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@LiamKircher

22 sentences that will further your  
career more than a Harvard MBA:

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Done is always better than perfect




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Network is your **ONLY** shortcut




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Sell before you fulfill




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Knowledge compounds faster than  
money



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The best time to build a personal brand was 10 years ago, the next best time is now



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What you work on is more  
important than how hard you work



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The internet is the only school you  
need, and it's free!






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Don't fight uphill battles, start your  
business in a high demand market




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Practice > theory (get your hands  
dirty)



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People aren't computers, manage them by understanding their feelings.




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Steer clear of landmines by  
learning from those ahead of you.



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Leadership should be taught, never  
assumed



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The quickest way to get rich is to  
make other people rich




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Avoid complacency by keeping the  
fire lit under your ass, even when  
your business is doing great



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Risk is unavoidable, so calculate  
cautiously





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If you love what you do, you'll  
outwork your competitors without  
even trying




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Your next handshake could be your  
next million, put yourself out there




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Dress, move, and talk like the  
founder you strive to be



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Ads get customers in the door, but  
it's your brand that invites them to  
stay for dinner




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Markets are always changing,  
innovate or be left behind - or  
better yet, pioneer the evolution



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Stop guessing, start split testing




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Stephen Kings's quote, "kill your darlings" applies to more than just writing, never get attached to any idea



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Thanks for reading!  
If you found this helpful, follow me  
for more content on starting and  
scaling a business.