

## Contact

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artitayasittiwang (LinkedIn)

## Top Skills

Tourism  
Hospitality  
Fine Dining

## Languages

Spanish (Elementary)  
English (Full Professional)  
Thai (Native or Bilingual)

# Artitaya (Arty) Sittiwang

Business Development Specialist at Go Beyond Asia  
Wattana, Bangkok, Thailand

## Summary

Travel is always my ultimate passion after 17 months of solo traveling and 27 countries later I decided to pursue this career path. I always get excited to be able to travel to new places for work (who wouldn't!) , to meet with suppliers and create new travel programs.

I'm very motivated and self driven with solid experience working on quotations and negotiating with suppliers. Skilled in Customer Service, Hospitality Industry and Operations management.

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## Experience

### Go Beyond Asia

1 year 10 months

#### Business Development Specialist

October 2019 - Present (1 year 1 month)

- Create new travel program to meet client's satisfaction (B2B)
- Assist and coordinate in developing program from 9 countries (Thailand, Vietnam, Laos, Myanmar, Nepal, Sri Lanka, India, China and Cambodia)
- Support Head Of Business Development with new key account and maintain a good relationship with the current one

### Travel Advisor

January 2019 - October 2019 (10 months)

Thailand

- Cooperating with clients to determine their needs and advising them appropriate destination, modes of transportation, travel dates, costs and accommodations
- Providing relevant information, brochures and publications (guides, local customs, maps, regulations, events etc) to travelers

### Bhiraj Management Co.,LTD

#### Sales Executive

July 2018 - December 2018 (6 months)

Bangkok Metropolitan Area, Thailand

- Researching and analyzing prospect client
- Establish contact and present property to agents and potential clients
- Develop a competitive market price by comparing properties
- Invite and organize site visit
- Prepares reports by collecting, analyzing, and summarizing information

## Upwork

### Freelance Content Writer

May 2016 - December 2018 (2 years 8 months)

freelance content writer while doing solo traveling through 27 Countries for 17 months.

## Total Body Training Co., LTD

### Operations Manager

September 2013 - May 2016 (2 years 9 months)

- Planning and controlling change.
- Setting and reviewing budgets and managing cost.
- Overseeing inventory, distribution of goods and services.
- Improve the operational systems, processes and policies in support of company mission
- Planing business process and organizational planning.
- Manage and increase the effectiveness and efficiency of Customer Service
- Play a significant role in long-term planning, including an initiative geared toward operational excellence.
- Oversee overall financial management, planning, systems and controls.
- Invoicing to funding sources, including calculation of completed units of service.
- Payroll management, Oversee employee benefits.
- Regular meetings with CEO&Director for new projects.

## Fontainebleau Miami Beach

### Management Trainee/ Spa Concierge

November 2010 - November 2011 (1 year 1 month)

Miami Beach

## Hilton Worldwide

### Hilton Phuket Arcadia Resort and Spa

July 2009 - December 2009 (6 months)

Phuket, Thailand

Internship : Front Office, Restaurant operation, Kitchen: Asian, Bakery and Western

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## Education

Stamford International University

Bachelor of Arts (B.A.), Hotel/Motel Administration/  
Management · (2012 - 2013)

International Hotel and Tourism industry Management School

Diploma, Hospitality and tourism management · (2009 - 2011)

The Field School

Exchange Student · (2005 - 2006)

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## Activity

10/16/2020, Artitaya (Arty) Sittiwang added candidate to Business Development Specialist