

# Learner Persona



**Lenny Learner**

*An engaged employee  
that wants to learn more*

## BEHAVIOR & ACTION FACTORS

Likes to see  
courses that  
others  
recommend

Like to be  
brought back  
to where they  
left off

Like to  
hear from  
peers

Looks for  
courses that will  
move them to  
the next level in  
their career

Can listen to  
audio in content  
(potentially  
while  
multitasking)

Likes to get  
certifications  
or badges

Likes to  
contribute  
content (like  
create a blog  
post to share)

pause course  
and pick up  
where left off

likes to  
understand where  
content fits into a  
larger view of the  
topic (learning  
path)

like to  
share their  
thoughts

See what  
others find  
valuable

Save  
interesting  
content to  
explore later

explore  
content  
around  
different  
career paths

prioritize  
content for  
learning

## DEMOGRAPHIC & PSYCHOLOGICAL FACTORS

Time  
zones

Telecommute

not super  
tech  
savy?

English  
speaker

Don't  
waste time  
searching

only limited  
time to  
complete  
something

high expectations  
on intuitive  
technology  
(coolest and  
latest)

need to give  
feedback for  
improvement

Can't  
find the  
website

Confused by  
the fact it's  
labeled OTU  
(use the full  
name)

Wants proof  
of successful  
completion  
of learning

Confused with  
"LearnSource"  
branding? (make  
L5 a tool and not  
a destination)

Speak  
additional  
language  
other than  
English

Feel confident  
that the  
content is  
relevant

Contribute and  
engage with the  
content (discussions  
or comments or  
extend the content)

no leader  
support to  
apply  
learning

Can't find what they  
want because there  
is no course  
organization within  
a curriculum

Too many clicks to  
get to what they  
want (sign up for the  
course and open it  
immediately without  
"experiencing" the  
LearnSource UI)

Classes  
full/short  
wait lists

Unable to  
submit  
feedback for  
something on  
the site

Non OT staff  
can't enroll in  
certain vendor  
courses

Feel  
overwhelmed as  
a beginner/not  
sure where to  
start

More focused search with  
content that isn't just an e-  
learning course (index  
content that is not a course  
and iconography that  
quickly identifies what  
"kind" of resource it is.)

There are  
class/courses I  
can see but I  
cannot sign up  
for them

quickly find  
what they  
need to  
help them

View /  
engage in  
accessible  
content

Rate and  
share  
content  
with others

too much scrolling  
- make compact  
view  
(<https://ota.hopu.hg.com/content/a/gleagle-practice>)

find right  
level of  
content

There are  
class/courses I  
can see but I  
cannot sign up  
for them

There are  
class/courses I  
can see but I  
cannot sign up  
for them

find right  
level of  
content

## NEEDS & PAIN POINTS

# Journey

for

Behavior

Action

Needs

Pains

Touchpoints

Demographic

Psychological

Mood

Mood Scale

1: Discovery

2: Engaging

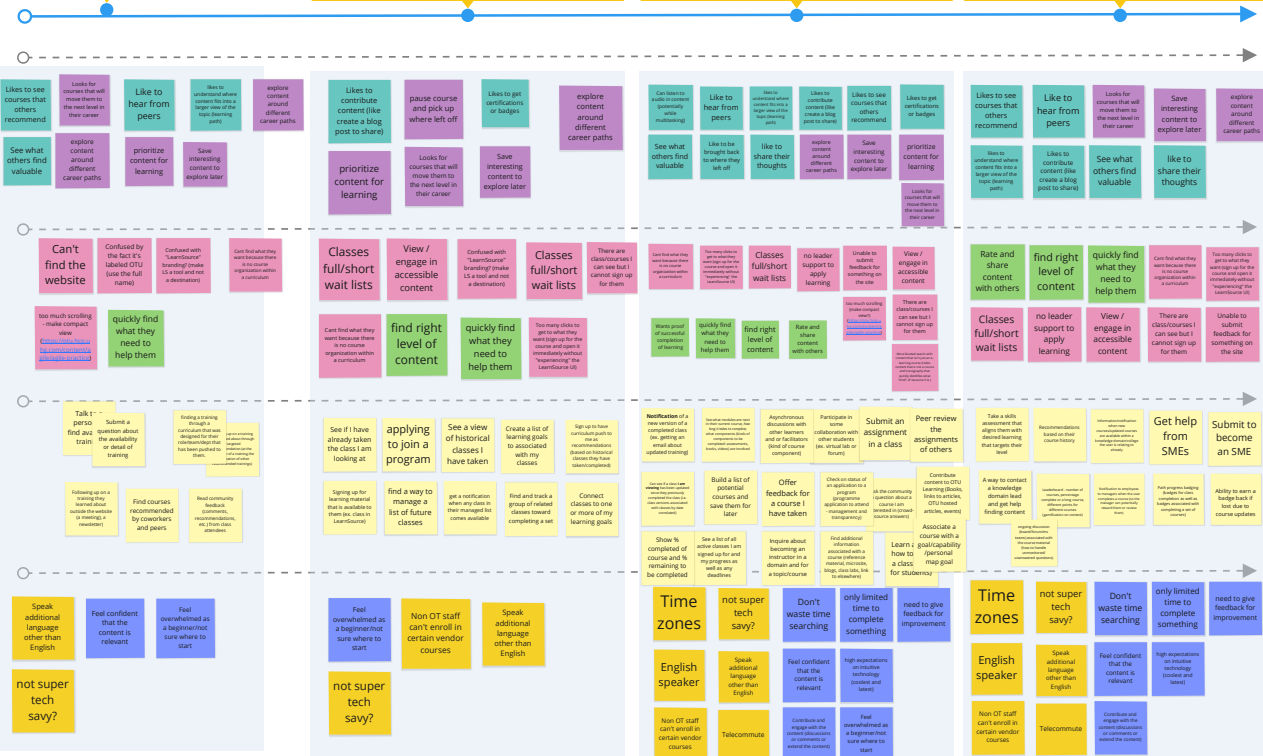
3: Engaged

4: Disengaging



Lenny Learner

An engaged employee  
that wants to learn more



# Non-Integrated Persona



**Gail Guest**

*A potential learner with restrictions.*

## BEHAVIOR & ACTION FACTORS

Likes to see courses that others recommend	Like to be brought back to where they left off	Like to hear from peers	Looks for courses that will move them to the next level in their career
Can listen to audio in content (potentially while multitasking)	Likes to get certifications or badges	Likes to contribute content (like create a blog post to share)	pause course and pick up where left off
likes to understand where content fits into a larger view of the topic (learning path)	like to share their thoughts	See what others find valuable	Save interesting content to explore later
		explore content around different career paths	prioritize content for learning

## DEMOGRAPHIC & PSYCHOLOGICAL FACTORS

Could be virtual learners	Stress of being a contractor	Might have some confusion about what's available and what's expected	Expected to not need to learn certain non-Optum centric learning
May be FTE or Contractor	May be an intern		
Time zones			
Non OT staff can't enroll in certain vendor courses	Non OT staff and can't enroll in OTU courses		

## NEEDS & PAIN POINTS


# Business Partner Persona



[First Name]

[Role Description]

## BEHAVIOR & ACTION FACTORS


## DEMOGRAPHIC & PSYCHOLOGICAL FACTORS


## NEEDS & PAIN POINTS

	ensuring content meets accessibility guidelines		

Journey

for



[name]

[role description]

Behavior  
Action

Needs  
Pains

Touchpoints

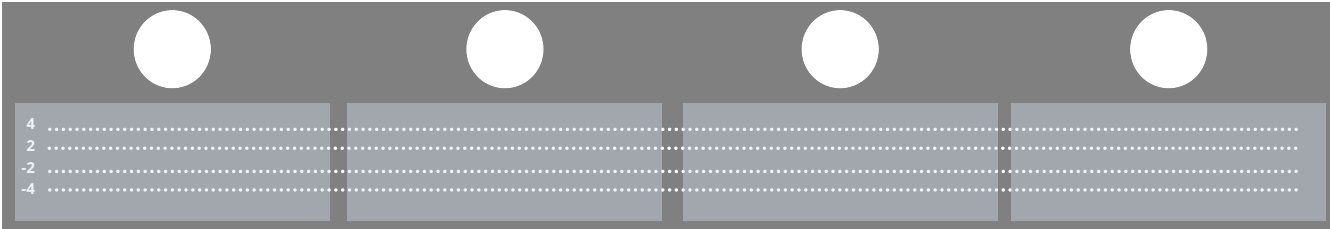
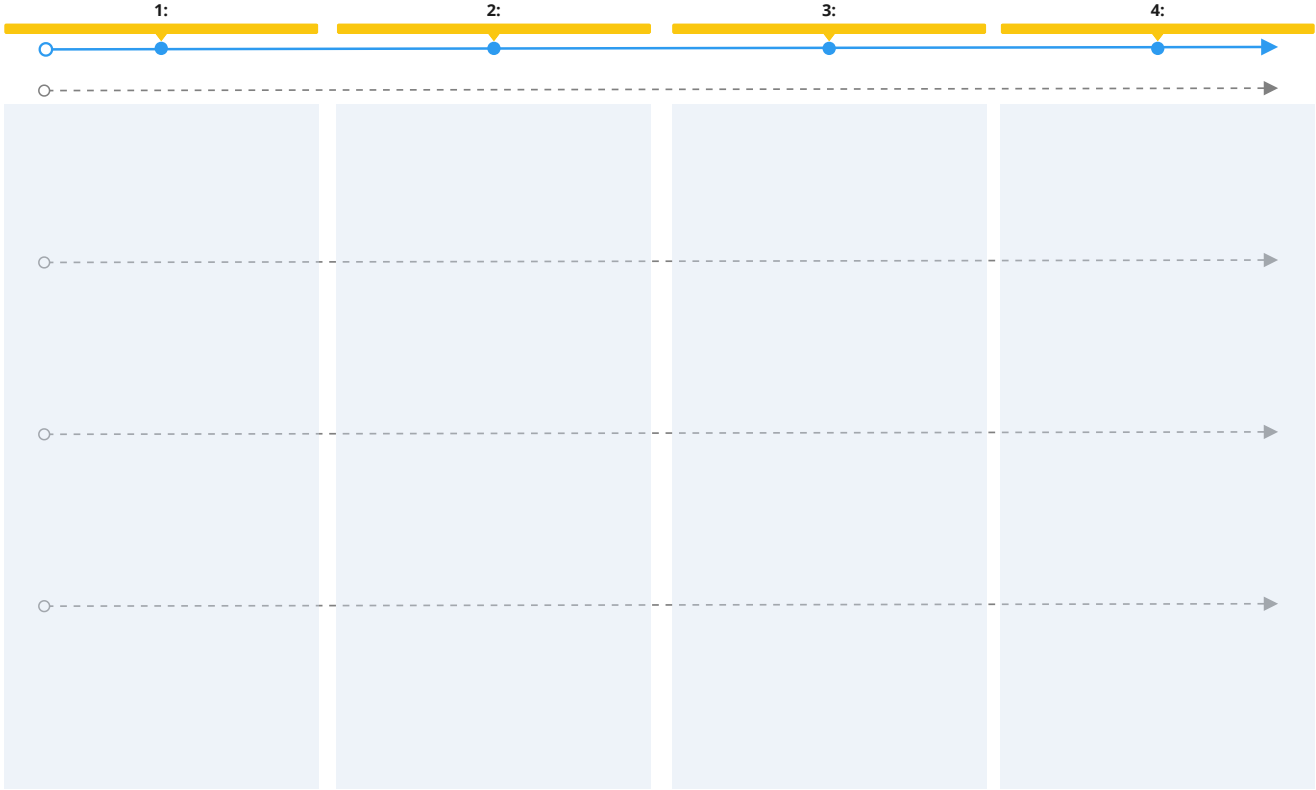
Demographic  
Psychological



Mood



Mood Scale



Journey

for



[name]

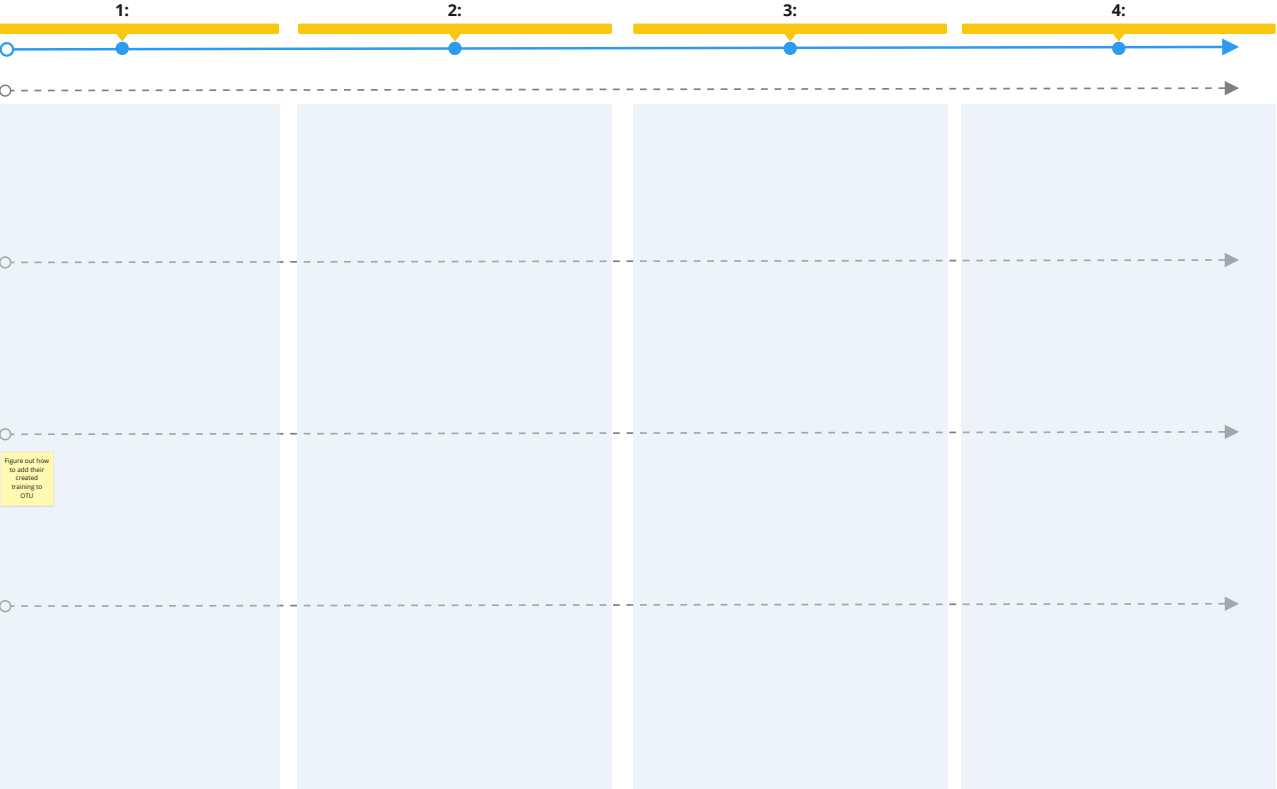
role description

Behavior  
Action

Needs  
Pains

Touchpoints

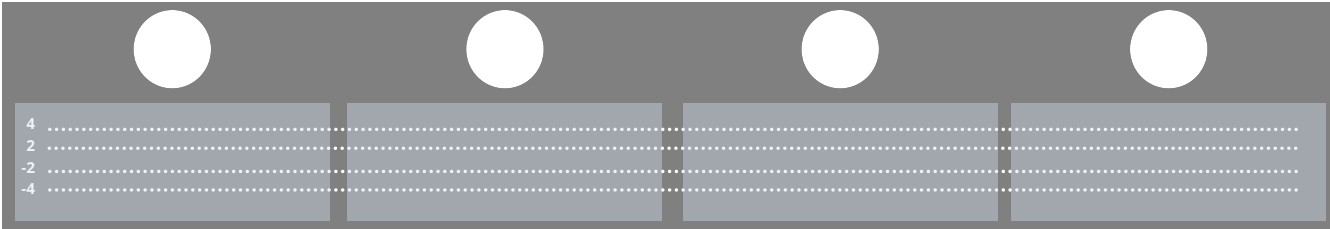
Demographic  
Psychological



Mood



Mood Scale



# Admin Persona



[First Name]

[Role Description]

## BEHAVIOR & ACTION FACTORS


## DEMOGRAPHIC & PSYCHOLOGICAL FACTORS


## NEEDS & PAIN POINTS

	ensuring content meets accessibility guidelines		

Journey

for



[name]

role description

Behavior  
Action

Needs  
Pains

Touchpoints

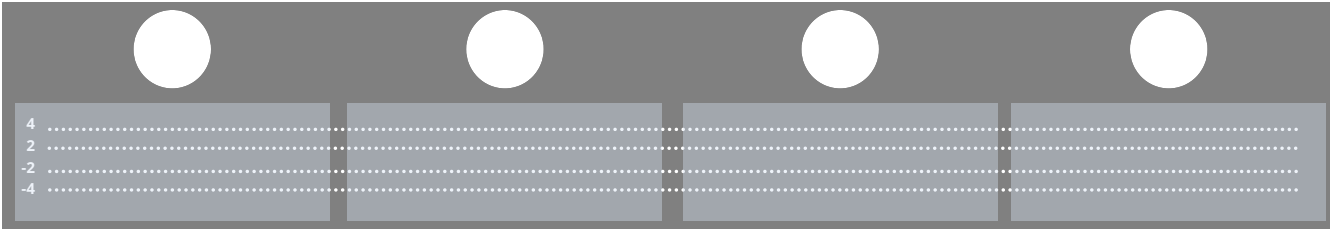
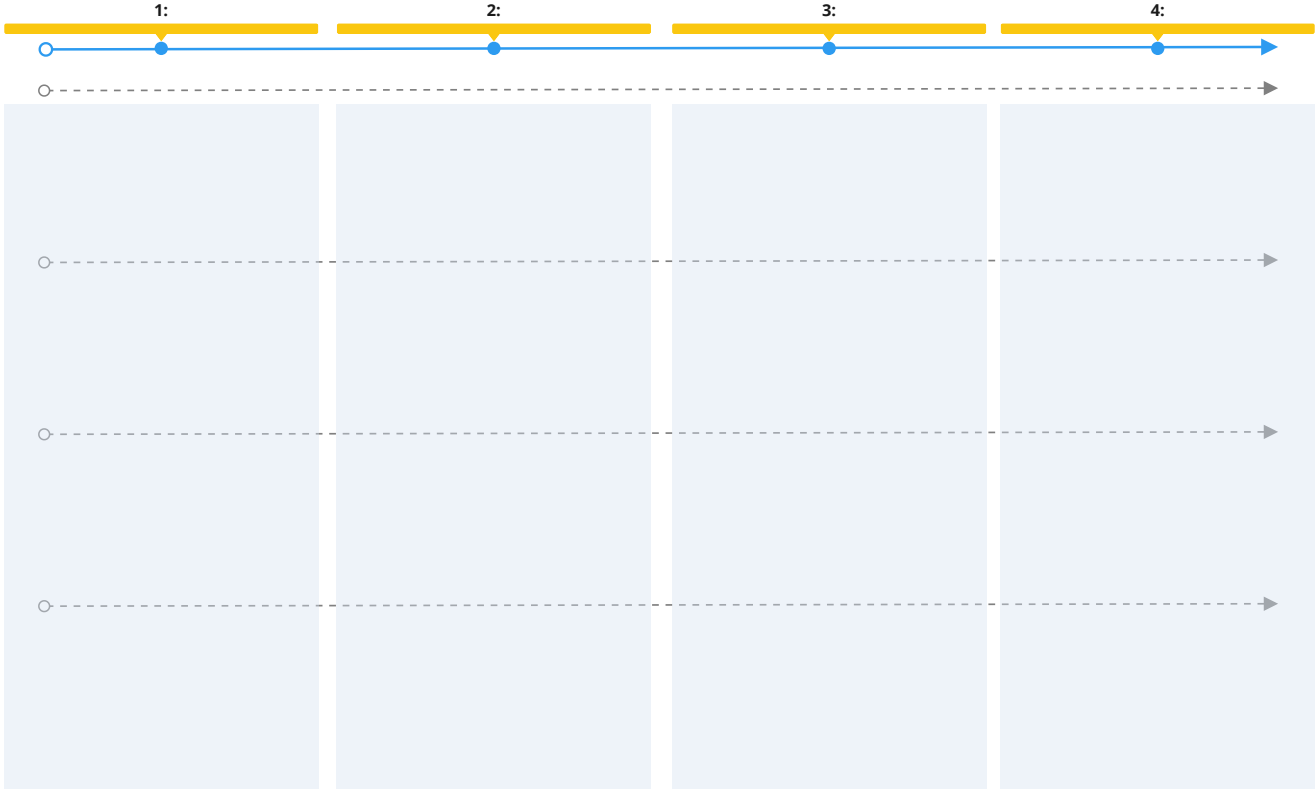
Demographic  
Psychological



Mood



Mood Scale





# LMS Feature Research

BASE ON MOODLE.ORG AND COURSERA.ORG

## USER INTERFACE

- Modern (compass list and card views)
- Consistent Course Presentation
- Mobile as well as desktop
- Explore Careers (learning paths with levels)
- Consistent modules attached to courses:
  - Course about page
  - requirements checklist
  - Motivations for taking the course form
  - Pre-tests
  - Glossary
  - Forum connected to course
  - Additional URLs
  - Resource and prerequisites
  - Timed Tasks (w deadline)
- Course sections
  - Essentials
  - Why this course
  - Material
    - Ability to upload assignment work
  - Course Check and Feedback
  - Learn More

## COURSE CONTENT PATTERNS

- Page turner
- Exercises
- Quizzes
- Assignments (w/(out) due dates)
- Pre-tests
- Post-tests
- Badges
- Discussions (in forums)
- Peer-workshop/peer-assessment (peers assigned to provide feedback for a min number of peer student assignments submitted, per course assignment)

## PERSONALIZATION

- Career Path identification through on-boarding experience
  - Makes "up skill" recommendations based on career path on-boarding
  - Can change career path
- My Courses
- User Dashboard
- User Menu
- Course progress on course page
- Able to find other who are sign up for a course
- Shows your "calendar" view of assigned courses
- Shows up-coming courses
- Messaging center
- Course grades
- Associate course with competency (in our case, learning goals)
- Student profiles with badges (searchable and viewable by others)

## COLLABORATION

- Course Forums
- Course feedback

## NOTIFICATIONS

- Student Messaging (personal and group)
- My Courses - course list with progress and overdue presentation

## TRACKING

- In-course progress
- Start where you left off
- Tasks paradigm (as opposed to whole module or whole course)

# PERSONA IDENTIFICATION WORKSHOP

## Optum Tech Employees not leadership

Engineers

Tech

Tech Development Program / Early Career

Non Engineers

## Optum Tech Employees

Executive Leadership Team

Senior Leadership for Technology

Engineering Leadership

## Non-UHG Employees (Contractors)

Non-Integrated Entities

External

## UHG Employees that are not OT

Business Leaders

Business Staff

(like Community and State business employees)

Executive  
Learners

Learners

Non-  
integrated  
Learner

Admininstrators  
(professors of  
OTU)

# TARGETED PERSONAS

## IN-SCOPE

Learners

Non-Integrated Learners

Administrators

Business Partner

## OUT-OF-SCOPE

SMEs (who need to collaborate on content building)

Trainers (who need to gather materials for training delivery)