# Logic, Interaction and Collective Agency

Lecture 3

ESSLLI'10, Copenhagen

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#### Plan for Today

- 1. Intro: group/team preferences, frames and identification.
- 2. Unreliable Team Interaction (I).
- 3. A short overview of Variable Frame Theory.
- 4. Unreliable Team Interaction (II).

# The Main Question(s)

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  - One needs to specify the context of interaction (or of the game). This includes:
    - Information of the agents about all relevant aspects of interaction.
    - Additional group- or team-related aspects of the game.

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#### What is a team?

- 1. Group identification.
  - Information about who's in and who's out.
  - Reasoning as group members.
  - Shared goal.
    - Group preference / utilities.
- 2. Shared commitments.
  - Shared intentions.
  - Sanctions for lapsing?
  - Shared praise[blame] for success[failure]?
- 3. Common knowledge (beliefs?) of the above?

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#### Group- or team- preferences.

Groups or teams may have their own objectives/goals/"preferences":

C. List and P. Pettit. *Group Agency*. Forthcoming..

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- Preferable individually (?).
- ▶ Preferable for the team {Eric, Olivier} (?).

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  - "We're in the same boat."
  - Part of what it means to be a team member seems to adopt the team objectives, or at least to reason on the basis of them.



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- N. Gold. Teamwork. Palgrave MacMillan, 2005.

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  - Primitives?
  - One recurring requirement: Paretian in the member's preferences. I.e. If a profile is Pareto-optimal then it is also most preferred for the team.

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Acting as team 
$$\Rightarrow$$
 Team identification + Team reasoning member



Adopting the team's preferences.

 $\downarrow$ 

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1

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Adopting the team's preferences.

Claim: Acting as a group member is different than:

- ▶ Individual action based on individual preferences.
- ▶ Individual action based on group preference.

(Unreliable) Team Interaction and Team Reasoning. Bacharach (1999, 2006), Sugden (200X)

#### Definition

A game in strategic form TI is a tuple  $\langle A, S_i, v_i \rangle$  such that :

- $\triangleright$   $\mathcal{A}$  is a finite set of agents.
- $\triangleright$   $S_i$  is a finite set of *actions* or *strategies* for i.
- ▶  $v_i : \Pi_{i \in \mathcal{A}} S_i \longrightarrow \mathbb{R}$  is a *utility function* that assigns to every strategy profile  $\sigma \in \Pi_{i \in \mathcal{A}} S_i$  the utility of that profile for agent i.

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Unreliable Team Interaction

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- 1. Team interactions are generalization of games in strategic form:
  - Given a set of agent  $A = \{1, 2, ..., i\}$ , the team interaction such that  $M = \{\{1\}, \{2\}, ..., \{i\}\}$  is a game in strategic form.

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- Team interactions are generalization of games in strategic form:
  - Given a set of agent  $A = \{1, 2, ..., i\}$ , the team interaction such that  $M = \{\{1\}, \{2\}, ..., \{i\}\}$  is a game in strategic form.
- Only individuals take action, but sometime they act for a team. How:
  - For any team  $k \in M$ , call  $\alpha^k \in \Pi_{i \in k} S_i$  a protocol for k, and write  $\alpha$  for a protocol for all team  $k \in M$ .  $\mathfrak{P} = \Pi_{k \in M} \Pi_{i \in K} S_i$  is the set of all protocols.

#### Definition

$$\mathcal{T} = \langle S, \{T_i\}_{\in \mathcal{A}}, \Omega \rangle$$

- ▶  $T_i = \{k \in M : i \in k\}$  is a set of types for player i.
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- $ightharpoonup \Omega$  is a probability distribution on the set of states.
  - A Common Prior.

► A state is a tuple:

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At each state, each agent belong to one and only one team.

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An unreliable team interaction (UTI) a pair  $\langle TI, T \rangle$  such that TI is a team interaction and T is a type space for it.

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- An protocol for team k in an UTI is an function which gives, for each member i of k and each signal and action in  $A_i$ .
- ▶ Conditioning gives the functions  $\lambda_i : T_i \to \Delta(S \times T_{-i})$ :

$$\lambda_i(t_i)(s,t) = \frac{\Omega((s,t) \& t_i)}{\Omega(t_i)}$$

# Ex Ante Expected Value and Equilibrium

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Given an type space T with Team Authority, for a team interaction TI, the ex ante expected value of protocol α for team k:

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▶ The protocol  $\alpha$  is a *ex ante* UTI-equilibrium iff, for all  $k \in M$ ,

$$\alpha \in \operatorname{argmax}_{\beta \in \mathfrak{P}}(EV^k(\beta^k, \alpha^{-k}))$$

Teams and utilities:

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- ► Teams (M). Either:
  - we decide alone:  $I_O = \{Olivier\}, I_E = \{Eric\};$
  - or as a team  $C = \{Olivier, Eric\}.$

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  - we decide alone:  $I_O = \{Olivier\}, I_E = \{Eric\};$
  - or as a team  $C = \{Olivier, Eric\}.$
- Utilities for the (non-singleton) team is the average individual payoffs.

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Ω	ΙE	С
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- ► A priori there is a 1/3 change for each agent to act as a team member.
- ▶ The protocol  $\alpha = (M, M, HH)$  is a *ex-ante* equilibrium.

$$EV^{C}(\alpha) = \sum_{\tau} \Omega(t) v^{C}(\alpha_{Olivier}^{t_{Olivier}}, \alpha_{Eric}^{t_{Eric}})$$

$$\begin{split} EV^{C}(\alpha) &= \Omega(I_{E}, I_{E})v^{C}(\alpha_{Olivier}^{t_{Olivier}}, \alpha_{Eric}^{t_{Eric}}) + \\ &\Omega(C, I_{E})v^{C}(\alpha_{Olivier}^{t_{Olivier}}, \alpha_{Eric}^{t_{Eric}}) + \\ &\Omega(I_{0}, C)v^{C}(\alpha_{Olivier}^{t_{Olivier}}, \alpha_{Eric}^{t_{Eric}}) + \\ &\Omega(C, C)v^{C}(\alpha_{Olivier}^{t_{Olivier}}, \alpha_{Eric}^{t_{Eric}}) + \end{split}$$

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$$\Omega(C, I_{E})v^{C}(H, M) +$$

$$\Omega(I_{0}, C)v^{C}(M, H) +$$

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▶ Team Authority:

If 
$$t_i = k$$
 then  $\alpha_i = \alpha_i^k(s)$ 

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$$EV^{C}(\alpha) = \Omega(I_{E}, I_{E})1 +$$
  

$$\Omega(C, I_{E})2 +$$

$$\Omega(I_{0}, C)2 +$$

 $\Omega(C,C)$ 3

The protocol  $\alpha = (M, M, HH)$  is a *ex-ante* equilibrium.

$$EV^{C}(\alpha) = (4/9)1 +$$

$$(2/9)2 +$$

$$(2/9)2 +$$

(1/9)3

$$EV^{C}(\alpha) = 1.66$$
  
 $EV^{C}(M, M, HM) = 1.33$   
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#### UTI, an example

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# UTI, an example

The protocol  $\alpha = (M, M, HH)$  is a *ex-ante* equilibrium.

- $\blacktriangleright$  HH maximizes  $EV^C$  given M, M.
- ► For either Olivier or Eric, *M* is the only EV-maximizer.
  - A strategy  $S_i$  of an individual is strictly dominated in a game  $\mathbb{G}$  iff it is strictly dominated in an TI extending  $\mathbb{G}$  such that  $\{i\}$  is a team.
    - $\Rightarrow$  A consequence of Team Authority.

Frames and Variable Frame Theory
A short digression.

#### Frames and Variable Frame Theory

Being part of a given  $\approx$  team

seeing the interactive situation through a specific frame.

#### Frames and Variable Frame Theory

#### Framing effect

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  - A: 200 participants will be saved for sure.
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- 2. You must choose between two prevention programs, resulting in:
  - A': 400 will not be saved, for sure.
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  - 78 % of the participants choose B' over A'.

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The Experiment:
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                       for
                             sure.
                                            B:
                                                 (33%
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                                                                        (66%
                                                                                 0).
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  - Choosing A and  $A \leftrightarrow B$  imply Choosing A.

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To a lesser extend, this is also true of the epistemic formalism that we have been using:

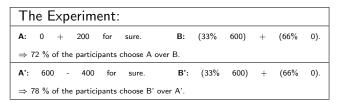
• "Believing" A and  $\vdash A \leftrightarrow B$  imply "Believing" B.

Th	The Experiment:										
A:	0	+	200	for	sure.	B:	(33%	600)	+	(66%	0).
$\Rightarrow 7$	$\Rightarrow$ 72 % of the participants choose A over B.										
Α':	A': 600 - 400 for sure. B': (33% 600) + (66% 0).										
→ 7	$\Rightarrow$ 78 % of the participants choose B' over A'.										

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- ▶ Note: this is different from logical omniscience.



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To a lesser extend, this is also true of the epistemic formalism that we have been using:

- "Believing" A and  $\vdash A \leftrightarrow B$  imply "Believing" B.
- Decision problems in the logicophilia case to be an intensional context.

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> 3	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

► Set of nondescript actions.

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>x</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> 3	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> <sub>4</sub>	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- ► Frames are predicates of actions profiles.

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- ► Frames are predicates of actions profiles. E.g.  $F_{Team} = \{H_T, M_T, \}$  with  $H_T = \{x_1, y_1, \}$  and  $M_T = \{x_2, y_2, \}$ .

	<i>x</i> <sub>1</sub>	<i>X</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> 4
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> <sub>4</sub>	4, 2	4, 0	1, 1	1, 1

- ► Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- Frames are predicates of actions profiles. E.g.  $F_{Team} = \{H_T, M_T, \}$   $F_{Ind} = \{M_I, H_I\}.$

	<i>x</i> <sub>1</sub>	<i>X</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> 4
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- Frames are predicates of actions profiles.
- ▶ Each frame F occurs with a certain probability v(F). E.g. If  $v(F_{Team}) = 1$ , i.e. common knowledge of team frame.

	<i>x</i> <sub>1</sub>	<i>x</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> <sub>4</sub>
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> 3	2, 2	2, 0	1, 1	1, 1
<i>y</i> 4	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- ▶ Frames are predicates of actions profiles.
- ▶ Each frame F occurs with a certain probability v(F). E.g. If  $v(F_{Ind}) = 1$ , i.e. common knowledge of individual frame.

	<i>x</i> <sub>1</sub>	<i>X</i> <sub>2</sub>	<i>X</i> 3	<i>X</i> 4
<i>y</i> <sub>1</sub>	3, 3	3, 3	2, 2	2, 4
<i>y</i> <sub>2</sub>	3, 3	3, 3	0, 2	0, 4
<i>y</i> <sub>3</sub>	2, 2	2, 0	1, 1	1, 1
<i>y</i> <sub>4</sub>	4, 2	4, 0	1, 1	1, 1

- Set of nondescript actions.
- Utility functions defined for each player on the nondescript action profiles.
- Frames are predicates of actions profiles.
- ▶ Each frame F occurs with a certain probability v(F).

[Bacharach, 2006] for formal details.

Sugden [2005]: team reasoning under CK of team membership.

Team reasoning and pro-group I-mode.

#### Team Reasoning and Pro-Group I-Mode

Question: What is, if any, the difference between team or group agency and individual agency with group preferences?

► Acting as team member

```
\Rightarrow Adopting the team's preferences + Team reasoning
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► Team agency / We-Mode

$$\Rightarrow$$
 Adopting the team's preferences  $+$  Team reasoning

- ► Team agency / We-Mode
  - $\Rightarrow$  Adopting the team's preferences + Team reasoning
- ► Pro-Group I mode ⇒ Having the team's preferences

- ► Team agency / We-Mode
  - $\Rightarrow$  Adopting the team's preferences + Team reasoning
    - We write the paper together.
- ▶ Pro-Group I mode  $\Rightarrow$  Having the team's preferences
  - I write the paper with Eric.

- ► Team agency / We-Mode
  - $\Rightarrow$  Adopting the team's preferences + Team reasoning
    - We write the paper together.
- ▶ Pro-Group I mode  $\Rightarrow$  Having the team's preferences
  - I write the paper with Eric.
- Question:What is the specific import of team reasoning?

- ► Team agency / We-Mode
  - $\Rightarrow$  Adopting the team's preferences + Team reasoning
    - We write the paper together.
- ▶ Pro-Group I mode  $\Rightarrow$  Having the team's preferences
  - I write the paper with Eric.
- ► Question: Can we reduce UTI to Bayesian Games, i.e. uncertainty about the payoffs?

Informally: structures to reasons about games with incomplete information, i.e. where there is uncertainty about the structure of the game.

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- Payoffs are dependent from strategy choice and types.

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- ► Each players can be of certain types.
- ► Payoffs are dependent from strategy choice and types.
- ► Historical note: predates the use of types for imperfect and higher-order information! See [Brandenburger'10] and the talk today.

# Bayesian Games

Formally:

## Bayesian Games

#### Formally:

#### Definition

A Bayesian Game  $\mathcal{B}$  is a tuple  $\langle \mathcal{A}, \mathcal{S}_i, \mathcal{T}_i, \mathcal{v}_i, \lambda_i \rangle$  such that :

- $ightharpoonup \mathcal{A}$  is a finite set of agents.
- ▶  $S_i$  is a finite set of *actions*. for i. We write S for the set  $\prod_{i \in A} S_i$  of all action profiles.
- $ightharpoonup T_i$  is a finite set of *types* for *i*.
- ▶ A strategy  $\sigma_i : T_i \longrightarrow A_i$  is a function assigning to each type of i an action in  $A_i$ .
- $\mathbf{v}_i: (S \times T_i) \longrightarrow \mathbb{R}$  is an utility function given that she is of type  $t_i$ .
- $\lambda_i: T_i \longrightarrow \Delta(T_{-i}).$

# Bayesian Games

### Formally:

#### Definition

A Bayesian Game  $\mathcal{B}$  is a tuple  $\langle \mathcal{A}, \mathcal{S}_i, \mathcal{T}_i, \mathcal{v}_i, \lambda_i \rangle$  such that :

- $ightharpoonup \mathcal{A}$  is a finite set of agents.
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- ▶ A strategy  $\sigma_i : T_i \longrightarrow A_i$  is a function assigning to each type of i an action in  $A_i$ .
- $\mathbf{v}_i: (S \times T_i) \longrightarrow \mathbb{R}$  is an utility function given that she is of type  $t_i$ .
- $\triangleright \Omega$  is a common prior over  $(\mathcal{T})$ .

The ex ante expected value of profile  $\sigma$  for player i is defined as :

$$EV_i(\sigma) = \sum_t \Omega(t) v_i((\sigma_i(t_i), \sigma_{-i}(t_{-i})), t_i)$$

A Bayesian equilibrium is a strategy profiles  $\sigma$  such that, for all i,

$$\sigma_i \in argmax_{\sigma'_i}(EV_i(\sigma'_i, \sigma_{-i}))$$

The ex ante expected value of profile  $\sigma$  for player i is defined as :

$$EV_i(\sigma) = \sum_{t_i} \Omega[t_i] \left( \sum_{t_{-i}} \Omega(t_{-i}|t_i) v_i((\sigma_i(t_i), \sigma_{-i}(t_{-i})), t_i) \right)$$

A Bayesian equilibrium is a strategy profiles  $\sigma$  such that, for all i,

$$\sigma_i \in argmax_{\sigma'_i}(EV_i(\sigma'_i, \sigma_{-i}))$$

The ex ante expected value of profile  $\sigma$  for player i is defined as :

$$EV_i(\sigma) = \sum_{t_i} \Omega[t_i] \bigg( EV_i(\sigma|t_i) \bigg)$$

A Bayesian equilibrium is a strategy profiles  $\sigma$  such that, for all i,

$$\sigma_i \in argmax_{\sigma'_i}(EV_i(\sigma'_i, \sigma_{-i}))$$

# From UTIs to Bayesian Games

Let  $\langle TI, T \rangle$  be an unreliable team interaction with no external uncertainty. The Bayesian Game  $\mathcal{B}_{UTI}$  based on  $\langle TI, T \rangle$  is defined as follow:

- $\triangleright$  A is the set of individuals in TI.
- $\triangleright$   $S_i$  is the same as in TI.
- $ightharpoonup \mathcal{T}_i$  the same as in  $\mathcal{T}$ , i.e. *types* for i:
  - When  $t_i = k$  we say that i is a benefactor for  $k \in M$ .
- $v_i(s,t_i) = v^{t_i}(s).$  (Ignoring states of uncertainty for now).

#### Definition

Let  $\alpha$  be a protocol in a given UTI, and  $\sigma$  a strategy profile in  $\mathcal{B}_{UTI}$ . Then  $\sigma$  agrees with  $\alpha$  whenever, for all  $t_i \in \mathcal{T}_i$ :

$$\alpha_i^{t_i} = \sigma_i(t_i)$$

If  $\alpha$  is an UTI equilibrium, then there is a Bayesian Equilibrium  $\sigma$  in  $\mathcal{B}_{UTI}$  that agrees with  $\alpha$ .

#### Proof.

#### Sketch:

- 1. If  $\sigma$  agrees with  $\alpha$ , maximization of  $EV_i((\sigma'_i, \sigma_{-i})|t_i)$  is equivalent to maximizing  $EV^k((a_i, \alpha_{-i})|t_i)$  because:
  - For  $s = \sigma(t_i, t_{-i})$ ;  $v_i(s, t_i) = v^k(s)$  and;

If  $\alpha$  is an UTI equilibrium, then there is a Bayesian Equilibrium  $\sigma$ in  $\mathcal{B}_{UTI}$  that agrees with  $\alpha$ .

#### Proof.

#### Sketch:

- 1. If  $\sigma$  agrees with  $\alpha$ , maximization of  $EV_i((\sigma'_i, \sigma_{-i})|t_i)$  is equivalent to maximizing  $EV^k((a_i, \alpha_{-i})|t_i)$  because:
  - For  $s = \sigma(t_i, t_{-i})$ ;  $v_i(s, t_i) = v^k(s)$  and; Strategy-wise, for all j,  $\alpha_i^{t_j} = \sigma_j(t_j)$ .

If  $\alpha$  is an UTI equilibrium, then there is a Bayesian Equilibrium  $\sigma$ in  $\mathcal{B}_{UTI}$  that agrees with  $\alpha$ .

#### Proof.

#### Sketch:

- 1. If  $\sigma$  agrees with  $\alpha$ , maximization of  $EV_i((\sigma'_i, \sigma_{-i})|t_i)$  is equivalent to maximizing  $EV^k((a_i, \alpha_{-i})|t_i)$  because:
  - For  $s = \sigma(t_i, t_{-i})$ ;  $v_i(s, t_i) = v^k(s)$  and; Strategy-wise, for all j,  $\alpha_i^{t_j} = \sigma_j(t_j)$ .
- 2. If  $\alpha$  is an UTI-equilibrium, then for all i,  $\alpha_i^k$  maximizes  $EV^k((\alpha_i^{t_i},\alpha_{-i})|t_i).$

If  $\alpha$  is an UTI equilibrium, then there is a Bayesian Equilibrium  $\sigma$  in  $\mathcal{B}_{UTI}$  that agrees with  $\alpha$ .

If  $\alpha$  is an UTI equilibrium, then there is a Bayesian Equilibrium  $\sigma$  in  $\mathcal{B}_{UTI}$  that agrees with  $\alpha$ .

UTI-equilibria ⊊ Bayesian equilibria

	Hard Work	Minimal Work
Hard Work	3, 3 (3)	0, 4 (2)
Minimal Work	4, 0 (2)	1, 1 (1)

	Hard Work	Minimal Work
Hard Work	3, 3 (3)	0, 4 (2)
Minimal Work	4, 0 (2)	1, 1 (1)

#### Preliminary observation:

• Let w be the probability that  $t_i = C$  for either player in a type space  $\mathcal{T}$  for this TI. If (M, M, HH) is an UTI-equilibrium then  $w \geq 1/3$ .

See [Bacharach, 1999] for details.

	Hard Work	Minimal Work
Hard Work	3, 3 (3)	0, 4 (2)
Minimal Work	4, 0 (2)	1, 1 (1)

	Hard Work	Minimal Work
Hard Work	3, 3 (3)	0, 4 (2)
Minimal Work	4, 0 (2)	1, 1 (1)

▶ Let T be a type space for this game such that w = 1/6.

	Hard Work	Minimal Work
Hard Work	3, 3 (3)	0, 4 (2)
Minimal Work	4, 0 (2)	1, 1 (1)

▶ Let T be a type space for this game such that w=1/6. The strategy profile  $\sigma$  which agrees with (M,M,HH) is an equilibria in the Bayesian Game for this UTI.

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
М	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
М	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$C_0, C_E (0.03)$	Н	М
Н	3, 3	2, 2
М	2, 2	1, 1

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
M	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
M	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_{E}((M, H), (M, H)) = \sum_{t} \Omega(t) v_{E}((M, H)(t_{E}), (M, H)(t_{O})), t_{E})$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
M	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
М	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_{E}((M, H), (M, H)) = \Omega(I_{O}, I_{E})v_{E}((M, M), I_{E}) + \Omega(I_{O}, C_{E})v_{E}((M, H), C_{E}) + \Omega(C_{O}, I_{E})v_{E}((H, M), I_{E}) + \Omega(C_{O}, C_{E})v_{E}((H, H), C_{E})$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
M	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
М	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
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$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
M	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
М	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_{E}((M, H), (M, H)) = \Omega(I_{O}, I_{E})(1) + \Omega(I_{O}, C_{E})v_{E}((M, H), C_{E}) + \Omega(C_{O}, I_{E})v_{E}((H, M), I_{E}) + \Omega(C_{O}, C_{E})v_{E}((H, H), C_{E})$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
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$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
М	4, 2	1, 1

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$$EV_{E}((M, H), (M, H)) = \Omega(I_{O}, I_{E})(1) + \Omega(I_{O}, C_{E})(2) + \Omega(C_{O}, I_{E})v_{E}((H, M), I_{E}) + \Omega(C_{O}, C_{E})v_{E}((H, H), C_{E})$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
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Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_{E}((M, H), (M, H)) = \Omega(I_{O}, I_{E})(1) + \Omega(I_{O}, C_{E})(2) + \Omega(C_{O}, I_{E})(4) + \Omega(C_{O}, C_{E})v_{E}((H, H), C_{E})$$

$I_0, I_E (0.69)$	Н	М
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Н	3, 3	0, 2
М	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
M	2, 0	1, 1

$$EV_E((M, H), (M, H)) = 0.69(1) + 0.14(2) + 0.14(4) + 0.03(3)$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
M	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
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M	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_E((M, H), (M, H)) = 1.62$$

$I_0, I_E (0.69)$	Н	М
Н	3, 3	0, 4
М	4, 0	1, 1

$I_0, C_E (0.14)$	Н	М
Н	3, 3	0, 2
M	4, 2	1, 1

$C_0, I_E (0.14)$	Н	М
Н	3, 3	2, 4
М	2, 0	1, 1

$$EV_E((M, H), (M, H)) = 1.62$$
  
 $EV_E((H, H), (M, H)) = .75$   
 $EV_E((M, M), (M, H)) = 1.56$   
 $EV_E((H, M), (M, H)) = 1.3$ 

(M, M, HH) UTI-equ. only if  $w \ge 1/3$ .

((M, H), (M, H)) Bayesian equ. even for  $1/6 \le w < 1/3$ .

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((M, H), (M, H)) Bayesian equ. even for  $1/6 \le w < 1/3$ .

▶ What's going on in the zone  $1/6 \le w < 1/3$ ?

- (M, M, HH) UTI-equ. only if  $w \ge 1/3$ .
- ((M, H), (M, H)) Bayesian equ. even for  $1/6 \le w < 1/3$ .
  - ▶ What's going on in the zone  $1/6 \le w < 1/3$ ?
    - The profile ((M, H), (M, H)) is a sub-optimal Bayesian equilibrium for the team if  $1/6 \le w < 1/3$ .
      - ((M, M),(M, M)) is also an Bayesian equilibria, which as a better expected value for the team.

- (M, M, HH) UTI-equ. only if  $w \ge 1/3$ . ((M, H), (M, H)) Bayesian equ. even for  $1/6 \le w < 1/3$ .
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    - The profile ((M, H), (M, H)) is a sub-optimal Bayesian equilibrium for the team if  $1/6 \le w < 1/3$ .
      - ((M, M),(M, M)) is also an Bayesian equilibria, which as a better expected value for the team.
    - Individual benefactors (Pro-group I-mode decision makers) who don't team reason have no way to exclude this sub-optimal equilibrium.
    - Team Reasoning is the missing ingredient.

UTI-equilibria  $\subsetneq$  Bayesian equilibria in  $\mathcal{B}_{UTI}...$ BUT: an UTI equilibrium is a Nash equilibrium in the strategic game  $G_{UTI}$  constructed as follow:

- ▶ Each team in the UTI is a separate agent in  $G_{UTI}$ .
- ▶ The actions of each "agent" in  $G_{UTI}$  are the protocols in UTI.
- ▶ The utility for "agent" k of a profile  $\alpha$  in  $G_{UTI}$  is the expected value of  $\alpha$  in the UTI.

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- ▶ The actions of each "agent" in  $G_{UTI}$  are the protocols in UTI.
- ▶ The utility for "agent" k of a profile  $\alpha$  in  $G_{UTI}$  is the expected value of  $\alpha$  in the UTI.
- ⇒ UTI can be seen as games between teams.

UTI-equilibria  $\subsetneq$  Bayesian equilibria in  $\mathcal{B}_{UTI}$ .

► UTI-equilibrium refines Bayesian equilibrium.

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- ▶ Pro-group I-mode ≠ full-blown team agency. [Tuomela, Forthcoming]

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- Evidence for team reasoning?
  - Evolutionary, see [Bacharach, 2006].
  - In social psychology: see [Hindriks, 2010] for a review.

- ▶ UTI-equilibrium refines Bayesian equilibrium.
- ▶ Pro-group I-mode ≠ full-blown team agency. [Tuomela, Forthcoming]
- Evidence for team reasoning?
  - Evolutionary, see [Bacharach, 2006].
  - In social psychology: see [Hindriks, 2010] for a review.
- Ex interim rationality in UTI?
  - Still open.

# Coming up next

▶ Other modes of shared attitudes: correlations.