

# Kinerja DPK Area per Produk

Posisi 19-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 19-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30 Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.373.033</b>	<b>2.460.557</b>	<b>11,77%</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>	<b>200.027</b>
	GIRO	1.894.366	2.544.286	2.729.854	835.487	44,10%	185.567	2.739.265	99,66%	(9.411)
	TABUNGAN	12.343.531	13.296.434	13.457.151	1.113.620	9,02%	160.718	13.678.155	98,38%	(221.004)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.187.005</b>	<b>1.949.108</b>	<b>13,69%</b>	<b>346.285</b>	<b>16.417.420</b>	<b>98,60%</b>	<b>(230.415)</b>
	DEPOSITO	6.674.579	6.906.038	7.186.028	511.449	7,66%	279.990	6.755.585	106,37%	430.442
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.245.641</b>	<b>396.711</b>	<b>13,92%</b>	<b>138.293</b>	<b>3.249.137</b>	<b>99,89%</b>	<b>(3.496)</b>
	GIRO	238.297	241.473	449.462	211.164	88,61%	207.989	384.203	116,99%	65.259
	TABUNGAN	1.732.891	1.859.030	1.833.819	100.928	5,82%	(25.211)	1.972.158	92,99%	(138.339)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.283.280</b>	<b>312.093</b>	<b>15,83%</b>	<b>182.777</b>	<b>2.356.360</b>	<b>96,90%</b>	<b>(73.080)</b>
	DEPOSITO	877.742	1.006.845	962.361	84.619	9,64%	(44.484)	892.777	107,79%	69.584
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.297.538</b>	<b>941.760</b>	<b>17,58%</b>	<b>484.887</b>	<b>5.791.284</b>	<b>108,74%</b>	<b>506.255</b>
	GIRO	314.972	599.559	722.037	407.066	129,24%	122.478	475.089	151,98%	246.948
	TABUNGAN	2.242.130	2.422.180	2.413.625	171.494	7,65%	(8.555)	2.502.873	96,43%	(89.248)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.135.662</b>	<b>578.560</b>	<b>22,63%</b>	<b>113.923</b>	<b>2.977.962</b>	<b>105,30%</b>	<b>157.700</b>
	DEPOSITO	2.798.677	2.790.913	3.161.876	363.200	12,98%	370.964	2.813.322	112,39%	348.554
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.883.139</b>	<b>242.458</b>	<b>9,18%</b>	<b>26.035</b>	<b>3.056.908</b>	<b>94,32%</b>	<b>(173.769)</b>
	GIRO	155.866	132.926	156.393	526	0,34%	23.467	307.972	50,78%	(151.579)
	TABUNGAN	1.803.617	1.929.405	1.932.508	128.892	7,15%	3.104	2.053.217	94,12%	(120.709)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.088.901</b>	<b>129.418</b>	<b>6,60%</b>	<b>26.570</b>	<b>2.361.189</b>	<b>88,47%</b>	<b>(272.288)</b>
	DEPOSITO	681.198	794.773	794.238	113.040	16,59%	(535)	695.719	114,16%	98.519
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.319.422</b>	<b>762.289</b>	<b>10,09%</b>	<b>(7.117)</b>	<b>8.188.511</b>	<b>101,60%</b>	<b>130.911</b>
	GIRO	1.111.061	1.511.279	1.347.240	236.179	21,26%	(164.038)	1.359.521	99,10%	(12.280)
	TABUNGAN	4.778.169	5.117.615	5.329.335	551.166	11,54%	211.720	5.138.860	103,71%	190.475
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.676.575</b>	<b>787.345</b>	<b>13,37%</b>	<b>47.682</b>	<b>6.498.380</b>	<b>102,74%</b>	<b>178.195</b>
	DEPOSITO	1.667.902	1.697.645	1.642.846	(25.056)	-1,50%	(54.799)	1.690.130	97,20%	(47.284)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.627.293</b>	<b>117.339</b>	<b>4,67%</b>	<b>(15.823)</b>	<b>2.887.165</b>	<b>91,00%</b>	<b>(259.873)</b>
	GIRO	74.169	59.049	54.721	(19.448)	-26,22%	(4.328)	212.481	25,75%	(157.760)
	TABUNGAN	1.786.724	1.968.204	1.947.865	161.141	9,02%	(20.340)	2.011.047	96,86%	(63.183)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>2.002.586</b>	<b>141.693</b>	<b>7,61%</b>	<b>(24.667)</b>	<b>2.223.528</b>	<b>90,06%</b>	<b>(220.942)</b>
	DEPOSITO	649.060	615.862	624.706	(24.354)	-3,75%	8.845	663.637	94,13%	(38.931)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 19-Nov-25				Growth Mtd 19-Nov-25				Target Posisi 19-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>835.487</b>	<b>1.113.620</b>	<b>511.449</b>	<b>2.460.557</b>	<b>185.567</b>	<b>160.718</b>	<b>279.990</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>211.164</b>	<b>100.928</b>	<b>84.619</b>	<b>396.711</b>	<b>207.989</b>	<b>(25.211)</b>	<b>(44.484)</b>	<b>138.293</b>	<b>3.249.137</b>	<b>99,89%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	34.373	50.441	(18.442)	66.373	1.888	(2.066)	(4.385)	(4.563)	379.011	108,31%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	140	639	28.700	29.479	(1.076)	(926)	(9)	(2.011)	87.852	107,86%
3	KCP BATAMINDO	14.957	151.079	138.301	304.336	(1.078)	13.565	17.298	29.785	(3.239)	(3.850)	(28)	(7.116)	301.204	98,68%
4	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	1.294	491	8.011	9.796	(926)	(4.343)	1.080	(4.190)	131.482	90,15%
5	KCP ANAMBAS	430	39.166	12.547	52.143	(1.647)	559	1.809	721	9	(1.490)	2	(1.479)	56.019	90,44%
6	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	801	(947)	(1.082)	(1.229)	(7)	2.402	(70)	2.326	43.281	84,98%
7	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	(387)	(4.947)	(7.582)	(12.917)	(265)	2.278	(660)	1.354	212.099	84,52%
8	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(1.883)	(10.295)	2.848	(9.330)	(364)	(3.467)	(4.958)	(8.790)	137.759	75,82%
9	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.496)	3.966	(5.214)	(2.744)	792	(4.685)	568	(3.326)	131.798	80,65%
10	KCP NATUNA	942	62.562	7.427	70.931	2.441	1.206	1.667	5.314	2.372	2.169	(37)	4.503	78.019	96,69%
11	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(809)	(4.898)	(3.038)	(8.745)	1.909	(2.151)	144	(98)	279.251	85,10%
12	KCP BATU AJI	64.855	146.373	124.306	335.534	26.549	21.595	55.196	103.340	877	(1.254)	(247)	(624)	262.278	127,69%
13	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(2.963)	17.967	(34.108)	(19.104)	1.178	773	(10.330)	(8.379)	304.699	82,77%
14	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	22.784	(25.532)	12.086	9.338	39.967	(6.015)	(24.938)	9.014	294.368	92,41%
15	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	126.515	7.700	3.546	137.761	159.486	146	842	160.474	210.427	154,37%
16	KCP BATAM CENTER	9.360	116.467	45.950	171.777	4.407	16.319	(5.510)	15.216	2.728	(3.950)	(759)	(1.982)	179.091	94,81%
17	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	2.123	13.100	28.434	43.658	2.659	1.218	(697)	3.179	160.500	112,36%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 19-Nov-25				Growth Mtd 19-Nov-25				Target Posisi 19-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>835.487</b>	<b>1.113.620</b>	<b>511.449</b>	<b>2.460.557</b>	<b>185.567</b>	<b>160.718</b>	<b>279.990</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>407.066</b>	<b>171.494</b>	<b>363.200</b>	<b>941.760</b>	<b>122.478</b>	<b>(8.555)</b>	<b>370.964</b>	<b>484.887</b>	<b>5.791.284</b>	<b>108,74%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	376.270	16.345	529.723	922.338	134.563	2.352	399.045	535.960	1.472.501	159,80%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	(2.424)	24.922	8.842	31.341	(388)	946	(4.612)	(4.055)	308.909	101,75%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	17.810	9.836	3.169	30.815	416	(1.887)	981	(490)	119.034	113,94%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(5.548)	(3.491)	(6.878)	(15.917)	(392)	(2.709)	(169)	(3.269)	251.482	85,77%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	9.498	52	9.550	-	1.033	(314)	719	21.226	58,48%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	1.923	10.354	(1.000)	11.277	327	1.499	(490)	1.336	126.075	97,17%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.725)	(6.872)	22.017	5.421	2.344	(4.990)	533	(2.113)	147.320	93,94%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(457)	4.488	(14.097)	(10.066)	(308)	3.614	565	3.870	255.167	86,86%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	11.861	4.104	(20.619)	(4.654)	(10.511)	1.542	(2.174)	(11.143)	296.698	89,24%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(537)	26.780	(2.771)	23.472	386	(3.106)	(617)	(3.336)	285.836	99,02%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	12.094	(3.577)	(2.351)	6.166	1.833	(2.341)	(497)	(1.005)	188.033	94,09%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	(1.835)	27.177	(2.061)	23.281	798	5.367	349	6.514	190.622	103,02%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	4.353	886	8.658	13.897	2.557	(2.303)	1.981	2.235	155.759	99,73%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(12.117)	11.902	(38.293)	(38.507)	(4.476)	6.692	(2.068)	148	490.444	83,60%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(5.304)	34.404	(14.603)	14.497	(3.844)	(4.954)	(23.874)	(32.672)	282.239	96,52%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(862)	(6.217)	(27.375)	(34.453)	176	(1.850)	(2.429)	(4.103)	156.578	68,80%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	27.682	13.559	(47.289)	(6.047)	4.719	(4.973)	(925)	(1.179)	283.286	88,67%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(6.120)	(2.882)	(32.477)	(41.479)	(5.722)	(2.437)	5.680	(2.479)	759.540	87,52%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 19-Nov-25				Growth Mtd 19-Nov-25				Target Posisi 19-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>835.487</b>	<b>1.113.620</b>	<b>511.449</b>	<b>2.460.557</b>	<b>185.567</b>	<b>160.718</b>	<b>279.990</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>526</b>	<b>128.892</b>	<b>113.040</b>	<b>242.458</b>	<b>23.467</b>	<b>3.104</b>	<b>(535)</b>	<b>26.035</b>	<b>3.056.908</b>	<b>94,32%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	6.134	21.925	98.146	126.205	(4.362)	1.067	1.494	(1.801)	136.357	179,60%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	1.609	686	22.259	24.554	5.652	5.527	15.814	26.993	372.059	97,00%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.493)	19.516	14.369	32.393	(311)	3.504	(14.107)	(10.913)	404.913	99,44%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.428)	3.409	30.119	32.100	1.071	(848)	(125)	97	98.268	109,46%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	1.896	9.286	121	11.303	(515)	(3.410)	(600)	(4.525)	110.995	90,40%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	81	4.809	(2.493)	2.398	175	(2.945)	(1.859)	(4.629)	210.129	84,72%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(1.195)	14.547	(622)	12.730	595	2.587	2.223	5.406	191.795	90,49%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.634)	(509)	(3.164)	(7.308)	270	36	10	316	89.374	67,99%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(739)	8.362	(2.267)	5.357	847	2.906	(61)	3.692	196.180	86,15%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	441	7.634	(2.823)	5.252	152	(5.183)	56	(4.975)	198.093	86,45%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	13.320	15.752	35	29.106	23.995	(147)	(2.767)	21.082	220.156	102,98%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	29	1.128	(5.722)	(4.565)	(1.481)	(4.542)	(173)	(6.196)	173.738	85,12%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(245)	6.955	(22.611)	(15.901)	(41)	(508)	(6)	(554)	94.623	61,35%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.729	2.837	(24.484)	(16.918)	(199)	(1.841)	(49)	(2.090)	265.027	80,79%
15	KC BINJAI	21.981	173.709	67.591	263.281	(18.979)	12.555	12.178	5.754	(2.381)	6.901	(386)	4.134	295.201	90,59%

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Kinerja per tanggal 19-Nov-25

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		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>835.487</b>	<b>1.113.620</b>	<b>511.449</b>	<b>2.460.557</b>	<b>185.567</b>	<b>160.718</b>	<b>279.990</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>236.179</b>	<b>551.166</b>	<b>(25.056)</b>	<b>762.289</b>	<b>(164.038)</b>	<b>211.720</b>	<b>(54.799)</b>	<b>(7.117)</b>	<b>8.188.511</b>	<b>101,60%</b>
1	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(103.671)	17.329	(26.704)	(113.046)	(166.475)	5.149	(6.264)	(167.590)	1.509.524	<b>86,26%</b>
2	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	27.538	19.366	1.707	48.611	(1.328)	(4.410)	2.661	(3.078)	415.661	<b>104,41%</b>
3	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	664	9.849	(14.054)	(3.541)	708	443	(9.833)	(8.682)	365.457	<b>91,47%</b>
4	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.746)	11.342	58.787	(5.616)	(1.346)	995	1.029	677	147.924	<b>85,56%</b>
5	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(870)	11.968	2.256	13.354	(2.208)	64	(110)	(2.254)	97.046	<b>101,23%</b>
6	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(615)	19.901	5.148	24.435	524	3.607	2	4.132	94.253	<b>118,16%</b>
7	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(2.775)	24.261	(19.640)	1.846	(12.543)	1.357	(1.537)	(12.722)	458.220	<b>93,98%</b>
8	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	20.615	17.849	(9.226)	29.238	17.299	1.729	(4.912)	14.116	294.543	<b>98,37%</b>
9	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(5.875)	248.666	(4.174)	238.617	(1.516)	198.964	(20.468)	176.980	252.514	<b>185,64%</b>
10	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(1.149)	20.530	(2.141)	17.240	(84)	1.009	57	982	187.773	<b>100,74%</b>
11	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(367)	15.110	(3.715)	11.028	553	658	72	1.283	124.155	<b>100,25%</b>
12	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	1.971	14.267	(13.874)	2.364	(23)	5.584	0	5.561	155.822	<b>92,31%</b>
13	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.433	7.842	5.748	15.023	34	(2.339)	(200)	(2.505)	67.834	<b>107,69%</b>
14	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	356.948	18.227	(45.378)	329.797	641	1.219	(2.764)	(903)	519.351	<b>158,75%</b>
15	KCP PANAM RAYA	24.406	211.820	19.000	255.226	1.498	13.227	1.849	16.574	982	(1.029)	(859)	(906)	260.756	<b>97,53%</b>
16	KCP RENGAT	2.291	138.652	82.610	223.553	(10.781)	(4.102)	26.004	11.121	114	5.169	(1.686)	3.596	233.023	<b>97,48%</b>
17	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(138)	19.518	9.373	28.754	32	1.090	149	1.272	171.085	<b>107,58%</b>
18	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(396)	22.012	9.034	30.650	(2.019)	4.118	(783)	1.317	244.707	<b>104,23%</b>
19	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.397)	6.517	3.092	8.212	(1.077)	659	(77)	(495)	150.636	<b>94,58%</b>
20	KC DURI	2.599	242.522	78.066	323.187	1.256	17.102	(12.846)	5.512	144	5.788	83	6.014	346.121	<b>95,11%</b>
21	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(250)	(39)	155	(134)	82	(1.645)	201	(1.362)	143.287	<b>90,10%</b>
22	KCP SELAT PANJANG	37	68.177	13.658	81.873	(50)	(5.883)	1.072	(4.861)	(21)	(694)	586	(129)	95.557	<b>85,54%</b>
23	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	275	(40)	(1.007)	(772)	37	(3.666)	(539)	(4.169)	136.140	<b>87,92%</b>
24	KCP BANGKINANG	45.153	145.614	26.205	216.972	25.145	13.629	(2.249)	36.524	165	3.115	145	3.425	200.728	<b>109,80%</b>
25	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(6.557)	(5.261)	(1.149)	(12.966)	2.536	(3.616)	417	(663)	214.497	<b>83,18%</b>
26	KC DUMAI	14.367	346.534	107.552	468.453	5.374	12.722	2.273	20.370	(15)	(15.251)	(284)	(15.550)	462.917	<b>97,84%</b>
27	KCP SIAK	22.598	107.804	24.716	155.118	11.813	(6.246)	815	6.382	231	1.023	(121)	1.133	163.952	<b>95,30%</b>
28	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(7.345)	10.949	(1.422)	2.182	(670)	1.284	(6.224)	(5.609)	313.587	<b>94,50%</b>
29	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(370)	553	5.208	5.392	1.205	1.346	(3.539)	(988)	361.440	<b>94,51%</b>

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 19-Nov-25				Growth Mtd 19-Nov-25				Target Posisi 19-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>835.487</b>	<b>1.113.620</b>	<b>511.449</b>	<b>2.460.557</b>	<b>185.567</b>	<b>160.718</b>	<b>279.990</b>	<b>626.275</b>	<b>23.173.005</b>	<b>100,86%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(19.448)</b>	<b>161.141</b>	<b>(24.354)</b>	<b>117.339</b>	<b>(4.328)</b>	<b>(20.340)</b>	<b>8.845</b>	<b>(15.823)</b>	<b>2.887.165</b>	<b>91,00%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	2.206	65.696	(3.609)	64.293	(5.351)	(4.460)	1.262	(8.549)	476.614	105,32%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.157)	1.555	16.826	16.225	(31)	(5.904)	(983)	(6.918)	127.600	94,65%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.597	29.807	(42.475)	(1.070)	(1.052)	(616)	10.022	8.355	401.907	91,05%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(458)	18.966	315	18.824	(64)	(609)	424	(249)	108.115	99,95%
5	KCP KISARAN	6.351	174.962	37.313	218.626	417	25.303	8.303	34.023	1.579	(1.485)	583	678	212.208	103,34%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(7.274)	4.269	(3.077)	(16)	1.763	(253)	1.494	141.418	82,68%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.552)	6.583	4.247	9.277	138	3.039	(635)	2.542	114.824	87,38%
8	KCP SIPIROK	670	48.535	6.815	56.019	575	1.382	(21.727)	(19.770)	62	(1.570)	6	(1.501)	91.834	59,37%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.640)	1.823	(6.800)	(11.618)	64	(815)	(499)	(1.249)	167.573	80,67%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.935)	9.581	3.544	10.189	10	166	(1.521)	(1.345)	116.696	90,94%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	134	13.413	12.715	26.263	(35)	(1.981)	(657)	(2.673)	195.169	101,86%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(3.994)	8.251	10.479	14.736	1.747	2.811	221	4.778	132.253	94,57%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(12.304)	(6.667)	(4.390)	(23.361)	(2.746)	(2.841)	313	(5.273)	227.605	78,57%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(4.266)	(8.409)	(8.753)	(21.428)	1.365	(8.900)	306	(7.229)	318.836	81,18%





















## Kinerja Pembiayaan Area

Posisi 19-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 19-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.814.283</b>	<b>2.094.170</b>	<b>12,52%</b>	<b>169.176</b>	<b>19.505.935</b>	<b>96,45%</b>	<b>(691.652)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.811.232	963.278	8,13%	4.794	13.192.499	97,11%	(381.267)
	PWG (Pawning)	1.161.081	1.975.702	2.053.744	892.663	76,88%	78.042	2.106.569	97,49%	(52.825)
	SME (Small)	1.400.748	1.465.739	1.560.977	160.229	11,44%	95.238	1.598.900	97,63%	(37.923)
	MBG (Micro)	2.310.331	2.397.229	2.388.331	78.000	3,38%	(8.898)	2.607.967	91,58%	(219.637)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.702.255</b>	<b>305.311</b>	<b>12,74%</b>	<b>(3.405)</b>	<b>2.847.472</b>	<b>94,90%</b>	<b>(145.217)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.938.840	168.814	9,54%	(5.253)	1.992.000	97,33%	(53.161)
	PWG (Pawning)	193.140	311.736	320.348	127.208	65,86%	8.612	344.208	93,07%	(23.860)
	SME (Small)	122.962	125.291	119.315	(3.647)	-2,97%	(5.977)	154.342	77,31%	(35.027)
	MBG (Micro)	310.816	324.540	323.753	12.936	4,16%	(787)	356.921	90,71%	(33.169)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.978.380</b>	<b>433.545</b>	<b>17,04%</b>	<b>28.117</b>	<b>3.064.479</b>	<b>97,19%</b>	<b>(86.099)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.151.128	206.336	10,61%	11.832	2.194.090	98,04%	(42.963)
	PWG (Pawning)	252.400	412.261	428.919	176.519	69,94%	16.659	431.397	99,43%	(2.477)
	SME (Small)	188.209	206.868	206.844	18.634	9,90%	(25)	233.500	88,58%	(26.656)
	MBG (Micro)	159.435	191.840	191.490	32.055	20,11%	(350)	205.492	93,19%	(14.002)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.988.640</b>	<b>348.229</b>	<b>13,19%</b>	<b>21.289</b>	<b>3.079.533</b>	<b>97,05%</b>	<b>(90.893)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.149.990	158.924	7,98%	2.333	2.201.267	97,67%	(51.278)
	PWG (Pawning)	200.888	337.104	352.955	152.067	75,70%	15.851	352.958	100,00%	(3)
	SME (Small)	80.398	96.289	100.730	20.332	25,29%	4.441	108.670	92,69%	(7.939)
	MBG (Micro)	368.059	386.301	384.964	16.906	4,59%	(1.337)	416.638	92,40%	(31.674)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.656.339</b>	<b>664.866</b>	<b>11,10%</b>	<b>109.986</b>	<b>6.909.817</b>	<b>96,33%</b>	<b>(253.478)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.187.113	301.211	7,75%	(6.065)	4.332.277	96,65%	(145.164)
	PWG (Pawning)	255.819	508.340	530.407	274.588	107,34%	22.067	563.574	94,11%	(33.167)
	SME (Small)	824.608	794.625	892.552	67.944	8,24%	97.927	886.402	100,69%	6.150
	MBG (Micro)	1.025.144	1.050.210	1.046.267	21.123	2,06%	(3.942)	1.127.564	92,79%	(81.297)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.488.669</b>	<b>342.219</b>	<b>10,88%</b>	<b>13.189</b>	<b>3.604.634</b>	<b>96,78%</b>	<b>(115.965)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.384.162	127.992	5,67%	1.947	2.472.864	96,41%	(88.702)
	PWG (Pawning)	258.833	406.261	421.114	162.281	62,70%	14.853	414.433	101,61%	6.682
	SME (Small)	184.570	242.665	241.536	56.966	30,86%	(1.128)	215.986	111,83%	25.550
	MBG (Micro)	446.877	444.339	441.857	(5.021)	-1,12%	(2.482)	501.352	88,13%	(59.495)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 19-Nov-25					YtD 19-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.938.840</b>	<b>320.348</b>	<b>119.315</b>	<b>323.753</b>	<b>2.702.255</b>	<b>168.814</b>	<b>127.208</b>	<b>(3.647)</b>	<b>12.936</b>	<b>305.311</b>	<b>2.847.472</b>	<b>94,90%</b>
1	KCP TANJUNG BALAI KARIMUN 1	244.474	48.561	47	6.542	299.624	6.871	24.226	(9)	1.461	32.548	296.519	101,05%
2	KCP NATUNA	58.987	5.200	-	-	64.188	9.871	2.617	-	-	12.489	63.694	100,78%
3	KCP BATAM BENGKONG	107.092	9.039	-	35.177	151.309	15.511	2.838	-	3.418	21.767	152.251	99,38%
4	KC BATAM WINDSOR CENTRAL	207.701	44.032	83.510	43.939	379.182	28.069	17.569	525	758	46.922	382.934	99,02%
5	KCP BATU AJI	91.554	10.565	-	-	102.120	18.135	3.716	-	-	21.851	109.969	92,86%
6	KCP BATAMINDO	130.433	13.939	-	38.301	182.673	16.325	7.901	-	(2.351)	21.874	181.671	100,55%
7	KCP BATAM BATU AJI	132.789	33.518	2.702	49.694	218.704	5.678	12.643	(599)	3.597	21.319	230.580	94,85%
8	KCP BINTAN CENTER	162.852	23.212	-	11.433	197.497	20.659	8.722	-	(4.068)	25.313	200.528	98,49%
9	KCP BATAM GRAND NIAGA MAS	114.707	14.648	14.657	59.809	203.821	6.230	4.129	4.766	(5.600)	9.525	237.739	85,73%
10	KCP ANAMBAS	59.545	3.128	-	-	62.673	(11.677)	1.893	-	-	(9.784)	67.087	93,42%
11	KCP BATAM CENTER	136.317	31.171	-	35.761	203.249	(841)	13.340	-	1.342	13.841	216.628	93,82%
12	KC TANJUNG PINANG	157.373	34.856	14	9.330	201.572	13.082	11.612	(6.973)	8.624	26.345	214.357	94,04%
13	KCP BATAM BOTANIA GARDEN	78.746	18.699	-	4.171	101.615	10.596	5.178	(695)	1.102	16.181	122.179	83,17%
14	KCP BATAM SEKUPANG	36.658	11.513	634	13.492	62.297	11.281	2.251	634	3.987	18.154	76.836	81,08%
15	KCP TANJUNG UBAN	75.130	6.826	-	16.104	98.059	6.161	3.615	-	666	10.443	103.108	95,10%
16	KCP BATAM RADEN PATAH	144.255	10.510	17.751	-	172.516	12.713	4.672	(1.297)	-	16.087	189.488	91,04%
17	KCP ANAMBAS JEMAJA	227	931	-	-	1.158	148	287	-	-	435	1.903	60,84%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 19-Nov-25					YtD 19-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.151.128</b>	<b>428.919</b>	<b>206.844</b>	<b>191.490</b>	<b>2.978.380</b>	<b>206.336</b>	<b>176.519</b>	<b>18.634</b>	<b>32.055</b>	<b>433.545</b>	<b>3.064.479</b>	<b>97,19%</b>	
1	KCP MEDAN USU	46.106	10.794	2.000	-	58.899	23.819	6.050	2.000	-	31.869	36.708	160,45%	
2	KCP MEDAN SUTOMO	5.372	11.931	-	-	17.303	5.292	10.730	-	-	16.022	18.355	94,27%	
3	KCP MEDAN PANCA BUDI	18.623	5.526	-	-	24.148	9.880	2.453	-	-	12.333	20.791	116,14%	
4	KCP MEDAN ISKANDAR MUDA 1	76.235	35.661	5.842	-	117.738	302	11.932	5.842	(40)	18.036	116.894	100,72%	
5	KCP MEDAN IMAM BONJOL	75.988	6.345	-	4.428	86.761	12.502	3.996	-	4.428	20.926	84.429	102,76%	
6	KC MEDAN KEJAKSAAN	361.145	37.192	88.466	40.975	527.777	34.653	11.976	(5.259)	(3.788)	37.582	544.113	97,00%	
7	KCP MEDAN SIMPANG LIMUN	123.089	26.138	1.724	59	151.009	(19)	7.495	1.724	(17)	9.183	165.365	91,32%	
8	KCP MEDAN MUCHTAR BASRI	150.302	27.236	8.409	73	186.020	13.340	10.226	8.409	(244)	31.731	174.693	106,48%	
9	KCP MEDAN KAMPUNG BARU	116.450	21.465	306	4.960	143.180	7.484	11.147	(1.108)	4.960	22.482	153.716	93,15%	
10	KCP MEDAN PULO BRAYAN	211.612	24.311	4.117	12.079	252.118	21.515	10.421	(392)	2.166	33.710	252.063	100,02%	
11	KCP MEDAN JUANDA	72.452	5.525	593	9.226	87.796	7.489	2.087	(171)	9.033	18.438	90.976	96,51%	
12	KCP MEDAN SUKARAMAI	103.289	31.171	20.120	6.848	161.428	(4.412)	10.773	19.705	6.607	32.673	154.593	104,42%	
13	KC MEDAN GAJAH MADA	131.194	42.173	39.003	2.849	215.220	22.492	18.836	(6.232)	(2.069)	33.026	219.540	98,03%	
14	KCP MEDAN TOMANG ELOK	46.689	18.930	2	5.257	70.878	8.595	6.703	-	5.155	20.453	77.535	91,41%	
15	KCP MEDAN KRAKATAU	117.050	23.055	-	-	140.105	(2.272)	9.506	(4.436)	-	2.798	158.103	88,62%	
16	KC MEDAN S PARMAN	160.987	26.738	21.173	55.868	264.766	31.934	8.956	1.043	2.767	44.700	286.846	92,30%	
17	KCP MEDAN GATOT SUBROTO	159.617	39.053	-	10.561	209.231	12.415	13.415	-	3.061	28.892	208.789	100,21%	
18	KCP MEDAN ADAM MALIK	174.929	35.676	15.087	38.307	264.000	1.328	19.817	(2.492)	37	18.691	300.970	87,72%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 19-Nov-25					YtD 19-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.149.990</b>	<b>352.955</b>	<b>100.730</b>	<b>384.964</b>	<b>2.988.640</b>	<b>158.924</b>	<b>152.067</b>	<b>20.332</b>	<b>16.906</b>	<b>348.229</b>	<b>3.079.533</b>	<b>97,05%</b>
1	KCP CEMARA ASRI	70.013	7.854	2.189	17.916	97.972	19.927	5.683	(1.039)	94	24.664	96.728	101,29%
2	KCP PANGKALAN BRANDAN	92.972	10.124	-	35.054	138.151	12.271	5.597	-	5.285	23.153	137.665	100,35%
3	KCP MEDAN RING ROAD	105.669	33.865	1.472	9.470	150.477	13.642	11.395	1.099	1.136	27.272	149.339	100,76%
4	KC LUBUK PAKAM	261.705	26.851	4.244	19.540	312.340	14.259	10.486	4.172	4.894	33.812	313.822	99,53%
5	KCP MEDAN SETIA BUDI	209.690	34.545	12.203	11.976	268.415	21.465	15.155	12.175	4.160	52.955	255.396	105,10%
6	KCP MEDAN A.H NASUTION	100.747	36.423	2.851	40.735	180.756	8.101	16.086	2.636	5.833	32.657	174.205	103,76%
7	KC BINJAI	110.700	37.922	25.235	24.629	198.487	12.008	13.978	461	2.688	29.136	206.839	95,96%
8	KCP KABANJAHE	91.883	27.160	-	40.653	159.696	7.432	14.823	-	999	23.255	159.605	100,06%
9	KCP MEDAN AKSARA	331.955	26.976	18.598	40.479	418.008	37.663	6.072	1.043	(7.977)	36.800	422.096	99,03%
10	KCP TEBING TINGGI SUDIRMAN 1	238.051	36.262	14.357	33.107	321.777	(10.853)	13.832	(321)	(1.167)	1.492	362.719	88,71%
11	KCP STABAT KH ZAINUL ARIFIN	145.763	25.546	4.240	37.767	213.316	2.535	12.996	(327)	1.843	17.046	228.928	93,18%
12	KCP MEDAN MARELAN RAYA	95.916	31.222	-	26.569	153.707	(5.192)	14.309	(21)	3.021	12.117	170.846	89,97%
13	KCP MEDAN BELAWAN	132.394	4.787	-	-	137.181	10.954	2.284	-	(14)	13.224	142.391	96,34%
14	KCP PERBAUNGAN	82.991	8.069	739	19.239	111.038	9.733	5.473	739	(533)	15.412	115.565	96,08%
15	KCP BINJAI JAMIN GINTING	79.541	5.347	14.601	27.829	127.319	4.978	3.898	(284)	(3.357)	5.235	143.389	88,79%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 19-Nov-25					YtD 19-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.187.113</b>	<b>530.407</b>	<b>892.552</b>	<b>1.046.267</b>	<b>6.656.339</b>	<b>301.211</b>	<b>274.588</b>	<b>67.944</b>	<b>21.123</b>	<b>664.866</b>	<b>6.909.817</b>	<b>96,33%</b>
1	KCP PEKANBARU RUMBIAI	96.805	12.545	-	14.788	124.138	8.369	7.367	(37)	(4.460)	11.237	153.239	81,01%
2	KC DURI	84.548	20.687	-	28.945	134.180	6.376	10.621	(76)	(7.420)	9.501	160.140	83,79%
3	KCP PEKANBARU SUDIRMAN	154.937	17.249	-	42.017	214.203	2.836	8.546	-	1.314	12.696	250.861	85,39%
4	KCP PANAM RAYA	109.461	13.794	850	44.671	168.777	2.996	7.988	(125)	(5.511)	5.349	192.455	87,70%
5	KCP DUMAI SUKAJADI	136.596	12.491	-	61.542	210.629	1.556	4.518	-	3.124	9.198	235.692	89,37%
6	KCP TELUK KUANTAN	140.749	21.965	2.484	96.789	261.987	6.407	11.243	889	(944)	17.596	289.938	90,36%
7	KCP PEKANBARU NANGKA	144.167	31.585	-	19.183	194.934	8.824	16.347	-	3.033	28.204	210.701	92,52%
8	KCP BAGAN SIAPIAPI	56.392	6.470	-	26.116	88.979	5.667	4.414	-	(2.474)	7.607	96.101	92,59%
9	KCP PANGKALAN KERINCI MAHARAJA	161.914	25.903	1.697	71.323	260.838	9.537	13.077	(1.545)	(1.150)	19.919	280.176	93,10%
10	KCP TEMBILAHAN	104.596	7.351	-	19.059	131.006	(7.279)	5.657	-	114	(1.508)	142.397	92,00%
11	KCP GUNUNG RAYA KANDIS	40.273	8.959	-	48.694	97.925	2.402	5.738	-	3.656	11.796	104.874	93,37%
12	KC PEKANBARU HARAPAN RAYA	239.765	32.367	171.608	20.216	463.957	13.746	12.465	(12.786)	4.409	17.834	494.449	93,83%
13	KCP SELAT PANJANG	84.236	6.831	18	-	91.085	869	5.120	-	(11)	5.979	95.983	94,90%
14	KCP PEKANBARU SUDIRMAN ATAS	290.521	20.746	53.767	30.033	395.066	27.944	11.270	(4.202)	(3.969)	31.043	419.076	94,27%
15	KCP PEKANBARU PANAM	288.340	35.605	26.346	25.976	376.268	3.942	17.293	(7.061)	2.132	16.305	392.871	95,77%
16	KCP UJUNG BATU 1	193.776	8.775	61	70.643	273.255	12.930	6.076	(93)	(5.618)	13.295	285.662	95,66%
17	KC PEKANBARU SUDIRMAN 1	250.935	68.302	595.154	16.274	930.666	10.943	26.000	102.017	5.095	144.055	861.595	108,02%
18	KCP DURI HANG TUAH 1	158.747	7.316	-	22.182	188.245	21.196	5.583	-	(712)	26.066	193.734	97,17%
19	KCP RENGAT	168.791	6.795	-	49.792	225.378	2.599	4.635	-	4.058	11.292	232.426	96,97%
20	KCP BAGAN BATU SUDIRMAN 1	158.375	7.924	1.871	59.735	227.905	8.377	5.861	(388)	4.822	18.672	233.567	97,58%
21	KCP PEKANBARU UIN SUSKA	28.064	3.104	-	-	31.168	12.056	2.376	-	-	14.432	30.669	101,63%
22	KCP PEKANBARU ARIFIN AHMAD	310.147	33.232	16.075	50.734	410.188	44.618	14.713	(5.613)	(5.557)	48.161	413.157	99,28%
23	KCP SIAK	149.100	8.541	1.504	20.652	179.798	8.227	6.453	773	6.198	21.651	181.558	99,03%
24	KCP FLAMBOYAN PETAPAHAN	79.389	9.927	-	60.320	149.636	13.446	7.545	(55)	2.132	23.067	149.899	99,82%
25	KC DUMAI	270.076	48.480	19.933	33.183	371.671	13.264	14.694	(3.243)	1.072	25.787	376.500	98,72%
26	KCP DURI HANG TUAH 2	95.654	20.685	1.184	59.611	177.133	14.792	16.125	(472)	1.803	32.247	174.138	101,72%
27	KCP ROKAN HULU PASIR PANGARAIAN	26.212	6.309	-	17.778	50.299	11.540	5.110	-	9.869	26.519	47.670	105,52%
28	KCP BANGKINANG	143.578	18.747	-	36.010	198.334	22.142	12.959	(38)	6.121	41.184	186.445	106,38%
29	KCP PEKANBARU UIR	20.966	7.722	-	-	28.688	10.888	4.794	-	-	15.682	23.843	120,32%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 19-Nov-25

NO	UNIT KERJA	Posisi 19-Nov-25					YtD 19-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.384.162</b>	<b>421.114</b>	<b>241.536</b>	<b>441.857</b>	<b>3.488.669</b>	<b>127.992</b>	<b>162.281</b>	<b>56.966</b>	<b>(5.021)</b>	<b>342.219</b>	<b>3.604.634</b>	<b>96,78%</b>
1	KCP KOTA PINANG	118.461	6.454	-	23.287	148.201	22.675	4.163	(97)	3.881	30.622	134.397	110,27%
2	KCP GUNUNG TUA	83.994	43.189	116	55.746	183.045	10.143	15.420	(151)	1.933	27.345	185.270	98,80%
3	KCP SIPIROK	93.059	5.815	-	30.202	129.076	4.737	3.064	-	6.055	13.856	130.504	98,91%
4	KC PADANGSIDEMPUAN	213.802	64.820	47.674	32.920	359.216	26.058	22.763	16.766	(2.123)	63.464	347.042	103,51%
5	KCP TANJUNG BALAI	117.211	45.172	75	17.428	179.887	442	16.481	(19)	(1.277)	15.627	191.147	94,11%
6	KCP AEK KANOPAN	137.841	8.809	6	19.885	166.542	(492)	4.727	(46)	3.357	7.547	178.841	93,12%
7	KC SIBOLGA	187.968	29.420	-	19.729	237.117	13.494	14.170	-	671	28.335	239.487	99,01%
8	KC RANTAU PRAPAT	372.992	54.970	83.822	36.475	548.259	(6.450)	19.929	25.706	(6.236)	32.948	574.911	95,36%
9	KC PEMATANGSIANTAR PERINTIS	249.733	47.809	101.657	30.008	429.206	10.248	13.965	15.623	355	40.190	447.429	95,93%
10	KCP PEMATANGSIANTAR SUTOMO	190.015	10.230	8.005	30.607	238.857	22.006	4.439	(689)	(3.968)	21.788	246.378	96,95%
11	KCP PANYABUNGAN	116.630	17.864	52	15.768	150.314	2.444	7.495	(16)	(2.743)	7.180	166.490	90,28%
12	KCP SIBUHUAN	105.248	27.083	-	36.912	169.242	11.232	12.455	-	(739)	22.947	173.460	97,57%
13	KCP KISARAN	186.285	49.786	-	47.630	283.701	19.257	23.878	-	1.239	44.374	277.021	102,41%
14	KCP INDRAPURA	210.923	9.693	130	21.831	242.577	(7.801)	(668)	(111)	(5.658)	(14.238)	283.811	85,47%

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 19-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 19-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>159.559</b>	<b>243.168</b>	<b>111.532</b>	<b>33.766</b>	<b>548.025</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	20.648	31.653	500	5.345	58.146
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	37.968	50.644	2.830	2.655	94.097
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	26.391	49.289	5.900	5.125	86.706
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	48.486	52.730	102.302	15.276	218.794
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	26.067	58.851	-	5.365	90.282
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>20.648</b>	<b>31.653</b>	<b>500</b>	<b>5.345</b>	<b>58.146</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	895	3.716	-	1.360	5.971
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	586	4.793	-	480	5.859
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	1.589	6.095	-	775	8.459
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	919	2.018	-	25	2.962
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	2.800	2.483	-	-	5.283
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	1.115	5.055	-	680	6.850
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	1.056	2.144	-	350	3.550
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	1.984	371	-	435	2.790
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	3.008	893	-	-	3.901
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	1.667	729	-	810	3.206
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	212	500	-	1.172
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	2.105	1.028	-	210	3.343
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	480	871	-	220	1.571
15	KCP BATUAJI	3.116	651	-	-	3.766	644	493	-	-	1.137
16	KCP ANAMBAS	950	323	-	-	1.273	280	324	-	-	604
17	KCP NATUNA	2.935	439	-	-	3.374	920	370	-	-	1.290
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	140	59	-	-	199
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>37.968</b>	<b>50.644</b>	<b>2.830</b>	<b>2.655</b>	<b>94.097</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	4.477	3.342	-	300	8.119
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	8.121	4.144	190	255	12.710
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	5.799	2.617	-	150	8.566
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	1.478	416	2.000	-	3.894
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	389	3.534	-	-	3.922
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	3.273	2.829	-	-	6.102
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	2.150	5.042	-	-	7.192
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	2.772	6.253	-	200	9.225
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	3.295	5.918	640	-	9.853
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	3.067	-	-	3.167
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	995	2.927	-	-	3.922
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	935	3.150	-	-	4.085
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	570	2.445	-	500	3.515
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	442	130	-	950	1.522
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	1.723	2.630	-	-	4.353
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.518	-	-	1.518
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	825	197	-	-	1.022
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	624	486	-	300	1.410
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>26.391</b>	<b>49.289</b>	<b>5.900</b>	<b>5.125</b>	<b>86.706</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	4.432	2.601	5.000	-	12.033
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	3.196	2.436	-	140	5.772
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.599	6.548	-	700	8.846
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	4.793	6.817	-	-	11.610
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	722	3.964	-	1.340	6.026
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	669	4.740	700	300	6.409
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	1.125	4.504	-	150	5.779
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	2.346	4.838	200	-	7.385
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	313	4.669	-	-	4.982
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.396	4.313	-	350	6.059
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	1.221	1.435	-	300	2.955
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	868	651	-	1.495	3.014
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	1.576	702	-	-	2.278
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.676	472	-	-	2.149
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	460	599	-	350	1.409

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 19-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 19-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>48.486</b>	<b>52.730</b>	<b>102.302</b>	<b>15.276</b>	<b>218.794</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	2.947	8.657	101.752	250	<b>113.606</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	358	3.338	-	600	<b>4.296</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	2.191	3.693	-	600	<b>6.484</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.794	4.099	-	460	<b>6.353</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	5.802	4.692	-	500	<b>10.994</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	2.736	4.982	450	-	<b>8.169</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	4.269	255	-	190	<b>4.714</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	2.515	3.177	-	350	<b>6.041</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	1.350	213	-	700	<b>2.263</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	1.824	1.600	-	550	<b>3.974</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	1.095	179	-	650	<b>1.924</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	538	637	-	1.361	<b>2.536</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	1.773	2.560	-	-	<b>4.334</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	1.410	1.355	-	1.600	<b>4.365</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	84	1.325	-	1.300	<b>2.709</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	2.110	256	100	300	<b>2.766</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	2.237	422	-	1.660	<b>4.319</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	754	64	-	1.650	<b>2.468</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	576	-	580	<b>1.408</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	1.105	639	-	825	<b>2.569</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	737	2.874	-	-	<b>3.611</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	1.814	1.195	-	300	<b>3.309</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	870	199	-	400	<b>1.469</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	386	398	-	-	<b>784</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	4.018	2.700	-	450	<b>7.168</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	1.089	1.583	-	-	<b>2.672</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	830	462	-	-	<b>1.292</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	642	367	-	-	<b>1.009</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	954	233	-	-	<b>1.187</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>26.067</b>	<b>58.851</b>	-	<b>5.365</b>	<b>90.282</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	3.662	13.594	-	-	<b>17.257</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	942	8.654	-	1.050	<b>10.647</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	2.285	5.850	-	445	<b>8.580</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	1.773	7.469	-	550	<b>9.791</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	2.625	4.750	-	400	<b>7.775</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	3.103	4.836	-	350	<b>8.289</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	666	6.568	-	200	<b>7.434</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	1.450	325	-	-	<b>1.775</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	2.778	244	-	220	<b>3.242</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	1.366	1.664	-	350	<b>3.380</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	770	4.301	-	910	<b>5.981</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	2.135	279	-	200	<b>2.614</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	620	101	-	320	<b>1.041</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	1.891	216	-	70	<b>2.177</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	200	<b>200</b>

# Kinerja Produk Consumer (CFG)

Posisi 19-Nov-2025

NO	UNIT KERJA	Posisi 19-Nov-2025					Growth YTD					Growth Mtd 19-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.658.835	1.597.228	576.695	1.978.474	12.811.232	767.271	51.792	119.858	24.357	963.278	4.794	13.192.499	97,11%
	AREA BATAM	1.323.679	98.311	82.007	434.843	1.938.840	111.922	3.043	11.214	42.634	168.814	(5.253)	1.992.000	97,33%
1	KCP ANAMBAS	54.681	4.455	137	272	59.545	(11.859)	237	(26)	(29)	(11.677)	(908)	64.465	92,37%
2	KCP BATAM CENTER	70.736	25.772	5.703	34.106	136.317	(574)	(1.912)	547	1.098	(841)	(936)	146.832	92,84%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	60.885	2.797	990	10.458	75.130	(3.878)	662	435	8.942	6.161	3	77.223	97,29%
5	KCP ANAMBAS JEMAJA	227	-	-	-	227	148	-	-	-	148	139	78	289,20%
6	KCP BATAM GRAND NIAGA MAS	52.801	267	2.749	58.891	114.707	3.101	(13)	1.063	2.079	6.230	(1.036)	133.187	86,13%
7	KCP BATAM BATU AJI	80.632	2.055	11.025	39.077	132.789	4.820	265	1.414	(821)	5.678	881	140.053	94,81%
8	KCP BATAM SEKUPANG	18.419	734	8.841	8.664	36.658	7.736	495	(1.711)	4.761	11.281	(208)	46.807	78,32%
9	KCP NATUNA	54.608	4.379	-	-	58.987	9.542	330	-	-	9.871	336	58.362	101,07%
10	KCP BATAMINDO	102.073	608	6.005	21.747	130.433	12.630	524	1.287	1.884	16.325	(987)	123.218	105,86%
11	KCP BATAM BENGKONG	73.161	3.771	9.900	20.259	107.092	8.890	(64)	3.689	2.997	15.511	878	102.219	104,77%
12	KCP BATAM BOTANIA GARDEN	41.923	3.342	7.358	26.122	78.746	9.437	(291)	883	567	10.596	69	87.246	90,26%
13	KCP TANJUNG BALAI KARIMUN 1	210.074	25.567	1.923	6.911	244.474	78.844	1.068	306	5.635	85.852	(1.815)	246.697	99,10%
14	KC TANJUNG PINANG	132.337	13.463	1.025	10.548	157.373	7.326	2.772	138	2.847	13.082	(1.371)	165.073	95,34%
15	KCP BATU AJI	19.421	12	8.381	63.740	91.554	5.119	12	772	12.233	18.135	(218)	96.758	94,62%
16	KCP BINTAN CENTER	145.435	8.729	3.480	5.208	162.852	19.551	(832)	198	1.743	20.659	(518)	153.159	106,33%
17	KCP BATAM RADEN PATAH	67.739	962	6.001	69.553	144.255	17.826	478	(924)	(4.667)	12.713	1.180	151.764	95,05%
18	KC BATAM WINDSOR CENTRAL	138.527	1.399	8.488	59.287	207.701	15.870	77	3.228	8.895	28.069	(742)	198.860	104,45%
	AREA MEDAN KOTA	1.571.245	195.114	70.423	314.346	2.151.128	187.463	10.946	5.433	2.494	206.336	11.832	2.194.090	98,04%
1	KCP MEDAN ADAM MALIK	99.654	5.318	3.871	66.087	174.929	9.350	3.403	(416)	(11.009)	1.328	521	191.714	91,24%
2	KCP MEDAN GATOT SUBROTO	135.790	3.638	5.712	14.477	159.617	7.652	681	(1.944)	6.026	12.415	310	161.418	98,88%
3	KC MEDAN GAJAH MADA	79.406	24.358	6.053	21.377	131.194	17.078	2.853	1.057	1.504	22.492	1.662	121.184	108,26%
4	KCP MEDAN SUKARAMAI	83.420	6.246	3.529	10.094	103.289	(5.751)	878	590	(128)	(4.412)	(624)	119.299	86,58%
5	KCP MEDAN KRAKATAU	89.166	10.076	2.076	15.733	117.050	(5.031)	576	353	1.830	(2.272)	299	131.690	88,88%
6	KCP MEDAN TOMANG ELOK	33.334	2.215	4.548	6.592	46.689	8.401	335	(885)	745	8.595	(888)	46.389	100,65%
7	KCP MEDAN JUANDA	47.497	5.880	2.407	16.667	72.452	7.100	382	985	(979)	7.489	270	77.036	94,05%
8	KCP MEDAN SUTOMO	2.567	270	1.505	1.031	5.372	2.487	270	1.505	1.031	5.292	(31)	9.385	57,24%
9	KC MEDAN S PARMAN	125.222	18.443	4.482	12.839	160.987	34.298	73	(704)	(1.732)	31.934	2.143	158.758	101,40%
10	KCP MEDAN KAMPUNG BARU	64.144	30.630	6.459	17.017	116.450	10.868	(2.485)	594	(1.493)	7.484	(325)	126.793	91,84%
11	KCP MEDAN SIMPANG LIMUN	76.879	32.520	3.349	10.341	123.089	4.854	(1.260)	(749)	(2.865)	(19)	33	137.225	89,70%
12	KCP MEDAN PULO BRAYAN	165.122	18.879	3.490	24.120	211.612	19.197	604	(572)	2.286	21.515	3.831	205.092	103,18%
13	KCP MEDAN IMAM BONJOL	47.622	202	3.752	24.412	75.988	10.797	10	2.353	(657)	12.502	368	74.615	101,84%
14	KCP MEDAN ISKANDAR MUDA 1	53.203	7.030	2.061	13.941	76.235	1.908	(629)	388	(1.365)	302	(702)	85.579	89,08%
15	KCP MEDAN PANCA BUDI	16.677	92	988	867	18.623	9.722	(2)	(309)	469	9.880	803	17.590	105,87%
16	KCP MEDAN MUCHTAR BASRI	123.116	10.800	2.664	13.722	150.302	12.338	1.164	1.133	(1.295)	13.340	1.267	151.758	99,04%
17	KC MEDAN KEJAKSAAN	290.982	17.714	10.549	41.900	361.145	22.737	3.996	(262)	8.183	34.653	2.737	347.257	104,00%
	KC MEDAN USU	37.445	803	4.729	3.130	46.106	19.461	97	2.316	1.944	23.819	160	31.309	147,26%
	AREA MEDAN RAYA	1.599.552	266.482	50.155	233.801	2.149.990	124.895	21.232	15.936	(3.138)	158.924	2.333	2.201.267	97,67%
1	KCP PERBAUNGAN	61.163	17.549	2.678	1.600	82.991	9.116	(1.367)	1.096	888	9.733	959	89.332	98,88%
2	KCP MEDAN MARELAN RAYA	73.762	7.979	2.178	11.997	95.916	(5.346)	(389)	612	(69)	(5.192)	(502)	114.649	83,66%
3	KCP TEBING TINGGI SUDIRMAN 1	143.218	33.327	3.811	57.695	238.051	(2.524)	(3.527)	1.275	(6.076)	(10.853)	(1.159)	271.752	87,60%
4	KCP STABAT KH ZAINUL ARIFIN	96.928	22.412	2.840	23.584	145.763	2.905	2.796	(584)	(2.582)	2.535	(766)	159.883	91,17%
5	KCP MEDAN SETIA BUDI	190.492	5.668	4.955	8.576	209.690	21.328	74	404	(340)	21.465	1.196	202.408	103,60%
6	KCP MEDAN BELAWAN	118.799	7.616	1.229	4.750	132.394	8.302	1.467	983	201	10.954	64	133.806	98,94%
7	KCP MEDAN A.H NASUTION	76.783	3.588	4.872	15.503	100.747	9.266	(113)	1.002	(2.053)	8.101	(183)	103.398	97,44%
8	KCP KABANJAHE	66.231	18.425	869	6.358	91.883	2.476	2.515	622	1.820	7.432	765	95.541	96,17%
9	KCP BINJAI JAMIN GINTING	46.306	8.453	3.120	21.663	79.541	4.769	2.198	2.827	(4.814)	4.978	(506)	87.647	90,75%
10	KCP MEDAN RING ROAD	55.810	13.164	3.575	33.120	105.669	8.211	5.041	739	(348)	13.642	258	103.661	101,94%
11	KC LUBUK PAKAM	220.829	30.336	2.695	7.846	261.705	14.762	1.203	(490)	(1.217)	14.259	59	263.405	99,35%
12	KCP PANGKALAN BRANDAN	65.423	19.108	4.697	3.744	92.972	4.623	593	3.716	3.340	12.271	(164)	93.313	99,63%
13	KC BINJAI	55.642	34.614	6.421	14.023	110.700	3.733	1.405	2.324	4.546	12.008	845	114.514	96,67%
14	KCP MEDAN AKSARA	278.997	39.299	3.779	9.880	331.955	26.093	9.348	(34)	2.255	37.663	1.116	309.858	107,13%
15	KCP CEMARA ASRI	49.169	4.946	2.435	13.463	70.013	17.182	(12)	1.445	1.311	19.927	352	63.498	110,26%
	AREA PEKANBARU	2.729.984	559.638	295.009	602.482	4.187.113	232.311	9.944	52.387	6.569	301.211	(6.065)	4.332.277	96,65%
1	KCP DUMAI SUKADADI	95.577	10.504	14.386	16.129	136.596	(2.676)	(288)	1.669	2.852	1.556	(1.249)	161.244	84,71%
2	KCP PANAM RAYA	55.814	3.542	12.313	37.792	109.461	2.600	1.383	339	(1.325)	2.996	799	117.355	93,27%
3	KC PEKANBARU SUDIRMAN	120.059	13.983	8.278	12.617	154.937	5.060	1.704	62	(3.990)	2.836	230	177.569	87,25%
4	KCP PEKANBARU PANAM	235.051	17.902	5.781	29.607	288.340	8.946	(1.722)	40	(3.321)	3.942	(921)	293.503	98,24%
5	KCP TEMBILAHAN	41.517	60.255	1.942	882	104.596	6.651	(13.700)	(170)	(60)	(7.279)	(661)	115.242	90,76%
6	KCP SELAT PANJANG	37.957	45.826	200	253	84.236	(314)	1.000	200	(16)	869	(762)	91.314	92,25%
7	KC DURI	55.734	7.512	17.372	3.930	84.548	770	(22)	5.301	326	6.376	(121)	93.182	90,73%
8	KCP UJUNG BATU 1	148.113	14.007	26.325	5.332	193.776	7.371	(1.736)	6.122	1.174	12.930	491	198.675	97,53%
9	KCP BAGAN SIAPIAPI	40.188	9.823	6.025	356	56.392	2.169	800	3.037	(339)	5.667	343	59.421	94,90%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	19.895	5.291	40.273	2.080	1.524	(1.162)	(39)	2.402	(134)	44.221	91,07%
11	KCP SIAK	100.361	43.339	4.233	1.167	149.100	4.512	2.035	936	744	8.227	(720)	153.271	97,28%
12	KCP PANGKALAN KERINCIA MAHARA.	101.449	14.137	5.607	40.722	161.914	10.752	1.889	1.618	(4.722)	9.537	(715)	174.288	92,90%
13	KCP TELUK KUANTAN	74.308	41.197	8.707	16.536	140.749	7.844	882						

## Kinerja Produk Consumer (CFG)

Posisi 19-Nov-2025

NO	UNIT KERJA	Posisi 19-Nov-2025					Growth YtD					Growth Mtd 19-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.327	30.883	3.318	4.395	210.923	(4.420)	(3.878)	60	437	(7.801)	(404)	234.495	89,95%
10	KC SIBOLGA	119.335	64.327	2.303	2.003	187.968	7.471	4.442	1.556	25	13.494	815	189.005	99,45%
11	KCP SIBUHUAN	63.108	39.339	2.536	265	105.248	8.480	1.601	1.234	(83)	11.232	(221)	107.669	97,45%
12	KCP KOTA PINANG	77.527	18.142	6.611	16.180	118.461	19.514	(1.095)	5.320	(1.064)	22.675	826	105.810	111,96%
13	KCP PEMATANGSIANTAR SUTOMO	73.583	11.563	8.088	96.781	190.015	21.524	6.718	2.364	(8.600)	22.006	1.156	185.426	102,47%
14	KC PADANGSIDEMPUAN	154.366	38.110	9.593	11.733	213.802	17.990	2.256	6.486	(674)	26.058	928	209.436	102,08%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 19-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 19-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>126.079</b>	<b>6.033</b>	<b>11.107</b>	<b>16.340</b>	<b>159.559</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	16.718	2.558	1.180	192	20.648
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	32.969	1.290	187	3.522	37.968
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	21.745	160	2.275	2.211	26.391
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	36.448	1.237	5.077	5.723	48.486
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	18.199	788	2.387	4.692	26.067
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>16.718</b>	<b>2.558</b>	<b>1.180</b>	<b>192</b>	<b>20.648</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	795	100	-	-	895
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	494	-	-	92	586
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.605	500	-	-	2.105
4	KCP BATAM CENTER	760	446	-	230	1.436	1.015	-	-	100	1.115
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	875	-	714	-	1.589
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	919	-	-	-	919
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	280	-	-	-	280
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	1.056	-	-	-	1.056
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	2.800	-	-	-	2.800
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	1.200	318	467	-	1.984
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	-	-	480
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	2.374	634	-	-	3.008
14	KCP BATU AJI	630	1.889	597	-	3.116	275	369	-	-	644
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.340	327	-	-	1.667
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	140	-	-	-	140
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>32.969</b>	<b>1.290</b>	<b>187</b>	<b>3.522</b>	<b>37.968</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	7.115	-	-	1.006	8.121
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.900	-	-	250	2.150
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	935	-	-	-	935
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	4.320	-	-	157	4.477
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	575	-	49	-	624
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	300	-	-	142	442
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	1.145	-	-	578	1.723
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	2.951	-	-	322	3.273
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	5.767	-	-	32	5.799
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	995	-	-	-	995
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	80	-	119	190	389
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	2.506	-	19	770	3.295
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	1.447	1.290	-	35	2.772
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	530	-	-	40	570
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	825	-	-	-	825
17	KCP MEDAN USU	2.559	591	998	87	4.235	1.478	-	-	-	1.478
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>21.745</b>	<b>160</b>	<b>2.275</b>	<b>2.211</b>	<b>26.391</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	3.845	-	-	587	4.432
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	2.516	-	-	680	3.196
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	1.020	-	201	-	1.221
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	560	-	109	-	669
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	854	-	660	162	1.676
6	KC BINJAI	980	350	428	812	2.570	692	-	607	300	1.599
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.396	-	-	-	1.396
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	460	-	-	-	460
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.465	-	111	-	1.576
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	313	313
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	2.186	160	-	-	2.346
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	4.793	-	-	-	4.793
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	280	-	588	-	868
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	722	-	-	-	722
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	956	-	-	169	1.125
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>36.448</b>	<b>1.237</b>	<b>5.077</b>	<b>5.723</b>	<b>48.486</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	2.069	610	105	163	2.947
2	KC DUMAI	12.111	-	247	578	12.936	1.280	-	-	514	1.794
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	2.178	-	-	13	2.191
4	KC DURI	1.540	300	1.218	272	3.330	120	-	567	50	737
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	1.617	442	310	367	2.736
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	748	-	-	662	1.410
7	KCP BANGKINANG	3.815	-	640	570	5.025	1.738	-	-	86	1.824
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	220	-	138	-	358
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	86	386
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	3.528	-	-	490	4.018
11	KCP SIAK	3.459	-	215	557	4.231	1.360	-	-	750	2.110
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	3.982	-	187	100	4.269
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	870	-	-	-	870
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	1.834	-	403	-	2.237
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	300	-	-	530	830
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	754	754
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	20	-	318	200	538
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	1.320	-	30	-	1.350
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	920	185	-	-	1.105
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	1.714	-	59	-	1.773
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	2.413	-	102	-	2.515
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	1.020	-	361	433	1.814
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	700	-	389	-	1.089

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 19-Nov-25)**