



TABASCO

# STATE PROFILE

SECRETARY FOR ECONOMIC  
DEVELOPMENT AND COMPETITIVENESS

UNDERSECRETARY OF PROMOTION AND ATTRACTION OF INVESTMENTS  
INVESTMENT AND INDUSTRIAL DEVELOPMENT DEPARTMENT

2023

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**TABASCO** has a strategic location, situated in the southeast of the country and close to important domestic and international markets. Additionally, the state is known for its abundant natural resources, such as **freshwater, natural gas, and electricity**, which provide a solid foundation for industrial development.

One of the most outstanding advantages of Tabasco is its **highly skilled and specialized workforce** in industrial sectors of high specialization.

Furthermore, the state offers a conducive business environment with investment support policies, efficient infrastructure, and logistics services.

## 1. GENERAL DATA

**TABASCO** is one of the 32 federal entities that conforms the Mexican Republic. It is located in the Southeast of Mexico and extends from the coastal plain of the Gulf of Mexico to the mountains of northern Chiapas. Adjoin to the north with the Gulf of Mexico; to the east with Guatemala and Campeche; south with Chiapas; and west with Veracruz.

Tabasco has a surface of 24,661 Km<sup>2</sup> which represents the 1.3% of the country's surface.

The political division of Tabasco is made up of **17 municipalities: Balancan, Cardenas, Centla, Centro, Comalcalco, Cunduacan, Emiliano Zapata, Huimanguillo, Jalapa, Jalpa de Mendez, Jonuta, Macuspana, Nacajuca, Paraiso, Tacotalpa, Teapa y Tenosique**; 5 regions *Chontalpa, Centro, Sierra, Pantanos and Los Ríos*; the capital is **Villahermosa City** and it's located inside the municipality of Centro.

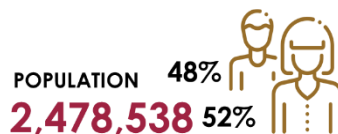
## 2. HUMAN CAPITAL

The state of Tabasco has a competitive advantage in specialized labor. The significant participation of the oil industry in the state's economy has driven educational institutions to offer teaching programs with high standards of efficiency.

The workforce in Tabasco has a solid academic and technical background, allowing them to face challenges and changing demands from various sectors. They are accustomed to successfully performing in complex industries.

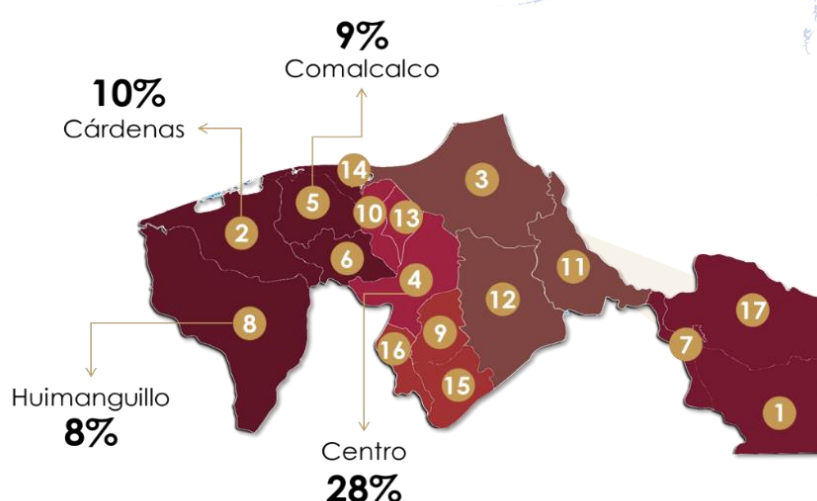
International companies located in federative entities with a high degree of industrialization have recruited in Tabasco, finding human capital with high performance standards and affordable costs.

With a **total population of 2,478,538**, distribution in Tabasco is 59% urban y 41% rural; nationwide the data is 79% y 21% respectively. In Tabasco, the average education level of the population aged 15 years and over is 9.7, which is equivalent to a little more than secondary school completed. (9.2 national average).



The municipalities of **Centro, Cardenas, Comalcalco and Huimanguillo are the largest population**, together they concentrate a total of 1,332,598 people, that is 56 percent of the total State; on the other hand, **Jalapa, Emiliano Zapata and Jonuta** are the municipalities with **the lowest population** and together, they represent 4% of the state total.

#	Municipality	%	#	Municipality	%
1	Balancán	2%	10	Jalpa de Méndez	4%
2	Cárdenas	10%	11	Jonuta	1%
3	Centla	4%	12	Macuspana	7%
4	Centro	28%	13	Nacajuca	6%
5	Comalcalco	9%	14	Paraíso	4%
6	Cunduacán	6%	15	Tacotalpa	2%
7	Emiliano Zapata	1%	16	Teapa	2%
8	Huimanguillo	8%	17	Tenosique	3%
9	Jalapa	2%			



*Source: Population and Housing Census (INEGI)*

### 3. ECONOMIC DATA

#### 3.1 STATE GROSS DOMESTIC PRODUCT

According to the National Institute of Statistics, Geography, and Informatics (INEGI), in 2021 had a GDP growth of 8.2%, contributed 2.4% of the national GDP, which represents to 592,959 million pesos at constant 2013 prices.

The economic activity that has the most contribution to the State GDP, is the secondary sector of the total, specifically the extraction of oil and gas represents 48.64% of the state GDP, being Tabasco the second national producer of crude oil.



Tabasco's Gross Domestic Product per Economic Activity 2021	
Base year 2013/ Percentage Participation	
Agriculture, animal husbandry and exploitation, forestry, fishing, and hunting	1.79%
Mining	48.64%
Generation, transmission and distribution of electricity, water, and gas supply by pipeline to the final consumer	0.30%
Construction	8.14%
Manufacturing	7.11%
Wholesale	4.68%
Retail trade	5.68%
Transport, mail, and storage	2.79%
Information in mass media	0.52%
Financial and insurance services	1.36%
Real estate and rental services of movable and intangible property	7.80%
Professional, scientific, and technical services	1.53%
Corporate	0.01%
Business support services and waste and waste management, and remediation services	0.74%
Educational services	2.52%
Health and social care services	1.73%

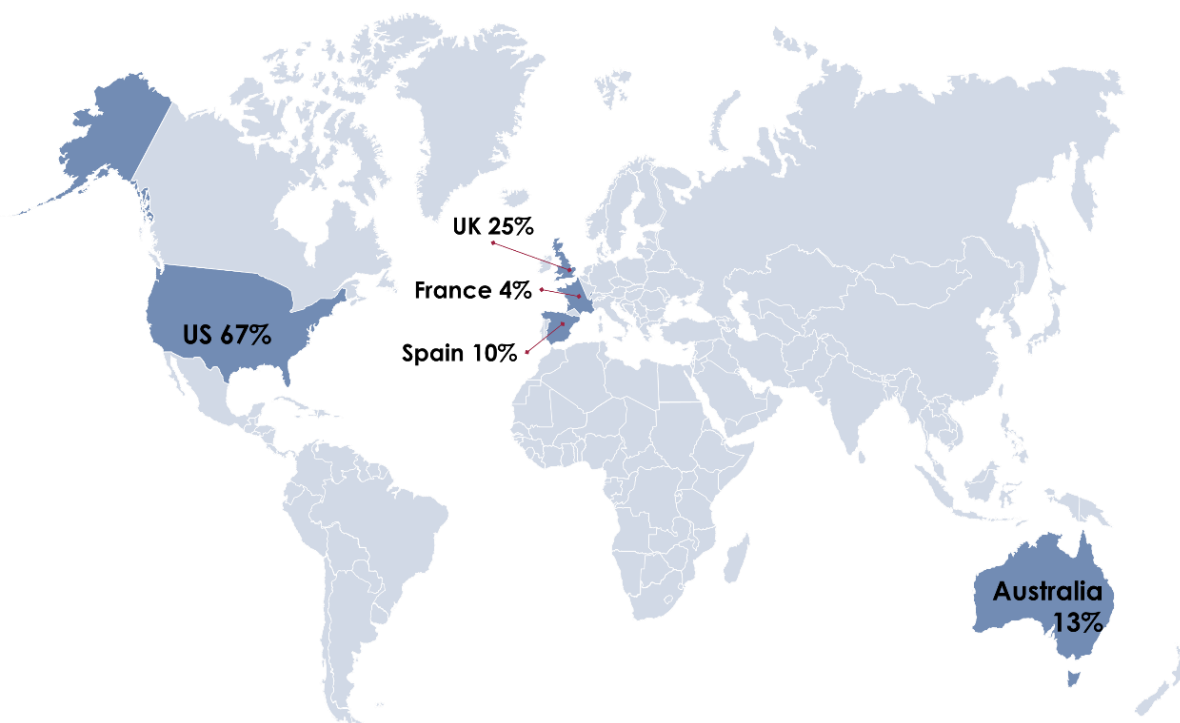
*Source: INEGI. System of National Accounts of Mexico.*

### 3.2 FOREIGN INVESTMENT IN TABASCO

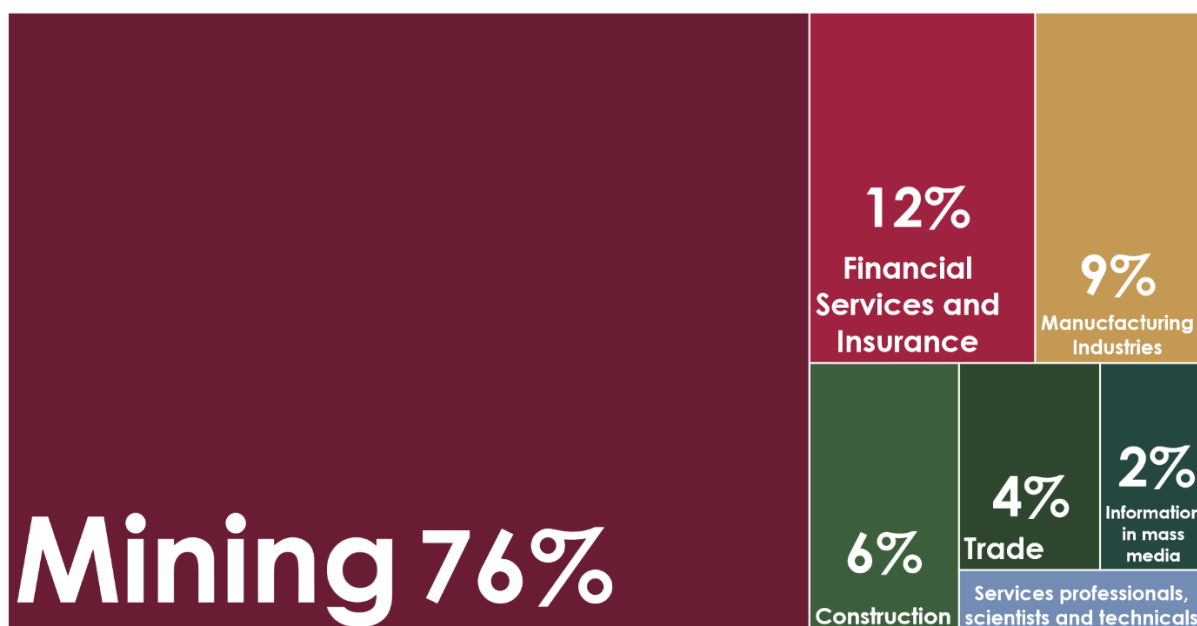
According to the Ministry of Economy, during the period from January, 2019 to December, 2022, Tabasco has attracted an amount of **1,283 million dollars**, being the **United States of America the main investing country** with **49%**, followed by **United Kingdom of Great Britain and Northern Ireland** and **Spain**.

The economic sector with the highest investment flow in Tabasco is **Mining**, representing **76%**, followed by **Financial and Insurance Services** and **Manufacturing Industries**.

## MAIN PARTNERS



## MAIN SECTORS



*Source: Compilation based on Economic Secretary data. Foreign Investment Department.*

*\* Data as of December 31th, 2022*



### 3.3 OCCUPIED POPULATION BY ECONOMIC ACTIVITY (PEA)

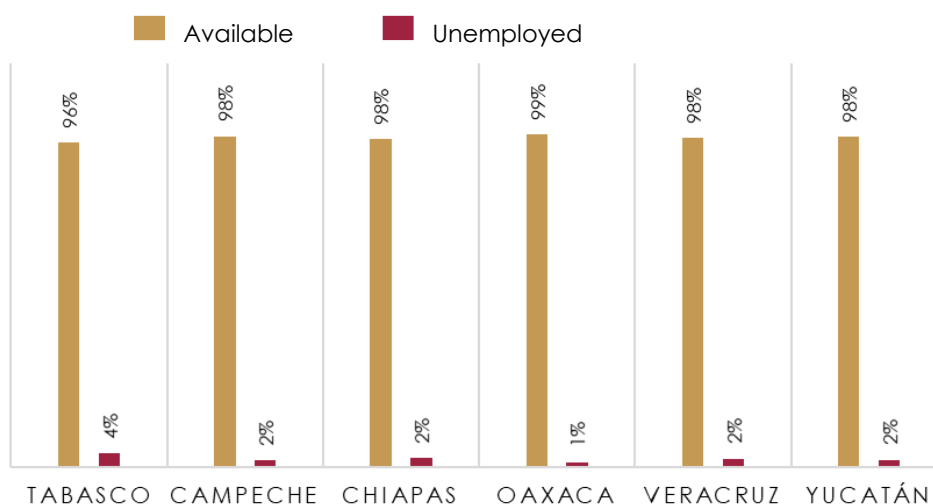
According to data of National Survey of Occupation and Employment New Edition (ENOEN), during the first quarter of **2023**, the Economically Active Population of Tabasco was **1,092,772** showing a growth of **68,412** more than the fourth quarter of **2022**.

Tabasco			
Indicator	January – March 2023		
	Total	Men	Woman
1. Total Population	2,478,538	1,198,946	1,279,592
2. Population aged 15 and over	1,861,425	882,690	978,735
<b>Economically active population (PEA)</b>	<b>1,092,772</b>	<b>686,653</b>	<b>406,119</b>
Working population	1,050,929	663,244	387,685
Unemployed population	41,843	23,409	18,434
<b>Non-Economically active population (PNEA)</b>	<b>768,653</b>	<b>196,037</b>	<b>572,616</b>
Population available	116,916	33,845	83,071
Population unavailable	651,737	162,192	489,545

*INEGI. National Survey of Occupation and Employment. Strategic indicators*

According to study carried out by the Mexican Institute for Competitiveness, called **Nearshoring: “The Opportunity challenging Mexican entities”**, published in May 2023, Mexico City, the State of Mexico and **Tabasco** are the entities with the highest levels of unemployed, where the unemployment rate **exceeds 4%** and, in addition, they have a significant proportion of the potential labor force that's willing to be employed (between 6% & 11%).

#### Population unemployed and available to work in the states of the southeast Mexican.



### 3.4 INDUSTRY

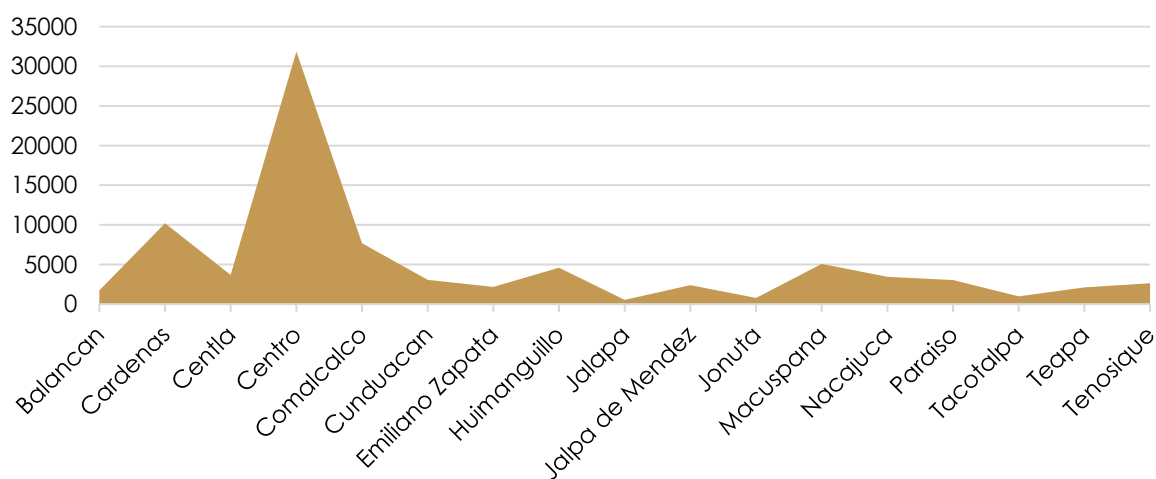
According to the National Statistical Directory of Economic Units, Tabasco has **86,028 Economic Units**, which represents **2%** of the total of our country.

#### MAIN INDUSTRIAL ACTIVITIES IN TABASCO

PER SECTOR



#### BUSINESS UNITS PER MUNICIPALITY

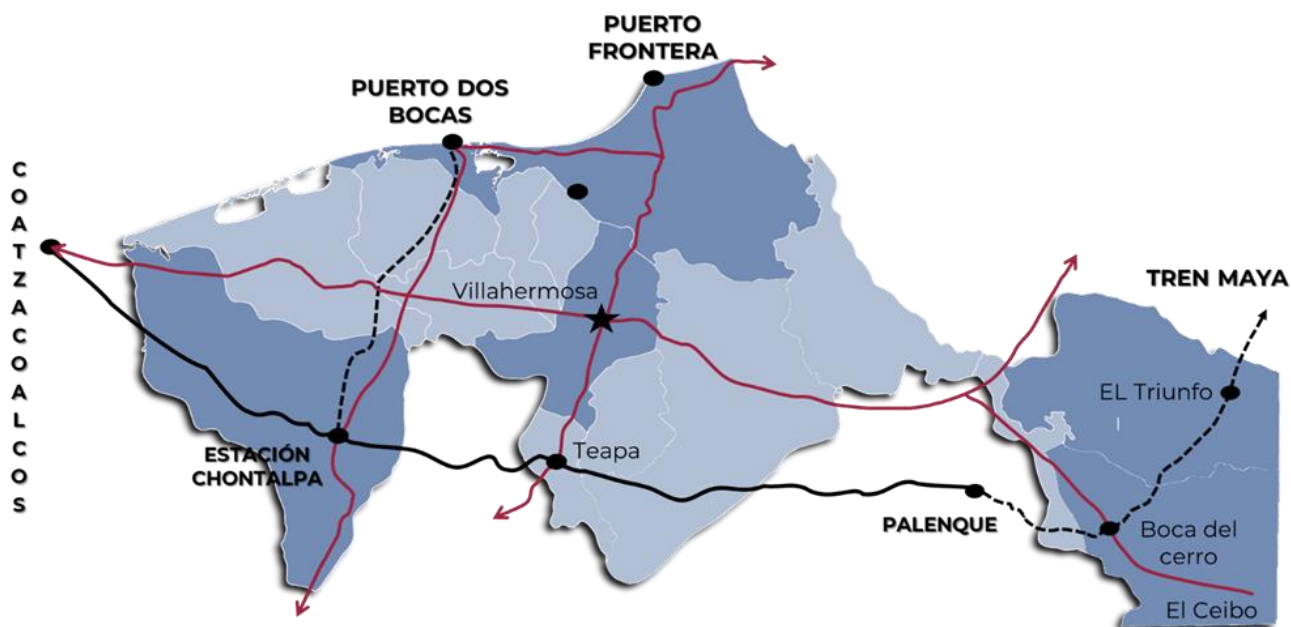


Source: Compilation based on <https://www.inegi.org.mx/app/mapa/denue/default.aspx> data.

\* Data as of May 2023

## 4. INFRASTRUCTURE

The state has an extensive communications network that allows it to arrive from anywhere in the country, by road, plane, waterway, or rail.



Source: Own Collaboration.

### 4.1 ROADS

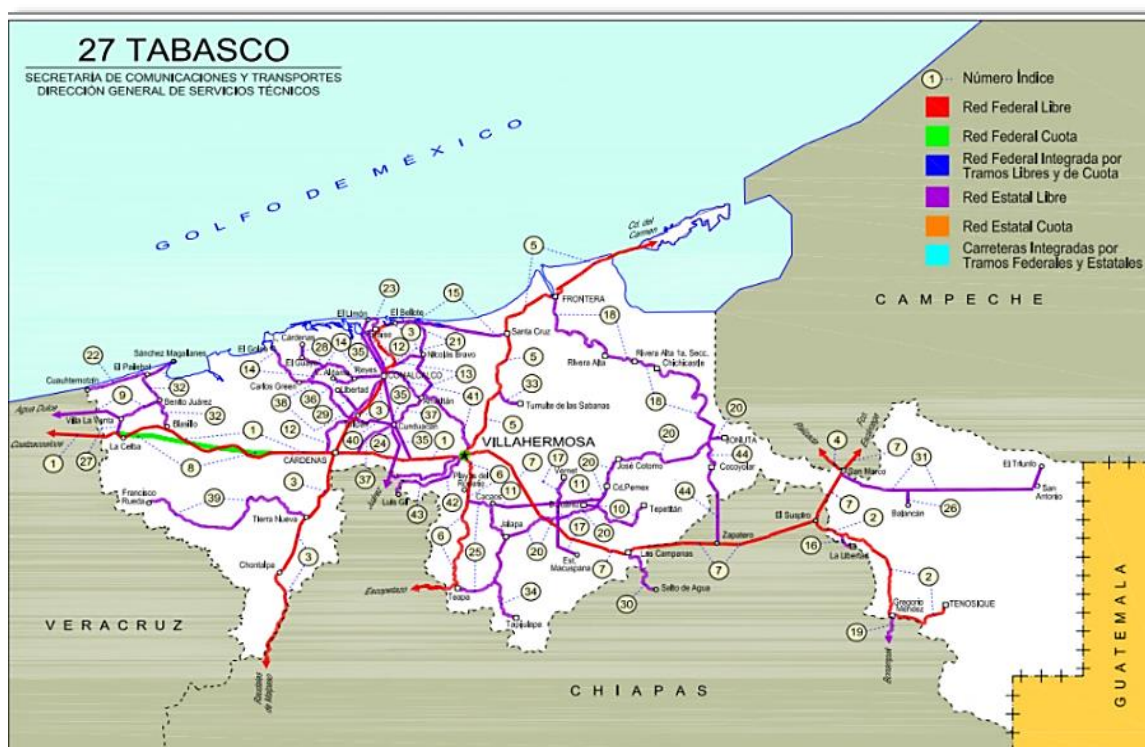
The State has **10,710 km. of roads**, which **596 km are federal**, 3,390 km are state and 4,631 km. rural.

Length of the Road Network, according to the type of road.	
Type of road	Kilometers
Federal (Primary)	596
Collector Roads	3,390
(Secondary Roads)	1,950
	1,845
Rural Roads	1,919
	867
Improved Gaps	143
State Total	10,710

The state is crossed by two major highway axes:

- **Roads 186, 187, 184D and 180 that runs from West to East** and that **communicates** it to the **West with the Center** and **North of the country**, and to the **East** with the **Yucatan Peninsula**.
- Federal Road 203, in the Southeast Region, which will communicate to Central America through the Lagunitas-El Ceibo-Tenosique-Emiliano Zapata Highway.

Southeast Cities	Distance Km.
Merida, Yucatan	559.5
Tuxtla Gutierrez, Chiapas	246.9
Palenque, Chiapas	144
Campeche, Campeche	381.9
Ciudad del Carmen, Campeche	177.1
Chetumal, Quintana Roo	574.7



Source: Ministry of Mobility

## 4.2 AIRPORT

Villahermosa International Airport is the **fourth most important airport of the ASUR Group**, has an installed capacity of 4 million passengers per year. It has commercial flights and cargo operations. The largest plane that lands in Villahermosa is the Critical Airplane 757-200. The average daily of cargo tons that are moving is 12, that is 280 tons per arrivals and 100 tons per monthly departure.

During 2019, passenger traffic exceeded the figure of 1,200,000 passengers. Due to the health emergency caused by the COVID-19 virus, in 2020 the number of passengers dropped to 640,000.

In October 2022, the number of passengers exceeded 930,000, occupying only 25% of its installed capacity.

The Airport currently has 9 daily flights to Mexico City and also connectivity to the most important cities in Mexico: **Monterrey, Guadalajara, Cancun, Merida and Tijuana.**





### 4.3 MARITIME PORTS

- **Dos Bocas Port, Paraiso**

Port of height located in the Gulf of Mexico, is a key to the industrial and commercial development of national impact. Is an attractive option for the management of commercial flows for its incorporation as a logistics platform and movement of all types of merchandise. Its vocation is Oil & Gas.

*Source: Dos Bocas Port <https://www.puertodosbocas.com.mx/infraestructura>*

Technical Data of Dos Bocas Port	
<b>Navigation Areas</b>	Depth Access Chanel: - 36 ft. (-10.97 meters)
	Length: 2,100 m.
	Width: 100 m
	Turning basin: 380 m.
<b>Reception Capacity of Vessels</b>	Draft: - 24 ft. (-7.31 meters)
	Length: 535 m.
	Docking positions: 4
	Dock capacity: 4 ton/m2
	Maximum length ships: 170 m.
	Maximum length cruises: 300 m.
<b>Storage Areas</b>	Commercial Dock: 250 m.
	Paved Area: 28,500 m2.
	embossed area: 26,000 m2.
	Area to be developed: 26,200 m2.
	Industrial Park: 700,000 m2.





### Frontera Port, Centla.

Port administered by the government of Tabasco. It is located at 80 kilometers from Villahermosa city. Its proximity to areas of exploration and oil exploitation in the Gulf of Mexico, make this port an important point to offer services and supply marine platforms, ship repair, supplies, among others. The main activity is oil and fishing.



Technical Data of Frontera Port	
<b>Channel of Navigation</b>	Depth Access Chanel: 9 km.
	Wide navigation channel: 200 meters.
	Access channel draft: 3.05 meters
	Total Meters: 100 meters
<b>Pier</b>	Length of official pier: 300 meters
	Length of official pier: 15 meters
	Depth Access Chanel: 7.5 meters
	Load resistance: 7 tons/m2
	Turning basin: 200 meters, with 9 meters
<b>Storage Areas</b>	Amount: 2 warehouses
	Length of each warehouse: 100 meters
	Width: 15 meters
	Warehouse Doors: 8 doors on each side
	Total Square Meters: 1,500 m2

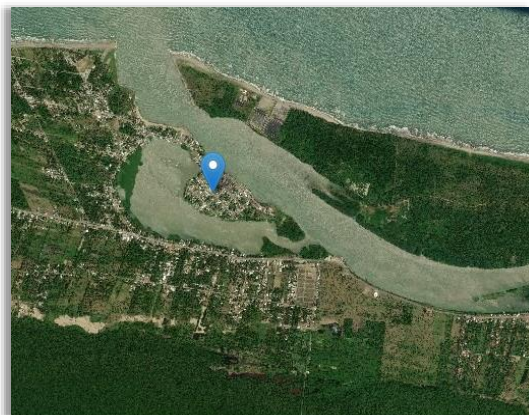


*Source: Operations Deputy Manager, Frontera Port, 2020*

- **Chiltepec Port, Centla**

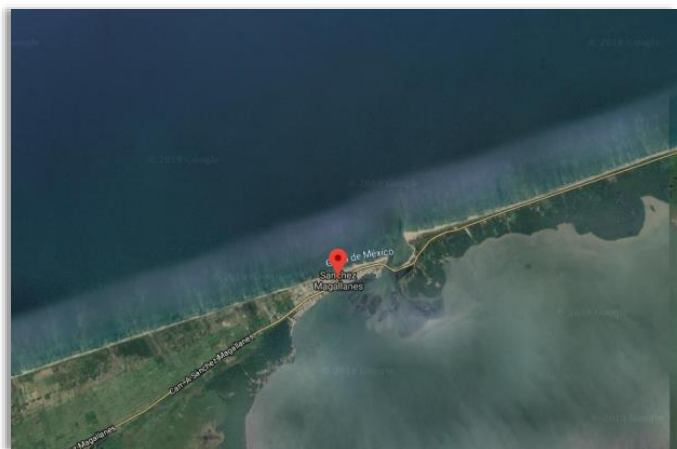
The port of Chiltepec is located on a small peninsula called Barra de Chiltepec, which is bounded to the north by the Gulf of Mexico, to the south by the El Estero lagoon, to the east the Gonzalez River and to the west a piece of land that joins the peninsula with solid ground.

In this town, is located the largest lighthouse in the state, it also has a fishing dock, an oil dock, and a marina.



Technical Data Chiltepec Port	
Navigation Channel	Length of the Dock: 85 meters
	Width of the Dock: 20 meters
	Docking Depth: 4.5 meters

- **Villa Coronel Andres Sanchez Magallanes Port, Cardenas.**



Fishing port located in the Municipality of Cardenas. It is located about 137 kilometers from Villahermosa, capital of the state and 87 kilometers from Cardenas municipality. It is considered one of the 23 cabotage ports in Mexico, due to its few dredges, it does not allow access of large ships with large amounts of cargo.

Technical Data Sanchez Magallanes Port	
Navigation Channel	Length of the Dock: 1275 meters
	Width of the Dock: 3.5 meters
Basin	Turning basin: 4.5m of depth and 103m of diameter
Draft	Official Draft: 4 up to 4.5 meters in the port entrance.

*Source: Sanchez Magallanes Port*

## 4.4 RAILWAY

Tabasco has **315 kilometers of railways, which 266 km are trunk-branches, 30 km auxiliary and 19 km are private.** Its main stations in the State are: Chontalpa Railway Station, Teapa and Tenosique.

### Distance between stations.

Infrastructure	Distance (km.)
Chontalpa Railway Station - Palenque	190
Chontalpa Railway Station - Coatzacoalcos	125
Chontalpa Railway Station -Morelos Port	1,041.5
Chontalpa Railway Station – Salina Cruz	428.304

## 4.5 DOS BOCAS PORT CUSTOMS OFFICE

This Customs is located in the Municipality of Paraiso, Tabasco, whose territorial constituency will comprise the State itself and the municipalities of Altamirano, Amatan, Benemerito de las Americas, Amatenango de la Frontera, Bochil, Catazaja, Chapultenango, Chilon, El Bosque, Francisco Leon, Huitiupan, Ixhuatan, Ixtacomitan, Ixtapangajoya, Jitotol, Juarez, La Libertad, Ocosingo, Ostuacan, Oxchuc, Palenque, Pichucalco, Pueblo Nuevo Solistahuacan, Rayon, Reforma, Sabanilla, Salto de Agua, San Juan Cancuc, Simojovel, Sitala, Solosuchiapa, Sunuapa, Tapalapa, Tapilula, Tila, Tumbala, y Yajalon, in Chiapas.



## 5. INDUSTRIAL COSTS

### 5.1 LABOR COST

Salary Table (Pesos)	
Job title	Monthly Salary (Net)
Project Engineer	\$18,000.00
Training Manager (Instructor)	\$6,000.00
Executive	\$8,268.00
Administrator	\$23,500.00
HR Assistant	\$8,840.00
Administrative Assistant	\$7,440.00
Accountant	\$9,300.00
Electronic Technician	\$8,000.00
Computer Specialist (Graphic Designer)	\$10,000.00
General supervisor	\$9,458.00
Advanced technician	\$10,565.00
Head of Office (Operations)	\$18,000.00
Executive Secretary	\$7,800.00
Maintenance Technician	\$9,000.00
Driver	\$6,900.00
Warehouse Assistant	\$7,116.00
Equipment Operator	\$17,605.00
Security Guard	\$7,283.00
Sales Advisor	\$7,011.00
Cleaning Staff	\$5,700.00

Daily Associated Salary with Insured Workers in IMSS by State (Net pesos by day) With data as April, 2023	
State	Mexican pesos per day
<b>Country's Total</b>	527.20
<b>Tabasco</b>	512.76
Campeche	587.76
Chiapas	401.86
Oaxaca	415.46
Quintana Roo	413.14
Veracruz	459.36
Yucatan	435.56

*Source: Own Elaboration with IMSS data*

*Source: Tabasco National Employment Service 2022 [https://tabasco.gob.mx/snet/Job\\_Bank\\_Tabasco](https://tabasco.gob.mx/snet/Job_Bank_Tabasco)  
<https://tabasco.gob.mx/sites/default/files/users/seetabasco/1ER%20DE%20ABRIL%20oficial.pdf>*

### General Minimum Salary and Professions for the Private Sector 2022

No.	Professions and Special Jobs	Monthly Salary Tabasco
1	Masonry, official	\$6,065.69
2	Pharmacies and drugstore, counter clerk	\$5,361.85
3	Bulldozer / Machinery, operator	\$6,354.35
4	Cash register cashier	\$5,454.93
5	Bartender, beverage preparer	\$5,566.55
6	Construction Carpenter	\$6,065.69

7	Manufacture and repair of furniture, Carpenter	\$5,965.93
8	Cook, major in restaurants, inns, and other establishments	\$6,142.65
9	Mattresses, official in manufacturing and repair	\$5,621.61
10	Tile and mosaic setter, officer	\$5,944.63
11	Construction of buildings and dwelling houses, plasterer	\$5,661.15
12	Cutter in shoe manufacturing workshops and factories, official	\$5,512.72
13	Seamstress in clothing manufacturing in workshops or factories	\$5,447.02
14	Seamstress in clothing manufacturing at homework	\$5,589.98
15	Driver usher of cars in parking lots	\$5,698.26
16	General cargo truck driver	\$6,190.40
17	General cargo van driver	\$6,014.90
18	Driver operator of vehicles with crane	\$5,785.86
19	Dredger, operator	\$6,413.05
20	Cabinetmaker in furniture making and repair, journeyman	\$6,052.00
21	Electrician installer and repairer of electrical installations, official	\$5,944.63
22	Electrician in auto and truck repair, journeyman	\$6,002.43
23	Electrician repairman of motors and/or generators in service workshops, official	\$5,785.86
24	Employee of shelf or section in self-service store	\$5,346.34
25	Warehouse and/or warehouse manager	\$5,537.05
26	Hardware stores, dependent	\$5,647.46
27	Steam boiler, operator	\$5,828.14
28	Gas station attendant, official	\$5,447.02
29	Blacksmith, officer	\$5,867.98
30	Tinsmith in auto and truck repair, journeyman	\$5,965.93
31	Agricultural day laborer	\$5,944.33
32	Lubricator of cars, trucks, and other motor vehicles	\$5,488.38
33	Manager at poultry farm	\$5,288.24
34	Agricultural machinery, operator	\$6,095.80
35	Machines for wood in general, official operator	\$5,828.14
36	Car and Truck Repair Mechanic, Journeyman	\$6,264.62
37	Assembler in workshops and shoe factories, official	\$5,512.72
38	Hairdressing and Beauty Therapy	\$5,698.26
39	Car and truck painter, journeyman	\$5,867.98
40	Painter of houses, buildings, and constructions in general, official	\$5,828.14
41	Ironing machine in dry cleaners, laundry, and similar establishments	\$5,454.93
42	Plumber in sanitary installations, official	\$5,838.48
43	Radio technician repairing electrical and electronic equipment, official	\$6,052.00
44	Chambermaid in hotels, motels, and other lodging establishments	\$5,346.34
45	Automobile and truck repair shop, counter clerk in	\$5,537.05



46	Home electrical appliance repairman	\$5,763.96
47	Reporter in daily printed press	\$11,773.99
48	Graphic reporter in daily printed press	\$11,773.99
49	Confectioner or pastry chef	\$6,065.69
50	Tailoring at homework, officer	\$6,095.80
51	Assistant Secretary	\$6,252.15
52	Torch or electric arc welder	\$6,002.43
53	Butcher at the counter	\$5,698.26
54	Automotive upholsterer, official	\$5,785.86
55	Upholsterer in furniture repair, official	\$5,785.86
56	Domestic worker	\$5,715.90
57	Social worker, technician	\$6,772.88
58	Cowboy, machine milker	\$5,346.34
59	Watchman guard	\$5,447.02
60	Floor salesperson for domestic appliances	\$5,589.98
61	Shoemaker in shoe repair shops, official	\$5,512.72

*Source: CONASAMI (National Commission for Minimum Salaries) posted in the DOF on December 8th, 2021, where the amount of the applicable minimum salaries is fixed and that is in force as of January 1st, 2022.*

## 5.2 WATER

Water Rates (Pesos)			
Rate Type	Current Monthly Rate	Annual Value in MXN pesos	
Domestic			
Popular	0.37 UMA	\$	427.22
Medium	0.47 UMA	\$	542.68
Multiple	0.71 UMA	\$	819.79
Residential	1.1 UMA	\$	1,270.10
Commercial	2.42 UMA	\$	2,794.23
Commercial			
Basic	3.22 UMA	\$	3,717.94
General	5.6 UMA	\$	6,465.98
Special	22.23 UMA	\$	25,667.65
Macro measurement	69.9 UMA	\$	80,709.34
Industrial			
Services	22.23 UMA	\$	25,667.65
Production	125.81 UMA	\$	145,265.26
*UMA 2022:	\$103.74		

*Source: Compilation based on data from Article 113 of the Tax Law of the State of Tabasco, published on December 28, 2022.*



### 5.3 ENERGY

Southeast- Electricity Cost (Pesos)					
Rate	Description	Int. schedule	Charge	Unit	Apr-23
GDMTH	Great demand in medium hourly voltage	-	Permanent	\$/Months	409.06
		Base	Variable (Energy)	\$/kWh	1.0066
		Intermediate	Variable (Energy)	\$/kWh	1.7522
		High	Variable (Energy)	\$/kWh	1.9660
		-	Distribution	\$/kW	146.44
		-	Capacity	\$/kW	345.50

Source: CFE <https://app.cfe.mx/Aplicaciones/CCFE/Tarifas/TarifasCRENegocio/Tarifas/GranDemandaMTH.aspx>

### 5.4 GAS

#### Maximum price of LP Gas in Tabasco

Municipalities	Price per kilogram with VAT	Price per liter with VAT
Balancan	15.56	8.40
Cardenas	16.71	9.02
Centla	16.71	9.02
Centro	16.71	9.02
Comalcalco	16.71	9.02
Cunduacan	16.71	9.02
Emiliano Zapata	16.71	9.02
Huimanguillo	16.71	9.02
Jalapa	16.71	9.02
Jalpa de Mendez	16.71	9.02
Jonuta	16.71	9.02
Macuspana	16.71	9.02
Nacajuca	16.71	9.02
Paraiso	16.71	9.02
Tacotalpa	16.71	9.02
Teapa	16.71	9.02
Tenosique	15.56	8.40

(Precios máximos vigentes del 28 de mayo al 03 de junio de 2023)

Source: Compilation based on data from National Regulatory Energy Commission:

Real State Cost (USD)					
State	Municipality	Price for sale* industrial land per m <sup>2</sup>		Price for rent** monthly per m <sup>2</sup>	
		Minimum	Maximum	Minimum	Maximum
Tabasco	Villahermosa	\$45	\$90	\$3.7	\$4.9

\*Price range per square meter, within an industrial park and includes basic services and infrastructure.

\*\* Monthly rental cost per square meter for a 5-year triple net lease.

## 6. INDUSTRIAL PARKS

### 1. Edmagra Industry Set

Carretera Cardenas-Villahermosa Km. 5.5, 8 R/a Anacleto Canabal 2 da secc. Villahermosa, Tabasco, Mexico. 86280.

administracion@corporativomg.com.mx

+52 (993) 310 0215

<https://edmagra.com.mx/>

<https://goo.gl/maps/zP3EyTu8u5n8y5y48>

### 2. Tabasco Industrial Promotion Group

Carretera Villahermosa-Frontera, Villahermosa, Tabasco, Mexico. 86000

lsalascomer@hotmail.com

+52 (993) 190 4192

<https://goo.gl/maps/p1U4bSui1iUWQiea6>

### 3. Industrial Mega Park

Carretera Villahermosa-Cardenas km 20. Colonia Platano y Cacao 1a Secc, Villahermosa, Tabasco, Mexico. 86280.

creditoscobranzas@hotmail.com

+52 (993) 172 5674

<http://www.megaparque.com/>

<https://goo.gl/maps/tDLnb2b8xF4Rh4Qy5>

### 4. Colinas del Sureste / Business Park - Airport

Carretera Villahermosa-Macuspana Km. 12.5 Delegacion Centro, Villahermosa, Tabasco, Mexico. 86280.

mdelgado@rmsg.mx

+52 (614) 394 8508

<http://www.colinasdelsureste.com.mx/es/index.php>

<https://goo.gl/maps/nTVecsEpUw5M5pt17>

### 5. DEIT Industrial Park

Carretera Cardenas-Villahermosa Km. 5.5, Villahermosa, Tabasco, Mexico. 86000.

deityhsa@gmail.com

+52 (993) 337 9059 y 60

+52 (993) 590 0417

<http://parquedeit.com.mx/>

<https://goo.gl/maps/R2kJeYYnNKWcmvEQ8>

### 6. EDS Industrial Park

Entrada a Campo Carrizo S/N Carretera Villahermosa-Cardenas, Villahermosa, Tabasco, Mexico. 86103.

contacto@parqueindustrialeds.com

+52 (993) 133 4043

<https://www.parqueindustrialeds.com/>

<https://goo.gl/maps/ghcikqhf6uGjEmZ88>

**7. Gavsa Industrial Park**

Carretera Anacleto Canabal km .800, Anacleto Canabal, 86280 Villahermosa, Tab.

jorge.velazquez@gavsa.com.mx

+52 (993) 310 0100 Ext. 119

<https://gavsa.negocio.site/>

<https://goo.gl/maps/Ljisp3fZWEHmqLBf6>

**8. Marques Group Industrial Park - Tabasco Business Center**

Autopista Reforma-Dos Bocas Km. 17+ 940 R/A. Pechucalco 2da. Seccion, Cunduacan, Tabasco, Mexico. 86690.

bcbg@tbcparqueindustrial.com

+52 (914) 104 1000 a 1005 +52 (993) 279 0822

<https://www.grupomarques.mx/>

<https://goo.gl/maps/rjKH1EZfpjeKKvGk9>

**9. Las Nubes Industrial Park**

Carretera al Aeropuerto km-10+800 Col. Dos Montes, Villahermosa Tabasco, Mexico. 86275.

ganguianolugo@yahoo.com.mx danguiano@grupocima.um.mx

+52 (993) 356 0138 +52 (993) 311 1415

<https://grupocima.com.mx/las-nubes-business-park>

<https://g.page/LasNubesBusinessPark?share>

**10. Libertad Industrial Park**

Carretera Teapa km. 54

+52 (993) 359 0862

<https://goo.gl/maps/XrUPC7UgMUzrsG1G7>

**11. Tabasco Logistics Industrial Park**

Carretera Villahermosa-Cardenas Km. 5.0, Villahermosa, Tabasco, Mexico. 86000.

cramon@enrenta.net

+52 (993) 117 9540

<http://plit.mx/>

<https://goo.gl/maps/SVXUVEtT1cJw1ASd8>

**12. Paraiso Logistic Park**

Calle Pisa 149 Fracc. Sol Campestre, Villahermosa, Tabasco, Mexico. 86039.

contacto@plptabasco.com.mx

+52 (993) 209 0670 +52 (993) 160 3836

<http://www.plptabasco.com.mx/>

<https://goo.gl/maps/KEXdbR2jY7yqCMd37>

**13. y 14. PetroPark I y II**

Carretera Al Limon- Dos Bocas, Paraiso, Tabasco, Mexico. 86600.

goicodireccion@yahoo.com.mx

ventas@petropark.mx

+52 (993) 170 9200  
6522

+52 (993) 316 1709

+52 (993) 210

<http://www.petropark.mx/>

<https://goo.gl/maps/WehAoGMmGKUVPxGJ8>

<https://goo.gl/maps/PhC5ry57NXmEm4cb7>

## 15. La Ferre Industrial Warehouses

Carretera Villahermosa- Cardenas KM 15, Tabasco, Mexico. 86140

[amayo@laferre.com.mx](mailto:amayo@laferre.com.mx)

+52 (993) 190 4495

<https://goo.gl/maps/oYCt7fubwcR3J9Wy5>

## 6.1 PORT SERVICES RATE

### • Frontera-Centla Port

#### Use of Infrastructure

Concept	Rate (Pesos)
<b>Port for vessels:</b>	
Fixed fee: By boat	\$ 6,476.40
Variable fee: Per unit of Gross Tonnage	\$ 3.89
<b>Arrival Fee:</b> For vessels under 500 GRT or less than 45 meters in length and for vessels in offshore traffic	\$ 630.00
<b>Berth for commercial vessels:</b> For each meter of length or fraction and for each hour	\$ 2.63
<b>Dockage:</b> For every ton shipped or unloaded.	\$ 6.30
<b>Disembarkation / embarkation:</b> Per passenger in exclusive facilities	\$ 3.15

#### Cabos Mooring Rate

Hand mooring tonnage ranges Gross record	Rate (Pesos)
Up to 1,000 ton.	\$630.00
From 1,001 to 5,000 ton.	\$945.00

#### Water Supply Rate

Concept	Rate (Pesos)
Water supply per ton	\$157.5

#### Garbage Collection Fee

Concept	Rate (Pesos)
Garbage collection services for 10 black plastic bags of 90 X 1.20 cm	\$362.25

Source: Port Administration of Tabasco, 2021.



- Dos Bocas-Paraiso Port**

**Use of Infrastructure, from November 02, 2020**

**Rates by type of ship, cargo, and terminal**

Concept	Rate (Pesos)
<b>Port for commercial vessels:</b>	
Fixed fee: By boat	\$ 32,719.59
Variable fee: Per unit of Gross Tonnage.	\$ 8.79
<b>Berth for commercial vessels:</b>	
For each meter of length or fraction and for each hour	\$ 5.32
<b>Dockage:</b>	
For every ton shipped or unloaded.	\$ 12.87
<b>Disembarkation / embarkation:</b>	
Per passenger in exclusive facilities	\$ 34.37

**Supply and multiple uses terminal with contract**

Boats	Fixed Port	Variable Port		Daily Fee in Pesos
		Height	Cabotage	
<b>From 500 to 5000 TRB</b>	\$ 1,481.09	\$ 7.00	\$ 2.91	DNA
<b>Under 500 TRB</b>	DNA	DNA	DNA	\$ 1,160.17
<b>Berth:</b> For each meter of length or fraction and for each hour or fraction.				\$ 2.48
<b>Dockage:</b> For each ton of cargo or fraction.				\$ 5.45

For vessels that arrive at the port destined for the Supply Terminal and Multipurpose Terminal that have a current contract with PEMEX Exploration and Production through the Coordination of Maritime Services Office, as long as they have previously informed this entity.

### Supply and multiple uses terminal without contract

Boats	Fixed Port	Variable Port		Daily Fee in Pesos
		Height	Cabotage	
<b>Over 10,001 TRB</b>	\$27,434.12	\$7.34	\$5.34	DNA
<b>From 5,001 to 10,000 TRB</b>	\$18,754.72	\$7.34	\$5.34	DNA
<b>From 500 to 5,000 TRB</b>	\$ 5,043.78	\$7.34	\$5.34	DNA
<b>Under 500 TRB</b>	DNA	DNA	DNA	\$ 1,441.27
<b>Docking:</b> For each meter of length or fraction and for each hour or fraction.				\$ 4.48
<b>Dockage:</b> For each ton of cargo or fraction.				\$ 10.82

For vessels and cargo that are outside the previous operating regime. Arriving at the port to the Multiple Use Terminal and Supply Terminal, the rates will be applied according to the previous structure.

### Multiple Uses Terminal

Concept	Rate (Pesos)
First week or Fraction: For each meter of length - hour or fraction.	\$ 4.48
Second week or Fraction: For each meter of length - hour or fraction.	\$ 5.95
Third week or Fraction: For each meter of length - hour or fraction.	\$ 7.46
Fourth week or Fraction: For each meter of length - hour or fraction.	\$ 8.93
From the fifth week or fraction: For each meter of length - hour or fraction.	\$ 15.84

### Rate for Cruises

Concept	Rate (Pesos)
Variable Port: Per unit of gross tonnage.	\$2.66
Berth: For each meter of length - hour or fraction.	\$4.48

### Shipping / Unloading Rate

Concept	Rate (Pesos)
Boarding / disembarking:	\$28.82
For tourist cruises and PEMEX platforms per passenger.	

### Rate for Monobuoys

Concept	Rate (Pesos)
Fixed Port: By boat	\$26,032.09
Variable Port: Per unit of Gross Tonnage	\$6.99





Source: Dos Bocas Port.

## 7. LIFESTYLE

### 7.1 CULTURE AND ENTERTAINMENT

#### Museums

- Museum La Venta Park. <https://goo.gl/maps/mpJr9iZoMFb4ikWf9>
- Museum of Anthropology "Carlos Pellicer Camara" <https://goo.gl/maps/pJ9WKxX2WVxBq1sz7>
- Museum of History "La Casa de los Azulejos" <https://goo.gl/maps/Fi3dnZE7XL7AShxD9>
- Casa Museo "Carlos Pellicer Camara" <https://goo.gl/maps/3Ps7a6e2mf8TTi3Y9>
- Museum of Popular Culture. <https://goo.gl/maps/xx6LCWyMfm1sdXft9>
- Museum of Natural History. <https://goo.gl/maps/WayNevWfRS1vsctv8>
- Interactive Museum El Papagayo. Interactivo El Papagayo. <https://goo.gl/maps/KECBrvjx6JzBqfdK9>

#### Parks and Entertainment

- "YUMKA" <https://g.page/Yumka?share>
- Tomas Garrido Canabal.Park <https://goo.gl/maps/sXQSQLyoELUjedwp9>
- Tabasco Park <https://goo.gl/maps/nmhD7T61zb8y3zjd7>
- Planetarium Tabasco 2000. <https://goo.gl/maps/4eHmDQgiVdTif2Qw7>
- Library "Jose Maria Pino Suarez" <https://goo.gl/maps/27hLEPbpkxiieXFT7>

#### Rutas Turísticas

- Centla's swamp <https://goo.gl/maps/vaF56ndSHJbf3uxPA>

- Archeological site La Venta <https://goo.gl/maps/osYqe3XD8AjMpD2n7>
- Archeological site Comalcalco <https://goo.gl/maps/Y7AjWRZt87viaP416>
- Archeological site Pomona <https://goo.gl/maps/9qZcYFuCy9hRqbGm6>
- Archeological site Malpasito <https://goo.gl/maps/Lfs6Xt4iCZDDVPNt8>
- Reforma Waterfalls <https://goo.gl/maps/LCzm8mMSiExnDRms6>
- Oxolotan <https://goo.gl/maps/TpAYsQudjENSCGm47>
- Agua Selva Waterfalls <https://goo.gl/maps/WbiEe1fbEXDdwXQEA>
- Cocona's Grottos <https://goo.gl/maps/x3rguWZDeqeHzLHx9>

*Source: Secretary of Tourism of the State of Tabasco*

## 7.2 LODGING

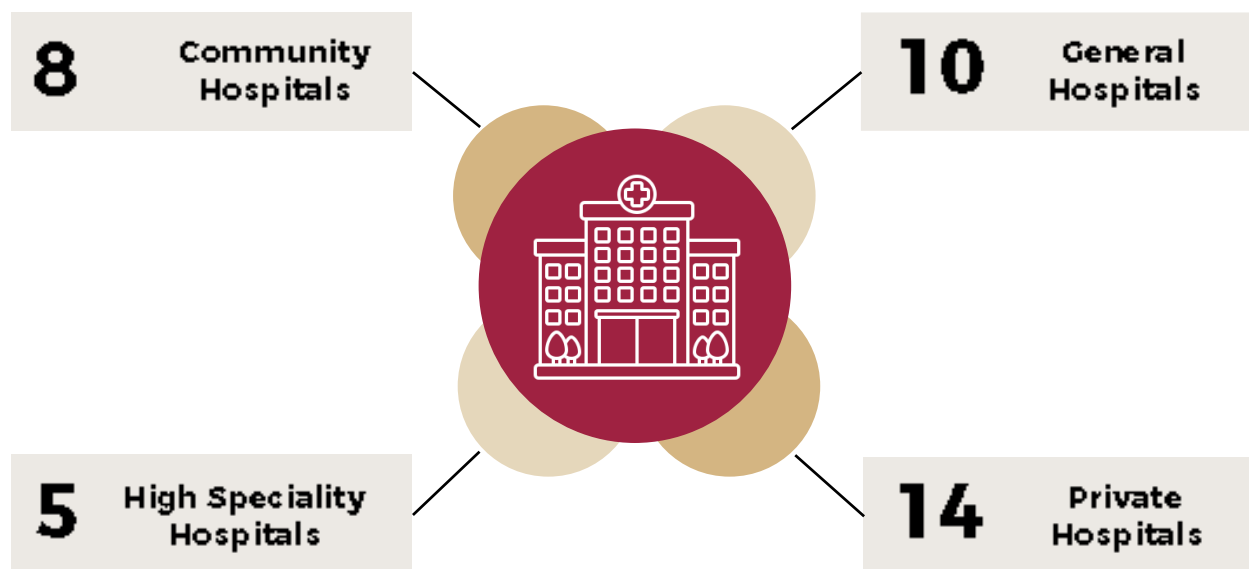
### Hotels and rooms in Tabasco:

2023	Hotels		Affiliated to the AMHMT		Villahermosa	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
	518	12,920	161	7,473	169	6,869

*Source: Tabasco Hotels Association, 2023*

## 7.3 HEALTH

The State of Tabasco has a hospital infrastructure distributed as follows:



### Private Hospitals

	Private Hospitals	Phone	Address
1	Hospital Air 2000	+52 (993) 315 2627 +52 (993) 352 3333	Paseo Tabasco No.1114, Col. Jesus Garcia
2	Hospital Angeles	+52 (993) 316 7000	Prolongacion de Paseo Usumacinta S/N Tabasco 2000
3	Hospital del Sureste, A.C.	+52 (993) 315 1241 +52 (993) 314 4149	Calle Regino Hernandez Llergo No.103, Col. Nueva Villahermosa
4	Hospital Santa Fe	+52 (993) 356 0061 +52 (993) 356 0823	Carr. Vhsa. Macuspana Aeropuerto, S/N Poblado Dos Montes
5	Hospital CERACOM	+52 (993) 315 2785 +52 (993) 315 8952	Av. Quintin Arauz No.219, Col. Primero De Mayo
6	Hospital Alfa y Omega	+52 (993) 352 3900	Mendez #2028
7	Hospital Nuestra Señora de Guadalupe	+52 (993) 131 0042 +52 (993) 142 0256	Av. Universidad S/N, Casi Esquina Ruiz Cortines Col. Casa Blanca
8	Clinica Medica Quirurgica Tabasco 2000	+52 (993) 352 1987	Samarkanda 116, Local 11
9	Clinica Premier	+52 (993) 315 4193	Av. Cesar Sandino No.310, Col. 1ro. De Mayo
10	Clinica de los Angeles Tamulte	+52 (993) 351 1512	Iturbide No.502, esq. Hidalgo Altos Col. Tamulte
11	Clinica Maya Siglo XXI	+52 (993) 315 5920 +52 (993) 315 5940	Av. Paseo de la Sierra 101
12	Clinica Santa Cruz	+52 (993) 312 1328 +52 (993) 312 1668	Av. Gregorio Mendez Magaña 701
13	Clinica Medica de Jesus	+52 (993) 315 9660	Calle Independencia 108, Primero de Mayo
14	Clinica del Centro	+52 (993) 312 8488	Calle Maria Carmen Sanchez 105

Source: Public Health Secretary. <https://tabasco.gob.mx/hospitales-salud>

## 7.4 EDUCATION

Currently, Tabasco has 95,617 students registered in Educational Institutions. 50,599 are women and 45,018 are men. This shows a balanced participation between genders, which is a positive indicator for equal access to education in the state.

Regarding graduated students, the total is **14,891 students who have completed their studies** in Tabasco during the 2021 – 2022 school year. Although the number of graduates is significant, it's important to consider the relationship between the total number of graduates and the total enrollment, with indicates that there is a proportion of students who are still the process of completing their studies.

The education in Tabasco, represents a total of 37,594 available places. The capacity of the Educational Institutions to receive students and offer educational opportunities is considerably greater that the current enrollment. Therefore, there is an available capacity to expand access to education in the state.

## Institutions of Higher Education

- 16 Public Universities
- 10 Technological Institutes
- 28 Private Universities
- 7 Research Centers

In general, the data suggest **positive aspects** regarding the educational situation in Tabasco, such as a balanced participation between genders in enrollment and a significant number of graduates, which guarantees a **skilled labor force in the high-performance industry**.

## 8. STRATEGIC PRODUCTIVE SECTORS

In Tabasco, the dissemination of strategic investment opportunities is carried out through the promotion of sectors between the national and foreign private initiative, such as:

- Intensive Use of Water.
- Oil and Gas.
- Renewable Energies
- Agroindustry.
- Logistics and Distribution.
- Skilled workforce



### 8.1 WATER

The State of Tabasco offers the conditions for companies that require large volumes of water as inputs in their industrial processes. **Tabasco concentrates 33% of Mexico's fresh water.** Our State has **29,800 hectares of coastal lagoons, 110,000 hectares of inland waters and 4,000 kilometers of rivers;** The Usumacinta and Grijalva hydrographic basin alone pours 125 billion cubic meters of water into the Gulf of Mexico a year.

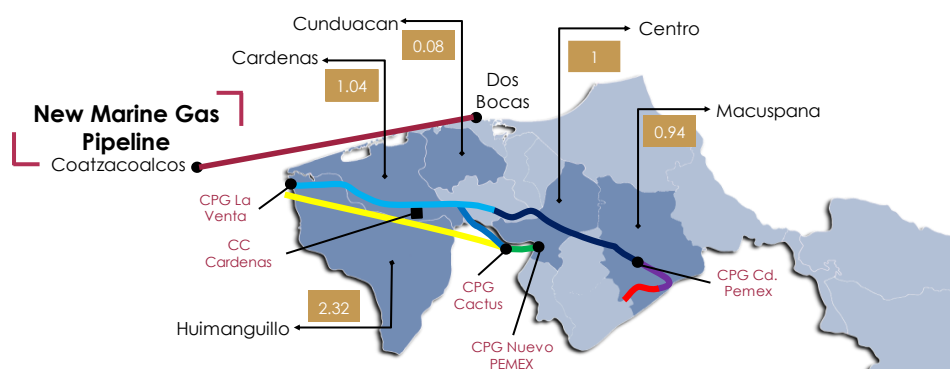
The investment opportunities for this sector include:

- Purified water plants.
- Soft drink and bottling plants.
- Industrial washing machines.
- Hydraulic infrastructure

## 8.2 OIL AND GAS

The state is the nucleus of the highest concentration of industrial activity related to the extraction and transportation of oil and natural gas in the Southeast Region.

### Available Natural Gas Infrastructure – SISTRANGAS



● Gas Processing Complex

■ Comprehension Centers

Map Color	D.N. (in)	Name	Available Capacity (MMSCFD)
	10	Alcalde M - Cementos Apasco	9
	16	Cd. Pemex - Alcalde Mayor	9
	24	Cd. Pemex - El Misterio L2	50
	24	Cd. Pemex - N. Teapa L1	
	30	Nuevo Pemex - EM Cactus	0
	36	Cactus - El Misterio	50
	48	Cactus - San Fernando	200

*Source: Natural Gas National Control Center*

The investment opportunities for this sector include:

- Maintenance of Marine Installations.
- 3D Seismic Studies.
- Industrial Equipment and Spare Parts.
- Construction and Maintenance of Marine Pipelines.
- Services for Marine Drilling Wells.
- Metalworking Services.
- Construction of Marine Platforms.
- Engineering services.

### 8.3 RENEWABLES ENERGIES

According to a study carried out in 2015 by the consulting company Price Waterhouse Coopers, the state has a potential of 1980 MW in renewable energy to be developed.

The main items are:

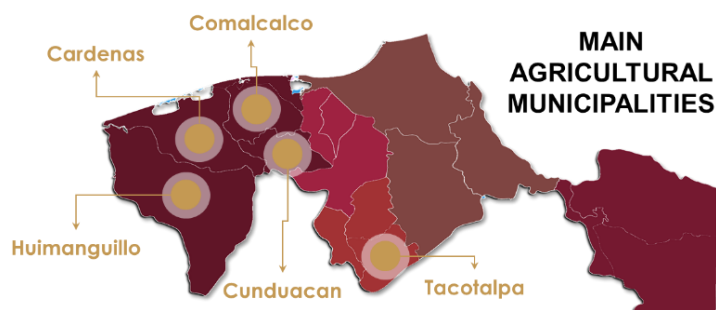
- Biomass: Potential off 80 MW.
- Solar Energy: The total of the demand could be covered, using photovoltaic cells.
- Wind energy: 1500 MW can be developed.
- Hydraulic energy: has the largest hydraulic power in the country with almost 1 GW that represents the 10% of the national operation.
- Biofuels: Between 23 and 25 million liters of biodiesel per year.

Currently, in Tabasco is located an Energy Cogeneration Plant-A3T operating at 100% of its capacity, producing 230 megawatts and low-cost electricity. The company has around 10MW available for companies that want to set up in Tabasco, and with cheaper energy needs, than in other states in the country.

### 8.4 AGRIBUSINESS

Tabasco has a fundamental **vocation towards agriculture, concentrates 80% of the country's humid tropics**. Tabasco soil has a proven quality for commercial plantations of tropical fruits, vegetables, grains, and tubers.

There is an outstanding participation in terms of the production of perennial crops, during the year 2022 a planted area of **260,533.28 hectares** of production of monitored crops, **16% more with respect 2021**, and **260,533.28 hectares** of non-monitored crops was achieved according to data from the Agri-Food and Fisheries Information Service (SIAP), non-monitored crops recorded an **83% increase compared to the year 2021**.



Planted Area per Municipality	
Municipality	Hectares
Balancan	37,478.00
<b>Cardenas</b>	<b>53,525.33</b>
Centla	11,351.50
Centro	4,803.30
<b>Comalcalco</b>	<b>15,646.42</b>
<b>Cunduacan</b>	<b>14,531.85</b>
Emiliano Zapata	7,689.00
<b>Huimanguillo</b>	<b>50,613.37</b>
Jalapa	4,480.50
Jalpa de Méndez	3,173.09
Jonuta	6,431.00
Macuspana	10,165.57
Nacajuca	932.81
Paraiso	3,892.54
<b>Tacotalpa</b>	<b>14,001.37</b>
Teapa	9,732.73
Tenosique	12,084.90
<b>Total</b>	<b>260,533.28</b>

Source: Agrifood and Fisheries Information Service 2022.



The investment opportunities for this sector include the installation of:

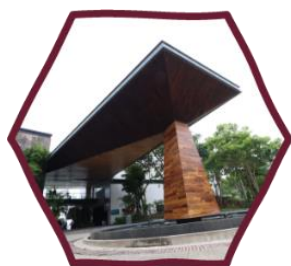
- Tropical Fruit Processing Plant
- Industrialization of coconut.
- Rice beneficiary plant.
- Industrialization of the banana.
- Processing of organic cocoa and derivatives.
- Processing and extraction of oil palm and its derivatives
- Processing, packaging and refrigeration of bovine meat, sausages, dairy products, and cattle feed manufacturing.
- Installation of sawmills to obtain wood, chipboard, and cellulose.
- Industrialization of rubber tree.
- Manufacture of furniture in precious and semi-precious woods.
- Hydroponic greenhouses for growing cucumber, pepper, and cherry tomato.

## 8.5 LOGISTICS AND DISTRIBUTION

Due to its geographical position, Tabasco has established itself as the regional logistics center of distribution for important companies in various sectors, since locating in the state facilitates operations with a regional impact. Currently there are **70 Distribution Centers** established in our state, with the presence of the most important national and international partners.

This is the result of the investment in infrastructure that have improved communication with the center and southeast of the country, generating and facilitating commercial cargo traffic by land through federal highways 180, 186 and 187, counting in addition to these routes with access to international markets through the port of Dos Bocas, Paraiso.

Tabasco is in the ideal point for the development of new projects oriented to logistics, transformation, distribution, commerce, and services; what has promoted a sustained growth of private, local, national, and foreign investment that has allowed to generate jobs and economic impact.



**Services**



**Trade**

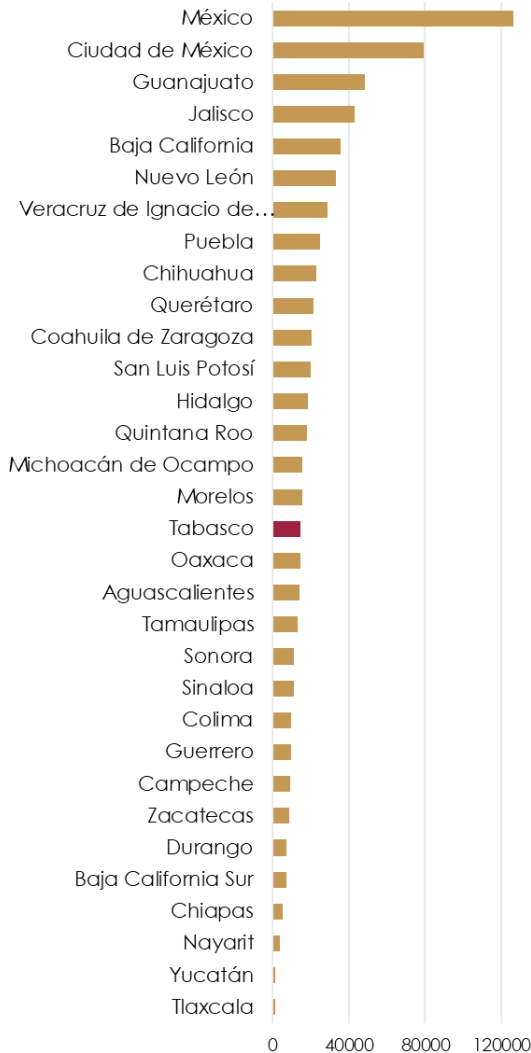


**Industry**

Distribution Centers (Cedis) in Tabasco			
No.	Company	No.	Company
1	Abarrotera Monterrey	36	Lala
2	Akron	37	Liverpool
3	Alpla Planeta	38	Lukoil
4	Amazon Mexico	39	Maseca
5	Avante Llantas Y Rines	40	Mercado Libre
6	Bimbo	41	Mission Foods
7	Bonafont (Danone)	42	Movil 1, Exxon, Esso,
8	Cat/Madisa	43	Nestle
9	Cedis Convermex Vhsa	44	Omnilife
10	Chedraui	45	Oxxo
11	Coca-Cola	46	Pepsico
12	Coopel Grupo Coppel S.A. de C.V.	47	Pharmamigo S.A. de C.V.
13	DHL Tabasco	48	Pintumex
14	El Calvario	49	Proteak
15	Elektra	50	Proteínas y Oleicos S.A. de C.V.
16	Estafeta Tabasco	51	Purina Nutrimentos.
17	Famsa	52	Radec Autopartes
18	Farmacias Similares	53	Radial Llantas Matriz
19	Fedex Tabasco	54	Reactivos y Limpieza Dogo S.A. de C.V.
20	Grupo Cuauhtémoc Moctezuma (Heineken)	55	Rolcar
21	Grupo Donde	56	Roshfrans
22	Grupo Herdez	57	Salud y Sabor, S.A.
23	Grupo Luisfer	58	Santandreu S.A. De C.V.
24	Grupo Modelo	59	Santorini
25	Grupo Sánchez	60	Schoeller-Bleckmann Oilfield Equipment
26	Grupo Walworth	61	Soriana
27	Holcim	62	Trupper
28	Home Depot	63	Unilever de Mexico, S. de R.L. de C.V.
29	Industrias Alen, S.A. De C.V.	64	Uniroyal
30	Isuzu	65	Ups
31	Keken	66	Urrea
32	Kimberly Clark	67	Vimifos
33	Kronox Oilfield Services S.A. De C.V.	68	Walmart Perecederos
34	La Ferre	69	Walmart Secos
35	Lácteos Y Embutidos Vhsa	70	Yankon Lightning

## 9. INCENTIVES FOR INVESTORS.

### 9.1. SECURITY INDICATORS



According to data provided by the Executive Secretariat of the National Public Security on April 2023, **Tabasco has registered** a total of 14,862 criminal incidents, that represent a **2.08%** of the national total 716,106 incidents. Additionally, it ranks 17<sup>th</sup> out of 32 states in terms of the number of incidents, indicating it is currently below average on levels of criminality.

### 9.2. INSTITUTIONAL LINKAGE

In Tabasco, the state and municipal governments have demonstrated a consistent commitment to create a favorable environment for investment and business development, effectively collaborating with worker's unions to ensure a stable and productive work climate.

To promote policies for economic growth and generate new jobs is a task that Tabasco Government takes very seriously.

There is a stretch collaboration and dialogue between the Municipalities, the Security Secretariat, The Government Secretariat, the Economic Development Secretariat and the Unions. This work ensures to protect and respect the workers' rights. Due to this constructive relation, the work stability has been enhanced within the state and the companies will find an outstanding atmosphere for a successful establishing and operation.

As a result of the institutional framework, a fair and **equitable labor policy** has been implemented, and any hypothetical **conflict or discrepancy** will find a pacific and reliable settlement.

### 9.3 TRUST FOR THE INDUSTRIAL DEVELOPMENT OF TABASCO (FINTAB)

To promote greater growth in the economy of Tabasco, which allows balancing the development of its regions and responds to the productive vocations of the entity; It is a high priority to promote investment in economic activities considered a priority in the State of Tabasco.

FINTAB incentives will be awarded, preferably to the industrial sector, through the following categories and subcategories.

#### 1. Real State Incentives:

All properties (land, houses, facilities) held by the Trust will have a subsidy of up to 50% of the valued price to sell in cash. As an alternative, the buyer will have the option of proposing another payment method for the remaining 50%.

- I. Sale of land, warehouses, and buildings.
- II. Purchase and sale with payment in kind of land, warehouses, and buildings.
- III. Incentives for leasing or loan of land, industrial warehouses, and buildings.
- IV. Incentive for donating land, warehouses, and buildings.

#### 2. Cash Incentives:

- I. Acquisitions: for the acquisition of land, industrial warehouses, and buildings. Up to an amount of 4 MXP million (approx. USD 200,000).
- II. Construction: Construction of industrial buildings, construction of buildings, construction of basic services (electricity, drinking water and sewage treatment, etc. Up to an amount of 4 MXP million. (Approx. USD 200,000 USD)
- III. Infrastructure rehabilitation: Rehabilitation and restoration of industrial warehouses and buildings. Up to an amount of 2 MXP million. (approx. USD 100,000)
- IV. Urbanization works: Construction of basic infrastructure (filling and leveling of land, construction of roads and accesses, construction of sidewalks and garrisons, drainage, and sewerage), and in general, the infrastructure necessary for the operation of companies of up to 4 MXP million. (approx. USD 200,000).

#### 3. Incentives for industrial equipment:

Up to 2 million MXP to buy: Industrial Machinery, industrial equipment, industrial simulators, information technologies. (approx. USD 100,000).

#### 4. Industrial Training Services:

- I. Technology and innovation in production processes.
- II. Development and / or acquisition of technological or computer means for the specialization or incorporation of Information and Communication Technologies in productive and / or administrative processes.

- III. Training in industrial processes.
- IV. Quality and industrial safety.
- V. Anti-corruption and the environment.
- VI. Construction.

**Note:** To obtain the benefits described above, the project must meet the requirements established in the Operating Rules of the Tabasco Industrial Development Trust.

## 9.4 INCENTIVES FOR SOUTHERN TABASCO BORDER REGION

- **Income Tax Incentive (ISR)**

A tax credit equivalent to one third of the income tax caused in the fiscal year or in the provisional payments is applied, in the proportion that represents the income obtained in the Southern Border Region, specifically in the municipalities of Balancán and Tenosique.

Taxpayers' natural persons with business activity and legal entities of the general regime of the Income Tax Law, may apply the stimulus, as well as residents abroad with permanent establishment in Mexico and those who pay taxes according to the option of income accumulation, residents of Mexico, who receive income exclusively in the southern border region, from business activities.

*Source: Information based on the Decree on fiscal stimuli for the southern border region, published in the DOF on December 30, 2020.*

- **Value Added Tax (IVA)**

A tax credit equivalent to 50% of the value added tax rate is applied to taxpayers, individuals, or legal entities, who carry out the acts or activities of disposal of goods, provision of independent services or granting of temporary use or enjoyment of goods, in the premises or establishments located in the Southern Border Region.

Individuals and legal entities, who carry out acts or activities consisting of the sale of goods, the provision of independent services or the granting of the temporary use or enjoyment of goods, may apply for the incentive, in branches, premises or establishments located within the southern border region (Balancán and Tenosique).

*Source: <http://omawww.sat.gob.mx/EstimulosFiscalesNorteSur/Paginas/index.html>; Information based on the Decree on fiscal stimuli for the southern border region, published in the DOF on December 30, 2020*

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