

# Kinerja DPK Area per Produk

Posisi 14-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 14-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30 Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.237.675</b>	<b>2.325.199</b>	<b>11,12%</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>	<b>64.669</b>
	GIRO	1.894.366	2.544.286	2.622.603	728.237	38,44%	78.317	2.739.265	95,74%	(116.662)
	TABUNGAN	12.343.531	13.296.434	13.484.927	1.141.396	9,25%	188.494	13.678.155	98,59%	(193.228)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.107.530</b>	<b>1.869.633</b>	<b>13,13%</b>	<b>266.811</b>	<b>16.417.420</b>	<b>98,11%</b>	<b>(309.889)</b>
	DEPOSITO	6.674.579	6.906.038	7.130.144	455.566	6,83%	224.106	6.755.585	105,54%	374.559
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.250.791</b>	<b>401.861</b>	<b>14,11%</b>	<b>143.443</b>	<b>3.249.137</b>	<b>100,05%</b>	<b>1.654</b>
	GIRO	238.297	241.473	416.004	177.707	74,57%	174.531	384.203	108,28%	31.802
	TABUNGAN	1.732.891	1.859.030	1.853.436	120.545	6,96%	(5.594)	1.972.158	93,98%	(118.721)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.269.440</b>	<b>298.253</b>	<b>15,13%</b>	<b>168.937</b>	<b>2.356.360</b>	<b>96,31%</b>	<b>(86.920)</b>
	DEPOSITO	877.742	1.006.845	981.351	103.609	11,80%	(25.494)	892.777	109,92%	88.574
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.097.453</b>	<b>741.675</b>	<b>13,85%</b>	<b>284.802</b>	<b>5.791.284</b>	<b>105,29%</b>	<b>306.170</b>
	GIRO	314.972	599.559	605.246	290.274	92,16%	5.687	475.089	127,40%	130.157
	TABUNGAN	2.242.130	2.422.180	2.398.172	156.041	6,96%	(24.008)	2.502.873	95,82%	(104.701)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.003.418</b>	<b>446.315</b>	<b>17,45%</b>	<b>(18.322)</b>	<b>2.977.962</b>	<b>100,85%</b>	<b>25.456</b>
	DEPOSITO	2.798.677	2.790.913	3.094.036	295.359	10,55%	303.123	2.813.322	109,98%	280.714
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.870.230</b>	<b>229.549</b>	<b>8,69%</b>	<b>13.126</b>	<b>3.056.908</b>	<b>93,89%</b>	<b>(186.679)</b>
	GIRO	155.866	132.926	135.159	(20.708)	-13,29%	2.233	307.972	43,89%	(172.813)
	TABUNGAN	1.803.617	1.929.405	1.954.970	151.353	8,39%	25.565	2.053.217	95,21%	(98.247)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.090.128</b>	<b>130.645</b>	<b>6,67%</b>	<b>27.798</b>	<b>2.361.189</b>	<b>88,52%</b>	<b>(271.061)</b>
	DEPOSITO	681.198	794.773	780.101	98.903	14,52%	(14.672)	695.719	112,13%	84.382
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.380.940</b>	<b>823.807</b>	<b>10,90%</b>	<b>54.401</b>	<b>8.188.511</b>	<b>102,35%</b>	<b>192.429</b>
	GIRO	1.111.061	1.511.279	1.408.045	296.984	26,73%	(103.233)	1.359.521	103,57%	48.525
	TABUNGAN	4.778.169	5.117.615	5.325.644	547.475	11,46%	208.029	5.138.860	103,63%	186.784
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.733.689</b>	<b>844.459</b>	<b>14,34%</b>	<b>104.796</b>	<b>6.498.380</b>	<b>103,62%</b>	<b>235.309</b>
	DEPOSITO	1.667.902	1.697.645	1.647.250	(20.652)	-1,24%	(50.395)	1.690.130	97,46%	(42.880)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.638.261</b>	<b>128.307</b>	<b>5,11%</b>	<b>(4.854)</b>	<b>2.887.165</b>	<b>91,38%</b>	<b>(248.904)</b>
	GIRO	74.169	59.049	58.149	(16.020)	-21,60%	(900)	212.481	27,37%	(154.332)
	TABUNGAN	1.786.724	1.968.204	1.952.706	165.982	9,29%	(15.498)	2.011.047	97,10%	(58.341)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>2.010.855</b>	<b>149.961</b>	<b>8,06%</b>	<b>(16.399)</b>	<b>2.223.528</b>	<b>90,44%</b>	<b>(212.673)</b>
	DEPOSITO	649.060	615.862	627.406	(21.654)	-3,34%	11.544	663.637	94,54%	(36.231)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 14-Nov-25				Growth Mtd 14-Nov-25				Target Posisi 14-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>728.237</b>	<b>1.141.396</b>	<b>455.566</b>	<b>2.325.199</b>	<b>78.317</b>	<b>188.494</b>	<b>224.106</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>177.707</b>	<b>120.545</b>	<b>103.609</b>	<b>401.861</b>	<b>174.531</b>	<b>(5.594)</b>	<b>(25.494)</b>	<b>143.443</b>	<b>3.249.137</b>	<b>100,05%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	29.896	52.238	(18.982)	63.151	(2.590)	(269)	(4.926)	(7.784)	379.011	107,46%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	126	1.051	28.740	29.917	(1.090)	(514)	31	(1.573)	87.852	108,36%
3	KCP BATAMINDO	14.957	151.079	138.301	304.336	(1.556)	17.792	17.292	33.528	(3.717)	377	(33)	(3.373)	301.204	99,92%
4	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	1.084	4.624	6.832	12.540	(1.135)	(211)	(100)	(1.446)	131.482	92,24%
5	KCP ANAMBAS	430	39.166	12.547	52.143	(1.658)	1.436	1.809	1.586	(2)	(613)	1	(613)	56.019	91,99%
6	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	720	(1.428)	(1.082)	(1.791)	(88)	1.921	(70)	1.764	43.281	83,68%
7	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	323	(2.362)	(7.762)	(9.801)	446	4.864	(840)	4.469	212.099	85,99%
8	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(2.014)	(7.892)	2.851	(7.055)	(495)	(1.064)	(4.955)	(6.514)	137.759	77,47%
9	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.257)	5.516	(5.215)	(956)	1.031	(3.135)	567	(1.538)	131.798	82,01%
10	KCP NATUNA	942	62.562	7.427	70.931	74	1.639	1.588	3.301	4	2.602	(116)	2.490	78.019	94,11%
11	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(2.030)	(4.610)	(2.934)	(9.573)	688	(1.862)	248	(926)	279.251	84,80%
12	KCP BATU AJI	64.855	146.373	124.306	335.534	26.768	22.261	55.504	104.533	1.096	(588)	61	569	262.278	128,15%
13	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(2.596)	14.989	(24.152)	(11.759)	1.545	(2.205)	(374)	(1.033)	304.699	85,18%
14	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	2.302	(23.462)	22.203	1.043	19.485	(3.945)	(14.821)	719	294.368	89,59%
15	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	125.659	8.875	3.035	137.569	158.629	1.321	331	160.281	210.427	154,28%
16	KCP BATAM CENTER	9.360	116.467	45.950	171.777	(327)	20.488	(4.551)	15.610	(2.006)	218	200	(1.587)	179.091	95,03%
17	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	2.194	9.391	28.434	40.019	2.730	(2.491)	(698)	(459)	160.500	110,10%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 14-Nov-25				Growth Mtd 14-Nov-25				Target Posisi 14-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>728.237</b>	<b>1.141.396</b>	<b>455.566</b>	<b>2.325.199</b>	<b>78.317</b>	<b>188.494</b>	<b>224.106</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>290.274</b>	<b>156.041</b>	<b>295.359</b>	<b>741.675</b>	<b>5.687</b>	<b>(24.008)</b>	<b>303.123</b>	<b>284.802</b>	<b>5.791.284</b>	<b>105,29%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	254.317	14.573	430.601	699.492	12.611	581	299.923	313.114	1.472.501	144,67%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	3.643	19.358	13.840	36.841	5.678	(4.619)	386	1.445	308.909	103,53%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	18.033	9.613	3.204	30.850	639	(2.110)	1.016	(455)	119.034	113,97%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(6.950)	(2.084)	(6.864)	(15.898)	(1.794)	(1.301)	(155)	(3.251)	251.482	85,78%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	9.832	52	9.884	-	1.367	(314)	1.054	21.226	60,05%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	1.893	10.656	(980)	11.569	297	1.801	(470)	1.628	126.075	97,40%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.670)	(6.835)	21.523	5.018	2.398	(4.953)	39	(2.516)	147.320	93,67%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(432)	4.292	(14.604)	(10.744)	(283)	3.417	58	3.192	255.167	86,60%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	12.596	2.046	(18.819)	(4.177)	(9.776)	(515)	(374)	(10.666)	296.698	89,40%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(583)	25.839	(2.771)	22.485	340	(4.047)	(617)	(4.324)	285.836	98,67%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	12.078	(3.915)	(1.968)	6.196	1.817	(2.679)	(114)	(976)	188.033	94,10%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	469	22.308	(2.561)	20.216	3.101	499	(151)	3.449	190.622	101,41%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.612	(729)	10.962	12.846	816	(3.918)	4.286	1.184	155.759	99,05%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(11.573)	9.127	(38.295)	(40.741)	(3.932)	3.916	(2.071)	(2.087)	490.444	83,14%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(5.972)	36.391	8.003	38.421	(4.512)	(2.967)	(1.269)	(8.747)	282.239	105,00%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(2.060)	(6.136)	(26.965)	(35.161)	(1.022)	(1.769)	(2.019)	(4.811)	156.578	68,35%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	28.980	14.848	(46.783)	(2.954)	6.017	(3.684)	(419)	1.914	283.286	89,76%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(7.106)	(3.429)	(32.768)	(43.302)	(6.708)	(2.983)	5.389	(4.302)	759.540	87,28%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 14-Nov-25				Growth Mtd 14-Nov-25				Target Posisi 14-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>728.237</b>	<b>1.141.396</b>	<b>455.566</b>	<b>2.325.199</b>	<b>78.317</b>	<b>188.494</b>	<b>224.106</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(20.708)</b>	<b>151.353</b>	<b>98.903</b>	<b>229.549</b>	<b>2.233</b>	<b>25.565</b>	<b>(14.672)</b>	<b>13.126</b>	<b>3.056.908</b>	<b>93,89%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	8.808	21.549	98.007	128.364	(1.688)	691	1.355	358	136.357	181,18%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	(954)	10.829	2.321	12.196	3.088	15.670	(4.124)	14.634	372.059	93,68%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.022)	25.281	19.844	44.103	160	9.268	(8.632)	797	404.913	102,33%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.427)	3.831	30.119	32.524	1.072	(426)	(125)	521	98.268	109,90%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	431	9.894	219	10.544	(1.980)	(2.802)	(501)	(5.284)	110.995	89,72%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	(32)	6.381	(2.393)	3.956	61	(1.373)	(1.760)	(3.071)	210.129	85,47%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(979)	15.192	(272)	13.941	811	3.233	2.573	6.617	191.795	91,12%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.836)	(529)	(3.164)	(7.530)	68	17	10	94	89.374	67,74%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(643)	6.250	(2.267)	3.340	943	794	(62)	1.675	196.180	85,12%
10	KCP MEDAN MARTELAN RAYA	1.890	130.045	44.283	176.218	893	5.156	(2.739)	3.309	603	(7.661)	140	(6.918)	198.093	85,46%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	(7.945)	18.654	72	10.780	2.730	2.755	(2.730)	2.756	220.156	94,66%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	300	3.131	(5.959)	(2.527)	(1.209)	(2.539)	(409)	(4.158)	173.738	86,30%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(246)	6.831	(22.551)	(15.966)	(42)	(632)	54	(619)	94.623	61,28%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.600	2.905	(24.433)	(16.928)	(329)	(1.773)	2	(2.100)	265.027	80,79%
15	KC BINJAI	21.981	173.709	67.591	263.281	(18.654)	15.997	12.101	9.444	(2.057)	10.344	(463)	7.824	295.201	91,84%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 14-Nov-25			Growth Mtd 14-Nov-25			Target Posisi 14-Nov-25	% Penc.		
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>728.237</b>	<b>1.141.396</b>	<b>455.566</b>	<b>2.325.199</b>	<b>78.317</b>	<b>188.494</b>	<b>224.106</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>296.984</b>	<b>547.475</b>	<b>(20.652)</b>	<b>823.807</b>	<b>(103.233)</b>	<b>208.029</b>	<b>(50.395)</b>	<b>54.401</b>	<b>8.188.511</b>	<b>102,35%</b>
1	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(37.946)	1.141	(26.896)	(63.701)	(100.750)	(11.039)	(6.457)	(118.246)	1.509.524	89,53%
2	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	25.013	27.422	1.569	54.004	(3.853)	3.646	2.523	2.315	415.661	105,71%
3	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	459	15.030	(14.574)	915	503	5.624	(10.353)	(4.226)	365.457	92,69%
4	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.773)	11.828	58.787	(5.159)	(1.374)	1.481	1.029	1.135	147.924	85,87%
5	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(930)	12.422	2.467	13.958	(2.268)	517	101	(1.649)	97.046	101,85%
6	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(710)	16.749	5.142	21.180	428	454	(4)	878	94.253	114,71%
7	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(3.830)	20.619	(19.554)	(2.764)	(13.597)	(2.285)	(1.450)	(17.332)	458.220	92,98%
8	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	19.214	14.973	(7.328)	26.858	15.897	(1.147)	(3.013)	11.737	294.543	97,56%
9	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(5.899)	248.752	(2.675)	240.179	(1.540)	199.050	(18.969)	178.541	252.514	186,26%
10	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(1.276)	20.397	(2.067)	17.054	(210)	875	131	796	187.773	100,64%
11	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(911)	15.733	(3.716)	11.106	9	1.281	72	1.362	124.155	100,31%
12	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	1.976	13.895	(13.874)	1.998	(18)	5.211	0	5.194	155.822	92,08%
13	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.343	3.512	5.948	10.803	(56)	(6.670)	0	(6.725)	67.834	101,47%
14	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	356.409	18.731	(44.453)	330.687	103	1.723	(1.839)	(13)	519.351	158,93%
15	KCP PANAM RAYA	24.406	211.820	19.000	255.226	1.418	18.877	1.849	22.144	903	4.621	(859)	4.664	260.756	99,67%
16	KCP RENGAT	2.291	138.652	82.610	223.553	(10.780)	(6.342)	26.011	8.889	115	2.929	(1.679)	1.365	233.023	96,52%
17	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(144)	18.442	9.373	27.672	27	14	149	190	171.085	106,95%
18	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(456)	23.839	9.031	32.414	(2.079)	5.946	(786)	3.081	244.707	104,95%
19	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.367)	7.532	3.082	9.247	(1.047)	1.674	(87)	541	150.636	95,27%
20	KC DURI	2.599	242.522	78.066	323.187	1.140	18.591	(12.946)	6.785	28	7.277	(18)	7.287	346.121	95,48%
21	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(183)	210	170	198	148	(1.395)	216	(1.031)	143.287	90,33%
22	KCP SELAT PANJANG	37	68.177	13.658	81.873	(52)	(7.192)	1.066	(6.177)	(23)	(2.003)	580	(1.445)	95.557	84,17%
23	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	261	36	(1.007)	(710)	22	(3.591)	(540)	(4.108)	136.140	87,96%
24	KCP BANGKINANG	45.153	145.614	26.205	216.972	25.358	12.096	(2.349)	35.105	379	1.583	45	2.007	200.728	109,09%
25	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(5.549)	(4.924)	(1.162)	(11.635)	3.544	(3.279)	404	669	214.497	83,80%
26	KC DUMAI	14.367	346.534	107.552	468.453	5.526	18.861	2.204	26.590	136	(9.112)	(354)	(9.330)	462.917	99,18%
27	KCP SIAK	22.598	107.804	24.716	155.118	11.803	(6.943)	815	5.675	221	327	(122)	425	163.952	94,87%
28	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(6.167)	11.534	(1.354)	4.013	509	1.869	(6.156)	(3.778)	313.587	95,09%
29	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(966)	1.654	5.788	6.476	609	2.447	(2.959)	97	361.440	94,81%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 14-Nov-25				Growth Mtd 14-Nov-25				Target Posisi 14-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>728.237</b>	<b>1.141.396</b>	<b>455.566</b>	<b>2.325.199</b>	<b>78.317</b>	<b>188.494</b>	<b>224.106</b>	<b>490.917</b>	<b>23.173.005</b>	<b>100,28%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(16.020)</b>	<b>165.982</b>	<b>(21.654)</b>	<b>128.307</b>	<b>(900)</b>	<b>(15.498)</b>	<b>11.544</b>	<b>(4.854)</b>	<b>2.887.165</b>	<b>91,38%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	1.039	65.727	(3.649)	63.116	(6.518)	(4.429)	1.221	(9.726)	476.614	105,08%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.108)	3.842	16.601	18.335	18	(3.618)	(1.208)	(4.808)	127.600	96,30%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.624	31.729	(42.575)	778	(1.025)	1.305	9.922	10.202	401.907	91,51%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(463)	18.727	65	18.330	(68)	(848)	174	(743)	108.115	99,50%
5	KCP KISARAN	6.351	174.962	37.313	218.626	489	25.179	8.803	34.472	1.651	(1.609)	1.083	1.126	212.208	103,56%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(6.191)	5.569	(694)	(16)	2.846	1.047	3.877	141.418	84,37%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.550)	4.422	4.247	7.119	140	879	(635)	384	114.824	85,50%
8	KCP SIPIROK	670	48.535	6.815	56.019	502	1.548	(21.727)	(19.676)	(11)	(1.403)	6	(1.408)	91.834	59,47%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.720)	2.993	(6.401)	(10.128)	(16)	355	(99)	240	167.573	81,55%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.957)	9.604	3.564	10.210	(12)	189	(1.501)	(1.324)	116.696	90,95%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	556	12.862	13.215	26.633	387	(2.533)	(158)	(2.303)	195.169	102,05%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(5.926)	7.916	10.626	12.615	(185)	2.475	368	2.657	132.253	92,96%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(7.745)	(5.246)	(4.170)	(17.161)	1.813	(1.419)	533	927	227.605	81,29%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(2.690)	(7.631)	(8.523)	(18.844)	2.941	(8.123)	536	(4.645)	318.836	81,99%





















## Kinerja Pembiayaan Area

Posisi 14-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 14-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.756.627</b>	<b>2.036.514</b>	<b>12,18%</b>	<b>111.519</b>	<b>19.505.935</b>	<b>96,16%</b>	<b>(749.308)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.784.146	936.192	7,90%	(22.292)	13.192.499	96,90%	(408.353)
	PWG (Pawning)	1.161.081	1.975.702	2.017.015	855.934	73,72%	41.313	2.106.569	95,75%	(89.554)
	SME (Small)	1.400.748	1.465.739	1.566.205	165.457	11,81%	100.466	1.598.900	97,96%	(32.695)
	MBG (Micro)	2.310.331	2.397.229	2.389.261	78.930	3,42%	(7.968)	2.607.967	91,61%	(218.707)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.695.842</b>	<b>298.897</b>	<b>12,47%</b>	<b>(9.819)</b>	<b>2.847.472</b>	<b>94,67%</b>	<b>(151.630)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.935.029	165.003	9,32%	(9.064)	1.992.000	97,14%	(56.971)
	PWG (Pawning)	193.140	311.736	315.456	122.316	63,33%	3.720	344.208	91,65%	(28.752)
	SME (Small)	122.962	125.291	121.067	(1.895)	-1,54%	(4.224)	154.342	78,44%	(33.274)
	MBG (Micro)	310.816	324.540	324.289	13.473	4,33%	(250)	356.921	90,86%	(32.632)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.966.063</b>	<b>421.228</b>	<b>16,55%</b>	<b>15.799</b>	<b>3.064.479</b>	<b>96,79%</b>	<b>(98.417)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.145.189	200.398	10,30%	5.894	2.194.090	97,77%	(48.901)
	PWG (Pawning)	252.400	412.261	422.516	170.116	67,40%	10.255	431.397	97,94%	(8.881)
	SME (Small)	188.209	206.868	207.103	18.894	10,04%	235	233.500	88,70%	(26.397)
	MBG (Micro)	159.435	191.840	191.255	31.820	19,96%	(585)	205.492	93,07%	(14.237)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.979.822</b>	<b>339.411</b>	<b>12,85%</b>	<b>12.471</b>	<b>3.079.533</b>	<b>96,76%</b>	<b>(99.711)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.148.763	157.697	7,92%	1.106	2.201.267	97,61%	(52.504)
	PWG (Pawning)	200.888	337.104	343.605	142.716	71,04%	6.500	352.958	97,35%	(9.353)
	SME (Small)	80.398	96.289	102.167	21.769	27,08%	5.878	108.670	94,02%	(6.502)
	MBG (Micro)	368.059	386.301	385.287	17.228	4,68%	(1.014)	416.638	92,48%	(31.351)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.637.401</b>	<b>645.928</b>	<b>10,78%</b>	<b>91.048</b>	<b>6.909.817</b>	<b>96,06%</b>	<b>(272.416)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.175.987	290.086	7,47%	(17.191)	4.332.277	96,39%	(156.290)
	PWG (Pawning)	255.819	508.340	520.366	264.547	103,41%	12.026	563.574	92,33%	(43.207)
	SME (Small)	824.608	794.625	894.274	69.666	8,45%	99.649	886.402	100,89%	7.872
	MBG (Micro)	1.025.144	1.050.210	1.046.774	21.629	2,11%	(3.436)	1.127.564	92,83%	(80.791)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.477.500</b>	<b>331.049</b>	<b>10,52%</b>	<b>2.020</b>	<b>3.604.634</b>	<b>96,47%</b>	<b>(127.135)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.379.178	123.008	5,45%	(3.037)	2.472.864	96,21%	(93.686)
	PWG (Pawning)	258.833	406.261	415.072	156.239	60,36%	8.811	414.433	100,15%	640
	SME (Small)	184.570	242.665	241.593	57.023	30,90%	(1.071)	215.986	111,86%	25.607
	MBG (Micro)	446.877	444.339	441.656	(5.221)	-1,17%	(2.683)	501.352	88,09%	(59.695)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 14-Nov-25					YtD 14-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.935.029</b>	<b>315.456</b>	<b>121.067</b>	<b>324.289</b>	<b>2.695.842</b>	<b>165.003</b>	<b>122.316</b>	<b>(1.895)</b>	<b>13.473</b>	<b>298.897</b>	<b>2.847.472</b>	<b>94,67%</b>
1	KCP TANJUNG BALAI KARIMUN 1	244.621	47.817	47	6.541	299.025	7.018	23.482	(9)	1.460	31.950	296.519	100,85%
2	KCP NATUNA	58.988	5.034	-	-	64.022	9.872	2.451	-	-	12.323	63.694	100,52%
3	KCP BATAM BENGKONG	106.287	9.060	-	35.015	150.361	14.705	2.859	-	3.256	20.820	152.251	98,76%
4	KC BATAM WINDSOR CENTRAL	207.223	43.729	84.537	43.731	379.220	27.592	17.266	1.552	549	46.959	382.934	99,03%
5	KCP BATU AJI	91.284	10.367	-	-	101.651	17.865	3.518	-	-	21.383	109.969	92,44%
6	KCP BATAMINDO	131.039	13.633	-	38.544	183.215	16.931	7.594	-	(2.108)	22.416	181.671	100,85%
7	KCP BATAM BATU AJI	132.249	32.703	2.758	49.889	217.599	5.138	11.827	(543)	3.792	20.214	230.580	94,37%
8	KCP BINTAN CENTER	161.800	22.805	-	11.492	196.096	19.607	8.314	-	(4.009)	23.912	200.528	97,79%
9	KCP BATAM GRAND NIAGA MAS	114.811	14.455	14.663	60.202	204.131	6.333	3.937	4.772	(5.207)	9.835	237.739	85,86%
10	KCP ANAMBAS	59.419	3.131	-	-	62.550	(11.803)	1.896	-	-	(9.906)	67.087	93,24%
11	KCP BATAM CENTER	136.191	30.619	-	35.947	202.757	(967)	12.789	-	1.528	13.350	216.628	93,60%
12	KC TANJUNG PINANG	156.953	34.597	434	9.057	201.040	12.662	11.353	(6.553)	8.350	25.813	214.357	93,79%
13	KCP BATAM BOTANIA GARDEN	78.596	18.735	-	4.178	101.510	10.447	5.214	(695)	1.110	16.076	122.179	83,08%
14	KCP BATAM SEKUPANG	36.714	11.382	634	13.571	62.301	11.338	2.120	634	4.066	18.158	76.836	81,08%
15	KCP TANJUNG UBAN	75.144	6.483	-	16.124	97.750	6.175	3.272	-	686	10.134	103.108	94,80%
16	KCP BATAM RADEN PATAH	143.604	9.981	17.995	-	171.580	12.062	4.144	(1.054)	-	15.151	189.488	90,55%
17	KCP ANAMBAS JEMAJA	107	924	-	-	1.031	28	280	-	-	309	1.903	54,18%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 14-Nov-25					YtD 14-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.145.189</b>	<b>422.516</b>	<b>207.103</b>	<b>191.255</b>	<b>2.966.063</b>	<b>200.398</b>	<b>170.116</b>	<b>18.894</b>	<b>31.820</b>	<b>421.228</b>	<b>3.064.479</b>	<b>96,79%</b>	
1	KCP MEDAN USU	46.987	10.749	2.000	-	59.736	24.700	6.005	2.000	-	32.706	36.708	162,73%	
2	KCP MEDAN SUTOMO	5.379	11.964	-	-	17.342	5.299	10.763	-	-	16.061	18.355	94,48%	
3	KCP MEDAN PANCA BUDI	18.037	5.375	-	-	23.413	9.295	2.303	-	-	11.598	20.791	112,61%	
4	KCP MEDAN ISKANDAR MUDA 1	76.277	35.443	5.842	-	117.562	344	11.714	5.842	(40)	17.860	116.894	100,57%	
5	KCP MEDAN IMAM BONJOL	75.996	6.146	-	4.428	86.569	12.510	3.796	-	4.428	20.734	84.429	102,54%	
6	KC MEDAN KEJAKSAAN	362.957	36.529	88.469	41.151	529.105	36.464	11.313	(5.256)	(3.612)	38.909	544.113	97,24%	
7	KCP MEDAN SIMPANG LIMUN	122.123	25.895	1.724	59	149.802	(984)	7.252	1.724	(17)	7.975	165.365	90,59%	
8	KCP MEDAN MUCHTAR BASRI	149.234	26.590	8.409	74	184.306	12.272	9.580	8.409	(243)	30.018	174.693	105,50%	
9	KCP MEDAN KAMPUNG BARU	116.128	20.462	306	4.981	141.877	7.162	10.144	(1.108)	4.981	21.179	153.716	92,30%	
10	KCP MEDAN PULO BRAYAN	209.570	24.284	4.117	12.097	250.068	19.473	10.393	(392)	2.185	31.659	252.063	99,21%	
11	KCP MEDAN JUANDA	72.454	5.529	593	8.803	87.380	7.492	2.091	(171)	8.610	18.022	90.976	96,05%	
12	KCP MEDAN SUKARAMAI	103.245	31.177	20.120	6.868	161.411	(4.456)	10.779	19.705	6.627	32.656	154.593	104,41%	
13	KC MEDAN GAJAH MADA	130.899	41.239	39.229	2.852	214.219	22.196	17.902	(6.006)	(2.067)	32.026	219.540	97,58%	
14	KCP MEDAN TOMANG ELOK	46.386	18.219	2	4.912	69.519	8.293	5.992	-	4.809	19.095	77.535	89,66%	
15	KCP MEDAN KRAKATAU	116.144	22.687	-	-	138.831	(3.177)	9.137	(4.436)	-	1.524	158.103	87,81%	
16	KC MEDAN S PARMAN	159.997	26.532	21.184	56.017	263.729	30.944	8.750	1.054	2.915	43.663	286.846	91,94%	
17	KCP MEDAN GATOT SUBROTO	157.954	38.735	-	10.609	207.298	10.752	13.098	-	3.109	26.958	208.789	99,29%	
18	KCP MEDAN ADAM MALIK	175.421	34.962	15.108	38.403	263.895	1.820	19.104	(2.471)	134	18.586	300.970	87,68%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 14-Nov-25					YtD 14-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.148.763</b>	<b>343.605</b>	<b>102.167</b>	<b>385.287</b>	<b>2.979.822</b>	<b>157.697</b>	<b>142.716</b>	<b>21.769</b>	<b>17.228</b>	<b>339.411</b>	<b>3.079.533</b>	<b>96,76%</b>
1	KCP CEMARA ASRI	70.114	6.887	2.604	17.874	97.479	20.027	4.716	(625)	53	24.171	96.728	100,78%
2	KCP PANGKALAN BRANDAN	93.158	10.013	-	35.210	138.381	12.457	5.486	-	5.440	23.383	137.665	100,52%
3	KCP MEDAN RING ROAD	105.666	33.425	1.472	9.514	150.077	13.639	10.955	1.099	1.179	26.873	149.339	100,49%
4	KC LUBUK PAKAM	261.084	26.878	4.245	19.488	311.694	13.638	10.513	4.174	4.842	33.166	313.822	99,32%
5	KCP MEDAN SETIA BUDI	209.058	31.752	13.172	12.037	266.019	20.833	12.362	13.144	4.220	50.559	255.396	104,16%
6	KCP MEDAN A.H NASUTION	100.563	36.606	2.851	40.557	180.577	7.918	16.269	2.636	5.655	32.479	174.205	103,66%
7	KC BINJAI	110.730	37.227	25.244	24.283	197.484	12.039	13.282	470	2.342	28.133	206.839	95,48%
8	KCP KABANJAHE	91.859	26.925	-	40.850	159.634	7.408	14.589	-	1.197	23.194	159.605	100,02%
9	KCP MEDAN AKSARA	331.576	26.924	18.598	40.866	417.964	37.284	6.020	1.043	(7.590)	36.756	422.096	99,02%
10	KCP TEBING TINGGI SUDIRMAN 1	238.192	35.077	14.401	33.180	320.849	(10.711)	12.646	(277)	(1.094)	564	362.719	88,46%
11	KCP STABAT KH ZAINUL ARIFIN	145.922	24.754	4.240	37.755	212.672	2.694	12.204	(327)	1.831	16.401	228.928	92,90%
12	KCP MEDAN MARELAN RAYA	96.066	29.375	-	26.641	152.081	(5.043)	12.461	(21)	3.093	10.490	170.846	89,02%
13	KCP MEDAN BELAWAN	132.102	4.756	-	-	136.858	10.661	2.254	-	(14)	12.901	142.391	96,11%
14	KCP PERBAUNGAN	82.834	8.074	739	19.325	110.973	9.577	5.478	739	(447)	15.347	115.565	96,03%
15	KCP BINJAI JAMIN GINTING	79.839	4.931	14.601	27.707	127.079	5.276	3.482	(284)	(3.479)	4.995	143.389	88,63%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 14-Nov-25					YtD 14-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.175.987</b>	<b>520.366</b>	<b>894.274</b>	<b>1.046.774</b>	<b>6.637.401</b>	<b>290.086</b>	<b>264.547</b>	<b>69.666</b>	<b>21.629</b>	<b>645.928</b>	<b>6.909.817</b>	<b>96,06%</b>
1	KCP PEKANBARU RUMBIAI	96.114	12.411	-	14.837	123.362	7.678	7.232	(37)	(4.411)	10.462	153.239	80,50%
2	KC DURI	84.343	20.129	-	29.104	133.576	6.171	10.064	(76)	(7.261)	8.897	160.140	83,41%
3	KCP PEKANBARU SUDIRMAN	154.630	16.781	-	41.725	213.136	2.530	8.078	-	1.022	11.629	250.861	84,96%
4	KCP PANAM RAYA	109.683	13.790	850	44.872	169.195	3.218	7.984	(125)	(5.310)	5.767	192.455	87,91%
5	KCP DUMAI SUKAJADI	136.615	12.256	-	61.669	210.540	1.574	4.283	-	3.251	9.109	235.692	89,33%
6	KCP TELUK KUANTAN	139.962	21.510	2.484	97.027	260.984	5.620	10.789	889	(705)	16.593	289.938	90,01%
7	KCP PEKANBARU NANGKA	144.195	30.660	-	19.266	194.121	8.852	15.423	-	3.116	27.391	210.701	92,13%
8	KCP BAGAN SIAPIAPI	56.317	6.389	-	26.293	88.998	5.592	4.332	-	(2.298)	7.627	96.101	92,61%
9	KCP PANGKALAN KERINCI MAHARAJA	161.213	25.361	1.697	71.371	259.642	8.836	12.534	(1.545)	(1.102)	18.723	280.176	92,67%
10	KCP TEMBILAHAN	104.600	7.226	-	19.411	131.237	(7.275)	5.531	-	466	(1.277)	142.397	92,16%
11	KCP GUNUNG RAYA KANDIS	40.347	8.769	-	48.577	97.693	2.476	5.548	-	3.540	11.564	104.874	93,15%
12	KC PEKANBARU HARAPAN RAYA	239.727	31.498	173.043	20.171	464.440	13.708	11.595	(11.351)	4.364	18.316	494.449	93,93%
13	KCP SELAT PANJANG	84.032	6.790	18	-	90.840	666	5.079	-	(11)	5.734	95.983	94,64%
14	KCP PEKANBARU SUDIRMAN ATAS	290.792	20.458	53.767	30.175	395.191	28.215	10.983	(4.202)	(3.827)	31.169	419.076	94,30%
15	KCP PEKANBARU PANAM	288.074	35.198	25.892	26.081	375.245	3.676	16.885	(7.515)	2.237	15.282	392.871	95,51%
16	KCP UJUNG BATU 1	192.902	8.562	61	70.605	272.130	12.056	5.864	(93)	(5.656)	12.169	285.662	95,26%
17	KC PEKANBARU SUDIRMAN 1	250.186	66.769	595.857	16.335	929.146	10.194	24.466	102.720	5.156	142.536	861.595	107,84%
18	KCP DURI HANG TUAH 1	157.960	7.135	-	22.472	187.567	20.409	5.402	-	(422)	25.389	193.734	96,82%
19	KCP RENGAT	169.086	6.851	-	49.317	225.254	2.895	4.691	-	3.582	11.168	232.426	96,91%
20	KCP BAGAN BATU SUDIRMAN 1	157.553	7.843	1.872	59.834	227.102	7.555	5.779	(386)	4.921	17.869	233.567	97,23%
21	KCP PEKANBARU UIN SUSKA	27.407	2.969	-	-	30.376	11.400	2.241	-	-	13.640	30.669	99,04%
22	KCP PEKANBARU ARIFIN AHMAD	308.279	32.919	16.085	50.785	408.068	42.749	14.401	(5.602)	(5.506)	46.041	413.157	98,77%
23	KCP SIAK	148.731	8.503	1.504	20.647	179.385	7.857	6.416	773	6.193	21.238	181.558	98,80%
24	KCP FLAMBOYAN PETAPAHAN	79.390	9.696	-	60.393	149.479	13.447	7.314	(55)	2.205	22.910	149.899	99,72%
25	KC DUMAI	269.541	48.324	19.933	33.356	371.154	12.730	14.538	(3.243)	1.245	25.269	376.500	98,58%
26	KCP DURI HANG TUAH 2	95.704	19.882	1.210	58.899	175.696	14.842	15.322	(446)	1.090	30.809	174.138	100,89%
27	KCP ROKAN HULU PASIR PANGARAIAN	25.692	6.293	-	17.426	49.412	11.020	5.095	-	9.517	25.631	47.670	103,65%
28	KCP BANGKINANG	141.961	17.957	-	36.125	196.042	20.525	12.169	(38)	6.236	38.892	186.445	105,15%
29	KCP PEKANBARU UIR	20.952	7.438	-	-	28.390	10.874	4.510	-	-	15.383	23.843	119,07%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 14-Nov-25

NO	UNIT KERJA	Posisi 14-Nov-25					YtD 14-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.379.178</b>	<b>415.072</b>	<b>241.593</b>	<b>441.656</b>	<b>3.477.500</b>	<b>123.008</b>	<b>156.239</b>	<b>57.023</b>	<b>(5.221)</b>	<b>331.049</b>	<b>3.604.634</b>	<b>96,47%</b>
1	KCP KOTA PINANG	118.404	6.427	-	23.266	148.096	22.618	4.135	(97)	3.860	30.516	134.397	110,19%
2	KCP GUNUNG TUA	83.589	42.269	116	55.951	181.925	9.738	14.500	(151)	2.138	26.225	185.270	98,19%
3	KCP SIPIROK	93.070	5.811	-	30.174	129.056	4.748	3.060	-	6.027	13.835	130.504	98,89%
4	KC PADANGSIDEMPUAN	212.788	64.569	47.730	33.074	358.161	25.044	22.513	16.822	(1.970)	62.408	347.042	103,20%
5	KCP TANJUNG BALAI	117.084	44.113	75	17.495	178.767	315	15.422	(19)	(1.210)	14.507	191.147	93,52%
6	KCP AEK KANOPAN	138.275	8.855	8	19.964	167.102	(58)	4.773	(44)	3.436	8.107	178.841	93,44%
7	KC SIBOLGA	187.279	28.849	-	19.666	235.794	12.805	13.598	-	608	27.012	239.487	98,46%
8	KC RANTAU PRAPAT	372.224	54.398	83.822	36.699	547.142	(7.219)	19.357	25.706	(6.013)	31.831	574.911	95,17%
9	KC PEMATANGSIANTAR PERINTIS	248.813	47.127	101.657	30.027	427.623	9.328	13.282	15.623	374	38.607	447.429	95,57%
10	KCP PEMATANGSIANTAR SUTOMO	190.098	10.086	8.005	30.508	238.697	22.090	4.295	(689)	(4.068)	21.628	246.378	96,88%
11	KCP PANYABUNGAN	116.225	17.789	52	15.614	149.680	2.038	7.420	(16)	(2.898)	6.545	166.490	89,90%
12	KCP SIBUHUAN	104.945	26.159	-	36.656	167.760	10.928	11.531	-	(994)	21.465	173.460	96,71%
13	KCP KISARAN	186.026	49.073	-	47.163	282.262	18.998	23.166	-	772	42.936	277.021	101,89%
14	KCP INDRAPURA	210.358	9.548	130	21.953	241.989	(8.366)	(813)	(111)	(5.536)	(14.825)	283.811	85,26%

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 14-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 14-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>109.522</b>	<b>170.152</b>	<b>111.082</b>	<b>21.396</b>	<b>412.153</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	12.991	21.302	500	3.515	38.308
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	25.669	36.112	2.830	1.855	66.466
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	20.768	32.258	5.900	3.305	62.232
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	32.158	36.437	101.852	9.666	180.114
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	17.936	44.042	-	3.055	65.033
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>12.991</b>	<b>21.302</b>	<b>500</b>	<b>3.515</b>	<b>38.308</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	35	2.689	-	800	3.524
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	124	3.559	-	180	3.863
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	939	4.236	-	575	5.750
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	819	809	-	-	1.628
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	810	1.803	-	-	2.613
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	585	3.714	-	680	4.979
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	600	1.404	-	350	2.354
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	1.062	332	-	100	1.493
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	1.958	331	-	-	2.289
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	1.667	478	-	610	2.755
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	49	500	-	1.009
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	2.105	684	-	160	2.949
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	480	466	-	60	1.007
15	KCP BATUAJI	3.116	651	-	-	3.766	275	223	-	-	498
16	KCP ANAMBAS	950	323	-	-	1.273	132	324	-	-	456
17	KCP NATUNA	2.935	439	-	-	3.374	920	152	-	-	1.072
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	20	48	-	-	68
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>25.669</b>	<b>36.112</b>	<b>2.830</b>	<b>1.855</b>	<b>66.466</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	3.127	2.559	-	300	5.986
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	7.646	2.925	190	255	11.016
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	3.182	2.167	-	150	5.499
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	1.478	294	2.000	-	3.772
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	309	2.298	-	-	2.607
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	2.191	1.843	-	-	4.034
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	2.050	3.932	-	-	5.982
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	197	4.550	-	200	4.947
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	2.615	3.859	640	-	7.114
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	2.281	-	-	2.381
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	-	2.311	-	-	2.311
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	585	1.816	-	-	2.401
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	210	1.593	-	150	1.953
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	442	130	-	500	1.072
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	678	1.959	-	-	2.637
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.276	-	-	1.276
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	235	38	-	-	273
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	624	279	-	300	1.203
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>20.768</b>	<b>32.258</b>	<b>5.900</b>	<b>3.305</b>	<b>62.232</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	3.115	2.178	5.000	-	10.293
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	2.396	1.931	-	15	4.342
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.599	4.806	-	200	6.604
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	3.388	2.691	-	-	6.079
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	602	2.828	-	1.170	4.600
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	459	3.896	700	-	5.054
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	943	2.763	-	-	3.706
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	1.456	3.445	200	-	5.102
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	175	2.035	-	-	2.210
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.370	3.553	-	250	5.173
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	1.171	463	-	200	1.834
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	868	483	-	1.370	2.721
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	1.251	661	-	-	1.912
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.516	359	-	-	1.875
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	460	167	-	100	727

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 14-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 14-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>32.158</b>	<b>36.437</b>	<b>101.852</b>	<b>9.666</b>	<b>180.114</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	2.090	6.053	101.752	250	<b>110.145</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	358	2.182	-	600	<b>3.140</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	1.883	2.474	-	400	<b>4.757</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.229	3.331	-	360	<b>4.920</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	3.580	3.694	-	200	<b>7.474</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	2.160	3.878	-	-	<b>6.038</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	2.499	36	-	190	<b>2.724</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	1.503	2.218	-	50	<b>3.771</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	480	129	-	500	<b>1.109</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	146	697	-	450	<b>1.293</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	549	157	-	250	<b>957</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	528	124	-	1.261	<b>1.913</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	1.673	2.004	-	-	<b>3.677</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	1.048	783	-	1.100	<b>2.931</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	49	429	-	100	<b>578</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	1.640	151	100	200	<b>2.091</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	1.246	165	-	1.230	<b>2.641</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	754	42	-	900	<b>1.696</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	360	-	200	<b>813</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	920	338	-	575	<b>1.833</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	296	2.086	-	-	<b>2.382</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	1.614	841	-	300	<b>2.755</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	770	103	-	400	<b>1.273</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	300	268	-	-	<b>568</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	3.063	1.965	-	150	<b>5.178</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	315	1.342	-	-	<b>1.656</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	300	420	-	-	<b>720</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	617	75	-	-	<b>692</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	295	92	-	-	<b>387</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>17.936</b>	<b>44.042</b>	-	<b>3.055</b>	<b>65.033</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	2.446	10.717	-	-	<b>13.162</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	609	7.288	-	300	<b>8.197</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	1.457	3.964	-	445	<b>5.866</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	789	5.581	-	550	<b>6.921</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	1.530	3.071	-	300	<b>4.902</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	1.753	3.771	-	200	<b>5.724</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	511	4.776	-	200	<b>5.487</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	490	122	-	-	<b>612</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	2.683	64	-	-	<b>2.747</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	844	1.314	-	100	<b>2.258</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	457	2.940	-	410	<b>3.807</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	1.945	176	-	200	<b>2.321</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	620	87	-	150	<b>857</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	1.802	171	-	-	<b>1.973</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	100	<b>100</b>

## Kinerja Produk Consumer (CFG)

Posisi 14-Nov-2025

NO	UNIT KERJA	Posisi 14-Nov-2025					Growth YtD					Growth Mtd 14-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
	REGION II / MEDAN	8.635.230	1.593.298	577.542	1.978.075	12.784.146	743.666	47.862	120.705	23.958	936.192	(22.292)	13.192.499	96,90%
	AREA BATAM	1.319.800	98.224	82.512	434.493	1.935.029	108.044	2.956	11.719	42.284	165.003	(9.064)	1.992.000	97,14%
1	KCP ANAMBAS	54.555	4.455	137	272	59.419	(11.985)	237	(26)	(29)	(11.803)	(1.034)	64.465	92,17%
2	KCP BATAM CENTER	70.530	25.772	5.729	34.160	136.191	(780)	(1.912)	573	1.152	(967)	(1.062)	146.832	92,75%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	60.888	2.797	995	10.463	75.144	(3.874)	663	440	8.947	6.175	17	77.223	97,31%
5	KCP ANAMBAS JEMAJA	107	-	-	-	107	28	-	-	-	28	19	78	136,04%
6	KCP BATAM GRAND NIAGA MAS	52.811	271	2.766	58.963	114.811	3.112	(10)	1.081	2.151	6.333	(933)	133.187	86,20%
7	KCP BATAM BATU AJI	80.022	2.055	11.085	39.086	132.249	4.210	265	1.474	(812)	5.138	341	140.053	94,43%
8	KCP BATAM SEKUPANG	18.431	734	8.880	8.669	36.714	7.749	495	(1.672)	4.766	11.338	(152)	46.807	78,44%
9	KCP NATUNA	54.608	4.379	-	-	58.988	9.542	330	-	-	9.872	337	58.362	101,07%
10	KCP BATAMINDO	102.460	608	6.211	21.761	131.039	13.016	524	1.493	1.898	16.931	(381)	123.218	106,35%
11	KCP BATAM BENGKONG	72.646	3.771	9.919	19.950	106.287	8.375	(64)	3.707	2.688	14.705	72	102.219	103,98%
12	KCP BATAM BOTANIA GARDEN	41.706	3.342	7.403	26.144	78.596	9.220	(291)	928	589	10.447	(81)	87.246	90,09%
13	KCP TANJUNG BALAI KARIMUN 1	210.214	25.567	1.928	6.912	244.621	78.984	1.068	311	5.636	85.999	(1.668)	246.697	99,16%
14	KC TANJUNG PINANG	132.006	13.371	1.026	10.550	156.953	6.995	2.680	138	2.849	12.662	(1.791)	165.073	95,08%
15	KCP BATU AJI	19.468	12	8.411	63.393	91.284	5.165	12	802	11.886	17.865	(489)	96.758	94,34%
16	KCP BINTAN CENTER	144.379	8.729	3.484	5.208	161.800	18.495	(832)	201	1.743	19.607	(1.570)	153.159	105,64%
17	KCP BATAM RADEN PATAH	66.914	962	6.018	69.710	143.604	17.001	478	(907)	(4.510)	12.062	529	151.764	94,62%
18	KC BATAM WINDSOR CENTRAL	138.054	1.399	8.520	59.250	207.223	15.397	77	3.260	8.858	27.592	(1.219)	198.860	104,21%
	AREA MEDAN KOTA	1.565.640	194.893	71.153	313.503	2.145.189	181.859	10.725	6.163	1.651	200.398	5.894	2.194.090	97,77%
1	KCP MEDAN ADAM MALIK	100.110	5.318	3.885	66.108	175.421	9.806	3.403	(401)	(10.988)	1.820	1.013	191.714	91,50%
2	KCP MEDAN GATOT SUBROTO	135.218	3.638	5.757	13.341	157.954	7.080	681	(1.899)	4.890	10.752	(1.354)	161.418	97,85%
3	KC MEDAN GAJAH MADA	79.080	24.358	6.073	21.388	130.899	16.751	2.853	1.076	1.516	22.196	1.366	121.184	108,02%
4	KCP MEDAN SUKARAMAI	83.356	6.246	3.544	10.099	103.245	(5.815)	878	606	(124)	(4.456)	(668)	119.299	86,54%
5	KCP MEDAN KRAKATAU	88.255	10.076	2.080	15.733	116.144	(5.942)	576	358	1.830	(3.177)	(607)	131.690	88,20%
6	KCP MEDAN TOMANG ELOK	32.984	2.215	4.595	6.592	46.386	8.050	335	(837)	746	8.293	(1.190)	46.389	99,99%
7	KCP MEDAN JUANDA	47.498	5.880	2.409	16.667	72.454	7.101	382	987	(979)	7.492	272	77.036	94,05%
8	KCP MEDAN SUTOMO	2.567	270	1.512	1.031	5.379	2.487	270	1.512	1.031	5.299	(24)	9.385	57,31%
9	KC MEDAN'S PARMAN	124.185	18.446	4.505	12.861	159.997	33.260	76	(681)	(1.711)	30.944	1.153	158.758	100,78%
10	KCP MEDAN KAMPUNG BARU	63.798	30.630	6.474	17.026	116.128	10.523	(2.484)	609	(1.485)	7.162	(647)	126.793	91,59%
11	KCP MEDAN SIMPANG LIMUN	75.886	32.520	3.375	10.342	122.123	3.861	(1.260)	(722)	(2.863)	(984)	(932)	137.225	89,00%
12	KCP MEDAN PULO BRAYAN	162.654	18.879	3.916	24.121	209.570	16.729	604	(147)	2.288	19.473	1.789	205.092	102,18%
13	KCP MEDAN IMAM BONJOL	47.622	202	3.760	24.412	75.996	10.797	10	2.361	(657)	12.510	376	74.615	101,85%
14	KCP MEDAN ISKANDAR MUDA 1	53.221	7.030	2.068	13.958	76.277	9.926	(629)	395	(1.349)	344	(660)	85.579	89,13%
15	KCP MEDAN PANCA BUDI	16.087	92	992	867	18.037	9.132	(2)	(304)	469	9.295	218	17.590	102,54%
16	KCP MEDAN MUCHTAR BASRI	122.365	10.478	2.669	13.722	149.234	11.587	842	1.138	(1.295)	12.272	199	151.758	98,34%
17	KC MEDAN KEJAKSAAN	292.461	17.812	10.606	42.078	362.957	24.215	4.093	(206)	8.361	36.464	4.548	347.257	104,52%
18	KC MEDAN USU	38.294	803	4.733	3.158	46.987	20.310	97	2.321	1.972	24.700	1.042	31.309	150,08%
	AREA MEDAN RAYA	1.599.129	265.357	50.329	233.947	2.148.763	124.472	20.107	16.111	(2.992)	157.697	1.106	2.201.267	97,61%
1	KCP PERBAUNGAN	61.003	17.549	2.682	1.600	82.834	8.956	(1.367)	1.099	888	9.577	803	83.932	98,69%
2	KCP MEDAN MARELAN RAYA	74.042	7.841	2.185	11.998	96.066	(5.067)	(527)	620	(69)	(5.043)	(353)	114.649	83,79%
3	KCP TEBING TINGGI SUDIRMAN 1	143.235	33.329	3.855	57.774	238.192	(2.507)	(3.526)	1.319	(5.997)	(10.711)	(1.018)	271.752	87,65%
4	KCP STABAT KH ZAINUL ARIFIN	96.958	22.515	2.844	23.605	145.922	2.935	2.899	(580)	(2.560)	2.694	(607)	159.883	91,27%
5	KCP MEDAN SETIA BUDI	189.829	5.668	4.982	8.579	209.058	20.665	74	430	(336)	20.833	563	202.408	103,29%
6	KCP MEDAN BELAWAN	118.497	7.616	1.238	4.752	132.102	8.000	1.467	991	202	10.661	(229)	133.806	98,73%
7	KCP MEDAN A.H NASUTION	76.579	3.588	4.889	15.507	100.563	9.062	(113)	1.019	(2.050)	7.918	(366)	103.398	97,26%
8	KCP KABANJAHE	66.205	18.425	870	6.358	91.859	2.450	2.515	622	1.821	7.408	741	95.541	96,15%
9	KCP BINJAI JAMIN GINTING	46.598	8.453	3.120	21.667	79.839	5.061	2.198	2.827	(4.810)	5.276	(208)	87.647	91,09%
10	KCP MEDAN RING ROAD	55.790	13.164	3.581	33.131	105.666	8.191	5.041	744	(337)	13.639	255	103.661	101,93%
11	KC LUBUK PAKAM	220.875	29.656	2.706	7.847	261.084	14.808	523	(479)	(1.215)	13.638	(563)	263.405	99,12%
12	KCP PANGKALAN BRANDAN	65.424	19.279	4.708	3.748	93.158	4.624	764	3.726	3.344	12.457	21	93.313	99,83%
13	KC BINJAI	55.643	34.614	6.446	14.027	110.730	3.734	1.304	2.349	4.549	12.039	876	114.514	96,70%
14	KCP MEDAN AKSARA	279.198	38.712	3.786	9.881	331.576	26.294	8.761	(27)	2.256	37.284	738	309.858	107,01%
15	KCP CEMARA ASRI	49.253	4.949	2.438	13.474	70.114	17.266	(8)	1.448	1.321	20.027	452	63.498	110,42%
	AREA PEKANBARU	2.720.247	558.182	294.407	603.151	4.175.987	222.575	8.488	51.785	7.238	290.086	(17.191)	4.332.277	96,39%
1	KCP DUMAI SUKAJADI	95.567	10.504	14.415	16.129	136.615	(2.686)	(288)	1.697	2.852	1.574	(1.231)	161.244	84,73%
2	KCP PANAM RAYA	56.127	3.342	12.407	37.808	109.683	2.913	1.183	432	(1.310)	3.218	1.020	117.355	93,46%
3	KCP PEKANBARU SUDIRMAN	119.943	13.741	8.318	12.628	154.630	4.944	1.462	102	(3.979)	2.530	(76)	177.569	87,08%
4	KCP PEKANBARU PANAM	234.544	17.902	5.761	29.867	288.074	8.440	(1.722)	19	(3.061)	3.676	(1.187)	293.503	98,15%
5	KCP TEMBILAHAN	41.542	60.229	1.947	882	104.600	6.677	(13.726)	(165)	(60)	(7.275)	(657)	115.242	90,77%
6	KCP SELAT PANJANG	38.283	45.296	200	253	84.032	12	470	200	(16)	666	(966)	91.314	92,02%
7	KC DURI	55.788	7.489	17.135	3.930	84.343	824	(44)	5.065	326	6.171	(326)	93.182	90,51%
8	KCP UJUNG BATU 1	147.345	14.007	26.218	5.332	192.902	6.604	(1.736)	6.014	1.174	12.056	(384)	198.675	97,09%
9	KCP BAGAN SIAPIAPI	40.095	9.823	6.043	356	56.317	2.076	800	3.055	(339)	5.592	268	59.421	94,78%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	19.968	5.292	40.347	2.080	1.524	(1.089)	(39)	2.476	(60)	44.221	91,24%
11	KCP SIAK	99.984	43.339	4.241	1.167	148.731	4.135	2.035	943	744	7.857	(1.090)	153.271	97,04%
12	KCP PANGKALAN KERINCIA MAHARA.	100.789	14.137	5.529	40.759	161.213	10.092	1.889	1.540	(4.685)	8.836	(1.417)	174.288	92,50%
13	KCP TELUK KUANTAN	73.496	41.197	8.716	16.552	139.962	7.032	882	(26)	(2.268)	5.620	546		

## Kinerja Produk Consumer (CFG)

Posisi 14-Nov-2025

NO	UNIT KERJA	Posisi 14-Nov-2025					Growth YtD					Growth Mtd 14-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.066	30.883	3.323	4.086	210.358	(4.681)	(3.878)	65	129	(8.366)	(969)	234.495	89,71%
10	KC SIBOLGA	118.768	64.199	2.307	2.005	187.279	6.905	4.314	1.559	27	12.805	126	189.005	99,09%
11	KCP SIBUHUAN	62.797	39.339	2.544	265	104.945	8.168	1.601	1.242	(83)	10.928	(525)	107.669	97,47%
12	KCP KOTA PINANG	77.532	18.142	6.542	16.188	118.404	19.519	(1.095)	5.251	(1.056)	22.618	769	105.810	111,90%
13	KCP PEMATANGSIANTAR SUTOMO	73.503	11.563	8.170	96.863	190.098	21.444	6.718	2.445	(8.518)	22.090	1.240	185.426	102,52%
14	KC PADANGSIDEMPUAN	153.559	38.110	9.386	11.733	212.788	17.183	2.256	6.279	(674)	25.044	(86)	209.436	101,60%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 14-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 14-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>85.837</b>	<b>3.612</b>	<b>9.100</b>	<b>10.974</b>	<b>109.522</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	9.939	1.771	1.180	100	12.991
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	22.132	150	187	3.200	25.669
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	17.527	160	2.275	806	20.768
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	23.928	1.052	3.396	3.782	32.158
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	12.311	478	2.061	3.086	17.936
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>9.939</b>	<b>1.771</b>	<b>1.180</b>	<b>100</b>	<b>12.991</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	35	-	-	-	35
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	124	-	-	-	124
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.605	500	-	-	2.105
4	KCP BATAM CENTER	760	446	-	230	1.436	485	-	-	100	585
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	225	-	714	-	939
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	819	-	-	-	819
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	132	-	-	-	132
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	600	-	-	-	600
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	810	-	-	-	810
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	595	-	467	-	1.062
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	-	-	480
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	1.324	634	-	-	1.958
14	KCP BATU AJI	630	1.889	597	-	3.116	275	-	-	-	275
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.340	327	-	-	1.667
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	20	-	-	-	20
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>22.132</b>	<b>150</b>	<b>187</b>	<b>3.200</b>	<b>25.669</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	6.640	-	-	1.006	7.646
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.800	-	-	250	2.050
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	585	-	-	-	585
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	2.970	-	-	157	3.127
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	575	-	49	-	624
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	300	-	-	142	442
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	100	-	-	578	678
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	2.191	-	-	-	2.191
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	3.150	-	-	32	3.182
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	-	-	-	-	-
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	-	-	119	190	309
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	1.826	-	19	770	2.615
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	12	150	-	35	197
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	170	-	-	40	210
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	235	-	-	-	235
17	KCP MEDAN USU	2.559	591	998	87	4.235	1.478	-	-	-	1.478
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>17.527</b>	<b>160</b>	<b>2.275</b>	<b>806</b>	<b>20.768</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	3.115	-	-	-	3.115
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	2.396	-	-	-	2.396
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	970	-	201	-	1.171
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	350	-	109	-	459
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	694	-	660	162	1.516
6	KC BINJAI	980	350	428	812	2.570	692	-	607	300	1.599
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.370	-	-	-	1.370
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	460	-	-	-	460
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.140	-	111	-	1.251
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	175	175
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	1.296	160	-	-	1.456
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	3.388	-	-	-	3.388
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	280	-	588	-	868
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	602	-	-	-	602
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	774	-	-	169	943
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>23.928</b>	<b>1.052</b>	<b>3.396</b>	<b>3.782</b>	<b>32.158</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	1.375	610	105	-	2.090
2	KC DUMAI	12.111	-	247	578	12.936	1.130	-	-	99	1.229
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	1.870	-	-	13	1.883
4	KC DURI	1.540	300	1.218	272	3.330	30	-	266	-	296
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	1.067	442	284	367	2.160
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	628	-	-	420	1.048
7	KCP BANGKINANG	3.815	-	640	570	5.025	60	-	-	86	146
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	220	-	138	-	358
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	-	300
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	2.573	-	-	490	3.063
11	KCP SIAK	3.459	-	215	557	4.231	890	-	-	750	1.640
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	2.212	-	187	100	2.499
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	770	-	-	-	770
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	1.049	-	197	-	1.246
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	300	-	-	-	300
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	754	754
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	10	-	318	200	528
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	450	-	30	-	480
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	920	-	-	-	920
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	1.614	-	59	-	1.673
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	1.503	-	-	-	1.503
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	1.020	-	361	233	1.614
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	200	-	115	-	315

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**Pencairan (tanggal 1 s/d tanggal 14-Nov-25)**