ERIC B. ZHOU

ADDRESS: 367 Moyer Boulevard, North Wales, PA 19454 PHONE: +1 (267) 992-4050

WEBSITE: ericbzhou.github.io EMAIL: ebzhou@tepper.cmu.edu

U.S. Citizen

Education

Expected 2021 | Carnegie Mellon University Tepper School of Business

Pittsburgh, PA

Master of Business Administration, Business Analytics Track Concentrations in Business Technology and Operations Research

GPA: 3.87/4.00

2014 - 2018 Washington University in St. Louis Olin Business School

St. Louis, MO

Bachelor of Science in Business Administration Majors in *Finance* and *Marketing*

GPA: 3.69/4.00

Research Interests

Human-computer collaboration Human-Al creativity & innovation

Welfare impacts of intelligent agents & information technologies AI mediation in digital marketing and social media

Working Papers

Lee, Dokyun; **Zhou, Eric**; Mao, Chengfeng, Gerald Kane (2020). "Interpretable Machine Learning Can Be Useful Tools for Theory Building: Human-Al Collaboration." *Accepted to MISQ 2020 Author Workshop*.

"Recent advances in Interpretable Machine Learning (IML) offer potential flexible, scalable solutions to augment novel hypothesis development, especially with exponential growth in unstructured data. We demonstrate by applying a novel IML algorithm on three datasets to reproduce theory-driven insights from literature."

Research Experience

2020 - Present

Graduate Research Assistant at Carnegie Mellon University

Pittsburgh, PA

Advisor: Dokyun Lee

Advisor: David Meyer

- Co-authored conference and journal paper on human-Al collaboration for theory building.
- Applied novel Deep Learning algorithm Focused Concept Miner (FCM) to reproduce theoretical insights published in leading journals.
- Created user guide and demonstration for FCM, serving as liaison with faculty alpha/beta testers.

Summer 2016

Undergraduate Research Assistant at Washington University in St. Louis

St. Louis, MO

- Analyzed talent migration and career trajectory trends among global investment banking firms.
- Described qualitative implications of global talent exchange between investment banks in Asia.
- Identified competitive advantages from knowledge exchange within global talent networks.

Industry Experience

2018 - 2019

Market Research Analyst at Nielsen BASES

Wilton, CT

Product Innovation Analytics

- Designed and conducted research plans to evaluate new product concepts.
- Analyzed correlation between product innovations and in-market success to determine innovation and market entry strategy for consumer goods companies.
- Co-led initiative to develop predictive model that forecasts incremental brand value of new innovations.

Summer 2017

Business Development Intern at Missouri Historical Society

St. Louis, MO

- Managed nationwide outreach with other cultural institutions to form a reciprocal benefits network.
- Conducted market research to evaluate member engagement and alternative membership models.

Summer 2015

Information Technology Intern at Merck

Beijing, CN

- Built framework for UI and backend database using SharePoint for a site-wide resource management tool.
- Framework later implemented by the IT team to optimize resource allocation across 300 employees.

Skills

Computer Language

Basic: Java, Tableau, AIMMS, Gurobi, Julia English: Native Proficient: Python, R, SQL, Excel, LaTeX Mandarin: Proficient French: Proficient

Relevant Coursework

Official Coursework

Computer Science & Analytics Mathematics & Statistics Statistical Decision Making **Probability & Statistics**

Matrix Algebra Calculus III

Applied Machine Learning

Economining (PhD)

Applications of Operations Research

Modern Data Management

Optimization

Data Structures & Algorithms

Computer Science I

Independent Study

Mathematics & Statistics Mathematics for Machine Learning

MIT OCW Linear Algebra

Computer Science & Analytics

Machine Learning: An Algorithmic Perspective

Neural Network Methods for NLP Deep Learning with Python/PyTorch

Hands-On Machine Learning with Scikit-Learn & Tensor Flow

MIT OCW Introduction to CS & Programming

Honors & Awards

May 2019	Tepper School of Business merit-based scholarship
Feb. 2019	Nielsen BASES Client Service Superstar Award
Nov. 2014	2 nd place, Olin Foundations of Business Product Design Competition
May 2014	Olin Business School merit-based scholarship
May 2014	Xerox Award for Innovation & Information Technology
June 2013	1st place in nation, Database Design & Applications at FBLA National Leadership Conference

Activities

Instructor for CMU KPDC - Carnegie Mellon University

Dancer for KASA Dance - Carnegie Mellon University

Dancer for Dancers' Symposium - Carnegie Mellon University

Executive board member, videographer, dance instructor for PL4Y Dance - Washington University in St. Louis