



TABASCO

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STRATEGIC DESTINATION

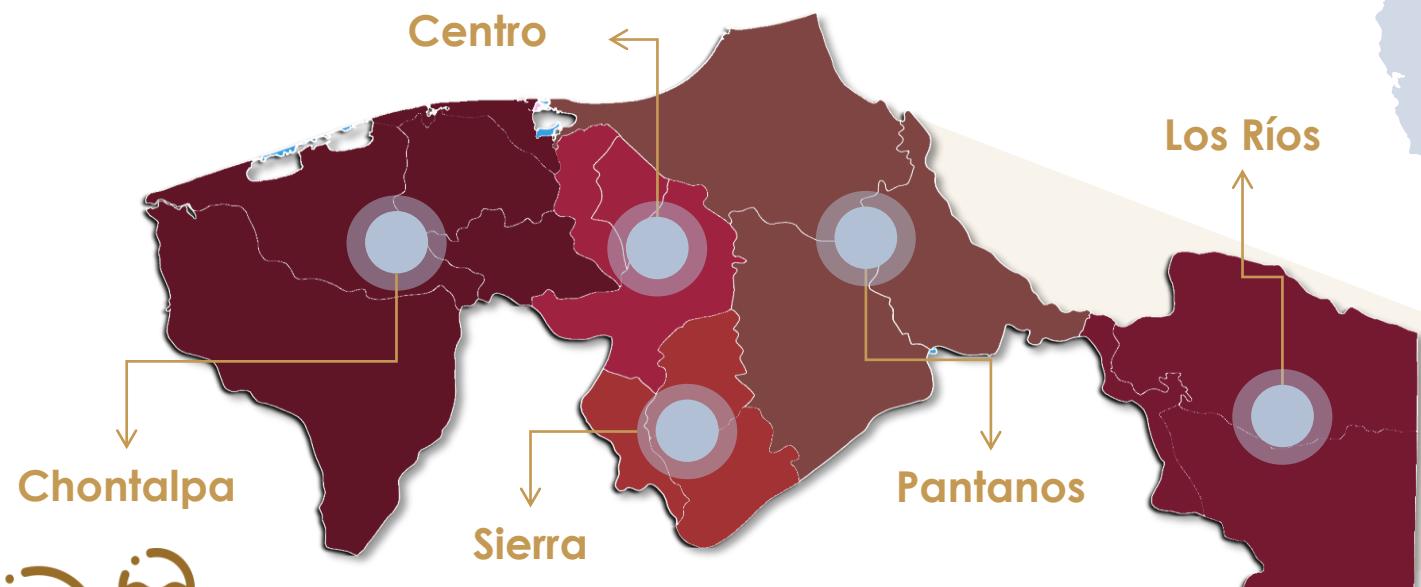
Investments and Business Opportunities

2023





LOCATION



48% POPULATION

52% **2,478,538**

17 MUNICIPALITIES
5 REGIONS Capital City: Villahermosa

Gulf of Mexico

Campeche & Guatemala

Chiapas

Veracruz



TABASCO

DATA TABASCO

\$592,959.00 (MMX)

GROSS DOMESTIC PRODUCT 2021

1,283 (MUSD)



2019 - 2022

FOREIGN DIRECT INVESTMENT

+2,380 (MMX)



EXPORTS 2022

TRADE PARTNERS

78,783 NEW JOBS

FORMAL EMPLOYMENT (IMSS)

2019 - 2023

4.2% EMPLOYMENT (INEGI)

UNEMPLOYMENT RATE

Lowest rate for the past 14 years

7.2% GROWTH NATIONWIDE

ECONOMIC ACTIVITY

4rd Q 2022

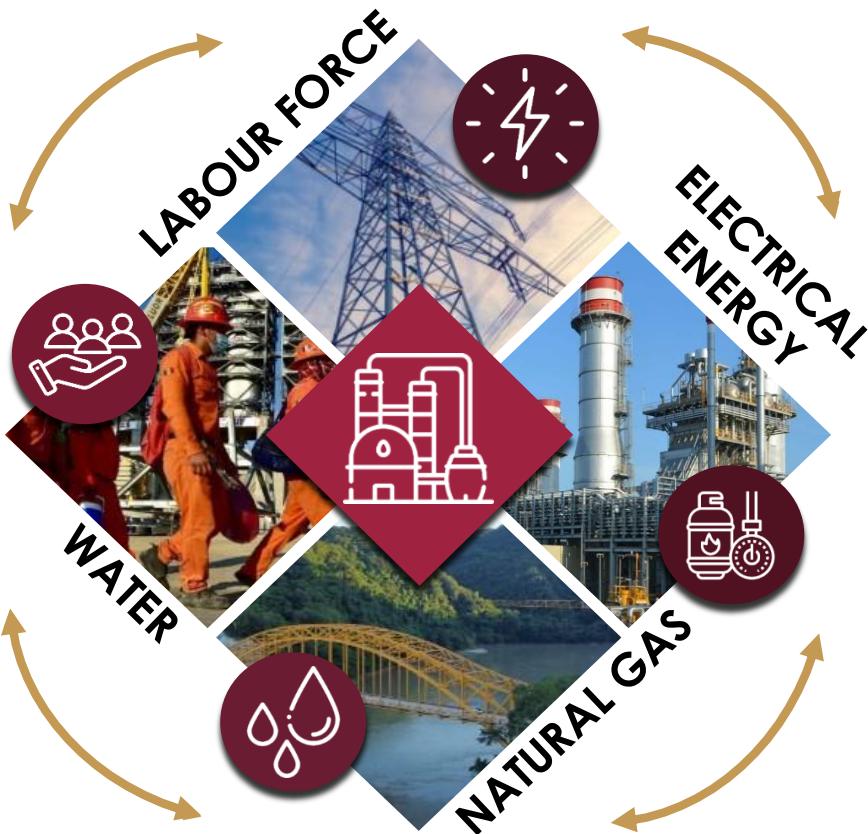
2.08% NATIONWIDE

SECURITY

Tabasco's Crime rates dropped for
the last 4 years, significantly



WHY INVEST IN TABASCO?



COMPETITIVE EDGE

INCENTIVES

- ❖ VAT and Income tax incentives in Balancán and Tenosique municipalities
- ❖ Subsidies for training
- ❖ Incentives for payroll
- ❖ Local supply chain
- ❖ Availability of land
- ❖ Construction and enhancement of necessary infrastructure
- ❖ Financing funds to support new investments

LEGAL FRAMEWORK

- ❖ Permits
- ❖ Business legal advice
- ❖ Close relationship between the federal, state and local governments
- ❖ Legal certainty and security to attract investment

CONCIERGE

- ❖ Support on soft-landing and aftercare
- ❖ Available labour force
- ❖ Logistics & Connectivity
- ❖ One-stop shop for business & Investments (start-ups, cost reduction and simplification of bureaucratic procedures)
- ❖ Customs Services in the State

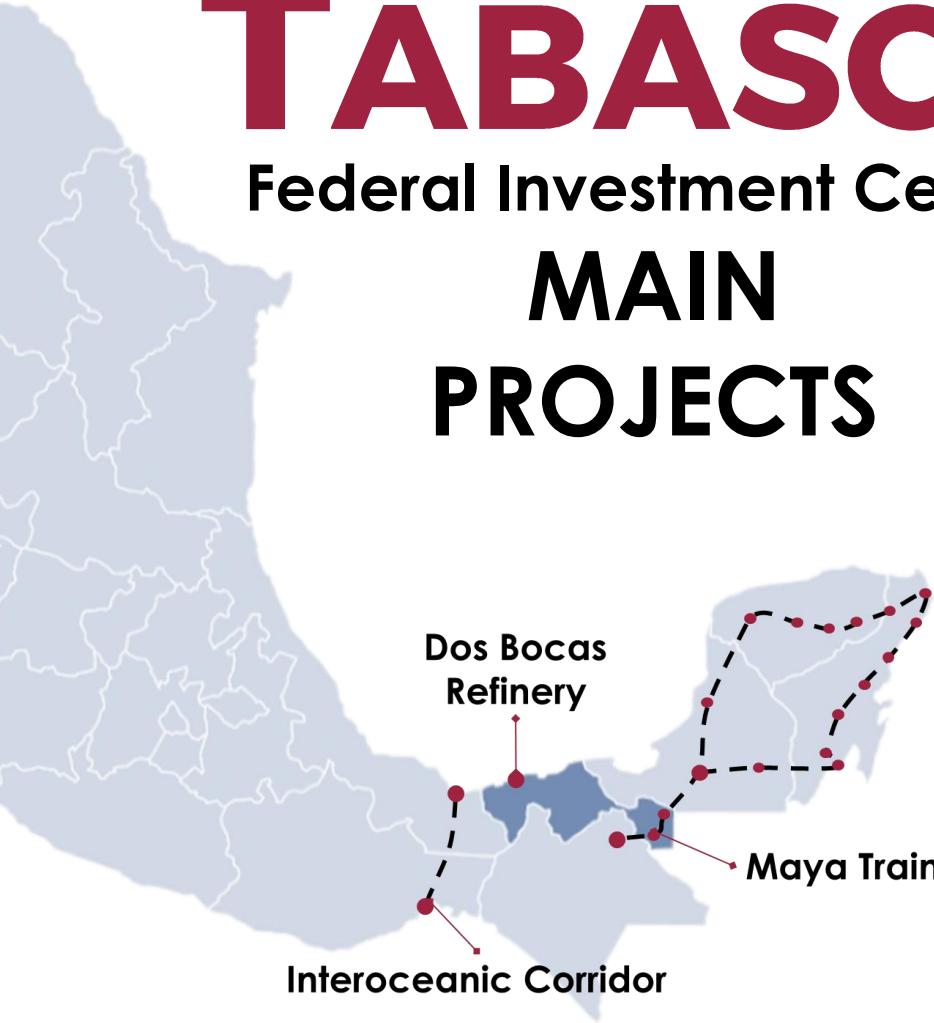


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Federal Investment Center

MAIN PROJECTS



INTEROCEANIC CORRIDOR
Logistic platform connecting the
Pacific Ocean and the Gulf of
Mexico
Multi-modal logistics

MAYA TRAIN

1,460 km. railways through the
Southeast
Investment amount: USD 7 billion
Jobs Created: 10K



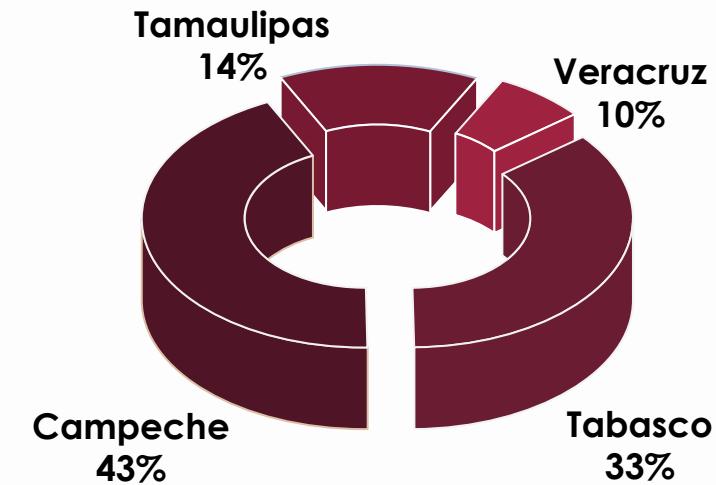
DOS BOCAS REFINERY

340K barrels per day
Investment amount: USD 8 billion
Jobs Created: 23K



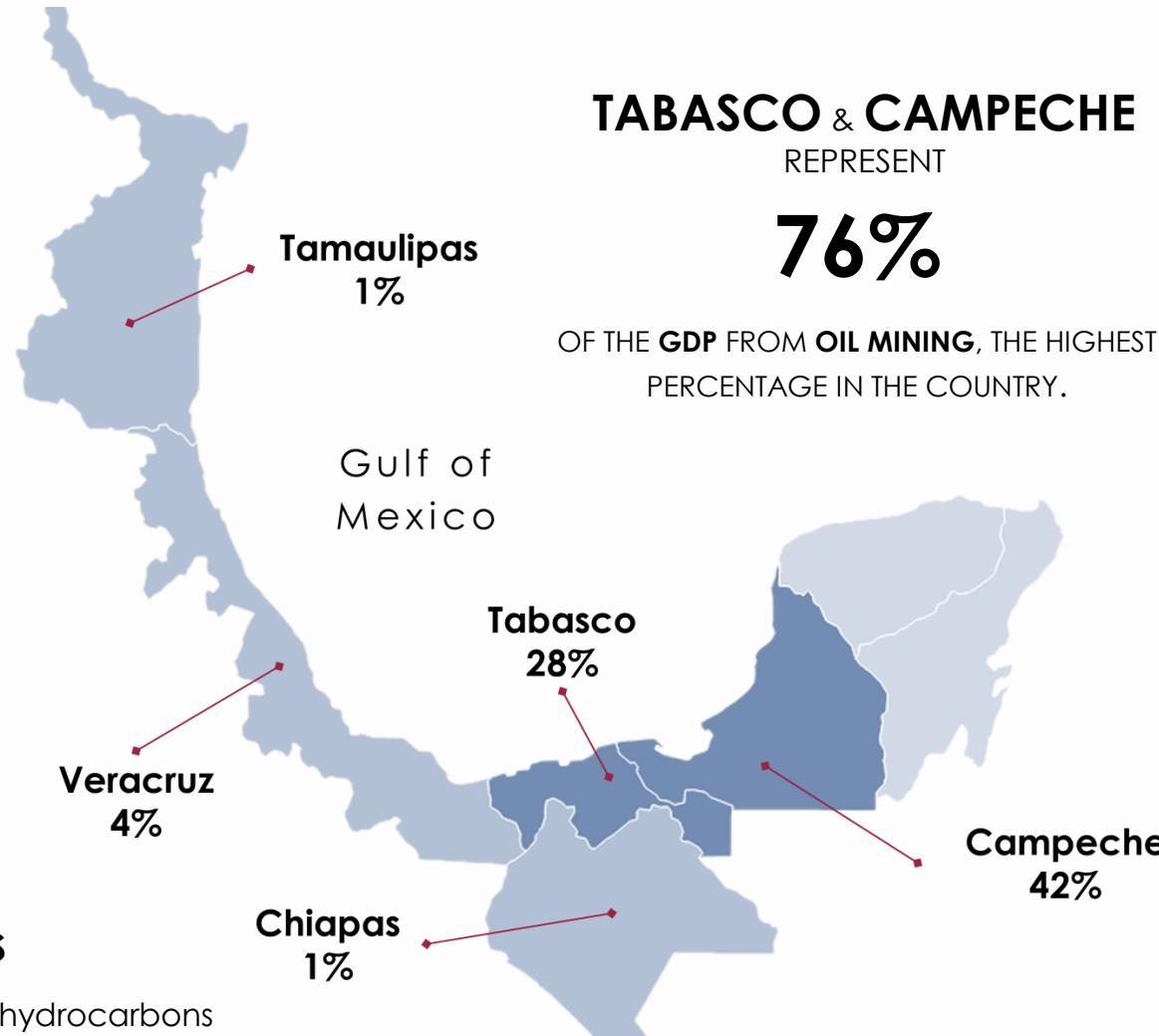
THE ENERGY HUB OF MEXICO

PROJECTED INVESTMENT IN OIL AND GAS



86% OF THE TOTAL INVESTMENT IS CONCENTRATED IN 3 SOUTHEASTERN STATES

9 bids were awarded by the national hydrocarbons commission, Tabasco was awarded 37 contracts for onshore and offshore activities (shallow and deep water) as well as «farmout» projects



The Southeast region of **Mexico**, concentrates one of the most important economic activities: **Oil & Gas**



LOGISTIC HUB IN THE SOUTHEAST OF MEXICO



Services

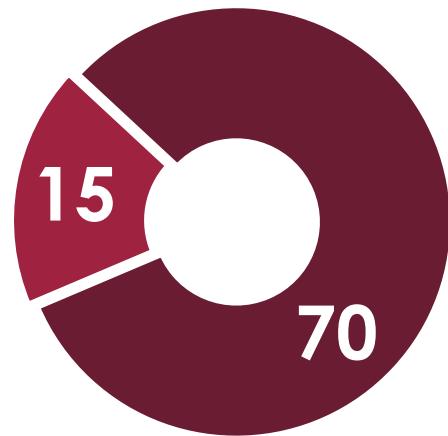


Trade



Industry

Industrial Parks with more than 5'000,000 m² of available space



Regional Distribution Centers have selected Tabasco as an investment destination to establish their logistic center

Leadership in the Mexican Southeast region as the most efficient regional platform for logistics, distribution, commerce and services

PORt INFRASTRUCTURE

Dos Bocas Port

- ❖ Located 82 km from Villahermosa core business related to O&G (low commercial shipping operations)
- ❖ Total area 18,196.11 ha, land area 158.74 ha.
- ❖ For the last two years, Dos Bocas ranks top 3 in cargoes nationwide



Frontera Port

- ❖ Located in Centla, on the Grijalva riverside
- ❖ O&G is its core business besides commercial and fishing in small scale

AIR INFRASTRUCTURE



9 daily flights to CDMX

+ Connectivity to the most important cities of Mexico



- ❖ The airport is located 95 km from the port of Dos Bocas. It handles commercial flights, cargo operations, tax customs and a heliport
- ❖ 16 tons of cargo handled daily on 6 flights. (Estafeta, TSMDHL, MCS, Aeromexico and Aerocarga)
- ❖ 737-200 aircrafts are able to land
- ❖ Flight network connection to main cities



Chontalpa Station
- Coatzacoalcos:
125 km

Coatzacoalcos –
Palenque: 315 km.

Chontalpa Station
- Palenque: 190
km

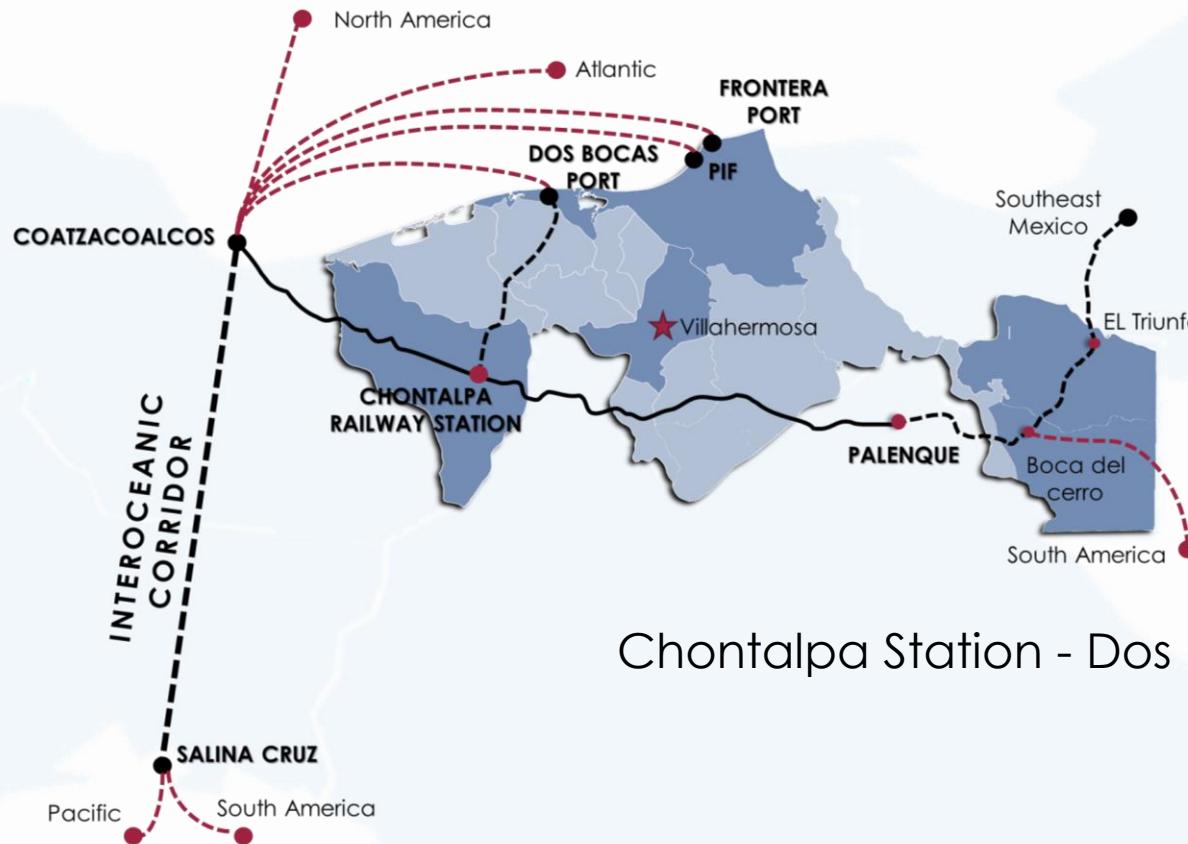
Chontalpa Station
– Salina Cruz: 428
km

RAILWAY INFRASTRUCTURE

2 Stations:

- ❖ Teapa
- ❖ Chontalpa

300.2 kms
Railways



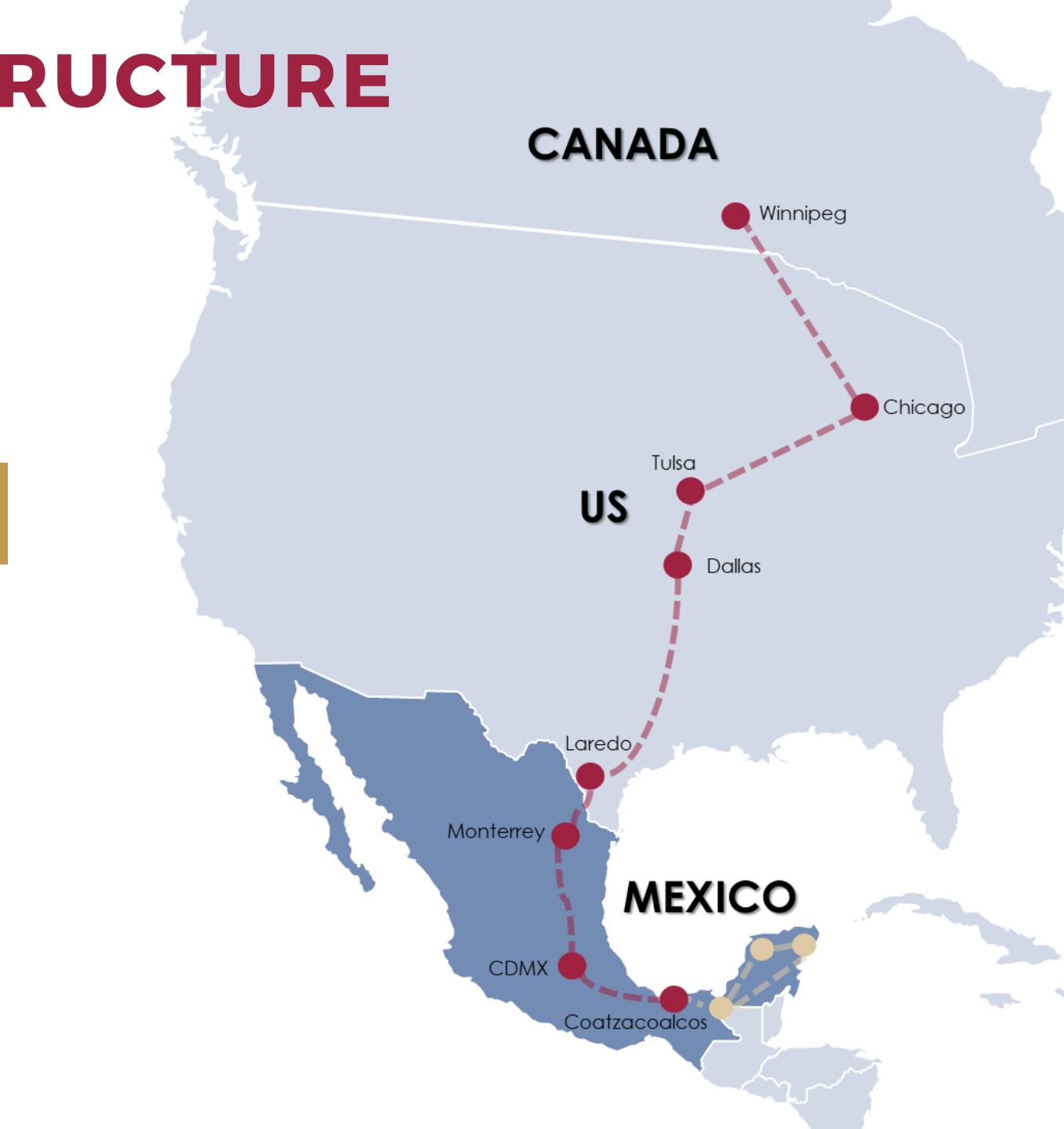
Chontalpa Station - Dos Bocas 94 kms



RAILWAY INFRASTRUCTURE

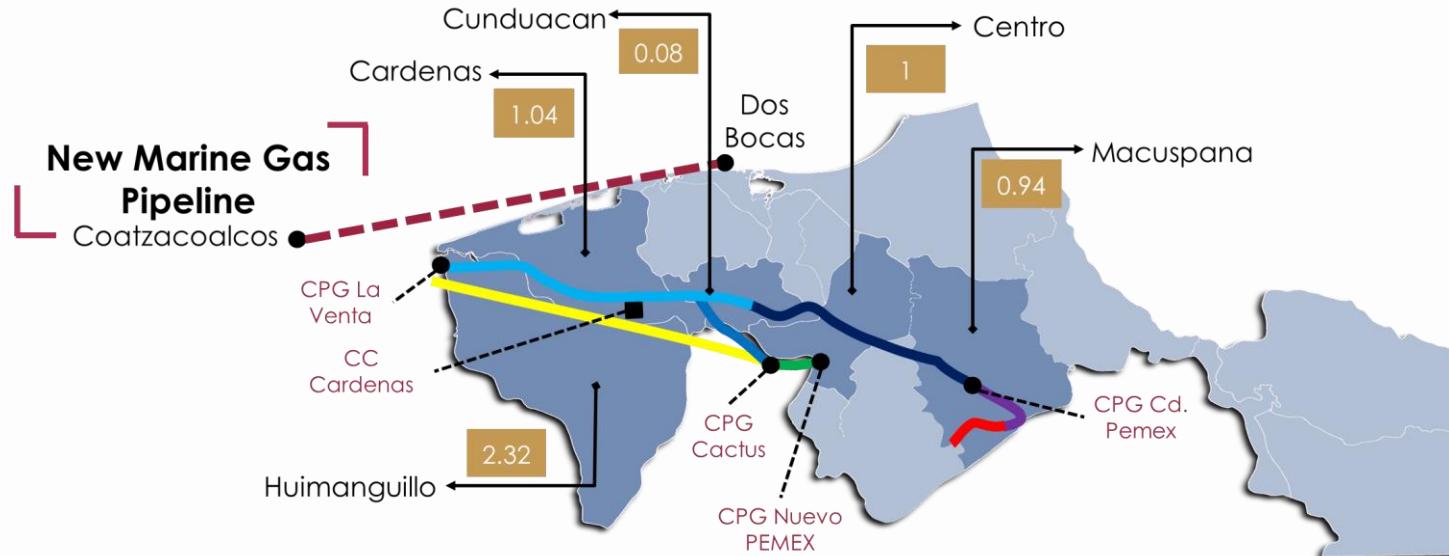
USMCA CORRIDOR

- — — FERROSUR – KANSAS CITY SOUTHERNDE MÉXICO
- — — MAYA TRAIN



NATURAL GAS

AVAILABLE NATURAL GAS INFRASTRUCTURE – SISTRANGAS AND NEW PIPELINES PROJECTS



These 5 municipalities concentrates the 64% of economic units.

Map Color	D.N. (in)	Name	Available Capacity (MMSCFD)
Red	10	Alcalde M - Cementos Apasco	9
Purple	16	Cd. Pemex - Alcalde Mayor	9
Dark Blue	24	Cd. Pemex - El Misterio L2	50
Light Blue	24	Cd. Pemex - N. Teapa L1	0
Green	30	Nuevo Pemex - EM Cactus	50
Dark Blue	36	Cactus - El Misterio	200
Yellow	48	Cactus - San Fernando	200

— — — TC ENERGY-
— — — CFE ENERGY
— — — PEMEX

● Gas Processing Complex ■ Compression plants

Note: The available capacity could change depending on news projects.

Tabasco

Concentrates the most important injection points for the SISTRANGAS supply: located in Ciudad Pemex, Nuevo Pemex and La Venta, followed by the Cactus Gas Processing Complex, located in Reforma, Chiapas

Average NG demand
2022 – 2025 (MMSCFD)
Million Standard Cubic Feet per Day

Year	Demand
2022	4.39
2023	5.06
2024	5.73
2025	6.38
Average	5.39

WATER FACTS



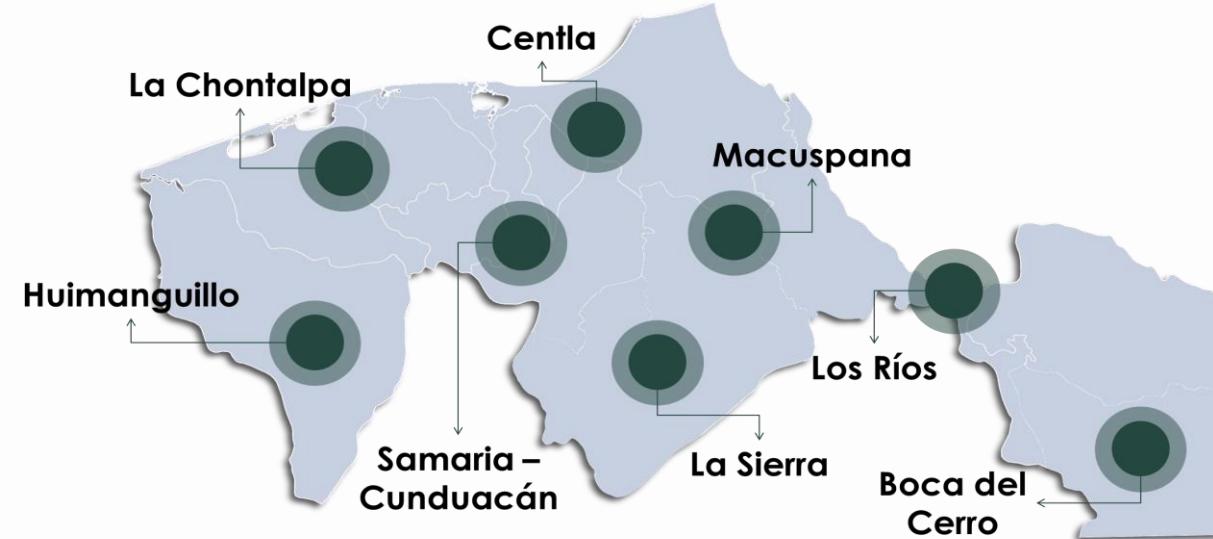
GROUNDWATER / AQUIFERS



Tabasco concentrates **33%** of Mexico's fresh water



29,800 ha of coastal lagoons
110,000 ha of inland waters
4,000 km of rivers



The Usumacinta and Grijalva hydrographic basin pours 125 billion cubic meters of water into the Gulf of Mexico a year



TABASCO

POTENTIAL PROJECTS



Logistic Park

Manufacturing,
Agribusiness & Port
Services



New Port Terminal

Oil & Gas, Offshore,
Service / Multipurpose
Port Terminal



High Speed Internet

Effective communication
in the state



Fertilizer Plant

Urea fertilizer



Natural Gas Distribution

Industrial, residential and
vehicular use, availability of
300 mmscfd.



TIF Meat Processing Plants

(Beef, Pork, Sheep),
25 USD millions



Education 5.0

Promote the
development of Mind-
Facturing + Artificial
Intelligence / Digital
Economy



Industrial Park

Development of
Industrial Zones



INVESTMENT OPPORTUNITIES



Innovation

- ❖ ICTs
- ❖ E-Commerce
- ❖ Connectivity
- ❖ Digital and Electronic
- ❖ Automation
- ❖ Artificial intelligence

Industry

- ❖ Automotive
- ❖ Electromobility
- ❖ Semiconductors
- ❖ Metal mechanics
- ❖ Chemistry
- ❖ Biomass
- ❖ Manufacture
- ❖ Textile
- ❖ High Water Consumption

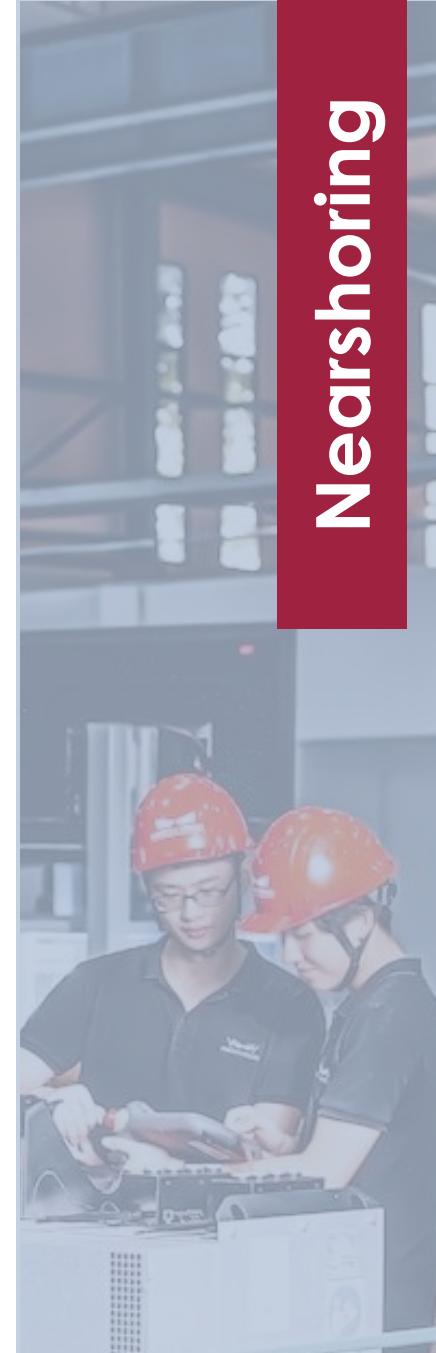
Energy

- ❖ Petrochemical
- ❖ Services
- ❖ Oil and Natural Gas
- ❖ Biofuel

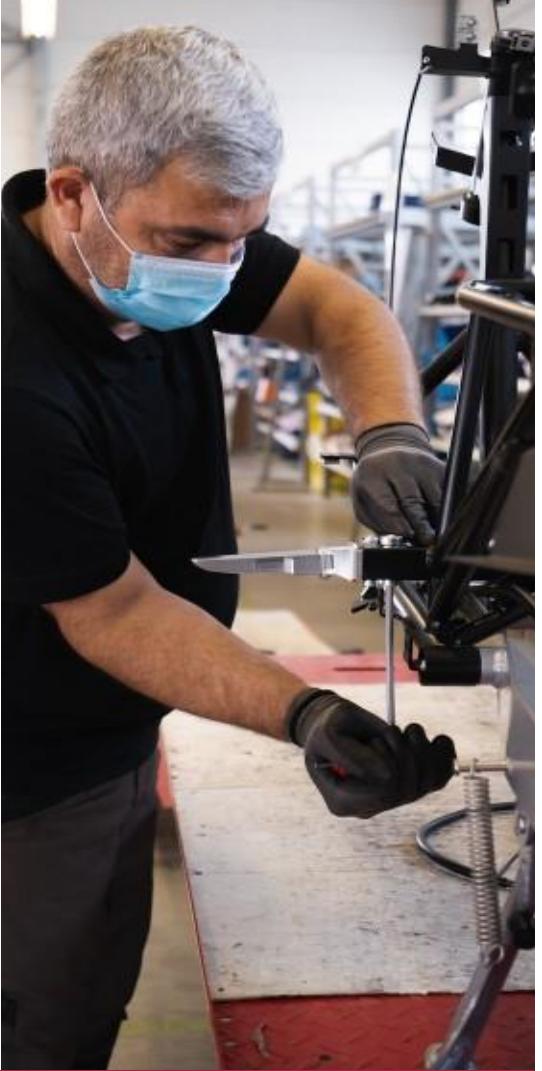
Agribusiness

- ❖ Food Processing
- ❖ Agro-warehouses
- ❖ Forest Plantations
- ❖ Agro Packaging.
- ❖ Increase Crop productivity by subregion

Nearshoring



LABOUR FORCE



**SKILLED
WORKFORCE
FOR HIGH-
PERFORMANCE
INDUSTRY**

Source: Population and Housing Census 2020 (INEGI)

AVAILABLE LABOUR FORCE



1,148



2,268

Enrollment of Engineering, Manufacturing and Construction; Graduated during 2022

1,092,772 Active Economic Population

62 COLLEGE EDUCATION INSTITUTIONS

16 Public Universities

28 Private Universities

10 Technological Institutes

6 Research Centers

IFORTAB

Training Institute for Work that offers Training and Certification to companies

CLEMA

Training Center in Logistics, Energy and Advanced Manufacturing. (CIATEQ)

COTET

Technological Oyster Farming Center of the State of Tabasco

CIISPALMA

Oil Palm Research Center and Regional Agribusiness Lab.

LAB. AAB

Specialized analytical services and technical information for the Food Industry

COMIMSA

Research and development center that offers services in materials innovation, training, postgraduate studies, engineering services and projects

Institutions for Training labour force and Research:

INFORMATIVE BROCHURE



STATE PROFILE

SECRETARY FOR ECONOMIC
DEVELOPMENT AND COMPETITIVENESS

UNDERSECRETARY OF PROMOTION AND ATTRACTION OF INVESTMENTS
INVESTMENT AND INDUSTRIAL DEVELOPMENT DEPARTMENT



TABASCO

2023



EXPORT CATALOGUE

SECRETARY FOR ECONOMIC
DEVELOPMENT AND
COMPETITIVENESS

UNDER SECRETARY OF PROMOTION AND
ATTRACTION OF INVESTMENTS
DIRECTORATE OF COMMERCE AND SUPPLY



AND LAST BUT NOT LEAST...

Tabasco is well known for great gastronomy, natural wonders & quality of life



SEDEC

SECRETARÍA PARA EL DESARROLLO
ECONÓMICO Y COMPETITIVIDAD



JOSÉ FRIEDRICH GARCÍA MALLITZ

Secretary of Economic Development and Competitiveness

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