# **Business Plan Competition**

### **Rules**

- 1. The Business Plan should include following points.
  - 1. Company Summary
  - 2. Products / Services
  - 3. Market Analysis
  - 4. Strategy Formulation
  - 5. Financial Projections
- 2. Maximum time limit for presentation will be 12 minutes.
- 3. Entry fee will be Rs. 100 per team for Qmates and Rs. 200 per team for outsiders.
- 4. Members can be from any stream / department. All the members may or may not be from the same stream / department.
- 5. There can be minimum one and maximum three members in a team.
- 6. This is an Inter College Competition. In case, there are more than 3 teams from Quantum University, a semifinal round will be conducted among them and top three teams will go to final round.

#### **Prizes**

- 1. First Prize: Certificate + Trophy + Cash Rs.2000
- 2. Second Prize: Certificate + Trophy + Cash Rs.1000

## **Judging Criteria**

- 1. Concept
  - Originality of Idea, Feasibility of the business model, Scalability, in terms of the potential for growth.
  - Well-conceived implementation plan.

#### 2. Market

- Evidence of demand for the venture in the marketplace; Competitive analysis
- Marketing Plan: positioning, pricing, promotion.

## 3. Financial Aspects

- Fundability: The potential for the venture to receive financial support from additional investors
- The rigor and feasibility of the venture's financial model and goals

Semi-final roundDate: 2th April, 2019Time: 1:30 PMFinal roundDate: 6th April, 2019Time: 10:30 AM

Venue: Room No. A-008, Quantum University

Faculty Coordinator: - Dr. Pradeep Joshi (9536937316) and Dr. Sachin Chauhan (9837326500)

Student Coordinator: - Saumay Sharma – 8218429441, Kalpana Rohella – 8630261107