

# Eric Stewart

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## Director of Operations

### Global Operations Management | Team Leadership | Strategic Planning

Executive leader and military veteran possessing more than 30 years of experience in delivering key strategies, leadership, and recommendations which are critical for the success of all daily and long-term objectives. A proven track record of developing complex plans which have been utilized throughout all branches of the United States Government. Skilled in the creation of market penetration, service level, quality control, and HR strategies. Comprehensive experience in reviewing current strategies to capitalize upon areas of improvement which have generated 200%+ growths.

- Team Leadership
- Risk Management
- Staff Training and Development
- Program Management
- Global Operations Leadership
- Security Planning
- Project Management
- Cost Control
- Performance Management
- Process Implementation
- Conflict Resolution
- Relationship Building

## PROFESSIONAL EXPERIENCE

### AS Solution

2015 – Present

#### *Director of Operations – Embedded Operations Division, 2018 – Present*

- Control all aspects of the largest operational division within a \$60M company including leading 200+ employees during the support of a departmental revenue of \$40M.
- Assess current strategies and processes to locate and utilize areas of improvement regarding efficiency, cost control, and effectiveness.
- Created a 20% divisional growth in less than a year while introducing new organizational management programs and policies which facilitated the continued growth of the company.

#### *Director of Operations – Events Division, 2017 – 2018*

- Equipped teams with the leadership needed to meet all short- and long-term objectives relating to the security of multiple events.
- Achieved a 285% revenue growth in a single year by completely overhauling and redeploying organizational structures and streamlining business processes.
- Implemented strict business and accounting policies, operational analytics, and cost controls which completely revitalized the organization and reversed an \$800K loss in one year.

#### *Operations Manager – Global Special Services Division, 2015 – 2016*

- Leveraged experience and expertise while commanding full leadership over all aspects of worldwide security and risk management operations and programs valued at \$5M.
- Collaborated with executive leaders on a daily basis to recommend improvements and security changes.
- Identified potential areas of risk while identifying and implementing the strategies necessary to mitigate impact.
- Assessed international customer requirements to create security strategies which fully aligned with all needs.
- Delivered end-to-end project management for 20 short-term, concurrent projects on a global level.

### Steele International

2011 – 2014

#### *Operations Director*

- Supplied hands-on leadership and comprehensive recommendations relating to corporate security operations for a \$20M international corporate security and risk management firm.
- Integrated new security operations which aligned with sales, finance, marketing, and IT requirements.

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## **Granite Group Security, Inc.**

2006 – 2011

### ***President***

- Ensured the highest level of protection and security for news media clients throughout the world while leading the full lifecycle of projects located in Mexico, Haiti, the Dominican Republic, Pakistan, Iraq, and Venezuela.

## **Global Rescue**

2010

### ***Security Consultant and Paramedic***

- Excelled within time sensitive, high stress environments as a consultant for an international medical evacuation firm.
- Assembled and implemented a six-month post-earthquake response for Port-a-Prince, Haiti.

## **Steele International**

2010

### ***Project Manager***

- Directed all aspects of security operations during the execution of the emergency response for the Deepwater Horizon disaster.
- Assessed requirements and expectations to support the creation of project strategies which facilitated the on-time completion of all milestones.

## **Pioneer Consulting**

2010

### ***Security Risk Specialist***

- Established a secure working environment for an international media outlet in post-earthquake Haiti.

## **Rural Metro Ambulance Service**

2009 – 2010

### ***911 Paramedic***

## **AKE Group Ltd.**

2007 – 2009

### ***Security Risk Specialist***

- Crafted highly effective protection and security strategies and plans for a U.S. news media outlet in Iraq.

## **The Steele Foundation**

2005 – 2007

### ***Executive Protection Agent, 2006 – 2007***

### ***Program Manager, 2005***

## **United States Army**

1986 – 2006

### ***Special Forces Officer***

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## **EDUCATION & CREDENTIALS**

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**Masters of Data Science**, Self-Directed Equivalency (54-semester credits hours)

**Masters of Business Administration**, University of Phoenix

**Masters of Arts in International Studies – Latin America**, University of Connecticut

**Bachelor of Science in Business Administration**, Bryant College

US Army Special Forces Officer Qualification Course

Spanish, Defense Language Institute