

ERIC DAHAN

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PROFILE

Experienced Sales Executive and Business Developer with a demonstrated history of working in the Financial, Treasury Services and Tech Industry. Skilled in leadership, management, working with start-ups and a strong sales professional. Graduated from Nottingham Trent University with a bachelor of arts degree in Economics.

Currently studying a postgraduate in Coding at Columbia University.

I am an enthusiastic and professional individual, keen to build a career in fields such as Technology and Software Development. My previous roles have taught me the knowledge to individually endeavor to achieve my goal. As a Bilingual character, I have enabled myself to grasp languages and interact with different cultures that are further enhanced by my studies of intercultural management in Norway. I am quick to grasp new ideas and concepts and can develop innovative and creative solutions to problems. I am passionate about doing my best to achieve success which is the same way I feel about my personal life. Dual Citizenship – United Kingdom and United States

CAREER DEVELOPMENT

Currently Studying at Columbia University Engineering School – Fullstack Coding Academy (2019)

Economics BA Honours at Nottingham Trent University (2017)

January 2019 – Present **Columbia University Engineering School - New York**

Full Stack Coding Academy

Current Skills and Knowledge Development

- HTML Web Development
- CSS Design
- Javascript /DOM
- API's

Basic Portfolio: <https://ericdahan8.github.io/Bootstrap-Portfolio/Index.html>

June 2018 – January 2019 **Londa Inc**

Responsibilities:

- North American business development
- Reseller of Cyber security products (Hyker)

Skills and Knowledge Development

- Introduce cyber security measures to those uninformed (NA & US)
- Align risk/applicability with solutions for each sector
- Facilitate deals/sales
- Manage account relationships
- Intercultural management across different industries

February 2018 – June 2018 **Hyker (SAAB, Combitech)**

Responsibilities:

- Head of UK & International Sales
- Business Developer

Skills and Knowledge Development:

- Help influence business decisions for a start-up
- Construct and drive weekly sales and business meeting with clients
- Cyber security and tech knowledge development
- Support the expansion of an E2E work space with full data life-cycle security
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October 2017 – February 2018 **Currency Solutions Ltd**
London, UK

Responsibilities:

- Treasury Risk Executive
- Help build and train a team of graduates for a new investment within CSL

Skills and Knowledge Development

- Providing hedging strategies to clients
- Mitigating international risk for corporations
- FX Trading (Spot and Forward)
- Daily economic analysis

September 2018 Internship**Creative People Inc.**

London, UK

Responsibilities:

- Locating ideal clients in the creative design industry

Skills and Knowledge developed:

- Differentiating between candidates depending on the quality of portfolio
- Understanding what companies look for when hiring Creative prospects e.g. UX, Software Engineers etc.

November 2012**MY-EL Consultants Ltd**

London, UK

Responsibilities:

- Assistant to the Director

Skill and knowledge development

- Helped manage investment portfolios
- Support investment decisions in Start-ups

December 2016**Auction House London**

London, UK

Responsibilities:

- Carried out sales and various individual management tasks

Skills and Knowledge Developed:

- Auction Theory, consulting individuals and holding regular sales of commercial and residential premises

September 2012**Glentree Estates**

London, UK

Skills and knowledge development

- Learnt how Property is acquired, Valued and Sold
- Shadowed agents within the field.

August 2010**Sales Assistant, Base Clothing, (Men's and Boys wear)**

London, UK

Responsibilities:

- Carrying out deliveries, handling phone calls, Serving customers, collecting payments & placing orders

Skills and Knowledge developed:

- Learnt how stock checks are carried out and the systems used.
- People skills were developed through managing difficult customers

QUALIFICATIONS

BA Economics Nottingham Trent University

Awaiting Certification from current coding studies at Columbia University

BI Norwegian Business School

Intercultural Management: A Scandinavian Perspective (A) (June 2015)

Nottingham Trent University

Economics BA honours, Graduated (2014-2017)

Property, Finance & Economics BA honours, studied 1 year (2013)

JFS Secondary School

A Level Qualification in Economics (C), Psychology (B), and Rudimentary Biology (2012-2013)

GCSEs: English (B) Double Science, (B) Maths, (B) Geography, (B) Information Communications and technology (A), JS (A) (2007-2011)

Languages: Fluent in English, French and Hebrew

Proficient user of MAC and PC, Microsoft Word, Excel, Power point

INTERESTS

- I enjoy watching and playing football and American football on a regular basis.
- Computers: Proficient user of Mac and PC, Microsoft Word, Excel, PowerPoint
- Interests: Football, American football, Basketball Captain, Hockey, Tennis, Technology, Travel, Music & Fashion
- Sports: First team hockey, First team football
- Gold Award in three consecutive math challenges whilst at school
- Extra-curricular activities: charity work and Security Jobs.
- Sales and promotional skills from both Base Retail and Online sales
- Snowboarding.
- Intellectually challenging games such as Sudoku, Scrabble and articulate.
- Keeping up to date with current affairs.
- Live music, concerts and festivals.

REFERENCES

Will provide references upon request.