



# Opening an Italian Restaurant in Berlin

Coursera Capstone Project



"Life is a combination of magic and  
pasta."

— **Federico Fellini, Director**

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What we learned and what's next?

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01

# Introduction

Discussing the Business Problem & Stakeholders

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# Business Problem

## Objective

Analyze and select the optimum locations in the city of Berlin, Germany to open a new Italian restaurant.



# How we did it?



Data Science  
Methodology



Machine  
Learning  
Techniques



Obtained  
Result's  
Analysis

# Target Audience



## Stakeholders

Armando Lingüini and any other person thinking about opening a new Italian restaurant in the city of Berlin.



# Data Required



The data that has been used for this study:

- List of neighborhoods in Berlin.
- Latitude and longitude coordinates of those neighborhoods.
- Venue data, particularly data related to Italian restaurants.



# Data Sources



The data required was gathered from:

- Wikipedia.
- Geocoder.
- Foursquare API .

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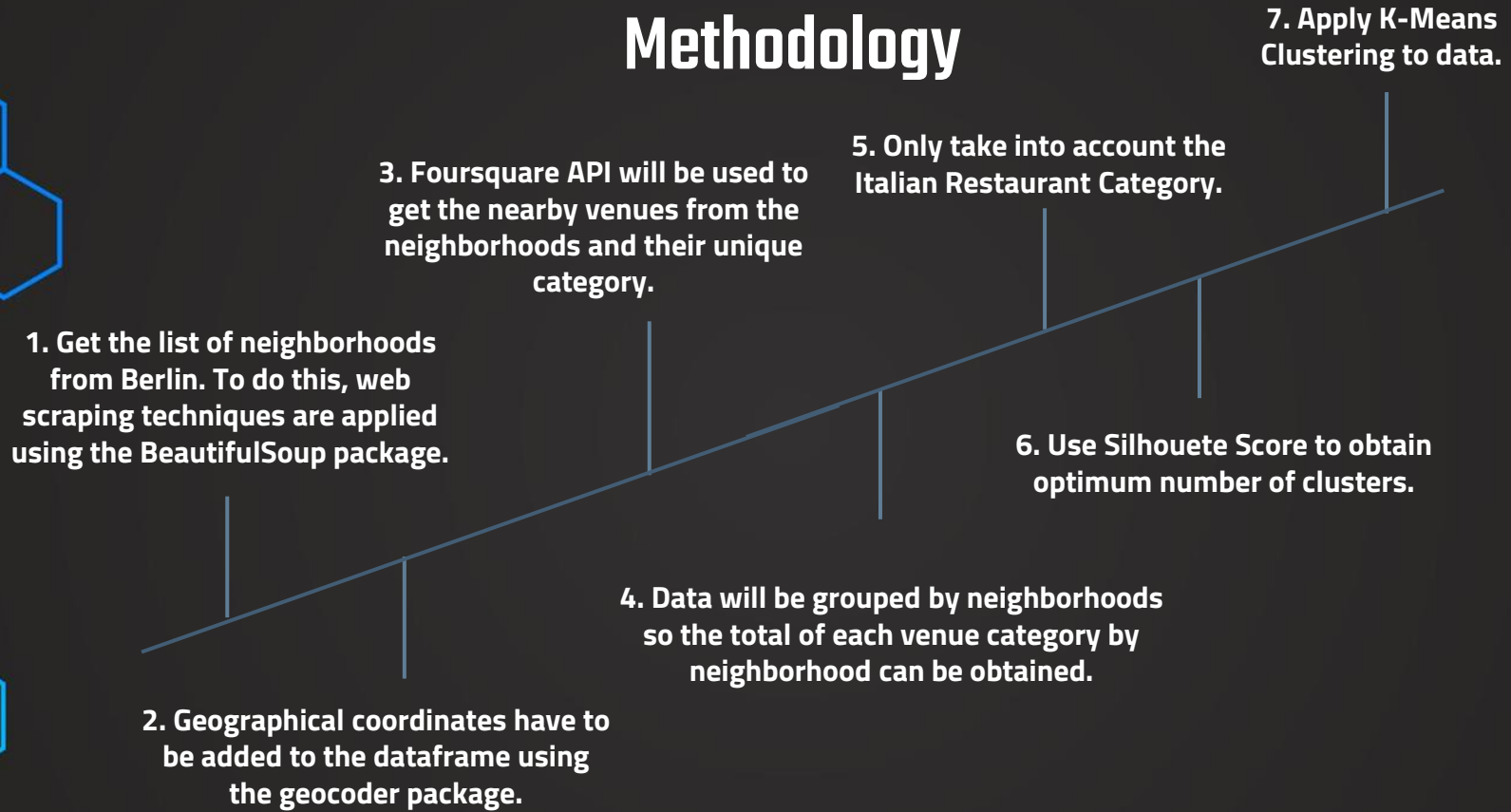
02

# Methodology

Web Scraping, Data Wrangling & ML

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# Methodology





# Whoa!

We have analyzed 1,623 venues just from Berlin!  
Those sure are a lot of venues...



03

# Results

Applying Silhouette Score and K-Means

# Silhouette Score



The results from the Silhouette Score for different numbers of clusters :

- 2 clusters: 0.7623111393242606.
- 3 clusters: 0.888850456592392.
- 4 clusters: 0.9384469696969697.
- 5 clusters: 0.9895833333333334.

# K-Means with 5 Clusters

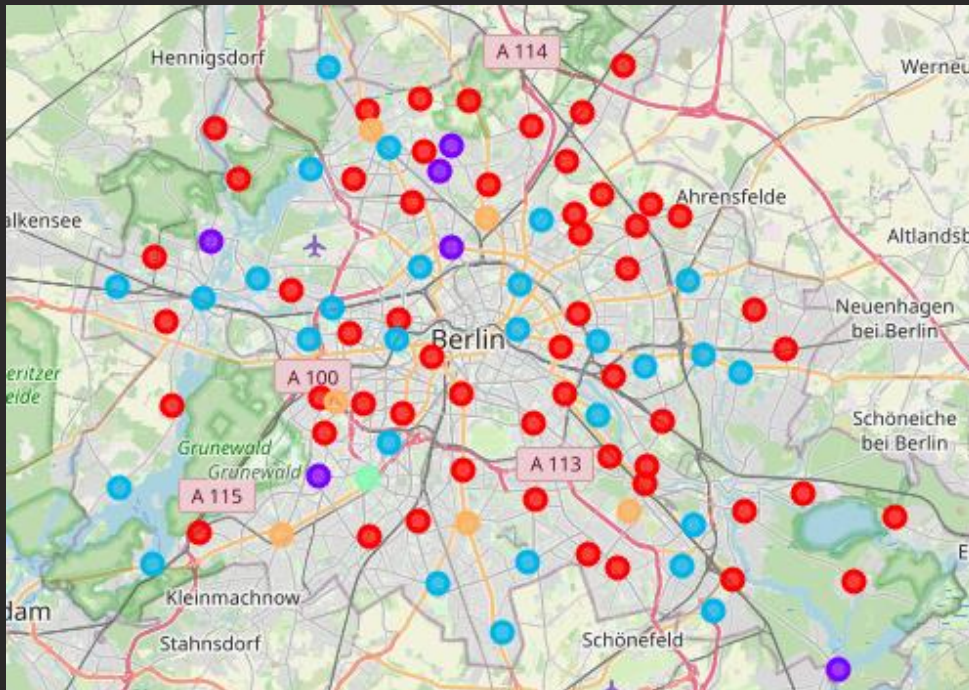
The results of using 5 clusters, for a total of 96 neighborhoods:

- 55 neighborhoods with no Italian Restaurants (cluster 0)
- 28 neighborhoods with 1 Italian Restaurants (cluster 2)
- 6 neighborhoods with 2 Italian Restaurants (cluster 4)
- 6 neighborhoods with 3 Italian Restaurants (cluster 1)
- 1 neighborhood with 5 Italian Restaurants (cluster 3)





# K-Means with 5 Clusters



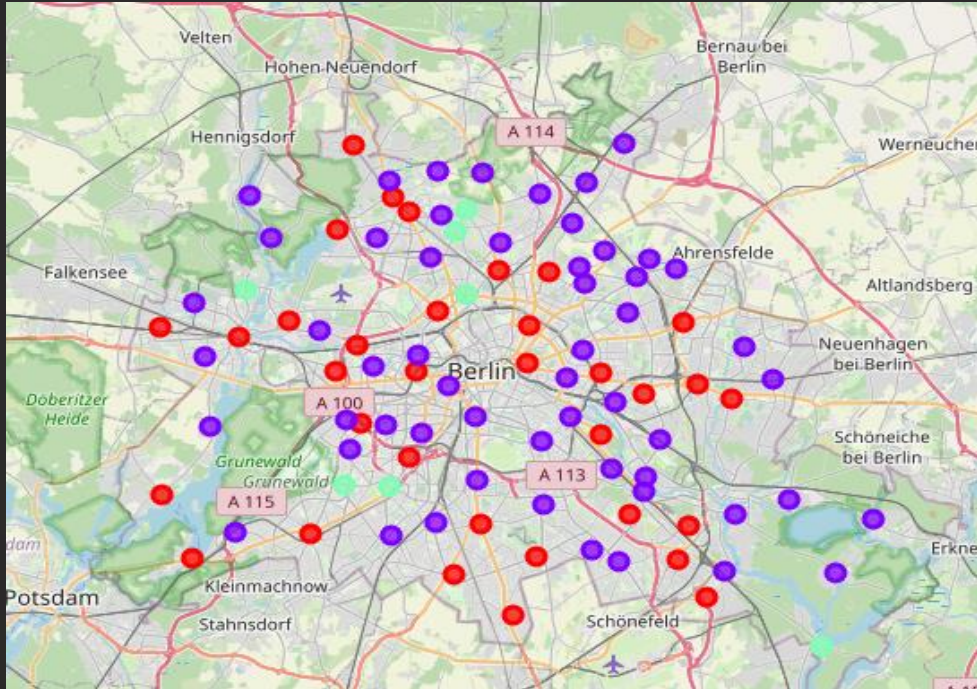
# K-Means with 3 Clusters

The results of using 3 clusters, for a total of 96 neighborhoods:

- 55 neighborhoods with no Italian Restaurants (cluster 1)
- 34 neighborhoods with 1 or 2 Italian Restaurants (cluster 0)
- 7 neighborhoods with 3 or 5 Italian Restaurants (cluster 2)



# K-Means with 3 Clusters



# K-Means with 3 Clusters (modified)

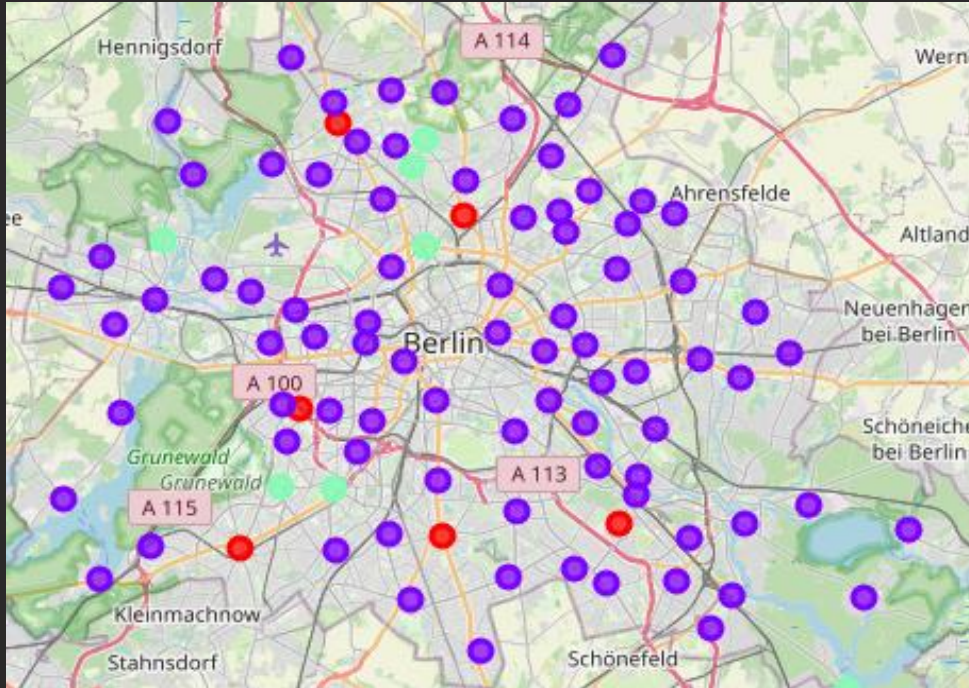
The results of using 3 clusters, for a total of 96 neighborhoods:

- 55 neighborhoods with 1 or no Italian Restaurants (cluster 1)
- 6 neighborhoods with 2 Italian Restaurants (cluster 0)
- 7 neighborhoods with 3 or 5 Italian Restaurants (cluster 2)





# K-Means with 3 Clusters (modified)



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04

# Discussions

Picking the best model

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# Result's Discussions

The following can be acknowledged from the results:



- The model with 5 clusters is not much useful.
- In the 3 clusters (modified) model, the cluster with 0 or 1 occurrences becomes so big that it loses the purpose to segment the neighborhoods.
- With the considerations that have been taken, the original 3 cluster model is the optimum.





05

# Conclusion

What we learned and what's next?

# Conclusions!


- The neighborhoods that have “few to none” and “medium” competition are intertwined, and the ones with “high” competition are located to the west side of the city.
- Best option is opening an Italian restaurant in the east side of the city, while avoiding the neighborhoods that fall in the category of “medium” competition.

# Limitations and Suggestions for the Future

It is important to keep in mind:



- Only the number of Italian restaurants per neighborhood was considered. In the future other factors should be considered (i.e. population density, average income of residents, etc.)
- When doing analysis considering other factors, the 5 cluster and 3 cluster (modified) models should also be taken into account.
- A free Sandbox Tier account of Foursquare API was used. A paid account should give better results.



"If your mother cooks Italian food, why  
should you go to a restaurant?"

— **Martin Scorsese, Director**