 3.676          | 3.951          | 3.984          | 308                 | 33                  | 8,38%          | 4.068          | 97,93%               | -84          | 12       | 16       |
| 20 | Area Bogor                            | 3.846          | 4.164          | 4.161          | 315                 | -4                  | 8,19%          | 4.324          | 96,23%               | -163         | 11       | 30       |
| 21 | Area Depok                            | 4.134          | 4.387          | 4.391          | 257                 | 4                   | 6,22%          | 4.542          | 96,68%               | -151         | 17       | 24       |
| 22 | Area Jakarta Fatmawati                | 3.130          | 3.363          | 3.366          | 236                 | 4                   | 7,55%          | 3.499          | 96,21%               | -133         | 21       | 31       |
| 23 | Area Jakarta Pondok Ind               | 2.588          | 2.850          | 2.852          | 264                 | 2                   | 10,20%         | 2.961          | 96,31%               | -109         | 15       | 26       |
| 24 | Area Jakarta Saharjo                  | 1.774          | 1.885          | 1.888          | 114                 | 3                   | 6,43%          | 1.996          | 94,57%               | -108         | 36       | 41       |
| 25 | Area Tangerang Selatan                | 2.845          | 3.008          | 3.008          | 163                 | 1                   | 5,74%          | 3.145          | 95,66%               | -136         | 27       | 34       |
| 26 | Area Bandung Kota                     | 4.040          | 4.451          | 4.461          | 421                 | 11                  | 10,43%         | 4.491          | 99,33%               | -30          | 3        | 9        |
| 27 | Area Bandung Raya                     | 3.720          | 3.970          | 3.976          | 256                 | 6                   | 6,89%          |                |                      | -108         | 18       | 20       |
|    | Area Cirebon                          | 2.765          | 2.944          | 2.953          | 188                 | 9                   | 6,79%          | 3.090          |                      | -137         | 23       | 37       |
| 29 | Area Purwokerto                       | 1.391          | 1.478          | 1.472          | 81                  | -7                  | 5,79%          | 1.545          | <u> </u>             | -74          | 43       | 40       |
|    | Area Semarang Kota                    | 2.188          | 2.316          | 2.311          | 123                 | -4                  | 5,64%          |                | 96,29%               | -89          | 35       | 27       |
|    | Area Pekalongan                       | 1.372          | 1.452          | 1.449          | 78                  | -2                  | 5,66%          |                | 94,08%               | -91          | 44       | 43       |
|    | Area Solo                             | 1.987          | 2.083          | 2.080          | 92                  | -3                  | 4,65%          |                | 95,56%               | -97          | 41       | 36       |
|    | Area Yogyakarta                       | 1.922          | 2.034          | 2.029          | 107                 | -5                  | 5,59%          | 2.125          |                      | -96          | 38       | 38       |
|    | Area Jambar                           | 4.931          | 5.221          | 5.232          | 302                 | 11                  | 6,12%          |                |                      | 3<br>154     | 13       | 5        |
|    | Area Kadiri                           | 1.963          | 2.035          | 2.033          | 70                  | -2<br>-             | 3,55%          | 2.186          |                      | -154         | 45       | 44       |
|    | Area Malana                           | 2.053          | 2.156          | 2.161          | 109                 | 5                   | 5,30%          | 2.254          |                      | -93<br>101   | 37       | 32       |
|    | Area Surabaya Kata                    | 2.417          | 2.575          | 2.575          | 159<br>176          | 0                   | 6,56%          | 2.676          |                      | -101<br>111  | 28       | 29       |
|    | Area Surabaya Kota                    | 3.249          | 3.420          | 3.424<br>2.603 | 176<br>1 <i>1</i> 2 | -0                  | 5,41%<br>5.78% | 3.536<br>2.703 |                      | -111<br>-100 | 25<br>32 | 22<br>28 |
|    | Area Surabaya Raya<br>Area Balikpapan | 2.461<br>2.662 | 2.603<br>2.756 | 2.746          | 142<br>84           | -0<br>-9            | 5,78%<br>3,17% | 2.703<br>2.956 |                      | -100<br>-209 | 32<br>42 | 45       |
|    | Area Banjarmasin                      | 3.058          | 3.213          | 3.214          | 156                 | - <del>y</del><br>1 | 5,09%          | 2.956<br>3.361 | 95,60%               | -209<br>-148 | 30       | 35       |
|    | Area Pontianak                        | 3.337          | 3.528          | 3.532          | 196                 | 4                   | 5,87%          | 3.582          | <u> </u>             | -146<br>-50  | 22       | 12       |
|    | Area Makassar                         | 5.254          | 5.916          | 5.953          | 698                 | 4<br>36             | 13,29%         | 5.918          |                      | 35           | 1        | 3        |
|    | Area Manado                           | 3.431          | 3.776          | 3.777          | 346                 | 0                   | 10,08%         | 3.819          |                      | -42          | 8        | 11       |
|    | Area Palu                             | 4.503          | 4.924          | 4.932          | 429                 | 8                   | 9,52%          | 4.962          | <u> </u>             | -42<br>-30   | 2        | 8        |
| 40 | AICU I UIU                            | 4.503          | 4.74           | 4.33∠          | サムブ                 | O                   | 9,02/0         | 7.30∠          | 77, <del>TU</del> /0 | -30          |          | U        |

# **KINERJA CFG - MITRAGUNA 16-Oct-2025**

|    |                                     | AGUNA        | Posisi       |                | Gron                | vth      | Growth(%)       |                        | Target                                |             | Rank             | Rank     |
|----|-------------------------------------|--------------|--------------|----------------|---------------------|----------|-----------------|------------------------|---------------------------------------|-------------|------------------|----------|
| No | Area                                | 31-Dec-24    | 30-Sep-25    | 16-Oct-25      | YtD                 | MtD      | ` ′             |                        | % Achv.                               | GAP         |                  | %Target  |
| 1  | Area Banda Aceh                     | 3.179        | 3.438        | 3.436          | 257                 | -2       | 8,08%           | 3.518                  | 97,68%                                | -82         | 7                | 12       |
| 2  | Area Lhokseumawe                    | 3.065        |              | 3.249          | 185                 | 8        | 6,03%           | 3.403                  |                                       | -154        |                  | 24       |
|    | Area Meulaboh                       | 2.526        | 2.799        | 2.802          | 276                 | 4        | <u> </u>        | 2.766                  |                                       | 37          | 3                | 6        |
|    | Area Batam                          | 1.212        |              | 1.314          | 102                 | -1       | 8,45%           | 1.362                  |                                       | -47         | 23               | 19       |
|    | Area Medan Kota                     | 1.384        |              | 1.544          | 160                 | 3        | 11,56%          | 1.552                  |                                       | -8          | 13               | 9        |
|    | Area Medan Raya                     | 1.475        | 1.580        | 1.585          | 110                 | 4        |                 | 1.617                  |                                       | -32         |                  | 11       |
|    | Area Pekanbaru                      | 2.498        | 2.697        | 2.697          | 199                 | 0        | 7,97%           | 2.800                  | 96,33%                                | -103        | 10               | 20       |
| 8  | Area Pematangsiantar                | 1.324        | 1.418        | 1.421          | 97                  | 3        | 7,34%           | 1.472                  | 96,54%                                | -51         | 24               | 18       |
| 9  | Area Bandar Lampung                 | 1.178        | 1.265        | 1.274          | 96                  | 9        | 8,14%           | 1.392                  | 91,54%                                | -118        | 25               | 33       |
| 10 | Area Bengkulu                       | 1.452        | 1.673        | 1.680          | 227                 | 7        | 15,65%          | 1.615                  | 104,00%                               | 65          | 9                | 2        |
| 11 | Area Jambi                          | 1.779        | 1.900        | 1.906          | 127                 | 6        | 7,14%           | 1.906                  | 100,00%                               | 0           | 18               | 8        |
| 12 | Area Padang                         | 1.730        | 1.838        | 1.833          | 103                 | -4       | 5,96%           | 1.887                  | 97,18%                                | -53         | 22               | 15       |
| 13 | Area Palembang                      | 2.161        | 2.353        | 2.360          | 199                 | 7        | 9,21%           | 2.419                  | 97,54%                                | -59         | 11               | 13       |
|    | Area Banten                         | 1.324        |              | 1.468          | 144                 | 10       | 10,84%          | 1.511                  | 97,14%                                | -43         | 16               | 16       |
|    | Area Bekasi                         | 456          | 517          | 523            | 67                  | 6        | 14,65%          | 596                    | ·                                     | -73         | 33               | 38       |
|    | Area Jakarta Kebon Jeru             |              | 1.173        | 1.179          | 92                  | 5        | 8,48%           | 1.238                  |                                       | -59         | 26               | 26       |
|    | Area Jakarta Kelapa Gad             |              |              | 883            | 87                  | -1       | 11,00%          | 913                    |                                       | -31         | 27               | 17       |
|    | Area Jakarta Rawamang               | •            |              | 597            | 33                  | 0        | 5,87%           | 703                    |                                       | -106        |                  | 43       |
|    | Area Jakarta Thamrin                | 1.711        | 1.912        | 1.943          | 233                 | 32       | 13,59%          | 1.905                  |                                       | 38          | 8                | 4        |
|    | Area Bogor                          | 482          | 527          | 528            | 46                  | 0        | 9,44%           | 612                    |                                       | -85<br>40   |                  | 39       |
|    | Area Jekerta Fatmawati              | 292<br>672   |              | 357            | 65                  | 7        |                 | 399                    | · · ·                                 | -42<br>120  |                  | 37       |
|    |                                     |              |              | 752<br>449     | 79<br>65            | -2<br>1  | 11,82%          | 890<br>521             | · · · · · · · · · · · · · · · · · · · | -138<br>-72 | 28               | 44       |
|    |                                     |              | 444<br>295   | 448            | 65<br>10            | 4        |                 | 521<br>252             | · · ·                                 | -73<br>-66  |                  | 40       |
|    | Area Jakarta Saharjo                | 266          |              | 286<br>306     | 19<br>20            | 1        | 7,23%           | 352<br>357             | · ·                                   | -66<br>-51  |                  | 45<br>41 |
|    | Area Randung Kota                   |              |              | 306<br>1 356   | 20<br>122           | 1<br>5   | 6,99%           | 357<br>1 450           | · ·                                   | -51<br>-04  | 44<br>10         | 41       |
|    | Area Bandung Kota                   | 1.235        |              | 1.356          | 122<br>1 <i>4</i> 9 | 5<br>9   | 9,85%           | 1.450<br>1 <i>4</i> 15 |                                       | -94<br>-52  |                  | 30<br>21 |
|    | Area Bandung Raya  Area Cirebon     | 1.214        |              | 1.362<br>1.684 | 149<br>130          | 9<br>10  | 12,24%<br>8,36% | 1.415<br>1.793         |                                       | -52<br>-110 |                  | 21       |
|    | Area Cirebon<br>Area Purwokerto     | 1.554<br>750 | 1.674<br>809 | 1.684          | 130<br>55           | 10<br>-4 | 8,36%<br>7,28%  | 1.793<br>844           |                                       | -110<br>-39 | 1 <i>7</i><br>38 | 25       |
|    | Area Purwokerto  Area Semarang Kota | 1.035        | 1.116        | 1.113          | 55<br>78            | -4<br>-3 | 7,28%<br>7,56%  | 1.164                  | ·                                     | -39<br>-51  | 38               | 25       |
|    | Area Semarang Kota  Area Pekalongan | 570          | 608          | 607            | 78<br>38            | -3<br>-0 | 6,64%           | 1.164                  |                                       | -51<br>-65  | •••••            | 36       |
|    | Area Solo                           | 763          | 810          | 811            | 38<br>49            | -u<br>1  | 6,38%           | 672<br>877             | · · ·                                 | -65<br>-66  |                  | 30       |
|    | ·····                               | 918          | 996          | 994            | 76                  | -2       | 8,33%           | 1.041                  |                                       | -00<br>-47  | 31               | 23       |
|    | Area Denpasar                       | 2.026        | 2.284        | 2.291          | 265                 | 7        | 13,10%          | 2.192                  |                                       | 99          | 5                | 1        |
|    | Area Jember                         | 865          | 931          | 931            | 66                  | 1        | 7,68%           | 1.005                  |                                       | -74         |                  | 31       |
|    | Area Kediri                         | 927          | 988          | 994            | 67                  | 6        | 7,33%           | 1.044                  |                                       | -50         | 32               | 27       |
|    | Area Malang                         | 492          | 545          | 546            | 54                  | 1        | 11,02%          | 642                    |                                       | -95         | •••••            | 42       |
|    | Area Surabaya Kota                  | 989          | 1.051        | 1.053          | 64                  | 2        | 6,49%           | 1.152                  |                                       | -99         | 37               | 34       |
|    | Area Surabaya Raya                  | 1.055        |              | 1.165          | 110                 | 0        | 10,39%          | 1.194                  |                                       | -30         | •••••            | 14       |
|    | Area Balikpapan                     | 1.543        | 1.621        | 1.622          | 79                  | 1        | 5,11%           | 1.784                  |                                       | -162        |                  | 35       |
|    | Area Banjarmasin                    | 1.547        | 1.700        | 1.704          | 157                 | 4        |                 | 1.795                  | · · · ·                               | -91         | 14               | 28       |
|    |                                     | 1.598        | 1.849        | 1.856          | 259                 | 7        | ~               | 1.799                  |                                       | 57          | 6                | 3        |
| 43 | Area Makassar                       | 2.899        | 3.391        | 3.422          | 524                 | 31       | 18,06%          | 3.374                  |                                       | 48          | 1                | 5        |
| 44 | Area Manado                         | 2.452        | 2.725        | 2.728          | 276                 | 4        | 11,26%          | 2.783                  | 98,04%                                | -55         | 4                | 10       |
| 45 | Area Palu                           | 2.274        | 2.545        | 2.552          | 278                 | 6        | 12,21%          | 2.544                  | 100,33%                               | 8           | 2                | 7        |
|    |                                     |              |              |                |                     |          |                 |                        |                                       |             |                  |          |

# **KINERJA CFG - PENSIUN 16-Oct-2025**

| No                                      | Area                    |           | Posisi    |           | Grov      | vth     | Growth(%) |  | Target    |          | Rank | Rank    |
|---|-------------------------|-----------|-----------|-----------|-----------|---------|-----------|--|-----------|----------|------|---------|
| NO                                      | Aled                    | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD       | MtD     | YtD       | Posisi                                 | % Achv.   | GAP      | YtD  | %Target |
| 1                                       | Area Banda Aceh         | 591       | 626       | 625       | 34        | -2      | 5,71%     | 652                                    | 95,88%    | -27      | 5    | 27      |
| 2                                       | Area Lhokseumawe        | 816       | 851       | 848       | 32        | -3      | 3,94%     | 875                                    | 96,92%    | -27      | 6    | 21      |
| 3                                       | Area Meulaboh           | 525       | 595       | 595       | 70        | 0       | 13,23%    | 575                                    | 103,53%   | 20       | 2    | 4       |
| 4                                       | Area Batam              | 95        | 98        | 98        | 3         | -0      | 2,73%     | 110                                    | 89,24%    | -12      | 30   | 41      |
| 5                                       | Area Medan Kota         | 184       | 193       | 192       | 8         | -1      | 4,21%     | 200                                    | 95,83%    | -8       | 20   | 28      |
| 6                                       | Area Medan Raya         | 245       | 261       | 260       | 15        | -0      | 6,19%     | 259                                    | 100,61%   | 2        | 12   | 7       |
| 7                                       | Area Pekanbaru          | 550       | 558       | 555       | 6         | -3      | 1,00%     | 579                                    | 95,96%    | -23      | 23   | 26      |
| 8                                       | Area Pematangsiantar    | 471       | 476       | 475       | 4         | -1      | 0,83%     | 485                                    | 97,89%    | -10      | 28   | 16      |
| 9                                       | Area Bandar Lampung     | 200       | 210       | 209       | 9         | -1      | 4,50%     | 221                                    | 94,80%    | -11      | 16   | 32      |
| 10                                      | Area Bengkulu           | 383       | 393       | 391       | 9         | -2      | 2,29%     | 407                                    | 96,14%    | -16      | 17   | 22      |
| 11                                      | Area Jambi              | 352       | 364       | 363       | 11        | -1      | 3,22%     | 373                                    | 97,33%    | -10      | 15   | 18      |
| 12                                      | Area Padang             | 646       | 656       | 654       | 8         | -2      | 1,20%     | 669                                    | 97,83%    | -15      | 19   | 17      |
| 13                                      | Area Palembang          | 326       | 342       | 342       | 15        | -0      | 4,73%     | 346                                    | 98,70%    | -4       | 11   | 12      |
| 14                                      | Area Banten             | 167       | 169       | 169       | 1         | -1      | 0,66%     | 176                                    | 96,01%    | -7       | 36   | 25      |
| 15                                      | Area Bekasi             | 75        | 72        | 71        | -4        | -1      | -5,29%    | 81                                     | 87,96%    | -10      | 40   | 42      |
| 16                                      | Area Jakarta Kebon Jeru | 42        | 44        | 44        | 2         | -0      | 5,10%     | 47                                     | 94,03%    | -3       | 31   | 37      |
|   | Area Jakarta Kelapa Gad |           | 51        | 51        | 2         | -0      | 3,53%     | 53                                     | 95,55%    | -2       | 34   | 30      |
|   | Area Jakarta Rawamang   | 52        | 60        | 59        | 7         | -1      | 14,08%    |  |           | 2        | 21   | 3       |
|   | Area Jakarta Thamrin    | 54        |           | 60        | 5         | -1      | 9,82%     |  |           | -0       | 25   | 10      |
| 20                                      |                         | 166       | 178       | 178       | 12        | 0       | 7,44%     |  |           | -1       | 14   | 11      |
| 21                                      | Area Depok              | 43        | 45        | 45        | 2         | -0      | 4,96%     |  |           | -1       | 32   | 15      |
|   |                         |           | 25        | 25        | 4         | 0       | 20,14%    | 23                                     |           | 2        |      | 1       |
|   | Area Jakarta Pondok Ind |           | 17        | 17        | 2         | 0       | 9,90%     | 17                                     |           | -1       | 35   | 19      |
|   | Area Jakarta Saharjo    | 60        | 66        | 66        | 6         | -0      | 9,91%     | 70                                     |           | -4       | 22   | 35      |
|   | Area Tangerang Selatan  |           | 24        | 24        | 0         | -0      | 1,61%     |  | · · ·     | -5       | 37   | 45      |
|   | Area Bandung Kota       | 186       |           | 194       | 8         | -0      | 4,43%     |  | •         | -10      | 18   | 31      |
| 27                                      | Area Bandung Raya       | 284       |           | 309       | 25        | 1       | 8,98%     |  |           | 1        | 8    | 8       |
| 28                                      | Area Cirebon            | 312       |           | 325       | 12        | -0      | 3,95%     |  |           | -13      | 13   | 23      |
| 29                                      | Area Purwokerto         | 189       | 212       | 212       | 23        | 0       | 12,03%    |  | •         | 13       | 9    | 2       |
|   | Area Semarang Kota      | 99        | 95        | 95        | -4        | -0      | -4,51%    | ·······                                |           | -17<br>- | 41   | 44      |
| *************************************** | Area Pekalongan         | 147       | 153       | 152       | 5         | ······· | 3,60%     |  | ,         | -5       | 26   | 20      |
|   | Area Namelanta          | 86        | 89        | 89        | 4         | 0       | 4,28%     |  |           | -8       | 29   | 40      |
| ***********                             | Area Yogyakarta         | 146       | 152       | 151       | 5         | -1      | 3,68%     |  |           | -7<br>10 | 24   | 29      |
|   | Area Denpasar           | 1.757     | 1.829     | 1.831     | 74        | 2       | 4,22%     |  |           | 12       | 7    | 6       |
|   | Area Jember             | 460       | 459       | 459       | -2        | -1      | -0,35%    |  | 96,07%    | -19      | 39   | 24      |
| 36                                      | Area Kediri             | 614       | 633       | 634       | 20        | 0       | 3,20%     |  | ,         | -1<br>-2 | 10   | 9       |
| 37                                      | Area Malang             | 265       |           | 264       | -0        | -1      | -0,13%    |  | · · · · · | -18      | 38   | 38      |
| 38                                      | Area Surabaya Kota      | 165       |           | 158       | -7<br>-7  | -1      | -4,19%    | 182                                    | •         | -23      | 43   | 43      |
| 39                                      | Area Surabaya Raya      | 427       | 412       | 410       | -17       | -2      | -3,97%    |  |           | -33      | 45   | 39      |
| 40                                      | Area Balikpapan         | 406       |           | 408       | 2         | -2      | 0,46%     |  | ·         | -25      |      | 36      |
| 41                                      | Area Banjarmasin        | 607       | 604       | 601       | -6<br>1 F | -3      | -1,03%    | ······································ | ·         | -34      |      | 34      |
| 42                                      | Area Makasaar           | 690       |           | 675       | -15       | -3      | -2,23%    | 712                                    | <u> </u>  | -37      | 44   | 33      |
| 43                                      | Area Makassar           | 1.048     | 1.100     | 1.095     | 46        | -5      | 4,39%     | 1.109                                  |           | -15      | 4    | 13      |
|   | Area Dalu               | 674       |           | 732       | 58        | -3      | 8,59%     | 723                                    |           | 9        | 3    | 5       |
| 45                                      | Area Palu               | 1.335     | 1.370     | 1.366     | 31        | -4      | 2,34%     | 1.387                                  | 98,50%    | -21      | 7    | 14      |

# **KINERJA CFG - GRIYA 16-Oct-2025**

|    | Area                    | Posisi    |       | Growth Growth(%) |     |     | Target |        | Rank    |      | Rank |         |
|----|-------------------------|-----------|-------|------------------|-----|-----|--------|--------|---------|------|------|---------|
| No | Area                    | 31-Dec-24 |       | 16-0ct-25        | YtD | MtD | YtD    | Posisi | % Achv. | GAP  | YtD  | %Target |
| 1  | Area Banda Aceh         | 722       | 764   | 763              | 41  | -1  | 5,71%  | 767    | 99,54%  | -4   | 19   | 13      |
| 2  | Area Lhokseumawe        | 235       | 252   | 252              | 17  | 0   | 7,41%  |        |         | -23  | 27   | 44      |
| 3  | Area Meulaboh           | 146       | 158   | 157              | 11  | -1  | 7,22%  |        | 93,51%  | -11  | 30   | 40      |
| 4  | Area Batam              | 392       | 427   | 432              | 40  | 5   | 10,27% | 409    | 105,71% | 23   | 20   | 1       |
| 5  | Area Medan Kota         | 312       | 318   | 316              | 4   | -2  | 1,38%  | 331    | 95,55%  | -15  | 34   | 34      |
| 6  | Area Medan Raya         | 237       | 236   | 235              | -2  | -1  | -0,76% | 253    | 93,08%  | -17  | 36   | 42      |
| 7  | Area Pekanbaru          | 596       | 603   | 603              | 7   | 0   | 1,17%  | 629    | 95,79%  | -27  | 33   | 32      |
| 8  | Area Pematangsiantar    | 417       | 393   | 393              | -24 | 0   | -5,78% | 431    | 91,11%  | -38  | 41   | 45      |
| 9  | Area Bandar Lampung     | 1.159     | 1.131 | 1.131            | -28 | -0  | -2,40% | 1.158  | 97,67%  | -27  | 42   | 25      |
| 10 | Area Bengkulu           | 450       | 440   | 440              | -10 | -0  | -2,31% | 469    | 93,88%  | -29  | 38   | 39      |
| 11 | Area Jambi              | 564       | 552   | 550              | -14 | -2  | -2,57% | 583    | 94,33%  | -33  | 39   | 35      |
| 12 | Area Padang             | 702       | 717   | 717              | 15  | -0  | 2,13%  | 734    | 97,73%  | -17  | 28   | 23      |
| 13 | Area Palembang          | 1.805     | 1.912 | 1.924            | 119 | 12  | 6,57%  | 1.923  | 100,07% | 1    | 10   | 10      |
| 14 | Area Banten             | 2.325     | 2.535 | 2.537            | 213 | 2   | 9,16%  | 2.494  | 101,76% | 44   | 4    | 5       |
| 15 | Area Bekasi             | 3.620     | 3.877 | 3.878            | 258 | 1   | 7,14%  | 3.797  | 102,13% | 81   | 2    | 4       |
| 16 | Area Jakarta Kebon Jeru | 1.820     | 2.030 | 2.032            | 212 | 2   | 11,64% | 1.957  | 103,81% | 75   | 5    | 3       |
| 17 | Area Jakarta Kelapa Gad | 1.988     | 2.133 | 2.133            | 144 | -1  | 7,26%  | 2.105  | 101,29% | 27   | 8    | 7       |
| 18 | Area Jakarta Rawamang   | 2.552     | 2.654 | 2.659            | 107 | 5   | 4,20%  | 2.707  | 98,24%  | -48  | 12   | 20      |
| 19 | Area Jakarta Thamrin    | 1.804     | 1.839 | 1.841            | 37  | 2   | 2,05%  | 1.957  | 94,08%  | -116 | 22   | 37      |
| 20 | Area Bogor              | 2.998     | 3.224 | 3.220            | 222 | -4  | 7,40%  | 3.296  | 97,70%  | -76  | 3    | 24      |
| 21 | Area Depok              | 3.661     | 3.824 | 3.821            | 160 | -3  | 4,36%  | 3.921  | 97,45%  | -100 | 7    | 27      |
| 22 | Area Jakarta Fatmawati  | 2.374     | 2.491 | 2.497            | 123 | 6   | 5,16%  | 2.487  | 100,40% | 10   | 9    | 9       |
| 23 | Area Jakarta Pondok Ind | 2.034     | 2.206 | 2.205            | 170 | -1  | 8,38%  | 2.225  | 99,10%  | -20  | 6    | 17      |
| 24 | Area Jakarta Saharjo    | 1.377     | 1.454 | 1.456            | 79  | 1   | 5,75%  | 1.477  | 98,55%  | -21  | 16   | 19      |
| 25 | Area Tangerang Selatan  | 2.471     | 2.584 | 2.583            | 112 | -1  | 4,54%  | 2.650  | 97,47%  | -67  | 11   | 26      |
| 26 | Area Bandung Kota       | 2.459     | 2.734 | 2.742            | 282 | 8   | 11,49% | 2.636  | 104,01% | 106  | 1    | 2       |
| 27 | Area Bandung Raya       | 2.072     | 2.129 | 2.129            | 57  | -0  | 2,75%  | 2.198  | 96,84%  | -69  | 17   | 29      |
| 28 | Area Cirebon            | 808       | 839   | 839              | 31  | 0   | 3,85%  | 858    | 97,84%  | -19  | 25   | 22      |
| 29 | Area Purwokerto         | 411       | 415   | 413              | 2   | -2  | 0,41%  | 443    | 93,24%  | -30  | 35   | 41      |
| 30 | Area Semarang Kota      | 966       | 1.000 | 1.000            | 34  | -1  | 3,54%  | 1.009  | 99,07%  | -9   | 23   | 18      |
| 31 | Area Pekalongan         | 508       | 540   | 539              | 31  | -1  | 6,08%  | 543    | 99,32%  | -4   | 26   | 15      |
| 32 | Area Solo               | 1.080     | 1.123 | 1.119            | 39  | -4  | 3,58%  | 1.119  | 100,00% | -0   | 21   | 12      |
| 33 | Area Yogyakarta         | 779       | 790   | 788              | 9   | -3  | 1,13%  | 820    | 96,00%  | -33  | 32   | 31      |
| 34 | Area Denpasar           | 1.062     | 1.004 | 1.005            | -58 | 1   | -5,45% | 1.097  | 91,54%  | -93  | 45   | 43      |
| 35 | Area Jember             | 585       | 580   | 578              | -6  | -2  | -1,09% | 615    | 94,00%  | -37  | 37   | 38      |
| 36 | Area Kediri             | 429       | 441   | 440              | 11  | -1  | 2,63%  | 457    | 96,26%  | -17  | 29   | 30      |
| 37 | Area Malang             | 1.556     | 1.612 | 1.610            | 55  | -1  | 3,51%  | 1.610  | 100,01% | 0    | 18   | 11      |
| 38 | Area Surabaya Kota      | 1.967     | 2.053 | 2.056            | 90  | 4   | 4,55%  | 2.040  | 100,80% | 16   | 13   | 8       |
| 39 | Area Surabaya Raya      | 852       | 884   | 885              | 33  | 1   | 3,92%  | 903    | 98,03%  | -18  | 24   | 21      |
| 40 | Area Balikpapan         | 580       | 569   | 561              | -20 | -8  | -3,36% | 566    | 99,11%  | -5   | 40   | 16      |
| 41 | Area Banjarmasin        | 706       | 654   | 651              | -55 | -3  | -7,85% | 691    | 94,14%  | -40  | 44   | 36      |
| 42 | Area Pontianak          | 1.013     | 959   | 958              | -55 | -1  | -5,42% | 1.001  | 95,72%  | -43  | 43   | 33      |
| 43 | Area Makassar           | 1.155     | 1.234 | 1.239            | 84  | 5   | 7,27%  | 1.245  | 99,53%  | -6   | 14   | 14      |
| 44 | Area Manado             | 282       | 292   | 292              | 10  | -0  | 3,67%  | 287    | 101,72% | 5    | 31   | 6       |
| 45 | Area Palu               | 804       | 882   | 887              | 84  | 5   | 10,43% | 911    | 97,44%  | -23  | 15   | 28      |

# **KINERJA CFG - OTO 16-Oct-2025**

|       | LINDA OF O OF O         |           | Posisi |           | Grov | vth | Growth(%)                               |   | Target   |     | Rank | Rank    |
|-------|-------------------------|-----------|--------|-----------|------|-----|---|---|----------|-----|------|---------|
| No    | Area                    | 31-Dec-24 |        | 16-0ct-25 | YtD  | MtD | YtD                                     | Posisi                                  | % Achv.  | GAP | YtD  | %Target |
| 1     | Area Banda Aceh         | 87        | 105    | 105       | 18   | -1  | 20,11%                                  | 117                                     | 89,84%   | -12 | 27   | 28      |
| 2     | Area Lhokseumawe        | 121       | 155    | 156       | 35   | 1   | 28,87%                                  |   |          | 1   | 9    | 11      |
| 3     | Area Meulaboh           | 85        | 128    | 129       | 44   | 1   | 51,48%                                  | 108                                     | 119,11%  | 21  | 5    | 3       |
| 4     | Area Batam              | 71        | 83     | 83        | 12   | -1  | 16,54%                                  | 88                                      | 94,28%   | -5  | 34   | 19      |
| 5     | Area Medan Kota         | 65        | 72     | 72        | 7    | 0   | 10,18%                                  | 84                                      | 85,56%   | -12 | 41   | 37      |
| 6     | Area Medan Raya         | 34        | 47     | 49        | 14   | 1   | 41,81%                                  | 50                                      | 96,96%   | -2  | 32   | 15      |
| 7     | Area Pekanbaru          | 243       | 293    | 294       | 51   | 1   | 21,08%                                  | 276                                     | 106,44%  | 18  | 2    | 7       |
| 8     | Area Pematangsiantar    | 44        | 73     | 74        | 29   | 1   | 66,71%                                  | 61                                      | 121,28%  | 13  | 16   | 2       |
| 9     | Area Bandar Lampung     | 92        | 117    | 119       | 27   | 2   | 29,46%                                  | 130                                     | 91,77%   | -11 | 20   | 24      |
| 10    | Area Bengkulu           | 47        | 75     | 75        | 28   | 0   | 59,52%                                  | 55                                      | 136,22%  | 20  | 18   | 1       |
| 11    | Area Jambi              | 64        | 83     | 86        | 23   | 3   | 35,54%                                  | 89                                      | 97,00%   | -3  | 24   | 14      |
| 12    | Area Padang             | 72        | 86     | 86        | 14   | 0   | 19,66%                                  | 100                                     | 85,83%   | -14 | 33   | 36      |
| 13    | Area Palembang          | 112       | 142    | 144       | 32   | 2   | 28,30%                                  | 163                                     | 88,70%   | -18 | 11   | 31      |
| 14    | Area Banten             | 174       | 205    | 205       | 31   | 0   | 17,86%                                  | 219                                     | 93,63%   | -14 | 12   | 21      |
| 15    | Area Bekasi             | 111       | 131    | 131       | 20   | 0   | 18,18%                                  | 148                                     | 88,66%   | -17 | 25   | 32      |
| 16    | Area Jakarta Kebon Jeru | 173       | 209    | 210       | 38   | 1   | 21,75%                                  | 212                                     | 99,01%   | -2  | 6    | 13      |
| 17    | Area Jakarta Kelapa Gao | 54        | 64     | 63        | 9    | -1  | 16,72%                                  | 79                                      | 80,15%   | -16 | 38   | 40      |
| 18    | Area Jakarta Rawamang   | 79        | 104    | 103       | 24   | -0  | 30,53%                                  | 114                                     | 91,04%   | -10 | 22   | 26      |
| 19    | Area Jakarta Thamrin    | 107       | 140    | 140       | 33   | -1  | 30,98%                                  | 146                                     | 95,58%   | -6  | 10   | 17      |
| 20    | Area Bogor              | 199       | 235    | 235       | 35   | -0  | 17,68%                                  | 237                                     | 99,12%   | -2  | 8    | 12      |
| 21    | Area Depok              | 139       | 168    | 169       | 30   | 1   | 21,60%                                  | 177                                     | 95,37%   | -8  | 14   | 18      |
| 22    | Area Jakarta Fatmawati  | 63        | 93     | 92        | 30   | -0  | 47,70%                                  | 99                                      | 92,96%   | -7  | 15   | 22      |
| 23    | Area Jakarta Pondok Inc | 156       | 183    | 183       | 27   | -0  | 17,46%                                  | 199                                     | 91,99%   | -16 | 19   | 23      |
| 24    | Area Jakarta Saharjo    | 71        | 79     | 80        | 10   | 1   | 13,60%                                  | 97                                      | 82,70%   | -17 | 37   | 39      |
| 25    | Area Tangerang Selatan  | 65        | 95     | 96        | 31   | 1   | 47,48%                                  | 109                                     | 87,69%   | -13 | 13   | 34      |
| 26    | Area Bandung Kota       | 160       | 171    | 169       | 9    | -2  | 5,61%                                   | 201                                     | 84,33%   | -32 | 39   | 38      |
| 27    | Area Bandung Raya       | 150       | 178    | 175       | 25   | -3  | 16,85%                                  | 163                                     | 107,71%  | 13  | 21   | 5       |
| 28    | Area Cirebon            | 91        | 106    | 105       | 14   | -1  | 15,97%                                  | 101                                     | 104,19%  | 4   | 31   | 9       |
| 29    | Area Purwokerto         | 41        | 43     | 42        | 2    | -1  | 3,82%                                   | 60                                      | 69,72%   | -18 | 43   | 44      |
| 30    | Area Semarang Kota      | 88        | 104    | 104       | 15   | -0  | *************************************** |   | <u> </u> | -12 | 30   | 29      |
|       | Area Pekalongan         | 147       | 151    | 150       | 4    | -1  | 2,47%                                   |   |          | -18 | 42   | 30      |
|       | Area Solo               | 59        | 61     | 61        | 1    | -1  | 2,40%                                   | ······                                  | <u> </u> | -23 | 45   | 42      |
|       | Area Yogyakarta         | 79        | 96     | 96        | 17   | 1   | 21,21%                                  | *************************************** |          | -9  | 28   | 25      |
|       | Area Denpasar           | 86        | 105    | 106       | 20   | 1   | 23,44%                                  | ······                                  |          | -15 | 26   | 33      |
|       | Area Jember             | 53        | 65     | 64        | 11   | -1  | 21,15%                                  |   | <u> </u> | -24 | 35   | 43      |
|       | Area Kediri             | 83        | 94     | 94        | 11   | -0  | ••••••                                  |   |          | -24 | 36   | 41      |
|       | Area Malang             | 104       | 153    | 154       | 50   | 2   |   |   |          | 12  | 3    | 4       |
|       | Area Surabaya Kota      | 128       | 157    | 157       | 29   | 0   | *************************************** |   |          | -6  | 17   | 16      |
|       | Area Surabaya Raya      | 127       | 142    | 143       | 16   | 1   | 12,64%                                  |   |          | -20 | 29   | 35      |
|       | Area Balikpapan         | 132       | 155    |           | 23   | 0   |   | *************************************** |          | -18 | 23   | 27      |
| ••••• | Area Banjarmasin        | 199       | 256    | 258       | 60   | 2   |   |   |          | 18  | 1    | 6       |
|       | Area Makasaar           | 36<br>150 | 43     | 43        | /    | 7   | 20,41%                                  |   |          | -27 | 40   | 45      |
|       | Area Massar             | 152       | 191    | 196       | 45   | 5   |   |   | ·        | 8   | 4    | 10      |
|       | Area Dalu               | 23        | 24     | 24        | 2    | 0   |   |   |          | -2  | 44   | 20      |
| 45    | Area Palu               | 91        | 126    | 127       | 36   | 0   | 39,78%                                  | 121                                     | 105,12%  | 6   | 7    | 8       |

# **KINERJA PWG - AREA 16-Oct-2025**

|    | NERJA PWG - ARE         |           | Posisi       |              | Gro        | wth | Growth(%)                               |   | Target  |            | Rank | Rank    |
|----|-------------------------|-----------|--------------|--------------|------------|-----|---|---|---------|------------|------|---------|
| No | Area                    | 31-Dec-24 | 30-Sep-25    | 16-0ct-25    | YtD        | MtD | YtD                                     | Posisi                                  | % Achv. | GAP        | YtD  | %Target |
| 1  | Area Banda Aceh         | 233       | 374          | 397          | 164        | 23  | 70,40%                                  | 460                                     | 86,36%  | -63        | 14   | 30      |
| 2  | Area Lhokseumawe        | 317       | 540          | 574          | 257        | 34  |   |   |         | -16        | 4    | 11      |
| 3  | Area Meulaboh           | 191       | 311          | 329          | 138        |     | •                                       |   | · ·     | -17        | 20   | 15      |
| 4  | Area Batam              | 193       | 300          | 311          | 118        |     | 61,04%                                  |   | ·       | -14        |      | 14      |
| 5  | Area Medan Kota         | 252       | 389          | 408          | 155        |     | 61,47%                                  |   | ·       | -2         |      | 7       |
| 6  | Area Medan Raya         | 201       | 321          | 332          | 131        | 11  | 65,32%                                  |   | ·       | -2         | 22   | 8       |
| 7  | Area Pekanbaru          | 256       | 477          | 506          | 250        | 29  | 97,84%                                  |   | · ·     | -19        | 6    | 13      |
| 8  | Area Pematangsiantar    | 259       | 379          | 398          | 139        | 19  | 53,84%                                  |   | 100,74% | 3          | 19   | 5       |
| 9  | Area Bandar Lampung     | 257       | 382          | 406          | 149        | 25  | 58,05%                                  | 456                                     | 88,96%  | -50        | 16   | 24      |
| 10 | Area Bengkulu           | 148       | 235          | 252          | 104        | 17  | 70,29%                                  | 277                                     | 91,09%  | -25        | 36   | 21      |
| 11 | Area Jambi              | 214       | 319          | 333          | 118        | 13  | 55,22%                                  | 361                                     | 92,16%  | -28        | 28   | 20      |
| 12 | Area Padang             | 305       | 393          | 431          | 125        | 38  | 41,00%                                  | 481                                     | 89,60%  | -50        | 24   | 23      |
| 13 | Area Palembang          | 259       | 360          | 384          | 124        | 24  | 47,95%                                  | 459                                     | 83,58%  | -75        | 26   | 34      |
| 14 | Area Banten             | 231       | 369          | 406          | 174        | 36  | 75,37%                                  | 433                                     | 93,69%  | -27        | 11   | 17      |
| 15 | Area Bekasi             | 237       | 345          | 371          | 134        | 26  | 56,61%                                  | 424                                     | 87,69%  | -52        | 21   | 25      |
| 16 | Area Jakarta Kebon Jeru | 224       | 300          | 309          | 85         | 9   | 38,12%                                  | 386                                     | 80,07%  | -77        | 40   | 41      |
| 17 | Area Jakarta Kelapa Gad | 185       | 253          | 272          | 86         | 19  | 46,63%                                  | 337                                     | 80,65%  | -65        | 39   | 38      |
| 18 | Area Jakarta Rawamang   | 198       | 284          | 299          | 101        | 15  | 51,35%                                  | 391                                     | 76,44%  | -92        | 37   | 44      |
| 19 | Area Jakarta Thamrin    | 217       | 305          | 323          | 106        | 18  | 48,94%                                  | 410                                     | 78,86%  | -87        | 35   | 42      |
| 20 | Area Bogor              | 168       | 265          | 279          | 111        | 13  | 66,05%                                  | 341                                     | 81,74%  | -62        | 32   | 36      |
| 21 | Area Depok              | 198       | 294          | 310          | 112        | 16  | 56,79%                                  | 356                                     | 87,02%  | -46        | 31   | 28      |
| 22 | Area Jakarta Fatmawati  | 144       | 205          | 221          | 77         | 15  | 53,33%                                  | 275                                     | 80,26%  | -54        | 42   | 39      |
| 23 | Area Jakarta Pondok Ind | 145       | 204          | 213          | 69         | 9   | 47,48%                                  | 287                                     | 74,36%  | -73        | 45   | 45      |
| 24 | Area Jakarta Saharjo    | 134       | 189          | 204          | 70         | 14  | 52,23%                                  | 261                                     | 78,15%  | -57        | 44   | 43      |
| 25 | Area Tangerang Selatan  | 136       | 196          | 207          | 71         | 11  | 52,39%                                  | 254                                     | 81,51%  | -47        | 43   | 37      |
| 26 | Area Bandung Kota       | 461       | 715          | 755          | 294        | 40  | 63,85%                                  | 734                                     | 102,92% | 21         | 2    | 3       |
| 27 | Area Bandung Raya       | 408       | 604          | 625          | 217        | 22  | 53,22%                                  | 677                                     | 92,34%  | -52        | 9    | 19      |
| 28 | Area Cirebon            | 463       | 662          | 681          | 218        | 19  | 47,15%                                  | 700                                     | 97,17%  | -20        | 8    | 12      |
| 29 | Area Purwokerto         | 116       | 183          | 195          | 78         |     |   |   | · · ·   | -29        | 41   | 29      |
| 30 | Area Semarang Kota      | 276       | 403          | 423          | 148        |     |   | *************************************** |         | -63        | 17   | 27      |
| 31 | Area Pekalongan         | 154       | 249          | 264          | 110        |     | •                                       | *************************************** |         | -0         |      | 6       |
| 32 | Area Solo               | 180       | 256          | 272          | 92         |     |   | *************************************** | 80,16%  | -67        | 38   | 40      |
| 33 | Area Yogyakarta         | 252       | 373          | 396          | 144        |     |   |   | · · ·   | -76        |      | 32      |
|    | Area Denpasar           | 712       | 944          | 972          | 260        |     |   |   |         | -27        | 3    | 10      |
|    | Area Jember             | 189       | 290          | 314          | 125        |     | *************************************** | *************************************** | · · ·   | -32<br>3   |      | 22      |
|    | Area Kediri             | 176       | 273          | 293          | 118        |     |   | *************************************** | · ·     | -50        |      | 31      |
| 37 | Area Malang             | 238       | 341          | 362          | 123        |     | 51,66%                                  | *************************************** |         | -53        | 27   | 26      |
| 38 | Area Surabaya Kota      | 361       | 529          | 566          | 205        |     |   |   | · · ·   | -37        | 10   | 16      |
|    | Area Balilmanan         | 443       | 585          | 615          | 172        |     |   |   |         | -47        | 12   | 18      |
|    | Area Balikpapan         | 493       | 694<br>475   | 723          | 231        | 30  | *************************************** | *************************************** |         | -9<br>111  | 7    | 9       |
| 41 | Area Banjarmasin        | 370       | 475          | 498          | 129        |     |   |   |         | -111<br>75 | 23   | 35      |
|    | Area Makagar            | 280       | 374<br>1 540 | 391<br>1 605 | 111        | 16  |   |   |         | -75<br>106 | 33   | 33      |
|    | Area Manada             | 1.042     | 1.540        | 1.605        | 562<br>160 |     |   |   |         | 106        | 10   | 2       |
|    | Area Manado             | 418       | 566<br>710   | 586<br>747   | 168        |     | 40,31%                                  |   |         | 6<br>51    |      | 4       |
| 45 | Area Palu               | 491       | 719          | 747          | 255        | 28  | 51,95%                                  | 095                                     | 107,35% | 51         | 5    | l       |

# **KINERJA PWG -GADAI AREA 16-Oct-2025**

|          | NERJA PWG -GAD                  |            | Posisi       |              | Grov      | vth     | Growth(%)        | Target |          |           | Rank                                    | Rank     |
|----------|---------------------------------|------------|--------------|--------------|-----------|---------|------------------|--------|----------|-----------|---|----------|
| No       | Area                            | 31-Dec-24  | 30-Sep-25    | 16-Oct-25    | YtD       | MtD     | YtD              | Posisi | % Achv.  | GAP       | YtD                                     | %Target  |
| 1        | Area Banda Aceh                 | 77         | 121          | 131          | 55        | 11      | 71,26%           | 119    | 110,07%  | 12        | 13                                      | 6        |
| 2        | Area Lhokseumawe                | 112        | 177          | 188          | 76        | 11      | 67,94%           |        | 112,20%  | 20        |   | 2        |
| 3        | Area Meulaboh                   | 55         | 88           | 92           | 38        | 4       | 69,32%           | 84     | 109,79%  | 8         | 23                                      | 7        |
| 4        | Area Batam                      | 70         | 94           | 96           | 26        | 2       | 37,02%           | 96     | 100,61%  | 1         | 32                                      | 24       |
| 5        | Area Medan Kota                 | 141        | 174          | 181          | 40        | 7       | 28,52%           | 172    | 105,16%  | 9         | 21                                      | 13       |
| 6        | Area Medan Raya                 | 108        | 147          | 151          | 43        | 4       | 39,42%           | 136    | 111,16%  | 15        | 19                                      | 4        |
| 7        | Area Pekanbaru                  | 106        | 147          | 154          | 48        | 7       | 44,89%           | 160    | 96,23%   | -6        | 15                                      | 31       |
| 8        | Area Pematangsiantar            | 131        | 169          | 177          | 45        | 8       | 34,45%           | 161    | 109,53%  | 15        | 17                                      | 9        |
| 9        | Area Bandar Lampung             | 116        | 154          | 160          | 44        | 6       | 38,27%           | 159    | 100,53%  | 1         | 18                                      | 25       |
| 10       | Area Bengkulu                   | 50         | 75           | 76           | 26        | 1       | 52,48%           | 78     | 97,85%   | -2        | 31                                      | 29       |
| 11       | Area Jambi                      | 102        | 142          | 143          | 40        | 0       | 39,48%           | 138    | 103,50%  | 5         | 20                                      | 16       |
| 12       | Area Padang                     | 135        | 132          | 140          | 5         | 8       | 3,50%            | 177    | 78,71%   | -38       | 45                                      | 45       |
| 13       | Area Palembang                  | 94         | 119          | 124          | 29        | 4       | 31,06%           | 134    | 92,34%   | -10       | 27                                      | 34       |
| 14       | Area Banten                     | 90         | 122          | 129          | 39        | 7       | 43,45%           | 123    | 104,52%  | 6         | 22                                      | 14       |
| 15       | Area Bekasi                     | 114        | 138          | 142          | 28        | 4       | 24,63%           | 144    | 98,55%   | -2        | 29                                      | 28       |
| 16       | Area Jakarta Kebon Jeru         | . 91       | 107          | 108          | 17        | 2       | 18,58%           | 117    | 92,64%   | -9        | 41                                      | 33       |
| 17       | Area Jakarta Kelapa Gad         | 52         | 60           | 62           | 10        | 2       | 18,49%           | 77     | 80,25%   | -15       | 43                                      | 43       |
| 18       | Area Jakarta Rawamang           | 68         | 94           | 96           | 29        | 2       | 42,64%           | 96     | 100,83%  | 1         | 28                                      | 23       |
| 19       | Area Jakarta Thamrin            | 62         | 81           | 82           | 20        | 1       | 31,83%           | 98     | 83,21%   | -16       | 39                                      | 41       |
| 20       | Area Bogor                      | 60         | 81           | 83           | 23        | 2       | 38,94%           | 75     | 110,31%  | 8         | 35                                      | 5        |
| 21       | Area Depok                      | 93         | 126          | 129          | 35        | 3       | 38,08%           | 120    | 107,12%  | 9         | 24                                      | 11       |
| 22       | Area Jakarta Fatmawati          | 52         | 59           | 62           | 10        | 2       | 18,45%           | 68     | 90,56%   | -6        | 44                                      | 37       |
| 23       | Area Jakarta Pondok Ind         | 48         | 62           | 64           | 16        | 2       | 32,35%           | 70     | 91,82%   | -6        | 42                                      | 35       |
| 24       | Area Jakarta Saharjo            | 69         | 83           | 87           | 18        | 4       | 25,68%           |        |          | -9        | 40                                      | 36       |
|          | Area Tangerang Selatan          |            | 75           | 79           | 21        | 4       | 35,88%           |        |          | 10        |   | 1        |
|          | Area Bandung Kota               | 204        | 280          | 292          | 88        | 13      | 42,94%           |        |          | 9         |   | 18       |
|          | Area Bandung Raya               | 190        | 254          | 254          | 64        | -0      |                  |        | <u> </u> | -13       |   | 32       |
|          | Area Cirebon                    | 253        | 325          | 328          | 75<br>21  | 3       | ••••••           |        | 101,37%  | 4         |   | 21       |
|          | Area Purwokerto                 | 36         | 51           | 56           | 21        | 5       |                  |        | 103,37%  | 2         |   | 17       |
|          | Area Semarang Kota              | 123        | 165          | 173          | 50        | /       | 40,45%           |        | 104,43%  | 7         |   | 15       |
|          | Area Pekalongan                 | 79         | 104          | 106          | 28        | 3       | 35,27%           |        | 100,20%  | 0         | *************************************** | 26       |
|          | Area Solo                       | 69         | 89           | 95           | 26        | 6       | 37,86%           |        |          | -10       |   | 38       |
|          | Area Paragas                    | 92         | 133          | 138          | 46        | 5       |                  |        |          | )<br>0.4  | 16                                      | 22       |
|          | Area Jarahar                    | 454        | 588          | 593          | 140       | 5       |                  |        | 106,14%  | 34        |   | 12       |
|          | Area Kadiri                     | 71         | 104          | 106          | 35        | 2       |                  |        |          | -19       |   | 40       |
|          | Area Malana                     | 66         | 94           | 95           | 29<br>57  | I<br>0  | 44,65%           |        |          | -25<br>1  |   | 44       |
|          | Area Surabaya Kata              | 116        | 164          | 173          | 57<br>75  | 9       | 49,52%           |        | <u> </u> | -1        | 12                                      | 27       |
|          | Area Surabaya Kota              | 183        | 250          | 258          | 75<br>04  | 8       | 40,95%           |        | ·        | -7<br>6   |   | 30       |
|          | Area Surabaya Raya              | 259        | 337<br>461   | 344<br>473   | 84<br>126 | 13      | 32,56%           |        |          | 6<br>51   |   | 19<br>3  |
| 40<br>41 | Area Balikpapan                 | 348<br>161 | 461<br>179   | 473<br>183   | 126<br>22 |         | 36,14%<br>13,84% |        |          | -39       | 4<br>36                                 | 42       |
| 41       | Area Banjarmasin Area Pontianak | 85         |              |              |           | 4       |                  |        |          |           |   | 42<br>39 |
|          | Area Makassar                   | 782        | 106<br>1.040 | 111<br>1.065 | 26<br>283 | 4<br>25 | 30,57%<br>36,22% |        |          | -12<br>82 |   | 39<br>10 |
|          | Area Manado                     | 318        | 383          | 393          | 263<br>75 | 25<br>9 | 23,75%           |        | 100,37%  | 62<br>7   |   | 20       |
|          | Area Palu                       | 380        | 514          | 525          | 75<br>144 | 9<br>11 | 23,75%<br>37,88% |        | 101,77%  | 7<br>47   |   | 20<br>8  |
| 40       | AICA FAIU                       | 360        | 314          | 323          | 144       | 11      | 37,00%           | 4/0    | 109,73%  | 4/        | ۷                                       | 0        |

# **KINERJA PWG CILEM- AREA 16-Oct-2025**

| Ma | Area                    |           | Posisi    |           | Grow | rth | Growth(%) |        | Target   |     | Rank | Rank    |
|----|-------------------------|-----------|-----------|-----------|------|-----|-----------|--------|----------|-----|------|---------|
| No | Area                    | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD  | MtD | YtD       | Posisi | % Achv.  | GAP | YtD  | %Target |
| 1  | Area Banda Aceh         | 156       | 253       | 266       | 109  | 13  | 69,98%    | 340    | 78,05%   | -75 | 13   | 34      |
| 2  | Area Lhokseumawe        | 205       | 363       | 386       | 181  | 22  | 88,22%    | 423    | 91,32%   | -37 | 4    | 14      |
| 3  | Area Meulaboh           | 136       | 223       | 237       | 101  | 15  | 73,80%    | 262    | 90,37%   | -25 | 18   | 17      |
| 4  | Area Batam              | 123       | 206       | 215       | 92   | 9   | 74,81%    | 230    | 93,48%   | -15 | 24   | 12      |
| 5  | Area Medan Kota         | 112       | 215       | 227       | 115  | 12  | 102,91%   | 237    | 95,58%   | -10 | 11   | 8       |
| 6  | Area Medan Raya         | 93        | 174       | 181       | 89   | 7   | 95,61%    | 198    | 91,33%   | -17 | 26   | 13      |
| 7  | Area Pekanbaru          | 150       | 330       | 353       | 203  | 22  | 135,28%   | 366    | 96,38%   | -13 | 3    | 6       |
| 8  | Area Pematangsiantar    | 128       | 210       | 222       | 94   | 11  | 73,81%    | 234    | 94,69%   | -12 | 22   | 9       |
| 9  | Area Bandar Lampung     | 141       | 228       | 246       | 105  | 18  | 74,31%    | 297    | 82,75%   | -51 | 17   | 24      |
| 10 | Area Bengkulu           | 98        | 161       | 176       | 78   | 15  | 79,31%    | 199    | 88,45%   | -23 | 34   | 20      |
| 11 | Area Jambi              | 112       | 177       | 190       | 78   | 13  | 69,60%    | 223    | 85,16%   | -33 | 33   | 22      |
| 12 | Area Padang             | 171       | 261       | 291       | 121  | 30  | 70,66%    | 303    | 95,97%   | -12 | 9    | 7       |
| 13 | Area Palembang          | 165       | 240       | 260       | 95   | 20  | 57,60%    | 325    | 79,98%   | -65 | 21   | 31      |
| 14 | Area Banten             | 141       | 247       | 277       | 135  | 29  | 95,67%    | 310    | 89,38%   | -33 | 7    | 18      |
| 15 | Area Bekasi             | 123       | 207       | 229       | 106  | 22  | 86,18%    | 279    | 82,10%   | -50 | 15   | 25      |
| 16 | Area Jakarta Kebon Jeru | . 132     | 193       | 201       | 68   | 7   | 51,58%    | 269    | 74,62%   | -68 | 38   | 40      |
| 17 | Area Jakarta Kelapa Gad | 133       | 193       | 210       | 77   | 17  | 57,64%    | 260    | 80,76%   | -50 | 35   | 29      |
| 18 | Area Jakarta Rawamang   | 130       | 190       | 203       | 73   | 13  | 55,89%    | 296    | 68,54%   | -93 | 37   | 45      |
| 19 | Area Jakarta Thamrin    | 155       | 225       | 242       | 87   | 17  | 55,76%    | 312    | 77,50%   | -70 | 30   | 35      |
| 20 | Area Bogor              | 108       | 185       | 196       | 88   | 11  | 80,96%    | 266    | 73,69%   | -70 | 29   | 41      |
| 21 | Area Depok              | 104       | 168       | 181       | 77   | 13  | 73,50%    | 236    | 76,79%   | -55 | 36   | 38      |
| 22 | Area Jakarta Fatmawati  | 92        | 146       | 159       | 67   | 13  | 73,23%    | 206    | 76,86%   | -48 | 39   | 37      |
| 23 | Area Jakarta Pondok Ind | 96        | 141       | 149       | 53   | 8   | 55,10%    | 217    | 68,75%   | -68 | 43   | 44      |
| 24 | Area Jakarta Saharjo    | 64        | 106       | 117       | 52   | 11  | 80,73%    | 165    | 70,72%   | -48 | 44   | 42      |
| 25 | Area Tangerang Selatan  | 78        | 121       | 128       | 50   | 7   | 64,73%    | 185    | 69,08%   | -57 | 45   | 43      |
| 26 | Area Bandung Kota       | 256       | 436       | 463       | 206  | 27  | 80,52%    | 451    | 102,67%  | 12  | 2    | 2       |
| 27 | Area Bandung Raya       | 218       | 350       | 371       | 153  | 22  | 70,39%    | 410    | 90,60%   | -38 | 5    | 16      |
| 28 | Area Cirebon            | 209       | 337       | 353       | 143  | 15  | 68,32%    | 377    | 93,57%   | -24 | 6    | 11      |
|    | Area Purwokerto         | 81        | 131       | 138       | 58   | 7   | 71,46%    |        |          | -31 | 42   | 26      |
|    | Area Semarang Kota      | 153       | 238       | 251       | 98   | 13  | 64,12%    |        |          | -70 |      | 33      |
|    | Area Pekalongan         | 75        | 146       | 158       | 82   | 12  | 109,50%   |        |          | -0  |      | 4       |
|    | Area Solo               | 112       | 167       | 177       | 66   | 10  | 58,89%    |        |          | -57 | 41   | 39      |
|    | Area Yogyakarta         | 160       | 240       | 258       | 98   | 17  | 61,51%    |        |          | -78 |      | 36      |
|    | Area Denpasar           | 259       | 355       | 379       | 120  | 23  | 46,36%    |        |          | -62 |      | 21      |
|    | Area Jember             | 118       | 186       | 209       | 90   | 22  | 76,49%    |        | 94,24%   | -13 |      | 10      |
|    | Area Kediri             | 110       | 179       | 198       | 88   | 19  | 80,24%    |        |          | -25 |      | 19      |
|    | Area Malang             | 123       | 176       | 189       | 66   | 12  | 53,67%    |        |          | -52 |      | 32      |
|    | Area Surabaya Kota      | 178       | 279       | 308       | 130  | 29  | 72,80%    |        |          | -30 |      | 15      |
|    | Area Surabaya Raya      | 184       | 249       | 272       | 88   | 23  | 47,72%    |        |          | -53 |      | 23      |
|    | Area Balikpapan         | 145       | 233       | 250       | 105  | 17  | 72,29%    |        |          | -60 |      | 30      |
| 41 | Area Banjarmasin        | 209       | 297       | 316       | 107  | 19  | 51,09%    |        |          | -72 |      | 28      |
|    | Area Malasasas          | 195       | 268       | 280       | 85   | 12  | 43,31%    |        |          | -63 |      | 27      |
|    | Area Makassar           | 261       | 500       | 540       | 279  | 40  | 107,09%   |        | <u> </u> | 24  |      | 1       |
|    | Area Dalii              | 100       | 182       | 193       | 93   | 11  | 92,73%    |        |          | -1  | 23   | 5       |
| 45 | Area Palu               | 111       | 205       | 222       | 111  | 17  | 100,21%   | 217    | 102,11%  | 5   | 12   | 3       |

# KINERJA SME - AREA 16-Oct-2025

|    | NERJA SIVIE - ARE                     | 110 000    | Posisi     |            | Grov     | vth      | Growth(%)                               |   | Target   |           | Rank                                    | Rank     |
|----|---------------------------------------|------------|------------|------------|----------|----------|---|---|----------|-----------|---|----------|
| No | Area                                  | 31-Dec-24  |            | 16-0ct-25  | YtD      | MtD      | YtD                                     | Posisi                                  | % Achv.  | GAP       | YtD                                     | %Target  |
| 1  | Area Banda Aceh                       | 802        | 834        | 778        | -24      | -55      | -2,99%                                  | 847                                     | 91,87%   | -69       | 41                                      | 29       |
| 2  | Area Lhokseumawe                      | 1.021      | 960        | 824        | -198     | -136     |   |   | 77,66%   | -237      | 45                                      | 44       |
| 3  | Area Meulaboh                         | 762        | 718        | 704        | -58      | -14      | -7,60%                                  | 804                                     | 87,53%   | -100      | 42                                      | 34       |
| 4  | Area Batam                            | 123        | 131        | 128        | 5        | -3       | 4,29%                                   | 155                                     | 82,79%   | -27       | 31                                      | 38       |
| 5  | Area Medan Kota                       | 188        | 203        | 201        | 13       | -2       | 6,73%                                   | 234                                     | 85,74%   | -33       | 28                                      | 36       |
| 6  | Area Medan Raya                       | 80         | 95         | 94         | 14       | -0       | 17,42%                                  | 109                                     | 86,48%   | -15       | 26                                      | 35       |
| 7  | Area Pekanbaru                        | 825        | 817        | 808        | -16      | -8       | -1,99%                                  | 887                                     | 91,12%   | -79       | 39                                      | 31       |
| 8  | Area Pematangsiantar                  | 185        | 248        | 245        | 61       | -3       | 32,81%                                  | 217                                     | 112,95%  | 28        | 6                                       | 1        |
| 9  | Area Bandar Lampung                   | 332        | 383        | 382        | 50       | -2       | 15,06%                                  | 375                                     | 101,80%  | 7         | 9                                       | 11       |
| 10 | Area Bengkulu                         | 254        | 287        | 287        | 33       | 0        | 13,17%                                  | 292                                     | 98,58%   | -4        | 16                                      | 16       |
| 11 | Area Jambi                            | 435        | 455        | 369        | -65      | -85      | -15,00%                                 | 474                                     | 77,89%   | -105      | 43                                      | 43       |
| 12 | Area Padang                           | 355        | 379        | 379        | 24       | -0       | 6,72%                                   | 397                                     | 95,41%   | -18       | 21                                      | 24       |
| 13 | Area Palembang                        | 1.061      | 1.061      | 1.059      | -2       | -2       | -0,16%                                  | 1.123                                   | 94,37%   | -63       | 34                                      | 27       |
| 14 | Area Banten                           | 453        | 493        | 484        | 31       | -9       | 6,74%                                   | 494                                     | 98,00%   | -10       | 19                                      | 18       |
| 15 | Area Bekasi                           | 581        | 635        | 568        | -13      | -67      | -2,23%                                  | 636                                     | 89,32%   | -68       | 37                                      | 32       |
| 16 | Area Jakarta Kebon Jeru               | 222        | 257        | 255        | 33       | -1       | 15,05%                                  |   | 102,03%  | 5         | 17                                      | 9        |
|    | Area Jakarta Kelapa Gad               |            | 264        | 259        | 46       | -5       | 21,68%                                  | 244                                     | 106,41%  | 16        |   | 6        |
|    | Area Jakarta Rawamang                 |            | 267        | 264        | -21      | -3       | -7,26%                                  |   |          | -52       |   | 37       |
|    | Area Jakarta Thamrin                  | 403        | 428        | 433        | 30       | 6        |   |   |          | -18       |   | 23       |
|    | Area Bogor                            | 340        | 344        | 349        | 10       | 6        |   |   |          | -30       |   | 28       |
| 21 | Area Depok                            | 273        | 326        | 337        | 63       | 10       | 23,08%                                  |   |          | 28        | *************************************** | 4        |
|    | Area Jakarta Fatmawati                |            | 292        | 320        | 36       | 28       | 12,84%                                  |   | <u> </u> | -13       |   | 22       |
|    | Area Jakarta Pondok Inc               |            | 205        | 203        | 21       | -2       | 11,48%                                  |   |          | -4        |   | 17       |
|    | Area Jakarta Saharjo                  | 233        | 166        | 167        | -66      | 1        | -28,40%                                 |   |          | -110      |   | 45       |
|    | Area Tangerang Selatan                |            | 312        | 317        | 39       | 6        |   |   |          | 4         | *************************************** | 12       |
|    | Area Bandung Kota                     | 600        | 708        | 721        | 121      | 12       |   |   |          | 66        | *************************************** | 2        |
|    | Area Bandung Raya                     | 716        | 770        | 766        | 51       | -3       | 7,08%                                   | *************************************** | <u> </u> | -2        |   | 13       |
|    | Area Cirebon                          | 371        | 395        | 391        | 19       | -5       |   |   |          | -15       |   | 21       |
|    | Area Compress Kets                    | 300        | 302        | 298        | -1<br>16 | -4       |   | *************************************** | 91,30%   | -28       | *************************************** | 30       |
|    | Area Semarang Kota<br>Area Pekalongan | 460        | 484<br>279 | 475<br>270 | 16<br>14 | -9<br>-9 | 3,39%<br>5,28%                          | *************************************** |          | -26       | *************************************** | 25<br>26 |
| 31 | Area Solo                             | 256<br>427 | 484        | 479        | 53       | -9<br>-4 | 12,30%                                  |   | 94,45%   | -16<br>13 | *************************************** | 7        |
|    | Area Yogyakarta                       | 377        | 433        | 424        | 47       | -9       | 12,40%                                  | *************************************** |          | 9         |   | 8        |
|    | Area Denpasar                         | 346        | 371        | 370        | 24       | -2       | 6,86%                                   | *************************************** |          | -12       |   | 20       |
|    | Area Jember                           | 209        | 198        | 195        | -14      | -4       | -6,84%                                  |   |          | -43       | *************************************** | 40       |
|    | Area Serribei                         | 179        | 199        | 187        | 8        | -12      |   | *************************************** |          | -23       | *************************************** | 33       |
|    | Area Malang                           | 233        | 275        | 276        | 43       | 1        | 18,38%                                  |   |          | 5         |   | 10       |
|    | Area Surabaya Kota                    | 429        | 512        | 505        | 76       | -7       | 17,83%                                  |   |          | 34        |   | 5        |
|    | Area Surabaya Raya                    | 660        | 685        | 695        | 35       | 10       | 5,24%                                   |   |          | -6        |   | 14       |
|    | Area Balikpapan                       | 1.337      | 1.565      | 1.594      | 257      | 29       | 19,25%                                  |   | 109,02%  | 132       | *************************************** | 3        |
|    | Area Banjarmasin                      | 1.618      | 1.745      | 1.750      | 132      | 5        | *************************************** |   |          | -18       | *************************************** | 15       |
|    | Area Pontianak                        | 2.176      | 2.205      | 2.207      | 31       | 1        | 1,42%                                   |   |          | -55       |   | 19       |
|    | Area Makassar                         | 326        | 325        | 322        | -4       | -4       |   |   |          | -68       |   | 39       |
| 44 | Area Manado                           | 210        | 203        | 201        | -9       | -2       | -4,45%                                  |   | 80,30%   | -49       |   | 42       |
| 45 | Area Palu                             | 234        | 246        | 235        | 2        | -11      | 0,73%                                   | 289                                     | 81,28%   | -54       | 32                                      | 41       |
|    |                                       |            |            |            |          |          |   |   |          |           |   |          |

# **KINERJA MBG - AREA 16-Oct-2025**

|    |                         | A 10 OCC  | Posisi    |           | Grov | vth     | Growth(%)       |   | Target   |            | Rank | Rank    |
|----|-------------------------|-----------|-----------|-----------|------|---------|-----------------|---|--|------------|------|---------|
| No | Area                    | 31-Dec-24 | 30-Sep-25 | 16-Oct-25 | YtD  | MtD     | YtD             |   | % Achv.  | GAP        | YtD  | %Target |
| 1  | Area Banda Aceh         | 1.597     | 1.491     | 1.485     | -112 | -5      | -7,02%          | 1.771                                   | 83,86%   | -286       | 45   | 29      |
| 2  | Area Lhokseumawe        | 2.874     | 2.867     | 2.868     | -5   | 2       | -0,19%          |   |  | -335       | 21   | 9       |
| 3  | Area Meulaboh           | 2.094     | 2.036     | 2.041     | -53  | -<br>5  | -2,54%          |   | ×  | -231       | 41   | 8       |
| 4  | Area Batam              | 311       | 321       | 320       | 10   | -0      | 3,09%           |   | · <del></del>                                  | -58        | 10   | 25      |
| 5  | Area Medan Kota         | 159       | 190       | 189       | 30   | -1      | 18,62%          |   | ·  | -38        | 4    | 32      |
| 6  | Area Medan Raya         | 368       | 384       | 385       | 17   | 1       | 4,59%           |   | · <del></del>                                  | -55        | 8    | 15      |
| 7  | Area Pekanbaru          | 1.025     | 1.046     | 1.043     | 18   | -2      | 1,79%           |   | 88,74%   | -132       | 7    | 11      |
| 8  | Area Pematangsiantar    | 447       | 444       | 444       | -3   | -1      | -0,69%          | 527                                     | 84,13%   | -84        | 17   | 28      |
| 9  | Area Bandar Lampung     | 936       | 945       | 950       | 14   | 4       | 1,51%           | 1.054                                   | 90,09%   | -104       | 9    | 6       |
| 10 | Area Bengkulu           | 908       | 934       | 939       | 31   | 5       | 3,40%           | 992                                     | 94,67%   | -53        | 3    | 3       |
| 11 | Area Jambi              | 852       | 903       | 904       | 52   | 1       | 6,04%           | 941                                     | 96,07%   | -37        | 1    | 2       |
| 12 | Area Padang             | 686       | 717       | 720       | 34   | 3       | 4,93%           | 777                                     | 92,62%   | -57        | 2    | 4       |
| 13 | Area Palembang          | 998       | 990       | 994       | -5   | 4       | -0,48%          | 1.130                                   | 87,96%   | -136       | 20   | 14      |
| 14 | Area Banten             | 554       | 534       | 535       | -19  | 1       | -3,49%          | 624                                     | 85,72%   | -89        | 33   | 22      |
| 15 | Area Bekasi             | 377       | 372       | 369       | -8   | -3      | -2,02%          | 428                                     | 86,12%   | -59        | 26   | 19      |
| 16 | Area Jakarta Kebon Jerı | 321       | 296       | 295       | -26  | -1      | -8,20%          | 366                                     | 80,60%   | -71        | 35   | 38      |
| 17 | Area Jakarta Kelapa Gac | 202       | 185       | 184       | -18  | -1      | -8,98%          | 232                                     | 79,22%   | -48        | 32   | 42      |
| 18 | Area Jakarta Rawamanç   | 364       | 357       | 358       | -6   | 1       | -1,58%          | 416                                     | 86,09%   | -58        | 22   | 20      |
| 19 | Area Jakarta Thamrin    | 83        | 79        | 79        | -4   | -0      | -5,25%          | 102                                     | 77,22%   | -23        | 19   | 43      |
| 20 | Area Bogor              | 503       | 462       | 461       | -42  | -1      | -8,37%          | 559                                     | 82,43%   | -98        | 40   | 34      |
| 21 | Area Depok              | 174       | 174       | 176       | 2    | 2       | 1,02%           | 205                                     | 85,62%   | -29        | 15   | 23      |
| 22 | Area Jakarta Fatmawati  | 109       | 113       | 113       | 5    | 0       | 4,28%           | 130                                     | 87,01%   | -17        | 13   | 17      |
| 23 | Area Jakarta Pondok Inc | 96        | 89        | 89        | -7   | 0       | -7,51%          | 115                                     | 77,20%   | -26        | 25   | 44      |
| 24 | Area Jakarta Saharjo    | 82        | 77        | 77        | -4   | 0       | -5,07%          | 96                                      | 80,69%   | -19        | 18   | 36      |
| 25 | Area Tangerang Selatan  | 306       | 314       | 314       | 7    | 0       | 2,39%           | 340                                     | 92,33%   | -26        | 12   | 5       |
| 26 | Area Bandung Kota       | 726       | 708       | 710       | -16  | 1       | -2,20%          | 790                                     | 89,86%   | -80        | 31   | 7       |
| 27 | Area Bandung Raya       | 566       | 512       | 510       | -55  | -1      | -9,78%          | 621                                     | 82,20%   | -111       | 42   | 35      |
| 28 | Area Cirebon            | 607       | 540       | 535       | -71  | -5      | -11,76%         | 669                                     | 79,98%   | -134       | 44   | 40      |
| 29 | Area Purwokerto         | 556       | 522       | 521       | -35  | -1      | -6,33%          | 615                                     | 84,59%   | -95        | 38   | 26      |
| 30 | Area Semarang Kota      | 877       | 892       | 891       | -6   | -1      | -0,74%          | 549                                     | 162,28%  | 342        | 24   | 1       |
| 31 | Area Pekalongan         | 491       | 484       | 484       | -6   | 0       | -1,32%          | 549                                     | 88,24%   | -65        | 24   | 13      |
| 32 | Area Solo               | 592       | 532       | 530       | -62  | -2      | -10,48%         | *************************************** | ·  | -136       | 43   | 41      |
|    | Area Yogyakarta         | 464       | 444       | 445       | -20  | 1       | -4,29%          |   |  | -87        | 34   | 30      |
|    | Area Denpasar           | 996       | 983       | 984       | -12  | 2       | -1,18%          |   |  | -130       |      | 12      |
|    | Area Jember             | 428       | 387       | 387       | -40  | 1       | -9,45%          | ·····                                   | , <u> </u>                                     | -72        |      | 27      |
|    | Area Kediri             | 780       | 744       | 748       | -32  | 5       | -4,07%          | ······                                  | <u>.                                      </u> | -124       |      | 21      |
|    | Area Malang             | 483       | 455       | 456       | -27  | 1       | -5,67%          |   | ,  | -90        |      | 31      |
|    | Area Surabaya Kota      | 408       | 395       | 395       | -13  | 0       | -3,22%          |   | ^  | -121       | 30   | 45      |
|    | Area Balilara a Raya    | 712       | 718       | 716       | 4    | -2      | 0,62%           |   | ·  | -85        |      | 10      |
|    | Area Basia masasia      | 420       | 441       | 442       | 22   | 2       | 5,34%           |   | v <u> </u>                                     | -80<br>100 | 6    | 24      |
| 41 | Area Banjarmasin        | 540       | 532       | 533       | -8   | 7       | -1,44%          |   | ,  | -128       | 27   | 37      |
| 42 | Area Makasaar           | 441       | 448       | 449       | 8    | 7       | 1,84%           |   | , <u> </u>                                     | -70        | 11   | 18      |
|    | Area Manada             | 643       | 640       | 640       | -3   | -1      | -0,48%          |   |  | -131       | 16   | 33      |
| 44 | Area Dalu               | 196       | 188       | 187       | -10  | -2<br>0 | -4,87%<br>6 16% |   |  | -46        | 28   | 39      |
| 43 | Area Palu               | 394       | 419       | 419       | 24   | -0      | 6,16%           | 481                                     | 87,10%   | -62        | 5    | 16      |



