

Current Industry Challenges



Digitalization could bring us back on track

July

August

September

November

December

January

February



Laut einem Bericht des Manager-Magazins plant der VW Konzern mittelfristig bis zu 30.000 Stellen in Deutschland abzubauen



Nachdem SAP [...] nun sollen sogar 9.000 bis 10.000 Jobs gestrichen



Bosch bereits mehrfach bekannt gegeben, mehr als 7.000 Stellen streichen zu wollen. Betroffen sind unter anderem die Automobilzulieferersparte, aber auch die Werkzeugsparte und die Hausgerätetochter BSH.



Mubea will bis Ende 2025 rund 300 Stellen (6%) in Deutschland abbauen, Grund: Umsatzrückgang in der europäischen Autoindustrie.



Oktober

Auch der Auto- und Industriezulieferer Schaeffler will im Rahmen seiner Fusion mit dem Elektroantriebsspezialister Vitesco Stellen einsparen. Fast 5000 Mitarbeiter weltweit müssen um ihren











"Profitability is falling in European industrial manufacturing: -9% from 2018 to 2023"

wegfallen. Am stärksten betroffen ist dabei der Standort Saarbrücken [...] Auch Werksschließungen schließt der Konzern nicht aus.

Ende des Monats informierte Audi sein Belegschaft über die Probleme des E-Auto-Werks in Brüssel. Denn das Unternehmen hat im Oktober angekündigt, den Standort Ende Februar 2025 zu Der Wechselrichterspezialist SMA Solar zieht einen Stellenabbau in Betracht, Rund 150 bis 200 Millionen Euro will das Unternehmen [...] an Koster



tes Jahr 19.000 Stellen





Leads to strategies and boundaries such as:

"Clear Business Value and ROI < 1 year for every initiatives"

"GenAI should bring Industry back on the growth track"

"local for local needs new IT thinking"

"Dramatic efficiency increase = t/2"

"Chinese speed"

"Leadership in Innovation"

"Massive cost reduction"

"Mastering Complexity"

"0% headcount increase by 10% growth"

"Mastering Complexity"

"Use AI for speed and halve TTM"

:em AG Solutions for Digital Transformation



We make our Customers to Digital Leaders in Engineering, Manufacturing and Operations

Why?

Forbes

Digital transformation has **become essential for businesses** to **remain competitive** in today's ever-changing technological landscape.

THE ENTERPRISERS PROJECT

Digital transformation is capable of more than what meets the eye, and companies need to have a firm grasp of this framework to **leverage all it has to offer**.



Digital Transformation is crucial to your bottom line and **profitability**, as it has become a fundamental part of modern business strategy.

THE ECONOMIC TIMES

In today's fast-paced, technologically advanced world, **Digital Transformation** has become an integral part of every forwardthinking **business strategy**.



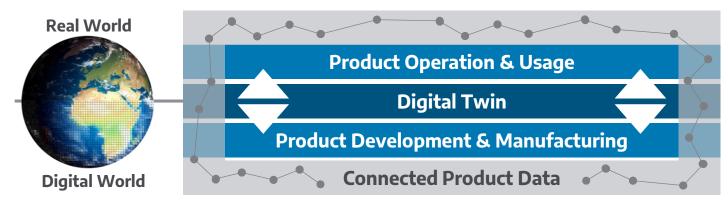
Continuous **Digital Transformation** is Necessary to **Improve the B2B** Buying Journey.

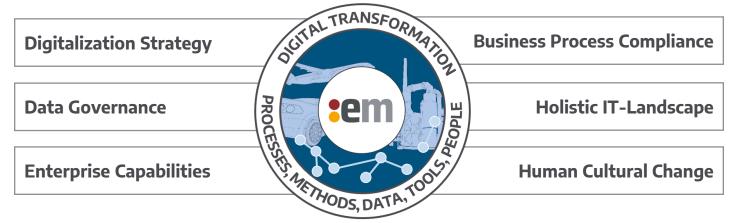
pwc

Digital Product development drives performance. It is expected to increase efficiency by 19%, reduce time-to-market by 17% and facilitate the reduction of production cost by 13% over the next 5 years.

How?

:em Solutions for your Digital Product Lifecycle





Our strategy driven by global megatrends



We focus our business on current and future market requirements

Digitalization & Digital Twin



We deliver data strategies and IT/OT architectures for holistic Digital Twin engineering and manufacturing ecosystems.

Cyberphysical systems



We deliver Model Based Systems Engineering strategies and development approaches with software (ALM) and E/E integration.

Data Analytics & Al



We deliver data integration and governance concepts for AI/IT and enterprise architecture management with our MBITA® methodology.

Neo-ecology & sustainability



We deliver PLM and MBE data foundations to provide product instance related Digital Twin and material data for an ecological footprint.

Collaboration & Platforms



We deliver collaboration solutions for data exchange and ReqMan® for documented and traceable requirement exchange processes.

With our portfolio we deliver solutions and answers to major current megatrends!

:em engineering methods AG

We Deliver the Digital Future of Engineering and Manufacturing.

- Founded in 2001 in Darmstadt, as a "spin-off" from TU Darmstadt, headquartered in Darmstadt with subsidiaries in Böblingen and Munich.
- Independent IT and consulting company for strategy, Processes, Methods, Technologies and Organisation (PMTO).
- Software & solution provider and system integrator for engineering, manufacturing and digital twin applications.
- Specific know-how in different industries.
- Engagement of more than 120 IT consultants, software developers and engineers.
- Successful and sustainable development by founders and executive board:



Christian Donges CSO



Dr. Sven Kleiner COO



Dr. Marcus Krastel CFO



Automotive OEM & Supplier

Mobility and

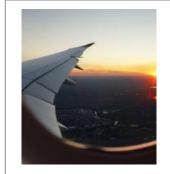
Transportation



Industry and **Automation**

Electrics/Electronics

and High Tech



Aerospace and Defence



















We deliver benefits along the Product Life Cycle with connected Data, Methods & Processes

Product Life Cycle

Customer

Requirement Elicitation

Engineering and System Development

Production Engineering

Production

Sales & Delivery

Usage & Operation

Re-Use & Recycling

Enterprise and IT Architecture Management



Data- and IT-Architectures for Digital Thread(s) and Digital Twin(s)



Product Lifecycle Management

With our PLM services we enable the Digital Enterprise with continuous information flows and seamless IT architectures to shorter lead-time and increase efficiency.



Data Analytics & Al

We enable comprehensive AI Use Cases for engineering, production and operations using state-of-the art IT architectures and Digital Twin technologies.



Digital Services & Cloud

Our digital services delivers automations, interfaces, robust and scalable software development environments, software solutions and IT-architectures.



Digital Engineering

With our Digital- and Systems-Engineering services we master the complexity of mechatronic system development to provide data for successful products.



Digital Manufacturing

With our Digital Manufacturing services, we sustainable digitize shopfloors to turn data into value and drive comprehensive data driven IT/OT production integration.



IT Strategy & Transformation

We define a robust and sustainable Digitalization Strategy and ready-to-deploy recommendations for higher efficiency and new data driven business models.

Strategic Focus for the Digital Future



Core Topics of our Consulting and Solution Business Units

Product Lifecycle Management

Dr. Marcus Krastel



Digital Twin

PLM/ALM, SDM/TDM

Requirements Engineering

Cooperation Management

Variant & Config Mgmt.

Digital Engineering

Dr. Sven Kleiner



Systems Engineering

CAD/CAE/KBE/MBx

MultiCAD & Migration

System Simulation

TDP/DDP & Digital Thread

Digital Manufacturing

Dr. Dennis Janitza



Smart Factory

IT/OT Integration

Real-time Production

Integration of MES/SCADA

Cyber Security

Data Analytics & Al

Dr. Johannes Mellenthin



AI Value Analysis

Al in Eng. & Prod.

LLM Implementation

Governance & Regulatory

IT Architecture for Al

Digital Services & Cloud

Dr. Marcus Krastel



DevOps, CI/CD

Agile Software Dev.

Data Governance

Cloud Strategies

Enterprise Architecture

IT Strategy & Transformation

Digitalization Strategy | Roadmap Development | Enterprise Capability Management | Change Management

:em AG - Innovations at the Pulse of the Market



Strong solution footprint and technology partner network

Service and technology partnerships















Reselling 3rd party software solutions













Active participation in strategic organization and committees





























Our :em AG software solution ReqMan® for AI based **Requirement Management**



Top-class and loyal customer and partner base



Strategic diversification and no customer dependency

Automotive OEM & Supplier



















SCHAEFFLER

Mobility and Transportation



DAIMLER TRUCK











Industry and **Automation**













Medical Technology and Life Science





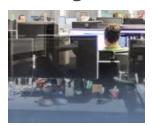








Electrics/Electronics and High Tech





zŭg

WAGO











Aerospace and Defence



AIRBUS beyond gravity













More than 150 active customers per year | Many of these are customers of more than one Business Unit Top 10 consulting customers work with :em for more than 15 years





We Deliver the Digital Future of Engineering and Manufacturing.

- Our customers face the **Digital Transformation** and we realize new business models, strategies,
 development processes and product innovations.
- We develop and implement PLM/MBE/ALM processes, methods and IT/OT solutions across the Product Life Cycle for the successful realization of Digitalization Strategies.
- We support the necessary change process within the organization and among employees.
- Our employees have long-time experiences in various industries and in planning and execution of IT and engineering projects.
- We are an owner-led company with a long-term corporate strategy and therefore we are a strong and reliable partner for our customers as Trusted Advisor.

Executive Board



Dr. Sven Kleiner
Dr. Marcus Krastel Christian Donges



We deliver the Digital Future of Engineering & Manufacturing

Thank you for your interest!

Please contact:

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18./19. May 2026 Engineering Process Days

Our expert conference
"Digitalization
meets Engineering
& Manufacturing"

18. Event in 2026









