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## Professional goal:

For my next step, I seek to lead enterprise-scale Generative AI solutions that transform businesses through innovative, responsible implementation.

## Summary

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Senior Specialist Solutions Architect at AWS with deep expertise in enterprise Generative AI and cloud architectures. Demonstrated success in architecting and deploying production-grade GenAI solutions for cross-industry organizations, leveraging Amazon Bedrock, Foundation Models, RAG patterns, and multi-agent systems. Combined with a Master's in Data Science and hands-on experience implementing Foundations Models at scale. Passionate technical educator with proven track record in mentoring teams and enabling customer success.

## Key Achievements:

- 10+ years pre-sales/architect enterprise cloud solutions as trusted technical advisor to C-suite and engineering teams.
- Led 60+ enterprises through complex cloud adoption journeys, from discovery to production deployment
- Expert in LLM integration patterns, evaluation frameworks, and scalable cloud architectures
- Passionate technical educator: regular speaker at major events (400-1500+ attendees), extensive content creation
- Deep expertise with LLM frameworks (LangChain, agents), Python development, and MLOps best practices

## Core Technical Focus: Development & Implementation:

- Python Expert: Production-grade development for GenAI applications, API integrations, and ML workflows
- Proficient in LLM frameworks: LangChain, LangGraph, Strands, Anthropic SDK, Amazon Bedrock SDK, MCP
- Full-stack development: Python backend, JavaScript/TypeScript frontend
- Experience with: API Gateway, Streamlit, async programming, testing frameworks

## Experience

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### Generative AI Experience

## Enterprise Solutions & Architecture

- Led architecture and deployment of production Generative AI solutions top Latam Companies, integrating foundation models with RAG patterns, vector databases, and intelligent agent workflows.
- Recently with focus on applying AI to Customer Experience in the Contact Center space.
- Designed and implemented AI-powered legal assistant enabling instant analysis of court cases, reducing report generation time from days to 2 minutes. Implemented evaluation frameworks for LLM performance measurement, including accuracy metrics, safety benchmarks, and business alignment.
- Architected multi-agent collaboration systems with human escalation capabilities for customer service applications, including Chat and Voice integrations. This proves to be a responsible GenAI implementation by including human in the loop.
- Developed reference architectures and reusable solutions for enterprise-scale GenAI implementations using infrastructure as code, showcasing RAG patterns, LLM optimization, and agent orchestration

## Technical Leadership & Innovation

- Created comprehensive solutions demonstrating GenAI implementation patterns:
  - WhatsApp Integration with AI Agents for automated customer service
  - Contact Center solution featuring AI agents with human escalation workflows
  - Full-stack Generative AI Chat Application showcasing RAG, LLM optimization, and agent capabilities
- Guide 60+ customers in their AI/ML transformation journey, focusing on responsible and effective GenAI implementation.
- Regular speaker at major AWS and AI events (400-1500+ attendees), delivering insights on enterprise GenAI adoption and best practices

## Research & Academic Contributions

- Completed Master's Degree program on GPT-2 implementation for political tweet generation.
- Active contributor to AI/ML community through technical content creation, including blog series on Generative AI assistants
- Continuous professional development through advanced courses in LLM applications, prompt engineering, and AI agents
- Expertise in latest GenAI technologies including RAG implementations, multi-modal AI, and agentic systems, RLHF, LLM Reasoning.

## Notable Projects

- Led architecture of AI-powered legal Assistant [Case Study](#) for Legaltech Startup, enabling instant analysis of 6M+ court cases and reducing report generation time from days to 2 minutes for 25K+ active users. **Technologies:** Python, LangChain, AWS Bedrock, Claude, OpenSearch, Lambda, DynamoDB
- [WhatsApp Integration: Developed Bedrock Agents integration](#) for automated customer service
- Multi-Agent System: [Architected contact center solution with AI agents and human escalation](#)
- [Generative AI Chat Application](#): Built full-stack implementation showcasing RAG, LLM optimization and Agents.

## Responsible AI Leadership

- Advocate for safe AI deployment with focus on human-in-the-loop architectures, explainability and Fairness. Aligned with business values.
- Implemented guardrail systems for preventing hallucinations and ensuring factual accuracy in legal and financial applications
- SME speaker on AI ethics, bias mitigation, and responsible GenAI adoption

## Specialist Solutions Architect, Applied AI

June 2025 - Present

Serving as a technical domain expert within AWS's Worldwide Specialist Organization, with focus in Amazon Connect Partners across the region to architect scalable, AI-powered customer experience solutions that transform legacy contact centers.

## Senior Solutions Architect ISV @ AWS

Jan 2020 - June 2025

Lead technical strategist for 25 strategic Independent Software Vendor (ISV) customers, with primary focus on enterprise-scale Generative AI implementations and cloud-native solutions. Architect and deliver production-grade solutions leveraging AWS Services

### Key Achievements:

- Lead the architecture and implementation of an AI-powered Legal Assistant that processes 6M+ court cases, reducing analysis time from days to minutes while serving 25K+ active users
- Designed and implemented embedded analytics solutions using Amazon QuickSight across multiple enterprises, resulting in: 45% reduction in operational costs, 50-66% decrease in development time, creation of 700+ client dashboards, Real-time ESG and safety analytics for high-risk industries, Integrated financial insights for 300+ businesses.
- **AWS Pathfinder Award (2021)**. Recognized for innovative problem-solving and pioneering solutions that enhanced efficiency and drove business growth.
- Promoted to **Senior Solution Architect** in 2022

### Public Speaking & Thought Leadership:

- IADevs 2024 @ Universidad del Desarrollo
- Generative AI Roadshow Argentina 2024 (400+ attendees)
- Cloud Experience 2023 Chile (1300+ attendees)
- Cloud Experience 2023 Argentina (1500+ attendees)
- Chile Partner Summit 2022 (1100+ attendees)
- Regular presenter on enterprise Generative AI implementation strategies and best practices

## AI / ML Technical Field Community (TFC) @ AWS

Mar 2021 - Present

Lead technical advisor specializing in enterprise AI/ML implementations across LATAM, guiding over 60 organizations from ideation to production. Focus on delivering practical ML solutions while advancing

Generative AI adoption through community building and knowledge sharing.

### Key Achievements:

- Helped over more than 30 organizations in implementing end-to-end ML solutions, from problem definition to production deployment
- Early adoption of Large Language Models and Generative AI applications in the region, resulting in successful enterprise implementation

### Technical Leadership & Content Creation:

- Authored comprehensive blog series on Generative AI assistants
- Created and delivered hands-on workshops on AI/ML technologies including NLP, LLMs, and MLOps
- Featured speaker on AWS Spanish Podcast discussing critical AI topics: ***Bias and Explainability in Machine Learning Models, Artificial Intelligence for Contact Centers***
- Developed technical content and reference architectures for ML implementation patterns

### Generated Content:

- [Blog Serie: Asistente IA Generativa](#)
- [Entregue experiencias naturales y eficaces de servicio al cliente de Telefonía Móvil con Amazon Connect y Amazon Lex](#)
- [Podcast AI/ML en AWS: Sesgo y explicabilidad en modelos de machine learning](#)
- [AI/ML en AWS: Inteligencia Artificial para Contact Centers -Webinar: Despliegue de un Contact Center en la nube con Amazon Connect en 30 minutos](#)

## Manager Presales @ Telefónica

Mar 2016 - Dec 2019 (3 years 10 months)

- Managed 14-person Presales Engineering team, optimizing solution design and cost estimation
- Developed self-service quoting tools to scale sales operations
- Mentored team members resulting in 3 IC promoted.

## Senior Presales Consultant @ Telefónica

Sep 2014 - Mar 2016 (1 year 7 months)

- Provided technical advisory and solution architecture for enterprise clients
- Created standardized proposal templates and built internal knowledge base

## Presales Engineer @ Telefónica

Apr 2011 - Sep 2014 (3 years 6 months)

- Designed technical solutions aligned with customer requirements and budgets
- Automated evaluation processes through VBA, improving team efficiency

## Service Manager @ Telefónica

Oct 2008 - Apr 2011 (2 years 7 months)

- Managed continuous service improvement for key enterprise accounts

## Education

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### Universidad del Desarrollo

- Master Degree in Data Science (2019 - 2021)
- Degree Project: [\*\*\*This Politician Does Not Exist: Using GPT-2 for Political Tweet Generation\*\*\*](#) ([Public Repo](#))

### Universidad de Santiago de Chile

- Bachelor: Electrical Engineer, Electronic Systems and Telecommunications (1998 - 2006)
- President of the Student Branch of the Institute of Electrical and Electronic Engineers (IEEE)

## Certifications and Courses

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### AWS Certifications:

- [AWS Certified Generative AI Developer - Professional](#)
- [AWS Certified AI Practitioner](#)
- [AWS Certified Machine Learning – Specialty](#)
- [AWS Generative AI Foundational](#)
- [AWS Certified Solutions Architect - Professional](#)
- [AWS Certified Solutions Architect – Associate](#)
- [AWS Certified DevOps Engineer - Professional](#)
- [AWS Certified SysOps Administrator – Associate](#)
- [AWS Certified Developer - Associate](#)
- [AWS Certified Alexa Skill Builder – Specialty](#)

### Courses:

- Advanced Prompt Engineering for LLMs - Machine Learning University
- Building LLM Applications with Bedrock Agents - Machine Learning University
- [Generative AI with Large Language Models](#)
- Build LLM Apps with LangChain.js - DeepLearning.AI
- LangChain Chat with Your Data - DeepLearning.AI
- LangChain for LLM Application Development - DeepLearning.AI
- ChatGPT Prompt Engineering for Developers - DeepLearning.AI
- AI Agents in LangGraph - DeepLearning.AI
- Knowledge Graphs for RAG - DeepLearning.AI

## Skills

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# Technical Expertise

## Generative AI & LLMs:

- Foundation Models: Anthropic Claude (Opus, Sonnet, Haiku), Amazon Nova, GPT family
- LLM Frameworks: LangChain, LangGraph, LlamaIndex, Haystack, Strands, MCP
- Implementation Patterns: RAG, multi-agent systems, fine-tuning, prompt engineering (CoT, ReAct, ToT)
- Reasoning: Experience with reasoning models and advanced prompting techniques

## Development & Engineering:

- Languages: Python, JavaScript/TypeScript, SQL
- Architecture: Microservices, event-driven, serverless, API-first design
- APIs: REST, GraphQL, WebSocket implementations

## ML/AI Operations:

- Evaluation: Experience in frameworks for accuracy, safety, business alignment metrics
- Safety: Guardrails, content filtering, bias detection, explainability
- MLOps/FMOps: Model versioning, A/B testing, monitoring, continuous evaluation
- Methodologies: CRISP-DM, Well-Architected Framework

## Cloud & Infrastructure:

- AWS Services: Bedrock, SageMaker, Lambda, Step Functions, EKS, OpenSearch, DynamoDB
- Vector Databases: pgvector, FAISS, ChromaDB, OpenSearch vector search, S3 Vector
- Observability: CloudWatch, model performance monitoring, cost optimization

## Customer Success & Leadership:

- Pre-Sales: Technical discovery, PoC design, stakeholder management, complex sales cycles
- Communication: Executive briefings, technical deep-dives, public speaking (400-1500+ audiences)
- Content: Technical blogs, reference architectures, workshops, training materials
- Mentoring: Team leadership, knowledge transfer, community building