

## Kinerja DPK Area per Produk

Posisi 16-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 16-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30-Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.155.174</b>	<b>2.242.698</b>	<b>10,72%</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>	<b>(17.831)</b>
	GIRO	1.894.366	2.544.286	2.630.948	736.582	38,88%	86.662	2.739.265	96,05%	(108.316)
	TABUNGAN	12.343.531	13.296.434	13.395.611	1.052.080	8,52%	99.177	13.678.155	97,93%	(282.544)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.026.559</b>	<b>1.788.662</b>	<b>12,56%</b>	<b>185.840</b>	<b>16.417.420</b>	<b>97,62%</b>	<b>(390.860)</b>
	DEPOSITO	6.674.579	6.906.038	7.128.614	454.036	6,80%	222.576	6.755.585	105,52%	373.029
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.231.404</b>	<b>382.474</b>	<b>13,43%</b>	<b>124.055</b>	<b>3.249.137</b>	<b>99,45%</b>	<b>(17.734)</b>
	GIRO	238.297	241.473	415.227	176.930	74,25%	173.754	384.203	108,08%	31.024
	TABUNGAN	1.732.891	1.859.030	1.834.164	101.273	5,84%	(24.866)	1.972.158	93,00%	(137.994)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.249.391</b>	<b>278.203</b>	<b>14,11%</b>	<b>148.888</b>	<b>2.356.360</b>	<b>95,46%</b>	<b>(106.969)</b>
	DEPOSITO	877.742	1.006.845	982.013	104.271	11,88%	(24.833)	892.777	110,00%	89.236
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.098.623</b>	<b>742.844</b>	<b>13,87%</b>	<b>285.971</b>	<b>5.791.284</b>	<b>105,31%</b>	<b>307.339</b>
	GIRO	314.972	599.559	615.023	300.051	95,26%	15.464	475.089	129,45%	139.934
	TABUNGAN	2.242.130	2.422.180	2.389.888	147.757	6,59%	(32.292)	2.502.873	95,49%	(112.985)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.004.911</b>	<b>447.809</b>	<b>17,51%</b>	<b>(16.828)</b>	<b>2.977.962</b>	<b>100,90%</b>	<b>26.949</b>
	DEPOSITO	2.798.677	2.790.913	3.093.712	295.036	10,54%	302.800	2.813.322	109,97%	280.390
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.859.303</b>	<b>218.623</b>	<b>8,28%</b>	<b>2.200</b>	<b>3.056.908</b>	<b>93,54%</b>	<b>(197.605)</b>
	GIRO	155.866	132.926	135.730	(20.136)	-12,92%	2.804	307.972	44,07%	(172.242)
	TABUNGAN	1.803.617	1.929.405	1.945.660	142.043	7,88%	16.255	2.053.217	94,76%	(107.557)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.081.390</b>	<b>121.907</b>	<b>6,22%</b>	<b>19.059</b>	<b>2.361.189</b>	<b>88,15%</b>	<b>(279.799)</b>
	DEPOSITO	681.198	794.773	777.913	96.716	14,20%	(16.860)	695.719	111,81%	82.194
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.344.155</b>	<b>787.022</b>	<b>10,41%</b>	<b>17.616</b>	<b>8.188.511</b>	<b>101,90%</b>	<b>155.644</b>
	GIRO	1.111.061	1.511.279	1.406.604	295.542	26,60%	(104.675)	1.359.521	103,46%	47.083
	TABUNGAN	4.778.169	5.117.615	5.290.146	511.977	10,71%	172.532	5.138.860	102,94%	151.286
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.696.750</b>	<b>807.519</b>	<b>13,71%</b>	<b>67.856</b>	<b>6.498.380</b>	<b>103,05%</b>	<b>198.370</b>
	DEPOSITO	1.667.902	1.697.645	1.647.405	(20.497)	-1,23%	(50.241)	1.690.130	97,47%	(42.726)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.621.689</b>	<b>111.736</b>	<b>4,45%</b>	<b>(21.426)</b>	<b>2.887.165</b>	<b>90,80%</b>	<b>(265.476)</b>
	GIRO	74.169	59.049	58.365	(15.805)	-21,31%	(684)	212.481	27,47%	(154.116)
	TABUNGAN	1.786.724	1.968.204	1.935.753	149.029	8,34%	(32.451)	2.011.047	96,26%	(75.294)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>1.994.118</b>	<b>133.224</b>	<b>7,16%</b>	<b>(33.136)</b>	<b>2.223.528</b>	<b>89,68%</b>	<b>(229.411)</b>
	DEPOSITO	649.060	615.862	627.572	(21.488)	-3,31%	11.710	663.637	94,57%	(36.065)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 16-Nov-25				Growth Mtd 16-Nov-25				Target Posisi 16-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>736.582</b>	<b>1.052.080</b>	<b>454.036</b>	<b>2.242.698</b>	<b>86.662</b>	<b>99.177</b>	<b>222.576</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>176.930</b>	<b>101.273</b>	<b>104.271</b>	<b>382.474</b>	<b>173.754</b>	<b>(24.866)</b>	<b>(24.833)</b>	<b>124.055</b>	<b>3.249.137</b>	<b>99,45%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	29.247	49.740	(18.980)	60.008	(3.238)	(2.767)	(4.923)	(10.928)	379.011	106,63%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	126	435	28.740	29.301	(1.090)	(1.130)	31	(2.189)	87.852	107,66%
3	KCP BATAMINDO	14.957	151.079	138.301	304.336	(1.674)	15.614	17.293	31.232	(3.835)	(1.801)	(33)	(5.669)	301.204	99,16%
4	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	1.112	3.564	6.930	11.607	(1.107)	(1.270)	(1)	(2.379)	131.482	91,53%
5	KCP ANAMBAS	430	39.166	12.547	52.143	(1.658)	1.124	1.809	1.276	(1)	(924)	2	(923)	56.019	91,43%
6	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	720	(1.805)	(1.082)	(2.168)	(88)	1.545	(70)	1.387	43.281	82,81%
7	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	342	(3.811)	(7.462)	(10.931)	464	3.415	(539)	3.340	212.099	85,46%
8	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(2.015)	(9.428)	2.851	(8.591)	(496)	(2.600)	(4.955)	(8.051)	137.759	76,36%
9	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.239)	4.630	(5.215)	(1.824)	1.050	(4.021)	567	(2.405)	131.798	81,35%
10	KCP NATUNA	942	62.562	7.427	70.931	8	1.177	1.589	2.774	(62)	2.140	(116)	1.963	78.019	93,43%
11	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(2.081)	(5.624)	(2.933)	(10.638)	637	(2.876)	249	(1.991)	279.251	84,42%
12	KCP BATU AJI	64.855	146.373	124.306	335.534	26.783	21.792	55.265	103.840	1.111	(1.057)	(178)	(124)	262.278	127,88%
13	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(2.429)	13.839	(24.158)	(12.747)	1.712	(3.354)	(380)	(2.022)	304.699	84,86%
14	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	2.308	(25.313)	22.204	(801)	19.491	(5.796)	(14.820)	(1.125)	294.368	88,96%
15	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	125.534	7.606	3.536	136.676	158.505	53	832	159.389	210.427	153,86%
16	KCP BATAM CENTER	9.360	116.467	45.950	171.777	(329)	19.199	(4.550)	14.321	(2.008)	(1.070)	201	(2.877)	179.091	94,31%
17	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	2.172	8.533	28.434	39.139	2.708	(3.349)	(698)	(1.340)	160.500	109,55%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 16-Nov-25				Growth Mtd 16-Nov-25				Target Posisi 16-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>736.582</b>	<b>1.052.080</b>	<b>454.036</b>	<b>2.242.698</b>	<b>86.662</b>	<b>99.177</b>	<b>222.576</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>300.051</b>	<b>147.757</b>	<b>295.036</b>	<b>742.844</b>	<b>15.464</b>	<b>(32.292)</b>	<b>302.800</b>	<b>285.971</b>	<b>5.791.284</b>	<b>105,31%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	258.382	15.433	430.501	704.315	16.675	1.440	299.822	317.938	1.472.501	145,00%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	3.619	17.501	13.841	34.961	5.654	(6.476)	387	(434)	308.909	102,92%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	18.034	8.583	3.204	29.821	640	(3.140)	1.016	(1.484)	119.034	113,11%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(6.946)	(3.021)	(6.898)	(16.865)	(1.790)	(2.238)	(190)	(4.218)	251.482	85,40%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	9.906	52	9.958	-	1.441	(314)	1.128	21.226	60,40%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	2.279	9.292	(980)	10.591	683	437	(470)	650	126.075	96,62%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.608)	(7.153)	21.524	4.762	2.460	(5.271)	39	(2.771)	147.320	93,50%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(417)	4.137	(14.598)	(10.877)	(268)	3.263	64	3.059	255.167	86,54%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	15.491	1.675	(18.819)	(1.654)	(6.881)	(887)	(374)	(8.143)	296.698	90,25%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(601)	25.392	(2.771)	22.020	322	(4.494)	(617)	(4.789)	285.836	98,51%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	12.836	(3.768)	(1.968)	7.100	2.575	(2.532)	(114)	(71)	188.033	94,58%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	700	21.929	(2.561)	20.068	3.332	119	(151)	3.300	190.622	101,33%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.512	(1.540)	10.868	11.839	715	(4.729)	4.191	178	155.759	98,41%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(11.564)	8.485	(38.289)	(41.369)	(3.923)	3.274	(2.065)	(2.714)	490.444	83,01%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(5.625)	35.466	8.003	37.843	(4.165)	(3.892)	(1.269)	(9.326)	282.239	104,80%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(1.779)	(6.082)	(27.065)	(34.926)	(741)	(1.716)	(2.119)	(4.575)	156.578	68,50%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	28.777	15.123	(46.781)	(2.882)	5.814	(3.410)	(417)	1.987	283.286	89,79%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(6.037)	(3.878)	(32.778)	(42.693)	(5.639)	(3.433)	5.379	(3.693)	759.540	87,36%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 16-Nov-25				Growth Mtd 16-Nov-25				Target Posisi 16-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>736.582</b>	<b>1.052.080</b>	<b>454.036</b>	<b>2.242.698</b>	<b>86.662</b>	<b>99.177</b>	<b>222.576</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(20.136)</b>	<b>142.043</b>	<b>96.716</b>	<b>218.623</b>	<b>2.804</b>	<b>16.255</b>	<b>(16.860)</b>	<b>2.200</b>	<b>3.056.908</b>	<b>93,54%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	8.821	21.044	98.007	127.872	(1.675)	186	1.355	(134)	136.357	180,82%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	(714)	11.047	471	10.803	3.328	15.888	(5.974)	13.242	372.059	93,30%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.020)	25.297	19.842	44.120	162	9.285	(8.633)	814	404.913	102,33%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.303)	2.664	30.119	31.480	1.196	(1.593)	(125)	(523)	98.268	108,83%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	671	9.688	221	10.580	(1.740)	(3.008)	(500)	(5.248)	110.995	89,75%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	(35)	5.538	(2.393)	3.109	58	(2.216)	(1.759)	(3.917)	210.129	85,06%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(973)	13.902	(573)	12.356	817	1.943	2.273	5.032	191.795	90,30%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.756)	(1.255)	(3.164)	(8.176)	148	(709)	10	(552)	89.374	67,02%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(657)	5.607	(2.263)	2.687	929	150	(58)	1.022	196.180	84,79%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	882	5.676	(2.739)	3.819	593	(7.141)	140	(6.408)	198.093	85,72%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	(7.930)	18.447	95	10.612	2.745	2.549	(2.706)	2.588	220.156	94,58%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	229	2.882	(6.022)	(2.911)	(1.281)	(2.788)	(473)	(4.542)	173.738	86,08%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(246)	7.281	(22.551)	(15.516)	(41)	(182)	54	(169)	94.623	61,76%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.607	1.394	(24.434)	(18.434)	(322)	(3.284)	1	(3.605)	265.027	80,22%
15	KC BINJAI	21.981	173.709	67.591	263.281	(18.711)	12.830	12.101	6.220	(2.114)	7.177	(463)	4.600	295.201	90,75%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 16-Nov-25				Growth Mtd 16-Nov-25				Target Posisi 16-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>736.582</b>	<b>1.052.080</b>	<b>454.036</b>	<b>2.242.698</b>	<b>86.662</b>	<b>99.177</b>	<b>222.576</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>295.542</b>	<b>511.977</b>	<b>(20.497)</b>	<b>787.022</b>	<b>(104.675)</b>	<b>172.532</b>	<b>(50.241)</b>	<b>17.616</b>	<b>8.188.511</b>	<b>101,90%</b>
1	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(37.841)	(170)	(27.378)	(65.388)	(100.645)	(12.350)	(6.938)	(119.933)	1.509.524	89,41%
2	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	24.972	22.604	1.577	49.153	(3.895)	(1.172)	2.531	(2.535)	415.661	104,54%
3	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	515	11.830	(14.573)	(2.228)	559	2.424	(10.352)	(7.369)	365.457	91,83%
4	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.763)	10.837	58.787	(6.139)	(1.364)	490	1.029	155	147.924	85,21%
5	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(927)	12.058	2.467	13.598	(2.265)	153	101	(2.010)	97.046	101,48%
6	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(683)	16.236	5.143	20.696	455	(59)	(4)	393	94.253	114,20%
7	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(3.573)	18.715	(19.553)	(4.411)	(13.341)	(4.189)	(1.450)	(18.979)	458.220	92,62%
8	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	19.088	14.022	(7.326)	25.784	15.772	(2.097)	(3.012)	10.662	294.543	97,20%
9	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(5.898)	247.960	(2.674)	239.387	(1.540)	198.258	(18.969)	177.749	252.514	185,95%
10	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(1.254)	20.116	(2.167)	16.695	(188)	594	31	437	187.773	100,45%
11	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(898)	15.318	(3.715)	10.704	22	866	72	960	124.155	99,99%
12	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	1.977	12.691	(13.874)	794	(17)	4.007	0	3.990	155.822	91,31%
13	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.336	3.563	5.848	10.747	(63)	(6.619)	(100)	(6.781)	67.834	101,39%
14	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	356.380	16.855	(44.332)	328.903	74	(154)	(1.718)	(1.798)	519.351	158,58%
15	KCP PANAM RAYA	24.406	211.820	19.000	255.226	1.392	18.021	1.849	21.262	877	3.765	(859)	3.783	260.756	99,33%
16	KCP RENGAT	2.291	138.652	82.610	223.553	(10.821)	(7.108)	26.011	8.082	74	2.162	(1.679)	557	233.023	96,17%
17	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(144)	17.349	9.373	26.579	27	(1.079)	149	(903)	171.085	106,31%
18	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(1.823)	22.620	9.031	29.828	(3.446)	4.726	(786)	494	244.707	103,89%
19	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.358)	5.634	3.092	7.369	(1.037)	(224)	(77)	(1.338)	150.636	94,02%
20	KC DURI	2.599	242.522	78.066	323.187	1.222	16.545	(12.946)	4.821	109	5.231	(17)	5.323	346.121	94,91%
21	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(202)	(461)	170	(493)	129	(2.066)	216	(1.721)	143.287	89,85%
22	KCP SELAT PANJANG	37	68.177	13.658	81.873	(52)	(7.909)	1.066	(6.894)	(23)	(2.720)	580	(2.162)	95.557	83,42%
23	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	268	(622)	(1.007)	(1.361)	29	(4.249)	(539)	(4.759)	136.140	87,48%
24	KCP BANGKINANG	45.153	145.614	26.205	216.972	25.262	10.878	(2.249)	33.890	282	364	145	792	200.728	108,49%
25	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(5.297)	(5.449)	(1.162)	(11.908)	3.796	(3.805)	404	395	214.497	83,67%
26	KC DUMAI	14.367	346.534	107.552	468.453	5.531	16.382	2.372	24.286	142	(11.590)	(185)	(11.634)	462.917	98,68%
27	KCP SIAK	22.598	107.804	24.716	155.118	11.823	(7.677)	815	4.961	240	(407)	(121)	(288)	163.952	94,44%
28	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(6.630)	10.070	(1.354)	2.086	46	405	(6.156)	(5.705)	313.587	94,47%
29	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(1.059)	1.070	6.210	6.221	516	1.863	(2.538)	(159)	361.440	94,74%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 16-Nov-25				Growth Mtd 16-Nov-25				Target Posisi 16-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>736.582</b>	<b>1.052.080</b>	<b>454.036</b>	<b>2.242.698</b>	<b>86.662</b>	<b>99.177</b>	<b>222.576</b>	<b>408.416</b>	<b>23.173.005</b>	<b>99,92%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(15.805)</b>	<b>149.029</b>	<b>(21.488)</b>	<b>111.736</b>	<b>(684)</b>	<b>(32.451)</b>	<b>11.710</b>	<b>(21.426)</b>	<b>2.887.165</b>	<b>90,80%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	1.055	63.222	(3.649)	60.629	(6.502)	(6.933)	1.222	(12.213)	476.614	104,56%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.104)	2.415	16.826	17.138	22	(5.044)	(983)	(6.005)	127.600	95,36%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.636	30.498	(42.575)	(441)	(1.013)	75	9.922	8.984	401.907	91,21%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(462)	18.316	65	17.919	(68)	(1.259)	174	(1.154)	108.115	99,12%
5	KCP KISARAN	6.351	174.962	37.313	218.626	836	23.798	8.803	33.437	1.998	(2.990)	1.083	92	212.208	103,07%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(7.638)	5.569	(2.141)	(16)	1.398	1.047	2.429	141.418	83,34%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.550)	3.017	4.247	5.714	140	(526)	(635)	(1.021)	114.824	84,28%
8	KCP SIPIROK	670	48.535	6.815	56.019	393	1.028	(21.727)	(20.305)	(120)	(1.923)	6	(2.036)	91.834	58,78%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.723)	1.750	(6.401)	(11.375)	(19)	(888)	(99)	(1.007)	167.573	80,81%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.981)	8.434	3.604	9.057	(35)	(981)	(1.461)	(2.477)	116.696	89,97%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	556	12.955	13.215	26.726	387	(2.440)	(158)	(2.210)	195.169	102,10%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(5.929)	6.830	10.526	11.427	(188)	1.389	268	1.469	132.253	92,06%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(7.801)	(6.814)	(4.170)	(18.785)	1.757	(2.988)	533	(697)	227.605	80,58%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(2.660)	(9.165)	(8.523)	(20.348)	2.972	(9.656)	536	(6.149)	318.836	81,52%





















## Kinerja Pembiayaan Area

Posisi 16-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 16-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.746.361</b>	<b>2.026.248</b>	<b>12,12%</b>	<b>101.254</b>	<b>19.505.935</b>	<b>96,11%</b>	<b>(759.574)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.781.860	933.906	7,88%	(24.577)	13.192.499	96,89%	(410.639)
	PWG (Pawning)	1.161.081	1.975.702	2.015.218	854.137	73,56%	39.516	2.106.569	95,66%	(91.351)
	SME (Small)	1.400.748	1.465.739	1.564.050	163.303	11,66%	98.312	1.598.900	97,82%	(34.849)
	MBG (Micro)	2.310.331	2.397.229	2.385.233	74.902	3,24%	(11.996)	2.607.967	91,46%	(222.735)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.693.579</b>	<b>296.634</b>	<b>12,38%</b>	<b>(12.082)</b>	<b>2.847.472</b>	<b>94,60%</b>	<b>(153.893)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.934.476	164.450	9,29%	(9.617)	1.992.000	97,11%	(57.525)
	PWG (Pawning)	193.140	311.736	314.966	121.825	63,08%	3.230	344.208	91,50%	(29.242)
	SME (Small)	122.962	125.291	120.641	(2.321)	-1,89%	(4.650)	154.342	78,16%	(33.701)
	MBG (Micro)	310.816	324.540	323.496	12.680	4,08%	(1.044)	356.921	90,64%	(33.426)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.965.321</b>	<b>420.486</b>	<b>16,52%</b>	<b>15.058</b>	<b>3.064.479</b>	<b>96,76%</b>	<b>(99.158)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.144.719	199.928	10,28%	5.424	2.194.090	97,75%	(49.371)
	PWG (Pawning)	252.400	412.261	422.514	170.114	67,40%	10.254	431.397	97,94%	(8.882)
	SME (Small)	188.209	206.868	207.017	18.807	9,99%	148	233.500	88,66%	(26.483)
	MBG (Micro)	159.435	191.840	191.072	31.637	19,84%	(768)	205.492	92,98%	(14.420)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.978.631</b>	<b>338.221</b>	<b>12,81%</b>	<b>11.281</b>	<b>3.079.533</b>	<b>96,72%</b>	<b>(100.902)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.148.597	157.531	7,91%	940	2.201.267	97,61%	(52.670)
	PWG (Pawning)	200.888	337.104	343.203	142.315	70,84%	6.099	352.958	97,24%	(9.755)
	SME (Small)	80.398	96.289	102.105	21.707	27,00%	5.816	108.670	93,96%	(6.565)
	MBG (Micro)	368.059	386.301	384.726	16.667	4,53%	(1.575)	416.638	92,34%	(31.912)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.632.723</b>	<b>641.251</b>	<b>10,70%</b>	<b>86.370</b>	<b>6.909.817</b>	<b>95,99%</b>	<b>(277.094)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.175.122	289.220	7,44%	(18.056)	4.332.277	96,37%	(157.155)
	PWG (Pawning)	255.819	508.340	519.919	264.100	103,24%	11.579	563.574	92,25%	(43.654)
	SME (Small)	824.608	794.625	892.736	68.128	8,26%	98.111	886.402	100,71%	6.334
	MBG (Micro)	1.025.144	1.050.210	1.044.946	19.802	1,93%	(5.264)	1.127.564	92,67%	(82.618)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.476.107</b>	<b>329.656</b>	<b>10,48%</b>	<b>627</b>	<b>3.604.634</b>	<b>96,43%</b>	<b>(128.527)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.378.947	122.777	5,44%	(3.268)	2.472.864	96,20%	(93.918)
	PWG (Pawning)	258.833	406.261	414.615	155.782	60,19%	8.354	414.433	100,04%	183
	SME (Small)	184.570	242.665	241.552	56.981	30,87%	(1.113)	215.986	111,84%	25.566
	MBG (Micro)	446.877	444.339	440.993	(5.884)	-1,32%	(3.346)	501.352	87,96%	(60.358)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 16-Nov-25					YtD 16-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.934.476</b>	<b>314.966</b>	<b>120.641</b>	<b>323.496</b>	<b>2.693.579</b>	<b>164.450</b>	<b>121.825</b>	<b>(2.321)</b>	<b>12.680</b>	<b>296.634</b>	<b>2.847.472</b>	<b>94,60%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	244.617	47.775	47	6.523	298.961	7.014	23.440	(9)	1.442	31.886	296.519	100,82%	
2	KCP NATUNA	58.988	5.022	-	-	64.010	9.872	2.439	-	-	12.311	63.694	100,50%	
3	KCP BATAM BENGKONG	106.250	9.027	-	34.958	150.234	14.668	2.825	-	3.199	20.693	152.251	98,68%	
4	KC BATAM WINDSOR CENTRAL	206.971	43.630	84.111	43.675	378.387	27.340	17.167	1.126	494	46.126	382.934	98,81%	
5	KCP BATU AJI	91.265	10.320	-	-	101.585	17.846	3.470	-	-	21.316	109.969	92,38%	
6	KCP BATAMINDO	131.028	13.609	-	38.391	183.027	16.920	7.570	-	(2.262)	22.228	181.671	100,75%	
7	KCP BATAM BATU AJI	132.203	32.683	2.758	49.698	217.342	5.092	11.808	(543)	3.600	19.957	230.580	94,26%	
8	KCP BINTAN CENTER	161.800	22.766	-	11.467	196.034	19.607	8.276	-	(4.033)	23.850	200.528	97,76%	
9	KCP BATAM GRAND NIAGA MAS	114.784	14.425	14.663	60.021	203.892	6.306	3.906	4.772	(5.388)	9.597	237.739	85,76%	
10	KCP ANAMBAS	59.399	3.128	-	-	62.527	(11.823)	1.893	-	-	(9.929)	67.087	93,20%	
11	KCP BATAM CENTER	136.166	30.595	-	35.877	202.639	(992)	12.765	-	1.458	13.231	216.628	93,54%	
12	KC TANJUNG PINANG	156.934	34.556	434	9.054	200.978	12.643	11.312	(6.553)	8.348	25.750	214.357	93,76%	
13	KCP BATAM BOTANIA GARDEN	78.579	18.703	-	4.178	101.460	10.429	5.182	(695)	1.110	16.026	122.179	83,04%	
14	KCP BATAM SEKUPANG	36.697	11.369	634	13.554	62.254	11.321	2.106	634	4.049	18.110	76.836	81,02%	
15	KCP TANJUNG UBAN	75.140	6.474	-	16.100	97.714	6.172	3.263	-	663	10.098	103.108	94,77%	
16	KCP BATAM RADEN PATAH	143.549	9.964	17.995	-	171.507	12.007	4.126	(1.054)	-	15.079	189.488	90,51%	
17	KCP ANAMBAS JEMAJA	107	921	-	-	1.027	28	277	-	-	305	1.903	53,99%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 16-Nov-25					YtD 16-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.144.719</b>	<b>422.514</b>	<b>207.017</b>	<b>191.072</b>	<b>2.965.321</b>	<b>199.928</b>	<b>170.114</b>	<b>18.807</b>	<b>31.637</b>	<b>420.486</b>	<b>3.064.479</b>	<b>96,76%</b>	
1	KCP MEDAN USU	46.886	10.712	2.000	-	59.598	24.599	5.968	2.000	-	32.567	36.708	162,36%	
2	KCP MEDAN SUTOMO	5.379	11.959	-	-	17.337	5.299	10.758	-	-	16.056	18.355	94,46%	
3	KCP MEDAN PANCA BUDI	18.037	5.368	-	-	23.406	9.295	2.296	-	-	11.591	20.791	112,57%	
4	KCP MEDAN ISKANDAR MUDA 1	76.242	35.433	5.842	-	117.517	309	11.703	5.842	(40)	17.815	116.894	100,53%	
5	KCP MEDAN IMAM BONJOL	75.996	6.142	-	4.428	86.566	12.510	3.792	-	4.428	20.730	84.429	102,53%	
6	KC MEDAN KEJAKSAAN	362.872	36.509	88.469	41.087	528.938	36.380	11.293	(5.256)	(3.675)	38.742	544.113	97,21%	
7	KCP MEDAN SIMPANG LIMUN	122.120	25.868	1.724	59	149.771	(988)	7.225	1.724	(17)	7.944	165.365	90,57%	
8	KCP MEDAN MUCHTAR BASRI	149.226	26.562	8.409	74	184.271	12.264	9.552	8.409	(243)	29.982	174.693	105,48%	
9	KCP MEDAN KAMPUNG BARU	116.119	20.464	306	4.977	141.866	7.153	10.147	(1.108)	4.977	21.168	153.716	92,29%	
10	KCP MEDAN PULO BRAYAN	209.421	24.276	4.117	12.094	249.907	19.324	10.386	(392)	2.181	31.498	252.063	99,14%	
11	KCP MEDAN JUANDA	72.454	5.525	593	8.798	87.371	7.492	2.087	(171)	8.604	18.012	90.976	96,04%	
12	KCP MEDAN SUKARAMAI	103.314	31.157	20.120	6.860	161.451	(4.387)	10.759	19.705	6.619	32.695	154.593	104,44%	
13	KC MEDAN GAJAH MADA	130.865	41.477	39.164	2.850	214.356	22.162	18.140	(6.071)	(2.068)	32.163	219.540	97,64%	
14	KCP MEDAN TOMANG ELOK	46.383	18.220	2	4.907	69.512	8.290	5.993	-	4.805	19.087	77.535	89,65%	
15	KCP MEDAN KRAKATAU	116.072	22.665	-	-	138.736	(3.250)	9.115	(4.436)	-	1.429	158.103	87,75%	
16	KC MEDAN S PARMAN	159.989	26.522	21.173	55.975	263.660	30.936	8.740	1.043	2.874	43.593	286.846	91,92%	
17	KCP MEDAN GATOT SUBROTO	157.936	38.716	-	10.587	207.239	10.734	13.078	-	3.087	26.900	208.789	99,26%	
18	KCP MEDAN ADAM MALIK	175.408	34.941	15.097	38.375	263.821	1.807	19.082	(2.482)	105	18.512	300.970	87,66%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 16-Nov-25					YtD 16-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.148.597</b>	<b>343.203</b>	<b>102.105</b>	<b>384.726</b>	<b>2.978.631</b>	<b>157.531</b>	<b>142.315</b>	<b>21.707</b>	<b>16.667</b>	<b>338.221</b>	<b>3.079.533</b>	<b>96,72%</b>	
1	KCP CEMARA ASRI	70.080	6.886	2.604	17.852	97.421	19.994	4.715	(625)	30	24.113	96.728	100,72%	
2	KCP PANGKALAN BRANDAN	93.155	10.006	-	35.138	138.300	12.455	5.479	-	5.368	23.302	137.665	100,46%	
3	KCP MEDAN RING ROAD	105.610	33.379	1.472	9.497	149.958	13.583	10.909	1.099	1.163	26.754	149.339	100,41%	
4	KC LUBUK PAKAM	261.084	26.827	4.245	19.456	311.611	13.638	10.461	4.174	4.810	33.083	313.822	99,30%	
5	KCP MEDAN SETIA BUDI	209.057	31.726	13.154	12.020	265.956	20.832	12.336	13.125	4.203	50.495	255.396	104,13%	
6	KCP MEDAN A.H NASUTION	100.561	36.572	2.851	40.518	180.502	7.916	16.235	2.636	5.616	32.403	174.205	103,61%	
7	KC BINJAI	110.727	37.192	25.244	24.252	197.415	12.035	13.247	470	2.312	28.064	206.839	95,44%	
8	KCP KABANJAHE	91.858	26.928	-	40.806	159.593	7.407	14.592	-	1.153	23.152	159.605	99,99%	
9	KCP MEDAN AKSARA	331.576	26.918	18.598	40.814	417.906	37.284	6.013	1.043	(7.642)	36.697	422.096	99,01%	
10	KCP TEBING TINGGI SUDIRMAN 1	238.144	35.082	14.357	33.129	320.713	(10.759)	12.652	(321)	(1.144)	428	362.719	88,42%	
11	KCP STABAT KH ZAINUL ARIFIN	145.912	24.695	4.240	37.693	212.540	2.684	12.145	(327)	1.769	16.270	228.928	92,84%	
12	KCP MEDAN MARELAN RAYA	96.062	29.246	-	26.618	151.926	(5.047)	12.333	(21)	3.070	10.336	170.846	88,93%	
13	KCP MEDAN BELAWAN	132.100	4.754	-	-	136.854	10.660	2.251	-	(14)	12.897	142.391	96,11%	
14	KCP PERBAUNGAN	82.834	8.071	739	19.299	110.943	9.577	5.474	739	(473)	15.317	115.565	96,00%	
15	KCP BINJAI JAMIN GINTING	79.836	4.922	14.601	27.634	126.993	5.273	3.473	(284)	(3.553)	4.910	143.389	88,57%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 16-Nov-25					YtD 16-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.175.122</b>	<b>519.919</b>	<b>892.736</b>	<b>1.044.946</b>	<b>6.632.723</b>	<b>289.220</b>	<b>264.100</b>	<b>68.128</b>	<b>19.802</b>	<b>641.251</b>	<b>6.909.817</b>	<b>95,99%</b>	
1	KCP PEKANBARU RUMBIAI	96.113	12.396	-	14.820	123.330	7.677	7.218	(37)	(4.428)	10.429	153.239	80,48%	
2	KC DURI	84.230	20.062	-	29.055	133.347	6.058	9.996	(76)	(7.310)	8.668	160.140	83,27%	
3	KCP PEKANBARU SUDIRMAN	154.619	16.738	-	41.662	213.019	2.518	8.035	-	959	11.512	250.861	84,92%	
4	KCP PANAM RAYA	109.659	13.765	850	44.806	169.081	3.194	7.959	(125)	(5.376)	5.652	192.455	87,85%	
5	KCP DUMAI SUKAJADI	136.615	12.245	-	61.620	210.480	1.574	4.272	-	3.202	9.049	235.692	89,30%	
6	KCP TELUK KUANTAN	139.955	21.554	2.484	96.848	260.841	5.613	10.833	889	(885)	16.449	289.938	89,96%	
7	KCP PEKANBARU NANGKA	144.195	30.641	-	19.234	194.069	8.852	15.403	-	3.084	27.339	210.701	92,11%	
8	KCP BAGAN SIAPIAPI	56.317	6.379	-	26.219	88.916	5.592	4.323	-	(2.371)	7.544	96.101	92,52%	
9	KCP PANGKALAN KERINCI MAHARAJA	161.165	25.334	1.697	71.256	259.453	8.788	12.508	(1.545)	(1.218)	18.533	280.176	92,60%	
10	KCP TEMBILAHAN	104.574	7.224	-	19.389	131.187	(7.300)	5.529	-	444	(1.327)	142.397	92,13%	
11	KCP GUNUNG RAYA KANDIS	40.346	8.764	-	48.534	97.645	2.475	5.543	-	3.497	11.515	104.874	93,11%	
12	KC PEKANBARU HARAPAN RAYA	239.576	31.459	171.608	20.114	462.757	13.556	11.557	(12.786)	4.307	16.634	494.449	93,59%	
13	KCP SELAT PANJANG	84.032	6.790	18	-	90.840	665	5.079	-	(11)	5.733	95.983	94,64%	
14	KCP PEKANBARU SUDIRMAN ATAS	290.573	20.433	53.767	30.130	394.902	27.996	10.958	(4.202)	(3.872)	30.879	419.076	94,23%	
15	KCP PEKANBARU PANAM	288.032	35.169	25.892	26.028	375.121	3.634	16.856	(7.515)	2.184	15.158	392.871	95,48%	
16	KCP UJUNG BATU 1	192.884	8.542	61	70.481	271.968	12.038	5.844	(93)	(5.780)	12.008	285.662	95,21%	
17	KC PEKANBARU SUDIRMAN 1	250.175	66.752	595.782	16.311	929.020	10.184	24.449	102.645	5.132	142.410	861.595	107,83%	
18	KCP DURI HANG TUAH 1	157.960	7.121	-	22.438	187.518	20.409	5.388	-	(457)	25.340	193.734	96,79%	
19	KCP RENGAT	169.086	6.835	-	49.230	225.151	2.895	4.675	-	3.495	11.065	232.426	96,87%	
20	KCP BAGAN BATU SUDIRMAN 1	157.552	7.842	1.871	59.699	226.963	7.554	5.778	(388)	4.785	17.730	233.567	97,17%	
21	KCP PEKANBARU UIN SUSKA	27.407	2.963	-	-	30.370	11.399	2.235	-	-	13.634	30.669	99,02%	
22	KCP PEKANBARU ARIFIN AHMAD	308.110	32.948	16.085	50.704	407.846	42.580	14.429	(5.602)	(5.587)	45.819	413.157	98,71%	
23	KCP SIAK	148.731	8.496	1.504	20.613	179.345	7.857	6.409	773	6.159	21.198	181.558	98,78%	
24	KCP FLAMBOYAN PETAPAHAN	79.390	9.689	-	60.250	149.330	13.447	7.307	(55)	2.062	22.761	149.899	99,62%	
25	KC DUMAI	269.541	48.306	19.933	33.276	371.056	12.730	14.520	(3.243)	1.165	25.172	376.500	98,55%	
26	KCP DURI HANG TUAH 2	95.686	19.823	1.184	58.767	175.459	14.824	15.263	(472)	958	30.573	174.138	100,76%	
27	KCP ROKAN HULU PASIR PANGARAIAN	25.692	6.293	-	17.419	49.405	11.020	5.094	-	9.510	25.624	47.670	103,64%	
28	KCP BANGKINANG	141.956	17.922	-	36.043	195.920	20.520	12.135	(38)	6.154	38.770	186.445	105,08%	
29	KCP PEKANBARU UIR	20.952	7.434	-	-	28.386	10.874	4.506	-	-	15.379	23.843	119,05%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 16-Nov-25

NO	UNIT KERJA	Posisi 16-Nov-25					YtD 16-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.378.947</b>	<b>414.615</b>	<b>241.552</b>	<b>440.993</b>	<b>3.476.107</b>	<b>122.777</b>	<b>155.782</b>	<b>56.981</b>	<b>(5.884)</b>	<b>329.656</b>	<b>3.604.634</b>	<b>96,43%</b>	
1	KCP KOTA PINANG	118.392	6.416	-	23.246	148.054	22.606	4.125	(97)	3.840	30.474	134.397	110,16%	
2	KCP GUNUNG TUA	83.570	42.180	116	55.901	181.768	9.719	14.411	(151)	2.088	26.067	185.270	98,11%	
3	KCP SIPIROK	93.070	5.809	-	30.121	129.000	4.748	3.057	-	5.974	13.780	130.504	98,85%	
4	KC PADANGSIDEMPUAN	212.774	64.482	47.688	33.018	357.961	25.030	22.426	16.780	(2.026)	62.209	347.042	103,15%	
5	KCP TANJUNG BALAI	117.075	44.107	75	17.470	178.727	305	15.416	(19)	(1.235)	14.467	191.147	93,50%	
6	KCP AEK KANOPAN	138.269	8.845	8	19.945	167.067	(64)	4.763	(44)	3.417	8.072	178.841	93,42%	
7	KC SIBOLGA	187.279	28.770	-	19.639	235.688	12.805	13.520	-	581	26.906	239.487	98,41%	
8	KC RANTAU PRAPAT	372.153	54.317	83.822	36.631	546.923	(7.289)	19.277	25.706	(6.080)	31.613	574.911	95,13%	
9	KC PEMATANGSIANTAR PERINTIS	248.808	47.142	101.657	29.996	427.602	9.324	13.297	15.623	342	38.586	447.429	95,57%	
10	KCP PEMATANGSIANTAR SUTOMO	190.055	10.060	8.005	30.453	238.573	22.046	4.269	(689)	(4.122)	21.505	246.378	96,83%	
11	KCP PANYABUNGAN	116.186	17.782	52	15.599	149.619	1.999	7.413	(16)	(2.912)	6.484	166.490	89,87%	
12	KCP SIBUHUAN	104.945	26.109	-	36.587	167.640	10.928	11.481	-	(1.064)	21.345	173.460	96,64%	
13	KCP KISARAN	186.014	49.055	-	47.075	282.144	18.985	23.148	-	684	42.818	277.021	101,85%	
14	KCP INDRAPURA	210.357	9.539	130	21.903	241.929	(8.367)	(821)	(111)	(5.587)	(14.885)	283.811	85,24%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 16-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 16-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>109.602</b>	<b>171.719</b>	<b>111.082</b>	<b>21.396</b>	<b>413.799</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	12.991	21.466	500	3.515	38.472
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	25.749	36.585	2.830	1.855	67.019
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	20.768	32.457	5.900	3.305	62.430
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	32.158	36.855	101.852	9.666	180.531
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	17.936	44.356	-	3.055	65.347
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>12.991</b>	<b>21.466</b>	<b>500</b>	<b>3.515</b>	<b>38.472</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	35	2.776	-	800	3.611
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	124	3.569	-	180	3.873
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	939	4.248	-	575	5.762
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	819	809	-	-	1.628
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	810	1.851	-	-	2.661
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	585	3.721	-	680	4.986
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	600	1.404	-	350	2.354
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	1.062	332	-	100	1.493
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	1.958	331	-	-	2.289
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	1.667	478	-	610	2.755
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	49	500	-	1.009
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	2.105	684	-	160	2.949
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	480	466	-	60	1.007
15	KCP BATUAJI	3.116	651	-	-	3.766	275	223	-	-	498
16	KCP ANAMBAS	950	323	-	-	1.273	132	324	-	-	456
17	KCP NATUNA	2.935	439	-	-	3.374	920	152	-	-	1.072
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	20	48	-	-	68
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>25.749</b>	<b>36.585</b>	<b>2.830</b>	<b>1.855</b>	<b>67.019</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	3.127	2.564	-	300	5.991
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	7.646	2.932	190	255	11.023
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	3.182	2.167	-	150	5.499
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	1.478	294	2.000	-	3.772
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	389	2.298	-	-	2.687
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	2.191	1.851	-	-	4.042
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	2.050	3.932	-	-	5.982
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	197	4.550	-	200	4.947
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	2.615	4.234	640	-	7.489
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	2.281	-	-	2.381
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	-	2.311	-	-	2.311
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	585	1.867	-	-	2.452
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	210	1.619	-	150	1.979
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	442	130	-	500	1.072
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	678	1.959	-	-	2.637
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.276	-	-	1.276
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	235	38	-	-	273
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	624	279	-	300	1.203
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>20.768</b>	<b>32.457</b>	<b>5.900</b>	<b>3.305</b>	<b>62.430</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	3.115	2.197	5.000	-	10.312
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	2.396	1.931	-	15	4.342
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.599	4.821	-	200	6.620
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	3.388	2.691	-	-	6.079
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	602	2.828	-	1.170	4.600
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	459	3.896	700	-	5.054
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	943	2.823	-	-	3.766
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	1.456	3.499	200	-	5.156
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	175	2.050	-	-	2.225
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.370	3.588	-	250	5.208
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	1.171	463	-	200	1.834
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	868	483	-	1.370	2.721
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	1.251	661	-	-	1.912
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.516	359	-	-	1.875
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	460	167	-	100	727

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 16-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 16-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>32.158</b>	<b>36.855</b>	<b>101.852</b>	<b>9.666</b>	<b>180.531</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	2.090	6.153	101.752	250	<b>110.245</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	358	2.208	-	600	<b>3.166</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	1.883	2.489	-	400	<b>4.772</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.229	3.363	-	360	<b>4.952</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	3.580	3.694	-	200	<b>7.474</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	2.160	4.087	-	-	<b>6.247</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	2.499	36	-	190	<b>2.724</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	1.503	2.224	-	50	<b>3.777</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	480	129	-	500	<b>1.109</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	146	697	-	450	<b>1.293</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	549	157	-	250	<b>957</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	528	124	-	1.261	<b>1.913</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	1.673	2.004	-	-	<b>3.677</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	1.048	783	-	1.100	<b>2.931</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	49	429	-	100	<b>578</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	1.640	151	100	200	<b>2.091</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	1.246	165	-	1.230	<b>2.641</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	754	42	-	900	<b>1.696</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	360	-	200	<b>813</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	920	338	-	575	<b>1.833</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	296	2.086	-	-	<b>2.382</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	1.614	873	-	300	<b>2.786</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	770	103	-	400	<b>1.273</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	300	268	-	-	<b>568</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	3.063	1.965	-	150	<b>5.178</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	315	1.342	-	-	<b>1.656</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	300	420	-	-	<b>720</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	617	75	-	-	<b>692</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	295	92	-	-	<b>387</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>17.936</b>	<b>44.356</b>	-	<b>3.055</b>	<b>65.347</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	2.446	10.773	-	-	<b>13.218</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	609	7.297	-	300	<b>8.206</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	1.457	3.983	-	445	<b>5.885</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	789	5.629	-	550	<b>6.968</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	1.530	3.178	-	300	<b>5.009</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	1.753	3.771	-	200	<b>5.724</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	511	4.850	-	200	<b>5.561</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	490	122	-	-	<b>612</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	2.683	64	-	-	<b>2.747</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	844	1.314	-	100	<b>2.258</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	457	2.940	-	410	<b>3.807</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	1.945	176	-	200	<b>2.321</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	620	87	-	150	<b>857</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	1.802	171	-	-	<b>1.973</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	100	<b>100</b>

# Kinerja Produk Consumer (CFG)

Posisi 16-Nov-2025

NO	UNIT KERJA	Posisi 16-Nov-2025					Growth YTD					Growth Mtd 16-Nov-25	Target Posisi 30- Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL			
	REGION II / MEDAN	8.633.803	1.593.296	577.532	1.977.229	12.781.860	742.239	47.860	120.695	23.111	933.906	(24.577)	13.192.499	96,89%
	AREA BATAM	1.319.466	98.224	82.502	434.284	1.934.476	107.709	2.956	11.709	42.075	164.450	(9.617)	1.992.000	97,11%
1	KCP ANAMBAS	54.535	4.455	137	272	59.399	(12.005)	237	(26)	(29)	(11.823)	(1.054)	64.465	92,14%
2	KCP BATAM CENTER	70.530	25.772	5.729	34.135	136.166	(780)	(1.912)	573	1.127	(992)	(1.087)	146.832	92,74%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	60.888	2.797	995	10.459	75.140	(3.874)	663	440	8.943	6.172	13	77.223	97,30%
5	KCP ANAMBAS JEMAJA	107	-	-	-	107	28	-	-	-	28	19	78	136,04%
6	KCP BATAM GRAND NIAGA MAS	52.811	271	2.766	58.936	114.784	3.112	(10)	1.081	2.124	6.306	(960)	133.187	86,18%
7	KCP BATAM BATU AJI	79.993	2.055	11.075	39.080	132.203	4.181	265	1.464	(819)	5.092	295	140.053	94,39%
8	KCP BATAM SEKUPANG	18.419	734	8.880	8.664	36.697	7.736	495	(1.672)	4.761	11.321	(169)	46.807	78,40%
9	KCP NATUNA	54.608	4.379	-	-	58.988	9.542	330	-	-	9.872	337	58.362	101,07%
10	KCP BATAMINDO	102.455	608	6.211	21.754	131.028	13.012	524	1.493	1.891	16.920	(392)	123.218	106,34%
11	KCP BATAM BENGKONG	72.616	3.771	9.919	19.944	106.250	8.345	(64)	3.707	2.681	14.668	35	102.219	103,94%
12	KCP BATAM BOTANIA GARDEN	41.706	3.342	7.403	26.127	78.579	9.220	(291)	928	572	10.429	(98)	87.246	90,07%
13	KCP TANJUNG BALAI KARIMUN 1	210.212	25.567	1.928	6.911	244.617	78.981	1.068	311	5.635	85.995	(1.672)	246.697	99,16%
14	KC TANJUNG PINANG	131.989	13.371	1.026	10.548	156.934	6.978	2.680	138	2.847	12.643	(1.810)	165.073	95,07%
15	KCP BATU AJI	19.468	12	8.411	63.374	91.265	5.165	12	802	11.867	17.846	(508)	96.758	94,32%
16	KCP BINTAN CENTER	144.379	8.729	3.484	5.208	161.800	18.495	(832)	201	1.743	19.607	(1.570)	153.159	105,64%
17	KCP BATAM RADEN PATAH	66.903	962	6.018	69.666	143.549	16.990	478	(907)	(4.554)	12.007	474	151.764	94,59%
18	KC BATAM WINDSOR CENTRAL	137.846	1.399	8.520	59.206	206.971	15.188	77	3.260	8.814	27.340	(1.471)	198.860	104,08%
	AREA MEDAN KOTA	1.565.278	194.891	71.153	313.396	2.144.719	181.497	10.723	6.163	1.545	199.928	5.424	2.194.090	97,75%
1	KCP MEDAN ADAM MALIK	100.107	5.318	3.885	66.098	175.408	9.803	3.403	(401)	(10.998)	1.807	1.000	191.714	91,49%
2	KCP MEDAN GATOT SUBROTO	135.204	3.638	5.757	13.337	157.936	7.066	681	(1.899)	4.886	10.734	(1.371)	161.418	97,84%
3	KC MEDAN GAJAH MADA	79.057	24.358	6.073	21.377	130.865	16.729	2.853	1.076	1.504	22.162	1.332	121.184	107,99%
4	KCP MEDAN SUKARAMAI	83.427	6.246	3.544	10.096	103.314	(5.744)	878	606	(127)	(4.387)	(599)	119.299	86,60%
5	KCP MEDAN KRAKATAU	88.183	10.076	2.080	15.733	116.072	(6.014)	576	358	1.830	(3.250)	(680)	131.690	88,14%
6	KCP MEDAN TOMANG ELOK	32.981	2.215	4.595	6.592	46.383	8.048	335	(837)	745	8.290	(1.193)	46.389	99,99%
7	KCP MEDAN JUANDA	47.498	5.880	2.409	16.667	72.454	7.101	382	987	(979)	7.492	272	77.036	94,05%
8	KCP MEDAN SUTOMO	2.567	270	1.512	1.031	5.379	2.487	270	1.512	1.031	5.299	(24)	9.385	57,31%
9	KC MEDAN S PARMAN	124.184	18.444	4.505	12.856	159.989	33.259	74	(681)	(1.716)	30.936	1.146	158.758	100,78%
10	KCP MEDAN KAMPUNG BARU	63.796	30.630	4.674	17.018	116.119	10.520	(2.484)	609	(1.492)	7.153	(656)	126.793	91,58%
11	KCP MEDAN SIMPANG LIMUN	75.884	32.520	3.375	10.341	122.120	3.859	(1.260)	(722)	(2.865)	(988)	(935)	137.225	88,99%
12	KCP MEDAN PULO BRAYAN	162.505	18.579	3.916	24.121	209.421	16.580	604	(147)	2.287	19.324	1.640	205.092	102,11%
13	KCP MEDAN IMAM BONJOL	47.622	202	3.760	24.412	75.996	10.797	10	2.361	(657)	12.510	376	74.615	101,85%
14	KCP MEDAN ISKANDAR MUDA 1	53.203	7.030	2.068	13.941	76.242	9.908	(629)	395	(1.365)	309	(695)	85.579	89,09%
15	KCP MEDAN PANCA BUDI	16.087	92	992	867	18.037	9.132	(2)	(304)	469	9.295	218	17.590	102,54%
16	KCP MEDAN MUCHTAR BASRI	122.356	10.478	2.669	13.722	149.226	11.579	842	1.138	(1.295)	12.264	191	151.758	98,33%
17	KC MEDAN KEJAKSAAN	292.397	17.812	10.606	42.058	362.872	24.151	4.093	(206)	8.341	36.380	4.464	347.257	104,50%
	KCP MEDAN USU	38.220	803	4.733	3.130	46.886	20.237	97	2.321	1.944	24.599	940	31.309	149,75%
	AREA MEDAN RAYA	1.599.026	265.357	50.329	233.885	2.148.597	124.369	20.106	16.111	(3.054)	157.531	940	2.201.267	97,61%
1	KCP PERBAUNGAN	61.003	17.549	2.682	1.600	82.834	8.956	(1.367)	1.099	888	9.577	803	83.932	98,69%
2	KCP MEDAN MARELAN RAYA	74.039	7.841	2.185	11.997	96.062	(5.070)	(527)	620	(69)	(5.047)	(356)	114.649	83,79%
3	KCP TEBING TINGGI SUDIRMAN 1	143.217	33.328	3.855	57.744	238.144	(2.525)	(3.527)	1.319	(6.027)	(10.759)	(1.066)	271.752	87,63%
4	KCP STABAT KH ZAINUL ARIFIN	96.958	22.515	2.844	23.595	145.912	2.935	2.899	(580)	(2.571)	2.684	(617)	159.883	91,26%
5	KCP MEDAN SETIA BUDI	189.829	5.668	4.982	8.578	209.057	20.665	74	430	(337)	20.832	562	202.408	103,28%
6	KCP MEDAN BELAWAN	118.497	7.616	1.238	4.750	132.100	8.000	1.467	991	201	10.660	(230)	133.806	98,73%
7	KCP MEDAN A.H NASUTION	76.577	3.588	4.889	15.507	100.561	9.059	(113)	1.019	(2.050)	7.916	(369)	103.398	97,26%
8	KCP KABANJAHE	66.205	18.425	870	6.358	91.858	2.450	2.515	622	1.820	7.407	740	95.541	96,15%
9	KCP BINJAI JAMIN GINTING	46.598	8.453	3.120	21.664	79.836	5.061	2.198	2.827	(4.813)	5.273	(211)	87.647	91,09%
10	KCP MEDAN RING ROAD	55.739	13.164	3.581	33.126	105.610	8.141	5.041	744	(342)	13.583	199	103.661	101,88%
11	KC LUBUK PAKAM	220.875	29.656	2.706	7.847	261.084	14.808	523	(479)	(1.215)	13.638	(563)	263.405	99,12%
12	KCP PANGKALAN BRANDAN	65.424	19.279	4.708	3.745	93.155	4.624	764	3.726	3.341	12.455	19	93.313	99,83%
13	KC BINJAI	55.643	34.614	6.446	14.023	110.727	3.734	1.406	2.349	4.546	12.035	872	114.514	96,69%
14	KCP MEDAN AKSARA	279.197	38.712	3.786	9.881	331.576	26.293	8.761	(27)	2.256	37.284	737	309.858	107,01%
15	KCP CEMARA ASRI	49.225	4.949	2.438	13.468	70.080	17.238	(8)	1.448	1.316	19.994	419	63.498	110,37%
	AREA PEKANBARU	2.719.739	558.182	294.407	602.793	4.175.122	222.067	8.488	51.785	6.881	289.220	(18.056)	4.332.277	96,37%
1	KCP DUMAI SUKADADI	95.567	10.504	14.415	16.129	136.615	(2.686)	(288)	1.697	2.852	1.574	(1.231)	161.244	84,73%
2	KCP PANAM RAYA	56.115	3.342	12.407	37.796	109.659	2.901	1.183	432	(1.322)	3.194	997	117.355	93,44%
3	KCP PEKANBARU SUDIRMAN	119.942	13.741	8.318	12.618	154.619	4.942	1.462	102	(3.989)	2.518	(88)	177.569	87,08%
4	KCP PEKANBARU PANAM	234.509	17.902	5.761	29.860	288.032	8.405	(1.722)	19	(3.068)	3.634	(1.229)	293.503	98,14%
5	KCP TEMBILAHAN	41.517	60.229	1.947	882	104.574	6.651	(13.726)	(165)	(60)	(7.300)	(683)	115.242	90,74%
6	KCP SELAT PANJANG	38.283	45.296	200	253	84.032	12	470	200	(16)	665	(966)	91.314	92,02%
7	KC DURI	55.675	7.489	17.135	3.930	84.230	711	(44)	5.065	326	6.058	(439)	93.182	90,39%
8	KCP UJUNG BATU 1	147.328	14.007	26.218	5.332	192.884	6.586	(1.736)	6.014	1.174	12.038	(402)	198.675	97,09%
9	KCP BAGAN SIAPIAPI	40.095	9.823	6.043	356	56.317	2.076	800	3.055	(339)	5.592	268	59.421	94,78%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	19.968	5.291	40.346	2.080	1.524	(1.089)	(39)	2.475	(61)	44.221	91,24%
11	KCP SIAK	99.984	43.339	4.241	1.167	148.731	4.135	2.035	943	744	7.857	(1.090)	153.271	97,04%
12	KCP PANGKALAN KERINCIA MAHARA.	100.762	14.137	5.529	40.738	161.165	10.065	1.889	1.540	(4.706)	8.788	(1.464)	174.288	92,47%
13	KCP TELUK KUANTAN	73.493	41.197	8.716	16.548	139.955	7.029							

## Kinerja Produk Consumer (CFG)

Posisi 16-Nov-2025

NO	UNIT KERJA	Posisi 16-Nov-2025					Growth YtD					Growth MtD 16-Nov-25	Target Posisi Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.066	30.883	3.323	4.085	<b>210.357</b>	(4.681)	(3.878)	65	128	<b>(8.367)</b>	(970)	234.495	<b>89,71%</b>
10	KC SIBOLGA	118.768	64.199	2.307	2.005	<b>187.279</b>	6.905	4.314	1.559	27	<b>12.805</b>	126	189.005	<b>99,09%</b>
11	KCP SIBUHUAN	62.797	39.339	2.544	265	<b>104.945</b>	8.168	1.601	1.242	(83)	<b>10.928</b>	(525)	107.669	<b>97,47%</b>
12	KCP KOTA PINANG	77.527	18.142	6.542	16.181	<b>118.392</b>	19.514	(1.095)	5.251	(1.064)	<b>22.606</b>	757	105.810	<b>111,89%</b>
13	KCP PEMATANGSIANTAR SUTOMO	73.493	11.563	8.170	96.829	<b>190.055</b>	21.434	6.718	2.445	(8.551)	<b>22.046</b>	1.196	185.426	<b>102,50%</b>
14	KC PADANGSIDEMPUAN	153.545	38.110	9.386	11.733	<b>212.774</b>	17.169	2.256	6.279	(674)	<b>25.030</b>	(100)	209.436	<b>101,59%</b>

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 16-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 16-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>85.917</b>	<b>3.612</b>	<b>9.100</b>	<b>10.974</b>	<b>109.602</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	9.939	1.771	1.180	100	12.991
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	22.212	150	187	3.200	25.749
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	17.527	160	2.275	806	20.768
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	23.928	1.052	3.396	3.782	32.158
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	12.311	478	2.061	3.086	17.936
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>9.939</b>	<b>1.771</b>	<b>1.180</b>	<b>100</b>	<b>12.991</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	35	-	-	-	35
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	124	-	-	-	124
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.605	500	-	-	2.105
4	KCP BATAM CENTER	760	446	-	230	1.436	485	-	-	100	585
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	225	-	714	-	939
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	819	-	-	-	819
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	132	-	-	-	132
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	600	-	-	-	600
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	810	-	-	-	810
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	595	-	467	-	1.062
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	-	-	480
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	1.324	634	-	-	1.958
14	KCP BATU AJI	630	1.889	597	-	3.116	275	-	-	-	275
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.340	327	-	-	1.667
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	20	-	-	-	20
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>22.212</b>	<b>150</b>	<b>187</b>	<b>3.200</b>	<b>25.749</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	6.640	-	-	1.006	7.646
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.800	-	-	250	2.050
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	585	-	-	-	585
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	2.970	-	-	157	3.127
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	575	-	49	-	624
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	300	-	-	142	442
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	100	-	-	578	678
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	2.191	-	-	-	2.191
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	3.150	-	-	32	3.182
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	-	-	-	-	-
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	80	-	119	190	389
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	1.826	-	19	770	2.615
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	12	150	-	35	197
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	170	-	-	40	210
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	235	-	-	-	235
17	KCP MEDAN USU	2.559	591	998	87	4.235	1.478	-	-	-	1.478
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>17.527</b>	<b>160</b>	<b>2.275</b>	<b>806</b>	<b>20.768</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	3.115	-	-	-	3.115
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	2.396	-	-	-	2.396
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	970	-	201	-	1.171
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	350	-	109	-	459
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	694	-	660	162	1.516
6	KC BINJAI	980	350	428	812	2.570	692	-	607	300	1.599
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.370	-	-	-	1.370
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	460	-	-	-	460
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.140	-	111	-	1.251
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	175	175
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	1.296	160	-	-	1.456
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	3.388	-	-	-	3.388
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	280	-	588	-	868
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	602	-	-	-	602
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	774	-	-	169	943
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>23.928</b>	<b>1.052</b>	<b>3.396</b>	<b>3.782</b>	<b>32.158</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	1.375	610	105	-	2.090
2	KC DUMAI	12.111	-	247	578	12.936	1.130	-	-	99	1.229
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	1.870	-	-	13	1.883
4	KC DURI	1.540	300	1.218	272	3.330	30	-	266	-	296
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	1.067	442	284	367	2.160
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	628	-	-	420	1.048
7	KCP BANGKINANG	3.815	-	640	570	5.025	60	-	-	86	146
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	220	-	138	-	358
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	-	300
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	2.573	-	-	490	3.063
11	KCP SIAK	3.459	-	215	557	4.231	890	-	-	750	1.640
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	2.212	-	187	100	2.499
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	770	-	-	-	770
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	1.049	-	197	-	1.246
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	300	-	-	-	300
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	754	754
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	10	-	318	200	528
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	450	-	30	-	480
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	920	-	-	-	920
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	1.614	-	59	-	1.673
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	1.503	-	-	-	1.503
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	1.020	-	361	233	1.614
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	200	-	115	-	315

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 16-Nov-25)**