**CURRICULUM VITAE**



**ANIL KUMAR SONI**

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**Personal Profile**

Date of Birth : August 30, 1980

Nationality : Indian

Address : Vijay Path, Mansarover, Jaipur (Rajasthan)

Languages known : English, Hindi

Marital Status : Married

Hobbies : Sports, Watching Movies

Passport Number : K1166088

**Experience –**

1. Worked as a Sales Executive in **Distributor Of Real Line Appliances** - Since January 2019

**Key Responsibilities** :

* Organizing sales visits
* Demonstrating and presenting products
* Maintaining dealers and distributor network

1. Handling own Business with Father –June 2018 to December 2018
2. Worked as a Sales Executive in **Polycab (Fan Division)** – From November 2017 to May 2018

**Key Responsibilities** :

* Organizing sales visits
* Demonstrating and presenting products
* Establishing new business
* Maintaining accurate records
* Maintaining dealers and distributor network

1. Worked as Sales Executive in **Hawkins**, **Prestige and Voltas Coolers** distributor at **P.V. Marketing**

(from 2015 to 2017)

**Key Responsibilities :**

* Sell products by establishing contact and developing relationships with clients.
* Maintain relationships with clients by providing support, information, and guidance as well as targeting new clients.
* Prepare reports by collecting, analyzing, and summarizing information.
* Maintain quality service by establishing and enforcing organization standards.

1. Worked as Manager in **Parvathi Textiles Pvt Ltd** from 2012 to 2015.

**Key Responsibilities:**

1. Handling Wholesale and Retail customers for Cloth material with a good service.
2. Managing the staff with a good command.
3. Cash handling.
4. Other activities.
5. Worked as Sales Executive in **DSA** of **ICICI BANK** in department of **Consumer Durable Loan**.

(from 2009 to 2012)

1. Worked as Sales Executivein **Shivam Marketing [Distributor of Haier]**

(from 2006 to 2009)

**Qualifications**

Academics

: B.Com Final Year in 2002 from University of Raj. India

: Passed Sr. Hr. Sec. in 1999 from Board of Raj. India

: Passed Hr. Secondary in 1997 from Board of Raj. India.

I am promising , self motivated & professional kind of person and believe that hard work always succeeds and if given me an opportunity I will prove my worth to the organization.

At present I am ready to join and work.