Logic, Interaction and Collective Agency

Lecture 1

ESSLLI'10, Copenhagen

Eric Pacuit

Olivier Roy

TiLPS, Tilburg University ai.stanford.edu/~epacuit

University of Groningen philos.rug.nl/~olivier

August 16, 2010



| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |



Problem of Coordination.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |



| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |



Problem of Cooperation.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |



| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |

Intuitively, we solve these problem by working together. This is the question of collective agency.



Plan for the week

1. The problem of collective agency:

- 2. Group attitudes (I): a non-standard introduction.
- 3. Acting on team preferences, frames and team reasoning.
- 4. Group attitudes (II): Correlations.
- 5. Commitments, intentions and cooperative agency?

Plan for the week

- 1. The problem of collective agency:
 - Individual and group agency.
 - Games.
 - Beliefs (Type Spaces) and rationality.
- 2. Group attitudes (I): a non-standard introduction.
- 3. Acting on team preferences, frames and team reasoning.
- 4. Group attitudes (II): Correlations.
- 5. Commitments, intentions and cooperative agency?

Individual vs collective agency

Individual vs collective agency

- Individual decision making and individual action against nature.
 - Ex: Gambling.



- Individual decision making and individual action against nature.
- Individual decision making in interaction.
 - Ex: Playing chess.



- Individual decision making and individual action against nature.
- ▶ Individual decision making in interaction.
- Collective decision making.
 - Ex: Carrying the piano.



- Individual decision making and individual action against nature.
- ▶ Individual decision making in interaction.
- Collective decision making.



Interaction - Formal models

In this course we will mostly study situations of interaction in terms of Games in Strategic or Normal form.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

Definition

A game in strategic form $\mathbb G$ is a tuple $\langle \mathcal A, S_i, v_i \rangle$ such that :

Definition

A game in strategic form \mathbb{G} is a tuple $\langle \mathcal{A}, S_i, v_i \rangle$ such that :

 \triangleright \mathcal{A} is a finite set of agents.

Definition

A game in strategic form \mathbb{G} is a tuple $\langle \mathcal{A}, S_i, v_i \rangle$ such that :

- \triangleright \mathcal{A} is a finite set of agents.
- ▶ S_i is a finite set of *actions* or *strategies* for i. A *strategy* profile $\sigma \in \Pi_{i \in \mathcal{A}} S_i$ is a vector of strategies, one for each agent in I. The strategy s_i which i plays in the profile σ is noted σ_i .

Definition

A game in strategic form \mathbb{G} is a tuple $\langle \mathcal{A}, S_i, v_i \rangle$ such that :

- $ightharpoonup \mathcal{A}$ is a finite set of agents.
- ▶ S_i is a finite set of *actions* or *strategies* for i. A *strategy* profile $\sigma \in \Pi_{i \in \mathcal{A}} S_i$ is a vector of strategies, one for each agent in I. The strategy s_i which i plays in the profile σ is noted σ_i .
- ▶ $v_i : \Pi_{i \in \mathcal{A}} S_i \longrightarrow \mathbb{R}$ is an *utility function* that assigns to every strategy profile $\sigma \in \Pi_{i \in \mathcal{A}} S_i$ the utility valuation of that profile for agent i.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 1, 1 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

Coordination Games.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 2, 1 | 0, 0 |
| Minimal Work | 0, 0 | 1, 2 |

Coordination Games.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

Coordination Games.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |

► Prisoner's Dilemma.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |

▶ In general: games with scope for cooperation.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what will the agents do? If they are rational?
 - Descriptive question.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what should the agents do? If they are rational?
 - Normative question.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what does it mean to say that they are rational?
 - Analytical question.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what does it mean to say that they are rational?
 - √ Analytical question.
- Our main focus in this course.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what does it mean to say that they are rational?
- First tenet: As such the question is under-specified.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

- ► When there is scope for cooperation, what does it mean to say that they are rational?
- First tenet: As such the question is under-specified.
 - One needs to specify the context of interaction (or of the game). This includes:

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

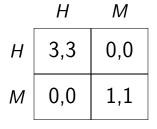
- ► When there is scope for cooperation, what does it mean to say that they are rational?
- First tenet: As such the question is under-specified.
 - One needs to specify the context of interaction (or of the game). This includes:
 - (possibly) some additional group- or team-related aspects of the game.

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

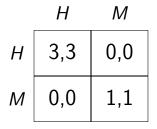
- ► When there is scope for cooperation, what does it mean to say that they are rational?
- First tenet: As such the question is under-specified.
 - One needs to specify the context of interaction (or of the game). This includes:
 - (possibly) some additional group- or team-related aspects of the game.
 - Information of the agents about all relevant aspects of the game.

Information in games

What does it *mean* to be (perfectly) rational?

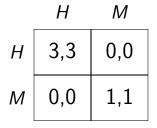


What does it *mean* to be (perfectly) rational?



Ann's best choice depends on what she *expects* Bob to do, and this depends on what she *thinks* Bob expects her to do, and so on...

What does it *mean* to be (perfectly) rational?



Instrumental Rationality: maximize given your current information (Bayesian Decision Theory)

Various states of information disclosure.

- Various states of information disclosure.
 - ex ante, ex interim, ex post

- Various states of information disclosure.
 - ex ante, ex interim, ex post
- ▶ Various "types" of information:

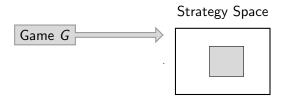
- Various states of information disclosure.
 - ex ante, ex interim, ex post
- Various "types" of information:
 - imperfect information about the play of the game
 - incomplete information about the structure of the game
 - strategic information (what will the other players do?)
 - higher-order information (what are the other players thinking?)

- Various states of information disclosure.
 - ex ante, ex interim, ex post
- Various "types" of information:
 - imperfect information about the play of the game
 - incomplete information about the structure of the game
 - strategic information (what will the other players do?)
 - higher-order information (what are the other players thinking?)
- Varieties of informational attitudes

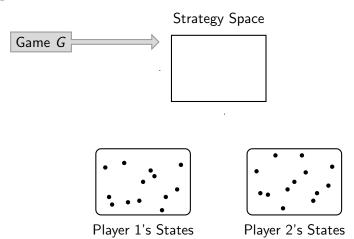
- Various states of information disclosure.
 - ex ante, ex interim, ex post
- Various "types" of information:
 - imperfect information about the play of the game
 - incomplete information about the structure of the game
 - strategic information (what will the other players do?)
 - higher-order information (what are the other players thinking?)
- Varieties of informational attitudes
 - hard ("knowledge")
 - soft ("beliefs")

Game G

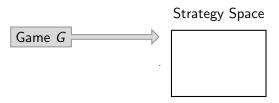
G: available actions, payoffs, structure of the decision problem

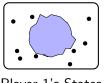


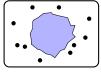
solution concepts are systematic descriptions of what players do



Consider possible information states of the players



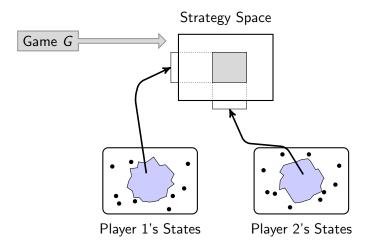




Player 1's States

Player 2's States

Restrict to information states satisfying some rationality condition



Project onto the strategy space

Time for some details...

Two general modeling strategies:

Time for some details...

Two general modeling strategies:

- 1. Harsanyi type spaces: sorted structure with maps between players' "states"
- J. Harsanyi. Games with incomplete information played by "bayesian" players I-III. Management Science Theory 14: 159-182, 1967-68.

Time for some details...

Two general modeling strategies:

- 1. Harsanyi type spaces: sorted structure with maps between players' "states"
- J. Harsanyi. Games with incomplete information played by "bayesian" players I-III. Management Science Theory 14: 159-182, 1967-68.
- Partition model: single set of states with partitions describing the players' (hard) information
- R. Aumann. *Interactive Epistemology I & II*. International Journal of Game Theory (1999).

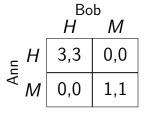
Literature

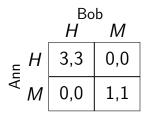
See, for example,

P. Battigalli and G. Bonanno. Recent results on belief, knowledge and the epistemic foundations of game theory. Research in Economics (1999).

B. de Bruin. Explaining Games. Ph.D. Thesis, ILLC (2004).

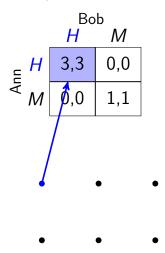
A. Brandenburger. *The Power of Paradox: Some Recent Developments in Interactive Epistemology.* International Journal of Game Theory (2007).



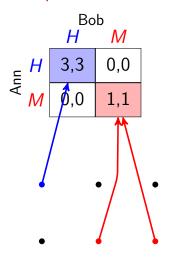


A set of information states

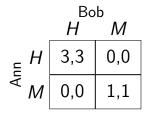
Eric Pacuit and Olivier Roy: Individual and Collective Agency (ESSLLI'10)



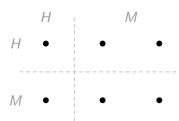
A set of information states

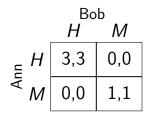


A set of information states

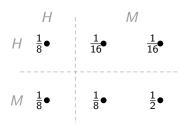


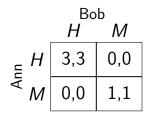
A set of information states



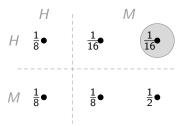


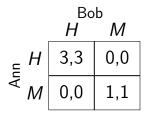
A common prior

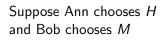


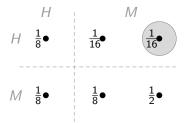


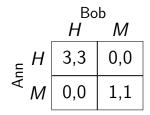
Suppose Ann chooses H and Bob chooses M

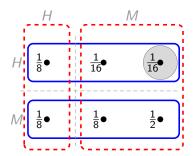




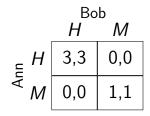


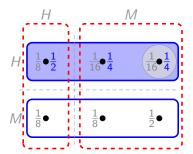




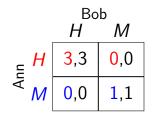


Suppose Ann chooses H and Bob chooses M

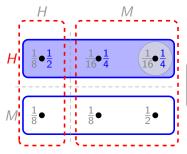




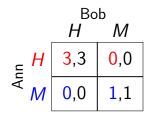
Suppose Ann chooses H and Bob chooses M



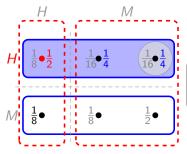
Suppose Ann chooses H and Bob chooses M



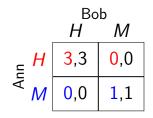
$$3 \cdot P_A(H) + 0 \cdot P_A(M) \ge 0 \cdot P_A(H) + 1 \cdot P_A(M)$$



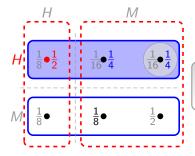
Suppose Ann chooses H and Bob chooses M



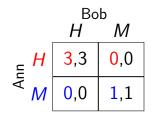
$$3 \cdot P_A(H) + 0 \cdot P_A(M) \ge 0 \cdot P_A(H) + 1 \cdot P_A(M)$$



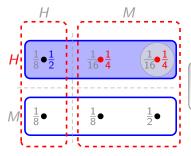
Suppose Ann chooses H and Bob chooses M



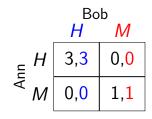
$$3\cdot \tfrac{1}{2} + 0\cdot P_A(M) \geq 0\cdot \tfrac{1}{2} + 1\cdot P_A(M)$$



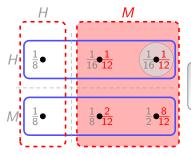
Suppose Ann chooses H and Bob chooses M



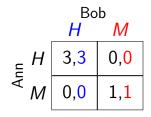
$$3 \cdot \frac{1}{2} + 0 \cdot \frac{1}{2} \ge 0 \cdot \frac{1}{2} + 1 \cdot \frac{1}{2}$$



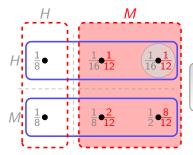
Suppose Ann chooses H and Bob chooses M



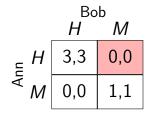
$$0 \cdot P_B(H) + 1 \cdot P_B(M) \ge 3 \cdot P_B(H) + 0 \cdot P_B(M)$$

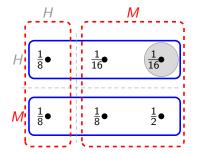


Suppose Ann chooses H and Bob chooses M



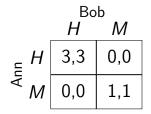
$$0 \cdot \frac{2}{12} + 1 \cdot \frac{10}{12} \ge 3 \cdot \frac{2}{12} + 0 \cdot \frac{10}{12}$$

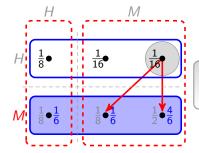




Suppose Ann chooses H and Bob chooses M

An Example



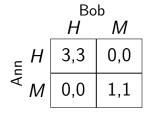


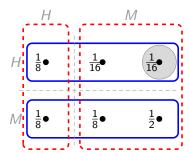
Suppose Ann chooses H and Bob chooses M

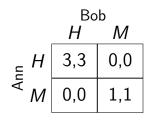
Are these choices rational? Yes.

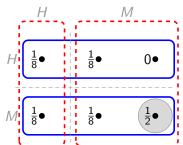
Bob (Ann) *knows* that Ann (Bob) is *rational*

$$0 \cdot \tfrac{1}{6} + 1 \cdot \tfrac{5}{6} \ge 3 \cdot \tfrac{1}{6} + 0 \cdot \tfrac{5}{6}$$

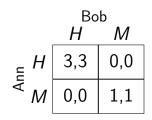


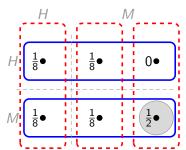




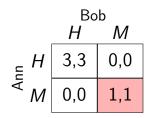


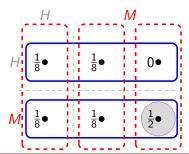
1. Zero probability \neq "impossible"





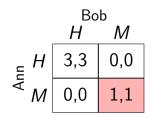
- 1. Zero probability \neq "impossible"
- 2. Different "types" of players can make the same choice

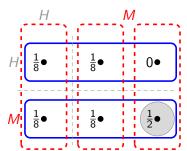




- 1. Zero probability \neq "impossible"
- 2. Different "types" of players can make the same choice

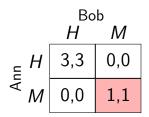
Are Ann and Bob rational?

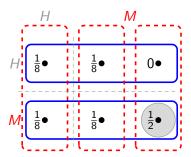




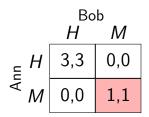
- 1. Zero probability \neq "impossible"
- 2. Different "types" of players can make the same choice

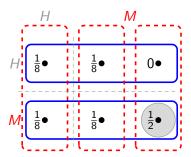
► Are Ann and Bob rational? Yes.





- 1. Zero probability \neq "impossible"
- 2. Different "types" of players can make the same choice
- Are Ann and Bob rational? Yes.
- ▶ Do they *know* that each other is rational? No.





- 1. Zero probability \neq "impossible"
- 2. Different "types" of players can make the same choice
- Are Ann and Bob rational? Yes.
- ▶ Do they know that each other is rational? No.

$$(though\ Pr_{Bob}(Irrat(Ann)) = 0)$$

Based on the work of John Harsanyi on games with *incomplete information*, game theorists have developed an elegant formalism that makes precise talk about beliefs, knowledge and rationality:

▶ A **type** is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.

- A type is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.
- Each type is assigned a joint probability over the space of types and actions

$$\lambda_i: T_i \to \Delta(T_{-i} \times S_{-i})$$

- A type is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.
- Each type is assigned a joint probability over the space of types and actions

$$\lambda_i: T_i \to \Delta(T_{-i} \times S_{-i})$$
Player *i*'s types

- A type is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.
- Each type is assigned a joint probability over the space of types and actions

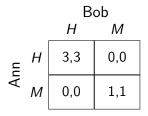
$$\lambda_i:T_i o \Delta(T_{-i} imes S_{-i})$$
 The set of all probability distributions

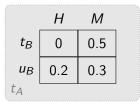
- A type is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.
- Each type is assigned a joint probability over the space of types and actions

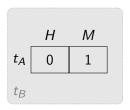
$$\lambda_i: T_i \to \Delta(T_{-i} \times S_{-i})$$
The other players' types

- A type is everything a player knows privately at the beginning of the game which could affect his beliefs about payoffs and about all other players' possible types.
- Each type is assigned a joint probability over the space of types and actions

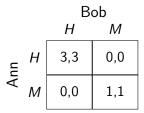
$$\lambda_i: T_i \to \Delta(T_{-i} \times S_{-i})$$
The other players' choices



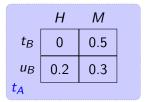


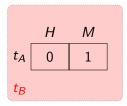


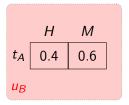


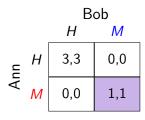


► One type for Ann (t_A) and two types for Bob (t_B, u_B)

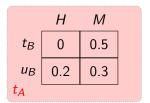


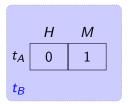




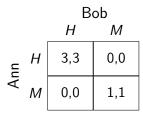


- ► One type for Ann (t_A) and two types for Bob (t_B, u_B)
- A state is a tuple of choices and types: (M, M, t_A, t_B)

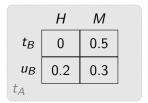




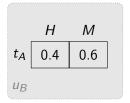


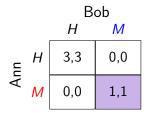


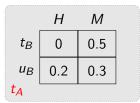
- ▶ One type for Ann (t_A) and two types for Bob (t_B, u_B)
- ► A **state** is a tuple of choices and types: (*M*, *t*_A, *M*, *u*_B)
- Calculate expected utility in the usual way...

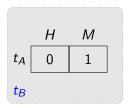




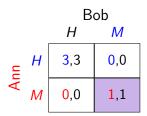




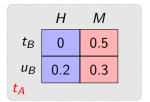


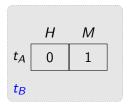




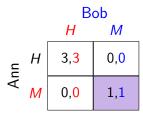


► *M* is **rational** for Ann (t_A) 0 · 0.2 + 1 · 0.8 > 3 · 0.2 + 0 · 0.8

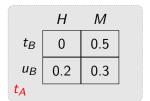


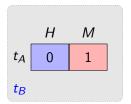


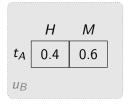


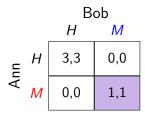


- ► *M* is **rational** for Ann (t_A) 0 · 0.2 + 1 · 0.8 > 3 · 0.2 + 0 · 0.8
- ► M is **rational** for Bob (t_B) $0 \cdot 0 + 1 \cdot 1 \ge 3 \cdot 0 + 0 \cdot 1$

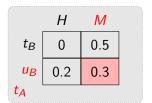


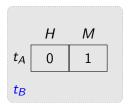


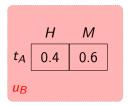


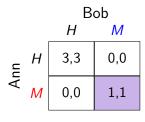


- ► *M* is **rational** for Ann (t_A) 0 · 0.2 + 1 · 0.8 > 3 · 0.2 + 0 · 0.8
- ► *M* is **rational** for Bob (t_B) 0 · 0 + 1 · 1 > 3 · 0 + 0 · 1
- ► Ann thinks Bob may be irrational

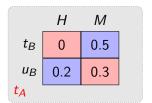


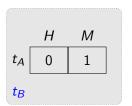






- ► *M* is **rational** for Ann (t_A) 0 · 0.2 + 1 · 0.8 ≥ 3 · 0.2 + 0 · 0.8
- ► *M* is **rational** for Bob (t_B) 0 · 0 + 1 · 1 > 3 · 0 + 0 · 1
- Ann thinks Bob may be irrational $P_A(Irrat[B]) = 0.3$, $P_A(Rat[B]) = 0.7$







Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent i's choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Agent i's expected value at state (s, t) is:

$$EV_{i}(s,t) = \sum_{t'_{-i}} \sum_{\sigma'_{-i}} p_{t_{i}}(s'_{-i},t'_{-i}) u_{i}(s_{i},s'_{-i})$$

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Agent i's expected value at state (s, t) is:

$$EV_{i}(s,t) = \sum_{t'_{-i}} \sum_{\sigma'_{-i}} p_{t_{i}}(s'_{-i}, t'_{-i}) u_{i}(s_{i}, s'_{-i})$$

Sum over all possible types and choices

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Agent i's expected value at state (s, t) is:

$$EV_i(s,t) = \sum_{t'_{-i}} \sum_{\sigma'_{-i}} p_{t_i}(s'_{-i}, t'_{-i}) u_i(s_i, s'_{-i})$$

ti's 1st-order beliefs

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Agent i's expected value at state (s, t) is:

$$EV_i(s,t) = \sum_{t'_{-i}} \sum_{\sigma'_{-i}} p_{t_i}(s'_{-i},t'_{-i}) u_i(s_i,s'_{-i})$$

Agent i's utility

Notation:

- ▶ Suppose $s \in S = S_1 \times \cdots \times S_n$ (pure strategy profiles) and $t \in T_1 \times \cdots \times T_n$ (set of types).
- ▶ Let $s_{-i} \in S_1 \times \cdots \times S_{i-1} \times S_{i+1} \times \cdots \times S_n$ be the other agents' choices (similarly for types) and $s_i \in S_i$ agent *i*'s choice.
- ▶ Write (s_i, s_{-i}) for s.
- ▶ For $t_i \in T_i$, let $p_{t_i} = \lambda(t_i) \in \Delta(S_{-i} \times T_{-i})$

Agent i's expected value at state (s, t) is:

$$EV_{i}(s,t) = \sum_{t'_{-i}} \sum_{\sigma'_{-i}} p_{t_{i}}(s'_{-i},t'_{-i}) u_{i}(s_{i},s'_{-i})$$

Agent i is rational at state (s, t) whenever:

$$s_i \in \operatorname{argmax}_{s' \in S_i}(EV_i(s[s_i \mapsto s'_i], t))$$

- ▶ $S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i;
- ▶ $T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i;
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function
- ightharpoonup p : T o [0,1] is a common prior over types; and
- $ightharpoonup lpha_i: T_i
 ightarrow A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{j \in A} s_j(a_j|t_j)u_i(a,t)$
- ► Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- ► Ex ante expected value:

$$EU_i(s) = \sum_{t_i \in T_i} p(t_i) EU_i(s, t_i)$$

- ▶ $S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i;
- ▶ $T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i;
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function.
- ightharpoonup p: T
 ightharpoonup [0,1] is a common prior over types; and
- $ightharpoonup \alpha_i: T_i o A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- ► Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{j \in A} s_j(a_j|t_j)u_i(a,t)$
- Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- ► Ex ante expected value:
 - $EU_i(s) = \sum_{t_i \in T_i} p(t_i) EU_i(s, t_i)$

- ▶ $S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i;
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function.
- ▶ $p: T \rightarrow [0,1]$ is a common prior over types; and
- $ightharpoonup \alpha_i: T_i
 ightharpoonup A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_i(a_i|t_i)u_i(a,t_i)$
- ► Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- ► Ex ante expected value:

$$EU_i(s) = \sum_{t_i \in T_i} p(t_i) EU_i(s, t_i)$$

- ▶ $S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function.
- ightharpoonup p : T
 ightharpoonup [0,1] is a common prior over types; and
- $\alpha_i: T_i \to A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_i(a_i|t_i)u_i(a,t)$
- Ex interim expected value: $EU_i(s,t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s,(t_i,t_{-i}))$
- ► Ex ante expected value:
 - $EU_i(s) = \sum_{t_i \in T_i} p(t_i) EU_i(s, t_i)$

- ▶ $S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function
- ightharpoonup p : T
 ightharpoonup [0,1] is a common prior over types; and
- $ightharpoonup \alpha_i: T_i
 ightharpoonup A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_i(a_i|t_i)u_i(a,t)$
- Exinterim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- ► Ex ante expected value:
 - $EU_i(s) = \sum_{t_i \in T_i} p(t_i) EU_i(s, t_i)$

Beyond Game Models: Bayesian Games

The components of a **Bayesian game** for a set of agents A:

- $ightharpoonup S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \Re$ is a utility function
- ightharpoonup p : T
 ightharpoonup [0,1] is a common prior over types; and
- $ightharpoonup \alpha_i: T_i o A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- ► Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_j(a_i|t_i)u_i(a,t)$
- Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- Ex ante expected value: $EU_i(s) = \sum_{t:\in T} p(t_i) EU_i(s, t_i)$

Beyond Game Models: Bayesian Games

The components of a **Bayesian game** for a set of agents A:

- $ightharpoonup S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- $ightharpoonup u = (u_1, \ldots, u_n)$ where $u_i : A \times T_i \to \mathfrak{R}$ is a utility function
- ightharpoonup p: T o [0,1] is a common prior over types; and
- $ightharpoonup \alpha_i: T_i o A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- ► Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_j(a_i|t_i)u_i(a,t)$
- ► Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- Ex ante expected value: $EU_i(s) = \sum_{t: \in T_i} p(t_i) EU_i(s, t_i)$

Beyond Game Models: Bayesian Games

The components of a **Bayesian game** for a set of agents A:

- $ightharpoonup S = S_1 \times \cdots \times S_n$ where S_i is the set of actions for player i
- $ightharpoonup T = T_1 \times \cdots \times T_n$ where T_i is the set of types for player i
- ▶ $u = (u_1, ..., u_n)$ where $u_i : A \times T_i \to \mathfrak{R}$ is a utility function
- ightharpoonup p: T o [0,1] is a common prior over types; and
- $ightharpoonup \alpha_i: T_i o A_i$ is a pure strategy function
- Let s_i be a mixed strategy and $s_i(a_i|t_i)$ denote the probability agent i plays a_i given that i's type is t_i .
- ► Ex post expected value: $EU_i(s,t) = \sum_{a \in A} \prod_{i \in A} s_i(a_i|t_i)u_i(a,t)$
- ► Ex interim expected value: $EU_i(s, t_i) = \sum_{t_{-i} \in T_{-i}} p(t_{-i}|t_i) EU_i(s, (t_i, t_{-i}))$
- ► Ex ante expected value: $EU_i(s) = \sum_{t: \in T_i} p(t_i) EU_i(s, t_i)$

Rationalizability

Definition

Strategy s'_i of agent i is rationalizable if there exists a state (s, t) in a type structure \mathcal{T} such that $s_i = s'_i$ and s'_i is rational at (s, t).

Rationalizability

| | Hard Work | Minimal Work |
|--------------|-----------|--------------|
| Hard Work | 3, 3 | 0, 0 |
| Minimal Work | 0, 0 | 1, 1 |

Definition

Strategy s'_i of agent i is rationalizable if there exists a state (s, t) in a type structure \mathcal{T} such that $s_i = s'_i$ and s'_i is rational at (s, t).

Observations: "Methodological Individualism"

1. Coordination on Pareto sub-optimal outcome is rationalizable.

Rationalizability

| | Hard Work | Minimal Work |
|--------------|--------------|--------------|
| Hard Work | 3 , 3 | 0, 4 |
| Minimal Work | 4, 0 | 1, 1 |

Definition

Strategy s'_i of agent i is rationalizable if there exists a state (s, t) in a type structure \mathcal{T} such that $s_i = s'_i$ and s'_i is rational at (s, t).

Observations: "Methodological Individualism"

- 1. Coordination on Pareto sub-optimal outcome is rationalizable.
- 2. The cooperative outcome (HW,HW) in the PD is not rationalizable. (Why?)

- Coordination on Pareto sub-optimal outcome is rationalizable.
- ► The cooperative outcome (HW,HW) in the PD is not rationalizable.

- Coordination on Pareto sub-optimal outcome is rationalizable.
- ► The cooperative outcome (HW,HW) in the PD is not rationalizable.

Question: can teamwork do better than that?

- Coordination on Pareto sub-optimal outcome is rationalizable.
- ► The cooperative outcome (HW,HW) in the PD is not rationalizable.

Question: can teamwork do better than that? Intuitively, Yes.

"There are these two broad empirical facts about Hi-Lo games, people almost always choose A [Hi] and people with common knowledge of each other's rationality think it is obviously rational to choose A [Hi]."

[Bacharach, Beyond Individual Choice, 2006, pg. 42]

See also chapter 2 of:

C.F. Camerer. Behavioral Game Theory. Princeton UP, 2003.

- Coordination on Pareto sub-optimal outcome is rationalizable.
- ► The cooperative outcome (HW,HW) in the PD is not rationalizable.

Question: can teamwork do better than that? Intuitively, Yes.

"There are these two broad empirical facts about Hi-Lo games, people almost always choose A [Hi] and people with common knowledge of each other's rationality think it is obviously rational to choose A [Hi]."

[Bacharach, Beyond Individual Choice, 2006, pg. 42]

See also chapter 2 of:

C.F. Camerer. Behavioral Game Theory. Princeton UP, 2003.

But then more machinery is needed...

Any group?

Any group?

- ▶ Surely not. But interesting phenomena at this level already.
 - ⇒ Coalitional powers (c.f. Pauly 2002).

Any group?

Surely not.

- i A certain (hierarchical) structure?
- ii Whose members identify with the group (c.f. Gold 2005)?
 - Information about who's in and who's out.
 - Reasoning and acting as group members.

Any group?

Surely not.

- i A certain (hierarchical) structure?
- ii Whose members identify with the group (c.f. Gold 2005)?
- iii Team- or group objectives/aims/preferences?
 - Shared by the members?

Any group?

Surely not.

- i A certain (hierarchical) structure?
- ii Whose members identify with the group (c.f. Gold 2005)?
- iii Team- or group objectives/aims/preferences?
- iv Shared commitments? (Bratman, 1999, Gilbert 1989, Tuomela, 2007)
 - Shared intentions.
 - Sanctions for lapsing?
 - Shared praise[blame] for success[failure]?

Any group?

Surely not.

- i A certain (hierarchical) structure?
- ii Whose members identify with the group (c.f. Gold 2005)?
- iii Team- or group objectives/aims/preferences?
- iv Shared commitments? (Bratman, 1999, Gilbert 1989, Tuomela, 2007)
- v Common knowledge (beliefs?) of (i-iv)?

Any group?

Surely not.

Then a group with:

- i A certain (hierarchical) structure?
- ii Whose members identify with the group (c.f. Gold 2005)?
- iii Team- or group objectives/aims/preferences?
- iv Shared commitments? (Bratman, 1999, Gilbert 1989, Tuomela, 2007)
- v Common knowledge (beliefs?) of (i-iv)?

Note: None of these are necessary conditions!

Recap

Acting as a team involve:

- ▶ Adopting the team's preferences. (Preference transformation).
- Team-reasoning (Agency Transformation).

Recap

Acting as a team involve:

- ► Adopting the team's preferences. (Preference transformation).
- Team-reasoning (Agency Transformation).

Later this week.

Tomorrow

Building the common perspective: (a non-standard introduction to) common knowledge, and common modes of reasoning.