



KINERJA BISNIS REGION ALL OFFICE & AREA SELINDO

PER 24 Nov 2025



HIGHLIGHT KINERJA RO 2 MEDAN



HIGHLIGHT KINERJA RO 2 MEDAN

DPK

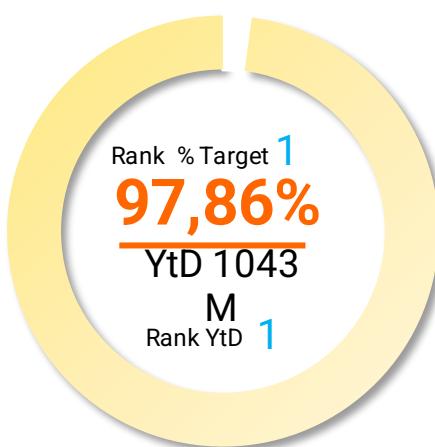
DPK



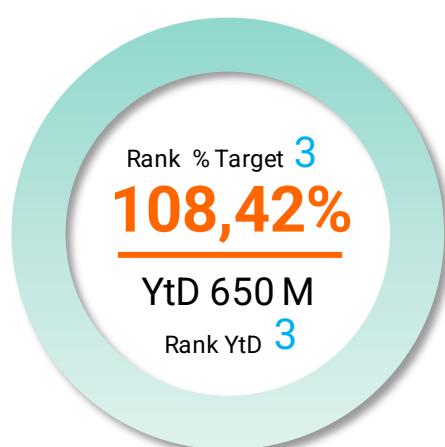
GIRO



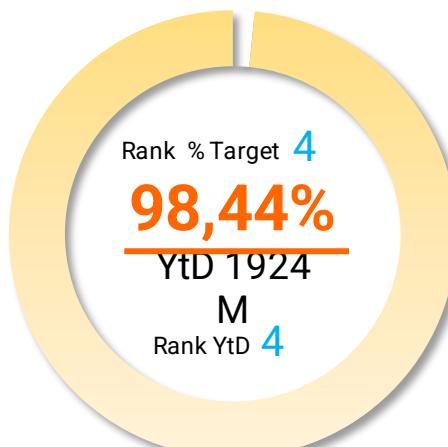
TABUNGAN



DEPOSITO



CASA

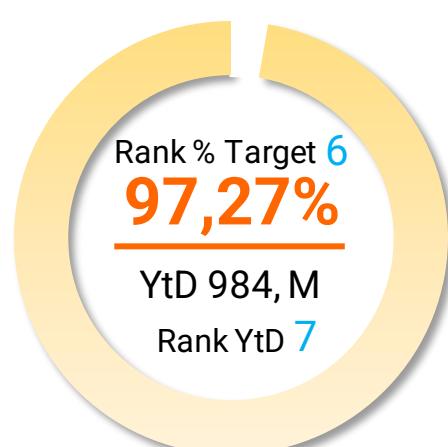


PEMBIAYAAN

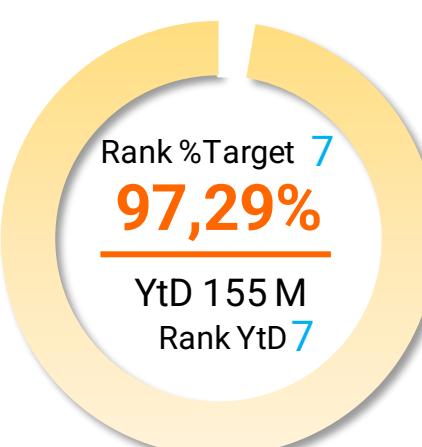
PEMBIAYAAN RETAIL



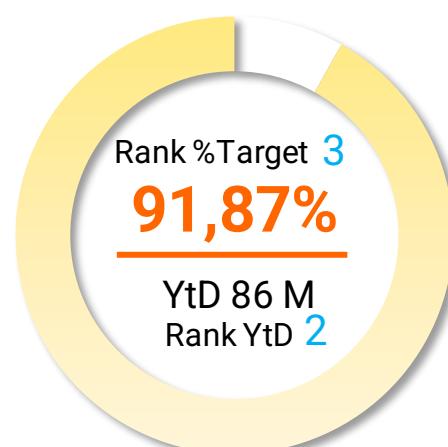
PEMBIAYAAN CFG



PEMBIAYAAN SME



PEMBIAYAAN MBG



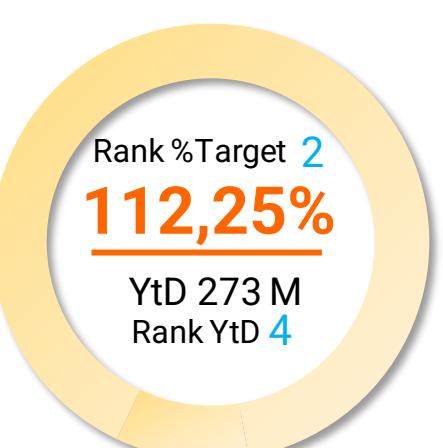
PEMBIAYAAN PWG



PEMBIAYAAN CILEM

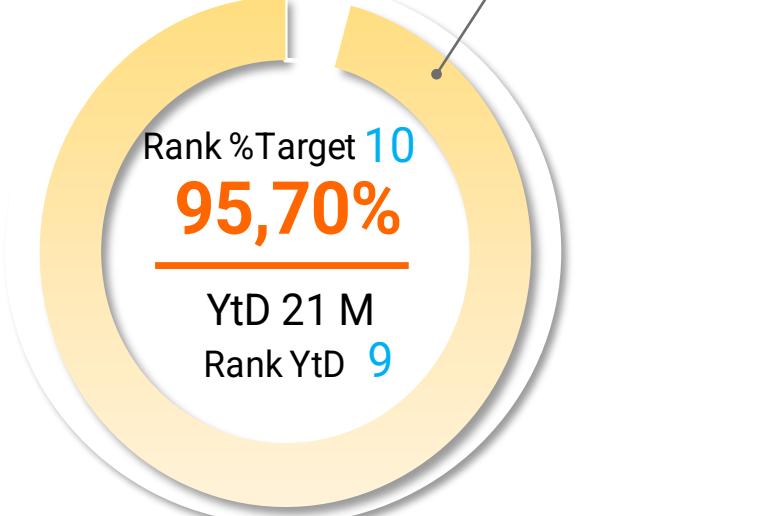
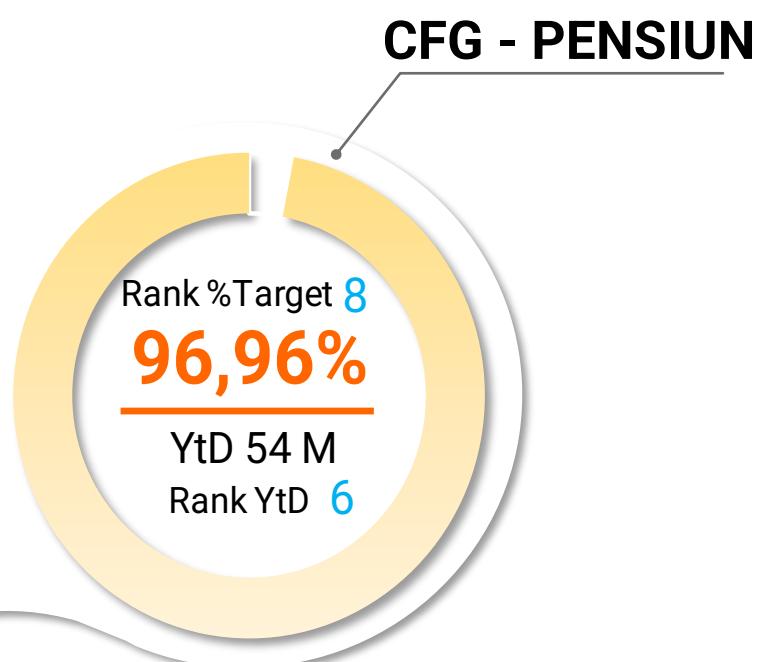
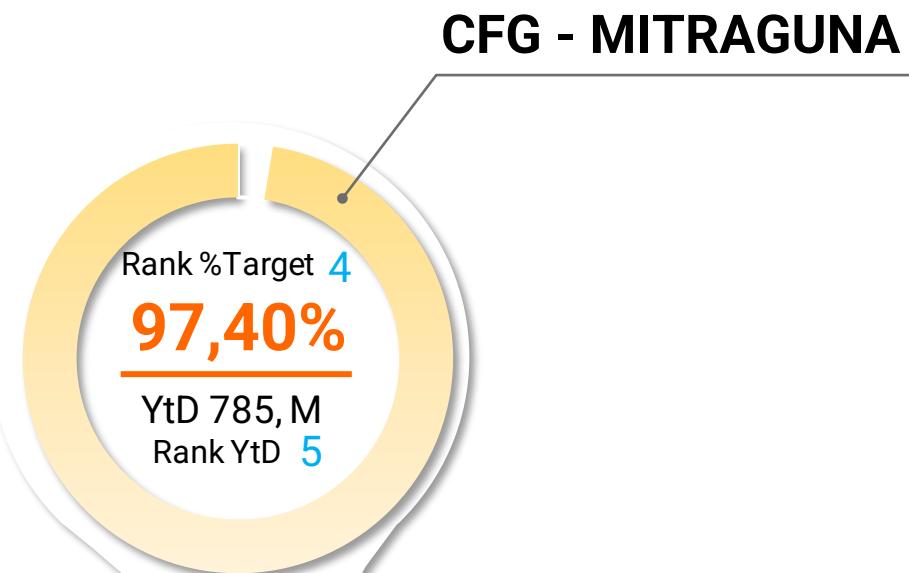


PEMBIAYAAN GADAI



HIGHLIGHT KINERJA RO 2 MEDAN

PEMBIAYAAN CONSUMER (CFG)



KINERJA REGION



KINERJA DPK RO PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth (%) | Target | | | Rank | Rank | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|-----------|--------|--------|--------|------------|---------|---------|--------|------|------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 19.038 | 19.225 | 18.909 | 19.041 | 3 | -184 | 132 | 0,02% | 21.088 | 90,29% | -2.047 | 10 | 9 | 21.428 | -2.387 |
| 2 | RO II/ Medan | 20.912 | 22.747 | 23.395 | 23.486 | 2.574 | 739 | 90 | 12,31% | 23.173 | 101,35% | 313 | 3 | 2 | 23.565 | -79 |
| 3 | RO III/ Palembang | 20.017 | 20.822 | 21.521 | 21.843 | 1.826 | 1.021 | 322 | 9,12% | 22.582 | 96,73% | -739 | 4 | 5 | 23.017 | -1.174 |
| 4 | RO IV/ Jakarta 1 | 110.022 | 138.413 | 134.487 | 132.830 | 22.808 | -5.583 | -1.657 | 20,73% | 114.469 | 116,04% | 18.361 | 1 | 1 | 115.245 | 17.585 |
| 5 | RO V/ Jakarta 2 | 49.486 | 48.326 | 54.313 | 53.489 | 4.003 | 5.163 | -824 | 8,09% | 53.516 | 99,95% | -27 | 2 | 3 | 54.244 | -755 |
| 6 | RO VI/ Bandung | 20.494 | 20.717 | 21.203 | 21.169 | 675 | 452 | -34 | 3,29% | 23.409 | 90,43% | -2.240 | 6 | 8 | 23.960 | -2.791 |
| 7 | RO VII/ Semarang | 25.381 | 26.080 | 25.551 | 25.687 | 306 | -393 | 137 | 1,21% | 28.106 | 91,39% | -2.419 | 8 | 6 | 28.582 | -2.895 |
| 8 | RO VIII/ Surabaya | 30.783 | 32.144 | 31.714 | 31.363 | 580 | -781 | -351 | 1,88% | 34.678 | 90,44% | -3.315 | 7 | 7 | 35.319 | -3.956 |
| 9 | RO IX/ Kalimantan | 19.302 | 19.724 | 19.341 | 19.422 | 120 | -302 | 80 | 0,62% | 21.730 | 89,38% | -2.309 | 9 | 10 | 22.154 | -2.732 |
| 10 | RO X/ Makassar | 12.017 | 13.571 | 13.390 | 13.423 | 1.406 | -148 | 33 | 11,70% | 13.867 | 96,80% | -444 | 5 | 4 | 14.167 | -745 |

KINERJA GIRO RO PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | Target | | | Rank YTD | Rank %Target | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|-----------|--------|--------|--------|---------|--------|---------|--------|----------|--------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 2.040 | 2.085 | 2.324 | 2.424 | 384 | 339 | 100 | 18,81% | 2.740 | 88,45% | -316 | 6 | 5 | 2.914 | -490 |
| 2 | RO II/ Medan | 1.894 | 2.544 | 2.704 | 2.775 | 881 | 231 | 71 | 46,51% | 2.739 | 101,32% | 36 | 4 | 4 | 2.952 | -176 |
| 3 | RO III/ Palembang | 1.759 | 2.107 | 3.105 | 3.531 | 1.772 | 1.423 | 426 | 100,78% | 2.683 | 131,58% | 847 | 3 | 1 | 2.916 | 615 |
| 4 | RO IV/ Jakarta 1 | 32.959 | 40.570 | 39.654 | 38.034 | 5.075 | -2.536 | -1.620 | 15,40% | 34.596 | 109,94% | 3.438 | 1 | 3 | 35.010 | 3.024 |
| 5 | RO V/ Jakarta 2 | 8.042 | 7.813 | 11.899 | 12.246 | 4.204 | 4.433 | 348 | 52,27% | 9.752 | 125,57% | 2.494 | 2 | 2 | 10.182 | 2.064 |
| 6 | RO VI/ Bandung | 2.464 | 2.843 | 2.984 | 3.026 | 562 | 184 | 42 | 22,81% | 3.866 | 78,28% | -840 | 5 | 6 | 4.219 | -1.192 |
| 7 | RO VII/ Semarang | 1.674 | 1.560 | 1.617 | 1.651 | -24 | 90 | 34 | -1,41% | 2.673 | 61,76% | -1.022 | 9 | 10 | 2.924 | -1.273 |
| 8 | RO VIII/ Surabaya | 2.806 | 2.893 | 2.907 | 2.799 | -8 | -94 | -108 | -0,28% | 3.964 | 70,61% | -1.165 | 8 | 7 | 4.255 | -1.456 |
| 9 | RO IX/ Kalimantan | 1.559 | 1.736 | 1.655 | 1.688 | 129 | -47 | 34 | 8,30% | 2.481 | 68,06% | -792 | 7 | 8 | 2.712 | -1.024 |
| 10 | RO X/ Makassar | 1.137 | 1.285 | 1.062 | 1.064 | -72 | -221 | 3 | -6,38% | 1.671 | 63,68% | -607 | 10 | 9 | 1.806 | -742 |

KINERJA TABUNGAN RO PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | Target | | | Rank YTD | Rank %Target | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|-----------|--------|------|-----|--------|--------|---------|--------|----------|--------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 13.828 | 14.508 | 14.142 | 14.219 | 390 | -290 | 77 | 2,82% | 15.129 | 93,99% | -910 | 8 | 4 | 15.284 | -1.065 |
| 2 | RO II/ Medan | 12.343 | 13.296 | 13.358 | 13.386 | 1.043 | 90 | 28 | 8,45% | 13.678 | 97,86% | -292 | 1 | 1 | 13.838 | -452 |
| 3 | RO III/ Palembang | 12.611 | 13.385 | 13.189 | 13.240 | 630 | -144 | 52 | 5,00% | 14.201 | 93,24% | -961 | 5 | 6 | 14.391 | -1.151 |
| 4 | RO IV/ Jakarta 1 | 20.440 | 21.820 | 20.996 | 21.048 | 608 | -772 | 52 | 2,98% | 23.057 | 91,29% | -2.009 | 6 | 9 | 23.371 | -2.323 |
| 5 | RO V/ Jakarta 2 | 16.473 | 17.020 | 16.660 | 16.689 | 216 | -332 | 28 | 1,31% | 18.627 | 89,59% | -1.938 | 10 | 10 | 18.885 | -2.196 |
| 6 | RO VI/ Bandung | 10.950 | 11.705 | 11.575 | 11.510 | 560 | -195 | -65 | 5,11% | 12.329 | 93,36% | -819 | 7 | 5 | 12.494 | -984 |
| 7 | RO VII/ Semarang | 15.386 | 16.642 | 16.177 | 16.207 | 822 | -435 | 31 | 5,34% | 16.971 | 95,50% | -763 | 2 | 2 | 17.160 | -953 |
| 8 | RO VIII/ Surabaya | 18.627 | 19.824 | 19.326 | 19.445 | 818 | -378 | 119 | 4,39% | 21.186 | 91,78% | -1.741 | 3 | 7 | 21.492 | -2.047 |
| 9 | RO IX/ Kalimantan | 11.487 | 11.866 | 11.751 | 11.798 | 311 | -68 | 47 | 2,71% | 12.903 | 91,43% | -1.105 | 9 | 8 | 13.073 | -1.275 |
| 10 | RO X/ Makassar | 8.388 | 9.013 | 9.086 | 9.113 | 725 | 100 | 27 | 8,65% | 9.636 | 94,57% | -524 | 4 | 3 | 9.786 | -673 |

KINERJA DEPOSITO RO PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | Target | | | Rank YtD | Rank %Target | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|-----------|--------|--------|--------|---------|--------|---------|--------|----------|--------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 3.169 | 2.631 | 2.443 | 2.398 | -771 | -233 | -45 | -24,33% | 3.219 | 74,51% | -821 | 10 | 10 | 3.231 | -833 |
| 2 | RO II/ Medan | 6.675 | 6.906 | 7.333 | 7.324 | 650 | 418 | -9 | 9,74% | 6.756 | 108,42% | 569 | 3 | 3 | 6.775 | 549 |
| 3 | RO III/ Palembang | 5.648 | 5.330 | 5.227 | 5.072 | -576 | -258 | -155 | -10,20% | 5.698 | 89,02% | -626 | 9 | 9 | 5.710 | -638 |
| 4 | RO IV/ Jakarta 1 | 56.623 | 76.023 | 73.837 | 73.748 | 17.125 | -2.275 | -89 | 30,24% | 56.817 | 129,80% | 16.931 | 1 | 1 | 56.864 | 16.884 |
| 5 | RO V/ Jakarta 2 | 24.971 | 23.493 | 25.754 | 24.554 | -417 | 1.061 | -1.200 | -1,67% | 25.137 | 97,68% | -583 | 6 | 4 | 25.177 | -623 |
| 6 | RO VI/ Bandung | 7.080 | 6.169 | 6.643 | 6.633 | -447 | 464 | -11 | -6,31% | 7.215 | 91,93% | -582 | 7 | 8 | 7.248 | -615 |
| 7 | RO VII/ Semarang | 8.321 | 7.877 | 7.757 | 7.829 | -492 | -48 | 72 | -5,91% | 8.463 | 92,51% | -634 | 8 | 7 | 8.497 | -668 |
| 8 | RO VIII/ Surabaya | 9.350 | 9.427 | 9.481 | 9.119 | -231 | -308 | -362 | -2,47% | 9.528 | 95,70% | -410 | 4 | 5 | 9.572 | -453 |
| 9 | RO IX/ Kalimantan | 6.256 | 6.122 | 5.935 | 5.935 | -321 | -186 | 0 | -5,12% | 6.346 | 93,52% | -411 | 5 | 6 | 6.368 | -433 |
| 10 | RO X/ Makassar | 2.492 | 3.273 | 3.243 | 3.246 | 753 | -27 | 3 | 30,23% | 2.559 | 126,82% | 686 | 2 | 2 | 2.575 | 670 |

KINERJA CASA PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | Target | | | Rank YtD | Rank %Target | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|-----------|--------|--------|--------|--------|--------|---------|--------|----------|--------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 15.869 | 16.594 | 16.466 | 16.643 | 774 | 49 | 177 | 4,88% | 17.869 | 93,14% | -1.226 | 8 | 5 | 18.197 | -1.554 |
| 2 | RO II/ Medan | 14.238 | 15.841 | 16.062 | 16.161 | 1.924 | 321 | 99 | 13,51% | 16.417 | 98,44% | -256 | 4 | 4 | 16.790 | -628 |
| 3 | RO III/ Palembang | 14.369 | 15.492 | 16.294 | 16.771 | 2.402 | 1.279 | 477 | 16,72% | 16.884 | 99,33% | -113 | 3 | 3 | 17.307 | -536 |
| 4 | RO IV/ Jakarta 1 | 53.399 | 62.390 | 60.651 | 59.082 | 5.683 | -3.308 | -1.569 | 10,64% | 57.653 | 102,48% | 1.430 | 1 | 1 | 58.381 | 701 |
| 5 | RO V/ Jakarta 2 | 24.515 | 24.833 | 28.559 | 28.935 | 4.420 | 4.102 | 376 | 18,03% | 28.379 | 101,96% | 556 | 2 | 2 | 29.067 | -132 |
| 6 | RO VI/ Bandung | 13.415 | 14.548 | 14.559 | 14.536 | 1.122 | -12 | -23 | 8,36% | 16.195 | 89,76% | -1.658 | 5 | 8 | 16.712 | -2.176 |
| 7 | RO VII/ Semarang | 17.060 | 18.203 | 17.794 | 17.858 | 798 | -345 | 64 | 4,68% | 19.644 | 90,91% | -1.785 | 7 | 6 | 20.085 | -2.226 |
| 8 | RO VIII/ Surabaya | 21.434 | 22.717 | 22.233 | 22.244 | 810 | -473 | 11 | 3,78% | 25.150 | 88,45% | -2.905 | 6 | 9 | 25.747 | -3.503 |
| 9 | RO IX/ Kalimantan | 13.046 | 13.602 | 13.406 | 13.486 | 440 | -116 | 80 | 3,37% | 15.384 | 87,66% | -1.898 | 10 | 10 | 15.785 | -2.299 |
| 10 | RO X/ Makassar | 9.524 | 10.298 | 10.147 | 10.177 | 653 | -121 | 30 | 6,85% | 11.308 | 90,00% | -1.131 | 9 | 7 | 11.592 | -1.415 |

KINERJA PEMBIAYAN RETAIL RO PER 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|--------|----------|------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 21.991 | 23.563 | 23.575 | 1.584 | 12 | 7,20% | 24.672 | 95,55% | -1.097 | 9 | 8 | 24.944 | -1.369 |
| 2 | RO II/ Medan | 16.720 | 18.645 | 18.853 | 2.133 | 208 | 12,75% | 19.506 | 96,65% | -653 | 6 | 6 | 19.772 | -919 |
| 3 | RO III/ Palembang | 23.276 | 25.287 | 25.469 | 2.192 | 182 | 9,42% | 26.335 | 96,71% | -867 | 5 | 5 | 26.652 | -1.184 |
| 4 | RO IV/ Jakarta 1 | 26.533 | 29.424 | 29.662 | 3.129 | 238 | 11,79% | 30.530 | 97,16% | -868 | 1 | 3 | 30.928 | -1.265 |
| 5 | RO V/ Jakarta 2 | 22.100 | 24.179 | 24.440 | 2.340 | 261 | 10,59% | 25.803 | 94,72% | -1.363 | 4 | 9 | 26.170 | -1.730 |
| 6 | RO VI/ Bandung | 15.442 | 17.194 | 17.416 | 1.974 | 222 | 12,79% | 17.847 | 97,58% | -431 | 7 | 2 | 18.080 | -664 |
| 7 | RO VII/ Semarang | 14.637 | 15.917 | 16.007 | 1.370 | 90 | 9,36% | 17.032 | 93,98% | -1.024 | 10 | 10 | 17.293 | -1.286 |
| 8 | RO VIII/ Surabaya | 25.055 | 27.324 | 27.548 | 2.493 | 224 | 9,95% | 28.721 | 95,91% | -1.173 | 3 | 7 | 29.100 | -1.552 |
| 9 | RO IX/ Kalimantan | 16.731 | 18.180 | 18.381 | 1.650 | 200 | 9,86% | 19.000 | 96,74% | -619 | 8 | 4 | 19.254 | -873 |
| 10 | RO X/ Makassar | 17.143 | 19.842 | 20.075 | 2.932 | 233 | 17,10% | 20.085 | 99,95% | -10 | 2 | 1 | 20.344 | -269 |

KINERJA CFG RO PER 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|------|----------|------------|------------------|--------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 12.099 | 13.253 | 13.303 | 1.204 | 50 | 9,95% | 13.539 | 98,25% | -237 | 4 | 3 | 13.620 | -318 |
| 2 | RO II/ Medan | 11.848 | 12.806 | 12.832 | 984 | 25 | 8,30% | 13.192 | 97,27% | -361 | 7 | 6 | 13.259 | -427 |
| 3 | RO III/ Palembang | 15.275 | 16.402 | 16.464 | 1.188 | 62 | 7,78% | 16.803 | 97,98% | -339 | 5 | 4 | 16.886 | -423 |
| 4 | RO IV/ Jakarta 1 | 21.183 | 23.134 | 23.235 | 2.053 | 101 | 9,69% | 23.514 | 98,82% | -278 | 1 | 2 | 23.667 | -432 |
| 5 | RO V/ Jakarta 2 | 18.317 | 19.763 | 19.816 | 1.499 | 53 | 8,19% | 20.712 | 95,67% | -896 | 3 | 9 | 20.885 | -1.069 |
| 6 | RO VI/ Bandung | 10.525 | 11.448 | 11.496 | 972 | 49 | 9,23% | 11.801 | 97,42% | -305 | 8 | 5 | 11.879 | -383 |
| 7 | RO VII/ Semarang | 8.860 | 9.441 | 9.460 | 600 | 20 | 6,78% | 9.899 | 95,57% | -439 | 9 | 10 | 9.959 | -499 |
| 8 | RO VIII/ Surabaya | 17.072 | 18.128 | 18.202 | 1.130 | 74 | 6,62% | 18.771 | 96,97% | -569 | 6 | 7 | 18.876 | -674 |
| 9 | RO IX/ Kalimantan | 9.056 | 9.553 | 9.595 | 538 | 42 | 5,94% | 10.004 | 95,91% | -410 | 10 | 8 | 10.047 | -453 |
| 10 | RO X/ Makassar | 13.189 | 14.829 | 14.921 | 1.732 | 92 | 13,13% | 14.886 | 100,24% | 35 | 2 | 1 | 14.980 | -59 |

KINERJA CFG - MITRAGUNA 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|------|----------|------------|------------------|------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 8.770 | 9.586 | 9.633 | 863 | 48 | 9,84% | 9.794 | 98,36% | -161 | 3 | 2 | 9.826 | -192 |
| 2 | RO II/ Medan | 7.892 | 8.645 | 8.677 | 785 | 32 | 9,95% | 8.909 | 97,40% | -232 | 5 | 4 | 8.940 | -264 |
| 3 | RO III/ Palembang | 8.300 | 9.126 | 9.168 | 868 | 42 | 10,45% | 9.326 | 98,30% | -159 | 2 | 3 | 9.358 | -190 |
| 4 | RO IV/ Jakarta 1 | 5.937 | 6.684 | 6.724 | 787 | 40 | 13,26% | 6.975 | 96,41% | -250 | 4 | 7 | 7.007 | -282 |
| 5 | RO V/ Jakarta 2 | 2.381 | 2.715 | 2.740 | 359 | 25 | 15,07% | 3.218 | 85,14% | -478 | 10 | 10 | 3.244 | -504 |
| 6 | RO VI/ Bandung | 4.002 | 4.434 | 4.460 | 457 | 25 | 11,42% | 4.735 | 94,18% | -276 | 8 | 9 | 4.758 | -298 |
| 7 | RO VII/ Semarang | 4.035 | 4.395 | 4.418 | 383 | 23 | 9,49% | 4.664 | 94,73% | -246 | 9 | 8 | 4.683 | -265 |
| 8 | RO VIII/ Surabaya | 6.353 | 7.040 | 7.114 | 761 | 74 | 11,97% | 7.330 | 97,05% | -216 | 6 | 5 | 7.361 | -247 |
| 9 | RO IX/ Kalimantan | 4.687 | 5.233 | 5.276 | 589 | 43 | 12,56% | 5.460 | 96,64% | -184 | 7 | 6 | 5.484 | -208 |
| 10 | RO X/ Makassar | 7.625 | 8.813 | 8.894 | 1.268 | 81 | 16,64% | 8.827 | 100,76% | 67 | 1 | 1 | 8.864 | 29 |

KINERJA CFG - PENSIUN 24-Nov-2025

| No | RO | Posisi | | | Growth | | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|--------|--------|---------|----------|------------|------------------|------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | | | Posisi | GAP |
| 1 | RO I/ Aceh | 1.933 | 2.094 | 2.095 | 162 | 1 | 8,38% | 2.134 | 98,16% | -39 | 2 | 3 | 2.164 -70 |
| 2 | RO II/ Medan | 1.545 | 1.600 | 1.599 | 54 | -1 | 3,47% | 1.649 | 96,96% | -50 | 6 | 8 | 1.665 -66 |
| 3 | RO III/ Palembang | 1.907 | 1.978 | 1.984 | 76 | 6 | 4,01% | 2.037 | 97,41% | -53 | 4 | 6 | 2.056 -72 |
| 4 | RO IV/ Jakarta 1 | 440 | 458 | 461 | 21 | 2 | 4,70% | 480 | 95,95% | -19 | 9 | 9 | 486 -26 |
| 5 | RO V/ Jakarta 2 | 329 | 364 | 366 | 37 | 2 | 11,25% | 370 | 98,70% | -5 | 8 | 2 | 377 -11 |
| 6 | RO VI/ Bandung | 782 | 839 | 842 | 60 | 3 | 7,73% | 863 | 97,55% | -21 | 5 | 5 | 876 -34 |
| 7 | RO VII/ Semarang | 667 | 711 | 712 | 45 | 1 | 6,75% | 733 | 97,08% | -21 | 7 | 7 | 743 -31 |
| 8 | RO VIII/ Surabaya | 3.688 | 3.785 | 3.781 | 93 | -4 | 2,52% | 3.867 | 97,77% | -86 | 3 | 4 | 3.894 -113 |
| 9 | RO IX/ Kalimantan | 1.703 | 1.695 | 1.690 | -13 | -5 | -0,77% | 1.793 | 94,23% | -103 | 10 | 10 | 1.807 -117 |
| 10 | RO X/ Makassar | 3.057 | 3.233 | 3.230 | 172 | -3 | 5,64% | 3.250 | 99,38% | -20 | 1 | 1 | 3.279 -49 |

KINERJA CFG - GRIYA 24-Nov-2025

| No | RO | Posisi | | | Growth | | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|--------|--------|---------|----------|------------|------------------|-------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | | | Posisi | GAP |
| 1 | RO I/ Aceh | 1.103 | 1.180 | 1.181 | 78 | 2 | 7,09% | 1.221 | 96,71% | -40 | 8 | 8 | 1.233 -52 |
| 2 | RO II/ Medan | 1.954 | 1.984 | 1.975 | 21 | -9 | 1,09% | 2.064 | 95,70% | -89 | 9 | 10 | 2.075 -99 |
| 3 | RO III/ Palembang | 4.680 | 4.772 | 4.783 | 102 | 10 | 2,19% | 4.885 | 97,90% | -102 | 7 | 5 | 4.905 -122 |
| 4 | RO IV/ Jakarta 1 | 14.108 | 15.129 | 15.173 | 1.065 | 44 | 7,55% | 15.115 | 100,39% | 59 | 1 | 1 | 15.212 -38 |
| 5 | RO V/ Jakarta 2 | 14.915 | 15.823 | 15.833 | 918 | 10 | 6,16% | 16.178 | 97,87% | -345 | 2 | 6 | 16.299 -466 |
| 6 | RO VI/ Bandung | 5.339 | 5.723 | 5.744 | 405 | 21 | 7,59% | 5.730 | 100,25% | 14 | 3 | 2 | 5.767 -23 |
| 7 | RO VII/ Semarang | 3.744 | 3.877 | 3.873 | 129 | -4 | 3,45% | 3.955 | 97,94% | -81 | 5 | 4 | 3.975 -102 |
| 8 | RO VIII/ Surabaya | 6.450 | 6.576 | 6.576 | 126 | -0 | 1,96% | 6.752 | 97,39% | -176 | 6 | 7 | 6.781 -205 |
| 9 | RO IX/ Kalimantan | 2.300 | 2.165 | 2.167 | -133 | 2 | -5,77% | 2.254 | 96,15% | -87 | 10 | 9 | 2.249 -82 |
| 10 | RO X/ Makassar | 2.241 | 2.431 | 2.440 | 199 | 9 | 8,88% | 2.465 | 98,98% | -25 | 4 | 3 | 2.487 -47 |

KINERJA CFG - OTO 24-Nov-2025

| No | RO | Posisi | | | Growth | | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|--------|--------|---------|----------|------------|------------------|----------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | | | Posisi | GAP |
| 1 | RO I/ Aceh | 293 | 394 | 393 | 100 | -1 | 34,26% | 390 | 100,86% | 3 | 6 | 3 | 397 -4 |
| 2 | RO II/ Medan | 457 | 577 | 580 | 123 | 3 | 27,03% | 570 | 101,77% | 10 | 5 | 2 | 579 2 |
| 3 | RO III/ Palembang | 387 | 526 | 529 | 142 | 3 | 36,73% | 555 | 95,40% | -25 | 4 | 4 | 567 -38 |
| 4 | RO IV/ Jakarta 1 | 698 | 862 | 877 | 179 | 14 | 25,71% | 944 | 92,86% | -67 | 2 | 6 | 963 -86 |
| 5 | RO V/ Jakarta 2 | 692 | 861 | 877 | 185 | 16 | 26,74% | 945 | 92,77% | -68 | 1 | 8 | 964 -87 |
| 6 | RO VI/ Bandung | 401 | 451 | 450 | 49 | -1 | 12,17% | 473 | 95,27% | -22 | 9 | 5 | 478 -28 |
| 7 | RO VII/ Semarang | 414 | 458 | 458 | 43 | -1 | 10,47% | 548 | 83,50% | -90 | 10 | 10 | 558 -100 |
| 8 | RO VIII/ Surabaya | 580 | 727 | 730 | 150 | 4 | 25,80% | 821 | 88,95% | -91 | 3 | 9 | 839 -109 |
| 9 | RO IX/ Kalimantan | 366 | 460 | 462 | 95 | 1 | 26,03% | 498 | 92,80% | -36 | 7 | 7 | 508 -46 |
| 10 | RO X/ Makassar | 265 | 352 | 358 | 92 | 6 | 34,80% | 344 | 104,02% | 14 | 8 | 1 | 350 8 |

KINERJA PWG 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|------|----------|------------|------------------|------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 741 | 1.392 | 1.490 | 749 | 98 | 101,15% | 1.489 | 100,07% | 1 | 7 | 3 | 1.581 | -90 |
| 2 | RO II/ Medan | 1.161 | 1.976 | 2.069 | 908 | 94 | 78,23% | 2.107 | 98,24% | -37 | 3 | 4 | 2.222 | -152 |
| 3 | RO III/ Palembang | 1.184 | 1.855 | 1.993 | 809 | 138 | 68,27% | 2.154 | 92,54% | -161 | 6 | 6 | 2.270 | -277 |
| 4 | RO IV/ Jakarta 1 | 1.292 | 2.005 | 2.152 | 860 | 146 | 66,53% | 2.537 | 84,81% | -385 | 5 | 9 | 2.692 | -540 |
| 5 | RO V/ Jakarta 2 | 923 | 1.470 | 1.575 | 652 | 106 | 70,59% | 1.897 | 83,05% | -321 | 9 | 10 | 2.019 | -444 |
| 6 | RO VI/ Bandung | 1.332 | 2.105 | 2.230 | 898 | 125 | 67,45% | 2.217 | 100,56% | 13 | 4 | 2 | 2.320 | -90 |
| 7 | RO VII/ Semarang | 978 | 1.582 | 1.670 | 693 | 88 | 70,82% | 1.900 | 87,92% | -229 | 8 | 8 | 2.012 | -341 |
| 8 | RO VIII/ Surabaya | 2.120 | 3.189 | 3.392 | 1.272 | 204 | 60,01% | 3.534 | 95,99% | -142 | 1 | 5 | 3.693 | -301 |
| 9 | RO IX/ Kalimantan | 1.142 | 1.641 | 1.727 | 585 | 86 | 51,17% | 1.899 | 90,94% | -172 | 10 | 7 | 1.988 | -261 |
| 10 | RO X/ Makassar | 1.952 | 2.996 | 3.146 | 1.194 | 150 | 61,17% | 2.878 | 109,28% | 267 | 2 | 1 | 2.977 | 168 |

KINERJA PWG - GADAI 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|-----|----------|------------|------------------|-----|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 243 | 447 | 478 | 235 | 31 | 96,56% | 382 | 124,98% | 96 | 6 | 1 | 392 | 86 |
| 2 | RO II/ Medan | 557 | 796 | 830 | 273 | 34 | 49,10% | 739 | 112,25% | 91 | 4 | 2 | 752 | 78 |
| 3 | RO III/ Palembang | 497 | 679 | 717 | 220 | 38 | 44,20% | 703 | 101,98% | 14 | 8 | 9 | 718 | -1 |
| 4 | RO IV/ Jakarta 1 | 477 | 646 | 675 | 199 | 29 | 41,67% | 671 | 100,66% | 4 | 9 | 10 | 685 | -9 |
| 5 | RO V/ Jakarta 2 | 381 | 537 | 559 | 179 | 22 | 46,93% | 508 | 110,12% | 51 | 10 | 4 | 517 | 42 |
| 6 | RO VI/ Bandung | 648 | 911 | 944 | 296 | 32 | 45,65% | 894 | 105,52% | 49 | 3 | 7 | 912 | 32 |
| 7 | RO VII/ Semarang | 398 | 602 | 625 | 227 | 23 | 57,12% | 583 | 107,30% | 43 | 7 | 5 | 596 | 30 |
| 8 | RO VIII/ Surabaya | 1.149 | 1.634 | 1.692 | 544 | 58 | 47,33% | 1.621 | 104,43% | 72 | 2 | 8 | 1.654 | 39 |
| 9 | RO IX/ Kalimantan | 593 | 803 | 830 | 237 | 27 | 39,88% | 783 | 105,95% | 47 | 5 | 6 | 796 | 33 |
| 10 | RO X/ Makassar | 1.480 | 2.051 | 2.105 | 625 | 54 | 42,24% | 1.880 | 111,97% | 225 | 1 | 3 | 1.908 | 197 |

KINERJA PWG CILEM 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|------|----------|------------|------------------|------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 498 | 945 | 1.012 | 515 | 67 | 103,40% | 1.107 | 91,46% | -95 | 7 | 3 | 1.189 | -176 |
| 2 | RO II/ Medan | 605 | 1.180 | 1.240 | 635 | 59 | 105,05% | 1.367 | 90,66% | -128 | 3 | 4 | 1.469 | -230 |
| 3 | RO III/ Palembang | 687 | 1.176 | 1.276 | 589 | 100 | 85,69% | 1.451 | 87,96% | -175 | 5 | 6 | 1.553 | -277 |
| 4 | RO IV/ Jakarta 1 | 815 | 1.359 | 1.477 | 661 | 117 | 81,07% | 1.866 | 79,11% | -390 | 2 | 9 | 2.007 | -531 |
| 5 | RO V/ Jakarta 2 | 543 | 932 | 1.016 | 473 | 83 | 87,20% | 1.389 | 73,15% | -373 | 8 | 10 | 1.502 | -486 |
| 6 | RO VI/ Bandung | 684 | 1.193 | 1.286 | 602 | 93 | 88,11% | 1.323 | 97,22% | -37 | 4 | 2 | 1.409 | -122 |
| 7 | RO VII/ Semarang | 580 | 980 | 1.045 | 465 | 65 | 80,22% | 1.317 | 79,35% | -272 | 9 | 8 | 1.416 | -371 |
| 8 | RO VIII/ Surabaya | 971 | 1.554 | 1.700 | 729 | 145 | 75,00% | 1.913 | 88,84% | -214 | 1 | 5 | 2.040 | -340 |
| 9 | RO IX/ Kalimantan | 549 | 838 | 897 | 348 | 59 | 63,37% | 1.116 | 80,40% | -219 | 10 | 7 | 1.192 | -295 |
| 10 | RO X/ Makassar | 472 | 945 | 1.041 | 569 | 96 | 120,56% | 999 | 104,21% | 42 | 6 | 1 | 1.069 | -29 |

KINERJA SME RO 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|------|------------|--------|---------|------|----------|------------|------------------|------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 2.585 | 2.516 | 2.353 | -233 | -164 | -9,00% | 2.689 | 87,50% | -336 | 10 | 9 | 2.712 | -359 |
| 2 | RO II/ Medan | 1.401 | 1.466 | 1.556 | 155 | 90 | 11,05% | 1.599 | 97,29% | -43 | 7 | 7 | 1.649 | -93 |
| 3 | RO III/ Palembang | 2.436 | 2.492 | 2.467 | 31 | -24 | 1,27% | 2.673 | 92,29% | -206 | 8 | 8 | 2.726 | -259 |
| 4 | RO IV/ Jakarta 1 | 2.158 | 2.454 | 2.444 | 286 | -10 | 13,28% | 2.415 | 101,22% | 29 | 2 | 3 | 2.472 | -28 |
| 5 | RO V/ Jakarta 2 | 1.590 | 1.709 | 1.813 | 223 | 104 | 14,01% | 1.825 | 99,36% | -12 | 4 | 5 | 1.877 | -64 |
| 6 | RO VI/ Bandung | 1.687 | 1.886 | 1.938 | 251 | 52 | 14,89% | 1.827 | 106,09% | 111 | 3 | 1 | 1.858 | 80 |
| 7 | RO VII/ Semarang | 1.820 | 2.016 | 2.000 | 180 | -16 | 9,89% | 2.008 | 99,60% | -8 | 6 | 4 | 2.050 | -50 |
| 8 | RO VIII/ Surabaya | 2.055 | 2.309 | 2.247 | 191 | -62 | 9,31% | 2.291 | 98,07% | -44 | 5 | 6 | 2.344 | -97 |
| 9 | RO IX/ Kalimantan | 5.131 | 5.565 | 5.639 | 508 | 74 | 9,90% | 5.512 | 102,30% | 127 | 1 | 2 | 5.597 | 42 |
| 10 | RO X/ Makassar | 769 | 774 | 764 | -5 | -10 | -0,71% | 915 | 83,50% | -151 | 9 | 10 | 947 | -183 |

KINERJA MBG 24-Nov-2025

| No | RO | Posisi | | | Growth | | Growth (%) | Target | | | Rank YtD | Rank %Targ | Target Full Year | |
|----|-------------------|-----------|-----------|-----------|--------|-----|------------|--------|---------|------|----------|------------|------------------|------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | Posisi | GAP |
| 1 | RO I/ Aceh | 6.566 | 6.402 | 6.429 | -136 | 27 | -2,08% | 6.954 | 92,45% | -525 | 9 | 2 | 7.031 | -601 |
| 2 | RO II/ Medan | 2.310 | 2.397 | 2.396 | 86 | -1 | 3,71% | 2.608 | 91,87% | -212 | 2 | 3 | 2.643 | -247 |
| 3 | RO III/ Palembang | 4.380 | 4.538 | 4.545 | 164 | 6 | 3,75% | 4.705 | 96,59% | -161 | 1 | 1 | 4.769 | -224 |
| 4 | RO IV/ Jakarta 1 | 1.900 | 1.830 | 1.831 | -70 | 0 | -3,68% | 2.064 | 88,69% | -234 | 6 | 8 | 2.096 | -266 |
| 5 | RO V/ Jakarta 2 | 1.269 | 1.237 | 1.236 | -34 | -2 | -2,67% | 1.370 | 90,21% | -134 | 5 | 4 | 1.389 | -154 |
| 6 | RO VI/ Bandung | 1.898 | 1.755 | 1.752 | -147 | -4 | -7,73% | 2.002 | 87,49% | -251 | 10 | 10 | 2.022 | -271 |
| 7 | RO VII/ Semarang | 2.980 | 2.878 | 2.877 | -103 | -1 | -3,46% | 3.225 | 89,21% | -348 | 8 | 7 | 3.273 | -396 |
| 8 | RO VIII/ Surabaya | 3.807 | 3.698 | 3.707 | -100 | 9 | -2,64% | 4.125 | 89,87% | -418 | 7 | 5 | 4.187 | -480 |
| 9 | RO IX/ Kalimantan | 1.401 | 1.421 | 1.420 | 19 | -1 | 1,36% | 1.585 | 89,60% | -165 | 3 | 6 | 1.621 | -201 |
| 10 | RO X/ Makassar | 1.233 | 1.244 | 1.245 | 11 | 0 | 0,92% | 1.406 | 88,55% | -161 | 4 | 9 | 1.439 | -195 |

KINERJA AREA



| KINERJA DPK AREA PER 24-Nov-2025 | | | | | | | | | | | | | |
|----------------------------------|----------------------------|-----------|-----------|-----------|-----------|--------|--------|--------|--------|------------|--------|----------|--------------|
| No | AREA | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | Growth | Growth (%) | Target | Rank YtD | Rank %Target |
| 1 | Area Banda Aceh | 7.470 | 7.636 | 7.448 | 7.469 | -0 | -167 | 21 | 0,00% | | | 34 | |
| 2 | Area Lhokseumawe | 8.074 | 7.797 | 7.721 | 7.796 | -279 | -1 | 74 | -3,45% | | | 42 | |
| 3 | Area Meulaboh | 3.494 | 3.791 | 3.739 | 3.776 | 282 | -15 | 37 | 8,07% | | | 18 | |
| 4 | Area Batam | 2.849 | 3.107 | 3.205 | 3.224 | 375 | 117 | 19 | 13,18% | | | 15 | |
| 5 | Area Medan Kota | 5.356 | 5.813 | 6.423 | 6.428 | 1.072 | 615 | 5 | 20,02% | | | 7 | |
| 6 | Area Medan Raya | 2.641 | 2.857 | 2.885 | 2.896 | 255 | 39 | 11 | 9,66% | | | 23 | |
| 7 | Area Pekanbaru | 7.557 | 8.327 | 8.274 | 8.311 | 754 | -15 | 38 | 9,98% | | | 9 | |
| 8 | Area Pematangsiantar | 2.510 | 2.643 | 2.608 | 2.626 | 116 | -17 | 18 | 4,64% | | | 31 | |
| 9 | Area Bandar Lampung | 3.931 | 4.135 | 4.128 | 4.180 | 249 | 45 | 52 | 6,34% | | | 24 | |
| 10 | Area Bengkulu | 2.130 | 2.532 | 2.546 | 2.543 | 412 | 10 | -3 | 19,34% | | | 14 | |
| 11 | Area Jambi | 2.705 | 3.325 | 2.986 | 2.995 | 290 | -330 | 8 | 10,73% | | | 17 | |
| 12 | Area Padang | 3.909 | 4.106 | 4.186 | 4.191 | 281 | 84 | 5 | 7,20% | | | 19 | |
| 13 | Area Palembang | 7.341 | 6.723 | 7.674 | 7.935 | 593 | 1.212 | 261 | 8,08% | | | 11 | |
| 14 | Area Banten | 10.556 | 11.511 | 11.809 | 11.743 | 1.187 | 233 | -66 | 11,24% | | | 6 | |
| 15 | Area Bekasi | 8.947 | 10.599 | 9.608 | 9.598 | 651 | -1.000 | -10 | 7,27% | | | 10 | |
| 16 | Area Jakarta Kebon Jeruk | 7.374 | 9.308 | 8.763 | 8.846 | 1.473 | -462 | 83 | 19,97% | | | 5 | |
| 17 | Area Jakarta Kelapa Gading | 11.820 | 15.241 | 15.842 | 15.760 | 3.941 | 519 | -81 | 33,34% | | | 2 | |
| 18 | Area Jakarta Rawamangun | 10.100 | 10.144 | 10.069 | 10.113 | 13 | -31 | 43 | 0,13% | | | 33 | |
| 19 | Area Jakarta Thamrin | 61.226 | 81.611 | 78.396 | 76.770 | 15.544 | -4.842 | -1.626 | 25,39% | | | 1 | |
| 20 | Area Bogor | 8.049 | 7.519 | 7.732 | 7.715 | -334 | 196 | -17 | -4,15% | | | 43 | |
| 21 | Area Depok | 7.500 | 6.630 | 6.865 | 6.822 | -678 | 192 | -43 | -9,04% | | | 45 | |
| 22 | Area Jakarta Fatmawati | 11.619 | 12.040 | 14.822 | 13.986 | 2.367 | 1.946 | -836 | 20,37% | | | 4 | |
| 23 | Area Jakarta Pondok Indah | 8.481 | 8.421 | 8.678 | 8.751 | 270 | 330 | 73 | 3,18% | | | 21 | |
| 24 | Area Jakarta Saharjo | 7.675 | 7.731 | 10.672 | 10.640 | 2.965 | 2.908 | -32 | 38,63% | | | 3 | |
| 25 | Area Tangerang Selatan | 6.162 | 5.985 | 5.544 | 5.576 | -586 | -409 | 32 | -9,51% | | | 44 | |
| 26 | Area Bandung Kota | 9.788 | 9.712 | 9.863 | 9.759 | -28 | 47 | -104 | -0,29% | | | 36 | |
| 27 | Area Bandung Raya | 5.837 | 5.968 | 6.247 | 6.302 | 465 | 334 | 55 | 7,97% | | | 13 | |
| 28 | Area Cirebon | 4.870 | 5.037 | 5.093 | 5.108 | 238 | 71 | 15 | 4,89% | | | 26 | |
| 29 | Area Purwokerto | 3.175 | 3.420 | 3.401 | 3.400 | 225 | -20 | -1 | 7,09% | | | 27 | |
| 30 | Area Semarang Kota | 7.056 | 7.112 | 6.904 | 6.917 | -140 | -195 | 12 | -1,98% | | | 39 | |
| 31 | Area Pekalongan | 3.560 | 3.548 | 3.299 | 3.303 | -257 | -245 | 3 | -7,21% | | | 40 | |
| 32 | Area Solo | 4.925 | 5.001 | 5.006 | 5.141 | 216 | 139 | 134 | 4,38% | | | 28 | |
| 33 | Area Yogyakarta | 6.665 | 6.999 | 6.940 | 6.927 | 262 | -72 | -13 | 3,93% | | | 22 | |
| 34 | Area Denpasar | 3.788 | 4.202 | 4.080 | 4.061 | 273 | -141 | -19 | 7,20% | | | 20 | |
| 35 | Area Jember | 2.822 | 2.761 | 2.805 | 2.809 | -13 | 48 | 4 | -0,47% | | | 35 | |
| 36 | Area Kediri | 4.155 | 4.103 | 4.032 | 4.018 | -138 | -85 | -14 | -3,31% | | | 38 | |
| 37 | Area Malang | 4.575 | 5.141 | 5.057 | 5.055 | 480 | -86 | -2 | 10,49% | | | 12 | |
| 38 | Area Surabaya Kota | 7.814 | 7.924 | 7.694 | 7.544 | -270 | -380 | -151 | -3,46% | | | 41 | |
| 39 | Area Surabaya Raya | 7.629 | 8.013 | 8.046 | 7.876 | 247 | -136 | -170 | 3,24% | | | 25 | |
| 40 | Area Balikpapan | 8.442 | 8.497 | 8.563 | 8.607 | 165 | 110 | 44 | 1,95% | | | 29 | |
| 41 | Area Banjarmasin | 7.270 | 7.345 | 7.311 | 7.332 | 62 | -13 | 21 | 0,86% | | | 32 | |
| 42 | Area Pontianak | 3.590 | 3.882 | 3.467 | 3.482 | -107 | -400 | 15 | -2,99% | | | 37 | |
| 43 | Area Makassar | 6.449 | 7.229 | 7.327 | 7.351 | 902 | 122 | 24 | 13,98% | | | 8 | |
| 44 | Area Manado | 2.345 | 2.938 | 2.703 | 2.703 | 358 | -235 | 0 | 15,28% | | | 16 | |
| 45 | Area Palu | 3.223 | 3.405 | 3.360 | 3.369 | 146 | -36 | 9 | 4,53% | | | 30 | |

KINERJA GIRO AREA PER 24-Nov-2025

| No | Area | | | | | Growth | | | Growth | | Target | | | Rank YTD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|-----------|--------|--------|--------|---------|--------|---------|-----|--|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | |
| 1 | Area Banda Aceh | 1.186 | 1.177 | 1.167 | 1.174 | -12 | -3 | 7 | -0,97% | | | | | 36 | |
| 2 | Area Lhokseumawe | 528 | 504 | 750 | 823 | 295 | 319 | 73 | 55,81% | | | | | 13 | |
| 3 | Area Meulaboh | 326 | 404 | 407 | 427 | 100 | 22 | 20 | 30,78% | | | | | 20 | |
| 4 | Area Batam | 238 | 241 | 436 | 436 | 198 | 195 | -0 | 83,09% | | | | | 15 | |
| 5 | Area Medan Kota | 315 | 600 | 704 | 723 | 408 | 123 | 19 | 129,53% | | | | | 8 | |
| 6 | Area Medan Raya | 156 | 133 | 152 | 164 | 8 | 31 | 12 | 5,00% | | | | | 32 | |
| 7 | Area Pekanbaru | 1.111 | 1.511 | 1.363 | 1.392 | 281 | -119 | 29 | 25,29% | | | | | 14 | |
| 8 | Area Pematangsiantar | 74 | 59 | 49 | 60 | -14 | 1 | 11 | -18,48% | | | | | 37 | |
| 9 | Area Bandar Lampung | 474 | 436 | 477 | 511 | 37 | 75 | 33 | 7,77% | | | | | 29 | |
| 10 | Area Bengkulu | 144 | 261 | 187 | 183 | 39 | -78 | -3 | 27,32% | | | | | 28 | |
| 11 | Area Jambi | 173 | 193 | 176 | 179 | 7 | -14 | 3 | 3,97% | | | | | 33 | |
| 12 | Area Padang | 270 | 285 | 305 | 306 | 37 | 21 | 2 | 13,57% | | | | | 30 | |
| 13 | Area Palembang | 698 | 932 | 1.960 | 2.351 | 1.653 | 1.419 | 390 | 236,67% | | | | | 2 | |
| 14 | Area Banten | 2.097 | 3.664 | 3.635 | 3.560 | 1.463 | -105 | -76 | 69,78% | | | | | 4 | |
| 15 | Area Bekasi | 834 | 808 | 976 | 961 | 127 | 153 | -15 | 15,22% | | | | | 16 | |
| 16 | Area Jakarta Kebon Jeruk | 636 | 1.900 | 1.668 | 1.779 | 1.142 | -121 | 111 | 179,52% | | | | | 6 | |
| 17 | Area Jakarta Kelapa Gading | 576 | 485 | 923 | 941 | 365 | 456 | 18 | 63,27% | | | | | 10 | |
| 18 | Area Jakarta Rawamangun | 2.444 | 2.674 | 2.788 | 2.831 | 387 | 157 | 43 | 15,83% | | | | | 9 | |
| 19 | Area Jakarta Thamrin | 26.371 | 31.038 | 29.663 | 27.962 | 1.591 | -3.076 | -1.701 | 6,03% | | | | | 3 | |
| 20 | Area Bogor | 684 | 672 | 727 | 743 | 58 | 70 | 16 | 8,53% | | | | | 25 | |
| 21 | Area Depok | 721 | 669 | 1.051 | 1.020 | 300 | 351 | -31 | 41,57% | | | | | 12 | |
| 22 | Area Jakarta Fatmawati | 2.301 | 2.801 | 3.267 | 3.466 | 1.165 | 665 | 199 | 50,65% | | | | | 5 | |
| 23 | Area Jakarta Pondok Indah | 957 | 841 | 844 | 946 | -11 | 105 | 102 | -1,18% | | | | | 35 | |
| 24 | Area Jakarta Saharjo | 2.794 | 1.821 | 5.099 | 5.136 | 2.342 | 3.315 | 37 | 83,84% | | | | | 1 | |
| 25 | Area Tangerang Selatan | 586 | 1.008 | 911 | 936 | 350 | -72 | 25 | 59,70% | | | | | 11 | |
| 26 | Area Bandung Kota | 1.112 | 1.682 | 1.606 | 1.577 | 465 | -105 | -29 | 41,81% | | | | | 7 | |
| 27 | Area Bandung Raya | 810 | 685 | 864 | 915 | 105 | 230 | 51 | 13,02% | | | | | 18 | |
| 28 | Area Cirebon | 543 | 476 | 515 | 535 | -8 | 59 | 20 | -1,51% | | | | | 34 | |
| 29 | Area Purwokerto | 215 | 154 | 189 | 199 | -16 | 45 | 10 | -7,62% | | | | | 38 | |
| 30 | Area Semarang Kota | 684 | 514 | 492 | 516 | -167 | 3 | 24 | -24,46% | | | | | 45 | |
| 31 | Area Pekalongan | 200 | 198 | 248 | 258 | 58 | 59 | 9 | 28,98% | | | | | 26 | |
| 32 | Area Solo | 221 | 228 | 240 | 255 | 34 | 28 | 15 | 15,26% | | | | | 31 | |
| 33 | Area Yogyakarta | 355 | 467 | 448 | 423 | 68 | -44 | -25 | 19,29% | | | | | 24 | |
| 34 | Area Denpasar | 281 | 356 | 226 | 223 | -58 | -133 | -3 | -20,58% | | | | | 39 | |
| 35 | Area Jember | 67 | 109 | 109 | 109 | 42 | 0 | -0 | 62,06% | | | | | 27 | |
| 36 | Area Kediri | 248 | 205 | 149 | 128 | -120 | -77 | -21 | -48,37% | | | | | 44 | |
| 37 | Area Malang | 232 | 339 | 342 | 335 | 103 | -5 | -7 | 44,52% | | | | | 19 | |
| 38 | Area Surabaya Kota | 947 | 935 | 1.035 | 1.034 | 87 | 99 | -1 | 9,16% | | | | | 22 | |
| 39 | Area Surabaya Raya | 1.031 | 948 | 1.046 | 969 | -62 | 21 | -77 | -5,99% | | | | | 41 | |
| 40 | Area Balikpapan | 580 | 712 | 668 | 700 | 120 | -12 | 32 | 20,71% | | | | | 17 | |
| 41 | Area Banjarmasin | 548 | 580 | 597 | 617 | 69 | 37 | 20 | 12,59% | | | | | 23 | |
| 42 | Area Pontianak | 431 | 443 | 389 | 371 | -60 | -72 | -18 | -13,89% | | | | | 40 | |
| 43 | Area Makassar | 474 | 439 | 399 | 402 | -73 | -38 | 3 | -15,30% | | | | | 42 | |
| 44 | Area Manado | 244 | 501 | 343 | 341 | 97 | -159 | -2 | 39,80% | | | | | 21 | |
| 45 | Area Palu | 418 | 345 | 319 | 321 | -97 | -24 | 2 | -23,21% | | | | | 43 | |

KINERJA TABUNGAN AREA PER 24-Nov-2025

| No | AREA | | | | | Growth | | | Growth | | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|-----------|--------|------|-----|--------|--------|---------|-----|--|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | |
| 1 | Area Banda Aceh | 5.097 | 5.392 | 5.230 | 5.244 | 146 | -148 | 13 | 2,87% | | | | | 18 | |
| 2 | Area Lhokseumawe | 5.942 | 6.105 | 5.966 | 6.013 | 70 | -92 | 47 | 1,18% | | | | | 35 | |
| 3 | Area Meulaboh | 2.789 | 3.012 | 2.946 | 2.963 | 174 | -49 | 17 | 6,23% | | | | | 9 | |
| 4 | Area Batam | 1.733 | 1.859 | 1.813 | 1.832 | 99 | -27 | 20 | 5,73% | | | | | 32 | |
| 5 | Area Medan Kota | 2.242 | 2.422 | 2.405 | 2.394 | 152 | -28 | -11 | 6,77% | | | | | 17 | |
| 6 | Area Medan Raya | 1.804 | 1.929 | 1.935 | 1.937 | 133 | 8 | 2 | 7,40% | | | | | 22 | |
| 7 | Area Pekanbaru | 4.778 | 5.118 | 5.268 | 5.279 | 501 | 161 | 11 | 10,48% | | | | | 2 | |
| 8 | Area Pematangsiantar | 1.787 | 1.968 | 1.938 | 1.944 | 157 | -24 | 6 | 8,81% | | | | | 15 | |
| 9 | Area Bandar Lampung | 2.833 | 2.948 | 2.910 | 2.934 | 102 | -14 | 24 | 3,59% | | | | | 31 | |
| 10 | Area Bengkulu | 1.512 | 1.568 | 1.565 | 1.572 | 60 | 4 | 7 | 3,99% | | | | | 37 | |
| 11 | Area Jambi | 1.922 | 2.213 | 2.087 | 2.093 | 172 | -120 | 6 | 8,93% | | | | | 11 | |
| 12 | Area Padang | 2.662 | 2.788 | 2.789 | 2.792 | 131 | 4 | 4 | 4,91% | | | | | 24 | |
| 13 | Area Palembang | 3.683 | 3.867 | 3.838 | 3.849 | 166 | -19 | 11 | 4,50% | | | | | 13 | |
| 14 | Area Banten | 4.051 | 4.065 | 3.920 | 3.934 | -118 | -131 | 13 | -2,90% | | | | | 45 | |
| 15 | Area Bekasi | 4.951 | 5.276 | 5.057 | 5.067 | 116 | -209 | 10 | 2,35% | | | | | 29 | |
| 16 | Area Jakarta Kebon Jeruk | 2.340 | 2.616 | 2.523 | 2.511 | 172 | -105 | -12 | 7,33% | | | | | 10 | |
| 17 | Area Jakarta Kelapa Gading | 1.993 | 2.236 | 2.172 | 2.184 | 191 | -51 | 13 | 9,59% | | | | | 7 | |
| 18 | Area Jakarta Rawamangun | 3.266 | 3.600 | 3.424 | 3.427 | 161 | -172 | 4 | 4,94% | | | | | 14 | |
| 19 | Area Jakarta Thamrin | 3.839 | 4.028 | 3.900 | 3.925 | 85 | -103 | 24 | 2,22% | | | | | 33 | |
| 20 | Area Bogor | 4.124 | 4.318 | 4.247 | 4.255 | 131 | -64 | 7 | 3,17% | | | | | 23 | |
| 21 | Area Depok | 3.364 | 3.412 | 3.338 | 3.349 | -15 | -63 | 11 | -0,43% | | | | | 42 | |
| 22 | Area Jakarta Fatmawati | 2.449 | 2.426 | 2.357 | 2.356 | -93 | -70 | -1 | -3,79% | | | | | 44 | |
| 23 | Area Jakarta Pondok Indah | 2.483 | 2.666 | 2.614 | 2.612 | 128 | -54 | -2 | 5,17% | | | | | 26 | |
| 24 | Area Jakarta Saharjo | 1.724 | 1.791 | 1.737 | 1.742 | 17 | -50 | 5 | 1,00% | | | | | 41 | |
| 25 | Area Tangerang Selatan | 2.328 | 2.407 | 2.367 | 2.375 | 47 | -32 | 9 | 2,02% | | | | | 39 | |
| 26 | Area Bandung Kota | 4.312 | 4.810 | 4.749 | 4.677 | 365 | -133 | -72 | 8,47% | | | | | 3 | |
| 27 | Area Bandung Raya | 3.375 | 3.535 | 3.478 | 3.488 | 113 | -47 | 9 | 3,35% | | | | | 30 | |
| 28 | Area Cirebon | 3.264 | 3.361 | 3.348 | 3.346 | 82 | -15 | -3 | 2,50% | | | | | 34 | |
| 29 | Area Purwokerto | 2.153 | 2.434 | 2.419 | 2.419 | 266 | -15 | -0 | 12,34% | | | | | 5 | |
| 30 | Area Semarang Kota | 3.815 | 4.022 | 3.939 | 3.944 | 129 | -78 | 5 | 3,38% | | | | | 25 | |
| 31 | Area Pekalongan | 2.059 | 2.467 | 2.198 | 2.195 | 137 | -271 | -2 | 6,63% | | | | | 21 | |
| 32 | Area Solo | 3.209 | 3.413 | 3.348 | 3.347 | 139 | -66 | -1 | 4,32% | | | | | 19 | |
| 33 | Area Yogyakarta | 4.150 | 4.306 | 4.272 | 4.301 | 152 | -5 | 29 | 3,66% | | | | | 16 | |
| 34 | Area Denpasar | 2.751 | 2.981 | 2.959 | 2.944 | 193 | -37 | -15 | 7,03% | | | | | 6 | |
| 35 | Area Jember | 1.982 | 2.101 | 2.148 | 2.150 | 168 | 48 | 2 | 8,46% | | | | | 12 | |
| 36 | Area Kediri | 2.848 | 2.924 | 2.904 | 2.913 | 64 | -11 | 9 | 2,25% | | | | | 36 | |
| 37 | Area Malang | 2.849 | 3.044 | 3.027 | 3.032 | 183 | -12 | 5 | 6,43% | | | | | 8 | |
| 38 | Area Surabaya Kota | 3.584 | 3.732 | 3.494 | 3.504 | -81 | -229 | 9 | -2,25% | | | | | 43 | |
| 39 | Area Surabaya Raya | 4.613 | 5.041 | 4.795 | 4.904 | 290 | -138 | 109 | 6,29% | | | | | 4 | |
| 40 | Area Balikpapan | 4.745 | 4.915 | 4.850 | 4.862 | 117 | -54 | 11 | 2,46% | | | | | 28 | |
| 41 | Area Banjarmasin | 4.620 | 4.773 | 4.757 | 4.758 | 137 | -16 | 1 | 2,97% | | | | | 20 | |
| 42 | Area Pontianak | 2.122 | 2.178 | 2.144 | 2.179 | 57 | 1 | 35 | 2,68% | | | | | 38 | |
| 43 | Area Makassar | 4.397 | 4.890 | 4.948 | 4.964 | 567 | 74 | 17 | 12,91% | | | | | 1 | |
| 44 | Area Manado | 1.697 | 1.712 | 1.731 | 1.734 | 36 | 22 | 2 | 2,15% | | | | | 40 | |
| 45 | Area Palu | 2.293 | 2.412 | 2.407 | 2.415 | 121 | 3 | 8 | 5,29% | | | | | 27 | |

KINERJA DEPOSITO AREA PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|-----------|--------|--------|--------|---------|--------|---------|-----|--|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | |
| 1 | Area Banda Aceh | 1.187 | 1.068 | 1.051 | 1.052 | -135 | -16 | 1 | -11,38% | | | | | 33 | |
| 2 | Area Lhokseumawe | 1.604 | 1.188 | 1.006 | 960 | -644 | -228 | -46 | -40,16% | | | | | 41 | |
| 3 | Area Meulaboh | 379 | 375 | 386 | 386 | 8 | 11 | 0 | 2,10% | | | | | 25 | |
| 4 | Area Batam | 878 | 1.007 | 956 | 956 | 78 | -51 | -0 | 8,90% | | | | | 21 | |
| 5 | Area Medan Kota | 2.799 | 2.791 | 3.315 | 3.311 | 513 | 520 | -4 | 18,31% | | | | | 5 | |
| 6 | Area Medan Raya | 681 | 795 | 798 | 795 | 114 | 0 | -3 | 16,73% | | | | | 18 | |
| 7 | Area Pekanbaru | 1.668 | 1.698 | 1.643 | 1.640 | -27 | -57 | -2 | -1,65% | | | | | 28 | |
| 8 | Area Pematangsiantar | 649 | 616 | 621 | 622 | -27 | 6 | 0 | -4,22% | | | | | 27 | |
| 9 | Area Bandar Lampung | 625 | 752 | 741 | 736 | 111 | -16 | -6 | 17,71% | | | | | 20 | |
| 10 | Area Bengkulu | 475 | 703 | 794 | 787 | 312 | 84 | -7 | 65,83% | | | | | 8 | |
| 11 | Area Jambi | 610 | 918 | 723 | 722 | 112 | -196 | -1 | 18,31% | | | | | 19 | |
| 12 | Area Padang | 978 | 1.033 | 1.093 | 1.092 | 114 | 59 | -1 | 11,67% | | | | | 17 | |
| 13 | Area Palembang | 2.960 | 1.923 | 1.876 | 1.735 | -1.225 | -188 | -141 | -41,38% | | | | | 45 | |
| 14 | Area Banten | 4.408 | 3.782 | 4.253 | 4.250 | -158 | 468 | -3 | -3,59% | | | | | 35 | |
| 15 | Area Bekasi | 3.162 | 4.515 | 3.575 | 3.570 | 408 | -945 | -5 | 12,89% | | | | | 6 | |
| 16 | Area Jakarta Kebon Jeruk | 4.398 | 4.792 | 4.571 | 4.556 | 159 | -236 | -15 | 3,61% | | | | | 13 | |
| 17 | Area Jakarta Kelapa Gading | 9.250 | 12.520 | 12.747 | 12.635 | 3.385 | 115 | -112 | 36,59% | | | | | 2 | |
| 18 | Area Jakarta Rawamangun | 4.389 | 3.870 | 3.858 | 3.854 | -536 | -16 | -4 | -12,20% | | | | | 40 | |
| 19 | Area Jakarta Thamrin | 31.015 | 46.545 | 44.832 | 44.883 | 13.868 | -1.662 | 51 | 44,71% | | | | | 1 | |
| 20 | Area Bogor | 3.241 | 2.528 | 2.758 | 2.718 | -524 | 190 | -41 | -16,15% | | | | | 39 | |
| 21 | Area Depok | 3.415 | 2.549 | 2.476 | 2.453 | -963 | -96 | -23 | -28,18% | | | | | 43 | |
| 22 | Area Jakarta Fatmawati | 6.870 | 6.813 | 9.198 | 8.164 | 1.294 | 1.351 | -1.034 | 18,84% | | | | | 3 | |
| 23 | Area Jakarta Pondok Indah | 5.041 | 4.914 | 5.220 | 5.194 | 153 | 279 | -26 | 3,03% | | | | | 14 | |
| 24 | Area Jakarta Saharjo | 3.157 | 4.119 | 3.836 | 3.762 | 605 | -357 | -74 | 19,17% | | | | | 4 | |
| 25 | Area Tangerang Selatan | 3.248 | 2.570 | 2.266 | 2.265 | -983 | -306 | -2 | -30,27% | | | | | 44 | |
| 26 | Area Bandung Kota | 4.364 | 3.221 | 3.508 | 3.506 | -858 | 285 | -2 | -19,67% | | | | | 42 | |
| 27 | Area Bandung Raya | 1.652 | 1.748 | 1.905 | 1.899 | 247 | 151 | -6 | 14,94% | | | | | 9 | |
| 28 | Area Cirebon | 1.063 | 1.200 | 1.230 | 1.227 | 165 | 28 | -3 | 15,49% | | | | | 12 | |
| 29 | Area Purwokerto | 807 | 832 | 793 | 782 | -24 | -50 | -11 | -3,00% | | | | | 26 | |
| 30 | Area Semarang Kota | 2.557 | 2.575 | 2.473 | 2.456 | -101 | -119 | -17 | -3,96% | | | | | 31 | |
| 31 | Area Pekalongan | 1.301 | 883 | 853 | 850 | -451 | -34 | -3 | -34,68% | | | | | 38 | |
| 32 | Area Solo | 1.495 | 1.360 | 1.418 | 1.538 | 43 | 178 | 120 | 2,88% | | | | | 22 | |
| 33 | Area Yogyakarta | 2.161 | 2.226 | 2.220 | 2.203 | 42 | -23 | -17 | 1,93% | | | | | 23 | |
| 34 | Area Denpasar | 756 | 865 | 895 | 893 | 137 | 29 | -2 | 18,17% | | | | | 15 | |
| 35 | Area Jember | 773 | 551 | 548 | 550 | -223 | -1 | 2 | -28,81% | | | | | 36 | |
| 36 | Area Kediri | 1.059 | 974 | 980 | 977 | -82 | 3 | -2 | -7,73% | | | | | 30 | |
| 37 | Area Malang | 1.495 | 1.758 | 1.688 | 1.689 | 194 | -69 | 0 | 12,95% | | | | | 11 | |
| 38 | Area Surabaya Kota | 3.282 | 3.256 | 3.165 | 3.006 | -276 | -251 | -159 | -8,41% | | | | | 37 | |
| 39 | Area Surabaya Raya | 1.985 | 2.023 | 2.205 | 2.003 | 19 | -20 | -202 | 0,95% | | | | | 24 | |
| 40 | Area Balikpapan | 3.117 | 2.869 | 3.045 | 3.045 | -72 | 176 | 0 | -2,32% | | | | | 29 | |
| 41 | Area Banjarmasin | 2.102 | 1.991 | 1.957 | 1.958 | -144 | -34 | 1 | -6,86% | | | | | 34 | |
| 42 | Area Pontianak | 1.037 | 1.261 | 933 | 932 | -104 | -329 | -1 | -10,05% | | | | | 32 | |
| 43 | Area Makassar | 1.578 | 1.900 | 1.980 | 1.985 | 407 | 85 | 4 | 25,79% | | | | | 7 | |
| 44 | Area Manado | 403 | 726 | 628 | 628 | 225 | -98 | 0 | 55,74% | | | | | 10 | |
| 45 | Area Palu | 511 | 648 | 634 | 633 | 122 | -15 | -2 | 23,83% | | | | | 16 | |

KINERJA CASA PER 24-Nov-2025

| No | RO | | | | | Growth | | | Growth | | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|-----------|--------|--------|--------|--------|--------|---------|-----|--|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 23-Nov-25 | 24-Nov-25 | YtD | MtD | DtD | YtD | Posisi | % Achv. | GAP | | | |
| 1 | Area Banda Aceh | 6.283 | 6.568 | 6.397 | 6.417 | 135 | -151 | 20 | 2,15% | | | | | 36 | |
| 2 | Area Lhokseumawe | 6.471 | 6.609 | 6.716 | 6.836 | 365 | 227 | 120 | 5,64% | | | | | 14 | |
| 3 | Area Meulaboh | 3.115 | 3.416 | 3.353 | 3.389 | 274 | -27 | 36 | 8,80% | | | | | 18 | |
| 4 | Area Batam | 1.971 | 2.101 | 2.249 | 2.268 | 297 | 168 | 19 | 15,08% | | | | | 15 | |
| 5 | Area Medan Kota | 2.557 | 3.022 | 3.108 | 3.117 | 560 | 95 | 9 | 21,89% | | | | | 9 | |
| 6 | Area Medan Raya | 1.959 | 2.062 | 2.087 | 2.101 | 141 | 38 | 14 | 7,21% | | | | | 33 | |
| 7 | Area Pekanbaru | 5.889 | 6.629 | 6.631 | 6.671 | 782 | 42 | 40 | 13,28% | | | | | 8 | |
| 8 | Area Pematangsiantar | 1.861 | 2.027 | 1.987 | 2.005 | 144 | -23 | 17 | 7,73% | | | | | 32 | |
| 9 | Area Bandar Lampung | 3.306 | 3.384 | 3.387 | 3.445 | 139 | 61 | 58 | 4,19% | | | | | 34 | |
| 10 | Area Bengkulu | 1.656 | 1.829 | 1.751 | 1.755 | 100 | -74 | 4 | 6,02% | | | | | 39 | |
| 11 | Area Jambi | 2.094 | 2.407 | 2.264 | 2.273 | 178 | -134 | 9 | 8,52% | | | | | 29 | |
| 12 | Area Padang | 2.931 | 3.073 | 3.093 | 3.099 | 167 | 25 | 5 | 5,71% | | | | | 31 | |
| 13 | Area Palembang | 4.381 | 4.799 | 5.799 | 6.200 | 1.818 | 1.400 | 401 | 41,50% | | | | | 2 | |
| 14 | Area Banten | 6.148 | 7.729 | 7.556 | 7.493 | 1.345 | -236 | -63 | 21,88% | | | | | 4 | |
| 15 | Area Bekasi | 5.785 | 6.084 | 6.033 | 6.028 | 243 | -56 | -5 | 4,20% | | | | | 20 | |
| 16 | Area Jakarta Kebon Jeruk | 2.976 | 4.516 | 4.191 | 4.290 | 1.314 | -226 | 99 | 44,15% | | | | | 5 | |
| 17 | Area Jakarta Kelapa Gading | 2.570 | 2.721 | 3.095 | 3.125 | 556 | 405 | 31 | 21,63% | | | | | 10 | |
| 18 | Area Jakarta Rawamangun | 5.710 | 6.274 | 6.212 | 6.259 | 548 | -15 | 47 | 9,60% | | | | | 11 | |
| 19 | Area Jakarta Thamrin | 30.210 | 35.066 | 33.564 | 31.887 | 1.677 | -3.180 | -1.677 | 5,55% | | | | | 3 | |
| 20 | Area Bogor | 4.808 | 4.991 | 4.974 | 4.997 | 189 | 6 | 23 | 3,94% | | | | | 28 | |
| 21 | Area Depok | 4.084 | 4.081 | 4.389 | 4.369 | 285 | 288 | -20 | 6,98% | | | | | 17 | |
| 22 | Area Jakarta Fatmawati | 4.750 | 5.228 | 5.624 | 5.822 | 1.072 | 595 | 198 | 22,58% | | | | | 6 | |
| 23 | Area Jakarta Pondok Indah | 3.441 | 3.507 | 3.458 | 3.558 | 117 | 50 | 100 | 3,40% | | | | | 38 | |
| 24 | Area Jakarta Saharjo | 4.518 | 3.612 | 6.836 | 6.877 | 2.359 | 3.265 | 42 | 52,22% | | | | | 1 | |
| 25 | Area Tangerang Selatan | 2.914 | 3.415 | 3.278 | 3.311 | 397 | -103 | 33 | 13,62% | | | | | 13 | |
| 26 | Area Bandung Kota | 5.424 | 6.492 | 6.355 | 6.253 | 830 | -238 | -101 | 15,30% | | | | | 7 | |
| 27 | Area Bandung Raya | 4.184 | 4.220 | 4.342 | 4.403 | 218 | 183 | 61 | 5,22% | | | | | 24 | |
| 28 | Area Cirebon | 3.807 | 3.837 | 3.863 | 3.880 | 73 | 43 | 18 | 1,93% | | | | | 40 | |
| 29 | Area Purwokerto | 2.368 | 2.587 | 2.608 | 2.618 | 249 | 30 | 10 | 10,53% | | | | | 19 | |
| 30 | Area Semarang Kota | 4.499 | 4.536 | 4.431 | 4.461 | -38 | -76 | 29 | -0,85% | | | | | 44 | |
| 31 | Area Pekalongan | 2.259 | 2.665 | 2.446 | 2.453 | 194 | -212 | 7 | 8,61% | | | | | 27 | |
| 32 | Area Solo | 3.430 | 3.641 | 3.588 | 3.603 | 172 | -38 | 15 | 5,03% | | | | | 30 | |
| 33 | Area Yogyakarta | 4.504 | 4.773 | 4.720 | 4.724 | 220 | -49 | 4 | 4,89% | | | | | 23 | |
| 34 | Area Denpasar | 3.032 | 3.337 | 3.185 | 3.168 | 136 | -170 | -17 | 4,47% | | | | | 35 | |
| 35 | Area Jember | 2.049 | 2.210 | 2.257 | 2.259 | 210 | 49 | 2 | 10,22% | | | | | 25 | |
| 36 | Area Kediri | 3.096 | 3.129 | 3.052 | 3.041 | -56 | -89 | -12 | -1,80% | | | | | 45 | |
| 37 | Area Malang | 3.080 | 3.384 | 3.369 | 3.367 | 286 | -17 | -2 | 9,29% | | | | | 16 | |
| 38 | Area Surabaya Kota | 4.532 | 4.668 | 4.529 | 4.538 | 6 | -130 | 9 | 0,13% | | | | | 42 | |
| 39 | Area Surabaya Raya | 5.644 | 5.989 | 5.841 | 5.873 | 229 | -116 | 32 | 4,05% | | | | | 22 | |
| 40 | Area Balikpapan | 5.325 | 5.627 | 5.518 | 5.562 | 237 | -65 | 44 | 4,45% | | | | | 21 | |
| 41 | Area Banjarmasin | 5.168 | 5.353 | 5.354 | 5.374 | 206 | 21 | 20 | 3,99% | | | | | 26 | |
| 42 | Area Pontianak | 2.553 | 2.621 | 2.534 | 2.550 | -3 | -71 | 16 | -0,12% | | | | | 43 | |
| 43 | Area Makassar | 4.871 | 5.329 | 5.346 | 5.366 | 495 | 37 | 19 | 10,16% | | | | | 12 | |
| 44 | Area Manado | 1.942 | 2.212 | 2.075 | 2.075 | 134 | -137 | 0 | 6,88% | | | | | 37 | |
| 45 | Area Palu | 2.712 | 2.757 | 2.726 | 2.736 | 24 | -21 | 10 | 0,89% | | | | | 41 | |

| KINERJA PEMBIAYAN RETAIL AREA PER 24-Nov-2025 | | | | | | | | | | | | | |
|---|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|--|
| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YTD | Rank %Target | |
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | | |
| 1 | Area Banda Aceh | 7.212 | 7.715 | 7.709 | 496 | -7 | 6,88% | 8.252 | 93,41% | -543 | 19 | 36 | |
| 2 | Area Lhokseumawe | 8.448 | 9.008 | 8.988 | 540 | -20 | 6,39% | 9.710 | 92,56% | -722 | 15 | 40 | |
| 3 | Area Meulaboh | 6.330 | 6.840 | 6.878 | 548 | 38 | 8,66% | 7.132 | 96,44% | -254 | 13 | 14 | |
| 4 | Area Batam | 2.397 | 2.706 | 2.713 | 316 | 7 | 13,19% | 2.883 | 94,10% | -170 | 39 | 30 | |
| 5 | Area Medan Kota | 2.545 | 2.950 | 2.979 | 434 | 29 | 17,07% | 3.102 | 96,03% | -123 | 24 | 19 | |
| 6 | Area Medan Raya | 2.640 | 2.967 | 2.996 | 356 | 29 | 13,46% | 3.116 | 96,13% | -120 | 34 | 17 | |
| 7 | Area Pekanbaru | 5.991 | 6.546 | 6.665 | 674 | 119 | 11,24% | 6.987 | 95,39% | -322 | 7 | 24 | |
| 8 | Area Pematangsiantar | 3.146 | 3.475 | 3.499 | 353 | 24 | 11,22% | 3.647 | 95,95% | -148 | 35 | 20 | |
| 9 | Area Bandar Lampung | 4.153 | 4.528 | 4.557 | 403 | 28 | 9,71% | 4.869 | 93,59% | -312 | 29 | 34 | |
| 10 | Area Bengkulu | 3.643 | 4.099 | 4.136 | 493 | 37 | 13,54% | 4.168 | 99,24% | -32 | 20 | 4 | |
| 11 | Area Jambi | 4.260 | 4.551 | 4.580 | 320 | 30 | 7,51% | 4.789 | 95,64% | -209 | 38 | 22 | |
| 12 | Area Padang | 4.496 | 4.879 | 4.913 | 417 | 34 | 9,27% | 5.115 | 96,05% | -202 | 28 | 18 | |
| 13 | Area Palembang | 6.724 | 7.230 | 7.282 | 559 | 52 | 8,31% | 7.669 | 94,96% | -386 | 11 | 27 | |
| 14 | Area Banten | 5.229 | 5.873 | 5.924 | 695 | 51 | 13,29% | 6.040 | 98,07% | -117 | 5 | 8 | |
| 15 | Area Bekasi | 5.457 | 6.016 | 6.022 | 565 | 5 | 10,36% | 6.192 | 97,25% | -170 | 10 | 10 | |
| 16 | Area Jakarta Kebon Jeruk | 3.887 | 4.363 | 4.384 | 497 | 22 | 12,78% | 4.527 | 96,85% | -143 | 18 | 12 | |
| 17 | Area Jakarta Kelapa Gading | 3.487 | 3.881 | 3.920 | 432 | 38 | 12,40% | 4.024 | 97,40% | -104 | 25 | 9 | |
| 18 | Area Jakarta Rawamangun | 4.093 | 4.387 | 4.466 | 372 | 79 | 9,10% | 4.782 | 93,39% | -316 | 31 | 39 | |
| 19 | Area Jakarta Thamrin | 4.380 | 4.905 | 4.947 | 567 | 42 | 12,95% | 5.114 | 96,74% | -167 | 9 | 13 | |
| 20 | Area Bogor | 4.856 | 5.288 | 5.342 | 486 | 54 | 10,02% | 5.696 | 93,79% | -354 | 21 | 33 | |
| 21 | Area Depok | 4.779 | 5.252 | 5.293 | 513 | 40 | 10,74% | 5.490 | 96,41% | -197 | 16 | 15 | |
| 22 | Area Jakarta Fatmawati | 3.666 | 4.033 | 4.095 | 429 | 62 | 11,70% | 4.309 | 95,04% | -214 | 26 | 26 | |
| 23 | Area Jakarta Pondok Indah | 3.011 | 3.378 | 3.404 | 393 | 26 | 13,06% | 3.639 | 93,54% | -235 | 30 | 35 | |
| 24 | Area Jakarta Saharjo | 2.222 | 2.364 | 2.409 | 187 | 45 | 8,40% | 2.682 | 89,82% | -273 | 44 | 45 | |
| 25 | Area Tangerang Selatan | 3.565 | 3.863 | 3.897 | 331 | 34 | 9,29% | 4.112 | 94,76% | -215 | 37 | 28 | |
| 26 | Area Bandung Kota | 5.826 | 6.701 | 6.796 | 970 | 96 | 16,65% | 6.775 | 100,31% | 21 | 2 | 2 | |
| 27 | Area Bandung Raya | 5.409 | 5.900 | 5.964 | 555 | 64 | 10,26% | 6.245 | 95,51% | -280 | 12 | 23 | |
| 28 | Area Cirebon | 4.206 | 4.593 | 4.655 | 449 | 62 | 10,68% | 4.950 | 94,04% | -295 | 23 | 31 | |
| 29 | Area Purwokerto | 2.362 | 2.529 | 2.538 | 176 | 9 | 7,44% | 2.757 | 92,07% | -219 | 45 | 41 | |
| 30 | Area Semarang Kota | 3.801 | 4.141 | 4.164 | 363 | 23 | 9,56% | 4.006 | 103,94% | 158 | 32 | 1 | |
| 31 | Area Pekalongan | 2.273 | 2.514 | 2.526 | 253 | 12 | 11,13% | 2.687 | 94,00% | -161 | 41 | 32 | |
| 32 | Area Solo | 3.186 | 3.386 | 3.404 | 218 | 18 | 6,85% | 3.708 | 91,80% | -304 | 42 | 43 | |
| 33 | Area Yogyakarta | 3.016 | 3.347 | 3.375 | 360 | 28 | 11,93% | 3.614 | 93,40% | -238 | 33 | 38 | |
| 34 | Area Denpasar | 6.985 | 7.674 | 7.715 | 730 | 41 | 10,46% | 7.819 | 98,68% | -103 | 4 | 6 | |
| 35 | Area Jember | 2.789 | 2.949 | 2.994 | 205 | 45 | 7,36% | 3.285 | 91,14% | -291 | 43 | 44 | |
| 36 | Area Kediri | 3.187 | 3.421 | 3.441 | 254 | 20 | 7,96% | 3.741 | 91,98% | -300 | 40 | 42 | |
| 37 | Area Malang | 3.372 | 3.684 | 3.712 | 340 | 28 | 10,10% | 3.974 | 93,41% | -262 | 36 | 37 | |
| 38 | Area Surabaya Kota | 4.447 | 4.916 | 4.949 | 503 | 34 | 11,30% | 5.204 | 95,11% | -255 | 17 | 25 | |
| 39 | Area Surabaya Raya | 4.275 | 4.679 | 4.736 | 461 | 57 | 10,78% | 4.940 | 95,87% | -204 | 22 | 21 | |
| 40 | Area Balikpapan | 4.911 | 5.542 | 5.599 | 687 | 57 | 13,99% | 5.772 | 96,99% | -174 | 6 | 11 | |
| 41 | Area Banjarmasin | 5.586 | 6.059 | 6.127 | 541 | 68 | 9,68% | 6.507 | 94,16% | -380 | 14 | 29 | |
| 42 | Area Pontianak | 6.233 | 6.579 | 6.655 | 422 | 76 | 6,77% | 6.908 | 96,34% | -253 | 27 | 16 | |
| 43 | Area Makassar | 7.265 | 8.606 | 8.732 | 1.467 | 126 | 20,19% | 8.742 | 99,89% | -10 | 1 | 3 | |
| 44 | Area Manado | 4.255 | 4.818 | 4.875 | 620 | 57 | 14,58% | 4.962 | 98,25% | -87 | 8 | 7 | |
| 45 | Area Palu | 5.623 | 6.418 | 6.468 | 845 | 49 | 15,03% | 6.529 | 99,06% | -61 | 3 | 5 | |

KINERJA CFG AREA PER 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 4.580 | 4.975 | 4.991 | 411 | 16 | 8,98% | 5.113 | 97,62% | -122 | 8 | 19 |
| 2 | Area Lhokseumawe | 4.236 | 4.547 | 4.559 | 322 | 11 | 7,61% | 4.768 | 95,61% | -209 | 14 | 34 |
| 3 | Area Meulaboh | 3.283 | 3.731 | 3.753 | 470 | 23 | 14,32% | 3.659 | 102,58% | 94 | 3 | 1 |
| 4 | Area Batam | 1.770 | 1.944 | 1.946 | 176 | 2 | 9,93% | 1.992 | 97,68% | -46 | 30 | 18 |
| 5 | Area Medan Kota | 1.945 | 2.139 | 2.148 | 204 | 9 | 10,47% | 2.194 | 97,91% | -46 | 25 | 15 |
| 6 | Area Medan Raya | 1.991 | 2.148 | 2.154 | 163 | 7 | 8,21% | 2.201 | 97,87% | -47 | 34 | 17 |
| 7 | Area Pekanbaru | 3.886 | 4.193 | 4.194 | 308 | 1 | 7,93% | 4.332 | 96,81% | -138 | 15 | 22 |
| 8 | Area Pematangsiantar | 2.256 | 2.382 | 2.389 | 133 | 7 | 5,89% | 2.473 | 96,62% | -84 | 38 | 23 |
| 9 | Area Bandar Lampung | 2.629 | 2.756 | 2.765 | 136 | 9 | 5,17% | 2.934 | 94,26% | -168 | 37 | 41 |
| 10 | Area Bengkulu | 2.332 | 2.609 | 2.626 | 294 | 17 | 12,59% | 2.573 | 102,07% | 53 | 17 | 2 |
| 11 | Area Jambi | 2.759 | 2.932 | 2.938 | 179 | 5 | 6,49% | 2.975 | 98,75% | -37 | 29 | 12 |
| 12 | Area Padang | 3.150 | 3.313 | 3.316 | 166 | 4 | 5,28% | 3.418 | 97,03% | -102 | 33 | 21 |
| 13 | Area Palembang | 4.405 | 4.792 | 4.818 | 413 | 26 | 9,38% | 4.903 | 98,26% | -85 | 7 | 14 |
| 14 | Area Banten | 3.990 | 4.418 | 4.435 | 445 | 17 | 11,16% | 4.446 | 99,76% | -11 | 5 | 7 |
| 15 | Area Bekasi | 4.262 | 4.620 | 4.640 | 378 | 20 | 8,88% | 4.663 | 99,51% | -23 | 10 | 9 |
| 16 | Area Jakarta Kebon Jeruk | 3.121 | 3.495 | 3.505 | 384 | 10 | 12,31% | 3.492 | 100,37% | 13 | 9 | 5 |
| 17 | Area Jakarta Kelapa Gading | 2.887 | 3.154 | 3.166 | 279 | 12 | 9,68% | 3.182 | 99,53% | -15 | 20 | 8 |
| 18 | Area Jakarta Rawamangun | 3.247 | 3.442 | 3.462 | 215 | 19 | 6,62% | 3.618 | 95,67% | -157 | 23 | 32 |
| 19 | Area Jakarta Thamrin | 3.676 | 4.004 | 4.027 | 351 | 23 | 9,55% | 4.113 | 97,90% | -86 | 13 | 16 |
| 20 | Area Bogor | 3.846 | 4.188 | 4.197 | 352 | 10 | 9,15% | 4.378 | 95,87% | -181 | 12 | 30 |
| 21 | Area Depok | 4.134 | 4.416 | 4.427 | 293 | 11 | 7,08% | 4.588 | 96,49% | -161 | 18 | 25 |
| 22 | Area Jakarta Fatmawati | 3.130 | 3.386 | 3.397 | 267 | 11 | 8,52% | 3.541 | 95,92% | -144 | 21 | 29 |
| 23 | Area Jakarta Pondok Indah | 2.588 | 2.861 | 2.868 | 280 | 7 | 10,83% | 3.004 | 95,49% | -135 | 19 | 36 |
| 24 | Area Jakarta Saharjo | 1.774 | 1.898 | 1.901 | 127 | 3 | 7,16% | 2.022 | 94,00% | -121 | 40 | 42 |
| 25 | Area Tangerang Selatan | 2.845 | 3.015 | 3.026 | 181 | 11 | 6,36% | 3.179 | 95,20% | -153 | 28 | 39 |
| 26 | Area Bandung Kota | 4.040 | 4.488 | 4.507 | 468 | 20 | 11,57% | 4.544 | 99,20% | -37 | 4 | 11 |
| 27 | Area Bandung Raya | 3.720 | 3.991 | 4.014 | 294 | 23 | 7,91% | 4.127 | 97,25% | -113 | 16 | 20 |
| 28 | Area Cirebon | 2.765 | 2.969 | 2.975 | 210 | 6 | 7,60% | 3.130 | 95,05% | -155 | 24 | 40 |
| 29 | Area Purwokerto | 1.391 | 1.489 | 1.492 | 101 | 3 | 7,29% | 1.564 | 95,43% | -72 | 43 | 37 |
| 30 | Area Semarang Kota | 2.188 | 2.335 | 2.341 | 153 | 6 | 7,00% | 2.426 | 96,50% | -85 | 35 | 24 |
| 31 | Area Pekalongan | 1.372 | 1.466 | 1.465 | 93 | -1 | 6,78% | 1.561 | 93,84% | -96 | 45 | 43 |
| 32 | Area Solo | 1.987 | 2.095 | 2.096 | 109 | 1 | 5,48% | 2.199 | 95,32% | -103 | 42 | 38 |
| 33 | Area Yogyakarta | 1.922 | 2.056 | 2.066 | 144 | 10 | 7,50% | 2.149 | 96,11% | -84 | 36 | 28 |
| 34 | Area Denpasar | 4.931 | 5.275 | 5.297 | 367 | 22 | 7,44% | 5.268 | 100,55% | 29 | 11 | 4 |
| 35 | Area Jember | 1.963 | 2.046 | 2.060 | 97 | 14 | 4,95% | 2.214 | 93,06% | -154 | 44 | 44 |
| 36 | Area Kediri | 2.053 | 2.175 | 2.184 | 131 | 8 | 6,37% | 2.279 | 95,80% | -96 | 39 | 31 |
| 37 | Area Malang | 2.417 | 2.582 | 2.587 | 170 | 5 | 7,03% | 2.707 | 95,54% | -121 | 32 | 35 |
| 38 | Area Surabaya Kota | 3.249 | 3.432 | 3.441 | 192 | 9 | 5,92% | 3.570 | 96,38% | -129 | 27 | 26 |
| 39 | Area Surabaya Raya | 2.461 | 2.618 | 2.633 | 173 | 15 | 7,02% | 2.732 | 96,37% | -99 | 31 | 27 |
| 40 | Area Balikpapan | 2.662 | 2.760 | 2.776 | 115 | 17 | 4,30% | 2.992 | 92,78% | -216 | 41 | 45 |
| 41 | Area Banjarmasin | 3.058 | 3.240 | 3.252 | 194 | 12 | 6,33% | 3.399 | 95,65% | -148 | 26 | 33 |
| 42 | Area Pontianak | 3.337 | 3.554 | 3.567 | 230 | 13 | 6,90% | 3.613 | 98,73% | -46 | 22 | 13 |
| 43 | Area Makassar | 5.254 | 6.022 | 6.064 | 810 | 42 | 15,41% | 5.999 | 101,08% | 65 | 1 | 3 |
| 44 | Area Manado | 3.431 | 3.817 | 3.845 | 414 | 27 | 12,06% | 3.868 | 99,41% | -23 | 6 | 10 |
| 45 | Area Palu | 4.503 | 4.989 | 5.012 | 509 | 23 | 11,29% | 5.019 | 99,87% | -7 | 2 | 6 |

KINERJA CFG - MITRAGUNA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank | Rank |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|------|---------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | YtD | %Target |
| 1 | Area Banda Aceh | 3.179 | 3.473 | 3.491 | 312 | 18 | 9,80% | 3.558 | 98,12% | -67 | 6 | 13 |
| 2 | Area Lhokseumawe | 3.065 | 3.277 | 3.289 | 225 | 12 | 7,33% | 3.443 | 95,55% | -153 | 12 | 25 |
| 3 | Area Meulaboh | 2.526 | 2.835 | 2.853 | 327 | 18 | 12,94% | 2.794 | 102,13% | 59 | 3 | 6 |
| 4 | Area Batam | 1.212 | 1.326 | 1.329 | 118 | 3 | 9,71% | 1.379 | 96,40% | -50 | 22 | 22 |
| 5 | Area Medan Kota | 1.384 | 1.560 | 1.570 | 186 | 10 | 13,46% | 1.572 | 99,89% | -2 | 14 | 9 |
| 6 | Area Medan Raya | 1.475 | 1.598 | 1.604 | 130 | 7 | 8,80% | 1.634 | 98,22% | -29 | 21 | 12 |
| 7 | Area Pekanbaru | 2.498 | 2.730 | 2.736 | 239 | 6 | 9,55% | 2.835 | 96,52% | -99 | 10 | 20 |
| 8 | Area Pematangsiantar | 1.324 | 1.431 | 1.437 | 113 | 6 | 8,53% | 1.489 | 96,47% | -53 | 26 | 21 |
| 9 | Area Bandar Lampung | 1.178 | 1.286 | 1.291 | 113 | 5 | 9,60% | 1.417 | 91,13% | -126 | 25 | 33 |
| 10 | Area Bengkulu | 1.452 | 1.698 | 1.716 | 264 | 18 | 18,19% | 1.634 | 105,04% | 82 | 9 | 2 |
| 11 | Area Jambi | 1.779 | 1.922 | 1.928 | 148 | 5 | 8,34% | 1.921 | 100,34% | 6 | 17 | 8 |
| 12 | Area Padang | 1.730 | 1.847 | 1.846 | 116 | -1 | 6,68% | 1.905 | 96,90% | -59 | 23 | 17 |
| 13 | Area Palembang | 2.161 | 2.372 | 2.387 | 226 | 15 | 10,47% | 2.450 | 97,45% | -63 | 11 | 14 |
| 14 | Area Banten | 1.324 | 1.486 | 1.490 | 166 | 4 | 12,51% | 1.533 | 97,20% | -43 | 16 | 16 |
| 15 | Area Bekasi | 456 | 529 | 536 | 81 | 7 | 17,68% | 612 | 87,67% | -75 | 34 | 38 |
| 16 | Area Jakarta Kebon Jeri | 1.087 | 1.203 | 1.201 | 114 | -3 | 10,50% | 1.255 | 95,65% | -55 | 24 | 24 |
| 17 | Area Jakarta Kelapa Gading | 795 | 894 | 903 | 108 | 9 | 13,54% | 927 | 97,38% | -24 | 27 | 15 |
| 18 | Area Jakarta Rawamangun | 564 | 607 | 613 | 49 | 7 | 8,74% | 719 | 85,29% | -106 | 42 | 40 |
| 19 | Area Jakarta Thamrin | 1.711 | 1.965 | 1.981 | 270 | 16 | 15,78% | 1.928 | 102,75% | 53 | 8 | 4 |
| 20 | Area Bogor | 482 | 538 | 541 | 59 | 4 | 12,25% | 628 | 86,21% | -87 | 41 | 39 |
| 21 | Area Depok | 292 | 366 | 372 | 80 | 5 | 27,42% | 411 | 90,34% | -40 | 35 | 36 |
| 22 | Area Jakarta Fatmawati | 672 | 763 | 770 | 98 | 7 | 14,51% | 915 | 84,14% | -145 | 31 | 43 |
| 23 | Area Jakarta Pondok Indah | 383 | 452 | 458 | 75 | 5 | 19,53% | 537 | 85,25% | -79 | 37 | 41 |
| 24 | Area Jakarta Saharjo | 266 | 288 | 291 | 24 | 3 | 9,06% | 362 | 80,26% | -71 | 44 | 45 |
| 25 | Area Tangerang Selatan | 286 | 308 | 309 | 23 | 1 | 8,19% | 365 | 84,66% | -56 | 45 | 42 |
| 26 | Area Bandung Kota | 1.235 | 1.366 | 1.372 | 137 | 6 | 11,09% | 1.475 | 92,97% | -104 | 20 | 31 |
| 27 | Area Bandung Raya | 1.214 | 1.375 | 1.389 | 175 | 14 | 14,42% | 1.438 | 96,59% | -49 | 15 | 18 |
| 28 | Area Cirebon | 1.554 | 1.694 | 1.699 | 145 | 5 | 9,34% | 1.822 | 93,26% | -123 | 18 | 30 |
| 29 | Area Purwokerto | 750 | 814 | 815 | 65 | 1 | 8,69% | 855 | 95,39% | -39 | 39 | 28 |
| 30 | Area Semarang Kota | 1.035 | 1.129 | 1.135 | 100 | 7 | 9,71% | 1.179 | 96,31% | -43 | 29 | 23 |
| 31 | Area Pekalongan | 570 | 616 | 616 | 46 | -0 | 8,09% | 684 | 90,02% | -68 | 43 | 37 |
| 32 | Area Solo | 763 | 825 | 833 | 70 | 7 | 9,19% | 891 | 93,49% | -58 | 38 | 29 |
| 33 | Area Yogyakarta | 918 | 1.011 | 1.019 | 101 | 8 | 11,02% | 1.055 | 96,54% | -37 | 28 | 19 |
| 34 | Area Denpasar | 2.026 | 2.320 | 2.345 | 319 | 24 | 15,75% | 2.211 | 106,05% | 134 | 5 | 1 |
| 35 | Area Jember | 865 | 937 | 949 | 84 | 11 | 9,69% | 1.021 | 92,89% | -73 | 32 | 32 |
| 36 | Area Kediri | 927 | 1.002 | 1.010 | 83 | 8 | 8,97% | 1.058 | 95,49% | -48 | 33 | 27 |
| 37 | Area Malang | 492 | 550 | 552 | 60 | 2 | 12,22% | 659 | 83,75% | -107 | 40 | 44 |
| 38 | Area Surabaya Kota | 989 | 1.054 | 1.066 | 77 | 11 | 7,77% | 1.171 | 91,03% | -105 | 36 | 34 |
| 39 | Area Surabaya Raya | 1.055 | 1.176 | 1.193 | 138 | 17 | 13,05% | 1.211 | 98,54% | -18 | 19 | 10 |
| 40 | Area Balikpapan | 1.543 | 1.633 | 1.643 | 99 | 10 | 6,45% | 1.813 | 90,63% | -170 | 30 | 35 |
| 41 | Area Banjarmasin | 1.547 | 1.726 | 1.743 | 196 | 17 | 12,67% | 1.825 | 95,50% | -82 | 13 | 26 |
| 42 | Area Pontianak | 1.598 | 1.874 | 1.891 | 293 | 17 | 18,37% | 1.822 | 103,76% | 69 | 7 | 3 |
| 43 | Area Makassar | 2.899 | 3.476 | 3.511 | 612 | 36 | 21,12% | 3.430 | 102,37% | 81 | 1 | 5 |
| 44 | Area Manado | 2.452 | 2.751 | 2.775 | 323 | 24 | 13,17% | 2.822 | 98,35% | -46 | 4 | 11 |
| 45 | Area Palu | 2.274 | 2.586 | 2.607 | 333 | 21 | 14,65% | 2.575 | 101,24% | 32 | 2 | 7 |

KINERJA CFG - PENSIUN 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|-------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|-----|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 591 | 632 | 629 | 38 | -3 | 6,42% | 663 | 94,84% | -34 | 6 | 31 |
| 2 | Area Lhokseumawe | 816 | 856 | 856 | 40 | -0 | 4,89% | 887 | 96,56% | -31 | 5 | 22 |
| 3 | Area Meulaboh | 525 | 606 | 609 | 84 | 4 | 16,00% | 584 | 104,35% | 25 | 2 | 4 |
| 4 | Area Batam | 95 | 99 | 98 | 3 | -1 | 3,34% | 112 | 87,58% | -14 | 32 | 41 |
| 5 | Area Medan Kota | 184 | 194 | 195 | 11 | 2 | 6,14% | 203 | 96,12% | -8 | 20 | 25 |
| 6 | Area Medan Raya | 245 | 267 | 267 | 22 | 0 | 8,78% | 261 | 102,03% | 5 | 12 | 6 |
| 7 | Area Pekanbaru | 550 | 561 | 559 | 9 | -2 | 1,70% | 584 | 95,70% | -25 | 21 | 29 |
| 8 | Area Pematangsiantar | 471 | 480 | 479 | 8 | -0 | 1,75% | 488 | 98,24% | -9 | 23 | 17 |
| 9 | Area Bandar Lampung | 200 | 211 | 212 | 11 | 1 | 5,73% | 225 | 94,24% | -13 | 19 | 34 |
| 10 | Area Bengkulu | 383 | 396 | 397 | 14 | 1 | 3,66% | 412 | 96,33% | -15 | 16 | 23 |
| 11 | Area Jambi | 352 | 367 | 368 | 16 | 1 | 4,69% | 377 | 97,65% | -9 | 15 | 19 |
| 12 | Area Padang | 646 | 658 | 659 | 12 | 0 | 1,91% | 673 | 97,89% | -14 | 18 | 18 |
| 13 | Area Palembang | 326 | 346 | 348 | 22 | 3 | 6,76% | 350 | 99,52% | -2 | 11 | 13 |
| 14 | Area Banten | 167 | 169 | 170 | 3 | 1 | 1,55% | 177 | 96,01% | -7 | 36 | 26 |
| 15 | Area Bekasi | 75 | 72 | 72 | -4 | -0 | -4,76% | 82 | 87,26% | -10 | 41 | 42 |
| 16 | Area Jakarta Kebon Jeru | 42 | 44 | 44 | 3 | 0 | 6,39% | 47 | 93,30% | -3 | 35 | 38 |
| 17 | Area Jakarta Kelapa Gac | 49 | 52 | 53 | 3 | 1 | 6,48% | 54 | 96,84% | -2 | 31 | 21 |
| 18 | Area Jakarta Rawamanç | 52 | 60 | 61 | 9 | 1 | 17,53% | 58 | 104,86% | 3 | 22 | 3 |
| 19 | Area Jakarta Thamrin | 54 | 61 | 61 | 7 | 0 | 12,37% | 61 | 100,27% | 0 | 27 | 11 |
| 20 | Area Bogor | 166 | 182 | 183 | 18 | 1 | 10,62% | 181 | 101,26% | 2 | 13 | 8 |
| 21 | Area Depok | 43 | 45 | 46 | 3 | 1 | 7,10% | 46 | 98,86% | -1 | 33 | 14 |
| 22 | Area Jakarta Fatmawati | 21 | 27 | 27 | 5 | -0 | 25,33% | 24 | 111,51% | 3 | 28 | 1 |
| 23 | Area Jakarta Pondok Ind | 15 | 18 | 18 | 3 | -0 | 17,57% | 18 | 101,41% | 0 | 34 | 7 |
| 24 | Area Jakarta Saharjo | 60 | 67 | 67 | 7 | 1 | 12,13% | 72 | 93,86% | -4 | 26 | 35 |
| 25 | Area Tangerang Selatan | 23 | 24 | 24 | 1 | 0 | 4,24% | 30 | 82,63% | -5 | 38 | 45 |
| 26 | Area Bandung Kota | 186 | 196 | 198 | 13 | 2 | 6,96% | 208 | 95,55% | -9 | 17 | 30 |
| 27 | Area Bandung Raya | 284 | 314 | 314 | 30 | 0 | 10,53% | 313 | 100,30% | 1 | 8 | 10 |
| 28 | Area Cirebon | 312 | 329 | 330 | 18 | 1 | 5,63% | 343 | 96,24% | -13 | 14 | 24 |
| 29 | Area Purwokerto | 189 | 216 | 217 | 28 | 1 | 14,66% | 200 | 108,33% | 17 | 9 | 2 |
| 30 | Area Semarang Kota | 99 | 97 | 97 | -2 | 0 | -2,38% | 114 | 84,65% | -18 | 40 | 44 |
| 31 | Area Pekalongan | 147 | 155 | 155 | 8 | -0 | 5,17% | 159 | 97,19% | -4 | 25 | 20 |
| 32 | Area Solo | 86 | 90 | 90 | 4 | -0 | 4,83% | 99 | 90,51% | -9 | 29 | 40 |
| 33 | Area Yogyakarta | 146 | 153 | 154 | 8 | 0 | 5,41% | 160 | 95,85% | -7 | 24 | 28 |
| 34 | Area Denpasar | 1.757 | 1.846 | 1.845 | 88 | -1 | 5,01% | 1.831 | 100,74% | 14 | 1 | 9 |
| 35 | Area Jember | 460 | 461 | 461 | 0 | -0 | 0,11% | 481 | 95,85% | -20 | 39 | 27 |
| 36 | Area Kediri | 614 | 640 | 640 | 26 | 0 | 4,21% | 639 | 100,14% | 1 | 10 | 12 |
| 37 | Area Malang | 265 | 267 | 267 | 2 | -0 | 0,94% | 285 | 93,61% | -18 | 37 | 36 |
| 38 | Area Surabaya Kota | 165 | 160 | 159 | -6 | -0 | -3,65% | 185 | 86,29% | -25 | 43 | 43 |
| 39 | Area Surabaya Raya | 427 | 411 | 409 | -18 | -2 | -4,21% | 446 | 91,68% | -37 | 45 | 39 |
| 40 | Area Balikpapan | 406 | 411 | 409 | 3 | -1 | 0,82% | 438 | 93,56% | -28 | 30 | 37 |
| 41 | Area Banjarmasin | 607 | 605 | 603 | -4 | -2 | -0,65% | 639 | 94,30% | -36 | 42 | 33 |
| 42 | Area Pontianak | 690 | 679 | 677 | -13 | -2 | -1,82% | 716 | 94,58% | -39 | 44 | 32 |
| 43 | Area Makassar | 1.048 | 1.105 | 1.106 | 57 | 0 | 5,45% | 1.121 | 98,62% | -15 | 4 | 15 |
| 44 | Area Manado | 674 | 748 | 752 | 77 | 3 | 11,49% | 732 | 102,67% | 20 | 3 | 5 |
| 45 | Area Palu | 1.335 | 1.379 | 1.372 | 38 | -7 | 2,83% | 1.397 | 98,27% | -24 | 7 | 16 |

KINERJA CFG - GRIYA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 722 | 766 | 767 | 45 | 1 | 6,26% | 772 | 99,43% | -4 | 19 | 14 |
| 2 | Area Lhokseumawe | 235 | 255 | 256 | 22 | 1 | 9,16% | 280 | 91,57% | -24 | 28 | 43 |
| 3 | Area Meulaboh | 146 | 158 | 158 | 12 | -0 | 7,89% | 170 | 92,82% | -12 | 30 | 41 |
| 4 | Area Batam | 392 | 436 | 435 | 43 | -1 | 10,94% | 411 | 105,88% | 24 | 20 | 1 |
| 5 | Area Medan Kota | 312 | 314 | 313 | 1 | -1 | 0,30% | 333 | 93,95% | -20 | 35 | 36 |
| 6 | Area Medan Raya | 237 | 235 | 233 | -4 | -2 | -1,50% | 254 | 91,77% | -21 | 37 | 42 |
| 7 | Area Pekanbaru | 596 | 606 | 602 | 6 | -4 | 0,95% | 633 | 95,03% | -31 | 33 | 33 |
| 8 | Area Pematangsiantar | 417 | 393 | 393 | -25 | -1 | -5,91% | 433 | 90,67% | -40 | 42 | 44 |
| 9 | Area Bandar Lampung | 1.159 | 1.134 | 1.135 | -24 | 1 | -2,03% | 1.158 | 98,05% | -23 | 41 | 22 |
| 10 | Area Bengkulu | 450 | 439 | 438 | -13 | -1 | -2,82% | 471 | 93,00% | -33 | 39 | 40 |
| 11 | Area Jambi | 564 | 553 | 551 | -13 | -2 | -2,31% | 585 | 94,26% | -34 | 40 | 35 |
| 12 | Area Padang | 702 | 719 | 724 | 22 | 4 | 3,11% | 737 | 98,21% | -13 | 27 | 20 |
| 13 | Area Palembang | 1.805 | 1.928 | 1.935 | 130 | 7 | 7,19% | 1.935 | 99,99% | -0 | 10 | 11 |
| 14 | Area Banten | 2.325 | 2.557 | 2.565 | 240 | 8 | 10,34% | 2.512 | 102,11% | 53 | 3 | 4 |
| 15 | Area Bekasi | 3.620 | 3.887 | 3.895 | 275 | 8 | 7,61% | 3.816 | 102,06% | 79 | 2 | 5 |
| 16 | Area Jakarta Kebon Jeruk | 1.820 | 2.034 | 2.044 | 225 | 10 | 12,34% | 1.972 | 103,67% | 72 | 5 | 3 |
| 17 | Area Jakarta Kelapa Gading | 1.988 | 2.145 | 2.148 | 160 | 3 | 8,05% | 2.118 | 101,43% | 30 | 8 | 7 |
| 18 | Area Jakarta Rawamangun | 2.552 | 2.669 | 2.680 | 129 | 11 | 5,05% | 2.723 | 98,42% | -43 | 11 | 18 |
| 19 | Area Jakarta Thamrin | 1.804 | 1.836 | 1.840 | 36 | 4 | 2,02% | 1.973 | 93,26% | -133 | 24 | 38 |
| 20 | Area Bogor | 2.998 | 3.231 | 3.232 | 234 | 1 | 7,79% | 3.328 | 97,11% | -96 | 4 | 28 |
| 21 | Area Depok | 3.661 | 3.834 | 3.835 | 174 | 1 | 4,75% | 3.949 | 97,12% | -114 | 6 | 27 |
| 22 | Area Jakarta Fatmawati | 2.374 | 2.502 | 2.506 | 132 | 4 | 5,55% | 2.499 | 100,28% | 7 | 9 | 10 |
| 23 | Area Jakarta Pondok Indah | 2.034 | 2.206 | 2.203 | 169 | -2 | 8,32% | 2.245 | 98,14% | -42 | 7 | 21 |
| 24 | Area Jakarta Saharjo | 1.377 | 1.464 | 1.462 | 85 | -2 | 6,21% | 1.488 | 98,26% | -26 | 16 | 19 |
| 25 | Area Tangerang Selatan | 2.471 | 2.586 | 2.595 | 125 | 9 | 5,04% | 2.669 | 97,23% | -74 | 12 | 26 |
| 26 | Area Bandung Kota | 2.459 | 2.756 | 2.769 | 310 | 13 | 12,62% | 2.655 | 104,31% | 114 | 1 | 2 |
| 27 | Area Bandung Raya | 2.072 | 2.125 | 2.134 | 62 | 9 | 3,01% | 2.212 | 96,49% | -78 | 17 | 29 |
| 28 | Area Cirebon | 808 | 842 | 841 | 33 | -1 | 4,03% | 863 | 97,41% | -22 | 26 | 25 |
| 29 | Area Purwokerto | 411 | 414 | 415 | 4 | 1 | 1,05% | 446 | 93,11% | -31 | 34 | 39 |
| 30 | Area Semarang Kota | 966 | 1.004 | 1.003 | 37 | -1 | 3,87% | 1.014 | 98,93% | -11 | 23 | 17 |
| 31 | Area Pekalongan | 508 | 546 | 546 | 37 | -0 | 7,37% | 547 | 99,85% | -1 | 21 | 12 |
| 32 | Area Solo | 1.080 | 1.120 | 1.113 | 33 | -6 | 3,08% | 1.123 | 99,14% | -10 | 25 | 16 |
| 33 | Area Yogyakarta | 779 | 793 | 796 | 17 | 2 | 2,16% | 825 | 96,45% | -29 | 29 | 30 |
| 34 | Area Denpasar | 1.062 | 1.000 | 997 | -66 | -3 | -6,19% | 1.101 | 90,52% | -104 | 45 | 45 |
| 35 | Area Jember | 585 | 584 | 585 | 0 | 1 | 0,04% | 619 | 94,57% | -34 | 36 | 34 |
| 36 | Area Kediri | 429 | 439 | 439 | 10 | 0 | 2,39% | 460 | 95,40% | -21 | 32 | 32 |
| 37 | Area Malang | 1.556 | 1.608 | 1.611 | 55 | 3 | 3,56% | 1.616 | 99,69% | -5 | 18 | 13 |
| 38 | Area Surabaya Kota | 1.967 | 2.059 | 2.056 | 89 | -3 | 4,51% | 2.048 | 100,37% | 8 | 15 | 9 |
| 39 | Area Surabaya Raya | 852 | 887 | 889 | 37 | 2 | 4,39% | 908 | 97,87% | -19 | 22 | 23 |
| 40 | Area Balikpapan | 580 | 561 | 569 | -11 | 8 | -1,98% | 564 | 100,80% | 5 | 38 | 8 |
| 41 | Area Banjarmasin | 706 | 648 | 644 | -62 | -4 | -8,83% | 689 | 93,36% | -46 | 44 | 37 |
| 42 | Area Pontianak | 1.013 | 956 | 954 | -59 | -2 | -5,82% | 1.000 | 95,44% | -46 | 43 | 31 |
| 43 | Area Makassar | 1.155 | 1.242 | 1.245 | 90 | 3 | 7,79% | 1.255 | 99,23% | -10 | 14 | 15 |
| 44 | Area Manado | 282 | 293 | 293 | 11 | -0 | 4,04% | 288 | 101,88% | 5 | 31 | 6 |
| 45 | Area Palu | 804 | 895 | 901 | 98 | 6 | 12,16% | 922 | 97,72% | -21 | 13 | 24 |

KINERJA CFG - OTO 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank | Rank |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|-----|------|----------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | YtD | % Target |
| 1 | Area Banda Aceh | 87 | 104 | 104 | 16 | -1 | 18,85% | 120 | 86,28% | -16 | 30 | 33 |
| 2 | Area Lhokseumawe | 121 | 158 | 157 | 36 | -1 | 30,01% | 159 | 98,76% | -2 | 12 | 13 |
| 3 | Area Meulaboh | 85 | 131 | 132 | 48 | 1 | 56,16% | 111 | 119,71% | 22 | 5 | 3 |
| 4 | Area Batam | 71 | 83 | 83 | 12 | -0 | 16,88% | 90 | 92,42% | -7 | 35 | 23 |
| 5 | Area Medan Kota | 65 | 72 | 70 | 5 | -2 | 7,72% | 86 | 81,45% | -16 | 41 | 38 |
| 6 | Area Medan Raya | 34 | 49 | 50 | 16 | 1 | 45,60% | 52 | 95,89% | -2 | 31 | 17 |
| 7 | Area Pekanbaru | 243 | 296 | 297 | 54 | 1 | 22,44% | 280 | 106,09% | 17 | 2 | 7 |
| 8 | Area Pematangsiantar | 44 | 78 | 81 | 36 | 2 | 82,44% | 63 | 128,50% | 18 | 11 | 2 |
| 9 | Area Bandar Lampung | 92 | 126 | 127 | 35 | 1 | 38,09% | 134 | 94,56% | -7 | 15 | 19 |
| 10 | Area Bengkulu | 47 | 76 | 75 | 28 | -1 | 59,43% | 56 | 133,79% | 19 | 20 | 1 |
| 11 | Area Jambi | 64 | 90 | 91 | 27 | 1 | 42,50% | 92 | 98,59% | -1 | 22 | 14 |
| 12 | Area Padang | 72 | 88 | 88 | 17 | -0 | 23,19% | 103 | 85,45% | -15 | 29 | 34 |
| 13 | Area Palembang | 112 | 146 | 148 | 35 | 2 | 31,44% | 169 | 87,61% | -21 | 14 | 30 |
| 14 | Area Banten | 174 | 206 | 210 | 37 | 5 | 21,08% | 224 | 93,86% | -14 | 10 | 21 |
| 15 | Area Bekasi | 111 | 132 | 137 | 26 | 5 | 23,41% | 152 | 89,87% | -15 | 24 | 27 |
| 16 | Area Jakarta Kebon Jeruk | 173 | 213 | 215 | 43 | 2 | 24,77% | 217 | 99,23% | -2 | 6 | 12 |
| 17 | Area Jakarta Kelapa Gading | 54 | 63 | 63 | 8 | -0 | 15,50% | 82 | 76,42% | -19 | 38 | 41 |
| 18 | Area Jakarta Rawamangun | 79 | 106 | 107 | 28 | 1 | 35,09% | 118 | 90,91% | -11 | 21 | 25 |
| 19 | Area Jakarta Thamrin | 107 | 142 | 144 | 38 | 3 | 35,39% | 151 | 95,68% | -7 | 9 | 18 |
| 20 | Area Bogor | 199 | 237 | 241 | 41 | 4 | 20,79% | 241 | 99,84% | -0 | 7 | 11 |
| 21 | Area Depok | 139 | 170 | 175 | 36 | 4 | 25,80% | 182 | 96,16% | -7 | 13 | 16 |
| 22 | Area Jakarta Fatmawati | 63 | 94 | 95 | 32 | 1 | 51,50% | 104 | 91,27% | -9 | 18 | 24 |
| 23 | Area Jakarta Pondok Indah | 156 | 185 | 189 | 34 | 4 | 21,53% | 204 | 92,75% | -15 | 16 | 22 |
| 24 | Area Jakarta Saharjo | 71 | 80 | 81 | 10 | 1 | 14,18% | 100 | 80,48% | -20 | 37 | 39 |
| 25 | Area Tangerang Selatan | 65 | 95 | 97 | 32 | 1 | 49,37% | 114 | 84,67% | -18 | 19 | 36 |
| 26 | Area Bandung Kota | 160 | 169 | 168 | 7 | -1 | 4,65% | 206 | 81,57% | -38 | 40 | 37 |
| 27 | Area Bandung Raya | 150 | 177 | 177 | 27 | 0 | 17,77% | 164 | 107,53% | 12 | 23 | 4 |
| 28 | Area Cirebon | 91 | 105 | 106 | 15 | 1 | 16,22% | 102 | 103,15% | 3 | 33 | 10 |
| 29 | Area Purwokerto | 41 | 45 | 45 | 4 | -0 | 10,29% | 63 | 71,24% | -18 | 42 | 42 |
| 30 | Area Semarang Kota | 88 | 106 | 106 | 18 | 0 | 20,05% | 119 | 89,13% | -13 | 28 | 28 |
| 31 | Area Pekalongan | 147 | 149 | 149 | 2 | -1 | 1,21% | 171 | 86,81% | -23 | 44 | 32 |
| 32 | Area Solo | 59 | 60 | 61 | 1 | 0 | 2,36% | 86 | 70,07% | -26 | 45 | 44 |
| 33 | Area Yogyakarta | 79 | 98 | 98 | 18 | -0 | 23,06% | 109 | 89,89% | -11 | 27 | 26 |
| 34 | Area Denpasar | 86 | 109 | 111 | 25 | 2 | 29,45% | 125 | 89,01% | -14 | 25 | 29 |
| 35 | Area Jember | 53 | 64 | 66 | 13 | 2 | 23,77% | 93 | 70,53% | -27 | 34 | 43 |
| 36 | Area Kediri | 83 | 95 | 95 | 12 | -0 | 13,91% | 122 | 77,25% | -28 | 36 | 40 |
| 37 | Area Malang | 104 | 156 | 156 | 52 | 0 | 49,84% | 147 | 106,57% | 10 | 3 | 6 |
| 38 | Area Surabaya Kota | 128 | 160 | 160 | 33 | 1 | 25,81% | 167 | 96,18% | -6 | 17 | 15 |
| 39 | Area Surabaya Raya | 127 | 144 | 142 | 16 | -1 | 12,22% | 167 | 85,05% | -25 | 32 | 35 |
| 40 | Area Balikpapan | 132 | 155 | 155 | 23 | -0 | 17,61% | 178 | 87,34% | -23 | 26 | 31 |
| 41 | Area Banjarmasin | 199 | 261 | 262 | 64 | 2 | 32,14% | 246 | 106,74% | 17 | 1 | 5 |
| 42 | Area Pontianak | 36 | 44 | 44 | 8 | 0 | 23,16% | 74 | 59,70% | -30 | 39 | 45 |
| 43 | Area Makassar | 152 | 199 | 202 | 50 | 3 | 33,30% | 193 | 104,64% | 9 | 4 | 9 |
| 44 | Area Manado | 23 | 24 | 25 | 2 | 1 | 8,24% | 26 | 94,19% | -2 | 43 | 20 |
| 45 | Area Palu | 91 | 128 | 131 | 40 | 2 | 44,00% | 124 | 105,15% | 6 | 8 | 8 |

KINERJA PWG - AREA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|-------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 233 | 419 | 451 | 218 | 32 | 93,38% | 492 | 91,57% | -41 | 12 | 26 |
| 2 | Area Lhokseumawe | 317 | 623 | 669 | 352 | 46 | 111,08% | 629 | 106,41% | 40 | 3 | 3 |
| 3 | Area Meulaboh | 191 | 350 | 371 | 180 | 21 | 94,15% | 369 | 100,58% | 2 | 17 | 11 |
| 4 | Area Batam | 193 | 312 | 323 | 130 | 11 | 67,17% | 344 | 93,80% | -21 | 34 | 21 |
| 5 | Area Medan Kota | 252 | 412 | 433 | 180 | 20 | 71,46% | 431 | 100,32% | 1 | 16 | 12 |
| 6 | Area Medan Raya | 201 | 337 | 354 | 153 | 17 | 76,14% | 353 | 100,25% | 1 | 26 | 13 |
| 7 | Area Pekanbaru | 256 | 508 | 535 | 279 | 27 | 109,24% | 564 | 94,98% | -28 | 8 | 18 |
| 8 | Area Pematangsiantar | 259 | 406 | 425 | 166 | 18 | 64,07% | 414 | 102,47% | 10 | 22 | 6 |
| 9 | Area Bandar Lampung | 257 | 421 | 449 | 192 | 29 | 74,85% | 485 | 92,73% | -35 | 15 | 23 |
| 10 | Area Bengkulu | 148 | 257 | 273 | 125 | 15 | 84,11% | 295 | 92,43% | -22 | 37 | 24 |
| 11 | Area Jambi | 214 | 334 | 360 | 146 | 26 | 68,08% | 381 | 94,47% | -21 | 30 | 19 |
| 12 | Area Padang | 305 | 453 | 480 | 174 | 27 | 57,05% | 505 | 94,99% | -25 | 20 | 17 |
| 13 | Area Palembang | 259 | 389 | 431 | 171 | 41 | 66,10% | 487 | 88,37% | -57 | 21 | 29 |
| 14 | Area Banten | 231 | 419 | 454 | 223 | 35 | 96,35% | 462 | 98,31% | -8 | 11 | 14 |
| 15 | Area Bekasi | 237 | 373 | 398 | 161 | 25 | 67,79% | 450 | 88,35% | -52 | 23 | 30 |
| 16 | Area Jakarta Kebon Jeru | 224 | 313 | 332 | 109 | 19 | 48,71% | 409 | 81,28% | -77 | 40 | 41 |
| 17 | Area Jakarta Kelapa Gac | 185 | 275 | 296 | 111 | 21 | 59,73% | 359 | 82,51% | -63 | 39 | 38 |
| 18 | Area Jakarta Rawamang | 198 | 303 | 325 | 127 | 22 | 64,43% | 419 | 77,47% | -94 | 36 | 44 |
| 19 | Area Jakarta Thamrin | 217 | 323 | 346 | 129 | 23 | 59,45% | 437 | 79,13% | -91 | 35 | 42 |
| 20 | Area Bogor | 168 | 285 | 304 | 136 | 19 | 81,26% | 367 | 82,96% | -62 | 32 | 37 |
| 21 | Area Depok | 198 | 321 | 347 | 150 | 26 | 75,65% | 379 | 91,63% | -32 | 29 | 25 |
| 22 | Area Jakarta Fatmawati | 144 | 226 | 247 | 103 | 21 | 71,51% | 294 | 83,91% | -47 | 41 | 36 |
| 23 | Area Jakarta Pondok Ind | 145 | 218 | 230 | 86 | 12 | 59,44% | 307 | 75,00% | -77 | 44 | 45 |
| 24 | Area Jakarta Saharjo | 134 | 207 | 217 | 83 | 10 | 61,91% | 278 | 77,78% | -62 | 45 | 43 |
| 25 | Area Tangerang Selatan | 136 | 213 | 230 | 94 | 18 | 69,51% | 272 | 84,79% | -41 | 42 | 35 |
| 26 | Area Bandung Kota | 461 | 772 | 819 | 358 | 47 | 77,79% | 771 | 106,30% | 49 | 2 | 4 |
| 27 | Area Bandung Raya | 408 | 633 | 667 | 259 | 34 | 63,45% | 714 | 93,46% | -47 | 9 | 22 |
| 28 | Area Cirebon | 463 | 700 | 743 | 281 | 43 | 60,69% | 733 | 101,46% | 11 | 7 | 10 |
| 29 | Area Purwokerto | 116 | 196 | 211 | 94 | 14 | 81,12% | 239 | 87,94% | -29 | 43 | 31 |
| 30 | Area Semarang Kota | 276 | 430 | 450 | 175 | 20 | 63,34% | 516 | 87,27% | -66 | 19 | 32 |
| 31 | Area Pekalongan | 154 | 272 | 285 | 131 | 13 | 85,05% | 279 | 101,87% | 5 | 33 | 8 |
| 32 | Area Solo | 180 | 277 | 294 | 114 | 18 | 63,37% | 361 | 81,45% | -67 | 38 | 40 |
| 33 | Area Yogyakarta | 252 | 407 | 430 | 179 | 23 | 70,88% | 504 | 85,49% | -73 | 18 | 33 |
| 34 | Area Denpasar | 712 | 996 | 1.055 | 343 | 59 | 48,11% | 1.037 | 101,74% | 18 | 4 | 9 |
| 35 | Area Jember | 189 | 320 | 346 | 156 | 26 | 82,65% | 368 | 94,06% | -22 | 24 | 20 |
| 36 | Area Kediri | 176 | 302 | 326 | 150 | 24 | 85,59% | 366 | 89,14% | -40 | 27 | 27 |
| 37 | Area Malang | 238 | 364 | 388 | 150 | 25 | 62,90% | 438 | 88,64% | -50 | 28 | 28 |
| 38 | Area Surabaya Kota | 361 | 583 | 618 | 257 | 35 | 71,11% | 635 | 97,40% | -16 | 10 | 15 |
| 39 | Area Surabaya Raya | 443 | 624 | 659 | 216 | 35 | 48,72% | 691 | 95,37% | -32 | 13 | 16 |
| 40 | Area Balikpapan | 493 | 748 | 783 | 290 | 35 | 58,83% | 765 | 102,37% | 18 | 6 | 7 |
| 41 | Area Banjarmasin | 370 | 503 | 524 | 155 | 21 | 41,84% | 642 | 81,59% | -118 | 25 | 39 |
| 42 | Area Pontianak | 280 | 390 | 420 | 140 | 30 | 50,02% | 492 | 85,37% | -72 | 31 | 34 |
| 43 | Area Makassar | 1.042 | 1.630 | 1.710 | 668 | 80 | 64,07% | 1.556 | 109,89% | 154 | 1 | 2 |
| 44 | Area Manado | 418 | 603 | 633 | 215 | 30 | 51,36% | 601 | 105,16% | 31 | 14 | 5 |
| 45 | Area Palu | 491 | 763 | 803 | 311 | 40 | 63,38% | 721 | 111,39% | 82 | 5 | 1 |

KINERJA PWG -GADAI AREA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|-----|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 77 | 139 | 152 | 75 | 13 | 98,37% | 123 | 123,53% | 29 | 12 | 3 |
| 2 | Area Lhokseumawe | 112 | 209 | 223 | 111 | 14 | 99,35% | 173 | 129,34% | 51 | 6 | 1 |
| 3 | Area Meulaboh | 55 | 99 | 103 | 48 | 4 | 88,27% | 87 | 118,36% | 16 | 24 | 6 |
| 4 | Area Batam | 70 | 101 | 104 | 34 | 3 | 47,96% | 98 | 106,12% | 6 | 34 | 26 |
| 5 | Area Medan Kota | 141 | 189 | 198 | 58 | 10 | 41,12% | 175 | 113,62% | 24 | 19 | 13 |
| 6 | Area Medan Raya | 108 | 158 | 161 | 53 | 3 | 48,70% | 138 | 116,44% | 23 | 22 | 10 |
| 7 | Area Pekanbaru | 106 | 162 | 171 | 65 | 9 | 61,11% | 164 | 103,88% | 6 | 15 | 29 |
| 8 | Area Pematangsiantar | 131 | 187 | 196 | 64 | 9 | 48,90% | 164 | 119,32% | 32 | 16 | 5 |
| 9 | Area Bandar Lampung | 116 | 170 | 180 | 64 | 10 | 54,98% | 163 | 109,99% | 16 | 17 | 18 |
| 10 | Area Bengkulu | 50 | 82 | 84 | 35 | 3 | 69,60% | 80 | 105,45% | 4 | 31 | 27 |
| 11 | Area Jambi | 102 | 146 | 158 | 56 | 12 | 54,85% | 141 | 112,30% | 17 | 21 | 16 |
| 12 | Area Padang | 135 | 150 | 155 | 20 | 6 | 15,17% | 181 | 85,75% | -26 | 44 | 43 |
| 13 | Area Palembang | 94 | 131 | 139 | 45 | 8 | 47,51% | 137 | 101,25% | 2 | 25 | 32 |
| 14 | Area Banten | 90 | 141 | 148 | 58 | 7 | 64,18% | 126 | 116,78% | 21 | 20 | 9 |
| 15 | Area Bekasi | 114 | 144 | 148 | 34 | 4 | 30,15% | 147 | 101,02% | 1 | 32 | 33 |
| 16 | Area Jakarta Kebon Jeruk | 91 | 111 | 117 | 26 | 6 | 28,20% | 119 | 98,22% | -2 | 40 | 35 |
| 17 | Area Jakarta Kelapa Gading | 52 | 66 | 69 | 17 | 4 | 33,19% | 79 | 87,68% | -10 | 45 | 41 |
| 18 | Area Jakarta Rawamangun | 68 | 100 | 105 | 37 | 5 | 54,93% | 98 | 106,71% | 7 | 28 | 24 |
| 19 | Area Jakarta Thamrin | 62 | 85 | 88 | 26 | 3 | 42,62% | 101 | 87,15% | -13 | 39 | 42 |
| 20 | Area Bogor | 60 | 87 | 90 | 30 | 3 | 50,96% | 76 | 117,69% | 14 | 36 | 7 |
| 21 | Area Depok | 93 | 137 | 143 | 50 | 6 | 53,86% | 123 | 117,01% | 21 | 23 | 8 |
| 22 | Area Jakarta Fatmawati | 52 | 72 | 76 | 24 | 5 | 46,19% | 70 | 109,46% | 7 | 41 | 20 |
| 23 | Area Jakarta Pondok Indah | 48 | 67 | 69 | 21 | 2 | 42,69% | 72 | 96,35% | -3 | 43 | 36 |
| 24 | Area Jakarta Saharjo | 69 | 92 | 93 | 24 | 1 | 34,01% | 98 | 94,64% | -5 | 42 | 38 |
| 25 | Area Tangerang Selatan | 58 | 82 | 88 | 30 | 6 | 51,28% | 70 | 126,34% | 18 | 37 | 2 |
| 26 | Area Bandung Kota | 204 | 305 | 318 | 113 | 13 | 55,55% | 290 | 109,72% | 28 | 5 | 19 |
| 27 | Area Bandung Raya | 190 | 264 | 271 | 81 | 8 | 42,56% | 275 | 98,85% | -3 | 11 | 34 |
| 28 | Area Cirebon | 253 | 342 | 354 | 101 | 12 | 39,98% | 330 | 107,38% | 24 | 9 | 23 |
| 29 | Area Purwokerto | 36 | 61 | 65 | 29 | 4 | 82,63% | 56 | 115,62% | 9 | 38 | 11 |
| 30 | Area Semarang Kota | 123 | 183 | 190 | 67 | 7 | 54,60% | 169 | 112,37% | 21 | 13 | 15 |
| 31 | Area Pekalongan | 79 | 111 | 114 | 35 | 3 | 45,11% | 109 | 105,05% | 5 | 29 | 28 |
| 32 | Area Solo | 69 | 99 | 103 | 35 | 4 | 50,83% | 108 | 95,85% | -4 | 30 | 37 |
| 33 | Area Yogyakarta | 92 | 149 | 153 | 60 | 4 | 65,57% | 141 | 108,38% | 12 | 18 | 21 |
| 34 | Area Denpasar | 454 | 621 | 643 | 189 | 22 | 41,68% | 568 | 113,05% | 74 | 2 | 14 |
| 35 | Area Jember | 71 | 112 | 115 | 44 | 4 | 62,46% | 130 | 88,68% | -15 | 26 | 40 |
| 36 | Area Kediri | 66 | 99 | 103 | 37 | 4 | 56,87% | 125 | 82,55% | -22 | 27 | 45 |
| 37 | Area Malang | 116 | 177 | 183 | 67 | 5 | 57,64% | 180 | 101,69% | 3 | 14 | 31 |
| 38 | Area Surabaya Kota | 183 | 272 | 282 | 99 | 10 | 53,99% | 273 | 103,38% | 9 | 10 | 30 |
| 39 | Area Surabaya Raya | 259 | 354 | 366 | 107 | 12 | 41,35% | 344 | 106,36% | 22 | 7 | 25 |
| 40 | Area Balikpapan | 348 | 497 | 517 | 169 | 20 | 48,71% | 429 | 120,44% | 88 | 4 | 4 |
| 41 | Area Banjarmasin | 161 | 192 | 194 | 33 | 2 | 20,71% | 228 | 85,22% | -34 | 35 | 44 |
| 42 | Area Pontianak | 85 | 113 | 119 | 34 | 5 | 39,99% | 126 | 94,00% | -8 | 33 | 39 |
| 43 | Area Makassar | 782 | 1.095 | 1.120 | 338 | 25 | 43,26% | 1.001 | 111,93% | 119 | 1 | 17 |
| 44 | Area Manado | 318 | 411 | 422 | 105 | 11 | 33,05% | 392 | 107,70% | 30 | 8 | 22 |
| 45 | Area Palu | 380 | 544 | 562 | 182 | 18 | 47,80% | 487 | 115,51% | 76 | 3 | 12 |

KINERJA PWG CILEM- AREA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 156 | 280 | 298 | 142 | 19 | 90,92% | 369 | 80,89% | -70 | 11 | 29 |
| 2 | Area Lhokseumawe | 205 | 414 | 446 | 241 | 32 | 117,49% | 456 | 97,74% | -10 | 3 | 7 |
| 3 | Area Meulaboh | 136 | 251 | 268 | 132 | 17 | 96,51% | 282 | 95,12% | -14 | 12 | 10 |
| 4 | Area Batam | 123 | 211 | 219 | 96 | 8 | 78,18% | 246 | 88,89% | -27 | 32 | 19 |
| 5 | Area Medan Kota | 112 | 224 | 234 | 123 | 11 | 109,61% | 257 | 91,27% | -22 | 17 | 16 |
| 6 | Area Medan Raya | 93 | 180 | 193 | 100 | 13 | 108,23% | 215 | 89,82% | -22 | 30 | 18 |
| 7 | Area Pekanbaru | 150 | 347 | 365 | 215 | 18 | 143,26% | 399 | 91,31% | -35 | 4 | 15 |
| 8 | Area Pematangsiantar | 128 | 220 | 229 | 102 | 9 | 79,69% | 251 | 91,45% | -21 | 29 | 13 |
| 9 | Area Bandar Lampung | 141 | 251 | 270 | 129 | 19 | 91,19% | 321 | 83,95% | -52 | 14 | 24 |
| 10 | Area Bengkulu | 98 | 175 | 188 | 90 | 13 | 91,46% | 215 | 87,58% | -27 | 36 | 21 |
| 11 | Area Jambi | 112 | 188 | 202 | 90 | 14 | 80,17% | 240 | 84,00% | -38 | 37 | 23 |
| 12 | Area Padang | 171 | 304 | 324 | 154 | 21 | 90,15% | 324 | 100,16% | 1 | 9 | 5 |
| 13 | Area Palembang | 165 | 258 | 292 | 127 | 34 | 76,71% | 350 | 83,33% | -58 | 15 | 25 |
| 14 | Area Banten | 141 | 278 | 307 | 165 | 28 | 116,80% | 336 | 91,35% | -29 | 7 | 14 |
| 15 | Area Bekasi | 123 | 228 | 250 | 126 | 21 | 102,58% | 304 | 82,22% | -54 | 16 | 27 |
| 16 | Area Jakarta Kebon Jeruk | 132 | 203 | 216 | 83 | 13 | 62,84% | 290 | 74,32% | -74 | 39 | 40 |
| 17 | Area Jakarta Kelapa Gading | 133 | 209 | 227 | 93 | 17 | 70,12% | 280 | 81,04% | -53 | 34 | 28 |
| 18 | Area Jakarta Rawamangun | 130 | 203 | 220 | 90 | 17 | 69,38% | 321 | 68,53% | -101 | 35 | 44 |
| 19 | Area Jakarta Thamrin | 155 | 238 | 258 | 103 | 20 | 66,16% | 336 | 76,71% | -78 | 28 | 35 |
| 20 | Area Bogor | 108 | 197 | 214 | 106 | 17 | 97,93% | 290 | 73,82% | -76 | 27 | 41 |
| 21 | Area Depok | 104 | 184 | 204 | 99 | 20 | 95,11% | 256 | 79,50% | -53 | 31 | 32 |
| 22 | Area Jakarta Fatmawati | 92 | 154 | 170 | 79 | 16 | 85,95% | 224 | 75,96% | -54 | 41 | 37 |
| 23 | Area Jakarta Pondok Indah | 96 | 151 | 161 | 65 | 11 | 67,86% | 236 | 68,51% | -74 | 42 | 45 |
| 24 | Area Jakarta Saharjo | 64 | 115 | 124 | 59 | 8 | 91,86% | 180 | 68,61% | -57 | 45 | 43 |
| 25 | Area Tangerang Selatan | 78 | 131 | 142 | 65 | 11 | 83,15% | 202 | 70,47% | -60 | 44 | 42 |
| 26 | Area Bandung Kota | 256 | 466 | 501 | 245 | 35 | 95,50% | 481 | 104,24% | 20 | 2 | 2 |
| 27 | Area Bandung Raya | 218 | 369 | 396 | 178 | 27 | 81,72% | 439 | 90,10% | -44 | 6 | 17 |
| 28 | Area Cirebon | 209 | 358 | 389 | 180 | 31 | 85,71% | 403 | 96,60% | -14 | 5 | 9 |
| 29 | Area Purwokerto | 81 | 136 | 146 | 65 | 10 | 80,46% | 183 | 79,46% | -38 | 43 | 33 |
| 30 | Area Semarang Kota | 153 | 247 | 260 | 107 | 13 | 70,38% | 347 | 75,02% | -87 | 25 | 39 |
| 31 | Area Pekalongan | 75 | 161 | 171 | 95 | 10 | 126,76% | 171 | 99,85% | -0 | 33 | 6 |
| 32 | Area Solo | 112 | 178 | 191 | 79 | 13 | 71,07% | 254 | 75,33% | -63 | 40 | 38 |
| 33 | Area Yogyakarta | 160 | 259 | 278 | 118 | 19 | 73,95% | 363 | 76,59% | -85 | 20 | 36 |
| 34 | Area Denpasar | 259 | 375 | 412 | 154 | 37 | 59,38% | 469 | 88,01% | -56 | 10 | 20 |
| 35 | Area Jember | 118 | 209 | 230 | 112 | 22 | 94,79% | 237 | 97,01% | -7 | 22 | 8 |
| 36 | Area Kediri | 110 | 203 | 223 | 113 | 20 | 102,77% | 241 | 92,56% | -18 | 21 | 12 |
| 37 | Area Malang | 123 | 187 | 206 | 83 | 19 | 67,86% | 259 | 79,59% | -53 | 38 | 31 |
| 38 | Area Surabaya Kota | 178 | 311 | 336 | 158 | 25 | 88,76% | 362 | 92,88% | -26 | 8 | 11 |
| 39 | Area Surabaya Raya | 184 | 270 | 292 | 109 | 23 | 59,12% | 346 | 84,45% | -54 | 24 | 22 |
| 40 | Area Balikpapan | 145 | 250 | 266 | 121 | 15 | 83,08% | 335 | 79,22% | -70 | 19 | 34 |
| 41 | Area Banjarmasin | 209 | 311 | 330 | 121 | 19 | 58,10% | 415 | 79,60% | -85 | 18 | 30 |
| 42 | Area Pontianak | 195 | 277 | 302 | 106 | 25 | 54,37% | 366 | 82,39% | -64 | 26 | 26 |
| 43 | Area Makassar | 261 | 535 | 590 | 330 | 56 | 126,46% | 556 | 106,23% | 35 | 1 | 1 |
| 44 | Area Manado | 100 | 192 | 210 | 110 | 18 | 109,31% | 209 | 100,40% | 1 | 23 | 4 |
| 45 | Area Palu | 111 | 218 | 240 | 130 | 22 | 116,87% | 234 | 102,81% | 7 | 13 | 3 |

KINERJA SME - AREA 24-Nov-2025

| No | Area | Posisi | | | Growth | | YtD | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|------|---------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 802 | 849 | 798 | -4 | -51 | -0,54% | 854 | 93,49% | -56 | 38 | 31 |
| 2 | Area Lhokseumawe | 1.021 | 949 | 850 | -172 | -100 | -16,82% | 1.066 | 79,67% | -217 | 45 | 41 |
| 3 | Area Meulaboh | 762 | 718 | 705 | -57 | -12 | -7,42% | 810 | 87,06% | -105 | 43 | 35 |
| 4 | Area Batam | 123 | 125 | 119 | -4 | -6 | -3,11% | 159 | 74,74% | -40 | 37 | 45 |
| 5 | Area Medan Kota | 188 | 207 | 206 | 17 | -1 | 9,22% | 241 | 85,36% | -35 | 32 | 37 |
| 6 | Area Medan Raya | 80 | 96 | 100 | 20 | 4 | 24,87% | 113 | 88,67% | -13 | 30 | 34 |
| 7 | Area Pekanbaru | 825 | 795 | 888 | 63 | 93 | 7,63% | 896 | 99,08% | -8 | 8 | 18 |
| 8 | Area Pematangsiantar | 185 | 243 | 243 | 58 | 0 | 31,62% | 222 | 109,62% | 21 | 11 | 3 |
| 9 | Area Bandar Lampung | 332 | 399 | 389 | 57 | -10 | 17,30% | 381 | 102,12% | 8 | 12 | 12 |
| 10 | Area Bengkulu | 254 | 290 | 291 | 37 | 1 | 14,62% | 297 | 98,05% | -6 | 21 | 24 |
| 11 | Area Jambi | 435 | 369 | 367 | -68 | -2 | -15,65% | 480 | 76,39% | -113 | 44 | 43 |
| 12 | Area Padang | 355 | 386 | 388 | 33 | 2 | 9,29% | 403 | 96,26% | -15 | 25 | 29 |
| 13 | Area Palembang | 1.061 | 1.048 | 1.033 | -28 | -16 | -2,69% | 1.131 | 91,28% | -99 | 42 | 33 |
| 14 | Area Banten | 453 | 496 | 492 | 39 | -4 | 8,58% | 499 | 98,55% | -7 | 20 | 22 |
| 15 | Area Bekasi | 581 | 655 | 618 | 37 | -37 | 6,32% | 644 | 95,96% | -26 | 22 | 30 |
| 16 | Area Jakarta Kebon Jeruk | 222 | 259 | 253 | 31 | -6 | 14,09% | 254 | 99,58% | -1 | 26 | 16 |
| 17 | Area Jakarta Kelapa Gading | 213 | 268 | 273 | 60 | 5 | 28,36% | 248 | 110,28% | 25 | 10 | 2 |
| 18 | Area Jakarta Rawamangun | 285 | 279 | 314 | 29 | 35 | 10,20% | 321 | 97,79% | -7 | 28 | 25 |
| 19 | Area Jakarta Thamrin | 403 | 497 | 494 | 90 | -4 | 22,33% | 458 | 107,67% | 35 | 4 | 6 |
| 20 | Area Bogor | 340 | 351 | 380 | 41 | 29 | 11,97% | 385 | 98,71% | -5 | 19 | 21 |
| 21 | Area Depok | 273 | 337 | 339 | 66 | 2 | 23,96% | 314 | 107,99% | 25 | 5 | 4 |
| 22 | Area Jakarta Fatmawati | 284 | 307 | 336 | 52 | 29 | 18,46% | 341 | 98,71% | -4 | 15 | 20 |
| 23 | Area Jakarta Pondok Indah | 182 | 210 | 217 | 35 | 7 | 19,01% | 211 | 102,91% | 6 | 23 | 11 |
| 24 | Area Jakarta Saharjo | 233 | 182 | 214 | -19 | 32 | -8,20% | 283 | 75,44% | -70 | 41 | 44 |
| 25 | Area Tangerang Selatan | 278 | 321 | 327 | 49 | 6 | 17,52% | 318 | 102,94% | 9 | 16 | 10 |
| 26 | Area Bandung Kota | 600 | 728 | 755 | 155 | 27 | 25,85% | 662 | 113,99% | 93 | 3 | 1 |
| 27 | Area Bandung Raya | 716 | 768 | 777 | 62 | 9 | 8,62% | 775 | 100,26% | 2 | 9 | 15 |
| 28 | Area Cirebon | 371 | 390 | 406 | 34 | 16 | 9,27% | 410 | 98,99% | -4 | 24 | 19 |
| 29 | Area Purwokerto | 300 | 323 | 318 | 19 | -4 | 6,33% | 330 | 96,41% | -12 | 31 | 28 |
| 30 | Area Semarang Kota | 460 | 480 | 472 | 13 | -8 | 2,75% | 507 | 93,09% | -35 | 33 | 32 |
| 31 | Area Pekalongan | 256 | 288 | 285 | 29 | -3 | 11,13% | 290 | 98,27% | -5 | 29 | 23 |
| 32 | Area Solo | 427 | 488 | 490 | 63 | 2 | 14,79% | 472 | 103,88% | 18 | 7 | 7 |
| 33 | Area Yogyakarta | 377 | 438 | 434 | 57 | -4 | 15,04% | 420 | 103,31% | 14 | 14 | 9 |
| 34 | Area Denpasar | 346 | 418 | 376 | 30 | -42 | 8,62% | 387 | 97,04% | -11 | 27 | 27 |
| 35 | Area Jember | 209 | 196 | 201 | -8 | 4 | -3,93% | 241 | 83,20% | -41 | 40 | 39 |
| 36 | Area Kediri | 179 | 197 | 185 | 6 | -13 | 3,32% | 214 | 86,42% | -29 | 34 | 36 |
| 37 | Area Malang | 233 | 280 | 275 | 42 | -5 | 17,92% | 276 | 99,57% | -1 | 18 | 17 |
| 38 | Area Surabaya Kota | 429 | 504 | 494 | 65 | -11 | 15,15% | 478 | 103,35% | 16 | 6 | 8 |
| 39 | Area Surabaya Raya | 660 | 713 | 717 | 57 | 4 | 8,65% | 706 | 101,58% | 11 | 13 | 14 |
| 40 | Area Balikpapan | 1.337 | 1.592 | 1.595 | 258 | 3 | 19,29% | 1.480 | 107,75% | 115 | 1 | 5 |
| 41 | Area Banjarmasin | 1.618 | 1.787 | 1.825 | 206 | 38 | 12,73% | 1.790 | 101,95% | 35 | 2 | 13 |
| 42 | Area Pontianak | 2.176 | 2.187 | 2.220 | 44 | 33 | 2,02% | 2.274 | 97,63% | -54 | 17 | 26 |
| 43 | Area Makassar | 326 | 315 | 320 | -6 | 4 | -1,91% | 399 | 80,16% | -79 | 39 | 40 |
| 44 | Area Manado | 210 | 213 | 213 | 3 | -0 | 1,35% | 256 | 83,29% | -43 | 35 | 38 |
| 45 | Area Palu | 234 | 245 | 231 | -2 | -14 | -0,89% | 297 | 77,86% | -66 | 36 | 42 |

KINERJA MBG - AREA 24-Nov-2025

| No | Area | Posisi | | | Growth | | Growth(%) | Target | | | Rank YtD | Rank %Target |
|----|----------------------------|-----------|-----------|-----------|--------|-----|-----------|--------|---------|------|----------|--------------|
| | | 31-Dec-24 | 31-Oct-25 | 24-Nov-25 | YtD | MtD | YtD | Posisi | % Achv. | GAP | | |
| 1 | Area Banda Aceh | 1.597 | 1.472 | 1.469 | -128 | -3 | -8,02% | 1.794 | 81,91% | -325 | 45 | 31 |
| 2 | Area Lhokseumawe | 2.874 | 2.888 | 2.911 | 37 | 23 | 1,29% | 3.247 | 89,65% | -336 | 4 | 6 |
| 3 | Area Meulaboh | 2.094 | 2.041 | 2.049 | -45 | 8 | -2,16% | 2.295 | 89,28% | -246 | 41 | 9 |
| 4 | Area Batam | 311 | 325 | 325 | 14 | 1 | 4,66% | 388 | 83,93% | -62 | 12 | 24 |
| 5 | Area Medan Kota | 159 | 192 | 193 | 33 | 1 | 20,75% | 236 | 81,53% | -44 | 5 | 32 |
| 6 | Area Medan Raya | 368 | 386 | 387 | 19 | 1 | 5,20% | 449 | 86,25% | -62 | 9 | 17 |
| 7 | Area Pekanbaru | 1.025 | 1.050 | 1.048 | 23 | -2 | 2,26% | 1.196 | 87,67% | -147 | 8 | 12 |
| 8 | Area Pematangsiantar | 447 | 444 | 443 | -4 | -2 | -0,95% | 538 | 82,27% | -95 | 23 | 30 |
| 9 | Area Bandar Lampung | 936 | 952 | 953 | 18 | 1 | 1,88% | 1.070 | 89,11% | -117 | 10 | 10 |
| 10 | Area Bengkulu | 908 | 944 | 946 | 38 | 3 | 4,18% | 1.003 | 94,34% | -57 | 3 | 3 |
| 11 | Area Jambi | 852 | 915 | 916 | 63 | 0 | 7,41% | 952 | 96,12% | -37 | 1 | 2 |
| 12 | Area Padang | 686 | 727 | 729 | 43 | 2 | 6,30% | 789 | 92,40% | -60 | 2 | 4 |
| 13 | Area Palembang | 998 | 1.001 | 1.001 | 3 | 0 | 0,26% | 1.147 | 87,28% | -146 | 17 | 14 |
| 14 | Area Banten | 554 | 539 | 542 | -12 | 3 | -2,20% | 633 | 85,60% | -91 | 31 | 20 |
| 15 | Area Bekasi | 377 | 369 | 366 | -10 | -3 | -2,76% | 435 | 84,14% | -69 | 27 | 23 |
| 16 | Area Jakarta Kebon Jeruk | 321 | 296 | 294 | -27 | -2 | -8,56% | 372 | 79,02% | -78 | 36 | 37 |
| 17 | Area Jakarta Kelapa Gading | 202 | 184 | 184 | -18 | -1 | -8,95% | 236 | 77,92% | -52 | 33 | 41 |
| 18 | Area Jakarta Rawamangun | 364 | 362 | 365 | 1 | 3 | 0,32% | 423 | 86,33% | -58 | 18 | 16 |
| 19 | Area Jakarta Thamrin | 83 | 80 | 80 | -3 | 0 | -3,45% | 105 | 76,82% | -24 | 21 | 43 |
| 20 | Area Bogor | 503 | 465 | 461 | -42 | -4 | -8,41% | 566 | 81,32% | -106 | 40 | 33 |
| 21 | Area Depok | 174 | 178 | 180 | 6 | 2 | 3,33% | 209 | 85,86% | -30 | 16 | 18 |
| 22 | Area Jakarta Fatmawati | 109 | 115 | 116 | 7 | 1 | 6,43% | 133 | 86,91% | -17 | 15 | 15 |
| 23 | Area Jakarta Pondok Indah | 96 | 88 | 89 | -8 | 0 | -7,88% | 118 | 75,26% | -29 | 25 | 45 |
| 24 | Area Jakarta Saharjo | 82 | 77 | 78 | -4 | 1 | -4,75% | 98 | 79,40% | -20 | 22 | 36 |
| 25 | Area Tangerang Selatan | 306 | 315 | 313 | 7 | -1 | 2,30% | 344 | 91,08% | -31 | 14 | 5 |
| 26 | Area Bandung Kota | 726 | 713 | 715 | -11 | 2 | -1,52% | 798 | 89,53% | -84 | 29 | 8 |
| 27 | Area Bandung Raya | 566 | 508 | 506 | -60 | -2 | -10,58% | 628 | 80,52% | -122 | 42 | 35 |
| 28 | Area Cirebon | 607 | 534 | 531 | -76 | -3 | -12,50% | 678 | 78,35% | -147 | 44 | 38 |
| 29 | Area Purwokerto | 556 | 521 | 517 | -39 | -4 | -6,99% | 623 | 82,94% | -106 | 38 | 28 |
| 30 | Area Semarang Kota | 877 | 896 | 900 | 1 | 4 | 0,07% | 557 | 161,73% | 344 | 20 | 1 |
| 31 | Area Pekalongan | 491 | 488 | 491 | 1 | 3 | 0,12% | 557 | 88,30% | -65 | 20 | 11 |
| 32 | Area Solo | 592 | 527 | 523 | -68 | -3 | -11,51% | 676 | 77,46% | -152 | 43 | 42 |
| 33 | Area Yogyakarta | 464 | 446 | 445 | -20 | -1 | -4,26% | 540 | 82,27% | -96 | 34 | 29 |
| 34 | Area Denpasar | 996 | 986 | 987 | -9 | 1 | -0,89% | 1.126 | 87,66% | -139 | 26 | 13 |
| 35 | Area Jember | 428 | 387 | 388 | -40 | 1 | -9,38% | 463 | 83,78% | -75 | 39 | 25 |
| 36 | Area Kediri | 780 | 747 | 747 | -34 | -0 | -4,30% | 882 | 84,64% | -135 | 37 | 22 |
| 37 | Area Malang | 483 | 459 | 462 | -21 | 3 | -4,40% | 552 | 83,70% | -90 | 35 | 26 |
| 38 | Area Surabaya Kota | 408 | 396 | 396 | -12 | 1 | -2,89% | 522 | 76,02% | -125 | 30 | 44 |
| 39 | Area Surabaya Raya | 712 | 724 | 727 | 15 | 3 | 2,14% | 811 | 89,64% | -84 | 11 | 7 |
| 40 | Area Balikpapan | 420 | 443 | 445 | 25 | 2 | 5,94% | 535 | 83,10% | -90 | 7 | 27 |
| 41 | Area Banjarmasin | 540 | 530 | 527 | -13 | -3 | -2,48% | 676 | 77,97% | -149 | 32 | 40 |
| 42 | Area Pontianak | 441 | 448 | 448 | 8 | -0 | 1,70% | 529 | 84,65% | -81 | 13 | 21 |
| 43 | Area Makassar | 643 | 638 | 638 | -5 | -0 | -0,74% | 788 | 80,98% | -150 | 24 | 34 |
| 44 | Area Manado | 196 | 185 | 185 | -11 | 0 | -5,57% | 237 | 78,04% | -52 | 28 | 39 |
| 45 | Area Palu | 394 | 421 | 421 | 27 | 0 | 6,84% | 492 | 85,65% | -71 | 6 | 19 |

