## Kinerja DPK Outlet per Kelas Cabang

| 10            | UNIT KERJA                                    |                  | F                  |                      |                    | Target 31-<br>Oct-25   | Gap Target 3<br>Oct-25 |                     |                     |                     |                   |                      |              |
|---------------|---|------------------|--------------------|----------------------|--------------------|------------------------|------------------------|---------------------|---------------------|---------------------|-------------------|----------------------|--------------|
| "             |   | GIRO             | TAB                | DEP                  | CASA               | TOTAL                  | GIRO                   | TAB                 | DEP                 | CASA                | TOTAL             | TOTAL                | TOTAL        |
| ELAS B        | 31  | 589.823          | 878.198            | 518.429              | 1.468.021          | 1.986.450              | (119.312)              | (36.711)            | 21.156              | (156.023) -         | 134.866           | 2.249.331            | - 262.       |
|               | MEDAN KEJAKSAAN                               | 49.059           | 363.053            | 225.259              | 412.112            | 637.371                | 31.105 -               | 29.733 -            | 8.001 -             | 60.838 -            | 00.000            | 752.825              | - 115.4      |
|               | PEKANBARU SUDIRMAN 1                          | 540.764          | 515.145            | 293.170              | 1.055.909          | 1.349.079              | 88.207 -               | 6.978               | 29.157 -            | 95.185 -            |                   | 1.496.506            | - 147.       |
| ELAS B        |   | 334.235          | 3.307.526          | 2.896.402            | 3.641.761          | 6.538.164              | 85.975                 | 163.529             | 240.377             | 249.504             | 489.881           | 6.451.969            | 86.          |
|               | BATAM WINDSOR CENTRAL                         | 48.881           | 253.620            | 104.557              | 302.501            | 407.058                | 30.106                 | 46.718 -            | 13.885              | 76.824              | 62.939            | 374.547              | 32.          |
|               | MEDAN S PARMAN<br>P MEDAN ADAM MALIK          | 80.017<br>12.717 | 196.009<br>240.223 | 1.421.417<br>177.463 | 276.026<br>252.939 | 1.697.443<br>430.402   | 7.036 -<br>5.409       | 853<br>2.232 -      | 260.478<br>14.921 - | 6.183<br>3.178 -    | 266.661<br>18.098 | 1.467.252<br>485.161 | - 54.1       |
|               | P MEDAN AKSARA                                | 23.982           | 208.609            | 94.001               | 232.590            | 326.591                | 2.023 -                | 3.110 -             | 4.612 -             | 5.176               |                   | 367.551              | - 40.        |
|               | P MEDAN SETIA BUDI                            | 6.465            | 232.762            | 192.978              | 239.227            | 432.205                | 264                    | 12.459              | 49.768              | 12.195              | 61.963            | 400.538              | 31.          |
|               | P TEBING TINGGI SUDIRMAN 1                    | 751              | 127.496            | 48.973               | 128.247            | 177.220                | 211                    | 1.505 -             | 127                 | 1.716               | 1.589             | 205.775              | - 28.        |
| 7 KC          | PEKANBARU HARAPAN RAYA                        | 36.325           | 254.991            | 131.654              | 291.316            | 422.970                | 19.715                 | 18.931 -            | 1.069               | 38.646              | 37.577            | 411.915              | 11.          |
|               | P PEKANBARU PANAM                             | 13.507           | 251.682            | 72.718               | 265.189            | 337.907                | 4.820 -                | 739 -               | 4.008               | 4.081               | 73                | 361.963              | - 24.        |
|               | P PEKANBARU SUDIRMAN ATAS                     | 33.832           | 330.085            | 72.196               | 363.917            | 436.113                | 5.689                  | 17.865 -            | 16.244              | 23.554              | 7.310             | 454.617              |              |
| U KCF<br>1 KC | P PEKANBARU ARIFIN AHMAD                      | 34.571<br>3.295  | 196.011<br>232.114 | 49.276<br>78.506     | 230.582<br>235.409 | 279.858<br>313.915     | 12.444<br>1.809        | 11.844 -<br>905 -   | 4.930<br>12.488     | 24.288<br>2.714     | 19.357            | 290.286<br>343.406   |              |
|               | DUMAI   | 15.042           | 313.041            | 107.581              | 328.083            | 435.664                | 6.065 -                | 5.520               | 2.586               | 545                 | 9.774<br>3.131    | 459.130              |              |
|               | P PEKANBARU SUDIRMAN                          | 6.643            | 169.542            | 164.121              | 176.185            | 340.306                | 961                    | 459                 | 4.587 -             | 502                 | 4.085             | 358.201              |              |
|               | PEMATANGSIANTAR PERINTIS                      | 18.208           | 301.342            | 180.962              | 319.550            | 500.512                | 6.738                  | 60.834 -            | 4.758               | 67.572              | 62.814            | 471.628              | 28.          |
| ELAS B        | 33  | 526.679          | 5.622.632          | 2.435.119            | 6.149.310          | 8.584.430              | 16.131                 | 165.356             | 18.412              | 149.225             | 167.637           | 9.295.933            | - 711.       |
| I KCF         | P BATAM GRAND NIAGA MAS                       | 26.115           | 88.920             | 142.703              | 115.035            | 257.738                | 3.420                  | 13.633 -            | 23.779              | 10.212 -            | 13.566            | 300.431              | - 42.        |
|               | P BATAM RADEN PATAH                           | 37.305           | 129.938            | 78.868               | 167.243            | 246.111                | 12.544 -               | 9.737 -             | 3.085               | 2.807               |                   | 275.065              |              |
|               | TANJUNG PINANG                                | 2.144            | 159.360            | 91.163               | 161.503            | 252.666                | 17.675 -               | 28.963              | 36.628 -            | 46.639 -            |                   | 290.360              |              |
|               | P BATAM BATU AJI                              | 19.971           | 116.358            | 19.376               | 136.328            | 155.704                | 39.192                 | 5.109               | 2.709 -             | 34.082 -            |                   | 207.427              |              |
|               | P BATAMINDO                                   | 9.524            | 111.018            | 45.978               | 120.542            | 166.520                | 1.843                  | 14.821 -            | 4.723               | 16.664              | 11.940            | 176.021              |              |
|               | P BATAMINDO                                   | 11.784           | 144.586            | 138.352              | 156.370            | 294.722                | 1.011                  | 10.922              | 17.376              | 9.911               | 27.287            | 296.912              | - 2<br>62    |
|               | P BATUAJI<br>P BINTAN CENTER                  | 53.852<br>6.669  | 142.410<br>72.112  | 124.355<br>28.985    | 196.263<br>78.780  | 320.618<br>107.765     | 14.670<br>2.165 -      | 18.886<br>11.536    | 55.492<br>7.688 -   | 33.556<br>13.701 -  | 89.048<br>6.013   | 258.394<br>134.703   | - 26         |
|               | P MEDAN PULO BRAYAN                           | 8.065            | 128.935            | 172.283              | 137.000            | 309.284                | 515                    | 13.218              | 13.601              | 12.704              | 26.304            | 305.600              | 3            |
|               | P MEDAN SIMPANG LIMUN                         | 40.232           | 98.712             | 76.830               | 138.944            | 215.774                | 31.678 -               | 5.846 -             | 41.684              | 25.832              |                   | 248.999              | - 33         |
|               | P MEDAN KAMPUNG BARU                          | 1.134            | 135.482            | 78.179               | 136.615            | 214.795                | 225 -                  | 3.538 -             | 13.153 -            | 3.763 -             |                   | 252.214              |              |
| 2 KCF         | P MEDAN GATOT SUBROTO                         | 18.034           | 74.043             | 161.331              | 92.077             | 253.408                | 330 -                  | 4 -                 | 16.345              | 326 -               | 16.018            | 293.265              | - 39         |
|               | P MEDAN KRAKATAU                              | 15.814           | 110.448            | 47.840               | 126.262            | 174.102                | 11.996 -               | 6.637 -             | 2.003               | 5.359               | 3.356             | 185.857              |              |
|               | P MEDAN MUCHTAR BASRI                         | 10.850           | 154.382            | 145.675              | 165.232            | 310.907                | 3.081                  | 35.711              | 20.346              | 32.630              | 52.976            | 279.187              | 31           |
|               | MEDAN GAJAH MADA                              | 38.234           | 119.505            | 88.157               | 157.740            | 245.897                | 16.782                 | 16.025 -            | 44.145              | 32.807              |                   | 280.006              | - 34         |
|               | P STABAT KH ZAINUL ARIFIN                     | 1.380<br>2.215   | 149.768<br>125.395 | 12.528<br>43.928     | 151.148<br>127.610 | 163.676 -<br>171.538   | 2.075<br>614           | 4.382 -<br>8.167 -  | 2.283<br>3.234      | 2.307<br>8.781      | 23<br>5.547       | 192.074<br>194.044   | - 28<br>- 22 |
|               | P MEDAN MARELAN RAYA<br>P MEDAN A.H NASUTION  | 19.823           | 135.526            | 52.866               | 155.349            | 208.215                | 5.895                  | 13.126              | 3.369               | 7.231               | 10.600            | 217.314              |              |
|               | P BINJAI JAMIN GINTING                        | 4.611            | 126.319            | 21.745               | 130.930            | 152.675                | 231                    | 5.080 -             | 5.094               | 5.311               | 217               | 171.055              |              |
|               | LUBUK PAKAM                                   | 9.834            | 164.970            | 41.970               | 174.804            | 216.773                | 5.547                  | 4.205 -             | 24.015              | 9.752               |                   | 260.740              |              |
|               | BINJAI  | 21.886           | 167.538            | 68.990               | 189.425            | 258.415                | 16.693 -               | 517                 | 13.963 -            | 17.210 -            | 3.247             | 290.976              | - 32         |
| 2 KCF         | P PEKANBARU RUMBAI                            | 10.259           | 146.508            | 86.572               | 156.767            | 243.339                | 4.086                  | 882                 | 16.384 -            | 3.203               | 13.180            | 249.737              | - 6          |
|               | P PANAM RAYA                                  | 25.770           | 209.318            | 19.271               | 235.087            | 254.359                | 1.879                  | 11.754              | 2.980               | 13.632              | 16.612            | 257.828              |              |
|               | PRENGAT                                       | 2.349            | 134.880            | 82.603               | 137.230            | 219.832                | 10.836 -               | 13.042              | 27.683 -            | 23.878              | 3.804             | 230.893              | - 11         |
|               | P BAGAN BATU SUDIRMAN 1                       | 45               | 165.327            | 20.072               | 165.373            | 185.445                | 172                    | 21.158              | 9.154               | 20.986              | 30.141            | 169.153              | 16           |
|               | P TELUK KUANTAN<br>P UJUNG BATU 1             | 6.283<br>1.636   | 186.968<br>121.378 | 52.043<br>15.891     | 193.251<br>123.014 | 245.293 -<br>138.905 - | 1.203                  | 11.201<br>2.482     | 10.200<br>3.369     | 10.694<br>1.279     | 20.894<br>4.648   | 242.221<br>148.666   | - 9          |
|               | P DURI HANG TUAH 1                            | 316              | 100.335            | 24.797               | 100.651            | 125.447                | 1.203                  | 3.735               | 93 -                | 3.879               |                   | 141.546              | - 16         |
|               | P DUMAI SUKAJADI                              | 189              | 93.069             | 23.954               | 93.258             | 117.212                | 156 -                  | 2.161 -             | 1.246 -             | 2.005 -             |                   | 134.139              | - 16         |
|               | P BANGKINANG                                  | 40.669           | 145.269            | 25.885               | 185.939            | 211.824                | 20.496                 | 10.168 -            | 2.714               | 30.665              | 27.951            | 198.633              | 13           |
|               | P PEKANBARU NANGKA                            | 6.900            | 139.531            | 27.660               | 146.431            | 174.091                | 8.652 -                | 7.115 -             | 1.516 -             | 15.767 -            | 17.283            | 211.516              |              |
| 2 KCF         | P SIAK  | 22.824           | 101.796            | 25.208               | 124.619            | 149.827                | 11.809 -               | 13.279              | 1.429 -             | 1.470 -             | 41                | 162.178              |              |
|               | P PANGKALAN KERINCI MAHARAJA                  | 19.169           | 233.453            | 39.801               | 252.622            | 292.423                | 9.018                  | 2.230               | 5.049 -             | 6.789 -             |                   | 311.210              |              |
|               | RANTAU PRAPAT                                 | 9.974            | 276.325            | 62.696               | 286.299            | 348.995                | 6.458                  | 27.293 -            | 51.768              | 33.751 -            |                   | 397.389              | - 48         |
|               | P KISARAN<br>SIBOLGA                          | 8.824            | 169.715            | 37.663               | 178.540            | 216.203                | 1.311                  | 21.541              | 8.070               | 22.852              | 30.922            | 208.734              | 7            |
|               | P TANJUNG BALAI                               | 1.188            | 69.813<br>113.762  | 22.204<br>18.648     | 69.879<br>114.950  | 92.082 -<br>133.598 -  | 1.739 -<br>6.870 -     | 1.780<br>467 -      | 4.547 -<br>5.856 -  | 3.519<br>7.337 -    | 1.028<br>13.193   | 111.834<br>164.970   | - 19<br>- 31 |
|               | P GUNUNG TUA                                  | 462              | 85.058             | 17.308               | 85.519             | 102.828                | 2.944                  | 4.827               | 5.014               | 1.884               | 6.898             | 114.095              | - 11         |
|               | P AEK KANOPAN                                 | 67               | 135.133            | 59.758               | 135.200            | 194.958                | 23                     | 9.027               | 13.367              | 9.050               | 22.418            | 192.329              | 2            |
|               | P INDRAPURA                                   | 2.119            | 120.192            | 56.034               | 122.310            | 178.344                | 12.562 -               | 6.446 -             | 4.830 -             |                     | 23.838            | 224.319              | - 45         |
| 1 KC          | PADANGSIDEMPUAN                               | 8.094            | 219.079            | 34.949               | 227.173            | 262.122                | 3.817 -                | 5.690 -             | 8.625 -             | 9.507 -             |                   | 313.897              |              |
| LAS B         | 34  | 636.656          | 2.410.595          | 1.125.121            | 3.047.250          | 4.172.372              | 279.087                | 150.074             | 156.073             | 429.161             | 585.234           | 4.008.531            | 163          |
|               | P BATAM BENGKONG                              | 4.494            | 77.423             | 93.273               | 81.917             | 175.190                | 2.567                  | 6.928               | 29.009              | 9.495               | 38.504            | 157.499              | 17           |
|               | P BATAM BOTANIA GARDEN                        | 3.934            | 83.931             | 28.359               | 87.865             | 116.224                | 371 -                  | 602                 | 8.456 -             | 973                 | 7.483             | 128.595              | - 12         |
|               | P TANJUNG BALAI KARIMUN 1                     | 2.064            | 140.795            | 31.092               | 142.859            | 173.951                | 1.555                  | 74.909              | 12.894              | 76.464              | 89.358            | 95.535               | - 11         |
|               | P TANJUNG BALAI KARIMUN 2<br>P BATAM SEKUPANG | 3.988            | 90.159             | 13.512               | 94.146             | 107.658                | 1.576 -<br>1.889       | 88.014 -<br>6.181 - | 17.998 -<br>5.672   | 89.590 -<br>4.292 - |                   | 114.184<br>128.924   | - 114<br>- 2 |
|               | P MEDAN USU                                   | 36.373           | 49.763             | 46.726               | 86.136             | 132.861                | 17.348                 | 7.309               | 3.387               | 24.657              | 28.044            | 117.227              | 15           |
|               | P MEDAN TOMANG ELOK                           | 14.211           | 76.547             | 21.615               | 90.759             | 112.374                | 1.261                  | 43 -                | 155                 | 1.304               | 1.149             | 124.229              |              |
|               | P MEDAN PANCA BUDI                            | 8.051            | 81.545             | 49.493               | 89.596             | 139.089                | 9.383 -                | 6.532               | 22.030 -            | 15.915              | 6.115             | 145.530              |              |
|               | P MEDAN JUANDA                                | 3.287            | 164.702            | 109.727              | 167.989            | 277.715                | 989                    | 21.367 -            | 2.226               | 20.378              | 18.153            | 282.529              |              |
|               | P MEDAN ISKANDAR MUDA 1                       | 8.078            | 117.340            | 61.761               | 125.418            | 187.179                | 1.417                  | 17.930 -            | 2.430               | 16.512              | 14.082            | 188.416              |              |
|               | P MEDAN SUKARAMAI                             | 2.415            | 103.749            | 45.416               | 106.164            | 151.580                | 800                    | 2.699               | 6.642               | 3.499               | 10.142            | 153.956              |              |
|               | P MEDAN IMAM BONJOL                           | 2.448            | 82.861             | 25.329               | 85.309             | 110.638                | 1.060 -                | 5.636 -             | 24.847 -            | 6.697 -             |                   | 154.766              |              |
|               | P PANGKALAN BRANDAN<br>P MEDAN BELAWAN        | 5.339<br>4.667   | 117.374<br>52.856  | 121.833              | 122.714            | 244.547                | 5.194                  | 24.227<br>3.289     | 96.436              | 29.421<br>2.038     | 125.857<br>32.412 | 134.233<br>95.394    | 110          |
|               | P MEDAN BELAWAN<br>P MEDAN RING ROAD          | 4.667            | 123.689            | 50.357<br>36.517     | 57.524<br>128.620  | 107.881 -<br>165.138 - | 1.252<br>1.131         | 3.289<br>8.273 -    | 30.374<br>2.833     | 7.142               | 4.309             | 95.394<br>187.889    |              |
|               | P KABANJAHE                                   | 800              | 49.393             | 8.317                | 50.193             | 58.510                 | 3.807 -                | 2.675 -             | 3.079 -             | 6.483               |                   | 86.691               |              |
|               | P BENGKALIS DURI CPI                          | -                | 49.393             | - 0.017              | 0.193              | 0 -                    | 157.137 -              | 84.955 -            | 107.065 -           | 242.092             |                   | 357.372              |              |
|               | P PEKANBARU UIN SUSKA                         | 3.068            | 40.931             | 76.622               | 43.999             | 120.621                | 76.971                 | 7.651               | 57.755 -            | 69.320              |                   | 145.719              |              |
|               | P TEMBILAHAN                                  | 2.695            | 148.730            | 32.689               | 151.425            | 184.114                | 943                    | 15.411 -            | 2.281               | 14.468              | 12.187            | 185.795              |              |
|               | P FLAMBOYAN PETAPAHAN                         | 1.012            | 104.578            | 17.098               | 105.589            | 122.687                | 164                    | 13.200 -            | 3.788               | 13.036              | 9.249             | 122.829              |              |
|               | P BAGAN SIAPIAPI                              | 2.230            | 93.748             | 42.000               | 95.978             | 137.978                | 1.992                  | 8.268 -             | 13.765              | 10.260 -            |                   | 154.042              |              |
|               | P DURI HANG TUAH 2                            | 517.687          | 212.652            | 91.105               | 730.340            | 821.444                | 513.344                | 97.678              | 64.885              | 611.022             | 675.906           | 158.908              | 662          |
|               | P PEMATANGSIANTAR SUTOMO                      | 1.327            | 65.140             | 63.023               | 66.467             | 129.490                | 1.678                  | 8.823               | 17.803              | 7.145               | 24.948            | 124.675              |              |
| KCF           | P KOTA PINANG                                 | 1.156            | 94.717             | 9.927                | 95.873             | 105.800                | 206                    | 16.772 -            | 8                   | 16.566              | 16.558            | 105.755              |              |
|               | P PANYABUNGAN                                 | 106              | 106.412            | 12.186               | 106.517            | 118.703                | 56 -                   | 5.696               | 4.452 -             | 5.751 -             | 1.299             | 138.746              | - 20         |
|               | P SIPIROK                                     | 131              | 45.947             | 6.989                | 46.077             | 53.066                 | 26                     | 363 -               | 21.559              | 337 -               |                   | 89.588               | - 30         |

## Kinerja DPK Outlet per Kelas Cabang

|     |                                  | Posisi 20-0ct-25 |         |         |         |         |         | Grow    | Target 31- | Gap Target 31- |          |         |          |
|-----|----------------------------------|------------------|---------|---------|---------|---------|---------|---------|------------|----------------|----------|---------|----------|
| NO  | UNIT KERJA                       |                  |         |         |         |         |         |         | Oct-25     | Oct-25         |          |         |          |
|     |                                  | GIRO             | TAB     | DEP     | CASA    | TOTAL   | GIRO    | TAB     | DEP        | CASA           | TOTAL    | TOTAL   | TOTAL    |
| KEL | AS B4 REVIEW                     | 35.231           | 572.303 | 155.794 | 607.534 | 763.328 | - 1.363 | 36.692  | 22.329     | 35.330         | 57.658   | 829.156 | - 65.828 |
| 1   | KCP MEDAN SUTOMO                 | -                | 10.846  | 1.116   | 10.846  | 11.962  | -       | 8.734   | 366        | 8.734          | 9.100    | 18.914  | - 6.952  |
| 2   | KCP CEMARA ASRI                  | 28.405           | 63.591  | 6.738   | 91.996  | 98.734  | 988     | 8.055   | 650        | 9.043          | 9.692    | 108.228 | - 9.494  |
| 3   | KCP PERBAUNGAN                   | 358              | 49.384  | 6.082   | 49.742  | 55.824  | - 62    | 4.588 - | 22.655     | 4.526          | - 18.129 | 92.019  | - 36.195 |
| 4   | KCP PEKANBARU UIR                | 298              | 61.543  | 32.729  | 61.841  | 94.570  | 1.449   | 8.906   | 2.227      | 7.457          | 9.684    | 95.446  | - 877    |
| 5   | KCP ROKAN HULU PASIR PANGARAIAN  | 163              | 91.507  | 12.984  | 91.670  | 104.654 | 1.344   | 14.410  | 4.651      | 13.066         | 17.717   | 93.343  | 11.310   |
| 6   | KCP GUNUNG RAYA KANDIS           | 3.079            | 53.387  | 12.578  | 56.466  | 69.044  | 1.201   | 4.837   | 4.976      | 6.038          | 11.014   | 66.639  | 2.405    |
| 7   | KCP SELAT PANJANG                | 62               | 66.103  | 13.797  | 66.166  | 79.963  | - 4     | 7.263   | 625 -      | 7.267          | - 6.641  | 94.444  | - 14.481 |
| 8   | KCP ANAMBAS                      | 491              | 38.936  | 12.547  | 39.426  | 51.974  | - 1.596 | 1.818   | 1.808      | 223            | 2.030    | 55.319  | - 3.346  |
| 9   | KCP NATUNA                       | 840              | 60.546  | 7.423   | 61.386  | 68.809  | - 32 -  | 2.979   | 1.701 -    | 3.012          | - 1.311  | 77.121  | - 8.312  |
| 10  | KCP TANJUNG UBAN                 | 624              | 44.632  | 47.295  | 45.256  | 92.550  | 28      | 1.753   | 28.993 -   | 1.725          | 27.268   | 84.976  | 7.574    |
| 11  | KCP ANAMBAS JEMAJA               | 911              | 31.828  | 2.505   | 32.739  | 35.244  | 908     | 2.660 - | 1.012 -    | 1.752          | - 2.764  | 42.706  | - 7.463  |
| UNC | CLASSED                          | -                | 31.394  | 5.056   | 31.394  | 36.450  | -       | 176     | 2.996      | 176            | 3.172    | 52.650  | - 16.200 |
| 1   | KFO MIKRO PANDAN KOTA            |                  | 22.087  | 1.856   | 22.087  | 23.943  |         | 2.814 - | 204 -      | 2.814          | - 3.018  | 35.198  | - 11.254 |
| 2   | KFF PADANGSIDEMPUAN UIN SYUHAD   | -                | 59      | -       | 59      | 59      |         | 3.450   |            | 3.450          | - 3.450  | 6.391   | - 6.332  |
| 3   | KFF TAPANULI UNIVERSITAS MUHAMN  | -                | 332     | -       | 332     | 332     | -       | 30      | -          | 30             | 30       | 302     | 30       |
| 4   | KFF MEDAN KEMENTRIAN AGAMA       | -                | 765     | 550     | 765     | 1.315   | -       | 327     | 550        | 327            | 877      | 489     | 826      |
| 5   | KFF SIMALUNGUN BRIDGESTONE       | -                | 345     | -       | 345     | 345     |         | 543     |            | 543            | - 543    | 888     | - 543    |
| 6   | KFF MEDAN UNIV. ISLAM SUMATERA L | -                | 115     | -       | 115     | 115     | -       | 80      | -          | 80             | 80       | 39      | 76       |
| 7   | KF MIKRO BALIGE                  | -                | 7.691   | 2.650   | 7.691   | 10.341  | -       | 6.546   | 2.650      | 6.546          | 9.196    | 9.343   | 998      |

## Kinerja Pembiayaan Outlet per Kelas Cabang

| МО                       | UNIT KERJA   |                    | P                | osisi 20-Oct-25   |                  |                              |                          | Growt                   | th YtD 20-Oct-2    | 25               |                          | Target 31-<br>Oct-25              | Gap Target 31<br>Oct-25 |
|--------------------------|--|--------------------|------------------|-------------------|------------------|------------------------------|--------------------------|-------------------------|--------------------|------------------|--------------------------|-----------------------------------|-------------------------|
|                          |  | CFG                | PWG              | SME               | MBG              | TOTAL                        | CFG                      | PWG                     | SME                | MBG              | TOTAL                    | TOTAL                             | TOTAL                   |
| KELAS                    |  | 607.499            | 101.856          | 587.134           | 58.083           | 1.354.573                    | 41.015                   | 34.338                  | 272                | 2.142<br>3.052   | 77.767                   | 1.390.317                         | (35.744                 |
|                          | C MEDAN KEJAKSAAN<br>C PEKANBARU SUDIRMAN 1                | 357.016<br>250.483 | 36.771<br>65.085 | 89.659<br>497.475 | 41.711<br>16.373 | 525.157<br>829.416           | 30.523<br>10.492         | 11.555 -<br>22.782      | 4.065 -<br>4.338   | 5.193            | 34.961<br>42.805         | 537.723 -<br>852.594 -            |                         |
| KELAS                    | S B2   | 2.981.985          | 395.939          | 471.222           | 442.268          | 4.677.507                    | 210.164                  | 163.364                 | 4.869 -            | 8.704            | 369.694                  | 4.889.853                         | - 212.346               |
|                          | C BATAM WINDSOR CENTRAL                                    | 206.979            | 42.862           | 93.347            | 42.904           | 386.092                      | 27.348                   | 16.399                  | 10.362 -           | 277<br>1.898     | 53.832                   | 377.171                           | 8.921                   |
|                          | CC MEDAN S PARMAN<br>CCP MEDAN ADAM MALIK                  | 158.871<br>174.731 | 25.693<br>33.240 | 20.141<br>17.187  | 54.999<br>38.844 | 259.704<br>264.003           | 29.818<br>1.130          | 7.911<br>17.382 -       | 10<br>392          | 574              | 39.637<br>18.694         | 279.155 ·<br>294.452 ·            |                         |
|                          | CP MEDAN AKSARA  | 329.054            | 26.900           | 13.861            | 41.914           | 411.729                      | 34.762                   | 5.996 -                 | 3.695 -            | 6.543            | 30.520                   | 417.288                           | 0.00                    |
|                          | CP MEDAN SETIA BUDI<br>CP TEBING TINGGI SUDIRMAN 1         | 206.889<br>238.669 | 31.302<br>34.070 | 13.454<br>14.471  | 11.768<br>32.983 | 263.414<br>320.193 -         | 18.664<br>10.235         | 11.912<br>11.640 -      | 13.426<br>207 -    | 3.952<br>1.290 - | 47.954<br>93             | 250.720<br>357.926                | 12.695<br>- 37.734      |
|                          | C PEKANBARU HARAPAN RAYA                                   | 240.747            | 31.143           | 173.839           | 19.850           | 465.580                      | 14.727                   | 11.241 -                | 10.555             | 4.043            | 19.457                   | 488.909                           |                         |
|                          | CP PEKANBARU PANAM   | 284.200            | 34.621           | 26.034            | 25.149           | 370.004 -                    | 199                      | 16.308 -                | 7.373              | 1.305            | 10.041                   | 388.984                           |                         |
|                          | CCP PEKANBARU SUDIRMAN ATAS CCP PEKANBARU ARIFIN AHMAD     | 290.168<br>302.971 | 19.212<br>31.360 | 54.253<br>16.227  | 30.331<br>51.567 | 393.964<br>402.125           | 27.591<br>37.442         | 9.737 -<br>12.841 -     | 3.716 -<br>5.461 - | 3.671<br>4.724   | 29.941<br>40.098         | 412.680 ·<br>407.451 ·            |                         |
|                          | C DURI   | 84.481             | 18.763           | -                 | 29.561           | 132.806                      | 6.309                    | 8.698 -                 | 76 -               | 6.804            | 8.127                    | 156.109                           |                         |
|                          | C DUMAI  | 269.319            | 46.758           | 19.049            | 33.770           | 368.896<br>212.637           | 12.508                   | 12.972 -                | 4.126              | 1.658            | 23.011                   | 373.059 ·                         |                         |
|                          | CCP PEKANBARU SUDIRMAN CC PEMATANGSIANTAR PERINTIS         | 154.671<br>247.213 | 16.627<br>46.248 | 102.707           | 41.339<br>30.192 | 426.361                      | 2.570<br>7.728           | 7.924<br>12.404         | 16.673             | 539              | 11.130<br>37.344         | 245.309 ·<br>440.639 ·            |                         |
| KELAS                    | S B3   | 6.104.021          | 968.715          | 272.094           | 1.222.809        | 8.567.640                    | 328.416                  | 385.655                 | 34.030             | 17.063           | 765.164                  | 8.954.299                         | 386.659                 |
|                          | CP BATAM GRAND NIAGA MAS                                   | 116.138            | 14.658           | 12.179            | 59.752           | 202.728                      | 7.661                    | 4.140                   | 2.289 -            | 5.656            | 8.432                    | 232.747                           |                         |
|                          | CCP BATAM RADEN PATAH                                      | 142.967<br>156.837 | 10.014<br>31.765 | 18.475<br>435     | 8.033            | 171.456<br>197.069           | 11.424<br>12.546         | 4.177 -<br>8.521 -      | 574<br>6.551       | 7.326            | 15.028<br>21.841         | 185.646 -<br>209.912 -            | - 14.190<br>- 12.843    |
|                          | CP BATAM BATU AJI  | 133.828            | 31.233           | 3.302             | 49.660           | 218.024                      | 6.717                    | 10.357                  | 2                  | 3.563            | 20.639                   | 226.859                           |                         |
|                          | CP BATAM CENTER  | 137.102            | 29.666           | -                 | 35.964           | 202.733 -                    | 55                       | 11.836                  |                    | 1.545            | 13.325                   | 213.665                           |                         |
|                          | CP BATAMINDO<br>CP BATUAJI                                 | 130.307<br>90.142  | 13.267<br>10.705 |                   | 38.891           | 182.465<br>100.847           | 16.199<br>16.723         | 7.228<br>3.855          |                    | 1.762            | 21.665<br>20.578         | 179.168<br>106.705                | 3.297<br>- 5.859        |
| 8 K                      | CP BINTAN CENTER   | 160.439            | 22.296           | -                 | 11.763           | 194.498                      | 18.247                   | 7.805                   |                    | 3.737            | 22.314                   | 197.287                           |                         |
|                          | CP MEDAN PULO BRAYAN                                       | 206.120            | 23.279           | 4.130             | 12.079           | 245.607                      | 16.023                   | 9.388 -                 | 379                | 2.167            | 27.199                   | 248.132                           | 2.02                    |
|                          | CCP MEDAN SIMPANG LIMUN CCP MEDAN KAMPUNG BARU             | 122.515<br>115.312 | 24.477<br>20.275 | 1.734<br>319      | 61<br>4.389      | 148.787 -<br>140.295         | 593<br>6.346             | 5.834<br>9.957 -        | 1.734 -<br>1.095   | 15<br>4.389      | 6.960<br>19.597          | 162.749 ·<br>149.849 ·            |                         |
| 12 K                     | CP MEDAN GATOT SUBROTO                                     | 157.050            | 37.264           | -                 | 10.129           | 204.443                      | 9.848                    | 11.627                  | -                  | 2.629            | 24.104                   | 205.431                           | - 988                   |
|                          | CP MEDAN KRAKATAU  | 117.086            | 21.777           | 1.000             | - 50             | 138.863 -<br>172.801         | 2.235                    | 8.228 -<br>6.443        | 4.436<br>1.000 -   | 267              | 1.556<br>18.512          | 155.759 ·<br>172.392              | - 16.896<br>409         |
|                          | CCP MEDAN MUCHTAR BASRI<br>CC MEDAN GAJAH MADA             | 148.298<br>128.538 | 23.453<br>39.544 | 39.033            | 3.047            | 210.162                      | 11.336<br>19.835         | 16.207 -                | 6.202 -            | 1.872            | 27.968                   | 215.072                           |                         |
|                          | CP STABAT KH ZAINUL ARIFIN                                 | 145.882            | 24.013           | 4.257             | 36.488           | 210.640                      | 2.654                    | 11.463 -                | 311                | 563              | 14.370                   | 225.192                           |                         |
|                          | CP MEDAN MARELAN RAYA<br>CP MEDAN A.H NASUTION             | 96.762<br>100.039  | 28.354<br>35.802 | 2.167             | 27.121<br>39.546 | 152.237 -<br>177.554         | 4.347<br>7.394           | 11.441 -<br>15.465      | 21<br>1.952        | 3.573<br>4.645   | 10.647<br>29.455         | 167.445 ·<br>171.186              | - 15.208<br>6.368       |
|                          | CP BINJAI JAMIN GINTING                                    | 78.544             | 5.159            | 14.643            | 27.146           | 125.492                      | 3.982                    | 3.710 -                 | 243 -              | 4.043            | 3.408                    | 140.914                           |                         |
|                          | C LUBUK PAKAM  | 259.635            | 26.345           | 4.317             | 19.388           | 309.685                      | 12.189                   | 9.980                   | 4.246              | 4.742            | 31.157                   | 309.708                           |                         |
|                          | CC BINJAI<br>CCP PEKANBARU RUMBAI                          | 109.415<br>96.623  | 35.651<br>12.076 | 25.366            | 24.234<br>15.306 | 194.666<br>124.005           | 10.723<br>8.187          | 11.706<br>6.897 -       | 593<br>37 -        | 2.293<br>3.942   | 25.315<br>11.105         | 202.451 ·<br>148.700 ·            |                         |
|                          | CP PANAM RAYA  | 108.682            | 13.708           | 855               | 45.267           | 168.512                      | 2.217                    | 7.901 -                 | 120 -              | 4.915            | 5.083                    | 189.133                           |                         |
|                          | CP RENGAT  | 168.648            | 7.056            | -                 | 48.670           | 224.375                      | 2.457                    | 4.896                   | -                  | 2.936            | 10.289                   | 230.227                           |                         |
|                          | CCP BAGAN BATU SUDIRMAN 1<br>CCP TELUK KUANTAN             | 157.255<br>138.142 | 7.907<br>20.954  | 1.885<br>2.132    | 58.608<br>96.243 | 225.654<br>257.471           | 7.257<br>3.799           | 5.843 -<br>10.233       | 373<br>538 -       | 3.694<br>1.490   | 16.421<br>13.080         | 230.674 -<br>284.771 -            |                         |
|                          | CP UJUNG BATU 1  | 191.777            | 8.526            | 70                | 70.441           | 270.814                      | 10.931                   | 5.828 -                 | 85 -               | 5.820            | 10.854                   | 282.664                           | - 11.849                |
|                          | CP DURI HANG TUAH 1  | 155.118            | 7.391            | -                 | 22.386           | 184.895                      | 17.567                   | 5.658                   |                    | 508              | 22.717                   | 190.056                           |                         |
|                          | CP DUMAI SUKAJADI<br>CP BANGKINANG                         | 137.581<br>139.933 | 12.413<br>17.923 | -                 | 60.540<br>36.072 | 210.534<br>193.928           | 2.541<br>18.497          | 4.440<br>12.136 -       | 38                 | 2.121<br>6.182   | 9.103<br>36.778          | 231.752 ·<br>183.047              | - 21.218<br>10.881      |
|                          | CP PEKANBARU NANGKA  | 145.243            | 29.117           | -                 | 17.437           | 191.798                      | 9.900                    | 13.880                  | -                  | 1.287            | 25.067                   | 205.644                           |                         |
|                          | CP SIAK  | 148.474            | 7.896            | 1.408             | 20.521           | 178.299                      | 7.600                    | 5.808                   | 677<br>1.529 -     | 6.067            | 20.152                   | 178.797                           |                         |
|                          | CP PANGKALAN KERINCI MAHARAJA<br>C RANTAU PRAPAT           | 160.001<br>374.363 | 24.356<br>53.026 | 1.714<br>83.949   | 71.471<br>36.355 | 257.542<br>547.693           | 7.623<br>5.079           | 11.530 -<br>17.985      | 25.833 -           | 1.002<br>6.357   | 16.622<br>32.382         | 275.724 -<br>568.078 -            |                         |
| 35 K                     | CP KISARAN   | 183.614            | 46.637           | -                 | 47.264           | 277.515                      | 16.586                   | 20.729                  |                    | 874              | 38.189                   | 272.702                           | 4.813                   |
|                          | C SIBOLGA  | 184.994            | 26.125           | 74                | 19.103           | 230.221                      | 10.520                   | 10.875                  | 20 -               | 45               | 21.439                   | 235.912                           |                         |
|                          | CP TANJUNG BALAI<br>CP GUNUNG TUA                          | 117.430<br>82.690  | 43.075<br>41.432 | 116               | 17.662<br>55.915 | 178.240<br>180.153           | 8.838                    | 14.384 -<br>13.663 -    | 151                | 1.044<br>2.102   | 13.980<br>24.453         | 187.982 ·<br>181.863 ·            |                         |
|                          | CP AEK KANOPAN   | 137.390            | 8.807            | 8                 | 19.477           | 165.682 -                    | 943                      | 4.725 -                 | 44                 | 2.949            | 6.687                    | 176.541                           |                         |
|                          | CP INDRAPURA<br>C PADANGSIDEMPUAN                          | 211.393<br>211.713 | 10.021<br>61.272 | 152<br>48.374     | 22.720<br>33.613 | 244.287 -<br>354.972         | 7.330 -<br>23.969        | 339 -<br>19.216         | 89 -<br>17.466 -   | 4.770 -<br>1.431 | 12.528<br>59.220         | 280.637 ·<br>341.122              | - 36.351<br>13.850      |
| KELAS                    |  | 2.289.912          | 383.834          | 37.483            | 469.052          | 3.180.281                    | 221.645                  | 171.469                 | 24.609             | 43.467           | 461.190                  | 3.199.699                         | - 19.418                |
| 1 K                      | CP BATAM BENGKONG  | 105.152            | 9.227            | -                 | 34.664           | 149.043                      | 13.571                   | 3.026                   | -                  | 2.906            | 19.502                   | 149.594                           | - 551                   |
|                          | CP BATAM BOTANIA GARDEN                                    | 78.304             | 19.054           |                   | 3.635            | 100.994                      | 10.155                   | 5.533 -                 | 695                | 566              | 15.560                   | 118.049                           | - 17.055                |
|                          | CCP TANJUNG BALAI KARIMUN 1<br>CCP TANJUNG BALAI KARIMUN 2 | 244.257            | 48.953           | 47                | 6.314            | 299.572                      | 85.636<br>78.982 -       | 30.968 -<br>6.350       | 9                  | 1.234            | 117.828<br>85.331        | 204.015<br>88.657                 | 95.557<br>- 88.657      |
|                          | CP BATAM SEKUPANG  | 36.300             | 11.720           | 145               | 13.045           | 61.210                       | 10.924                   | 2.458                   | 145                | 3.541            | 17.067                   | 73.132                            | - 11.922                |
|                          | CP MEDAN USU   | 44.620             | 11.262           | -                 | 4.510            | 55.882                       | 22.333                   | 6.518                   | -                  | - 4446           | 28.851                   | 35.631                            | 20.251                  |
|                          | CP MEDAN TOMANG ELOK                                       | 46.558<br>16.970   | 18.325<br>5.603  | 2                 | 4.518            | 69.403<br>22.574             | 8.464<br>8.228           | 6.098<br>2.531          | -                  | 4.416            | 18.978<br>10.759         | 74.340 ·<br>19.813                | - 4.937<br>2.761        |
|                          | CP MEDAN JUANDA  | 70.876             | 5.997            | 593               | 8.331            | 85.797                       | 5.913                    | 2.559 -                 | 171                | 8.137            | 16.439                   | 88.438                            | 2.641                   |
|                          | CP MEDAN ISKANDAR MUDA 1<br>CP MEDAN SUKARAMAI             | 77.058<br>102.719  | 36.330<br>29.192 | 5.928<br>20.121   | 6.708            | 119.316<br>158.740 -         | 1.125<br>4.982           | 12.601<br>8.794         | 5.928 -<br>19.706  | 40<br>6.467      | 19.614<br>29.985         | 114.946<br>151.573                | 4.371<br>7.167          |
|                          | CP MEDAN SUKAKAMAI<br>CP MEDAN IMAM BONJOL                 | 75.135             | 6.225            | - 20.121          | 4.204            | 85.565                       | 11.649                   | 3.876                   | 19.700             | 4.204            | 19.729                   | 82.274                            | 7.167<br>3.291          |
| 13 K                     | CP PANGKALAN BRANDAN                                       | 91.408             | 9.957            | -                 | 34.998           | 136.364                      | 10.708                   | 5.431                   |                    | 5.228            | 21.366                   | 135.003                           | 1.361                   |
|                          | CP MEDAN BELAWAN<br>CP MEDAN RING ROAD                     | 130.639<br>103.284 | 4.375<br>32.002  | 1.289             | 9.731            | 135.014<br>146.305           | 9.198<br>11.257          | 1.872<br>9.532          | 915                | 14<br>1.397      | 11.057<br>23.100         | 140.224 ·<br>146.289              | - 5.210<br>16           |
|                          | CP KABANJAHE   | 90.093             | 26.117           | 1.289             | 40.809           | 157.019                      | 5.643                    | 13.780                  | 915                | 1.155            | 20.578                   | 157.048                           | - 30                    |
|                          | CP BENGKALIS DURI CPI                                      | -                  | -                | -                 | -                |                              | 26.958 -                 | 2.415                   |                    | 4.385 -          | 33.758                   | 45.157                            | - 45.157                |
|                          | CCP PEKANBARU UIN SUSKA                                    | 25.483<br>104.397  | 2.971<br>7.298   | -                 | 19.431           | 28.455<br>131.126 -          | 9.476<br>7.477           | 2.243<br>5.603          |                    | 485 -            | 11.719<br>1.389          | 29.077 ·<br>141.198 ·             |                         |
|                          | CP FLAMBOYAN PETAPAHAN                                     | 77.980             | 9.338            | -                 | 60.005           | 147.323                      | 12.037                   | 6.956 -                 | 55                 | 1.817            | 20.754                   | 147.108                           | 216                     |
|                          | CP BAGAN SIAPIAPI  | 55.896             | 6.542            | - 1 004           | 26.050           | 88.488                       | 5.171                    | 4.486                   | 401                | 2.541            | 7.116                    | 94.350                            | - 5.861                 |
|                          | CCP DURI HANG TUAH 2 CCP PEMATANGSIANTAR SUTOMO            | 95.333<br>186.811  | 19.499<br>10.447 | 1.224<br>8.005    | 60.200<br>31.447 | 176.256<br>236.710           | 41.429<br>18.802         | 17.354 -<br>4.656 -     | 431<br>689 -       | 6.776<br>3.128   | 65.128<br>19.641         | 125.462<br>242.975                | 50.795<br>- 6.266       |
| 24 K                     | CP KOTA PINANG   | 116.681            | 6.603            | 77                | 22.307           | 145.668                      | 20.895                   | 4.312 -                 | 20                 | 2.901            | 28.088                   | 132.450                           | 13.219                  |
|                          | CP PANYABUNGAN   | 116.300            | 16.803           | 52                | 16.059           | 149.214                      | 2.113                    | 6.434 -                 | 16 -               | 2.452            | 6.079                    | 163.797                           |                         |
|                          | CCP SIPIROK<br>CCP SIBUHUAN                                | 93.452<br>104.204  | 5.578<br>24.414  | -                 | 30.099<br>36.497 | 129.129<br>165.115           | 5.130<br>10.187          | 2.826<br>9.786          |                    | 5.952<br>1.153   | 13.908<br>18.820         | 128.706<br>170.394                | 423<br>- 5.279          |
|                          | S B4 REVIEW  | 514.104            | 68.630           | 3.421             | 118.622          | 704.778                      | 55.306                   | 45.931                  | 175                | 12.634           | 114.045                  | 721.186                           | - 16.408                |
|                          | CP MEDAN SUTOMO  | 5.442              | 11.160           | -                 | -                | 16.602                       | 5.362                    | 9.959                   | -                  |                  | 15.321                   | 16.430                            | 172                     |
|                          | CCP CEMARA ASRI<br>CCP PERBAUNGAN                          | 68.186<br>80.847   | 5.708<br>7.349   | 2.659<br>744      | 17.622<br>19.860 | 94.175<br>108.800            | 18.099<br>7.589          | 3.537 -<br>4.753        | 570 -<br>744       | 199<br>88        | 20.867<br>13.174         | 93.999<br>113.286                 | 176<br>- 4.486          |
|                          | CP PEKANBARU UIR   | 19.913             | 7.711            | -                 | -                | 27.625                       | 9.835                    | 4.783                   | -                  | -                | 14.618                   | 22.597                            | 5.027                   |
|                          | CP ROKAN HULU PASIR PANGARAIAN                             | 24.870             | 6.088            | -                 | 16.756           | 47.714                       | 10.198                   | 4.889                   | -                  | 8.847            | 23.933                   | 44.857                            | 2.857                   |
|                          | CCP GUNUNG RAYA KANDIS                                     | 40.368<br>83.900   | 8.615<br>6.623   | - 18              | 48.300           | 97.283<br>90.541             | 2.497<br>533             | 5.394<br>4.912          |                    | 3.262<br>11      | 11.153<br>5.435          | 102.647 · 94.720 ·                |                         |
| 6 K                      | CP SELAT PANJANG   |                    |                  | 10                |                  | 70.041                       | 333                      |                         |                    | - 11             |                          | 74.720                            |                         |
| 6 K                      | CCP SELAT PANJANG<br>CCP ANAMBAS                           | 59.889             | 2.939            | -                 | -                | 62.828 -                     | 11.333                   | 1.704                   | -                  |                  | 9.629                    | 67.462                            | - 4.635                 |
| 6 K<br>7 K<br>8 K<br>9 K |  |                    |                  |                   | -<br>-<br>16.084 | 62.828 -<br>62.056<br>96.136 | 11.333<br>7.892<br>4.628 | 1.704<br>2.465<br>3.244 | -                  | 647              | 9.629<br>10.357<br>8.519 | 67.462 -<br>62.174 -<br>101.269 - | - 119                   |

## Kinerja Pembiayaan Outlet per Kelas Cabang

| NO  | UNIT KERJA                       | Posisi 20-Oct-25 |     |     |        |        |     | Grov | Target 31-<br>Oct-25 | Gap Target 31-<br>Oct-25 |         |        |         |
|-----|----------------------------------|------------------|-----|-----|--------|--------|-----|------|----------------------|--------------------------|---------|--------|---------|
|     |                                  | CFG              | PWG | SME | MBG    | TOTAL  | CFG | PWG  | SME                  | MBG                      | TOTAL   | TOTAL  | TOTAL   |
| UNC | CLASSED                          | -                | -   | -   | 23.833 | 23.833 | -   | -    | -                    | 638                      | 638     | 27.837 | - 4.004 |
| 1   | KFO MIKRO PANDAN KOTA            | - :              |     | - : | 21.181 | 21.181 | - : | - :  | - :                  | 2.013                    | - 2.013 | 25.934 | - 4.754 |
| 2   | KFF PADANGSIDEMPUAN UIN SYUHAD   | -                | -   | -   | -      | -      | -   | -    | -                    | -                        | -       | -      | -       |
| 3   | KFF TAPANULI UNIVERSITAS MUHAMN  | -                | -   | -   | -      | -      | -   | -    | -                    | -                        | -       | -      | -       |
| 4   | KFF MEDAN KEMENTRIAN AGAMA       | -                | -   | -   | -      | -      | -   | -    | -                    | -                        | -       | -      | -       |
| 5   | KFF SIMALUNGUN BRIDGESTONE       | -                | -   | -   | -      | -      | -   | -    | -                    | -                        | -       | -      | -       |
| 6   | KFF MEDAN UNIV. ISLAM SUMATERA L | -                | -   | -   | -      | -      | -   | -    | -                    | -                        | -       | -      | -       |
| 7   | KF MIKRO BALIGE                  | -                | -   | -   | 2.652  | 2.652  | -   | -    | -                    | 2.652                    | 2.652   | 1.902  | 750     |