



# LEADING - LAGGING INDICATOR

## RO II Medan

**DPK**

27.12.2025

**PBY**

27.12.2025



## LEADING INDICATOR

AREA	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom Blokir (Juta)	Merchant Aktif	% Ratio Aktif	Merchant Aktif	% Ratio Aktif	Issued (ACE) Juta	Issued (ACE) Juta	New Aktif	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
AREA BATAM	8.024	13.117	361	33.706	145	6.375	41	2.313	26	11.250	133	91,7%	3.368	45,8%	19	415	64	35,6%	624	25.430	2.488	31,9%	155	58.273
AREA MEDAN KOTA	7.407	11.013	200	29.465	118	9.001	53	1.858	21	20.600	215	76,8%	4.570	62,0%	33	789	21	11,7%	511	26.241	4.114	46,3%	163	55.408
AREA MEDAN RAYA	6.431	14.531	134	9.537	121	3.569	123	4.594	24	13.500	444	94,1%	7.518	95,1%	26	958	94	62,7%	509	24.346	2.278	32,5%	196	58.811
AREA PEKANBARU	18.099	14.517	290	19.331	139	6.736	115	3.041	49	16.220	331	79,8%	9.422	66,0%	77	1.636	124	41,3%	1.123	47.455	7.563	52,2%	388	123.859
AREA PEMATANGSIANTAR	5.193	16.190	142	12.088	117	9.024	66	3.164	33	9.599	29	56,9%	762	12,5%	17	342	99	70,7%	513	23.941	2.172	28,6%	256	53.881
RO II MEDAN	45.154	69.367	1.067	104.127	640	34.705	398	14.969	153	71.169	1.152	84,5%	25.640	59,6%	172	4.141	402	42,3%	3.280	147.416	18.615	40,7%	1.158	350.183

## RERATA PEROLEHAN AREA TERHADAP JUMLAH OUTLET

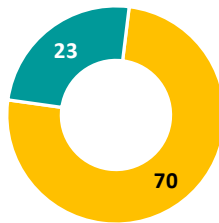
AREA	JUMLAH OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC MtD		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
		Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Merchant (MtD)	% Ratio Aktif	Merchant (MtD)	% Ratio Aktif	Issued (Case)	Issued (ACE) (Juta)	Jumlah Agen (MtD)	% Agen Produktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
AREA BATAM	17	472	772	17,7	1.983	8,5	375	2	136	2	662	8	91,7%	198	45,8%	1,1	24,4	3,8	35,6%	37	1.496	146	32%	9	3.425
AREA MEDAN KOTA	18	412	612	11,1	1.637	6,6	500	3	103	1	1.144	12	76,8%	254	62,0%	1,8	43,8	1,2	11,7%	28	1.458	229	46%	9	3.078
AREA MEDAN RAYA	15	429	969	8,9	636	8,1	238	8	306	2	900	30	94,1%	501	95,1%	1,7	63,9	6,3	62,7%	34	1.623	152	33%	13	3.921
AREA PEKANBARU	29	624	501	10,0	667	4,8	232	4	105	2	559	11	79,8%	325	66,0%	2,7	56,4	4,3	41,3%	39	1.636	261	52%	13	4.271
AREA PEMATANGSIANTAR	14	371	1.156	10,1	863	8,4	645	5	226	2	686	2	56,9%	54	12,5%	1,2	24,4	7,1	70,7%	37	1.710	155	29%	18	3.849
RO II MEDAN	93	486	746	11,5	1.120	6,9	373	4	161	2	765	12	84,5%	276	59,6%	1,8	44,5	4,3	42,3%	35	1.585	200	41%	12	3.765
TICKET SIZE			1,5		97,6		54,2		37,6		465,2									44,9					302,4

## LAGGING INDICATOR

AREA	DPK (*Juta)		Tabungan (*Juta)		Tab Bisnis (*Juta)		Tab Haji (*Juta)		Tab Perencanaan (*Juta)		MTD Saldo Tab Emas		Pembiayaan (*Juta)		Consumer (*Juta)		Mikro (*Juta)		SME (*Juta)		Cicil Emas (*Juta)		Gadai Emas (*Juta)		Kol 2	
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25	
	MtD	YTD	MtD	YTD	MtD	YTD	MtD	YTD	MtD	YTD	Clf	Gram	MtD	YTD	MtD	YTD	MtD	YTD	MtD	YTD	MtD	YTD	MtD	YTD	Abs	%
AREA BATAM	-76.310	348.462	40.150	211.251	-3.134	138.094	-5.221	46.104	3.003	6.442	1.824	1.573	31.012	365.749	18.859	204.268	3.020	17.972	-5.569	-1.783	10.654	106.569	38.723	4.048	110.569	4,00%
AREA MEDAN KOTA	218.095	1.020.682	112.656	280.853	-5.521	120.495	-5.135	24.919	6.218	23.460	1.644	3.117	44.000	484.089	18.671	222.483	2.394	37.694	1.183	20.355	12.007	134.598	68.958	9.745	122.630	4,05%
AREA MEDAN RAYA	17.799	249.066	47.672	224.795	9.475	65.391	-2.261	36.312	1.651	3.286	1.771	1.475	44.870	406.514	22.242	187.545	1.765	22.550	1.976	21.489	12.929	115.606	59.325	5.957	107.253	3,52%
AREA PEKANBARU	-270.353	718.959	-31.930	695.018	-29.115	175.491	-16.678	48.869	2.356	4.629	4.956	5.938	88.478	848.643	46.641	370.608	12.911	39.667	-21.708	122.977	27.041	248.958	72.041	5.589	208.980	3,06%
AREA PEMATANGSIANTAR	-55.904	102.438	22.089	241.319	-4.569	33.868	-1.765	58.988	1.927	12.267	1.899	1.652	31.878	388.739	19.347	155.478	2.889	853	991	59.701	11.592	112.262	60.440	2.938	175.992	4,85%
RO II MEDAN	-166.572	2.439.607	190.637	1.656.237	-33.163	533.340	-31.060	215.191	15.156	50.085	12.094	13.756	220.240	2.493.725	123.760	1.140.377	22.979	118.736	-23.122	222.739	74.223	712.386	299.487	23.399	725.424	3,78%

KC/KCP Sudah Capai Target DPK 25%

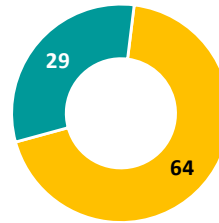
KC/KCP Belum Capai Target DPK 75%



Belum Capai Target DPK

KC/KCP Sudah Capai Target PBY 31%

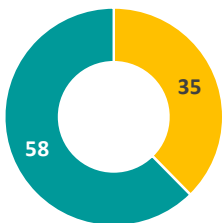
KC/KCP Belum Capai Target PBY 69%



Belum Capai Target PBY

KC/KCP Positif MtD DPK 62%

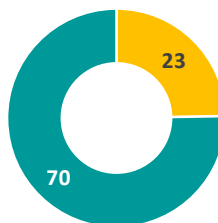
KC/KCP Negatif MtD DPK 38%



Negatif Growth MtD DPK

KC/KCP Positif YTD DPK 75%

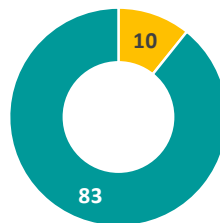
KC/KCP Negatif YTD DPK 25%



Negatif Growth YTD DPK

KC/KCP Positif MtD PBY 89%

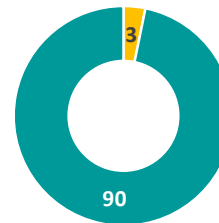
KC/KCP Negatif MtD PBY 11%



Negatif Growth MtD PBY

KC/KCP Positif YTD PBY 97%

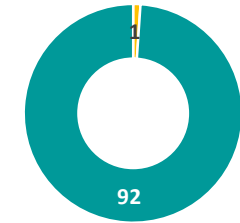
KC/KCP Negatif YTD PBY 3%



Negatif Growth YTD PBY

KC/KCP Positif YTD DPK &amp; PBY 99%

KC/KCP Negatif YTD DPK &amp; PBY 1%



Negatif YTD DPK - PBY

## LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CIOL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom Blokir (Juta)	Merchant Aktif	% Rasio Aktif	Merchant Aktif	% Rasio Aktif	Issued (Case)	Issued (AC1) Juta	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
<b>AREA BATAM</b>	<b>8.024</b>	<b>13.117</b>	<b>301</b>	<b>33.706</b>	<b>145</b>	<b>6.375</b>	<b>41</b>	<b>2.313</b>	<b>26</b>	<b>11.250</b>	<b>133</b>	<b>91,7%</b>	<b>3.368</b>	<b>45,8%</b>	<b>19</b>	<b>415</b>	<b>64</b>	<b>35,6%</b>	<b>624</b>	<b>25.430</b>	<b>2.488</b>	<b>31,9%</b>	<b>155</b>	<b>58.223</b>
KCP ANAMBAS JEMAJA	41	49	2	7	2	1	2	55	0	0	0	0,0%	97	87,4%	0	0	0	0,0%	4	80	45	15,1%	1	10
KCP NATUNA	296	233	3	295	4	1	2	285	3	600	1	100,0%	348	71,2%	0	0	0	0,0%	38	1.066	293	97,5%	10	1.240
KCP TANJUNG UBAN	455	123	17	827	16	657	3	16	0	0	5	100,0%	131	45,3%	0	0	1	10,0%	14	551	219	73,0%	2	713
KCP BATUJAI	342	285	6	1.690	9	16	3	120	3	650	15	100,0%	156	32,4%	0	0	8	80,0%	27	1.001	39	7,8%	7	3.092
KCP BINTAN CENTER	358	495	5	167	5	804	6	278	0	0	8	100,0%	558	91,9%	0	0	1	10,0%	36	1.165	380	75,9%	14	4.581
KCP BATAM BENGKONG	415	436	35	2.896	3	1	9	107	1	500	12	85,7%	53	14,6%	0	0	2	20,0%	40	2.063	192	47,9%	13	3.321
KCP BATAM RADEN PATAH	776	1.012	8	2.199	6	9	1	500	0	0	5	83,3%	87	23,4%	0	0	0	0,0%	39	1.785	69	13,7%	14	4.484
KCP BATAM SEKUPANG	417	222	15	12.852	0	0	1	3	0	0	7	100,0%	135	44,3%	2	118	1	10,0%	21	914	19	4,9%	9	1.857
KCP ANAMBAS	106	315	5	45	1	0	1	12	1	100	0	0,0%	64	21,3%	0	0	0	0,0%	25	902	36	8,6%	4	1.303
KCP TANJUNG BALAI KARIMUN 1	558	793	17	151	32	680	3	50	3	700	9	90,0%	446	96,5%	0	0	7	70,0%	111	5.161	203	50,9%	14	4.344
KCP BATAM BATU AJI	637	927	41	690	10	1.630	0	0	2	300	8	88,9%	198	42,0%	0	0	2	20,0%	36	1.593	71	14,3%	5	1.985
KCP BATAMINDO	588	1.595	21	5.759	17	1.009	3	309	1	5.450	6	100,0%	200	40,2%	3	95	1	10,0%	38	1.192	96	19,1%	11	3.180
KCP BATAM GRAND NIAGA MAS	819	1.484	30	318	12	1.020	1	200	3	1.000	9	100,0%	118	21,9%	0	0	2	20,0%	32	1.220	112	22,4%	10	2.947
KCP TANJUNG PINANG	386	596	40	1.505	7	281	1	100	6	1.150	14	73,7%	224	31,7%	2	10	1	10,0%	54	2.095	193	38,6%	10	3.131
KCP BATAM BOTANIA GARDEN	474	604	18	811	5	2	0	0	0	0	5	83,3%	125	37,5%	2	47	3	30,0%	24	703	56	14,0%	2	1.175
KCP BATAM WINDSOR CENTRAL	607	1.967	22	2.618	10	214	1	10	1	500	17	100,0%	308	40,3%	4	106	23	230,0%	38	2.021	224	37,3%	11	12.288
KCP BATAM CENTER	749	1.980	16	877	6	50	4	268	2	300	12	92,3%	120	45,6%	6	47	12	120,0%	39	1.388	102	20,4%	10	5.547

## LAGGING INDICATOR (\*Sort By MID Tabungan)

OUTLET	DPK (*Juta)		Tabungan (*Juta)		Tab Bisnis (*Juta)		Tab Haji (*Juta)		Tab Perencanaan (*Juta)		MRD Saldo Tab Emas		Pembiayaan (*Juta)		Consumer (*Juta)		Mikro (*Juta)		SME (*Juta)		Cioli Emas (*Juta)		Gadai Emas (*Juta)		Kol 2	
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25	
	MID	YTD	MID	YTD	MID	YTD	MID	YTD	MID	YTD	QF	Gram	MID	YTD	MID	YTD	MID	YTD	MID	YTD	MID	YTD	MID	YTD	Abs	%
AREA BATAM	-76.310	348.462	40.150	211.251	-3.134	138.094	-5.221	46.104	3.003	6.442	1.824	1.573	31.012	364.749	18.859	204.268	3.020	17.972	-5.569	-1.783	10.654	106.569	38.723	4.048	110.569	4,00%
KCP BATAM CENTER	1.936	19.225	-694	22.446	-901	6.406	-258	5.954	-6	2	110	66	4.193	18.881	3.141	2.437	377	1.782	0	0	649	6.890	7.770	26	8.207	3,94%
KCP BATAM BOTANIA GARDEN	-5.834	10.413	-3.129	3.161	-1.214	661	-634	3.725	2	6	76	-23	1.246	18.805	20	10.590	1.098	3.202	0	-695	-8	3.184	2.522	136	3.265	3,13%
KCP BATAM BENGKONG	7.841	50.468	3.648	16.565	2.823	7.960	-183	3.299	-33	-12	111	175	2.615	24.926	1.702	17.940	-555	2.579	0	0	1.468	4.408	0	0	5.577	3,61%
KCP TANJUNG PINANG	-45.813	-26.155	2.914	-12.456	-632	6.132	-467	1.058	272	312	167	177	3.749	32.401	737	15.715	665	9.453	-1	-6.975	1.278	5.418	8.790	1.071	9.105	4,39%
KCP ANAMBAS	1.352	3.217	1.400	3.041	178	859	-355	1.189	3	4	62	24	291	-8.626	-375	-11.211	0	0	0	0	666	2.585	0	0	3.095	4,85%
KCP BATAMINDO	2.892	38.285	2.693	21.012	-976	6.592	-1.006	4.794	365	972	116	49	1.293	22.748	517	15.703	274	1.436	0	0	502	8.481	0	0	5.865	3,20%
KCP BATAM GRAND NIAGA MAS	-19.083	-58.123	5.579	21.204	-373	9.351	-197	4.162	3	1.494	137	31	-204	9.618	698	7.682	-1.120	-7.488	-74	4.569	292	4.854	0	0	10.837	5,31%
KCP BATAM BATU AJI	-28.123	89.942	5.641	16.170	196	1.390	8	4.184	1.629	1.663	142	60	2.224	27.468	142	8.510	246	4.296	-240	-888	527	7.559	7.991	1.550	10.231	5,55%
KCP TANJUNG UBAN	-29.037	11.182	-232	1.201	-412	1.664	-150	930	4	569	74	188	-77	10.772	-767	5.621	518	1.300	0	0	171	3.851	0	0	5.481	5,57%
KCP ANAMBAS JEMAJA	1.265	-792	813	-824	31	28	-93	563	2	3	29	36	16	444	7	165	0	0	0	0	10	279	0	0	21	1,82%
KCP BATUJAI	61.534	166.938	5.248	31.775	1.557	27.622	231	2.986	-33	14	118	-38	1.489	26.985	1.349	23.159	0	0	0	0	140	3.826	0	0	5.177	4,83%
KCP BATAM RADEN PATAH	13.807	5.441	3.849	3.594	-2.537	3.644	-306	1.463	-43	-234	95	55	2.030	17.962	2.151	13.656	0	0	-1.390	-1.537	1.269	5.843	0	0	5.837	3,35%
KCP BATAM SEKUPANG	-724	11.259	-530	17.163	-234	11.355	-459	2.386	2	-41	70	-7	2.011	21.114	929	12.620	1.238	5.903	-24	595	-132	1.997	0	0	2.380	3,65%
KCP NATUNA	3.172	9.779	953	5.359	398	570	63	1.512	10	-49	91	218	1.103	14.998	354	11.311	0	0	0	0	749	3.687	0	0	1.315	1,97%
KCP BINTAN CENTER	1.391	-4.143	6.343	903	2.854	315	1.519	505	739	151	164	2.543	30.047	1.853	24.207	356	-4.616	0	0	580	5.115	5.340	467	4.337	2,14%	
KCP BATAM WINDSOR CENTRAL	-49.315	24.020	1.887	60.434	-1.377	52.401	-1.864	2.185	8	235	145	156	3.858	61.039	6.017	37.504	450	1.397	-3.838	3.159	430	12.670	6.309	798	21.095	5,36%
KCP TANJUNG BALAI KARIMUN 1	6.428	-2.495	3.765	3.048	-563	325	153	4.194	314	766	97	64	2.632	36.167	382	8.660	184	1.596	-1	-12	2.066	25.923	0	0	8.745	2,88%

### LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Merchant Aktif	% Rasio Aktif	Merchant Aktif	% Rasio Aktif	Issued (Case)	Issued (ACE) Juta	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
<b>AREA MEDAN KOTA</b>	<b>7.407</b>	<b>11.013</b>	<b>200</b>	<b>29.465</b>	<b>118</b>	<b>9.001</b>	<b>53</b>	<b>1.858</b>	<b>21</b>	<b>20.600</b>	<b>215</b>	<b>76,8%</b>	<b>4.570</b>	<b>62,0%</b>	<b>33</b>	<b>789</b>	<b>21</b>	<b>11,7%</b>	<b>511</b>	<b>26.244</b>	<b>4.114</b>	<b>46,3%</b>	<b>163</b>	<b>55.408</b>
KCP MEDAN PANCA BUDI	557	124	2	40	0	0	1	25	2	1.000	7	63,6%	214	65,6%	0	0	0	0,0%	18	660	74	18,5%	8	1.245
KCP MEDAN GATOT SUBROTO	418	185	7	6.399	8	1.375	0	0	1	2.000	10	66,7%	266	81,1%	3	20	3	30,0%	30	1.412	74	14,7%	7	2.455
KCP MEDAN IMAM BONJOL	268	530	9	219	8	3	4	70	0	0	22	73,3%	211	65,5%	2	131	1	10,0%	31	831	126	31,6%	10	3.695
KCP MEDAN SUTOMO	289	165	6	373	0	0	1	100	2	700	1	100,0%	36	70,6%	0	0	1	10,0%	22	797	19	6,3%	0	28
KCP MEDAN JUANDA	395	438	13	527	11	28	1	100	3	700	2	28,6%	209	66,8%	0	0	9	90,0%	9	219	54	13,6%	4	1.854
KCP MEDAN SIMPANG LIMUN	527	399	8	59	5	2	1	10	1	200	1	100,0%	278	66,3%	2	200	2	20,0%	27	1.658	86	17,2%	8	2.205
KC MEDAN GAJAH MADA	554	597	10	3.175	31	4.944	2	50	1	100	33	76,7%	278	76,6%	7	83	3	30,0%	39	2.479	139	27,9%	6	3.905
KCP MEDAN KRAKATAU	462	712	4	1.302	11	909	3	105	1	300	6	85,7%	249	72,2%	1	54	0	0,0%	29	1.348	326	65,2%	10	3.048
KCP MEDAN PULO BRAYAN	424	318	15	4.915	9	415	1	5	2	1.000	12	60,0%	299	72,4%	5	72	1	10,0%	32	1.595	236	47,2%	14	6.100
KCP MEDAN TOMANG ELOK	202	401	11	321	2	1	0	0	1	100	3	75,0%	161	50,0%	0	0	0	0,0%	37	1.166	139	34,8%	10	1.706
KCP MEDAN KAMPUNG BARU	363	883	11	164	2	10	305	0	0	0	1	100,0%	301	76,0%	0	0	0	0,0%	32	1.840	169	33,9%	9	1.476
KCP MEDAN USU	286	438	6	307	6	453	0	0	0	0	20	80,0%	333	47,6%	0	0	1	10,0%	13	662	283	70,7%	1	499
KCP MEDAN ISKANDAR MUDA 1	230	409	4	1	0	0	4	75	1	300	18	100,0%	211	63,9%	1	56	0	0,0%	24	1.068	734	183,4%	7	2.673
KCP MEDAN ADAM MALIK	381	1.224	26	4.415	5	210	0	0	2	500	12	75,0%	275	38,0%	5	32	0	0,0%	39	2.574	88	14,6%	9	7.870
KCP MEDAN MUCHTAR BASRI	526	753	3	148	4	306	8	555	1	300	9	75,0%	318	42,5%	0	0	0	0,0%	19	1.106	265	53,1%	13	2.440
KCP MEDAN SUKARAMAI	480	914	9	617	10	1	12	293	0	0	5	100,0%	260	67,0%	0	0	0	0,0%	46	3.366	47	11,8%	9	1.823
KCP MEDAN S. PARMAN	512	736	25	3.985	3	342	2	15	2	400	39	86,7%	253	78,6%	3	18	0	0,0%	27	1.581	507	84,5%	13	6.870
KCP MEDAN KEJAKSAAN	532	1.788	31	2.499	3	1	3	150	1	13.000	14	77,8%	418	74,0%	4	123	0	0,0%	37	1.862	747	106,8%	25	5.616
<b>KFF</b>																								
KFF MEDAN UNIV. ISLAM SUMATERA UTARA	1	0	0	0	0	0	0	0	0															
KFF MEDAN KEMENTERIAN AGAMA	0	0	0	0	0	0	0	0	0															

### LAGGING INDICATOR (\*Sort By Mtd Tabungan)

OUTLET	DPK (*Juta)		Tabungan (*Juta)		Tab Bisnis (*Juta)		Tab Haji (*Juta)		Tab Perencanaan (*Juta)		MD Saldo Tab Emas		Pembiayaan (*Juta)		Consumer (*Juta)		Mikro (*Juta)		SME (*Juta)		Cicil Emas (*Juta)		Gadai Emas (*Juta)		Kol 2	
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25	
	MD	YD	MD	YD	MD	YD	MD	YD	MD	YD	QF	Gram	MD	YD	MD	YD	MD	YD	MD	YD	MD	YD	MD	YD	Abs	%
AREA MEDAN KOTA	218.095	1.020.682	112.656	280.853	-5.521	120.495	-5.135	24.919	6.218	23.460	1.644	3.117	44.000	484.089	18.671	222.483	2.394	37.694	1.183	20.355	12.007	134.598	68.958	9.745	122.630	4,05%
KC MEDAN S. PARMAN	112.671	854.128	44.144	51.585	2.563	12.512	-826	1.865	255	339	119	407	7.542	53.572	4.758	38.866	-28	2.785	1.671	1.195	617	9.884	843	524	12.502	4,57%
KCP MEDAN PANCA BUDI	2.685	7.338	-623	-6.320	2.056	3.526	-100	550	3	-30	93	48	529	14.347	278	11.793	0	0	0	0	251	2.553	0	0	737	2,82%
KCP MEDAN KEJAKSAAN	4.236	-27.865	-12.419	-7.147	-11.707	9.445	-2.130	1.467	-18	-279	177	616	-32	35.733	-1.496	31.618	-257	-4.016	-412	-6.502	947	8.573	6.061	1.187	22.213	4,22%
KCP MEDAN SUKARAMAI	7.786	21.101	7.586	11.072	1.375	1.379	212	1.336	4	-11	73	-16	5.918	40.443	998	-3.550	691	7.802	-2	19.701	2.724	9.178	7.312	1.507	8.565	5,06%
KCP MEDAN IMAM BONJOL	6.980	-29.131	7.855	262	1.074	-1.270	191	1.337	-11	-37	69	107	2.348	22.990	1.917	13.941	-76	4.491	0	0	507	4.558	0	0	2.702	3,04%
KCP MEDAN KAMPUNG BARU	922	-8.813	-426	4.509	-659	-296	-129	2.304	8	131	117	49	2.024	25.705	65	8.009	712	6.119	-13	-1.135	1.105	9.872	2.840	155	7.112	4,86%
KCP MEDAN KRAKATAU	3.858	9.450	3.038	545	-866	4.681	209	2.579	107	813	71	290	2.860	4.922	1.906	-1.384	0	0	-4.436	667	5.331	5.411	288	6.760	4,75%	
KCP MEDAN ADAM MALIK	35.753	6.981	36.448	47.221	-3.299	9.819	-1.581	-1.361	3.133	15.315	107	44	8.794	25.088	5.973	953	615	502	-225	496	1.513	13.934	9.204	918	15.575	5,26%
KCP MEDAN SUTOMO	824	10.860	874	10.857	862	537	111	428	-0	8	46	12	854	17.546	-44	5.207	275	794	0	0	161	7.996	3.549	463	794	4,22%
KCP MEDAN GATOT SUBROTO	7.609	29.044	9.766	14.513	6.090	6.450	-63	2.879	-91	1.313	90	57	677	30.668	-739	11.526	-6	3.852	0	0	577	10.093	5.196	846	9.482	4,49%
KCP MEDAN USU	1.758	30.562	5.386	14.675	245	29	-224	2.241	54	451	84	104	-464	30.776	-285	23.358	0	0	-160	1.848	-19	5.570	0	0	216	0,37%
KCP MEDAN SIMPANG LIMUN	31.657	15.774	4.969	-144	725	1.000	-42	919	3	-78	101	49	1.162	10.684	-142	-280	0	-19	-41	1.642	575	2.689	6.652	770	4.734	3,10%
KCP MEDAN ISKANDAR MUDA 1	-5.018	-1.888	-5.281	21.496	-582	23.088	-63	752	3	-29	57	703	1.960	18.620	1.500	1.197	0	-40	-132	5.579	-308	7.656	4.228	895	3.795	3,21%
KCP MEDAN JUANDA	11.548	33.107	11.254	35.669	-2.567	-2.436	-135	1.122	2	-97	79	21	1.777	19.781	-41	8.803	-26	9.332	0	-175	-110	1.823	0	0	6.878	7,72%
KCP MEDAN TOMANG ELOK	2.626	9.016	1.851	7.430	-1.277	1.028	-103	1.648	8	21	73	123	2.198	24.271	964	10.179	529	6.134	0	0	216	6.141	1.817	489	2.902	3,89%
KCP MEDAN MUCHTAR BASRI	-10.456	19.404	-1.209	35.281	-356	33.910	238	1.487	7	301	69	240	784	33.433	-1	13.818	0	-274	-51	8.321	344	5.326	6.241	492	7.482	3,99%
KCP MEDAN PULO BRAYAN	-3.871	29.014	-6.012	21.739	-3.076	9.481	-420	1.246	414	375	99	173	1.596	35.780	750	22.564	20	2.459	89	-428	635	9.626	1.559	102	6.166	2,43%

## LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (emas Digital)		PENCAIRAN KONSUMER	
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom Blokir (Juta)	Merchant Aktif	% Rasio Aktif	Merchant Aktif	% Rasio Aktif	Issued (Case)	Issued (ACE) Juta	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
AREA MEDAN RAYA	6.431	14.531	134	9.537	121	3.569	123	4.594	24	13.500	444	94,1%	7.518	95,1%	26	958	94	62,7%	509	24.346	2.278	32,5%	196	58.811
KCP MEDAN SETIA BUDI	619	357	16	1.431	35	5	9	150	2	1.500	44	95,7%	535	88,7%	6	328	1	10,0%	37	2.901	424	70,6%	18	6.019
KCP MEDAN AKSARA	429	787	6	240	5	1.413	5	255	2	2.850	45	95,7%	617	94,3%	1	25	3	30,0%	34	1.646	207	34,5%	55	17.986
KCP STABAT KH ZAINUL ARIFIN	402	568	13	2.033	1	0	3	75	4	2.500	5	80,0%	516	96,4%	2	29	17	170,0%	42	1.513	50	10,0%	5	730
KCP CEMARA ASRI	352	224	19	504	6	1	5	110	0	0	35	97,2%	353	96,2%	1	62	1	10,0%	23	1.132	43	14,5%	9	3.675
KCP KABANJAE	306	333	7	283	9	2	4	130	1	1.000	17	100,0%	1.000	99,0%	0	0	1	10,0%	20	495	50	12,6%	8	817
KCP BINJAI JAMIN GINTING	581	737	2	56	0	0	2	150	1	200	5	83,3%	244	92,1%	0	0	3	30,0%	16	373	38	7,6%	11	2.005
KCP TEBING TINGGI SUDIRMAN 1	549	930	6	2	6	1	12	297	2	250	25	92,6%	668	96,7%	4	28	6	60,0%	52	2.321	138	23,0%	10	1.987
KCP MEDAN BELAWAN	264	773	4	126	3	1	5	35	1	200	91	96,8%	93	92,1%	0	0	5	50,0%	17	521	57	14,2%	6	2.507
KCP PERBAUNGAN	272	668	4	128	3	2	3	150	0	0	23	100,0%	248	96,9%	2	126	2	20,0%	35	1.896	42	13,9%	8	1.108
KCP MEDAN RING ROAD	334	1.820	9	507	0	0	4	70	1	600	21	95,5%	318	91,6%	0	0	1	10,0%	33	1.713	215	53,7%	15	3.435
KCP MEDAN MARELAN RAYA	518	1.578	10	543	13	926	13	1.373	3	1.600	58	98,3%	754	97,8%	0	0	6	60,0%	50	2.838	181	36,1%	4	1.126
KCP PANGKALAN BRANDAN	255	1.340	5	472	5	11	9	217	1	1.500	10	86,7%	351	95,6%	3	47	30	300,0%	14	627	62	15,4%	9	4.077
KCP LUBUK PAKAM	721	1.848	4	85	32	708	29	882	2	400	25	83,3%	731	94,3%	2	12	10	100,0%	30	1.622	161	32,3%	22	8.247
KCP MEDAN A.H NASUTION	386	1.079	12	1.106	2	0	7	380	2	500	23	100,0%	467	93,6%	3	297	0	0,0%	44	1.929	363	72,6%	8	1.319
KCP BINJAI	443	1.492	17	2.032	1	500	13	320	2	400	14	100,0%	623	93,4%	2	7	8	80,0%	62	2.817	248	49,5%	8	3.785

## LAGGING INDICATOR (\*Sort By Mtd Tabungan)

OUTLET	DPR (*Juta)		Tabungan		Tab Bisnis		Tab Haji		Tab Perencanaan		MD Saldo Tab Emas		Pembiayaan		Consumer		Mikro		SME		Cicil Emas		Gadai Emas		Kol 2	
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25	
	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	CIF	Gram	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Mtd	Ytd	Abs	%
AREA MEDAN RAYA	17.799	249.066	47.672	224.795	9.475	65.391	-2.261	36.312	1.651	3.286	1.771	1.475	44.870	406.514	22.242	187.545	1.765	22.550	1.976	21.489	12.929	115.606	59.325	5.957	107.253	3,52%
KCP MEDAN AKSARA	-6.775	-29.313	12.108	11.792	-203	2.666	-450	762	514	1.297	83	45	9.700	47.912	9.117	47.545	-470	-8.355	-506	422	872	5.279	3.021	686	8.302	1,93%
KCP BINJAI	7.158	27.511	6.345	32.636	8.745	38.193	-666	4.160	504	536	121	76	5.940	35.836	2.664	15.095	1.135	4.235	86	297	1.852	10.152	6.057	203	8.380	4,08%
KCP BINJAI JAMIN GINTING	-5.109	6.204	-5.354	11.990	712	1.839	-555	242	-1	-25	58	15	794	7.397	534	5.571	252	-1.746	-22	-307	30	3.879	0	0	10.142	7,83%
KCP TEBING TINGGI SUDIRMAN	-1.832	3.601	-406	9.982	-898	1.386	-319	1.597	7	10	154	73	626	2.130	-1.191	-11.755	438	-87	-375	-945	1.206	8.027	6.890	548	20.013	6,21%
KCP STABAT KH ZAINUL ARIFIN	1.336	10.194	2.595	14.502	-1.124	1.941	-385	1.088	2	-49	109	2	1.655	20.639	-839	2.891	719	2.708	0	-344	814	8.824	6.561	961	7.167	3,30%
KCP KABANJAE	1.035	-5.273	807	1.448	1.811	1.823	60	1.439	1	2	100	-6	367	23.032	-172	7.650	-259	751	0	0	48	5.479	9.149	22	7.867	4,03%
KCP MEDAN BELAWAN	4.465	33.730	2.908	5.167	-4	-475	-135	1.287	-0	-14	50	47	1.808	15.222	1.582	12.602	0	-14	0	0	225	2.634	0	0	786	0,56%
KCP MEDAN MARELAN RAYA	6.365	11.597	9.982	17.106	4.146	8.267	1.030	4.327	404	919	164	160	462	12.445	-1.790	-7.672	52	3.120	0	-21	1.610	13.212	3.806	591	5.208	3,38%
KCP MEDAN RING ROAD	-5.200	9.225	-5.533	12.045	-973	-3.255	-141	3.201	2	-38	88	194	2.970	30.991	2.016	16.925	-298	677	-24	1.059	900	9.144	3.185	377	5.090	3,30%
KCP PANGKALAN BRANDAN	2.593	128.337	2.768	26.501	-278	1.389	-395	5.859	1	-19	141	20	1.215	24.812	1.070	13.410	90	5.799	0	0	55	5.603	0	0	2.825	2,02%
KCP PERBAUNGAN	64	-14.246	-154	8.515	315	1.681	-40	1.996	-11	-37	64	33	2.265	17.804	223	10.058	201	-338	-5	728	1.520	5.257	2.100	327	6.709	5,91%
KCP MEDAN A.H NASUTION	1.202	11.012	2.151	20.387	637	9.081	-96	2.919	4	-44	111	292	2.482	36.287	383	9.140	-145	5.509	-16	2.620	1.081	12.227	6.790	1.179	8.467	4,59%
KCP LUBUK PAKAM	5.830	-11.345	14.022	18.270	248	66	210	4.330	208	708	269	140	4.023	39.894	3.177	18.594	-121	5.074	296	4.398	885	9.023	2.806	-213	6.702	2,10%
KCP CEMARA ASRI	-818	9.444	-2.477	6.204	-5.393	1.896	60	861	3	6	100	32	3.075	27.620	2.519	22.603	211	125	-57	-1.154	402	6.046	0	0	5.373	5,32%

# LEADING & LAGGING INDICATOR AREA PEKANBARU

## LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER		
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov-25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom Blokir (Juta)	Merchant Aktif	% Rasio Aktif	Merchant Aktif	% Rasio Aktif	Issued (Case)	Issued (ACE) Juta	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)	
AREA PEKANBARU	18.099	14.517	290	19.331	139	6.736	115	3.041	49	16.220	331	79,8%	9.422	66,0%	77	1.636	124	41,3%	1.123	47.455	7.563	52,2%	388	123.859	
KCP PEKANBARU NANGKA	813	98	12	476	3	1	3	40	2	700	9	90,0%	376	83,0%	0	0	1	10,0%	32	2.022	92	18,5%	7	4.415	
KCP PANAM RAYA	645	246	3	2	2	0	3	25	1	100	3	42,9%	656	87,8%	0	0	4	40,0%	49	2.066	162	32,4%	5	3.218	
KC DUMAI	681	314	27	2.643	17	11	3	23	1	100	10	76,9%	293	48,7%	7	239	5	50,0%	53	2.089	389	64,4%	21	5.883	
KCP PEKANBARU RUMBAI	285	295	23	1.180	0	0	1	200	1	100	2	50,0%	437	80,5%	1	26	1	10,0%	32	1.628	108	21,5%	8	3.913	
KCP BAGAN BATU SUDIRMAN 1	260	283	1	1	7	2	1	15	5	1.220	2	100,0%	27	7,8%	0	0	12	120,0%	32	957	39	7,8%	6	2.962	
KCP PEKANBARU HARAPAN RAYA	1.010	207	12	1.242	4	14	1	10	3	2.008	31	86,9%	510	89,5%	12	207	11	110,0%	47	3.071	282	47,1%	27	8.858	
KCP BAGAN SIARAPI	421	256	0	0	4	5	4	60	2	200	2	66,7%	250	76,0%	0	0	9	90,0%	36	1.090	110	27,5%	14	2.701	
KCP TELUK KUANTAN	723	469	16	1.452	7	7	4	158	2	300	2	50,0%	469	82,7%	6	327	12	120,0%	27	1.612	198	39,5%	18	4.298	
KCP PEKANBARU UIN SUSKA	692	156	2	416	1	0	0	0	2	330	5	100,0%	214	88,4%	0	0	2	20,0%	21	855	184	46,0%	4	1.130	
KC DURI	1.242	553	2	99	9	810	13	599	4	1.100	6	85,7%	164	30,8%	3	50	2	20,0%	38	2.269	251	41,9%	11	2.619	
KCP UJUNG BATU 1	567	280	5	168	10	7	0	0	0	0	3	60,0%	188	78,0%	1	120	7	70,0%	23	1.234	260	52,0%	17	5.333	
KCP PEKANBARU PANAM	807	333	20	1.970	11	110	0	0	0	3	1.100	15	68,2%	308	56,3%	9	150	2	20,0%	83	2.794	680	113,4%	20	6.815
KCP PEKANBARU ARIFIN AHMAD	515	313	4	183	4	1	2	25	2	200	19	79,2%	893	93,6%	15	229	1	10,0%	47	2.543	452	75,3%	33	8.447	
KCP SIAK	581	171	0	0	7	1.505	0	0	2	1.300	0	0,0%	210	79,5%	0	0	5	50,0%	36	1.738	237	47,5%	11	3.263	
KCP FLAMBOYAN PETAPAHAN	569	593	3	17	1	1	0	0	0	0	1	100,0%	198	51,6%	2	51	10	100,0%	45	1.308	50	12,6%	7	1.157	
KCP PANGKALAN KERINCI MAHARAJA	721	364	5	245	3	1	2	20	0	0	1	100,0%	383	78,8%	0	0	0	0,0%	73	1.992	104	20,8%	18	7.848	
KCP DURI HANG TUAH 1	479	248	3	7	6	11	0	0	0	0	12	80,0%	244	56,6%	0	0	2	20,0%	22	471	100	20,1%	23	5.307	
KCP DUMAI SUKAIADI	439	283	6	280	5	5	6	16	2	900	5	62,5%	333	68,8%	0	0	0	0,0%	36	1.260	70	13,9%	8	2.524	
KCP PEKANBARU SUDIRMAN	591	585	17	805	4	15	3	155	1	100	43	95,6%	106	18,8%	6	41	4	40,0%	46	1.512	94	15,7%	23	5.425	
KCP SELAT PANJANG	613	432	17	2.683	0	0	5	158	0	0	5	100,0%	57	19,3%	0	0	1	10,0%	22	1.083	155	51,6%	8	1.327	
KCP GUNUNG RAYA KANDIS	654	332	2	57	0	0	1	3	0	0	0	0,0%	221	85,0%	0	0	7	70,0%	23	946	91	30,4%	2	921	
KCP ROKAN HULU PASIR PANGARAJAN	325	731	17	1.681	2	1	17	304	1	800	0	0,0%	23	8,2%	0	0	7	70,0%	21	824	35	11,6%	2	642	
KCP BANGKINANG	689	472	1	0	1	0	5	170	0	0	6	75,0%	295	81,5%	0	0	3	30,0%	46	2.211	64	12,8%	10	4.242	
KCP RENGAT	488	428	6	467	6	3.758	0	0	2	2.150	15	88,2%	289	95,4%	0	0	4	40,0%	28	1.132	49	9,7%	6	4.890	
KCP DURI HANG TUAH 2	794	1.130	10	670	8	16	5	143	3	420	19	86,4%	514	62,3%	0	0	6	60,0%	34	1.687	143	35,7%	4	2.772	
KCP PEKANBARU UIR	735	526	5	437	10	440	4	130	2	200	5	100,0%	157	90,2%	0	0	0	0,0%	23	812	118	39,4%	7	1.122	
KCP PEKANBARU SUDIRMAN 1	643	918	63	2.059	7	16	13	292	5	1.300	78	76,5%	1.118	79,4%	8	98	3	30,0%	78	3.383	979	139,8%	28	8.855	
KCP TEMBILAHAN	485	1.898	3	73	0	0	15	312	1	100	1	50,0%	361	80,6%	3	82	2	20,0%	36	1.300	90	22,4%	6	1.315	
KCP PEKANBARU SUDIRMAN ATAS	632	1.603	5	17	0	0	3	175	2	1.400	31	79,5%	128	20,6%	4	18	1	10,0%	27	1.175	219	36,6%	23	10.257	

## LAGGING INDICATOR (\*Sort By Mtd Tabungan)

OUTLET	DPK (*Juta)		Tabungan (*Juta)		Tab Bisnis (*Juta)		Tab Haji (*Juta)		Tab Perencanaan (*Juta)		MD Saldo Tab Emas		Pembiayaan (*Juta)		Consumer (*Juta)		Mikro (*Juta)		SME (*Juta)		Cicil Emas (*Juta)		Gadai Emas (*Juta)		Kol 2		
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		
	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	CF	Gram	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	Abs	%	
AREA PEKANBARU	-270.353	718.959	-31.930	695.019	-29.115	175.491	-16.678	48.869	2.356	4.629	4.956	5.938	68.478	848.643	44.641	370.608	12.911	39.667	-21.703	122.977	27.041	243.350	72.041	5.588	208.980	3,06%	
KCP PEKANBARU SUDIRMAN 1	-9.062	-28.936	-6.661	83.822	-2.867	19.137	-2.77	2.742	-472	-417	782	831	-10.618	126.368	3.168	13.471	123	5.947	-15.599	77.751	1.658	16.955	12.638	30	8.509	0,03%	
KCP RENGAT	1.040	17.285	2.255	3.861	1.442	13.225	-1.608	545	1.204	3.712	130	-2	1.468	13.366	291	3.097	367	4.413	0	0	810	5.577	0	0	5.440	2,39%	
KCP DUMAI	19.133	51.020	17.107	42.792	1.193	4.250	-1.190	984	18	-11	192	178	-939	29.543	-2.408	15.419	593	1.761	-1.137	-4.519	224	9.949	6.934	1.787	7.938	2,11%	
KCP DURI	-5.564	4.094	-3.521	17.395	-4.625	6.585	-857	1.160	817	852	165	230	3.878	14.752	996	7.421	20	-6.636	0	-76	1.621	9.536	4.508	1.241	4.092	2,93%	
KCP SELAT PANJANG	1.970	-2.146	2.095	-3.002	2.789	2.544	-336	453	-18	-166	177	139	1.063	7.501	291	1.675	0	-11	0	0	772	5.836	0	0	952	1,30%	
KCP DURI HANG TUAH 2	-197.691	216.293	4.644	24.639	66	4.074	49	2.968	-26	-333	131	125	1.869	37.395	1.430	18.407	38	2.431	-15	-501	416	17.939	0	0	8.196	4,50%	
KCP GUNUNG RAYA KANDIS	-3.308	18.035	-4.122	9.731	-3.243	4.212	56	1.789	-9	-17	83	84	338	14.127	-132	3.034	-172	4.460	0	0	642	6.632	0	0	3.815	3,81%	
KCP DURI HANG TUAH 1	-693	1.837	-524	2.230	-108	-389	-1.039	1.178	-183	-114	135	63	1.420	29.325	-1.176	24.081	153	-419	0	0	91	5.663	0	0	3.583	1,87%	
KCP SIAK	6.489	15.792	5.716	2.403	-74	-7.261	-674	2.212	1.002	1.502	132	212	1.152	23.356	-345	8.094	125	6.733	-48	679	1.391	7.855	55	28	3.879	2,14%	
KCP PEKANBARU NANGKA	-22.492	21.289	-20.805	29.438	2.269	-6.351	-1.026	-698	-7	70	123	-88	3.731	37.523	2.077	16.113	682	3.825	0	0	1.237	10.576	7.010	-265	6.010	2,94%	
KCP PEKANBARU UIR	-381	15.461	-424	14.635	2.739	6.368	1.666	1.689	-35	413	217	102	1.215	17.350	334	12.282	0	0	0	0	380	5.068	0	0	84	0,28%	
KCP PEKANBARU HARAPAN RAYA	-16.241	40.401	7.199	32.629	2.323	9.674	-902	586	-5	-334	197	170	3.279	113.318	5.052	23.784	48	4.701	-3.260	70.540	1.990	10.366	3.926	-551	9.018	1,61%	
KCP PEMBLIHAN	-3.278	15.842	-2.880	18.682	-1.964	-1.763	-3.698	5.362	1	6	141	46	300	-3.966	-769	-10.371	192	-186	0	0	878	6.591	0	0	3.582	2,79%	
KCP PEKANBARU SUDIRMAN ATA	12.782	16.228	10.775	34.524	843	6.041	-346	651	-3	-212	140	204	7.800	38.859	6.211	34.419	960	-2.959	-847	-5.864	550	8.784	4.480	927	11.163	2,77%	
KCP BANGKINANG	-3.360	40.360	2.286	21.065	-1.010	452	-602	2.197	3	5	142	50	3.875	48.046	1.404	26.092	856	7.190	0	-38	1.638	12.093	2.710	-23	6.279	0,06%	
KCP PEKANBARU PANAM	10.463	971	9.798	14.040	776	1.431	-1.283	325	11	71	223	581	5.850	22.839	2.978	5.552	744	3.766	317	-6.484	16.017	11.499	8.507	195	12.768	3,34%	
KCP DUMAI SUKAD	-1.823	-1.823	-438	-976	320	-88	-750	4	6	161	131	-35	27	6.981	-58	329	22	2.252	0	0	560	5.959	0	0	10.244	4,02%	
KCP FLAMBOYAN PETAPAHAN	-1.078	10.630	-656	15.615	-105	-201	-293	1.663	2	6	92	40	2.307	27.676	210	14.679	1.160	1.439	0	-55	936	8.859	0	0	5.145	3,34%	
KCP BAGAN SIAPIAPI	1.971	1.982	3.651	15.209	-207	-120	-58	3.253	12	-254	161	51	2.664	10.962	1.904	8.065	-23	-2.424	0	0	783	5.320	0	0	5.121	5,55%	
KCP PANAM RAYA	7.540	28.492	5.605	23.050	-1.248	12.385	3	1.731	-20	-70	244	79	3.822	8.855	1.797	4.993	463	-5.120	-13	-201	1.430	7.698	1.784	145	10.208	9,39%	
KCP PEKANBARU SUDIRMAN	2.721	2.684	3.945	856	228	1.699	328	2.034	-6	-38	182	67	5.746	18.235	3.641	6.132	1.639	3.425	0	0	595	6.714	2.282	-130	8.399	3,82%	
KCP PEKANBARU UIN SUSKA	-8.785	-13.318	2.755	14.041	300	2.309	12	846	0	-2	192	171	1.557	16.418	843	13.319	0	0	0	0	714	3.099	0	0	170	0,51%	
KCP PEKANBARU RUMAH	-122.807	141.741	-124.664	149.895	-28.682	67.100	5	935	3	-136	134	103	3.424	16.452	2.601	11.901	-287	-5.015	0	0	37	1.063	7.382	2.220	47	4.233	3,21%
KCP ROKAN HULU PASIR PANGR	-596	22.862	-1.343	17.462	-1.026	4.821	-448	2.743	1	12	183	19	1.197	29.087	253	12.039	378	10.592	0	0	566	6.492	0	0	955	1,81%	
KCP TELUK KUANTAN	8.322	39.568	8.390	30.795	854	5.978	-829	5.016	32	13	256	175	3.523	21.185	433	6.867	1.397	340	-65	759	987	8.280	4.939	722	12.469	4,70%	
KCP PEKANBARU SUDIRMAN 1	2.473	32.638	3.351	21.531	1.666	1.352	25	2.068	10	-26	163	3	2.903	21.951	1.397	10.354	934	5.610	-8	-409	580	3.661	0	0	8.406	2,08%	
KCP PEKANBARU ARIFIN AHMAD	-1.432	-1.432	-5.416	20.129	-1.915	10.877	-464	1.718	6	14	140	386	-450	18.749	3.339	50.980	-791	-7.789	-97	-6.829	3.447	10.364	6.128	558	8.876	2,08%	
KCP HULUANGATI	3.148	15.793	2.183	10.630	1.357	496	339	4	1	180	380	30	1.900	39.513	35.967	14.983	18	302	0	0	716	3.808	0	0	4.816	2,08%	

## LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
	1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Merchant Aktif	% Rasio Aktif	Merchant Aktif	% Rasio Aktif	Issued (Case)	Issued (ACE) Juta	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
AREA PEMATANGSIANTAR	5.193	16.190	142	12.088	117	9.024	66	3.164	33	9.599	29	56,9%	762	12,5%	17	342	99	70,7%	513	23.941	2.172	28,6%	256	53.881
KCP SIPIROK	117	457	6	28	7	352	0	0	1	400	2	100,0%	24	6,3%	0	0	9	90,0%	13	277	98	24,5%	19	1.892
KCP PADANGSIDEMPUAN	281	611	2	132	2	0	3	23	5	700	0	0,0%	24	2,9%	3	106	1	10,0%	33	2.111	95	19,1%	41	7.092
KCP AEK KANOPAN	273	1.145	0	0	4	101	12	993	2	200	3	60,0%	30	8,7%	0	0	5	50,0%	22	415	83	16,6%	17	2.533
KCP GUNUNG TUA	261	1.256	2	2	9	3.425	3	80	2	700	0	0,0%	5	2,1%	0	0	4	40,0%	39	2.618	127	25,5%	14	1.696
KCP SIBUHUAN	378	545	8	450	0	0	0	0	4	600	0	0,0%	12	9,2%	0	0	12	120,0%	44	2.012	80	20,0%	14	3.970
KCP PEMATANGSIANTAR SUTOMO	512	668	12	2.009	10	4	0	0	2	300	2	40,0%	60	8,4%	0	0	9	90,0%	28	735	238	59,5%	23	6.869
KC PEMATANGSIANTAR PERINTIS	401	2.567	21	896	2	0	7	710	4	2.400	7	70,0%	84	11,7%	4	73	18	180,0%	63	2.125	342	57,0%	38	5.728
KCP INDRAPURA	235	556	4	101	5	5	0	0	2	1.000	5	62,5%	44	11,9%	0	0	8	80,0%	15	475	174	34,7%	14	3.211
KCP PANYABUNGAN	342	441	3	1.305	7	2	12	95	1	160	0	0,0%	16	9,5%	0	0	0	0,0%	16	780	83	20,9%	9	5.371
KC SIBOLGA	245	909	10	983	6	705	0	0	2	300	2	66,7%	34	9,3%	0	0	1	10,0%	37	1.631	40	8,0%	12	3.478
KCP KOTA PINANG	483	2.039	6	479	3	803	2	200	0	0	0	0,0%	13	6,4%	1	13	2	20,0%	26	752	101	25,3%	11	3.034
KCP TANJUNG BALAI	339	971	12	1.234	10	1.574	0	0	0	0	3	100,0%	2	0,8%	0	0	2	20,0%	48	2.031	197	39,4%	15	1.538
KC RANTAU PRAPAT	556	1.613	25	3.072	14	2.042	16	758	6	2.600	1	20,0%	292	54,2%	7	50	18	180,0%	77	2.568	165	33,1%	15	3.704
KCP KISARAN	711	1.813	28	1.264	38	10	11	306	2	239	4	66,7%	90	20,6%	2	100	10	100,0%	52	5.410	271	54,2%	14	3.765
KFO																								
KF MIKRO BALIGE	13	64	3	134	0	0	0	0	0	0	2	100,0%	17	20,2%	0	0	0	0,0%	0	-	52	25,9%	0	-
KFO MIKRO PANDAN KOTA	56	534	0	0	0	0	0	0	0	0	0	0,0%	15	4,5%	0	0	0	0,0%	0	-	24	12,1%	0	-
KFF																								
KFF LAMUNGUN BRIDGESTONE	0	0	0	0	0	0	0	0																
KFF TAPANULI UNIVERSITAS MUHAMMADIYAH	0	0	0	0	0	0	0	0																
KFP PADANGSIDEMPUAN UIN SYUHADA	0	0	0	0	0	0	0	0																

## LAGGING INDICATOR (\*Sort By Mtd Tabungan)

OUTLET	DPK (*Juta)		Tabungan (*Juta)		Tab Bisnis (*Juta)		Tab Haji (*Juta)		Tab Perencanaan (*Juta)		MMD Saldo Tab Emas		Pembiayaan (*Juta)		Consumer (*Juta)		Mikro (*Juta)		SME (*Juta)		Cicil Emas (*Juta)		Gadai Emas (*Juta)		Kol 2	
	27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25		27-Dec-25	
	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	CIF	Gram	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	MMD	YTD	Abs	%
AREA PEMATANGSIANTAR	-55.804	102.438	22.089	244.319	-4.868	33.868	-1.765	58.988	1.927	12.267	1.899	1.652	31.879	388.729	19.347	155.473	2.589	853	991	59.701	11.592	112.262	60.440	-2.939	175.992	4,98%
KCP PEMATANGSIANTAR SUTOMO	1.834	22.458	5.881	13.732	1.169	5.396	39	3.520	5	-35	84	231	2.885	26.253	3.316	27.478	-445	-4.691	-72	-833	87	4.298	0	0	22.060	9,07%
KCP PANYABUNGAN	-1.214	-4.136	3.233	-3.386	1.403	1.380	-560	2.179	3	-16	147	57	2.461	9.495	1.597	3.957	345	-2.628	-2	-20	110	4.319	3.868	411	3.291	2,16%
KC SIBOLGA	7.001	15.014	6.876	12.133	95	112	-272	2.954	3	680	25	30	329	28.602	721	13.717	430	1.102	0	0	715	9.094	4.689	-1.536	2.934	1,24%
KCP SIBUHUAN	3.497	22.244	4.505	18.777	265	-1.006	-750	3.141	3	21	132	76	4.982	29.174	2.418	14.715	687	189	0	0	1.310	8.986	5.283	566	6.322	3,60%
KCP PADANGSIDEMPUAN	642	-10.909	-2.405	1.019	-7.658	10.195	-1.382	2.470	6	-20	185	66	-2.493	63.508	3.837	32.421	-165	-2.128	515	16.451	1.225	7.271	9.483	-7.905	13.708	3,02%
KCP INDRAPURA	-7.763	-20.799	76	-3.316	-436	-911	-270	1.465	14	73	124	131	-929	-18.384	-341	-11.250	-622	-6.747	-2	-134	36	-653	0	0	16.231	6,82%
KCP TANJUNG BALAI	2.537	-4.463	3.198	10.065	-172	1.226	70	3.476	453	1.475	167	185	3.456	19.915	403	719	-156	-683	0	-19	983	10.066	9.832	2.226	8.940	4,85%
KCP SIPIROK	779	-16.094	509	5.188	-153	2.448	32	2.931	255	494	72	46	1.096	15.890	752	5.151	261	7.392	0	0	83	3.348	0	0	4.233	3,23%
KCP AEK KANOPAN	1.718	26.312	1.837	21.539	1.066	-325	770	3.740	3	60	98	67	1.071	9.013	933	520	158	4.056	0	-46	-20	4.484	0	0	5.777	3,44%
KC PEMATANGSIANTAR PERINTIS	-65.393	7.798	-3.300	69.918	-17	4.067	508	7.265	15	104	251	214	3.522	47.761	2.022	12.827	746	1.056	-398	18.284	821	10.050	5.543	331	15.100	3,46%
KCP GUNUNG TUA	98	13.730	270	14.272	118	144	160	3.887	554	4.073	119	114	3.560	32.819	96	10.345	1.223	4.010	-14	-180	1.830	11.649	6.995	424	7.029	3,73%
KCP RANTAU PRAPAT	-58	-7.404	-2.109	31.428	-371	5.538	191	6.729	608	3.530	173	141	4.487	37.358	244	-5.151	559	-6.259	965	26.294	1.058	13.878	8.596	1.661	49.677	8,99%

## LEADING INDICATOR (\*Sort By Tab Haji)

OUTLET	KELAS CABANG	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER					
		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25					
		MID NoA		MID Nom (Juta)		MID NoA		MID Nom (Juta)		Noa		Nom Blokir (Juta)		Merchant Aktif		% Ratio Aktif		Merchant Aktif		% Ratio Aktif		Issued (Case)		Issued (ACE) Juta		New Aktif Agen		%Penc New Aktif	
		<b>Kelas Cabang B1</b>																											
KC PEKANBARU SUDIRMAN 1	B1	643	918	63	2.059	7	16	13	292	5	1.300	78	76,5%	1.118	79,4%	8	98	3	30,0%	78	3.383	979	139,8%	28	8.855				
KC MEDAN KEJAKSAAN	B1	532	1.788	31	2.499	3	1	3	150	1	13.000	35	77,8%	151	25,1%	4	123	0	0,0%	37	1862	747	106,8%	25	5.616				

OUTLET	KELAS CABANG	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER	
		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25	
		MID NoA	MID Nom (Juta)	MID NoA	MID Nom (Juta)	MID NoA	MID Nom (Juta)	Noa	Nom (Juta)	Noa	Nom (Juta)	Merchant Aktif	% Ratio Aktif	Merchant Aktif	% Ratio Aktif	Issued (Case)	Issued (ACE) (Juta)	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)
Kelas Cabang B2																									
KC DUMAI	B2	681	314	27	2.643	17	11	3	23	1	100	10	76,9%	134	49,6%	7	239	5	50,0%	53	2.089	389	64,8%	21	5.883
KC PEKANBARU HARAPAN RAYA	B2	1.010	207	12	1.242	4	14	1	10	3	2.100	31	96,9%	510	89,5%	12	207	11	110,0%	47	3.071	282	47,1%	37	9.859
KC DURI	B2	1.242	553	2	99	9	810	13	599	4	1.100	6	85,7%	164	30,8%	3	50	2	20,0%	38	2.269	251	41,9%	11	2.619
KCP PEKANBARU PANAM	B2	807	333	20	1.970	11	110	0	0	3	1.100	15	68,2%	308	56,3%	9	150	2	20,0%	83	7.794	680	113,4%	20	6.815
KC PEKANBARU ARIFIN AHMAD	B2	515	313	4	183	4	1	2	25	2	200	19	79,2%	893	93,6%	15	229	1	10,0%	47	2.543	452	75,3%	33	8.447
KC MEDAN SETIA BUDI	B2	619	357	16	1.431	35	5	9	150	2	1.500	44	95,7%	535	88,7%	6	325	1	10,0%	37	2.901	424	70,6%	18	6.019
KC MEDAN AKSARA	B2	429	787	6	240	5	1.418	5	255	2	2.850	45	95,7%	64	94,3%	1	25	3	30,0%	34	1.646	207	34,5%	55	17.986
KC PEKANBARU SUDIRMAN	B2	591	585	17	805	4	15	3	155	1	100	43	95,6%	106	18,8%	6	41	4	40,0%	46	1.512	84	15,3%	23	5.425
KC MEDAN ADAM MALIK	B2	381	1.224	26	4.415	5	210	0	0	2	500	12	75,0%	275	38,0%	5	32	0	0,0%	39	2.574	88	14,6%	9	7.870
KCP TEBING TINGGI SUDIRMAN 1	B2	549	930	6	2	6	1	12	297	2	250	25	92,6%	668	96,7%	4	28	6	60,0%	52	2.321	138	23,0%	10	1.987
KC PEMATANGSIANTAR PERINTIS	B2	401	2.567	21	896	2	0	7	710	4	2.400	7	70,0%	84	11,7%	4	73	18	180,0%	63	2.125	342	57,0%	38	5.728
KC BATAM WINDSOR CENTRAL	B2	607	1.967	22	2.618	10	214	1	10	1	500	17	100,0%	308	40,3%	4	106	23	230,0%	38	2.021	224	37,3%	11	12.288
KC MEDAN S PARMAN	B2	512	736	25	3.985	3	342	2	15	2	400	39	86,7%	253	78,6%	3	18	0	0,0%	27	1.581	507	84,5%	13	6.870
KCP PEKANBARU SUDIRMAN ATAS	B2	632	1.603	5	17	0	0	3	175	2	1.400	31	79,5%	128	20,6%	4	18	1	10,0%	27	1.175	219	36,6%	23	10.257

OUTLET	KELAS CABANG	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		CICIL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER					
		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25					
		MID NoA		MID Nom (Juta)		MID NoA		MID Nom (Juta)		MID NoA		MID Nom (Juta)		Noa		Nom (Juta)		Noa		Nom (Juta)		Noa		Nom (Juta)		Noa		Nom (Juta)	
														Merchant Aktif		% Ratio Aktif		Merchant Aktif		% Ratio Aktif		Issued (Case)		Issued (ACE)		%Penc New Aktif		Penjualan (Gram)	
Kelas Cabang B3																													
KCP PEKANBARU NANGKA	B3	813	98	12	476	3	1	3	40	2	700	9	90,0%	376	83,0%	0	0	1	10,0%	32	2.022	92	18,5%	7	4.415				
KCP PANAM RAYA	B3	645	246	3	2	2	0	3	25	1	100	3	42,9%	656	87,8%	0	0	4	40,0%	49	2.066	162	32,4%	5	3.215				
KCP PEKANBARU RUMBAI	B3	285	295	23	1.180	0	0	1	200	1	100	2	50,0%	437	80,5%	1	26	1	10,0%	32	1.628	108	21,5%	8	3.913				
KCP BAGAN BATU SUDIRMAN 1	B3	260	283	1	7	2	2	1	15	5	1.220	2	100,0%	27	7,8%	0	0	12	120,0%	32	957	39	7,8%	6	2.962				
KCP BATUJAI	B3	342	285	6	1.690	9	16	3	120	3	650	15	100,0%	156	32,4%	0	0	8	80,0%	27	1.001	39	7,8%	7	3.092				
KCP BINTAN CENTER	B3	358	495	5	167	5	804	6	278	0	0	8	100,0%	558	91,9%	0	0	1	10,0%	36	1.165	380	75,9%	14	4.581				
KCP TELUK KUANTAN	B3	723	469	16	1.452	7	7	4	158	2	300	2	50,0%	469	82,7%	6	327	12	120,0%	27	1.612	198	39,5%	18	7.998				
KCP UJUNG BATU 1	B3	567	280	5	168	10	7	0	0	0	0	3	60,0%	188	78,0%	1	120	7	70,0%	23	3.234	260	52,0%	17	5.333				
KCP SIAK	B3	581	171	0	0	7	1.505	0	0	2	1.300	0	0,0%	210	79,5%	0	0	5	50,0%	36	1.738	237	47,5%	11	3.263				
KCP PANGKALAN KERINCI MAHARAJA	B3	721	364	5	245	3	1	2	20	0	0	1	100,0%	383	78,8%	0	0	0	0,0%	73	1.992	104	20,8%	18	7.848				
KCP DURI HANG TUAH 1	B3	479	248	3	7	6	11	0	0	0	0	12	80,0%	244	56,6%	0	0	2	20,0%	22	471	100	20,1%	23	5.307				
KCP BATAM RADEN PATAH	B3	776	1.012	8	2.199	6	9	1	500	0	0	5	83,3%	87	23,4%	0	0	0	0,0%	39	1.785	69	13,7%	14	4.484				
KCP MEDAN GATOT SUBROTO	B3	418	185	7	6.399	8	1.375	0	0	1	2.000	10	66,7%	266	81,1%	3	20	3	30,0%	30	1.432	74	14,7%	7	2.455				
KCP DUMAI SUKAJADI	B3	439	283	6	280	5	5	6	16	2	900	5	62,5%	333	68,8%	0	0	0	0,0%	36	1.260	70	13,9%	8	2.524				
KCP STABAT KH ZAINUL ARIFIN	B3	402	568	13	2.023	1	0	3	75	4	2.500	5	50,0%	516	96,4%	2	29	17	170,0%	42	1.513	50	10,0%	5	7.798				
KCP MEDAN SIMPANG LIMUN	B3	527	399	8	59	5	2	1	10	1	200	1	100,0%	278	66,3%	2	200	2	20,0%	27	1.658	86	17,2%	8	2.205				
KCP MEDAN GALAH MADA	B3	554	597	10	3.175	31	4.944	2	50	1	100	33	76,7%	278	76,6%	7	83	3	30,0%	39	2.479	139	27,9%	6	3.905				
KCP MEDAN KRAKATAU	B3	462	712	4	1.302	11	909	3	105	1	300	6	85,7%	249	72,2%	1	54	0	0,0%	29	1.348	326	65,2%	10	3.048				
KCP BANGKINANG	B3	689	472	1	0	1	0	5	170	0	0	6	75,0%	295	81,5%	0	0	3	30,0%	46	2.211	64	12,8%	10	4.242				
KCP RENGAT	B3	488	428	6	467	6	3.758	0	0	2	2.150	15	88,2%	289	95,4%	0	0	4	40,0%	28	1.132	49	9,7%	6	4.890				
KCP MEDAN POLO BRAYAN	B3	424	318	15	4.915	9	415	1	5	2	1.000	12	60,0%	299	72,4%	5	72	1	10,0%	32	1.595	236	47,2%	14	7.092				
KCP PADANGSUMPULAN	B3	281	611	2	132	2	0	3	23	5	700	0	0,0%	24	2,9%	3	106	1	10,0%	33	2.111	95	19,1%	43	6.100				
KCP ALAS KANDANG	B3	273	1.145	12	598	8	4	0	0	0	200	52	60,0%	82	8,2%	0	0	0	0,0%	31	1.631	83	16,6%	17	4.797				
KCP MEDAN KAMPUNG BARU	B3	363	883	11	164	2	11	10	305	0	0	1	100,0%	301	76,0%	0	0	0	0,0%	32	1.840	169	33,9%	9	1.476				
KCP GUNUNG TUA	B3	261	1.256	2	2	9	3.425	3	80	2	700	0	0,0%	5	2,1%	0	0	4	40,0%	39	2.618	127	25,5%	14	1.696				
KCP BINJAI JAMIN GINTING	B3	581	737	2	56	0	0	2	150	1	200	5	83,3%	244	92,1%	0	0	3	30,0%	16	373	38	7,6%	11	2.005				
KCP INDRAMURA	B3	235	556	4	101	5	5	0	0	2	1.000	5	62,5%	44	11,9%	0	0	8	80,0%	15	475	174	34,7%	14	3.211				
KCP MEDAN MARELAN RAYA	B3	518	1.578	10	543	13	926	13	1.373	3	1.600	58	98,3%	754	97,8%	0	0	6	60,0%	50	2.838	181	36,4%	4	1.126				
KCP BATAM BATU 1	B3	637	927	41	690	10	1.630	0	0	2	300	8	88,9%	198	42,0%	0	0	2	20,0%	36	1.593	71	14,3%	5	1.985				
KCP MEDAN MUHTAR BASRI	B3	526	763	8	148	4	306	8	555	1	300	9	75,0%	318	42,5%	0	0	0	0,0%	39	1.565	265	53,1%	10	3.704				
KCP SIBOLGA	B3	248	909	10	983	6	703	4	0	2	300	24	66,7%	234	8,2%	0	0	10	10,0%	31	1.631	83	16,6%	12	2.475				
KCP BATAMINDO	B3	588	1.595	21	1.057	17	1.009	3	309	1	5.450	6	100,0%	200	40,2%	3	95	1	10,0%	38	1.192	96	19,1%	11	3.180				
KCP BATAM GRAND NIAGA MAS	B3	819	1.484	30	318	12	1.020	1	200	3	1.000	9	100,0%	118	21,9%	0	0	2	20,0%	32	1.220	112	22,4%	10	2.947				
KCP TANJUNG PINANG	B3	386	596	40	1.505	7	281	1	100	6	1.150	14	73,7%	224	31,7%	2	10	1	10,0%	54	2.095	193	38,6%	10	3.131				
KCP TANJUNG BALAI	B3	329	971	12	1.234	10	1.574	0	0	0	0	3	100,0%	2	0,8%	0	0	2	20,0%	48	2.031	197	39,4%	15	1.538				
KCP LUBUK PAKAM	B3	721	1.844	4	85	32	708	29	882	2	400	25	83,3%	731	94,3%	2	12	10	100,0%	30	1.622	161	32,3%	22	8.247				
KCP RANTAU PRAPAT	B3	556	1.613	25	3.072	14	2.042	16	758	6	2.600	1	100,0%	292	54,4%	7	50	18	180,0%	27	2.568	165	33,1%	15	3.704				
KCP MEDAN ALH NASUTION	B3	386	1.079	11	1.106	2	1.206	7	380	0	200	21	60,0%	403	93,8%	0	0	0	0,0%	39	1.593	208	41,6%	8	3.133				
KCP KISARAN	B3	711	1.813	28	1.124	38	10	11	306	2	390	1	66,7%	90	20,6%	2	100	10	100,0%	52	5.410	271	54,2%	14	3.765				
KCP BINJAI	B3	443	1.492	17	2.032	1	500	13	320	2	400	14	100,0%	623	93,4%	2	7	8	80,0%	62	2.817	248	49,5%	8	3.785				
KCP BATAM CENTER	B3	749	1.980	16	877	6	50	4	268	2	300	12	92,3%	120	45,6%	6	47	12	120,0%	39	1.388	102	20,4%	10	5.545				

**LEADING INDICATOR** (\*Sort By Tab Haji)

OUTLET	KELAS CABANG	TAB HAJI		TAB BISNIS		TAB PERENCANAAN		MAXI		RB		EDC		QRIS		PRUDENTIAL		BSI AGEN		OICL EMAS		BULLION (Emas Digital)		PENCAIRAN KONSUMER		
		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-27-Dec 25		1-29-Nov 25		1-22-Dec 25		1-22-Dec 25		1-10-Dec 25		1-22-Dec 25		1-27-Dec 25		1-27-Dec 25				
		MID NoA	MID Nom (Juta)	MID NoA	MID Nom (Juta)	MID NoA	MID Nom (Juta)	Noa	Nom (Juta)	Noa	Nom Blokir (Juta)	Merchant Aktif	% Ratio Aktif	Merchant Aktif	% Ratio Aktif	Issued (Case)	%Issued (JACE)	New Aktif Agen	%Penc New Aktif	Noa	Nom (Juta)	Penjualan (Gram)	Penc Target (%)	Noa	Nom (Juta)	
Kelas Cabang B4/B4A Review																										
KCP ANAMBAS JEMAJA	B4 Review	41	49	2	7	2	1	2	55	0	0	0	0.00%	97	87.4%	0	0	0	0.0%	4	80	45	15.1%	1	10	
KCP NATUNA	B4 Review	296	233	3	295	4	1	2	285	3	600	1	100.0%	348	71.2%	0	0	0	0.0%	38	1066	293	97.5%	10	1240	
KCP TANJUNG UBAN	B4 Review	455	123	17	827	16	657	3	16	0	0	5	100.0%	131	45.3%	0	0	1	10.0%	14	551	219	73.0%	2	701	
KCP BAGAN SIARAPI	B4	421	256	0	0	4	5	4	60	2	200	2	66.7%	250	76.0%	0	0	9	90.0%	36	1090	110	27.5%	14	2701	
KCP MEDAN PANCA BUDI	B4	557	124	2	40	0	0	1	25	2	1.000	7	63.6%	214	65.6%	0	0	0	0.0%	18	660	74	18.5%	8	1.245	
KCP PEKANBARU UIN SUSKA	B4	692	156	2	416	1	0	0	0	2	330	5	100.0%	214	88.4%	0	0	2	20.0%	21	855	184	46.0%	4	1.130	
KCP SIRIBUNGAN KETAPAHAN	B4	569	593	3	47	1	0	0	0	0	0	1	100.0%	198	51.6%	2	51	10	100.0%	45	1.308	50	12.6%	7	1.157	
KCP BATAM BEMANG	B4	415	436	38	2.896	3	1	9	107	1	500	12	85.7%	33	14.6%	0	0	2	20.0%	40	2.063	192	47.9%	13	3.321	
KCP MEDAN ISAM BONJOL	B4	268	530	9	219	8	3	4	70	0	0	22	73.3%	211	65.5%	2	131	1	10.0%	31	831	126	31.6%	10	3.695	
KCP MEDAN SUTOMO	B4 Review	289	165	6	373	0	0	1	100	2	700	1	100.0%	36	70.6%	0	0	1	10.0%	22	797	19	6.3%	0	28	
KCP MEDAN JUANDA	B4	395	438	13	527	11	28	1	100	3	700	2	2.66%	209	66.8%	0	0	9	90.0%	9	219	54	13.6%	4	1.854	
KCP BATAM SEKUPANG	B4	417	222	15	12.852	0	0	0	1	3	0	0	7	100.0%	135	44.3%	2	110	1	10.0%	21	914	19	4.9%	9	1.857
KCP SELAT PANIANG	B4 Review	613	432	17	2.683	0	0	5	158	0	0	5	100.0%	57	19.3%	0	0	1	10.0%	22	1.083	155	51.6%	8	1.327	
KCP SIRIBUNGAN TONGKAL KANDIS	B4	117	457	6	28	7	352	0	0	1	400	2	100.0%	24	6.8%	0	0	9	90.0%	13	277	98	24.5%	19	1.852	
KCP GUNUNG RAYA KANDIS	B4 Review	654	332	3	57	0	0	1	3	0	0	0	0.0%	221	85.0%	0	0	7	70.0%	23	945	33	30.4%	2	30.4%	
KCP CEMARA ASRI	B4 Review	352	224	19	504	6	1	5	110	0	0	35	97.2%	353	96.2%	1	62	1	10.0%	23	1.132	43	14.5%	9	3.675	
KCP KABANJAH	B4	306	333	7	283	9	2	4	130	1	1.000	17	100.0%	1.000	99.0%	0	0	1	10.0%	20	495	50	12.6%	8	817	
KCP ROKAN HULU PASIR PANGARAJAN	B4 Review	325	731	17	1.681	2	1	17	304	1	800	0	0.0%	23	8.2%	0	0	7	70.0%	21	824	35	11.6%	2	642	
KCP DURI HANG TUAH 2	B4	794	1.130	10	670	8	16	5	143	3	420	19	86.4%	514	62.3%	0	0	6	60.0%	34	1.687	143	35.7%	4	2.772	
KCP ANAMBAS	B4 Review	106	315	5	45	1	0	1	12	1	100	0	0.0%	64	21.3%	0	0	0	0.0%	25	902	26	8.6%	4	1.303	
KCP TANJUNG BALAI KARIMUN 1	B4	558	793	17	151	32	680	3	50	3	700	9	90.0%	446	96.8%	0	0	7	70.0%	111	5.161	203	50.9%	14	4.344	
KCP MEDAN TONGKAL ELOK	B4	302	401	11	321	2	1	0	100	0	1	75.0%	164	50.0%	0	0	0	0.0%	37	1.166	130	34.8%	10	1.706		
KCP MEDAN USU	B4	286	438	6	307	6	453	0	0	0	0	20	100.0%	333	47.6%	0	0	1	10.0%	13	662	283	70.7%	1	400	
KCP SIBUHAN	B4	378	545	8	450	0	0	0	0	4	600	0	0.0%	12	9.2%	0	0	12	120.0%	44	2.012	80	20.0%	14	3.970	
KCP PEMATANGSIANTAR SUTOMO	B4	512	668	12	2.009	10	4	0	0	2	300	2	4.0%	60	8.4%	0	0	9	90.0%	28	735	238	55.0%	23	6.869	
KCP MEDAN ISKANDAR MUDA 1	B4	230	409	4	1	0	0	4	75	1	300	18	100.0%	211	63.9%	1	56	0	0.0%	24	1.068	734	183.4%	7	2.673	
KCP PANYABUNGAN	B4	342	441	3	1.305	7	2	12	95	1	160	0	0.0%	16	9.5%	0	0	0	0.0%	16	780	83	20.9%	9	5.371	
KCP MEDAN BELAWAN	B4	264	773	4	126	3	1	5	35	1	200	91	96.8%	293	92.1%	0	0	5	50.0%	17	521	57	14.2%	6	2.507	
KCP PERBAUNGAN	B4 Review	272	668	4	128	3	3	150	0	0	0	23	100.0%	210	96.9%	2	126	2	20.0%	35	1.166	48	14.9%	8	1.706	
KCP MEDAN RING ROAD	B4	334	1.800	9	507	8	0	0	4	70	1	600	21	95.3%	318	97.9%	0	0	1	10.0%	33	1.715	215	53.7%	15	3.495
KCP PEKANBARU UIR	B4 Review	735	526	5	437	10	440	4	130	2	200	5	100.0%	157	90.2%	0	0	0	0.0%	23	812	118	39.4%	7	1.122	
KCP KOTA PINANG	B4	483	2.039	6	479	3	803	2	200	0	0	0	0.0%	13	6.4%	1	13	2	20.0%	26	752	101	25.3%	11	3.034	
KCP PANGKALAN BRANDAN	B4	255	1.340	5	472	5	11	9	217	1	1.500	10	66.7%	351	95.6%	3	47	30	300.0%	14	627	62	15.4%	9	4.077	
KCP MEDAN SUKARAMAJI	B4	480	914	9	617	10	1	12	293	0	0	5	100.0%	260	67.0%	0	0	0	0.0%	46	3.266	47	11.8%	9	1.823	
KCP BATAM BOTANIA GARDEN	B4	474	604	18	811	5	2	0	0	0	0	5	83.3%	125	37.5%	2	47	3	30.0%	24	703	56	14.0%	2	1.175	
KCP TEMBELIHAN	B4	485	1.898	3	73	0	0	0	15	312	1	100	1	50.0%	361	80.6%	3	82	2	20.0%	36	1.900	90	22.4%	6	1.315
KFO																										
KFO MIKRO BALIGE		13	64	3	134	0	0	0	0	0	0	0	2	100.0%	17	20.2%	0	0	0	0.0%	0	-	52	25.9%	0	-
KFO MIKRO PANDAN KOTA		56	534	0	0	0	0	0	0	0	0	0	0	0.0%	15	4.5%	0	0	0	0.0%	0	-	24	12.1%	0	-
KFF																										
KFF SIMALUNJUN BRIDGESTONE		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
KFF TAPAKULU UNIVERSITAS MUHAMMADIYAH		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
KFF PADANGSIEMPUNJA UIN SYUHADA		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
KFF MEDAN UNIV. ISLAM SUMATERA UTARA		1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
KFF MEDAN KEMENTERIAN AGAMA		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	



# THANK YOU

©Performance & Business Strategy - 2025

