

# Kinerja DPK Area per Produk

Posisi 23-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 23-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30 Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.395.332</b>	<b>2.482.856</b>	<b>11,87%</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>	<b>222.327</b>
	GIRO	1.894.366	2.544.286	2.704.221	809.854	42,75%	159.934	2.739.265	98,72%	(35.044)
	TABUNGAN	12.343.531	13.296.434	13.358.086	1.014.555	8,22%	61.653	13.678.155	97,66%	(320.069)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.062.307</b>	<b>1.824.410</b>	<b>12,81%</b>	<b>221.587</b>	<b>16.417.420</b>	<b>97,84%</b>	<b>(355.113)</b>
	DEPOSITO	6.674.579	6.906.038	7.333.025	658.446	9,86%	426.987	6.755.585	108,55%	577.440
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.205.171</b>	<b>356.242</b>	<b>12,50%</b>	<b>97.823</b>	<b>3.249.137</b>	<b>98,65%</b>	<b>(43.966)</b>
	GIRO	238.297	241.473	436.462	198.165	83,16%	194.989	384.203	113,60%	52.259
	TABUNGAN	1.732.891	1.859.030	1.812.547	79.656	4,60%	(46.483)	1.972.158	91,91%	(159.611)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.249.009</b>	<b>277.821</b>	<b>14,09%</b>	<b>148.506</b>	<b>2.356.360</b>	<b>95,44%</b>	<b>(107.352)</b>
	DEPOSITO	877.742	1.006.845	956.163	78.421	8,93%	(50.682)	892.777	107,10%	63.386
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.423.171</b>	<b>1.067.392</b>	<b>19,93%</b>	<b>610.519</b>	<b>5.791.284</b>	<b>110,91%</b>	<b>631.887</b>
	GIRO	314.972	599.559	703.548	388.576	123,37%	103.989	475.089	148,09%	228.459
	TABUNGAN	2.242.130	2.422.180	2.404.608	162.478	7,25%	(17.572)	2.502.873	96,07%	(98.265)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>3.108.156</b>	<b>551.054</b>	<b>21,55%</b>	<b>86.417</b>	<b>2.977.962</b>	<b>104,37%</b>	<b>130.194</b>
	DEPOSITO	2.798.677	2.790.913	3.315.015	516.338	18,45%	524.102	2.813.322	117,83%	501.693
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.884.845</b>	<b>244.164</b>	<b>9,25%</b>	<b>27.741</b>	<b>3.056.908</b>	<b>94,37%</b>	<b>(172.063)</b>
	GIRO	155.866	132.926	151.808	(4.058)	-2,60%	18.882	307.972	49,29%	(156.164)
	TABUNGAN	1.803.617	1.929.405	1.935.286	131.670	7,30%	5.881	2.053.217	94,26%	(117.931)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.087.094</b>	<b>127.611</b>	<b>6,51%</b>	<b>24.763</b>	<b>2.361.189</b>	<b>88,39%</b>	<b>(274.095)</b>
	DEPOSITO	681.198	794.773	797.751	116.553	17,11%	2.978	695.719	114,67%	102.032
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.273.712</b>	<b>716.579</b>	<b>9,48%</b>	<b>(52.827)</b>	<b>8.188.511</b>	<b>101,04%</b>	<b>85.201</b>
	GIRO	1.111.061	1.511.279	1.363.182	252.121	22,69%	(148.096)	1.359.521	100,27%	3.662
	TABUNGAN	4.778.169	5.117.615	5.267.630	489.461	10,24%	150.015	5.138.860	102,51%	128.770
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.630.813</b>	<b>741.582</b>	<b>12,59%</b>	<b>1.919</b>	<b>6.498.380</b>	<b>102,04%</b>	<b>132.432</b>
	DEPOSITO	1.667.902	1.697.645	1.642.899	(25.003)	-1,50%	(54.746)	1.690.130	97,21%	(47.231)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.608.433</b>	<b>98.479</b>	<b>3,92%</b>	<b>(34.683)</b>	<b>2.887.165</b>	<b>90,35%</b>	<b>(278.732)</b>
	GIRO	74.169	59.049	49.220	(24.949)	-33,64%	(9.829)	212.481	23,16%	(163.261)
	TABUNGAN	1.786.724	1.968.204	1.938.015	151.291	8,47%	(30.189)	2.011.047	96,37%	(73.032)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>1.987.235</b>	<b>126.342</b>	<b>6,79%</b>	<b>(40.018)</b>	<b>2.223.528</b>	<b>89,37%</b>	<b>(236.293)</b>
	DEPOSITO	649.060	615.862	621.198	(27.863)	-4,29%	5.336	663.637	93,61%	(42.439)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 23-Nov-25				Growth Mtd 23-Nov-25				Target Posisi 23-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>809.854</b>	<b>1.014.555</b>	<b>658.446</b>	<b>2.482.856</b>	<b>159.934</b>	<b>61.653</b>	<b>426.987</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>198.165</b>	<b>79.656</b>	<b>78.421</b>	<b>356.242</b>	<b>194.989</b>	<b>(46.483)</b>	<b>(50.682)</b>	<b>97.823</b>	<b>3.249.137</b>	<b>98,65%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	31.388	49.252	(18.551)	62.089	(1.097)	(3.256)	(4.494)	(8.847)	379.011	107,18%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	(80)	773	28.700	29.393	(1.296)	(792)	(9)	(2.097)	87.852	107,77%
3	KCP BATAMINDO	14.957	151.079	138.301	304.336	(2.004)	11.522	17.298	26.816	(4.165)	(5.893)	(27)	(10.085)	301.204	97,69%
4	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	(310)	452	7.941	8.083	(2.530)	(4.383)	1.010	(5.902)	131.482	88,85%
5	KCP ANAMBAS	430	39.166	12.547	52.143	(1.653)	23	1.809	180	4	(2.025)	2	(2.019)	56.019	89,48%
6	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	673	(1.539)	(1.082)	(1.948)	(134)	1.811	(70)	1.607	43.281	83,32%
7	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	(311)	(6.591)	(7.626)	(14.529)	(189)	634	(704)	(258)	212.099	83,76%
8	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(1.747)	(11.990)	2.855	(10.882)	(228)	(5.162)	(4.951)	(10.342)	137.759	74,69%
9	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(825)	3.654	(5.214)	(2.385)	1.463	(4.997)	568	(2.967)	131.798	80,92%
10	KCP NATUNA	942	62.562	7.427	70.931	1.643	765	1.365	3.772	1.573	1.728	(340)	2.961	78.019	94,71%
11	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(1.025)	(6.933)	(3.713)	(11.671)	1.693	(4.186)	(531)	(3.023)	279.251	84,05%
12	KCP BATU AJI	64.855	146.373	124.306	335.534	25.989	20.360	55.223	101.572	316	(2.488)	(220)	(2.392)	262.278	127,02%
13	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(5.410)	12.830	(39.106)	(31.686)	(1.269)	(4.364)	(15.328)	(20.961)	304.699	78,64%
14	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	22.726	(27.448)	12.089	7.367	39.909	(7.931)	(24.935)	7.043	294.368	91,74%
15	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	121.106	7.808	3.547	132.461	154.076	254	843	155.173	210.427	151,85%
16	KCP BATAM CENTER	9.360	116.467	45.950	171.777	4.851	18.686	(5.550)	17.987	3.172	(1.584)	(799)	789	179.091	96,36%
17	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	3.153	8.034	28.435	39.622	3.689	(3.849)	(697)	(856)	160.500	109,85%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 23-Nov-25				Growth Mtd 23-Nov-25				Target Posisi 23-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>809.854</b>	<b>1.014.555</b>	<b>658.446</b>	<b>2.482.856</b>	<b>159.934</b>	<b>61.653</b>	<b>426.987</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>388.576</b>	<b>162.478</b>	<b>516.338</b>	<b>1.067.392</b>	<b>103.989</b>	<b>(17.572)</b>	<b>524.102</b>	<b>610.519</b>	<b>5.791.284</b>	<b>110,91%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	375.258	9.951	624.588	1.009.797	133.552	(4.042)	493.910	623.419	1.472.501	165,74%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	(2.814)	24.490	8.844	30.520	(778)	513	(4.611)	(4.876)	308.909	101,49%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	17.838	9.468	3.669	30.975	443	(2.254)	1.481	(330)	119.034	114,08%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(5.367)	(5.015)	(6.870)	(17.251)	(211)	(4.232)	(162)	(4.604)	251.482	85,24%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	9.768	52	9.820	-	1.303	(314)	989	21.226	59,75%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	2.317	6.470	(900)	7.888	721	(2.384)	(390)	(2.053)	126.075	94,48%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.079)	(8.408)	22.167	4.681	2.990	(6.526)	683	(2.853)	147.320	93,44%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(441)	6.778	(14.167)	(7.830)	(292)	5.903	495	6.106	255.167	87,74%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	5.052	3.471	9.381	17.904	(17.319)	909	27.826	11.415	296.698	96,84%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(341)	23.309	(3.026)	19.942	582	(6.576)	(872)	(6.867)	285.836	97,79%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	11.378	(1.543)	(2.399)	7.437	1.117	(307)	(545)	265	188.033	94,76%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	(2.542)	27.155	(2.205)	22.408	90	5.346	204	5.640	190.622	102,56%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.795	(836)	11.268	13.227	999	(4.025)	4.591	1.565	155.759	99,30%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(12.286)	8.560	(37.856)	(41.582)	(4.645)	3.350	(1.632)	(2.927)	490.444	82,97%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(5.023)	36.825	(13.578)	18.224	(3.563)	(2.533)	(22.849)	(28.945)	282.239	97,84%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(1.030)	(6.916)	(27.375)	(35.322)	7	(2.550)	(2.429)	(4.971)	156.578	68,25%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	16.417	12.842	(23.108)	6.151	(6.546)	(5.690)	23.256	11.019	283.286	92,98%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(3.555)	5.906	(32.697)	(30.346)	(3.157)	6.351	5.460	8.654	759.540	88,98%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 23-Nov-25				Growth Mtd 23-Nov-25				Target Posisi 23-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>809.854</b>	<b>1.014.555</b>	<b>658.446</b>	<b>2.482.856</b>	<b>159.934</b>	<b>61.653</b>	<b>426.987</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(4.058)</b>	<b>131.670</b>	<b>116.553</b>	<b>244.164</b>	<b>18.882</b>	<b>5.881</b>	<b>2.978</b>	<b>27.741</b>	<b>3.056.908</b>	<b>94,37%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	4.106	20.773	98.235	123.114	(6.390)	(85)	1.583	(4.892)	136.357	177,33%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	1.785	19.637	8.024	29.446	5.827	24.478	1.579	31.885	372.059	98,31%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.378)	16.652	34.300	49.574	(196)	639	5.824	6.268	404.913	103,68%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.314)	1.673	30.119	30.478	1.184	(2.584)	(125)	(1.525)	98.268	107,81%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	1.383	8.873	121	10.376	(1.029)	(3.824)	(600)	(5.452)	110.995	89,57%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	72	4.971	(2.498)	2.544	165	(2.783)	(1.864)	(4.482)	210.129	84,79%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(1.099)	14.619	(832)	12.689	691	2.660	2.013	5.365	191.795	90,47%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.787)	(424)	(3.164)	(7.375)	117	121	10	249	89.374	67,91%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(729)	7.208	(2.338)	4.140	857	1.751	(133)	2.475	196.180	85,53%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	1.065	3.293	(2.923)	1.435	775	(9.524)	(44)	(8.793)	198.093	84,52%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	13.420	15.094	35	28.549	24.096	(804)	(2.766)	20.525	220.156	102,73%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	70	2.000	(5.522)	(3.452)	(1.440)	(3.670)	27	(5.083)	173.738	85,77%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(187)	7.036	(22.541)	(15.692)	18	(427)	64	(345)	94.623	61,57%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	3.840	1.559	(26.580)	(21.182)	(1.089)	(3.119)	(2.146)	(6.353)	265.027	79,18%
15	KC BINJAI	21.981	173.709	67.591	263.281	(21.303)	8.705	12.119	(479)	(4.706)	3.052	(445)	(2.099)	295.201	88,48%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 23-Nov-25

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		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>809.854</b>	<b>1.014.555</b>	<b>658.446</b>	<b>2.482.856</b>	<b>159.934</b>	<b>61.653</b>	<b>426.987</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>252.121</b>	<b>489.461</b>	<b>(25.003)</b>	<b>716.579</b>	<b>(148.096)</b>	<b>150.015</b>	<b>(54.746)</b>	<b>(52.827)</b>	<b>8.188.511</b>	<b>101,04%</b>
1	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	1.469.651	(108.200)	1.169	(26.861)	(133.892)	(171.004)	(11.011)	(6.421)	(188.437)	1.509.524	84,88%
2	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	437.081	54.294	16.057	2.167	72.518	25.428	(7.719)	3.121	20.830	415.661	110,16%
3	KCP PEKANBARU PANAM	8.643	261.827	72.505	342.975	625	62	(13.906)	(13.219)	669	(9.344)	(9.685)	(18.360)	365.457	88,82%
4	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	125.892	(75.808)	11.155	58.790	(5.863)	(1.409)	808	1.031	431	147.924	85,40%
5	KCP PEKANBARU UIR	3.085	64.541	32.868	100.494	(1.385)	11.543	2.258	12.417	(2.722)	(362)	(108)	(3.191)	97.046	100,27%
6	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	107.239	(671)	18.430	5.148	22.907	467	2.136	2	2.605	94.253	116,54%
7	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	443.371	(3.678)	19.793	(19.643)	(3.528)	(13.446)	(3.110)	(1.540)	(18.096)	458.220	92,81%
8	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	275.622	12.012	17.765	(9.224)	20.552	8.696	1.645	(4.910)	5.431	294.543	95,42%
9	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	291.796	(6.017)	244.903	(3.979)	234.908	(1.658)	195.201	(20.273)	173.270	252.514	184,17%
10	KCP TEMBILAHAN	2.572	152.840	32.772	188.184	(991)	18.788	(2.161)	15.636	74	(733)	37	(622)	187.773	99,89%
11	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	123.183	(809)	15.891	(3.915)	11.166	111	1.439	(128)	1.421	124.155	100,36%
12	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	138.286	1.975	11.746	(13.924)	(203)	(19)	3.063	(50)	2.994	155.822	90,67%
13	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	75.559	1.464	8.533	5.763	15.761	66	(1.649)	(185)	(1.768)	67.834	108,78%
14	KCP DURI HANG TUAH 2	517.787	216.938	90.671	825.396	357.153	16.850	(45.344)	328.659	847	(159)	(2.730)	(2.042)	519.351	158,54%
15	KCP PANAM RAYA	24.406	211.820	19.000	255.226	3.454	11.199	1.800	16.453	2.939	(3.056)	(909)	(1.026)	260.756	97,49%
16	KCP RENGAT	2.291	138.652	82.610	223.553	(11.120)	(4.488)	26.004	10.396	(225)	4.783	(1.686)	2.872	233.023	97,17%
17	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	182.786	(149)	18.961	10.374	29.185	21	533	1.149	1.703	171.085	107,84%
18	KCP TELUK KUANTAN	8.413	193.661	51.659	253.733	(1.838)	20.922	9.044	28.128	(3.461)	3.028	(773)	(1.205)	244.707	103,20%
19	KCP UJUNG BATU 1	2.519	124.754	15.691	142.963	(1.399)	5.000	3.072	6.674	(1.078)	(857)	(97)	(2.032)	150.636	93,56%
20	KC DURI	2.599	242.522	78.066	323.187	1.388	13.589	(13.413)	1.564	275	2.276	(485)	2.066	346.121	93,97%
21	KCP DURI HANG TUAH 1	129	105.674	24.658	130.461	(273)	(458)	159	(572)	58	(2.063)	205	(1.800)	143.287	89,79%
22	KCP SELAT PANJANG	37	68.177	13.658	81.873	(30)	(4.314)	1.024	(3.320)	(1)	875	538	1.412	95.557	87,16%
23	KCP DUMAI SUKAJADI	271	98.857	24.733	123.860	744	(1.429)	(1.517)	(2.202)	506	(5.056)	(1.049)	(5.600)	136.140	86,87%
24	KCP BANGKINANG	45.153	145.614	26.205	216.972	28.575	13.355	(2.249)	39.680	3.595	2.842	145	6.582	200.728	111,37%
25	KCP PEKANBARU NANGKA	6.460	145.002	27.609	179.071	(6.767)	(5.223)	(1.293)	(13.283)	2.325	(3.579)	274	(980)	214.497	83,03%
26	KC DUMAI	14.367	346.534	107.552	468.453	5.804	9.529	2.168	17.501	414	(18.444)	(389)	(18.419)	462.917	97,22%
27	KCP SIAK	22.598	107.804	24.716	155.118	11.855	(7.303)	816	5.368	272	(33)	(121)	118	163.952	94,68%
28	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	301.953	(7.262)	9.334	(1.392)	681	(586)	(331)	(6.194)	(7.110)	313.587	94,02%
29	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	342.600	(823)	(1.901)	5.230	2.505	751	(1.108)	(3.517)	(3.874)	361.440	93,72%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 23-Nov-25				Growth Mtd 23-Nov-25				Target Posisi 23-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>809.854</b>	<b>1.014.555</b>	<b>658.446</b>	<b>2.482.856</b>	<b>159.934</b>	<b>61.653</b>	<b>426.987</b>	<b>648.574</b>	<b>23.173.005</b>	<b>100,96%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(24.949)</b>	<b>151.291</b>	<b>(27.863)</b>	<b>98.479</b>	<b>(9.829)</b>	<b>(30.189)</b>	<b>5.336</b>	<b>(34.683)</b>	<b>2.887.165</b>	<b>90,35%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	776	61.485	(3.675)	58.586	(6.781)	(8.671)	1.196	(14.256)	476.614	104,13%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.153)	3.152	14.827	15.826	(27)	(4.307)	(2.983)	(7.317)	127.600	94,33%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	11.982	29.401	(42.959)	(1.576)	(667)	(1.022)	9.538	7.849	401.907	90,93%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(586)	19.232	315	18.961	(192)	(344)	424	(111)	108.115	100,08%
5	KCP KISARAN	6.351	174.962	37.313	218.626	(489)	26.007	6.633	32.151	673	(781)	(1.087)	(1.194)	212.208	102,46%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(8.513)	4.769	(3.816)	(16)	523	247	754	141.418	82,16%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.547)	3.452	4.497	6.401	143	(91)	(385)	(334)	114.824	84,87%
8	KCP SIPIROK	670	48.535	6.815	56.019	356	1.072	(21.727)	(20.299)	(157)	(1.879)	6	(2.030)	91.834	58,79%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.636)	2.208	(6.720)	(11.149)	68	(430)	(418)	(781)	167.573	80,94%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.940)	10.258	3.564	10.882	5	843	(1.501)	(652)	116.696	91,53%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	37	7.247	12.715	19.999	(133)	(8.148)	(657)	(8.938)	195.169	98,65%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(5.849)	8.930	10.374	13.455	(108)	3.489	116	3.497	132.253	93,60%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(13.471)	(7.909)	(4.390)	(25.769)	(3.912)	(4.082)	314	(7.681)	227.605	77,51%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(4.357)	(4.884)	(8.753)	(17.994)	1.274	(5.376)	307	(3.795)	318.836	82,26%





















## Kinerja Pembiayaan Area

Posisi 23-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 23-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.848.790</b>	<b>2.128.677</b>	<b>12,73%</b>	<b>203.682</b>	<b>19.505.935</b>	<b>96,63%</b>	<b>(657.145)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.834.122	986.168	8,32%	27.685	13.192.499	97,28%	(358.377)
	PWG (Pawning)	1.161.081	1.975.702	2.063.870	902.789	77,75%	88.168	2.106.569	97,97%	(42.699)
	SME (Small)	1.400.748	1.465.739	1.556.364	155.617	11,11%	90.626	1.598.900	97,34%	(42.535)
	MBG (Micro)	2.310.331	2.397.229	2.394.434	84.103	3,64%	(2.796)	2.607.967	91,81%	(213.534)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.709.944</b>	<b>312.999</b>	<b>13,06%</b>	<b>4.283</b>	<b>2.847.472</b>	<b>95,17%</b>	<b>(137.528)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.945.178	175.151	9,90%	1.084	1.992.000	97,65%	(46.823)
	PWG (Pawning)	193.140	311.736	321.071	127.930	66,24%	9.334	344.208	93,28%	(23.137)
	SME (Small)	122.962	125.291	119.280	(3.682)	-2,99%	(6.012)	154.342	77,28%	(35.062)
	MBG (Micro)	310.816	324.540	324.416	13.600	4,38%	(124)	356.921	90,89%	(32.506)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.980.579</b>	<b>435.744</b>	<b>17,12%</b>	<b>30.316</b>	<b>3.064.479</b>	<b>97,26%</b>	<b>(83.900)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.150.858	206.066	10,60%	11.563	2.194.090	98,03%	(43.233)
	PWG (Pawning)	252.400	412.261	431.503	179.103	70,96%	19.242	431.397	100,02%	106
	SME (Small)	188.209	206.868	205.469	17.260	9,17%	(1.399)	233.500	88,00%	(28.031)
	MBG (Micro)	159.435	191.840	192.749	33.315	20,90%	909	205.492	93,80%	(12.743)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.993.600</b>	<b>353.190</b>	<b>13,38%</b>	<b>26.250</b>	<b>3.079.533</b>	<b>97,21%</b>	<b>(85.932)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.153.599	162.533	8,16%	5.942	2.201.267	97,83%	(47.669)
	PWG (Pawning)	200.888	337.104	353.229	152.340	75,83%	16.124	352.958	100,08%	271
	SME (Small)	80.398	96.289	100.410	20.013	24,89%	4.122	108.670	92,40%	(8.259)
	MBG (Micro)	368.059	386.301	386.362	18.304	4,97%	62	416.638	92,73%	(30.276)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.666.533</b>	<b>675.060</b>	<b>11,27%</b>	<b>120.180</b>	<b>6.909.817</b>	<b>96,48%</b>	<b>(243.284)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.196.362	310.460	7,99%	3.184	4.332.277	96,86%	(135.915)
	PWG (Pawning)	255.819	508.340	534.054	278.235	108,76%	25.714	563.574	94,76%	(29.520)
	SME (Small)	824.608	794.625	888.139	63.532	7,70%	93.514	886.402	100,20%	1.737
	MBG (Micro)	1.025.144	1.050.210	1.047.978	22.833	2,23%	(2.232)	1.127.564	92,94%	(79.587)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.498.134</b>	<b>351.684</b>	<b>11,18%</b>	<b>22.654</b>	<b>3.604.634</b>	<b>97,05%</b>	<b>(106.500)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.388.127	131.957	5,85%	5.912	2.472.864	96,57%	(84.737)
	PWG (Pawning)	258.833	406.261	424.014	165.180	63,82%	17.753	414.433	102,31%	9.581
	SME (Small)	184.570	242.665	243.065	58.495	31,69%	400	215.986	112,54%	27.079
	MBG (Micro)	446.877	444.339	442.928	(3.949)	-0,88%	(1.411)	501.352	88,35%	(58.423)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 23-Nov-25					YtD 23-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
<b>AREA BATAM</b>	<b>1.945.178</b>	<b>321.071</b>	<b>119.280</b>	<b>324.416</b>	<b>2.709.944</b>	<b>175.151</b>	<b>127.930</b>	<b>(3.682)</b>	<b>13.600</b>	<b>312.999</b>	<b>2.847.472</b>	<b>95,17%</b>	
1 KCP TANJUNG BALAI KARIMUN 1	244.891	48.420	46	6.499	299.855	7.287	24.085	(10)	1.418	32.780	296.519	101,13%	
2 KCP NATUNA	58.945	5.188	-	-	64.133	9.829	2.605	-	-	12.434	63.694	100,69%	
3 KCP BATAM BENGKONG	107.145	9.122	-	35.015	151.282	15.564	2.921	-	3.256	21.741	152.251	99,36%	
4 KC BATAM WINDSOR CENTRAL	208.834	43.449	83.512	44.133	379.928	29.203	16.986	527	952	47.667	382.934	99,21%	
5 KCP BATU AJI	92.710	10.507	-	-	103.217	19.290	3.658	-	-	22.948	109.969	93,86%	
6 KCP BATAMINDO	129.713	13.949	-	38.472	182.134	15.605	7.911	-	(2.180)	21.335	181.671	100,26%	
7 KCP BATAM BATU AJI	135.516	33.931	2.702	49.563	221.712	8.405	13.055	(599)	3.466	24.328	230.580	96,15%	
8 KCP BINTAN CENTER	163.271	23.409	-	11.391	198.072	21.079	8.919	-	(4.109)	25.888	200.528	98,78%	
9 KCP BATAM GRAND NIAGA MAS	115.050	15.022	14.624	59.965	204.661	6.572	4.504	4.734	(5.444)	10.365	237.739	86,09%	
10 KCP ANAMBAS	59.451	3.141	-	-	62.591	(11.771)	1.906	-	-	(9.865)	67.087	93,30%	
11 KCP BATAM CENTER	136.758	31.286	-	36.019	204.063	(400)	13.456	-	1.600	14.656	216.628	94,20%	
12 KC TANJUNG PINANG	157.761	34.996	14	9.321	202.092	13.471	11.752	(6.973)	8.614	26.865	214.357	94,28%	
13 KCP BATAM BOTANIA GARDEN	78.803	18.743	-	4.372	101.917	10.653	5.221	(695)	1.303	16.483	122.179	83,42%	
14 KCP BATAM SEKUPANG	36.617	11.482	634	13.523	62.256	11.241	2.219	634	4.019	18.113	76.836	81,02%	
15 KCP TANJUNG UBAN	75.302	6.923	-	16.143	98.368	6.333	3.712	-	706	10.751	103.108	95,40%	
16 KCP BATAM RADEN PATAH	144.185	10.566	17.748	-	172.499	12.642	4.729	(1.300)	-	16.071	189.488	91,03%	
17 KCP ANAMBAS JEMAJA	227	935	-	-	1.162	148	292	-	-	440	1.903	61,07%	
						-	-	-	-	-			

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 23-Nov-25					YtD 23-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.150.858</b>	<b>431.503</b>	<b>205.469</b>	<b>192.749</b>	<b>2.980.579</b>	<b>206.066</b>	<b>179.103</b>	<b>17.260</b>	<b>33.315</b>	<b>435.744</b>	<b>3.064.479</b>	<b>97,26%</b>
1	KCP MEDAN USU	46.049	10.713	2.000	-	58.762	23.762	5.969	2.000	-	31.731	36.708	160,08%
2	KCP MEDAN SUTOMO	5.372	12.039	-	-	17.410	5.292	10.837	-	-	16.129	18.355	94,85%
3	KCP MEDAN PANCA BUDI	19.342	5.589	-	-	24.931	10.599	2.517	-	-	13.117	20.791	119,91%
4	KCP MEDAN ISKANDAR MUDA 1	76.135	34.995	5.797	-	116.927	202	11.266	5.797	(40)	17.225	116.894	100,03%
5	KCP MEDAN IMAM BONJOL	76.015	6.497	-	4.618	87.130	12.529	4.148	-	4.618	21.294	84.429	103,20%
6	KC MEDAN KEJAKSAAN	362.325	37.250	87.839	41.357	528.772	35.832	12.034	(5.885)	(3.405)	38.576	544.113	97,18%
7	KCP MEDAN SIMPANG LIMUN	123.035	26.249	1.687	59	151.030	(73)	7.606	1.687	(17)	9.203	165.365	91,33%
8	KCP MEDAN MUCHTAR BASRI	150.429	27.240	8.358	72	186.099	13.467	10.230	8.358	(245)	31.811	174.693	106,53%
9	KCP MEDAN KAMPUNG BARU	117.208	21.523	306	4.947	143.984	8.243	11.206	(1.108)	4.947	23.286	153.716	93,67%
10	KCP MEDAN PULO BRAYAN	209.821	24.415	4.006	12.128	250.370	19.724	10.524	(503)	2.216	31.961	252.063	99,33%
11	KCP MEDAN JUANDA	71.763	5.570	593	9.186	87.112	6.800	2.132	(171)	8.992	17.754	90.976	95,75%
12	KCP MEDAN SUKARAMAI	103.681	31.958	20.118	6.910	162.667	(4.020)	11.560	19.703	6.668	33.911	154.593	105,22%
13	KC MEDAN GAJAH MADA	131.733	42.274	38.791	2.845	215.644	23.030	18.937	(6.444)	(2.073)	33.451	219.540	98,23%
14	KCP MEDAN TOMANG ELOK	46.656	19.535	2	5.239	71.432	8.563	7.308	-	5.137	21.007	77.535	92,13%
15	KCP MEDAN KRAKATAU	116.976	23.086	-	-	140.062	(2.345)	9.536	(4.436)	-	2.755	158.103	88,59%
16	KC MEDAN S PARMAN	161.079	26.989	20.973	56.079	265.121	32.026	9.207	843	2.978	45.054	286.846	92,43%
17	KCP MEDAN GATOT SUBROTO	159.508	39.475	-	10.537	209.520	12.306	13.838	-	3.037	29.181	208.789	100,35%
18	KCP MEDAN ADAM MALIK	173.731	36.105	14.997	38.773	263.606	130	20.246	(2.582)	503	18.297	300.970	87,59%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 23-Nov-25					YtD 23-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.153.599</b>	<b>353.229</b>	<b>100.410</b>	<b>386.362</b>	<b>2.993.600</b>	<b>162.533</b>	<b>152.340</b>	<b>20.013</b>	<b>18.304</b>	<b>353.190</b>	<b>3.079.533</b>	<b>97,21%</b>
1	KCP CEMARA ASRI	70.471	7.959	2.189	17.777	98.396	20.384	5.788	(1.039)	(45)	25.088	96.728	101,72%
2	KCP PANGKALAN BRANDAN	92.835	10.130	-	35.336	138.301	12.135	5.603	-	5.566	23.304	137.665	100,46%
3	KCP MEDAN RING ROAD	105.701	33.742	1.472	9.434	150.349	13.674	11.271	1.099	1.100	27.145	149.339	100,68%
4	KC LUBUK PAKAM	261.747	27.010	4.244	19.683	312.684	14.301	10.645	4.172	5.038	34.156	313.822	99,64%
5	KCP MEDAN SETIA BUDI	210.167	34.753	12.203	12.316	269.439	21.942	15.363	12.175	4.499	53.979	255.396	105,50%
6	KCP MEDAN A.H NASUTION	100.641	36.618	2.851	41.142	181.252	7.996	16.281	2.636	6.240	33.153	174.205	104,05%
7	KC BINJAI	111.477	37.581	25.203	24.565	198.826	12.785	13.636	429	2.625	29.475	206.839	96,13%
8	KCP KABANJAHE	92.015	26.942	-	40.684	159.642	7.565	14.606	-	1.030	23.201	159.605	100,02%
9	KCP MEDAN AKSARA	333.102	26.934	18.516	40.402	418.953	38.810	6.029	960	(8.054)	37.745	422.096	99,26%
10	KCP TEBING TINGGI SUDIRMAN 1	237.890	36.204	14.151	33.429	321.674	(11.014)	13.773	(527)	(845)	1.388	362.719	88,68%
11	KCP STABAT KH ZAINUL ARIFIN	146.392	25.733	4.240	37.810	214.175	3.164	13.182	(327)	1.886	17.905	228.928	93,56%
12	KCP MEDAN MARELAN RAYA	95.771	31.242	-	26.590	153.603	(5.338)	14.329	(21)	3.042	12.013	170.846	89,91%
13	KCP MEDAN BELAWAN	132.638	4.925	-	-	137.563	11.198	2.422	-	(14)	13.606	142.391	96,61%
14	KCP PERBAUNGAN	83.060	8.093	739	19.341	111.233	9.803	5.497	739	(431)	15.607	115.565	96,25%
15	KCP BINJAI JAMIN GINTING	79.691	5.363	14.601	27.853	127.508	5.129	3.914	(284)	(3.334)	5.424	143.389	88,92%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 23-Nov-25					YtD 23-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
<b>AREA PEKANBARU</b>	<b>4.196.362</b>	<b>534.054</b>	<b>888.139</b>	<b>1.047.978</b>	<b>6.666.533</b>	<b>310.460</b>	<b>278.235</b>	<b>63.532</b>	<b>22.833</b>	<b>675.060</b>	<b>6.909.817</b>	<b>96,48%</b>	
1 KCP PEKANBARU RUMBIAI	97.143	12.847	-	14.746	124.737	8.707	7.669	(37)	(4.502)	11.836	153.239	81,40%	
2 KC DURI	84.777	20.774	-	29.069	134.620	6.605	10.709	(76)	(7.296)	9.942	160.140	84,06%	
3 KCP PEKANBARU SUDIRMAN	155.154	17.468	-	41.779	214.401	3.053	8.765	-	1.076	12.894	250.861	85,47%	
4 KCP PANAM RAYA	109.381	13.855	843	44.471	168.550	2.916	8.049	(133)	(5.711)	5.121	192.455	87,58%	
5 KCP DUMAI SUKAJADI	136.564	12.527	-	61.469	210.559	1.524	4.554	-	3.050	9.128	235.692	89,34%	
6 KCP TELUK KUANTAN	140.855	22.236	2.436	96.899	262.425	6.512	11.514	841	(833)	18.034	289.938	90,51%	
7 KCP PEKANBARU NANGKA	145.034	31.627	-	19.422	196.084	9.691	16.390	-	3.272	29.353	210.701	93,06%	
8 KCP BAGAN SIAPIAPI	56.651	6.540	-	26.063	89.254	5.926	4.483	-	(2.527)	7.883	96.101	92,88%	
9 KCP PANGKALAN KERINCI MAHARAJA	162.278	26.068	1.653	71.292	261.292	9.900	13.242	(1.589)	(1.181)	20.372	280.176	93,26%	
10 KCP TEMBILAHAN	104.569	7.487	-	18.984	131.040	(7.305)	5.792	-	39	(1.474)	142.397	92,02%	
11 KCP GUNUNG RAYA KANDIS	40.826	8.967	-	49.244	99.037	2.955	5.746	-	4.207	12.907	104.874	94,43%	
12 KC PEKANBARU HARAPAN RAYA	240.414	32.433	169.859	20.343	463.049	14.394	12.531	(14.536)	4.536	16.925	494.449	93,65%	
13 KCP SELAT PANJANG	84.654	6.926	18	-	91.598	1.288	5.215	-	(11)	6.492	95.983	95,43%	
14 KCP PEKANBARU SUDIRMAN ATAS	291.266	20.805	53.437	30.125	395.633	28.689	11.330	(4.532)	(3.877)	31.610	419.076	94,41%	
15 KCP PEKANBARU PANAM	287.503	35.994	26.268	26.032	375.796	3.105	17.681	(7.140)	2.188	15.833	392.871	95,65%	
16 KCP UJUNG BATU 1	193.349	8.869	61	70.632	272.912	12.503	6.171	(93)	(5.629)	12.952	285.662	95,54%	
17 KC PEKANBARU SUDIRMAN 1	252.131	68.717	593.081	16.591	930.521	12.139	26.414	99.944	5.412	143.911	861.595	108,00%	
18 KCP DURI HANG TUAH 1	159.538	7.363	-	22.456	189.357	21.987	5.631	-	(438)	27.179	193.734	97,74%	
19 KCP RENGAT	169.523	6.883	-	49.797	226.203	3.332	4.723	-	4.063	12.118	232.426	97,32%	
20 KCP BAGAN BATU SUDIRMAN 1	159.764	7.914	1.871	59.800	229.349	9.766	5.851	(388)	4.887	20.116	233.567	98,19%	
21 KCP PEKANBARU UIN SUSKA	28.154	3.063	-	-	31.217	12.146	2.335	-	-	14.481	30.669	101,79%	
22 KCP PEKANBARU ARIFIN AHMAD	310.957	33.369	16.042	50.533	410.901	45.427	14.851	(5.645)	(5.758)	48.874	413.157	99,45%	
23 KCP SIAK	149.534	8.582	1.464	20.603	180.183	8.660	6.494	733	6.149	22.036	181.558	99,24%	
24 KCP FLAMBOYAN PETAPAHAN	79.196	10.209	-	61.121	150.526	13.253	7.827	(55)	2.933	23.957	149.899	100,42%	
25 KC DUMAI	269.914	48.778	19.924	33.105	371.721	13.103	14.992	(3.252)	994	25.837	376.500	98,73%	
26 KCP DURI HANG TUAH 2	96.252	20.836	1.184	59.686	177.957	15.390	16.276	(472)	1.877	33.071	174.138	102,19%	
27 KCP ROKAN HULU PASIR PANGARAIAN	26.096	6.513	-	17.706	50.315	11.423	5.314	-	9.797	26.535	47.670	105,55%	
28 KCP BANGKINANG	143.554	18.665	-	36.008	198.227	22.118	12.878	(38)	6.119	41.077	186.445	106,32%	
29 KCP PEKANBARU UIR	21.332	7.735	-	-	29.067	11.253	4.807	-	-	16.061	23.843	121,91%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 23-Nov-25

NO	UNIT KERJA	Posisi 23-Nov-25					YtD 23-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.388.127</b>	<b>424.014</b>	<b>243.065</b>	<b>442.928</b>	<b>3.498.134</b>	<b>131.957</b>	<b>165.180</b>	<b>58.495</b>	<b>(3.949)</b>	<b>351.684</b>	<b>3.604.634</b>	<b>97,05%</b>
1	KCP KOTA PINANG	119.735	6.488	-	23.164	149.387	23.949	4.197	(97)	3.758	31.807	134.397	111,15%
2	KCP GUNUNG TUA	83.694	43.799	102	55.825	183.420	9.843	16.030	(165)	2.012	27.719	185.270	99,00%
3	KCP SAPIROK	93.531	6.054	-	31.211	130.797	5.209	3.303	-	7.064	15.577	130.504	100,22%
4	KC PADANGSIDEMPUAN	214.689	65.623	47.459	33.249	361.020	26.945	23.566	16.550	(1.794)	65.268	347.042	104,03%
5	KCP TANJUNG BALAI	117.748	45.433	75	18.022	181.279	979	16.742	(19)	(683)	17.019	191.147	94,84%
6	KCP AEK KANOPAN	137.602	8.784	6	19.922	166.314	(731)	4.702	(46)	3.395	7.319	178.841	93,00%
7	KC SIBOLGA	187.893	29.785	-	19.647	237.325	13.419	14.535	-	589	28.543	239.487	99,10%
8	KC RANTAU PRAPAT	373.076	55.108	83.560	36.397	548.141	(6.366)	20.068	25.444	(6.315)	32.830	574.911	95,34%
9	KC PEMATANGSIANTAR PERINTIS	249.533	47.694	103.752	29.986	430.965	10.049	13.849	17.718	333	41.949	447.429	96,32%
10	KCP PEMATANGSIANTAR SUTOMO	191.116	10.234	7.933	30.452	239.735	23.107	4.442	(761)	(4.123)	22.666	246.378	97,30%
11	KCP PANYABUNGAN	116.394	18.071	50	15.784	150.299	2.207	7.702	(18)	(2.727)	7.165	166.490	90,28%
12	KCP SIBUHUAN	105.554	27.094	-	36.658	169.306	11.538	12.466	-	(992)	23.011	173.460	97,61%
13	KCP KISARAN	186.298	50.128	-	47.599	284.025	19.270	24.221	-	1.209	44.699	277.021	102,53%
14	KCP INDRAPURA	211.263	9.718	129	21.683	242.793	(7.460)	(643)	(111)	(5.807)	(14.022)	283.811	85,55%

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 23-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 23-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>206.877</b>	<b>278.914</b>	<b>114.732</b>	<b>52.751</b>	<b>653.274</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	29.998	36.061	500	8.085	74.644
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	44.229	58.383	2.830	4.620	110.061
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	33.571	56.396	5.900	8.675	104.543
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	64.369	59.833	102.302	22.456	248.960
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	34.710	68.241	3.200	8.915	115.065
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>29.998</b>	<b>36.061</b>	<b>500</b>	<b>8.085</b>	<b>74.644</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	2.340	4.217	-	1.705	8.262
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	1.011	5.413	-	500	6.924
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	4.416	7.094	-	1.210	12.720
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	1.845	2.126	-	50	4.021
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	3.620	2.863	-	-	6.483
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	1.585	5.610	-	1.100	8.295
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	1.306	2.457	-	570	4.333
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	2.234	495	-	435	3.164
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	3.008	970	-	-	3.978
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	2.152	1.157	-	1.310	4.619
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	319	500	75	1.354
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	2.150	1.082	-	810	4.042
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	654	973	-	320	1.946
15	KCP BATUAJI	3.116	651	-	-	3.766	1.878	504	-	-	2.382
16	KCP ANAMBAS	950	323	-	-	1.273	280	345	-	-	625
17	KCP NATUNA	2.935	439	-	-	3.374	920	370	-	-	1.290
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	140	65	-	-	205
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>44.229</b>	<b>58.383</b>	<b>2.830</b>	<b>4.620</b>	<b>110.061</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	4.857	4.014	-	700	9.571
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	10.226	4.703	190	805	15.924
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	6.114	2.815	-	280	9.209
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	1.478	416	2.000	-	3.894
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	830	4.547	-	90	5.467
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	3.473	3.305	-	-	6.778
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	2.150	5.815	-	595	8.560
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	2.772	6.947	-	200	9.919
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	3.995	6.701	640	-	11.336
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	3.688	-	-	3.788
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	995	3.170	-	-	4.165
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	1.855	3.550	-	-	5.405
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	570	3.213	-	500	4.283
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	842	184	-	950	1.976
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	1.723	2.771	-	-	4.494
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.627	-	-	1.627
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	1.575	278	-	-	1.853
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	674	639	-	500	1.813
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>33.571</b>	<b>56.396</b>	<b>5.900</b>	<b>8.675</b>	<b>104.543</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	6.075	2.963	5.000	300	14.338
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	3.429	2.946	-	340	6.715
3	KC BINJAI	2.570	10.066	-	1.150	13.786	2.399	7.412	-	760	10.571
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	5.797	7.520	-	380	13.697
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	1.593	4.592	-	1.620	7.805
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	687	5.287	700	880	7.554
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	1.527	5.254	-	650	7.431
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	2.421	5.392	200	-	8.013
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	413	5.611	-	200	6.224
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.546	5.176	-	500	7.222
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	1.721	1.560	-	300	3.580
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	1.357	695	-	1.995	4.047
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	2.076	861	-	-	2.937
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.826	507	-	200	2.533
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	705	622	-	550	1.877

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 23-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 23-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>64.369</b>	<b>59.833</b>	<b>102.302</b>	<b>22.456</b>	<b>248.960</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	4.723	9.550	101.752	750	<b>116.774</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	1.270	3.681	-	900	<b>5.851</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	2.968	3.951	-	800	<b>7.719</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	2.176	4.607	-	510	<b>7.293</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	7.213	5.075	-	600	<b>12.889</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	2.786	5.684	450	150	<b>9.071</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	5.069	309	-	590	<b>5.968</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	2.979	3.502	-	650	<b>7.130</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	2.900	247	-	1.150	<b>4.297</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	1.824	1.760	-	750	<b>4.334</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	1.095	396	-	650	<b>2.141</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	615	682	-	1.611	<b>2.908</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	2.792	2.784	-	200	<b>5.776</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	1.855	1.731	-	1.600	<b>5.186</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	784	1.500	-	1.800	<b>4.084</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	2.853	306	100	330	<b>3.589</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	2.739	521	-	1.960	<b>5.220</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	1.690	177	-	1.950	<b>3.817</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	829	630	-	1.330	<b>2.789</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	1.105	953	-	1.925	<b>3.983</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	1.013	3.378	-	300	<b>4.691</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	1.814	1.307	-	300	<b>3.421</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	1.140	276	-	500	<b>1.916</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	386	536	-	-	<b>922</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	4.906	3.154	-	1.150	<b>9.210</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	1.449	1.943	-	-	<b>3.392</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	1.290	571	-	-	<b>1.861</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	1.052	389	-	-	<b>1.441</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	1.054	233	-	-	<b>1.287</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>34.710</b>	<b>68.241</b>	<b>3.200</b>	<b>8.915</b>	<b>115.065</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	4.922	15.977	-	500	<b>21.399</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	1.342	10.233	-	1.350	<b>12.925</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	2.285	7.485	-	835	<b>10.605</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	2.170	8.323	200	650	<b>11.342</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	3.813	5.242	3.000	500	<b>12.555</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	3.411	5.513	-	350	<b>9.274</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	1.228	7.388	-	900	<b>9.516</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	1.836	378	-	-	<b>2.214</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	4.053	266	-	220	<b>4.539</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	1.566	1.918	-	410	<b>3.894</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	1.087	4.581	-	1.010	<b>6.678</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	2.285	311	-	400	<b>2.996</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	1.320	361	-	1.420	<b>3.101</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	3.391	265	-	70	<b>3.726</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	200	<b>200</b>

# Kinerja Produk Consumer (CFG)

Posisi 23-Nov-2025

No	Unit Kerja	Posisi 23-Nov-2025					Growth YTD					Growth Mtd 23-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	Total	Mitraguna	Pensiun	Oto	Griya	Total	Total	Total	Total
	REGION II / MEDAN	8.677.237	1.600.235	578.286	1.978.364	12.834.122	785.673	54.799	121.450	24.246	986.168	27.685	13.192.499	97,28%
	AREA BATAM	1.329.386	98.453	82.312	435.026	1.945.178	117.629	3.185	11.519	42.817	175.151	1.084	1.992.000	97,65%
1	KCP ANAMBAS	54.588	4.454	137	272	59.451	(11.953)	236	(26)	(29)	(11.771)	(1.003)	64.465	92,22%
2	KCP BATAM CENTER	71.201	25.772	5.700	34.085	136.758	(110)	(1.912)	544	1.077	(400)	(495)	146.832	93,14%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	227	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	60.885	2.797	1.163	10.457	75.302	(3.878)	662	608	8.941	6.333	175	77.223	97,51%
5	KCP ANAMBAS JEMAJA	227	-	-	-	227	148	-	-	-	148	139	78	289,20%
6	KCP BATAM GRAND NIAGA MAS	53.273	266	2.749	58.761	115.050	3.574	(15)	1.063	1.950	6.572	(694)	133.187	86,38%
7	KCP BATAM BATU AJI	83.108	2.055	11.012	39.341	135.516	7.296	265	1.401	(557)	8.405	3.609	140.053	96,76%
8	KCP BATAM SEKUPANG	18.416	734	8.812	8.655	36.617	7.734	495	(1.740)	4.752	11.241	(249)	46.807	78,23%
9	KCP NATUNA	54.565	4.379	-	-	58.945	9.499	330	-	-	9.829	294	58.362	101,00%
10	KCP BATAMINDO	101.617	608	6.000	21.488	129.713	12.173	524	1.282	1.626	15.605	(1.707)	123.218	105,27%
11	KCP BATAM BENGKONG	73.258	3.771	9.884	20.232	107.145	8.987	(64)	3.672	2.969	15.564	931	102.219	104,82%
12	KCP BATAM BOTANIA GARDEN	42.143	3.342	7.233	26.085	78.803	9.656	(291)	758	530	10.653	126	87.246	90,32%
13	KCP TANJUNG BALAI KARIMUN 1	210.348	25.711	1.923	6.909	244.891	79.118	1.212	306	5.633	86.269	(1.398)	246.697	99,27%
14	KC TANJUNG PINANG	132.748	13.463	1.025	10.525	157.761	7.737	2.772	138	2.824	13.471	(983)	165.073	95,57%
15	KCP BATU AJI	19.829	12	8.566	64.303	92.710	5.527	12	956	12.796	19.290	937	96.758	95,82%
16	KCP BINTAN CENTER	145.887	8.729	3.449	5.207	163.271	20.003	(832)	166	1.742	21.079	(99)	153.159	106,60%
17	KCP BATAM RADEN PATAH	67.712	962	5.994	69.517	144.185	17.798	478	(931)	(4.703)	12.642	1.110	151.764	95,01%
18	KC BATAM WINDSOR CENTRAL	139.581	1.399	8.666	59.188	208.834	16.924	77	3.406	8.796	29.203	392	198.860	105,02%
	AREA MEDAN KOTA	1.570.918	195.319	70.249	314.372	2.150.858	187.136	11.151	5.259	2.521	206.066	11.563	2.194.090	98,03%
1	KCP MEDAN ADAM MALIK	98.467	5.318	3.868	66.077	173.731	8.163	3.403	(418)	(11.019)	130	(678)	191.714	90,62%
2	KCP MEDAN GATOT SUBROTO	135.707	3.638	5.692	14.471	159.508	7.569	681	(1.964)	6.020	12.306	200	161.418	98,82%
3	KC MEDAN GAJAH MADA	80.060	24.358	5.959	21.356	131.733	17.731	2.853	962	1.483	23.030	2.200	121.184	108,70%
4	KCP MEDAN SUKARAMEI	83.850	6.246	3.519	10.065	103.681	(5.321)	878	581	(158)	(4.020)	(232)	119.299	86,91%
5	KCP MEDAN KRAKATAU	89.098	10.076	2.071	15.731	116.976	(5.099)	576	348	1.829	(2.345)	225	131.690	88,83%
6	KCP MEDAN TOMANG ELOK	33.312	2.215	4.547	6.582	46.656	8.378	335	(885)	735	8.563	(921)	46.389	100,58%
7	KCP MEDAN JUANDA	46.612	6.080	2.403	16.667	71.763	6.215	582	981	(979)	6.800	(419)	77.036	93,16%
8	KCP MEDAN SUTOMO	2.567	270	1.505	1.031	5.372	2.487	270	1.505	1.031	5.292	(31)	9.385	57,24%
9	KC MEDAN'S PARMAN	125.086	18.439	4.476	13.078	161.079	34.161	68	(710)	(1.494)	32.026	2.235	158.758	101,46%
10	KCP MEDAN KAMPUNG BARU	64.929	30.630	4.651	16.998	117.208	11.653	(2.485)	586	(1.512)	8.243	433	126.793	92,44%
11	KCP MEDAN SIMPANG LIMUN	76.845	32.520	3.346	10.325	123.035	4.820	(1.260)	(752)	(2.881)	(73)	(20)	137.225	89,66%
12	KCP MEDAN PULO BRAYAN	163.385	18.889	3.488	24.059	209.821	17.459	614	(574)	2.225	19.724	2.040	205.092	102,31%
13	KCP MEDAN IMAM BONJOL	47.654	202	3.749	24.411	76.015	10.828	10	2.349	(658)	12.529	396	74.615	101,88%
14	KCP MEDAN ISKANDAR MUDA 1	53.114	7.030	2.061	13.930	76.135	1.818	(629)	388	(1.376)	202	(802)	85.579	88,96%
15	KCP MEDAN PANCA BUDI	17.396	92	988	867	19.342	10.441	(2)	(309)	469	10.599	1.522	17.590	109,96%
16	KCP MEDAN MUCHTAR BASRI	123.251	10.800	2.664	13.714	150.429	12.474	1.164	1.133	(1.303)	13.467	1.394	151.758	99,12%
17	KC MEDAN KEJAKSAAN	292.192	17.714	10.538	41.880	362.325	23.947	3.996	(274)	8.163	35.832	3.916	347.257	104,34%
	KC MEDAN USU	37.393	803	4.724	3.130	46.049	19.409	97	2.311	1.944	23.762	103	31.309	147,08%
	AREA MEDAN RAYA	1.603.470	266.664	49.934	233.531	2.153.599	128.813	21.413	15.715	(3.408)	162.533	5.942	2.201.267	97,83%
1	KCP PERBAUNGAN	61.250	17.549	2.663	1.599	83.060	9.203	(1.367)	1.080	887	9.803	1.029	89.332	98,96%
2	KCP MEDAN MARELAN RAYA	73.606	8.001	2.174	11.990	95.771	(5.503)	(367)	608	(77)	(5.338)	(648)	114.649	83,53%
3	KCP TEBING TINGGI SUDIRMAN 1	143.105	33.359	3.806	57.620	237.890	(2.637)	(3.495)	1.269	(6.151)	(11.014)	(1.320)	271.752	87,54%
4	KCP STABAT KH ZAINUL ARIFIN	97.222	22.842	2.769	23.560	146.392	3.198	3.226	(655)	(2.605)	3.164	(137)	159.883	91,56%
5	KCP MEDAN SETIA BUDI	191.001	5.668	4.951	8.548	210.167	21.837	74	399	(368)	21.942	1.673	202.408	103,83%
6	KCP MEDAN BELAWAN	119.046	7.616	1.226	4.750	132.638	8.549	1.467	980	201	11.198	308	133.806	99,13%
7	KCP MEDAN A.H NASUTION	76.746	3.588	4.840	15.467	100.641	9.229	(113)	970	(2.090)	7.996	(289)	103.398	97,33%
8	KCP KABANJAHE	66.381	18.425	869	6.340	92.015	2.626	2.515	621	1.803	7.565	897	95.541	96,31%
9	KCP BINJAI JAMIN GINTING	46.440	8.548	3.066	21.637	79.691	4.903	2.293	2.772	(4.840)	5.129	(355)	87.647	90,92%
10	KCP MEDAN RING ROAD	55.870	13.164	3.568	33.098	105.701	8.271	5.041	732	(370)	13.674	290	103.661	101,97%
11	KC LUBUK PAKAM	221.028	30.187	2.686	7.846	261.747	14.961	1.055	(499)	(1.217)	14.301	101	263.405	99,37%
12	KCP PANGKALAN BRANDAN	65.532	18.863	4.695	3.744	92.835	4.733	348	3.713	3.340	12.135	(301)	93.313	99,49%
13	KC BINJAI	56.440	34.613	6.411	14.013	111.477	4.531	1.405	2.314	4.535	12.785	1.622	114.514	97,35%
14	KCP MEDAN AKSARA	280.161	39.299	3.777	9.865	333.102	27.257	9.348	(36)	2.241	38.810	2.263	309.858	107,50%
15	KCP CEMARA ASRI	49.642	4.941	2.435	13.453	70.471	17.655	(17)	1.445	1.301	20.384	810	63.498	110,98%
	AREA PEKANBARU	2.736.052	560.986	296.551	602.773	4.196.362	238.380	11.292	53.928	6.860	310.460	3.184	4.332.277	96,86%
1	KCP DUMAI SUKADADI	95.487	10.504	14.448	16.125	136.564	(2.766)	(288)	1.730	2.847	1.524	(1.282)	161.244	84,69%
2	KCP PANAM RAYA	55.763	3.542	12.297	37.779	109.381	2.549	1.383	322	(1.338)	2.916	718	117.355	93,21%
3	KCP PEKANBARU SUDIRMAN	120.471	13.805	8.266	12.610	155.154	5.472	1.527	50	(3.996)	3.053	447	177.569	87,38%
4	KCP PEKANBARU PANAM	234.257	17.902	5.776	29.568	287.503	8.153	(1.722)	34	(3.360)	3.105	(1.758)	293.503	97,96%
5	KCP TEMBILAHAN	41.493	60.255	1.940	882	104.569	6.627	(13.700)	(172)	(60)	(7.305)	(688)	115.242	90,74%
6	KCP SELAT PANJANG	38.186	46.019	197	253	48.654	(85)	1.192	197	(16)	1.288	(344)	91.314	92,71%
7	KC DURI	55.775	7.512	17.569	3.922	84.777	810	(22)	5.499	318	6.605	109	93.182	90,98%
8	KCP UJUNG BATU 1	147.758	14.007	26.264	5.320	193.349	7.016	(1.736)	6.061	1.163	12.503	63	198.675	97,32%
9	KCP BAGAN SIAPIAPI	40.450	9.823	6.023	356	56.651	2.431	800	3.035	(339)	5.926	602	59.421	95,34%
10	KCP GUNUNG RAYA KANDIS	10.539	4.889	20.107	5.291	40.826	2.070	1.874	(950)	(39)	2.955	419	44.221	92,32%
11	KCP SIAK	100.568	43.586	4.216	1.164	149.534	4.718	2.282	918	742	8.660	(287)	153.271	97,56%
12	KCP PANGKALAN KERINCIA MAHARA.	101.855	14.137	5.598	40.688	162.278	11.158	1.889	1.609	(4.756)	9.900	(352)	174.288	93,11%
13	KCP TELUK KUANTAN	74.399	41.249	8.695	16.513	140.855	7.934	934	(48)	(2.308)	6.512	1.438	155.6	

## Kinerja Produk Consumer (CFG)

Posisi 23-Nov-2025

NO	UNIT KERJA	Posisi 23-Nov-2025					Growth YtD					Growth Mtd 23-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.687	30.883	3.312	4.381	211.263	(4.060)	(3.878)	54	424	(7.460)	(64)	234.495	90,09%
10	KC SIBOLGA	119.263	64.327	2.303	2.000	187.893	7.399	4.442	1.556	22	13.419	740	189.005	99,41%
11	KCP SIBUHUAN	63.423	39.339	2.536	256	105.554	8.794	1.601	1.234	(92)	11.538	85	107.669	98,04%
12	KCP KOTA PINANG	78.842	18.142	6.608	16.143	119.735	20.829	(1.095)	5.318	(1.102)	23.949	2.100	105.810	113,16%
13	KCP PEMATANGSIANTAR SUTOMO	74.388	11.910	8.107	96.711	191.116	23.329	7.065	2.383	(8.669)	23.107	2.257	185.426	103,07%
14	KC PADANGSIDEMPUAN	155.177	38.224	9.584	11.704	214.689	18.801	2.370	6.477	(703)	26.945	1.815	209.436	102,51%

KFO





# PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

Pencairan (tanggal 1 s/d tanggal 23-Nov-25)

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 23-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	REGION II / MEDAN	275.808	34.506	28.043	35.440	373.798	164.108	8.006	13.978	20.785	206.877
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	24.458	3.442	1.762	336	29.998
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	38.770	1.540	187	3.732	44.229
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	28.268	160	2.275	2.868	33.571
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	47.577	2.076	7.130	7.586	64.369
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	25.035	788	2.624	6.263	34.710
	AREA BATAM	37.664	16.630	2.454	2.655	59.402	24.458	3.442	1.762	336	29.998
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	2.025	100	215	-	2.340
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	919	-	-	92	1.011
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.650	500	-	-	2.150
4	KCP BATAM CENTER	760	446	-	230	1.436	1.485	-	-	100	1.585
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	3.398	304	714	-	4.416
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	1.701	-	-	144	1.845
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	280	-	-	-	280
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	1.306	-	-	-	1.306
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	3.620	-	-	-	3.620
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	1.450	318	467	-	2.234
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	173	-	654
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	2.374	634	-	-	3.008
14	KCP BATU AJI	630	1.889	597	-	3.116	735	949	194	-	1.878
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.825	327	-	-	2.152
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	140	-	-	-	140
	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	38.770	1.540	187	3.732	44.229
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	9.220	-	-	1.006	10.226
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.900	-	-	250	2.150
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	1.855	-	-	-	1.855
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	4.450	250	-	157	4.857
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	625	-	49	-	674
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	500	-	-	342	842
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	1.145	-	-	578	1.723
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	3.151	-	-	322	3.473
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	6.072	-	-	42	6.114
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	995	-	-	-	995
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	521	-	119	190	830
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	3.206	-	19	770	3.995
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	1.447	1.290	-	35	2.772
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	530	-	-	40	570
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	1.575	-	-	-	1.575
17	KCP MEDAN USU	2.559	591	998	87	4.235	1.478	-	-	-	1.478
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	28.268	160	2.275	2.868	33.571
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	5.488	-	-	587	6.075
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	2.749	-	-	680	3.429
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	1.520	-	201	-	1.721
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	578	-	109	-	687
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	1.004	-	660	162	1.826
6	KC BINJAI	980	350	428	812	2.570	1.492	-	607	300	2.399
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.546	-	-	-	1.546
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	610	-	-	95	705
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.965	-	111	-	2.076
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	413	413
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	2.261	160	-	-	2.421
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	5.797	-	-	-	5.797
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	769	-	588	-	1.357
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	1.163	-	-	430	1.593
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	1.326	-	-	201	1.527
	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	47.577	2.076	7.130	7.586	64.369
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	3.049	1.291	219	163	4.723
2	KC DUMAI	12.111	-	247	578	12.936	1.504	158	-	514	2.176
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	2.303	-	652	13	2.968
4	KC DURI	1.540	300	1.218	272	3.330	180	-	783	50	1.013
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	1.667	442	310	367	2.786
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	1.193	-	-	662	1.855
7	KCP BANGKINANG	3.815	-	640	570	5.025	1.738	-	-	86	1.824
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	774	-	296	200	1.270
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	86	386
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	4.238	-	-	668	4.906
11	KCP SIAK	3.459	-	215	557	4.231	1.660	-	-	1.193	2.853
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	4.782	-	187	100	5.069
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	1.140	-	-	-	1.140
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	2.336	-	403	-	2.739
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	560	-	-	730	1.290
16	KCP RENGAT	2.130	-	580	396	3.106	550	-	127	1.013	1.690
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	30	-	385	200	615
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	2.870	-	30	-	2.900
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	920	185	-	-	1.105
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	2.614	-	178	-	2.792
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	2.877	-	102	-	2.979
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	1.020	-	361	433	1.814
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	700	-	516	233	1.449

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 23-Nov-25)**