



KINERJA BISNIS REGION ALL OFFICE & AREA SELINDO

PER 30 Nov 2025



HIGHLIGHT KINERJA RO 2 MEDAN



HIGHLIGHT KINERJA RO 2 MEDAN

DPK

DPK



GIRO



TABUNGAN



DEPOSITO



CASA



PEMBIAYAAN

PEMBIAYAAN RETAIL



PEMBIAYAAN CFG



PEMBIAYAAN SME



PEMBIAYAAN MBG



PEMBIAYAAN PWG



PEMBIAYAAN CILEM



PEMBIAYAAN GADAI



HIGHLIGHT KINERJA RO 2 MEDAN

PEMBIAYAAN CONSUMER (CFG)

CFG - MITRAGUNA



CFG - PENSIUN



CFG
Rank % Target 6
97.52%

YtD 1,017 M
Rank YtD 7

CFG - OTO



CFG - GRIYA

Rank %Target 10
95.60%

YtD 19 M
Rank YtD 9

KINERJA REGION



KINERJA DPK RO PER 30-Nov-2025

No	RO					Growth			Growth (%)		Target			Rank	Rank %Target	Target Full Year	
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP	YtD	Posisi	GAP		
1	RO I/ Aceh	19,038	19,225	19,536	19,621	583	397	85	3.06%	21,088	93.05%	(1,466)	10	8	21,428	(1,807)	
2	RO II/ Medan	20,912	22,747	23,493	23,520	2,607	773	27	12.47%	23,173	101.50%	347	3	2	23,565	(45)	
3	RO III/ Palembang	20,017	20,822	21,813	21,849	1,832	1,027	36	9.15%	22,582	96.75%	(734)	5	5	23,017	(1,169)	
4	RO IV/ Jakarta 1	110,022	138,413	133,914	134,028	24,005	(4,386)	114	21.82%	114,469	117.09%	19,558	1	1	115,245	18,783	
5	RO V/ Jakarta 2	49,486	48,326	54,087	54,090	4,604	5,763	2	9.30%	53,516	101.07%	574	2	3	54,244	(155)	
6	RO VI/ Bandung	20,494	20,717	21,907	21,907	1,413	1,191	1	6.89%	23,409	93.58%	(1,502)	7	7	23,960	(2,053)	
7	RO VII/ Semarang	25,381	26,080	26,465	26,479	1,098	399	14	4.33%	28,106	94.21%	(1,627)	8	6	28,582	(2,103)	
8	RO VIII/ Surabaya	30,784	32,144	32,146	32,236	1,452	92	90	4.72%	34,678	92.96%	(2,442)	6	9	35,319	(3,083)	
9	RO IX/ Kalimantan	19,302	19,724	19,874	19,885	583	162	12	3.02%	21,730	91.51%	(1,845)	9	10	22,154	(2,268)	
10	RO X/ Makassar	12,017	13,571	13,833	13,876	1,859	305	43	15.47%	13,867	100.06%	9	4	4	14,167	(292)	

KINERJA GIRO RO PER 30-Nov-2025

No	RO					Growth			Growth (%)		Target			Rank	Rank %Target	Target Full Year	
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP	YtD	Posisi	GAP		
1	RO I/ Aceh	2,040	2,085	2,074	2,088	48	3	14	2.36%	2,740	76.20%	(652)	9	7	2,914	(825)	
2	RO II/ Medan	1,894	2,544	2,441	2,448	553	(97)	7	29.21%	2,739	89.36%	(291)	5	5	2,952	(504)	
3	RO III/ Palembang	1,759	2,107	3,049	3,054	1,295	947	5	73.66%	2,683	113.81%	371	3	2	2,916	138	
4	RO IV/ Jakarta 1	32,959	40,570	36,923	37,026	4,067	(3,544)	103	12.34%	34,596	107.03%	2,431	2	3	35,010	2,016	
5	RO V/ Jakarta 2	8,042	7,813	12,839	13,196	5,153	5,383	357	64.08%	9,752	135.31%	3,443	1	1	10,182	3,013	
6	RO VI/ Bandung	2,464	2,843	3,424	3,390	926	548	(34)	37.57%	3,866	87.69%	(476)	4	6	4,219	(828)	
7	RO VII/ Semarang	1,674	1,560	1,496	1,497	(178)	(64)	1	-10.61%	2,673	56.00%	(1,176)	10	10	2,924	(1,427)	
8	RO VIII/ Surabaya	2,806	2,893	2,936	2,866	60	(27)	(70)	2.13%	3,964	72.31%	(1,097)	8	9	4,255	(1,388)	
9	RO IX/ Kalimantan	1,559	1,736	1,793	1,795	236	59	2	15.14%	2,481	72.36%	(686)	7	8	2,712	(918)	
10	RO X/ Makassar	1,137	1,285	1,322	1,502	365	216	179	32.09%	1,671	89.84%	(170)	6	4	1,806	(304)	

KINERJA TABUNGAN RO PER 30-Nov-2025

No	RO					Growth			Growth (%)		Target			Rank	Rank %Target	Target Full Year	
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP	YtD	Posisi	GAP		
1	RO I/ Aceh	13,828	14,508	14,743	14,814	985	305	71	7.12%	15,129	97.92%	(315)	6	4	15,284	(470)	
2	RO II/ Medan	12,343	13,296	13,790	13,809	1,466	513	19	11.87%	13,678	100.96%	131	4	1	13,838	(29)	
3	RO III/ Palembang	12,611	13,385	13,613	13,645	1,034	260	32	8.20%	14,201	96.08%	(556)	5	7	14,391	(747)	
4	RO IV/ Jakarta 1	20,440	21,820	22,675	22,690	2,249	870	15	11.01%	23,057	98.41%	(367)	1	3	23,371	(681)	
5	RO V/ Jakarta 2	16,473	17,020	17,214	17,204	732	184	(10)	4.44%	18,627	92.36%	(1,423)	9	10	18,885	(1,681)	
6	RO VI/ Bandung	10,950	11,705	11,858	11,892	942	187	34	8.60%	12,329	96.46%	(436)	7	5	12,494	(601)	
7	RO VII/ Semarang	15,386	16,642	17,109	17,124	1,738	481	15	11.30%	16,971	100.90%	153	2	2	17,160	(36)	
8	RO VIII/ Surabaya	18,627	19,824	20,151	20,327	1,699	503	176	9.12%	21,186	95.94%	(859)	3	8	21,492	(1,166)	
9	RO IX/ Kalimantan	11,487	11,866	12,025	12,035	548	169	10	4.77%	12,903	93.27%	(868)	10	9	13,073	(1,037)	
10	RO X/ Makassar	8,388	9,013	9,262	9,294	907	281	33	10.81%	9,636	96.45%	(342)	8	6	9,786	(491)	

KINERJA DEPOSITO RO PER 30-Nov-2025

No	RO					Growth			Growth			Target			Rank	Rank	Target Full Year	
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP	YtD	%Target	Posisi	GAP		
1	RO I/ Aceh	3,169	2,631	2,719	2,719	(450)	88	(0)	-14.20%	3,219	84.49%	(499)	6	10	3,231	(511)		
2	RO II/ Medan	6,675	6,906	7,262	7,263	588	357	1	8.81%	6,756	107.51%	507	2	3	6,775	487		
3	RO III/ Palembang	5,648	5,330	5,150	5,150	(498)	(180)	(0)	-8.82%	5,698	90.38%	(548)	9	9	5,710	(560)		
4	RO IV/ Jakarta 1	56,623	76,023	74,316	74,312	17,689	(1,712)	(4)	31.24%	56,817	130.79%	17,495	1	1	56,864	17,448		
5	RO V/ Jakarta 2	24,971	23,493	24,034	23,690	(1,281)	197	(345)	-5.13%	25,137	94.24%	(1,447)	10	6	25,177	(1,487)		
6	RO VI/ Bandung	7,080	6,169	6,625	6,625	(455)	456	0	-6.42%	7,215	91.82%	(590)	7	8	7,248	(623)		
7	RO VII/ Semarang	8,321	7,877	7,860	7,859	(462)	(19)	(1)	-5.56%	8,463	92.86%	(604)	8	7	8,497	(639)		
8	RO VIII/ Surabaya	9,350	9,427	9,059	9,043	(307)	(384)	(16)	-3.28%	9,528	94.91%	(485)	5	5	9,572	(529)		
9	RO IX/ Kalimantan	6,256	6,122	6,055	6,055	(201)	(67)	(0)	-3.21%	6,346	95.41%	(291)	4	4	6,368	(313)		
10	RO X/ Makassar	2,492	3,273	3,249	3,080	587	(193)	(170)	23.57%	2,559	120.33%	520	3	2	2,575	504		

KINERJA CASA PER 30-Nov-2025

No	RO					Growth			Growth			Target			Rank	Rank	Target Full Year	
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP	YtD	%Target	Posisi	GAP		
1	RO I/ Aceh	15,869	16,594	16,817	16,902	1,033	308	85	6.51%	17,869	94.59%	(967)	9	7	18,197	(1,295)		
2	RO II/ Medan	14,238	15,841	16,231	16,257	2,019	416	26	14.18%	16,417	99.02%	(161)	4	3	16,790	(533)		
3	RO III/ Palembang	14,369	15,492	16,662	16,699	2,330	1,206	36	16.21%	16,884	98.90%	(186)	3	4	17,307	(609)		
4	RO IV/ Jakarta 1	53,399	62,390	59,598	59,716	6,317	(2,674)	118	11.83%	57,653	103.58%	2,063	1	2	58,381	1,334		
5	RO V/ Jakarta 2	24,515	24,833	30,053	30,400	5,885	5,566	347	24.01%	28,379	107.12%	2,021	2	1	29,067	1,333		
6	RO VI/ Bandung	13,415	14,548	15,282	15,282	1,868	734	0	13.92%	16,195	94.37%	(912)	5	8	16,712	(1,430)		
7	RO VII/ Semarang	17,060	18,203	18,605	18,621	1,561	418	15	9.15%	19,644	94.79%	(1,023)	7	6	20,085	(1,464)		
8	RO VIII/ Surabaya	21,434	22,717	23,087	23,193	1,759	476	106	8.21%	25,150	92.22%	(1,957)	6	9	25,747	(2,554)		
9	RO IX/ Kalimantan	13,046	13,602	13,818	13,830	784	228	12	6.01%	15,384	89.90%	(1,554)	10	10	15,785	(1,955)		
10	RO X/ Makassar	9,524	10,298	10,584	10,796	1,272	498	212	13.35%	11,308	95.48%	(512)	8	5	11,592	(796)		

KINERJA PEMBIAYAN RETAIL RO PER 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)		Target			Rank YtD	%Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	Posisi			Posisi	GAP
1	RO I/ Aceh	21,991	23,563	23,625	1,634	62	7.43%	24,672	95.76%	(1,047)	9	8	24,944	(1,319)	
2	RO II/ Medan	16,720	18,645	18,994	2,274	349	13.60%	19,506	97.38%	(512)	6	4	19,772	(778)	
3	RO III/ Palembang	23,276	25,287	25,583	2,307	297	9.91%	26,335	97.15%	(752)	5	6	26,652	(1,069)	
4	RO IV/ Jakarta 1	26,533	29,424	29,886	3,353	461	12.64%	30,530	97.89%	(644)	1	3	30,928	(1,042)	
5	RO V/ Jakarta 2	22,100	24,179	24,525	2,425	346	10.97%	25,803	95.05%	(1,279)	4	9	26,170	(1,646)	
6	RO VI/ Bandung	15,442	17,194	17,472	2,030	278	13.15%	17,847	97.90%	(376)	7	2	18,080	(608)	
7	RO VII/ Semarang	14,637	15,917	16,120	1,483	203	10.13%	17,032	94.65%	(911)	10	10	17,293	(1,173)	
8	RO VIII/ Surabaya	25,055	27,324	27,752	2,697	429	10.77%	28,721	96.63%	(969)	3	7	29,100	(1,348)	
9	RO IX/ Kalimantan	16,731	18,180	18,493	1,762	313	10.53%	19,000	97.33%	(507)	8	5	19,254	(761)	
10	RO X/ Makassar	17,143	19,842	20,176	3,033	334	17.69%	20,085	100.46%		92	2	20,344	(167)	

KINERJA CFG RO PER 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)		Target			Rank YtD	%Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	Posisi			Posisi	GAP
1	RO I/ Aceh	12,099	13,253	13,337	1,238	85	10.23%	13,539	98.51%	(202)	4	3	13,620	(283)	
2	RO II/ Medan	11,848	12,806	12,865	1,017	59	8.59%	13,192	97.52%	(327)	7	6	13,259	(394)	
3	RO III/ Palembang	15,275	16,402	16,513	1,238	111	8.10%	16,803	98.27%	(290)	5	4	16,886	(374)	
4	RO IV/ Jakarta 1	21,183	23,134	23,338	2,155	203	10.17%	23,514	99.25%	(176)	1	2	23,667	(330)	
5	RO V/ Jakarta 2	18,317	19,763	19,877	1,560	113	8.52%	20,712	95.97%	(835)	3	10	20,885	(1,008)	
6	RO VI/ Bandung	10,525	11,448	11,523	998	75	9.48%	11,801	97.64%	(278)	8	5	11,879	(356)	
7	RO VII/ Semarang	8,860	9,441	9,510	650	69	7.34%	9,899	96.07%	(389)	9	9	9,959	(449)	
8	RO VIII/ Surabaya	17,072	18,128	18,230	1,157	102	6.78%	18,771	97.12%	(541)	6	7	18,876	(646)	
9	RO IX/ Kalimantan	9,056	9,553	9,634	577	81	6.38%	10,004	96.30%	(370)	10	8	10,047	(414)	
10	RO X/ Makassar	13,189	14,829	14,975	1,787	147	13.55%	14,886	100.60%		90	2	14,980	(4)	

KINERJA CFG - MITRAGUNA 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)		Target			Rank YtD	%Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	Posisi			Posisi	GAP
1	RO I/ Aceh	8,770	9,586	9,655	885	70	10.09%	9,794	98.58%	(139)	3	3	9,826	(171)	
2	RO II/ Medan	7,892	8,645	8,699	808	54	10.24%	8,909	97.65%	(210)	5	4	8,940	(241)	
3	RO III/ Palembang	8,300	9,126	9,201	901	76	10.85%	9,326	98.66%	(125)	2	2	9,358	(157)	
4	RO IV/ Jakarta 1	5,937	6,684	6,767	830	83	13.99%	6,975	97.03%	(207)	4	7	7,007	(239)	
5	RO V/ Jakarta 2	2,381	2,715	2,759	377	43	15.85%	3,218	85.72%	(460)	10	10	3,244	(486)	
6	RO VI/ Bandung	4,002	4,434	4,477	475	43	11.87%	4,735	94.56%	(258)	8	9	4,758	(280)	
7	RO VII/ Semarang	4,035	4,395	4,452	417	57	10.34%	4,664	95.47%	(211)	9	8	4,683	(231)	
8	RO VIII/ Surabaya	6,353	7,040	7,126	773	86	12.17%	7,330	97.21%	(204)	6	5	7,361	(235)	
9	RO IX/ Kalimantan	4,687	5,233	5,299	612	66	13.05%	5,460	97.06%	(161)	7	6	5,484	(185)	
10	RO X/ Makassar	7,625	8,813	8,922	1,296	109	17.00%	8,827	101.07%		95	1	8,864	57	

KINERJA CFG - PENSIUN 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank YTD	Rank %Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP			Posisi	GAP
1	RO I/ Aceh	1,933	2,094	2,105	173	12	8.94%	2,134	98.67%	(28)	2	3	2,164	(59)
2	RO II/ Medan	1,545	1,600	1,605	59	4	3.84%	1,649	97.31%	(44)	6	8	1,665	(60)
3	RO III/ Palembang	1,907	1,978	1,987	80	9	4.19%	2,037	97.58%	(49)	4	7	2,056	(69)
4	RO IV/ Jakarta 1	440	458	462	22	4	5.08%	480	96.30%	(18)	9	9	486	(24)
5	RO V/ Jakarta 2	329	364	369	40	5	12.23%	370	99.57%	(2)	8	2	377	(8)
6	RO VI/ Bandung	782	839	847	66	9	8.38%	863	98.14%	(16)	5	4	876	(28)
7	RO VII/ Semarang	667	711	718	51	7	7.65%	733	97.90%	(15)	7	6	743	(25)
8	RO VIII/ Surabaya	3,688	3,785	3,793	105	9	2.86%	3,867	98.09%	(74)	3	5	3,894	(101)
9	RO IX/ Kalimantan	1,703	1,695	1,691	(12)	(4)	-0.70%	1,793	94.30%	(102)	10	10	1,807	(116)
10	RO X/ Makassar	3,057	3,233	3,246	189	13	6.19%	3,250	99.90%	(3)	1	1	3,279	(33)

KINERJA CFG - GRIYA 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank YTD	Rank %Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP			Posisi	GAP
1	RO I/ Aceh	1,103	1,180	1,183	80	3	7.22%	1,221	96.82%	(39)	8	8	1,233	(50)
2	RO II/ Medan	1,954	1,984	1,973	19	(11)	0.98%	2,064	95.60%	(91)	9	10	2,075	(101)
3	RO III/ Palembang	4,680	4,772	4,789	109	17	2.33%	4,885	98.04%	(96)	7	5	4,905	(116)
4	RO IV/ Jakarta 1	14,108	15,129	15,223	1,115	94	7.90%	15,115	100.71%	108	1	1	15,212	11
5	RO V/ Jakarta 2	14,915	15,823	15,862	947	39	6.35%	16,178	98.05%	(316)	2	4	16,299	(438)
6	RO VI/ Bandung	5,339	5,723	5,745	406	21	7.60%	5,730	100.26%	15	3	2	5,767	(23)
7	RO VII/ Semarang	3,744	3,877	3,877	133	(0)	3.54%	3,955	98.03%	(78)	5	6	3,975	(98)
8	RO VIII/ Surabaya	6,450	6,576	6,573	123	(3)	1.91%	6,752	97.35%	(179)	6	7	6,781	(208)
9	RO IX/ Kalimantan	2,300	2,165	2,178	(122)	13	-5.29%	2,254	96.64%	(76)	10	9	2,249	(71)
10	RO X/ Makassar	2,241	2,431	2,446	205	15	9.14%	2,465	99.21%	(19)	4	3	2,487	(41)

KINERJA CFG - OTO 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank YTD	Rank %Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP			Posisi	GAP
1	RO I/ Aceh	293	394	394	101	(0)	34.48%	390	101.03%	4	6	3	397	(3)
2	RO II/ Medan	457	577	588	131	11	28.67%	570	103.08%	18	5	2	579	9
3	RO III/ Palembang	387	526	535	148	9	38.30%	555	96.49%	(19)	4	4	567	(32)
4	RO IV/ Jakarta 1	698	862	885	187	22	26.86%	944	93.71%	(59)	2	7	963	(78)
5	RO V/ Jakarta 2	692	861	888	196	26	28.26%	945	93.88%	(58)	1	6	964	(77)
6	RO VI/ Bandung	401	451	453	52	2	12.92%	473	95.91%	(19)	9	5	478	(25)
7	RO VII/ Semarang	414	458	464	49	5	11.89%	548	84.57%	(85)	10	10	558	(95)
8	RO VIII/ Surabaya	580	727	737	156	10	26.90%	821	89.72%	(84)	3	9	839	(102)
9	RO IX/ Kalimantan	366	460	466	99	5	27.03%	498	93.54%	(32)	7	8	508	(42)
10	RO X/ Makassar	265	352	361	96	10	36.26%	344	105.15%	18	8	1	350	12

KINERJA PWG 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank	RANK % TARGE +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	YtD	% Targe +	Posisi	GAP
1	RO I/ Aceh	741	1,392	1,497	756	105	102.10%	1,489	100.54%	(83)	8	7	3	1,581 (83)
2	RO II/ Medan	1,161	1,976	2,076	915	101	78.83%	2,107	98.57%	(30) (145)	3	4	2,222 (145)	
3	RO III/ Palembang	1,184	1,855	2,002	818	147	69.03%	2,154	92.96%	(152) (268)	6	6	2,270 (268)	
4	RO IV/ Jakarta 1	1,292	2,005	2,159	867	153	67.06%	2,537	85.08%	(379) (533)	5	9	2,692 (533)	
5	RO V/ Jakarta 2	923	1,470	1,585	662	116	71.70%	1,897	83.59%	(311) (434)	9	10	2,019 (434)	
6	RO VI/ Bandung	1,332	2,105	2,246	914	141	68.66%	2,217	101.29%	29 (74)	4	2	2,320 (74)	
7	RO VII/ Semarang	978	1,582	1,686	708	104	72.42%	1,900	88.75%	(214) (325)	8	8	2,012 (325)	
8	RO VIII/ Surabaya	2,120	3,189	3,436	1,316	247	62.06%	3,534	97.22%	(98) (258)	1	5	3,693 (258)	
9	RO IX/ Kalimantan	1,142	1,641	1,729	587	88	51.35%	1,899	91.04%	(170) (259)	10	7	1,988 (259)	
10	RO X/ Makassar	1,952	2,996	3,167	1,215	171	62.25%	2,878	110.01%	288 (189)	2	1	2,977 (189)	

KINERJA PWG - GADAI 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank	RANK % TARGE +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	YtD	% Targe +	Posisi	GAP
1	RO I/ Aceh	243	447	483	240	36	98.74%	382	126.37%	101 (91)	6	1	392 (91)	
2	RO II/ Medan	557	796	834	277	38	49.79%	739	112.77%	94 (82)	4	3	752 (82)	
3	RO III/ Palembang	497	679	726	229	47	46.00%	703	103.25%	23 (8)	8	9	718 (8)	
4	RO IV/ Jakarta 1	477	646	679	202	32	42.38%	671	101.17%	8 (9)	9	10	685 (6)	
5	RO V/ Jakarta 2	381	537	564	184	27	48.19%	508	111.07%	56 (47)	10	4	517 (47)	
6	RO VI/ Bandung	648	911	954	306	43	47.24%	894	106.67%	60 (42)	3	7	912 (42)	
7	RO VII/ Semarang	398	602	634	236	32	59.29%	583	108.78%	51 (38)	7	5	596 (38)	
8	RO VIII/ Surabaya	1,149	1,634	1,713	564	79	49.13%	1,621	105.70%	92 (59)	2	8	1,654 (59)	
9	RO IX/ Kalimantan	593	803	836	243	33	40.98%	783	106.78%	53 (40)	5	6	796 (40)	
10	RO X/ Makassar	1,480	2,051	2,122	642	71	43.38%	1,880	112.88%	242 (214)	1	2	1,908 (214)	

KINERJA PWG CILEM 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)	Target			Rank	RANK % TARGE +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	YtD	% Targe +	Posisi	GAP
1	RO I/ Aceh	498	945	1,014	516	69	103.74%	1,107	91.61%	(93) (174)	7	3	1,189 (174)	
2	RO II/ Medan	605	1,180	1,243	638	63	105.57%	1,367	90.89%	(125) (227)	3	4	1,469 (227)	
3	RO III/ Palembang	687	1,176	1,276	589	100	85.70%	1,451	87.97%	(175) (277)	5	6	1,553 (277)	
4	RO IV/ Jakarta 1	815	1,359	1,480	665	121	81.49%	1,866	79.30%	(386) (527)	2	9	2,007 (527)	
5	RO V/ Jakarta 2	543	932	1,021	479	89	88.19%	1,389	73.54%	(367) (481)	8	10	1,502 (481)	
6	RO VI/ Bandung	684	1,193	1,292	608	99	88.96%	1,323	97.65%	(31) (117)	4	2	1,409 (117)	
7	RO VII/ Semarang	580	980	1,052	472	72	81.44%	1,317	79.89%	(265) (364)	9	8	1,416 (364)	
8	RO VIII/ Surabaya	971	1,554	1,723	751	168	77.35%	1,913	90.03%	(191) (317)	1	5	2,040 (317)	
9	RO IX/ Kalimantan	549	838	893	344	55	62.56%	1,116	80.00%	(223) (299)	10	7	1,192 (299)	
10	RO X/ Makassar	472	945	1,045	573	100	121.42%	999	104.61%	46 (25)	6	1	1,069 (25)	

KINERJA SME RO 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)		Target			Rank YtD	Rank %Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	Posisi			Posisi	GAP
1	RO I/ Aceh	2,585	2,516	2,383	(202)	(133)	-7.82%	2,689	88.63%	(306)	10	9	2,712	(329)	
2	RO II/ Medan	1,401	1,466	1,647	246	181	17.56%	1,599	102.99%	48	5	5	1,649	(2)	
3	RO III/ Palembang	2,436	2,492	2,497	60	5	2.47%	2,673	93.38%	(177)	8	8	2,726	(230)	
4	RO IV/ Jakarta 1	2,158	2,454	2,553	395	99	18.31%	2,415	105.72%	138	2	2	2,472	81	
5	RO V/ Jakarta 2	1,590	1,709	1,819	229	110	14.37%	1,825	99.67%	(6)	6	7	1,877	(58)	
6	RO VI/ Bandung	1,687	1,886	1,953	266	66	15.75%	1,827	106.88%	126	4	1	1,858	95	
7	RO VII/ Semarang	1,820	2,016	2,041	222	25	12.18%	2,008	101.68%	34	7	6	2,050	(8)	
8	RO VIII/ Surabaya	2,055	2,309	2,368	313	59	15.23%	2,291	103.37%	77	3	4	2,344	25	
9	RO IX/ Kalimantan	5,131	5,565	5,708	577	143	11.24%	5,512	103.55%	196	1	3	5,597	111	
10	RO X/ Makassar	769	774	787	17	13	2.25%	915	85.99%	(128)	9	10	947	(161)	

KINERJA MBG 30-Nov-2025

No	RO	Posisi			Growth		Growth (%)		Target			Rank YtD	Rank %Targe +	Target Full Year	
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP	Posisi			Posisi	GAP
1	RO I/ Aceh	6,566	6,402	6,407	(159)	5	-2.42%	6,954	92.13%	(547)	10	3	7,031	(624)	
2	RO II/ Medan	2,310	2,397	2,406	96	9	4.14%	2,608	92.25%	(202)	2	2	2,643	(237)	
3	RO III/ Palembang	4,380	4,538	4,572	192	34	4.38%	4,705	97.17%	(133)	1	1	4,769	(197)	
4	RO IV/ Jakarta 1	1,900	1,830	1,836	(64)	6	-3.37%	2,064	88.97%	(228)	6	8	2,096	(260)	
5	RO V/ Jakarta 2	1,269	1,237	1,244	(26)	7	-2.03%	1,370	90.80%	(126)	5	4	1,389	(146)	
6	RO VI/ Bandung	1,898	1,755	1,751	(148)	(5)	-7.78%	2,002	87.44%	(252)	9	10	2,022	(272)	
7	RO VII/ Semarang	2,980	2,878	2,883	(97)	5	-3.26%	3,225	89.39%	(342)	8	7	3,273	(390)	
8	RO VIII/ Surabaya	3,807	3,698	3,719	(89)	20	-2.33%	4,125	90.15%	(406)	7	5	4,187	(468)	
9	RO IX/ Kalimantan	1,401	1,421	1,422	21	1	1.53%	1,585	89.75%	(162)	3	6	1,621	(198)	
10	RO X/ Makassar	1,233	1,244	1,248	14	3	1.16%	1,406	88.76%	(158)	4	9	1,439	(192)	

KINERJA AREA



KINERJA DPK AREA PER 30-Nov-2025

No	Area					Growth			Growth (%)		Target			Rank YTD	Rank %Target
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP			
1	Area Banda Aceh	7,470	7,636	7,611	7,672	202	35	61	2.71%					32	
2	Area Lhokseumawe	8,074	7,797	8,052	8,068	(7)	271	16	-0.08%					40	
3	Area Meulaboh	3,494	3,791	3,873	3,882	388	90	8	11.10%					19	
4	Area Batam	2,849	3,107	3,273	3,274	425	166	0	14.91%					17	
5	Area Medan Kota	5,356	5,813	6,153	6,158	803	346	5	14.99%					10	
6	Area Medan Raya	2,641	2,857	2,870	2,872	231	15	2	8.76%					30	
7	Area Pekanbaru	7,557	8,327	8,538	8,546	989	220	9	13.09%					8	
8	Area Pematangsiantar	2,510	2,643	2,659	2,669	159	26	10	6.34%					34	
9	Area Bandar Lampung	3,931	4,135	4,253	4,259	328	124	7	8.34%					24	
10	Area Bengkulu	2,130	2,532	2,486	2,493	363	(39)	7	17.02%					20	
11	Area Jambi	2,705	3,325	3,236	3,237	533	(88)	2	19.69%					14	
12	Area Padang	3,909	4,106	4,232	4,247	338	141	15	8.65%					21	
13	Area Palembang	7,341	6,723	7,607	7,612	270	889	5	3.68%					28	
14	Area Banten	10,556	11,511	12,159	12,172	1,616	661	13	15.31%					6	
15	Area Bekasi	8,947	10,599	9,797	9,796	848	(803)	(1)	9.48%					9	
16	Area Jakarta Kebon Jeruk	7,374	9,308	9,497	9,499	2,126	191	2	28.83%					5	
17	Area Jakarta Kelapa Gading	11,820	15,241	15,888	15,894	4,074	653	7	34.47%					2	
18	Area Jakarta Rawamangun	10,100	10,144	10,100	10,103	3	(41)	3	0.03%					39	
19	Area Jakarta Thamrin	61,226	81,611	76,473	76,564	#### (5,048)	91		25.05%					1	
20	Area Bogor	8,049	7,519	7,669	7,662	(387)	143	(7)	-4.81%					43	
21	Area Depok	7,500	6,630	6,869	6,872	(628)	242	3	-8.37%					45	
22	Area Jakarta Fatmawati	11,619	12,040	13,965	13,960	2,340	1,919	(5)	20.14%					4	
23	Area Jakarta Pondok Indah	8,481	8,421	8,794	8,793	311	371	(1)	3.67%					25	
24	Area Jakarta Saharjo	7,675	7,731	11,220	11,230	3,555	3,498	10	46.32%					3	
25	Area Tangerang Selatan	6,162	5,985	5,571	5,574	(588)	(411)	3	-9.54%					44	
26	Area Bandung Kota	9,788	9,712	10,511	10,510	722	797	(1)	7.37%					11	
27	Area Bandung Raya	5,837	5,968	6,281	6,275	438	307	(7)	7.50%					16	
28	Area Cirebon	4,870	5,037	5,115	5,123	253	86	9	5.20%					29	
29	Area Purwokerto	3,175	3,420	3,444	3,446	271	27	2	8.55%					27	
30	Area Semarang Kota	7,056	7,112	7,132	7,135	79	24	3	1.12%					36	
31	Area Pekalongan	3,560	3,548	3,630	3,638	78	90	8	2.20%					37	
32	Area Solo	4,925	5,001	5,260	5,259	334	257	(1)	6.77%					23	
33	Area Yogyakarta	6,665	6,999	6,999	7,001	336	2	2	5.04%					22	
34	Area Denpasar	3,788	4,202	4,147	4,181	393	(20)	34	10.38%					18	
35	Area Jember	2,822	2,761	2,829	2,836	14	75	7	0.50%					38	
36	Area Kediri	4,155	4,103	4,075	4,088	(67)	(15)	13	-1.61%					41	
37	Area Malang	4,575	5,141	5,287	5,295	719	153	7	15.72%					12	
38	Area Surabaya Kota	7,814	7,924	7,734	7,742	(72)	(182)	8	-0.92%					42	
39	Area Surabaya Raya	7,629	8,013	8,074	8,094	465	81	20	6.09%					15	
40	Area Balikpapan	8,442	8,497	8,726	8,723	281	227	(3)	3.33%					26	
41	Area Banjarmasin	7,270	7,345	7,454	7,461	191	116	6	2.62%					33	
42	Area Pontianak	3,590	3,882	3,693	3,702	112	(181)	8	3.12%					35	
43	Area Makassar	6,449	7,229	7,498	7,518	1,069	289	20	16.58%					7	
44	Area Manado	2,345	2,938	2,920	2,927	582	(11)	7	24.83%					13	
45	Area Palu	3,223	3,405	3,415	3,431	208	26	16	6.45%					31	

NERJA GIRO AREA PER 30-Nov-2025

No	Area					Growth			Growth			Target			Rank YTD	Rank %Targ
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP				
1	Area Banda Aceh	1,186	1,177	1,112	1,129	(57)	(48)	17	-4.78%						40	
2	Area Lhokseumawe	528	504	577	575	47	71	(1)	8.89%						25	
3	Area Meulaboh	326	404	385	384	58	(20)	(1)	17.75%						24	
4	Area Batam	238	241	419	419	181	177	0	75.76%						14	
5	Area Medan Kota	315	600	433	437	122	(162)	4	38.81%						18	
6	Area Medan Raya	156	133	128	129	(27)	(4)	0	-17.32%						36	
7	Area Pekanbaru	1,111	1,511	1,412	1,414	303	(97)	2	27.28%						9	
8	Area Pematangsiantar	74	59	48	49	(25)	(10)	0	-34.28%						33	
9	Area Bandar Lampung	474	436	457	458	(16)	22	1	-3.35%						32	
10	Area Bengkulu	144	261	91	93	(51)	(169)	2	-35.76%						39	
11	Area Jambi	173	193	183	181	8	(13)	(2)	4.67%						30	
12	Area Padang	270	285	312	313	44	28	1	16.13%						28	
13	Area Palembang	698	932	2,006	2,010	1,311	1,078	3	187.77%						3	
14	Area Banten	2,097	3,664	3,728	3,722	1,625	58	(6)	77.51%						2	
15	Area Bekasi	834	808	870	871	37	63	1	4.44%						29	
16	Area Jakarta Kebon Jeruk	636	1,900	1,900	1,900	1,264	0	(0)	198.58%						4	
17	Area Jakarta Kelapa Gading	576	485	775	781	205	296	6	35.49%						13	
18	Area Jakarta Rawamangun	2,444	2,674	2,569	2,574	130	(100)	5	5.30%						17	
19	Area Jakarta Thamrin	26,371	31,038	27,080	27,178	807	(3,860)	98	3.06%						7	
20	Area Bogor	684	672	742	784	99	111	42	14.53%						20	
21	Area Depok	721	669	991	994	273	324	2	37.90%						12	
22	Area Jakarta Fatmawati	2,301	2,801	3,161	3,158	857	357	(3)	37.26%						6	
23	Area Jakarta Pondok Indah	957	841	935	1,238	281	397	303	29.36%						11	
24	Area Jakarta Saharjo	2,794	1,821	6,103	6,112	3,318	4,291	9	118.77%						1	
25	Area Tangerang Selatan	586	1,008	906	910	324	(97)	4	55.32%						8	
26	Area Bandung Kota	1,112	1,682	2,131	2,126	1,014	444	(5)	91.25%						5	
27	Area Bandung Raya	810	685	791	783	(27)	98	(8)	-3.30%						35	
28	Area Cirebon	543	476	502	481	(62)	5	(21)	-11.37%						42	
29	Area Purwokerto	215	154	157	155	(60)	1	(1)	-27.83%						41	
30	Area Semarang Kota	684	514	496	498	(186)	(16)	2	-27.15%						45	
31	Area Pekalongan	200	198	173	174	(26)	(24)	1	-12.80%						34	
32	Area Solo	221	228	228	228	6	0	0	2.86%						31	
33	Area Yogyakarta	355	467	442	442	87	(25)	(1)	24.58%						22	
34	Area Denpasar	281	356	258	237	(45)	(120)	(21)	-15.90%						37	
35	Area Jember	67	109	111	111	44	2	(1)	64.59%						27	
36	Area Kediri	248	205	132	132	(116)	(73)	0	-46.68%						44	
37	Area Malang	232	339	416	371	139	31	(45)	60.15%						16	
38	Area Surabaya Kota	947	935	1,035	1,030	83	95	(5)	8.71%						23	
39	Area Surabaya Raya	1,031	948	984	986	(45)	38	2	-4.39%						38	
40	Area Balikpapan	580	712	680	682	101	(31)	2	17.48%						19	
41	Area Banjarmasin	548	580	639	639	91	58	(1)	16.55%						21	
42	Area Pontianak	431	443	474	475	44	31	1	10.19%						26	
43	Area Makassar	474	439	471	648	174	208	177	36.60%						15	
44	Area Manado	244	501	539	540	295	39	0	120.97%						10	
45	Area Palu	418	345	312	314	(104)	(31)	3	-24.90%						43	

KINERJA TABUNGAN AREA PER 30-Nov-2025

No	Area					Growth			Growth		Target			Rank YTD	Rank %Target
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP			
1	Area Banda Aceh	5,097	5,392	5,387	5,431	334	39	44	6.55%					13	
2	Area Lhokseumawe	5,942	6,105	6,243	6,260	318	155	17	5.35%					15	
3	Area Meulaboh	2,789	3,012	3,113	3,123	334	111	10	11.96%					14	
4	Area Batam	1,733	1,859	1,904	1,904	171	45	0	9.87%					34	
5	Area Medan Kota	2,242	2,422	2,409	2,410	168	(12)	1	7.50%					35	
6	Area Medan Raya	1,804	1,929	1,979	1,981	177	51	2	9.82%					33	
7	Area Pekanbaru	4,778	5,118	5,499	5,505	727	388	6	15.22%					1	
8	Area Pematangsiantar	1,787	1,968	1,999	2,009	222	41	10	12.44%					24	
9	Area Bandar Lampung	2,833	2,948	3,067	3,073	240	125	6	8.49%					20	
10	Area Bengkulu	1,512	1,568	1,610	1,615	103	47	6	6.85%					38	
11	Area Jambi	1,922	2,213	2,208	2,212	290	(2)	4	15.10%					18	
12	Area Padang	2,662	2,788	2,837	2,851	189	62	14	7.10%					31	
13	Area Palembang	3,683	3,867	3,892	3,894	211	27	2	5.73%					28	
14	Area Banten	4,051	4,065	4,128	4,150	98	85	22	2.43%					40	
15	Area Bekasi	4,951	5,276	5,552	5,551	600	275	(2)	12.12%					3	
16	Area Jakarta Kebon Jeruk	2,340	2,616	2,640	2,641	302	25	1	12.89%					17	
17	Area Jakarta Kelapa Gading	1,993	2,236	2,338	2,339	346	104	1	17.35%					12	
18	Area Jakarta Rawamangun	3,266	3,600	3,718	3,716	450	116	(2)	13.77%					8	
19	Area Jakarta Thamrin	3,839	4,028	4,298	4,293	454	265	(5)	11.82%					7	
20	Area Bogor	4,124	4,318	4,365	4,361	237	43	(4)	5.75%					21	
21	Area Depok	3,364	3,412	3,471	3,471	107	59	(0)	3.18%					37	
22	Area Jakarta Fatmawati	2,449	2,426	2,445	2,443	(6)	17	(1)	-0.25%					45	
23	Area Jakarta Pondok Indah	2,483	2,666	2,693	2,688	205	23	(5)	8.26%					29	
24	Area Jakarta Saharjo	1,724	1,791	1,817	1,818	93	26	0	5.41%					43	
25	Area Tangerang Selatan	2,328	2,407	2,424	2,423	95	16	(1)	4.08%					42	
26	Area Bandung Kota	4,312	4,810	4,846	4,850	538	40	4	12.48%					5	
27	Area Bandung Raya	3,375	3,535	3,595	3,596	221	61	1	6.55%					25	
28	Area Cirebon	3,264	3,361	3,417	3,446	182	86	29	5.59%					32	
29	Area Purwokerto	2,153	2,434	2,506	2,510	356	76	3	16.55%					11	
30	Area Semarang Kota	3,815	4,022	4,195	4,197	381	174	2	10.00%					10	
31	Area Pekalongan	2,059	2,467	2,556	2,564	505	97	8	24.53%					6	
32	Area Solo	3,209	3,413	3,494	3,493	284	79	(1)	8.85%					19	
33	Area Yogyakarta	4,150	4,306	4,358	4,361	211	55	3	5.09%					27	
34	Area Denpasar	2,751	2,981	3,000	3,056	306	75	56	11.11%					16	
35	Area Jember	1,982	2,101	2,174	2,196	214	95	22	10.80%					26	
36	Area Kediri	2,848	2,924	2,972	2,986	138	62	13	4.83%					36	
37	Area Malang	2,849	3,044	3,194	3,247	398	203	53	13.98%					9	
38	Area Surabaya Kota	3,584	3,732	3,672	3,685	101	(47)	13	2.81%					39	
39	Area Surabaya Raya	4,613	5,041	5,139	5,157	543	115	18	11.77%					4	
40	Area Balikpapan	4,745	4,915	4,978	4,974	229	59	(4)	4.83%					22	
41	Area Banjarmasin	4,620	4,773	4,837	4,844	223	70	7	4.84%					23	
42	Area Pontianak	2,122	2,178	2,210	2,218	96	40	8	4.52%					41	
43	Area Makassar	4,397	4,890	5,030	5,044	647	154	14	14.72%					2	
44	Area Manado	1,697	1,712	1,761	1,767	69	55	6	4.09%					44	
45	Area Palu	2,293	2,412	2,471	2,484	190	72	13	8.30%					30	

KINERJA DEPOSITO AREA PER 30-Nov-2025

No	RO					Growth			Growth		Target			Rank YtD	Rank %Targe
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP			
1	Area Banda Aceh	1,187	1,068	1,112	1,112	(75)	44	(0)	-6.30%					30	
2	Area Lhokseumawe	1,604	1,188	1,232	1,232	(371)	45	(0)	-23.16%					38	
3	Area Meulaboh	379	375	375	375	(4)	(1)	(0)	-0.99%					23	
4	Area Batam	878	1,007	951	951	73	(56)	0	8.33%					20	
5	Area Medan Kota	2,799	2,791	3,311	3,311	512	520	(0)	18.30%					5	
6	Area Medan Raya	681	795	763	762	81	(32)	(0)	11.91%					19	
7	Area Pekanbaru	1,668	1,698	1,626	1,627	(41)	(70)	1	-2.44%					28	
8	Area Pematangsiantar	649	616	612	611	(38)	(4)	(0)	-5.79%					27	
9	Area Bandar Lampung	625	752	728	728	103	(23)	0	16.54%					18	
10	Area Bengkulu	475	703	785	785	311	82	0	65.44%					6	
11	Area Jambi	610	918	845	845	234	(74)	(0)	38.38%					9	
12	Area Padang	978	1,033	1,084	1,083	106	50	(0)	10.79%					17	
13	Area Palembang	2,960	1,923	1,708	1,708	(1,252)	(215)	(0)	-42.29%					45	
14	Area Banten	4,408	3,782	4,303	4,301	(108)	519	(2)	-2.44%					32	
15	Area Bekasi	3,162	4,515	3,374	3,373	211	(1,141)	(1)	6.67%					11	
16	Area Jakarta Kebon Jeruk	4,398	4,792	4,957	4,958	560	166	1	12.75%					4	
17	Area Jakarta Kelapa Gading	9,250	12,520	12,774	12,774	3,524	254	0	38.10%					2	
18	Area Jakarta Rawamangun	4,389	3,870	3,813	3,813	(576)	(57)	0	-13.13%					40	
19	Area Jakarta Thamrin	31,015	46,545	45,095	45,092	#### (1,453)	(2)		45.39%					1	
20	Area Bogor	3,241	2,528	2,563	2,517	(724)	(10)	(46)	-22.33%					41	
21	Area Depok	3,415	2,549	2,407	2,407	(1,008)	(142)	0	-29.52%					44	
22	Area Jakarta Fatmawati	6,870	6,813	8,359	8,359	1,489	1,546	0	21.68%					3	
23	Area Jakarta Pondok Indah	5,041	4,914	5,165	4,866	(175)	(48)	(299)	-3.46%					35	
24	Area Jakarta Saharjo	3,157	4,119	3,300	3,300	143	(819)	(0)	4.54%					13	
25	Area Tangerang Selatan	3,248	2,570	2,240	2,240	(1,007)	(330)	(0)	-31.02%					43	
26	Area Bandung Kota	4,364	3,221	3,534	3,534	(831)	313	(0)	-19.03%					42	
27	Area Bandung Raya	1,652	1,748	1,896	1,896	244	148	0	14.74%					8	
28	Area Cirebon	1,063	1,200	1,195	1,195	133	(4)	(0)	12.47%					14	
29	Area Purwokerto	807	832	782	781	(25)	(51)	(0)	-3.12%					24	
30	Area Semarang Kota	2,557	2,575	2,441	2,440	(117)	(135)	(1)	-4.57%					33	
31	Area Pekalongan	1,301	883	900	900	(401)	17	(0)	-30.83%					39	
32	Area Solo	1,495	1,360	1,538	1,538	43	178	(0)	2.89%					21	
33	Area Yogyakarta	2,161	2,226	2,199	2,199	38	(27)	(0)	1.75%					22	
34	Area Denpasar	756	865	889	888	132	24	(1)	17.50%					15	
35	Area Jember	773	551	543	529	(244)	(21)	(14)	-31.51%					36	
36	Area Kediri	1,059	974	971	970	(89)	(4)	(0)	-8.39%					31	
37	Area Malang	1,495	1,758	1,677	1,677	182	(81)	(1)	12.15%					12	
38	Area Surabaya Kota	3,282	3,256	3,027	3,027	(255)	(230)	(0)	-7.77%					37	
39	Area Surabaya Raya	1,985	2,023	1,952	1,951	(33)	(72)	(0)	-1.66%					26	
40	Area Balikpapan	3,117	2,869	3,068	3,068	(50)	199	(0)	-1.59%					29	
41	Area Banjarmasin	2,102	1,991	1,978	1,978	(124)	(13)	(0)	-5.88%					34	
42	Area Pontianak	1,037	1,261	1,009	1,009	(28)	(252)	(0)	-2.68%					25	
43	Area Makassar	1,578	1,900	1,996	1,826	248	(73)	(170)	15.74%					7	
44	Area Manado	403	726	620	621	217	(105)	0	53.92%					10	
45	Area Palu	511	648	633	633	122	(15)	0	23.82%					16	

INERJA CASA PER 30-Nov-2025

No	RO					Growth			Growth		Target			Rank YTD	Rank %Targ
		31-Dec-24	31-Oct-25	29-Nov-25	30-Nov-25	YtD	MtD	DtD	YtD	Posisi	% Achv.	GAP			
1	Area Banda Aceh	6,283	6,568	6,499	6,559	277	(9)	61	4.41%					31	
2	Area Lhokseumawe	6,471	6,609	6,820	6,836	365	226	16	5.64%					20	
3	Area Meulaboh	3,115	3,416	3,498	3,507	392	91	8	12.57%					18	
4	Area Batam	1,971	2,101	2,323	2,323	352	222	0	17.84%					22	
5	Area Medan Kota	2,557	3,022	2,842	2,848	290	(174)	5	11.36%					29	
6	Area Medan Raya	1,959	2,062	2,107	2,110	150	47	3	7.66%					40	
7	Area Pekanbaru	5,889	6,629	6,911	6,919	1,030	290	8	17.49%					7	
8	Area Pematangsiantar	1,861	2,027	2,047	2,058	197	30	10	10.58%					36	
9	Area Bandar Lampung	3,306	3,384	3,524	3,531	225	147	7	6.79%					35	
10	Area Bengkulu	1,656	1,829	1,700	1,708	52	(122)	7	3.14%					44	
11	Area Jambi	2,094	2,407	2,391	2,392	298	(14)	2	14.24%					27	
12	Area Padang	2,931	3,073	3,149	3,164	233	91	15	7.93%					34	
13	Area Palembang	4,381	4,799	5,898	5,904	1,522	1,105	5	34.75%					5	
14	Area Banten	6,148	7,729	7,856	7,871	1,723	142	15	28.03%					2	
15	Area Bekasi	5,785	6,084	6,423	6,422	637	338	(0)	11.01%					10	
16	Area Jakarta Kebon Jeruk	2,976	4,516	4,540	4,541	1,565	25	1	52.60%					3	
17	Area Jakarta Kelapa Gading	2,570	2,721	3,114	3,120	550	399	6	21.42%					12	
18	Area Jakarta Rawamangun	5,710	6,274	6,287	6,290	579	16	3	10.15%					11	
19	Area Jakarta Thamrin	30,210	35,066	31,378	31,471	1,261	(3,595)	93	4.17%					6	
20	Area Bogor	4,808	4,991	5,106	5,145	337	154	38	7.00%					23	
21	Area Depok	4,084	4,081	4,462	4,464	380	384	2	9.31%					19	
22	Area Jakarta Fatmawati	4,750	5,228	5,606	5,601	851	374	(5)	17.92%					8	
23	Area Jakarta Pondok Indah	3,441	3,507	3,628	3,927	486	419	298	14.13%					15	
24	Area Jakarta Saharjo	4,518	3,612	7,920	7,929	3,411	4,317	10	75.51%					1	
25	Area Tangerang Selatan	2,914	3,415	3,330	3,334	419	(81)	3	14.39%					17	
26	Area Bandung Kota	5,424	6,492	6,977	6,976	1,553	485	(1)	28.63%					4	
27	Area Bandung Raya	4,184	4,220	4,386	4,379	194	159	(7)	4.65%					38	
28	Area Cirebon	3,807	3,837	3,919	3,928	121	91	9	3.17%					42	
29	Area Purwokerto	2,368	2,587	2,663	2,665	296	77	2	12.52%					28	
30	Area Semarang Kota	4,499	4,536	4,691	4,695	196	159	4	4.35%					37	
31	Area Pekalongan	2,259	2,665	2,730	2,738	479	73	8	21.23%					16	
32	Area Solo	3,430	3,641	3,722	3,720	290	79	(1)	8.47%					30	
33	Area Yogyakarta	4,504	4,773	4,800	4,803	298	29	2	6.63%					26	
34	Area Denpasar	3,032	3,337	3,258	3,293	261	(44)	35	8.61%					32	
35	Area Jember	2,049	2,210	2,286	2,307	258	97	21	12.57%					33	
36	Area Kediri	3,096	3,129	3,104	3,118	22	(11)	14	0.71%					45	
37	Area Malang	3,080	3,384	3,610	3,618	537	234	8	17.45%					13	
38	Area Surabaya Kota	4,532	4,668	4,707	4,715	183	47	8	4.04%					39	
39	Area Surabaya Raya	5,644	5,989	6,122	6,142	498	153	20	8.82%					14	
40	Area Balikpapan	5,325	5,627	5,658	5,656	331	28	(2)	6.21%					24	
41	Area Banjarmasin	5,168	5,353	5,476	5,482	314	129	6	6.08%					25	
42	Area Pontianak	2,553	2,621	2,684	2,693	140	71	8	5.47%					41	
43	Area Makassar	4,871	5,329	5,501	5,692	821	363	190	16.85%					9	
44	Area Manado	1,942	2,212	2,300	2,306	365	94	6	18.79%					21	
45	Area Palu	2,712	2,757	2,782	2,798	86	41	16	3.18%					43	

KINERJA PEMBIAYAN RETAIL AREA PER 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)		Target			Rank YTD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP			
1	Area Banda Aceh	7,212	7,715	7,762	550	47	7.62%	8,252	94.06%	(490)	15	36	
2	Area Lhokseumawe	8,448	9,008	8,964	515	(45)	6.10%	9,710	92.31%	(747)	19	43	
3	Area Meulaboh	6,330	6,840	6,899	569	59	8.99%	7,132	96.73%	(233)	13	16	
4	Area Batam	2,397	2,706	2,732	335	26	13.97%	2,883	94.75%	(151)	39	31	
5	Area Medan Kota	2,545	2,950	2,985	440	35	17.30%	3,102	96.22%	(117)	26	21	
6	Area Medan Raya	2,640	2,967	3,002	362	35	13.70%	3,116	96.33%	(114)	35	20	
7	Area Pekanbaru	5,991	6,546	6,772	781	226	13.03%	6,987	96.92%	(215)	5	14	
8	Area Pematangsiantar	3,146	3,475	3,503	357	28	11.34%	3,647	96.06%	(144)	36	23	
9	Area Bandar Lampung	4,153	4,528	4,575	422	47	10.16%	4,869	93.97%	(293)	29	37	
10	Area Bengkulu	3,643	4,099	4,148	506	49	13.88%	4,168	99.54%	(19)	21	5	
11	Area Jambi	4,260	4,551	4,605	345	54	8.09%	4,789	96.15%	(184)	37	22	
12	Area Padang	4,496	4,879	4,937	441	58	9.80%	5,115	96.52%	(178)	25	18	
13	Area Palembang	6,724	7,230	7,318	594	88	8.84%	7,669	95.42%	(351)	11	27	
14	Area Banten	5,229	5,873	5,960	732	88	13.99%	6,007	99.21%	(47)	6	7	
15	Area Bekasi	5,457	6,016	6,086	629	69	11.53%	6,244	97.46%	(158)	10	11	
16	Area Jakarta Kebon Jeruk	3,887	4,363	4,407	519	44	13.36%	4,533	97.20%	(127)	18	12	
17	Area Jakarta Kelapa Gading	3,487	3,881	3,980	493	99	14.14%	4,045	98.40%	(65)	23	9	
18	Area Jakarta Rawamangun	4,093	4,387	4,481	388	95	9.48%	4,756	94.23%	(274)	32	33	
19	Area Jakarta Thamrin	4,380	4,905	4,971	592	67	13.51%	5,093	97.61%	(122)	12	10	
20	Area Bogor	4,856	5,288	5,364	509	77	10.48%	5,696	94.18%	(332)	20	35	
21	Area Depok	4,779	5,252	5,320	541	67	11.31%	5,490	96.90%	(170)	17	15	
22	Area Jakarta Fatmawati	3,666	4,033	4,099	432	66	11.79%	4,309	95.12%	(210)	27	28	
23	Area Jakarta Pondok Indah	3,011	3,378	3,417	406	39	13.50%	3,639	93.90%	(222)	30	38	
24	Area Jakarta Saharjo	2,222	2,364	2,420	198	56	8.89%	2,682	90.22%	(262)	44	45	
25	Area Tangerang Selatan	3,565	3,863	3,904	339	41	9.51%	4,112	94.95%	(208)	38	30	
26	Area Bandung Kota	5,826	6,701	6,832	1,006	132	17.26%	6,775	100.84%	57	2	2	
27	Area Bandung Raya	5,409	5,900	5,977	567	77	10.49%	6,245	95.71%	(268)	14	25	
28	Area Cirebon	4,206	4,593	4,663	457	70	10.86%	4,950	94.19%	(288)	24	34	
29	Area Purwokerto	2,362	2,529	2,554	192	25	8.12%	2,757	92.66%	(202)	45	40	
30	Area Semarang Kota	3,801	4,141	4,192	392	51	10.30%	4,006	104.65%	186	31	1	
31	Area Pekalongan	2,273	2,514	2,553	280	39	12.32%	2,687	95.02%	(134)	40	29	
32	Area Solo	3,186	3,386	3,433	247	47	7.74%	3,708	92.57%	(275)	42	41	
33	Area Yogyakarta	3,016	3,347	3,388	373	41	12.36%	3,614	93.76%	(225)	34	39	
34	Area Denpasar	6,985	7,674	7,780	795	105	11.38%	7,819	99.51%	(39)	4	6	
35	Area Jember	2,789	2,949	3,005	216	55	7.74%	3,285	91.46%	(280)	43	44	
36	Area Kediri	3,187	3,421	3,459	272	38	8.52%	3,741	92.46%	(282)	41	42	
37	Area Malang	3,372	3,684	3,748	376	64	11.16%	3,974	94.32%	(226)	33	32	
38	Area Surabaya Kota	4,447	4,916	4,988	541	72	12.17%	5,204	95.85%	(216)	16	24	
39	Area Surabaya Raya	4,275	4,679	4,773	498	94	11.64%	4,940	96.62%	(167)	22	17	
40	Area Balikpapan	4,911	5,542	5,601	690	59	14.04%	5,772	97.03%	(171)	7	13	
41	Area Banjarmasin	5,586	6,059	6,227	641	168	11.47%	6,507	95.70%	(280)	8	26	
42	Area Pontianak	6,233	6,579	6,665	432	85	6.93%	6,908	96.48%	(243)	28	19	
43	Area Makassar	7,265	8,606	8,779	1,513	173	20.83%	8,742	100.42%	37	1	3	
44	Area Manado	4,255	4,818	4,891	636	72	14.94%	4,962	98.56%	(71)	9	8	
45	Area Palu	5,623	6,418	6,507	884	89	15.73%	6,529	99.67%	(22)	3	4	

KINERJA CFG AREA PER 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	4,580	4,975	5,007	427	32	9.33%	5,113	97.94%	(106)	6	19
2	Area Lhokseumawe	4,236	4,547	4,556	319	9	7.54%	4,768	95.55%	(212)	15	38
3	Area Meulaboh	3,283	3,731	3,774	492	44	14.97%	3,659	103.17%	116	3	1
4	Area Batam	1,770	1,944	1,955	185	11	10.48%	1,992	98.17%	(37)	30	16
5	Area Medan Kota	1,945	2,139	2,149	204	10	10.49%	2,194	97.94%	(45)	26	18
6	Area Medan Raya	1,991	2,148	2,157	165	9	8.31%	2,201	97.97%	(45)	34	17
7	Area Pekanbaru	3,886	4,193	4,212	326	19	8.39%	4,332	97.23%	(120)	14	22
8	Area Pematangsiantar	2,256	2,382	2,392	136	10	6.04%	2,473	96.75%	(80)	39	25
9	Area Bandar Lampung	2,629	2,756	2,775	146	19	5.54%	2,934	94.59%	(159)	37	41
10	Area Bengkulu	2,332	2,609	2,632	299	23	12.84%	2,573	102.30%	59	18	2
11	Area Jambi	2,759	2,932	2,947	188	15	6.82%	2,975	99.06%	(28)	29	12
12	Area Padang	3,150	3,313	3,332	182	19	5.77%	3,418	97.48%	(86)	31	21
13	Area Palembang	4,405	4,792	4,827	423	36	9.60%	4,903	98.45%	(76)	8	15
14	Area Banten	3,990	4,418	4,452	462	34	11.58%	4,416	100.84%	37	5	5
15	Area Bekasi	4,262	4,620	4,658	396	38	9.30%	4,717	98.75%	(59)	10	13
16	Area Jakarta Kebon Jeruk	3,121	3,495	3,534	413	39	13.24%	3,495	101.12%	39	9	4
17	Area Jakarta Kelapa Gading	2,887	3,154	3,185	298	31	10.33%	3,197	99.63%	(12)	19	9
18	Area Jakarta Rawamangun	3,247	3,442	3,470	223	27	6.86%	3,598	96.43%	(129)	23	28
19	Area Jakarta Thamrin	3,676	4,004	4,038	362	34	9.86%	4,091	98.71%	(53)	13	14
20	Area Bogor	3,846	4,188	4,215	369	27	9.61%	4,378	96.28%	(163)	12	31
21	Area Depok	4,134	4,416	4,440	306	24	7.40%	4,588	96.78%	(148)	16	24
22	Area Jakarta Fatmawati	3,130	3,386	3,399	269	13	8.59%	3,541	95.98%	(142)	21	33
23	Area Jakarta Pondok Indah	2,588	2,861	2,877	289	16	11.18%	3,004	95.79%	(126)	20	35
24	Area Jakarta Saharjo	1,774	1,898	1,910	136	12	7.67%	2,022	94.45%	(112)	40	43
25	Area Tangerang Selatan	2,845	3,015	3,035	190	20	6.68%	3,179	95.48%	(144)	28	39
26	Area Bandung Kota	4,040	4,488	4,518	478	31	11.84%	4,544	99.44%	(26)	4	10
27	Area Bandung Raya	3,720	3,991	4,026	306	35	8.22%	4,127	97.54%	(102)	17	20
28	Area Cirebon	2,765	2,969	2,979	214	10	7.73%	3,130	95.17%	(151)	25	40
29	Area Purwokerto	1,391	1,489	1,498	107	9	7.71%	1,564	95.80%	(66)	43	34
30	Area Semarang Kota	2,188	2,335	2,353	165	18	7.53%	2,426	96.98%	(73)	35	23
31	Area Pekalongan	1,372	1,466	1,476	105	10	7.62%	1,561	94.58%	(85)	44	42
32	Area Solo	1,987	2,095	2,106	119	11	5.98%	2,199	95.77%	(93)	41	36
33	Area Yogyakarta	1,922	2,056	2,077	155	20	8.06%	2,149	96.61%	(73)	36	26
34	Area Denpasar	4,931	5,275	5,309	378	34	7.67%	5,268	100.77%	41	11	6
35	Area Jember	1,963	2,046	2,064	101	18	5.13%	2,214	93.22%	(150)	45	44
36	Area Kediri	2,053	2,175	2,191	138	16	6.72%	2,279	96.11%	(89)	38	32
37	Area Malang	2,417	2,582	2,589	173	8	7.14%	2,707	95.64%	(118)	33	37
38	Area Surabaya Kota	3,249	3,432	3,442	193	10	5.95%	3,570	96.41%	(128)	27	29
39	Area Surabaya Raya	2,461	2,618	2,635	175	17	7.10%	2,732	96.45%	(97)	32	27
40	Area Balikpapan	2,662	2,760	2,778	116	18	4.35%	2,992	92.82%	(215)	42	45
41	Area Banjarmasin	3,058	3,240	3,276	218	36	7.12%	3,399	96.36%	(124)	24	30
42	Area Pontianak	3,337	3,554	3,581	244	27	7.31%	3,613	99.11%	(32)	22	11
43	Area Makassar	5,254	6,022	6,086	832	64	15.83%	5,999	101.45%	87	1	3
44	Area Manado	3,431	3,817	3,858	427	40	12.43%	3,868	99.74%	(10)	7	8
45	Area Palu	4,503	4,989	5,031	528	42	11.73%	5,019	100.26%	13	2	7

KINERJA CFG - MITRAGUNA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD		Posisi	% Achv.	GAP		
1	Area Banda Aceh	3,179	3,473	3,503	323	30	10.17%	3,558	98.45%	(55)	6	12
2	Area Lhokseumawe	3,065	3,277	3,287	223	10	7.27%	3,443	95.49%	(155)	12	28
3	Area Meulaboh	2,526	2,835	2,865	339	30	13.41%	2,794	102.56%	71	3	6
4	Area Batam	1,212	1,326	1,336	124	10	10.24%	1,379	96.86%	(43)	24	22
5	Area Medan Kota	1,384	1,560	1,570	186	10	13.45%	1,572	99.88%	(2)	14	9
6	Area Medan Raya	1,475	1,598	1,606	131	8	8.88%	1,634	98.29%	(28)	22	14
7	Area Pekanbaru	2,498	2,730	2,751	253	20	10.12%	2,835	97.02%	(85)	10	21
8	Area Pematangsiantar	1,324	1,431	1,437	114	6	8.58%	1,489	96.51%	(52)	26	24
9	Area Bandar Lampung	1,178	1,286	1,294	116	8	9.83%	1,417	91.32%	(123)	25	34
10	Area Bengkulu	1,452	1,698	1,722	270	24	18.59%	1,634	105.40%	88	9	2
11	Area Jambi	1,779	1,922	1,933	154	11	8.66%	1,921	100.63%	12	17	8
12	Area Padang	1,730	1,847	1,856	126	9	7.26%	1,905	97.42%	(49)	23	17
13	Area Palembang	2,161	2,372	2,396	235	24	10.88%	2,450	97.81%	(54)	11	15
14	Area Banten	1,324	1,486	1,493	169	7	12.76%	1,517	98.41%	(24)	16	13
15	Area Bekasi	456	529	537	81	8	17.83%	651	82.48%	(114)	35	44
16	Area Jakarta Kebon Jeruk	1,087	1,203	1,219	132	16	12.18%	1,259	96.84%	(40)	21	23
17	Area Jakarta Kelapa Gading	795	894	908	113	14	14.24%	932	97.49%	(23)	27	16
18	Area Jakarta Rawamangun	564	607	619	55	13	9.81%	721	85.94%	(101)	42	39
19	Area Jakarta Thamrin	1,711	1,965	1,990	279	25	16.31%	1,895	105.04%	96	8	3
20	Area Bogor	482	538	549	67	11	13.80%	628	87.39%	(79)	40	38
21	Area Depok	292	366	376	84	9	28.82%	411	91.33%	(36)	34	33
22	Area Jakarta Fatmawati	672	763	772	100	9	14.83%	915	84.38%	(143)	30	42
23	Area Jakarta Pondok Indah	383	452	459	76	7	19.90%	537	85.51%	(78)	36	40
24	Area Jakarta Saharjo	266	288	292	26	4	9.66%	362	80.70%	(70)	44	45
25	Area Tangerang Selatan	286	308	311	25	3	8.81%	365	85.15%	(54)	45	41
26	Area Bandung Kota	1,235	1,366	1,378	143	12	11.58%	1,475	93.38%	(98)	19	31
27	Area Bandung Raya	1,214	1,375	1,398	184	22	15.13%	1,438	97.18%	(41)	15	20
28	Area Cirebon	1,554	1,694	1,702	148	9	9.55%	1,822	93.44%	(120)	18	30
29	Area Purwokerto	750	814	819	69	5	9.23%	855	95.86%	(35)	39	26
30	Area Semarang Kota	1,035	1,129	1,147	112	18	10.81%	1,179	97.28%	(32)	28	19
31	Area Pekalongan	570	616	623	53	7	9.29%	684	91.02%	(61)	43	35
32	Area Solo	763	825	837	74	11	9.71%	891	93.93%	(54)	38	29
33	Area Yogyakarta	918	1,011	1,027	109	16	11.89%	1,055	97.30%	(29)	29	18
34	Area Denpasar	2,026	2,320	2,357	332	37	16.37%	2,211	106.61%	146	4	1
35	Area Jember	865	937	950	85	13	9.86%	1,021	93.03%	(71)	32	32
36	Area Kediri	927	1,002	1,011	84	10	9.11%	1,058	95.61%	(46)	33	27
37	Area Malang	492	550	551	59	1	11.96%	659	83.56%	(108)	41	43
38	Area Surabaya Kota	989	1,054	1,064	75	10	7.57%	1,171	90.86%	(107)	37	36
39	Area Surabaya Raya	1,055	1,176	1,193	138	17	13.07%	1,211	98.55%	(18)	20	10
40	Area Balikpapan	1,543	1,633	1,641	97	8	6.31%	1,813	90.51%	(172)	31	37
41	Area Banjarmasin	1,547	1,726	1,757	210	31	13.58%	1,825	96.27%	(68)	13	25
42	Area Pontianak	1,598	1,874	1,902	304	28	19.05%	1,822	104.36%	80	7	4
43	Area Makassar	2,899	3,476	3,527	628	51	21.67%	3,430	102.83%	97	1	5
44	Area Manado	2,452	2,751	2,779	327	28	13.32%	2,822	98.49%	(43)	5	11
45	Area Palu	2,274	2,586	2,616	342	29	15.02%	2,575	101.57%	40	2	7

KINERJA CFG - PENSIUN 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YTD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	591	632	631	40	(1)	6.73%	663	95.11%	(32)	7	31
2	Area Lhokseumawe	816	856	857	41	1	4.97%	887	96.63%	(30)	6	23
3	Area Meulaboh	525	606	618	92	12	17.60%	584	105.79%	34	2	3
4	Area Batam	95	99	99	3	(1)	3.62%	112	87.81%	(14)	33	41
5	Area Medan Kota	184	194	197	13	3	6.86%	203	96.77%	(7)	19	22
6	Area Medan Raya	245	267	268	23	1	9.18%	261	102.40%	6	12	6
7	Area Pekanbaru	550	561	561	11	(1)	1.98%	584	95.97%	(24)	21	30
8	Area Pematangsiantar	471	480	481	10	1	2.11%	488	98.59%	(7)	22	16
9	Area Bandar Lampung	200	211	212	12	2	5.91%	225	94.41%	(13)	20	33
10	Area Bengkulu	383	396	397	14	1	3.63%	412	96.30%	(15)	17	29
11	Area Jambi	352	367	369	18	2	5.02%	377	97.96%	(8)	15	20
12	Area Padang	646	658	660	14	2	2.14%	673	98.11%	(13)	18	19
13	Area Palembang	326	346	349	23	3	6.97%	350	99.71%	(1)	11	14
14	Area Banten	167	169	170	2	1	1.42%	175	97.23%	(5)	38	21
15	Area Bekasi	75	72	72	(4)	(0)	-4.81%	83	86.00%	(12)	41	43
16	Area Jakarta Kebon Jeruk	42	44	45	3	1	7.19%	48	93.19%	(3)	36	38
17	Area Jakarta Kelapa Gading	49	52	53	3	1	6.85%	55	96.33%	(2)	34	27
18	Area Jakarta Rawamangun	52	60	61	9	1	18.12%	58	105.78%	3	24	4
19	Area Jakarta Thamrin	54	61	62	8	1	14.37%	62	101.05%	1	26	9
20	Area Bogor	166	182	185	19	2	11.38%	181	101.95%	4	13	7
21	Area Depok	43	45	46	4	1	8.53%	46	100.18%	0	31	13
22	Area Jakarta Fatmawati	21	27	27	6	1	29.50%	24	115.23%	4	28	1
23	Area Jakarta Pondok Indah	15	18	18	3	(0)	17.55%	18	101.39%	0	37	8
24	Area Jakarta Saharjo	60	67	68	8	1	12.52%	72	94.19%	(4)	27	35
25	Area Tangerang Selatan	23	24	25	1	0	5.23%	30	83.42%	(5)	39	45
26	Area Bandung Kota	186	196	200	15	4	7.96%	208	96.45%	(7)	16	25
27	Area Bandung Raya	284	314	316	32	3	11.34%	313	101.03%	3	8	10
28	Area Cirebon	312	329	331	19	2	5.94%	343	96.52%	(12)	14	24
29	Area Purwokerto	189	216	219	30	3	15.71%	200	109.33%	19	9	2
30	Area Semarang Kota	99	97	97	(2)	1	-2.09%	114	84.91%	(17)	40	44
31	Area Pekalongan	147	155	157	10	2	6.61%	159	98.52%	(2)	23	18
32	Area Solo	86	90	90	5	1	5.80%	99	91.35%	(9)	29	40
33	Area Yogyakarta	146	153	154	9	1	5.94%	160	96.33%	(6)	25	28
34	Area Denpasar	1,757	1,846	1,850	93	4	5.30%	1,831	101.02%	19	1	11
35	Area Jember	460	461	463	3	2	0.66%	481	96.38%	(17)	35	26
36	Area Kediri	614	640	643	29	3	4.71%	639	100.62%	4	10	12
37	Area Malang	265	267	268	4	1	1.43%	285	94.07%	(17)	30	36
38	Area Surabaya Kota	165	160	159	(6)	(0)	-3.65%	185	86.29%	(25)	43	42
39	Area Surabaya Raya	427	411	409	(18)	(1)	-4.12%	446	91.76%	(37)	45	39
40	Area Balikpapan	406	411	410	4	(1)	0.87%	438	93.61%	(28)	32	37
41	Area Banjarmasin	607	605	603	(4)	(2)	-0.68%	639	94.27%	(37)	42	34
42	Area Pontianak	690	679	679	(11)	(1)	-1.64%	716	94.75%	(38)	44	32
43	Area Makassar	1,048	1,105	1,111	62	5	5.94%	1,121	99.08%	(10)	4	15
44	Area Manado	674	748	759	85	10	12.58%	732	103.67%	27	3	5
45	Area Palu	1,335	1,379	1,377	42	(2)	3.15%	1,397	98.57%	(20)	5	17

KINERJA CFG - GRIYA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	722	766	770	48	4	6.62%	772	99.77%	(2)	19	13
2	Area Lhokseumawe	235	255	255	20	(1)	8.55%	280	91.05%	(25)	28	43
3	Area Meulaboh	146	158	158	12	(0)	8.03%	170	92.94%	(12)	32	39
4	Area Batam	392	436	436	44	1	11.25%	411	106.18%	25	20	1
5	Area Medan Kota	312	314	312	1	(2)	0.19%	333	93.85%	(20)	35	37
6	Area Medan Raya	237	235	233	(4)	(2)	-1.83%	254	91.46%	(22)	37	42
7	Area Pekanbaru	596	606	601	5	(5)	0.81%	633	94.90%	(32)	33	33
8	Area Pematangsiantar	417	393	391	(26)	(2)	-6.23%	433	90.36%	(42)	42	44
9	Area Bandar Lampung	1,159	1,134	1,140	(19)	6	-1.60%	1,158	98.49%	(18)	41	22
10	Area Bengkulu	450	439	436	(14)	(2)	-3.17%	471	92.67%	(35)	40	41
11	Area Jambi	564	553	552	(12)	(1)	-2.14%	585	94.43%	(33)	39	35
12	Area Padang	702	719	727	25	7	3.55%	737	98.63%	(10)	27	20
13	Area Palembang	1,805	1,928	1,934	129	6	7.13%	1,935	99.94%	(1)	12	12
14	Area Banten	2,325	2,557	2,579	255	22	10.95%	2,505	102.95%	74	3	4
15	Area Bekasi	3,620	3,887	3,908	288	21	7.96%	3,822	102.25%	86	2	6
16	Area Jakarta Kebon Jeruk	1,820	2,034	2,052	232	18	12.74%	1,977	103.79%	75	5	3
17	Area Jakarta Kelapa Gading	1,988	2,145	2,162	174	17	8.73%	2,123	101.81%	38	8	7
18	Area Jakarta Rawamangun	2,552	2,669	2,681	129	11	5.05%	2,703	99.16%	(23)	11	16
19	Area Jakarta Thamrin	1,804	1,836	1,842	38	5	2.10%	1,984	92.83%	(142)	24	40
20	Area Bogor	2,998	3,231	3,238	240	7	8.00%	3,328	97.30%	(90)	4	26
21	Area Depok	3,661	3,834	3,838	177	4	4.84%	3,949	97.20%	(111)	7	27
22	Area Jakarta Fatmawati	2,374	2,502	2,504	129	2	5.45%	2,499	100.19%	5	10	10
23	Area Jakarta Pondok Indah	2,034	2,206	2,211	177	6	8.72%	2,245	98.50%	(34)	6	21
24	Area Jakarta Saharjo	1,377	1,464	1,469	93	6	6.74%	1,488	98.74%	(19)	14	19
25	Area Tangerang Selatan	2,471	2,586	2,601	130	14	5.28%	2,669	97.45%	(68)	9	25
26	Area Bandung Kota	2,459	2,756	2,772	313	16	12.73%	2,655	104.42%	117	1	2
27	Area Bandung Raya	2,072	2,125	2,134	62	8	2.98%	2,212	96.46%	(78)	17	29
28	Area Cirebon	808	842	839	31	(3)	3.79%	863	97.18%	(24)	26	28
29	Area Purwokerto	411	414	415	4	1	0.94%	446	93.02%	(31)	34	38
30	Area Semarang Kota	966	1,004	1,002	36	(2)	3.77%	1,014	98.84%	(12)	25	18
31	Area Pekalongan	508	546	547	38	1	7.53%	547	99.99%	(0)	22	11
32	Area Solo	1,080	1,120	1,118	38	(2)	3.53%	1,123	99.57%	(5)	23	15
33	Area Yogyakarta	779	793	795	16	1	2.05%	825	96.35%	(30)	29	30
34	Area Denpasar	1,062	1,000	990	(72)	(10)	-6.81%	1,101	89.92%	(111)	45	45
35	Area Jember	585	584	583	(1)	(0)	-0.24%	619	94.31%	(35)	36	36
36	Area Kediri	429	439	441	12	2	2.85%	460	95.82%	(19)	31	31
37	Area Malang	1,556	1,608	1,612	56	3	3.59%	1,616	99.72%	(5)	18	14
38	Area Surabaya Kota	1,967	2,059	2,057	90	(2)	4.59%	2,048	100.45%	9	15	9
39	Area Surabaya Raya	852	887	890	39	3	4.52%	908	98.00%	(18)	21	24
40	Area Balikpapan	580	561	571	(9)	11	-1.58%	564	101.21%	7	38	8
41	Area Banjarmasin	706	648	652	(54)	4	-7.64%	689	94.58%	(37)	43	34
42	Area Pontianak	1,013	956	955	(58)	(2)	-5.77%	1,000	95.49%	(45)	44	32
43	Area Makassar	1,155	1,242	1,244	89	1	7.67%	1,255	99.12%	(11)	16	17
44	Area Manado	282	293	295	13	1	4.68%	288	102.50%	7	30	5
45	Area Palu	804	895	907	103	12	12.83%	922	98.30%	(16)	13	23

KINERJA CFG - OTO 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	87	104	104	17	(1)	18.97%	120	86.36%	(16)	30	33
2	Area Lhokseumawe	121	158	157	36	(1)	29.83%	159	98.62%	(2)	14	15
3	Area Meulaboh	85	131	133	48	2	57.06%	111	120.40%	23	5	3
4	Area Batam	71	83	85	14	2	19.54%	90	94.53%	(5)	34	21
5	Area Medan Kota	65	72	70	5	(2)	7.14%	86	81.01%	(16)	41	38
6	Area Medan Raya	34	49	50	16	2	47.52%	52	97.16%	(1)	31	16
7	Area Pekanbaru	243	296	300	58	5	23.74%	280	107.21%	20	2	7
8	Area Pematangsiantar	44	78	83	39	5	87.40%	63	131.99%	20	10	2
9	Area Bandar Lampung	92	126	129	37	3	39.77%	134	95.71%	(6)	12	19
10	Area Bengkulu	47	76	77	30	1	63.03%	56	136.81%	21	21	1
11	Area Jambi	64	90	92	29	2	44.76%	92	100.16%	0	23	13
12	Area Padang	72	88	89	17	0	24.12%	103	86.10%	(14)	29	34
13	Area Palembang	112	146	148	36	2	32.07%	169	88.03%	(20)	15	30
14	Area Banten	174	206	210	36	4	20.87%	218	96.33%	(8)	13	18
15	Area Bekasi	111	132	142	31	9	27.49%	161	88.15%	(19)	20	29
16	Area Jakarta Kebon Jeruk	173	213	218	46	5	26.51%	211	103.44%	7	6	11
17	Area Jakarta Kelapa Gading	54	63	63	8	(0)	15.10%	88	71.52%	(25)	39	42
18	Area Jakarta Rawamangun	79	106	108	29	2	36.81%	116	93.13%	(8)	22	23
19	Area Jakarta Thamrin	107	142	144	37	2	35.11%	151	95.52%	(7)	11	20
20	Area Bogor	199	237	244	44	7	22.23%	241	101.03%	2	7	12
21	Area Depok	139	170	180	41	9	29.64%	182	99.09%	(2)	9	14
22	Area Jakarta Fatmawati	63	94	96	34	2	53.63%	104	92.55%	(8)	17	25
23	Area Jakarta Pondok Indah	156	185	189	33	3	21.27%	204	92.56%	(15)	19	24
24	Area Jakarta Saharjo	71	80	81	10	1	14.32%	100	80.58%	(20)	37	39
25	Area Tangerang Selatan	65	95	98	33	3	51.35%	114	85.79%	(16)	18	35
26	Area Bandung Kota	160	169	168	8	(1)	4.71%	206	81.61%	(38)	40	37
27	Area Bandung Raya	150	177	178	28	2	18.74%	164	108.42%	14	24	4
28	Area Cirebon	91	105	107	16	2	17.79%	102	104.55%	5	32	10
29	Area Purwokerto	41	45	45	4	(0)	10.70%	63	71.51%	(18)	42	43
30	Area Semarang Kota	88	106	107	19	1	21.05%	119	89.87%	(12)	28	27
31	Area Pekalongan	147	149	150	4	1	2.47%	171	87.89%	(21)	43	31
32	Area Solo	59	60	61	2	1	2.88%	86	70.42%	(26)	45	44
33	Area Yogyakarta	79	98	100	21	2	26.45%	109	92.37%	(8)	27	26
34	Area Denpasar	86	109	111	26	3	29.83%	125	89.27%	(13)	25	28
35	Area Jember	53	64	67	14	3	26.00%	93	71.81%	(26)	35	41
36	Area Kediri	83	95	95	12	0	14.92%	122	77.94%	(27)	36	40
37	Area Malang	104	156	158	54	3	51.94%	147	108.06%	12	3	5
38	Area Surabaya Kota	128	160	162	34	2	26.92%	167	97.03%	(5)	16	17
39	Area Surabaya Raya	127	144	143	16	(1)	12.53%	167	85.28%	(25)	33	36
40	Area Balikpapan	132	155	156	24	1	18.26%	178	87.82%	(22)	26	32
41	Area Banjarmasin	199	261	264	66	3	33.07%	246	107.49%	18	1	6
42	Area Pontianak	36	44	45	9	1	25.82%	74	60.99%	(29)	38	45
43	Area Makassar	152	199	204	53	5	34.87%	193	105.87%	11	4	9
44	Area Manado	23	24	25	2	1	8.09%	26	94.06%	(2)	44	22
45	Area Palu	91	128	132	41	4	45.70%	124	106.39%	8	8	8

KINERJA PWG - AREA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	233	419	455	222	36	95.25%	492	92.45%	(37)	13	26
2	Area Lhokseumawe	317	623	668	351	45	110.70%	629	106.22%	39	4	4
3	Area Meulaboh	191	350	375	184	24	96.18%	369	101.64%	6	17	11
4	Area Batam	193	312	324	131	12	67.62%	344	94.05%	(20)	34	22
5	Area Medan Kota	252	412	434	182	22	72.04%	431	100.66%	3	18	13
6	Area Medan Raya	201	337	357	156	20	77.67%	353	101.12%	4	25	12
7	Area Pekanbaru	256	508	539	283	30	110.54%	564	95.57%	(25)	8	18
8	Area Pematangsiantar	259	406	423	164	17	63.38%	414	102.04%	8	22	10
9	Area Bandar Lampung	257	421	452	195	31	75.79%	485	93.22%	(33)	15	23
10	Area Bengkulu	148	257	274	126	17	85.02%	295	92.89%	(21)	36	24
11	Area Jambi	214	334	360	145	25	67.83%	381	94.33%	(22)	30	20
12	Area Padang	305	453	483	177	30	58.10%	505	95.62%	(22)	20	17
13	Area Palembang	259	389	433	174	44	67.09%	487	88.90%	(54)	21	30
14	Area Banten	231	419	462	231	43	99.81%	460	100.54%	2	12	14
15	Area Bekasi	237	373	401	163	28	68.91%	448	89.36%	(48)	23	28
16	Area Jakarta Kebon Jeruk	224	313	334	110	21	49.34%	413	80.83%	(79)	39	41
17	Area Jakarta Kelapa Gading	185	275	295	110	20	59.32%	364	81.16%	(69)	40	40
18	Area Jakarta Rawamangun	198	303	324	127	21	64.17%	413	78.48%	(89)	35	42
19	Area Jakarta Thamrin	217	323	342	125	19	57.63%	439	77.96%	(97)	37	43
20	Area Bogor	168	285	306	138	21	82.19%	367	83.39%	(61)	32	37
21	Area Depok	198	321	351	154	30	77.72%	379	92.71%	(28)	27	25
22	Area Jakarta Fatmawati	144	226	249	105	23	72.98%	294	84.63%	(45)	41	36
23	Area Jakarta Pondok Indah	145	218	233	88	14	60.90%	307	75.69%	(75)	44	45
24	Area Jakarta Saharjo	134	207	217	83	10	62.13%	278	77.88%	(62)	45	44
25	Area Tangerang Selatan	136	213	230	95	18	69.54%	272	84.81%	(41)	43	35
26	Area Bandung Kota	461	772	823	363	52	78.69%	771	106.84%	53	2	3
27	Area Bandung Raya	408	633	672	264	39	64.62%	714	94.13%	(42)	9	21
28	Area Cirebon	463	700	751	288	50	62.24%	733	102.43%	18	7	7
29	Area Purwokerto	116	196	211	95	15	81.88%	239	88.31%	(28)	42	31
30	Area Semarang Kota	276	430	455	179	24	64.93%	516	88.12%	(61)	19	32
31	Area Pekalongan	154	272	286	132	14	86.07%	279	102.43%	7	33	8
32	Area Solo	180	277	297	117	20	64.84%	361	82.19%	(64)	38	38
33	Area Yogyakarta	252	407	437	185	29	73.34%	504	86.72%	(67)	16	33
34	Area Denpasar	712	996	1,067	355	71	49.77%	1,037	102.88%	30	3	6
35	Area Jember	189	320	351	162	31	85.41%	368	95.48%	(17)	24	19
36	Area Kediri	176	302	327	152	25	86.32%	366	89.49%	(38)	28	27
37	Area Malang	238	364	390	151	26	63.44%	438	88.94%	(48)	29	29
38	Area Surabaya Kota	361	583	623	262	40	72.40%	635	98.13%	(12)	10	16
39	Area Surabaya Raya	443	624	678	235	54	53.03%	691	98.14%	(13)	11	15
40	Area Balikpapan	493	748	783	290	35	58.90%	765	102.41%	18	6	9
41	Area Banjarmasin	370	503	525	156	22	42.12%	642	81.75%	(117)	26	39
42	Area Pontianak	280	390	421	141	31	50.26%	492	85.51%	(71)	31	34
43	Area Makassar	1,042	1,630	1,723	681	93	65.29%	1,556	110.71%	167	1	2
44	Area Manado	418	603	635	217	32	51.99%	601	105.59%	34	14	5
45	Area Palu	491	763	808	317	46	64.53%	721	112.17%	88	5	1

KINERJA PWG -GADAI AREA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	77	139	155	79	16	102.55%	123	126.13%	32	12	4
2	Area Lhokseumawe	112	209	224	112	15	99.97%	173	129.74%	51	6	1
3	Area Meulaboh	55	99	104	50	5	90.87%	87	119.99%	17	24	6
4	Area Batam	70	101	105	35	4	49.26%	98	107.05%	7	34	27
5	Area Medan Kota	141	189	200	59	11	42.11%	175	114.42%	25	19	13
6	Area Medan Raya	108	158	162	53	4	49.28%	138	116.90%	23	22	11
7	Area Pekanbaru	106	162	172	66	11	62.72%	164	104.92%	8	15	30
8	Area Pematangsiantar	131	187	195	63	8	48.27%	164	118.81%	31	18	8
9	Area Bandar Lampung	116	170	182	66	12	56.88%	163	111.33%	19	16	19
10	Area Bengkulu	50	82	86	37	4	73.34%	80	107.78%	6	30	25
11	Area Jambi	102	146	159	56	12	55.01%	141	112.42%	18	21	17
12	Area Padang	135	150	159	24	9	17.82%	181	87.72%	(22)	42	41
13	Area Palembang	94	131	140	46	9	48.72%	137	102.08%	3	26	32
14	Area Banten	90	141	148	58	7	64.65%	117	126.20%	31	20	3
15	Area Bekasi	114	144	150	36	5	31.32%	147	101.63%	2	33	33
16	Area Jakarta Kebon Jeruk	91	111	118	26	7	28.94%	119	98.49%	(2)	40	35
17	Area Jakarta Kelapa Gading	52	66	69	17	4	32.99%	82	84.91%	(12)	45	43
18	Area Jakarta Rawamangun	68	100	105	38	5	55.95%	95	111.22%	11	28	20
19	Area Jakarta Thamrin	62	85	89	27	4	43.24%	110	80.23%	(22)	39	45
20	Area Bogor	60	87	91	31	3	52.48%	76	118.87%	14	36	7
21	Area Depok	93	137	145	52	8	55.54%	123	118.29%	22	23	9
22	Area Jakarta Fatmawati	52	72	78	26	6	49.08%	70	111.62%	8	41	18
23	Area Jakarta Pondok Indah	48	67	69	21	2	42.57%	72	96.27%	(3)	44	37
24	Area Jakarta Saharjo	69	92	93	24	2	34.66%	98	95.10%	(5)	43	38
25	Area Tangerang Selatan	58	82	88	30	7	52.02%	70	126.96%	19	38	2
26	Area Bandung Kota	204	305	320	115	14	56.39%	290	110.31%	30	5	22
27	Area Bandung Raya	190	264	275	85	12	44.68%	275	100.32%	1	11	34
28	Area Cirebon	253	342	359	106	17	41.78%	330	108.76%	29	9	23
29	Area Purwokerto	36	61	66	30	5	85.12%	56	117.19%	10	37	10
30	Area Semarang Kota	123	183	192	69	9	56.36%	169	113.65%	23	13	15
31	Area Pekalongan	79	111	115	37	4	46.56%	109	106.09%	7	29	28
32	Area Solo	69	99	105	36	6	52.40%	108	96.85%	(3)	32	36
33	Area Yogyakarta	92	149	156	64	7	69.21%	141	110.76%	15	17	21
34	Area Denpasar	454	621	650	197	30	43.34%	568	114.39%	82	2	14
35	Area Jember	71	112	117	46	6	64.83%	130	89.98%	(13)	25	40
36	Area Kediri	66	99	104	38	5	58.48%	125	83.40%	(21)	27	44
37	Area Malang	116	177	184	68	7	58.95%	180	102.53%	5	14	31
38	Area Surabaya Kota	183	272	288	104	16	56.84%	273	105.30%	14	10	29
39	Area Surabaya Raya	259	354	370	111	16	42.71%	344	107.38%	25	7	26
40	Area Balikpapan	348	497	520	172	23	49.61%	429	121.17%	91	4	5
41	Area Banjarmasin	161	192	197	36	5	22.56%	228	86.53%	(31)	31	42
42	Area Pontianak	85	113	119	34	6	40.50%	126	94.35%	(7)	35	39
43	Area Makassar	782	1,095	1,129	348	34	44.48%	1,001	112.88%	129	1	16
44	Area Manado	318	411	424	106	12	33.48%	392	108.05%	32	8	24
45	Area Palu	380	544	568	188	24	49.39%	487	116.76%	82	3	12

KINERJA PWG CILEM- AREA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YTD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	156	280	300	143	20	91.66%	369	81.21%	(69)	11	28
2	Area Lhokseumawe	205	414	444	239	30	116.56%	456	97.32%	(12)	3	8
3	Area Meulaboh	136	251	271	134	19	98.30%	282	95.99%	(11)	12	10
4	Area Batam	123	211	219	96	8	78.14%	246	88.87%	(27)	32	21
5	Area Medan Kota	112	224	234	123	11	109.67%	257	91.29%	(22)	18	15
6	Area Medan Raya	93	180	195	103	16	110.88%	215	90.96%	(19)	28	17
7	Area Pekanbaru	150	347	366	216	20	144.35%	399	91.72%	(33)	4	14
8	Area Pematangsiantar	128	220	228	101	8	78.93%	251	91.07%	(22)	30	16
9	Area Bandar Lampung	141	251	270	129	19	91.34%	321	84.01%	(51)	14	23
10	Area Bengkulu	98	175	188	89	12	90.94%	215	87.34%	(27)	35	22
11	Area Jambi	112	188	201	89	13	79.54%	240	83.71%	(39)	36	25
12	Area Padang	171	304	324	153	20	89.94%	324	100.05%	0	10	6
13	Area Palembang	165	258	293	128	35	77.57%	350	83.73%	(57)	15	24
14	Area Banten	141	278	314	173	36	122.16%	343	91.75%	(28)	7	13
15	Area Bekasi	123	228	251	128	23	103.67%	301	83.36%	(50)	16	26
16	Area Jakarta Kebon Jeruk	132	203	216	84	14	63.39%	294	73.65%	(77)	38	41
17	Area Jakarta Kelapa Gading	133	209	226	93	17	69.62%	282	80.08%	(56)	34	30
18	Area Jakarta Rawamangun	130	203	219	89	16	68.45%	318	68.73%	(100)	37	44
19	Area Jakarta Thamrin	155	238	254	98	16	63.36%	328	77.19%	(75)	31	36
20	Area Bogor	108	197	215	107	18	98.53%	290	74.05%	(75)	26	40
21	Area Depok	104	184	206	102	23	97.52%	256	80.48%	(50)	29	29
22	Area Jakarta Fatmawati	92	154	171	79	17	86.62%	224	76.24%	(53)	41	37
23	Area Jakarta Pondok Indah	96	151	164	67	13	70.12%	236	69.43%	(72)	42	43
24	Area Jakarta Saharjo	64	115	124	59	8	91.62%	180	68.52%	(57)	45	45
25	Area Tangerang Selatan	78	131	142	64	11	82.65%	202	70.28%	(60)	44	42
26	Area Bandung Kota	256	466	504	247	37	96.46%	481	104.75%	23	2	2
27	Area Bandung Raya	218	369	397	179	28	82.04%	439	90.26%	(43)	6	18
28	Area Cirebon	209	358	392	182	34	86.96%	403	97.25%	(11)	5	9
29	Area Purwokerto	81	136	146	65	10	80.45%	183	79.46%	(38)	43	32
30	Area Semarang Kota	153	247	262	110	15	71.84%	347	75.66%	(84)	25	39
31	Area Pekalongan	75	161	171	96	10	127.35%	171	100.10%	0	33	5
32	Area Solo	112	178	193	81	15	72.48%	254	75.95%	(61)	40	38
33	Area Yogyakarta	160	259	281	121	22	75.73%	363	77.37%	(82)	19	35
34	Area Denpasar	259	375	417	158	42	61.04%	469	88.92%	(52)	8	20
35	Area Jember	118	209	234	116	25	97.79%	237	98.51%	(4)	22	7
36	Area Kediri	110	203	223	113	20	102.96%	241	92.64%	(18)	23	12
37	Area Malang	123	187	206	83	19	67.68%	259	79.51%	(53)	39	31
38	Area Surabaya Kota	178	311	335	157	24	88.43%	362	92.72%	(26)	9	11
39	Area Surabaya Raya	184	270	308	124	38	67.59%	346	88.95%	(38)	17	19
40	Area Balikpapan	145	250	263	118	12	81.17%	335	78.40%	(72)	21	34
41	Area Banjarmasin	209	311	328	119	17	57.16%	415	79.13%	(87)	20	33
42	Area Pontianak	195	277	302	106	25	54.50%	366	82.46%	(64)	27	27
43	Area Makassar	261	535	594	333	59	127.70%	556	106.81%	38	1	1
44	Area Manado	100	192	211	111	20	110.56%	209	100.99%	2	24	4
45	Area Palu	111	218	240	129	22	116.49%	234	102.63%	6	13	3

KINERJA SME - AREA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD	YtD	Posisi	% Achv.	GAP		
1	Area Banda Aceh	802	849	837	34	(12)	4.29%	854	98.03%	(17)	27	28
2	Area Lhokseumawe	1,021	949	844	(177)	(105)	-17.32%	1,066	79.19%	(222)	45	43
3	Area Meulaboh	762	718	702	(60)	(16)	-7.84%	810	86.66%	(108)	43	36
4	Area Batam	123	125	127	4	1	3.09%	159	79.52%	(33)	37	42
5	Area Medan Kota	188	207	207	19	1	10.18%	241	86.12%	(33)	34	37
6	Area Medan Raya	80	96	100	20	4	24.27%	113	88.24%	(13)	33	35
7	Area Pekanbaru	825	795	969	145	175	17.56%	896	108.22%	74	4	8
8	Area Pematangsiantar	185	243	243	59	1	31.76%	222	109.74%	22	16	6
9	Area Bandar Lampung	332	399	394	62	(5)	18.77%	381	103.39%	13	14	14
10	Area Bengkulu	254	290	292	38	2	15.09%	297	98.45%	(5)	23	25
11	Area Jambi	435	369	370	(64)	2	-14.79%	480	77.17%	(110)	44	44
12	Area Padang	355	386	389	34	3	9.59%	403	96.53%	(14)	28	30
13	Area Palembang	1,061	1,048	1,051	(10)	3	-0.96%	1,131	92.90%	(80)	41	33
14	Area Banten	453	496	501	48	5	10.54%	499	100.33%	2	19	20
15	Area Bekasi	581	655	661	80	6	13.70%	644	102.62%	17	9	16
16	Area Jakarta Kebon Jeruk	222	259	245	23	(14)	10.32%	254	96.29%	(9)	32	31
17	Area Jakarta Kelapa Gading	213	268	315	102	47	47.70%	248	126.91%	67	6	1
18	Area Jakarta Rawamangun	285	279	322	36	42	12.76%	321	100.06%	0	25	21
19	Area Jakarta Thamrin	403	497	510	107	13	26.50%	458	111.34%	52	5	3
20	Area Bogor	340	351	380	40	29	11.87%	385	98.62%	(5)	22	23
21	Area Depok	273	337	347	73	9	26.72%	314	110.40%	33	11	5
22	Area Jakarta Fatmawati	284	307	335	51	27	17.89%	341	98.23%	(6)	18	26
23	Area Jakarta Pondok Indah	182	210	218	36	8	19.81%	211	103.60%	8	26	13
24	Area Jakarta Saharjo	233	182	215	(18)	33	-7.64%	283	75.90%	(68)	42	45
25	Area Tangerang Selatan	278	321	324	46	3	16.57%	318	102.10%	7	20	18
26	Area Bandung Kota	600	728	775	175	46	29.11%	662	116.94%	112	3	2
27	Area Bandung Raya	716	768	775	60	7	8.34%	775	100.00%	(0)	15	22
28	Area Cirebon	371	390	403	31	13	8.43%	410	98.23%	(7)	29	27
29	Area Purwokerto	300	323	326	26	3	8.67%	330	98.54%	(5)	30	24
30	Area Semarang Kota	460	480	484	24	4	5.27%	507	95.37%	(23)	31	32
31	Area Pekalongan	256	288	294	38	7	14.89%	290	101.60%	5	24	19
32	Area Solo	427	488	508	81	20	18.94%	472	107.63%	36	8	10
33	Area Yogyakarta	377	438	430	52	(8)	13.90%	420	102.29%	10	17	17
34	Area Denpasar	346	418	413	67	(5)	19.37%	387	106.64%	26	13	11
35	Area Jember	209	196	202	(7)	5	-3.35%	241	83.70%	(39)	40	38
36	Area Kediri	179	197	196	17	(2)	9.38%	214	91.50%	(18)	35	34
37	Area Malang	233	280	307	74	27	31.72%	276	111.22%	31	10	4
38	Area Surabaya Kota	429	504	524	95	19	22.13%	478	109.62%	46	7	7
39	Area Surabaya Raya	660	713	728	67	14	10.21%	706	103.04%	21	12	15
40	Area Balikpapan	1,337	1,592	1,594	257	3	19.25%	1,480	107.71%	114	2	9
41	Area Banjarmasin	1,618	1,787	1,897	278	110	17.20%	1,790	105.99%	107	1	12
42	Area Pontianak	2,176	2,187	2,217	41	30	1.88%	2,274	97.49%	(57)	21	29
43	Area Makassar	326	315	329	3	14	0.99%	399	82.53%	(70)	38	40
44	Area Manado	210	213	213	3	0	1.49%	256	83.41%	(42)	39	39
45	Area Palu	234	245	244	11	(1)	4.69%	297	82.24%	(53)	36	41

KINERJA MBG - AREA 30-Nov-2025

No	Area	Posisi			Growth		Growth(%)	Target			Rank YtD	Rank %Target
		31-Dec-24	31-Oct-25	30-Nov-25	YtD	MtD		Posisi	% Achv.	GAP		
1	Area Banda Aceh	1,597	1,472	1,463	(134)	(9)	-8.39%	1,794	81.58%	(330)	45	33
2	Area Lhokseumawe	2,874	2,888	2,896	22	7	0.76%	3,247	89.17%	(352)	8	10
3	Area Meulaboh	2,094	2,041	2,048	(46)	7	-2.21%	2,295	89.24%	(247)	41	9
4	Area Batam	311	325	326	15	1	4.81%	388	84.05%	(62)	12	24
5	Area Medan Kota	159	192	195	35	3	22.12%	236	82.46%	(41)	4	30
6	Area Medan Raya	368	386	389	21	2	5.63%	449	86.60%	(60)	10	17
7	Area Pekanbaru	1,025	1,050	1,052	27	2	2.61%	1,196	87.97%	(144)	6	13
8	Area Pematangsiantar	447	444	445	(2)	1	-0.45%	538	82.68%	(93)	21	29
9	Area Bandar Lampung	936	952	955	19	2	2.07%	1,070	89.27%	(115)	11	8
10	Area Bengkulu	908	944	950	42	7	4.62%	1,003	94.74%	(53)	3	3
11	Area Jambi	852	915	928	75	12	8.82%	952	97.39%	(25)	1	2
12	Area Padang	686	727	733	47	6	6.93%	789	92.95%	(56)	2	4
13	Area Palembang	998	1,001	1,006	8	6	0.79%	1,147	87.75%	(141)	15	14
14	Area Banten	554	539	544	(9)	5	-1.70%	633	86.04%	(88)	28	19
15	Area Bekasi	377	369	367	(10)	(2)	-2.63%	435	84.25%	(69)	30	23
16	Area Jakarta Kebon Jeruk	321	296	294	(27)	(1)	-8.42%	372	79.14%	(78)	36	37
17	Area Jakarta Kelapa Gading	202	184	185	(17)	1	-8.38%	236	78.41%	(51)	33	38
18	Area Jakarta Rawamangun	364	362	366	2	3	0.54%	423	86.52%	(57)	20	18
19	Area Jakarta Thamrin	83	80	81	(3)	0	-3.15%	105	77.06%	(24)	23	43
20	Area Bogor	503	465	464	(39)	(1)	-7.75%	566	81.91%	(103)	39	32
21	Area Depok	174	178	182	8	4	4.61%	209	86.93%	(27)	14	16
22	Area Jakarta Fatmawati	109	115	116	8	2	7.04%	133	87.41%	(17)	16	15
23	Area Jakarta Pondok Indah	96	88	89	(7)	1	-7.23%	118	75.79%	(28)	26	45
24	Area Jakarta Saharjo	82	77	78	(4)	1	-4.67%	98	79.46%	(20)	24	36
25	Area Tangerang Selatan	306	315	315	8	(0)	2.69%	344	91.43%	(29)	13	5
26	Area Bandung Kota	726	713	716	(10)	3	-1.34%	798	89.69%	(82)	29	7
27	Area Bandung Raya	566	508	504	(62)	(4)	-10.93%	628	80.21%	(124)	42	35
28	Area Cirebon	607	534	531	(76)	(4)	-12.55%	678	78.31%	(147)	44	40
29	Area Purwokerto	556	521	519	(36)	(2)	-6.55%	623	83.33%	(104)	38	28
30	Area Semarang Kota	877	896	901	5	5	0.56%	557	161.83%	344	19	1
31	Area Pekalongan	491	488	496	5	8	1.00%	557	89.08%	(61)	19	11
32	Area Solo	592	527	522	(70)	(5)	-11.81%	676	77.21%	(154)	43	42
33	Area Yogyakarta	464	446	445	(19)	(1)	-4.17%	540	82.35%	(95)	34	31
34	Area Denpasar	996	986	992	(5)	6	-0.46%	1,126	88.03%	(135)	25	12
35	Area Jember	428	387	388	(40)	1	-9.26%	463	83.90%	(74)	40	25
36	Area Kediri	780	747	745	(35)	(2)	-4.45%	882	84.50%	(137)	37	21
37	Area Malang	483	459	462	(22)	3	-4.47%	552	83.65%	(90)	35	26
38	Area Surabaya Kota	408	396	399	(9)	4	-2.18%	522	76.57%	(122)	27	44
39	Area Surabaya Raya	712	724	733	21	8	2.92%	811	90.33%	(78)	9	6
40	Area Balikpapan	420	443	446	26	4	6.28%	535	83.37%	(89)	7	27
41	Area Banjarmasin	540	530	529	(11)	(1)	-2.02%	676	78.34%	(146)	31	39
42	Area Pontianak	441	448	447	6	(2)	1.38%	529	84.38%	(83)	17	22
43	Area Makassar	643	638	640	(2)	2	-0.37%	788	81.28%	(147)	22	34
44	Area Manado	196	185	185	(11)	(0)	-5.81%	237	77.84%	(53)	32	41
45	Area Palu	394	421	423	28	1	7.11%	492	85.86%	(70)	5	20

