Conditionals in Game Theory

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Lecture 1

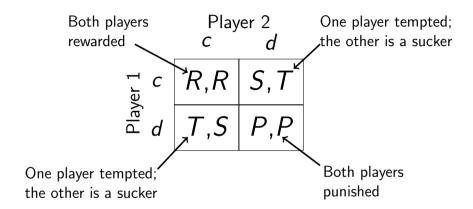
ESSLLI 2022

"[O]ne really cannot discuss rationality, or indeed decision making, without substantive conditionals and counterfactuals. Making a decision means choosing among alternatives. Thus one must consider hypothetical situations what would happen if one did something different from what one actually does. [I]n interactive decision making—games—you must consider what other people would do if you did something different from what you actually do." (p. 15)

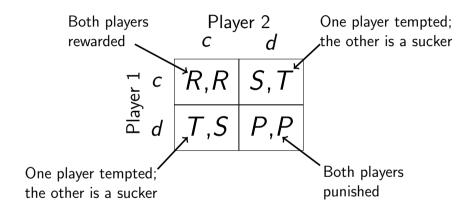
R. Aumann. *Backward induction and common knowledge of rationality*. Games and Economic Behavior, 8: 6 - 19, 1995.

Prisoner's Dilemma

Symmetric Games

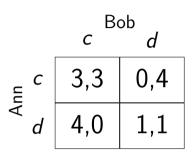


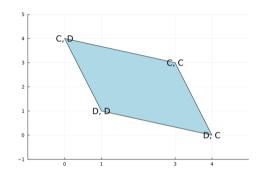
Symmetric Games



Symmetric games are classified in terms of the relationship between R (reward), T (temptation), S (sucker) and P (punishment):

Prisoner's Dilemma

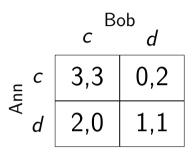


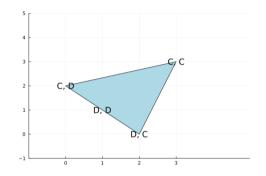


If T>R>P>S, then the game is a Prisoner's Dilemma. d strictly dominates c (c,c) Pareto dominates (d,d)

(d, d) is the unique Nash equilibrium

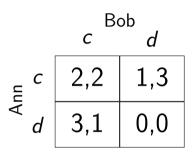
Stag Hunt

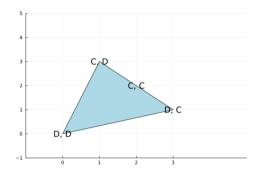




If R > T and P > S, then the game is called Stag Hunt. d is a less "risky" option than c (c,c) Pareto dominates (d,d) (c,c) and (d,d) are both Nash equilibria

Chicken





If T > R and S > P, then the game is called Chicken (or Hawk-Dove). c is a less "risky" option than d (c,c) Pareto dominates (d,d) (c,d) and (d,c) are both Nash equilibria

Game in Normal Form

A game in normal form is a tuple $\langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ where:

- N is a finite set of players.
- ▶ For each $i \in N$, S_i is a (finite) set of actions, or strategies, for player i.
- ▶ For each $i \in N$, $u_i : \prod_{i \in N} S_i \to \mathbb{R}$

Notation

Suppose that $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a game in strategic form.

- For $s \in \Pi_{i \in N} S_i$, s_i is the *i*th component of s and $s_{-i} = (s_1, \ldots, s_{i-1}, s_{i+1}, \ldots s_n)$ is the tuple of all strategies except s_i
- ▶ For $i \in N$, let $S = \prod_{i \in N} S_i$ be the set of **strategy profiles**, also called the outcomes of G.
- ▶ For $i \in N$, let $S_{-i} = \prod_{j \in N, j \neq i} S_j$.

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- ▶ For $i \in N$, let $S = \prod_{i \in N} S_i$ be the set of **strategy profiles**, also called the outcomes of G.
- ▶ For $i \in N$, let $S_{-i} = \prod_{j \in N, j \neq i} S_j$.
- For a set X, let $\Delta(X)$ be the set of probability measures on X.
- ▶ $m \in \Delta(S_i)$ is called a **mixed strategy** for player i.
- ▶ A mixed strategy profile is an element of $\Pi_{i \in N} \Delta(S_i)$.

Expected Utility, Best Response

Suppose that $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a game in strategic form.

For $a \in S_i$ and $p \in \Delta(S_{-i})$ the **expected utility of** a **with respect to** p is

$$EU_i(a,p) = \sum p(t)u_i(a,t)$$

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$$EU_i(a, p) = \sum_{t \in S_{-i}} p(t)u_i(a, t)$$

For $X \subseteq \Delta(S_{-i})$, the **best response set for player** i, $BR_i : X \to \wp(S_i)$, is defined as follows: for $p \in X$,

$$BR_i(p) = \{a \mid a \in S_i \text{ and } \forall a' \in S_i : EU_i(a, p) \geqslant EU_i(a', p)\}$$

Identify S_{-i} with the set $\{p \mid p \in \Delta(S_{-i}), p(s) = 1 \text{ for some } s \in S_{-i}\}$,

A strategy profile $s \in \Pi_{i \in N} S_i$ is a (pure strategy) **Nash equilibrium** provided that for all $i \in N$, $s_i \in BR_i(s_{-i})$

Mixed Extension

Suppose that $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a game in strategic form.

The **mixed extension of** G is the tuple $\langle N, (\Delta(S_i))_{i \in N}, (U_i)_{i \in N} \rangle$, where for $m \in \prod_{i \in N} \Delta(S_i)$

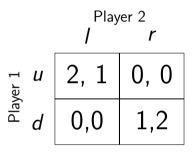
$$U_i(m) = \sum_{s \in S} u_i(s) \prod_{i \in N} m_i(s_i)$$

A **mixed strategy Nash equilibrium** in G is a tuple $m \in \Pi_{i \in N} \Delta(S_i)$ that is a Nash equilibrium in the mixed extension of G.

Correlation

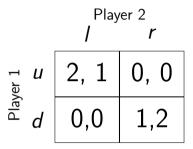
Players can improve their expected value by correlating their choices on an "outside signal".

Correlated Strategies



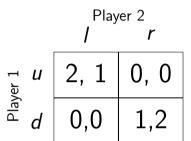
- ► Three Nash equilibria:
 - ▶ (*u*, *l*): the payoff is (2, 1)
 - (d, r): the payoff is (1, 2)
 - ▶ Mixed Nash Equilibrium: $([\frac{2}{3}:u,\frac{1}{3}:d],[\frac{1}{3}:l,\frac{2}{3}:r])$: the payoff is $(\frac{2}{3},\frac{2}{3})$

Correlated Strategies



- Mixed Nash Equilibrium: $([\frac{2}{3}:u,\frac{1}{3}:d],[\frac{1}{3}:l,\frac{2}{3}:r])$: the payoff is $(\frac{2}{3},\frac{2}{3})$
- Mixed Strategies: Each player conducts a private, independent lottery to choose their strategy.

Correlated Strategies



1	r
0.5	0
0	0.5
	<i>l</i> 0.5 0

- ▶ Mixed Nash Equilibrium: $([\frac{2}{3}:u,\frac{1}{3}:d],[\frac{1}{3}:l,\frac{2}{3}:r])$: the payoff is $(\frac{2}{3},\frac{2}{3})$
- Mixed Strategies: Each player conducts a private, independent lottery to choose their strategy.
- Conduct a *public* lottery: flip a fair coin and follow the strategy $(H \Rightarrow (u, l), T \Rightarrow (d, r))$. The expected payoff is (1.5, 1.5).

Two extremes:

- 1. Completely private, independent lotteries
- 2. A single, completely public lottery

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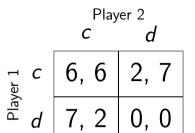
- 1. Completely private, independent lotteries
- 2. A single, completely public lottery

What about: a public lottery, but reveal only partial information about the outcome to each of the players?

	С	d
С	1/3	1/3
d	1/3	0

- ► Three Nash equilibria:

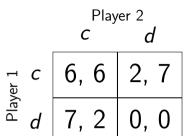
 - (c, d): the payoff is (2, 7); (d, c): the payoff is (7, 2) $([\frac{2}{3}: c, \frac{1}{3}: d], [\frac{2}{3}: c, \frac{1}{3}: d])$: the payoff is $(4\frac{2}{3}, 4\frac{2}{3})$



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- After conducting the lottery, an outside observer provides Ann with a recommendation to play the first component of the profile that was chosen. and Bob the second component.



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- After conducting the lottery, an outside observer provides Ann with a recommendation to play the first component of the profile that was chosen. and Bob the second component.
- ► The expected payoff is $\frac{1}{3}(6,6) + \frac{1}{3}(2,7) + \frac{1}{3}(7,2) = (5,5)$

Correlated Equilibrium

Let $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ be a game.

A correlated strategy n-tuple in G is a function from a finite probability space Γ into $S = S_1 \times \cdots \times S_n$. That is, f is a random variable whose values are n-tupels of actions.

Chance (according to the probability space Γ) chooses an element $\gamma \in \Gamma$, then each player is recommended to take action $f_i(\gamma)$.

Correlated Equilibrium: A correlated equilibrium in G is a correlated strategy n-tuple f such that

$$EU_i(f) \geqslant EU_i(g_i, f_{-i})$$

Nash equilibrium is the outcome that results from assuming that each of the following are *common knowledge* among the players:

- 1. The game's payoff structure.
- 2. The Bayesian rationality of the players.
- 3. The players' beliefs about each other.
- 4. Players regard their opponents strategies as independent.
- 5. The players' beliefs must be *consistent*.

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Rationalizability is the outcome that results from assuming each of the following are *common knowledge* among the players:

- 1. The game's payoff structure.
- 2. The Bayesian rationality of the players.
- 3. The players' beliefs about each other.
- 4. Players regard their opponents strategies as independent.
- 5. The players' beliefs must be consistent.

Game Models

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▶ A **model of a game** is a completion of the partial specification of the Bayesian decision problems *and* a representation of a particular play of the game.

 $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a game in strategic form.

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- ► W is a set of possible worlds (possible outcomes of the game)
- ▶ σ is a function $\sigma: W \to \Pi_{i \in N} S_i$ write $\sigma_i(w)$ for $\sigma(w)_i$: the *i*th component of $\sigma(w)$ write $\sigma_{-i}(w)$ for $\sigma(w)_{-i}$

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- $\sigma_i(w) = a \in S_i$ means that "player i chooses strategy a in state w.

The exact meaning of 'choosing' is not elaborated further in the literature: does it mean that player *i* has actually played a or that she will play a or that a is the output of her deliberation process?

- ▶ Each $s \in \prod_{i \in N} S_i$ is associated with the following events:
 - $[s_i] = \{w \mid \sigma(w)_i = s_i\}$ is the event that i chooses s_i
 - ▶ $[s_{-i}] = \{w \mid \sigma(w)_{-i} = s_{-i}\} = \bigcap_{j \in N, j \neq i} [s_i]$ is the event that all players except i choose their strategies in s_{-i}
 - ▶ $[s] = \{w \mid \sigma(w) = s\} = \bigcap_{i \in N} [s_i]$ is the event that all players choose their strategies in s

Game Model

Given a strategic-form game $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$, a model of G is a triple

$$\langle W, (I_i)_{i \in N}, \sigma \rangle$$

where W is a non-empty set of states, $\sigma: W \to \prod_{i \in N} S_i$, and:

For each $i \in N$, $I_i : W \to \wp(W)$ is player i's **information correspondence**.

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- ▶ Relations are often used instead of correspondences: $R_i \subseteq W \times W$ where $w R_i v$ iff $v \in I_i(w)$
- ▶ For $E \subseteq W$, let $\square_i(E) = \{w \mid I_i(w) \subseteq E\}$

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- Standard assumptions:
 - ▶ Truth: For all $w \in W$, $w \in I_i(w)$
 - ▶ Consistency: For all $w \in W$, $I_i(w) \neq \emptyset$
 - ▶ Fully Introspective: For all $w, v \in W$, if $v \in I_i(w)$, then $I_i(w) = I_i(v)$

Model of G

$$\langle W, (I_1, I_2), \sigma \rangle$$

$$W = \{w_1, w_2, w_3, w_4\}$$

Game G

W4

$$\langle W, (I_1, I_2), \sigma \rangle$$

$$W = \{w_1, w_2, w_3, w_4\}$$

$$\frac{w_1 \quad w_2 \quad w_3 \quad w_4}{\sigma \quad (u, l) \quad (u, r) \quad (d, l) \quad (d, r)}$$

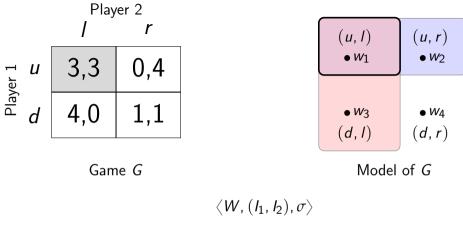
s = (u, I) $[s_1] = [u] = \{w_1, w_2\} = [s_{-2}]$

 $\langle W, (I_1, I_2), \sigma \rangle$

$$s = (u, I)$$

$$[s_1] = [u] = \{w_1, w_2\} = [s_{-2}]$$

$$[s_2] = [I] = \{w_1, w_3\} = [s_{-1}]$$



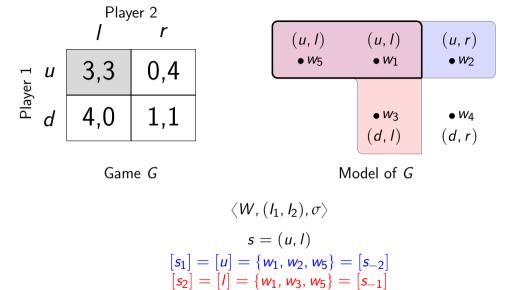
$$\langle W, (I_1, I_2), \sigma \rangle$$

$$s = (u, I)$$

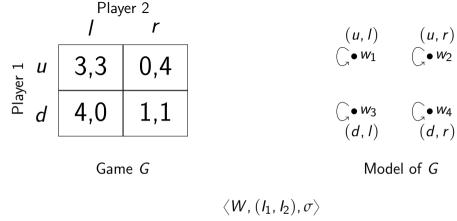
$$[s_1] = [u] = \{w_1, w_2\} = [s_{-2}]$$

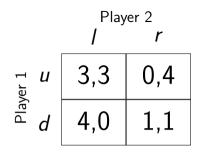
$$[s_2] = [I] = \{w_1, w_3\} = [s_{-1}]$$

$$[s] = [s_1] \cap [s_2] = [u] \cap [I] = \{w_1, w_2\} \cap \{w_1, w_3\} = \{w_1\}$$



$$[s] = [s_1] \cap [s_2] = [u] \cap [l] = \{w_1, w_2, w_5\} \cap \{w_1, w_3, w_5\} = \{w_1, w_5\}$$





$$(u, l) \qquad (u, r)$$

$$\bullet w_1 \qquad \bullet w_2$$

$$\bullet w_3 \qquad \bullet w_4$$

$$(d, l) \qquad (d, r)$$

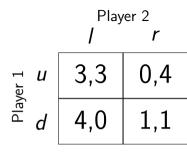
Game G

Model of *G*

$$\langle W, (I_1, I_2), \sigma \rangle$$

Knowledge of own action

For all $i \in N$, for all $w \in W$, $I_i(w) \subseteq [\sigma_i(w)]$



Game G

$$(u, l) \qquad (u, r) \\ \bullet w_1 \qquad \bullet w_2$$

$$\bullet w_3 \qquad \bullet w_4 \\ (d, l) \qquad (d, r)$$
Model of G

 $\langle W, (I_1, I_2), \sigma \rangle$

Beliefs

Given a strategic-form game $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$, a model of G is a triple

$$\langle W, (I_i)_{i \in N}, \sigma \rangle$$

where W is a non-empty set of states, $\sigma: W \to \Pi_{i \in N} S_i$, and:

For each
$$i \in N$$
, $I_i : W \to \wp(W)$.

- ▶ For all $w \in W$, $I_i(w) \subseteq [\sigma_i(w)]$
- ▶ For all $w \in W$ for all $v \in W$, if $v \in I_i(w)$, then $I_i(w) = I_i(v)$.

Beliefs

Given a strategic-form game $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$, a model of G is a triple

$$\langle W, (P_i)_{i \in N}, \sigma \rangle$$

where W is a non-empty set of states, $\sigma: W \to \Pi_{i \in N} S_i$, and:

For each
$$i \in N$$
, $P_i : W \to \wp(W)$.

- ▶ For all $w \in W$, $P_i(w)([\sigma_i(w)]) = 1$.
- ▶ For all $w \in W$, $P_i(w)(\{v \mid P_i(v) = P_i(w)\}) = 1$.

Posterior beliefs: For each $w \in W$, let $p_{i,w} = P_i(w) \in \Delta(W)$.

Beliefs

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where W is a non-empty set of states, $\sigma: W \to \Pi_{i \in N} S_i$, and:

For each
$$i \in N$$
, $I_i : W \to \wp(W)$ and $p_i \in \Delta(W)$.

- ▶ For all $w \in W$, $I_i(w) \subseteq [\sigma_i(w)]$.
- ▶ For all $w \in W$ for all $v \in W$, if $v \in I_i(w)$, then $I_i(w) = I_i(v)$.
- ▶ For all $w \in W$, then $p_i(I_i(w)) > 0$ (or we can assume $p_i(w) > 0$).

Posterior beliefs: For each $w \in W$, let $p_{i,w} = p_i(w \mid I_i(w)) \in \Delta(W)$.

Rational choice, I

Given a strategic-form game $G=\langle N,(S_i)_{i\in N},(u_i)_{i\in N}\rangle$, a model of G is a triple $\langle W,(I_i)_{i\in N},\sigma\rangle$

Player *i* is **rational** at state *w* when there is no $a \in S_i$ such that

$$u_i(a, \sigma_{-i}(v)) > u_i(\sigma_i(w), \sigma_{-i}(v))$$
 for all $v \in I_i(w)$

Rational choice, II

Given a strategic-form game $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$, a model of G is a triple

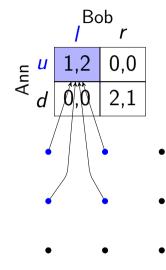
$$\langle W, (P_i)_{i \in N}, \sigma \rangle$$
 or $\langle W, (I_i, p_i)_{i \in N}, \sigma \rangle$

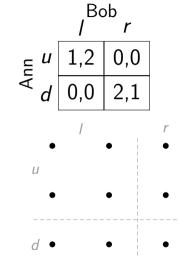
Player *i* is **Bayes rational** at *w* if, for all $a \in S_i$:

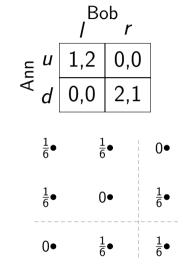
$$\sum_{\substack{s_{-i} \in S_{-i} \\ s_{-i} \in S_{-i}}} p_{i,w}([s_{-i}]) u_i(\sigma_i(w), s_{-i}) \geqslant$$

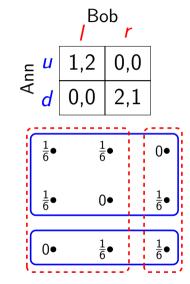
$$\sum_{\substack{s_{-i} \in S_{-i} \\ s_{-i} \in S_{-i}}} p_{i,w}([s_{-i}]) u_i(a, s_{-i})$$

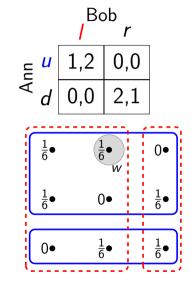
$$\begin{array}{c|c}
 & I & r \\
 & I & r \\
 & d & 0,0 & 2,1
\end{array}$$

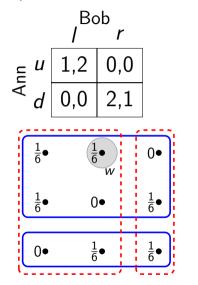




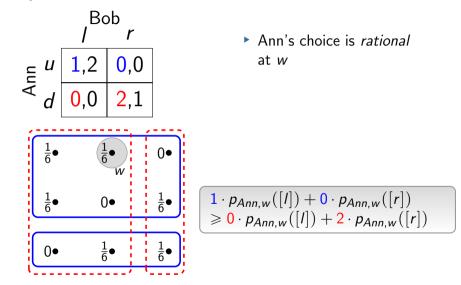


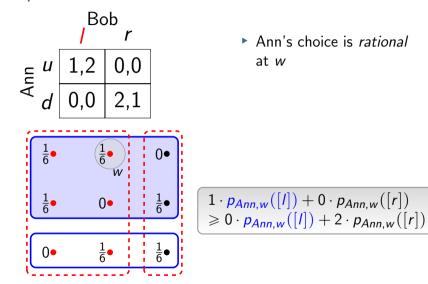


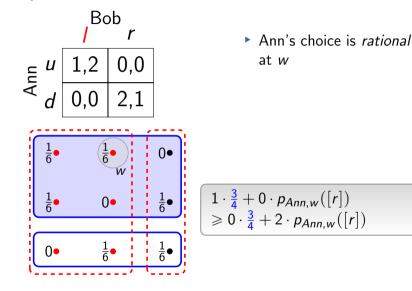


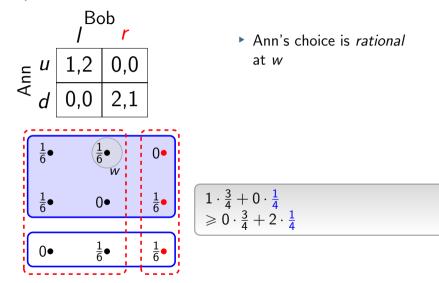


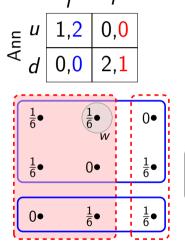
► Ann's choice is *rational* at *w*







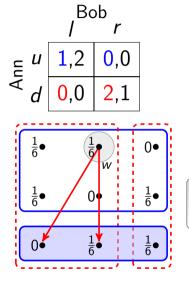




Bob

- Ann's choice is rational at w
- ▶ Bob's choice is *rational* at *w*

$$\begin{array}{c}
2 \cdot \frac{3}{4} + 0 \cdot \frac{1}{4} \\
\geqslant 0 \cdot \frac{3}{4} + 1 \cdot \frac{1}{4}
\end{array}$$



- Ann's choice is rational at w
- ▶ Bob's choice is *rational* at *w*
- ▶ Bob *considers it possible* Ann is *irrational*



	nann (1987). 55:1, pp. 1-18	•	uilibrium as an	Expression of	of Bayesian	Rationality.	Economet-
, ,							

Given a strategic-form game $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$, a model of G is a triple

$$\langle W, (I_i, p_i)_{i \in N}, \sigma \rangle$$

▶ W is a non-empty set of states and $\sigma: W \to \prod_{i \in N} S_i$

"The term "state of the world" implies a definite specification of all parameters that may be the object of uncertainty on the part of any player of G. In particular, each w includes a specification of which action is chosen by each player of G at that state w. Conditional on a given world, everybody knows everything; but in general, nobody knows which is really the true w." (pg. 6)

▶ For each $i \in N$, I_i is a partition of W and for all $i \in N$ and all $w \in W$, $I_i(w) \subseteq [\sigma_i(w)]$.

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Common Prior Assumption (CPA): There is a probability measure p on W such that

$$p_1 = p_2 = \cdots = p_n = p$$

Common priors

⇒ same posteriors!

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Common priors

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 - ▶ We play card together. Before the cards are dealt, our common prior belief that the other end up with a Joker is 0.037 = 2/54.
 - ▶ We get 5 card each (and don't show them to each other). I end up with the 2 Jokers.
 - My posterior belief that you have a Joker is 0.
 - ▶ Your posterior belief that I have a Joker is 0.04 = 2/49.

▶ Differences in posterior beliefs should be seen as coming from different information, not from different priors.

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"Harsanyi doctrine" [Aumann, 1976].

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J.C. Harsanyi (1967-68). Games with incomplete informations played by 'Bayesian' players. Management Science 14:159–182, 320–334, 486–502.

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- CPA not an innocuous assumption! (cf. Aumann's agreeing to disagree theorem)
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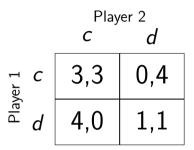
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 - Better to explain differences in posterior on the basis of identifiable differences in information or plausible errors in information processing.
 - Resorting on differences in priors often appears ad hoc (the resulting theory is "too permissive").
- S. Morris (1995). The Common Prior Assumption in Economic Theory. Economics and Philosophy, 11(2): pp. 227- 253.

Theorem (Aumann, 1987). Suppose that $G = \langle N, (S_i)_{i \in N}, (u_i)_{i \in N} \rangle$ is a strategic form game and $\langle W, (I_i, p_i)_{i \in N}, \sigma \rangle$ is a model of G satisfying the common prior assumption and such that for all $i \in N$, I_i is a partition of W. If each player is Bayes rational at each state of the world, then the distribution of

the action *n*-tuples σ is a correlated equilibrium.



Player 1: "I believe that if I play c then Player 2 will play c and that if I play d then Player 2 will play d. Thus, if I play c my payoff will be 3 and if I play d my payoff will be 1. Hence I have decided to play c."

O. Board (2006). Decision, 61, pp. 1	quivalence	of Bayes	and C	Causal	Rationality	in Games.	Theory	and

From Bayesian rationality to counterfactual rationality

[T]he various actions of each player might be inter-connected: my opponents' choices given that I play s_i might not be the same as they would have been had I chosen to play s_i' . Each player must consider what her opponents will do given her actual choice, and also what they would do if she were to choose something else. (p.8)

A causal expected utility calculus, then, depends on counterfactual sentences such as "if it were the case that player i chose strategy s_i , then it would be the case that her opponents chose strategy profile s_{-i} . (p.8)

Counterfactual rationality

▶ Player *i* is **Bayes rational** at *w* if, for all $a \in S_i$:

$$\sum_{s_{-i} \in S_{-i}} p_{i,w}([s_{-i}]) u_i(\sigma_i(w), s_{-i}) \geqslant$$

$$\sum_{s_{-i} \in S_{-i}} p_{i,w}([s_{-i}]) u_i(a, s_{-i})$$

▶ Player *i* is **counterfactually rational** at *w* if, for all $a \in S_i$:

$$\sum_{S_{-i} \in S_{-i}} p_{i,w}([\sigma_i(w)] \longrightarrow [s_{-i}]) u_i(\sigma_i(w), s_{-i}) \geqslant$$

$$\sum_{P_{i,w}} ([a] \longrightarrow [s_{-i}]) u_i(a, s_{-i})$$

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▶ Player *i* is **Bayes rational** at *w* if, for all $a \in S_i$:

$$\sum_{s_{-i} \in S_{-i}} p_i([s_{-i}] \mid I_i(w)) u_i(\sigma_i(w), s_{-i}) \geqslant$$

$$\sum_{s_{-i} \in S_{-i}} p_i([s_{-i}] \mid I_i(w)) u_i(a, s_{-i})$$

▶ Player *i* is **counterfactually rational** at *w* if, for all $a \in S_i$:

$$\sum_{s_{-i} \in S_{-i}} \frac{p_{i,w}([\sigma_i(w)] \square \rightarrow [s_{-i}])u_i(\sigma_i(w), s_{-i}) \ge}{\sum p_{i,w}([a] \square \rightarrow [s_{-i}])u_i(a, s_{-i})}$$

Counterfactual rationality

▶ Player *i* is **Bayes rational** at *w* if, for all $a \in S_i$:

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???

▶ Player *i* is **counterfactually rational** at *w* if, for all $a \in S_i$:

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