

MELANIE GUENTHER

MSc Strategic Marketing Candidate

CONTACT

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HONOURS

2016

Outstanding Academic Achievement Award

2018

Graduated with First Class Honours

Finished First in Class

A LITTLE ABOUT MYSELF

I am a MSc Strategic Marketing candidate with a diverse background. Aside from my Thai and German background, I was fortunate to have grown up in China during its rapid economic growth. My exposure to different cultures have formed my openmindedness. Further, my year at Imperial College Business School has fostered my abilities to think analytically and strive in team environments.

As a dual citizen, I am permitted to work in the Kingdom of Thailand as well as any country within the European Economic Area.

EDUCATION

2019-Present

Imperial College Business School

MSc Strategic Marketing London, United Kingdom

Obtained a score of 70.8 (Distinction) in the 1st term.

Relevant Courses:

- Market Decision Making (73.8)
- Consumer Behaviour (72.5)
- Finance & Pricing Strategy (60.0)
- Entrepreneurial Strategy (69.3)
- Research & Evaluation for Strategic Marketing (81.8)

2015-2018

Bangkok University International

BA Communication Arts *Bangkok, Thailand*

Obtained a 3.90GPA.
Graduated with First Class Honours.

Relevant Courses:

- Communication Research Methods (A)
- Statistics for Social Sciences (A)
- Brand Communication (A)
- Media Planning & Buying (A)
- Advanced Writing for Communication (A)

EXPERIENCE

Feb-Jun 2019

Production House Asia

Business Development Coordinator Bangkok, Thailand

Production House Asia is a Bangkokbased marketing management and media production company that caters to Thailand's F&B and hospitality industry.

In addition to reaching out to potential new clients, I was responsible for conducting market research, overseeing input from the interns, and doing administrative work.

Accomplishments:

- Reformed record keeping practices; proposed company information to be centralised in a single system to facilitate the retrieval of archived information
- Acquired 1 restaurant client for PHA, initiating and overseeing communication between PHA Marketing Director and new client
- Conducted market research for client about Bangkok's online spa booking industry; discovered 3 new consumer groups not currently targeted

CERTIFICATIONS

Qualified Emergency First Responder

- Primary & Secondary Care
- Able to perform CPR & first aid care

LANGUAGES

English Native Proficiency

Thai **Intermediate Proficiency**

German Intermediate Proficiency

PERSONAL TRAITS

- Positive Mindset
- Collaborative
- · Adaptable & Open to Change
- Organised & Systematic

TECHNICAL SKILLS

Adobe Illustrator

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Adobe InDesign

Adobe Photoshop \bullet \bullet \bullet \bullet

Adobe Premiere Pro \bullet \bullet \bullet \bullet \bullet

EXPERIENCE (continued)

Jan-Feb **Asiola** 2018

Marketing Intern Bangkok, Thailand

Asiola was a Bangkok-based crowdfunding platform that catered to fund community or/and creative initiatives. During my time there, I shadowed the Marketing Coordinator and Content Manager.

Accomplishments:

Proposed and received approval from the Asiola CEO of new social media formatting: research on new social media publishing trends was conducted

Oct-Nov 2017

Extrovert Marketing

Marketing Intern Bangkok, Thailand

Extrovert Marketing is a Bangkokbased marketing consulting firm that manages VIVIN - an artisan food producer- and Bangkok Foodies - a top local restaurant review website.

As an intern, I shadowed the company founders, and held a variety of responsibilities: food packaging, direct sales, content creation and planning, and scheduling.

Accomplishments:

- Conducted research on the Michelin Guide, and co-wrote the Bangkok Foodies article "Michelin Guide Crash Course Part Deux"
- Created social media content for VIVIN; photographed products at food-related events and on-site
- Planned weekly content distribution for VIVIN on Facebook and Instagram

OTHER EXPERIENCES

Jan-May 2018

Mumuso KR

Student Project Manager Bangkok, Thailand

Mumuso is a Korean-inspired lifestyle brand originally from Shanghai.

Mumuso was a participating company in the the CA All in One Project; a mock-consultancy programme. I led initiatives, directly communicated with the Country Manager, and presented the final proposal amongst • the entire Communication Arts faculty.

Accomplishments:

- Led project management effort and mentored junior team members: delegated responsibilities for team of 19 aligned with the Country Manager's 2018 goals
- Directed market research: coordinating the design and distribution of 200 sets of surveys circulating nationwide
- Developed a 2018 marketing communications plan with 2million Thai Baht budget for the Mumuso Country Manager

HOPE Foundation Sep 2012

Volunteer

Pursat, Cambodia

The HOPE Foundation works to provide clean water for vulnerable communities in rural Cambodia.

Accomplishments:

- Fundraised 4,000CNY
- Visited isolated communities in western Cambodia to provide aid and volunteered labour to build community wells