

# Kinerja DPK Area per Produk

Posisi 13-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Oct-25	Posisi 13-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target Posisi 30 Nov-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>22.746.758</b>	<b>23.200.834</b>	<b>2.288.358</b>	<b>10,94%</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>	<b>27.829</b>
	GIRO	1.894.366	2.544.286	2.616.747	722.381	38,13%	72.461	2.739.265	95,53%	(122.517)
	TABUNGAN	12.343.531	13.296.434	13.466.258	1.122.727	9,10%	169.825	13.678.155	98,45%	(211.897)
	CASA	<b>14.237.897</b>	<b>15.840.720</b>	<b>16.083.006</b>	<b>1.845.109</b>	<b>12,96%</b>	<b>242.286</b>	<b>16.417.420</b>	<b>97,96%</b>	<b>(334.414)</b>
	DEPOSITO	6.674.579	6.906.038	7.117.829	443.250	6,64%	211.791	6.755.585	105,36%	362.243
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.107.348</b>	<b>3.251.178</b>	<b>402.248</b>	<b>14,12%</b>	<b>143.830</b>	<b>3.249.137</b>	<b>100,06%</b>	<b>2.041</b>
	GIRO	238.297	241.473	416.981	178.684	74,98%	175.508	384.203	108,53%	32.778
	TABUNGAN	1.732.891	1.859.030	1.852.755	119.865	6,92%	(6.275)	1.972.158	93,95%	(119.402)
	CASA	<b>1.971.188</b>	<b>2.100.503</b>	<b>2.269.736</b>	<b>298.548</b>	<b>15,15%</b>	<b>169.233</b>	<b>2.356.360</b>	<b>96,32%</b>	<b>(86.624)</b>
	DEPOSITO	877.742	1.006.845	981.442	103.700	11,81%	(25.403)	892.777	109,93%	88.665
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>5.812.652</b>	<b>6.072.952</b>	<b>717.174</b>	<b>13,39%</b>	<b>260.301</b>	<b>5.791.284</b>	<b>104,86%</b>	<b>281.669</b>
	GIRO	314.972	599.559	597.406	282.434	89,67%	(2.153)	475.089	125,75%	122.317
	TABUNGAN	2.242.130	2.422.180	2.396.044	153.914	6,86%	(26.136)	2.502.873	95,73%	(106.829)
	CASA	<b>2.557.102</b>	<b>3.021.739</b>	<b>2.993.450</b>	<b>436.348</b>	<b>17,06%</b>	<b>(28.289)</b>	<b>2.977.962</b>	<b>100,52%</b>	<b>15.488</b>
	DEPOSITO	2.798.677	2.790.913	3.079.502	280.825	10,03%	<b>288.589</b>	2.813.322	109,46%	266.180
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.857.104</b>	<b>2.866.030</b>	<b>225.349</b>	<b>8,53%</b>	<b>8.926</b>	<b>3.056.908</b>	<b>93,76%</b>	<b>(190.878)</b>
	GIRO	155.866	132.926	135.468	(20.399)	-13,09%	2.541	307.972	43,99%	(172.504)
	TABUNGAN	1.803.617	1.929.405	1.949.055	145.438	8,06%	19.650	2.053.217	94,93%	(104.163)
	CASA	<b>1.959.483</b>	<b>2.062.331</b>	<b>2.084.522</b>	<b>125.039</b>	<b>6,38%</b>	<b>22.191</b>	<b>2.361.189</b>	<b>88,28%</b>	<b>(276.667)</b>
	DEPOSITO	681.198	794.773	781.508	100.310	14,73%	(13.265)	695.719	112,33%	85.789
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.326.539</b>	<b>8.377.653</b>	<b>820.521</b>	<b>10,86%</b>	<b>51.114</b>	<b>8.188.511</b>	<b>102,31%</b>	<b>189.142</b>
	GIRO	1.111.061	1.511.279	1.407.204	296.142	26,65%	(104.075)	1.359.521	103,51%	47.683
	TABUNGAN	4.778.169	5.117.615	5.322.056	543.887	11,38%	204.441	5.138.860	103,56%	183.196
	CASA	<b>5.889.231</b>	<b>6.628.894</b>	<b>6.729.260</b>	<b>840.029</b>	<b>14,26%</b>	<b>100.366</b>	<b>6.498.380</b>	<b>103,55%</b>	<b>230.879</b>
	DEPOSITO	1.667.902	1.697.645	1.648.394	(19.508)	-1,17%	(49.252)	1.690.130	97,53%	(41.737)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.643.115</b>	<b>2.633.021</b>	<b>123.067</b>	<b>4,90%</b>	<b>(10.095)</b>	<b>2.887.165</b>	<b>91,20%</b>	<b>(254.145)</b>
	GIRO	74.169	59.049	59.689	(14.480)	-19,52%	640	212.481	28,09%	(152.792)
	TABUNGAN	1.786.724	1.968.204	1.946.348	159.624	8,93%	(21.856)	2.011.047	96,78%	(64.699)
	CASA	<b>1.860.893</b>	<b>2.027.253</b>	<b>2.006.038</b>	<b>145.144</b>	<b>7,80%</b>	<b>(21.216)</b>	<b>2.223.528</b>	<b>90,22%</b>	<b>(217.491)</b>
	DEPOSITO	649.060	615.862	626.983	(22.077)	-3,40%	11.121	663.637	94,48%	(36.654)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 13-Nov-25				Growth Mtd 13-Nov-25				Target Posisi 13-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>722.381</b>	<b>1.122.727</b>	<b>443.250</b>	<b>2.288.358</b>	<b>72.461</b>	<b>169.825</b>	<b>211.791</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>
	<b>AREA BATAM</b>	<b>241.473</b>	<b>1.859.030</b>	<b>1.006.845</b>	<b>3.107.348</b>	<b>178.684</b>	<b>119.865</b>	<b>103.700</b>	<b>402.248</b>	<b>175.508</b>	<b>(6.275)</b>	<b>(25.403)</b>	<b>143.830</b>	<b>3.249.137</b>	<b>100,06%</b>
1	KC BATAM WINDSOR CENTRAL	51.260	259.410	104.385	415.055	29.390	50.260	(18.979)	60.671	(3.095)	(2.248)	(4.923)	(10.265)	379.011	106,80%
2	KCP TANJUNG UBAR	1.812	47.950	47.011	96.773	61	970	28.740	29.770	(1.155)	(595)	31	(1.720)	87.852	108,20%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-	-	-	-	0,00%
4	KCP BATAMINDO	14.957	151.079	138.301	304.336	(1.730)	19.054	17.293	34.618	(3.891)	1.640	(32)	(2.284)	301.204	100,28%
5	KCP BATAM BOTANIA GARDEN	6.525	89.368	26.834	122.727	76	5.055	6.831	11.962	(2.144)	220	(100)	(2.024)	131.482	91,80%
6	KCP ANAMBAS	430	39.166	12.547	52.143	(1.673)	1.531	1.809	1.667	(16)	(517)	1	(532)	56.019	92,13%
7	KCP ANAMBAS JEMAJA	811	31.138	2.505	34.454	819	(2.117)	(1.082)	(2.381)	11	1.233	(70)	1.174	43.281	82,32%
8	KCP TANJUNG BALAI KARIMUN 1	1.962	146.675	29.274	177.911	314	(3.025)	(7.762)	(10.474)	437	4.200	(840)	3.797	212.099	85,67%
9	KCP BINTAN CENTER	7.314	76.820	29.103	113.238	(1.953)	(7.586)	2.843	(6.697)	(434)	(758)	(4.964)	(6.156)	137.759	77,73%
10	KCP BATAM SEKUPANG	3.589	92.628	13.402	109.619	(1.277)	5.232	(5.215)	(1.261)	1.011	(3.420)	566	(1.842)	131.798	81,77%
11	KCP NATUNA	942	62.562	7.427	70.931	(99)	1.884	1.588	3.373	(168)	2.847	(116)	2.562	78.019	94,20%
12	KCP BATAM RADEN PATAH	22.043	136.927	78.771	237.742	(2.222)	(4.553)	(2.909)	(9.684)	496	(1.805)	273	(1.036)	279.251	84,76%
13	KCP BATU AJI	64.855	146.373	124.306	335.534	26.787	21.813	55.574	104.175	1.115	(1.035)	131	211	262.278	128,01%
14	KCP BATAM GRAND NIAGA MAS	25.395	92.481	142.703	260.579	(1.360)	14.671	(24.152)	(10.840)	2.782	(2.523)	(374)	(115)	304.699	85,48%
15	KC TANJUNG PINANG	2.636	168.806	91.558	263.000	2.313	(22.516)	22.203	2.000	19.496	(3.000)	(14.821)	1.675	294.368	89,91%
16	KCP BATAM BATU AJI	26.192	118.802	19.370	164.364	125.933	8.414	3.035	137.382	158.904	861	331	160.095	210.427	154,19%
17	KCP BATAM CENTER	9.360	116.467	45.950	171.777	(370)	20.992	(4.550)	16.072	(2.049)	723	201	(1.126)	179.091	95,29%
18	KCP BATAM BENGKONG	1.391	82.378	93.395	177.165	3.675	9.786	28.434	41.894	4.211	(2.097)	(698)	1.416	160.500	111,27%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 13-Nov-25				Growth Mtd 13-Nov-25				Target Posisi 13-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>722.381</b>	<b>1.122.727</b>	<b>443.250</b>	<b>2.288.358</b>	<b>72.461</b>	<b>169.825</b>	<b>211.791</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>
	<b>AREA MEDAN KOTA</b>	<b>599.559</b>	<b>2.422.180</b>	<b>2.790.913</b>	<b>5.812.652</b>	<b>282.434</b>	<b>153.914</b>	<b>280.825</b>	<b>717.174</b>	<b>(2.153)</b>	<b>(26.136)</b>	<b>288.589</b>	<b>260.301</b>	<b>5.791.284</b>	<b>104,86%</b>
1	KC MEDAN S PARMAN	314.688	210.855	1.291.617	1.817.160	254.343	10.006	430.827	695.176	12.636	(3.987)	300.149	308.799	1.472.501	144,38%
2	KCP MEDAN PULO BRAYAN	6.544	139.694	172.137	318.375	(2.724)	22.709	13.839	33.824	(688)	(1.268)	385	(1.571)	308.909	102,56%
3	KCP MEDAN USU	36.420	54.176	45.527	136.122	17.486	9.711	3.604	30.801	92	(2.012)	1.416	(504)	119.034	113,93%
4	KCP MEDAN SIMPANG LIMUN	3.398	103.775	111.806	218.978	(5.356)	(3.874)	(6.848)	(16.078)	(200)	(3.091)	(140)	(3.431)	251.482	85,71%
5	KCP MEDAN SUTOMO	-	10.577	1.116	11.693	-	10.174	52	10.226	-	1.709	(314)	1.396	21.226	61,67%
6	KCP MEDAN TOMANG ELOK	14.546	85.359	21.261	121.166	1.826	9.821	(980)	10.666	230	966	(470)	725	126.075	96,68%
7	KCP MEDAN PANCA BUDI	5.366	86.195	48.947	140.508	(9.772)	(6.698)	21.524	5.055	2.297	(4.816)	40	(2.479)	147.320	93,69%
8	KCP MEDAN KAMPUNG BARU	1.210	139.895	76.670	217.775	(389)	2.710	(15.653)	(13.332)	(240)	1.836	(991)	604	255.167	85,58%
9	KCP MEDAN GATOT SUBROTO	40.076	76.608	159.231	275.916	10.810	(1.379)	(18.819)	(9.387)	(11.561)	(3.940)	(374)	(15.876)	296.698	87,64%
10	KCP MEDAN JUANDA	3.353	173.220	109.799	286.371	(611)	25.686	(2.771)	22.304	312	(4.199)	(617)	(4.505)	285.836	98,61%
11	KCP MEDAN KRAKATAU	14.078	115.849	47.990	177.918	11.901	(4.372)	(1.704)	5.825	1.639	(3.136)	150	(1.346)	188.033	93,90%
12	KCP MEDAN ISKANDAR MUDA 1	6.863	121.220	61.782	189.865	(434)	19.972	(2.455)	17.083	2.198	(1.838)	(45)	315	190.622	99,77%
13	KCP MEDAN SUKARAMAI	3.412	104.238	45.450	153.100	2.603	2.131	8.662	13.396	807	(1.058)	1.986	1.735	155.759	99,41%
14	KCP MEDAN ADAM MALIK	10.485	243.202	156.159	409.846	(7.612)	5.585	(38.253)	(40.281)	28	374	(2.029)	(1.626)	490.444	83,23%
15	KCP MEDAN MUCHTAR BASRI	12.470	158.029	134.600	305.100	(6.286)	37.232	(3.997)	26.948	(4.826)	(2.126)	(13.269)	(20.221)	282.239	100,94%
16	KCP MEDAN IMAM BONJOL	2.471	84.131	25.230	111.831	(1.924)	(5.819)	(27.215)	(34.958)	(886)	(1.453)	(2.269)	(4.607)	156.578	68,48%
17	KC MEDAN GAJAH MADA	44.415	122.013	85.939	252.367	29.804	16.827	(46.682)	(52)	6.841	(1.706)	(318)	4.817	283.286	90,79%
18	KC MEDAN KEJAKSAAN	79.766	392.341	195.103	667.209	(11.230)	3.213	(32.856)	(40.873)	(10.832)	3.658	5.301	(1.873)	759.540	87,60%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 13-Nov-25				Growth Mtd 13-Nov-25				Target Posisi 13-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>722.381</b>	<b>1.122.727</b>	<b>443.250</b>	<b>2.288.358</b>	<b>72.461</b>	<b>169.825</b>	<b>211.791</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>
	<b>AREA MEDAN RAYA</b>	<b>132.926</b>	<b>1.929.405</b>	<b>794.773</b>	<b>2.857.104</b>	<b>(20.399)</b>	<b>145.438</b>	<b>100.310</b>	<b>225.349</b>	<b>2.541</b>	<b>19.650</b>	<b>(13.265)</b>	<b>8.926</b>	<b>3.056.908</b>	<b>93,76%</b>
1	KCP PANGKALAN BRANDAN	10.641	114.005	122.050	246.696	8.801	20.648	98.199	127.648	(1.695)	(209)	1.547	(357)	136.357	180,66%
2	KCP MEDAN AKSARA	21.963	206.878	105.058	333.899	(871)	9.151	2.421	10.701	3.171	13.992	(4.024)	13.139	372.059	93,28%
3	KCP MEDAN SETIA BUDI	5.547	236.315	171.686	413.548	(1.207)	20.491	22.896	42.180	(25)	4.478	(5.580)	(1.127)	404.913	101,85%
4	KCP MEDAN BELAWAN	3.421	53.824	50.227	107.472	(1.436)	4.050	30.119	32.732	1.062	(208)	(125)	729	98.268	110,11%
5	KCP CEMARA ASRI	29.828	68.233	6.809	104.870	149	9.441	219	9.809	(2.263)	(3.256)	(501)	(6.020)	110.995	89,06%
6	KCP TEBING TINGGI SUDIRMAN 1	446	133.746	48.466	182.658	(32)	6.428	(2.393)	4.003	62	(1.326)	(1.760)	(3.024)	210.129	85,49%
7	KCP MEDAN RING ROAD	4.272	127.376	36.505	168.153	(1.074)	15.559	(2.060)	12.425	716	3.600	786	5.101	191.795	90,33%
8	KCP KABANJAHE	703	51.523	8.222	60.448	(3.837)	(476)	(3.164)	(7.478)	67	69	10	146	89.374	67,80%
9	KCP STABAT KH ZAINUL ARIFIN	1.870	150.842	12.606	165.317	(667)	5.358	(2.267)	2.424	919	(98)	(62)	759	196.180	84,66%
10	KCP MEDAN MARLEAN RAYA	1.890	130.045	44.283	176.218	532	7.438	(2.740)	5.230	242	(5.379)	139	(4.998)	198.093	86,43%
11	KCP MEDAN A.H NASUTION	15.043	138.299	52.299	205.640	(7.550)	19.829	73	12.352	3.126	3.930	(2.728)	4.328	220.156	95,37%
12	KCP BINJAI JAMIN GINTING	5.890	126.909	21.290	154.089	1.008	4.076	(5.959)	(875)	(501)	(1.595)	(409)	(2.505)	173.738	87,25%
13	KCP PERBAUNGAN	215	52.259	6.132	58.606	(246)	6.634	(22.691)	(16.304)	(42)	(829)	(86)	(957)	94.623	60,92%
14	KC LUBUK PAKAM	9.216	165.443	41.550	216.208	4.585	2.799	(24.433)	(17.049)	(343)	(1.879)	2	(2.220)	265.027	80,74%
15	KC BINJAI	21.981	173.709	67.591	263.281	(18.552)	14.013	12.090	7.551	(1.955)	8.360	(473)	5.932	295.201	91,20%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 13-Nov-25				Growth Mtd 13-Nov-25				Target Posisi 13-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>722.381</b>	<b>1.122.727</b>	<b>443.250</b>	<b>2.288.358</b>	<b>72.461</b>	<b>169.825</b>	<b>211.791</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>
	<b>AREA PEKANBARU</b>	<b>1.511.279</b>	<b>5.117.615</b>	<b>1.697.645</b>	<b>8.326.539</b>	<b>296.142</b>	<b>543.887</b>	<b>(19.508)</b>	<b>820.521</b>	<b>(104.075)</b>	<b>204.441</b>	<b>(49.252)</b>	<b>51.114</b>	<b>8.188.511</b>	<b>102,31%</b>
1	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>0,00%</b>
2	KC PEKANBARU SUDIRMAN 1	691.775	534.304	243.573	<b>1.469.651</b>	<b>(44.822)</b>	688	<b>(26.921)</b>	<b>(71.054)</b>	<b>(107.626)</b>	<b>(11.492)</b>	<b>(6.481)</b>	<b>(125.599)</b>	<b>1.509.524</b>	<b>89,04%</b>
3	KC PEKANBARU HARAPAN RAYA	45.476	259.836	131.768	<b>437.081</b>	27.701	25.123	614	53.438	<b>(1.165)</b>	1.347	1.568	1.750	<b>415.661</b>	<b>105,57%</b>
4	KCP PEKANBARU PANAM	8.643	261.827	72.505	<b>342.975</b>	403	14.538	<b>(14.473)</b>	468	447	5.132	<b>(10.252)</b>	<b>(4.673)</b>	<b>365.457</b>	<b>92,57%</b>
5	KCP PEKANBARU UIN SUSKA	5.640	43.627	76.625	<b>125.892</b>	<b>(75.757)</b>	10.966	58.787	<b>(6.004)</b>	<b>(1.358)</b>	619	1.029	290	<b>147.924</b>	<b>85,30%</b>
6	KCP PEKANBARU UIR	3.085	64.541	32.868	<b>100.494</b>	<b>(935)</b>	12.328	2.656	14.049	<b>(2.272)</b>	423	291	<b>(1.558)</b>	<b>97.046</b>	<b>101,95%</b>
7	KCP ROKAN HULU PASIR PANGARAIAN	369	93.391	13.479	<b>107.239</b>	<b>(739)</b>	16.905	5.142	21.308	400	611	<b>(4)</b>	1.006	<b>94.253</b>	<b>114,85%</b>
8	KCP PEKANBARU SUDIRMAN ATAS	37.911	335.124	70.337	<b>443.371</b>	<b>(4.186)</b>	19.533	<b>(18.498)</b>	<b>(3.151)</b>	<b>(13.953)</b>	<b>(3.371)</b>	<b>(395)</b>	<b>(17.719)</b>	<b>458.220</b>	<b>92,89%</b>
9	KCP PEKANBARU ARIFIN AHMAD	25.443	200.287	49.892	<b>275.622</b>	22.534	13.789	<b>(7.328)</b>	28.995	19.218	<b>(2.331)</b>	<b>(3.013)</b>	13.873	<b>294.543</b>	<b>98,29%</b>
10	KCP PEKANBARU RUMBIAI	9.986	195.327	86.483	<b>291.796</b>	<b>(5.886)</b>	248.564	<b>(2.673)</b>	240.004	<b>(1.527)</b>	198.862	<b>(18.968)</b>	178.367	<b>252.514</b>	<b>186,19%</b>
11	KCP TEMBILAHAN	2.572	152.840	32.772	<b>188.184</b>	<b>(1.467)</b>	20.239	<b>(2.067)</b>	16.704	<b>(402)</b>	718	131	446	<b>187.773</b>	<b>100,46%</b>
12	KCP FLAMBOYAN PETAPAHAN	255	105.830	17.098	<b>123.183</b>	<b>(923)</b>	14.490	<b>(3.716)</b>	9.850	<b>(3)</b>	38	72	106	<b>124.155</b>	<b>99,30%</b>
13	KCP BAGAN SIAPIAPI	2.232	94.164	41.891	<b>138.286</b>	1.977	12.753	<b>(13.874)</b>	856	<b>(17)</b>	4.069	0	4.052	<b>155.822</b>	<b>91,35%</b>
14	KCP GUNUNG RAYA KANDIS	3.276	58.732	13.550	<b>75.559</b>	1.326	3.939	5.948	11.213	<b>(73)</b>	<b>(6.242)</b>	0	<b>(6.316)</b>	<b>67.834</b>	<b>102,08%</b>
15	KCP DURI HANG TUAH 2	517.787	216.938	90.671	<b>825.396</b>	356.311	17.041	<b>(43.451)</b>	329.900	4	33	<b>(837)</b>	<b>(800)</b>	<b>519.351</b>	<b>158,77%</b>
16	KCP PANAM RAYA	24.406	211.820	19.000	<b>255.226</b>	1.619	16.501	1.469	19.589	1.104	2.245	<b>(1.239)</b>	2.109	<b>260.756</b>	<b>98,69%</b>
17	KCP RENGAT	2.291	138.652	82.610	<b>223.553</b>	<b>(10.799)</b>	<b>(6.093)</b>	25.918	9.026	95	3.178	<b>(1.772)</b>	1.502	<b>233.023</b>	<b>96,58%</b>
18	KCP BAGAN BATU SUDIRMAN 1	47	162.597	20.142	<b>182.786</b>	<b>(144)</b>	18.626	9.373	27.856	27	198	149	374	<b>171.085</b>	<b>107,06%</b>
19	KCP TELUK KUANTAN	8.413	193.661	51.659	<b>253.733</b>	298	22.767	8.851	31.916	<b>(1.325)</b>	4.873	<b>(966)</b>	2.582	<b>244.707</b>	<b>104,74%</b>
20	KCP UJUNG BATU 1	2.519	124.754	15.691	<b>142.963</b>	<b>(1.391)</b>	7.418	3.152	9.179	<b>(1.070)</b>	1.560	<b>(17)</b>	473	<b>150.636</b>	<b>95,22%</b>
21	KC DURI	2.599	242.522	78.066	<b>323.187</b>	1.093	20.622	<b>(12.941)</b>	8.774	<b>(20)</b>	9.308	<b>(13)</b>	9.276	<b>346.121</b>	<b>96,05%</b>
22	KCP DURI HANG TUAH 1	129	105.674	24.658	<b>130.461</b>	<b>(190)</b>	<b>(643)</b>	170	<b>(662)</b>	142	<b>(2.248)</b>	216	<b>(1.891)</b>	<b>143.287</b>	<b>89,73%</b>
23	KCP SELAT PANJANG	37	68.177	13.658	<b>81.873</b>	<b>(52)</b>	<b>(7.098)</b>	1.066	<b>(6.083)</b>	<b>(23)</b>	<b>(1.909)</b>	580	<b>(1.351)</b>	95.557	<b>84,26%</b>
24	KCP DUMAI SUKAJADI	271	98.857	24.733	<b>123.860</b>	197	686	<b>(781)</b>	102	<b>(42)</b>	<b>(2.941)</b>	<b>(313)</b>	<b>(3.296)</b>	<b>136.140</b>	<b>88,56%</b>
25	KCP BANGKINANG	45.153	145.614	26.205	<b>216.972</b>	25.432	11.508	<b>(2.349)</b>	34.591	452	995	45	1.492	<b>200.728</b>	<b>108,84%</b>
26	KCP PEKANBARU NANGKA	6.460	145.002	27.609	<b>179.071</b>	<b>(5.661)</b>	<b>(3.472)</b>	<b>(1.159)</b>	<b>(10.292)</b>	3.432	<b>(1.828)</b>	407	2.011	<b>214.497</b>	<b>84,42%</b>
27	KC DUMAI	14.367	346.534	107.552	<b>468.453</b>	5.642	22.882	2.204	30.727	252	<b>(5.091)</b>	<b>(354)</b>	<b>(5.193)</b>	<b>462.917</b>	<b>100,07%</b>
28	KCP SIAK	22.598	107.804	24.716	<b>155.118</b>	11.785	<b>(6.831)</b>	825	5.779	202	439	<b>(111)</b>	530	<b>163.952</b>	<b>94,93%</b>
29	KCP PANGKALAN KERINCI MAHARAJA	21.511	240.889	39.554	<b>301.953</b>	<b>(6.505)</b>	11.681	<b>(1.354)</b>	3.823	171	2.016	<b>(6.156)</b>	<b>(3.969)</b>	<b>313.587</b>	<b>95,02%</b>
30	KCP PEKANBARU SUDIRMAN	6.029	168.290	168.281	<b>342.600</b>	<b>(718)</b>	4.436	5.900	9.618	857	5.229	<b>(2.848)</b>	3.238	<b>361.440</b>	<b>95,68%</b>

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 31-Oct-25				Growth YtD 13-Nov-25				Growth Mtd 13-Nov-25				Target Posisi 13-Nov-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL		
	<b>RO 2 MEDAN</b>	<b>2.544.286</b>	<b>13.296.434</b>	<b>6.906.038</b>	<b>22.746.758</b>	<b>722.381</b>	<b>1.122.727</b>	<b>443.250</b>	<b>2.288.358</b>	<b>72.461</b>	<b>169.825</b>	<b>211.791</b>	<b>454.076</b>	<b>23.173.005</b>	<b>100,12%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>59.049</b>	<b>1.968.204</b>	<b>615.862</b>	<b>2.643.115</b>	<b>(14.480)</b>	<b>159.624</b>	<b>(22.077)</b>	<b>123.067</b>	<b>640</b>	<b>(21.856)</b>	<b>11.121</b>	<b>(10.095)</b>	<b>2.887.165</b>	<b>91,20%</b>
1	KC PEMATANGSIANTAR PERINTIS	19.027	310.664	180.849	510.540	1.113	65.805	(3.610)	63.309	(6.444)	(4.350)	1.261	(9.533)	476.614	105,12%
2	KCP PEMATANGSIANTAR SUTOMO	879	63.776	63.030	127.685	(2.113)	3.556	16.601	18.045	13	(3.903)	(1.208)	(5.098)	127.600	96,07%
3	KC RANTAU PRAPAT	16.165	279.455	61.967	357.587	12.086	30.508	(42.509)	86	(563)	85	9.988	9.511	401.907	91,34%
4	KCP KOTA PINANG	969	97.520	9.827	108.315	(464)	19.138	65	18.739	(70)	(438)	174	(334)	108.115	99,88%
5	KCP KISARAN	6.351	174.962	37.313	218.626	164	25.646	8.503	34.312	1.326	(1.142)	783	967	212.208	103,48%
6	KCP PANYABUNGAN	105	103.071	12.256	115.432	(72)	(6.739)	5.569	(1.242)	(16)	2.297	1.047	3.328	141.418	83,98%
7	KC SIBOLGA	115	75.137	22.539	97.790	(1.566)	2.928	4.246	5.609	124	(615)	(635)	(1.126)	114.824	84,18%
8	KCP SIPIROK	670	48.535	6.815	56.019	559	404	(21.727)	(20.763)	46	(2.547)	6	(2.494)	91.834	58,28%
9	KCP TANJUNG BALAI	1.353	116.866	18.203	136.423	(6.683)	1.993	(6.401)	(11.091)	21	(645)	(99)	(723)	167.573	80,98%
10	KCP GUNUNG TUA	460	89.645	17.359	107.464	(2.964)	9.995	3.564	10.595	(18)	580	(1.501)	(939)	116.696	91,28%
11	KCP AEK KANOPAN	213	141.500	59.763	201.477	413	13.082	13.215	26.711	244	(2.312)	(158)	(2.226)	195.169	102,09%
12	KCP SIBUHUAN	1.340	88.190	30.758	120.289	(4.566)	5.652	10.626	11.712	1.175	212	367	1.754	132.253	92,28%
13	KCP INDRAPURA	5.123	122.811	56.161	184.094	(7.673)	(4.506)	(4.170)	(16.350)	1.885	(680)	533	1.739	227.605	81,65%
14	KC PADANGSIDEMPUAN	6.280	225.261	34.515	266.055	(2.715)	(8.466)	(8.523)	(19.703)	2.916	(8.957)	537	(5.504)	318.836	81,72%





















## Kinerja Pembiayaan Area

Posisi 13-Nov-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 31-Oct-25	Posisi 13-Nov-25	Growth YtD Nov-25	% Growth YtD Nov-25	Growth MtD Nov-25	Target 30-11-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.645.108</b>	<b>18.739.891</b>	<b>2.019.778</b>	<b>12,08%</b>	<b>94.783</b>	<b>19.505.935</b>	<b>96,07%</b>	<b>(766.044)</b>
	CFG (Consumer)	11.847.954	12.806.437	12.772.428	924.474	7,80%	(34.009)	13.192.499	96,82%	(420.071)
	PWG (Pawning)	1.161.081	1.975.702	2.011.868	850.787	73,28%	36.165	2.106.569	95,50%	(94.701)
	SME (Small)	1.400.748	1.465.739	1.566.097	165.349	11,80%	100.358	1.598.900	97,95%	(32.803)
	MBG (Micro)	2.310.331	2.397.229	2.389.499	79.168	3,43%	(7.731)	2.607.967	91,62%	(218.469)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.705.661</b>	<b>2.694.693</b>	<b>297.748</b>	<b>12,42%</b>	<b>(10.968)</b>	<b>2.847.472</b>	<b>94,63%</b>	<b>(152.779)</b>
	CFG (Consumer)	1.770.026	1.944.093	1.934.309	164.283	9,28%	(9.784)	1.992.000	97,10%	(57.691)
	PWG (Pawning)	193.140	311.736	314.959	121.818	63,07%	3.222	344.208	91,50%	(29.250)
	SME (Small)	122.962	125.291	120.930	(2.032)	-1,65%	(4.362)	154.342	78,35%	(33.412)
	MBG (Micro)	310.816	324.540	324.495	13.679	4,40%	(45)	356.921	90,92%	(32.426)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.950.264</b>	<b>2.960.211</b>	<b>415.376</b>	<b>16,32%</b>	<b>9.948</b>	<b>3.064.479</b>	<b>96,60%</b>	<b>(104.268)</b>
	CFG (Consumer)	1.944.791	2.139.295	2.140.710	195.919	10,07%	1.415	2.194.090	97,57%	(53.380)
	PWG (Pawning)	252.400	412.261	421.058	168.658	66,82%	8.798	431.397	97,60%	(10.338)
	SME (Small)	188.209	206.868	207.162	18.953	10,07%	294	233.500	88,72%	(26.338)
	MBG (Micro)	159.435	191.840	191.280	31.846	19,97%	(559)	205.492	93,08%	(14.212)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>2.967.351</b>	<b>2.977.121</b>	<b>336.711</b>	<b>12,75%</b>	<b>9.770</b>	<b>3.079.533</b>	<b>96,67%</b>	<b>(102.412)</b>
	CFG (Consumer)	1.991.066	2.147.657	2.147.333	156.267	7,85%	(324)	2.201.267	97,55%	(53.935)
	PWG (Pawning)	200.888	337.104	342.598	141.710	70,54%	5.494	352.958	97,06%	(10.359)
	SME (Small)	80.398	96.289	102.137	21.739	27,04%	5.848	108.670	93,99%	(6.532)
	MBG (Micro)	368.059	386.301	385.053	16.994	4,62%	(1.248)	416.638	92,42%	(31.585)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.546.353</b>	<b>6.631.967</b>	<b>640.495</b>	<b>10,69%</b>	<b>85.615</b>	<b>6.909.817</b>	<b>95,98%</b>	<b>(277.850)</b>
	CFG (Consumer)	3.885.901	4.193.178	4.171.970	286.068	7,36%	(21.208)	4.332.277	96,30%	(160.307)
	PWG (Pawning)	255.819	508.340	518.544	262.725	102,70%	10.204	563.574	92,01%	(45.030)
	SME (Small)	824.608	794.625	894.274	69.666	8,45%	99.649	886.402	100,89%	7.872
	MBG (Micro)	1.025.144	1.050.210	1.047.179	22.035	2,15%	(3.030)	1.127.564	92,87%	(80.385)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.475.480</b>	<b>3.475.899</b>	<b>329.448</b>	<b>10,47%</b>	<b>419</b>	<b>3.604.634</b>	<b>96,43%</b>	<b>(128.736)</b>
	CFG (Consumer)	2.256.170	2.382.215	2.378.106	121.936	5,40%	(4.109)	2.472.864	96,17%	(94.758)
	PWG (Pawning)	258.833	406.261	414.708	155.875	60,22%	8.448	414.433	100,07%	276
	SME (Small)	184.570	242.665	241.593	57.023	30,90%	(1.071)	215.986	111,86%	25.607
	MBG (Micro)	446.877	444.339	441.491	(5.387)	-1,21%	(2.849)	501.352	88,06%	(59.861)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 13-Nov-25					YtD 13-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL
	<b>AREA BATAM</b>	<b>1.934.309</b>	<b>314.959</b>	<b>120.930</b>	<b>324.495</b>	<b>2.694.693</b>	<b>164.283</b>	<b>121.818</b>	<b>(2.032)</b>	<b>13.679</b>	<b>297.748</b>	<b>2.847.472</b>	<b>94,63%</b>
1	KCP TANJUNG BALAI KARIMUN 1	244.112	47.773	47	6.541	298.472	6.508	23.438	(9)	1.460	31.397	296.519	100,66%
2	KCP NATUNA	58.988	5.034	-	-	64.022	9.872	2.451	-	-	12.323	63.694	100,52%
3	KCP BATAM BENGKONG	106.342	8.987	-	35.038	150.367	14.760	2.786	-	3.280	20.826	152.251	98,76%
4	KC BATAM WINDSOR CENTRAL	207.228	43.462	84.349	43.800	378.839	27.597	16.998	1.364	618	46.578	382.934	98,93%
5	KCP BATU AJI	91.248	10.371	-	-	101.618	17.828	3.521	-	-	21.350	109.969	92,41%
6	KCP BATAMINDO	131.845	13.459	-	38.572	183.875	17.737	7.420	-	(2.081)	23.076	181.671	101,21%
7	KCP BATAM BATU AJI	132.261	32.581	2.808	49.914	217.564	5.150	11.705	(493)	3.817	20.179	230.580	94,35%
8	KCP BINTAN CENTER	161.645	22.795	-	11.501	195.942	19.453	8.304	-	(3.999)	23.758	200.528	97,71%
9	KCP BATAM GRAND NIAGA MAS	114.624	14.435	14.663	60.179	203.901	6.146	3.916	4.772	(5.229)	9.606	237.739	85,77%
10	KCP ANAMBAS	59.378	3.132	-	-	62.510	(11.844)	1.897	-	-	(9.947)	67.087	93,18%
11	KCP BATAM CENTER	136.229	30.637	-	35.974	202.840	(929)	12.807	-	1.555	13.433	216.628	93,64%
12	KC TANJUNG PINANG	156.831	34.676	434	9.057	200.998	12.540	11.432	(6.553)	8.350	25.770	214.357	93,77%
13	KCP BATAM BOTANIA GARDEN	78.612	18.857	-	4.186	101.656	10.462	5.336	(695)	1.118	16.221	122.179	83,20%
14	KCP BATAM SEKUPANG	36.726	11.386	634	13.589	62.335	11.350	2.123	634	4.085	18.192	76.836	81,13%
15	KCP TANJUNG UBAN	75.146	6.461	-	16.143	97.751	6.178	3.251	-	705	10.134	103.108	94,80%
16	KCP BATAM RADEN PATAH	142.989	9.989	17.995	-	170.973	11.446	4.151	(1.054)	-	14.544	189.488	90,23%
17	KCP ANAMBAS JEMAJA	107	925	-	-	1.031	28	281	-	-	309	1.903	54,20%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 13-Nov-25					YtD 13-Nov-25					Target Posisi 30-Nov-25		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.140.710</b>	<b>421.058</b>	<b>207.162</b>	<b>191.280</b>	<b>2.960.211</b>	<b>195.919</b>	<b>168.658</b>	<b>18.953</b>	<b>31.846</b>	<b>415.376</b>	<b>3.064.479</b>	<b>96,60%</b>	
1	KCP MEDAN USU	45.959	10.749	2.000	-	58.708	23.672	6.005	2.000	-	31.678	36.708	159,93%	
2	KCP MEDAN SUTOMO	5.379	11.945	-	-	17.323	5.299	10.744	-	-	16.042	18.355	94,38%	
3	KCP MEDAN PANCA BUDI	18.037	5.398	-	-	23.435	9.295	2.326	-	-	11.621	20.791	112,72%	
4	KCP MEDAN ISKANDAR MUDA 1	76.294	35.659	5.842	-	117.794	361	11.929	5.842	(40)	18.092	116.894	100,77%	
5	KCP MEDAN IMAM BONJOL	76.014	6.146	-	4.437	86.597	12.528	3.796	-	4.437	20.761	84.429	102,57%	
6	KC MEDAN KEJAKSAAN	361.401	36.539	88.488	41.170	527.598	34.908	11.323	(5.237)	(3.592)	37.402	544.113	96,96%	
7	KCP MEDAN SIMPANG LIMUN	122.125	25.855	1.724	59	149.763	(983)	7.212	1.724	(17)	7.936	165.365	90,56%	
8	KCP MEDAN MUCHTAR BASRI	148.960	26.636	8.409	74	184.079	11.998	9.626	8.409	(243)	29.790	174.693	105,37%	
9	KCP MEDAN KAMPUNG BARU	116.128	20.356	306	4.986	141.776	7.163	10.038	(1.108)	4.986	21.078	153.716	92,23%	
10	KCP MEDAN PULO BRAYAN	209.517	24.023	4.117	12.110	249.767	19.420	10.133	(392)	2.198	31.358	252.063	99,09%	
11	KCP MEDAN JUANDA	72.454	5.529	593	8.719	87.296	7.492	2.091	(171)	8.526	17.938	90.976	95,96%	
12	KCP MEDAN SUKARAMAI	103.130	31.189	20.120	6.868	161.308	(4.571)	10.791	19.705	6.627	32.553	154.593	104,34%	
13	KC MEDAN GAJAH MADA	130.500	41.000	39.269	2.852	213.621	21.798	17.663	(5.966)	(2.067)	31.428	219.540	97,30%	
14	KCP MEDAN TOMANG ELOK	46.437	18.118	2	4.912	69.469	8.344	5.891	-	4.809	19.045	77.535	89,60%	
15	KCP MEDAN KRAKATAU	116.378	22.740	-	-	139.118	(2.943)	9.190	(4.436)	-	1.811	158.103	87,99%	
16	KC MEDAN S PARMAN	158.847	26.211	21.184	56.065	262.307	29.794	8.429	1.054	2.964	42.241	286.846	91,45%	
17	KCP MEDAN GATOT SUBROTO	157.919	38.668	-	10.618	207.205	10.717	13.031	-	3.118	26.865	208.789	99,24%	
18	KCP MEDAN ADAM MALIK	175.229	34.299	15.108	38.410	263.046	1.628	18.441	(2.471)	140	17.737	300.970	87,40%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 13-Nov-25					YtD 13-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.147.333</b>	<b>342.598</b>	<b>102.137</b>	<b>385.053</b>	<b>2.977.121</b>	<b>156.267</b>	<b>141.710</b>	<b>21.739</b>	<b>16.994</b>	<b>336.711</b>	<b>3.079.533</b>	<b>96,67%</b>
1	KCP CEMARA ASRI	70.058	6.835	2.604	17.678	97.175	19.971	4.664	(625)	(143)	23.867	96.728	100,46%
2	KCP PANGKALAN BRANDAN	93.324	9.993	-	35.140	138.457	12.623	5.466	-	5.370	23.460	137.665	100,58%
3	KCP MEDAN RING ROAD	105.479	33.365	1.472	9.528	149.844	13.452	10.895	1.099	1.193	26.639	149.339	100,34%
4	KC LUBUK PAKAM	260.890	26.773	4.245	19.514	311.422	13.444	10.408	4.174	4.868	32.894	313.822	99,24%
5	KCP MEDAN SETIA BUDI	209.236	31.642	13.172	12.041	266.091	21.011	12.252	13.144	4.224	50.631	255.396	104,19%
6	KCP MEDAN A.H NASUTION	100.308	36.482	2.851	40.593	180.235	7.663	16.145	2.636	5.692	32.136	174.205	103,46%
7	KC BINJAI	110.468	37.163	25.214	24.309	197.153	11.776	13.218	440	2.368	27.802	206.839	95,32%
8	KCP KABANJAHE	91.859	26.877	-	40.881	159.617	7.408	14.541	-	1.227	23.177	159.605	100,01%
9	KCP MEDAN AKSARA	331.011	27.092	18.598	40.895	417.595	36.719	6.188	1.043	(7.562)	36.387	422.096	98,93%
10	KCP TEBING TINGGI SUDIRMAN 1	238.041	34.885	14.401	33.232	320.559	(10.863)	12.455	(277)	(1.041)	274	362.719	88,38%
11	KCP STABAT KH ZAINUL ARIFIN	145.925	24.523	4.240	37.519	212.207	2.698	11.972	(327)	1.595	15.937	228.928	92,70%
12	KCP MEDAN MARELAN RAYA	96.066	29.222	-	26.670	151.958	(5.043)	12.309	(21)	3.122	10.368	170.846	88,94%
13	KCP MEDAN BELAWAN	132.102	4.757	-	-	136.858	10.661	2.254	-	(14)	12.901	142.391	96,11%
14	KCP PERBAUNGAN	82.724	8.077	739	19.337	110.877	9.467	5.481	739	(435)	15.251	115.565	95,94%
15	KCP BINJAI JAMIN GINTING	79.842	4.913	14.601	27.715	127.071	5.279	3.463	(284)	(3.471)	4.987	143.389	88,62%

# Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 13-Nov-25					YtD 13-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.171.970</b>	<b>518.544</b>	<b>894.274</b>	<b>1.047.179</b>	<b>6.631.967</b>	<b>286.068</b>	<b>262.725</b>	<b>69.666</b>	<b>22.035</b>	<b>640.495</b>	<b>6.909.817</b>	<b>95,98%</b>
1	KCP PEKANBARU RUMBIAI	96.117	12.140	-	14.843	123.100	7.681	6.961	(37)	(4.405)	10.200	153.239	80,33%
2	KC DURI	84.349	20.051	-	29.163	133.562	6.177	9.985	(76)	(7.202)	8.884	160.140	83,40%
3	KCP PEKANBARU SUDIRMAN	154.436	16.781	-	41.794	213.011	2.335	8.078	-	1.091	11.504	250.861	84,91%
4	KCP PANAM RAYA	108.490	13.784	850	44.923	168.047	2.025	7.978	(125)	(5.259)	4.618	192.455	87,32%
5	KCP DUMAI SUKAJADI	136.621	12.258	-	61.512	210.391	1.581	4.285	-	3.094	8.959	235.692	89,27%
6	KCP TELUK KUANTAN	139.644	21.409	2.484	97.131	260.668	5.302	10.688	889	(602)	16.277	289.938	89,90%
7	KCP PEKANBARU NANGKA	143.988	30.682	-	19.295	193.965	8.645	15.445	-	3.146	27.235	210.701	92,06%
8	KCP BAGAN SIAPIAPI	56.220	6.309	-	26.059	88.587	5.495	4.253	-	(2.532)	7.216	96.101	92,18%
9	KCP PANGKALAN KERINCI MAHARAJA	161.224	25.361	1.697	71.474	259.756	8.847	12.534	(1.545)	(999)	18.837	280.176	92,71%
10	KCP TEMBILAHAN	104.600	7.056	-	19.668	131.324	(7.275)	5.362	-	722	(1.191)	142.397	92,22%
11	KCP GUNUNG RAYA KANDIS	40.357	8.756	-	48.664	97.776	2.486	5.534	-	3.626	11.646	104.874	93,23%
12	KC PEKANBARU HARAPAN RAYA	238.749	31.199	173.043	20.215	463.207	12.730	11.297	(11.351)	4.408	17.083	494.449	93,68%
13	KCP SELAT PANJANG	84.032	6.712	18	-	90.762	666	5.001	-	(11)	5.656	95.983	94,56%
14	KCP PEKANBARU SUDIRMAN ATAS	290.943	20.259	53.767	30.241	395.210	28.366	10.784	(4.202)	(3.761)	31.187	419.076	94,30%
15	KCP PEKANBARU PANAM	286.610	35.205	25.892	26.106	373.813	2.212	16.892	(7.515)	2.262	13.850	392.871	95,15%
16	KCP UJUNG BATU 1	192.695	8.519	61	70.430	271.705	11.849	5.821	(93)	(5.831)	11.745	285.662	95,11%
17	KC PEKANBARU SUDIRMAN 1	249.911	66.664	595.857	16.355	928.788	9.920	24.362	102.720	5.176	142.177	861.595	107,80%
18	KCP DURI HANG TUAH 1	157.270	7.149	-	22.498	186.918	19.719	5.417	-	(396)	24.740	193.734	96,48%
19	KCP RENGAT	169.086	6.831	-	49.367	225.284	2.895	4.671	-	3.633	11.198	232.426	96,93%
20	KCP BAGAN BATU SUDIRMAN 1	157.124	7.843	1.872	59.893	226.732	7.126	5.780	(386)	4.979	17.499	233.567	97,07%
21	KCP PEKANBARU UIN SUSKA	27.418	2.969	-	-	30.387	11.411	2.241	-	-	13.652	30.669	99,08%
22	KCP PEKANBARU ARIFIN AHMAD	307.985	32.895	16.085	50.872	407.838	42.456	14.377	(5.602)	(5.419)	45.811	413.157	98,71%
23	KCP SIAK	148.181	8.477	1.504	20.660	178.821	7.307	6.389	773	6.205	20.675	181.558	98,49%
24	KCP FLAMBOYAN PETAPAHAN	79.292	9.531	-	60.406	149.229	13.349	7.148	(55)	2.218	22.660	149.899	99,55%
25	KC DUMAI	272.409	48.176	19.933	33.372	373.890	15.597	14.391	(3.243)	1.261	28.006	376.500	99,31%
26	KCP DURI HANG TUAH 2	95.702	19.888	1.210	58.967	175.767	14.840	15.328	(446)	1.159	30.881	174.138	100,94%
27	KCP ROKAN HULU PASIR PANGARAIAN	25.694	6.271	-	17.312	49.277	11.022	5.073	-	9.402	25.497	47.670	103,37%
28	KCP BANGKINANG	141.964	17.954	-	35.961	195.879	20.528	12.167	(38)	6.072	38.729	186.445	105,06%
29	KCP PEKANBARU UIR	20.859	7.414	-	-	28.273	10.780	4.486	-	-	15.266	23.843	118,58%

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 13-Nov-25

NO	UNIT KERJA	Posisi 13-Nov-25					YtD 13-Nov-25					Target Posisi 30-Nov-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.378.106</b>	<b>414.708</b>	<b>241.593</b>	<b>441.491</b>	<b>3.475.899</b>	<b>121.936</b>	<b>155.875</b>	<b>57.023</b>	<b>(5.387)</b>	<b>329.448</b>	<b>3.604.634</b>	<b>96,43%</b>
1	KCP KOTA PINANG	118.660	6.433	-	23.283	148.376	22.874	4.141	(97)	3.877	30.796	134.397	110,40%
2	KCP GUNUNG TUA	83.559	42.170	116	56.030	181.875	9.708	14.401	(151)	2.216	26.174	185.270	98,17%
3	KCP SIPIROK	92.863	5.812	-	30.200	128.875	4.541	3.061	-	6.053	13.655	130.504	98,75%
4	KC PADANGSIDEMPUAN	212.678	64.990	47.730	33.199	358.597	24.934	22.934	16.822	(1.845)	62.845	347.042	103,33%
5	KCP TANJUNG BALAI	116.929	44.063	75	17.527	178.595	160	15.372	(19)	(1.178)	14.335	191.147	93,43%
6	KCP AEK KANOPAN	138.136	8.864	8	19.778	166.786	(197)	4.782	(44)	3.250	7.791	178.841	93,26%
7	KC SIBOLGA	187.183	28.680	-	19.683	235.546	12.709	13.430	-	624	26.764	239.487	98,35%
8	KC RANTAU PRAPAT	372.152	54.221	83.822	36.381	546.576	(7.290)	19.180	25.706	(6.330)	31.265	574.911	95,07%
9	KC PEMATANGSIANTAR PERINTIS	248.502	47.303	101.657	30.068	427.530	9.017	13.459	15.623	415	38.513	447.429	95,55%
10	KCP PEMATANGSIANTAR SUTOMO	189.984	10.141	8.005	30.549	238.679	21.975	4.349	(689)	(4.026)	21.610	246.378	96,87%
11	KCP PANYABUNGAN	116.126	17.635	52	15.623	149.436	1.939	7.266	(16)	(2.889)	6.301	166.490	89,76%
12	KCP SIBUHUAN	104.945	26.142	-	36.636	167.723	10.928	11.514	-	(1.014)	21.428	173.460	96,69%
13	KCP KISARAN	186.039	48.772	-	47.193	282.005	19.011	22.864	-	803	42.678	277.021	101,80%
14	KCP INDRAPURA	210.349	9.483	130	21.969	241.930	(8.375)	(878)	(111)	(5.521)	(14.884)	283.811	85,24%

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 13-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 13-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>373.798</b>	<b>501.895</b>	<b>29.724</b>	<b>100.618</b>	<b>1.006.035</b>	<b>89.768</b>	<b>153.494</b>	<b>111.082</b>	<b>18.641</b>	<b>372.985</b>
1	AREA BATAM	59.402	67.816	5.719	16.230	149.168	10.412	19.367	500	3.415	33.694
2	AREA MEDAN KOTA	61.377	106.903	11.650	7.385	187.315	20.787	32.283	2.830	1.755	57.656
3	AREA MEDAN RAYA	62.808	88.186	3.115	17.901	172.010	17.916	29.007	5.900	2.705	55.528
4	AREA PEKANBARU	127.471	122.634	8.740	42.232	301.077	24.422	32.611	101.852	8.471	167.356
5	AREA PEMATANGSIANTAR	62.740	116.355	500	16.870	196.466	16.231	40.226	-	2.295	58.752
	<b>AREA BATAM</b>	<b>59.402</b>	<b>67.816</b>	<b>5.719</b>	<b>16.230</b>	<b>149.168</b>	<b>10.412</b>	<b>19.367</b>	<b>500</b>	<b>3.415</b>	<b>33.694</b>
1	KC BATAM WINDSOR CENTRAL	7.292	10.343	2.269	1.895	21.799	35	2.349	-	800	3.184
2	KC TANJUNG PINANG	3.762	12.069	-	1.315	17.146	-	3.382	-	180	3.562
3	KCP BATAM BATU AJI	5.468	10.111	-	2.020	17.599	939	3.969	-	575	5.483
4	KCP TANJUNG BALAI KARIMUN	5.060	4.701	-	370	10.131	309	739	-	-	1.048
5	KCP BINTAN CENTER	7.216	5.991	-	190	13.397	630	1.594	-	-	2.224
6	KCP BATAM CENTER	1.436	12.230	-	1.800	15.467	561	3.200	-	680	4.441
7	KCP BATAM BOTANIA GARDEN	2.379	5.189	-	300	7.868	600	1.342	-	350	2.292
8	KCP BATAM BENGKONG	2.895	700	-	1.730	5.325	869	258	-	100	1.226
9	KCP BATAM RADEN PATAH	4.346	1.229	350	-	5.925	1.324	331	-	-	1.655
10	KCP BATAM GRAND NIAGA MAS	4.307	1.460	3.100	3.225	12.092	1.460	457	-	510	2.427
11	KCP BATAM SEKUPANG	1.484	565	-	990	3.039	460	49	500	-	1.009
12	KCP BATAMINDO	4.431	1.279	-	1.060	6.770	1.605	505	-	160	2.270
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	2.256	533	-	1.335	4.124	480	444	-	60	984
15	KCP BATUAJI	3.116	651	-	-	3.766	200	223	-	-	423
16	KCP ANAMBAS	950	323	-	-	1.273	-	324	-	-	324
17	KCP NATUNA	2.935	439	-	-	3.374	920	152	-	-	1.072
18	KCP ANAMBAS JEMAJA	70	4	-	-	74	20	48	-	-	68
	<b>AREA MEDAN KOTA</b>	<b>61.377</b>	<b>106.903</b>	<b>11.650</b>	<b>7.385</b>	<b>187.315</b>	<b>20.787</b>	<b>32.283</b>	<b>2.830</b>	<b>1.755</b>	<b>57.656</b>
1	KC MEDAN S PARMAN	6.908	7.575	-	2.560	17.043	1.960	1.585	-	300	3.845
2	KC MEDAN KEJAKSAAN	12.092	9.835	3.000	600	25.527	6.078	2.906	190	255	9.429
3	KCP MEDAN PULO BRAYAN	4.871	4.356	-	675	9.902	3.127	1.523	-	150	4.800
4	KCP MEDAN USU	4.235	1.349	-	-	5.584	450	294	2.000	-	2.744
5	KCP MEDAN SUKARAMAI	2.604	9.377	150	450	12.581	190	2.176	-	-	2.366
6	KCP MEDAN MUCHTAR BASRI	3.599	8.091	8.400	-	20.090	1.911	1.611	-	-	3.522
7	KCP MEDAN ADAM MALIK	3.238	9.622	100	1.270	14.230	1.820	3.226	-	-	5.046
8	KCP MEDAN GATOT SUBROTO	3.608	9.042	-	560	13.210	162	4.440	-	200	4.802
9	KC MEDAN GAJAH MADA	3.657	13.306	-	-	16.963	2.215	3.588	640	-	6.443
10	KCP MEDAN ISKANDAR MUDA 1	1.605	10.248	-	-	11.853	100	2.125	-	-	2.225
11	KCP MEDAN SIMPANG LIMUN	1.940	4.836	-	-	6.776	-	2.148	-	-	2.148
12	KCP MEDAN KAMPUNG BARU	4.286	5.799	-	650	10.736	585	1.629	-	-	2.214
13	KCP MEDAN TOMANG ELOK	2.134	4.198	-	320	6.652	210	1.409	-	150	1.769
14	KCP MEDAN JUANDA	2.380	195	-	300	2.875	442	130	-	400	972
15	KCP MEDAN KRAKATAU	1.424	5.925	-	-	7.349	678	1.929	-	-	2.607
16	KCP MEDAN SUTOMO	50	2.323	-	-	2.373	-	1.248	-	-	1.248
17	KCP MEDAN PANCA BUDI	1.230	305	-	-	1.535	235	38	-	-	273
18	KCP MEDAN IMAM BONJOL	1.516	520	-	-	2.036	624	279	-	300	1.203
	<b>AREA MEDAN RAYA</b>	<b>62.808</b>	<b>88.186</b>	<b>3.115</b>	<b>17.901</b>	<b>172.010</b>	<b>17.916</b>	<b>29.007</b>	<b>5.900</b>	<b>2.705</b>	<b>55.528</b>
1	KCP MEDAN AKSARA	10.841	8.391	3.115	800	23.147	2.545	1.687	5.000	-	9.232
2	KC LUBUK PAKAM	7.095	6.522	-	815	14.433	1.686	1.437	-	15	3.138
3	KC BINJAI	2.570	10.066	-	1.150	13.786	1.334	4.451	-	200	5.984
4	KCP MEDAN SETIA BUDI	7.392	8.862	-	500	16.754	3.018	2.551	-	-	5.569
5	KCP STABAT KH ZAINUL ARIFIN	3.775	5.413	-	2.841	12.028	602	2.494	-	870	3.966
6	KCP MEDAN A.H NASUTION	4.577	11.019	-	3.080	18.676	199	3.330	700	-	4.229
7	KCP TEBING TINGGI SUDIRMAN	2.554	10.772	-	1.620	14.946	774	2.522	-	-	3.296
8	KCP MEDAN RING ROAD	4.204	7.847	-	-	12.052	1.258	3.343	200	-	4.801
9	KCP MEDAN MARELAN RAYA	927	6.401	-	1.475	8.802	175	1.854	-	-	2.029
10	KCP KABANJAHE	2.208	8.696	-	1.950	12.854	1.370	3.322	-	250	4.942
11	KCP CEMARA ASRI	3.025	1.485	-	625	5.134	971	387	-	-	1.357
12	KCP PANGKALAN BRANDAN	3.528	442	-	1.235	5.205	868	460	-	1.270	2.598
13	KCP MEDAN BELAWAN	3.728	338	-	-	4.066	1.251	661	-	-	1.912
14	KCP PERBAUNGAN	3.600	1.243	-	500	5.343	1.406	359	-	-	1.765
15	KCP BINJAI JAMIN GINTING	2.783	692	-	1.310	4.785	460	148	-	100	708

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Nov-25 ( tanggal 1 s/d tanggal 13-Nov-25)

NO	UNIT KERJA	Posisi 31-Oct-25					Sampai dengan tanggal 13-Nov-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>127.471</b>	<b>122.634</b>	<b>8.740</b>	<b>42.232</b>	<b>301.077</b>	<b>24.422</b>	<b>32.611</b>	<b>101.852</b>	<b>8.471</b>	<b>167.356</b>
1	KC PEKANBARU SUDIRMAN 1	8.309	19.036	4.350	945	<b>32.640</b>	1.790	5.661	101.752	250	<b>109.454</b>
2	KCP PEKANBARU NANGKA	2.388	16.523	-	2.110	<b>21.021</b>	138	1.975	-	600	<b>2.713</b>
3	KC PEKANBARU HARAPAN RAYA	6.716	10.046	500	840	<b>18.102</b>	813	1.950	-	400	<b>3.163</b>
4	KC DUMAI	12.936	11.257	990	300	<b>25.483</b>	1.105	3.072	-	360	<b>4.537</b>
5	KCP PEKANBARU ARIFIN AHMAI	10.267	9.054	-	925	<b>20.246</b>	3.217	3.475	-	200	<b>6.892</b>
6	KCP PEKANBARU PANAM	9.143	8.788	500	1.850	<b>20.282</b>	651	3.443	-	-	<b>4.094</b>
7	KCP DURI HANG TUAH 1	5.023	1.484	-	1.075	<b>7.583</b>	1.789	36	-	190	<b>2.014</b>
8	KCP PANGKALAN KERINCI MAH.	5.061	6.966	-	3.110	<b>15.137</b>	1.503	2.141	-	50	<b>3.694</b>
9	KCP BAGAN BATU SUDIRMAN 1	2.768	701	-	2.850	<b>6.319</b>	30	129	-	500	<b>659</b>
10	KCP BANGKINANG	5.025	4.034	-	1.040	<b>10.099</b>	146	677	-	250	<b>1.073</b>
11	KCP ROKAN HULU PASIR PANGA	945	805	-	1.250	<b>3.000</b>	549	135	-	130	<b>814</b>
12	KCP DUMAI SUKAJADI	3.548	1.238	-	2.500	<b>7.286</b>	528	105	-	1.061	<b>1.695</b>
13	KCP PEKANBARU SUDIRMAN AT	7.247	3.484	2.000	810	<b>13.541</b>	1.573	1.613	-	-	<b>3.186</b>
14	KCP PEKANBARU SUDIRMAN	3.583	3.402	-	1.280	<b>8.265</b>	838	761	-	1.100	<b>2.699</b>
15	KCP DURI HANG TUAH 2	4.065	1.889	-	1.100	<b>7.055</b>	-	429	-	100	<b>529</b>
16	KCP SIAK	4.231	1.818	-	1.360	<b>7.409</b>	1.090	125	100	200	<b>1.515</b>
17	KCP UJUNG BATU 1	6.645	1.121	-	2.447	<b>10.214</b>	1.002	121	-	930	<b>2.053</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	3.106	803	-	2.770	<b>6.679</b>	754	20	-	900	<b>1.674</b>
20	KCP GUNUNG RAYA KANDIS	1.263	587	-	1.700	<b>3.550</b>	253	330	-	200	<b>783</b>
21	KCP FLAMBOYAN PETAPAHAN	3.155	1.863	-	3.150	<b>8.169</b>	820	170	-	500	<b>1.490</b>
22	KC DURI	3.330	3.753	-	450	<b>7.533</b>	296	1.986	-	-	<b>2.282</b>
23	KCP PANAM RAYA	3.886	3.026	-	1.000	<b>7.911</b>	405	810	-	300	<b>1.515</b>
24	KCP BAGAN SIAPIAPI	1.211	634	-	1.400	<b>3.245</b>	670	22	-	100	<b>792</b>
25	KCP TEMBILAHAN	1.965	988	-	1.080	<b>4.033</b>	300	97	-	-	<b>397</b>
26	KCP TELUK KUANTAN	4.191	5.283	400	4.890	<b>14.764</b>	2.734	1.799	-	150	<b>4.683</b>
27	KCP PEKANBARU RUMBIA	1.054	2.489	-	-	<b>3.543</b>	315	1.042	-	-	<b>1.356</b>
28	KCP SELAT PANJANG	2.213	812	-	-	<b>3.025</b>	300	342	-	-	<b>642</b>
29	KCP PEKANBARU UIR	1.025	476	-	-	<b>1.501</b>	517	51	-	-	<b>569</b>
30	KCP PEKANBARU UIN SUSKA	3.172	271	-	-	<b>3.443</b>	295	92	-	-	<b>387</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>62.740</b>	<b>116.355</b>	<b>500</b>	<b>16.870</b>	<b>196.466</b>	<b>16.231</b>	<b>40.226</b>	-	<b>2.295</b>	<b>58.752</b>
1	KC PADANGSIDEMPUAN	8.723	31.773	-	1.185	<b>41.682</b>	2.336	9.839	-	-	<b>12.174</b>
2	KCP KISARAN	7.726	14.037	-	2.135	<b>23.897</b>	609	6.606	-	250	<b>7.466</b>
3	KCP GUNUNG TUA	4.072	11.107	-	2.375	<b>17.554</b>	1.427	3.396	-	445	<b>5.268</b>
4	KC RANTAU PRAPAT	3.354	14.320	-	1.250	<b>18.924</b>	642	5.175	-	200	<b>6.017</b>
5	KC PEMATANGSIANTAR PERINT	7.428	9.625	500	910	<b>18.463</b>	1.200	2.805	-	300	<b>4.306</b>
6	KC SIBOLGA	5.309	8.983	-	1.250	<b>15.543</b>	1.653	3.429	-	200	<b>5.282</b>
7	KCP TANJUNG BALAI	1.842	9.871	-	320	<b>12.034</b>	356	4.416	-	200	<b>4.972</b>
8	KCP INDRAPURA	3.058	310	-	-	<b>3.368</b>	480	52	-	-	<b>532</b>
9	KCP PEMATANGSIANTAR SUTOI	4.590	1.747	-	550	<b>6.888</b>	2.553	36	-	-	<b>2.589</b>
10	KCP PANYABUNGAN	1.657	3.444	-	630	<b>5.731</b>	714	1.115	-	100	<b>1.929</b>
11	KCP SIBUHUAN	2.405	8.257	-	1.250	<b>11.912</b>	457	2.922	-	350	<b>3.729</b>
12	KCP AEK KANOPAN	3.129	966	-	850	<b>4.945</b>	1.802	176	-	-	<b>1.978</b>
13	KCP SIPIROK	3.971	1.102	-	1.630	<b>6.703</b>	200	87	-	150	<b>437</b>
14	KCP KOTA PINANG	5.474	814	-	1.705	<b>7.993</b>	1.802	171	-	-	<b>1.973</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	280	<b>280</b>	-	-	-	100	<b>100</b>
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	<b>-</b>	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	<b>-</b>	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	<b>-</b>	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	<b>-</b>	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	<b>-</b>	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	550	<b>550</b>	-	-	-	-	-

# Kinerja Produk Consumer (CFG)

Posisi 13-Nov-2025

NO	UNIT KERJA	Posisi 13-Nov-2025					Growth YtD					Growth Mtd 13-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
	REGION II / MEDAN	8.626.752	1.592.295	577.167	1.976.214	12.772.428	735.189	46.859	120.330	22.096	924.474	(34.009)	13.192.499	96,82%
	AREA BATAM	1.320.395	98.201	82.513	433.200	1.934.309	108.638	2.933	11.720	40.992	164.283	(9.784)	1.992.000	97,10%
1	KCP ANAMBAS	54.514	4.455	137	272	59.378	(12.026)	237	(26)	(29)	(11.844)	(1.075)	64.465	92,11%
2	KCP BATAM CENTER	70.531	25.748	5.790	34.160	136.229	(780)	(1.935)	634	1.152	(929)	(1.024)	146.832	92,78%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	-	0,00%
4	KCP TANJUNG UBAN	60.890	2.797	995	10.464	75.146	(3.872)	663	440	8.948	6.178	19	77.223	97,31%
5	KCP ANAMBAS JEMAJA	107	-	-	-	107	28	-	-	-	28	19	78	136,04%
6	KCP BATAM GRAND NIAGA MAS	52.811	271	2.766	58.776	114.624	3.112	(10)	1.081	1.964	6.146	(1.120)	133.187	86,06%
7	KCP BATAM BATU AJI	80.029	2.055	11.091	39.086	132.261	4.217	265	1.479	(812)	5.150	353	140.053	94,44%
8	KCP BATAM SEKUPANG	18.431	734	8.892	8.669	36.726	7.749	495	(1.660)	4.766	11.350	(140)	46.807	78,46%
9	KCP NATUNA	54.608	4.379	-	-	58.988	9.542	330	-	-	9.872	337	58.362	101,07%
10	KCP BATAMINDO	103.736	608	6.235	21.266	131.845	14.293	524	1.517	1.403	17.737	425	123.218	107,00%
11	KCP BATAM BENGKONG	72.877	3.771	9.743	19.950	106.342	8.606	(64)	3.531	2.688	14.760	127	102.219	104,03%
12	KCP BATAM BOTANIA GARDEN	41.706	3.342	7.405	26.158	78.612	9.220	(291)	930	603	10.462	(65)	87.246	90,10%
13	KCP TANJUNG BALAI KARIMUN 1	209.704	25.567	1.928	6.912	244.112	78.474	1.068	311	5.636	85.490	(2.178)	246.697	98,95%
14	KC TANJUNG PINANG	131.884	13.371	1.026	10.550	156.831	6.873	2.680	138	2.849	12.540	(1.913)	165.073	95,01%
15	KCP BATU AJI	19.393	12	8.450	63.393	91.248	5.090	12	840	11.886	17.828	(525)	96.758	94,31%
16	KCP BINTAN CENTER	144.204	8.729	3.505	5.208	161.645	18.319	(832)	222	1.743	19.453	(1.725)	153.159	105,54%
17	KCP BATAM RADEN PATAH	66.915	962	6.027	69.085	142.989	17.002	478	(898)	(5.135)	11.446	(86)	151.764	94,22%
18	KC BATAM WINDSOR CENTRAL	138.054	1.399	8.524	59.250	207.228	15.397	77	3.265	8.858	27.597	(1.214)	198.860	104,21%
	AREA MEDAN KOTA	1.561.631	194.445	71.081	313.554	2.140.710	177.849	10.278	6.091	1.702	195.919	1.415	2.194.090	97,57%
1	KCP MEDAN ADAM MALIK	99.881	5.318	3.885	66.145	175.229	9.577	3.403	(401)	(10.951)	1.628	820	191.714	91,40%
2	KCP MEDAN GATOT SUBROTO	135.218	3.603	5.757	13.341	157.919	7.080	646	(1.899)	4.890	10.717	(1.389)	161.418	97,83%
3	KC MEDAN GAJAH MADA	78.680	24.358	6.074	21.388	130.500	16.351	2.853	1.078	1.516	21.798	968	121.184	107,69%
4	KCP MEDAN SUKARAMAI	83.357	6.246	3.428	10.099	103.130	(5.814)	878	490	(124)	(4.571)	(783)	119.299	86,45%
5	KCP MEDAN KRAKATAU	88.255	10.300	2.089	15.733	116.378	(5.942)	801	367	1.830	(2.943)	(373)	131.690	88,37%
6	KCP MEDAN TOMANG ELOK	33.022	2.215	4.609	6.592	46.437	8.088	335	(824)	746	8.344	(1.139)	46.389	100,10%
7	KCP MEDAN JUANDA	47.498	5.880	2.409	16.667	72.454	7.101	382	987	(979)	7.492	272	77.036	94,05%
8	KCP MEDAN SUTOMO	2.567	270	1.512	1.031	5.379	2.487	270	1.512	1.031	5.299	(24)	9.385	57,31%
9	KC MEDAN S PARMAN	123.023	18.447	4.505	12.872	158.847	32.098	77	(681)	(1.699)	29.794	4	158.758	100,06%
10	KCP MEDAN KAMPUNG BARU	63.798	30.630	4.674	17.026	116.128	10.523	(2.484)	609	(1.485)	7.163	(646)	126.793	91,59%
11	KCP MEDAN SIMPANG LIMUN	75.886	32.520	3.376	10.343	122.125	3.861	(1.260)	(721)	(2.863)	(983)	(930)	137.225	89,00%
12	KCP MEDAN PULO BRAYAN	162.599	18.879	3.916	24.123	209.517	16.674	604	(147)	2.290	19.420	1.736	205.092	102,16%
13	KCP MEDAN IMAM BONJOL	47.641	202	3.760	24.412	76.014	10.815	10	2.361	(657)	12.528	395	74.615	101,88%
14	KCP MEDAN ISKANDAR MUDA 1	53.230	7.030	2.076	13.958	76.294	1.935	(629)	403	(1.349)	361	(643)	85.579	89,15%
15	KCP MEDAN PANCA BUDI	16.087	92	992	867	18.037	9.132	(2)	(304)	469	9.295	218	17.590	102,54%
16	KCP MEDAN MUCHTAR BASRI	122.090	10.478	2.670	13.722	148.960	11.313	842	1.138	(1.295)	11.998	(75)	151.758	98,16%
17	KC MEDAN KEJAKSAAN	291.533	17.174	10.616	42.078	361.401	23.288	3.455	(196)	8.361	34.908	2.992	347.257	104,07%
18	KC MEDAN USU	37.266	803	4.733	3.158	45.959	19.282	97	2.321	1.972	23.672	14	31.309	146,79%
	AREA MEDAN RAYA	1.597.825	265.338	50.356	233.813	2.147.333	123.168	20.088	16.137	(3.126)	156.267	(324)	2.201.267	97,55%
1	KCP PERBAUNGAN	60.893	17.549	2.682	1.600	82.724	8.846	(1.367)	1.099	888	9.467	693	83.932	98,56%
2	KCP MEDAN MARELAN RAYA	74.042	7.841	2.185	11.998	96.066	(5.067)	(527)	620	(69)	(5.043)	(353)	114.649	83,79%
3	KCP TEBING TINGGI SUDIRMAN 1	143.085	33.310	3.855	57.792	238.041	(2.657)	(3.545)	1.319	(5.979)	(10.863)	(1.169)	271.752	87,59%
4	KCP STABAT KH ZAINUL ARIFIN	96.958	22.515	2.844	23.608	145.925	2.935	2.899	(580)	(2.557)	2.698	(604)	159.883	91,27%
5	KCP MEDAN SETIA BUDI	190.006	5.668	4.983	8.579	209.236	20.842	74	432	(336)	21.011	742	202.408	103,37%
6	KCP MEDAN BELAWAN	118.497	7.616	1.238	4.752	132.102	8.000	1.467	991	202	10.661	(229)	133.806	98,73%
7	KCP MEDAN A.H NASUTION	76.319	3.588	4.894	15.507	100.308	8.802	(113)	1.024	(2.050)	7.663	(621)	103.398	97,01%
8	KCP KABANJAHE	66.205	18.425	870	6.358	91.859	2.450	2.515	622	1.821	7.408	741	95.541	96,15%
9	KCP BINJAI JAMIN GINTING	46.598	8.453	3.120	21.670	79.842	5.061	2.198	2.827	(4.807)	5.279	(205)	87.647	91,09%
10	KCP MEDAN RING ROAD	55.752	13.164	3.591	32.972	105.479	8.153	5.041	755	(497)	13.452	68	103.661	101,75%
11	KC LUBUK PAKAM	220.677	29.656	2.710	7.847	260.890	14.610	523	(474)	(1.215)	13.444	(757)	263.405	99,04%
12	KCP PANGKALAN BRANDAN	65.590	19.279	4.708	3.748	93.324	4.790	764	3.726	3.344	12.623	188	93.313	100,01%
13	KC BINJAI	55.378	34.614	6.448	14.027	110.468	3.469	1.406	2.351	4.549	11.776	613	114.514	96,47%
14	KCP MEDAN AKSARA	278.631	38.712	3.787	9.881	331.011	25.727	8.761	(26)	2.256	36.719	172	309.858	106,83%
15	KCP CEMARA ASRI	49.193	4.949	2.440	13.475	70.058	17.206	(8)	1.451	1.323	19.971	397	63.498	110,33%
	AREA PEKANBARU	2.717.244	557.823	294.143	602.760	4.171.970	219.571	8.129	51.520	6.848	286.068	(21.208)	4.332.277	96,30%
1	KCP DUMAI SUKAJADI	95.567	10.504	14.421	16.129	136.621	(2.686)	(288)	1.703	2.852	1.581	(1.225)	161.244	84,73%
2	KCP PANAM RAYA	55.127	3.342	12.214	37.808	108.490	1.913	1.183	239	(1.310)	2.025	(173)	117.355	92,45%
3	KCP PEKANBARU SUDIRMAN	119.893	13.581	8.330	12.632	154.436	4.894	1.302	114	(3.975)	2.335	(271)	177.569	86,97%
4	KCP PEKANBARU PANAM	233.481	17.902	5.802	29.425	286.610	7.377	(1.722)	60	(3.503)	2.212	(2.651)	293.503	97,65%
5	KCP TEMBILAHAN	41.542	60.229	1.947	882	104.600	6.677	(13.726)	(165)	(60)	(7.275)	(657)	115.242	90,77%
6	KCP SELAT PANJANG	38.283	45.296	200	253	84.032	12	470	200	(16)	666	(966)	91.314	92,02%
7	KC DURI	55.788	7.489	17.141	3.930	84.349	824	(44)	5.071	326	6.177	(320)	93.182	90,52%
8	KCP UJUNG BATU 1	147.101	14.007	26.255	5.332	192.695	2.496	4.780	63	5.390	12.730	(3.392)	198.675	96,99%
9	KCP BAGAN SIAPIAPI	39.995	9.823	6.045	356	56.220	1.976	800	3.057	(339)	5.495	170	59.421	94,61%
10	KCP GUNUNG RAYA KANDIS	10.548	4.539	19.978	5.292	40.357	2.080	1.524	(1.079)	(39)	2.486	(50)	44.221	91,26%
11	KCP SIAK	99.534	43.239	4.241	1.167	148.181	3.685	1.935	943	744	7.307	(1.640)	153.271	96,68%
12	KCP PANGKALAN KERINCIA MAHARA.	100.789	14.137	5.531	40.768	161.224	10.092	1.889	1.542	(4.676)	8.847	(1.405)	174.288	92,50%
13	KCP TELUK KUANTAN	73.167	41.197	8.726	16.554	139.644	6.703	882	(17)	(2.266)	5.302	228	155.663	89

## Kinerja Produk Consumer (CFG)

Posisi 13-Nov-2025

NO	UNIT KERJA	Posisi 13-Nov-2025					Growth YtD					Growth Mtd 13-Nov-25	Target Posisi 30-Nov-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	172.056	30.883	3.324	4.086	210.349	(4.691)	(3.878)	66	129	(8.375)	(978)	234.495	89,70%
10	KC SIBOLGA	118.668	64.199	2.311	2.005	187.183	6.805	4.314	1.563	27	12.709	30	189.005	99,04%
11	KCP SIBUHUAN	62.797	39.339	2.544	265	104.945	8.168	1.601	1.242	(83)	10.928	(525)	107.669	97,47%
12	KCP KOTA PINANG	77.788	18.142	6.542	16.189	118.660	19.774	(1.095)	5.251	(1.056)	22.874	1.025	105.810	112,14%
13	KCP PEMATANGSIANTAR SUTOMO	73.373	11.563	8.170	96.878	189.984	21.314	6.718	2.446	(8.503)	21.975	1.125	185.426	102,46%
14	KC PADANGSIDEMPUAN	153.449	38.110	9.386	11.733	212.678	17.073	2.256	6.279	(674)	24.934	(196)	209.436	101,55%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 13-Nov-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 31-Oct-25)					Sampai dengan ( tanggal 1 s/d tanggal 13-Nov-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>275.808</b>	<b>34.506</b>	<b>28.043</b>	<b>35.440</b>	<b>373.798</b>	<b>70.414</b>	<b>1.525</b>	<b>8.084</b>	<b>9.744</b>	<b>89.768</b>
1	AREA BATAM	37.664	16.630	2.454	2.655	59.402	8.903	430	1.003	76	10.412
2	AREA MEDAN KOTA	52.905	2.009	2.996	3.467	61.377	18.042	150	68	2.527	20.787
3	AREA MEDAN RAYA	48.547	2.024	3.041	9.197	62.808	14.854	-	2.275	787	17.916
4	AREA PEKANBARU	95.229	10.517	11.810	9.915	127.471	17.564	610	2.825	3.423	24.422
5	AREA PEMATANGSIANTAR	41.464	3.326	7.742	10.207	62.740	11.051	335	1.914	2.931	16.231
	<b>AREA BATAM</b>	<b>37.664</b>	<b>16.630</b>	<b>2.454</b>	<b>2.655</b>	<b>59.402</b>	<b>8.903</b>	<b>430</b>	<b>1.003</b>	<b>76</b>	<b>10.412</b>
1	KC BATAM WINDSOR CENTRAL	3.960	2.760	503	69	7.292	35	-	-	-	35
2	KC TANJUNG PINANG	2.340	688	-	734	3.762	-	-	-	-	-
3	KCP BATAMINDO	3.401	622	203	205	4.431	1.605	-	-	-	1.605
4	KCP BATAM CENTER	760	446	-	230	1.436	485	-	-	76	561
5	KCP BATAM BATU AJI	2.425	2.358	385	300	5.468	225	-	714	-	939
6	KCP TANJUNG BALAI KARIMUN 1	4.480	420	-	160	5.060	309	-	-	-	309
7	KCP NATUNA	2.545	-	-	390	2.935	920	-	-	-	920
8	KCP ANAMBAS	950	-	-	-	950	-	-	-	-	-
9	KCP BATAM BOTANIA GARDEN	2.069	150	-	160	2.379	600	-	-	-	600
10	KCP BINTAN CENTER	7.116	-	-	100	7.216	630	-	-	-	630
11	KCP BATAM BENGKONG	2.545	350	-	-	2.895	580	-	289	-	869
12	KCP TANJUNG UBAN	625	1.631	-	-	2.256	170	310	-	-	480
13	KCP BATAM RADEN PATAH	2.027	1.806	413	100	4.346	1.324	-	-	-	1.324
14	KCP BATU AJI	630	1.889	597	-	3.116	200	-	-	-	200
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.360	2.781	166	-	4.307	1.340	120	-	-	1.460
17	KCP BATAM SEKUPANG	361	729	187	207	1.484	460	-	-	-	460
18	KCP ANAMBAS JEMAJA	70	-	-	-	70	20	-	-	-	20
	<b>AREA MEDAN KOTA</b>	<b>52.905</b>	<b>2.009</b>	<b>2.996</b>	<b>3.467</b>	<b>61.377</b>	<b>18.042</b>	<b>150</b>	<b>68</b>	<b>2.527</b>	<b>20.787</b>
1	KC MEDAN KEJAKSAAN	10.616	-	1.476	-	12.092	5.710	-	-	368	6.078
2	KCP MEDAN ADAM MALIK	3.105	-	-	133	3.238	1.570	-	-	250	1.820
3	KCP MEDAN KAMPUNG BARU	4.105	-	181	-	4.286	585	-	-	-	585
4	KC MEDAN S PARMAN	6.788	-	-	120	6.908	1.803	-	-	157	1.960
5	KCP MEDAN ISKANDAR MUDA 1	1.301	-	-	304	1.605	100	-	-	-	100
6	KCP MEDAN IMAM BONJOL	955	540	21	-	1.516	575	-	49	-	624
7	KCP MEDAN JUANDA	2.380	-	-	-	2.380	300	-	-	142	442
8	KCP MEDAN KRAKATAU	433	461	-	530	1.424	100	-	-	578	678
9	KCP MEDAN MUCHTAR BASRI	2.877	-	257	465	3.599	1.911	-	-	-	1.911
10	KCP MEDAN PULO BRAYAN	4.568	-	-	303	4.871	3.095	-	-	32	3.127
11	KCP MEDAN SIMPANG LIMUN	1.940	-	-	-	1.940	-	-	-	-	-
12	KCP MEDAN SUKARAMAI	1.830	-	-	774	2.604	-	-	-	190	190
13	KC MEDAN GAJAH MADA	3.230	-	27	400	3.657	1.426	-	19	770	2.215
14	KCP MEDAN GATOT SUBROTO	3.095	257	21	235	3.608	12	150	-	-	162
15	KCP MEDAN TOMANG ELOK	1.893	160	15	66	2.134	170	-	-	40	210
16	KCP MEDAN PANCA BUDI	1.230	-	-	-	1.230	235	-	-	-	235
17	KCP MEDAN USU	2.559	591	998	87	4.235	450	-	-	-	450
18	KCP MEDAN SUTOMO	-	-	-	50	50	-	-	-	-	-
	<b>AREA MEDAN RAYA</b>	<b>48.547</b>	<b>2.024</b>	<b>3.041</b>	<b>9.197</b>	<b>62.808</b>	<b>14.854</b>	<b>-</b>	<b>2.275</b>	<b>787</b>	<b>17.916</b>
1	KCP MEDAN AKSARA	8.635	-	-	2.206	10.841	2.545	-	-	-	2.545
2	KC LUBUK PAKAM	6.978	-	17	100	7.095	1.686	-	-	-	1.686
3	KCP CEMARA ASRI	2.895	-	-	130	3.025	770	-	201	-	971
4	KCP MEDAN A.H NASUTION	4.220	-	357	-	4.577	90	-	109	-	199
5	KCP PERBAUNGAN	2.930	-	328	342	3.600	584	-	660	162	1.406
6	KC BINJAI	980	350	428	812	2.570	427	-	607	300	1.334
7	KCP KABANJAHE	1.438	-	158	613	2.208	1.370	-	-	-	1.370
8	KCP BINJAI JAMIN GINTING	963	650	-	1.170	2.783	460	-	-	-	460
9	KCP MEDAN BELAWAN	2.710	-	177	841	3.728	1.140	-	111	-	1.251
10	KCP MEDAN MARELAN RAYA	860	-	17	50	927	-	-	-	175	175
11	KCP MEDAN RING ROAD	970	424	251	2.559	4.204	1.258	-	-	-	1.258
12	KCP MEDAN SETIA BUDI	6.371	600	420	-	7.392	3.018	-	-	-	3.018
13	KCP PANGKALAN BRANDAN	2.850	-	608	70	3.528	280	-	588	-	868
14	KCP STABAT KH ZAINUL ARIFIN	3.548	-	129	98	3.775	602	-	-	-	602
15	KCP TEBING TINGGI SUDIRMAN 1	2.198	-	149	206	2.554	624	-	-	150	774
	<b>AREA PEKANBARU</b>	<b>95.229</b>	<b>10.517</b>	<b>11.810</b>	<b>9.915</b>	<b>127.471</b>	<b>17.564</b>	<b>610</b>	<b>2.825</b>	<b>3.423</b>	<b>24.422</b>
1	KC PEKANBARU SUDIRMAN 1	6.726	758	759	66	8.309	1.075	610	105	-	1.790
2	KC DUMAI	12.111	-	247	578	12.936	1.105	-	-	-	1.105
3	KC PEKANBARU HARAPAN RAYA	4.587	1.000	448	681	6.716	800	-	-	13	813
4	KC DURI	1.540	300	1.218	272	3.330	30	-	266	-	296
5	KCP PEKANBARU PANAM	8.639	-	429	75	9.143	-	-	284	367	651
6	KCP PEKANBARU SUDIRMAN	3.319	-	-	264	3.583	578	-	-	260	838
7	KCP BANGKINANG	3.815	-	640	570	5.025	60	-	-	86	146
8	KCP PEKANBARU NANGKA	1.551	510	257	70	2.388	-	-	138	-	138
9	KCP TEMBILAHAN	1.615	-	96	254	1.965	300	-	-	-	300
10	KCP TELUK KUANTAN	3.338	-	329	525	4.191	2.244	-	-	490	2.734
11	KCP SIAK	3.459	-	215	557	4.231	440	-	-	650	1.090
12	KCP DURI HANG TUAH 1	3.036	-	254	1.733	5.023	1.502	-	187	100	1.789
13	KCP BAGAN SIAPIAPI	1.026	-	185	-	1.211	670	-	-	-	670
14	KCP UJUNG BATU 1	5.610	-	1.035	-	6.645	805	-	197	-	1.002
15	KCP SELAT PANJANG	620	-	-	1.593	2.213	300	-	-	-	300
16	KCP RENGAT	2.130	-	580	396	3.106	-	-	-	754	754
17	KCP DUMAI SUKAJADI	2.920	125	277	226	3.548	10	-	318	200	528
18	KCP BAGAN BATU SUDIRMAN 1	2.430	-	338	-	2.768	-	-	30	-	30
19	KCP FLAMBOYAN PETAPAHAN	3.020	-	100	35	3.155	820	-	-	-	820
20	KCP PEKANBARU SUDIRMAN ATAS	3.613	2.936	348	350	7.247	1.514	-	59	-	1.573
21	KCP PANGKALAN KERINCI MAHARAJA	3.956	210	533	362	5.061	1.503	-	-	-	1.503
22	KCP PANAM RAYA	1.934	1.320	632	-	3.886	20	-	152	233	405
23	KCP PEKANBARU RUMBIAI	280	-	774	-	1.054	200	-	115	-	315

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 13-Nov-25)**