

ENRIQUE PAJUELO

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EDUCATION

University of Notre Dame

Bachelor of Business Administration
Finance and Economics

Notre Dame, IN

May 2018

GPA: 3.90/4.00

University of Lima

Industrial Engineering

Lima, Peru

April 2014 – July 2014

Markham College

High School Diploma & International Baccalaureate Diploma

Lima, Peru

December 2013

HONORS

University of Notre Dame Dean's List, Latino Honors Society

EXPERIENCE

Diviso Fondos SAF S.A., Lima, Peru

June 2015 – Present

Sales and Trading Intern

- Elaborated and analyzed daily and monthly reports related to the performance of the mutual funds. Generated presentations utilizing these reports that were used by the CEO at Board meetings.
- Assisted the portfolio managers at the trading desk in their day-to-day transactions.

iXperience (Tech Academy), Cape Town, South Africa

May 2015 – June 2015

Web Development Student

- Attended an intensive, 160-hour web development camp with students from top universities worldwide.
- Designed, created and deployed a dynamic web application, Bridge (www.bridgeconnect.co), using Ruby on Rails, HTML, and CSS. Bridge is a platform designed to connect clients directly to freelancers, inspired by the increasing unemployment rate in South Africa.

Students International Business Council (SIBC), Notre Dame, IN

September 2014 – Present

Project Team Member

- Proposed a group solution to Bain & Company for the problems that American Eagle was facing with their profits and revenues, analyzing adjacent markets and benchmarking the company with its competition.
- Simulated work done by investment banking analysts through qualitative and quantitative analysis related to an initial public offering, utilizing public information and market research.

Ladrillos Fortes, Lima, Peru

January 2014 – April 2014

Sales and Marketing Assistant

- Unified information across the Sales, Marketing and Production Departments to optimize the sales of ceramic bricks by reducing the amount of remaining stock and fulfilling customer orders in time.
- Researched new markets (by doing one-on-one conversations, phone calls, surveys and visiting retailers) to stabilize the selling prices of bricks.

OTHER ACTIVITIES**Parroquia Sagrado Corazón de Jesús, Lima, Peru**

December 2011 – July 2014

Social project & Spiritual leader

- Guided younger students from two different high schools through their confirmation program, leading discussions, responding to their doubts, and organizing social projects.

Las Palmas Service Project, Lima, Peru

August 2010 – December 2012

- Assisted a poor community by constructing a baking facility that enabled the production of bread at a large scale and rebuilt school classrooms to provide a better studying environment for children.

Round Square International Conference

April 2012

- Attended conference held in Nairobi, Kenya, with around 300 delegates from around the world. The theme, "No existence without coexistence", raised awareness of Africa's socio-political issues.

ORGANIZATIONS

ALPFA (Association for Latino Professionals for America), Wall Street Club, Society for Entrepreneurship

FOREIGN LANGUAGES

Spanish: Native language, French: Advanced (fluent reading and writing ability), Portuguese: Intermediate

SKILLS

Computer Programming (Ruby on Rails), Scuba Educators International Open Water Diving License