

### Use of data science to select location



#### **Reduce Competition**

Competitors are far away
Flexibility to set prices
No restriction on menu



#### **Customer base**

Attract commuters

Parking

Takeout



#### **Increase Profits**

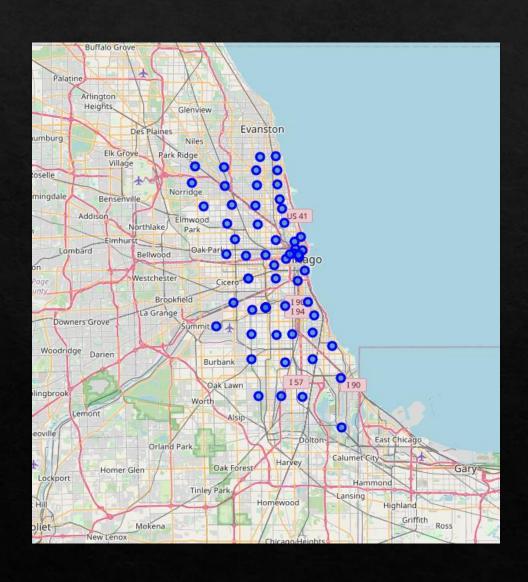
Open multiple outlets

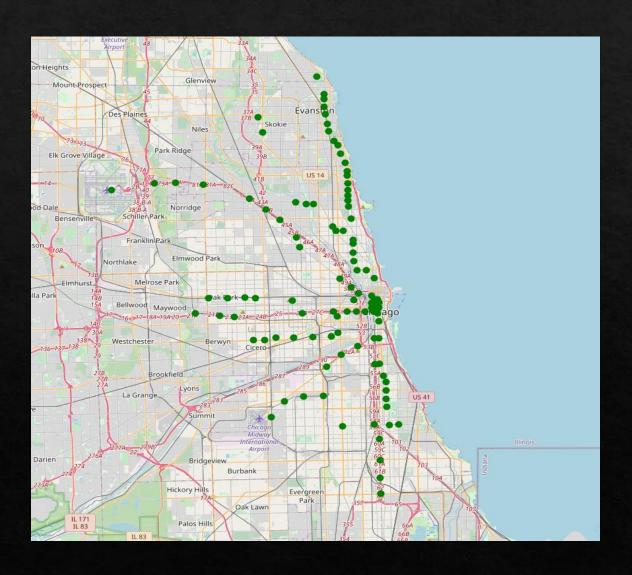
Advertise in prime spots

#### Data sources

- ♦ Foursquare location data available via Place API here
  - ♦ Categories considered to be related to Mediterranean food:
    - Mediterranean Restaurant
    - Kebab Restaurant
    - Turkish Restaurant
    - Middle Eastern Restaurant
    - Greek Restaurant
    - Falafel Restaurant
- List of zip codes used in United States is available <a href="here">here</a>
  - ♦ 43191 zip codes with location
- ♦ List of Chicago zip codes is <u>here</u>
- Chicago Transit Authority (CTA) route maps, station location and rider statistics at their website

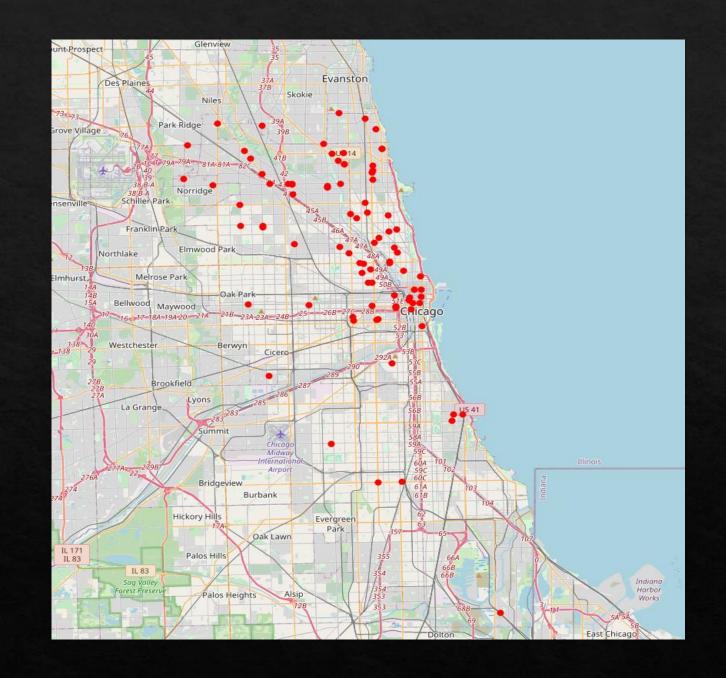
# Zip code grid and train station locations





# Existing Mediterranean restaurants location in Chicago

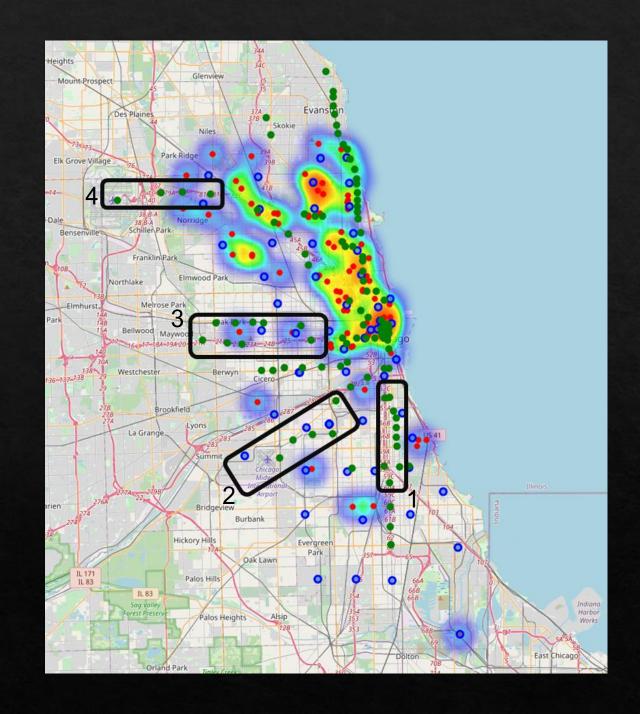
- ~ 90 outlets across 85 neighborhoods
- Low density and concentrated in downtown, North and North-West neighborhoods
- Overall restaurant density also low, on average about ~80 restaurants in each neighborhood
- Mediterranean restaurants make up less than 3% of all restaurants



# Candidate location for new Mediterranean restaurant(s)

Top locations for new restaurant easily identified via heatmap

- 1. South neighborhoods
- South-West neighborhoods including Midway airport
- з. West neighborhoods covering medical district
- 4. North-West corridor close to O'Hare airport



# Conclusion & additional analysis

- Final decision on restaurant location based on characteristics of the local area
- Population density, crime, parking, real estate availability, prices, social and economic dynamics of every neighborhood etc. should be considered
- ♦ Foursquare may not have ample data for the city of Chicago in general.
  Additional data sources such as google or yelp can be used to validate results
- Factor in population of city neighborhoods
- Use census data to target demographic who would prefer Mediterranean food