# Eric Wang

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## EDUCATION

**Amherst College**                                                                                       **Expected May 2021**
- ***B.A. in Computer Science, B.A. in Economics,*** GPA 3.7/4.0                                          *Amherst, MA*

**Montgomery High School**                                                                                            **June 2017**
- SAT: 2340/2400*;* Athletic Department Sportsmanship Award, Varsity Tennis Captain, Model UN President   *Skillman, NJ*

## WORK EXPERIENCE

**Amherst Computer Science Department**                                                              **September 2019 – Present**
*Teaching Assistant | COSC-111*                                                                           *Amherst, MA*
- Serve and instruct 30 students in weekly laboratory sessions and act as liaison between students and course professor

**New York Life Insurance**                                                                          **June 2019 – August 2019**
*Data Analyst Intern | Customer Insights*                                                                 *Tampa, FL*
- Spearheaded call-center customer retention project, amounting to predicted savings of $200k per month for the insurance operations department and a projected 25% increase in customer retention
- Built first customer decision timeline model using data-driven analytics and Verint, an AI-assisted speech analytics platform
- Presented material to senior leadership at stakeholder meetings, influencing key decision-makers to support initiatives
- Designed queries and coded data mining programs that allowed multiple departments to more efficiently analyze data

**CollegeVine**                                                                                      **August 2018 – March 2019**
*Applications Consultant*                                                                                 *Cambridge, MA*
- Mentored 6 clients and managed relationships with their families to help them navigate through college admissions process
- Conducted 12 video meetings each week with clients, resulting in over 50% receiving offers from their preferred institutions
- Assisted in developing strategies that have tripled clients' acceptance rates to top 20 colleges compared to national averages
- Edited 10 essays per week, conducted interview coaching sessions, and ran financial aid meetings with all client guardians

**Team Genji**                                                                                       **June 2018 – August 2018**
*Marketing Intern*                                                                                       *New York, NY*
- Negotiated with 20+ CMOs and company brand directors, securing sponsorship deals with multiple cutting-edge software companies such as Play Fusion, CEX, and Rebellious Software: WoM
- Executed creative inbound marketing campaigns, increasing public reach by an average of 200% per social media account

## LEADERSHIP & INVOLVEMENT

**Amherst College Entrepreneurship Society**                                                        **October 2018 – Present**
*President*
- Facilitate alumni speaker events and coordinate off-campus entrepreneurship conferences, doubling member count of club compared to prior year and increasing overall involvement in entrepreneurship events on campus

**5-College Dance Teams (DBJ and DASAC)**                                                           **September 2017 – Present**
*Choreograph Lead*
- Choreograph and perform in shows and events in the greater Boston area that have gained thousands of views on YouTube
- Directed and filmed 2018 dance showcase video advertisement, leading to a 30% increase in subsequent show attendance

**Jumpstart Organization**                                                                       **September 2015 – June 2017**
*President*
- Organized and grew local dance competition (Jumpstart Expo) that now fundraises $2.5k annually for college scholarships
- Mobilized 50-person school organization, growing Jumpstart Expo audience count from 25 to 350 within two years

## TECHNICAL SKILLS & INTERESTS

**Software and Data Analysis:** Java, SQL, HTML/CSS, Microsoft Excel, Access, PowerPoint, Adobe Premiere Pro, Photoshop
**Interests**: Dance, choreography, mountain biking, web development, rock-climbing, Google Earth's "I'm Feeling Lucky" Dice