

EAMONN O'SULLIVAN

W E B D E V E L O P E R

CONTACT

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SKILLS

- HTML / CSS
- Javascript
- Typescript
- ExpressJS
- React
- Redux
- RESTful APIs
- SQLite3
- Agile work principles
- Git & Github
- Microsoft Excel / Google Sheets

EDUCATION

DEV ACADEMY AOTEAROA

Web Developer Bootcamp

June 2022 - October 2022

BACHELOR OF COMMERCE

Economics and Marketing

University of Otago

2011 - 2014

REFERENCES

AVAILABLE ON REQUEST

PROFESSIONAL PROFILE

I am a dynamic and challenge-driven professional with a love for Software Development. I started my Software Development journey in September 2021 and found myself instantly captivated by the endless opportunities for creativity and problem solving when creating fun and satisfying user experiences.

I am passionate about continuous improvement, not only for my teams but for myself, and I am committed to learning new skills and capabilities to support my colleagues in overcoming complex problems. I am a reliable and authentic leader who thrives in collaborative work environments, where I can work autonomously whilst also providing support to wider teams to motivate and empower them to achieve positive outcomes.

WEB DEVELOPMENT HISTORY

DEV ACADEMY AOTEAROA

June 2022 - October 2022

An intensive 15 week web development programme with over 700 hours of hands-on coding. I came in with 10 months of self-study, which helped me immensely when tackling some of the more complex concepts that the course covers.

Beyond the technical skills I gained here, the programme has helped me become a more empathetic and productive teammate through the human skills portion of the course. Students were often tasked with problems and projects in pair and group settings where we would apply agile methods to create polished and functioning web applications.

PROJECTS

The Lost Crates

<https://www.thelostcrates.co.nz/>

Full stack e-commerce project made with React, Redux, Express and SQLite3

Colour Palette Generator

<https://colorful-life-production.up.railway.app/>

Colour palette generators are something I use on every project, so I wanted to have a go at creating my own version. A personal project created using React, Express and SQLite3.

KEY COMPETENCIES

COMMUNICATION AND NEGOTIATION

- An emotionally intelligent communicator with strong written and verbal communication skills as well as strong negotiation skills to secure partnerships with third-party providers, partners, and sponsors.

PROACTIVE AND CURIOUS LEARNER

- Resourceful and proactive learner who is comfortable picking up new skills ad hoc.
- This quality shined through in my previous employment where my knowledge over multiple roles and departments helped secure my employment through a tough COVID-19 period in Tourism.

MENTORSHIP AND LEADERSHIP

- I have been responsible for spearheading training programmes for new employees.
- Showed leadership during group projects, making an effort to ensure all team members were contributing, learning and most importantly enjoying themselves.

CAREER HISTORY

SENIOR BUSINESS DEVELOPMENT MANAGER

TripADeal - Byron Bay, Australia

2019 - 2022

TripADeal is an online travel agent company providing a range of travel and accommodation services.

Responsibilities

- Development and delivery of new Travel Packages encompassing multiple product offers for Land, Air, and Cruise Tours as well as Plug-In Hotels.
- Managed a portfolio of five of the business' 10 highest performing products.
- Nominated to represent the company at an international trade show WTM London to grow the business' network, conduct market research, and deliver new business leads to the group.
- Worked seamlessly with tight deadlines to ensure new products were ready for print advertising cycles.
- Negotiation of merchant contracts, payment terms, and commission levels.
- Spearheaded all training for new BDMs and Product Analysts for the Product Team and external operators due to my experience in over multiple roles in the group and strong insights across technical systems and operating models.

PRODUCT ANALYST

TripADeal - Byron Bay, Australia

2017 - 2019

Responsibilities

- Salesforce management (creating and managing products within our internal systems).
- Analysis of product sales, stats and inventory to assist the Marketing Team with campaigns.
- Stress testing new products against competitors.
- Providing insights and improvements to internal inefficiencies as the company grows.