

ENRIQUE PAJUELO

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EDUCATION

University of Notre Dame	Notre Dame, IN
Bachelor of Business Administration	May 2018
Finance and Economics Double Major	GPA: 3.78/4.00

HONORS & DIPLOMAS

University of Notre Dame Dean's List (Fall 2014 – Spring 2015 – Fall 2015), International Baccalaureate Diploma, Semester at the University of Lima (Lima, Peru) studying Industrial Engineering (April 2014 – July 2014)

WORK EXPERIENCE

Diviso Fondos SAF S.A., Lima, Peru	June 2015 – August 2015
<i>Sales and Trading Intern</i>	
<ul style="list-style-type: none">Assisted with the management of data, elaborating and analyzing daily and monthly reports related to the performance of the mutual funds. Consolidated the data into written reports, and generated presentations that were used by the CEO at Board meetingsSupported the portfolio managers at the trading desk in their day-to-day transactions by providing relevant reports and information obtained from a Bloomberg Terminal	

Ladrillos Fortes, Lima, Peru	January 2014 – April 2014
<i>Sales and Marketing Assistant</i>	
<ul style="list-style-type: none">Unified information across the Sales, Marketing and Production Departments to optimize the planning strategy of the sale of ceramic bricks, by reducing remaining stock and fulfilling customer orders in timeResearched new markets through one-on-one conversations, phone calls, surveys and visiting retailers	

RELEVANT EXPERIENCE

iXperience, Cape Town, South Africa	May 2015 – June 2015 June 2016 – July 2016
<ul style="list-style-type: none">Attended two intensive, 160-hour coding camps with students from top universities worldwideDesigned, created and deployed a dynamic web application, Bridge (www.bridgeconnect.co), a platform designed to connect clients to freelancers, inspired by the increasing unemployment rate in South AfricaDeveloped an iOS app that helps reduce meat intake by displaying a dynamic calendar that keeps track of your goals and achievements, collaborating with the UX Design and Product Management teams.	
Students International Business Council (SIBC), Notre Dame, IN	September 2014 – Present
<ul style="list-style-type: none">Proposed a group solution to Bain & Company for the problems that American Eagle was facing with their profits and revenues, analyzing adjacent markets and benchmarking the company with its competitionSimulated work done by investment banking analysts through qualitative and quantitative analysis related to an initial public offering, utilizing public information and market research	

LEADERSHIP & ACTIVITIES

Schurz Innovation Challenge, South Bend, IN	September 2015 – February 2016
<ul style="list-style-type: none">Transformed an idea for a mobile app into a working prototype in collaboration with software-coding experts. Presented at the final event to a judging panel consisting of entrepreneurs and professionals.	
Parroquia Sagrado Corazón de Jesús, Lima, Peru	December 2011 – July 2014
<ul style="list-style-type: none">Guided younger students from two different high schools through their confirmation program, leading discussions, responding to their doubts, and organizing social projects	
Las Palmas Service Project, Lima, Peru	August 2010 – December 2012
<ul style="list-style-type: none">Assisted a poor community by constructing a baking facility that enabled the production of bread on a large scale and rebuilt school classrooms to provide an improved studying environment for children	

Organizations: Entrepreneurship Society of Notre Dame, *President* | ALPFA (Association for Latino Professionals for America) | Wall Street Club | Latino Honors Society | SIBC International Case Study (Fall 2016), *Team Leader*

International Experiences: ND London Summer Program, SIBC International Case Study (Brazil 2015), Round Square International Conference (Kenya 2012), Summer Exchange Programs in Paris, Quebec and Salisbury

SKILLS AND INTERESTS

Technical: Computer Programming (Ruby on Rails, HTML, CSS) and iOS App Development (Swift)
Languages: Spanish (native language), French (fluent reading and writing ability), Portuguese (intermediate)
Interests: Scuba Diving, Entrepreneurship, Technology, Soccer and Traveling