

ENRIQUE PAJUELO

349 Sorin Hall • Notre Dame, Indiana • 46556-5625 • epajuelo@nd.edu • +1(574) 485-8297 • www.enriquepajuelo.com

EDUCATION

University of Notre Dame

Bachelor of Business Administration
Double Major: Finance and Economics

Notre Dame, IN

May 2018

GPA: 3.8/4.0

HONORS & DIPLOMAS

University of Notre Dame Dean's List, International Baccalaureate (IB) Diploma, Semester at the University of Lima (Lima, Peru) studying Industrial Engineering (April 2014 – July 2014)

PROFESSIONAL EXPERIENCE

Diviso Fondos SAF S.A., Lima, Peru

June 2015 – August 2015

Financial Analyst Intern

- Elaborated and examined daily and monthly reports related to the performance of the mutual funds. Consolidated data into written reports and generated presentations that were used by the CEO at Board meetings
- Compiled and analyzed information from a Bloomberg Terminal used to evaluate the performance of the portfolio
- Negotiated the purchase price of fixed income securities as part of the Sales and Trading team, which contributed to the increase in value of the portfolio by 0.2% in less than 2 months

Ladrillos Fortes, Lima, Peru

January 2014 – April 2014

Sales and Marketing Intern

- Unified information across the Sales, Marketing and Production Departments to optimize the planning strategy of the sale of ceramic bricks by creating spreadsheet templates that efficiently displayed tailored data for each department
- Reduced the amount of remaining stock and increased the number of orders fulfilled in time by 20%

VALUATION AND OTHER ACADEMIC TRAINING

Adventis CG Financial Modeling Course, Notre Dame, IN

October 2016

- Built a three-statement, fully circular and properly formatted financial model from “scratch” in under 90 minutes
- Developed an understanding of key concepts in financial modeling, accounting and corporate finance, intrinsic and relative valuation and leveraged buyout (LBO) transactions including EBITDA, DCF and WACC

iXperience Coding Courses, Cape Town, South Africa

May 2015, July 2016

- Attended two intensive, 160-hour coding camps with students from top universities worldwide
- Designed, created and deployed a dynamic web application, Bridge (www.bridgeconnect.co), a platform designed to connect clients to freelancers, inspired by the increasing unemployment rate in South Africa
- Developed an iOS app that helps reduce meat consumption by displaying a dynamic calendar that tracks personal goals and achievements, collaborating with UX Design and PM teams. Selected to present the final MVP to an audience of 500+ people

Students International Business Council (SIBC), Notre Dame, IN

September 2014 – Present

- Simulated work done by investment banking analysts through qualitative and quantitative analysis related to Nord Anglia's IPO, utilizing public information and market research

LEADERSHIP & ACTIVITIES

Entrepreneurship Society of Notre Dame, Notre Dame, IN

August 2015 – Present

Club President

- Identified the need for an entrepreneurial ecosystem on campus and developed a plan to implement a series of changes to a dormant club, such as startup workshops, guest speaker events and fundraising opportunities throughout the year
- Increased the number of active members by 250% in one year by creating a network of support and learning resources

Schurz Innovation Challenge, South Bend, IN

September 2015 – February 2016

Schurz Finalist

- Transformed an idea for a mobile app into a working prototype in collaboration with software-coding experts in less than 3 months
- Contacted investors, business owners and technical experts and conducted research to develop a thorough business plan
- Presented at the final event to an audience of 40+ people and a judging panel of entrepreneurs and professionals

Parroquia Sagrado Corazón de Jesús, Lima, Peru

December 2011 – July 2014

- Guided 400+ students from different high schools through their confirmation program, leading discussions, responding to their doubts, and organizing social projects

Las Palmas Service Project, Lima, Peru

August 2010 – December 2012

- Assisted a poor community by constructing a baking facility that enabled the production of bread on a large scale and rebuilt school classrooms to provide an improved studying environment for children

Organizations: SIBC International Case Study (Fall 2016), *Project Leader* | ALPFA (Association for Latino Professionals for America) | Wall Street Club | Latino Honors Society | Student Entrepreneurs Leadership Council

International Experiences: ND London Summer Program (UK 2016), SIBC International Case Study (Brazil 2015), Round Square International Conference (Kenya 2012), Summer Exchange Programs in Paris (France), Quebec (Canada) and Salisbury (England)

SKILLS AND INTERESTS

Technical: Computer Programming (Ruby on Rails, HTML, CSS) and iOS App Development (Swift)

Languages: Spanish (native), French (fluent reading and writing ability), Portuguese (intermediate), German (beginner)

Interests: Scuba Diving, Entrepreneurship, Technology, Fitness, Soccer and Traveling