

Eric Wang

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EDUCATION

Amherst College, Amherst, MA

Expected May 2021

- B.A. in Computer Science, B.A. in Economics
- GPA: 3.7/4.0

Montgomery High School, Skillman, NJ

June 2017

- SAT: 2340/2400; College Board AP Scholar with Distinction, Athletic Dpt. Sportsmanship Award, Varsity Tennis Captain, MUN President

WORK EXPERIENCE

New York Life Insurance

June 2019 – August 2019

Data Analyst Intern | Customer Insights

- Spearheaded call-center customer retention initiative, projected to increase retained annualized premiums by 25%; amounts to predicted savings of \$200k per month for the insurance operations department
- Built customer decision timeline model using data-driven analytics and Verint, an AI-assisted speech analytics platform
- Represented the Customer Insights team by delivering and presenting material to senior leadership at stakeholder meetings
- Designed queries and coded data mining programs that have allowed multiple departments to efficiently retrieve data

CollegeVine

August 2018 – March 2019

Applications Consultant

- Mentored clients and managed relationships with their families to help them navigate through college admissions process
- Conducted 12 video meetings each week with clients, resulting in over 50% receiving offers from their preferred institutions
- Assisted in developing strategies that have tripled clients' acceptance rates to top 20 colleges compared to national averages
- Edited/reviewed essays and conducted financial aid logistics for clients

Team Genji

June 2018 – August 2018

Marketing Intern

- Secured partnership deals with large corporations and brands such as Logitech and Soylent
- Executed creative inbound marketing campaigns, increasing public reach by an average of 200% per social media account

LEADERSHIP & INVOLVEMENT

Amherst College Entrepreneurship Club

September 2018 – Present

President

- Co-founding the "Startup School," a 6-part program to help students on campus learn about entrepreneurship/innovation
- Facilitate alumni speaker events and coordinate off-campus entrepreneurship conferences
- Oversee, lead, and manage startup workshops that have grown the entrepreneurship community at Amherst College

DASAC and 5-College Dance Group (DBJ)

September 2017 – Present

Choreographer and Dancer

- Choreograph and perform in shows and events in the 5-college area and Boston
- Teach monthly dance workshops to the dance community

Jumpstart Organization

September 2016 – September 2017

President

- Founded and organized local dance competition (Jumpstart Expo) that fundraises \$2,500 annually for college scholarships
- Mobilized 50-person school organization and led advertising and business sponsorship teams
- Managed team of dancers and choreographed all movements for annual video advertisements

SKILLS & INTERESTS

Software: Java, HTML, CSS, Bootstrap, Adobe Premiere Pro, Adobe Photoshop, Microsoft PowerPoint

Data Analysis: SQL, R, Microsoft Excel, Microsoft Access

Interests: Dance and choreography, mountain biking, web development, basketball, rock-climbing, men's fashion