# ERIC B. ZHOU

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U.S. Citizen

### Education

**Expected 2021** | Carnegie Mellon University Tepper School of Business

Pittsburgh, PA

Master of Business Administration, *Business Analytics Track* Concentrations in *Business Technology* and *Operations Research* 

GPA: 3.87/4.00

2014 - 2018 Washington University in St. Louis Olin Business School

St. Louis, MO

Bachelor of Science in Business Administration Majors in *Finance* and *Marketing* 

GPA: 3.69/4.00

### Research Interests

Human-computer collaboration Human-Al creativity & innovation Welfare impacts of information technologies Al mediation in marketing and social media

# Working Papers

Lee, Dokyun; **Zhou, Eric**; Mao, Chengfeng; Kane, Gerald. "Interpretable Machine Learning Can Be Useful Tools for Theory Building: Human-Al Collaboration." *Accepted to MISQ 2020 Author Workshop*.

"Recent advances in Interpretable Machine Learning (IML) offer potential flexible, scalable solutions to augment novel hypothesis development, especially with exponential growth in unstructured data. We demonstrate by applying a novel IML algorithm on three datasets to reproduce theory-driven insights from literature."

## Research Experience

2020 - Present

### Graduate Research Assistant at Carnegie Mellon University

Pittsburgh, PA

Advisor: Dokyun Lee

Advisor: David Meyer

- Co-authored conference and journal paper on human-Al collaboration for theory building.
- Applied novel Deep Learning algorithm Focused Concept Miner (FCM) to reproduce theoretical insights published in leading journals.
- Created user guide and demonstration for FCM, serving as liaison with faculty alpha/beta testers.

Summer 2016

## Undergraduate Research Assistant at Washington University in St. Louis

St. Louis, MO

- Performed web scraping to acquire data on talent migration trends among global investment banks.
- Constructed detailed profiles on well-known investment bankers to trace knowledge exchange.
- Analyzed qualitative implications and competitive advantages of global talent exchange in financial hubs.

# **Industry Experience**

2018 - 2019

### Market Research Analyst at Nielsen BASES

Wilton, CT

**Product Innovation Analytics** 

- Designed and conducted research plans to evaluate new product concepts.
- Analyzed correlation between product innovations and in-market success to determine innovation and market entry strategy for consumer goods companies.
- Co-led initiative to develop predictive model that forecasts incremental brand value of new innovations.

Summer 2017

#### Business Development Intern at Missouri Historical Society

St. Louis, MO

- Managed nationwide outreach with other cultural institutions to form a reciprocal benefits network.
- Conducted market research to evaluate member engagement and alternative membership models.

Summer 2015

### **Information Technology Intern** at Merck

Beijing, CN

- Built framework for UI and backend database using SharePoint for a site-wide resource management tool.
- Framework later implemented by the IT team to optimize resource allocation across 300 employees.

## Skills

Computer Language

Basic: Java, Tableau, AIMMS, Gurobi, Julia English: Native
Proficient: Python, R, SQL, Excel, LaTeX Mandarin: Proficient
French: Proficient

## Relevant Coursework

#### **Official Coursework**

Mathematics & Statistics
Statistical Decision Making
Probability & Statistics
Matrix Algebra

Matrix Algebra Calculus III Computer Science & Analytics

Applied Machine Learning Economining (PhD)

Applications of Operations Research

Modern Data Management

Optimization

Data Structures & Algorithms

Computer Science I

### **Independent Study**

Mathematics & Statistics

Mathematics for Machine Learning

MIT OCW Linear Algebra

Computer Science & Analytics

Machine Learning: An Algorithmic Perspective

Neural Network Methods for NLP Deep Learning with Python/PyTorch

Hands-On Machine Learning with Scikit-Learn & Tensor Flow

MIT OCW Introduction to CS & Programming

## Honors & Awards

May 2019	Tepper School of Business merit-based scholarship
Feb. 2019	Nielsen BASES Client Service Superstar Award
Nov. 2014	2 <sup>nd</sup> place, Olin Foundations of Business Product Design Competition
May 2014	Olin Business School merit-based scholarship
May 2014	Xerox Award for Innovation & Information Technology
June 2013	1st place in nation, Database Design & Applications at FBLA National Leadership Conference

### **Activities**

Instructor for CMU KPDC - Carnegie Mellon University

Dancer for KASA Dance - Carnegie Mellon University

Dancer for Dancers' Symposium - Carnegie Mellon University

Executive board member, videographer, dance instructor for PL4Y Dance - Washington University in St. Louis