

## Area Batam

| No | Unit Kerja                  | Giro per 19 Nov'25 |            |            |               |           |          |
|----|-----------------------------|--------------------|------------|------------|---------------|-----------|----------|
|    |                             | Growth YtD         | Growth MtD | Growth DtD | Target Posisi | % Pencp.  | Gap      |
|    | AREA BATAM                  | 211.164            | 207.989    | 2.711      | 384.203       | 116,99%   | (73.080) |
| 1  | KCP BATAMINDO               | (1.078)            | (3.239)    | 118        | 25.453        | 46,04%    | (19.606) |
| 2  | KCP TANJUNG UBAN            | 140                | (1.076)    | 20         | 9.865         | 7,46%     | (21.149) |
| 3  | KCP BATAM BOTANIA GARDEN    | 1.294              | (926)      | 44         | 13.353        | 41,93%    | (20.275) |
| 4  | KCP BINTAN CENTER           | (1.883)            | (364)      | 17         | 19.113        | 36,36%    | (35.795) |
| 5  | KCP TANJUNG BALAI KARIMUN 1 | (387)              | (265)      | (441)      | 6.160         | 27,55%    | (24.411) |
| 6  | KCP ANAMBAS JEMAJA          | 801                | (7)        | 136        | 6             | 13744,36% | (5.360)  |
| 7  | KCP ANAMBAS                 | (1.647)            | 9          | 1          | 2.964         | 14,82%    | (7.093)  |
| 8  | KCP BATAM SEKUPANG          | (1.496)            | 792        | (143)      | 14.586        | 30,03%    | (19.621) |
| 9  | KCP BATUAJI                 | 26.549             | 877        | (161)      | 50.617        | 129,86%   | 18.673   |
| 10 | KCP BATAM GRAND NIAGA MAS   | (2.963)            | 1.178      | 330        | 42.826        | 62,05%    | (16.899) |
| 11 | KC BATAM WINDSOR CENTRAL    | 34.373             | 1.888      | 85         | 32.608        | 162,99%   | 51.617   |
| 12 | KCP BATAM RADEN PATAH       | (809)              | 1.909      | 136        | 37.820        | 63,33%    | (37.334) |
| 13 | KCP NATUNA                  | 2.441              | 2.372      | 2.519      | 1.573         | 210,63%   | (4.040)  |
| 14 | KCP BATAM BENGKONG          | 2.123              | 2.659      | (56)       | 10.667        | 37,97%    | (7.716)  |
| 15 | KCP BATAM CENTER            | 4.407              | 2.728      | 143        | 16.238        | 74,44%    | (2.899)  |
| 16 | KC TANJUNG PINANG           | 22.784             | 39.967     | 378        | 31.713        | 134,34%   | (33.228) |
| 17 | KCP BATAM BATU AJI          | 126.515            | 159.486    | (413)      | 68.641        | 270,51%   | 112.057  |

## Area Medan Kota

| No              | Unit Kerja                | Giro per 19 Nov'25 |            |            |               |          |          |
|-----------------|---------------------------|--------------------|------------|------------|---------------|----------|----------|
|                 |                           | Growth YtD         | Growth MtD | Growth DtD | Target Posisi | % Pencp. | Gap      |
| AREA MEDAN KOTA |                           | 407.066            | 122.478    | (5.703)    | 475.089       | 151,98%  | 246.948  |
| 1               | KC MEDAN KEJAKSAAN        | (6.120)            | (5.722)    | (2.804)    | 99.791        | 74,20%   | (25.747) |
| 2               | KCP MEDAN GATOT SUBROTO   | 11.861             | (10.511)   | (472)      | 27.730        | 106,62%  | 1.835    |
| 3               | KCP MEDAN ADAM MALIK      | (12.117)           | (4.476)    | (365)      | 33.616        | 17,88%   | (27.607) |
| 4               | KCP MEDAN MUCHTAR BASRI   | (5.304)            | (3.844)    | (169)      | 22.731        | 37,95%   | (14.105) |
| 5               | KCP MEDAN SIMPANG LIMUN   | (5.548)            | (392)      | 5          | 15.576        | 19,30%   | (12.570) |
| 6               | KCP MEDAN PULO BRAYAN     | (2.424)            | (388)      | (4.744)    | 19.111        | 32,21%   | (12.955) |
| 7               | KCP MEDAN KAMPUNG BARU    | (457)              | (308)      | (9)        | 9.983         | 9,03%    | (9.081)  |
| 8               | KCP MEDAN SUTOMO          | 0                  | 0          | 0          | 6.752         | 0,00%    | (6.752)  |
| 9               | KCP MEDAN IMAM BONJOL     | (862)              | 176        | (212)      | 8.802         | 30,07%   | (6.155)  |
| 10              | KCP MEDAN TOMANG ELOK     | 1.923              | 327        | (96)       | 17.890        | 83,13%   | (3.018)  |
| 11              | KCP MEDAN JUANDA          | (537)              | 386        | 30         | 13.937        | 26,83%   | (10.198) |
| 12              | KCP MEDAN USU             | 17.810             | 416        | (223)      | 24.527        | 150,19%  | 12.309   |
| 13              | KCP MEDAN ISKANDAR MUDA 1 | (1.835)            | 798        | 220        | 15.938        | 48,06%   | (8.278)  |
| 14              | KCP MEDAN KRAKATAU        | 12.094             | 1.833      | (59)       | 10.173        | 156,40%  | 5.738    |
| 15              | KCP MEDAN PANCA BUDI      | (9.725)            | 2.344      | (372)      | 22.385        | 34,44%   | (14.675) |
| 16              | KCP MEDAN SUKARAMAI       | 4.353              | 2.557      | 2.046      | 6.881         | 86,74%   | (912)    |
| 17              | KC MEDAN GAJAH MADA       | 27.682             | 4.719      | (1.047)    | 31.025        | 158,37%  | 18.109   |
| 18              | KC MEDAN S PARMAN         | 376.270            | 134.563    | 2.568      | 88.241        | 509,12%  | 361.010  |

## Area Medan Raya

| No | Unit Kerja                   | Giro per 19 Nov'25 |            |            |               |          | Gap       |
|----|------------------------------|--------------------|------------|------------|---------------|----------|-----------|
|    |                              | Growth YtD         | Growth MtD | Growth DtD | Target Posisi | % Pencp. |           |
|    | AREA MEDAN RAYA              | 526                | 23.467     | 23.680     | 307.972       | 50,78%   | (151.579) |
| 1  | KC BINJAI                    | (18.979)           | (2.381)    | 984        | 50.912        | 38,50%   | (31.312)  |
| 2  | KCP PANGKALAN BRANDAN        | 6.134              | (4.362)    | (8)        | 4.064         | 154,49%  | 2.215     |
| 3  | KCP BINJAI JAMIN GINTING     | 29                 | (1.481)    | 96         | 12.255        | 35,98%   | (7.845)   |
| 4  | KCP CEMARA ASRI              | 1.896              | (515)      | 253        | 35.521        | 82,52%   | (6.208)   |
| 5  | KCP MEDAN SETIA BUDI         | (1.493)            | (311)      | 5          | 19.651        | 26,65%   | (14.415)  |
| 6  | KC LUBUK PAKAM               | 4.729              | (199)      | 17         | 16.989        | 53,07%   | (7.973)   |
| 7  | KCP PERBAUNGAN               | (245)              | (41)       | 0          | 8.110         | 2,15%    | (7.936)   |
| 8  | KCP MEDAN MARELAN RAYA       | 441                | 152        | (390)      | 13.559        | 15,06%   | (11.517)  |
| 9  | KCP TEBING TINGGI SUDIRMAN 1 | 81                 | 175        | 15         | 13.456        | 4,62%    | (12.835)  |
| 10 | KCP KABANJAHE                | (3.634)            | 270        | 176        | 12.486        | 7,79%    | (11.514)  |
| 11 | KCP MEDAN RING ROAD          | (1.195)            | 595        | (2)        | 17.587        | 27,67%   | (12.720)  |
| 12 | KCP STABAT KH ZAINUL ARIFIN  | (739)              | 847        | (49)       | 15.621        | 17,39%   | (12.904)  |
| 13 | KCP MEDAN BELAWAN            | (1.428)            | 1.071      | (65)       | 14.361        | 31,27%   | (9.870)   |
| 14 | KCP MEDAN AKSARA             | 1.609              | 5.652      | 1.080      | 39.337        | 70,20%   | (11.722)  |
| 15 | KCP MEDAN A.H NASUTION       | 13.320             | 23.995     | 21.566     | 34.063        | 114,61%  | 4.975     |

## Area Pekanbaru

| No | Unit Kerja                      | Giro per 19 Nov'25 |            |            |               |          |           |
|----|---------------------------------|--------------------|------------|------------|---------------|----------|-----------|
|    |                                 | Growth YtD         | Growth MtD | Growth DtD | Target Posisi | % Pencp. | Gap       |
|    | AREA PEKANBARU                  | 236.179            | (164.038)  | 4.791      | 1.359.521     | 99,10%   | (12.280)  |
| 1  | KC PEKANBARU SUDIRMAN 1         | (103.671)          | (166.475)  | 4.850      | 693.972       | 75,69%   | (168.672) |
| 2  | KCP PEKANBARU SUDIRMAN ATAS     | (2.775)            | (12.543)   | 456        | 36.896        | 68,76%   | (11.528)  |
| 3  | KCP PEKANBARU UIR               | (870)              | (2.208)    | 2          | 7.308         | 12,00%   | (6.431)   |
| 4  | KCP TELUK KUANTAN               | (396)              | (2.019)    | (851)      | 12.850        | 49,76%   | (6.456)   |
| 5  | KCP PEKANBARU RUMBAI            | (5.875)            | (1.516)    | (1)        | 21.691        | 39,05%   | (13.221)  |
| 6  | KCP PEKANBARU UIN SUSKA         | (75.746)           | (1.346)    | 8          | 90.770        | 4,73%    | (86.477)  |
| 7  | KC PEKANBARU HARAPAN RAYA       | 27.538             | (1.328)    | 918        | 26.400        | 167,23%  | 17.749    |
| 8  | KCP UJUNG BATU 1                | (1.397)            | (1.077)    | (65)       | 6.559         | 21,98%   | (5.117)   |
| 9  | KCP PANGKALAN KERINCI MAHARAJA  | (7.345)            | (670)      | 382        | 34.516        | 60,38%   | (13.674)  |
| 10 | KCP TEMBILAHAN                  | (1.149)            | (84)       | (17)       | 8.432         | 29,50%   | (5.945)   |
| 11 | KCP BAGAN SIAPIAPI              | 1.971              | (23)       | 2          | 4.605         | 47,95%   | (2.397)   |
| 12 | KCP SELAT PANJANG               | (50)               | (21)       | 0          | 2.150         | 0,74%    | (2.134)   |
| 13 | KC DUMAI                        | 5.374              | (15)       | 298        | 19.787        | 72,53%   | (5.436)   |
| 14 | KCP BAGAN BATU SUDIRMAN 1       | (138)              | 32         | 6          | 4.691         | 1,70%    | (4.611)   |
| 15 | KCP GUNUNG RAYA KANDIS          | 1.433              | 34         | 1          | 4.014         | 82,48%   | (703)     |
| 16 | KCP DUMAI SUKAJADI              | 275                | 37         | 3          | 6.167         | 4,99%    | (5.860)   |
| 17 | KCP DURI HANG TUAH 1            | (250)              | 82         | 7          | 4.702         | 4,49%    | (4.491)   |
| 18 | KCP RENGAT                      | (10.781)           | 114        | 5          | 18.701        | 12,86%   | (16.296)  |
| 19 | KC DURI                         | 1.256              | 144        | 36         | 7.205         | 38,06%   | (4.463)   |
| 20 | KCP BANGKINANG                  | 25.145             | 165        | (54)       | 25.794        | 175,69%  | 19.523    |
| 21 | KCP SIAK                        | 11.813             | 231        | 6          | 15.889        | 143,67%  | 6.939     |
| 22 | KCP ROKAN HULU PASIR PANGARAIAN | (615)              | 524        | 20         | 3.501         | 25,50%   | (2.608)   |
| 23 | KCP FLAMBOYAN PETAPAHAN         | (367)              | 553        | 23         | 4.251         | 19,01%   | (3.443)   |
| 24 | KCP DURI HANG TUAH 2            | 356.948            | 641        | 575        | 168.496       | 307,68%  | 349.933   |

|    |                            |         |        |         |        |         |          |
|----|----------------------------|---------|--------|---------|--------|---------|----------|
| 25 | KCP PEKANBARU PANAM        | 664     | 708    | 26      | 19.049 | 49,09%  | (9.698)  |
| 26 | KCP PANAM RAYA             | 1.498   | 982    | (102)   | 33.189 | 76,49%  | (7.801)  |
| 27 | KCP PEKANBARU SUDIRMAN     | (370)   | 1.205  | 960     | 17.630 | 41,03%  | (10.396) |
| 28 | KCP PEKANBARU NANGKA       | (6.557) | 2.536  | (2.081) | 25.477 | 35,31%  | (16.482) |
| 29 | KCP PEKANBARU ARIFIN AHMAD | 20.615  | 17.299 | (621)   | 34.828 | 122,72% | 7.914    |

## Area Pematangsiantar

| No                   | Unit Kerja                  | Giro per 19 Nov'25 |            |            |               |          |           |
|----------------------|-----------------------------|--------------------|------------|------------|---------------|----------|-----------|
|                      |                             | Growth YtD         | Growth MtD | Growth DtD | Target Posisi | % Pencp. | Gap       |
| AREA PEMATANGSIANTAR |                             | (19.448)           | (4.328)    | (613)      | 212.481       | 25,75%   | (157.760) |
| 1                    | KC PEMATANGSIANTAR PERINTIS | 2.206              | (5.351)    | 1.152      | 28.015        | 48,82%   | (14.339)  |
| 2                    | KC RANTAU PRAPAT            | 11.597             | (1.052)    | (48)       | 19.284        | 78,37%   | (4.170)   |
| 3                    | KCP INDRAPURA               | (12.304)           | (2.746)    | (272)      | 25.531        | 9,31%    | (23.154)  |
| 4                    | KCP KOTA PINANG             | (458)              | (64)       | 6          | 7.960         | 11,37%   | (7.055)   |
| 5                    | KCP AEK KANOPAN             | 134                | (35)       | (125)      | 7.914         | 2,26%    | (7.736)   |
| 6                    | KCP PEMATANGSIANTAR SUTOMO  | (2.157)            | (31)       | 1          | 11.516        | 7,36%    | (10.668)  |
| 7                    | KCP PANYABUNGAN             | (72)               | (16)       | 0          | 7.153         | 1,25%    | (7.064)   |
| 8                    | KCP GUNUNG TUA              | (2.935)            | 10         | 0          | 10.740        | 4,38%    | (10.270)  |
| 9                    | KCP SIPIROK                 | 575                | 62         | 253        | 6.948         | 10,53%   | (6.217)   |
| 10                   | KCP TANJUNG BALAI           | (6.640)            | 64         | 77         | 14.967        | 9,47%    | (13.549)  |
| 11                   | KC SIBOLGA                  | (1.552)            | 138        | (5)        | 10.075        | 2,51%    | (9.823)   |
| 12                   | KC PADANGSIDEMPUAN          | (4.266)            | 1.365      | (1.729)    | 28.234        | 27,08%   | (20.589)  |
| 13                   | KCP KISARAN                 | 417                | 1.579      | 34         | 19.190        | 41,33%   | (11.259)  |
| 14                   | KCP SIBUHUAN                | (3.994)            | 1.747      | 42         | 14.952        | 20,65%   | (11.865)  |