

# Kinerja DPK Area per Produk

Posisi 15-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi Nov-25	Posisi 15-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target Posisi 31-Dec-25	% Pencp.	Gap Target
	<b>REGION II / MEDAN</b>	<b>20.912.476</b>	<b>23.518.654</b>	<b>23.314.079</b>	<b>2.401.603</b>	<b>11,48%</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>	<b>(251.006)</b>
	GIRO	1.894.366	2.447.773	2.508.613	614.247	32,42%	60.840	2.951.802	84,99%	(443.188)
	TABUNGAN	12.343.531	13.809.131	13.751.864	1.408.333	11,41%	(57.267)	13.838.012	99,38%	(86.148)
	CASA	<b>14.237.897</b>	<b>16.256.904</b>	<b>16.260.477</b>	<b>2.022.580</b>	<b>14,21%</b>	<b>3.573</b>	<b>16.789.813</b>	<b>96,85%</b>	<b>(529.336)</b>
	DEPOSITO	6.674.579	7.261.750	7.053.602	379.023	5,68%	(208.148)	6.775.272	104,11%	278.330
<b>1</b>	<b>Area Batam</b>	<b>2.848.930</b>	<b>3.273.702</b>	<b>3.235.475</b>	<b>386.545</b>	<b>13,57%</b>	<b>(38.227)</b>	<b>3.318.152</b>	<b>97,51%</b>	<b>(82.677)</b>
	GIRO	238.297	418.828	431.041	192.744	80,88%	12.214	420.906	102,41%	10.136
	TABUNGAN	1.732.891	1.903.991	1.885.840	152.949	8,83%	(18.152)	2.000.816	94,25%	(114.977)
	CASA	<b>1.971.188</b>	<b>2.322.819</b>	<b>2.316.881</b>	<b>345.693</b>	<b>17,54%</b>	<b>(5.938)</b>	<b>2.421.722</b>	<b>95,67%</b>	<b>(104.841)</b>
	DEPOSITO	877.742	950.883	918.594	40.852	4,65%	(32.289)	896.431	102,47%	22.163
<b>2</b>	<b>Area Medan Kota</b>	<b>5.355.779</b>	<b>6.158.366</b>	<b>6.116.595</b>	<b>760.816</b>	<b>14,21%</b>	<b>(41.770)</b>	<b>5.866.352</b>	<b>104,27%</b>	<b>250.244</b>
	GIRO	314.972	437.227	518.520	203.548	64,62%	81.293	515.367	100,61%	3.153
	TABUNGAN	2.242.130	2.410.328	2.419.542	177.411	7,91%	9.213	2.534.104	95,48%	(114.562)
	CASA	<b>2.557.102</b>	<b>2.847.555</b>	<b>2.938.061</b>	<b>380.959</b>	<b>14,90%</b>	<b>90.506</b>	<b>3.049.471</b>	<b>96,35%</b>	<b>(111.409)</b>
	DEPOSITO	2.798.677	3.310.810	3.178.534	379.857	13,57%	(132.276)	2.816.881	112,84%	361.653
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.681</b>	<b>2.871.948</b>	<b>2.894.164</b>	<b>253.483</b>	<b>9,60%</b>	<b>22.216</b>	<b>3.128.596</b>	<b>92,51%</b>	<b>(234.432)</b>
	GIRO	155.866	128.866	165.466	9.599	6,16%	36.600	346.235	47,79%	(180.769)
	TABUNGAN	1.803.617	1.980.739	1.984.996	181.379	10,06%	4.256	2.083.113	95,29%	(98.118)
	CASA	<b>1.959.483</b>	<b>2.109.605</b>	<b>2.150.461</b>	<b>190.978</b>	<b>9,75%</b>	<b>40.856</b>	<b>2.429.348</b>	<b>88,52%</b>	<b>(278.887)</b>
	DEPOSITO	681.198	762.342	743.703	62.505	9,18%	(18.640)	699.248	106,36%	44.454
<b>4</b>	<b>Area Pekanbaru</b>	<b>7.557.133</b>	<b>8.546.444</b>	<b>8.409.116</b>	<b>851.984</b>	<b>11,27%</b>	<b>(137.328)</b>	<b>8.299.616</b>	<b>101,32%</b>	<b>109.500</b>
	GIRO	1.111.061	1.414.109	1.357.123	246.062	22,15%	(56.986)	1.422.021	95,44%	(64.898)
	TABUNGAN	4.778.169	5.505.119	5.440.902	662.733	13,87%	(64.217)	5.182.062	104,99%	258.840
	CASA	<b>5.889.231</b>	<b>6.919.228</b>	<b>6.798.025</b>	<b>908.795</b>	<b>15,43%</b>	<b>(121.202)</b>	<b>6.604.083</b>	<b>102,94%</b>	<b>193.942</b>
	DEPOSITO	1.667.902	1.627.216	1.611.091	(56.811)	-3,41%	(16.126)	1.695.532	95,02%	(84.442)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>2.509.954</b>	<b>2.668.196</b>	<b>2.658.729</b>	<b>148.775</b>	<b>5,93%</b>	<b>(9.467)</b>	<b>2.952.369</b>	<b>90,05%</b>	<b>(293.640)</b>
	GIRO	74.169	48.743	36.463	(37.706)	-50,84%	(12.280)	247.274	14,75%	(210.811)
	TABUNGAN	1.786.724	2.008.954	2.020.585	233.861	13,09%	11.631	2.037.916	99,15%	(17.331)
	CASA	<b>1.860.893</b>	<b>2.057.697</b>	<b>2.057.048</b>	<b>196.155</b>	<b>10,54%</b>	<b>(649)</b>	<b>2.285.190</b>	<b>90,02%</b>	<b>(228.142)</b>
	DEPOSITO	649.060	610.498	601.681	(47.380)	-7,30%	(8.818)	667.179	90,18%	(65.499)

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 15-Dec-25				Growth Mtd 15-Dec-25				Target Posisi 15-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>614.247</b>	<b>1.408.333</b>	<b>379.023</b>	<b>2.401.603</b>	<b>60.840</b>	<b>(57.267)</b>	<b>(208.148)</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>
	<b>AREA BATAM</b>	<b>418.828</b>	<b>1.903.991</b>	<b>950.883</b>	<b>3.273.702</b>	<b>192.744</b>	<b>152.949</b>	<b>40.852</b>	<b>386.545</b>	<b>12.214</b>	<b>(18.152)</b>	<b>(32.289)</b>	<b>(38.227)</b>	<b>3.318.152</b>	<b>97,51%</b>
1	KC BATAM WINDSOR CENTRAL	55.031	265.449	96.974	417.454	35.768	49.331	(48.771)	36.329	(488)	(9.216)	(27.303)	(37.007)	385.222	98,76%
2	KCP TANJUNG UBAR	616	47.818	57.067	105.501	(129)	1.758	28.376	30.006	(149)	325	(10.389)	(10.213)	91.856	103,74%
3	KCP BATAMINDO	12.409	151.983	138.437	302.828	1.200	17.229	17.257	35.685	1.587	(1.090)	(204)	292	307.123	98,70%
4	KCP BATAM BOTANIA GARDEN	6.350	90.823	27.815	124.988	2.420	2.702	8.064	13.186	375	(3.588)	152	(3.061)	135.482	89,99%
5	KCP ANAMBAS	502	38.758	12.549	51.809	(1.616)	2.556	1.860	2.801	(31)	915	51	935	56.871	92,74%
6	KCP ANAMBAS JEMAJA	646	32.850	2.455	35.951	568	(109)	(1.062)	(603)	(75)	1.529	0	1.453	43.921	85,16%
7	KCP TANJUNG BALAI KARIMUN 1	2.160	153.184	27.914	183.258	47	(1.726)	(8.188)	(9.868)	(29)	(1.009)	94	(945)	215.125	84,75%
8	KCP BINTAN CENTER	8.432	75.662	24.150	108.245	(397)	(4.873)	2.632	(2.637)	4	3.113	(221)	2.896	142.031	78,25%
9	KCP BATAM SEKUPANG	5.948	101.671	13.402	121.021	(1.066)	5.284	(5.160)	(941)	(1.137)	(12.409)	622	(12.924)	135.754	79,63%
10	KCP NATUNA	1.575	67.931	7.221	76.727	3.711	3.246	1.307	8.265	3.009	(1.160)	(191)	1.658	79.084	99,12%
11	KCP BATAM RADEN PATAH	20.652	139.420	77.952	238.023	(4.699)	902	(3.784)	(7.581)	(589)	1.157	217	785	285.060	83,77%
12	KCP BATU AJI	62.801	150.051	124.121	336.973	60.226	26.431	55.049	141.706	36.608	(95)	(210)	36.303	267.615	139,48%
13	KCP BATAM GRAND NIAGA MAS	24.484	90.912	116.868	232.264	(6.474)	24.081	(41.468)	(23.861)	(1.421)	8.456	8.145	15.179	310.634	79,66%
14	KC TANJUNG PINANG	43.281	172.953	66.101	282.334	(17.162)	(19.456)	6.371	(30.247)	(40.623)	(4.086)	(5.195)	(49.905)	299.881	77,51%
15	KCP BATAM BATU AJI	163.181	121.777	20.185	305.142	113.330	14.019	2.950	130.299	9.312	3.490	(569)	12.233	214.620	147,88%
16	KCP BATAM CENTER	7.427	119.337	45.104	171.868	5.798	21.863	(5.698)	21.963	6.053	(1.277)	(101)	4.674	183.263	96,33%
17	KCP BATAM BENGKONG	3.334	83.412	92.567	179.313	1.217	9.711	31.118	42.046	(190)	(3.206)	2.815	(581)	164.612	108,58%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 15-Dec-25				Growth Mtd 15-Dec-25				Target Posisi 15-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>614.247</b>	<b>1.408.333</b>	<b>379.023</b>	<b>2.401.603</b>	<b>60.840</b>	<b>(57.267)</b>	<b>(208.148)</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>
	<b>AREA MEDAN KOTA</b>	<b>437.227</b>	<b>2.410.328</b>	<b>3.310.810</b>	<b>6.158.366</b>	<b>203.548</b>	<b>177.411</b>	<b>379.857</b>	<b>760.816</b>	<b>81.293</b>	<b>9.213</b>	<b>(132.276)</b>	<b>(41.770)</b>	<b>5.866.352</b>	<b>104,27%</b>
1	KC MEDAN S PARMAN	188.554	204.302	1.779.384	2.172.240	146.081	19.600	532.578	698.259	30.508	12.160	(85.866)	(43.199)	1.479.683	143,88%
2	KCP MEDAN PULO BRAYAN	4.950	143.468	167.447	315.865	1.573	17.813	4.008	23.394	5.203	(9.938)	(4.756)	(9.492)	313.517	97,72%
3	KCP MEDAN USU	36.771	51.742	45.108	133.621	14.703	12.616	590	27.909	(3.043)	3.327	(1.180)	(895)	121.533	109,21%
4	KCP MEDAN SIMPANG LIMUN	4.590	99.445	111.707	215.742	28.189	(2.865)	(12.695)	12.629	32.153	2.248	(5.888)	28.513	254.858	95,84%
5	KCP MEDAN SUTOMO	-	12.096	802	12.898	-	10.143	2	10.145	-	159	(50)	109	24.391	53,33%
6	KCP MEDAN TOMANG ELOK	14.521	82.083	21.010	117.615	1.517	3.747	(185)	5.079	(55)	(1.831)	575	(1.311)	128.565	90,46%
7	KCP MEDAN PANCA BUDI	5.624	82.380	49.623	137.627	(8.789)	(1.378)	21.819	11.652	3.022	4.319	(342)	6.999	149.745	96,58%
8	KCP MEDAN KAMPUNG BARU	1.121	143.955	76.900	221.976	(537)	4.321	(14.338)	(10.554)	(299)	(614)	94	(820)	259.210	85,32%
9	KCP MEDAN GATOT SUBROTO	23.510	78.794	188.557	290.861	1.433	9.360	10.731	21.525	(4.373)	4.614	(150)	91	301.398	96,53%
10	KCP MEDAN JUANDA	4.646	167.749	108.727	281.122	683	26.573	(3.519)	23.738	313	2.159	(293)	2.179	290.365	97,57%
11	KCP MEDAN KRAKATAU	15.381	114.592	46.365	176.338	11.514	(3.085)	(3.803)	4.626	(50)	(591)	(325)	(966)	191.013	91,81%
12	KCP MEDAN ISKANDAR MUDA 1	8.171	126.187	41.870	176.228	(1.782)	23.278	(22.532)	(1.035)	(457)	(3.498)	(210)	(4.166)	193.643	88,86%
13	KCP MEDAN SUKARAMAI	3.452	104.536	46.765	154.753	3.691	9.569	5.368	18.628	1.854	6.082	(2.623)	5.313	158.228	101,16%
14	KCP MEDAN ADAM MALIK	6.462	248.764	164.502	419.728	(10.567)	12.294	(30.993)	(29.267)	1.096	1.521	(3.112)	(495)	497.684	84,24%
15	KCP MEDAN MUCHTAR BASRI	2.813	155.162	129.816	287.790	(5.860)	36.558	(13.517)	17.181	5.258	68	(18.004)	(12.678)	286.405	96,06%
16	KCP MEDAN IMAM BONJOL	2.380	80.904	22.786	106.070	(1.717)	(6.551)	(27.484)	(35.752)	(588)	1.042	(94)	360	159.059	66,91%
17	KC MEDAN GAJAH MADA	38.326	115.421	108.795	262.542	17.180	14.935	(25.670)	6.444	305	2.995	(2.163)	1.137	287.777	91,63%
18	KC MEDAN KEJAKSAAN	75.955	398.058	200.095	674.108	6.237	(9.885)	(41.219)	(44.867)	10.445	(15.157)	(8.054)	(12.766)	768.735	86,03%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 15-Dec-25				Growth Mtd 15-Dec-25				Target Posisi 15-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>614.247</b>	<b>1.408.333</b>	<b>379.023</b>	<b>2.401.603</b>	<b>60.840</b>	<b>(57.267)</b>	<b>(208.148)</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>
	<b>AREA MEDAN RAYA</b>	<b>128.866</b>	<b>1.980.739</b>	<b>762.342</b>	<b>2.871.948</b>	<b>9.599</b>	<b>181.379</b>	<b>62.505</b>	<b>253.483</b>	<b>36.600</b>	<b>4.256</b>	<b>(18.640)</b>	<b>22.216</b>	<b>3.128.596</b>	<b>92,51%</b>
1	KCP PANGKALAN BRANDAN	4.654	116.881	122.898	244.434	4.088	34.483	94.945	133.516	(421)	10.749	(2.557)	7.772	139.082	181,34%
2	KCP MEDAN AKSARA	24.180	211.403	78.216	313.799	(642)	6.928	(37.270)	(30.984)	1.183	7.244	(16.872)	(8.445)	378.247	80,73%
3	KCP MEDAN SETIA BUDI	4.938	240.640	175.577	421.155	(1.357)	16.806	31.059	46.507	434	(3.532)	(1.308)	(4.406)	410.919	101,42%
4	KCP MEDAN BELAWAN	2.826	51.826	50.082	104.733	(2.906)	3.388	32.893	33.375	188	1.129	2.794	4.111	102.209	106,49%
5	KCP CEMARA ASRI	28.877	64.217	6.210	99.304	1.517	9.050	120	10.687	57	369	(1)	425	114.790	86,88%
6	KCP TEBING TINGGI SUDIRMAN 1	1.212	136.380	43.473	181.065	654	7.164	(6.495)	1.323	(18)	(3.224)	(868)	(4.110)	216.109	81,88%
7	KCP MEDAN RING ROAD	3.954	132.994	38.307	175.254	(1.374)	15.638	707	14.971	734	(1.939)	1.751	546	197.156	89,17%
8	KCP KABANJAHE	823	52.710	8.232	61.765	(3.262)	2.051	(3.082)	(4.293)	521	1.410	83	2.014	93.052	68,54%
9	KCP STABAT KH ZAINUL ARIFIN	2.734	157.293	12.473	172.500	(1.568)	9.953	(2.396)	5.989	(846)	(1.955)	(58)	(2.858)	201.817	84,06%
10	KCP MEDAN MARLEAN RAYA	2.661	124.352	44.209	171.222	255	11.594	(5.186)	6.663	(806)	4.470	(2.233)	1.432	203.651	84,78%
11	KCP MEDAN A.H NASUTION	17.228	140.636	49.561	207.425	36.212	20.881	391	57.484	44.702	2.645	328	47.675	224.051	113,86%
12	KCP BINJAI JAMIN GINTING	4.017	138.582	21.172	163.772	696	13.707	(5.323)	9.079	1.059	(3.637)	344	(2.234)	177.417	91,05%
13	KCP PERBAUNGAN	182	53.465	5.996	59.643	(230)	6.388	(22.538)	(16.379)	8	(2.281)	203	(2.069)	98.196	58,63%
14	KC LUBUK PAKAM	9.557	165.013	39.292	213.861	(2.156)	8.556	(27.301)	(20.902)	(7.426)	4.308	(609)	(3.727)	270.912	77,57%
15	KC BINJAI	21.023	194.347	66.644	282.015	(20.327)	14.792	11.981	6.446	(2.771)	(11.500)	363	(13.907)	300.987	89,08%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 15-Dec-25				Growth Mtd 15-Dec-25				Target Posisi 15-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>614.247</b>	<b>1.408.333</b>	<b>379.023</b>	<b>2.401.603</b>	<b>60.840</b>	<b>(57.267)</b>	<b>(208.148)</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>
	<b>AREA PEKANBARU</b>	<b>1.414.109</b>	<b>5.505.119</b>	<b>1.627.216</b>	<b>8.546.444</b>	<b>246.062</b>	<b>662.733</b>	<b>(56.811)</b>	<b>851.984</b>	<b>(56.986)</b>	<b>(64.217)</b>	<b>(16.126)</b>	<b>(137.328)</b>	<b>8.299.616</b>	<b>101,32%</b>
1	KC PEKANBARU SUDIRMAN 1	502.282	612.606	230.344	1.345.232	(183.526)	80.206	(34.561)	(137.880)	(56.837)	(10.277)	(892)	(68.005)	1.529.459	83,51%
2	KC PEKANBARU HARAPAN RAYA	51.545	261.490	128.999	442.035	31.355	40.609	(21.482)	50.482	(3.580)	15.179	(17.758)	(6.160)	420.687	103,61%
3	KCP PEKANBARU PANAM	9.285	256.666	62.391	328.342	1.241	10.498	(13.860)	(2.120)	643	6.253	476	7.371	370.263	90,67%
4	KCP PEKANBARU UIN SUSKA	5.430	44.566	77.656	127.652	(67.162)	11.500	58.473	2.812	7.448	214	(316)	7.345	151.319	89,21%
5	KCP PEKANBARU UIR	372	67.696	32.660	100.728	(285)	13.519	1.423	14.658	1.091	(1.540)	(735)	(1.184)	99.334	100,21%
6	KCP ROKAN HULU PASIR PANGARAIAN	1.026	95.902	13.467	110.395	53	20.357	5.175	25.585	535	1.552	40	2.127	95.461	117,87%
7	KCP PEKANBARU SUDIRMAN ATAS	28.462	335.697	68.089	432.249	(354)	31.408	(17.249)	13.805	(673)	7.931	3.102	10.360	462.990	95,60%
8	KCP PEKANBARU ARIFIN AHMAD	36.633	209.712	45.633	291.977	3.296	19.538	(8.550)	14.284	(11.210)	(6.007)	24	(17.193)	300.358	91,49%
9	KCP PEKANBARU RUMBIAI	8.443	420.167	66.097	494.707	(5.993)	179.100	(5.002)	168.104	(91)	(95.442)	(911)	(96.444)	256.252	155,42%
10	KCP TEMBILAHAN	2.833	154.882	33.332	191.046	(700)	20.660	(1.303)	18.657	104	(903)	335	(463)	190.428	100,08%
11	KCP FLAMBOYAN PETAPAHAN	528	107.649	16.970	125.146	(955)	18.258	(3.910)	13.393	(308)	1.987	5	1.685	125.918	100,73%
12	KCP BAGAN SIAPIAPI	2.223	97.428	41.842	141.493	1.803	15.784	(14.023)	3.564	(183)	3.836	(99)	3.554	158.204	91,68%
13	KCP GUNUNG RAYA KANDIS	3.539	62.403	13.430	79.373	2.671	10.839	5.828	19.338	1.010	(3.014)	0	(2.005)	69.382	111,51%
14	KCP DURI HANG TUAH 2	600.371	219.924	88.384	908.679	440.042	19.367	(44.827)	414.582	1.152	(628)	74	598	523.448	173,71%
15	KCP PANAM RAYA	25.896	215.010	17.393	258.299	3.864	20.903	1.014	25.780	1.858	3.457	(88)	5.228	264.824	99,51%
16	KCP RENGAT	2.563	149.529	80.181	232.273	(10.333)	(1.400)	25.009	13.276	290	(3.006)	(252)	(2.969)	235.903	97,20%
17	KCP BAGAN BATU SUDIRMAN 1	69	164.349	21.051	185.469	(124)	23.976	10.928	34.780	25	3.795	795	4.615	173.634	109,47%
18	KCP TELUK KUANTAN	6.505	198.253	50.886	255.644	(1.500)	28.228	8.638	35.367	(1.214)	5.742	(406)	4.122	247.999	104,74%
19	KCP UJUNG BATU 1	2.314	130.042	15.544	147.901	(964)	11.627	3.038	13.702	(439)	481	16	58	153.169	96,60%
20	KC DURI	3.598	252.124	77.625	333.347	618	13.726	(13.764)	580	(1.494)	(7.190)	(394)	(9.078)	349.650	92,74%
21	KCP DURI HANG TUAH 1	137	106.823	24.802	131.762	(321)	1.591	161	1.430	2	(1.163)	62	(1.099)	145.612	89,73%
22	KCP SELAT PANJANG	30	68.269	14.189	82.488	(1)	(3.805)	858	(2.947)	36	1.292	(159)	1.169	97.024	86,22%
23	KCP DUMAI SUKAJADI	335	94.353	24.085	118.773	211	(1.486)	(1.040)	(2.315)	(91)	(610)	75	(626)	138.918	85,05%
24	KCP BANGKINANG	47.125	153.880	26.589	227.593	26.338	25.519	(2.370)	49.487	(614)	6.740	(360)	5.766	203.553	114,64%
25	KCP PEKANBARU NANGKA	7.239	155.279	27.653	190.171	(5.733)	26.719	(550)	20.435	2.580	18.086	973	21.638	218.690	96,85%
26	KC DUMAI	13.785	344.246	106.389	464.421	5.691	(969)	1.918	6.640	884	(26.654)	524	(25.247)	468.057	93,83%
27	KCP SIAK	22.624	111.762	24.785	159.171	12.257	2.287	816	15.360	648	5.599	(190)	6.057	166.371	99,31%
28	KCP PANGKALAN KERINCI MAHARAJA	22.217	248.416	33.262	303.894	(6.078)	21.554	(1.136)	14.339	(109)	4.362	354	4.607	316.753	97,40%
29	KCP PEKANBARU SUDIRMAN	6.701	165.994	163.489	336.184	650	2.622	3.536	6.807	1.552	5.711	(419)	6.844	365.957	93,73%

## KINERJA DPK Outlet per Produk

Kinerja per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 30-Nov-25				Growth YtD 15-Dec-25				Growth Mtd 15-Dec-25				Target Posisi 15-Dec-25	% Penc.
		GIRO	TABUNGAN	DEPOSITO	DPK	GIRO	TABUNGAN	DEPOSITO	TOTAL	GIRO	TABUNGAN	DEPOSITO	TOTAL	TOTAL	TOTAL
	<b>RO 2 MEDAN</b>	<b>2.447.773</b>	<b>13.809.131</b>	<b>7.261.750</b>	<b>23.518.654</b>	<b>614.247</b>	<b>1.408.333</b>	<b>379.023</b>	<b>2.401.603</b>	<b>60.840</b>	<b>(57.267)</b>	<b>(208.148)</b>	<b>(204.575)</b>	<b>23.565.085</b>	<b>98,93%</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>48.743</b>	<b>2.008.954</b>	<b>610.498</b>	<b>2.668.196</b>	<b>(37.706)</b>	<b>233.861</b>	<b>(47.380)</b>	<b>148.775</b>	<b>(12.280)</b>	<b>11.631</b>	<b>(8.818)</b>	<b>(9.467)</b>	<b>2.952.369</b>	<b>90,05%</b>
1	KC PEMATANGSIANTAR PERINTIS	14.800	313.726	182.362	510.888	(3.888)	66.568	(2.601)	60.079	(7.219)	(6.650)	757	(13.112)	483.598	102,93%
2	KCP PEMATANGSIANTAR SUTOMO	857	64.168	60.141	125.166	(1.791)	6.885	14.516	19.611	357	(966)	(404)	(1.013)	131.623	94,32%
3	KC RANTAU PRAPAT	5.992	282.568	71.107	359.666	1.595	34.682	(42.507)	(6.230)	(881)	1.146	851	1.116	408.310	88,36%
4	KCP KOTA PINANG	870	101.306	10.260	112.436	(582)	23.673	(1.589)	21.502	(89)	311	(1.914)	(1.692)	111.321	99,48%
5	KCP KISARAN	5.809	173.709	37.696	217.214	(1.440)	26.256	(2.599)	22.217	264	721	(10.702)	(9.716)	217.103	95,58%
6	KCP PANYABUNGAN	89	105.488	11.503	117.080	(66)	(605)	3.772	3.101	7	6.014	3	6.024	145.022	84,89%
7	KC SIBOLGA	59	76.850	22.158	99.068	(1.745)	13.816	4.652	16.723	1	8.559	150	8.710	118.897	90,65%
8	KCP SIPIROK	332	50.262	6.821	57.415	551	3.379	(21.724)	(17.795)	375	(1.300)	2	(922)	94.953	59,50%
9	KCP TANJUNG BALAI	1.397	121.095	17.298	139.790	(6.300)	6.667	(7.322)	(6.955)	360	(200)	(115)	45	171.099	81,73%
10	KCP GUNUNG TUA	480	94.233	14.848	109.561	(2.896)	16.368	2.566	16.038	28	2.366	12	2.407	120.233	93,13%
11	KCP AEK KANOPAN	81	145.807	51.246	197.134	51	12.056	4.808	16.916	15	(7.645)	(47)	(7.677)	199.033	95,19%
12	KCP SIBUHUAN	1.308	97.023	30.747	129.078	(4.255)	17.124	10.893	23.763	1.518	2.851	647	5.016	135.994	98,60%
13	KCP INDRAPURA	10.826	123.445	54.876	189.147	(11.717)	(4.295)	(4.793)	(20.804)	(7.862)	(1.102)	1.195	(7.769)	232.232	78,10%
14	KC PADANGSIDEMPUAN	5.842	228.193	34.668	268.703	(5.223)	9.158	(8.660)	(4.725)	845	5.734	247	6.826	325.749	84,58%





















## Kinerja Pembiayaan Area

Posisi 15-Dec-2025

NO	UNIT KERJA	Posisi Dec-24	Posisi 30-Nov-25	Posisi 15-Dec-25	Growth YtD Dec-25	% Growth YtD Dec-25	Growth MtD Dec-25	Target 31-12-25	% Pencp.	Gap Target
	<b>RETAIL RO 2 MEDAN</b>	<b>16.720.113</b>	<b>18.993.599</b>	<b>19.096.847</b>	<b>2.376.734</b>	<b>14,21%</b>	<b>103.249</b>	<b>19.771.931</b>	<b>96,59%</b>	<b>(675.084)</b>
	CFG (Consumer)	11.847.954	12.864.571	12.898.475	1.050.522	8,87%	33.905	13.258.958	97,28%	(360.483)
	PWG (Pawning)	1.161.081	2.076.332	2.146.606	985.525	84,88%	70.273	2.221.617	96,62%	(75.011)
	SME (Small)	1.400.748	1.646.608	1.640.174	239.427	17,09%	(6.434)	1.648.748	99,48%	(8.573)
	MBG (Micro)	2.310.331	2.406.087	2.411.592	101.261	4,38%	5.504	2.642.609	91,26%	(231.017)
<b>1</b>	<b>Area Batam</b>	<b>2.396.945</b>	<b>2.731.682</b>	<b>2.748.877</b>	<b>351.933</b>	<b>14,68%</b>	<b>17.196</b>	<b>2.890.216</b>	<b>95,11%</b>	<b>(141.339)</b>
	CFG (Consumer)	1.770.026	1.955.435	1.963.027	193.001	10,90%	7.592	2.003.011	98,00%	(39.984)
	PWG (Pawning)	193.140	323.731	332.330	139.189	72,07%	8.599	362.681	91,63%	(30.352)
	SME (Small)	122.962	126.748	125.924	2.962	2,41%	(824)	162.236	77,62%	(36.312)
	MBG (Micro)	310.816	325.767	327.597	16.781	5,40%	1.829	362.288	90,42%	(34.691)
<b>2</b>	<b>Area Medan Kota</b>	<b>2.544.835</b>	<b>2.984.924</b>	<b>3.002.315</b>	<b>457.480</b>	<b>17,98%</b>	<b>17.391</b>	<b>3.115.406</b>	<b>96,37%</b>	<b>(113.092)</b>
	CFG (Consumer)	1.944.791	2.148.603	2.153.960	209.169	10,76%	5.357	2.206.447	97,62%	(52.488)
	PWG (Pawning)	252.400	434.205	447.652	195.252	77,36%	13.447	453.213	98,77%	(5.561)
	SME (Small)	188.209	207.382	207.279	19.069	10,13%	(103)	244.894	84,64%	(37.615)
	MBG (Micro)	159.435	194.735	193.424	33.990	21,32%	(1.311)	210.853	91,73%	(17.428)
<b>3</b>	<b>Area Medan Raya</b>	<b>2.640.411</b>	<b>3.002.055</b>	<b>3.020.928</b>	<b>380.518</b>	<b>14,41%</b>	<b>18.873</b>	<b>3.121.164</b>	<b>96,79%</b>	<b>(100.236)</b>
	CFG (Consumer)	1.991.066	2.156.369	2.160.078	169.012	8,49%	3.709	2.211.667	97,67%	(51.589)
	PWG (Pawning)	200.888	356.932	371.043	170.155	84,70%	14.111	371.423	99,90%	(380)
	SME (Small)	80.398	99.911	100.218	19.820	24,65%	308	115.782	86,56%	(15.564)
	MBG (Micro)	368.059	388.843	389.589	21.531	5,85%	746	422.292	92,26%	(32.703)
<b>4</b>	<b>Area Pekanbaru</b>	<b>5.991.472</b>	<b>6.771.638</b>	<b>6.805.076</b>	<b>813.604</b>	<b>13,58%</b>	<b>33.439</b>	<b>6.996.885</b>	<b>97,26%</b>	<b>(191.808)</b>
	CFG (Consumer)	3.885.901	4.211.869	4.225.446	339.545	8,74%	13.578	4.354.361	97,04%	(128.915)
	PWG (Pawning)	255.819	538.581	560.899	305.080	119,26%	22.318	601.092	93,31%	(40.193)
	SME (Small)	824.608	969.288	962.319	137.712	16,70%	(6.968)	901.947	106,69%	60.372
	MBG (Micro)	1.025.144	1.051.900	1.056.411	31.267	3,05%	4.511	1.139.485	92,71%	(83.074)
<b>5</b>	<b>Area Pematangsiantar</b>	<b>3.146.451</b>	<b>3.503.301</b>	<b>3.519.650</b>	<b>373.200</b>	<b>11,86%</b>	<b>16.350</b>	<b>3.648.260</b>	<b>96,47%</b>	<b>(128.609)</b>
	CFG (Consumer)	2.256.170	2.392.296	2.395.964	139.794	6,20%	3.668	2.483.471	96,48%	(87.507)
	PWG (Pawning)	258.833	422.883	434.682	175.849	67,94%	11.799	433.208	100,34%	1.474
	SME (Small)	184.570	243.280	244.434	59.864	32,43%	1.154	223.889	109,18%	20.545
	MBG (Micro)	446.877	444.841	444.570	(2.307)	-0,52%	(271)	507.692	87,57%	(63.122)

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 15-Dec-25					YtD 15-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA BATAM</b>	<b>1.963.027</b>	<b>332.330</b>	<b>125.924</b>	<b>327.597</b>	<b>2.748.877</b>	<b>193.001</b>	<b>139.189</b>	<b>2.962</b>	<b>16.781</b>	<b>351.933</b>	<b>2.890.216</b>	<b>95,11%</b>	
1	KCP TANJUNG BALAI KARIMUN 1	244.687	49.562	46	6.563	300.858	7.084	25.227	(10)	1.482	33.782	300.041	100,27%	
2	KCP NATUNA	60.032	5.835	-	-	65.866	10.916	3.251	-	-	14.167	64.740	101,74%	
3	KCP BATAM BENGKONG	108.490	10.148	-	34.596	153.234	16.908	3.947	-	2.838	23.693	154.293	99,31%	
4	KC BATAM WINDSOR CENTRAL	217.266	44.677	89.296	44.205	395.443	37.635	18.214	6.311	1.023	63.183	389.727	101,47%	
5	KCP BATU AJI	95.617	10.511	-	-	106.128	22.198	3.661	-	-	25.859	112.128	94,65%	
6	KCP BATAMINDO	129.965	14.411	-	39.283	183.658	15.857	8.372	-	(1.369)	22.859	183.735	99,96%	
7	KCP BATAM BATU AJI	135.024	35.304	2.536	50.478	223.343	7.913	14.428	(764)	4.381	25.958	233.409	95,69%	
8	KCP BINTAN CENTER	164.499	24.334	-	11.099	199.931	22.306	9.843	-	(4.402)	27.747	203.079	98,45%	
9	KCP BATAM GRAND NIAGA MAS	115.800	15.444	14.533	58.752	204.529	7.323	4.926	4.642	(6.657)	10.234	242.044	84,50%	
10	KCP ANAMBAS	60.154	3.410	-	-	63.564	(11.068)	2.176	-	-	(8.892)	67.386	94,33%	
11	KCP BATAM CENTER	137.937	32.101	-	35.934	205.972	780	14.271	-	1.514	16.565	218.761	94,15%	
12	KC TANJUNG PINANG	158.275	36.411	12	9.756	204.454	13.984	13.167	(6.974)	9.049	29.227	217.555	93,98%	
13	KCP BATAM BOTANIA GARDEN	78.280	19.323	-	5.857	103.460	10.130	5.802	(695)	2.788	18.026	124.931	82,81%	
14	KCP BATAM SEKUPANG	37.357	11.537	619	14.241	63.754	11.981	2.275	619	4.736	19.611	79.115	80,58%	
15	KCP TANJUNG UBAN	74.222	7.252	-	16.834	98.307	5.254	4.041	-	1.396	10.691	104.622	93,96%	
16	KCP BATAM RADEN PATAH	145.179	11.120	18.882	-	175.181	13.636	5.282	(167)	-	18.752	192.588	90,96%	
17	KCP ANAMBAS JEMAJA	243	950	-	-	1.194	165	307	-	-	472	2.061	57,92%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 15-Dec-25					YtD 15-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN KOTA</b>	<b>2.153.960</b>	<b>447.652</b>	<b>207.279</b>	<b>193.424</b>	<b>3.002.315</b>	<b>209.169</b>	<b>195.252</b>	<b>19.069</b>	<b>33.990</b>	<b>457.480</b>	<b>3.115.406</b>	<b>96,37%</b>	
1	KCP MEDAN USU	45.840	10.493	2.008	-	58.340	23.553	5.749	2.008	-	31.309	37.223	156,73%	
2	KCP MEDAN SUTOMO	5.335	12.803	-	519	18.657	5.255	11.602	-	519	17.376	19.661	94,90%	
3	KCP MEDAN PANCA BUDI	20.718	5.524	-	-	26.242	11.976	2.451	-	-	14.427	21.204	123,76%	
4	KCP MEDAN ISKANDAR MUDA 1	75.726	35.088	5.711	-	116.525	(206)	11.358	5.711	(40)	16.823	118.223	98,56%	
5	KCP MEDAN IMAM BONJOL	76.658	6.637	-	4.552	87.848	13.172	4.287	-	4.552	22.012	85.895	102,27%	
6	KC MEDAN KEJAKSAAN	359.617	39.460	87.964	40.620	527.661	33.124	14.244	(5.761)	(4.142)	37.466	550.769	95,80%	
7	KCP MEDAN SIMPANG LIMUN	121.974	26.111	1.683	57	149.826	(1.133)	7.468	1.683	(19)	7.999	167.059	89,68%	
8	KCP MEDAN MUCHTAR BASRI	150.211	28.122	8.372	43	186.748	13.249	11.112	8.372	(274)	32.460	176.035	106,09%	
9	KCP MEDAN KAMPUNG BARU	117.244	22.857	293	5.495	145.889	8.279	12.539	(1.122)	5.495	25.191	156.540	93,20%	
10	KCP MEDAN PULO BRAYAN	211.444	24.251	4.192	12.366	252.254	21.347	10.361	(317)	2.454	33.845	255.475	98,74%	
11	KCP MEDAN JUANDA	73.737	5.389	590	9.523	89.239	8.775	1.951	(175)	9.329	19.881	92.766	96,20%	
12	KCP MEDAN SUKARAMAI	103.360	35.378	20.118	7.323	166.179	(4.341)	14.980	19.703	7.082	37.424	156.875	105,93%	
13	KC MEDAN GAJAH MADA	132.702	44.199	39.099	2.731	218.731	23.999	20.862	(6.136)	(2.188)	36.538	224.323	97,51%	
14	KCP MEDAN TOMANG ELOK	47.763	20.079	2	5.699	73.544	9.670	7.852	-	5.597	23.119	80.177	91,73%	
15	KCP MEDAN KRAKATAU	117.852	23.856	-	-	141.708	(1.470)	10.307	(4.436)	-	4.401	159.663	88,75%	
16	KC MEDAN S PARMAN	163.682	28.249	19.632	55.576	267.139	34.630	10.467	(499)	2.475	47.073	294.742	90,63%	
17	KCP MEDAN GATOT SUBROTO	158.331	41.059	-	11.357	210.747	11.129	15.422	-	3.857	30.408	211.274	99,75%	
18	KCP MEDAN ADAM MALIK	171.764	38.096	17.615	37.563	265.038	(1.838)	22.237	36	(707)	19.729	307.502	86,19%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 15-Dec-25					YtD 15-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA MEDAN RAYA</b>	<b>2.160.078</b>	<b>371.043</b>	<b>100.218</b>	<b>389.589</b>	<b>3.020.928</b>	<b>169.012</b>	<b>170.155</b>	<b>19.820</b>	<b>21.531</b>	<b>380.518</b>	<b>3.121.164</b>	<b>96,79%</b>	
1	KCP CEMARA ASRI	71.099	8.205	2.132	18.033	99.469	21.012	6.034	(1.097)	212	26.161	98.660	100,82%	
2	KCP PANGKALAN BRANDAN	92.524	9.990	-	35.228	137.741	11.823	5.463	-	5.458	22.744	139.538	98,71%	
3	KCP MEDAN RING ROAD	106.857	34.534	1.449	9.143	151.983	14.831	12.064	1.076	809	28.779	151.631	100,23%	
4	KC LUBUK PAKAM	263.199	27.760	4.501	19.829	315.289	15.753	11.395	4.430	5.183	36.761	317.333	99,36%	
5	KCP MEDAN SETIA BUDI	211.013	39.217	12.143	12.901	275.275	22.788	19.827	12.115	5.085	59.815	260.269	105,77%	
6	KCP MEDAN A.H NASUTION	101.084	38.719	2.836	40.929	183.568	8.439	18.382	2.621	6.028	35.470	176.516	104,00%	
7	KC BINJAI	111.898	38.890	25.075	25.747	201.609	13.206	14.945	301	3.806	32.258	210.951	95,57%	
8	KCP KABANJAHE	91.847	27.545	-	40.404	159.797	7.397	15.209	-	750	23.356	161.415	99,00%	
9	KCP MEDAN AKSARA	336.544	28.516	18.483	40.105	423.648	42.252	7.612	927	(8.351)	42.440	426.801	99,26%	
10	KCP TEBING TINGGI SUDIRMAN 1	237.638	36.542	14.064	33.632	321.876	(11.265)	14.112	(614)	(641)	1.591	366.886	87,73%	
11	KCP STABAT KH ZAINUL ARIFIN	145.808	27.983	4.223	37.987	216.002	2.580	15.432	(344)	2.063	19.731	231.787	93,19%	
12	KCP MEDAN MARELAN RAYA	94.431	33.226	-	27.033	154.690	(6.678)	16.313	(21)	3.485	13.099	173.366	89,23%	
13	KCP MEDAN BELAWAN	133.071	5.067	-	-	138.138	11.630	2.565	-	(14)	14.181	143.781	96,08%	
14	KCP PERBAUNGAN	83.106	9.399	733	19.617	112.855	9.848	6.802	733	(155)	17.229	117.158	96,33%	
15	KCP BINJAI JAMIN GINTING	79.960	5.449	14.579	29.000	128.989	5.397	4.000	(306)	(2.186)	6.905	145.072	88,91%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 15-Dec-25					YtD 15-Dec-25					Target Posisi		% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	TOTAL	
	<b>AREA PEKANBARU</b>	<b>4.225.446</b>	<b>560.899</b>	<b>962.319</b>	<b>1.056.411</b>	<b>6.805.076</b>	<b>339.545</b>	<b>305.080</b>	<b>137.712</b>	<b>31.267</b>	<b>813.604</b>	<b>6.996.885</b>	<b>97,26%</b>	
1	KCP PEKANBARU RUMBIAI	98.693	14.765	-	14.356	127.814	10.256	9.587	(37)	(4.892)	14.913	156.258	81,80%	
2	KC DURI	84.717	23.179	-	29.436	137.332	6.545	13.113	(76)	(6.929)	12.653	163.174	84,16%	
3	KCP PEKANBARU SUDIRMAN	155.828	17.412	-	43.160	216.400	3.727	8.709	-	2.457	14.893	254.742	84,95%	
4	KCP PANAM RAYA	110.151	14.578	787	44.930	170.446	3.686	8.772	(188)	(5.252)	7.018	195.035	87,39%	
5	KCP DUMAI SUKAJADI	136.293	12.896	-	60.837	210.026	1.253	4.923	-	2.419	8.594	237.987	88,25%	
6	KCP TELUK KUANTAN	140.131	23.024	2.418	97.020	262.594	5.789	12.303	823	(713)	18.203	293.820	89,37%	
7	KCP PEKANBARU NANGKA	150.797	32.488	-	19.354	202.639	15.454	17.251	-	3.204	35.909	214.227	94,59%	
8	KCP BAGAN SIAPIAPI	57.264	7.161	-	26.039	90.464	6.539	5.105	-	(2.551)	9.092	97.307	92,97%	
9	KCP PANGKALAN KERINCI MAHARAJA	162.744	27.268	1.645	72.193	263.850	10.367	14.442	(1.598)	(281)	22.931	283.427	93,09%	
10	KCP TEMBILAHAN	101.308	7.878	-	18.842	128.028	(10.566)	6.183	-	(104)	(4.487)	143.386	89,29%	
11	KCP GUNUNG RAYA KANDIS	41.287	9.800	-	49.708	100.794	3.416	6.579	-	4.670	14.665	106.706	94,46%	
12	KC PEKANBARU HARAPAN RAYA	245.303	32.332	258.144	20.351	556.130	19.283	12.430	73.749	4.544	110.007	499.175	111,41%	
13	KCP SELAT PANJANG	84.256	7.552	18	-	91.826	890	5.841	-	(11)	6.720	96.747	94,91%	
14	KCP PEKANBARU SUDIRMAN ATAS	293.575	21.995	52.952	29.939	398.462	30.998	12.520	(5.017)	(4.063)	34.439	425.574	93,63%	
15	KCP PEKANBARU PANAM	289.493	37.495	27.100	26.499	380.586	5.094	19.182	(6.308)	2.655	20.623	396.935	95,88%	
16	KCP UJUNG BATU 1	195.813	9.247	53	71.844	276.956	14.967	6.548	(102)	(4.417)	16.996	287.544	96,32%	
17	KC PEKANBARU SUDIRMAN 1	250.151	71.745	579.095	17.424	918.415	10.159	29.443	85.958	6.245	131.805	872.079	105,31%	
18	KCP DURI HANG TUAH 1	159.594	7.388	-	22.498	189.480	22.043	5.656	-	(396)	27.302	196.085	96,63%	
19	KCP RENGAT	169.785	7.759	-	49.625	227.169	3.594	5.599	-	3.891	13.084	234.182	97,01%	
20	KCP BAGAN BATU SUDIRMAN 1	160.546	8.376	1.856	59.177	229.955	10.548	6.313	(403)	4.264	20.721	235.787	97,53%	
21	KCP PEKANBARU UIN SUSKA	29.139	3.605	-	-	32.743	13.131	2.877	-	-	16.008	31.556	103,76%	
22	KCP PEKANBARU ARIFIN AHMAD	313.628	34.990	15.835	49.656	414.109	48.098	16.472	(5.852)	(6.635)	52.082	418.985	98,84%	
23	KCP SIAK	149.264	9.429	1.455	21.234	181.381	8.390	7.341	724	6.779	23.234	183.542	98,82%	
24	KCP FLAMBOYAN PETAPAHAN	81.264	11.003	-	62.499	154.766	15.321	8.620	(55)	4.311	28.197	152.201	101,69%	
25	KC DUMAI	271.584	50.397	19.794	34.202	375.976	14.772	16.611	(3.382)	2.091	30.092	379.846	98,98%	
26	KCP DURI HANG TUAH 2	98.401	21.414	1.169	60.528	181.513	17.539	16.854	(487)	2.720	36.626	176.970	102,57%	
27	KCP ROKAN HULU PASIR PANGARAIAN	26.240	7.623	-	18.368	52.230	11.567	6.424	-	10.458	28.450	49.891	104,69%	
28	KCP BANGKINANG	146.250	20.218	-	36.694	203.162	24.815	14.431	(38)	6.805	46.012	189.158	107,40%	
29	KCP PEKANBARU UIR	21.948	7.882	-	-	29.830	11.870	4.954	-	-	16.824	24.560	121,46%	

## Kinerja Pembiayaan Outlet per Segmen per Area

Posisi Per tanggal 15-Dec-25

NO	UNIT KERJA	Posisi 15-Dec-25					YtD 15-Dec-25					Target Posisi 31-Dec-25	% Penc.
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL	TOTAL	
	<b>AREA PEMATANGSIANTAR</b>	<b>2.395.964</b>	<b>434.682</b>	<b>244.434</b>	<b>444.570</b>	<b>3.519.650</b>	<b>139.794</b>	<b>175.849</b>	<b>59.864</b>	<b>(2.307)</b>	<b>373.200</b>	<b>3.648.260</b>	<b>96,47%</b>
1	KCP KOTA PINANG	121.563	6.818	-	23.952	152.333	25.777	4.527	(97)	4.546	34.753	135.743	112,22%
2	KCP GUNUNG TUA	83.464	45.215	101	57.274	186.053	9.612	17.446	(165)	3.461	30.353	187.856	99,04%
3	KCP SIPIROK	93.485	6.064	-	30.920	130.469	5.162	3.313	-	6.773	15.249	131.762	99,02%
4	KC PADANGSIDEMPUAN	217.753	66.674	48.024	33.251	365.702	30.009	24.618	17.116	(1.793)	69.950	352.523	103,74%
5	KCP TANJUNG BALAI	117.475	47.474	75	17.996	183.021	705	18.783	(19)	(709)	18.761	193.623	94,52%
6	KCP AEK KANOPAN	138.667	8.704	6	20.295	167.672	334	4.622	(46)	3.767	8.677	180.352	92,97%
7	KC SIBOLGA	186.605	29.120	-	19.962	235.687	12.132	13.870	-	903	26.905	242.096	97,35%
8	KC RANTAU PRAPAT	373.274	56.136	83.420	36.065	548.895	(6.169)	21.095	25.304	(6.646)	33.584	582.263	94,27%
9	KC PEMATANGSIANTAR PERINTIS	251.396	49.701	104.716	29.792	435.605	11.911	15.857	18.682	139	46.588	453.816	95,99%
10	KCP PEMATANGSIANTAR SUTOMO	193.282	10.234	7.933	29.950	241.399	25.274	4.442	(761)	(4.625)	24.330	248.892	96,99%
11	KCP PANYABUNGAN	115.390	18.100	50	15.647	149.187	1.203	7.731	(18)	(2.864)	6.052	168.458	88,56%
12	KCP SIBUHUAN	107.646	27.980	-	37.262	172.888	13.629	13.352	-	(389)	26.593	175.601	98,45%
13	KCP KISARAN	188.327	52.917	-	47.967	289.211	21.299	27.009	-	1.576	49.885	280.234	103,20%
14	KCP INDRAPURA	207.639	9.545	108	21.078	238.371	(11.084)	(815)	(133)	(6.411)	(18.444)	285.983	83,35%

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 15-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 15-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>REGION II / MEDAN</b>	<b>334.460</b>	<b>405.949</b>	<b>199.692</b>	<b>98.037</b>	<b>1.038.138</b>	<b>160.121</b>	<b>189.404</b>	<b>6.757</b>	<b>34.466</b>	<b>390.748</b>
1	AREA BATAM	53.125	54.390	4.410	13.920	<b>125.845</b>	26.261	26.203	140	6.230	<b>58.834</b>
2	AREA MEDAN KOTA	61.413	87.135	5.680	9.695	<b>163.923</b>	25.248	37.795	2.500	400	<b>65.943</b>
3	AREA MEDAN RAYA	49.085	80.571	5.900	17.020	<b>152.576</b>	24.979	32.897	907	4.760	<b>63.543</b>
4	AREA PEKANBARU	116.001	90.693	179.502	40.097	<b>426.293</b>	59.789	50.100	1.210	18.505	<b>129.603</b>
5	AREA PEMATANGSIANTAR	54.835	93.160	4.200	17.305	<b>169.500</b>	23.844	42.410	2.000	4.571	<b>72.825</b>
	<b>AREA BATAM</b>	<b>53.125</b>	<b>54.390</b>	<b>4.410</b>	<b>13.920</b>	<b>125.845</b>	<b>26.261</b>	<b>26.203</b>	<b>140</b>	<b>6.230</b>	<b>58.834</b>
1	KC BATAM WINDSOR CENTRAL	5.321	7.586	3.910	2.455	<b>19.272</b>	8.734	2.797	140	410	<b>12.080</b>
2	KC TANJUNG PINANG	3.301	7.572	-	750	<b>11.623</b>	547	4.169	-	310	<b>5.026</b>
3	KCP BATAM BATU AJI	5.077	9.307	-	2.220	<b>16.604</b>	491	3.823	-	950	<b>5.264</b>
4	KCP TANJUNG BALAI KARIMUN	4.515	3.088	-	115	<b>7.718</b>	1.374	2.425	-	150	<b>3.949</b>
5	KCP BINTAN CENTER	6.498	4.838	-	110	<b>11.446</b>	1.061	2.360	-	25	<b>3.446</b>
6	KCP BATAM CENTER	2.035	9.093	-	1.300	<b>12.428</b>	2.491	2.812	-	750	<b>6.052</b>
7	KCP BATAM BOTANIA GARDEN	2.306	3.816	-	1.370	<b>7.492</b>	150	1.846	-	930	<b>2.926</b>
8	KCP BATAM BENGKONG	3.232	820	-	935	<b>4.987</b>	1.957	1.264	-	400	<b>3.621</b>
9	KCP BATAM RADEN PATAH	3.560	1.300	-	-	<b>4.860</b>	2.771	818	-	-	<b>3.589</b>
10	KCP BATAM GRAND NIAGA MAS	4.213	1.686	-	1.310	<b>7.209</b>	1.684	824	-	375	<b>2.883</b>
11	KCP BATAM SEKUPANG	1.025	541	500	825	<b>2.891</b>	730	468	-	150	<b>1.349</b>
12	KCP BATAMINDO	2.671	1.453	-	1.910	<b>6.034</b>	2.069	723	-	1.030	<b>3.821</b>
13	KCP TANJUNG BALAI KARIMUN	-	-	-	-	-	-	-	-	-	-
14	KCP TANJUNG UBAN	1.040	1.166	-	620	<b>2.826</b>	167	493	-	750	<b>1.410</b>
15	KCP BATUAJI	4.756	681	-	-	<b>5.437</b>	883	570	-	-	<b>1.453</b>
16	KCP ANAMBAS	1.326	495	-	-	<b>1.821</b>	588	317	-	-	<b>905</b>
17	KCP NATUNA	2.100	858	-	-	<b>2.958</b>	555	437	-	-	<b>992</b>
18	KCP ANAMBAS JEMAJA	150	88	-	-	<b>238</b>	10	57	-	-	<b>67</b>
	<b>AREA MEDAN KOTA</b>	<b>61.413</b>	<b>87.135</b>	<b>5.680</b>	<b>9.695</b>	<b>163.923</b>	<b>25.248</b>	<b>37.795</b>	<b>2.500</b>	<b>400</b>	<b>65.943</b>
1	KC MEDAN S PARMAN	7.703	5.706	-	1.440	<b>14.849</b>	2.223	2.324	-	-	<b>4.547</b>
2	KC MEDAN KEJAKSAAN	11.996	8.159	190	1.055	<b>21.400</b>	3.115	3.680	2.300	-	<b>9.094</b>
3	KCP MEDAN PULO BRAYAN	9.063	3.667	-	695	<b>13.426</b>	2.631	1.298	200	100	<b>4.229</b>
4	KCP MEDAN USU	1.478	416	2.000	-	<b>3.894</b>	400	345	-	-	<b>745</b>
5	KCP MEDAN SUKARAMAI	1.074	8.287	-	590	<b>9.951</b>	530	4.832	-	-	<b>5.362</b>
6	KCP MEDAN MUCHTAR BASRI	4.298	4.979	-	-	<b>9.277</b>	1.398	2.146	-	-	<b>3.544</b>
7	KCP MEDAN ADAM MALIK	2.150	7.907	2.850	850	<b>13.757</b>	3.560	3.393	-	-	<b>6.953</b>
8	KCP MEDAN GATOT SUBROTO	4.057	9.228	-	1.200	<b>14.485</b>	719	3.632	-	100	<b>4.451</b>
9	KC MEDAN GAJAH MADA	5.145	10.234	640	-	<b>16.019</b>	1.435	3.989	-	-	<b>5.424</b>
10	KCP MEDAN ISKANDAR MUDA 1	325	6.719	-	-	<b>7.044</b>	465	2.475	-	-	<b>2.940</b>
11	KCP MEDAN SIMPANG LIMUN	1.704	4.781	-	-	<b>6.485</b>	1.065	1.601	-	-	<b>2.666</b>
12	KCP MEDAN KAMPUNG BARU	2.415	4.725	-	510	<b>7.650</b>	926	1.960	-	100	<b>2.986</b>
13	KCP MEDAN TOMANG ELOK	1.430	4.132	-	1.000	<b>6.562</b>	791	1.959	-	-	<b>2.750</b>
14	KCP MEDAN JUANDA	3.222	206	-	1.355	<b>4.783</b>	100	145	-	100	<b>345</b>
15	KCP MEDAN KRAKATAU	2.033	4.713	-	-	<b>6.746</b>	2.443	2.296	-	-	<b>4.739</b>
16	KCP MEDAN SUTOMO	-	2.173	-	500	<b>2.673</b>	28	1.116	-	-	<b>1.144</b>
17	KCP MEDAN PANCA BUDI	2.605	318	-	-	<b>2.923</b>	1.005	284	-	-	<b>1.289</b>
18	KCP MEDAN IMAM BONJOL	714	785	-	500	<b>1.999</b>	2.415	319	-	-	<b>2.734</b>
	<b>AREA MEDAN RAYA</b>	<b>49.085</b>	<b>80.571</b>	<b>5.900</b>	<b>17.020</b>	<b>152.576</b>	<b>24.979</b>	<b>32.897</b>	<b>907</b>	<b>4.760</b>	<b>63.543</b>
1	KCP MEDAN AKSARA	7.365	5.525	5.000	1.050	<b>18.939</b>	9.277	2.496	-	-	<b>11.773</b>
2	KC LUBUK PAKAM	6.789	5.085	-	815	<b>12.689</b>	2.828	1.613	907	100	<b>5.448</b>
3	KC BINJAI	2.649	9.436	-	1.510	<b>13.595</b>	1.480	3.645	-	1.000	<b>6.125</b>
4	KCP MEDAN SETIA BUDI	7.418	11.201	-	1.170	<b>19.789</b>	3.114	4.128	-	-	<b>7.242</b>
5	KCP STABAT KH ZAINUL ARIFIN	2.638	7.008	-	2.280	<b>11.926</b>	130	3.296	-	660	<b>4.086</b>
6	KCP MEDAN A.H NASUTION	2.207	7.241	700	930	<b>11.078</b>	218	3.390	-	600	<b>4.209</b>
7	KCP TEBING TINGGI SUDIRMAN	2.638	7.708	-	1.710	<b>12.056</b>	665	3.025	-	350	<b>4.040</b>
8	KCP MEDAN RING ROAD	3.976	7.272	200	-	<b>11.448</b>	935	2.665	-	-	<b>3.600</b>
9	KCP MEDAN MARELAN RAYA	1.431	7.529	-	740	<b>9.700</b>	135	3.121	-	580	<b>3.836</b>
10	KCP KABANJAHE	3.036	7.518	-	960	<b>11.514</b>	449	2.412	-	150	<b>3.011</b>
11	KCP CEMARA ASRI	1.821	1.594	-	560	<b>3.975</b>	1.648	746	-	620	<b>3.014</b>
12	KCP PANGKALAN BRANDAN	1.828	885	-	2.445	<b>5.158</b>	979	92	-	200	<b>1.271</b>
13	KCP MEDAN BELAWAN	2.076	930	-	-	<b>3.007</b>	1.312	260	-	-	<b>1.572</b>
14	KCP PERBAUNGAN	2.086	949	-	500	<b>3.535</b>	635	1.646	-	500	<b>2.781</b>
15	KCP BINJAI JAMIN GINTING	1.128	690	-	2.350	<b>4.168</b>	1.174	361	-	-	<b>1.535</b>

# PENCAIRAN PEMBIAYAAN MTD PER AREA

Pencairan Bulan Dec-25 ( tanggal 1 s/d tanggal 15-Dec-25)

NO	UNIT KERJA	Posisi 30-Nov-25					Sampai dengan tanggal 15-Dec-25				
		CFG	PWG	SME	MBG	TOTAL	CFG	PWG	SME	MBG	TOTAL
	<b>AREA PEKANBARU</b>	<b>116.001</b>	<b>90.693</b>	<b>179.502</b>	<b>40.097</b>	<b>426.293</b>	<b>59.789</b>	<b>50.100</b>	<b>1.210</b>	<b>18.505</b>	<b>129.603</b>
1	KC PEKANBARU SUDIRMAN 1	5.498	15.861	89.952	1.250	<b>112.560</b>	4.106	5.698	-	600	<b>10.404</b>
2	KCP PEKANBARU NANGKA	6.794	7.193	-	1.000	<b>14.988</b>	2.990	3.731	-	200	<b>6.921</b>
3	KC PEKANBARU HARAPAN RAYA	9.346	5.267	89.000	1.100	<b>104.713</b>	4.292	2.392	-	200	<b>6.884</b>
4	KC DUMAI	7.590	7.337	-	1.110	<b>16.037</b>	2.100	4.301	-	1.300	<b>7.701</b>
5	KCP PEKANBARU ARIFIN AHMAI	11.336	6.962	-	875	<b>19.173</b>	3.732	3.962	-	350	<b>8.044</b>
6	KCP PEKANBARU PANAM	5.150	7.648	450	1.450	<b>14.698</b>	5.056	5.088	1.210	250	<b>11.604</b>
7	KCP DURI HANG TUAH 1	6.327	482	-	765	<b>7.574</b>	2.698	223	-	505	<b>3.426</b>
8	KCP PANGKALAN KERINCI MAH.	5.175	5.163	-	2.601	<b>12.938</b>	4.121	2.826	-	1.100	<b>8.047</b>
9	KCP BAGAN BATU SUDIRMAN 1	4.663	473	-	1.700	<b>6.836</b>	1.937	586	-	350	<b>2.872</b>
10	KCP BANGKINANG	5.468	3.092	-	1.450	<b>10.010</b>	1.092	1.673	-	775	<b>3.540</b>
11	KCP ROKAN Hulu PASIR PANGA	1.477	1.180	-	1.220	<b>3.878</b>	-	532	-	760	<b>1.292</b>
12	KCP DUMAI SUKAJADI	850	961	-	1.821	<b>3.632</b>	2.054	757	-	620	<b>3.430</b>
13	KCP PEKANBARU SUDIRMAN AT	4.998	3.944	-	700	<b>9.642</b>	4.927	1.882	-	300	<b>7.109</b>
14	KCP PEKANBARU SUDIRMAN	3.338	2.116	-	2.380	<b>7.834</b>	2.175	1.117	-	1.415	<b>4.707</b>
15	KCP DURI HANG TUAH 2	3.079	2.441	-	2.890	<b>8.409</b>	1.053	854	-	1.200	<b>3.107</b>
16	KCP SIAK	3.410	566	100	980	<b>5.056</b>	1.757	980	-	400	<b>3.137</b>
17	KCP UJUNG BATU 1	4.189	734	-	3.580	<b>8.503</b>	2.566	691	-	1.450	<b>4.707</b>
18	KCP BENGKALIS DURI CPI	-	-	-	-	-	-	-	-	-	-
19	KCP RENGAT	4.341	624	-	2.250	<b>7.215</b>	2.361	736	-	600	<b>3.697</b>
20	KCP GUNUNG RAYA KANDIS	1.502	1.024	-	2.330	<b>4.856</b>	901	689	-	560	<b>2.150</b>
21	KCP FLAMBOYAN PETAPAHAN	2.755	1.330	-	2.875	<b>6.960</b>	1.142	769	-	2.050	<b>3.961</b>
22	KC DURI	1.408	4.302	-	1.300	<b>7.010</b>	903	2.846	-	100	<b>3.849</b>
23	KCP PANAM RAYA	2.937	1.809	-	650	<b>5.396</b>	1.074	1.386	-	1.355	<b>3.815</b>
24	KCP BAGAN SIAPIAPI	1.568	534	-	1.050	<b>3.152</b>	1.022	642	-	300	<b>1.964</b>
25	KCP TEMBILAHAN	386	732	-	100	<b>1.218</b>	720	614	-	525	<b>1.859</b>
26	KCP TELUK KUANTAN	5.054	4.161	-	2.670	<b>11.885</b>	1.782	1.513	-	1.240	<b>4.535</b>
27	KCP PEKANBARU RUMBIA	2.780	3.101	-	-	<b>5.881</b>	1.345	1.890	-	-	<b>3.235</b>
28	KCP SELAT PANJANG	1.720	717	-	-	<b>2.437</b>	484	814	-	-	<b>1.298</b>
29	KCP PEKANBARU UIR	1.426	590	-	-	<b>2.016</b>	540	352	-	-	<b>892</b>
30	KCP PEKANBARU UIN SUSKA	1.437	349	-	-	<b>1.786</b>	860	555	-	-	<b>1.415</b>
	<b>AREA PEMATANGSIANTAR</b>	<b>54.835</b>	<b>93.160</b>	<b>4.200</b>	<b>17.305</b>	<b>169.500</b>	<b>23.844</b>	<b>42.410</b>	<b>2.000</b>	<b>4.571</b>	<b>72.825</b>
1	KC PADANGSIDEMPUAN	7.904	23.090	-	830	<b>31.824</b>	3.333	7.832	2.000	565	<b>13.729</b>
2	KCP KISARAN	3.170	12.906	-	2.665	<b>18.740</b>	1.446	8.010	-	450	<b>9.907</b>
3	KCP GUNUNG TUA	3.385	10.096	-	2.435	<b>15.916</b>	936	4.655	-	1.300	<b>6.891</b>
4	KC RANTAU PRAPAT	4.382	10.899	200	700	<b>16.181</b>	1.351	5.157	-	700	<b>7.207</b>
5	KC PEMATANGSIANTAR PERINT	6.437	9.583	4.000	750	<b>20.770</b>	2.881	4.256	-	135	<b>7.272</b>
6	KC SIBOLGA	3.623	6.368	-	650	<b>10.641</b>	1.308	1.468	-	400	<b>3.176</b>
7	KCP TANJUNG BALAI	1.709	9.723	-	1.300	<b>12.732</b>	1.328	4.998	-	70	<b>6.396</b>
8	KCP INDRAPURA	3.406	513	-	-	<b>3.919</b>	1.158	106	-	-	<b>1.264</b>
9	KCP PEMATANGSIANTAR SUTOI	5.848	385	-	570	<b>6.803</b>	2.437	521	-	-	<b>2.959</b>
10	KCP PANYABUNGAN	2.460	2.176	-	510	<b>5.146</b>	862	1.263	-	201	<b>2.326</b>
11	KCP SIBUHUAN	2.286	6.236	-	2.160	<b>10.682</b>	2.484	3.306	-	550	<b>6.341</b>
12	KCP AEK KANOPAN	3.177	380	-	1.035	<b>4.592</b>	1.630	274	-	-	<b>1.904</b>
13	KCP SIPIROK	1.320	417	-	1.750	<b>3.487</b>	1.601	124	-	-	<b>1.725</b>
14	KCP KOTA PINANG	5.728	387	-	1.350	<b>7.466</b>	1.089	439	-	100	<b>1.628</b>
	<b>KFO</b>						-	-	-	-	-
1	KFO MIKRO PANDAN KOTA	-	-	-	100	<b>100</b>	-	-	-	-	-
2	KFF MEDAN UNIV. ISLAM SUMA	-	-	-	-	-	-	-	-	-	-
3	KFF SIMALUNGUN BRIDGESTON	-	-	-	-	-	-	-	-	-	-
4	KFF TAPANULI UNIVERSITAS ML	-	-	-	-	-	-	-	-	-	-
5	KFF PADANGSIDEMPUAN UIN SY	-	-	-	-	-	-	-	-	-	-
6	KFF MEDAN KEMENTERIAN AGAM	-	-	-	-	-	-	-	-	-	-
7	KF MIKRO BALIGE	-	-	-	500	<b>500</b>	-	-	-	100	<b>100</b>

# Kinerja Produk Consumer (CFG)

Posisi 15-Dec-2025

NO	UNIT KERJA	Posisi 15-Dec-2025					Growth YTD					Growth Mtd 15-Dec-25	Target Posisi 31-Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
	REGION II / MEDAN	8.725.256	1.599.218	589.619	1.984.382	12.898.475	833.692	53.782	132.782	30.265	#####	33.905	13.258.958	97,28%
	AREA BATAM	1.335.340	98.178	85.221	444.288	1.963.027	123.584	2.910	14.428	52.079	193.001	7.592	2.003.011	98,00%
1	KCP ANAMBAS	55.031	4.304	549	269	60.154	(11.509)	87	386	(32)	(11.068)	(232)	64.578	93,15%
2	KCP BATAM CENTER	72.344	25.573	5.663	34.357	137.937	1.034	(2.110)	507	1.349	780	1.484	147.002	93,83%
3	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	(72.606)	(763)	(84)	(5.529)	(78.982)	-	-	0,00%
4	KCP TANJUNG UBAN	59.538	2.621	1.253	10.810	74.222	(5.224)	486	698	9.293	5.254	(1.134)	77.811	95,39%
5	KCP ANAMBAS JEMAJA	243	-	-	-	243	165	-	-	-	165	7	78	310,59%
6	KCP BATAM GRAND NIAGA MAS	53.648	264	3.033	58.855	115.800	3.949	(16)	1.347	2.043	7.323	340	134.112	86,35%
7	KCP BATAM BATU AJI	82.955	2.034	11.090	38.946	135.024	7.143	244	1.478	(952)	7.913	(454)	140.604	96,03%
8	KCP BATAM SEKUPANG	18.957	783	9.034	8.582	37.357	8.275	544	(1.518)	4.679	11.981	290	47.656	78,39%
9	KCP NATUNA	55.214	4.818	-	-	60.032	10.148	768	-	-	10.916	(41)	59.041	101,68%
10	KCP BATAMINDO	101.838	603	6.031	21.493	129.965	12.394	519	1.313	1.630	15.857	671	123.765	105,01%
11	KCP BATAM BENGKONG	73.532	3.743	10.859	20.356	108.490	9.260	(92)	4.648	3.093	16.908	670	102.726	105,61%
12	KCP BATAM BOTANIA GARDEN	42.108	3.307	7.109	25.756	78.280	9.622	(326)	634	200	10.130	(441)	87.921	89,03%
13	KCP TANJUNG BALAI KARIMUN 1	210.483	25.547	1.854	6.804	244.687	79.253	1.048	237	5.528	86.065	(1.194)	247.553	98,84%
14	KC TANJUNG PINANG	132.755	13.380	1.003	11.136	158.275	7.744	2.690	115	3.435	13.984	(994)	166.155	95,26%
15	KCP BATU AJI	20.222	132	9.514	65.750	95.617	5.920	132	1.904	14.243	22.198	388	98.064	97,50%
16	KCP BINTAN CENTER	147.084	8.688	3.560	5.166	164.499	21.200	(873)	278	1.701	22.306	(49)	153.708	107,02%
17	KCP BATAM RADEN PATAH	69.375	988	5.783	69.033	145.179	19.462	504	(1.142)	(5.187)	13.636	2.131	152.446	95,23%
18	KC BATAM WINDSOR CENTRAL	140.012	1.392	8.887	66.975	217.266	17.354	70	3.627	16.583	37.635	6.148	199.790	108,75%
	AREA MEDAN KOTA	1.575.355	197.742	69.313	311.551	2.153.960	191.573	13.574	4.323	(301)	209.169	5.357	2.206.447	97,62%
1	KCP MEDAN ADAM MALIK	99.090	5.286	3.671	63.718	171.764	8.786	3.370	(615)	(13.378)	(1.838)	3.182	192.550	89,20%
2	KCP MEDAN GATOT SUBROTO	133.843	3.787	5.382	15.319	158.331	5.705	829	(2.274)	6.868	11.129	(1.137)	162.134	97,65%
3	KC MEDAN GAJAH MADA	80.545	25.131	5.841	21.185	132.702	18.216	3.626	844	1.313	23.999	447	121.776	108,97%
4	KCP MEDAN SUKARAMAI	83.542	6.396	3.452	9.970	103.360	(5.629)	1.027	513	(253)	(4.341)	207	119.851	86,24%
5	KCP MEDAN KRAKATAU	89.491	10.498	2.244	15.619	117.852	(4.706)	999	521	1.717	(1.470)	1.820	132.306	89,08%
6	KCP MEDAN TOMANG ELOK	34.078	2.601	4.407	6.677	47.763	9.144	721	(1.026)	831	9.670	454	46.784	102,09%
7	KCP MEDAN JUANDA	48.390	6.056	2.342	16.950	73.737	7.993	557	920	(697)	8.775	(69)	77.611	95,01%
8	KCP MEDAN SUTOMO	2.539	267	1.508	1.021	5.335	2.459	267	1.508	1.021	5.255	4	9.810	54,38%
9	KC MEDAN'S PARMAN	127.053	18.754	4.436	13.439	163.682	36.128	384	(750)	(1.132)	34.630	522	160.708	101,85%
10	KCP MEDAN KAMPUNG BARU	65.559	30.536	4.554	16.596	117.244	12.283	(2.578)	489	(1.914)	8.279	334	127.699	91,81%
11	KCP MEDAN SIMPANG LIMUN	76.278	32.243	3.271	10.181	121.974	4.254	(1.536)	(827)	(3.024)	(1.133)	(996)	137.895	88,45%
12	KCP MEDAN PULO BRAYAN	164.681	19.186	3.662	23.915	211.444	18.756	910	(400)	2.082	21.347	(467)	205.803	102,74%
13	KCP MEDAN IMAM BONJOL	49.340	197	3.638	23.483	76.658	12.515	5	2.239	(1.586)	13.172	1.148	75.145	102,01%
14	KCP MEDAN ISKANDAR MUDA 1	52.647	6.967	1.982	14.130	75.726	1.351	(691)	309	(1.176)	(206)	97	86.043	88,01%
15	KCP MEDAN PANCA BUDI	18.796	91	968	863	20.718	11.841	(2)	(329)	465	11.976	461	17.986	115,19%
16	KCP MEDAN MUCHARTAR BASRI	122.607	11.221	2.776	13.608	150.211	11.830	1.585	1.244	(1.409)	13.249	(569)	152.429	98,55%
17	KC MEDAN KEJAKSAAN	289.545	17.727	10.560	41.785	359.617	21.300	4.008	(252)	8.068	33.124	10	348.181	103,28%
18	KC MEDAN USU	37.331	797	4.621	3.091	45.840	19.348	92	2.208	1.905	23.553	(90)	31.737	144,44%
	AREA MEDAN RAYA	1.610.343	267.289	49.952	232.494	2.160.078	135.686	22.039	15.733	(4.445)	169.012	3.709	2.211.667	97,67%
1	KCP PERBAUNGAN	61.479	17.429	2.621	1.577	83.106	9.432	(1.487)	1.038	865	9.848	13	84.432	98,43%
2	KCP MEDAN MARELAN RAYA	72.168	7.966	2.492	11.804	94.431	(6.940)	(402)	927	(263)	(6.678)	(796)	115.283	81,91%
3	KCP TEBING TINGGI SUDIRMAN 1	143.250	33.446	3.731	57.211	237.638	(2.492)	(3.409)	1.195	(6.560)	(11.265)	(702)	273.169	86,99%
4	KCP STABAT KH ZAINUL ARIFIN	96.603	23.166	2.698	23.341	145.808	2.580	3.550	(726)	(2.824)	2.580	(1.149)	160.820	90,67%
5	KCP MEDAN SETIA BUDI	191.882	5.902	4.843	8.387	211.013	22.718	308	292	(529)	22.788	848	203.074	103,91%
6	KCP MEDAN BELAWAN	119.622	7.545	1.196	4.708	133.071	9.125	1.396	950	159	11.630	611	134.385	99,02%
7	KCP MEDAN A.H NASUTION	77.494	3.543	4.785	15.262	101.084	9.977	(159)	915	(2.295)	8.439	(318)	103.901	97,29%
8	KCP KABANJAHE	66.040	18.638	862	6.308	91.847	2.285	2.728	614	1.771	7.397	(425)	96.059	95,62%
9	KCP BINJAI JAMIN GINTING	47.033	8.553	3.022	21.352	79.960	5.496	2.297	2.728	(5.125)	5.397	361	88.282	90,57%
10	KCP MEDAN RING ROAD	56.353	13.462	3.701	33.341	106.857	8.754	5.339	865	(127)	14.831	(78)	104.206	102,54%
11	KC LUBUK PAKAM	223.680	29.399	2.634	7.486	263.199	17.613	267	(551)	(1.576)	15.753	336	264.150	99,64%
12	KCP PANGKALAN BRANDAN	65.147	18.756	4.885	3.736	92.524	4.347	241	3.903	3.332	11.823	(517)	93.904	98,53%
13	KC BINJAI	56.964	34.217	6.286	14.430	111.898	5.055	1.009	2.189	4.953	13.206	775	115.254	97,09%
14	KCP MEDAN AKSARA	282.634	40.295	3.829	9.786	336.544	29.730	10.344	16	2.162	42.252	3.824	310.587	108,36%
15	KCP CEMARA ASRI	49.993	4.975	2.368	13.764	71.099	18.006	17	1.378	1.611	21.012	928	64.162	110,81%
	AREA PEKANBARU	2.762.009	557.550	300.611	605.276	4.225.446	264.337	7.857	57.988	9.363	339.545	13.578	4.354.361	97,04%
1	KCP DUMAI SUKADADI	95.442	10.547	14.208	16.095	136.293	(2.811)	(245)	1.491	2.817	1.253	1.524	162.470	83,89%
2	KCP PANAM RAYA	55.538	3.511	13.103	37.999	110.151	2.324	1.352	1.128	(1.119)	3.686	489	117.867	93,45%
3	KCP PEKANBARU SUDIRMAN	121.651	13.901	7.778	12.498	155.828	6.651	1.622	(438)	(4.109)	3.727	1.237	178.761	87,17%
4	KCP PEKANBARU PANAM	236.069	18.429	5.625	29.370	289.493	9.965	(1.195)	(117)	(3.558)	5.094	2.521	293.929	98,49%
5	KCP TEMBILAHAN	40.855	57.687	1.891	876	101.308	5.989	(16.268)	(221)	(66)	(10.566)	(964)	115.400	87,79%
6	KCP SELAT PANJANG	37.896	45.912	197	251	84.256	(375)	1.086	197	(18)	890	(495)	91.686	91,90%
7	KC DURI	55.789	7.339	17.704	3.885	84.717	824	(194)	5.634	281	6.545	120	93.884	90,24%
8	KCP UJUNG BATU 1	149.352	13.758	27.410	5.292	195.813	8.611	(1.985)	7.207	1.135	14.967	1.538	199.512	98,15%
9	KCP BAGAN SIAPIAPI	41.281	9.750	5.882	351	57.264	3.262	727	2.894	(344)	6.539	377	59.828	95,71%
10	KCP GUNUNG RAYA KANDIS	10.935	4.864	20.257	5.231	41.287	2.466	1.850	(800)	(99)	3.416	250	44.519	92,74%
11	KCP SIAK	100.222	43.648	4.232	1.162	149.264	4.373	2.344	934	739	8.390	12	153.851	97,02%
12	KCP PANGKALAN KERINCIA MAHARA.	104.022	14.250	5.478	38.994	162.744	13.325	2.002	1.489	(6.450)	10.367	648	175.490	92,74%
13	KCP TELUK KUANTAN	74.549	40.761	8.453	16.369	140.131	8.085	446	(289)	(2.452)	5.789</td			

## Kinerja Produk Consumer (CFG)

Posisi 15-Dec-2025

NO	UNIT KERJA	Posisi 15-Dec-2025					Growth YtD					Growth Mtd 15-Dec-25	Target Posisi 31-Dec-25	% Penc.
		Mitraguna	Pensiun	Oto	Griya	TOTAL	Mitraguna	Pensiun	Oto	Griya	TOTAL	TOTAL	TOTAL	TOTAL
9	KCP INDRAPURA	169.404	30.540	3.202	4.492	207.639	(7.343)	(4.221)	(56)	535	(11.084)	(176)	235.220	88,27%
10	KC SIBOLGA	117.829	64.532	2.276	1.967	186.605	5.966	4.648	1.529	(11)	12.132	(864)	189.674	98,38%
11	KCP SIBUHUAN	65.719	39.157	2.513	256	107.646	11.091	1.419	1.211	(92)	13.629	1.332	108.286	99,41%
12	KCP KOTA PINANG	81.184	18.030	6.638	15.710	121.563	23.171	(1.207)	5.348	(1.534)	25.777	89	106.301	114,36%
13	KCP PEMATANGSIANTAR SUTOMO	76.245	11.893	8.920	96.224	193.282	24.186	7.049	3.196	(9.156)	25.274	1.111	186.413	103,69%
14	KC PADANGSIDEMPUAN	157.396	38.640	10.019	11.698	217.753	21.020	2.786	6.912	(709)	30.009	1.425	210.406	103,49%

KFO





**PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG**

**Pencairan (tanggal 1 s/d tanggal 15-Dec-25)**

NO	UNIT KERJA	Sampai dengan ( tanggal 1 s/d tanggal 30-Nov-25)					Sampai dengan ( tanggal 1 s/d tanggal 15-Dec-25)				
		Mitraguna	Griya	Oto	Pensiun	TOTAL	Mitraguna	Griya	Oto	Pensiun	TOTAL
	<b>REGION II / MEDAN</b>	<b>253.418</b>	<b>20.508</b>	<b>29.302</b>	<b>31.231</b>	<b>334.460</b>	<b>121.078</b>	<b>18.285</b>	<b>11.384</b>	<b>9.374</b>	<b>160.121</b>
1	AREA BATAM	38.451	8.985	4.658	1.032	53.125	14.387	9.302	1.881	691	26.261
2	AREA MEDAN KOTA	51.357	3.880	744	5.432	61.413	21.247	750	719	2.532	25.248
3	AREA MEDAN RAYA	40.015	821	3.296	4.953	49.085	22.200	700	20	2.059	24.979
4	AREA PEKANBARU	85.626	6.034	13.741	10.600	116.001	44.427	7.011	6.100	2.251	59.789
5	AREA PEMATANGSIANTAR	37.970	788	6.863	9.214	54.835	18.817	523	2.664	1.841	23.844
	<b>AREA BATAM</b>	<b>38.451</b>	<b>8.985</b>	<b>4.658</b>	<b>1.032</b>	<b>53.125</b>	<b>14.387</b>	<b>9.302</b>	<b>1.881</b>	<b>691</b>	<b>26.261</b>
1	KC BATAM WINDSOR CENTRAL	4.495	400	426	-	5.321	668	7.900	166	-	8.734
2	KC TANJUNG PINANG	2.539	670	-	92	3.301	492	-	-	55	547
3	KCP BATAMINDO	1.815	856	-	-	2.671	1.930	-	139	-	2.069
4	KCP BATAM CENTER	1.485	450	-	100	2.035	1.890	400	135	66	2.491
5	KCP BATAM BATU AJI	3.898	304	875	-	5.077	300	-	191	-	491
6	KCP TANJUNG BALAI KARIMUN 1	4.371	-	-	144	4.515	1.210	-	-	164	1.374
7	KCP NATUNA	1.780	-	-	320	2.100	395	-	-	160	555
8	KCP ANAMBAS	910	-	416	-	1.326	588	-	-	-	588
9	KCP BATAM BOTANIA GARDEN	2.306	-	-	-	2.306	150	-	-	-	150
10	KCP BINTAN CENTER	6.036	-	188	274	6.498	1.061	-	-	-	1.061
11	KCP BATAM BENGKONG	1.450	599	1.184	-	3.232	1.503	-	454	-	1.957
12	KCP TANJUNG UBAN	240	626	173	-	1.040	-	60	107	-	167
13	KCP BATAM RADEN PATAH	2.824	634	-	102	3.560	2.151	620	-	-	2.771
14	KCP BATU AJI	1.185	2.539	1.032	-	4.756	140	322	301	120	883
15	KCP TANJUNG BALAI KARIMUN 2	-	-	-	-	-	-	-	-	-	-
16	KCP BATAM GRAND NIAGA MAS	1.942	1.907	364	-	4.213	1.684	-	-	-	1.684
17	KCP BATAM SEKUPANG	1.025	-	-	-	1.025	215	-	389	126	730
18	KCP ANAMBAS JEMAJA	150	-	-	-	150	10	-	-	-	10
	<b>AREA MEDAN KOTA</b>	<b>51.357</b>	<b>3.880</b>	<b>744</b>	<b>5.432</b>	<b>61.413</b>	<b>21.247</b>	<b>750</b>	<b>719</b>	<b>2.532</b>	<b>25.248</b>
1	KC MEDAN KEJAKSAAN	10.205	500	-	1.291	11.996	2.666	-	449	-	3.115
2	KCP MEDAN ADAM MALIK	1.900	-	-	250	2.150	3.560	-	-	-	3.560
3	KCP MEDAN KAMPUNG BARU	2.415	-	-	-	2.415	770	-	-	156	926
4	KC MEDAN S PARMAN	6.678	775	93	157	7.703	1.793	-	-	430	2.223
5	KCP MEDAN ISKANDAR MUDA 1	325	-	-	-	325	65	400	-	-	465
6	KCP MEDAN IMAM BONJOL	665	-	49	-	714	2.065	350	-	-	2.415
7	KCP MEDAN JUANDA	2.630	250	-	342	3.222	100	-	-	-	100
8	KCP MEDAN KRAKATAU	1.455	-	-	578	2.033	1.700	-	225	518	2.443
9	KCP MEDAN MUCHTAR BASRI	3.631	-	187	480	4.298	987	-	18	393	1.398
10	KCP MEDAN PULO BRAYAN	8.522	-	276	265	9.063	2.381	-	-	250	2.631
11	KCP MEDAN SIMPANG LIMUN	1.704	-	-	-	1.704	1.065	-	-	-	1.065
12	KCP MEDAN SUKARAMAI	521	-	119	434	1.074	530	-	-	-	530
13	KC MEDAN GAJAH MADA	3.906	-	19	1.220	5.145	900	-	-	535	1.435
14	KCP MEDAN GATOT SUBROTO	1.647	2.195	-	215	4.057	719	-	-	-	719
15	KCP MEDAN TOMANG ELOK	1.070	160	-	200	1.430	541	-	-	250	791
16	KCP MEDAN PANCA BUDI	2.605	-	-	-	2.605	1.005	-	-	-	1.005
17	KCP MEDAN USU	1.478	-	-	-	1.478	400	-	-	-	400
18	KCP MEDAN SUTOMO	-	-	-	-	-	-	-	28	-	28
	<b>AREA MEDAN RAYA</b>	<b>40.015</b>	<b>821</b>	<b>3.296</b>	<b>4.953</b>	<b>49.085</b>	<b>22.200</b>	<b>700</b>	<b>20</b>	<b>2.059</b>	<b>24.979</b>
1	KC MEDAN AKSARA	6.628	-	150	587	7.365	7.982	-	-	1.295	9.277
2	KC LUBUK PAKAM	5.979	-	-	810	6.789	2.828	-	-	-	2.828
3	KCP CEMARA ASRI	1.620	-	201	-	1.821	1.120	450	-	78	1.648
4	KCP MEDAN A.H NASUTION	2.098	-	109	-	2.207	198	-	20	-	218
5	KCP PERBAUNGAN	1.264	-	660	162	2.086	485	-	-	150	635
6	KC BINJAI	1.492	250	607	300	2.649	1.230	250	-	-	1.480
7	KCP KABANJAHE	2.536	-	-	500	3.036	449	-	-	-	449
8	KCP BINJAI JAMIN GINTING	1.033	-	-	95	1.128	1.114	-	-	60	1.174
9	KCP MEDAN BELAWAN	1.965	-	111	-	2.076	1.312	-	-	-	1.312
10	KCP MEDAN MARELAN RAYA	650	-	368	413	1.431	135	-	-	-	135
11	KCP MEDAN RING ROAD	2.671	571	224	510	3.976	935	-	-	-	935
12	KCP MEDAN SETIA BUDI	7.418	-	-	-	7.418	2.838	-	-	276	3.114
13	KCP PANGKALAN BRANDAN	961	-	867	-	1.828	979	-	-	-	979
14	KCP STABAT KH ZAINUL ARIFIN	1.579	-	-	1.059	2.638	130	-	-	-	130
15	KCP TEBING TINGGI SUDIRMAN 1	2.121	-	-	517	2.638	465	-	-	200	665
	<b>AREA PEKANBARU</b>	<b>85.626</b>	<b>6.034</b>	<b>13.741</b>	<b>10.600</b>	<b>116.001</b>	<b>44.427</b>	<b>7.011</b>	<b>6.100</b>	<b>2.251</b>	<b>59.789</b>
1	KC PEKANBARU SUDIRMAN 1	3.474	1.291	219	513	5.498	3.108	800	-	198	4.106
2	KC DUMAI	6.417	158	501	514	7.590	1.942	158	-	-	2.100
3	KC PEKANBARU HARAPAN RAYA	7.181	1.500	652	13	9.346	2.542	1.600	-	150	4.292
4	KC DURI	410	-	948	50	1.408	382	-	431	90	903
5	KCP PEKANBARU PANAM	3.402	442	310	996	5.150	4.770	-	-	286	5.056
6	KCP PEKANBARU SUDIRMAN	2.386	-	-	952	3.338	2.175	-	-	-	2.175
7	KCP BANGKINANG	4.558	-	-	910	5.468	500	500	-	92	1.092
8	KCP PEKANBARU NANGKA	4.763	1.258	573	200	6.794	2.340	450	200	-	2.990
9	KCP TEMBILAHAN	300	-	-	86	386	690	-	-	30	720
10	KCP TELUK KUANTAN	4.386	-	-	668	5.054	1.752	-	-	30	1.782
11	KCP SIAK	1.660	-	97	1.653	3.410	1.545	-	-	212	1.757
12	KCP DURI HANG TUAH 1	5.613	-	559	155	6.327	2.221	-	-	477	2.698
13	KCP BAGAN SIAPIAPI	1.568	-	-	-	1.568	1.022	-	-	-	1.022
14	KCP UJUNG BATU 1	3.424	-	764	-	4.189	1.207	-	1.359	-	2.566
15	KCP SELAT PANJANG	890	-	-	830	1.720	370	-	-	114	484
16	KCP RENGAT	2.480	-	848	1.013	4.341	1.935	-	426	-	2.361
17	KCP DUMAI SUKAJADI	265	-	385	200	850	1.750	115	99	90	2.054
18	KCP BAGAN BATU SUDIRMAN 1	3.305	-	1.358	-	4.663	1.380	-	557	-	1.937
19	KCP FLAMBOYAN PETAPAHAN	2.570	185	-	-	2.755	891	-	91	160	1.142
20	KCP PEKANBARU SUDIRMAN ATAS	4.388	-	580	30	4.998	1.916	2.910	101	-	4.927
21	KCP PANGKALAN KERINCI MAHARAJA	5.073	-	102	-	5.175	3.598	321	-	202	4.121
22	KCP PANAM RAYA	1.340	550	614	433	2.937	300	-	774	-	1.074
23	KCP PEKANBARU RUMBIAI	1.515	370	662	233	2.780	1.109	-	236	-	1.345

PENCAIRAN PEMBIAYAAN MTD PER PRODUK CFG

**Pencairan (tanggal 1 s/d tanggal 15-Dec-25)**