



MURAT KAMİL TÜL

Fahrettin Kerim Gökay Cad. Arancı Apt.No:150/21
Kadıköy - İstanbul
Phone (Cell): +90 532 456 37 09
E-mail: mktgr@hotmail.com

EXPERIENCES

➤ Mondi Tire Kutsan Paper and Packaging Industry Inc.

8/2016– Present / Group Finance Manager

Managing a team of ten people including accounting, reporting and budgeting functions + ten people functionally reporting within plants
Responsible for financial performance of five plants and KPI management
Managing the process of budgeting/reporting of all plants
Responsible for capex budget and tracking, coordinating investments (DCF calculations)
Managing conversion cost budget of all plants
Managing accounting and tax functions including CMB reporting and Transfer Pricing
Driving key decisions on plant profitability and supporting decision of commercial team in plants
Managing WC targets and risk monitoring of receivables of five plants

3/2014– 8/2016 / Plant Controller of Izmit Plant *(The biggest and the most profitable plant of Mondi Tire Kutsan Turkey)*

Being responsible of plant KPI's, (P&L ,WC, ROCE etc.)
Managing financial results and budget tracking
Reviewing plant's commercial performance and profitability
Reporting variances to top management and taking proactive actions when needed
Developing plant management team (sales, supply chain and production) regarding financial analysis
Managing conversion cost budget and investment projects within plant
Number of direct people managed in total : 4 (Acc.Executive(x1), Acc.&Reporting Specialists(x3))
As dotted line reporting to Managing Director of Izmit Plant

7/2011– 8/2016 / Accounting&Reporting and Internal Control Manager

Directly reporting to Finance and Supply Chain Director.
Number of direct people managed in total : 4 (Acc.Executive(x1), Acc.&Reporting Specialists(x3))
As Dotted Line management of finance and accounting team of 4 plants (15 people)
Consolidating plant financials and managing KPI's of total Turkey business

- **Accounting and Tax** – Coordinating all accounting / tax process of the company. Supporting and supervising five plants of the company for all daily accounting and tax issues. Reviewing all tax documents submitted to legal authorities and representing the company against all tax auditors. Preparing Transfer Pricing documents and all group tax reporting deliverables.
- **Internal Control** – Responsible for implementing and monitoring group policies and procedures. Organizing plants for group audits and preparing management responses / action plans. Establishing policies and procedures in line with group requirements and supporting all plants about internal control guidelines. Preparing all necessary documentations and presentations for audit committee and corporate governance committee required by CMB regulations.
- **Reporting and Budgeting** – Organizing monthly reporting based on IFRS and reviewing the financials of plants before submission to group. Preparing guidelines and handbooks to plants necessary for group reporting. Reviewing quarterly reporting of CMB and responsible for all CMB reporting process including General Assembly requirements. Coordinating the budget process of five plants and deploying budget guidelines to plants. Preparing/allocating reporting templates to plants during the budgeting process.

- **KPI Monitoring** – Responsible for KPI monitoring of plants and preparing action plans for plants to improve major KPI's
 - ❖ Cash Flow Management
 - ❖ Profitability and Commercial Performance (Pricing etc.)
 - ❖ Return on Investments
 - ❖ Overdue and Customer Performance Management (Credit limits etc.)
 - ❖ Inventory Management
 - ❖ WC Tracking
 - ❖ Capex Management
- **SAP Integration** – FI Coordinator of Mondi Tire Kutsan SAP integration, preparing design of SAP FI module and creating account mapping from local accounts to group account plan. Integration of fixed assets, group reporting tools, cost center structure and application of dual ledger for local and group account plan. Reviewing and controlling interfaces between SAP and local costing module (AS 400). Successful implementation of SAP and go live process. Current SAP FI leader in Mondi Tire Kutsan within Mondi Group SAP team.

➤ **Kraft Foods (Post Cadbury Acquisition) (4 years total experience)**

11/2010 – 7/2011 / Internal Control and Reporting Manager

Managing a team of two people and reporting to Finance Director

- **Internal Control** – Responsible for implementation of Kraft policies and procedures to Cadbury Turkey legacy and providing a standard rule set for both Kraft and Cadbury legacies. Preparing all supporting documentation and management responses/action plans against group auditors.
- **Reporting** – Preparing quarterly reporting of CMB and responsible for all CMB reporting process including General Assembly requirements. Acting as deputy manager for controlling department and assisting reporting team for US GAAP reporting.

Cadbury

4/2009 – 11/2010 / Budgeting/Reporting and Internal Control Manager

Managing a team of three people and reporting to Corporate Finance Coordinator

- **Reporting and Budgeting** – Reviewing group IFRS monthly reports coordinating other departments like accounting, supply chain finance and commercial finance for month end reporting process. Monitoring the financial performance and preparing supporting internal reports for senior management. Responsible for CMB reports and contact of the Company for investors, stakeholders. Managing the budgeting process among the company. Planning and organizing the works related with other departments such as treasury, tax, supply chain finance and commercial finance. Planning the internal budgeting process within the organization and being the contact against group during external budgeting process. Generating consolidation and follow up tools /databases for budgeting process. Working together with other departments for long term business plan.
- **Internal Audit** – Implementing SOX controls within the Company. Controlling the control processes of departments and evaluating the control process accuracy/adequacy. Preparing periodic control plans within the organization and designing new controls when needed. Prepare and share periodic audit reports with group.
- **Working Capital Management** – Coordinating WC process within the Company. Monitoring actual performance of WC and analyzing the variances with Contract. Preparing WC tools for efficient WC tracking and implementing models to better estimate of future WC. Organizing the relations between different WC owners such as planning, procurement and receivable collection.

7/2007-4/2009 Budgeting and Reporting Analyst

- Reporting to Budgeting and Reporting Manager. Preparation of periodic financials and supporting documents to group, submission of periodic financials and management reports to internal management. Preparation of Budget and monitoring of actual figures with budget and analysis of variances. Preparation of CMB reports and coordination of audit process with independent auditors.

➤ **Pricewaterhouse Coopers (PWC) (3 years total experience)**

9/2003-12/2006 Auditor

- Preparation and auditing of financial statements according to the International Financial Reporting Standards and International Auditing Standards (IFRS and US GAAP). Auditing of financials according to the local regulations (SPK, etc.). Auditing of internal controls and control processes.

EDUCATION

- 1998 - 2003 Business Administration , Bogazici University
- 1992-1998 Elazığ Anatolian High School

LANGUAGE AND COMPUTER SKILLS

- English – Fluent
- MS Office Applications, SAP, Hyperion - Advance – (Master Admin User)

CERTIFICATES & ACHIEVEMENTS

- Certified Public Accountant (SMMM)
- Advance Level Certification of CMB
- Corporate Governance Certification of CMB
- Mondi Turkey Talent Academy Assessments
- International Experienced Talent in Mondi group worldwide – Selected only one person from Turkey
- Mondi Diamond Award to Izmit plant (2014 and 2015) in between within 20 plants of Mondi Corrugated Business

REFERENCES

- Available upon request