

Sub-Catego			Profit and Loss KPI by Sub-Category and Region				▼ Loss ▲ Profit		
	Region								
	Central		East		South		West		
Accessories	A	7,252	A	11,196	A	7,005	A	16,485	
Appliances	▼	-2,639	A	8,391	A	4,124	A	8,261	
Art	A	1,195	A	1,900	A	1,059	A	2,374	
Binders	▼	-1,044	A	11,268	A	3,901	A	16,097	
Bookcases	▼	-1,998	▼	-1,168	A	1,339	▼	-1,647	
Chairs	A	6,593	A	9,358	A	6,612	A	4,028	
Copiers	A	15,609	A	17,023	A	3,659	▲	19,327	
Envelopes	A	1,778	A	1,812	A	1,465	A	1,909	
Fasteners	A	237	A	264	A	174	▲	275	
Furnishings	▼	-3,906	A	5,881	A	3,443	▲	7,641	
Labels	A	1,073	A	1,129	A	1,041	▲	2,303	
Machines	▼	-1,486	A	6,929	▼	-1,439	▼	-619	
Paper	A	6,972	A	9,015	A	5,947	A	12,119	
Phones	A	12,323	A	12,315	A	10,767	A	9,111	
Storage	A	1,970	A	8,389	A	2,274	A	8,645	
Supplies	▼	-662	▼	-1,155	A	2	A	626	
Tables	▼	-3,560	▼	-11,025	▼	-4,623	A	1,483	