

## Kinerja DPK Area per Produk

Posisi 30-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Nov-25	Posisi 30-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target Posisi 31-Dec-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>23.518.654</b>	<b>23.470.307</b>	<b>2.557.832</b>	<b>12,23%</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>	<b>(94.778)</b>
	GIRO	1.894.366	2.447.773	2.675.307	780.941	41,22%	227.534	2.951.802	90,63%	(276.494)
	TABUNGAN	12.343.531	13.809.131	14.126.447	1.782.916	14,44%	317.316	13.838.012	102,08%	288.436
	CASA	<b>14.237.897</b>	<b>16.256.904</b>	<b>16.801.754</b>	<b>2.563.857</b>	<b>18,01%</b>	<b>544.850</b>	<b>16.789.813</b>	<b>100,07%</b>	<b>11.941</b>
	DEPOSITO	6.674.579	7.261.750	6.668.553	(6.026)	-0,09%	(593.197)	6.775.272	98,42%	(106.719)
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.273.702</b>	<b>3.251.296</b>	<b>402.366</b>	<b>14,12%</b>	<b>(22.406)</b>	<b>3.318.152</b>	<b>97,99%</b>	<b>(66.857)</b>
	GIRO	238.297	418.828	434.913	196.616	82,51%	16.085	420.906	103,33%	14.007
	TABUNGAN	1.732.891	1.903.991	1.964.146	231.255	13,35%	60.155	2.000.816	98,17%	(36.670)
	CASA	<b>1.971.188</b>	<b>2.322.819</b>	<b>2.399.059</b>	<b>427.871</b>	<b>21,71%</b>	<b>76.240</b>	<b>2.421.722</b>	<b>99,06%</b>	<b>(22.663)</b>
	DEPOSITO	877.742	950.883	852.237	(25.505)	-2,91%	(98.646)	896.431	95,07%	(44.194)
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>6.158.366</b>	<b>6.273.448</b>	<b>917.669</b>	<b>17,13%</b>	<b>115.082</b>	<b>5.866.352</b>	<b>106,94%</b>	<b>407.096</b>
	GIRO	314.972	437.227	771.671	456.700	145,00%	334.444	515.367	149,73%	256.305
	TABUNGAN	2.242.130	2.410.328	2.573.060	330.929	14,76%	162.731	2.534.104	101,54%	38.956
	CASA	<b>2.557.102</b>	<b>2.847.555</b>	<b>3.344.731</b>	<b>787.629</b>	<b>30,80%</b>	<b>497.176</b>	<b>3.049.471</b>	<b>109,68%</b>	<b>295.260</b>
	DEPOSITO	2.798.677	3.310.810	2.928.717	130.040	4,65%	(382.093)	2.816.881	103,97%	111.836
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.871.948</b>	<b>2.942.270</b>	<b>301.589</b>	<b>11,42%</b>	<b>70.323</b>	<b>3.128.596</b>	<b>94,04%</b>	<b>(186.326)</b>
	GIRO	155.866	128.866	140.024	(15.842)	-10,16%	11.158	346.235	40,44%	(206.210)
	TABUNGAN	1.803.617	1.980.739	2.058.180	254.564	14,11%	77.441	2.083.113	98,80%	(24.933)
	CASA	<b>1.959.483</b>	<b>2.109.605</b>	<b>2.198.205</b>	<b>238.722</b>	<b>12,18%</b>	<b>88.599</b>	<b>2.429.348</b>	<b>90,49%</b>	<b>(231.143)</b>
	DEPOSITO	681.198	762.342	744.066	62.868	9,23%	(18.277)	699.248	106,41%	44.818
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.546.444</b>	<b>8.368.969</b>	<b>811.836</b>	<b>10,74%</b>	<b>(177.475)</b>	<b>8.299.616</b>	<b>100,84%</b>	<b>69.353</b>
	GIRO	1.111.061	1.414.109	1.289.545	178.483	16,06%	(124.564)	1.422.021	90,68%	(132.477)
	TABUNGAN	4.778.169	5.505.119	5.482.481	704.312	14,74%	(22.638)	5.182.062	105,80%	300.419
	CASA	<b>5.889.231</b>	<b>6.919.228</b>	<b>6.772.025</b>	<b>882.795</b>	<b>14,99%</b>	<b>(147.202)</b>	<b>6.604.083</b>	<b>102,54%</b>	<b>167.942</b>
	DEPOSITO	1.667.902	1.627.216	1.596.944	(70.958)	-4,25%	(30.273)	1.695.532	94,19%	(98.589)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.668.196</b>	<b>2.634.324</b>	<b>124.371</b>	<b>4,96%</b>	<b>(33.871)</b>	<b>2.952.369</b>	<b>89,23%</b>	<b>(318.045)</b>
	GIRO	74.169	48.743	39.154	(35.015)	-47,21%	(9.589)	247.274	15,83%	(208.119)
	TABUNGAN	1.786.724	2.008.954	2.048.581	261.857	14,66%	39.626	2.037.916	100,52%	10.665
	CASA	<b>1.860.893</b>	<b>2.057.697</b>	<b>2.087.735</b>	<b>226.841</b>	<b>12,19%</b>	<b>30.037</b>	<b>2.285.190</b>	<b>91,36%</b>	<b>(197.455)</b>
	DEPOSITO	649.060	610.498	546.590	(102.471)	-15,79%	(63.909)	667.179	81,93%	(120.590)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 30-Dec-25				Growth Mtd 30-Dec-25				Target Posisi 30-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>780.941</b>	<b>1.782.916</b>	<b>(6.026)</b>	<b>2.557.832</b>	<b>227.534</b>	<b>317.316</b>	<b>(593.197)</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>
	<b>AREA BATAM</b>	<b>418.828</b>	<b>1.903.991</b>	<b>950.883</b>	<b>3.273.702</b>	<b>196.616</b>	<b>231.255</b>	<b>(25.505)</b>	<b>402.366</b>	<b>16.085</b>	<b>60.155</b>	<b>(98.646)</b>	<b>(22.406)</b>	<b>3.318.152</b>	<b>97,99%</b>
1	KC BATAM WINDSOR CENTRAL	55.031	265.449	96.974	417.454	32.022	71.379	(57.684)	45.717	(4.234)	12.832	(36.216)	(27.619)	385.222	101,20%
2	KCP TANJUNG UBAR	616	47.818	57.067	105.501	(451)	3.171	24.155	26.874	(472)	1.738	(14.611)	(13.345)	91.856	100,33%
3	KCP BATAMINDO	12.409	151.983	138.437	302.828	(4.263)	21.149	17.129	34.015	(3.877)	2.830	(332)	(1.378)	307.123	98,15%
4	KCP BATAM BOTANIA GARDEN	6.350	90.823	27.815	124.988	985	5.895	7.802	14.681	(1.060)	(395)	(110)	(1.565)	135.482	91,10%
5	KCP ANAMBAS	502	38.758	12.549	51.809	(1.799)	3.227	1.860	3.288	(214)	1.586	51	1.423	56.871	93,60%
6	KCP ANAMBAS JEMAJA	646	32.850	2.455	35.951	1.051	51	(1.092)	10	409	1.689	(30)	2.067	43.921	86,56%
7	KCP TANJUNG BALAI KARIMUN 1	2.160	153.184	27.914	183.258	2.504	1.105	(8.174)	(4.566)	2.428	1.822	108	4.357	215.125	87,21%
8	KCP BINTAN CENTER	8.432	75.662	24.150	108.245	(2.035)	(1.968)	(1.105)	(5.109)	(1.634)	6.017	(3.959)	425	142.031	76,51%
9	KCP BATAM SEKUPANG	5.948	101.671	13.402	121.021	(789)	16.618	(5.108)	10.720	(861)	(1.076)	674	(1.263)	135.754	88,22%
10	KCP NATUNA	1.575	67.931	7.221	76.727	2.425	6.723	1.312	10.460	1.722	2.317	(186)	3.853	79.084	101,89%
11	KCP BATAM RADEN PATAH	20.652	139.420	77.952	238.023	(5.537)	3.792	6.156	4.411	(1.427)	4.047	10.157	12.777	285.060	87,98%
12	KCP BATU AJI	62.801	150.051	124.121	336.973	59.082	30.897	55.050	145.029	35.464	4.370	(208)	39.626	267.615	140,72%
13	KCP BATAM GRAND NIAGA MAS	24.484	90.912	116.868	232.264	(7.502)	23.187	(90.068)	(74.383)	(2.450)	7.562	(40.455)	(35.343)	310.634	63,39%
14	KC TANJUNG PINANG	43.281	172.953	66.101	282.334	(17.834)	(9.572)	358	(27.048)	(41.296)	5.798	(11.208)	(46.706)	299.881	78,57%
15	KCP BATAM BATU AJI	163.181	121.777	20.185	305.142	129.661	17.368	2.339	149.368	25.643	6.839	(1.180)	31.303	214.620	156,76%
16	KCP BATAM CENTER	7.427	119.337	45.104	171.868	4.816	22.658	(6.834)	20.640	5.070	(482)	(1.237)	3.351	183.263	95,61%
17	KCP BATAM BENGKONG	3.334	83.412	92.567	179.313	4.281	15.579	28.399	48.259	2.874	2.662	96	5.632	164.612	112,35%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 30-Dec-25				Growth Mtd 30-Dec-25				Target Posisi 30-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>780.941</b>	<b>1.782.916</b>	<b>(6.026)</b>	<b>2.557.832</b>	<b>227.534</b>	<b>317.316</b>	<b>(593.197)</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>
	<b>AREA MEDAN KOTA</b>	<b>437.227</b>	<b>2.410.328</b>	<b>3.310.810</b>	<b>6.158.366</b>	<b>456.700</b>	<b>330.929</b>	<b>130.040</b>	<b>917.669</b>	<b>334.444</b>	<b>162.731</b>	<b>(382.093)</b>	<b>115.082</b>	<b>5.866.352</b>	<b>106,94%</b>
1	KC MEDAN S PARMAN	188.554	204.302	1.779.384	2.172.240	419.089	65.136	233.101	717.325	303.516	57.696	(385.344)	(24.132)	1.479.683	145,17%
2	KCP MEDAN PULO BRAYAN	4.950	143.468	167.447	315.865	6.408	21.781	4.322	32.511	10.038	(5.970)	(4.442)	(374)	313.517	100,63%
3	KCP MEDAN USU	36.771	51.742	45.108	133.621	12.817	15.692	1.134	29.643	(4.928)	6.403	(636)	839	121.533	110,64%
4	KCP MEDAN SIMPANG LIMUN	4.590	99.445	111.707	215.742	(406)	1.325	17.715	18.634	3.558	6.438	24.522	34.518	254.858	98,20%
5	KCP MEDAN SUTOMO	-	12.096	802	12.898	-	11.127	3	11.129	-	1.143	(50)	1.093	24.391	57,36%
6	KCP MEDAN TOMANG ELOK	14.521	82.083	21.010	117.615	2.191	8.896	(1.437)	9.650	619	3.318	(677)	3.260	128.565	94,02%
7	KCP MEDAN PANCA BUDI	5.624	82.380	49.623	137.627	(14.050)	(609)	21.782	7.123	(2.239)	5.088	(379)	2.470	149.745	93,56%
8	KCP MEDAN KAMPUNG BARU	1.121	143.955	76.900	221.976	2.661	1.445	(14.720)	(10.614)	2.899	(3.490)	(288)	(879)	259.210	85,30%
9	KCP MEDAN GATOT SUBROTO	23.510	78.794	188.557	290.861	7.776	13.111	8.928	29.815	1.970	8.364	(1.954)	8.381	301.398	99,28%
10	KCP MEDAN JUANDA	4.646	167.749	108.727	281.122	1.329	36.903	(3.495)	34.738	960	12.489	(270)	13.178	290.365	101,36%
11	KCP MEDAN KRAKATAU	15.381	114.592	46.365	176.338	12.249	1.756	(3.727)	10.277	685	4.249	(248)	4.685	191.013	94,77%
12	KCP MEDAN ISKANDAR MUDA 1	8.171	126.187	41.870	176.228	(2.065)	22.268	(21.626)	(1.423)	(741)	(4.509)	696	(4.554)	193.643	88,65%
13	KCP MEDAN SUKARAMAI	3.452	104.536	46.765	154.753	1.294	13.873	5.772	20.939	(543)	10.387	(2.219)	7.625	158.228	102,62%
14	KCP MEDAN ADAM MALIK	6.462	248.764	164.502	419.728	(9.475)	51.000	(31.520)	10.004	2.189	40.227	(3.639)	38.776	497.684	92,13%
15	KCP MEDAN MUCHTAR BASRI	2.813	155.162	129.816	287.790	(10.151)	34.767	7.614	32.230	967	(1.723)	3.127	2.370	286.405	101,31%
16	KCP MEDAN IMAM BONJOL	2.380	80.904	22.786	106.070	(1.554)	(3.987)	(27.713)	(33.253)	(425)	3.607	(323)	2.858	159.059	68,48%
17	KC MEDAN GAJAH MADA	38.326	115.421	108.795	262.542	17.134	17.924	(25.891)	9.166	260	5.984	(2.384)	3.859	287.777	92,57%
18	KC MEDAN KEJAKSAAN	75.955	398.058	200.095	674.108	11.454	18.334	(40.914)	(11.127)	15.662	13.062	(7.749)	20.974	768.735	90,42%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 30-Dec-25				Growth Mtd 30-Dec-25				Target Posisi 30-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>780.941</b>	<b>1.782.916</b>	<b>(6.026)</b>	<b>2.557.832</b>	<b>227.534</b>	<b>317.316</b>	<b>(593.197)</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>
	<b>AREA MEDAN RAYA</b>	<b>128.866</b>	<b>1.980.739</b>	<b>762.342</b>	<b>2.871.948</b>	<b>(15.842)</b>	<b>254.564</b>	<b>62.868</b>	<b>301.589</b>	<b>11.158</b>	<b>77.441</b>	<b>(18.277)</b>	<b>70.323</b>	<b>3.128.596</b>	<b>94,04%</b>
1	KCP PANGKALAN BRANDAN	4.654	116.881	122.898	244.434	4.405	28.395	97.698	130.498	(104)	4.662	197	4.754	139.082	179,17%
2	KCP MEDAN AKSARA	24.180	211.403	78.216	313.799	(2.943)	14.494	(40.864)	(29.313)	(1.118)	14.810	(20.466)	(6.775)	378.247	81,17%
3	KCP MEDAN SETIA BUDI	4.938	240.640	175.577	421.155	(1.928)	28.633	30.163	56.868	(137)	8.295	(2.203)	5.955	410.919	103,94%
4	KCP MEDAN BELAWAN	2.826	51.826	50.082	104.733	25.532	5.154	32.969	63.654	28.625	2.895	2.870	34.390	102.209	136,12%
5	KCP CEMARA ASRI	28.877	64.217	6.210	99.304	1.596	6.999	924	9.520	137	(1.681)	803	(742)	114.790	85,86%
6	KCP TEBING TINGGI SUDIRMAN 1	1.212	136.380	43.473	181.065	161	11.168	(6.595)	4.735	(510)	780	(968)	(699)	216.109	83,46%
7	KCP MEDAN RING ROAD	3.954	132.994	38.307	175.254	(3.630)	15.129	1.308	12.808	(1.522)	(2.448)	2.352	(1.618)	197.156	88,07%
8	KCP KABANJAHE	823	52.710	8.232	61.765	(2.453)	4.656	(3.164)	(961)	1.331	4.015	-	5.346	93.052	72,12%
9	KCP STABAT KH ZAINUL ARIFIN	2.734	157.293	12.473	172.500	(1.770)	16.063	(1.906)	12.387	(1.048)	4.155	432	3.539	201.817	87,23%
10	KCP MEDAN MARLEAN RAYA	2.661	124.352	44.209	171.222	605	19.942	(5.353)	15.195	(455)	12.818	(2.400)	9.964	203.651	88,97%
11	KCP MEDAN A.H NASUTION	17.228	140.636	49.561	207.425	(11.010)	21.095	605	10.691	(2.520)	2.859	541	881	224.051	92,97%
12	KCP BINJAI JAMIN GINTING	4.017	138.582	21.172	163.772	136	15.958	(5.411)	10.682	499	(1.386)	256	(631)	177.417	91,95%
13	KCP PERBAUNGAN	182	53.465	5.996	59.643	(224)	10.665	(22.543)	(12.102)	14	1.996	198	2.208	98.196	62,99%
14	KC LUBUK PAKAM	9.557	165.013	39.292	213.861	(2.611)	26.771	(26.801)	(2.641)	(7.881)	22.523	(108)	14.534	270.912	84,31%
15	KC BINJAI	21.023	194.347	66.644	282.015	(21.708)	29.441	11.837	19.569	(4.152)	3.149	219	(784)	300.987	93,44%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 30-Dec-25				Growth Mtd 30-Dec-25				Target Posisi 30-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>780.941</b>	<b>1.782.916</b>	<b>(6.026)</b>	<b>2.557.832</b>	<b>227.534</b>	<b>317.316</b>	<b>(593.197)</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>
	<b>AREA PEKANBARU</b>	<b>1.414.109</b>	<b>5.505.119</b>	<b>1.627.216</b>	<b>8.546.444</b>	<b>178.483</b>	<b>704.312</b>	<b>(70.958)</b>	<b>811.836</b>	<b>(124.564)</b>	<b>(22.638)</b>	<b>(30.273)</b>	<b>(177.475)</b>	<b>8.299.616</b>	<b>100,84%</b>
1	KC PEKANBARU SUDIRMAN 1	502.282	612.606	230.344	1.345.232	40.413	113.439	(34.140)	119.713	167.102	22.956	(471)	189.587	1.529.459	100,35%
2	KC PEKANBARU HARAPAN RAYA	51.545	261.490	128.999	442.035	14.724	30.592	(24.171)	21.144	(20.211)	5.162	(20.448)	(35.498)	420.687	96,64%
3	KCP PEKANBARU PANAM	9.285	256.666	62.391	328.342	23	16.304	(13.520)	2.807	(575)	12.059	815	12.299	370.263	92,00%
4	KCP PEKANBARU UIN SUSKA	5.430	44.566	77.656	127.652	(69.948)	13.678	44.307	(11.962)	4.662	2.392	(14.483)	(7.429)	151.319	79,45%
5	KCP PEKANBARU UIR	372	67.696	32.660	100.728	(1.023)	17.930	2.389	19.296	352	2.871	230	3.454	99.334	104,88%
6	KCP ROKAN HULU PASIR PANGARAIAN	1.026	95.902	13.467	110.395	147	19.581	5.267	24.995	629	775	133	1.537	95.461	117,25%
7	KCP PEKANBARU SUDIRMAN ATAS	28.462	335.697	68.089	432.249	2.375	39.401	(17.523)	24.253	2.056	15.924	2.828	20.808	462.990	97,85%
8	KCP PEKANBARU ARIFIN AHMAD	36.633	209.712	45.633	291.977	(9.091)	24.839	(9.633)	6.115	(23.596)	(706)	(1.059)	(25.362)	300.358	88,77%
9	KCP PEKANBARU RUMBIAI	8.443	420.167	66.097	494.707	(5.807)	90.165	(2.211)	82.147	95	(184.377)	1.881	(182.401)	256.252	121,87%
10	KCP TEMBILAHAN	2.833	154.882	33.332	191.046	(1.997)	19.365	(1.356)	16.012	(1.192)	(2.197)	281	(3.108)	190.428	98,69%
11	KCP FLAMBOYAN PETAPAHAN	528	107.649	16.970	125.146	(786)	19.931	(3.904)	15.241	(139)	3.660	11	3.533	125.918	102,19%
12	KCP BAGAN SIAPIAPI	2.223	97.428	41.842	141.493	1.864	16.682	(15.072)	3.474	(122)	4.734	(1.149)	3.463	158.204	91,63%
13	KCP GUNUNG RAYA KANDIS	3.539	62.403	13.430	79.373	3.235	9.411	5.658	18.305	1.574	(4.442)	(170)	(3.038)	69.382	110,02%
14	KCP DURI HANG TUAH 2	600.371	219.924	88.384	908.679	186.713	24.890	(45.345)	166.258	(252.177)	4.896	(444)	(247.726)	523.448	126,27%
15	KCP PANAM RAYA	25.896	215.010	17.393	258.299	3.442	22.103	1.760	27.306	1.437	4.657	659	6.753	264.824	100,09%
16	KCP RENGAT	2.563	149.529	80.181	232.273	(11.161)	7.262	23.072	19.173	(538)	5.656	(2.189)	2.929	235.903	99,70%
17	KCP BAGAN BATU SUDIRMAN 1	69	164.349	21.051	185.469	(137)	23.612	11.228	34.703	12	3.431	1.095	4.539	173.634	109,43%
18	KCP TELUK KUANTAN	6.505	198.253	50.886	255.644	(1.467)	31.731	10.866	41.130	(1.181)	9.245	1.821	9.885	247.999	107,07%
19	KCP UJUNG BATU 1	2.314	130.042	15.544	147.901	(784)	17.345	2.891	19.452	(260)	6.199	(131)	5.808	153.169	100,35%
20	KC DURI	3.598	252.124	77.625	333.347	1.273	18.226	(13.877)	5.621	(839)	(2.690)	(507)	(4.036)	349.650	94,18%
21	KCP DURI HANG TUAH 1	137	106.823	24.802	131.762	(320)	2.856	(174)	2.363	4	103	(273)	(166)	145.612	90,37%
22	KCP SELAT PANJANG	30	68.269	14.189	82.488	(46)	(2.947)	1.275	(1.719)	(9)	2.150	258	2.398	97.024	87,49%
23	KCP DUMAI SUKAJADI	335	94.353	24.085	118.773	270	905	(1.103)	72	(32)	1.782	12	1.761	138.918	86,77%
24	KCP BANGKINANG	47.125	153.880	26.589	227.593	21.903	21.815	(2.176)	41.543	(5.049)	3.037	(165)	(2.177)	203.553	110,74%
25	KCP PEKANBARU NANGKA	7.239	155.279	27.653	190.171	(7.882)	28.182	36	20.336	431	19.549	1.559	21.539	218.690	96,81%
26	KC DUMAI	13.785	344.246	106.389	464.421	4.765	45.290	1.063	51.118	(42)	19.604	(332)	19.231	468.057	103,33%
27	KCP SIAK	22.624	111.762	24.785	159.171	12.466	4.423	918	17.807	857	7.736	(89)	8.505	166.371	100,78%
28	KCP PANGKALAN KERINCI MAHARAJA	22.217	248.416	33.262	303.894	(3.464)	23.086	235	19.856	2.506	5.894	1.725	10.124	316.753	99,14%
29	KCP PEKANBARU SUDIRMAN	6.701	165.994	163.489	336.184	(1.219)	4.214	2.283	5.278	(317)	7.304	(1.672)	5.315	365.957	93,32%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 30-Dec-25				Growth Mtd 30-Dec-25				Target Posisi 30-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>780.941</b>	<b>1.782.916</b>	<b>(6.026)</b>	<b>2.557.832</b>	<b>227.534</b>	<b>317.316</b>	<b>(593.197)</b>	<b>(48.347)</b>	<b>23.565.085</b>	<b>99,60%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>48.743</b>	<b>2.008.954</b>	<b>610.498</b>	<b>2.668.196</b>	<b>(35.015)</b>	<b>261.857</b>	<b>(102.471)</b>	<b>124.371</b>	<b>(9.589)</b>	<b>39.626</b>	<b>(63.909)</b>	<b>(33.871)</b>	<b>2.952.369</b>	<b>89,23%</b>
1	KC PEMATANGSIANTAR PERINTIS	14.800	313.726	182.362	510.888	(1.805)	72.809	(56.738)	14.266	(5.135)	(410)	(53.380)	(58.925)	483.598	93,46%
2	KCP PEMATANGSIANTAR SUTOMO	857	64.168	60.141	125.166	(1.901)	14.989	10.420	23.508	247	7.138	(4.501)	2.884	131.623	97,29%
3	KC RANTAU PRAPAT	5.992	282.568	71.107	359.666	992	35.558	(40.686)	(4.137)	(1.484)	2.021	2.672	3.209	408.310	88,87%
4	KCP KOTA PINANG	870	101.306	10.260	112.436	(692)	27.956	8.514	35.777	(200)	4.594	8.189	12.583	111.321	112,31%
5	KCP KISARAN	5.809	173.709	37.696	217.214	(2.236)	24.749	(3.649)	18.864	(532)	(786)	(11.752)	(13.069)	217.103	94,03%
6	KCP PANYABUNGAN	89	105.488	11.503	117.080	(53)	(2.652)	(698)	(3.403)	20	3.966	(4.467)	(481)	145.022	80,40%
7	KC SIBOLGA	59	76.850	22.158	99.068	(1.556)	14.504	4.352	17.300	190	9.247	(150)	9.287	118.897	91,13%
8	KCP SIPIROK	332	50.262	6.821	57.415	381	6.098	(21.664)	(15.186)	205	1.419	63	1.687	94.953	62,24%
9	KCP TANJUNG BALAI	1.397	121.095	17.298	139.790	(6.330)	9.748	(8.235)	(4.818)	330	2.881	(1.028)	2.183	171.099	82,98%
10	KCP GUNUNG TUA	480	94.233	14.848	109.561	(2.990)	15.348	2.386	14.744	(65)	1.346	(168)	1.113	120.233	92,05%
11	KCP AEK KANOPAN	81	145.807	51.246	197.134	122	23.056	4.721	27.900	86	3.354	(134)	3.306	199.033	100,71%
12	KCP SIBUHUAN	1.308	97.023	30.747	129.078	(4.033)	19.739	9.233	24.939	1.739	5.466	(1.013)	6.192	135.994	99,47%
13	KCP INDRAPURA	10.826	123.445	54.876	189.147	(11.958)	(2.942)	(5.022)	(19.921)	(8.103)	251	966	(6.886)	232.232	78,48%
14	KC PADANGSIDEMPUAN	5.842	228.193	34.668	268.703	(2.955)	(1.795)	(8.410)	(13.160)	3.114	(5.219)	496	(1.609)	325.749	81,99%





















## Kinerja Pembiayaan Area

Posisi 30-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 30-Nov-25	Posisi 30-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target 31-12-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.993.599</b>	<b>19.273.098</b>	<b>2.552.985</b>	<b>15,27%</b>	<b>279.499</b>	<b>19.771.931</b>	<b>97,48%</b>	<b>(498.833)</b>
	CFG (Consumer)	11.847.954	12.864.571	13.019.517	1.171.563	9,89%	154.946	13.258.958	98,19%	(239.441)
	PWG (Pawning)	1.161.081	2.076.332	2.193.195	1.032.114	88,89%	116.863	2.221.617	98,72%	(28.422)
	SME (Small)	1.400.748	1.646.608	1.631.121	230.373	16,45%	(15.488)	1.648.748	98,93%	(17.627)
	MBG (Micro)	2.310.331	2.406.087	2.429.265	118.935	5,15%	23.178	2.642.609	91,93%	(213.344)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.731.682</b>	<b>2.771.818</b>	<b>374.873</b>	<b>15,64%</b>	<b>40.136</b>	<b>2.890.216</b>	<b>95,90%</b>	<b>(118.399)</b>
	CFG (Consumer)	1.770.026	1.955.435	1.979.280	209.254	11,82%	23.845	2.003.011	98,82%	(23.731)
	PWG (Pawning)	193.140	323.731	342.702	149.561	77,44%	18.971	362.681	94,49%	(19.980)
	SME (Small)	122.962	126.748	120.988	(1.974)	-1,61%	(5.760)	162.236	74,58%	(41.248)
	MBG (Micro)	310.816	325.767	328.848	18.032	5,80%	3.080	362.288	90,77%	(33.440)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.984.924</b>	<b>3.037.235</b>	<b>492.400</b>	<b>19,35%</b>	<b>52.311</b>	<b>3.115.406</b>	<b>97,49%</b>	<b>(78.171)</b>
	CFG (Consumer)	1.944.791	2.148.603	2.172.832	228.041	11,73%	24.229	2.206.447	98,48%	(33.616)
	PWG (Pawning)	252.400	434.205	458.131	205.731	81,51%	23.926	453.213	101,09%	4.918
	SME (Small)	188.209	207.382	208.414	20.204	10,73%	1.032	244.894	85,10%	(36.480)
	MBG (Micro)	159.435	194.735	197.859	38.425	24,10%	3.124	210.853	93,84%	(12.994)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>3.002.055</b>	<b>3.059.155</b>	<b>418.744</b>	<b>15,86%</b>	<b>57.100</b>	<b>3.121.164</b>	<b>98,01%</b>	<b>(62.009)</b>
	CFG (Consumer)	1.991.066	2.156.369	2.186.217	195.152	9,80%	29.849	2.211.667	98,85%	(25.450)
	PWG (Pawning)	200.888	356.932	380.150	179.261	89,23%	23.217	371.423	102,35%	8.727
	SME (Small)	80.398	99.911	101.637	21.239	26,42%	1.726	115.782	87,78%	(14.145)
	MBG (Micro)	368.059	388.843	391.151	23.092	6,27%	2.308	422.292	92,63%	(31.141)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.771.638</b>	<b>6.862.548</b>	<b>871.076</b>	<b>14,54%</b>	<b>90.911</b>	<b>6.996.885</b>	<b>98,08%</b>	<b>(134.337)</b>
	CFG (Consumer)	3.885.901	4.211.869	4.265.472	379.571	9,77%	53.603	4.354.361	97,96%	(88.889)
	PWG (Pawning)	255.819	538.581	577.972	322.153	125,93%	39.390	601.092	96,15%	(23.120)
	SME (Small)	824.608	969.288	955.589	130.982	15,88%	(13.699)	901.947	105,95%	53.642
	MBG (Micro)	1.025.144	1.051.900	1.063.515	38.371	3,74%	11.615	1.139.485	93,33%	(75.970)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.503.301</b>	<b>3.542.343</b>	<b>395.892</b>	<b>12,58%</b>	<b>39.042</b>	<b>3.648.260</b>	<b>97,10%</b>	<b>(105.917)</b>
	CFG (Consumer)	2.256.170	2.392.296	2.415.716	159.546	7,07%	23.420	2.483.471	97,27%	(67.755)
	PWG (Pawning)	258.833	422.883	434.242	175.408	67,77%	11.358	433.208	100,24%	1.034
	SME (Small)	184.570	243.280	244.493	59.923	32,47%	1.213	223.889	109,20%	20.604
	MBG (Micro)	446.877	444.841	447.892	1.015	0,23%	3.051	507.692	88,22%	(59.800)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Dec-25					YtD 30-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.979.280</b>	<b>342.702</b>	<b>120.988</b>	<b>328.848</b>	<b>2.771.818</b>	<b>209.254</b>	<b>149.561</b>	<b>(1.974)</b>	<b>18.032</b>	<b>374.873</b>	<b>2.890.216</b>	<b>95,90%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	246.056	50.563	45	6.671	303.335	8.453	26.228	(12)	1.590	36.259	300.041	101,10%	
2	KCP NATUNA	60.863	6.385	-	-	67.248	11.747	3.802	-	-	15.549	64.740	103,87%	
3	KCP BATAM BENGKONG	109.565	10.766	-	34.660	154.991	17.984	4.565	-	2.901	25.450	154.293	100,45%	
4	KC BATAM WINDSOR CENTRAL	217.449	45.732	86.225	44.546	393.951	37.817	19.269	3.240	1.365	61.690	389.727	101,08%	
5	KCP BATU AJI	97.930	10.645	-	-	108.575	24.511	3.795	-	-	28.306	112.128	96,83%	
6	KCP BATAMINDO	129.783	14.922	-	39.023	183.728	15.675	8.884	-	(1.630)	22.929	183.735	100,00%	
7	KCP BATAM BATU AJI	136.363	37.272	2.207	50.275	226.117	9.252	16.396	(1.094)	4.178	28.732	233.409	96,88%	
8	KCP BINTAN CENTER	167.156	25.251	-	10.831	203.238	24.963	10.760	-	(4.669)	31.054	203.079	100,08%	
9	KCP BATAM GRAND NIAGA MAS	116.246	15.630	14.401	57.765	204.042	7.769	5.111	4.510	(7.644)	9.747	242.044	84,30%	
10	KCP ANAMBAS	60.260	3.899	-	-	64.159	(10.962)	2.665	-	-	(8.297)	67.386	95,21%	
11	KCP BATAM CENTER	139.774	32.637	-	36.286	208.696	2.616	14.806	-	1.867	19.289	218.761	95,40%	
12	KC TANJUNG PINANG	160.893	37.989	11	10.128	209.022	16.603	14.745	(6.975)	9.422	33.794	217.555	96,08%	
13	KCP BATAM BOTANIA GARDEN	79.446	19.741	-	6.268	105.454	11.296	6.220	(695)	3.199	20.020	124.931	84,41%	
14	KCP BATAM SEKUPANG	37.985	11.590	595	15.591	65.761	12.608	2.328	595	6.087	21.618	79.115	83,12%	
15	KCP TANJUNG UBAN	74.056	7.072	-	16.804	97.932	5.088	3.862	-	1.366	10.316	104.622	93,61%	
16	KCP BATAM RADEN PATAH	145.213	11.681	17.505	-	174.398	13.670	5.844	(1.544)	-	17.970	192.588	90,56%	
17	KCP ANAMBAS JEMAJA	243	927	-	-	1.170	165	283	-	-	448	2.061	56,77%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Dec-25					YtD 30-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.172.832</b>	<b>458.131</b>	<b>208.414</b>	<b>197.859</b>	<b>3.037.235</b>	<b>228.041</b>	<b>205.731</b>	<b>20.204</b>	<b>38.425</b>	<b>492.400</b>	<b>3.115.406</b>	<b>97,49%</b>	
1	KCP MEDAN USU	45.644	10.639	1.848	-	58.131	23.357	5.896	1.848	-	31.100	37.223	156,17%	
2	KCP MEDAN SUTOMO	5.287	12.867	-	785	18.938	5.207	11.665	-	785	17.657	19.661	96,33%	
3	KCP MEDAN PANCA BUDI	20.736	5.646	-	-	26.382	11.993	2.574	-	-	14.567	21.204	124,42%	
4	KCP MEDAN ISKANDAR MUDA 1	77.047	35.594	5.579	-	118.220	1.114	11.865	5.579	(40)	18.518	118.223	100,00%	
5	KCP MEDAN IMAM BONJOL	77.570	6.969	-	4.480	89.019	14.084	4.620	-	4.480	23.184	85.895	103,64%	
6	KC MEDAN KEJAKSAAN	357.607	39.663	87.137	40.918	525.325	31.115	14.447	(6.588)	(3.844)	35.129	550.769	95,38%	
7	KCP MEDAN SIMPANG LIMUN	122.988	28.234	1.642	55	152.919	(120)	9.591	1.642	(21)	11.093	167.059	91,54%	
8	KCP MEDAN MUCHTAR BASRI	151.229	28.829	8.321	43	188.422	14.267	11.819	8.321	(274)	34.134	176.035	107,04%	
9	KCP MEDAN KAMPUNG BARU	116.893	23.435	280	6.096	146.704	7.928	13.117	(1.135)	6.096	26.006	156.540	93,72%	
10	KCP MEDAN PULO BRAYAN	214.051	25.175	4.067	12.926	256.219	23.954	11.284	(442)	3.014	37.810	255.475	100,29%	
11	KCP MEDAN JUANDA	74.409	5.462	590	9.839	90.300	9.447	2.024	(175)	9.646	20.942	92.766	97,34%	
12	KCP MEDAN SUKARAMAI	103.774	36.522	20.116	8.040	168.452	(3.926)	16.124	19.701	7.799	39.697	156.875	107,38%	
13	KC MEDAN GAJAH MADA	134.492	45.354	39.489	2.670	222.005	25.790	22.017	(5.746)	(2.249)	39.812	224.323	98,97%	
14	KCP MEDAN TOMANG ELOK	48.270	20.778	2	6.320	75.369	10.177	8.551	-	6.217	24.945	80.177	94,00%	
15	KCP MEDAN KRAKATAU	118.554	24.105	-	-	142.660	(767)	10.556	(4.436)	-	5.353	159.663	89,35%	
16	KC MEDAN S PARMAN	168.069	28.763	21.294	55.374	273.500	39.016	10.981	1.164	2.273	53.433	294.742	92,79%	
17	KCP MEDAN GATOT SUBROTO	159.803	41.099	-	11.763	212.664	12.600	15.462	-	4.262	32.325	211.274	100,66%	
18	KCP MEDAN ADAM MALIK	176.407	38.997	18.048	38.551	272.003	2.805	23.139	469	281	26.694	307.502	88,46%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Dec-25					YtD 30-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.186.217</b>	<b>380.150</b>	<b>101.637</b>	<b>391.151</b>	<b>3.059.155</b>	<b>195.152</b>	<b>179.261</b>	<b>21.239</b>	<b>23.092</b>	<b>418.744</b>	<b>3.121.164</b>	<b>98,01%</b>	
1	KCP CEMARA ASRI	73.060	8.375	2.074	17.860	101.370	22.973	6.204	(1.154)	39	28.062	98.660	102,75%	
2	KCP PANGKALAN BRANDAN	95.236	10.872	-	35.546	141.654	14.535	6.345	-	5.776	26.657	139.538	101,52%	
3	KCP MEDAN RING ROAD	110.008	35.042	1.433	8.892	155.375	17.981	12.572	1.059	558	32.171	151.631	102,47%	
4	KC LUBUK PAKAM	266.482	28.552	4.438	19.742	319.215	19.037	12.187	4.367	5.097	40.687	317.333	100,59%	
5	KCP MEDAN SETIA BUDI	212.880	39.316	14.765	13.326	280.286	24.655	19.926	14.736	5.509	64.826	260.269	107,69%	
6	KCP MEDAN A.H NASUTION	102.041	39.491	2.835	40.769	185.136	9.395	19.154	2.620	5.868	37.037	176.516	104,88%	
7	KC BINJAI	114.517	40.593	24.876	26.108	206.095	15.825	16.649	102	4.167	36.744	210.951	97,70%	
8	KCP KABANJAHE	92.385	27.118	-	40.662	160.165	7.934	14.782	-	1.008	23.724	161.415	99,23%	
9	KCP MEDAN AKSARA	342.724	29.874	17.977	40.231	430.806	48.432	8.969	422	(8.225)	49.597	426.801	100,94%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.037	37.952	13.725	34.508	323.223	(11.867)	15.522	(953)	235	2.937	366.886	88,10%	
11	KCP STABAT KH ZAINUL ARIFIN	146.398	28.042	4.207	38.292	216.938	3.170	15.491	(361)	2.367	20.668	231.787	93,59%	
12	KCP MEDAN MARELAN RAYA	93.852	34.434	-	26.731	155.017	(7.256)	17.521	(21)	3.183	13.427	173.366	89,42%	
13	KCP MEDAN BELAWAN	136.058	5.147	-	-	141.205	14.618	2.644	-	(14)	17.247	143.781	98,21%	
14	KCP PERBAUNGAN	83.453	10.017	728	19.325	113.522	10.195	7.420	728	(448)	17.896	117.158	96,90%	
15	KCP BINJAI JAMIN GINTING	80.086	5.325	14.579	29.158	129.148	5.524	3.876	(307)	(2.028)	7.065	145.072	89,02%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Dec-25					YtD 30-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.265.472</b>	<b>577.972</b>	<b>955.589</b>	<b>1.063.515</b>	<b>6.862.548</b>	<b>379.571</b>	<b>322.153</b>	<b>130.982</b>	<b>38.371</b>	<b>871.076</b>	<b>6.996.885</b>	<b>98,08%</b>	
1	KCP PEKANBARU RUMBIAI	100.849	15.373	-	14.151	130.373	12.412	10.195	(37)	(5.097)	17.473	156.258	83,43%	
2	KC DURI	85.892	24.291	-	29.625	139.807	7.720	14.225	(76)	(6.740)	15.129	163.174	85,68%	
3	KCP PEKANBARU SUDIRMAN	159.550	18.015	-	43.705	221.270	7.449	9.312	-	3.002	19.763	254.742	86,86%	
4	KCP PANAM RAYA	111.418	15.701	775	44.421	172.315	4.953	9.895	(201)	(5.761)	8.886	195.035	88,35%	
5	KCP DUMAI SUKAJADI	135.551	13.093	-	60.599	209.243	511	5.121	-	2.181	7.812	237.987	87,92%	
6	KCP TELUK KUANTAN	141.670	24.228	2.349	97.986	266.233	7.327	13.507	755	253	21.842	293.820	90,61%	
7	KCP PEKANBARU NANGKA	151.395	33.193	-	19.727	204.314	16.052	17.956	-	3.577	37.584	214.227	95,37%	
8	KCP BAGAN SIAPIAPI	59.027	7.448	-	26.511	92.985	8.302	5.391	-	(2.079)	11.614	97.307	95,56%	
9	KCP PANGKALAN KERINCI MAHARAJA	166.051	27.873	1.592	73.720	269.236	13.674	15.047	(1.650)	1.247	28.317	283.427	94,99%	
10	KCP TEMBILAHAN	101.692	8.306	-	18.497	128.495	(10.182)	6.612	-	(448)	(4.019)	143.386	89,61%	
11	KCP GUNUNG RAYA KANDIS	40.780	9.980	-	49.366	100.126	2.909	6.759	-	4.329	13.996	106.706	93,83%	
12	KC PEKANBARU HARAPAN RAYA	250.982	35.298	254.935	20.665	561.880	24.963	15.395	70.540	4.858	115.756	499.175	112,56%	
13	KCP SELAT PANJANG	85.137	7.662	18	-	92.816	1.770	5.951	-	(11)	7.710	96.747	95,94%	
14	KCP PEKANBARU SUDIRMAN ATAS	295.907	23.165	52.105	31.217	402.394	33.330	13.690	(5.864)	(2.785)	38.371	425.574	94,55%	
15	KCP PEKANBARU PANAM	287.901	38.302	26.910	27.666	380.779	3.503	19.989	(6.497)	3.822	20.816	396.935	95,93%	
16	KCP UJUNG BATU 1	197.856	9.652	53	72.916	280.478	17.010	6.954	(102)	(3.345)	20.517	287.544	97,54%	
17	KC PEKANBARU SUDIRMAN 1	254.023	72.475	579.024	17.317	922.839	14.031	30.173	85.887	6.137	136.228	872.079	105,82%	
18	KCP DURI HANG TUAH 1	162.663	7.419	-	22.329	192.411	25.112	5.686	-	(566)	30.233	196.085	98,13%	
19	KCP RENGAT	169.828	7.973	-	50.833	228.635	3.637	5.813	-	5.099	14.550	234.182	97,63%	
20	KCP BAGAN BATU SUDIRMAN 1	160.568	8.439	1.849	60.506	231.361	10.570	6.376	(409)	5.592	22.128	235.787	98,12%	
21	KCP PEKANBARU UIN SUSKA	29.396	3.944	-	-	33.340	13.388	3.216	-	-	16.605	31.556	105,65%	
22	KCP PEKANBARU ARIFIN AHMAD	316.537	35.418	14.785	48.498	415.239	51.007	16.899	(6.903)	(7.793)	53.211	418.985	99,11%	
23	KCP SIAK	149.136	10.024	1.410	21.234	181.804	8.262	7.936	679	6.780	23.657	183.542	99,05%	
24	KCP FLAMBOYAN PETAPAHAN	80.740	11.504	-	62.108	154.352	14.797	9.122	(55)	3.919	27.783	152.201	101,41%	
25	KC DUMAI	274.170	50.783	18.657	33.643	377.253	17.359	16.997	(4.519)	1.532	31.369	379.846	99,32%	
26	KCP DURI HANG TUAH 2	99.119	21.888	1.128	60.569	182.704	18.257	17.328	(528)	2.760	37.818	176.970	103,24%	
27	KCP ROKAN HULU PASIR PANGARAIAN	26.719	7.768	-	18.829	53.317	12.047	6.569	-	10.920	29.536	49.891	106,87%	
28	KCP BANGKINANG	148.478	20.715	-	36.878	206.071	27.043	14.928	(38)	6.989	48.921	189.158	108,94%	
29	KCP PEKANBARU UIR	22.437	8.040	-	-	30.477	12.358	5.112	-	-	17.470	24.560	124,09%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 30-Dec-25

NO	UNIT KERJA	Posisi 30-Dec-25					YtD 30-Dec-25					Target Posisi 31-Dec-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.415.716</b>	<b>434.242</b>	<b>244.493</b>	<b>447.892</b>	<b>3.542.343</b>	<b>159.546</b>	<b>175.408</b>	<b>59.923</b>	<b>1.015</b>	<b>395.892</b>	<b>3.648.260</b>	<b>97,10%</b>	
1	KCP KOTA PINANG	122.126	7.032	-	23.904	153.061	26.340	4.740	(97)	4.498	35.481	135.743	112,76%	
2	KCP GUNUNG TUA	84.754	47.071	87	58.180	190.092	10.903	19.302	(180)	4.367	34.392	187.856	101,19%	
3	KCP SIPIROK	94.106	6.117	-	31.477	131.699	5.783	3.365	-	7.330	16.479	131.762	99,95%	
4	KC PADANGSIDEMPUAN	220.147	58.599	47.326	33.212	359.285	32.403	16.543	16.418	(1.831)	63.533	352.523	101,92%	
5	KCP TANJUNG BALAI	117.736	48.626	75	17.857	184.294	967	19.934	(19)	(848)	20.034	193.623	95,18%	
6	KCP AEK KANOPAN	139.279	8.592	4	20.785	168.659	946	4.509	(48)	4.257	9.664	180.352	93,52%	
7	KC SIBOLGA	189.640	29.637	-	20.161	239.437	15.166	14.387	-	1.102	30.655	242.096	98,90%	
8	KC RANTAU PRAPAT	374.043	58.012	84.688	36.406	553.150	(5.400)	22.972	26.572	(6.305)	37.839	582.263	95,00%	
9	KC PEMATANGSIANTAR PERINTIS	252.681	49.541	104.312	30.624	437.157	13.196	15.697	18.278	970	48.141	453.816	96,33%	
10	KCP PEMATANGSIANTAR SUTOMO	195.408	10.103	7.861	29.720	243.092	27.399	4.311	(833)	(4.855)	26.023	248.892	97,67%	
11	KCP PANYABUNGAN	118.250	18.157	48	15.762	152.217	4.063	7.788	(20)	(2.750)	9.082	168.458	90,36%	
12	KCP SIBUHUAN	109.123	29.129	-	38.050	176.302	15.106	14.501	-	399	30.007	175.601	100,40%	
13	KCP KISARAN	191.048	53.924	-	48.001	292.973	24.019	28.017	-	1.611	53.647	280.234	104,55%	
14	KCP INDRAPURA	207.377	9.702	92	20.658	237.828	(11.347)	(659)	(149)	(6.832)	(18.986)	285.983	83,16%	

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 30-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 30-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>334.460</b>	<b>405.949</b>	<b>199.692</b>	<b>98.037</b>	<b>1.038.138</b>	<b>398.495</b>	<b>426.826</b>	<b>15.480</b>	<b>106.971</b>	<b>947.771</b>
1	AREA BATAM	53.125	54.390	4.410	13.920	<b>125.845</b>	63.440	59.777	570	15.750	<b>139.536</b>
2	AREA MEDAN KOTA	61.413	87.135	5.680	9.695	<b>163.923</b>	64.693	91.879	4.500	8.935	<b>170.007</b>
3	AREA MEDAN RAYA	49.085	80.571	5.900	17.020	<b>152.576</b>	69.614	75.029	3.585	15.577	<b>163.804</b>
4	AREA PEKANBARU	116.001	90.693	179.502	40.097	<b>426.293</b>	138.929	105.999	2.280	49.708	<b>296.915</b>
5	AREA PEMATANGSIANTAR	54.835	93.160	4.200	17.305	<b>169.500</b>	61.820	94.142	4.545	17.001	<b>177.509</b>
	<b>AREA BATAM</b>	<b>53.125</b>	<b>54.390</b>	<b>4.410</b>	<b>13.920</b>	<b>125.845</b>	<b>63.440</b>	<b>59.777</b>	<b>570</b>	<b>15.750</b>	<b>139.536</b>
1	KC BATAM WINDSOR CENTRAL	5.321	7.586	3.910	2.455	<b>19.272</b>	12.949	7.486	570	2.180	<b>23.185</b>
2	KC TANJUNG PINANG	3.301	7.572	-	750	<b>11.623</b>	4.031	9.193	-	840	<b>14.064</b>
3	KCP BATAM BATU AJI	5.077	9.307	-	2.220	<b>16.604</b>	2.885	9.304	-	1.860	<b>14.049</b>
4	KCP TANJUNG BALAI KARIMUN	4.515	3.088	-	115	<b>7.718</b>	4.344	5.704	-	400	<b>10.447</b>
5	KCP BINTAN CENTER	6.498	4.838	-	110	<b>11.446</b>	5.381	5.072	-	25	<b>10.478</b>
6	KCP BATAM CENTER	2.035	9.093	-	1.300	<b>12.428</b>	6.097	6.666	-	1.915	<b>14.678</b>
7	KCP BATAM BOTANIA GARDEN	2.306	3.816	-	1.370	<b>7.492</b>	2.276	3.948	-	1.430	<b>7.654</b>
8	KCP BATAM BENGKONG	3.232	820	-	935	<b>4.987</b>	3.445	2.254	-	1.325	<b>7.024</b>
9	KCP BATAM RADEN PATAH	3.560	1.300	-	-	<b>4.860</b>	4.794	1.854	-	-	<b>6.648</b>
10	KCP BATAM GRAND NIAGA MAS	4.213	1.686	-	1.310	<b>7.209</b>	3.173	1.537	-	840	<b>5.550</b>
11	KCP BATAM SEKUPANG	1.025	541	500	825	<b>2.891</b>	1.967	1.300	-	1.850	<b>5.117</b>
12	KCP BATAMINDO	2.671	1.453	-	1.910	<b>6.034</b>	3.180	1.625	-	2.040	<b>6.845</b>
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	1.040	1.166	-	620	<b>2.826</b>	1.072	576	-	1.045	<b>2.693</b>
15	KCP BATUAJI	4.756	681	-	-	<b>5.437</b>	4.602	1.001	-	-	<b>5.604</b>
16	KCP ANAMBAS	1.326	495	-	-	<b>1.821</b>	1.553	987	-	-	<b>2.540</b>
17	KCP NATUNA	2.100	858	-	-	<b>2.958</b>	1.680	1.183	-	-	<b>2.863</b>
18	KCP ANAMBAS JEMAJA	150	88	-	-	<b>238</b>	10	87	-	-	<b>97</b>
	<b>AREA MEDAN KOTA</b>	<b>61.413</b>	<b>87.135</b>	<b>5.680</b>	<b>9.695</b>	<b>163.923</b>	<b>64.693</b>	<b>91.879</b>	<b>4.500</b>	<b>8.935</b>	<b>170.007</b>
1	KC MEDAN S PARMAN	7.703	5.706	-	1.440	<b>14.849</b>	7.070	5.347	2.000	960	<b>15.377</b>
2	KC MEDAN KEJAKSAAN	11.996	8.159	190	1.055	<b>21.400</b>	6.705	8.439	2.300	1.200	<b>18.644</b>
3	KCP MEDAN PULO BRAYAN	9.063	3.667	-	695	<b>13.426</b>	7.820	5.553	200	950	<b>14.523</b>
4	KCP MEDAN USU	1.478	416	2.000	-	<b>3.894</b>	400	997	-	-	<b>1.397</b>
5	KCP MEDAN SUKARAMAI	1.074	8.287	-	590	<b>9.951</b>	1.873	10.425	-	850	<b>13.148</b>
6	KCP MEDAN MUCHTAR BASRI	4.298	4.979	-	-	<b>9.277</b>	3.040	4.324	-	-	<b>7.364</b>
7	KCP MEDAN ADAM MALIK	2.150	7.907	2.850	850	<b>13.757</b>	9.770	7.274	-	1.850	<b>18.894</b>
8	KCP MEDAN GATOT SUBROTO	4.057	9.228	-	1.200	<b>14.485</b>	3.705	9.744	-	800	<b>14.249</b>
9	KC MEDAN GAJAH MADA	5.145	10.234	640	-	<b>16.019</b>	3.905	9.521	-	-	<b>13.426</b>
10	KCP MEDAN ISKANDAR MUDA 1	325	6.719	-	-	<b>7.044</b>	2.673	6.723	-	-	<b>9.396</b>
11	KCP MEDAN SIMPANG LIMUN	1.704	4.781	-	-	<b>6.485</b>	2.845	5.693	-	-	<b>8.538</b>
12	KCP MEDAN KAMPUNG BARU	2.415	4.725	-	510	<b>7.650</b>	1.476	4.449	-	800	<b>6.725</b>
13	KCP MEDAN TOMANG ELOK	1.430	4.132	-	1.000	<b>6.562</b>	1.726	4.472	-	700	<b>6.898</b>
14	KCP MEDAN JUANDA	3.222	206	-	1.355	<b>4.783</b>	2.504	435	-	550	<b>3.489</b>
15	KCP MEDAN KRAKATAU	2.033	4.713	-	-	<b>6.746</b>	3.682	4.580	-	-	<b>8.262</b>
16	KCP MEDAN SUTOMO	-	2.173	-	500	<b>2.673</b>	28	2.308	-	275	<b>2.610</b>
17	KCP MEDAN PANCA BUDI	2.605	318	-	-	<b>2.923</b>	1.445	692	-	-	<b>2.137</b>
18	KCP MEDAN IMAM BONJOL	714	785	-	500	<b>1.999</b>	4.027	905	-	-	<b>4.931</b>
	<b>AREA MEDAN RAYA</b>	<b>49.085</b>	<b>80.571</b>	<b>5.900</b>	<b>17.020</b>	<b>152.576</b>	<b>69.614</b>	<b>75.029</b>	<b>3.585</b>	<b>15.577</b>	<b>163.804</b>
1	KCP MEDAN AKSARA	7.365	5.525	5.000	1.050	<b>18.939</b>	19.651	5.879	-	1.020	<b>26.550</b>
2	KC LUBUK PAKAM	6.789	5.085	-	815	<b>12.689</b>	9.555	4.640	907	440	<b>15.542</b>
3	KC BINJAI	2.649	9.436	-	1.510	<b>13.595</b>	4.536	8.576	-	1.930	<b>15.042</b>
4	KCP MEDAN SETIA BUDI	7.418	11.201	-	1.170	<b>19.789</b>	6.085	8.674	2.678	700	<b>18.136</b>
5	KCP STABAT KH ZAINUL ARIFIN	2.638	7.008	-	2.280	<b>11.926</b>	1.060	5.871	-	1.982	<b>8.913</b>
6	KCP MEDAN A.H NASUTION	2.207	7.241	700	930	<b>11.078</b>	1.590	7.322	-	1.175	<b>10.087</b>
7	KCP TEBING TINGGI SUDIRMAN	2.638	7.708	-	1.710	<b>12.056</b>	2.137	8.762	-	2.335	<b>13.234</b>
8	KCP MEDAN RING ROAD	3.976	7.272	200	-	<b>11.448</b>	4.525	5.950	-	-	<b>10.475</b>
9	KCP MEDAN MARELAN RAYA	1.431	7.529	-	740	<b>9.700</b>	1.811	6.876	-	1.010	<b>9.696</b>
10	KCP KABANJAHE	3.036	7.518	-	960	<b>11.514</b>	1.517	6.002	-	1.140	<b>8.658</b>
11	KCP CEMARA ASRI	1.821	1.594	-	560	<b>3.975</b>	4.157	1.314	-	890	<b>6.361</b>
12	KCP PANGKALAN BRANDAN	1.828	885	-	2.445	<b>5.158</b>	5.207	1.383	-	1.305	<b>7.895</b>
13	KCP MEDAN BELAWAN	2.076	930	-	-	<b>3.007</b>	4.529	533	-	-	<b>5.062</b>
14	KCP PERBAUNGAN	2.086	949	-	500	<b>3.535</b>	1.250	2.876	-	800	<b>4.925</b>
15	KCP BINJAI JAMIN GINTING	1.128	690	-	2.350	<b>4.168</b>	2.005	373	-	850	<b>3.228</b>

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 30-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 30-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>116.001</b>	<b>90.693</b>	<b>179.502</b>	<b>40.097</b>	<b>426.293</b>	<b>138.929</b>	<b>105.999</b>	<b>2.280</b>	<b>49.708</b>	<b>296.915</b>
1	KC PEKANBARU SUDIRMAN 1	5.498	15.861	89.952	1.250	<b>112.560</b>	9.443	14.381	1.070	800	<b>25.694</b>
2	KCP PEKANBARU NANGKA	6.794	7.193	-	1.000	<b>14.988</b>	4.440	7.632	-	1.075	<b>13.147</b>
3	KC PEKANBARU HARAPAN RAYA	9.346	5.267	89.000	1.100	<b>104.713</b>	11.616	8.198	-	905	<b>20.719</b>
4	KC DUMAI	7.590	7.337	-	1.110	<b>16.037</b>	7.839	7.998	-	1.500	<b>17.338</b>
5	KCP PEKANBARU ARIFIN AHMAI	11.336	6.962	-	875	<b>19.173</b>	8.991	8.233	-	800	<b>18.024</b>
6	KCP PEKANBARU PANAM	5.150	7.648	450	1.450	<b>14.698</b>	7.102	9.777	1.210	2.000	<b>20.088</b>
7	KCP DURI HANG TUAH 1	6.327	482	-	765	<b>7.574</b>	6.362	509	-	850	<b>7.721</b>
8	KCP PANGKALAN KERINCI MAH.	5.175	5.163	-	2.601	<b>12.938</b>	8.398	5.065	-	4.045	<b>17.508</b>
9	KCP BAGAN BATU SUDIRMAN 1	4.663	473	-	1.700	<b>6.836</b>	3.190	980	-	2.950	<b>7.119</b>
10	KCP BANGKINANG	5.468	3.092	-	1.450	<b>10.010</b>	5.217	3.074	-	1.975	<b>10.266</b>
11	KCP ROKAN HULU PASIR PANGA	1.477	1.180	-	1.220	<b>3.878</b>	693	905	-	1.530	<b>3.128</b>
12	KCP DUMAI SUKAJADI	850	961	-	1.821	<b>3.632</b>	3.432	1.330	-	1.590	<b>6.352</b>
13	KCP PEKANBARU SUDIRMAN AT	4.998	3.944	-	700	<b>9.642</b>	10.857	4.491	-	2.150	<b>17.498</b>
14	KCP PEKANBARU SUDIRMAN	3.338	2.116	-	2.380	<b>7.834</b>	7.139	3.065	-	2.815	<b>13.020</b>
15	KCP DURI HANG TUAH 2	3.079	2.441	-	2.890	<b>8.409</b>	2.807	2.013	-	2.601	<b>7.422</b>
16	KCP SIAK	3.410	566	100	980	<b>5.056</b>	3.493	1.827	-	775	<b>6.095</b>
17	KCP UJUNG BATU 1	4.189	734	-	3.580	<b>8.503</b>	6.402	1.424	-	3.925	<b>11.750</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	4.341	624	-	2.250	<b>7.215</b>	5.449	1.190	-	2.845	<b>9.483</b>
20	KCP GUNUNG RAYA KANDIS	1.502	1.024	-	2.330	<b>4.856</b>	921	1.078	-	1.370	<b>3.370</b>
21	KCP FLAMBOYAN PETAPAHAN	2.755	1.330	-	2.875	<b>6.960</b>	1.279	1.623	-	2.955	<b>5.857</b>
22	KC DURI	1.408	4.302	-	1.300	<b>7.010</b>	2.939	4.753	-	1.100	<b>8.792</b>
23	KCP PANAM RAYA	2.937	1.809	-	650	<b>5.396</b>	3.218	3.321	-	1.825	<b>8.364</b>
24	KCP BAGAN SIAPIAPI	1.568	534	-	1.050	<b>3.152</b>	2.989	1.174	-	1.597	<b>5.760</b>
25	KCP TEMBILAHAN	386	732	-	100	<b>1.218</b>	1.533	1.337	-	845	<b>3.715</b>
26	KCP TELUK KUANTAN	5.054	4.161	-	2.670	<b>11.885</b>	4.902	3.915	-	4.885	<b>13.702</b>
27	KCP PEKANBARU RUMBIA	2.780	3.101	-	-	<b>5.881</b>	4.449	3.665	-	-	<b>8.114</b>
28	KCP SELAT PANJANG	1.720	717	-	-	<b>2.437</b>	1.427	1.204	-	-	<b>2.631</b>
29	KCP PEKANBARU UIR	1.426	590	-	-	<b>2.016</b>	1.202	861	-	-	<b>2.063</b>
30	KCP PEKANBARU UIN SUSKA	1.437	349	-	-	<b>1.786</b>	1.200	976	-	-	<b>2.176</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>54.835</b>	<b>93.160</b>	<b>4.200</b>	<b>17.305</b>	<b>169.500</b>	<b>61.820</b>	<b>94.142</b>	<b>4.545</b>	<b>17.001</b>	<b>177.509</b>
1	KC PADANGSIDEMPUAN	7.904	23.090	-	830	<b>31.824</b>	7.092	18.107	2.000	1.295	<b>28.493</b>
2	KCP KISARAN	3.170	12.906	-	2.665	<b>18.740</b>	5.540	13.561	-	1.590	<b>20.691</b>
3	KCP GUNUNG TUA	3.385	10.096	-	2.435	<b>15.916</b>	2.256	10.694	-	3.405	<b>16.355</b>
4	KC RANTAU PRAPAT	4.382	10.899	200	700	<b>16.181</b>	4.296	13.154	1.845	1.900	<b>21.196</b>
5	KC PEMATANGSIANTAR PERINT	6.437	9.583	4.000	750	<b>20.770</b>	6.301	9.916	700	1.435	<b>18.352</b>
6	KC SIBOLGA	3.623	6.368	-	650	<b>10.641</b>	4.933	4.799	-	700	<b>10.432</b>
7	KCP TANJUNG BALAI	1.709	9.723	-	1.300	<b>12.732</b>	1.788	10.573	-	450	<b>12.811</b>
8	KCP INDRAPURA	3.406	513	-	-	<b>3.919</b>	3.211	486	-	-	<b>3.697</b>
9	KCP PEMATANGSIANTAR SUTOI	5.848	385	-	570	<b>6.803</b>	7.135	794	-	425	<b>8.354</b>
10	KCP PANYABUNGAN	2.460	2.176	-	510	<b>5.146</b>	5.491	3.078	-	701	<b>9.269</b>
11	KCP SIBUHUAN	2.286	6.236	-	2.160	<b>10.682</b>	4.402	7.367	-	2.350	<b>14.120</b>
12	KCP AEK KANOPAN	3.177	380	-	1.035	<b>4.592</b>	2.962	466	-	900	<b>4.328</b>
13	KCP SIPIROK	1.320	417	-	1.750	<b>3.487</b>	2.532	301	-	1.150	<b>3.983</b>
14	KCP KOTA PINANG	5.728	387	-	1.350	<b>7.466</b>	3.881	847	-	500	<b>5.228</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	100	<b>100</b>	-	-	-	-	-
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	500	<b>500</b>	-	-	-	200	<b>200</b>

## Kinerja Produk Consumer (CFG)

Posisi 30-Dec-2025

NO	UNIT KERJA	Posisi 30-Dec-2025					Growth YtD					Growth Mtd 30-Dec-25	Target Posisi 31- Dec-25	% Penc.	
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL				
	REGION II / MEDAN	8.812.857	1.615.007	602.043	1.989.610	13.019.517	921.294	69.570	145.206	35.492	#####	154.946	13.258.958	98,19%	
	AREA BATAM	1.347.040	99.682	85.983	446.575	1.979.280	135.284	4.414	15.190	54.366	209.254	23.845	2.003.011	98,82%	
1	KCP ANAMBAS	55.314	4.131	549	266	60.260	(11.226)	(87)	386	(35)	(10.962)	(125)	64.578	93,31%	
2	KCP BATAM CENTER	73.517	26.166	5.953	34.137	139.774	2.207	(1.517)	798	1.129	2.616	3.320	147.002	95,08%	
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%	
4	KCP TANJUNG UBAN	58.894	2.620	1.431	11.111	74.056	(5.868)	485	876	9.595	5.088	(1.299)	77.811	95,17%	
5	KCP ANAMBAS JEMAJA	243	-	-	-	243	165	-	-	-	165	7	78	310,08%	
6	KCP BATAM GRAND NIAGA MAS	54.191	260	3.147	58.648	116.246	4.492	(21)	1.461	1.836	7.769	785	134.112	86,68%	
7	KCP BATAM BATU AJI	84.291	2.134	11.062	38.877	136.363	8.479	344	1.450	(1.022)	9.252	885	140.604	96,98%	
8	KCP BATAM SEKUPANG	19.433	783	8.812	8.956	37.985	8.751	544	(1.740)	5.053	12.608	918	47.656	79,71%	
9	KCP NATUNA	55.853	5.009	-	-	60.863	10.787	960	-	-	11.747	790	59.041	103,09%	
10	KCP BATAMINDO	101.502	673	6.157	21.452	129.783	12.058	589	1.439	1.590	15.675	490	123.765	104,86%	
11	KCP BATAM BENGKONG	74.192	3.743	11.044	20.586	109.565	9.921	(92)	4.832	3.323	17.984	1.746	102.726	106,66%	
12	KCP BATAM BOTANIA GARDEN	42.912	3.307	7.023	26.203	79.446	10.426	(326)	548	648	11.296	726	87.921	90,36%	
13	KCP TANJUNG BALAI KARIMUN 1	212.078	25.321	1.936	6.720	246.056	80.848	822	319	5.444	87.434	175	247.553	99,40%	
14	KC TANJUNG PINANG	134.220	14.335	99	11.342	160.893	9.208	3.644	109	3.641	16.603	1.625	166.155	96,83%	
15	KCP BATU AJI	21.862	132	10.104	65.832	97.930	7.560	132	2.494	14.325	24.511	2.701	98.064	99,86%	
16	KCP BINTAN CENTER	149.851	8.688	3.474	5.143	167.156	23.967	(873)	192	1.677	24.963	2.608	153.708	108,75%	
17	KCP BATAM RADEN PATAH	69.833	988	5.732	68.659	145.213	19.920	504	(1.193)	(5.561)	13.670	2.165	152.446	95,25%	
18	KC BATAM WINDSOR CENTRAL	138.852	1.392	8.563	68.642	217.449	16.194	70	3.303	18.250	37.817	6.330	199.790	108,84%	
	AREA MEDAN KOTA	1.586.736	199.834	69.137	317.125	2.172.832	202.955	15.666	4.147	5.273	228.041	24.229	2.206.447	98,48%	
1	KCP MEDAN ADAM MALIK	102.541	5.283	3.601	64.982	176.407	12.237	3.368	(685)	(12.114)	2.805	7.825	192.550	91,62%	
2	KCP MEDAN GATOT SUBROTO	134.779	4.487	5.272	15.265	159.803	6.640	1.529	(2.383)	6.814	12.600	335	162.134	98,56%	
3	KC MEDAN GAJAH MADA	82.562	25.131	5.768	21.031	134.492	20.234	3.626	772	1.158	25.790	2.237	121.776	110,44%	
4	KCP MEDAN SUKARAMAI	82.853	6.696	3.549	10.677	103.774	(6.318)	1.327	610	454	(3.926)	622	119.851	86,59%	
5	KCP MEDAN KRAKATAU	90.285	10.497	2.225	15.547	118.554	(3.912)	998	502	1.645	(767)	2.523	132.306	89,61%	
6	KCP MEDAN TOMANG ELOK	34.695	2.601	4.344	6.630	48.270	9.762	721	(1.089)	783	10.177	961	46.784	103,18%	
7	KCP MEDAN JUANDA	48.162	6.140	2.773	17.335	74.409	7.765	642	1.351	(311)	9.447	603	77.611	95,87%	
8	KCP MEDAN SUTOMO	2.522	267	1.487	1.011	5.287	2.442	267	1.487	1.011	5.207	(44)	9.810	53,89%	
9	KC MEDAN S PARMAN	129.681	18.742	4.354	15.292	168.069	38.756	372	(832)	720	39.016	4.909	160.708	104,58%	
10	KCP MEDAN KAMPUNG BARU	65.328	30.475	4.494	16.596	116.893	12.052	(2.640)	429	(1.914)	7.928	(17)	127.699	91,54%	
11	KCP MEDAN SIMPANG LIMUN	77.260	32.243	3.228	10.257	122.988	5.236	(1.537)	(870)	(2.949)	(120)	17	137.895	89,19%	
12	KCP MEDAN PULO BRAYAN	166.702	19.102	3.581	24.666	214.051	20.776	827	(481)	2.832	23.954	2.140	205.803	104,01%	
13	KCP MEDAN IMAM BONJOL	49.597	447	3.740	23.786	77.570	12.771	255	2.341	(1.283)	14.084	2.060	75.145	103,23%	
14	KCP MEDAN ISKANDAR MUDA 1	53.285	7.015	1.930	14.817	77.047	1.990	(643)	257	(489)	1.114	1.417	86.043	89,54%	
15	KCP MEDAN PANCA BUDI	18.838	91	947	860	20.736	11.883	(2)	(349)	462	11.993	478	17.986	115,29%	
16	KCP MEDAN MUCHTAR BASRI	123.366	11.667	2.688	13.508	151.229	12.589	2.031	1.156	(1.509)	14.267	448	152.429	99,21%	
17	KC MEDAN KEJAKSAAN	287.062	18.152	10.618	41.776	357.607	18.817	4.433	(194)	8.058	31.115	(2.000)	348.181	102,71%	
	KC MEDAN USU	37.219	797	4.538	3.090	45.644	19.236	92	2.125	1.904	23.357	(286)	31.737	143,82%	
	AREA MEDAN RAYA	1.629.416	271.252	52.074	233.476	2.186.217	154.759	26.002	17.855	(3.463)	195.152	29.849	2.211.667	98,85%	
1	KCP PERBAUNGAN	61.499	17.569	2.818	1.567	83.453	9.452	(1.347)	1.235	855	10.195	360	84.432	98,84%	
2	KCP MEDAN MARELAN RAYA	70.392	7.966	3.152	12.341	93.852	(8.716)	(402)	1.587	274	(7.256)	(1.374)	115.283	81,41%	
3	KCP TEBING TINGGI SUDIRMAN 1	143.279	33.500	3.355	55.902	237.037	(2.462)	(3.354)	819	(6.869)	(11.867)	(1.303)	273.169	86,77%	
4	KCP STABAT KH ZAINUL ARIFIN	97.439	23.166	2.579	23.214	146.398	3.416	3.550	(844)	(2.951)	3.170	(559)	160.820	91,03%	
5	KCP MEDAN SETIA BUDI	192.593	5.902	5.311	9.074	212.880	23.429	308	760	159	24.655	2.715	203.074	104,83%	
6	KCP MEDAN BELAWAN	122.262	7.545	1.384	4.867	136.058	11.766	1.396	1.137	318	14.618	3.598	134.385	101,25%	
7	KCP MEDAN A.H NASUTION	77.973	3.543	5.406	15.118	102.041	10.456	(159)	1.537	(2.438)	9.395	639	103.901	98,21%	
8	KCP KABANJAHE	66.460	18.638	855	6.432	92.385	2.704	2.728	608	1.894	7.934	112	96.059	96,17%	
9	KCP BINJAI JAMIN GINTING	47.581	8.553	2.971	20.981	80.086	6.044	2.297	2.678	(5.496)	5.524	487	88.282	90,72%	
10	KCP MEDAN RING ROAD	59.483	13.662	3.662	33.201	110.008	11.884	5.539	826	(267)	17.981	3.072	104.206	105,57%	
11	KC LUBUK PAKAM	227.093	29.399	2.562	7.429	266.482	21.026	267	(623)	(1.634)	19.037	3.619	264.150	100,88%	
12	KCP PANGKALAN BRANDAN	67.544	18.955	5.005	3.732	95.236	6.744	440	4.023	3.328	14.535	2.195	93.904	101,42%	
13	KC BINJAI	58.804	34.396	6.589	14.728	114.517	6.895	1.188	2.492	5.251	15.825	3.394	115.254	99,36%	
14	KCP MEDAN AKSARA	284.903	43.498	4.100	10.223	342.724	31.999	13.547	287	2.599	48.432	10.004	310.587	110,35%	
15	KCP CEMARA ASRI	52.110	4.961	2.324	13.666	73.060	20.123	3	1.334	1.513	22.973	2.889	64.162	113,87%	
	AREA PEKANBARU	2.789.385	563.007	307.296	605.784	4.265.472	291.712	13.313	64.673	9.872	379.571	53.603	4.354.361	97,96%	
1	K CP DUMAI SUKAJADI	93.856	10.546	15.176	15.972	135.551	(4.397)	(246)	2.458	2.695	511	782	162.470	83,43%	
2	K CP PANAM RAYA	56.896	3.511	12.913	38.099	111.418	3.682	1.352	938	(1.019)	4.953	1.757	117.867	94,53%	
3	K CP PEKANBARU SUDIRMAN	124.528	14.248	8.359	12.415	159.550	9.528	1.969	143	(4.192)	7.449	4.958	178.761	89,25%	
4	K CP PEKANBARU PANAM	234.137	18.479	6.021	29.265	287.901	8.032	(1.145)	279	(3.663)	3.503	929	293.929	97,95%	
5	K CP TEMBILAHAN	41.059	57.681	2.083	869	101.692	6.193	(16.273)	(30)	(72)	(10.182)	(580)	115.400	88,12%	
6	K CP SELAT PANJANG	38.310	46.383	194	249	85.137	39	1.556	194	(20)	1.770	386	91.686	92,86%	
7	K CP DURI	56.031	7.743	18.265	3.853	85.892	1.067	210	6.194	249	7.720	1.295	93.884	91,49%	
8	K CP UJUNG BATU 1	150.728	13.757	27.909	5.462	197.856	9.986	(1.986)	7.706	1.304	17.010	3.581	199.512	99,17%	
9	K CP BAGAN SIAPIAPI	42.599	9.748	6.332	348	59.027	4.580	725	3.344	(347)	8.302	2.140	59.828	98,66%	
10	K CP GUNUNG RAYA KANDIS	10.833	4.863	19.894	5.189	14.780	40.780	2.365	1.848	(1.162)	(141)	2.909	(257)	44.519	91,60%
11	K CP SIAK	99.342	44.219	4.417	1.158	149.136	3.492	2.915	1.119	736	8.262	(116)	153.851	96,94%	
12	K CP PANGKALAN KERINCIA MAHARA.	106.999	14.778	5.600	38.674	166.051	16.302	2.531	1.612	(6.770)	13.674	3.954	175.490		

## Kinerja Produk Consumer (CFG)

Posisi 30-Dec-2025

NO	UNIT KERJA	Posisi 30-Dec-2025					Growth YtD					Growth MtD 30-Dec-25	Target Posisi 31-Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	168.680	31.058	3.175	4.464	207.377	(8.067)	(3.703)	(83)	507	(11.347)	(438)	235.220	88,16%
10	KC SIBOLGA	120.695	64.749	2.256	1.939	189.640	8.832	4.864	1.509	(39)	15.166	2.170	189.674	99,98%
11	KCP SIBUHUAN	66.878	39.508	2.489	247	109.123	12.250	1.770	1.187	(101)	15.106	2.809	108.286	100,77%
12	KCP KOTA PINANG	83.285	18.030	6.946	13.864	122.126	25.272	(1.207)	5.655	(3.380)	26.340	652	106.301	114,89%
13	KCP PEMATANGSIANTAR SUTOMO	78.703	11.891	9.218	95.596	195.408	26.643	7.047	3.493	(9.784)	27.399	3.237	186.413	104,83%
14	KC PADANGSIDEMPUAN	159.397	39.063	10.082	11.606	220.147	23.021	3.209	6.975	(801)	32.403	3.820	210.406	104,63%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 30-Dec-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 30-Nov-25)					Sampai dengan ( tanggal 1 s/d tanggal 30-Dec-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>253.418</b>	<b>20.508</b>	<b>29.302</b>	<b>31.231</b>	<b>334.460</b>	<b>295.380</b>	<b>41.655</b>	<b>33.027</b>	<b>28.434</b>	<b>398.495</b>
1	AREA BATAM	38.451	8.985	4.658	1.032	53.125	40.331	15.769	4.033	3.306	63.440
2	AREA MEDAN KOTA	51.357	3.880	744	5.432	61.413	47.873	9.686	1.976	5.158	64.693
3	AREA MEDAN RAYA	40.015	821	3.296	4.953	49.085	56.763	3.277	3.310	6.264	69.614
4	AREA PEKANBARU	85.626	6.034	13.741	10.600	116.001	100.955	12.241	17.048	8.685	138.929
5	AREA PEMATANGSIANTAR	37.970	788	6.863	9.214	54.835	49.458	683	6.659	5.021	61.820
	<b>AREA BATAM</b>	<b>38.451</b>	<b>8.985</b>	<b>4.658</b>	<b>1.032</b>	<b>53.125</b>	<b>40.331</b>	<b>15.769</b>	<b>4.033</b>	<b>3.306</b>	<b>63.440</b>
1	KC BATAM WINDSOR CENTRAL	4.495	400	426	-	5.321	2.822	9.962	166	-	12.949
2	KC TANJUNG PINANG	2.539	670	-	92	3.301	2.632	250	-	1.149	4.031
3	KCP BATAMINDO	1.815	856	-	-	2.671	2.577	190	343	70	3.180
4	KCP BATAM CENTER	1.485	450	-	100	2.035	4.110	400	570	1.017	6.097
5	KCP BATAM BATU AJI	3.898	304	875	-	5.077	2.140	340	305	100	2.885
6	KCP TANJUNG BALAI KARIMUN 1	4.371	-	-	144	4.515	3.968	-	112	264	4.344
7	KCP NATUNA	1.780	-	-	320	2.100	1.220	-	-	460	1.680
8	KCP ANAMBAS	910	-	416	-	1.326	1.553	-	-	-	1.553
9	KCP BATAM BOTANIA GARDEN	2.306	-	-	-	2.306	1.625	651	-	-	2.276
10	KCP BINTAN CENTER	6.036	-	188	274	6.498	5.381	-	-	-	5.381
11	KCP BATAM BENGKONG	1.450	599	1.184	-	3.232	2.353	360	732	-	3.445
12	KCP TANJUNG UBAN	240	626	173	-	1.040	390	386	296	-	1.072
13	KCP BATAM RADEN PATAH	2.824	634	-	102	3.560	3.196	1.598	-	-	4.794
14	KCP BATU AJI	1.185	2.539	1.032	-	4.756	2.778	739	966	120	4.602
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.942	1.907	364	-	4.213	2.721	298	155	-	3.173
17	KCP BATAM SEKUPANG	1.025	-	-	-	1.025	855	597	389	126	1.967
18	KCP ANAMBAS JEMAJA	150	-	-	-	150	10	-	-	-	10
	<b>AREA MEDAN KOTA</b>	<b>51.357</b>	<b>3.880</b>	<b>744</b>	<b>5.432</b>	<b>61.413</b>	<b>47.873</b>	<b>9.686</b>	<b>1.976</b>	<b>5.158</b>	<b>64.693</b>
1	KC MEDAN KEJAKSAAN	10.205	500	-	1.291	11.996	4.822	675	783	425	6.705
2	KCP MEDAN ADAM MALIK	1.900	-	-	250	2.150	7.640	2.130	-	-	9.770
3	KCP MEDAN KAMPUNG BARU	2.415	-	-	-	2.415	920	400	-	156	1.476
4	KC MEDAN S PARMAN	6.678	775	93	157	7.703	4.650	1.990	-	430	7.070
5	KCP MEDAN ISKANDAR MUDA 1	325	-	-	-	325	1.365	1.258	-	50	2.673
6	KCP MEDAN IMAM BONJOL	665	-	49	-	714	2.584	865	328	250	4.027
7	KCP MEDAN JUANDA	2.630	250	-	342	3.222	1.300	500	450	254	2.504
8	KCP MEDAN KRAKATAU	1.455	-	-	578	2.033	2.939	-	225	518	3.682
9	KCP MEDAN MUCHTAR BASRI	3.631	-	187	480	4.298	2.082	-	18	940	3.040
10	KCP MEDAN PULO BRAYAN	8.522	-	276	265	9.063	6.562	908	-	350	7.820
11	KCP MEDAN SIMPANG LIMUN	1.704	-	-	-	1.704	2.685	160	-	-	2.845
12	KCP MEDAN SUKARAMAI	521	-	119	434	1.074	628	800	145	300	1.873
13	KC MEDAN GAJAH MADA	3.906	-	19	1.220	5.145	3.370	-	-	535	3.905
14	KCP MEDAN GATOT SUBROTO	1.647	2.195	-	215	4.057	3.005	-	-	700	3.705
15	KCP MEDAN TOMANG ELOK	1.070	160	-	200	1.430	1.476	-	-	250	1.726
16	KCP MEDAN PANCA BUDI	2.605	-	-	-	2.605	1.445	-	-	-	1.445
17	KCP MEDAN USU	1.478	-	-	-	1.478	400	-	-	-	400
18	KCP MEDAN SUTOMO	-	-	-	-	-	-	-	28	-	28
	<b>AREA MEDAN RAYA</b>	<b>40.015</b>	<b>821</b>	<b>3.296</b>	<b>4.953</b>	<b>49.085</b>	<b>56.763</b>	<b>3.277</b>	<b>3.310</b>	<b>6.264</b>	<b>69.614</b>
1	KCP MEDAN AKSARA	6.628	-	150	587	7.365	14.297	500	353	4.501	19.651
2	KC LUBUK PAKAM	5.979	-	-	810	6.789	9.555	-	-	-	9.555
3	KCP CEMARA ASRI	1.620	-	201	-	1.821	3.629	450	-	78	4.157
4	KCP MEDAN A.H NASUTION	2.098	-	109	-	2.207	870	-	720	-	1.590
5	KCP PERBAUNGAN	1.264	-	660	162	2.086	725	-	235	290	1.250
6	KC BINJAI	1.492	250	607	300	2.649	3.340	630	386	180	4.536
7	KCP KABANJAHE	2.536	-	-	500	3.036	1.359	158	-	-	1.517
8	KCP BINJAI JAMIN GINTING	1.033	-	-	95	1.128	1.945	-	-	60	2.005
9	KCP MEDAN BELAWAN	1.965	-	111	-	2.076	4.136	189	204	-	4.529
10	KCP MEDAN MARELAN RAYA	650	-	368	413	1.431	514	600	697	-	1.811
11	KCP MEDAN RING ROAD	2.671	571	224	510	3.976	4.325	-	-	200	4.525
12	KCP MEDAN SETIA BUDI	7.418	-	-	-	7.418	4.511	750	548	276	6.085
13	KCP PANGKALAN BRANDAN	961	-	867	-	1.828	4.839	-	168	200	5.207
14	KCP STABAT KH ZAINUL ARIFIN	1.579	-	-	1.059	2.638	1.060	-	-	-	1.060
15	KCP TEBING TINGGI SUDIRMAN 1	2.121	-	-	517	2.638	1.658	-	-	479	2.137
	<b>AREA PEKANBARU</b>	<b>85.626</b>	<b>6.034</b>	<b>13.741</b>	<b>10.600</b>	<b>116.001</b>	<b>100.955</b>	<b>12.241</b>	<b>17.048</b>	<b>8.685</b>	<b>138.929</b>
1	KC PEKANBARU SUDIRMAN 1	3.474	1.291	219	513	5.498	6.848	1.700	487	408	9.443
2	KC DUMAI	6.417	158	501	514	7.590	6.833	158	408	441	7.839
3	KC PEKANBARU HARAPAN RAYA	7.181	1.500	652	13	9.346	9.288	1.600	-	728	11.616
4	KC DURI	410	-	948	50	1.408	1.150	-	1.291	498	2.939
5	KCP PEKANBARU PANAM	3.402	442	310	996	5.150	6.319	-	447	336	7.102
6	KCP PEKANBARU SUDIRMAN	2.386	-	-	952	3.338	6.084	-	675	380	7.139
7	KCP BANGKINANG	4.558	-	-	910	5.468	3.975	1.150	-	92	5.217
8	KCP PEKANBARU NANGKA	4.763	1.258	573	200	6.794	3.085	450	905	-	4.440
9	KCP TEMBILAHAN	300	-	-	86	386	1.285	-	218	30	1.533
10	KCP TELUK KUANTAN	4.386	-	-	668	5.054	3.758	-	-	1.144	4.902
11	KCP SIAK	1.660	-	97	1.653	3.410	2.205	-	246	1.042	3.493
12	KCP DURI HANG TUAH 1	5.613	-	559	155	6.327	5.212	-	-	1.150	6.362
13	KCP BAGAN SIAPIAPI	1.568	-	-	-	1.568	2.446	-	543	-	2.989
14	KCP UJUNG BATU 1	3.424	-	764	-	4.189	4.100	200	2.102	-	6.402
15	KCP SELAT PANJANG	890	-	-	830	1.720	835	-	-	592	1.427
16	KCP RENGAT	2.480	-	848	1.013	4.341	4.520	-	929	-	5.449
17	KCP DUMAI SUKAJADI	265	-	385	200	850	1.965	115	1.262	90	3.432
18	KCP BAGAN BATU SUDIRMAN 1	3.305	-	1.358	-	4.663	2.405	-	785	-	3.190
19	KCP FLAMBOYAN PETAPAHAN	2.570	185	-	-	2.755	906	-	213	160	1.279
20	KCP PEKANBARU SUDIRMAN ATAS	4.388	-	580	30	4.998	5.524	4.813	470	50	10.857
21	KCP PANGKALAN KERINCI MAHARAJA	5.073	-	102	-	5.175	7.061	321	194	822	8.398
22	KCP PANAM RAYA	1.340	550	614	433	2.937	2.065	379	774	-	3.218
23	KCP PEKANBARU RUMBIAI	1.515	370	662	233	2.780	2.407	-	1.706	336	4.449

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 30-Dec-25)**