### MovieProject\_Notebook

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### 1 Movie Investigations for Microsoft - Project1

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• Scheduled project review date/time: May 13, 2023 1pm

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```
[1]: from IPython.display import Image
Image(filename='images/filmmaking.jpeg')
```

#### 1.1 Overview

This project analyzes movie data to provide insights and recommendations about the kind of movies Microsoft should make for their new movie studio.

#### 1.2 Business Problem

Microsoft has decided to create a new movie studio, but they need information about what kind of movies are doing best financially. I will be performing exploratory analyses on data from past movies to help Microsoft decide what kind of movies to create.

The process unfolds in this manner:

- 1. Defining reliable measure(s) for assessing profitability of a movie using worldwide\_gross, production\_budget or audience averageratings.
- 2. Looking into various movie characteristics of genre, director, release\_month and runtime\_minutes in relation to profitability.
- 3. Making suggestions about the kind of movies to be made based on the findings.
  - What genres of movies to make?
  - Which directors to work with?
  - When to release the movie?
  - Which movie length to focus on?

#### 1.3 Data Understanding

I will be using: 1. A dataset from IMDb which involves 4 tables and 140416 Distinct Movies: - movie\_basics which involves title, year, runtime, and genre information for each movie. -

movie\_ratings which involves average rating. - directors which involves director ID for each movie. - persons which allows us to link director IDs to their names.

The variables representing movie characteristics will be derived from this database.

2. A dataset from The Numbers which involves production\_budget as well as worldwide\_gross information of 5698 distinct movies.

The measures for assesing profitability will be mainly derived from this datasheet.

```
[2]: # Import standard packages
import pandas as pd
import numpy as np

import matplotlib.pyplot as plt
import matplotlib as mpl
import matplotlib.ticker as mticker
import seaborn as sns
%matplotlib inline
```

Load the IMDB database file (im.db) using SQLite and explore the tables:

```
[3]: # Read the tables using sqlite
import sqlite3
conn= sqlite3.connect('zippedData/im.db')
```

```
[4]: # Read the table movie_basics
movie_basics = pd.read_sql("""

SELECT *
FROM movie_basics;
""", conn)
movie_basics.head()
```

```
[4]:
        movie_id
                                     primary_title
                                                                 original_title \
     0 tt0063540
                                         Sunghursh
                                                                      Sunghursh
                   One Day Before the Rainy Season
                                                               Ashad Ka Ek Din
     1 tt0066787
                        The Other Side of the Wind
     2 tt0069049
                                                    The Other Side of the Wind
     3 tt0069204
                                   Sabse Bada Sukh
                                                               Sabse Bada Sukh
     4 tt0100275
                          The Wandering Soap Opera
                                                         La Telenovela Errante
```

```
start_year
                runtime_minutes
                                                   genres
0
         2013
                                     Action, Crime, Drama
                           175.0
1
                                         Biography, Drama
         2019
                           114.0
2
         2018
                           122.0
                                                    Drama
3
         2018
                             NaN
                                            Comedy, Drama
4
                                   Comedy, Drama, Fantasy
         2017
                            80.0
```

```
[5]: movie_basics.info()
```

<class 'pandas.core.frame.DataFrame'> RangeIndex: 146144 entries, 0 to 146143 Data columns (total 6 columns): Column Non-Null Count Dtype ----\_\_\_\_\_ movie id 0 146144 non-null object 1 primary\_title 146144 non-null object 2 original\_title 146123 non-null object 3 start\_year 146144 non-null int64 4 runtime\_minutes 114405 non-null float64 140736 non-null object genres dtypes: float64(1), int64(1), object(4) memory usage: 6.7+ MB [6]: movie\_basics.nunique() [6]: movie\_id 146144 primary\_title 136071 original\_title 137773 start\_year 19 runtime\_minutes 367 genres 1085 dtype: int64 [7]: movie\_basics['primary\_title'].duplicated().sum() # 10073 movie titles are duplicated despite having different movie IDs [7]: 10073 [8]: movie\_basics[movie\_basics['primary\_title'].duplicated()].head() [8]: movie\_id primary\_title original\_title \ 706 tt10022974 Nemesis Nemesis 948 tt10064536 Untitled Disney Marvel Film Untitled Disney Marvel Film Untitled Marvel Film 949 tt10064558 Untitled Marvel Film 1478 tt10127292 Plushtubers: The Apocalypse Plushtubers: The Apocalypse 1622 tt10148772 Indemnity Indemnity runtime\_minutes start\_year genres 706 2019 NaNAction, Thriller 948 2022 NaNAction 949 2021 NaN Action 1478 2019  ${\tt NaN}$ Action, Adventure 1622 2018 45.0 Thriller [9]: movie\_basics[movie\_basics['primary\_title'] == 'Nemesis'] # In some cases same movie name was used for different movies/versions.

```
[9]:
                movie_id primary_title original_title start_year
                                                                      runtime_minutes \
      280
               tt0800353
                                Nemesis
                                                Nemesis
                                                                2010
                                                                                  83.0
      706
              tt10022974
                                Nemesis
                                                Nemesis
                                                                2019
                                                                                   NaN
      136440
               tt8695086
                                Nemesis
                                                Nemesis
                                                                2019
                                                                                  78.0
                        genres
      280
                         Drama
      706
              Action, Thriller
                      Thriller
      136440
[10]: movie_basics[movie_basics['primary_title'] == 'Untitled Disney Marvel Film']
      # Same movie was repeated with different movie ids.
[10]:
                                          primary title
                                                                        original title \
                movie id
      821
              tt10042446
                          Untitled Disney Marvel Film Untitled Disney Marvel Film
      948
                           Untitled Disney Marvel Film Untitled Disney Marvel Film
              tt10064536
      130616
               tt8097016
                          Untitled Disney Marvel Film Untitled Disney Marvel Film
                          runtime_minutes
                                             genres
              start_year
      821
                     2022
                                        NaN
                                             Action
      948
                     2022
                                        NaN
                                             Action
      130616
                     2022
                                        NaN
                                             Action
     ISSUE and SOLUTION: - When the same movie name was used for different movies/versions, we
     need to take "year" into consideration to tell them apart. - When the same movie was just repeated
     with different movie ids, we need to drop those duplicated values.
[11]: movie_basics.describe()
[11]:
                 start_year
                             runtime_minutes
             146144.000000
                               114405.000000
      count
               2014.621798
      mean
                                    86.187247
      std
                   2.733583
                                   166.360590
      min
               2010.000000
                                     1.000000
      25%
               2012.000000
                                    70.000000
      50%
               2015.000000
                                    87.000000
      75%
               2017.000000
                                    99.000000
      max
               2115.000000
                                51420.000000
[12]: print(movie_basics[movie_basics['runtime_minutes'] == 51420])
      print(movie_basics[movie_basics['start_year'] == 2115])
      # Indeed there is a film with a runtime of 857 hours which is the longest film,
       ⇔ever made.
      # It seems like IMDB is also showing movies that are currently under
        \hookrightarrow development.
```

Logistics

Logistics

132389 tt8273150

movie id primary title original title start year runtime minutes \

2012

51420.0

```
genres
     132389 Documentary
             movie_id primary_title original_title start_year runtime_minutes \
     89506 tt5174640
                           100 Years
                                          100 Years
                                                           2115
                                                                              NaN
           genres
     89506 Drama
     Issues to consider about movie_basics: - movie_id is the primary key, there are 146.144
             - 10073 primary_title are duplicated despite having different movie_id.
     primary_title instead of original_title since it is in English. - Since some movies have multiple
     genres, split the text and assign them to seperate rows.
[13]: movie_ratings = pd.read_sql("""
      SELECT *
      FROM movie_ratings;
      """, conn)
      movie_ratings.head()
[13]:
           movie_id averagerating numvotes
      0 tt10356526
                               8.3
                                           31
      1 tt10384606
                               8.9
                                          559
      2 tt1042974
                               6.4
                                           20
      3
          tt1043726
                               4.2
                                       50352
         tt1060240
                               6.5
                                           21
[14]: movie_ratings.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 73856 entries, 0 to 73855
     Data columns (total 3 columns):
                         Non-Null Count Dtype
          Column
                         -----
      0
          movie_id
                         73856 non-null object
      1
          averagerating 73856 non-null float64
          numvotes
                         73856 non-null int64
     dtypes: float64(1), int64(1), object(1)
     memory usage: 1.7+ MB
[15]: | # suppress scientific notation output while using .describe()
      movie_ratings.describe().apply(lambda x: x.apply('{0:.2f}'.format))
[15]:
            averagerating
                             numvotes
                 73856.00
      count
                             73856.00
```

6.33

1.47

mean

std

3523.66

30294.02

```
min
                     1.00
                                  5.00
      25%
                     5.50
                                 14.00
      50%
                     6.50
                                 49.00
                                282.00
      75%
                     7.40
                    10.00
                           1841066.00
     max
[16]: movie_ratings['movie_id'].duplicated().sum()
[16]: 0
[17]: movie ratings[movie ratings['numvotes']==1841066]
[17]:
              movie_id averagerating numvotes
      63498 tt1375666
                                   8.8
                                         1841066
[18]: # Inception indeed has been voted for 1841066 times.
      movie_basics[movie_basics['movie_id']=='tt1375666']
[18]:
             movie_id primary_title original_title start_year runtime_minutes \
      7066 tt1375666
                          Inception
                                          Inception
                                                            2010
                                                                            148.0
                             genres
            Action, Adventure, Sci-Fi
     Issues to consider about movie_ratings: - movie_id is the primary key, there are 73856
     movies, about half the size of movies in movie basics. - We can use averagerating as an indication
     of how much people like each movie.
[19]: directors = pd.read_sql("""
      SELECT *
      FROM directors;
      """, conn)
      directors.head()
[19]:
          movie_id person_id
      0 tt0285252 nm0899854
      1 tt0462036 nm1940585
      2 tt0835418 nm0151540
      3 tt0835418 nm0151540
      4 tt0878654 nm0089502
[20]: directors.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 291174 entries, 0 to 291173
     Data columns (total 2 columns):
          Column
                     Non-Null Count
                                       Dtype
```

```
0
          movie_id
                      291174 non-null
                                       object
          person_id 291174 non-null
                                       object
      1
     dtypes: object(2)
     memory usage: 4.4+ MB
[21]: directors.nunique()
[21]: movie id
                   140417
      person_id
                   109253
      dtype: int64
[22]: print(directors.duplicated().sum())
      print(directors['movie_id'].duplicated().sum())
      print(directors['person id'].duplicated().sum())
      # There are 127.639 duplicated rows, 150.757 duplicated movies and 181.921_{\square}
       \hookrightarrow duplicated persons.
     127639
     150757
     181921
[23]: directors[directors.duplicated()].sort_values(by= 'movie id').head(10)
[23]:
               movie id person id
      222428
              tt0063540
                         nm0712540
      222429
              tt0063540 nm0712540
      222430
             tt0063540 nm0712540
              tt0069049 nm0000080
      68345
      252268 tt0100275 nm0749914
      252267 tt0100275 nm0765384
      276830 tt0146592 nm1030585
      217424 tt0162942 nm1207262
      217423
              tt0162942
                         nm1207262
      19674
              tt0176694
                         nm0417757
```

Issues to consider about directors: - movie\_id is the primary key, there are 291.174 movies, however about only the half (140.417) are unique entries. - There are 127.639 duplicated rows, 150.757 duplicated movies and 181.921 duplicated persons. - Some of the duplicated movie ids and person ids are because same director have directed more than 1 movie and some movies probably have multiple directors. - Need to drop the duplicated rows later when looking into factors other than director.

```
[24]: # In order to extract director name we need persons table.
persons = pd.read_sql("""
SELECT *
FROM persons;
""", conn)
```

```
persons.head()
[24]:
         person_id
                          primary_name
                                        birth_year
                                                     death_year
      0 nm0061671
                    Mary Ellen Bauder
                                                NaN
                                                            NaN
      1 nm0061865
                          Joseph Bauer
                                                NaN
                                                            NaN
      2 nm0062070
                            Bruce Baum
                                                NaN
                                                            NaN
      3 nm0062195
                          Axel Baumann
                                                NaN
                                                            NaN
                           Pete Baxter
      4 nm0062798
                                                NaN
                                                            NaN
                                        primary_profession
      0
                miscellaneous, production_manager, producer
      1
               composer,music_department,sound_department
      2
                                miscellaneous, actor, writer
      3
         camera department, cinematographer, art department
        production_designer,art_department,set_decorator
[25]: persons.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 606648 entries, 0 to 606647
     Data columns (total 5 columns):
          Column
                               Non-Null Count
                                                 Dtype
      0
          person_id
                               606648 non-null
                                                 object
                               606648 non-null
      1
          primary_name
                                                 object
      2
          birth_year
                               82736 non-null
                                                 float64
          death_year
      3
                               6783 non-null
                                                 float64
          primary_profession 555308 non-null
                                                 object
     dtypes: float64(2), object(3)
     memory usage: 23.1+ MB
[26]: print(persons['person_id'].duplicated().sum())
      print(persons['primary_name'].duplicated().sum())
     0
     29445
[27]: persons[persons['primary_name'].duplicated()].sort_values(by = 'primary_name').
      # Same name has been coded under different person ID's and profession probaby_{\!\!\!\perp}
       \hookrightarrow due to the
      # different roles they took in different movies.
[27]:
              person_id primary_name
                                                     death_year
                                        birth_year
              nm4062141
      279631
                         A. Venkatesh
                                                NaN
                                                            NaN
      156216 nm1701176 A. Venkatesh
                                                NaN
                                                            NaN
```

```
387377
              nm8956236 A. Venkatesh
                                                NaN
                                                             NaN
                             A.J. Khan
      436444 nm6758318
                                                NaN
                                                             NaN
      565680
              nm7645047
                             A.K. Azad
                                                NaN
                                                             NaN
      255710
              nm3714249
                              AJ Perez
                                                NaN
                                                             NaN
      262683
              nm3942577
                                 Aadhi
                                                NaN
                                                            NaN
      446609
              nm6832961
                                 Aadhi
                                                NaN
                                                            NaN
                                     primary_profession
                                  director, actor, writer
      279631
              cinematographer,camera_department,editor
      156216
      387377
                                                producer
      436444
                                                producer
      565680
                              music_department,composer
      255710
                                  producer, writer, actor
                      actor, music_department, soundtrack
      262683
      446609
[28]: persons['primary profession'].str.contains('director').sum()
```

[28]: 146033

Issues to consider about persons: - person\_id is the primary key, there are 606.648 people entries, however only about 146.033 of them are "directors". - We only need primary\_name information as well as person\_id to link this table to directors table. - Same name has been coded under different person ID's and profession probably due to different roles in different movies. Therefore there are duplicated entries.

#### Extract a comprehensive imdb dataframe from the database using 4 tables:

- movie basics to get title, year, runtime, and genre information for each movie.
- movie ratings to get average rating and number of votes
- directors to get the director ID information for each movie
- persons to be able to link the directors to their names

[29]: [146144, 73856, 291174]

[30]: # Left join movie\_ratings because we want to keep all records regardless they\_\(\text{u}\) have a rating.

# Left join directors because we want to keep all records regardless they have\_\(\text{u}\) a director.

# Inner join persons because we do NOT want the people who are NOT directors in\_\(\text{u}\) the dataset.

imdb = pd.read\_sql("""

```
SELECT DISTINCT movie_id,
             primary_title,
             start_year,
             runtime_minutes,
             genres,
             averagerating,
             numvotes,
             person_id,
             primary_name as director_name
      FROM movie_basics
      LEFT JOIN movie_ratings
          USING(movie_id)
      LEFT JOIN directors
          USING(movie_id)
      JOIN persons
          USING(person_id)
      ORDER BY (movie_id)
      """, conn)
      print(imdb.shape)
      imdb.head()
     (163533, 9)
[30]:
         movie_id
                                      primary_title start_year runtime_minutes \
      0 tt0063540
                                           Sunghursh
                                                            2013
                                                                            175.0
      1 tt0066787
                    One Day Before the Rainy Season
                                                            2019
                                                                            114.0
                         The Other Side of the Wind
      2 tt0069049
                                                            2018
                                                                            122.0
      3 tt0069204
                                    Sabse Bada Sukh
                                                            2018
                                                                              NaN
      4 tt0100275
                                                                             80.0
                           The Wandering Soap Opera
                                                            2017
                       genres
                               averagerating numvotes person_id \
      0
           Action, Crime, Drama
                                         7.0
                                                   77.0 nm0712540
      1
              Biography, Drama
                                         7.2
                                                   43.0 nm0002411
      2
                        Drama
                                         6.9
                                                 4517.0 nm0000080
      3
                 Comedy, Drama
                                         6.1
                                                   13.0 nm0611531
      4 Comedy, Drama, Fantasy
                                         6.5
                                                  119.0 nm0749914
                director_name
      0
          Harnam Singh Rawail
      1
                    Mani Kaul
                 Orson Welles
      2
      3 Hrishikesh Mukherjee
                   Raoul Ruiz
```

#### <class 'pandas.core.frame.DataFrame'> RangeIndex: 163533 entries, 0 to 163532 Data columns (total 9 columns): # Non-Null Count Column Dtype \_\_\_ 0 163533 non-null movie\_id object 1 primary\_title 163533 non-null object 2 start\_year 163533 non-null int64 3 runtime\_minutes 130938 non-null float64 4 159789 non-null object genres 5 86030 non-null float64 averagerating 6 numvotes 86030 non-null float64 7 163533 non-null object person id director\_name 163533 non-null object dtypes: float64(3), int64(1), object(5) memory usage: 11.2+ MB [32]: imdb.nunique() # There are 140,416 unique movie ID's [32]: movie\_id 140416 primary\_title 131121 start\_year 18 360 runtime\_minutes 1076 genres averagerating 91 numvotes 7347 person\_id 109251 director\_name 106757 dtype: int64 [33]: imdb[imdb['primary\_title'].duplicated()].head() [33]: primary\_title start\_year \ movie\_id 5 The Wandering Soap Opera tt0100275 2017 10 tt0139613 O Silêncio 2012 24 tt0253093 Gangavataran 2018 32 tt0283440 Short Time Heroes 2015 tt0312305 Quantum Quest: A Cassini Space Odyssey 40 2010 runtime minutes genres averagerating numvotes \ 5 0.08 Comedy, Drama, Fantasy 6.5 119.0 10 NaNDocumentary, History NaN NaN24 134.0 None 6.6 8.0 32 45.0 Sci-Fi 6.6 16.0

[31]: imdb.info()

```
40
                     45.0 Adventure, Animation, Sci-Fi
                                                                  5.1
                                                                          287.0
          person_id
                               director name
          nm0765384
      5
                           Valeria Sarmiento
      10 nm0518037
                          António Loja Neves
      24
         nm0679610
                     Dhundiraj Govind Phalke
      32 nm1549344
                               Roman Gonther
         nm1004541
                           Harry 'Doc' Kloor
      40
[34]: imdb[imdb['primary_title'] == 'The Wandering Soap Opera']
      # Duplications present due to multiple directors
[34]:
          movie id
                               primary_title
                                              start_year runtime_minutes
                                                     2017
      4 tt0100275 The Wandering Soap Opera
                                                                      80.0
      5 tt0100275 The Wandering Soap Opera
                                                     2017
                                                                      80.0
                       genres averagerating numvotes person_id
                                                                        director_name
      4 Comedy, Drama, Fantasy
                                         6.5
                                                  119.0 nm0749914
                                                                           Raoul Ruiz
      5 Comedy, Drama, Fantasy
                                         6.5
                                                  119.0 nm0765384 Valeria Sarmiento
[35]: | imdb[imdb[['primary_title', 'start_year', 'genres', 'director_name']].

¬duplicated()].head()
[35]:
              movie id
                                      primary_title start_year
                                                                 runtime minutes
      1307 tt10095336
                                      Our Godfather
                                                            2019
                                                                              NaN
      1578 tt10127292 Plushtubers: The Apocalypse
                                                            2019
                                                                              NaN
      2350 tt10224422
                                                                            154.0
                                              Olanda
                                                            2019
                                 Rok Sako To Rok Lo
      2403 tt10230042
                                                            2018
                                                                              NaN
      2421 tt10230622
                                            Aitebaar
                                                            2017
                                                                             80.0
                      genres
                              averagerating numvotes
                                                         person_id
                                                                     director_name
      1307
                 Documentary
                                        NaN
                                                         nm2432785
                                                                      Andrew Meier
                                                   NaN
      1578
           Action, Adventure
                                        NaN
                                                   NaN nm10594636
                                                                    Valarie Holmes
      2350
                                                         nm2375939
                                                                      Bernd Schoch
                 Documentary
                                        NaN
                                                   NaN
      2403
                      Comedy
                                        NaN
                                                   {\tt NaN}
                                                        nm10641569
                                                                     Kashif Saleem
      2421
                      Comedy
                                        NaN
                                                   NaN
                                                        nm10635731
                                                                     Kashif Saleem
[36]: imdb[imdb['primary_title'] == 'Plushtubers: The Apocalypse']
      # Duplications present also due to different movie_ids from the 1st IMDB table.
[36]:
              movie_id
                                      primary_title start_year
                                                                  runtime_minutes
      1577 tt10127274
                        Plushtubers: The Apocalypse
                                                            2019
                                                                              NaN
      1578 tt10127292
                        Plushtubers: The Apocalypse
                                                            2019
                                                                              NaN
                      genres
                              averagerating numvotes
                                                         person_id
                                                                     director_name
            Action, Adventure
                                        NaN
                                                   NaN
                                                        nm10594636
                                                                    Valarie Holmes
      1578 Action, Adventure
                                        NaN
                                                   NaN
                                                        nm10594636
                                                                    Valarie Holmes
```

**DROP** duplicate movies with different IDs: Because the first table from IMDb database included duplicated movies with different movie\_ids, find those movies and drop them:

```
[37]: # Find those cases where only movie_id was different:
      to_drop = imdb[imdb[['primary_title', 'start_year', 'genres', 'director_name']].
       →duplicated()]
      len(to_drop)
[37]: 369
[38]: imdb.drop(to_drop.index, axis=0, inplace=True)
[39]: assert(len(imdb[imdb['primary title'] == 'Plushtubers: The Apocalypse'])==1)
     Read csv file "bom.movie gross.csv.gz":
[40]: budgets = pd.read_csv('zippedData/tn.movie_budgets.csv.gz', )
      budgets.head()
[40]:
         id release_date
                                                                 movie
      0
          1
            Dec 18, 2009
                                                                 Avatar
          2
            May 20, 2011
                           Pirates of the Caribbean: On Stranger Tides
      1
              Jun 7, 2019
      2
          3
                                                          Dark Phoenix
      3
          4
              May 1, 2015
                                               Avengers: Age of Ultron
      4
          5 Dec 15, 2017
                                     Star Wars Ep. VIII: The Last Jedi
       production_budget domestic_gross worldwide_gross
             $425,000,000
                            $760,507,625 $2,776,345,279
      0
      1
             $410,600,000
                            $241,063,875 $1,045,663,875
             $350,000,000
      2
                             $42,762,350
                                            $149,762,350
             $330,600,000
                            $459,005,868 $1,403,013,963
      3
      4
             $317,000,000
                            $620,181,382 $1,316,721,747
[41]: budgets.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 5782 entries, 0 to 5781
     Data columns (total 6 columns):
                             Non-Null Count Dtype
          Column
          ----
                             -----
      0
          id
                             5782 non-null
                                             int64
      1
          release_date
                             5782 non-null
                                             object
      2
          movie
                             5782 non-null
                                             object
      3
          production_budget 5782 non-null
                                             object
      4
          domestic_gross
                             5782 non-null
                                             object
          worldwide_gross
                             5782 non-null
                                             object
     dtypes: int64(1), object(5)
     memory usage: 271.2+ KB
```

```
[42]: 5698
[43]: budgets['movie'].duplicated().sum()
[43]: 84
[44]: budgets[budgets['movie'].duplicated()]
[44]:
             id release_date
                                                      movie production_budget \
      273
             74
                 May 19, 1998
                                                   Godzilla
                                                                 $125,000,000
                                                                  $99,000,000
      408
              9 Nov 21, 2018
                                                 Robin Hood
      484
                  Jul 8, 2005
                                            Fantastic Four
                                                                  $87,500,000
             85
                  May 7, 1999
      543
             44
                                                  The Mummy
                                                                  $80,000,000
      707
                 Jun 13, 1997
                                                                  $70,000,000
                                                   Hercules
      5668
                 Nov 16, 1942
                                                 Cat People
                                                                      $134,000
             69
                  Oct 1, 1968
                                  Night of the Living Dead
                                                                      $114,000
      5676
             77
      5677
                  Feb 8, 1915
                                     The Birth of a Nation
                                                                      $110,000
             78
      5699
            100 Aug 30, 1972
                                The Last House on the Left
                                                                       $87,000
      5718
             19
                 Feb 22, 2008
                                                 The Signal
                                                                       $50,000
           domestic_gross worldwide_gross
      273
             $136,314,294
                              $376,000,000
      408
              $30,824,628
                               $84,747,441
      484
             $154,696,080
                              $333,132,750
      543
             $155,385,488
                              $416,385,488
      707
                              $250,700,000
              $99,112,101
               $4,000,000
                                $8,000,000
      5668
                               $30,087,064
      5676
              $12,087,064
      5677
              $10,000,000
                               $11,000,000
               $3,100,000
                                $3,100,000
      5699
      5718
                 $251,150
                                  $406,299
      [84 rows x 6 columns]
[45]: budgets[budgets['movie'] == 'Godzilla']
      # Same name but made in different years and so have different financial,
       \hookrightarrow information.
[45]:
           id release_date
                                 movie production_budget domestic_gross \
          41
               May 16, 2014
                              Godzilla
                                             $160,000,000
                                                            $200,676,069
      140
      273
          74
               May 19, 1998
                             Godzilla
                                             $125,000,000
                                                            $136,314,294
          worldwide_gross
```

[42]: budgets['movie'].nunique()

```
140 $529,076,069
273 $376,000,000
```

**Issue**: There are 84 movie names duplicated, but the movies are actually different movies from different years with different financial information. This will create an issue while merging with IMDB.

Issues to consider about budgets: - movie is the key to merge with imdb dataset. - production\_budget, domestic\_gross, worldwide\_gross all coded as a string. Remove the \$ sign and covert to integer. - release\_date coded as a string, convert it to time datatype. - Some movie titles do not match between imdb and budgets datasets. Try to clean/match the movie names as well. - There are also 84 movies sharing a name. So we need to take "year" into consideration to tell them apart.

#### 1.4 Data Preparation

```
[46]: # create deep copies to clean:
budgets_clean = budgets.copy()
imdb_clean = imdb.copy()
```

#### Clean the budgets dataset:

317000000

```
[48]:
         id release_date
                                                                   movie \
             Dec 18, 2009
      0
                                                                  Avatar
          2
             May 20, 2011
      1
                            Pirates of the Caribbean: On Stranger Tides
              Jun 7, 2019
      2
          3
                                                            Dark Phoenix
      3
              May 1, 2015
                                                 Avengers: Age of Ultron
            Dec 15, 2017
                                      Star Wars Ep. VIII: The Last Jedi
                             domestic_gross
         production_budget
                                             worldwide gross
      0
                 425000000
                                  760507625
                                                   2776345279
      1
                 410600000
                                  241063875
                                                   1045663875
      2
                 350000000
                                   42762350
                                                    149762350
      3
                 330600000
                                  459005868
                                                   1403013963
```

620181382

1316721747

```
[49]: # Column id is redundant with index
      budgets_clean.drop('id', inplace=True, axis=1)
[50]: # Convert release date into datetime
      budgets_clean['release_date'] = pd.to_datetime(budgets_clean['release_date'])
[51]: # Extract release year
      budgets_clean['release_year'] = budgets_clean['release_date'].dt.year
     More cleaning to match the movie names between imdb and budget datasets as much
     as possible:
[52]: budgets_clean[budgets_clean['movie'].str.contains('-|:|;')].sample(5)
[52]:
           release date
                                                                 movie \
             1999-06-10
                                Austin Powers: The Spy Who Shagged Me
      1627
      1734
             2013-11-29
                                        Mandela: Long Walk to Freedom
                                 Dracula: Pages from a Virgin's Diary
      5200
             2003-05-14
      1245
             1996-11-22
                                             Star Trek: First Contact
      59
             2018-11-16 Fantastic Beasts: The Crimes of Grindelwald
            production_budget
                                domestic_gross
                                                worldwide_gross
                                                                  release_year
      1627
                     35000000
                                     206040085
                                                      312383487
                                                                          1999
                                                        29890402
      1734
                     35000000
                                       8323085
                                                                          2013
      5200
                      1100000
                                         39659
                                                           81371
                                                                          2003
      1245
                     46000000
                                      92027888
                                                       150000000
                                                                          1996
      59
                    200000000
                                                       652220086
                                     159555901
                                                                          2018
[53]: budgets_clean[budgets_clean['movie'].str.contains('Harry Potter')]
[53]:
          release_date
                                                                  movie \
      19
            2009-07-15
                                Harry Potter and the Half-Blood Prince
      157
            2007-07-11
                            Harry Potter and the Order of the Phoenix
                                   Harry Potter and the Goblet of Fire
      158
            2005-11-18
      238
            2004-06-04
                             Harry Potter and the Prisoner of Azkaban
      260
                        Harry Potter and the Deathly Hallows: Part II
            2011-07-15
                               Harry Potter and the Sorcererâ s Stone
      262
            2001-11-16
                         Harry Potter and the Deathly Hallows: Part I
      263
            2010-11-19
      363
            2002-11-15
                              Harry Potter and the Chamber of Secrets
           production budget
                              domestic_gross worldwide_gross release_year
      19
                   250000000
                                    302089278
                                                     935213767
                                                                         2009
      157
                   150000000
                                    292137260
                                                     943076457
                                                                         2007
      158
                   150000000
                                    290201752
                                                     897099794
                                                                         2005
                                                                         2004
      238
                   130000000
                                    249757726
                                                     796907323
      260
                   125000000
                                    381193157
                                                    1341693157
                                                                         2011
      262
                   125000000
                                    317871467
                                                     975047606
                                                                         2001
```

```
263
                    125000000
                                    296131568
                                                      960431568
                                                                           2010
      363
                    10000000
                                    262233381
                                                      879225135
                                                                           2002
     imdb_clean[imdb_clean['primary_title'].str.contains('Harry Potter')]
[54]:
               movie_id
                                                              primary_title \
      505
              tt0926084
                             Harry Potter and the Deathly Hallows: Part 1
      5730
              tt1201607
                             Harry Potter and the Deathly Hallows: Part 2
                                         The Seekers Guide to Harry Potter
      23021
              tt1867094
      142709
              tt7783322
                                          Harry Potter: A History of Magic
                                          Harry Potter: A History of Magic
      142710
              tt7783322
      149455
              tt8358970
                                            The Harry Potter Saga Analyzed
      150517
              tt8443702
                          Harry Potter and the Untold Stories of Hogwarts
                           runtime minutes
                                                                         averagerating \
              start year
                                                                 genres
                     2010
                                                                                    7.7
      505
                                      146.0
                                             Adventure, Fantasy, Mystery
      5730
                     2011
                                      130.0
                                               Adventure, Drama, Fantasy
                                                                                    8.1
      23021
                     2010
                                       75.0
                                                            Documentary
                                                                                    3.0
      142709
                                       59.0
                                                            Documentary
                     2017
                                                                                    7.2
                                       59.0
                                                            Documentary
                                                                                    7.2
      142710
                     2017
      149455
                     2018
                                        NaN
                                                            Documentary
                                                                                    NaN
      150517
                     2012
                                       58.0
                                              Adventure, Comedy, Fantasy
                                                                                    NaN
                         person_id
                                       director_name
              numvotes
      505
              425530.0
                         nm0946734
                                         David Yates
      5730
              691835.0
                         nm0946734
                                         David Yates
      23021
                         nm3032813
                                    Philip Gardiner
                   23.0
      142709
                  202.0
                         nm2901096
                                             Jude Ho
                  202.0
                         nm5577200
                                        Alex Harding
      142710
                                       Houston Coley
      149455
                   {\tt NaN}
                         nm4610538
      150517
                   NaN
                         nm9297933
                                         Ryan Glista
```

Based on the sample movie names which included Harry Potter series, it seems like there is discrepancy in the way movie names were coded in the two datasets: - Puncutations such as: (some movies include: while some don't etc.) - Roman versus Arabic numerals: (Harry Potter and the Deathly Hallows Part II versus Harry Potter and the Deathly Hallows: Part 2) - In the way Episodes were coded (Ep. versus Episode)

```
[56]: # Recode Arabic with Roman numerals because the other way around would replace
       \hookrightarrow letter I with 1:
      # REF: https://stackoverflow.com/questions/6116978/
      →how-to-replace-multiple-substrings-of-a-string
      def replace_numerals(var, dic):
         for i, j in dic.items():
              var = var.str.replace(i, j)
         return var
[57]: | dic = {'1': 'I', '2': 'II', '3': 'III', '4': 'IV', '5': 'V', '6': 'VI', '7':
      var = budgets_clean['movie']
      budgets_clean['movie'] = replace_numerals(var, dic)
      assert(len(budgets_clean[budgets_clean['movie'].str.contains('2|4|8')]) == 0)
[58]: var = imdb clean['primary title']
      imdb_clean['primary_title'] = replace_numerals(var, dic)
      assert(len(imdb_clean[imdb_clean['primary_title'].str.contains('2|4|8')]) == 0)
[59]: # Recode Ep. as Episode:
      budgets_clean['movie'] = budgets_clean['movie'].str.replace('Ep.','Episode',_
       →regex=False)
      imdb_clean['primary_title'] = imdb_clean['primary_title'].str.replace('Ep.
       →', 'Episode', regex=False) # reqex=False: Match and extract exact string
       ⇒pattern from the text
      assert(len(budgets_clean[budgets_clean['movie'].str.contains('Ep.',_
       →regex=False)]) == 0)
      assert(len(imdb_clean[imdb_clean['primary_title'].str.contains('Ep.', __
       →regex=False)]) == 0)
[60]: # Get the list of the duplicated movies in budgets.
      duplicatednames = budgets_clean[budgets_clean['movie'].duplicated()]['movie'].
       →reset_index(drop=True)
      duplicatednames = list(duplicatednames)
      duplicatednames[:10] # length is 84
[60]: ['Godzilla',
       'Robin Hood',
       'Fantastic Four',
       'The Mummy',
       'Hercules',
       'Total Recall',
       'The Avengers',
```

```
'Life',
       'Hellboy',
       'Ghostbusters']
[61]: budgets_clean[budgets_clean['movie'] == 'Godzilla']
      # The names are duplicated but these are actually different movies from_
       \hookrightarrow different years.
[61]:
                           movie production_budget
                                                     domestic_gross \
          release_date
      140
            2014-05-16 Godzilla
                                           160000000
                                                           200676069
      273
            1998-05-19 Godzilla
                                           125000000
                                                           136314294
           worldwide_gross release_year
      140
                 529076069
                                     2014
      273
                 376000000
                                     1998
[62]: len(imdb_clean[imdb_clean['primary_title'].isin(duplicatednames)])
      # There are also 225 movies in the other dataset with the same name.
[62]: 225
[63]: # Before adding the year to the name for these specific movies, let's convert
       ⇔release year into string
      # The function below does not work with str() unless you save the variable as I
       ⇔string type first.
      budgets_clean['release_year'] = budgets_clean['release_year'].astype(str)
[64]: # If the movie name is duplicated attach the year next to the name, if not keep,
      \hookrightarrow it the same:
      budgets_clean['movie'] = np.where( budgets_clean['movie'].
       →isin(duplicatednames), \
          (budgets_clean['movie'] + ' ' + budgets_clean['release_year']),__
       ⇔budgets_clean['movie'])
      # You need to get a truth value for the condition in np.where()
[65]: budgets_clean[budgets_clean['movie'].str.contains('Godzilla')]
      # Year was added next to movie name for those duplicated names.
[65]:
                                                  movie production_budget \
           release_date
      124
             2019-05-31 Godzilla King of the Monsters
                                                                  170000000
      140
             2014-05-16
                                          Godzilla 2014
                                                                  160000000
                                          Godzilla 1998
      273
             1998-05-19
                                                                  125000000
             2000-08-18
      5223
                                         Godzilla II000
                                                                   1000000
            domestic_gross worldwide_gross release_year
      124
                  85576941
                                  299276941
                                                     2019
```

```
140
                 200676069
                                   529076069
                                                     2014
      273
                 136314294
                                   376000000
                                                     1998
      5223
                  10037390
                                    10037390
                                                     2000
[66]: # Repeat the same step for imdb dataset:
      imdb_clean['start_year'] = imdb_clean['start_year'].astype(str)
      imdb_clean['primary_title'] = np.where( imdb_clean['primary_title'].
       →isin(duplicatednames),\
          (imdb_clean['primary_title'] + ' ' + imdb_clean['start_year']),
       →imdb_clean['primary_title'])
[67]: imdb_clean[imdb_clean['primary_title'].str.contains('Godzilla')].head(2)
[67]:
              movie_id
                                 primary_title start_year runtime_minutes
      354
             tt0831387
                                 Godzilla 2014
                                                      2014
                                                                       123.0
      1393 tt10106144 The War of Godzilla II
                                                      2017
                                                                        99.0
                             genres averagerating numvotes
                                                                person_id \
      354
                                                     350687.0
                                                                nm2284484
            Action, Adventure, Sci-Fi
                                                6.4
      1393
               Action, Comedy, Family
                                                          NaN nm10537550
                                                \mathtt{NaN}
             director name
      354
            Gareth Edwards
      1393
                      I.iam
```

We could not get rid of all discrepancies, but now for example, we will be able to match Godzilla from 2014 in an accurate way while merging. That saved us some more data.

#### Merge budgets with IMDB to get a master dataset using movie name:

```
[68]: master = imdb_clean.merge(budgets_clean, left_on='primary_title',u

oright_on='movie', how='inner')
master.info()
```

<class 'pandas.core.frame.DataFrame'>
Int64Index: 3930 entries, 0 to 3929
Data columns (total 15 columns):

| # | Column                   | Non-Null Count | Dtype   |
|---|--------------------------|----------------|---------|
|   |                          |                |         |
| 0 | movie_id                 | 3930 non-null  | object  |
| 1 | <pre>primary_title</pre> | 3930 non-null  | object  |
| 2 | start_year               | 3930 non-null  | object  |
| 3 | runtime_minutes          | 3482 non-null  | float64 |
| 4 | genres                   | 3891 non-null  | object  |
| 5 | averagerating            | 3083 non-null  | float64 |
| 6 | numvotes                 | 3083 non-null  | float64 |
| 7 | person_id                | 3930 non-null  | object  |
| 8 | director_name            | 3930 non-null  | object  |

```
10
          movie
                               3930 non-null
                                               object
                                               int64
      11
          production_budget
                              3930 non-null
      12 domestic_gross
                               3930 non-null
                                               int64
      13 worldwide gross
                               3930 non-null
                                               int64
      14 release year
                               3930 non-null
                                               object
     dtypes: datetime64[ns](1), float64(3), int64(3), object(8)
     memory usage: 491.2+ KB
     Clean master dataset:
     master_clean = master.copy()
[70]: master_clean.drop(['movie', 'person_id', 'start_year'], axis=1, inplace=True)
[71]: master_clean['release_year'] = master_clean['release_year'].astype(int)
      master clean['release year'].describe()
[71]: count
               3930.000000
      mean
               2009.520865
      std
                   9.862490
      min
               1927.000000
      25%
               2008.000000
      50%
               2012.000000
      75%
               2015.000000
      max
               2020.000000
      Name: release_year, dtype: float64
[72]: master_clean['release_year'].quantile(.1)
[72]: 1999.0
[73]: len(master clean[master clean['release year']<1999])
[73]: 381
        • Let's remove those really old movies from all the analysis since the value of money have
          changed a lot since then.
        • Let's take year 1999 as the cutoff which is at the 1st percentile of the distribution. So we are
          removing lower 1 percent of the data due to being made long time ago - this is 381 rows.
[74]: master_clean = master_clean[master_clean['release_year'] > 1999] # keeping_
       →those movies starting with year 2000.
[75]: master_clean.info()
```

3930 non-null

datetime64[ns]

release\_date

<class 'pandas.core.frame.DataFrame'>
Int64Index: 3492 entries, 0 to 3929
Data columns (total 12 columns):

| #   | Column                       | Non-Null Count | Dtype          |  |
|---|------------------------------|----------------|----------------|--|
|   |                              |                |                |  |
| 0   | movie_id                     | 3492 non-null  | object         |  |
| 1   | <pre>primary_title</pre>     | 3492 non-null  | object         |  |
| 2   | runtime_minutes              | 3151 non-null  | float64        |  |
| 3   | genres                       | 3459 non-null  | object         |  |
| 4   | averagerating                | 2853 non-null  | float64        |  |
| 5   | numvotes                     | 2853 non-null  | float64        |  |
| 6   | director_name                | 3492 non-null  | object         |  |
| 7   | release_date                 | 3492 non-null  | datetime64[ns] |  |
| 8   | <pre>production_budget</pre> | 3492 non-null  | int64          |  |
| 9   | domestic_gross               | 3492 non-null  | int64          |  |
| 10  | worldwide_gross              | 3492 non-null  | int64          |  |
| 11  | release_year                 | 3492 non-null  | int64          |  |
| <pre>dtypes: datetime64[ns](1), float64(3), int64(4), object(4)</pre> |                              |                |                |  |
| memory usage: 354.7+ KB   |                              |                |                |  |

Some movies have missing data on averagerating, runtime\_minutes and genres, but we will keep all this data in the master sheet.

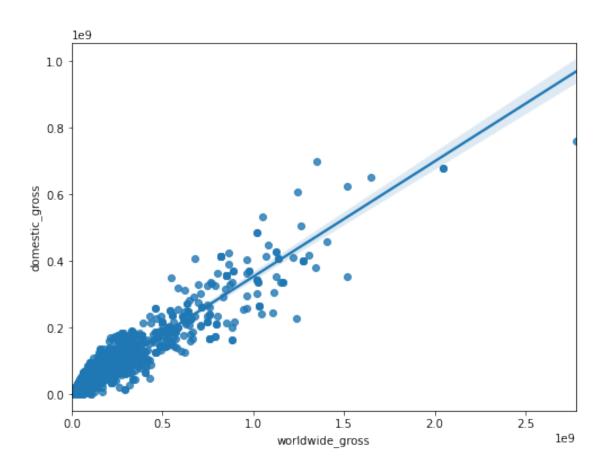
#### 1.5 DATA MODELING

## CREATE THE DEPENDENT VARIABLES AND SLICE THE DATA TO ASSESS "PROFITABILITY": Create new columns:

- profit to represent profit calculated by substracting budget from gross.
- roi' to represent "return on investment" calculated by extracting the ratio of profit to the cost.
  - For example a value of 200% ROI means that the profit is twice as much as the cost (or the gross is three times as much as the cost)
- roi\_profit\_bins SLICE the data into 4 categories based on median profit and ROI values to get more specific roi/profit related insights.
- budget\_bins- SLICE the data into 4 budget ranges based on quartiles to get more specific budget related answers. \*\*\*

```
[76]: fig, ax1 = plt.subplots(figsize=(8, 6))
sns.regplot(data = master_clean, x = 'worldwide_gross', y='domestic_gross', u
→ax=ax1);

# There is a strong correlation between domestic and worldwide gross
# Let's use "worldwide gross" for calculating profit and roi to get a more
→global estimate.
```



```
[77]: # Create profit and ROI columns:
      master_clean['profit'] = master_clean['worldwide_gross'] -__
       →master_clean['production_budget']
      master_clean['roi'] = ( (master_clean['worldwide_gross'] -__

¬master_clean['production_budget'])\
                             / master_clean['production_budget'] )*100
[78]: print(master_clean['profit'].median())
      print(master_clean['roi'].median())
      print(master_clean['production_budget'].quantile(q=(0,.25,.5, .75, 1)))
     5348449.0
     43.235845454545455
     0.00
                  1400.0
     0.25
               4500000.0
     0.50
              16000000.0
     0.75
              4000000.0
     1.00
             425000000.0
     Name: production_budget, dtype: float64
```

Create a categorical variable roi\_profit\_bins using the Median values for ROI and

#### PROFIT as cutoff:

- high ROI high profit: > 50% > 6.6 M
- high ROI low profit: > 50% < 6.6 M
- low ROI high profit: < 50% > 6.6 M
- low ROI low profit: < 50% < 6.6 M

#### Create a categorical variable budget\_bins using the 4 quartiles as cutoff:

- 0-4.5 M (lowest 25% of the data)
- 4.5-16 M (25-50th percentile)
- 16-40 M (50-75th percentile)
- 40-425 M (Top 25% percent)

```
[81]: master clean.head()
[81]:
          movie_id
                    primary_title runtime_minutes
                                                                        genres
      0 tt0249516
                        Foodfight
                                                91.0
                                                      Action, Animation, Comedy
                    The Overnight
                                                88.0
      2 tt0326592
                    The Overnight
                                                79.0
      3 tt3844362
                                                               Comedy, Mystery
                       On the Road
      4 tt0337692
                                               124.0
                                                      Adventure, Drama, Romance
      5 tt2404548
                      On the Road
                                                90.0
                                                                         Drama
         averagerating
                        numvotes
                                       director_name release_date production_budget
      0
                   1.9
                           8248.0
                                   Lawrence Kasanoff
                                                        2012-12-31
                                                                              45000000
      2
                   7.5
                             24.0
                                      Jed I. Goodman
                                                        2015-06-19
                                                                                200000
      3
                   6.1
                          14828.0
                                       Patrick Brice
                                                        2015-06-19
                                                                                200000
      4
                          37886.0
                                                        2013-03-22
                                                                              25000000
                   6.1
                                       Walter Salles
      5
                   NaN
                              NaN
                                    Harutyun Azaryan
                                                        2013-03-22
                                                                              25000000
         domestic_gross
                          worldwide_gross
                                           release_year
                                                            profit
                                                                            roi
      0
                                    73706
                                                    2012 -44926294
                                                                    -99.836209
      2
                1109808
                                  1165996
                                                    2015
                                                            965996
                                                                    482.998000
      3
                1109808
                                  1165996
                                                    2015
                                                            965996
                                                                    482.998000
      4
                 720828
                                                    2013 -15686698 -62.746792
                                  9313302
      5
                 720828
                                  9313302
                                                    2013 -15686698 -62.746792
```

```
roi_bins profit_bins roi_profit_bins budget_bins
      0
           < 50%
                     < 6.6 M
                              < 50% < 6.6 M
                                               $40-425 M
           > 50%
                     < 6.6 M > 50% < 6.6 M
                                                $0-4.5 M
      2
          > 50%
                     < 6.6 M > 50\% < 6.6 M
                                                $0-4.5 M
                     < 6.6 M < 50% < 6.6 M
           < 50%
                                                $16-40 M
      5
           < 50%
                     < 6.6 M < 50% < 6.6 M
                                                $16-40 M
[82]: len(master_clean['movie_id'])
[82]: 3492
[83]: '''
      MASTER dataset included duplicated entries due to multiple directors.
      Drop these to create another dataset because
      you do not want the same movie repeated for many of your analyses.
      master_clean_distinct = master_clean.copy()
[84]: master_clean_distinct['movie_id'].duplicated().sum()
[84]: 385
[85]: master_clean_distinct = master_clean_distinct.
       →drop_duplicates(subset='movie_id').reset_index(drop=True)
[86]: assert(master_clean_distinct['movie_id'].duplicated().sum() ==0)
[87]: len(master_clean_distinct['movie_id'])
[87]: 3107
 []:
[88]: success_pivot = master_clean_distinct.pivot_table(index=['roi_profit_bins'],
                                               values=['roi'],
                                               columns=['budget_bins'],
                                               aggfunc=['median','count'])
      success_pivot = success_pivot.style.format("{:.2f}").
       →background_gradient(cmap='Blues', low=0, high=0.75)
      success pivot
      #https://towardsdatascience.com/
       \rightarrow adding-style-to-pandas-in-just-a-few-lines-of-code-be942f65b3a5
```

[88]: <pandas.io.formats.style.Styler at 0x7fe4806103a0>

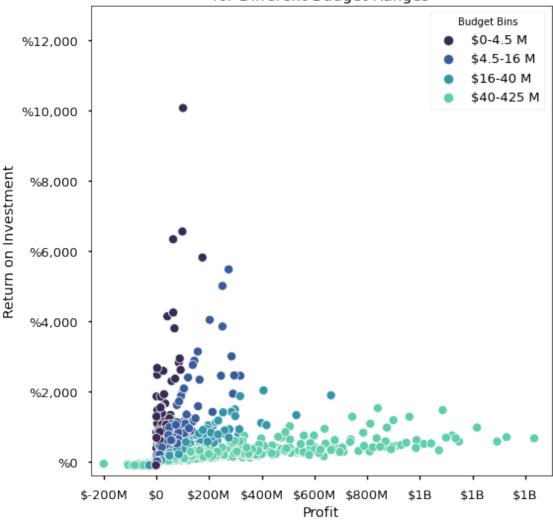
**Table shows that:** - **Low Roi** - **Low Profit** (Least Successful) movies have more lower budget movies but less loss with higher budgets. - **Low Roi** - **High Profit** movies are bigger budget movies only - bigger room for more profit. - **High Roi** - **Low Profit** movies are lower budget movies only - bigger room for more return on investment. - **High Roi** - **High Profit** (Most Successful) movies have more higher budget movies but ROI gains are more for lower budget movies.

## WHAT IS THE RELATIONSHIP BETWEEN PROFIT AND ROI FOR DIFFERENT BUDGETS?

```
[90]: with plt.style.context('seaborn-talk'):
          fig, ax1 = plt.subplots(figsize=(8, 8))
          sns.scatterplot(data=master_clean_distinct, x='profit', y='roi', ax=ax1,_
       ⇔hue='budget_bins', palette = "mako")
          ax1.set_title('Relationship between Profit and ROI\nfor Different Budget⊔

¬Ranges')
          ax1.set_xlabel("Profit")
          ax1.set_ylabel("Return on Investment")
          legends = ax1.get_legend_handles_labels()[0]
          ax1.legend(title='Budget Bins')
          ax1.set_xlim(-250237650,1500000000) # removing 3 outliers for visualisation
          ax1.set_ylim(-400,13000) # removing 3 outliers for visualisation
          ax1.xaxis.set_major_formatter(formatter)
          ax1.yaxis.set major locator(mpl.ticker.MultipleLocator(2000))
          ax1.yaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          fig.tight_layout()
          fig.savefig('./images/Scatterplot_RoiProfit.png', dpi=300);
```

# Relationship between Profit and ROI for Different Budget Ranges



- lower than 4.5M Budget: Low profit due to low budget, but high ROI potential.
- higher than 40M Budget: High profit due to high budget, but low ROI potential.

ROI is more meaningful for lower budget movies and profit more meaningful for higher budget movies. Use both measures in your future analyses.

### 1.5.1 QUESTION1: WHICH MOVIE GENRES ARE MOST PROFITABLE?

```
[93]: df_genre.head()
[93]:
          movie_id primary_title
                                                     genres
                                                             averagerating \
      0 tt0249516
                        Foodfight Action, Animation, Comedy
                                                                        1.9
      1 tt0326592 The Overnight
                                                                        7.5
                                                       None
                    The Overnight
                                             Comedy, Mystery
                                                                        6.1
      2 tt3844362
      3 tt0337692
                      On the Road Adventure, Drama, Romance
                                                                        6.1
      4 tt2404548
                      On the Road
                                                      Drama
                                                                        {\tt NaN}
         production_budget
                            domestic_gross
                                            worldwide_gross
                                                              release_year
                                                                               profit \
      0
                  45000000
                                                       73706
                                                                       2012 -44926294
                                          0
      1
                    200000
                                    1109808
                                                     1165996
                                                                       2015
                                                                               965996
      2
                    200000
                                    1109808
                                                                       2015
                                                     1165996
                                                                               965996
      3
                  25000000
                                     720828
                                                     9313302
                                                                       2013 -15686698
                  25000000
                                     720828
                                                     9313302
                                                                       2013 -15686698
                roi roi_bins profit_bins roi_profit_bins budget_bins
      0 -99.836209
                       < 50%
                                 < 6.6 M
                                            < 50% < 6.6 M
                                                             $40-425 M
      1 482.998000
                       > 50%
                                  < 6.6 M
                                            > 50% < 6.6 M
                                                              $0-4.5 M
      2 482.998000
                       > 50%
                                  < 6.6 M
                                            > 50% < 6.6 M
                                                              $0-4.5 M
                       < 50%
      3 -62.746792
                                  < 6.6 M
                                            < 50% < 6.6 M
                                                              $16-40 M
      4 -62.746792
                       < 50%
                                  < 6.6 M
                                            < 50% < 6.6 M
                                                              $16-40 M
[94]: df_genre.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3107 entries, 0 to 3106
Data columns (total 14 columns):

| Dava                    | COTAMINE (COCAT II           | oolumis,.        |               |
|-------------------------|------------------------------|------------------|---------------|
| #                       | Column                       | Non-Null Count   | Dtype         |
|                         |                              |                  |               |
| 0                       | movie_id                     | 3107 non-null    | object        |
| 1                       | <pre>primary_title</pre>     | 3107 non-null    | object        |
| 2                       | genres                       | 3080 non-null    | object        |
| 3                       | averagerating                | 2544 non-null    | float64       |
| 4                       | <pre>production_budget</pre> | 3107 non-null    | int64         |
| 5                       | domestic_gross               | 3107 non-null    | int64         |
| 6                       | worldwide_gross              | 3107 non-null    | int64         |
| 7                       | release_year                 | 3107 non-null    | int64         |
| 8                       | profit                       | 3107 non-null    | int64         |
| 9                       | roi                          | 3107 non-null    | float64       |
| 10                      | roi_bins                     | 3107 non-null    | object        |
| 11                      | profit_bins                  | 3107 non-null    | object        |
| 12                      | roi_profit_bins              | 3107 non-null    | object        |
| 13                      | budget_bins                  | 3107 non-null    | category      |
| dtype                   | es: category(1), fl          | oat64(2), int64( | 5), object(6) |
| memory usage: 318.9+ KB |                              |                  |               |

```
[95]: # Dropping the 32 rows where Genre is null.
      df_genre = df_genre.dropna(subset=['genres']).reset_index(drop=True)
     Issue: Many movies have multiple genres. Seperate them into distict columns to be able to
     analyze the data:
[96]: # In order to investigate seperate genre categories split the genres seperated
       →by commas and expand them into different rows
      # df_qenre.explode('qenres') This function expands to different rows.
      df_genre['genres'] = df_genre['genres'].str.split(',')
      df_genre = df_genre.explode('genres') # .explode() adds more rows
      df genre.head()
[96]:
         movie_id primary_title
                                      genres averagerating production_budget \
      0 tt0249516
                        Foodfight
                                      Action
                                                         1.9
                                                                       45000000
      0 tt0249516
                        Foodfight Animation
                                                         1.9
                                                                       45000000
      0 tt0249516
                        Foodfight
                                      Comedy
                                                         1.9
                                                                       45000000
      1 tt3844362 The Overnight
                                      Comedy
                                                         6.1
                                                                         200000
      1 tt3844362 The Overnight
                                     Mystery
                                                         6.1
                                                                         200000
         domestic_gross
                         worldwide_gross
                                          release year
                                                           profit
                                                                          roi \
      0
                                   73706
                                                  2012 -44926294
                                                                   -99.836209
      0
                      0
                                   73706
                                                  2012 -44926294 -99.836209
                                                  2012 -44926294 -99.836209
      0
                      0
                                   73706
      1
                1109808
                                 1165996
                                                  2015
                                                           965996 482.998000
                1109808
                                                           965996 482.998000
      1
                                 1165996
                                                  2015
        roi_bins profit_bins roi_profit_bins budget_bins
           < 50%
                     < 6.6 M
                               < 50% < 6.6 M
      0
                                               $40-425 M
           < 50%
                     < 6.6 M
                               < 50% < 6.6 M
                                               $40-425 M
           < 50%
                     < 6.6 M
                              < 50% < 6.6 M
                                               $40-425 M
      0
      1
           > 50%
                     < 6.6 M
                               > 50% < 6.6 M
                                                $0-4.5 M
      1
           > 50%
                     < 6.6 M
                               > 50% < 6.6 M
                                                $0-4.5 M
[97]: df genre.info()
      # This gives us 6689 data points to work on.
     <class 'pandas.core.frame.DataFrame'>
     Int64Index: 6689 entries, 0 to 3079
```

Data columns (total 14 columns): # Column Non-Null Count Dtype \_\_\_\_\_ 0 movie\_id 6689 non-null object 1 primary\_title 6689 non-null object 2 genres 6689 non-null object 3 averagerating 5846 non-null float64 production\_budget 6689 non-null int64

```
6
          worldwide_gross
                              6689 non-null
                                              int64
      7
                                              int64
          release_year
                              6689 non-null
      8
          profit
                              6689 non-null
                                              int64
      9
          roi
                              6689 non-null
                                              float64
      10 roi_bins
                              6689 non-null
                                              object
      11 profit bins
                              6689 non-null
                                              object
      12 roi_profit_bins
                              6689 non-null
                                              object
      13 budget_bins
                              6689 non-null
                                              category
     dtypes: category(1), float64(2), int64(5), object(6)
     memory usage: 738.3+ KB
[98]: df_genre.groupby("genres")['movie_id'].count().sort_values()
[98]: genres
      Reality-TV
                        1
                        5
      News
                       22
      Western
                       23
      Musical
      War
                       41
                       65
      Sport
     Music
                       80
                       82
     History
     Animation
                      127
      Family
                      156
     Fantasy
                      171
      Sci-Fi
                      212
     Biography
                      213
                      227
     Mystery
      Romance
                      324
      Documentary
                      344
                      360
      Horror
      Crime
                      369
                      453
      Adventure
      Thriller
                      513
      Action
                      616
                      780
      Comedy
      Drama
                     1505
      Name: movie_id, dtype: int64
[99]: # select those genres which produced at least 50 movies to be able to draw_
       ⇔reliable conclusions:
      df_genre = df_genre.groupby("genres").filter(lambda x: len(x) > 50)
      df_genre.groupby("genres")['movie_id'].count()
[99]: genres
      Action
                      616
```

5

domestic\_gross

6689 non-null

int64

```
453
Adventure
Animation
                 127
Biography
                 213
Comedy
                 780
Crime
                 369
Documentary
                 344
Drama
                1505
Family
                 156
Fantasy
                 171
History
                  82
Horror
                 360
Music
                  80
Mystery
                 227
                 324
Romance
Sci-Fi
                 212
                  65
Sport
Thriller
                 513
```

Name: movie\_id, dtype: int64

```
[100]: df_genre.describe().apply(lambda x: x.apply('{0:.0f}'.format))

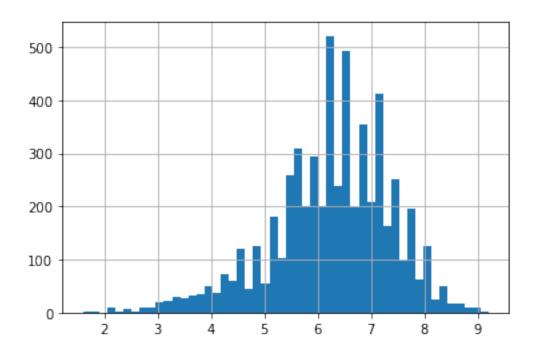
# The magnitudes are huge, we need format the magnitudes in the visualization
```

| [100]: |       | averagerating | <pre>production_budget</pre> | domestic_gross | worldwide_gross | \ |
|--------|-------|---------------|------------------------------|----------------|-----------------|---|
|        | count | 5772          | 6597                         | 6597           | 6597            |   |
|        | mean  | 6             | 37617188                     | 45333395       | 112214690       |   |
|        | std   | 1             | 50506689                     | 77532115       | 212774238       |   |
|        | min   | 2             | 1400                         | 0              | 0               |   |
|        | 25%   | 6             | 5000000                      | 408015         | 2102779         |   |
|        | 50%   | 6             | 20000000                     | 16883115       | 31192425        |   |
|        | 75%   | 7             | 46500000                     | 54239856       | 111946251       |   |
|        | max   | 9             | 425000000                    | 760507625      | 2776345279      |   |
|        |       | release_year  | profit roi                   |                |                 |   |

|       | release_year | profit     | roi   |
|-------|--------------|------------|-------|
| count | 6597         | 6597       | 6597  |
| mean  | 2013         | 74597502   | 225   |
| std   | 4            | 175819381  | 1044  |
| min   | 2000         | -200237650 | -100  |
| 25%   | 2011         | -2737935   | -69   |
| 50%   | 2013         | 9577401    | 54    |
| 75%   | 2016         | 70936470   | 251   |
| max   | 2020         | 2351345279 | 41556 |

Create histograms to see if the continuous variables are normally distributed or skewed:

```
[101]: df_genre['averagerating'].hist(bins=50);
```

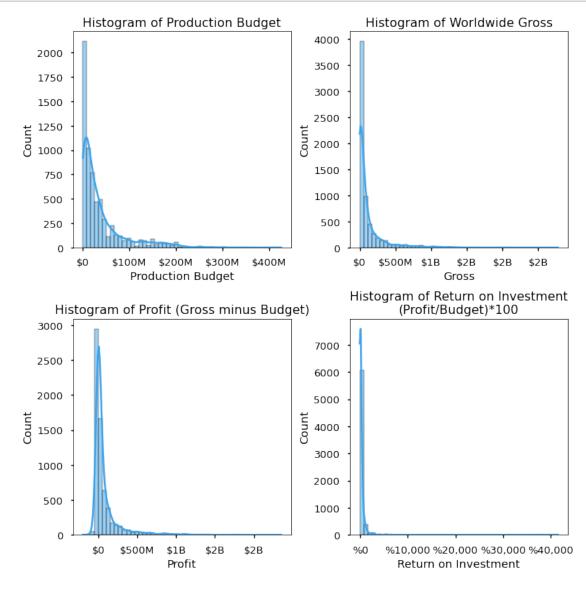


```
[102]: with plt.style.context('seaborn-talk'):
           fig, ((ax1, ax2), (ax3, ax4)) = plt.subplots(ncols=2, nrows= 2, ___

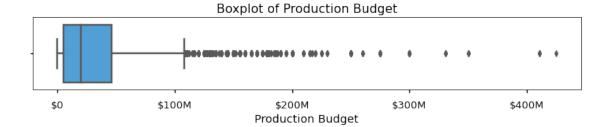
→figsize=(10, 10))
           base_color = sns.color_palette("husl", 9)[6]
           sns.histplot(x = df_genre['production_budget'], bins = 50, ax=ax1, kde_u
        ⇔=True, color =base_color )
           sns.histplot(x = df_genre['worldwide_gross'], bins = 50, ax=ax2, kde =True,
        ⇔color =base_color )
           sns.histplot(x = df_genre['profit'], bins = 50, ax=ax3, kde =True, color_
        ⇒=base_color )
           sns.histplot(x = df_genre['roi'], bins = 50, ax=ax4, kde =True, color_u
        ⇒=base_color )
           ax1.xaxis.set_major_formatter(formatter)
           ax2.xaxis.set_major_formatter(formatter)
           ax3.xaxis.set_major_formatter(formatter)
           # UserWarning: FixedFormatter should only be used together with FixedLocator
           # Set the locator first before prividing the format:
           ax4.xaxis.set_major_locator(mpl.ticker.MultipleLocator(10000))
           ax4.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}')) #__
        ⇔plt.yticks(rotation=25)
           ax1.set_title('Histogram of Production Budget')
```

```
ax2.set_title('Histogram of Worldwide Gross')
ax3.set_title('Histogram of Profit (Gross minus Budget)')
ax4.set_title('Histogram of Return on Investment\n(Profit/Budget)*100')

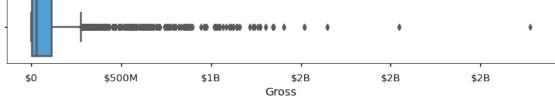
ax1.set_xlabel("Production Budget")
ax2.set_xlabel("Gross")
ax3.set_xlabel("Profit")
ax4.set_xlabel("Profit")
fig.tight_layout();
fig.savefig('./images/Histograms_DependentMeasures.png', dpi=300);
# All of the variables are highly skewed except average rating.
```



```
[103]: with plt.style.context('seaborn-talk'):
           fig, ( (ax1), (ax2),(ax3), (ax4)) = plt.subplots(ncols=1, nrows= 4,
        \hookrightarrowfigsize=(10, 10))
           base color = sns.color palette("husl", 9)[6]
           sns.boxplot(x = df_genre['production_budget'], ax=ax1, color =base_color )
           sns.boxplot(x = df_genre['worldwide_gross'], ax=ax2, color =base_color )
           sns.boxplot(x = df_genre['profit'], ax=ax3, color =base_color )
           sns.boxplot(x = df_genre[df_genre['roi']<20000]['roi'], ax=ax4, color_
        ⇒=base_color )
           ax1.xaxis.set_major_formatter(formatter)
           ax2.xaxis.set major formatter(formatter)
           ax3.xaxis.set_major_formatter(formatter)
           ax4.xaxis.set_major_locator(mpl.ticker.MultipleLocator(2000))
           ax4.xaxis.set_minor_locator(mpl.ticker.MultipleLocator(1000))
           ax4.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}')) #__
        ⇔plt.yticks(rotation=25)
           ax1.set_title('Boxplot of Production Budget')
           ax2.set_title('Boxplot of Worldwide Gross')
           ax3.set_title('Boxplot of Profit (Gross minus Budget)')
           ax4.set_title('Boxplot of Return on Investment\n(Profit/Budget)*100')
           ax1.set xlabel("Production Budget")
           ax2.set xlabel("Gross")
           ax3.set xlabel("Profit")
           ax4.set_xlabel("Return on Investment")
           fig.tight_layout();
           fig.savefig('./images/Boxplots_DependentMeasures.png', dpi=300);
```



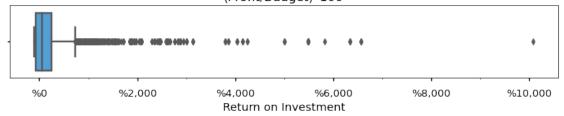




#### Boxplot of Profit (Gross minus Budget)



#### Boxplot of Return on Investment (Profit/Budget)\*100



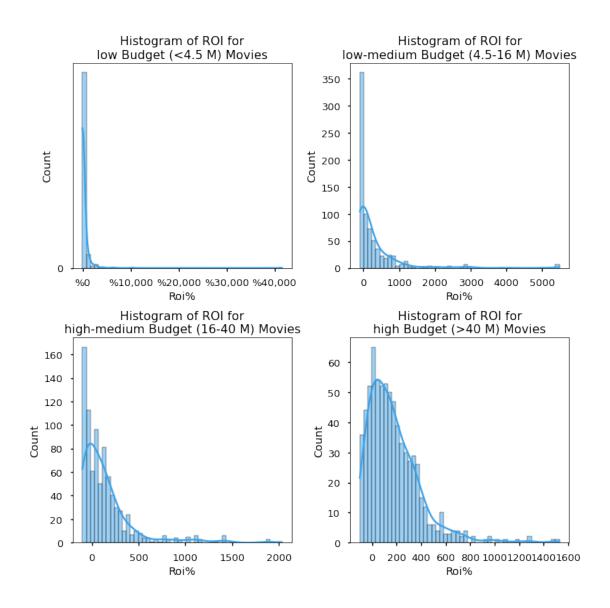
- All dependent variables are highly skewed except average rating.
- There are many movies with extremely high budget, gross, profit or roi.
- ROI has the highest skew to the right with the most extreme values.

```
[104]: # Create 4 different dataframes for each specific budget bin to be able to
       ⇔visualize them separately:
       dfbudgets = []
       df_original = master_clean_distinct
       q= ['$0-4.5 M','$4.5-16 M','$16-40 M','$40-425 M']
       for i in range(0,len(q)):
          dfnew = df_original[df_original['budget_bins'] == q[i]]
          dfbudgets.append(dfnew)
```

```
print(dfbudgets[0].head(2))
       print(dfbudgets[1].head(2))
          movie_id
                   primary_title runtime_minutes
                                                              genres
                                                                      averagerating
      1 tt0326592
                    The Overnight
                                                                                7.5
                                                               None
        tt3844362
                    The Overnight
                                               79.0
                                                                                6.1
                                                     Comedy, Mystery
                                                                    domestic_gross
                    director_name release_date production_budget
         numvotes
      1
             24.0
                   Jed I. Goodman
                                     2015-06-19
                                                            200000
                                                                            1109808
          14828.0
                    Patrick Brice
                                     2015-06-19
                                                            200000
      2
                                                                            1109808
         worldwide_gross
                         release_year profit
                                                     roi roi_bins profit_bins
                 1165996
                                                                       < 6.6 M
                                   2015 965996
                                                 482.998
                                                            > 50%
      1
                                                                       < 6.6 M
      2
                 1165996
                                   2015 965996 482.998
                                                            > 50%
        roi_profit_bins budget_bins
                            $0-4.5 M
          > 50% < 6.6 M
      1
          > 50% < 6.6 M
                            $0-4.5 M
           movie id
                      primary_title runtime_minutes
                                                                         genres \
      21 tt0431021 The Possession
                                                 92.0
                                                       Horror, Mystery, Thriller
      53 tt0466893
                            Margaret
                                                150.0
                                                                          Drama
          averagerating numvotes
                                       director_name release_date production_budget
                    5.9
                          53649.0
                                        Ole Bornedal
                                                       2012-08-31
                                                                             14000000
      21
      53
                    6.5
                          14708.0 Kenneth Lonergan
                                                       2011-09-30
                                                                             14000000
          domestic_gross worldwide_gross release_year
                                                            profit
                                                                            roi \
                49130588
                                  82925064
      21
                                                    2012 68925064
                                                                    492.321886
                   47185
                                    623292
                                                    2011 -13376708 -95.547914
      53
         roi_bins profit_bins roi_profit_bins budget_bins
      21
            > 50%
                      > 6.6 M
                                > 50% > 6.6 M
                                                 $4.5-16 M
            < 50%
                      < 6.6 M
                                 < 50\% < 6.6 M
                                                 $4.5-16 M
      53
      Based on 4 different budget ranges create different histograms to see if data is still skewed:
[105]: with plt.style.context('seaborn-talk'):
           fig, ((ax1, ax2),(ax3, ax4)) = plt.subplots(ncols=2, nrows= 2, __

→figsize=(10, 10))
           base_color = sns.color_palette("husl", 9)[6]
           sns.histplot(x = dfbudgets[0]['roi'], bins = 50, ax=ax1, kde =True, color_
        ⇒=base color )
           sns.histplot(x = dfbudgets[1]['roi'], bins = 50, ax=ax2, kde =True, color_
        ⇒=base_color )
           sns.histplot(x = dfbudgets[2]['roi'], bins = 50, ax=ax3, kde =True, color_
        ⇒=base_color )
```

```
sns.histplot(x = dfbudgets[3]['roi'], bins = 50, ax=ax4, kde =True, color_
 \hookrightarrow=base_color )
    ax1.set_title('Histogram of ROI for\nlow Budget (<4.5 M) Movies')</pre>
    ax2.set_title('Histogram of ROI for\nlow-medium Budget (4.5-16 M) Movies')
    ax3.set title('Histogram of ROI for\nhigh-medium Budget (16-40 M) Movies')
    ax4.set_title('Histogram of ROI for\nhigh Budget (>40 M) Movies')
    ax1.xaxis.set_major_formatter(formatter)
    ax1.yaxis.set_major_locator(mpl.ticker.MultipleLocator(2000))
    ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
    ax1.set_xlabel("Roi%")
    ax2.set_xlabel("Roi%")
    ax3.set_xlabel("Roi%")
    ax4.set_xlabel("Roi%")
    fig.tight_layout();
# Roi distribution is still highly skewed for the low, low-medium and
 ⇔high-medium
# It is less skewed for high budget movies.
```



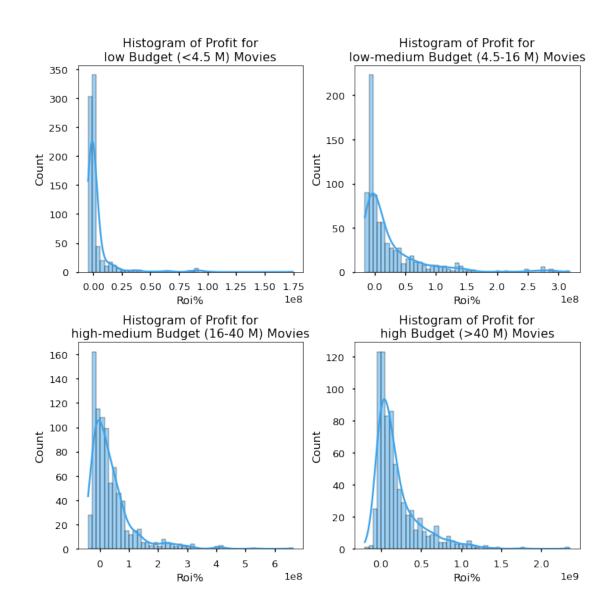
```
ax1.set_title('Histogram of Profit for\nlow Budget (<4.5 M) Movies')
ax2.set_title('Histogram of Profit for\nlow-medium Budget (4.5-16 M)

Movies')
ax3.set_title('Histogram of Profit for\nhigh-medium Budget (16-40 M)

Movies')
ax4.set_title('Histogram of Profit for\nhigh Budget (>40 M) Movies')

ax1.set_xlabel("Roi%")
ax2.set_xlabel("Roi%")
ax3.set_xlabel("Roi%")
ax4.set_xlabel("Roi%")
fig.tight_layout();

# Profit distribution is highly skewed for the low and low-medium
# It is more normal for high-medium and high in comparison to ROI.
```



| [107]: | genres    | profit       | roi         |       |            |            |       |
|--------|-----------|--------------|-------------|-------|------------|------------|-------|
|        |           | mean         | median      | count | mean       | median     | count |
| 0      | Action    | 1.255479e+08 | 30467310.0  | 616   | 159.157974 | 75.692059  | 616   |
| 1      | Adventure | 2.042864e+08 | 72525156.0  | 453   | 183.745153 | 131.278815 | 453   |
| 2      | Animation | 2.324718e+08 | 146271037.0 | 127   | 244.377878 | 175.320107 | 127   |
| 3      | Biography | 4.470571e+07 | 7644196.0   | 213   | 173.203913 | 63.206830  | 213   |

```
5
                Crime 3.788240e+07
                                       2434356.0
                                                   369
                                                       101.636632
                                                                     22.731600
                                                                                 369
      6
          Documentary 3.551671e+07
                                        757768.5
                                                   344
                                                        129.083410
                                                                     16.826928
                                                                                 344
      7
                Drama 3.486878e+07
                                       1495262.0 1505 176.876716
                                                                     18.403000 1505
      8
               Family 8.772137e+07
                                                   156 128.744723
                                                                     67.712038
                                      14975102.5
                                                                                 156
      9
              Fantasy 1.406876e+08
                                      26721826.0
                                                   171 210.680824
                                                                     95.342888
                                                                                 171
      10
              History 3.835673e+07
                                                                     36.540392
                                       5243967.5
                                                   82 106.876644
                                                                                  82
      11
               Horror 4.501647e+07
                                       3327198.0
                                                   360 558.293185
                                                                     41.332334
                                                                                 360
      12
                Music 4.412757e+07
                                                                     63.924029
                                       3498891.0
                                                    80
                                                        222.538746
                                                                                  80
      13
              Mystery 5.002540e+07
                                                                     75.038280
                                      14131551.0
                                                   227
                                                        613.885281
                                                                                 227
              Romance 3.547813e+07
      14
                                       5730601.0
                                                   324 236.315542
                                                                     64.807635
                                                                                 324
      15
               Sci-Fi 1.736741e+08
                                      26433448.5
                                                   212 199.742046 119.611842
                                                                                 212
                Sport 4.799132e+07
      16
                                       -182335.0
                                                    65 224.543046 -18.697500
                                                                                  65
      17
             Thriller 5.037582e+07
                                       1668109.0
                                                   513 348.262542
                                                                     29.718960
                                                                                 513
[108]: df_genre_table = df_genre_table.sort_values([('roi', 'median')], ascending =
       →False)
      with plt.style.context('seaborn-talk'):
          base_color = sns.color_palette("husl", 9)[6]
          fig, ((ax1, ax2)) = plt.subplots(ncols=2, figsize=(12, 6))
          sns.barplot(x = df_genre_table['roi', 'mean'], y= df_genre_table['genres'],
        ⇔ax=ax1, color = base_color)
           sns.barplot(x = df_genre_table['roi', 'median'], y=__
        ⇔df_genre_table['genres'], ax=ax2, color = base_color)
           # Add a line to show the overall mean or median roi values for all movies.
          mean_roi = round(df_genre['roi'].mean())
          median_roi = round(df_genre['roi'].median())
          ax1.axvline(x= mean_roi, ymin=0, ymax=1, color='y', linestyle='--', label =_u
        →"Overall\nMean Roi") #label = f"Overall Mean Roi= {mean_roi:,.0f}%"
          ax1.legend(bbox_to_anchor = (0.5, 0.2), loc = 'upper left')
          ax2.axvline(x= median roi, ymin=0, ymax=1, color='y', linestyle='--', label_
        ⇔= "Overall\nMedian Roi")
          ax2.legend(bbox_to_anchor = (0.5, 0.2), loc = 'upper left')
          ax1.xaxis.set_major_locator(mpl.ticker.MultipleLocator(100))
          ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}')) #__
        ⇔plt.yticks(rotation=25)
          ax2.xaxis.set_major_locator(mpl.ticker.MultipleLocator(50))
          ax2.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          ax1.set_title('Mean ROI per Movie Genre')
          ax2.set title('Median ROI per Movie Genre')
          ax1.set xlabel("Roi")
```

15223306.5

780

193.537341

85.681764

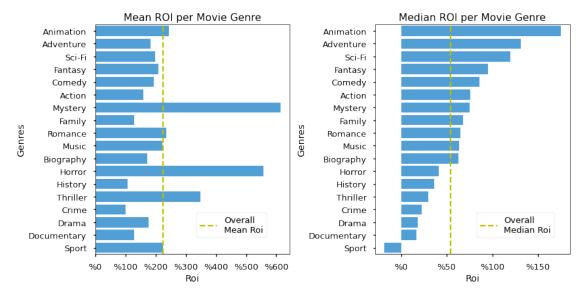
780

4

Comedy 7.085262e+07

```
ax2.set_xlabel("Roi")
ax1.set_ylabel("Genres")
ax2.set_ylabel("Genres")

fig.tight_layout();
fig.savefig('./images/Barplot_MeanMedian_Roi.png', dpi=300);
```



#### Should we rely on MEAN or MEDIAN?

- The discreancy on the mean versus median roi per genres stem from the outliers present. The value of the mean is distorted by the outliers.
- There are some really low budget but high profit and ROI movies especially in the Horror and Mysery genres. It would be hard to make a successful Animation or Sci-Fi movie on a low budget.
- We should rely on Median rather than mean since it would give us a more realistic and less risky approach. In reality more movies end up being unsuccessful.

```
df_genre[(df_genre['production_budget'] < 100000) & (df_genre['roi']> 1000)]
[109]:
              movie_id primary_title
                                          genres
                                                  averagerating
                                                                  production_budget
       1669
             tt1945044
                               Exeter
                                          Horror
                                                             4.5
                                                                               25000
       1669
             tt1945044
                               Exeter
                                         Mystery
                                                             4.5
                                                                               25000
                                        Thriller
                                                             4.5
                                                                               25000
       1669
             tt1945044
                               Exeter
       1670 tt2782686
                               Exeter
                                          Horror
                                                             5.7
                                                                               25000
       3001 tt6619196
                                Clean
                                          Comedy
                                                             NaN
                                                                               10000
                                Clean
       3001
             tt6619196
                                           Drama
                                                             NaN
                                                                               10000
       3001 tt6619196
                                Clean
                                          Horror
                                                             NaN
                                                                               10000
```

```
1669
                          0
                                       489792
                                                       2015
                                                             464792
                                                                     1859.168
       1669
                          0
                                       489792
                                                       2015
                                                             464792
                                                                     1859.168
       1669
                          0
                                       489792
                                                       2015
                                                             464792
                                                                     1859.168
       1670
                          0
                                      489792
                                                             464792
                                                                     1859.168
                                                       2015
       3001
                     138711
                                       138711
                                                       2006
                                                             128711
                                                                     1287.110
       3001
                                                             128711
                                                                     1287.110
                     138711
                                       138711
                                                       2006
       3001
                     138711
                                      138711
                                                       2006 128711
                                                                     1287.110
            roi_bins profit_bins roi_profit_bins budget_bins
               > 50%
                         < 6.6 M
                                   > 50% < 6.6 M
       1669
                                                     $0-4.5 M
       1669
               > 50%
                         < 6.6 M
                                   > 50% < 6.6 M
                                                     $0-4.5 M
       1669
               > 50%
                         < 6.6 M
                                  > 50% < 6.6 M
                                                     $0-4.5 M
       1670
               > 50%
                         < 6.6 M
                                   > 50% < 6.6 M
                                                     $0-4.5 M
               > 50%
                         < 6.6 M
                                   > 50% < 6.6 M
                                                     $0-4.5 M
       3001
                                  > 50% < 6.6 M
       3001
               > 50%
                         < 6.6 M
                                                     $0-4.5 M
       3001
               > 50%
                         < 6.6 M
                                  > 50% < 6.6 M
                                                     $0-4.5 M
[110]: df genre[df genre['primary_title'].str.contains('Gallows')]
[110]:
              movie_id primary_title
                                        genres averagerating production_budget
       2074 tt2309260
                         The Gallows
                                        Horror
                                                           4.2
                                                                            100000
       2074 tt2309260
                         The Gallows
                                       Mystery
                                                           4.2
                                                                            100000
                         The Gallows
                                      Thriller
                                                           4.2
       2074 tt2309260
                                                                            100000
             domestic_gross
                             worldwide_gross release_year
                                                               profit
       2074
                   22764410
                                    41656474
                                                             41556474
                                                       2015
                                                                       41556.474
       2074
                   22764410
                                    41656474
                                                       2015
                                                             41556474
                                                                       41556.474
       2074
                   22764410
                                    41656474
                                                       2015 41556474 41556.474
            roi_bins profit_bins roi_profit_bins budget_bins
                         > 6.6 M
                                   > 50% > 6.6 M
       2074
               > 50%
                                                     $0-4.5 M
                         > 6.6 M
                                   > 50% > 6.6 M
       2074
               > 50%
                                                     $0-4.5 M
                         > 6.6 M > 50% > 6.6 M
       2074
               > 50%
                                                     $0-4.5 M
[111]: df_genre[df_genre['primary_title'].str.contains('Paranormal Activity')]
[111]:
              movie_id
                                                   primary_title
                                                                    genres \
       969
             tt1536044
                                         Paranormal Activity II
                                                                    Horror
                                        Paranormal Activity III
       1440 tt1778304
                                                                    Horror
       1440 tt1778304
                                        Paranormal Activity III
                                                                   Mystery
       1440 tt1778304
                                        Paranormal Activity III
                                                                  Thriller
       1844 tt2109184
                                         Paranormal Activity IV
                                                                    Horror
       1844 tt2109184
                                         Paranormal Activity IV
                                                                   Mystery
       1844 tt2109184
                                         Paranormal Activity IV
                                                                  Thriller
       2204 tt2473510 Paranormal Activity The Ghost Dimension
                                                                    Horror
       2204 tt2473510 Paranormal Activity The Ghost Dimension
                                                                   Mystery
```

worldwide\_gross release\_year

profit

roi \

domestic\_gross

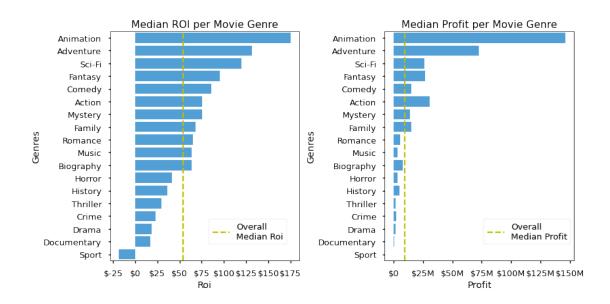
```
2204 tt2473510 Paranormal Activity The Ghost Dimension
                                                             Thriller
2206 tt2473682
                      Paranormal Activity The Marked Ones
                                                               Horror
2206
     tt2473682
                      Paranormal Activity The Marked Ones
                                                              Mystery
2206
      tt2473682
                      Paranormal Activity The Marked Ones
                                                             Thriller
                     production_budget
      averagerating
                                         domestic_gross
                                                          worldwide_gross
                5.7
                                3000000
969
                                                84752907
                                                                 177512032
1440
                5.8
                                5000000
                                               104028807
                                                                 207039844
                5.8
1440
                                5000000
                                               104028807
                                                                 207039844
                5.8
1440
                                5000000
                                                104028807
                                                                 207039844
1844
                4.6
                                5000000
                                                53900335
                                                                 142817992
1844
                4.6
                                5000000
                                                53900335
                                                                 142817992
1844
                4.6
                                5000000
                                                53900335
                                                                 142817992
2204
                4.6
                               10000000
                                                18297124
                                                                  77959374
2204
                4.6
                               10000000
                                                18297124
                                                                  77959374
2204
                4.6
                               10000000
                                                18297124
                                                                  77959374
                5.0
2206
                                5000000
                                                32462372
                                                                  90904854
                5.0
2206
                                5000000
                                                32462372
                                                                  90904854
2206
                5.0
                                5000000
                                                32462372
                                                                  90904854
      release_year
                        profit
                                         roi roi_bins profit_bins
969
                     174512032
                                                > 50%
                                                           > 6.6 M
              2010
                                5817.067733
1440
              2011
                     202039844
                                                > 50%
                                                           > 6.6 M
                                4040.796880
                                                           > 6.6 M
1440
              2011
                     202039844
                                4040.796880
                                                > 50%
              2011
                                                > 50%
                                                           > 6.6 M
1440
                     202039844
                                4040.796880
1844
              2012
                     137817992
                                2756.359840
                                                > 50%
                                                           > 6.6 M
1844
              2012
                     137817992
                                2756.359840
                                                > 50%
                                                           > 6.6 M
              2012
                                                > 50%
                                                           > 6.6 M
1844
                     137817992
                                2756.359840
2204
              2015
                      67959374
                                  679.593740
                                                > 50%
                                                           > 6.6 M
                                                > 50%
                                                           > 6.6 M
2204
              2015
                      67959374
                                  679.593740
                                                  50%
                                                           > 6.6 M
2204
              2015
                      67959374
                                  679.593740
2206
              2014
                                                > 50%
                                                           > 6.6 M
                      85904854
                                1718.097080
                                                           > 6.6 M
2206
              2014
                      85904854
                                1718.097080
                                                  50%
2206
              2014
                      85904854
                                1718.097080
                                                > 50%
                                                           > 6.6 M
     roi_profit_bins budget_bins
       > 50% > 6.6 M
969
                         $0-4.5 M
1440
       > 50% > 6.6 M
                        $4.5-16 M
1440
       > 50% > 6.6 M
                        $4.5-16 M
1440
       > 50% > 6.6 M
                        $4.5-16 M
       > 50% > 6.6 M
1844
                        $4.5-16 M
1844
       > 50% > 6.6 M
                        $4.5-16 M
1844
       > 50% > 6.6 M
                        $4.5-16 M
2204
       > 50% > 6.6 M
                        $4.5-16 M
       > 50% > 6.6 M
2204
                        $4.5-16 M
2204
       > 50% > 6.6 M
                        $4.5-16 M
       > 50% > 6.6 M
2206
                        $4.5-16 M
```

```
2206 > 50% > 6.6 M $4.5-16 M
2206 > 50% > 6.6 M $4.5-16 M
```

A lot of "low budget high ROI" movies from Horror, Mystery, Thriller genres.

```
[112]: df_genre_table = df_genre_table.sort_values([('roi', 'median')], ascending =__
        →False)
       with plt.style.context('seaborn-talk'):
           base_color = sns.color_palette("husl", 9)[6]
           fig, ((ax1, ax2)) = plt.subplots(ncols=2, figsize=(12, 6))
           sns.barplot(x = df_genre_table['roi', 'median'], y=__
        Gdf_genre_table['genres'], ax=ax1, color = base_color)
           sns.barplot(x = df_genre_table['profit', 'median'], y=__

df_genre_table['genres'], ax=ax2, color = base_color)
           median_roi = round(df_genre['roi'].median())
           median_profit = round(df_genre['profit'].median())
           ax1.axvline(x= median roi, ymin=0, ymax=1, color='y', linestyle='--', label_
        ⇔= "Overall\nMedian Roi")
           ax1.legend(bbox_to_anchor = (0.5, 0.2), loc = 'upper left')
           ax2.axvline(x= median_profit, ymin=0, ymax=1, color='y', linestyle='--',u
        ⇔label = "Overall\nMedian Profit")
           ax2.legend(bbox_to_anchor = (0.5, 0.2), loc = 'upper left')
           ax1.xaxis.set_major_formatter(formatter)
           ax2.xaxis.set_major_formatter(formatter)
           ax2.xaxis.set_major_locator(mpl.ticker.MultipleLocator(25000000)) # We wantu
        →the ticks a little farther apart
           ax1.set_title('Median ROI per Movie Genre')
           ax2.set_title('Median Profit per Movie Genre')
           ax1.set_xlabel("Roi")
           ax2.set_xlabel("Profit")
           ax1.set_ylabel("Genres")
           ax2.set_ylabel("Genres")
           fig.tight_layout();
           fig.savefig('./images/Barplot_Median_RoiProfit.png', dpi=300);
```



These graphs more or less overlap, so overall the most profitable two genres are **Animation and Adventure**.

What **percentage of movies** belong to **high profit & high roi** category in each genre?

Let's also calculate the proportion of high profit & high roi movies in each genre to include into the above summary table:

```
proportion_highprofitroi = pd.DataFrame(data = proportion_highprofitroi)
proportion_highprofitroi = proportion_highprofitroi.reset_index()
proportion_highprofitroi.rename(columns={'movie_id' : 'proportion'},_u
inplace=True)
proportion_highprofitroi.head()
```

```
[114]:
                     proportion
             genres
       0
             Action
                       54.058442
       1
         Adventure
                       65.342163
          Animation
                       74.803150
       3
          Biography
                       50.234742
       4
             Comedy
                       55.256410
```

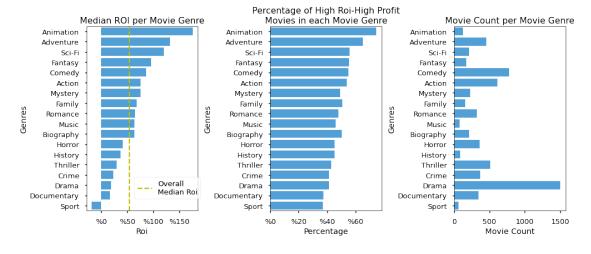
```
[115]: # Adding the proportion array into the tabel with a new column named proportion # You need to make sure index are the same between the two df.

df_genre_table['proportion'] = proportion_highprofitroi['proportion']

df_genre_table
```

```
[115]:
                                profit
                                                                    roi
                                                                                       ١
                 genres
                                  mean
                                              median count
                                                                              median
                                                                   mean
       2
             Animation
                         2.324718e+08
                                        146271037.0
                                                       127
                                                             244.377878
                                                                          175.320107
       1
             Adventure
                         2.042864e+08
                                                                          131.278815
                                         72525156.0
                                                       453
                                                             183.745153
       15
                 Sci-Fi
                         1.736741e+08
                                         26433448.5
                                                       212
                                                             199.742046
                                                                          119.611842
       9
               Fantasy
                         1.406876e+08
                                         26721826.0
                                                       171
                                                             210.680824
                                                                           95.342888
       4
                 Comedy
                         7.085262e+07
                                         15223306.5
                                                       780
                                                             193.537341
                                                                           85.681764
       0
                 Action
                         1.255479e+08
                                         30467310.0
                                                       616
                                                             159.157974
                                                                           75.692059
       13
               Mystery
                         5.002540e+07
                                         14131551.0
                                                       227
                                                             613.885281
                                                                           75.038280
       8
                 Family
                         8.772137e+07
                                         14975102.5
                                                       156
                                                             128.744723
                                                                           67.712038
       14
               Romance
                         3.547813e+07
                                          5730601.0
                                                       324
                                                             236.315542
                                                                           64.807635
       12
                  Music
                         4.412757e+07
                                          3498891.0
                                                        80
                                                             222.538746
                                                                           63.924029
       3
             Biography
                         4.470571e+07
                                                             173.203913
                                                                           63.206830
                                          7644196.0
                                                       213
                 Horror
       11
                        4.501647e+07
                                          3327198.0
                                                       360
                                                             558.293185
                                                                           41.332334
       10
               History
                         3.835673e+07
                                          5243967.5
                                                        82
                                                             106.876644
                                                                           36.540392
       17
              Thriller
                         5.037582e+07
                                          1668109.0
                                                       513
                                                             348.262542
                                                                           29.718960
       5
                  Crime
                         3.788240e+07
                                                       369
                                                             101.636632
                                                                           22.731600
                                          2434356.0
       7
                  Drama
                         3.486878e+07
                                          1495262.0
                                                      1505
                                                             176.876716
                                                                           18.403000
           Documentary
       6
                         3.551671e+07
                                           757768.5
                                                       344
                                                             129.083410
                                                                           16.826928
       16
                  Sport
                         4.799132e+07
                                          -182335.0
                                                             224.543046
                                                                          -18.697500
                                                        65
                 proportion
          count
       2
            127
                  74.803150
       1
            453
                  65.342163
       15
                  55.660377
            212
       9
            171
                  55.55556
       4
            780
                  55.256410
       0
            616
                  54.058442
       13
            227
                  49.339207
       8
            156
                  50.641026
       14
            324
                  47.839506
                  46.250000
       12
             80
       3
                  50.234742
            213
       11
            360
                  45.277778
       10
                  45.121951
       17
            513
                  43.079922
       5
            369
                  41.192412
       7
           1505
                  41.328904
       6
            344
                  37.500000
       16
             65
                  36.923077
[116]: df_genre_table = df_genre_table.sort_values([('roi', 'median')], ascending =__
         →False)
       with plt.style.context('seaborn-talk'):
           base_color = sns.color_palette("husl", 9)[6]
           fig, ((ax1, ax2, ax3)) = plt.subplots(ncols=3, figsize=(14, 6))
```

```
sns.barplot(x = df_genre_table['roi', 'median'], y=__
→df_genre_table['genres'], ax=ax1, color = base_color)
  ax1.axvline(x= df_genre['roi'].median(), ymin=0, ymax=1, color='y',__
⇔linestyle='--', label = 'Overall\nMedian Roi')
  ax1.legend(bbox_to_anchor = (0.4, 0.2), loc = 'upper left')
  sns.barplot(x = df_genre_table['proportion'], y= df_genre_table['genres'],__
⇔ax=ax2, color = base_color)
  sns.barplot(x = df_genre_table['roi', 'count'], y= df_genre_table['genres'],
→ ax=ax3, color = base_color)
  ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
  ax2.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
  ax1.set_title('Median ROI per Movie Genre')
  ax2.set_title('Percentage of High Roi-High Profit\nMovies in each Movieu
Genre')
  ax3.set_title('Movie Count per Movie Genre')
  ax1.set_xlabel("Roi")
  ax2.set_xlabel("Percentage")
  ax3.set_xlabel("Movie Count")
  ax1.set_ylabel("Genres")
  ax2.set vlabel("Genres")
  ax3.set_ylabel("Genres")
  fig.tight_layout();
  fig.savefig('./images/Barplot_RoiMedianPropCount.png', dpi=300)
```

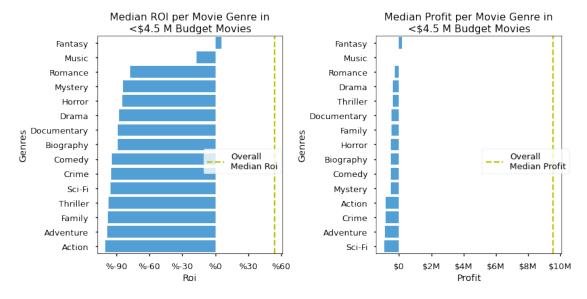


Overall the most common genre is **drama** however the most profitable genres are **Animation**, **Adventure**, **Sci-Fi**, and **Fantasy** based on ROI and percentage.

Let's make specific inferences for each **budget range** about which movie genres are more profitable?

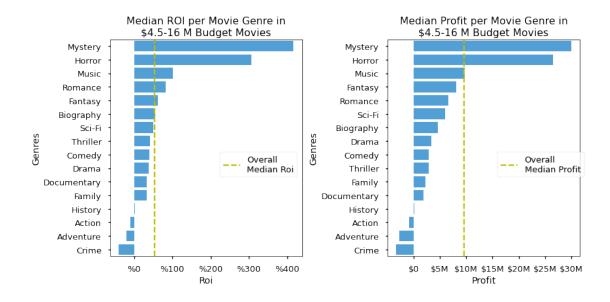
```
[117]: # Define a function to create separate tables for a variable (e.g. roi) for
       →each bin of a different variable (e.g. budget):
       def slicing(df original, q, var):
           dfbudgets_tables = []
           for i in range(0,len(q)):
               dfnew = df_original[df_original['budget_bins'] == q[i]]
               dfnew = dfnew.groupby("genres").filter(lambda x: len(x) >= 20)
               dfnew = pd.DataFrame(dfnew.groupby('genres')[var].median()).
        →reset_index()
               dfbudgets_tables.append(dfnew)
           return dfbudgets_tables
[118]: df_original = df_genre
       q= ['$0-4.5 M','$4.5-16 M','$16-40 M','$40-425 M']
       var = 'roi'
       dfbudgets_tables_roi = slicing(df_original, q, var)
       df_original = df_genre
       q= ['$0-4.5 M','$4.5-16 M','$16-40 M','$40-425 M']
       var = 'profit'
       dfbudgets_tables_profit = slicing(df_original, q, var)
       print(dfbudgets tables roi[0].head(2))
       print(dfbudgets_tables_profit[3].head(2))
            genres
      0
            Action -99.81509
      1 Adventure -98.22790
            genres
                         profit
            Action 150241723.0
      0
      1 Adventure 214953905.0
[119]: | dfbudgets_tables_roi[0] = dfbudgets_tables_roi[0].sort_values(by=('roi'),__
        ⇔ascending = False)
       dfbudgets_tables_profit[0] = dfbudgets_tables_profit[0].
        ⇔sort_values(by=('profit'), ascending = False)
       with plt.style.context('seaborn-talk'):
           fig, ((ax1, ax2)) = plt.subplots(ncols=2, figsize=(12, 6))
           base_color = sns.color_palette("husl", 9)[6]
           sns.barplot(data = dfbudgets_tables_roi[0], x = 'roi', y= 'genres', ax=ax1,__
        ⇔color = base_color)
```

```
ax1.axvline(x= df_genre['roi'].median(), ymin=0, ymax=1, color='y', u
⇔linestyle='--', label = 'Overall\nMedian Roi')
  ax1.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
  sns.barplot(data = dfbudgets_tables_profit[0], x = 'profit', y= 'genres', u
\Rightarrowax=ax2, color = base color)
  ax2.axvline(x= df_genre['profit'].median(), ymin=0,ymax=1, color='y',__
⇔linestyle='--', label = 'Overall\nMedian Profit')
  ax2.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
  ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
  ax1.xaxis.set_major_locator(mpl.ticker.MultipleLocator(30)) # We want the_
→ticks a little farther apart
  ax2.xaxis.set_major_formatter(formatter)
  ax1.set_title('Median ROI per Movie Genre in\n<$4.5 M Budget Movies')
  ax2.set_title('Median Profit per Movie Genre in\n<$4.5 M Budget Movies')
  ax1.set_xlabel("Roi")
  ax2.set xlabel("Profit")
  ax1.set ylabel("Genres")
  ax2.set ylabel("Genres")
  fig.tight_layout();
  fig.savefig('./images/Barplot_RoiProfitbyBudget_1.png', dpi=300);
```



```
dfbudgets_tables_profit[1] = dfbudgets_tables_profit[1].
 sort_values(by=('profit'), ascending = False)
with plt.style.context('seaborn-talk'):
   fig, ((ax1, ax2)) = plt.subplots(ncols=2, figsize=(12, 6))
   base color = sns.color palette("husl", 9)[6]
   sns.barplot(data = dfbudgets_tables_roi[1], x = 'roi', y= 'genres', ax=ax1,__

¬color = base_color)
   ax1.axvline(x= df_genre['roi'].median(), ymin=0, ymax=1, color='y', u
 ⇔linestyle='--', label = 'Overall\nMedian Roi')
   ax1.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
    sns.barplot(data = dfbudgets_tables_profit[1], x = 'profit', y= 'genres', __
 →ax=ax2, color = base_color)
   ax2.axvline(x= df_genre['profit'].median(), ymin=0,ymax=1, color='y',__
 ⇔linestyle='--', label = 'Overall\nMedian Profit')
   ax2.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
   ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
   ax1.xaxis.set_major_locator(mpl.ticker.MultipleLocator(100)) # We want the_
 → ticks a little farther apart
   ax2.xaxis.set_major_formatter(formatter)
   ax1.set_title('Median ROI per Movie Genre in\n$4.5-16 M Budget Movies')
   ax2.set_title('Median Profit per Movie Genre in\n$4.5-16 M Budget Movies')
   ax1.set_xlabel("Roi")
   ax2.set_xlabel("Profit")
   ax1.set vlabel("Genres")
   ax2.set_ylabel("Genres")
   fig.tight_layout();
   fig.savefig('./images/Barplot_RoiProfitbyBudget_2.png', dpi=300);
```



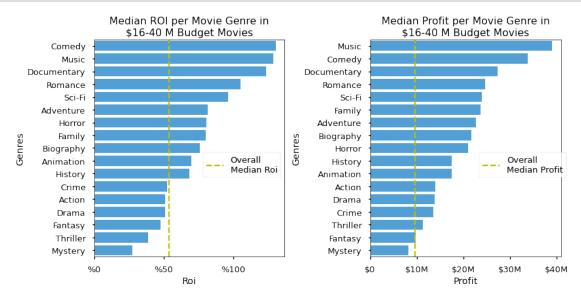
```
[121]: |dfbudgets_tables_roi[2] = dfbudgets_tables_roi[2].sort_values(by=('roi'),__
        ⇔ascending = False)
       dfbudgets_tables_profit[2] = dfbudgets_tables_profit[2].
        ⇔sort_values(by=('profit'), ascending = False)
       with plt.style.context('seaborn-talk'):
           fig, ((ax1, ax2)) = plt.subplots(ncols=2, figsize=(12, 6))
           base_color = sns.color_palette("husl", 9)[6]
           sns.barplot(data = dfbudgets_tables_roi[2], x = 'roi', y= 'genres', ax=ax1,__
        ⇔color = base_color)
           ax1.axvline(x= df_genre['roi'].median(), ymin=0, ymax=1, color='y', u
        ⇔linestyle='--', label = 'Overall\nMedian Roi')
           ax1.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
           sns.barplot(data = dfbudgets_tables_profit[2], x = 'profit', y= 'genres', u
        ⇔ax=ax2, color = base_color)
           ax2.axvline(x= df_genre['profit'].median(), ymin=0,ymax=1, color='y',_u
        ⇔linestyle='--', label = 'Overall\nMedian Profit')
           ax2.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
           ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
           ax1.xaxis.set_major_locator(mpl.ticker.MultipleLocator(50)) # We want the_
        →ticks a little farther apart
           ax2.xaxis.set major formatter(formatter)
           ax2.xaxis.set_major_locator(mpl.ticker.MultipleLocator(10000000)) # We want_
        →the ticks a little farther apart
```

```
ax1.set_title('Median ROI per Movie Genre in\n$16-40 M Budget Movies')
ax2.set_title('Median Profit per Movie Genre in\n$16-40 M Budget Movies')

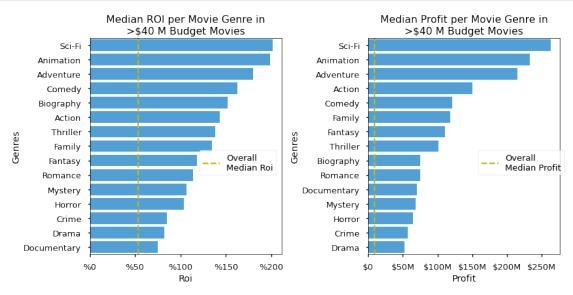
ax1.set_xlabel("Roi")
ax2.set_xlabel("Profit")
ax1.set_ylabel("Genres")

ax2.set_ylabel("Genres")

fig.tight_layout();
fig.savefig('./images/Barplot_RoiProfitbyBudget_3.png', dpi=300);
```



```
ax2.axvline(x= df_genre['profit'].median(), ymin=0,ymax=1, color='y',__
⇔linestyle='--', label = 'Overall\nMedian Profit')
  ax2.legend(bbox_to_anchor = (0.55, 0.5), loc = 'upper left')
  ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
  ax1.xaxis.set major locator(mpl.ticker.MultipleLocator(50)) # We want the
→ ticks a little farther apart
  ax2.xaxis.set_major_formatter(formatter)
  #ax2.xaxis.set_major_locator(mpl.ticker.MultipleLocator(10000000)) # We_
→want the ticks a little farther apart
  ax1.set title('Median ROI per Movie Genre in\n>$40 M Budget Movies')
  ax2.set_title('Median Profit per Movie Genre in\n>$40 M Budget Movies')
  ax1.set_xlabel("Roi")
  ax2.set xlabel("Profit")
  ax1.set_ylabel("Genres")
  ax2.set_ylabel("Genres")
  fig.tight_layout();
  fig.savefig('./images/Barplot_RoiProfitbyBudget_4.png', dpi=300);
```



Above visualisations show that: - Low budget (<4.5 M) movies do not success in general. Avoid if possible. - 4.5-16 M budget range should invest on **Mystery and Horror** - for which the movies have a high chance of success with around 300% ROI or making a profit three times as much as the cost: about 20-25 M. - 16-40 M budget range can invest on **Comedy** and **Documentary** for about a litte over 100% ROI and 20-25 M profit. - High budget (>40 M) movies should invest on **Animation**, **Adventure**, **Sci-Fi** rather than Mystery and Horror. But the Return on investment for these higher budget movies are around 200% - profit is twice as much as the cost - less then

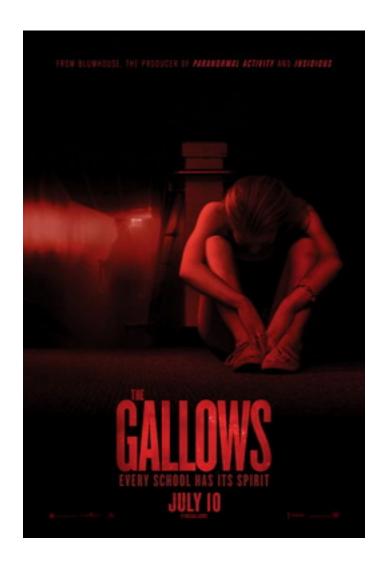
what Mystery and Horror would bring in the 4.5-16 M range budget. However since the budget is high profit is also very high in these movies: around 200-250 M.

# JUST FOR FUN: WHAT IS THE MOST PROFITABLE MOVIE OF ALL TIMES BASED ON ROI?

```
[123]: df_genre['roi'].max()
[123]: 41556.473999999995
[124]: df_genre[df_genre['roi'] == 41556.473999999995]
[124]:
             movie_id primary_title
                                      genres
                                              averagerating production_budget
            tt2309260
                        The Gallows
                                                                        100000
      2074
                                      Horror
                                                        4.2
      2074 tt2309260
                        The Gallows
                                                        4.2
                                                                        100000
                                     Mystery
      2074 tt2309260
                        The Gallows Thriller
                                                        4.2
                                                                        100000
            domestic_gross worldwide_gross release_year
                                                            profit
                                                                         roi
      2074
                  22764410
                                  41656474
                                                    2015
                                                          41556474
                                                                   41556.474
      2074
                  22764410
                                  41656474
                                                    2015
                                                          41556474
                                                                   41556.474
      2074
                  22764410
                                  41656474
                                                    2015 41556474 41556.474
           roi_bins profit_bins roi_profit_bins budget_bins
      2074
              > 50%
                        > 6.6 M
                                 > 50% > 6.6 M
                                                  $0-4.5 M
      2074
              > 50%
                        > 6.6 M
                                 > 50% > 6.6 M
                                                  $0-4.5 M
      2074
              > 50%
                        > 6.6 M
                                 > 50% > 6.6 M
                                                  $0-4.5 M
[125]: | Gallows = master_clean_distinct[master_clean_distinct['roi'] == 41556.
        →473999999995].head(1)
      Gallows = Gallows[['primary_title', 'release_year', 'genres', 'averagerating', __
        Gallows
                                                               averagerating \
[125]:
           primary_title release_year
                                                        genres
      2097
             The Gallows
                                 2015
                                       Horror, Mystery, Thriller
                                                                          4.2
            production_budget worldwide_gross
                                                               roi
                                                 profit
                       100000
                                     41656474 41556474 41556.474
      2097
      From wikipedia:
```

"The Gallows was released in the United States by Warner Bros. Pictures and New Line Cinema on July 10, 2015. It was largely disliked by critics and audiences but grossed 43 million dollars worldwide against a 100,000 budget. A sequel, The Gallows Act II, was released in October 2019."

```
[126]: Image(filename='images/The_Gallows_Poster.jpeg')
[126]:
```



#### IS THERE A LINK BETWEEN RATING AND ROI?

Can we use movie ratings as a way to assess profitability? Create two ROI bins: Below 0 range which makes zero profit, and over 0 range which makes some profit.

```
print(dfroibins[0].head(1))
      print(dfroibins[1].head(1))
          movie_id primary_title runtime_minutes
                                                                    genres \
      0 tt0249516
                       Foodfight
                                             91.0 Action, Animation, Comedy
         averagerating numvotes
                                      director_name release_date production_budget \
                   1.9
                          8248.0 Lawrence Kasanoff
                                                      2012-12-31
                                                                           45000000
         domestic_gross worldwide_gross release_year
                                                          profit
                                   73706
                                                  2012 -44926294 -99.836209
                      0
        roi_bins profit_bins roi_profit_bins budget_bins roinegpos
                     < 6.6 M < 50% < 6.6 M
                                               $40-425 M
          movie_id primary_title runtime_minutes genres averagerating numvotes \
      1 tt0326592 The Overnight
                                              88.0
                                                                              24.0
                                                     None
                                                                     7.5
          director name release date production budget domestic gross \
                          2015-06-19
                                                                1109808
      1 Jed I. Goodman
                                                 200000
         worldwide_gross release_year profit
                                                    roi roi_bins profit_bins \
                 1165996
                                  2015 965996 482.998
                                                          > 50%
                                                                    < 6.6 M
        roi_profit_bins budget_bins roinegpos
      1 > 50% < 6.6 M
                           $0-4.5 M
                                          pos
[130]: dfroibins[1] = dfroibins[1][dfroibins[1]['roi']<20000]
       # removing 4 outliers from the high roi graph for visualization purposes.
      with plt.style.context('seaborn-talk'):
          fig, (ax1, ax2) = plt.subplots(ncols=2, figsize=(12, 6))
          base_color = sns.color_palette("husl", 9)[5]
          sns.regplot(data=dfroibins[0], x='averagerating', y='roi', ax=ax1,__
        scatter_kws={'alpha':0.6}, color = base_color)
          sns.regplot(data=dfroibins[1], x='averagerating', y='roi', ax=ax2,,,
        scatter_kws={'alpha':0.6}, color = base_color)
          ax1.yaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          ax2.yaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          ax1.set_title('Relationship between Roi and Rating\nin -Roi (no profit)_

→Movies')
          ax2.set title('Relationship between Roi and Rating\nin +Roi (some profit),

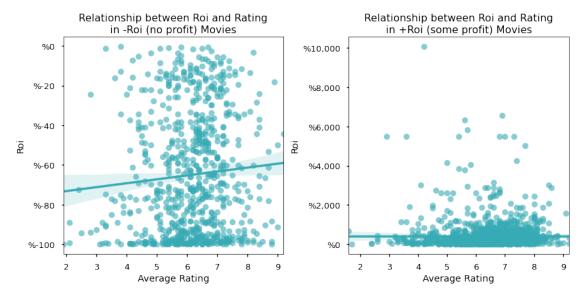
→Movies')
```

dfroibins.append(dfnew)

```
ax1.set_xlabel("Average Rating")
ax2.set_xlabel("Average Rating")

ax1.set_ylabel("Roi")
ax2.set_ylabel("Roi")

fig.tight_layout();
fig.savefig('./images/Scatterplot_RatingPerRoi.png', dpi=300);
```



- Ratings could be misleading for assessing movie success.
- Do NOT rely on ratings when assessing a movie's success especially if the movie is making some profit.

#### 1.5.2 QUESTION 2: WHICH DIRECTORS SHOULD YOU WORK WITH?

```
[134]:
                                                                            \
                 director_name
                                          roi
                                                             profit
                                         mean count
                                                               mean count
       0
                    Adam McKay
                                   177.256963
                                                      7.729204e+07
                                                                         4
       1
                 Antoine Fuqua
                                   167.896770
                                                   5
                                                      9.818346e+07
                                                                         5
       2
             Baltasar Kormákur
                                                                         4
                                   179.176662
                                                      8.102353e+07
                                                                         5
       3
                   Brad Peyton
                                                   5
                                   198.920731
                                                      1.851717e+08
       4
                                                                         4
                  Bryan Singer
                                   501.838024
                                                   4
                                                      4.387683e+08
       5
                                                                         4
                  Chris Renaud
                                   748.708319
                                                      5.546959e+08
       6
           Christopher Landon
                                  1183.776703
                                                      6.541237e+07
                                                                         4
       7
             Christopher Nolan
                                                                         4
                                   313.408898
                                                      5.840451e+08
       8
                Clint Eastwood
                                   256.024094
                                                   7
                                                       1.354791e+08
                                                                         7
                                   112.842230
       9
               Craig Gillespie
                                                      1.169718e+07
                                                                         4
                   Danny Boyle
                                                                         4
       10
                                   107.047425
                                                   4
                                                      1.962037e+07
                    David Ayer
                                                   5
                                                                         5
       11
                                   125.125873
                                                      1.274677e+08
                                                                         6
       12
           David Gordon Green
                                   369.134514
                                                   6
                                                      3.445488e+07
                                                                         5
              David O. Russell
       13
                                   522.931922
                                                      1.133645e+08
       14
                   David Yates
                                   461.484729
                                                   5
                                                      6.591299e+08
                                                                         5
                                                   5
                                                                         5
       15
              Denis Villeneuve
                                   167.215485
                                                      7.230394e+07
                                                                         5
       16
              Francis Lawrence
                                   340.615678
                                                   5
                                                      4.042383e+08
       17
                  Frank Coraci
                                                                         4
                                    68.077490
                                                      3.625888e+07
                                                                         4
       18
                    James Gunn
                                   205.003597
                                                   4
                                                      3.206106e+08
       19
                      James Wan
                                  2500.525402
                                                   5
                                                      5.737820e+08
                                                                         5
                                                                         5
       20
            Jaume Collet-Serra
                                   317.505124
                                                      9.064333e+07
       21
                  Jeff Nichols
                                    51.555872
                                                   4
                                                      3.839322e+06
                                                                         4
       22
                    Joe Wright
                                   141.606901
                                                   4
                                                      4.492037e+07
                                                                         4
       23
                   John Madden
                                   531.536991
                                                   4
                                                      5.533694e+07
                                                                         4
       24
                    Jon M. Chu
                                   364.833485
                                                   6
                                                      1.502429e+08
                                                                         6
                                                                         5
       25
               Jonathan Levine
                                   171.430624
                                                   5
                                                      3.308938e+07
               Kenneth Branagh
                                                   4
                                                      2.752945e+08
                                                                         4
       26
                                   327.537371
       27
                   Kevin Smith
                                   -33.981152
                                                      2.701004e+06
                                                                         4
                                                   4
               Lasse Hallström
                                                                         4
       28
                                   265.167344
                                                      7.318721e+07
       29
                    Luc Besson
                                   265.267465
                                                   4
                                                       1.176318e+08
                                                                         4
                                                                         5
       30
           M. Night Shyamalan
                                  1737.194767
                                                   5
                                                      1.768319e+08
                                   290.380909
                                                                         5
       31
                Malcolm D. Lee
                                                   5
                                                      6.714981e+07
       32
               Martin Scorsese
                                   128.812298
                                                   4
                                                      1.216517e+08
                                                                         4
                                                                         4
                Matthew Vaughn
                                                   4
                                                      2.200762e+08
       33
                                   248.480240
       34
                   Michael Bay
                                   323.116010
                                                   4
                                                      5.659996e+08
                                                                         4
                                                                         4
       35
                 Mike Flanagan
                                   350.943576
                                                   4
                                                      2.772148e+07
       36
                 Mike Mitchell
                                   297.574737
                                                   4
                                                      3.291241e+08
                                                                         4
              Nicholas Stoller
                                   402.393755
                                                      1.046270e+08
                                                                         5
       37
```

| 38 | Paul Feig          | 386.085539  | 5 | 1.548166e+08 | 5 |
|----|--------------------|-------------|---|--------------|---|
| 39 | Paul W.S. Anderson | 292.210020  | 5 | 1.532940e+08 | 5 |
| 40 | Peter Berg         | 56.064214   | 6 | 3.492997e+07 | 6 |
| 41 | Peter Farrelly     | 382.310327  | 5 | 9.599570e+07 | 5 |
| 42 | Pierre Coffin      | 1154.617179 | 4 | 8.549363e+08 | 4 |
| 43 | Richard Linklater  | 507.427850  | 4 | 1.826727e+07 | 4 |
| 44 | Ridley Scott       | 200.638682  | 6 | 2.088373e+08 | 6 |
| 45 | Robert Rodriguez   | 52.383458   | 5 | 4.815277e+07 | 5 |
| 46 | Robert Zemeckis    | 108.687207  | 4 | 3.429803e+07 | 4 |
| 47 | Roland Emmerich    | 6.825288    | 4 | 5.085633e+07 | 4 |
| 48 | Ron Howard         | 76.926674   | 5 | 6.262835e+07 | 5 |
| 49 | Seth Gordon        | 251.751937  | 4 | 1.077290e+08 | 4 |
| 50 | Shawn Levy         | 139.199323  | 4 | 1.283947e+08 | 4 |
| 51 | Simon West         | 14.744916   | 5 | 3.894968e+07 | 5 |
| 52 | Steven Soderbergh  | 591.433308  | 6 | 5.320456e+07 | 6 |
| 53 | Steven Spielberg   | 218.112054  | 7 | 1.829057e+08 | 7 |
| 54 | Tim Burton         | 171.149755  | 5 | 2.296334e+08 | 5 |
| 55 | Tim Story          | 490.361668  | 8 | 4.774294e+07 | 8 |
| 56 | Tyler Perry        | 133.743819  | 4 | 2.840940e+07 | 4 |
| 57 | Will Gluck         | 470.187467  | 4 | 1.379407e+08 | 4 |
| 58 | Woody Allen        | 321.858939  | 4 | 7.237239e+07 | 4 |
| 59 | Zack Snyder        | 124.386352  | 5 | 2.941840e+08 | 5 |

## production\_budget

|    | mean         | count |
|----|--------------|-------|
| 0  | 5.950000e+07 | 4     |
| 1  | 6.440000e+07 | 5     |
| 2  | 4.650000e+07 | 4     |
| 3  | 7.980000e+07 | 5     |
| 4  | 1.570000e+08 | 4     |
| 5  | 7.500000e+07 | 4     |
| 6  | 8.500000e+06 | 4     |
| 7  | 1.875000e+08 | 4     |
| 8  | 4.614286e+07 | 7     |
| 9  | 3.400000e+07 | 4     |
| 10 | 2.050000e+07 | 4     |
| 11 | 7.900000e+07 | 5     |
| 12 | 2.050000e+07 | 6     |
| 13 | 3.160000e+07 | 5     |
| 14 | 1.620000e+08 | 5     |
| 15 | 6.296000e+07 | 5     |
| 16 | 1.044000e+08 | 5     |
| 17 | 5.675000e+07 | 4     |
| 18 | 9.562500e+07 | 4     |
| 19 | 7.530000e+07 | 5     |
| 20 | 3.860000e+07 | 5     |
| 21 | 1.043750e+07 | 4     |
|    |              |       |

```
22
                6.475000e+07
       23
                1.450000e+07
                                  4
       24
                5.133333e+07
                                  6
       25
                2.900000e+07
                                  5
       26
                9.000000e+07
                                  4
       27
                1.225000e+07
                                  4
       28
                5.197500e+07
                                  4
       29
                6.358934e+07
                                  4
                6.200000e+07
       30
                                  5
       31
                2.280000e+07
                                  5
       32
                1.016250e+08
                                  4
       33
                9.650000e+07
                                  4
       34
                1.620000e+08
                                  4
       35
                3.767500e+06
                                  4
                                  4
       36
                1.110000e+08
       37
                3.860000e+07
                                  5
                                  5
       38
                6.090000e+07
       39
                6.650000e+07
                                  5
                                  6
       40
                8.275000e+07
       41
                3.420000e+07
                                  5
       42
                                  4
                7.350000e+07
       43
                5.750000e+06
                                  4
       44
                1.175000e+08
                                  6
                                  5
       45
                5.350140e+07
       46
                5.425000e+07
                                  4
       47
                1.005000e+08
                1.116000e+08
       48
                                  5
       49
                3.322500e+07
                                  4
       50
                8.750000e+07
                                  4
       51
                4.350000e+07
                                  5
       52
                2.508333e+07
                                  6
                                  7
       53
                9.214286e+07
       54
                1.138000e+08
                                  5
       55
                1.803125e+07
                                  8
       56
                2.150000e+07
                                  4
       57
                3.950000e+07
                                  4
       58
                2.112500e+07
                                  4
       59
                1.900000e+08
                                  5
[135]: # Get a subset of the above table sorted from highest ROI, getting only the topu
        ⇔ten directors
       df_director_top_roi = df_director_table.sort_values(by=[('roi', 'mean')],__
        \Rightarrowascending = False).head(10)
       df_director_top_roi.reset_index(drop = True, inplace=True)
       df_director_top_roi.head()
```

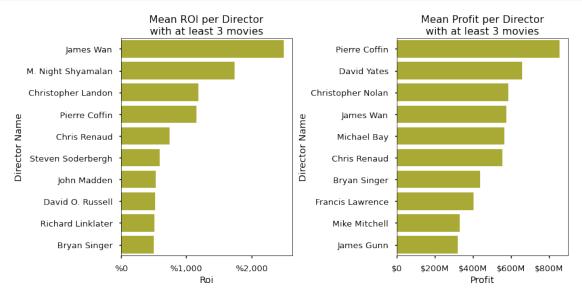
```
[135]:
               director_name
                                      roi
                                                        profit
                                     mean count
                                                          mean count
       0
                   James Wan 2500.525402
                                               5 5.737820e+08
                                                                   5
       1 M. Night Shyamalan 1737.194767
                                               5 1.768319e+08
          Christopher Landon 1183.776703
                                               4 6.541237e+07
               Pierre Coffin 1154.617179
                                               4 8.549363e+08
                Chris Renaud
                               748.708319
                                               4 5.546959e+08
         production_budget
                      mean count
       0
                75300000.0
                               5
       1
                62000000.0
                               5
       2
                 8500000.0
       3
                73500000.0
                               4
       4
                75000000.0
[136]: df_director_top_profit = df_director_table.sort_values(by=[('profit', 'mean')],__
       \Rightarrowascending = False).head(10)
       df_director_top_profit.reset_index(drop = True, inplace=True)
       df director top profit.head()
                                                                    production_budget
[136]:
              director name
                                     roi
                                                       profit
                                    mean count
                                                         mean count
                                                                                  mean
       0
              Pierre Coffin 1154.617179
                                              4 8.549363e+08
                                                                  4
                                                                           73500000.0
                David Yates
                                                                  5
       1
                              461.484729
                                              5 6.591299e+08
                                                                           162000000.0
       2
         Christopher Nolan
                                              4 5.840451e+08
                                                                  4
                                                                           187500000.0
                              313.408898
                  James Wan 2500.525402
                                              5 5.737820e+08
                                                                  5
                                                                           75300000.0
       4
                Michael Bay
                              323.116010
                                              4 5.659996e+08
                                                                  4
                                                                           162000000.0
         count
       0
       1
             5
       2
             4
       3
             5
       4
             4
[137]: with plt.style.context('seaborn-talk'):
           fig, (ax1, ax2) = plt.subplots(ncols=2, figsize=(12, 6))
           base_color = sns.color_palette()[8]
           sns.barplot(y= df_director_top_roi['director_name'], x=__
        Gdf_director_top_roi['roi', 'mean'], color = base_color, ax=ax1)
           sns.barplot(y= df_director_top_profit['director_name'], x=__
        df_director_top_profit['profit', 'mean'], color = base_color, ax=ax2)
           ax1.xaxis.set_major_locator(mpl.ticker.MultipleLocator(1000))
```

```
ax1.xaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
ax2.xaxis.set_major_formatter(formatter)

ax1.set_title('Mean ROI per Director\nwith at least 3 movies')
ax2.set_title("Mean Profit per Director\nwith at least 3 movies")

ax1.set_xlabel("Roi")
ax2.set_xlabel("Profit")

ax1.set_ylabel("Director Name")
ax2.set_ylabel("Director Name")
fig.tight_layout();
fig.savefig('./images/Barplot_Directors.png', dpi=300);
```



```
[138]: def commonnames(list1, list2):
    commonlist = []
    for name in list1:
        if name in list2:
            commonlist.append(name)
    return commonlist

[139]: list1 = list(df_director_top_roi['director_name'])
    list2 = list(df_director_top_profit['director_name'])
    commonnames(list1, list2)
```

```
[139]: ['James Wan', 'Pierre Coffin', 'Chris Renaud', 'Bryan Singer']
```

4 Common Names between the top 10 directors with highest roi and profit - you can invest on these names with trust: - James Wan - Pierre Coffin - Chris Renaud - Bryan Singer

For at least 1000% ROI invest on: - James Wan - M. Night Shayamalan - Christopher Landon - Pierre Coffin

For at least 550 M profit invest on: - Pierre Coffin - David Yates - Christopher Nolan - James Wan

# 1.5.3 QUESTION 3: WHICH MONTHS ARE THE BEST TO RELEASE A MOVIE?

```
[140]: | df_months = master_clean_distinct.copy()
[141]: | # Extract a new column called release month using the release date.
      df months['release month'] = pd.to datetime(df months['release date']).dt.month
[142]: # Order the months so they appear in order from January to December:
      df_months.sort_values(by='release_month', inplace=True)
[143]: with plt.style.context('seaborn-talk'):
          fig, (ax1, ax2) = plt.subplots(figsize=(14,6), ncols=2)
          base_color = sns.color_palette("Paired")[8]
          sns.barplot(data=df months, x='release month', y='roi', estimator= np.

median, ax=ax1, color = base_color)
          sns.barplot(data=df_months, x='release_month', y='profit', estimator= np.
        median, ax=ax2, color = base_color)
          ax1.set xticklabels(labels = ____
        →['January','February','March','April','May','June',\

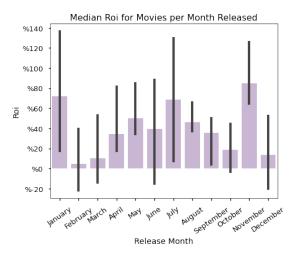
¬'July','August','September','October','November','December']

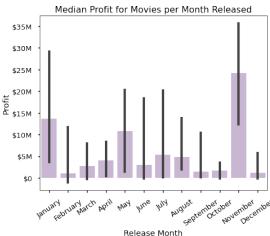
                                       .rotation=35)
          ax2.set_xticklabels(labels =__
        →'July','August','September','October','November','December']\
                                        ,rotation=35)
          ax1.yaxis.set_major_formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          ax2.yaxis.set_major_formatter(formatter)
          ax1.set_title('Median Roi for Movies per Month Released')
          ax2.set_title('Median Profit for Movies per Month Released')
```

```
ax1.set_xlabel("Release Month")
ax2.set_xlabel("Release Month")

ax1.set_ylabel("Roi")
ax2.set_ylabel("Profit")

fig.tight_layout();
fig.savefig('./images/Barplot_ReleaseMonth.png', dpi=300);
```





- High returns on investment as well as profit occur mostly in the month of **November**. This is the safest month to release a movie due to its lower confidence interval as well. People probably go to more movies in the month of November right before the holiday season kicks in and the temperatures start to drop significantly (in the northern hemisphere).
- Interestingly there is a sharp *decline* in *December* probably due to the busyness of the holiday season. But **January** end of holiday season sees a modest increase again in Roi and Profit.
- May is also high in ROI and high in profit. With the schools being closed people again might be going to the movies more than usual in May. Summer months in general are aslo slightly higher in ROI and profit.

#### 1.5.4 QUESTION 4: WHAT IS A GOOD LENGTH TO AIM FOR A MOVIE?

```
df_length = master_clean_distinct.copy()
「145]:
       df_length.head()
[145]:
                     primary_title runtime_minutes
           movie_id
                                                                         genres
                          Foodfight
       0
          tt0249516
                                                 91.0
                                                       Action, Animation, Comedy
                                                 88.0
          tt0326592
                     The Overnight
                                                                           None
```

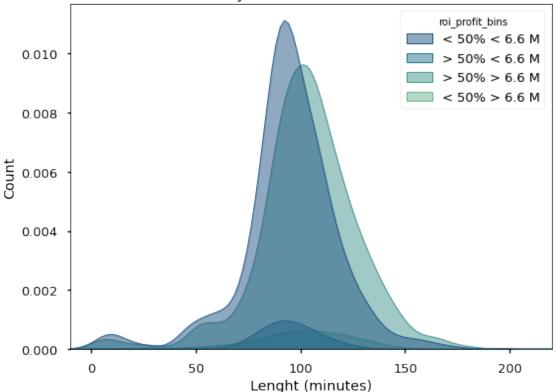
```
3 tt0337692
                      On the Road
                                             124.0 Adventure, Drama, Romance
      4 tt2404548
                      On the Road
                                              90.0
                                                                      Drama
         averagerating numvotes
                                      director_name release_date production_budget
      0
                   1.9
                          8248.0
                                  Lawrence Kasanoff
                                                      2012-12-31
                                                                           45000000
                   7.5
                            24.0
                                     Jed I. Goodman
                                                      2015-06-19
                                                                             200000
      1
      2
                   6.1
                         14828.0
                                      Patrick Brice 2015-06-19
                                                                             200000
                   6.1
                         37886.0
                                      Walter Salles
      3
                                                      2013-03-22
                                                                           25000000
                   NaN
                                   Harutyun Azaryan
                                                      2013-03-22
                                                                           25000000
                             NaN
                         worldwide_gross
                                         release_year
         domestic_gross
                                                          profit
                                                                         roi
      0
                                   73706
                                                  2012 -44926294
                                                                  -99.836209
      1
                1109808
                                 1165996
                                                  2015
                                                          965996 482.998000
      2
                1109808
                                 1165996
                                                  2015
                                                          965996 482.998000
      3
                 720828
                                 9313302
                                                  2013 -15686698 -62.746792
                 720828
                                 9313302
                                                  2013 -15686698 -62.746792
        roi_bins profit_bins roi_profit_bins budget_bins
           < 50%
                     < 6.6 M
                               < 50% < 6.6 M
                                               $40-425 M
           > 50%
                     < 6.6 M
                              > 50% < 6.6 M
      1
                                                $0-4.5 M
      2
           > 50%
                     < 6.6 M
                              > 50% < 6.6 M
                                                $0-4.5 M
      3
           < 50%
                     < 6.6 M
                               < 50% < 6.6 M
                                                $16-40 M
           < 50%
                     < 6.6 M
                               < 50% < 6.6 M
                                                $16-40 M
[146]: # A kernel density estimate (KDE) plot is a method for visualizing the
       →distribution of observations in a dataset, analogous to a histogram. KDE
       represents the data using a continuous probability density curve in one on
       ⇔more dimensions.
       # https://seaborn.pydata.org/generated/seaborn.kdeplot.html
      with plt.style.context('seaborn-talk'):
          fig, ax1 = plt.subplots(figsize=(8, 6))
          sns.kdeplot(data = df_length , x = 'runtime_minutes', hue=_
        fill=True, alpha=.5, palette="crest r", linewidth=1)
          ax1.set title('Density Plot of Runtime Minutes')
          ax1.set xlabel("Lenght (minutes)")
          ax1.set_ylabel("Count")
          ax1.set_xlim(-10,220)
          fig.tight_layout();
          fig.savefig('./images/kdeplot_RuntimeMinutes.png', dpi=300);
```

79.0

Comedy, Mystery

2 tt3844362 The Overnight

### **Density Plot of Runtime Minutes**



Name: runtime\_minutes, dtype: float64

> 50% > 6.6 M

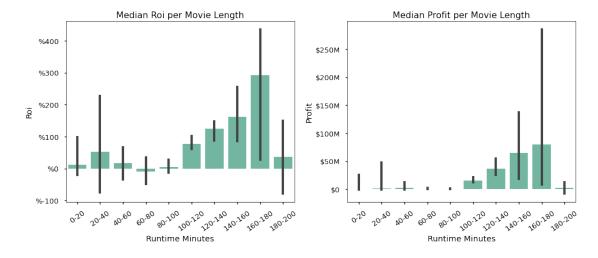
• There is not a strong effect of runtime minutes.

103.683371

- But higher roi and higher profit movies tend to be slightly longer compared to low roi low profit movies on average.
- On average a movie in the high roi high profit bin is **102 minutes** (approximately, 1 hour 40 minutes) long.
- Let's convert runtime\_minutes into a categorical variable by binning it.
- Let's limit it at 200 minutes to avoid outliers.

```
[149]: with plt.style.context('seaborn-talk'):
          fig,(ax1, ax2) = plt.subplots(figsize=(14,6), ncols=2)
          base_color = sns.color_palette("Set2")[0]
          sns.barplot(data=df_length, x='runtime_bins', y='roi', estimator = np.
        sns.barplot(data=df_length, x='runtime_bins', y='profit', estimator = np.

→median, ci=95, color = base_color, ax=ax2)
          ax1.yaxis.set major formatter(mpl.ticker.StrMethodFormatter('%{x:,.0f}'))
          ax2.yaxis.set_major_formatter(formatter)
          ax1.set_xticklabels(ax1.get_xticklabels(),rotation=35)
          ax2.set_xticklabels(ax2.get_xticklabels(), rotation=35)
          ax1.set_title('Median Roi per Movie Length')
          ax2.set_title('Median Profit per Movie Length')
          ax1.set_xlabel('Runtime Minutes')
          ax2.set_xlabel('Runtime Minutes')
          ax1.set_ylabel('Roi')
          ax2.set_ylabel('Profit')
          fig.tight layout();
          fig.savefig('./images/Barplot_RuntimeMinutes.png', dpi=300);
      # The 95% confidence interval is a range of values that you can be 95%
        confident contains the true mean of the population.
```



- If we focus on roi the least risky length interval which would maximize roi is 120-160 min.
- 160-180 has the potential to bring more roi but it also has the risks of bringing less roi.
- If we focus on profit the least risky length interval which would maximaxize profit is 120-140 min.
- 140-180 has the potential to bring more profit but it also has the risks of bringing less profit.

OVERALL: For the most profit and ROI, target **120-140 min** movie lenght. This is a little over 2 hours.

#### 1.6 Evaluation

There are many reasons why a specific movie becomes successful and there is not one specific recipe. Here I focused on Return on Investment and Profit as means to assess movie profitability.

## 1.7 Conclusions

Which genre is most profitable?:

- For lower budget movies focus on:
  - HORROR
  - MYSTERY which can bring a high Return on Invesment.
- For high budget movies focus on:
  - ANIMATION
  - ADVENTURE
  - SCI FI which can bring a high cash value (profit).

Which directors are most profitable?: For the highest roi and profit, you can invest on these names with trust: - James Wan - Pierre Coffin - Chris Renaud - Bryan Singer

Which months are the best to release a movie?:

- Best month to release is: **NOVEMBER**
- If November window is missed then wait until **January** to release. Do **NOT** release in December.
- Summer months, especially May is also another good option to release.

Which movie length should be targeted?

• For the most profit and ROI, target 120-160 min movie length. This is a bit over 2 hours.

## 1.8 Limitations

- Small sample size due to lack of budget and gross information. API calls or wed scraping?
- Challenging merging: Movie names not coded the same way in different dataset.
- Lots of outlier movies making the statistical analyses more challenging.
- Need more information about Microsoft's allocated budget to be able to make more budget specific suggestions. \*\*\*

[]: