

SABER ZOHIR

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Crossover generalist with manager evaluation and direct investing experience across various portfolio mandates.

EXPERIENCE

BENGAL PARTNERS, Principal

New York, Greenwich · 2013-18, 2021-25

Strategic advisory

Guide endowments, family offices, institutions and managers on complex OCIO decisions. Solve client-specific portfolio strategy and investment diligence challenges across diverse asset classes through efficient research and relationship building.

SEVERN, Director of Research

Greenwich · 2018-21

Family office for a former hedge fund manager

Underwrote opportunities across managers, private equity, new ventures, fund launches, long/short, and distressed debt.

BCP GROUP, Portfolio Manager

New York · 2011-13

Family office for conglomerate founders

Built manager diligence process and multigenerational IPS towards a MFO; generated 25% return on value portfolio.

SEVERN RIVER CAPITAL, Senior Analyst

Greenwich · 2007-11

Special situations manager for pensions and endowments

Delivered 20% return on capital across 5-25% of portfolio; built CIO conviction via concise research memos e.g. FBP on VIC. Partnered with founders to scale \$60m to \$750m. Mentored analysts, drove cost reductions, & pitched to LPs to earn carry.

SELECT ENGAGEMENTS

Investment Platform. Network to accelerate research on investment processes reduced triage from weeks to days.

2021-25

Distilled best practices, process inefficiencies and tech gaps through interviews with 70+ in-network investment managers.

Long/short Managers. Analyze structural advantages and red flags in non-pod firms.

2018-25

Developed framework to attribute performance to unmarketed factors; facilitate allocator introductions based on portfolio fit.

Private Credit Manager. Discovered flaws in underwriting practices and fee allocations · ~60% drawdown avoided.

2019

Leveraged operator and investor network to identify imminent diversion of capital to operators via undercollateralized loans.

Developing Country Triage. Highlighted risks in opportunity set vs capital availability · avoided 50% loss of capital.

2011

Counseled against \$10b endowment's allocation after introducing them to managers and operating companies in the country.

Power Investment. Linked IPP exec change to value gap closure ahead of acquisition · 1.5x over four months.

2024-25

Validated idea with FO principal by gathering private competitor data to inform 10% position; sourced via deSPAC parsing.

Tech Investment. Co-led 13D in essential HPC supplier · 3.5x over two years (later acquired by NVIDIA for \$7b).

2009-11

Underwrote criticality through datacenter visits, tech trend analysis and executive interviews; found via custom triage tools.

Consumer Short. Identified misrepresentations driving cannabis IPO demand · ~85% drawdown across 4 firms.

2019

Mapped industry with \$2b CIOs and Goldman partner: revealed distillation limits, distribution constraints, banker distortions.

Credit Short. Exposed flaws in video-rental creditor committee analysis · Seniors 90 to 20; subs to 0.

2010

Substantiated price-recovery gap by coordinating research across liquidators, Ch11 stakeholders, and emerging competitors.

EDUCATION

AMHERST COLLEGE, B.A. Economics & Music

Amherst · 2001-05

Physics & Economics TA · ISA President · Crew, Volleyball

Full Merit Scholar · Abele Fellow · Grameen Fellow

INSTITUTIONAL MANAGEMENT FRAMEWORK

Tenets. Aligned managers with repeatable strategies drive returns · successful strategies require fit on teams and infrastructure.

Execution. Discern investment process by underwriting underlying investments · distill findings to impel allocations.

Toolkit. Manager & operator networks · relationship building · Bloomberg · custom RMS · cross-asset experience.