ERIC BROWN

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PROFILE

I am a technology consultant and developer, advancing the social good and healthcare industries by implementing emerging technologies. An industrial engineering graduate, I constantly look for ways to optimize existing processes.

EDUCATION

Northwestern University (Evanston, Illinois): Senior, Industrial Engineering and Management Sciences major with a focus in Computer Science; anticipated graduation June 2018

- Northwestern GPA: 3.4/4.0 Dean's List: Spring '16, Fall '16, Spring '17, Winter '18
- High School GPA: 3.9; ACT, SAT, SAT Math, and AP Math scores in 98th 99th percentile
- UCSD, Rady School of Management Executive Education: The Art & Science of Emotional Intelligence

CERTIFICATIONS & TECHNOLOGY SUMMARY

- ConsenSys Academy: Blockchain Development in Solidity (100%)
- Udemy: Ethereum Solidity Development
- Coursera: Machine Learning, Stanford University (Andrew Ng)
 Certificate License #: B2HVZBBKT46J
- Programming Languages: Solidity, JavaScript, R, Python, html/css
- Operating Systems: Mac OS X, Windows, Linux/Unix

CAREER ORIENTED EXPERIENCES

Munich Re (One of the world's largest reinsurers)

Sep '18- Present

Business Transformation Engineer

- Transform the process and strategy of the North American Life insurance business
- Develop solutions and gain alignment to drive results across organizations

Gibbs Energy, LLC (Energy Efficiency Startup: The Garage, Northwestern)

VP Sales Feb - Sept 2017

- Responsible for optimizing the sales process and building the sales infrastructure
- Created the healthcare segment and led the sales team to win clients

MedImpact Arabia – Dubai (Regional leader in the digitization of pharmacy benefit management (PBM)

International Product Development Intern

Summer 2016

- Developed a video doctor product to increase provider access for patients in the Middle East
- Completed research and analytics to determine which MENA countries have the greatest need for the product
- Worked directly with stakeholders: health insurance companies, drug manufacturers, and Ministry of Health

MedImpact Healthcare Systems Inc. (PBM for 50 million lives globally)

Marketing Intern Summer 2014

- Leveraged analytical skills using excel and salesforce.com to segment key markets
- Prioritized sales efforts for the national sales team
- Trained on Miller Heiman's Strategic Selling and Large Account Management Program

LEADERSHIP, HONORS AND ACTIVITES

- Founder: C.S. + Social Good, Northwestern Studio: empowering students to leverage technology for social good
- 3-year Analyst for Design for America: Clients include Northwestern University and the City of Evanston, Illinois
- 5-year Member of Poway's award winning FIRST Robotics Team: Design Lead junior and senior years.
- Boy Scouts of America: Eagle Scout. Led crews on Philmont and Seabase high adventure expeditions
- PADI Advanced Open Water Diver Certification
- Member of Delta Tau Delta Fraternity
- Traveled to 38 different countries developing a strong desire to work internationally