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## Efrain Saldana

Austin, TX • [efrain.p.saldana@gmail.com](mailto:efrain.p.saldana@gmail.com) • 512-720-9270

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### Skills

React, Redux, Node, Express, Javascript, Flask, Python, SQL, Git, HTML, CSS

### Education

#### App Academy

[ask about this]

January 2023

Relevant Coursework: Javascript, Python, SQL, Data Structures, Algorithms, React.js, Redux.js, Flask, Agile workflow, SCRUM workflow, Object-Oriented Programming, Test Driven Development.

#### Manor New Technology High School

Manor, TX

Concentration: Science Technology Math and Engineering (STEM)

May 2019

Relevant Coursework: Advanced Computer Science, Intro to Computer Science, Calculus A & B, Statistics.

### Projects

#### Strive (React.js, Redux.js, Flask, HTML5, CSS3, AWS S3, Google Places Api)

[live](#) | [github](#)

**Strive is a clone of Strava, where users can post activities and create clubs to further their fitness journey**

- Users are able to update their profile pictures, club images, and club banners using AWS s3.
- Users are able to Create, Read, Update, and Delete activities that they post.
- Users are able to Create, Read, Update, and Delete Clubs that they create.
- Club location uses the Places API to load real cities.

#### Rockethood (React.js, Redux.js, HTML5, CSS3, SQLAlchemy, Alphavantage Api)

[live](#) | [github](#)

**Rockethood is a clone of Robinhood, where users are able to see live charts and buy/sell securities.**

- Users can buy/sell stocks, create watchlists and bookmark real world financial news.
- All stock data, and company information is pulled from the Yahoo Finance API and Alphavantage API

#### Airbnf (React.js, Redux.js, Express.js, Postgres Database, Sequelize, Javascript)

[live](#) | [github](#)

**Airbnf is a clone of Airbnb, where users can look and book short term rentals.**

- Users can Create, Edit, Update, and Delete their short term rental postings.
- Users can Create, Edit, Update, and Delete their Reviews.
- Home page uses grid layout to automatically create new rows and keep the width equal throughout.

### Experience

#### Elevation Solar

Austin, TX

##### Sales Lead

September 2020 – May 2022

- Swiftly amplified sales revenue bringing in over \$1MM in solar sales in the first year.
- Onboarded and trained new hires to understand market conditions, prospecting, and the psychology of buying.
- Greatly reduced turnover rate to retain 60% of hired applicants by introducing spiffs and team activities.

#### White Tail Construction

Austin, TX

##### Superintendent Assistant

March 2020 – September 2020

- Arranged meetings between General Contractors and White Tail Construction to discuss project blockers and schedules.
- Supervised 14 workers, made up of Mason and Laborers, to build schools in the Austin metropolitan area.
- Anticipated and prepared new areas for employees to work in to ensure labor cost sustained respectable levels.