# Which area would be most susceptible to extend Dezod\_brand?



#### PROJECT DESCRIPTION

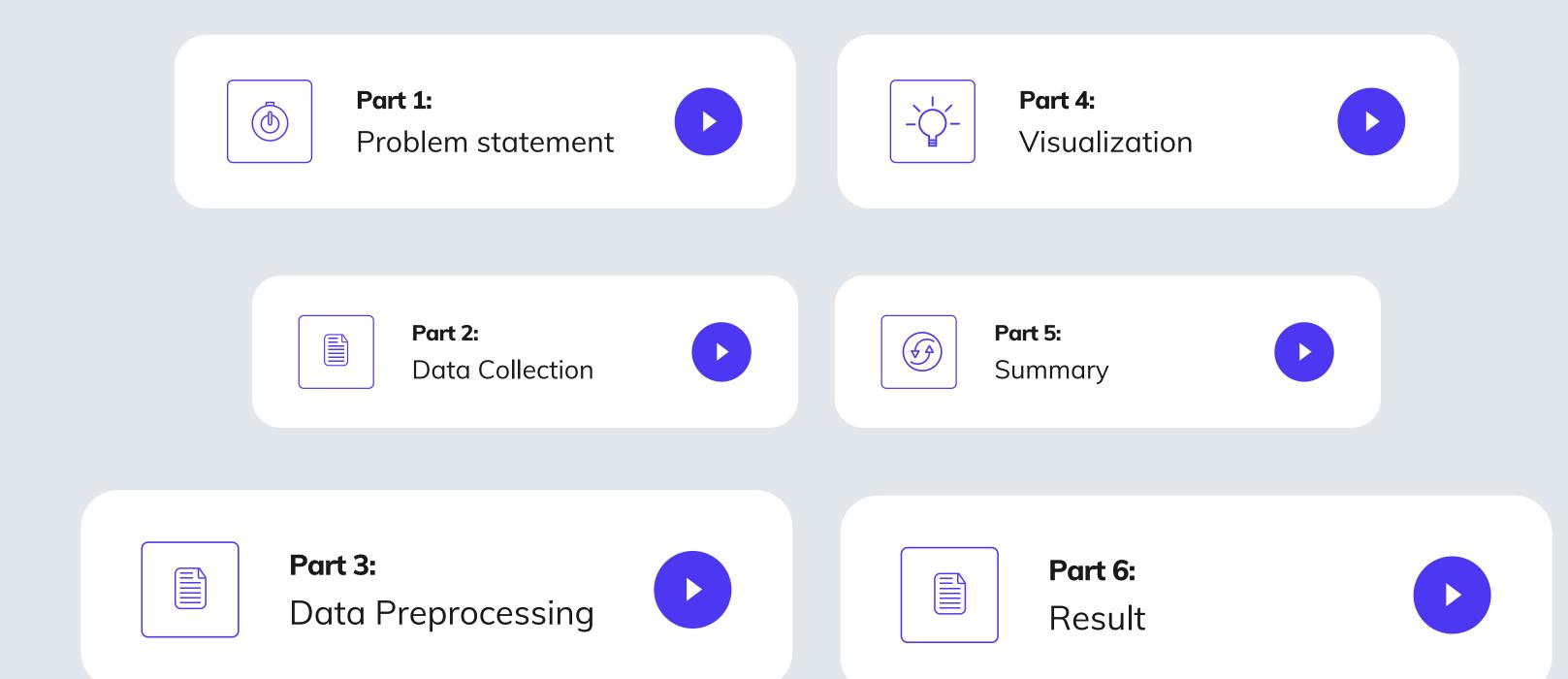
Dezod\_brand is a collection of clothes such as: t-shirts, pants, hats etc. Dezodbrand wants to conquer other international markets so they decided to put the brand in toronto. The marketing team needs to do a field study in the Toronto area to see which city of Toronto would be best for us to launch the brand.





**Part 1:**Project Description

# Table of Methodology



#### **AUDIENCE**

The management team needs to do a site study to see which is the best place in Toronto that will be best to install it. and everyone who needs to analyze an area either for a product, a service or to install a service.





## HOW DO WE ARE GOIN TO START

we will categorize areas with similar characteristics with an algorithm

# After data processing we have

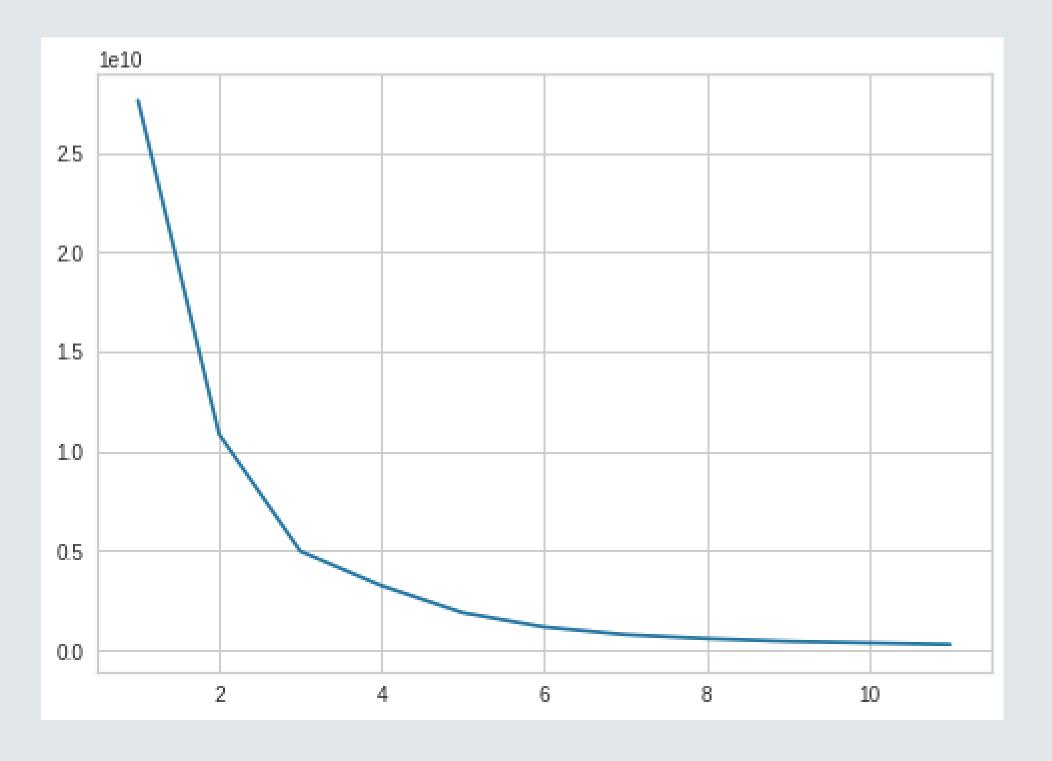
28 Selected Features

After that we apply the Kmeans Clustering Algorithm to do the clustering and we apply formulas that can let us see which areas will be best for us to extend the brand through scores.



Part 5:

Through the Elbow Clustering chart, we see that we can group our data into three clusters



## INDICES OF CONSTRUCTIONS SCORE'S

- Population Age
- Index of Security
- Caribbean Immigrants
- Business group





### Access areas likely to place the Brand after scores

Capitalize on areas with the scores we have found

## City of Toronto

The best area where we can Extend the brand for success

Mount olive silverstone-jamestown

2.445660

west hil

2.388985

Malvern

2.281039

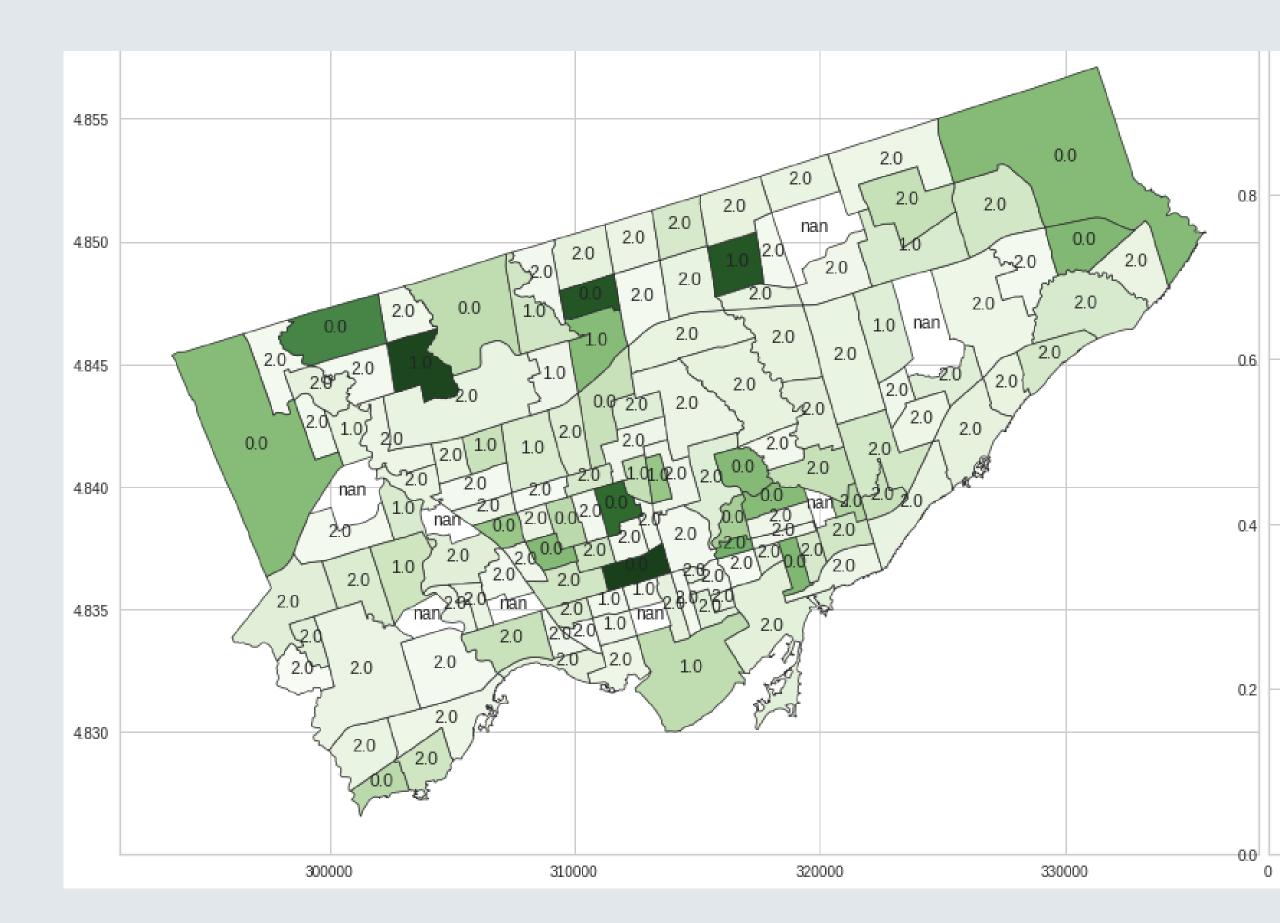
Scarborough village

2.266917

waterfront communities-the island

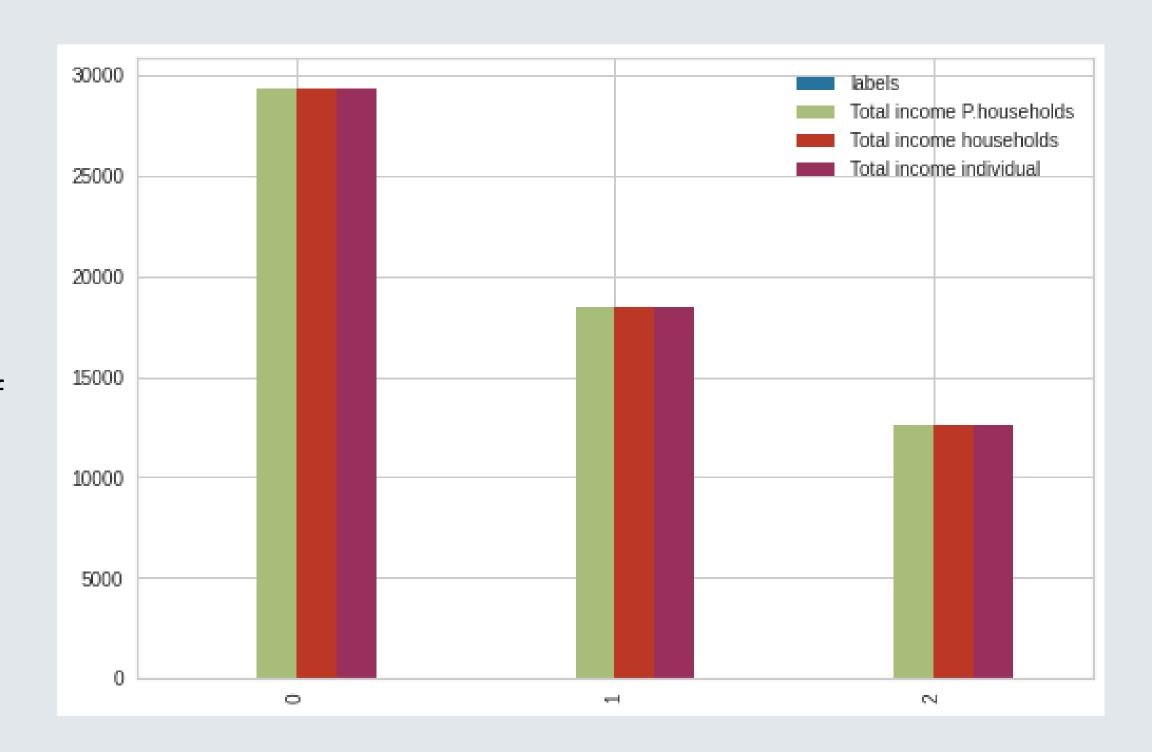
2.103456

Through this map we show the scores of the highest areas



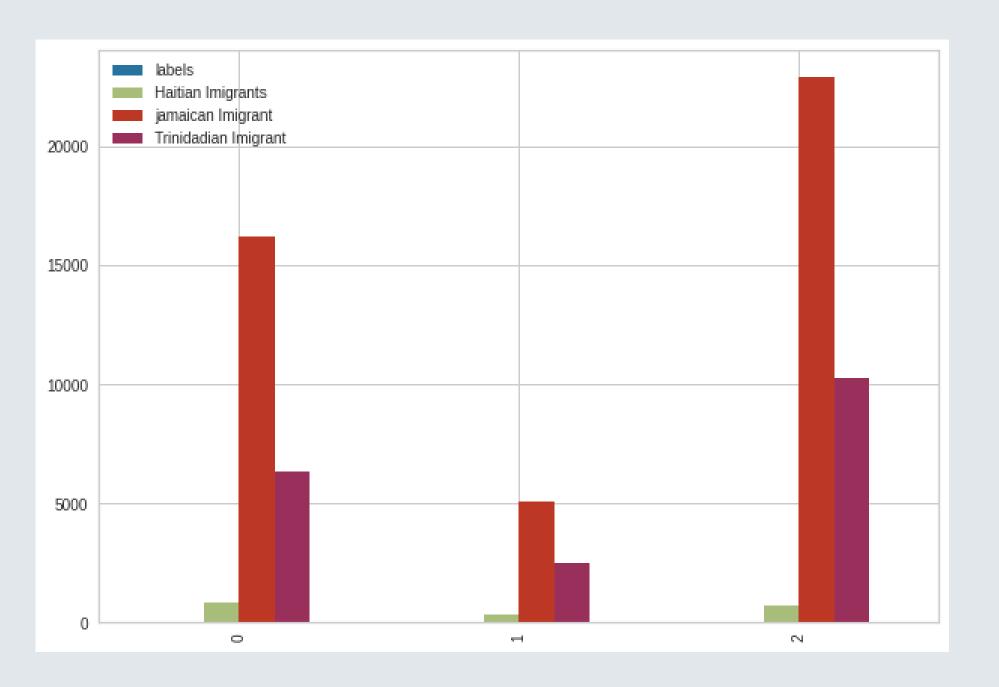
#### The average Income group

Here the chart that show us the average of the income's population, we can see the best rate is the First Cluster.



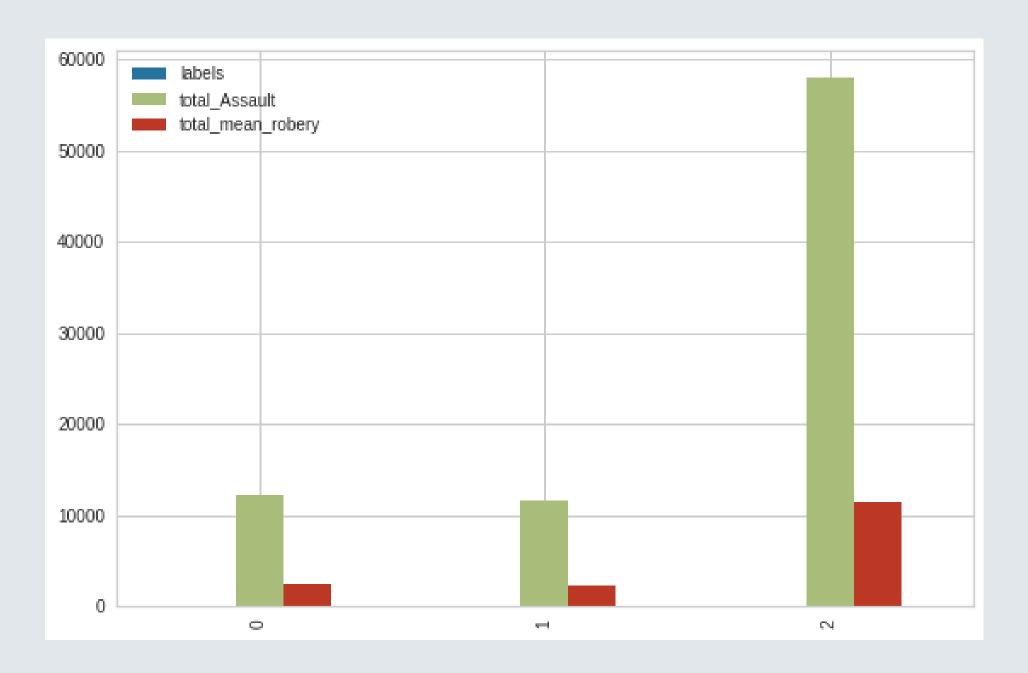
#### **Imigrants's Caribbean group**

Here the chart that show us the sum of the venues of the population ,through out our chart we can see that the cluster 2 has the best rate .



#### **Security index group**

Here the chart that show us the Total assault & robery of the population, the ratio of assault is 10778.800971 and the robbery ratio is 1955.913922 so the cluster 2 has the best rate



#### OUR RECOMMENDATIONS AND CONCLUSIONS

we are supposed to select the first three cities because through our study, we find that they have the best score



Create a marketing campaign that will make people in the area know about the brand



I encourage you to extend the brand into North America and do the same field study to see where we can best place it.





Part 10: recommendations

#### Neighbourhoods crime rates

https://data.torontopolice.on.ca/datasets/neig hbourhood-crime-rates-2020-1/explore? showTable=true



#### **Shooting and Firearm Discharges**

https://data.torontopolice.on.ca/datasets/shoo tings-and-firearm-discharges/explore? showTable=true

#### **Profile dataset**

https://www.toronto.ca/city-government/dataresearch-maps/neighbourhoodscommunities/neighbourhood-profiles/



# Matteucci Cyril

Thank you!