

ERIC RAMSAY

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EXPERIENCE

Simple Equity Solutions (Real Estate Investment Startup) **Oct. 2019 – Mar. 2021**
Founder, Realtor (Coldwell Banker Realty)

- Actively licensed Realtor in MD affiliated with Coldwell Banker Residential Brokerage
- Identified investment properties to acquire, rehab and flip and/or wholesale for profit
- Marketed to prospective buyers, sellers and cash investors to facilitate on and off market transactions
- Closed in March 2021 due to impacts from COVID-19 which began ~6 months after launch

Carta (FinTech Software Startup) **Jan. 2017 – Mar. 2019**
Valuation Associate Lead

- Performed 500+ private equity valuations (IRC409A) to help startup founders establish audit-defensible strike prices for stock options issued to employees as compensation
- Led management interviews with startup executives to collect and review operational and financial data
- Compiled and analyzed public company financial data from SAP Capital IQ
- Promoted from Analyst to Associate Team Lead after only 9 months on the job
- Designed an automated assignment workflow system to optimize analyst work capacity

SOSV (Global Venture Capital Fund) **Aug. 2015 – Dec. 2016**
Investment Associate

- Managed applicant review process, financial due diligence, and deal execution for SOSV's *Chinaccelerator*
- Designed and managed Chinaccelerator's Corporate Innovation co-investment program in partnership with global brands including Visa, Bosch, and MetLife Foundation
- Led Corporate Innovation business development, presenting pitch decks to senior executives in Shanghai
- Led post-program fundraising efforts for Chinaccelerator portfolio, connecting startups with investor leads

Unum Group (Fortune 500 Insurance) **Jun. 2014 – Jul. 2015**
Finance Professional Development Program Associate

- Designed Workday financial reports for payroll, procurement and tax departments
 - Lead data reconciliation analysis to validate payroll's successful migration from PeopleSoft to Workday
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EDUCATION

App Academy **May 2021**
24-week Full-Stack Software Engineering Program

Bowdoin College **May 2014**
B.A, Economics || Honors *GPA – 3.7*

PROFICIENCIES

Strengths: Full-Stack Web Development, React, Residential Real Estate Analysis, PE Valuation, VC Deal Execution, Client Relations, Data Analysis, Financial Due Diligence, Training and Development

Tech: JavaScript | Python: React, Redux, CSS, HTML, Express, Sequelize, Flask, SQLAlchemy, PostgreSQL, Git