

ENRIQUE PAJUELO

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EDUCATION

University of Notre Dame	Notre Dame, IN
Bachelor of Business Administration	May 2018
Finance and Economics	GPA: 3.90/4.00

HONORS & DIPLOMAS

University of Notre Dame Dean's List (2014 – Present), International Baccalaureate Diploma, Semester at the University of Lima (Lima, Peru) studying Industrial Engineering (April 2014 – July 2014)

WORK EXPERIENCE

Diviso Fondos SAF S.A. , Lima, Peru	June 2015 – August 2015
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Sales and Trading Intern

- Elaborated and analyzed daily and monthly reports related to the performance of the mutual funds. Used these reports to generate presentations that were used by the CEO at Board meetings
- Supported the portfolio managers at the trading desk in their day-to-day transactions by providing relevant reports and information obtained from a Bloomberg terminal

Ladrillos Fortes , Lima, Peru	January 2014 – April 2014
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Sales and Marketing Assistant

- Unified information across the Sales, Marketing and Production Departments to optimize the planning strategy of the sale of ceramic bricks, by reducing remaining stock and fulfilling customer orders in time
- Researched new markets through one-on-one conversations, phone calls, surveys and visiting retailers

RELATED EXPERIENCE

iXperience (Tech academy) , Cape Town, South Africa	May 2015 – June 2015
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- Attended an intensive, 160-hour web development camp with students from top universities worldwide
- Designed, created and deployed a dynamic web application, Bridge (www.bridgeconnect.co), a platform designed to connect clients to freelancers, inspired by the increasing unemployment rate in South Africa

Students International Business Council (SIBC) , Notre Dame, IN	September 2014 – Present
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- Proposed a group solution to Bain & Company for the problems that American Eagle was facing with their profits and revenues, analyzing adjacent markets and benchmarking the company with its competition
- Simulated work done by investment banking analysts through qualitative and quantitative analysis related to an initial public offering, utilizing public information and market research

LEADERSHIP & ACTIVITIES

Parroquia Sagrado Corazón de Jesús , Lima, Peru	December 2011 – July 2014
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Social Project Leader & Spiritual Leader

- Guided younger students from two different high schools through their confirmation program, leading discussions, responding to their doubts, and organizing social projects

Las Palmas Service Project , Lima, Peru	August 2010 – December 2012
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- Assisted a poor community by constructing a baking facility that enabled the production of bread on a large scale and rebuilt school classrooms to provide an improved studying environment for children

Organizations

- Entrepreneurship Society of Notre Dame, *President*
- ALPFA (Association for Latino Professionals for America)
- Wall Street Club
- Latino Honors Society

International Experiences: SIBC International Case Study (Brazil), Round Square International Conference (Kenya), Summer Exchange Programs in France (Paris), Canada (Quebec) and England (Salisbury)

SKILLS AND INTERESTS

Technical: Computer Programming (Ruby on Rails, HTML, CSS)

Languages: Spanish (native language), French (advanced – fluent reading and writing ability), Portuguese (intermediate)

Interests: Scuba Educators International Open Water Diving License, Entrepreneurship, Soccer and Traveling