

Increasing reach using MTA data

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Strategy

- Busiest stations → awareness
- Affluent neighborhoods → maximize reach with increased fundraising



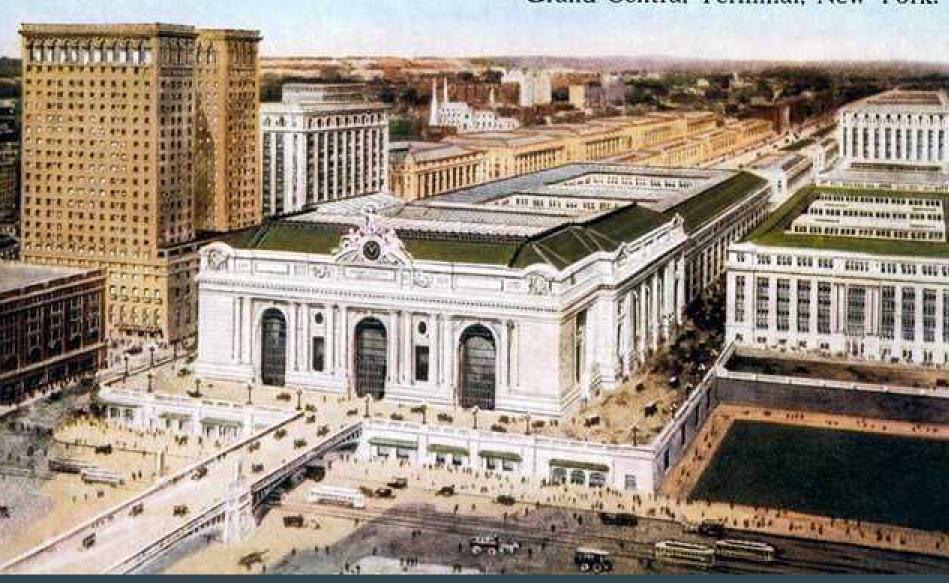


Finding the busiest stations

May 2017 busiest stations → predict

May 2018 busiest stations

Grand Central Terminal, New York.

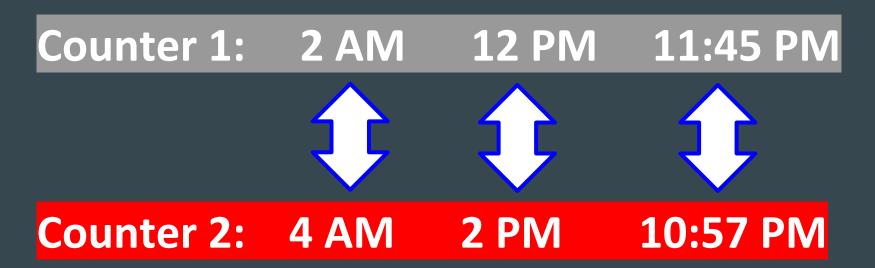


Finding the busiest stations

- May 2017 busiest stations → predict
 May 2018 busiest stations
- Teams placed at main entrances

Busiest stations → Turnstile entries

Inconsistent time periods



Time periods are different depending on the counter

Rides per day (cumulative count)

```
Station 1: 2 AM 12 PM 11:45 PM
```

```
Counter 1: 1,000 3,000 6,000
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Daily ride count: 5,000

```
Station 2: 4 AM 2 PM 10:57 PM
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Daily ride count: 10,000

Counting backwards

Station 1: 2 AM 12 PM 11:45 PM

Counter 1: 6,000 3,000 1,000

Daily ride count: 5,000

Counters jumping

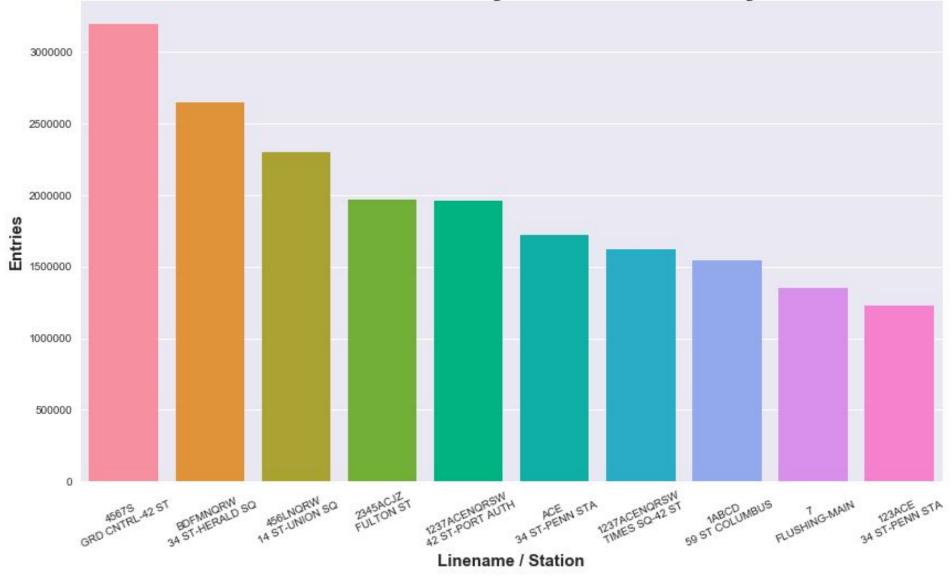
```
Station 1: 2 AM 12 PM 11:45 PM
```

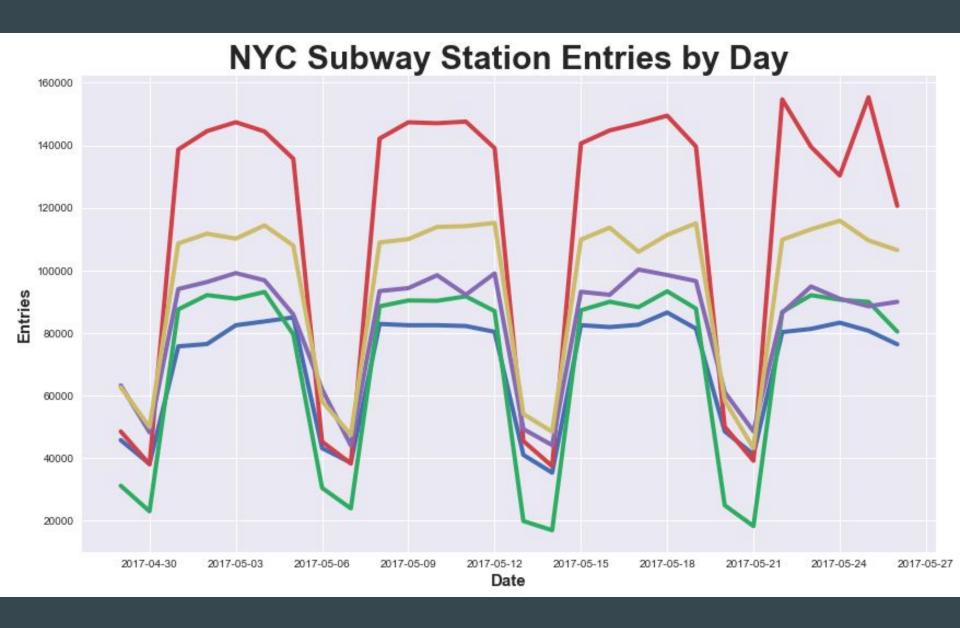
Counter 1: 1,000 2,000 10,001,000

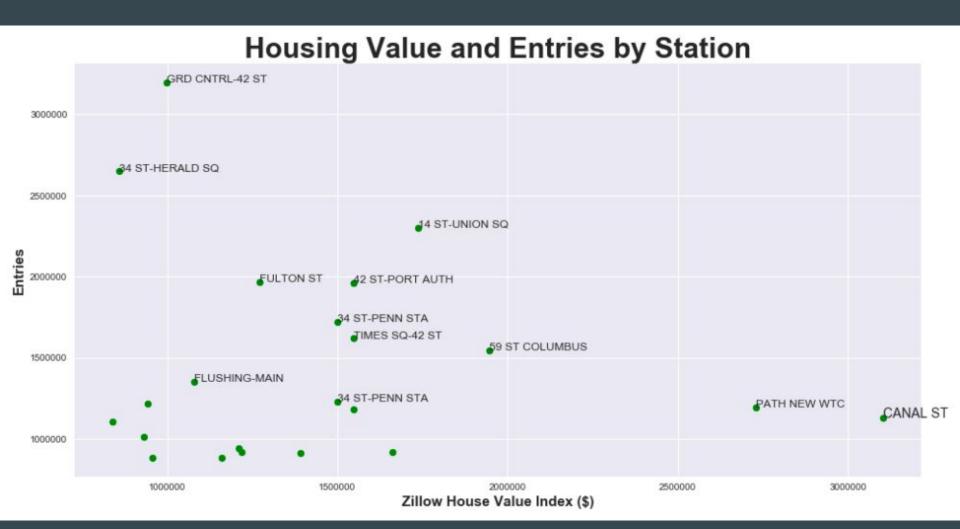
Daily ride count: 10,000,000

Fixed ride count: discard

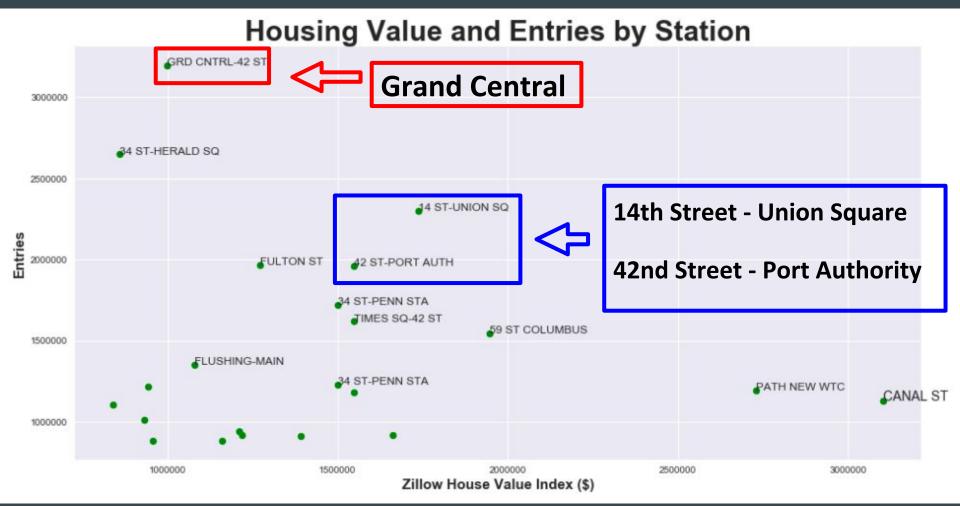
Busiest NYC Subway Stations in May 2017





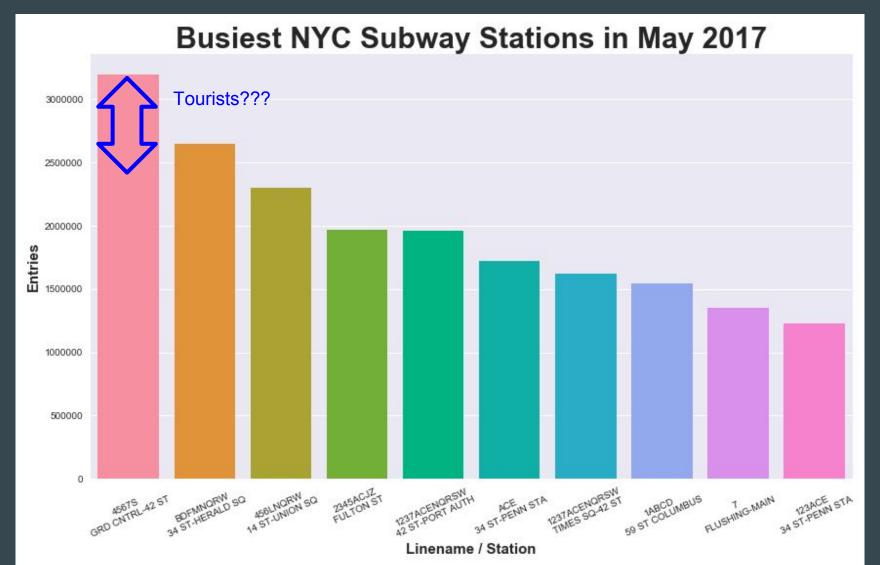


Final Recommendations



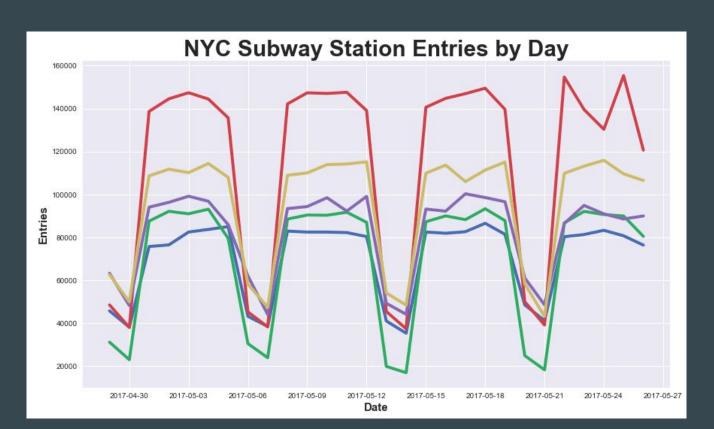
Further Considerations

Popular Tourist Areas



Further Considerations

- Popular Tourist Areas
- Weekdays vs. Weekends

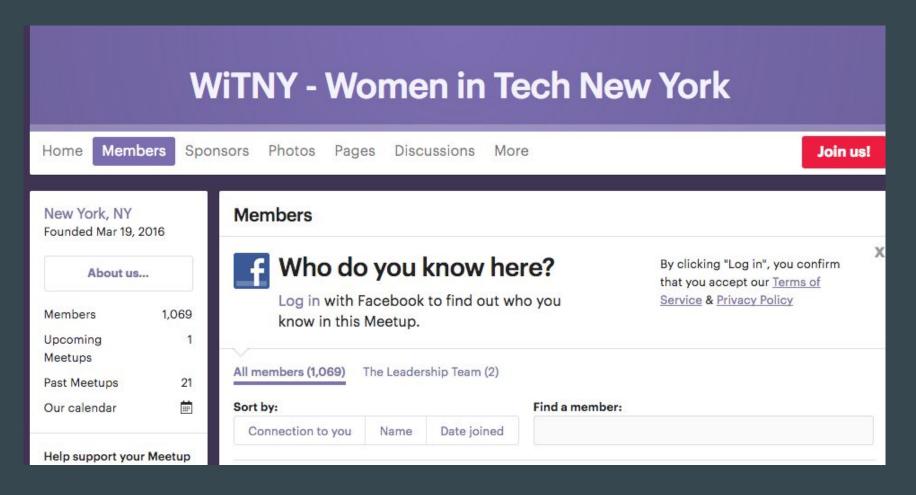


Further Considerations

- Popular Tourist Areas
- Weekdays vs. Weekends
- Explore different demographics by location (women/men, tech, salary)

Other data sources

> 1, 000 members!



Thanks for listening!