

SABER ZOHIR

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Cross-cap value generalist with expertise building efficient team workflows to accelerate firm growth.

EXPERIENCE

BENGAL PARTNERS, Principal

New York, Greenwich · 2013-18, 2021-25

Strategic advisory

Guide portfolio managers, founders, family offices, and institutions on complex capital decisions. Solve firm building and investment diligence challenges through zero-shot research, stakeholder alignment, and identifying price-value gaps.

SEVERN, Director of Research

Greenwich · 2018-21

Family office for a former hedge fund manager

Underwrote opportunities across new ventures, fund launches, long/short, distressed debt, managers, and private equity.

BCP GROUP, Portfolio Manager

New York · 2011-13

Family office for conglomerate founders

Generated 25% return on misunderstood value situations; built MFO infrastructure & manager diligence process.

SEVERN RIVER CAPITAL, Senior Analyst

Greenwich · 2007-11

Cross-cap value l/s manager for pensions and endowments

Delivered 20% return on capital across 5-25% of portfolio; built CIO conviction via concise research memos e.g. FBP on VIC. Partnered with founders to scale \$60m to \$750m. Mentored analysts, drove cost reductions, & pitched to LPs to earn carry.

SELECT ENGAGEMENTS

Investment Platform. Accelerate research towards decision endpoints · reduced triage from days to hours.

2021-25

Distilled best practices, process inefficiencies and tech gaps through interviews with 70+ in-network investment managers.

Power Investment. Linked IPP exec change to value gap closure ahead of acquisition · 1.5x over four months.

2024-25

Validated idea with FO principal by gathering private competitor data to inform 10% position; sourced via deSPAC parsing.

Distressed Investment. Ensured O&G fulcrum debt optionality would not be primed · 4x over two years.

2020

Vetted allocation at 20 by coordinating diligence on covenant analysis and on restructuring stakeholder dynamics.

Tech Investment. Co-led 13D in essential HPC supplier · 3.5x over two years (later acquired by NVIDIA for \$7b).

2009-11

Underwrote criticality through datacenter visits, tech trend analysis and executive interviews; found via custom triage tools.

Korean Triage. Invalidated optical cheapness in tire OEM securities · avoided 30% drawdown.

2014

Counseled against \$100m allocation after modeling industry with partner & speaking with 50+ execs on customer heuristics.

Real Estate Short. Uncovered risks in REIT loans to unprofitable tenants · \$7b float currently at \$2b.

2021-23

Quantified AFFO inflation by investigating land records and private raises; catalyzed by sharing insights with 13-F holders.

Consumer Short. Identified misrepresentations driving cannabis IPO demand · ~85% drawdown across 4 firms.

2019

Mapped industry with \$2b CIOs and Goldman partner: revealed distillation limits, distribution constraints, banker distortions.

Credit Short. Exposed flaws in video-rental creditor committee analysis · Seniors 90 to 20; subs to 0.

2010

Substantiated price-recovery gap by coordinating research across liquidators, Ch11 stakeholders, and emerging competitors.

EDUCATION

AMHERST COLLEGE, B.A. Economics & Music

Amherst · 2001-05

Physics & Economics TA · ISA President · Crew, Volleyball

Full Merit Scholar · Abele Fellow · Grameen Fellow

INVESTMENT FRAMEWORK

Tenets. Aligned agents and uncorrelated cash flows drive returns · biases create opportunity across domains.

Execution. Build scalable, repeatable processes · develop expertise via efficient research · distill findings to impel allocations.

Toolkit. Triage via dashboards · Python & LLM ETL · litigation frameworks · custom RMS · manager & operator networks.