

# Figures

## 3.1 Price Typing and Contract Negotiations

Figure 3.1.1

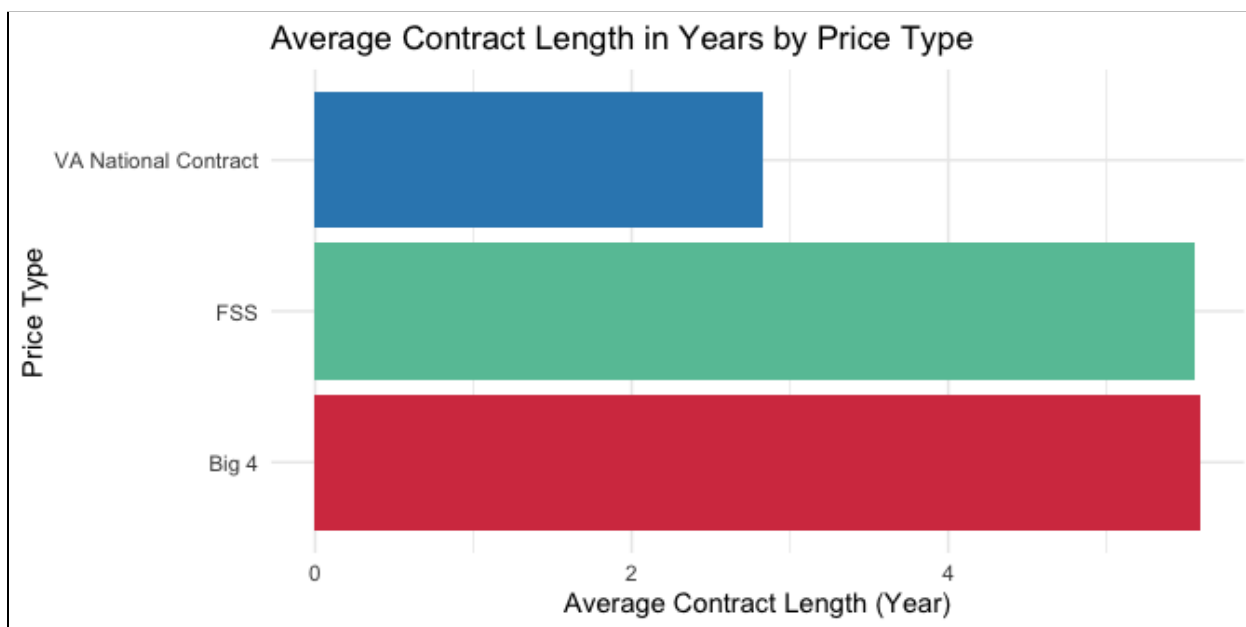


Figure 3.1.2

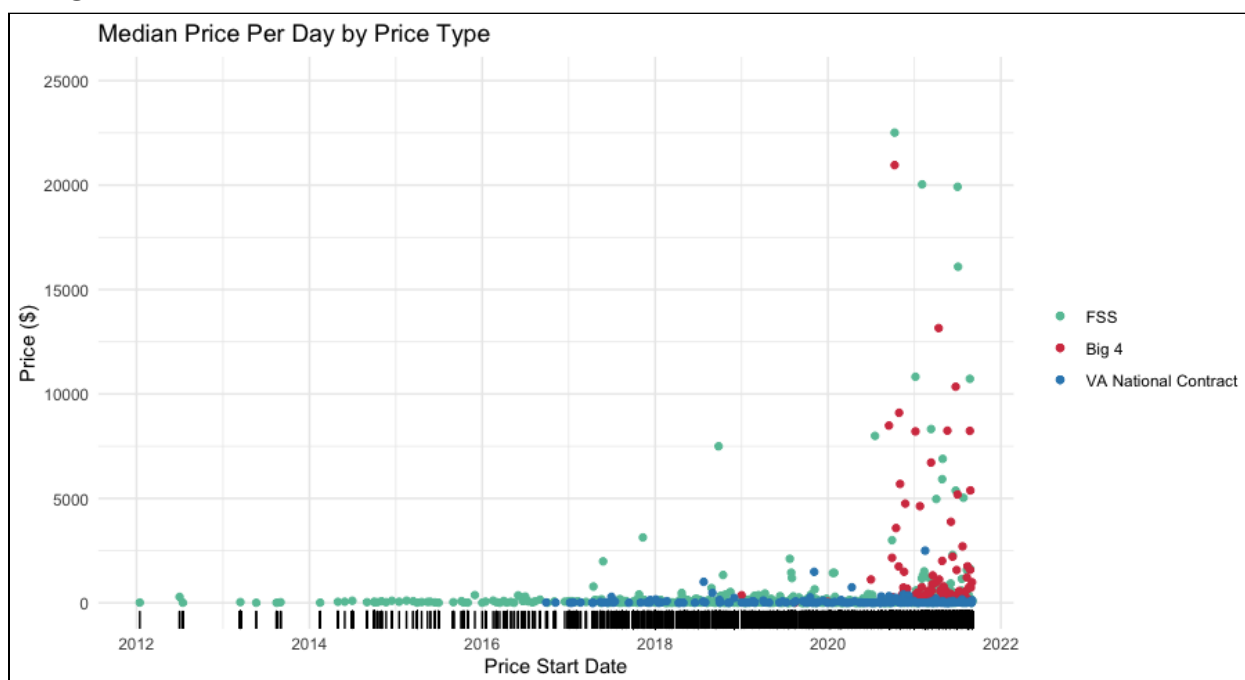
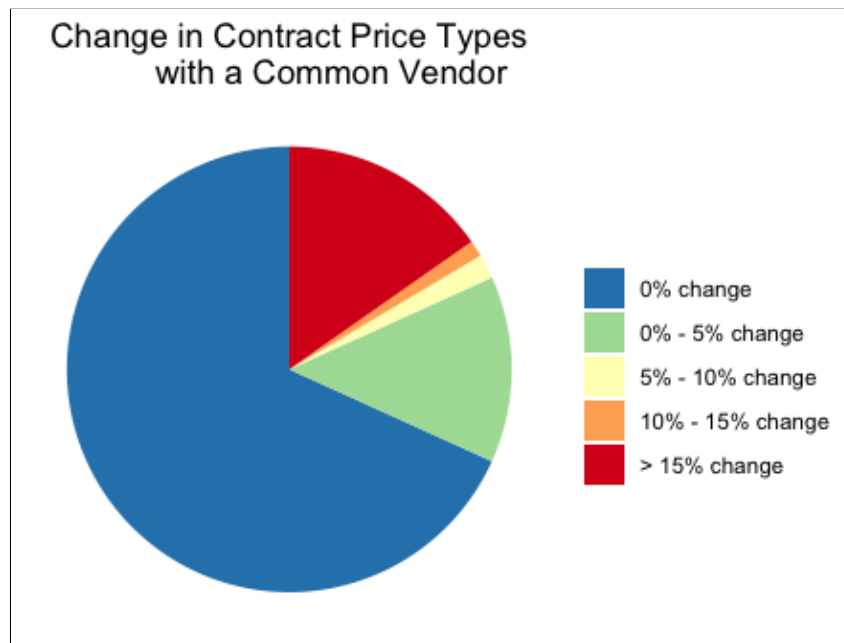


Figure 3.1.3



## 3.2 Product Classification and Vendors' Breadth of Products

Figure 3.2.1

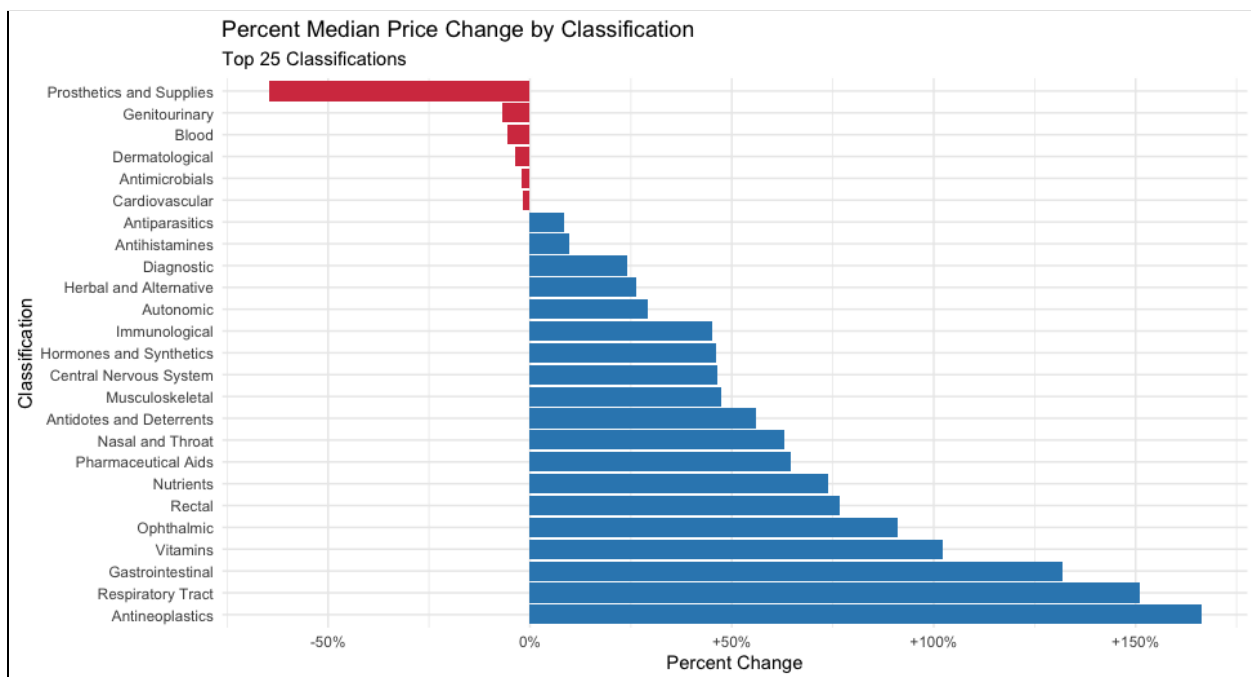


Figure 3.2.2

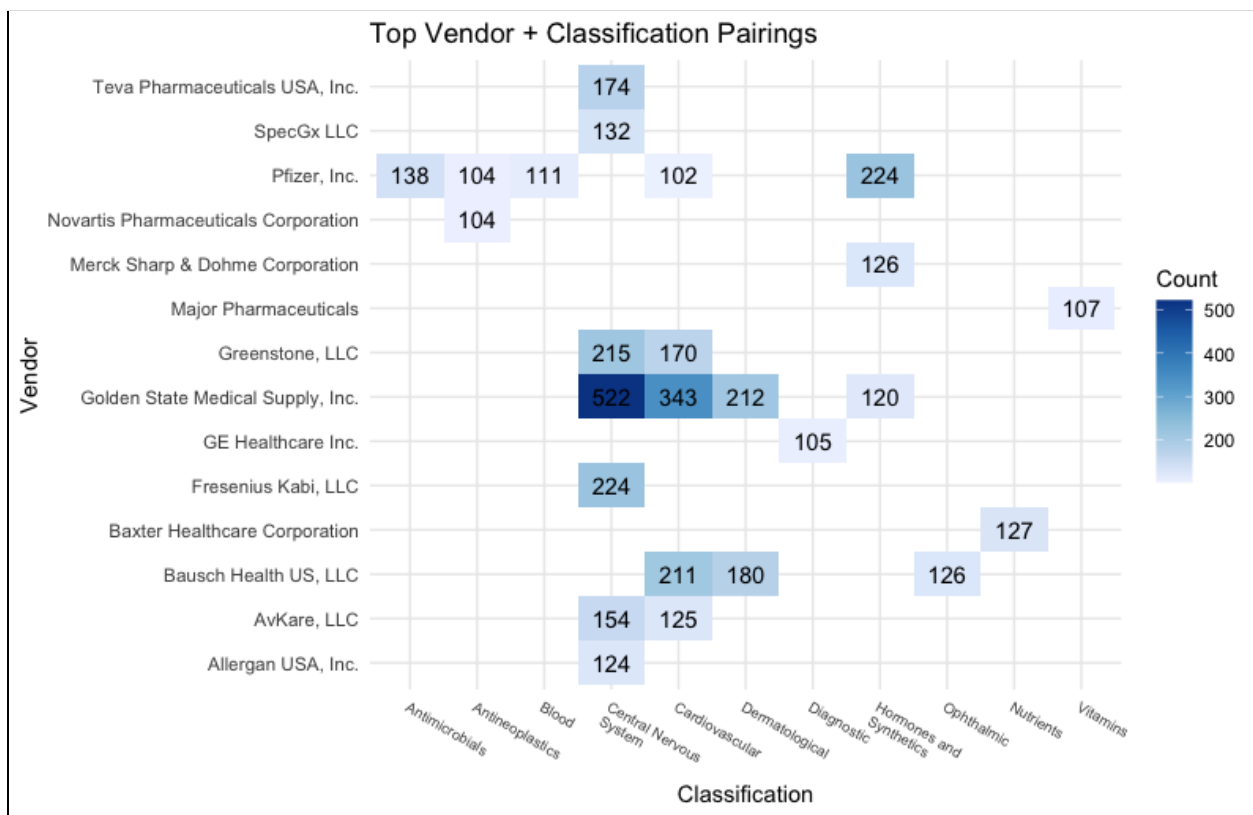


Figure 3.2.3

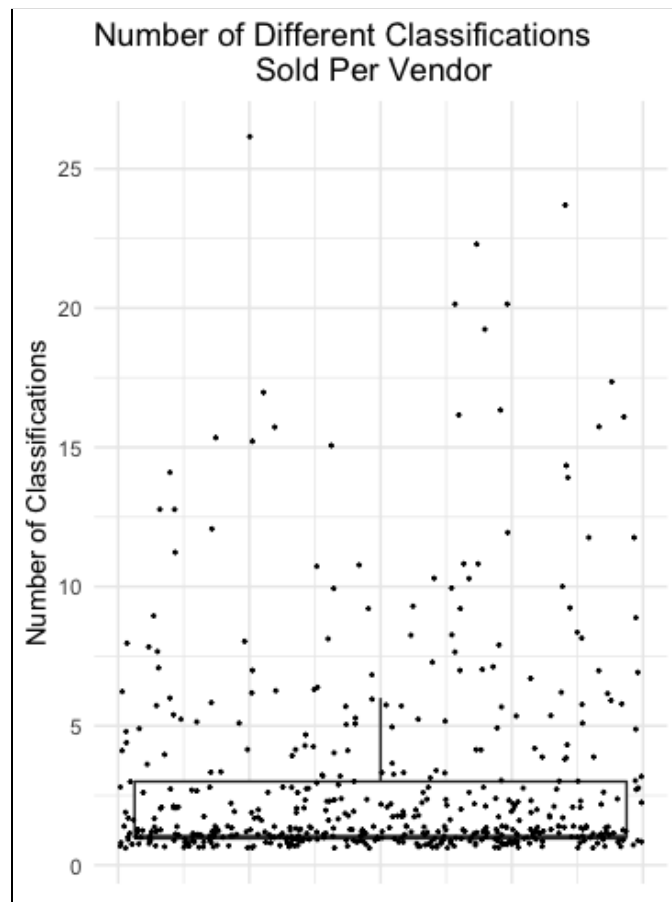
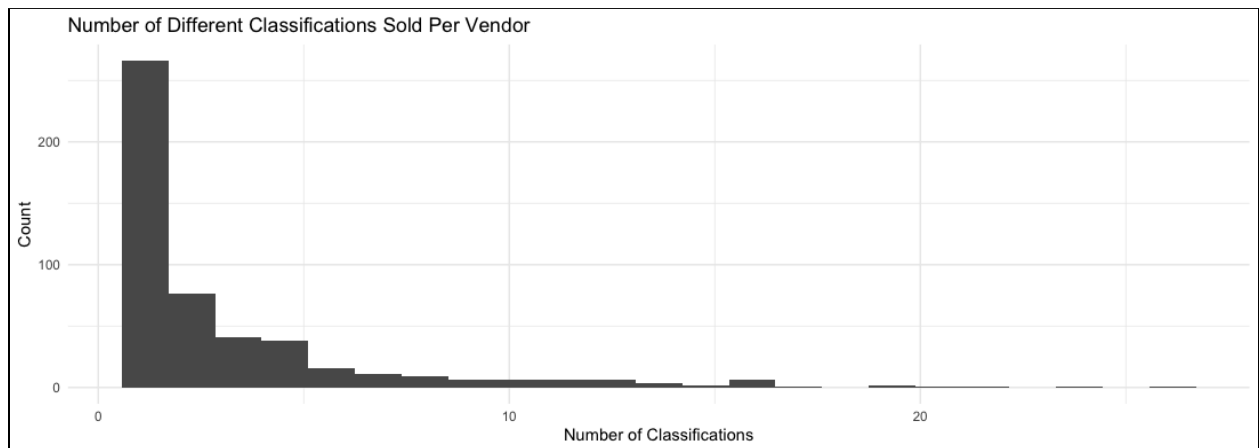


Figure 3.2.4



### 3.3 Additional Analysis: The Covered Variable

Figure 3.3.1

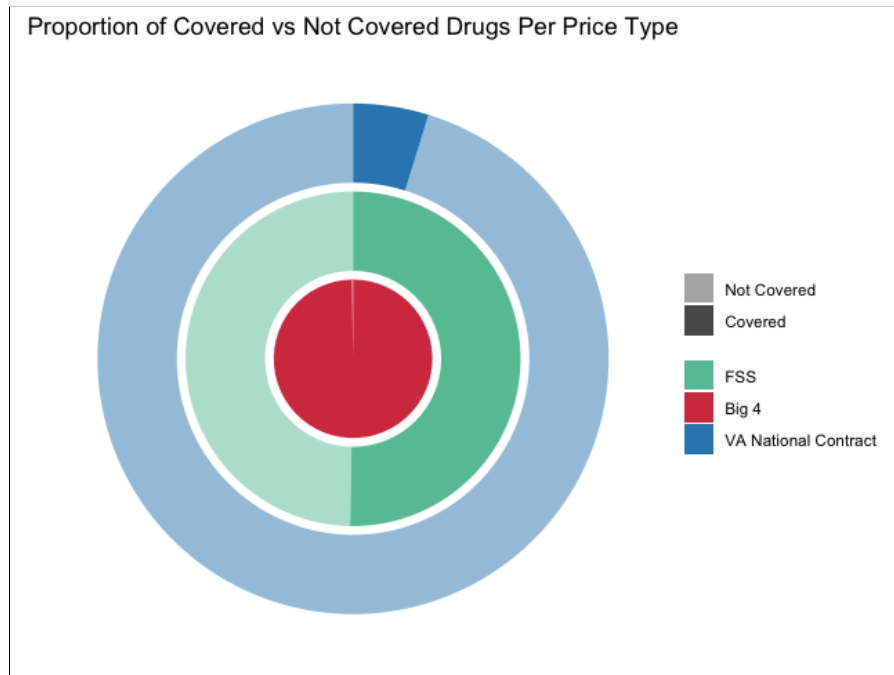


Figure 3.3.2

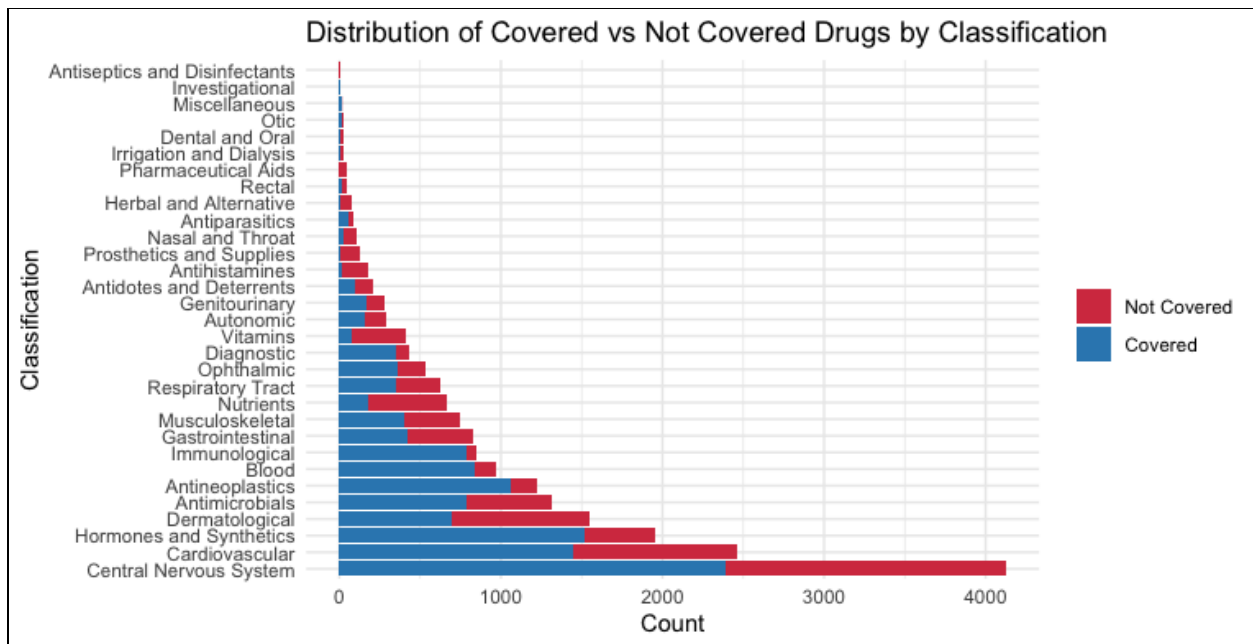


Figure 3.3.3

